

Application Form

Organization Information

Brief Project Descriptor

Please briefly describe this organization's request.

If you have previously applied for a Small Purchase and would like your previous request copied over to update and submit for consideration in Round Two, please contact Rose Cervantes. Due to the current inflationary environment, you will need to obtain new bids/estimates for your proposed purchases regardless of a prior submission. The new request amount must also fit within the maximum request amounts for Round Two.

If you would like to complete this application in Word first and copy your answers over later, use the following link: [Download Application](#)

The evaluation rubric that will be used to score your request can be downloaded [here](#).

Please pay attention to character limits while working on your draft. These limits include spaces.

Organization Name*

The Arc Tampa Bay

Proposal Name*

Please choose a short name to identify this project within the grant portal:

Adult Day Training Program Redesign

EIN*

59-1056551

Incorporation Year*

What year did your organization incorporate? This will be the year listed on your determination letter from the Internal Revenue Service.

1963

Organizational Mission Statement*

What is your organization's mission statement? This should be no longer than one or two sentences.

It is the mission of The Arc Tampa Bay "To support and empower people with intellectual and developmental disabilities." This mission is accomplished through a variety of programs and services such as residential rehabilitation, adult day training, applied behavior analysis, and vocational rehabilitation.

Unique Entity ID (SAM)

Please provide your organization's Unique Entity ID number. This is a specific number used by the federal government to identify your organization. **This is different from a DUNS number, which the federal government no longer uses.**

If you do not have a Unique Entity ID number, you can create an account on SAM.gov and apply for one here (it is free and may take 3-4 days for approval): <https://sam.gov/content/home>

This field is optional as to not stop a qualifying organization from applying. **However**, a Unique Entity ID number will be required if your organization is approved for a grant. Your organization should apply for a number now if it does not yet have one.

Character Limit: 12

DKCLJKDA7GJ8

Annual Operating Budget Size*

Please provide the amount of your annual operating budget, (expenditures only) for your entire organization.

\$14,712,847.00

Parent Non-Profit/Subsidiaries*

If your organization has a parent non-profit that has multiple subsidiaries, will multiple subsidiaries be applying in this process?

Example

Better Tomorrow is the parent non-profit of three organizations. Two of those organizations want to apply in this process. Both would select "Yes" on this question.

No

Amount Requested (Annual Operating Budget > \$500,000)

Amount Requested (Annual Operating Budget > \$500,000)*

Because your annual operating budget is over \$500,000, the maximum grant request for your organization is \$150,000.

\$83,612.00

Request Specifics

Priority Areas*

For Round 2 of this funding process, the ARPA Nonprofit Capital Project Fund is prioritizing organizations that offer programming, and whose capital purchase is related to, the following areas:

- Individuals with Disabilities
- Food Security
- Specialized Healthcare
 - o Mental Health
 - o Dental Care
 - o Substance Use Disorders
- Housing

Not offering programming in these areas does not disqualify you from applying. However, this prioritization will result in 10 bonus points being awarded to eligible requests when scored.

Does your organization and its proposed capital purchase fit into one of these areas?

Yes

Organization Programmatic Background*

Please describe the programming your organization offers to the community and the length of time it has been doing so. What does your organization **do** and **how long** has it been doing it?

If you have indicated above that your programming and proposed purchase fit into the priority areas for this funding round, please be sure to describe the relevant programming.

The Arc Tampa Bay (TATB) has been providing services in Pinellas County, Florida, since its founding in 1958. Formal incorporation occurred in 1963. TATB is an affiliate of the state and national Arc Associations. TATB was initially established to fill a gap in services identified by parents of children with developmental disabilities. They were unable to find services for their children so they established their own daycare and summer camps. In the 1950's and 60's, with the advent of de-institutionalization and federal programs such as Medicaid and Medicare, the need for residential services and adult day training programs became loud and clear, with TATB stepping in to add these services to its offerings. Demand for vocational rehabilitation followed closely behind and TATB began facilitating vocational assessments and job coaching in the 1980's. Growth remained steady until state-induced fiscal restraints caused some brief setbacks to the organization. As of today, TATB operates 16 group homes, one apartment complex, 3 adult day training sites, a career camp for students with disabilities, an applied behavior analysis clinic for children with autism, and a supported employment program. All facilities are located within Pinellas County, Florida. Through funding from the Agency for Persons with Disabilities, the Florida Division of Vocational Rehabilitation, and third-party payors, TATB receives reimbursement for services provided by paraprofessionals/direct support professionals (DSPs). Services are rendered according to each individual's level of need and based on supports chosen as part of their annual individual support planning. Presently, TATB provides services to 225-250 individuals on

a daily basis. TATB employs approximately 170 DSPs who provide individualized care to help program participants achieve their goals.

Community Need*

Please describe the community need that exists for your programming. If you are able to cite quantitative, local data, that will strengthen your proposal.

The Arc Tampa Bay (TATB) is seeking funding in support of revamping the Adult Day Training (ADT) program located at its Long Center program site. ADT services are funded by the Agency for Persons with Disabilities (APD). ADT programs support individuals in participating in valued experiences such as accessing community resources, self-advocacy, job and career interest exploration, daily living skills, socialization, and recreation and leisure opportunities. Services may be provided in a work-like setting that is age and culturally appropriate. Vatland et al. (2011), developed a practice guide for promoting self-advocacy and self-determination, noting that people with intellectual and developmental disabilities (IDD) experience positive outcomes when empowered to make decisions regarding daily living activities, leisure pursuits, employment, etc. Despite massive efforts aimed at deinstitutionalization over 40 years ago, many individuals with IDD still do not fully participate in their communities. Much of this can be attributed to lack of opportunity, reliance on staff supports, and untapped resources and partnerships that have potential to create social connections. Even more concerning, APD has a waiting list of approximately 4000 for individuals residing in the region that TATB serves. With the onset of the pandemic in March 2020, APD provided guidance to service providers related to social distancing and the limitation of large group activities. Many providers permanently or temporarily closed their ADT programs, causing even funded individuals to lose their services. As of August 2022, four ADT programs in Pinellas county have permanently closed and two have temporarily closed. This number does not reflect the barriers that some families have encountered when trying to find ADT services as many providers that are still providing services may not have the capacity to accept new program participants.

Negative Economic Impact on Organization*

The following question is the keystone of a strong application in this process. If your organization cannot demonstrate a negative economic impact from the pandemic, your application will not qualify for committee review. If you are uncertain about what constitutes negative economic impact or how to demonstrate it, please contact PCF staff for technical assistance.

Describe your organization's negative economic impact arising from the COVID-19 pandemic. Examples could include:

- Inflationary pressures
- A reduction in revenue since the onset of the pandemic
- An increase in pandemic-related revenue that is restricted, or otherwise does not permit the purchase of capital assets
- The use of reserves for pandemic-related unbudgeted expenses
- Allocation of resources to meet a pandemic-related increase in demand for services, which results in a lack of resources to purchase capital assets
- A need for additional capital assets to adapt operations to accommodate health and safety guidelines by the CDC

You have the option to upload supporting documentation regarding negative economic impact. However, please limit your upload to no more than five pages.

As a result of the pandemic, The Arc Tampa Bay (TATB) experienced negative economic impact in the following areas: (1) loss of revenue; (2) strain on resources; and (3) loss of direct support personnel . With the temporary closure of Adult Day Training (ADT) programs in March 2020, TATB effectively stopped providing day program services to 101 individuals who do not reside in agency-operated group homes. TATB is reimbursed by the Agency for Persons with Disabilities (APD) for the provision of ADT services. Revenue loss for ADT services was calculated from March 2020 to February 2023, totaling \$1,028,359. TATB also suspended services for two (2) fixed route buses, incurring a loss in transportation revenue of \$517,183 for the same time period. Additionally, TATB has been unable to purchase fleet replacement vehicles through funding from the Florida Department of Transportation (FDOT). FDOT vendors do not have in stock the types of vehicles TATB requires . Low stock has been attributed to manufacturing delays as a result of the pandemic. TATB has been operating five (5) vehicles past their FDOT useful life (100,000 miles and 7 years), incurring over \$50,000 in repair costs beyond their anticipated retirement date.

While TATB has since re-opened its ADT program to individuals who do not reside in agency-operated group homes, the ADT has not rebounded to its previous occupational capacity. Staffing shortages and space limitations (based on APD re-opening guidelines) have restricted TATB's expansion opportunities and ability to recover losses. Staffing has been challenging. Prior to the start of the pandemic in March 2020, TATB was budgeted for 193 direct support professional (DSP) positions, of which 52 were vacant (27% vacancy rate). With the closure of the ADT, TATB consolidated staffing but still experienced shortfalls. TATB experienced its highest vacancy rate (40%) in December 2021 . Funding and wage increases have enabled TATB to recoup some staffing vacancies (21% vacancy rate); however, the number of budgeted DSP positions is 173, a loss of 20 positions since the onset of the pandemic.

During the pandemic, another strain on resources was reconfiguring the day program space at the Long Center to accommodate program participants during ADT re-opening phases. TATB followed guidance from APD and CDC to limit group size and operate in cohorts to mitigate exposure risk during COVID outbreaks. TATB experienced its most significant COVID outbreak in August 2022 recorded at 18 cases. The health and safety of the program participants is of utmost importance to TATB. With the existing setup of the program space at the Long Center, TATB is limited in options to operate and maintain smaller classrooms.

Proposal Description*

The American Rescue Plan Act requires a request that is reasonable and proportional to the level of economic impact your organization experienced. This means the request you describe below should not be greater than the economic harm your organization has suffered.

Please describe your purchase proposal and address the following:

- What will you be purchasing with these funds?
- What is the estimated lifespan of the purchase/improvement?
- How does it address the negative economic harm you described in the previous question?

REQUEST: The Arc Tampa Bay (TATB) is requesting funding for (1) curriculum materials, (2) computers/tablets, and (3) a vehicle for community-based activities. TATB is seeking funds from City of Clearwater to renovate the existing program space in order to ensure that the health and safety needs of the program participants are met by converting larger "workshop" spaces into smaller classrooms and

renovating office and warehouse spaces to create more classrooms. ADDRESS ECONOMIC HARM: Creating more and smaller classrooms will facilitate smaller group sizes, mitigating the spread of COVID-19 when infections do incur. TATB will also be enabled to enroll more program participants and recoup lost ADT revenue. During the pandemic, TATB stopped providing services to 101 ADT participants who did not reside in agency-operated group homes. In November 2020, TATB began re-opening its ADT program in phases to outside participants, as per guidance from the Agency for Persons with Disabilities. Since that time, TATB has recovered 69 of the ADT program vacancies. NEW CURRICULUM AND EQUIPMENT would complete the program expansion. The redesign of the ADT program space and content will serve to attract more DSPs for positions that encourage specialty interests in curriculum areas (finance, computers, etc.) and opportunities for advancement. With fewer DSP vacancies, TATB can continue on its goal of enrolling underserved individuals with IDD. New curriculum offerings would also help market the program to individuals seeking ADT services. A new VEHICLE would enhance programming and provide safe transportation. Limited options from FDOT vendors hindered TATB's ability to retire older vehicles from its fleet. Five (5) TATB vehicles have been operating beyond their useful life as per Florida Department of Transportation's regulations (100,000 miles and 7 years), incurring over \$50,000 in repair costs since their anticipated date of retirement. TATB will also recapture some lost transportation revenue by billing under TATB's contract with PSTA's Transportation Disadvantaged Program for community trips. Providing the space, curriculum, equipment, and staffing to enroll more ADT participants would enable TATB to continue to recoup lost revenue, without compromising the health and safety of ADT participants. EQUIPMENT LIFESPAN: Lifespan for technology purchases is estimated at 5-8 years. The lifespan of the vehicles is calculated as per FDOT guidance at 100,000 miles and 7 years.

Guiding Principles - Client Impact*

The American Rescue Plan Act, which provides the funding for this grant program, aims to ensure an equitable recovery from the COVID-19 pandemic. According to federal guidance, the term "equity" is defined as:

The consistent and systematic fair, just, and impartial treatment of all individuals, including individuals who belong to underserved communities that have been denied such treatment, such as Black, Latino, and Indigenous and Native American persons, Asian Americans and Pacific Islanders and other persons of color; members of religious minorities; lesbian, gay, bisexual, transgender, and queer (LGBTQ+) persons; persons with disabilities; persons who live in rural areas; and persons otherwise adversely affected by persistent poverty or inequality.

One of the guiding principles of this fund is that it will apply a lens of equity to ensure the needs of specified priority populations are met.

Will this purchase benefit the community members defined above that have experienced disproportionate negative impacts from the COVID-19 pandemic? If so, how?

This funding request will benefit individuals with intellectual/developmental disabilities (IDD). All individuals receiving Adult Day Training (ADT) services from The Arc Tampa Bay (TATB) are diagnosed with IDD. COVID-19 has disproportionately impacted the population with IDD. Ervin (2022) cited the New England Journal of Medicine Catalyst article stating that the population with IDD had higher rates of COVID-19 infection, hospitalization, ICU, and death than any other group of individuals. People with IDD were 8.6 times more likely to die from COVID-19 than people without IDD. Other areas of their lives were adversely affected as well. Drum et al. (2020) stated in his study that 56% of people with IDD reported disruptions in their healthcare. TATB's own internal review showed that there was a significant decrease in access to medical care in 2020 versus 2019. Psychiatric services decreased by 15%; and primary care decreased by 14%. Studies have highlighted the negative impact of COVID-19 on the mental health of individuals with IDD and their caregivers. Sanders et al. (2022) conducted a study to determine how COVID-19 affected the mental health of people with IDD. The study found that over half of the respondents reported that their mental health had worsened as a result of losing access to services and activities. Reduction in services also correlated with

increased support needed for daily living activities, sleep disturbances, and weight gain. The researchers made recommendations to ameliorate declines in functioning and mental health such as: increased access to services, more socialization with peers, and increased physical activities. Not only did ADT closures impact individuals with IDD, but caregivers were also adversely affected. Wormald et al. (2023) concluded that COVID-19 “lockdowns” removed crucial supports needed by caregivers to help them cope with already existing challenges such as financial struggles, career pressures, and poor mental health.

Number Served*

How many people will directly benefit from this capital purchase annually?

130

Unduplicated vs. Duplicated*

Is the number indicated above duplicated or unduplicated?

Duplicated: A client is counted each time they access services

Unduplicated: A client is counted once, regardless of the number of times they access services

Example: ABC Food Bank operates two mobile food pantries, one in Clearwater and one in St. Petersburg. Taylor, a Pinellas County resident, goes to both food pantries. If ABC Food Bank counts Taylor's visit TWICE, it is **duplicated**. If ABC Food Bank counts Taylor's visit ONCE, it is **unduplicated**.

Unduplicated

Other (Explanation Required)

If you selected "Other" in the previous question, please explain how your organization determined the number of clients that will benefit from the proposed capital purchase.

[Unanswered]

Geographic Impact & Priority Populations

The ARPA Nonprofit Capital Project Fund seeks to offset the negative economic impact Pinellas nonprofits faced due to the COVID-19 pandemic. Organizations who serve disproportionately impacted communities will be considered as serving a priority population. There are several ways to determine if your clients were disproportionately impacted.

Examples of disproportionately impacted communities include those who:

- Live in a Qualified Census Tract (QCTs)
 - Defined by U.S. Department of Housing and Urban Development (HUD)
 - U.S. Treasury guidance prioritizes use of ARPA funds within QCTs
 - To assess if your organization serves or is headquartered in a QCT, use the following link: https://www.huduser.gov/portal/sadda/sadda_qct.html
In the top right-hand corner, choose the state of Florida and Pinellas County. Then on the left-

hand side of the screen, click the box next to “Color QCT Qualified Tracts.” The QCT zones are denoted in purple. You can also map your address by adding it into the address box at the top to see if your location is inside the zones.

- Low- and moderate-income household and communities
- Households that qualify for federal assistance programs, such as SNAP and TANF
- Historically marginalized communities (BIPOC communities, persons with disabilities, LGBTQ+, religious minorities, and other communities that fit in the Equity definition provided on the ARPA website and application)

Benefits and Geography of Purchase*

Please describe the following:

1. The communities/clients that will benefit from this capital purchase, and whether they were disproportionately impacted by the pandemic according to the examples above.
2. The geographic areas in which this capital purchase will be put into use. Be as specific as possible.

Most activities will take place at the Long Center Adult Day Training (ADT) site located at 1501 N. Belcher Road, Suite 249; Clearwater, FL 33765. The Long Center is not in a QCT zone. 15% of Long Center program participants reside in QCTs. 99% are funded through the Florida Home and Community Based Medicaid Waiver program, which has a monthly income limit of \$2742. Most ADT participants maintain monthly incomes below that and qualify as very low income. TATB only documents income of residential clients, whose monthly incomes from SSI and SSA averages less than \$1700. All technology equipment and software will be located at this site. The vehicle that is requested as part of the project will also be housed at this location and will be used for trips into the community to supplement in-class learning activities. Some examples of recent trips include Enterprise Village to learn about finance and budgeting and bowling for Special Olympics. Program participants will also have the opportunity to participate in individualized outings such as shopping to reinforce skills learned during the day.

Headquarters Location*

Please provide your organization's headquarters address as it appears on your Sunbiz account. To check your Sunbiz registration, you may search here: <https://dos.myflorida.com/sunbiz/search/>

1501 N. Belcher Road, Suite 249; Clearwater, FL 33765

QCT Determination - Headquarters*

Is this organization headquartered in a QCT?

Further determination required

Community Connection

PCF understands the value of authentic and diverse representation in philanthropy and in Pinellas County. To this end, we ask demographic and representation questions to gauge the human impact your organization has on the communities you serve.

PCF has generalized the demographic data questions more than it has in other processes because of the public nature of this process. PCF understands that identity disclosure can be a sensitive matter and wants to respect your organization's board and staff. If your organization feels comfortable sharing more detailed demographic information, it may do so in the "Community Representation and Connection" section.

Community Representation and Connection*

Describe how your organization is representative of, or has authentic connections to, the community your proposal seeks to serve. You can list other community-based organizations that work on programming with you and/or list examples of your work within this community.

If your staff, board, executive leadership, or long-term volunteers have personal identities or experiences that allow for a meaningful connection with your clients, please feel free to describe this connection below. When possible, please use internal data or specific details to describe how your organization is representative and connected to the communities you serve.

COMMUNITY CONNECTIONS: The Arc Tampa Bay (TATB) is a service provider for the Agency for Persons with Disabilities (APD) and the Florida Division of Vocational Rehabilitation (VR). All APD funded individuals are diagnosed with an intellectual/developmental (IDD) disability. Presently TATB provides services to approximately 225 APD clients. TATB's diverse direct support professionals (DSPs) offer expertise in areas such as Special Olympics, technology, and art and design. These specialty curriculum programs provide ample opportunity for partnerships with Florida Special Olympics, Clearwater Library, Florida Department of Education, etc.

TATB's contract with VR funds vocational and employment services. While the majority of individuals receiving VR services are diagnosed with IDD, individuals with other disabilities, such as mental health, are also eligible for VR services through TATB. Approximately 25 individuals are actively being case managed by TATB job coaches. Job coaches use the "Discovery" approach to assist job seekers with learning about their strengths and interests to choose the career path for which they are suited. Discovery may even entail "trying" out various jobs, such as grocery bagging and graphic design printing. TATB develops numerous business partners (Publix, Home Depot, etc.) in support of employment services.

TATB also provides VR career camps to students with disabilities who are in the process of transitioning from school to employment. TATB serves 25-50 students annually in the program. TATB offers a variety of career camp tracks such as "Tools of the Trade" and "Coding." St. Petersburg College partners with TATB for Coding Camp by providing facilities and student library privileges. TATB also entered into a partnership in March 2023 with the Dunedin Fine Arts Center to provide space and instructors for a culinary skills program for individuals seeking employment in the restaurant and hospitality industry. Graduates of this 16-week program will become certified in ServSafe®, the industry standard for food safety.

SELF-ADVOCACY: Individuals receiving supports and services from TATB participate in agency-related decision-making through representation on the Board of Directors as well as through organizations and special committees such as People First and the Advocacy Committee. For this project, TATB has enlisted an advisory board of day program participants who have voiced their preferences for program content and design.

Leadership Demographics - Board Membership*

Do your board members consider themselves a member of one or more of the following populations? Check all that apply.

- BIPOC defined as Black, Latino, and Indigenous and Native American persons, Asian Americans and Pacific Islanders and other persons of color
- LGBTQ+ (Lesbian, Gay, Bisexual, Transgender, Queer+)
- Neurodiverse/physically disabled. Neurodiversity is defined as “the range of differences in individual brain function and behavioral traits, regarded as part of normal variation in the human population.” Examples of neurodiversity include autism spectrum disorders, ADHD, and dyslexia.

BIPOC

Neurodiverse/physically disabled

Leadership Demographics - Executive Level Leadership Team*

Does your executive leadership team consider themselves a member of one or more of the following populations? Check all that apply.

- BIPOC defined as Black, Latino, and Indigenous and Native American persons, Asian Americans and Pacific Islanders and other persons of color
- LGBTQ+ (Lesbian, Gay, Bisexual, Transgender, Queer+)
- Neurodiverse/physically disabled. Neurodiversity is defined as “the range of differences in individual brain function and behavioral traits, regarded as part of normal variation in the human population.” Examples of neurodiversity include autism spectrum disorders, ADHD, and dyslexia.

If your organization is volunteer-run and does not have an executive leadership team, please select "Not applicable."

BIPOC

Leadership Demographics - CEO/Executive Director*

Does your CEO/Executive Director consider themselves a member of one or more of the following populations? Check all that apply.

- BIPOC defined as Black, Latino, and Indigenous and Native American persons, Asian Americans and Pacific Islanders and other persons of color
- LGBTQ+ defined as Lesbian, Gay, Bisexual, Transgender, Queer+
- Neurodiverse/physically disabled. Neurodiversity is defined as “the range of differences in individual brain function and behavioral traits, regarded as part of normal variation in the human population.” Examples of neurodiversity include autism spectrum disorders, ADHD, and dyslexia.

If your organization is volunteer-run and does not have an executive leader, please select "Not applicable."

None of the above

Proposal Costs

Please upload current verifiable bids, estimates, or price lists [from your potential vendor(s)]. These bids must be dated within the past 60 days. *Please ensure there is a date noted on the bid or some annotation as to when you obtained these estimates/bids.*

- If your purchase is BELOW \$75,000, you must upload TWO verifiable bids or estimates for the proposed purchases.
- If your purchase is ABOVE \$75,000, you must upload THREE verifiable bids or estimates for your proposed purchases.

This can be as simple as screenshots from Amazon or Best Buy (though PCF does not endorse or recommend any specific vendor) or may be from specialized vendors that sell your proposed purchase. If you have concerns regarding bids or estimates, please reach out to PCF staff.

Please note if you submitted a proposal in the first round of funding for Small Capital Purchases, you will be required to submit new bids for an accurate cost estimation in the current market.

If you need assistance compressing files, please email Rose Cervantes at rcervantes@pinellascf.org.

Bid/Estimate #1*

PDF files are accepted.

TATB QUOTES.pdf

Bid/Estimate #2*

PDF files are accepted.

TATB QUOTES.pdf

Bid/Estimate #3

PDF files are accepted.

Sole Source*

In some cases, a proposed small purchase is only available from a single vendor, and as such, only one bid/estimate can be uploaded. If this is the case for your organization, please explain in the field below, and contact Rose Cervantes at rcervantes@pinellascf.org.

Otherwise, write "N/A" below.

N/A

Related Parties*

Are any of the contractors/vendors that have provided bids/estimates a related party to your organization?

Examples of Related Parties

- A board member that owns the contracting company that provided a bid
- The relative of a director, officer, or executive team member owns a company that provided an estimate
- The CEO of the applying organization has a financial interest in the construction company providing a bid

If **yes**, identify the vendor and describe the relationship.

If **no**, write "No related parties below."

No related parties.

Budget Summary*

Please use THIS TEMPLATE to indicate costs and any cash match your organization may have for the proposed purchases. Note: this spreadsheet will automatically round numbers to make it easier to read for committee members.

If you submitted a proposal in the first round of funding for Small Capital Purchases, you will be required to submit a new budget for an accurate cost breakdown in the current market. Additionally, this round of funding there is less available monies, and the max award request has decreased.

Please note that indirect costs are not permitted for small purchases.

If you have additional notes to add to your budget summary, you may do so in the text box below.

TATB Small Capital Budget.xlsx

For the project, touchscreen laptops and tablets are preferred as these devices are more accessible for staff and program participants. TATB will also be able to download apps for client and staff use. TATB utilizes an electronic case management system, Therap, for documentation of service delivery. TATB has identified that using tablets and apps will expedite the documentation process since the new program redesign will create more classrooms and repurpose some office spaces. Direct support professionals (DSPs) will need to be within close proximity to their program areas to remain within state-mandated ratios, thereby restricting movement to areas outside of their assigned classrooms to complete documentation. Having tablets on hand will enable DSPs to stay within ratio while they complete their documentation.

Other Funding Sources*

Please describe any other funding not already mentioned that your organization has applied for or obtained for this purchase.

This includes but is not limited to Community Block Development Grants (CBDG), local government grants (including Tourist Development Council funding), foundation grants, and private donors (you do not need to disclose donor identities but simply indicate the amount raised for this purchase). This includes any matching grants or in-kind contributions you may have obtained.

Please be sure these other funding sources are represented in the "Applicant Match" column in the budget summary uploaded above.

TATB received partial funding from the Wawa Foundation in the amount of \$2500 for purchasing some ADT supplies and curriculum. This funding has been targeted for TATB's Harborside Studios ADT site, located in Safety Harbor, FL. Harborside Studios is a separate site from the proposed project at the Long Center, located in Clearwater, FL. TATB also received funding from the Lightning Foundation in the amount of \$50,000 for curriculum supplies, materials, and staff support positions for the Psychosocial Rehabilitation Program (PSR) that operates at the Long Center site. While TATB is in the process of procuring this equipment and curriculum materials, TATB has taken these items into consideration and is not duplicating items that will be purchased and used for the PSR program.

Changes in Operating Costs*

Please answer this question based on the descriptions below:

- If this project **increases** ongoing operational costs (programmatic, operating maintenance or other costs), how will you compensate for the difference?
- If this purchase **decreases** ongoing operating costs, how will it do so?
- If this purchase **does not affect** operating costs, please note so below.

The proposed project does not affect operating costs as TATB does not anticipate any unforeseen changes in staffing patterns. Staffing patterns and ratios are determined based upon the number of program participants. Funding for staff positions is procured through the Agency for Persons with Disabilities. While the program redesign will enable TATB to add more program participants for adult day training, this is calculated into our budget. As new clients continue to be enrolled beyond budget allocations, budget changes can be made throughout the process to reflect increased revenue and increased staffing to support newly enrolled clients.

Corrective and Investigative Action/Grant Recall

In the past three (3) years, has your organization or any affiliated parties with your organization had any of the following occur:

1. Been under legal investigation by a local, state, or federal institution?
2. Been placed on a corrective action plan by a funder?
3. Had grant funding recalled by a funder?

If yes, please describe the investigation, corrective action plan and/or grant recall, and the current status of such incidents. You may upload a PDF file to support your answer if necessary.

If no, write "N/A"

TATB FDOT LETTER OF COMPLIANCE.pdf

The Arc Tampa Bay (TATB) seeks to remain proactively compliant with contractual obligations through routine reviews and audits. The agency has never been under investigation nor had funding recalled in the past 3 years. (TATB did forego some programmatic funding from the City of Clearwater in 2018 due to medical leave needed for the marketing staff member whose position was partially funded by the grant). In October 2020, TATB was found out of compliance with contractual obligations as outlined by the Florida Department of Transportation (FDOT) as part of the FDOT's Triennial Review process for funded programs. TATB receives funding from FDOT's Section 5310 program (Enhanced Mobility of Seniors and Individuals with Disabilities) that allows the agency to purchase vehicles to assist with transportation needs. The main compliance issues cited during the review were related to the tracking process for timely vehicle repairs and maintenance. The Arc Tampa Bay's Risk Management Committee (a subcommittee of TATB's Board of

Directors) was informed of the compliance issues and approved the compliance plan as established by TATB's transportation department. The plan involved advising contracted garages and agency program managers of the process for documenting repairs and maintenance activities. Additionally, the agency made extensive revisions to its driver training program to ensure all FDOT required training topics were covered. The plan of corrective action was submitted and accepted by FDOT. As of present, TATB remains in compliance with FDOT contractual obligations. FDOT will conduct its next Triennial Review in October 2023.

Insurance Requirements

Evidence of Insurance Coverage*

Grantees of the ARPA Nonprofit Capital Project Fund will be required to maintain appropriate insurance related to your operations and this purchase. PCF will determine whether this coverage is appropriate.

Please upload evidence of insurance.

If your organization does not have evidence of insurance coverage, please provide an explanation as to why.

TATB BOUND COVERAGE 2022-2023.pdf

Insurance Requirement*

If you are awarded a contract from the ARPA Nonprofit Capital Project Fund, you may be required to list Pinellas Community Foundation as an additional insured through your general liability insurance or other appropriate coverages for the duration of the contract. If you would like to check with your insurance carrier on how to do this, here is the information about PCF you will need:

Pinellas Community Foundation
17755 US Highway 19 N
Suite 150
Clearwater, FL 33764
727-531-0058

Please check the box below to indicate that you understand and will be able to comply with this requirement if you are awarded a contract.

PCF will not ask for a certificate naming us as additional insured until the contracting stage.

Yes, I understand and will comply with this requirement if awarded a contract.

Organization Documentation

Please reach out to PCF staff if you have trouble uploading the files below. We are able to assist with file conversion and file compression.

Organization Budget*

Please upload your most recent, board-approved organizational budget for this fiscal year. PDF and Excel documents are accepted.

TATB BUDGET 2022-2023.pdf

Board of Directors List*

Please upload your Board of Directors list.

Excel, Word, and PDF file formats are accepted.

TATB BOARD AND AFFILIATIONS.pdf

IRS Form 990*

Please upload a PDF copy of your most recently submitted IRS Form 990.

If Form 990 from your most recent fiscal year is delayed or you have received an extension, please explain in the text space below. You may also explain if you don't have a Form 990 due to organization type. You should still upload the most recent publicly available 990.

If you file a Form 990-EZ and do not have anything to attach, please note so below.

Only PDF files are permitted.

TATB 990.pdf

Most Recent Financial Statements*

Upload a PDF version of your most recent financial statements. If you have audited financial statements, please upload the most recently conducted audit. If you do not have a recent audit, please explain why.

TATB CONSOLIDATED AUDIT.pdf

Post-Grant Requirements

Reporting Requirements Acknowledgment*

Grantees will be required to submit a pre-award agreement within two weeks of receiving an award notice. In addition, grantees will be required to submit a report within 30 days after the purchase is completed.

Financial information justifying all expenditures will also need to be provided. This includes but is not limited to:

- Invoices
- Canceled checks
- Credit card statements, along with a record of paying the credit card.

If you have any questions, please contact Rose Cervantes, ARPA Program Officer at rcervantes@pinellascf.org.

Yes, I agree to submit this grant agreement and impact report within the specified timeframes.

Additional Information

Additional Upload

If you have something to share, you can upload it here in PDF format.

TATB ADDITIONAL UPLOADS.pdf

Anything else to share?

Is there anything else that you would like Pinellas Community Foundation to know or other information your organization would like to share that isn't addressed elsewhere in this application?

For further clarification, The Arc Tampa Bay (TATB) closed all 3 Adult Day Training (ADT) program sites during the beginning of the pandemic, resulting in loss of 101 ADT program participants across all 3 day programs. TATB was still able to provide day program activities to residents of TATB's group homes during the ADT closures. The ADT program targeted for the project is located at the Long Center. Of the 101 ADT program participants who were impacted by these ADT program closures, 55 attended the Long Center ADT.

Agreements

Affirmation of Application Materials*

I hereby certify that, to the best of my knowledge, the provided information within this application is true and accurate.

Yes

Public Application and Grant Process*

In order to maintain transparency for the use of public funding, PCF will publish all submitted funding requests, committee review meeting minutes, executed contracts, and reports to its website. This means your funding request in its entirety will be published. Please check the box below to indicate your understanding of this.

Yes, I understand.

Final Approval for Grant Award*

The grantmaking process administered by PCF results in funding recommendations by an external committee using an objective, public rubric. Final approval of recommendations is made by the Pinellas Board of County Commissioners.

Yes, I understand.

File Attachment Summary

Applicant File Uploads

- TATB QUOTES.pdf
- TATB QUOTES.pdf
- TATB Small Capital Budget.xlsx
- TATB FDOT LETTER OF COMPLIANCE.pdf
- TATB BOUND COVERAGE 2022-2023.pdf
- TATB BUDGET 2022-2023.pdf
- TATB BOARD AND AFFILIATIONS.pdf
- TATB 990.pdf
- TATB CONSOLIDATED AUDIT.pdf
- TATB ADDITIONAL UPLOADS.pdf

NOTE: All bids/quotes have been consolidated into one PDF file. Further attachment of bid/quotes are duplications.

Curriculum Quotes:

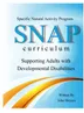
NOTE: There are significant variances in curriculum based on format, content, and licensing. While the Attainment quote is exceedingly high and above the amount requested, TATB does not intend to purchase all modules with procured funding but will purchase Attainment or other similar products in phases based on need and preferences.

Curriculum Quotes:

SNAP Curriculum: Specific Natural Activity Program: 10 copies (one per classroom)

Moss Canyon

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Products	Price	Quantity	Total
 Specific Natural Activity Program (SNAP) Curriculum	\$399.95	10	\$3,999.50

Subtotal \$3,999.50

KEEP SHOPPING UPDATE CHECKOUT

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3/27/2023



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International
Phone 608-845-7880
Fax 608-845-8040

Page	Date	Invoice No.
1	03/27/23	356362A

www.AttainmentCompany.com

Federal ID 39-1365288

B I L L T O	ACCOUNTS PAYABLE
	UPARC
	1501 N BELCHER RD
	CLEARWATER, FL 33765

S H I P T O	CAROLYN REGINELLI
	THE ARC TAMPA BAY
	1501 N BELCHER ROAD
	SUITE 249 CLEARWATER, FL 33765

Customer No.	Sales I.D.	Reference #	Media Code	Terms			
56925	CL /CL	Quote	BL/IMPORTWWW	QUOTATION			
Ordered By		Warehouse	Phone Number	Total Wt.	Zone	# Packages	Ship Via
			(727) 799-3330	0.0		0	UPC

Message:

Thank you for your order!
All orders in US Currency.

Qty.	B/O	Shipped	Item #	Description	Unit Price	Disc	Extension
10			EN-MS10	ENHANCE: MATH SKILLS	249.0000	5	2365.50
10			SC-15	SHOPPING SMART CURRICULUM PKG	89.0000	5	845.50
5			EYC-C01	CONSUMABLE EXPLORE YOUR COMMUNITY STUDENT MATERIALS 10 PACK	79.0000	5	375.25
10			CJ-05	CONVERSATION SKILLS CURRICULUM 2 BOOK SET	69.0000	5	655.50
5			EN-FLS10	ENHANCE: FUNCTIONAL LIFE SKILLS	379.0000	5	1800.25
10			GJ-02	GET A JOB CURRICULUM	29.0000	5	275.50
10			HC-15	HOME COOKING CURRICULUM PKG	99.0000	5	940.50
10			KH-15	KEEPING HOUSE CURRICULUM PKG	89.0000	5	845.50
10			LD-15	LOOKING GOOD CURRICULUM PKG	89.0000	5	845.50
10			RS-210	READY, SET, COOK 2: FULL KITCHEN EDITION CURRICULUM	99.0000	5	940.50
5			EYC-10	EXPLORE YOUR COMMUNITY CURRICULUM INST,STUDENT,CONSUMABLE,DVD & HUB CODE	249.0000	5	1182.75
10			RS-230	READY, SET, COOK 2: FULL KITCHEN EDITION CURRICULUM PLUS	179.0000	5	1700.50
10			RS-2C01	CONSUMABLE READY SET COOK 2 10 PACK	79.0000	5	750.50
5			PT-G01	GREEN POCKET TIMER	5.0000	5	23.75
10			AOS-05	ACTING OUT (WORKPLACE) INTRODUCTORY KIT 1 teacher, 1 student	89.0000	20	712.00
10			AOS-01	ACTING OUT SOCIAL SKILLS IN THE WORKPLACE STUDENT BOOK	29.0000	20	232.00
5			SCD-10	SMART CHOICES FOR A DIGITAL AGE CURRICULUM	159.0000	5	755.25



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Fax 800-942-3865

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Fax 608-845-8040

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2	03/27/23	356362A

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S H I P T O	CAROLYN REGINELLI
	THE ARC TAMPA BAY
	1501 N BELCHER ROAD
	SUITE 249 CLEARWATER, FL 33765

Customer No.	Sales I.D.	Reference #	Media Code	Terms			
56925	CL /CL	Quote	BL/IMPORTWWW	QUOTATION			
Ordered By		Warehouse	Phone Number	Total Wt.	Zone	# Packages	Ship Via
			(727) 799-3330	0.0		0	UPC

Message:

Thank you for your order!
All orders in US Currency.

Qty.	B/O	Shipped	Item #	Description	Unit Price	Disc	Extension
5			SCD-30	SMART CHOICES FOR A DIGITAL AGE CURRICULUM PLUS	289.0000	5	1372.75
10			SCD-01	SMART CHOICES FOR A DIGITAL AGE STUDENT READER	39.0000	5	370.50
5			EYC-30	EXPLORE YOUR COMMUNITY CURRICULUM PLUS	499.0000	5	2370.25
5			ESS-SC01	CONSUMABLE EXPLORE SOCIAL SKILLS STUDENT MATERIALS 10 PACK	79.0000	5	375.25
10			BC-10	BUDGET GAMES	59.0000	5	560.50
5			EDR-10	EVERYDAY READERS INTRODUCTORY KIT	99.0000	5	470.25
1			CON-15	CONNECTIONS IN THE WORKPLACE INTRODUCTORY KIT (1 teacher, 1 student 1 software)	159.0000	5	151.05
1			CON-25	CONNECTIONS IN THE WORKPLACE CLASSROOM KIT 1 teacher 8 student 1 software	329.0000	5	312.55
10			DRC-10	DAILY READING COMP PRINT PKG (2 BOOKS)	99.0000	5	940.50
2			APP-DRC-07	DAILY READING COMPREHENSION SOFTWARE	60.0000	5	114.00
5			DRT-15	DO THE RIGHT THING INTRODUCTORY KIT 1 TEACHER, 1 STUDENT, 1 SOFTWARE	159.0000	5	755.25
5			DRT-25	DO THE RIGHT THING CLASSROOM KIT	329.0000	5	1562.75
5			EM-B30	EXPLORE BUDGETING CURRICULUM PLUS	289.0000	5	1372.75
1			EM-BC01SET	CONSUMABLE EXPLORE BUDGETING (2 BOOK SET)	149.0000	5	141.55
5			EDR-20	EVERYDAY READERS CLASSROOM KIT	299.0000	5	1420.25
5			ESS-30	EXPLORE SOCIAL SKILLS CURRICULUM PLUS	499.0000	5	2370.25



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Page	Date	Invoice No.
3	03/27/23	356362A

BILL TO	ACCOUNTS PAYABLE
	UPARC
	1501 N BELCHER RD
	CLEARWATER, FL 33765

SHIP TO	CAROLYN REGINELLI
	THE ARC TAMPA BAY
	1501 N BELCHER ROAD
	SUITE 249 CLEARWATER, FL 33765

Customer No.	Sales I.D.	Reference #	Media Code	Terms			
56925	CL /CL	Quote	BL/IMPORTWWW	QUOTATION			
Ordered By		Warehouse	Phone Number	Total Wt.	Zone	# Packages	Ship Via
			(727) 799-3330	0.0		0	UPC

Message:

Thank you for your order!
All orders in US Currency.

Qty.	B/O	Shipped	Item #	Description	Unit Price	Disc	Extension
5			HAP-12	HEALTH ADVOCACY INTRODUCTORY KIT	179.0000	5	850.25
5			HAP-22	HEALTH ADVOCACY CLASSROOM KIT	329.0000	5	1562.75
10			HAP-01	MAKING HEALTHY CHOICES STUDENT WORKBOOK HEALTH ADVOCACY	34.0000	5	323.00
5			EX-P12	EXPLORE PERSONAL CARE INTRODUCTORY	299.0000	5	1420.25
5			EX-P22	EXPLORE PERSONAL CARE CLASSROOM KIT	529.0000	5	2512.75
5			EX-PW01	EXPLORE PERSONAL CARE STUDENT BOOK & CARDS FOR WOMEN	49.0000	5	232.75
5			EX-PM01	EXPLORE PERSONAL CARE STUDENT BOOK & CARDS FOR MEN	49.0000	5	232.75
5			ESS-10	EXPLORE SOCIAL SKILLS CURRICULUM	279.0000	5	1325.25
5			SCD-C01	CONSUMABLE SMART CHOICES FOR A DIGITAL AGE 10 PACK	79.0000	5	375.25
					MERCHANDISE QUOTATION TOTAL	\$	38741.65
					SHIPPING & HANDLING	\$	2036.13
					QUOTATION TOTAL	\$	40777.78

HP Chromebook estimates March 27, 2023:

Home Orders About Google Shopping Sort by: Relevance

Clearwater, FL

Sponsored · Shop hp chromebook

Show only

- Buy on Google
- Available nearby
- On sale

Price

- Up to \$90
- \$90 – \$150
- \$150 – \$250
- \$250 – \$450
- Over \$450

\$ Min – \$ Max

Brand

- HP
- Lenovo
- Acer

Product	Price	Rating	Shipping
HP - 15.6" Chromebook - Intel Pentium Silver -...	\$249.00 \$349.00	★★★★☆ (69)	Free shipping
HP 14a-na0122od Chromebook, 14" Screen, Intel...	\$289.99	★★★★★ (3,312)	
HP - 2-in-1 14" Touch-Screen Chromebook - Int...	\$299.00 \$419.00	★★★★★ (3,312)	
HP 14a-na0022od Chromebook, 14" Screen, Intel...	\$279.99	★★★★★ (3,312)	
HP 11a-na0040nr Chromebook, 11.6" Touch Screen,...	\$269.99	★★★★★ (940)	
HP Chromebook Laptop + Bluetooth Headset Bundle [..	\$299.99		Free shipping

About these results

Windows taskbar: Type here to search, 7th Apr, Task View, File Explorer, Chrome, Firefox, Word, Excel, Outlook, System tray: 1:33 PM, 3/27/2023, 19 notifications

Tablet Quotes:

The screenshot displays a Google search for 'tablet' with various filters on the left and four product listings in the main area. The Windows taskbar at the bottom shows the system tray with a red circle around the clock and notification area.

Filters:

- Storage: 8 GB, 16 GB (selected), 32 GB, 64 GB, 128 GB, More
- Screen Size: Clear, > 10.1 inches (selected)
- Price: Up to \$80, \$80 - \$150, Over \$150, \$ Min - \$ Max
- Color: Black

Product Name	Price	Rating	Reviews
Lenovo ZA4G0000US Tab M10 Tb-x505f 2GB 16GB Tablet	\$199.99	4.4	4,483
Lenovo Tab 10, 10-Inch Android Tablet, Qualcomm Snapdragon	\$159.95	4.3	1,059
Samsung Galaxy Tab A 10.1" Tablet COMPUTER, Exynos	\$385.96	4.6	13,396
Dragon Touch K10 Tablet, 10 inch Android Tablet with 16 GB	\$140.00	3.1	18

Windows Taskbar System Tray: 3:13 PM, 3/27/2023, 19 notifications.

New Vehicle Quotes: TATB procured quotes from vendors who are pending contracts with FDOT

From: [Les Burres](#)
To: [Carolyn Reginelli](#)
Subject: RE: Update on FDOT/TRIPS contract
Date: Monday, March 27, 2023 1:39:38 PM
Attachments: [image002.png](#)
[image003.png](#)
[image004.png](#)
[image005.png](#)
[image006.png](#)
[image007.png](#)
[image008.png](#)
[image205942.png](#)
[image882088.png](#)
[image674546.png](#)
[image953580.png](#)
[image142000.png](#)
[image907024.png](#)
[image000223.png](#)
[Estimate for TRIPS contract FR E Transit 12 pass.pdf](#)
[Estimate for TRIPS contract FR E Tranit ADA.pdf](#)

Hi Carolyn,

We are still waiting on the final awards for all vehicle options for the next TRIPS contract but the attached pricing is still in the estimated award range.

The Ford E Transit will be the most readily available vehicle on the contract once awards are made. I would think we will be able to deliver a E Transit build to TRIPS specifications in about 2 months.

Hope this info helps.

Les



Les Burres | Transit Bus Sales

Creative Bus Sales Inc.
LesB@creativebussales.com
Main: 904-241-6004 ext. 384
Direct: 904-838-2542
Cell: 904-537-7710



100% ELECTRIC VAN
Multiple Floorplans Available

E-TRANSIT

IN STOCK NOW!

From: Carolyn Reginelli <creginelli@theartcb.org>
Sent: Monday, March 27, 2023 1:25 PM
To: Les Burres <LesB@creativebussales.com>
Subject: FW: Update on FDOT/TRIPS contract

External Email

Greetings, Les – I just wanted to touch base with you regarding the attached quotes for Ford E-Transit. We are scheduled for a conference call tomorrow from FDOT regarding our vehicle requests that were submitted with our grant application. Can you confirm (1) if the quote needs to be updated, (2) any updates to the status of your contract with FDOT, and (3) what is the status of vehicle availability?

Let me know if there are any questions.

Thank you so much-

Sincerely,

Carolyn Reginelli

Grant Writer

The Arc Tampa Bay
1501 N. Belcher Road
Suite 249

Clearwater, FL 33765

Phone: 727-799-3330, extension 7433

Cell: 727-641-8678

www.thearctb.org

<https://www.facebook.com/TheArcTampaBay/>

From: Jennifer Pellegrino <jpellegrino@thearctb.org>

Sent: Friday, January 13, 2023 11:06 AM

To: Carolyn Reginelli <creginelli@thearctb.org>; uparclarry@yahoo.com

Subject: FW: Update on FDOT/TRIPS contract

From: Les Burres <LesB@creativebussales.com>

Sent: Friday, January 13, 2023 10:40 AM

To: Jennifer Pellegrino <jpellegrino@thearctb.org>

Subject: RE: Update on FDOT/TRIPS contract

Hi Jennifer,

I attached a quote for estimate since the contract has not been finalized yet.

Please let me know if you need anything else.

Les



Les Burres | Transit Bus Sales

[Creative Bus Sales Inc.](http://CreativeBusSales.com)
LesB@creativebussales.com

Main: 904-241-6004 ext. 384
Direct: 904-838-2542
Cell: 904-537-7710



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E-TRANSIT

IN STOCK NOW!

From: Jennifer Pellegrino <jpellegrino@thearctb.org>
Sent: Thursday, January 12, 2023 1:10 PM
To: Les Burres <LesB@creativebussales.com>
Subject: RE: Update on FDOT/TRIPS contract

External Email

Hi there!

So we were thinking about putting in for one of your electric vans that you all sell through the 5310 grant this year. We would need a quote from you along with the cost to install the hookup charging mechanism system if you can provide that too. Or let me know who I would need to speak with to get that, I would appreciate the info.

I tried to send in an "ask" for a quote through your website on the van Larry had in mind, but I did not receive anything back. He was looking at something like the 2022 Ford E-Transit with the back lift and the one wheelchair position you have on your website.

I appreciate your help in this matter!

Jennifer C. Pellegrino

Associate Executive Director of Finance
The Arc Tampa Bay, Inc.
1501 N. Belcher Rd., Ste. 249
Clearwater, FL 33765
(727) 799-3330 ext. 7606




From: Les Burres <LesB@creativebussales.com>
Sent: Wednesday, December 28, 2022 3:23 PM
To: Jennifer Pellegrino <jpellegrino@thearctb.org>
Cc: uparclarry@yahoo.com
Subject: RE: Update on FDOT/TRIPS contract

Sounds great, thank you.

Have a Happy New Year!

|

Les Burres | Transit Bus Sales
[Creative Bus Sales Inc.](mailto:LesB@creativebussales.com)
LesB@creativebussales.com
Main: 904-241-6004 ext. 384
Direct: 904-838-2542
Cell: 904-537-7710



100% ELECTRIC VAN
Multiple Floorplans Available

E-TRANSIT **IN STOCK NOW!**

From: Jennifer Pellegrino <jpellegrino@thearctb.org>
Sent: Wednesday, December 28, 2022 3:09 PM
To: Les Burres <LesB@creativebussales.com>
Cc: uparclarry@yahoo.com
Subject: RE: Update on FDOT/TRIPS contract

External Email

We are definitely still interested in getting some more vehicles from you.

Thank you for the update.

Have a great New Year!

Jennifer C. Pellegrino

Associate Executive Director of Finance

The Arc Tampa Bay, Inc.
1501 N. Belcher Rd., Ste. 249
Clearwater, FL 33765
(727) 799-3330 ext. 7606



From: Les Burres <LesB@creativebussales.com>
Sent: Wednesday, December 28, 2022 12:50 PM
To: Jennifer Pellegrino <jpellegrino@thearctb.org>
Subject: Update on FDOT/TRIPS contract

Hi Jennifer,

The FDOT/TRIPS RFP for the next contract is still in the evaluation process. We have received (2) Point of Clarification requests from the FDOT/CUTR RFP evaluation team.

The evaluation team has a lot of technical information to go thru but the process is moving forward.

At this point it is hard to determine when final awards will be made so orders can be placed.

I just wanted to let you know that we are working diligently towards a final contract award.

Once I have more updates on a potential award date I will let you know.

Thank You,

Les

|



Les Burres | Transit Bus Sales

[Creative Bus Sales Inc.](http://CreativeBusSales.com)
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Direct: 904-838-2542

Cell: 904-537-7710



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Multiple Floorplans Available

E-TRANSIT

IN STOCK NOW!



Estimate for TRIPS contract

2022 Ford E-Transit 350

Price Proposal



Sales Experience

550+ Years of Collective Bus Sales Experience
Servicing Over 1,500 Customers Annually



Nationwide Network

20+ Full-Service Locations Nationwide
Partners with 25+ Top Manufacturers



Competitive Pricing

Volume Discounts
Fixed Contract Pricing



In-House Financing

Seamless Transactions
Flexible Structures

40+

Years In
Business

20+

Nationwide
Locations

350+

Dedicated
Employees

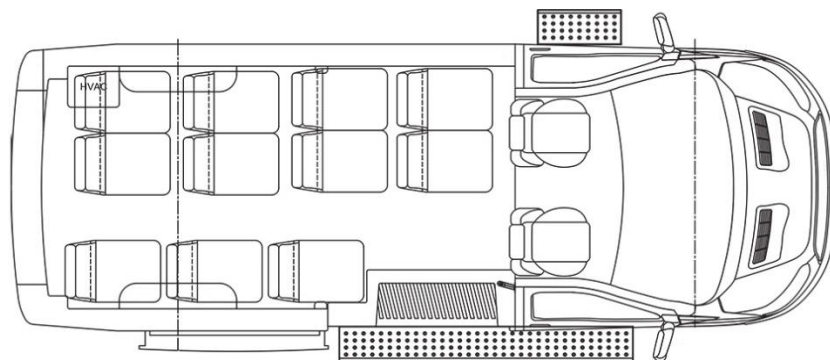
1,500

Annual
Customers

Creative Bus Sales offers dedicated sales, parts, and service departments to help you in all stages of bus ownership. Our customers benefit from our strong manufacturer partnerships, the largest in-stock inventory, and a nationwide team of experts. As a family-owned business with experience in the transportation industry since 1980, it's no coincidence that we've grown to become the nation's largest bus dealership.



2022 Ford E-Transit 350





Specifications

Chassis

- 2022 Ford E-Transit 350 Cargo, Medium Roof Van
- Engine: Ford OEM Electric Motor, Single, Rear
- Drive: Rear Wheel Drive
- Power: 198 kW / 266 HP / 317 TQ
- Battery: 68 kWh
- Fuel Type: Electric
- Floor-mounted single pack Li-Ion battery
- GVWR: 9,500 lbs.

Exterior

- Length: 19'-7.5"
- Wheelbase: 148"
- Sliding side door, Manual
- Running board on driver side, short step
- Running board on passenger side, full
- 16" Steel wheels with full wheel covers
- Single Rear Wheel

Interior

- Flooring: Gerflor Black Graphite
- 12-Rail Aluminum floor system
- Long Wheelbase ABS Plastic Interior w/ 6 LED Dome Lights Mid Roof
- Rear Luggage Area

A/C and Heat

- E-Transit HVAC System: Twin Air TM431F-E Floor Mount 31K BTU A/C & 28K BTU Heat

Accessories

- Sync 4 AM/FM/Bluetooth Radio
- Ford Pro Telematics Essentials & E-Telematics
- Ford Pro Depot Charging Software

Safety

- First aid kit, Fire extinguisher, Triangles
- OEM back-up Camera

Charging

- Wall Charger and 120V/240V Mobile Power Cord Included
- On Board Charger 10.5 kW out/11.3 kW in
- Charging time:
 - 15-80% DCFC (115 kW) 34 min
 - 15-80% (50 kW) 65 min
 - 0-100% 240V L2 (48A) 8 hours
 - 0-100% 240V L2 (30A) ~12 hours

Passenger Seating Options Seating

- 12 Passenger (including co-pilot)
- Passenger Seating:
 - Freedman 3pt Mid-Hi Rigid Single Aluminum Floor Seat (11)
 - Seat Fabric (11): Level 3 Fabric – Jordan Blue
- OEM Driver and Co-pilot Seating
 - OEM Seats (2)



Warranty

Manufacturer Warranty

- Ford Warranty: Unique Electrified Components 8 year/100,000 miles

Conversion Warranty

- Forest River Warranty: 5 Years / 100,000 Miles

All vehicles come with warranty, but Creative Bus Sales offers more value without the added cost. Our coverage and support comes with each of our new buses — *standard*.

We Process All The Warranty Registrations

We register all of your bus parts for you, no more pesky warranty cards to fill out. This includes *all* parts, wheelchair lift, electronics, HVAC, etc.

We Handle All The Paperwork

We administer and coordinate any warranty work. You make one call to our warranty department, and they take it from there.

Repair Facilities Near You

When warranty work is needed, we use service repair facilities near the bus location. We have over 3200 authorized centers and growing. You will never have to drive far to get repairs completed.

No More Claim Forms

Creative Bus handles all parts of the claim process, you will have no out of pocket expenses, no reimbursements, and the service facility will be paid directly by us.



Pricing

Description	Amount
Bus Cost	
\$129,890.00	
<hr/>	
Total*	\$129,890.00

Contact:

Date Issued:

Name:

Phone:

Email:



Estimate for TRIPS pricing

2022 Ford E-Transit 350

Price Proposal



Sales Experience

550+ Years of Collective Bus Sales Experience
Servicing Over 1,500 Customers Annually

Nationwide Network

23 Full-Service Locations Nationwide
Partners with 25+ Top Manufacturers

Competitive Pricing

Volume Discounts
Fixed Contract Pricing

In-House Financing

Seamless Transactions
Flexible Structures

40+

Years In
Business

23

Nationwide
Locations

350+

Dedicated
Employees

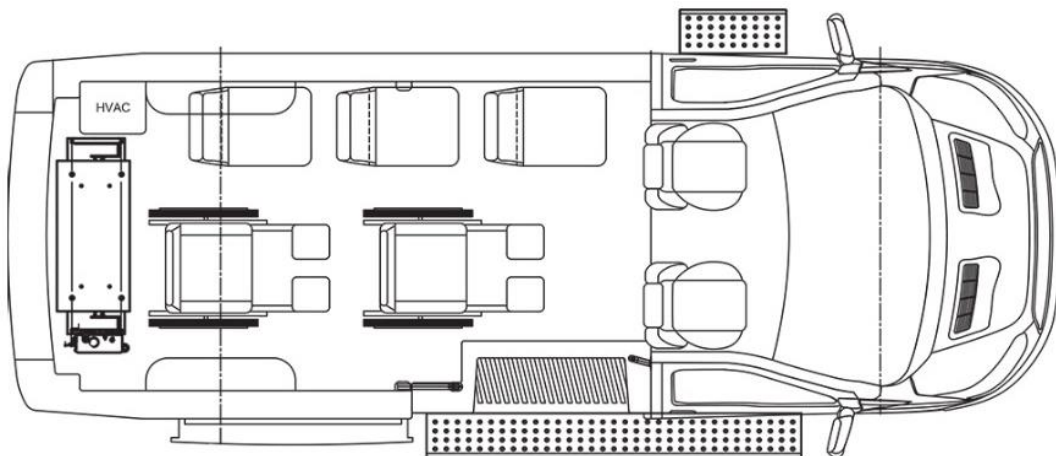
1,500

Annual
Customers

Creative Bus Sales offers dedicated sales, parts, and service departments to help you in all stages of bus ownership. Our customers benefit from our strong manufacturer partnerships, the largest in-stock inventory, and a nationwide team of experts. As a family-owned business with experience in the transportation industry since 1980, it's no coincidence that we've grown to become the nation's largest bus dealership.



2022 Ford E-Transit 350





Specifications

Chassis

- 2022 Ford E-Transit 350, Medium Roof Van
- Engine: Ford OEM Electric Motor, Single, Rear
- Drive: Rear Wheel Drive
- Power: 198 kW / 266 HP / 317 TQ
- Battery: 68 kWh
- Fuel Type: Electric
- Floor-mounted single pack Li-ion battery
- GVWR: 9,500

Exterior

- Length: 19' 7.5"
- Wheelbase: 148"
- Running board on driver side, short step
- Running board on passenger side, full
- 16" Steel wheels with full wheel covers
- Single Rear Wheel

Interior

- Flooring: Gerflor Black Graphite
- 6-rail Aluminum floor system
- Long Wheelbase ABS Plastic Interior w/ 6 LED Dome Lights Mid Roof
- Entry grab rail (stanchion) on right side (B pillar)
- AMF Silver Series Level 3 Tie Down Kit – L Track
- Freedman 3pt Mid-Hi Rigid Single Aluminum Floor Removable Seat (3)

A/C and Heat

- E-Transit HVAC System: Twin Air TM431F-E Floor Mount 31K BTU A/C & 28K BTU Heat

Accessories

- Sync 4 AM/FM/Bluetooth Radio
- 3 Years of Ford Telematics/Connectivity

Safety

- OEM back-up alarm
- First aid kit, Fire extinguisher, Triangles

Charging

- Wall Charger and 120V/240V Mobile Power Cord Included
- On Board Charger 10.5 kW out/11.3 kW in
- Charging time:
 - 15-80% DCFC (115 kW) 34 min, 15-80% (50 kW) 65 min
 - 0-100% 240V L2 (48A) 8 hours, 0-100% 240V L2 (30A) ~12 hours

Passenger Seating Options Seating

- 4 Passenger, 2 Wheelchair
- Passenger Seating:
 - Seat Fabric (3): Level 1 Newport Ash Grey Vinyl
 - **Freedman 3pt Mid-Hi Rigid Single Aluminum Floor Removable Seat (3)**
- OEM Driver and Co-pilot Seating
 - OEM Seats (2)



Warranty

Manufacturer Warranty	<ul style="list-style-type: none">• Bumper to Bumper: 3 Years / 36,000 miles• Powertrain: 5 Years / 60,000 Miles• Safety Restraint System: 5 Years / 60,000 Miles• Corrosion (Perforation only): 5 Years / Unlimited• Unique Electrified Components: 8 years / 100,000 Miles
Conversion Warranty	<ul style="list-style-type: none">• Forest River Warranty: 5 Years / 100,000 Miles

All vehicles come with warranty, but Creative Bus Sales offers more value without the added cost. Our coverage and support comes with each of our new buses — *standard*.

We Process All The Warranty Registrations

We register all of your bus parts for you, no more pesky warranty cards to fill out. This includes *all* parts, wheelchair lift, electronics, HVAC, etc.

We Handle All The Paperwork

We administer and coordinate any warranty work. You make one call to our warranty department, and they take it from there.

Repair Facilities Near You

When warranty work is needed, we use service repair facilities near the bus location. We have over 3200 authorized centers and growing. You will never have to drive far to get repairs completed.

No More Claim Forms

Creative Bus handles all parts of the claim process, you will have no out of pocket expenses, no reimbursements, and the service facility will be paid directly by us.



Pricing

Description	Amount
Bus Cost	\$129,890.00
<hr/>	
Total* \$129,890.00	

Contact:

Date Issued:
Name:
Phone:
Email:

From: [Mark Griffiths](#)
To: [Carolyn Reginelli](#)
Subject: Re: Matthews Buses Commercial
Date: Tuesday, March 21, 2023 10:24:13 PM
Attachments: [2023 Promaster Conv.png](#)

Hello Carolyn,

What I am hearing for the release of the FDOT contract, 30-60 days.
If you were to order a bus or van today we are still looking at 9 months to 1 year time frames.
I can supply you with a quote for a 12 passenger 2 wheelchairs if you would like?
I can get a 2023 Promaster 6 rear passengers, 2 wheelchairs, co-pilot & driver \$103,385.
(picture & floorplan attached)
I can get a 2023 Terra Transit 11 passengers, 2 wheelchairs & driver \$113,800. (pictures attached)

Please let me know what additional information will be helpful, thank you. Mark

Mark Griffiths

Commercial Bus Sales Florida Account Manager
Matthews Buses Commercial
A Matthews Bus Alliance, Inc. Company
Cell: (407) 883-9580
Corp: (800) 330-1175 X-438
matthewsbusescommercial.com
TEAM Matthews, Legacy of Trust

On Tue, Mar 21, 2023 at 2:17 PM Carolyn Reginelli <creginelli@thearctb.org> wrote:

Greetings, Mr. Griffiths – In addition to FDOT funding, I am continuing to explore other options as there have been delays in getting FDOT funded vehicles. I am working on a grant application through Pinellas County. I would appreciate you help with this application if you are able to provide a quote.

- Can you provide me with a quote for a non-CDL bus/van? (NOTE: the Dodge wheelchair vans on your website are too small)
- What is the turnaround time from purchase to delivery?
- When will FDOT have your contract ready?

I appreciate your help with this matter. We are continuing to explore our options for funding in order to update our fleet vehicles. Let me know if there are any questions.

Thank you-

Sincerely,

Carolyn Reginelli

Grant Writer

The Arc Tampa Bay

1501 N. Belcher Road

Suite 249

Clearwater, FL 33765

Phone: 727-799-3330, extension 7433

Cell: 727-641-8678

www.thearctb.org

<https://www.facebook.com/TheArcTampaBay/>

From: Mark Griffiths <mgriffiths@matthewsbusescommercial.com>

Sent: Monday, March 20, 2023 10:41 AM

To: Jennifer Pellegrino <jpellegrino@thearctb.org>; Larry Philipson <lphilipson@thearctb.org>; Carolyn Reginelli <creginelli@thearctb.org>

Cc: Beverly Montague <bmontague@thearctb.org>

Subject: Re: Matthews Buses Commercial

Hello Tampa Bay ARC,

FDOT is getting ready to release its contract for cutaway buses which we will be included. Please let me know if you would like any information for adding or replacing any of your current buses.

Availability will be the only issue, I am happy to answer any questions. Thank you. Mark

Mark Griffiths

Commercial Bus Sales Florida Account Manager

Matthews Buses Commercial

A Matthews Bus Alliance, Inc. Company

Cell: (407) 883-9580

Corp: (800) 330-1175 X-438

matthewsbusescommercial.com

TEAM Matthews, Legacy of Trust

On Wed, Oct 5, 2022 at 10:56 AM Mark Griffiths
<mgriffiths@matthewsbusescommercial.com> wrote:

Hello Arc Tampa Bay,

The 2022-23 Florida Sheriffs Association contract has been completed, we are a part of the contract so I can now provide you with bus options. The bus industry is still experiencing delays due to the Ford chassis hold up. We are still looking at production times of up to a year.

We will be hearing shortly on our application for the FDOT contract as well.

We can also purchase older vehicles.

Please let me know of any questions or any additional information needed. Thank you,
Mark

Mark Griffiths

Commercial Bus Sales Florida Account Manager

Matthews Buses Commercial

A Matthews Bus Alliance, Inc. Company

Cell: (407) 883-9580

Corp: (800) 330-1175 X-438

matthewsbusescommercial.com
TEAM Matthews, Legacy of Trust

On Tue, Sep 20, 2022 at 2:56 PM Mark Griffiths
<mgriffiths@matthewsbusescommercial.com> wrote:

Hello Arc,

Well not much has changed for the shuttle bus & van industry over the last year, based on the still present microchip shortage. Ford & Chevy are supplying so few chassis for bus production a number of manufactures are now closed for good. Inventory is at an all time low and an order today would not arrive for up to 1 year, making the used inventory either poor quality or non-existing as well. So, please let me know if I can help you plan for any future shuttle bus needs.

Thank you, Mark

Mark Griffiths

Commercial Bus Sales Florida Account Manager
Matthews Buses Commercial
A Matthews Bus Alliance, Inc. Company

Cell: (407) 883-9580

Corp: (800) 330-1175 X-438

matthewsbusescommercial.com
TEAM Matthews, Legacy of Trust

On Mon, Jan 10, 2022 at 3:03 PM Mark Griffiths
<mgriffiths@matthewsbusescommercial.com> wrote:

Hello,

I am reaching out to share a little information regarding the bus industry. This may sound crazy but if you are considering any new buses or vans for 2023-2024 now is the time to order. The chassis manufactures are still experiencing a semiconductor shortage and all of their production efforts are directed at the retail sector.

I am being informed that to order a bus today the ETA will be in November/December and the longer I wait the more orders pile up.

Please let me know if I can supply you with any additional information or a quote, thank you. Mark

Mark Griffiths

Commercial Bus Sales Florida Account Manager

Matthews Buses Commercial

A Matthews Bus Alliance, Inc. Company

Cell: (407) 883-9580

Corp: (800) 330-1175 X-438

**matthewsbusescommercial.com
TEAM Matthews, Legacy of Trust**

On Wed, Dec 8, 2021 at 11:12 AM Mark Griffiths
<mgriffiths@matthewsbusescommercial.com> wrote:

Hello Tampa Bay ARC,

With the many changes occurring in the bus industry in Florida, please let me know if I can supply you with any information for any upcoming transportation equipment orders.

Also please let me know if you would have any time between now and the end of the year that I may stop by and introduce myself and Matthews Buses Commercial.

Thank you, Mark

Mark Griffiths

Commercial Bus Sales Florida Account Manager
Matthews Buses Commercial
A Matthews Bus Alliance, Inc. Company

Cell: (407) 883-9580

Corp: (800) 330-1175 X-438

matthewsbusescommercial.com
TEAM Matthews, Legacy of Trust

On Mon, Jun 29, 2020 at 1:29 PM Mark Griffiths
<mgriffiths@matthewsbusescommercial.com> wrote:

Hello Tampa Bay ARC,

I hope you, your families and staff are all doing well and staying healthy.

Please let me know if I can supply you with any additional information or if there are any upcoming purchase opportunities we could participate in?

Thank you, Mark

Mark Griffiths

Commercial Bus Sales Florida Account Manager
Check out our online Bus Part Store: www.buspartexperts.com
Matthews Buses Commercial
A Matthews Bus Alliance, Inc. Company

Cell: (407) 883-9580

Corp: (800) 330-1175 X-438
matthewsbusescommercial.com

Used Van Quotes: TATB must be conscious of the year and mileage when purchasing used vehicles. While these will not be considered inventory of FDOT, TATB will follow FDOT standards for inspections, etc.


4224 Solutions Ln, Unit 103 Bradenton, FL 34211
4852 Palm Beach Blvd Fort Myers, FL 33905

941-300-7442

MANATEE
MOBILITY VANS

HOME WHEELCHAIR ACCESSIBLE VEHICLES FINANCING ADAPTIVE DRIVING AIDS RENTALS SERVICES OUR STORE

WHEELCHAIR VAN



2019 Ford Transit 350 Wagon Med. Roof XLT w/Sliding Pass. 148-in. WB

Color: Ingot Silver	VIN: 1FDZX2CM4KKA49637	Retail Price \$64,480
Interior:	Engine: 3.7L V6 24V	
Drive: RWD	Mileage: 48,475	
Trans: 6 Speed Automatic	Stock #: 23119	

Compare

[Inquiry](#) [Make Offer](#) [Financing](#) [Text Us](#)

WHEELCHAIR VAN [Compare Vehicles 0/3](#) [Text Us](#)

Screenshot (1059).png RevenueVehicles_3...xlsx March statement.pdf Show all

Type here to search 8:05 AM 3/29/2023

2017 Ford E-Series S

\$47,000

[Apply Online For Loan](#)

[Home](#) [Wheelchair Van Dealers](#) [Diversified Auto Sales of Orlando, Inc.](#)

Seller Information

Diversified Auto Sales of Orlando, Inc.

About 90 miles from you.

6307 Hansel Ave
Orlando, FL 32809

 **(407) 917-9890**

[Seller Information](#)





Email Seller

Get in touch with the seller of this vehicle.

Ask your question and get a FAST response.

[Submit](#)

www.blvd.com/wheelchair-vans-dir/1003270/1FDEE3FS4HDC05354_32809_4_larg... are 7 Pictures Available  

 Screenshot (1059).png  RevenueVehicles_3...xlsx  March statement.pdf

[Show all](#) 

Windows taskbar with search bar, taskbar icons (The Art, File Explorer, Chrome, Firefox, Excel, Teams, Outlook, Word, Edge), system tray (network, volume, 8:21 AM 3/29/2023, notifications).



Seller Information

Diversified Auto Sales of Orlando, Inc.

About 90 miles from you.

6307 Hansel Ave
Orlando, FL 32809

(407) 917-9890

[Seller Information](#)



Share 7 Pictures Available



Submit

Vehicle Information

Year	2017	Miles	11,000
Make	Ford	Color	White
Model	E-Series	Interior Color	Gray
Trim	S	Engine	6.8L V10
VIN	1FDEE3FS4HDC05354 Carfax Report	Transmission	Automatic 6-Speed
Stock	05354	Chassis Age	Pre-Owned Chassis
Conversion		Conversion Age	Pre-Owned Conversion
Price	\$47,000 Apply Online		

Vehicle Description

Previous Vehicle Quotes: TATB is including quotes that were previously obtained as comparison.



Karl Flammer Ford

41975 US 19 North
Tarpon Springs, FL 34689
(727) 937-5131

MOTOR VEHICLE PURCHASE AGREEMENT

DATE 09/08/2022		PURCHASER Brian Siracusa		E-MAIL	
CO-PURCHASER				E-MAIL	
ADDRESS				RES. PHONE	
CITY CLEARWATER		STATE FL	ZIP 33763	CELL PHONE (727) 403-4063	
STOCK #	NEW USED <input type="checkbox"/>	FORMER USE (if applicable) <input type="checkbox"/>	DEMONSTRATOR FORMER LEASED CAR <input type="checkbox"/>	POLICE CAR TAXICAB <input type="checkbox"/>	FORMER DAILY RENTAL <input type="checkbox"/>
Year 2023	Make Ford	Model Transit Passenger W	Body Type Full-size Passenger V	Odometer (see attached odometer statement)	
Vehicle Verification Number		Color Oxford White	Expected Delivery Date		
EQUIPPED AS PER WINDOW STICKER:			Price of Unit	\$56,985.00	
			Discount		
			Additional Equipment / Items		
			Flammer 5 Protection Program		
			tire and battery fee	8.50	
			OTHER:		
			Electronic Filing Fee: This fee represents costs paid to others and profit for the dealership for processing documents specifically relating to and/or obtaining the vehicle state title, registration, transfer of ownership, recording of liens, and/or license tags whether new tags or a transfer of your old tags.		
				\$109.00	
STOCK #	USED CAR TRADE-IN AND OR OTHER CREDITS			Dealer Fee: This charge represents costs and profits related to the sale of the vehicle and documents related to the sale. It also includes portions of regulated services (eg: Safeguards Rule, Privacy Act, Document storage and other items that need to be monitored for compliance purposes).	
MAKE	MODEL	TYPE			
YEAR	SERIAL NUMBER				
MILEAGE ON TRADE-IN				\$799.00	
STOCK #	MAKE	MODEL	TYPE	IMPORTANT NOTICE:	
YEAR	SERIAL NUMBER		I HEREBY CERTIFY THAT THE TRADE VEHICLE(S) ARE FREE AND CLEAR OF ANY AND ALL LIENS AND ENCUMBRANCES.		
MILEAGE ON TRADE-IN			SIGNED:		
I certify that to the best of my knowledge the odometer reading as stated above reflects the actual mileage.			1. TOTAL SELLING PRICE 57901.50		
Signature _____			2. LESS USED VEHICLE ALLOWANCE \$0.00		
TERMS OF WARRANTY			3. TAXABLE CASH DIFFERENCE 57901.50		
			4. PLUS SALES TAX \$3,523.67		
<input type="checkbox"/> MANUFACTURER'S WARRANTY (See Other Side for Details)			5. PLUS ESTIMATED TAG AND TITLE FEES \$452.00		
			6. PLUS AMOUNT OWED ON TRADE TO: \$0.00		
<input type="checkbox"/> OTHER WARRANTY			7. TOTAL AMOUNT DUE \$61,877.17		
			8. TOTAL REBATES		
<input type="checkbox"/> NO WARRANTY			9. DEPOSIT / DOWN PAYMENTS		
			10. BALANCE DUE AT DELIVERY \$61,877.17		
<input checked="" type="checkbox"/> Sales Manager's Approval			<input checked="" type="checkbox"/> PURCHASER'S SIGNATURE		
[Purchaser's Initials]			<input checked="" type="checkbox"/> CO-PURCHASER'S SIGNATURE		
			<input checked="" type="checkbox"/> SALESMAN		

SEE OTHER SIDE FOR ADDITIONAL TERMS AND CONDITIONS

*BLIND
SIRACUSA
727-403-4063*



Preview Order G111 - U4X 350 HD High Roof Pass RWD: Order Summary Time of Preview: 09/08/2022 12:33:16

Dealership Name: Karl Flammer Ford Inc

Sales Code : F24454

Dealer Rep. Richard Gibson	Type Stock	Vehicle Line Transit	Order Code G111
Customer Name	Priority Code 80	Model Year 2023	Price Level 320

DESCRIPTION	MSRP	DESCRIPTION	MSRP
U4X0 T350HD HR PASS XL RWD	\$52270	BACK UP ALARM	\$150
148" WHEELBASE	\$0	REVERSE SENSING SYSTEM	\$0
OXFORD WHITE	\$0	KEYLESS ENTRY PAD	\$95
VINYL	\$0	FRONT FOG LAMPS	\$0
DARK PALAZZO GRAY	\$0	ELEC AIR TEMP CONTROL	\$0
PREFERRED EQUIPMENT PKG.301A	\$0	SYNC 4 NAVIGATION	\$1780
.XL TRIM	\$0	CRUISE CONTROL	\$0
3.5L PFDI V6 (GAS)	\$0	HIGH RES REAR VIEW CAMERA	\$0
.10-SPEED TRANSMISSION	\$0	BLIND SPOT ASSIST 1.0	\$0
195/75R16C BSW ALL-SEASON	\$0	FRONT OVERHEAD SHELF	\$75
4.10 LIMITED SLIP AXLE	\$0	EXTND LENGTH RUNNING BOARDS	\$655
JOB #1 ORDER	\$0	2 ADDITIONAL KEYS	\$75
CV LOT MANAGEMENT	\$0	SIDE SENSING SYSTEM	\$480
FRONT LICENSE PLATE BRACKET	\$0	10-PASS (4 REAR SEATS DEL)	\$-340
AUTO START STOP REMOVAL	\$-50	E-85 FLEX FUEL CAPABLE	\$0
10360# GVWR PACKAGE	\$0	FUEL CHARGE	\$0
2WAY DRV/PASS PALAZZO VINYL	\$0	PRICED DORA	\$0
50 STATE EMISSIONS	\$0	DESTINATION & DELIVERY	\$1795
TOTAL BASE AND OPTIONS			MSRP \$56985
DISCOUNTS			NA
TOTAL			\$56985

Customer Name:
Customer Address:

Customer Email:
Customer Phone:

Carolyn Reginelli

From: Jennifer Pellegrino
Sent: Thursday, August 25, 2022 9:21 AM
To: Brian Siracusa; Carolyn Reginelli
Subject: FW: Transit van purchases
Attachments: ARC X2C DOCS.pdf

Got this today from the Rep. Larry spoke with this week.

From: Eric Jore <ejore@steponeauto.com>
Sent: Thursday, August 25, 2022 9:07 AM
To: Jennifer Pellegrino <jpellegrino@thearctb.org>
Cc: uparclarry@yahoo.com
Subject: Re: Transit van purchases

ATTACHED

Eric Jore
Government Account Manager
Step One Automotive
Ford Crestview
CDJR Ft Walton Bch
ejore@steponeauto.com
407-234-5116

On Wed, Aug 24, 2022 at 9:11 AM Jennifer Pellegrino <jpellegrino@thearctb.org> wrote:

Hello Eric,

I was speaking with Larry Philipson (whom I've cc'd above) about the quotes you may be able to provide to us for 3 transit vans. We attempted to place this order last year through our Federal 5310 grant through FDOT but this year that order was cancelled by Ford we were told. We now have an opportunity to obtain an outside grant through a local organization to use additional Federal funds to purchase these same type of vehicles. We thought we would still use a contracted vendor through the State to show our due diligence in providing our participants vehicles that were approved by the State government.

If there is a way that you could provide a quote for 3 vehicles with the specifications listed on our original quote, that would be great.

Should there be any additional questions or concerns please feel free to contact me or Larry via email or the phone number listed below.

Thank you!

Jennifer C. Pellegrino

Associate Executive Director of Finance

The Arc Tampa Bay, Inc.

1501 N. Belcher Rd., Ste. 249

Clearwater, FL 33765

(727) 799-3330 ext. 7606



IDENTIFIED AFTERMARKET OPTIONS

THIS SECTION SHOULD ONLY BE USED FOR IDENTIFIED AFTERMARKET OPTIONS, WHICH ARE IDENTIFIED AND PRICED ON THE PRICE SHEET.

Identified Aftermarket Option Description	QTY	Identified Aftermarket Option Manufacturer	Identified Aftermarket Option Model Number	Identified Aftermarket Option Price (Per Unit)	Total Price
RAIN SHIELDS	1	VENT VISOR	RST	\$ 225.00	\$ 225.00
					\$ -
					\$ -
					\$ -
					\$ -
					\$ -
					\$ -
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					\$ -
					\$ -
TOTAL COST: Identified Aftermarket Options					\$ 225.00

NON-IDENTIFIED AFTERMARKET OPTIONS

THIS SECTION SHOULD ONLY BE USED FOR NON-IDENTIFIED AFTERMARKET OPTIONS, WHICH ARE NOT IDENTIFIED AND PRICED ON THE PRICE SHEET.

Non-Identified Aftermarket Option Description	QTY	Non-Identified Aftermarket Option Manufacturer	Non-Identified Aftermarket Option Model Number	Non-Identified Aftermarket Option MSRP (Per Unit)	Non-Identified Aftermarket Option Price (Per Unit)	Total Price
EXTRA KEY	1	FORD	EX	\$ 450.00		\$ -
DOT ROADSIDE SAFETY KIT	1	SK	SK	\$ 295.00		\$ -
NEW X TAG	1	TAG	NT	\$ 500.00		\$ -
TINT FRONT WINDOWS AND STRIP	1	WT	WT	\$ 250.00		\$ -
						\$ -
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						\$ -
TOTAL COST: Non-Identified Aftermarket Options						\$ -
Grand Total State Term Contract Price per Vehicle						\$ 51,222.40

Total Vehicles Quoted (with the same OEM, Required Aftermarket, Identified Aftermarket, and Non-Identified Aftermarket Options) 1

Purchase Order Grand Total \$ 51,222.40

Contractor Comments:	
Customer Comments:	

*UNEPSOC - United Nations Standard Products and Services Commodity Code. Refer to the price sheet for the code(s) applicable to each Group.

[Fleet] 2023 Ford Transit Passenger Wagon (X2C) T-350 148" Med Roof XL RWD (✔ Complete)

Window Sticker

SUMMARY

[Fleet] 2023 Ford Transit Passenger Wagon (X2C) T-350 148" Med Roof XL RWD

MSRP:\$49,760.00

Interior:Dark Palazzo Gray, Vinyl Front Bucket Seats

Exterior 1:Oxford White

Exterior 2:No color has been selected.

Engine: 3.5L PFDi V6 Flex-Fuel

Transmission: 10-Spd Automatic w/OD & SelectShift

OPTIONS

CODE	MODEL	MSRP
X2C	[Fleet] 2023 Ford Transit Passenger Wagon (X2C) T-350 148" Med Roof XL RWD	\$49,760.00
OPTIONS		
21G	Dark Palazzo Gray Vinyl Bucket Seats	\$0.00
301A	Order Code 301A	\$0.00
43B	Back Up Alarm	\$150.00
43R	Reverse Sensing System	Inc.
44U	Transmission: 10-Spd Automatic w/OD & SelectShift	\$0.00
55D	Front Fog Lamps	Inc.
58B	Radio: AM/FM Stereo w/SYNC 4 & Nav	\$930.00
61E	High Resolution Digital Camera	\$0.00
63E	Dual AGM Batteries (70 Amp-hr Each)	\$295.00
65A	Blind Spot Assist 1.0	\$0.00
67E	Large Center Console	\$195.00
68J	Extended Length Running Boards	\$655.00
92E	Privacy Glass	\$500.00
942	Daytime Running Lights	\$45.00
94A	Side Sensing System	\$480.00
998	Engine: 3.5L PFDi V6 Flex-Fuel	\$0.00
VK	Dark Palazzo Gray, Vinyl Front Bucket Seats	\$0.00
X7L	3.73 Limited-Slip Axle Ratio	\$325.00

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Data Version: 17280. Data Updated: Aug 23, 2022 6:55:00 PM PDT.

[Fleet] 2023 Ford Transit Passenger Wagon (X2C) T-350 148" Med Roof XL RWD (✓ Complete)

YZ	Oxford White	\$0.00
SUBTOTAL		\$53,335.00
	Adjustments Total	\$0.00
	Destination Charge	\$1,795.00
	TOTAL PRICE	\$55,130.00

FUEL ECONOMY

Est City:N/A

Est Highway:N/A

Est Highway Cruising Range:N/A

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Data Version: 17280. Data Updated: Aug 23, 2022 6:55:00 PM PDT.

[Fleet] 2023 Ford Transit Passenger Wagon (X2C) T-350 148" Med Roof XL RWD (✔ Complete)

Standard Equipment

Mechanical

Engine: 3.5L PFDi V6 Flex-Fuel -inc: port injection and auto start-stop technology (STD)
Transmission: 10-Spd Automatic w/OD & SelectShift -inc: auxiliary transmission oil cooler (STD)
3.73 Axle Ratio (STD)
50-State Emissions System
Engine Auto Stop-Start Feature
Rear-Wheel Drive
70-Amp/Hr Maintenance-Free Battery w/Run Down Protection
HD 250 Amp Alternator
3097# Maximum Payload
GVWR: 9,250 lbs
Gas-Pressurized Front Shock Absorbers and HD Rear Shock Absorbers
Front Anti-Roll Bar
Electric Power-Assist Steering
25.1 Gal. Fuel Tank
Single Stainless Steel Exhaust
Strut Front Suspension w/Coil Springs
Solid Axle Rear Suspension w/Leaf Springs
4-Wheel Disc Brakes w/4-Wheel ABS, Front Vented Discs, Brake Assist, Hill Hold Control and Electric Parking Brake

Exterior

Wheels: 16" Silver Steel w/Black Hubcap
Tires: 235/65R16C 121/119 R AS BSW
Steel Spare Wheel
Full-Size Spare Tire Stored Underbody w/Crankdown
Clearcoat Paint
Black Front Bumper
Black Rear Bumper w/1 Tow Hook
Black Bodyside Cladding and Black Wheel Well Trim
Black Side Windows Trim and Black Front Windshield Trim

This document contains information considered Confidential between GM and its Clients uniquely. The information provided is not intended for public disclosure. Prices, specifications, and availability are subject to change without notice, and do not include certain fees, taxes and charges that may be required by law or vary by manufacturer or region. Performance figures are guidelines only, and actual performance may vary. Photos may not represent actual vehicles or exact configurations. Content based on report preparer's input is subject to the accuracy of the input provided.
Data Version: 17280. Data Updated: Aug 23, 2022 6:55:00 PM PDT.

[Fleet] 2023 Ford Transit Passenger Wagon (X2C) T-350 148" Med Roof XL RWD (✔ Complete)

Exterior

Black Door Handles
Black Power Side Mirrors w/Convex Spotter and Manual Folding
Fixed Rear Window w/Defroster
Light Tinted Glass
Rain Detecting Variable Intermittent Wipers
Fully Galvanized Steel Panels
Black Grille
Sliding Rear Passenger Side Door
Split Swing-Out Rear Cargo Access
Tailgate/Rear Door Lock Included w/Power Door Locks
Ford Co-Pilot360 - Autolamp Auto On/Off Aero-Composite Halogen Auto High-Beam Headlamps w/Delay-Off
Headlights-Automatic Highbeams

Entertainment

Radio w/Seek-Scan, Clock, Aux Audio Input Jack, Steering Wheel Controls and SYNC 3 External Memory Control
Radio: AM/FM Stereo -inc: 4.0" multi-function display, Bluetooth and dual USB ports
Streaming Audio
Fixed Antenna
8 Speakers (4 Front/4 Rear)
Bluetooth Wireless Phone Connectivity
1 LCD Monitor In The Front

Interior

Ebony Cloth Bucket Seats -inc: 2-way manual driver seat w/lumbar, 2-way manual passenger seat and driver and passenger armrest (STD)
4-Way Driver Seat
4-Way Passenger Seat
Removable Bench Front Facing Rear Seat
Manual Tilt/Telescoping Steering Column
Gauges -inc: Speedometer, Odometer, Engine Coolant Temp, Tachometer and Trip Odometer
Fixed Rear Windows and Fixed 3rd Row Windows
FordPass Connect 4G Mobile Hotspot Internet Access

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Data Version: 17280. Data Updated: Aug 23, 2022 6:55:00 PM PDT.

[Fleet] 2023 Ford Transit Passenger Wagon (X2C) T-350 148" Med Roof XL RWD (✔ Complete)

Interior

Removable Split-Bench 3rd Row Seat Front, 3 Manual and Adjustable Head Restraints
Removable Split-Bench Front Facing 4th Row Seat Number, Control and Type Head Restraint
Front Cupholder
Rear Cupholder
Remote Keyless Entry w/Integrated Key Transmitter, Illuminated Entry and Panic Button
Manual Air Conditioning
Rear HVAC
HVAC -inc: Underseat Ducts
Locking Glove Box
Driver Foot Rest
Interior Trim -inc: Metal-Look Instrument Panel Insert
Full Cloth Headliner
Urethane Gear Shifter Material
Cloth Front Bucket Seats
Day-Night Rearview Mirror
Driver And Passenger Visor Vanity Mirrors w/Driver And Passenger Illumination
Partial Floor Console w/Storage and 2 12V DC Power Outlets
Front Map Lights
Fade-To-Off Interior Lighting
Full Vinyl/Rubber Floor Covering
Vinyl/Rubber Floor Trim
Cargo Space Lights

Pre-Collision Assist w/Automatic Emergency Braking
Instrument Panel Bin, Driver / Passenger And Rear Door Bins
Power 1st Row Windows w/Driver 1-Touch Down
Power Door Locks w/Autolock Feature
Systems Monitor
Analog Appearance
Seats w/Cloth Back Material
Manual Adjustable Front Head Restraints and Manual Adjustable Rear Head Restraints

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Data Version: 17280. Data Updated: Aug 23, 2022 6:55:00 PM PDT.

[Fleet] 2023 Ford Transit Passenger Wagon (X2C) T-350 148" Med Roof XL RWD (✓ Complete)

Interior

Securilock Anti-Theft Ignition (pats) Immobilizer
2 12V DC Power Outlets

Safety-Mechanical

Ford Co-Pilot360 w/Side Wind Stabilization Electronic Stability Control (ESC) And Roll Stability Control (RSC)
ABS And Driveline Traction Control

Safety-Exterior

Side Impact Beams

Safety-Interior

Dual Stage Driver And Passenger Seat-Mounted Side Airbags
Emergency Sos
Ford Co-Pilot360 - Lane-Keeping System Lane Departure Warning
Driver Monitoring-Alert
Low Tire Pressure Warning
Dual Stage Driver And Passenger Front Airbags
Safety Canopy System Curtain 1st, 2nd And 3rd Row Airbags
Airbag Occupancy Sensor
Outboard Front Lap And Shoulder Safety Belts -inc: Rear Center 3 Point, Height Adjusters and Pretensioners
Back-Up Camera

WARRANTY

Basic Years: 3
Basic Miles/km: 36,000
Drivetrain Years: 5
Drivetrain Miles/km: 60,000
Corrosion Years: 5
Corrosion Miles/km: Unlimited
Roadside Assistance Years: 5
Roadside Assistance Miles/km: 60,000

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Data Version: 17280. Date Updated: Aug 23, 2022 6:55:00 PM PDT.

NOTE: All bids/quotes have been consolidated into one PDF file. Further attachment of bid/quotes are duplications.

Curriculum Quotes:

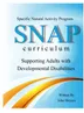
NOTE: There are significant variances in curriculum based on format, content, and licensing. While the Attainment quote is exceedingly high and above the amount requested, TATB does not intend to purchase all modules with procured funding but will purchase Attainment or other similar products in phases based on need and preferences.

Curriculum Quotes:

SNAP Curriculum: Specific Natural Activity Program: 10 copies (one per classroom)

Moss Canyon

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Products	Price	Quantity	Total
 Specific Natural Activity Program (SNAP) Curriculum	\$399.95	10	\$3,999.50

Subtotal \$3,999.50

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3/27/2023



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International
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Fax 608-845-8040

Page	Date	Invoice No.
1	03/27/23	356362A

www.AttainmentCompany.com

Federal ID 39-1365288

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	UPARC
	1501 N BELCHER RD
	CLEARWATER, FL 33765

S H I P T O	CAROLYN REGINELLI
	THE ARC TAMPA BAY
	1501 N BELCHER ROAD
	SUITE 249 CLEARWATER, FL 33765

Customer No.	Sales I.D.	Reference #	Media Code	Terms			
56925	CL /CL	Quote	BL/IMPORTWWW	QUOTATION			
Ordered By		Warehouse	Phone Number	Total Wt.	Zone	# Packages	Ship Via
			(727) 799-3330	0.0		0	UPC

Message:

Thank you for your order!
All orders in US Currency.

Qty.	B/O	Shipped	Item #	Description	Unit Price	Disc	Extension
10			EN-MS10	ENHANCE: MATH SKILLS	249.0000	5	2365.50
10			SC-15	SHOPPING SMART CURRICULUM PKG	89.0000	5	845.50
5			EYC-C01	CONSUMABLE EXPLORE YOUR COMMUNITY STUDENT MATERIALS 10 PACK	79.0000	5	375.25
10			CJ-05	CONVERSATION SKILLS CURRICULUM 2 BOOK SET	69.0000	5	655.50
5			EN-FLS10	ENHANCE: FUNCTIONAL LIFE SKILLS	379.0000	5	1800.25
10			GJ-02	GET A JOB CURRICULUM	29.0000	5	275.50
10			HC-15	HOME COOKING CURRICULUM PKG	99.0000	5	940.50
10			KH-15	KEEPING HOUSE CURRICULUM PKG	89.0000	5	845.50
10			LD-15	LOOKING GOOD CURRICULUM PKG	89.0000	5	845.50
10			RS-210	READY, SET, COOK 2: FULL KITCHEN EDITION CURRICULUM	99.0000	5	940.50
5			EYC-10	EXPLORE YOUR COMMUNITY CURRICULUM INST,STUDENT,CONSUMABLE,DVD & HUB CODE	249.0000	5	1182.75
10			RS-230	READY, SET, COOK 2: FULL KITCHEN EDITION CURRICULUM PLUS	179.0000	5	1700.50
10			RS-2C01	CONSUMABLE READY SET COOK 2 10 PACK	79.0000	5	750.50
5			PT-G01	GREEN POCKET TIMER	5.0000	5	23.75
10			AOS-05	ACTING OUT (WORKPLACE) INTRODUCTORY KIT 1 teacher, 1 student	89.0000	20	712.00
10			AOS-01	ACTING OUT SOCIAL SKILLS IN THE WORKPLACE STUDENT BOOK	29.0000	20	232.00
5			SCD-10	SMART CHOICES FOR A DIGITAL AGE CURRICULUM	159.0000	5	755.25



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2	03/27/23	356362A

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S H I P T O	CAROLYN REGINELLI THE ARC TAMPA BAY 1501 N BELCHER ROAD SUITE 249 CLEARWATER, FL 33765
--	--

Customer No.	Sales I.D.	Reference #	Media Code	Terms			
56925	CL /CL	Quote	BL/IMPORTWWW	QUOTATION			
Ordered By		Warehouse	Phone Number	Total Wt.	Zone	# Packages	Ship Via
			(727) 799-3330	0.0		0	UPC

Message:

Thank you for your order!
All orders in US Currency.

Qty.	B/O	Shipped	Item #	Description	Unit Price	Disc	Extension
5			SCD-30	SMART CHOICES FOR A DIGITAL AGE CURRICULUM PLUS	289.0000	5	1372.75
10			SCD-01	SMART CHOICES FOR A DIGITAL AGE STUDENT READER	39.0000	5	370.50
5			EYC-30	EXPLORE YOUR COMMUNITY CURRICULUM PLUS	499.0000	5	2370.25
5			ESS-SC01	CONSUMABLE EXPLORE SOCIAL SKILLS STUDENT MATERIALS 10 PACK	79.0000	5	375.25
10			BC-10	BUDGET GAMES	59.0000	5	560.50
5			EDR-10	EVERYDAY READERS INTRODUCTORY KIT	99.0000	5	470.25
1			CON-15	CONNECTIONS IN THE WORKPLACE INTRODUCTORY KIT (1 teacher, 1 student 1 software)	159.0000	5	151.05
1			CON-25	CONNECTIONS IN THE WORKPLACE CLASSROOM KIT 1 teacher 8 student 1 software	329.0000	5	312.55
10			DRC-10	DAILY READING COMP PRINT PKG (2 BOOKS)	99.0000	5	940.50
2			APP-DRC-07	DAILY READING COMPREHENSION SOFTWARE	60.0000	5	114.00
5			DRT-15	DO THE RIGHT THING INTRODUCTORY KIT 1 TEACHER, 1 STUDENT, 1 SOFTWARE	159.0000	5	755.25
5			DRT-25	DO THE RIGHT THING CLASSROOM KIT	329.0000	5	1562.75
5			EM-B30	EXPLORE BUDGETING CURRICULUM PLUS	289.0000	5	1372.75
1			EM-BC01SET	CONSUMABLE EXPLORE BUDGETING (2 BOOK SET)	149.0000	5	141.55
5			EDR-20	EVERYDAY READERS CLASSROOM KIT	299.0000	5	1420.25
5			ESS-30	EXPLORE SOCIAL SKILLS CURRICULUM PLUS	499.0000	5	2370.25



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56925	CL /CL	Quote	BL/IMPORTWWW	QUOTATION			
Ordered By		Warehouse	Phone Number	Total Wt.	Zone	# Packages	Ship Via
			(727) 799-3330	0.0		0	UPC

Message:

Thank you for your order!
All orders in US Currency.

Qty.	B/O	Shipped	Item #	Description	Unit Price	Disc	Extension
5			HAP-12	HEALTH ADVOCACY INTRODUCTORY KIT	179.0000	5	850.25
5			HAP-22	HEALTH ADVOCACY CLASSROOM KIT	329.0000	5	1562.75
10			HAP-01	MAKING HEALTHY CHOICES STUDENT WORKBOOK HEALTH ADVOCACY	34.0000	5	323.00
5			EX-P12	EXPLORE PERSONAL CARE INTRODUCTORY	299.0000	5	1420.25
5			EX-P22	EXPLORE PERSONAL CARE CLASSROOM KIT	529.0000	5	2512.75
5			EX-PW01	EXPLORE PERSONAL CARE STUDENT BOOK & CARDS FOR WOMEN	49.0000	5	232.75
5			EX-PM01	EXPLORE PERSONAL CARE STUDENT BOOK & CARDS FOR MEN	49.0000	5	232.75
5			ESS-10	EXPLORE SOCIAL SKILLS CURRICULUM	279.0000	5	1325.25
5			SCD-C01	CONSUMABLE SMART CHOICES FOR A DIGITAL AGE 10 PACK	79.0000	5	375.25
					MERCHANDISE QUOTATION TOTAL	\$	38741.65
					SHIPPING & HANDLING	\$	2036.13
					QUOTATION TOTAL	\$	40777.78

HP Chromebook estimates March 27, 2023:

Home Orders About Google Shopping Sort by: Relevance

Clearwater, FL

Sponsored · Shop hp chromebook

Show only

- Buy on Google
- Available nearby
- On sale

Price

- Up to \$90
- \$90 – \$150
- \$150 – \$250
- \$250 – \$450
- Over \$450

\$ Min – \$ Max

Brand

- HP
- Lenovo
- Acer

Product	Price	Rating	Shipping
HP - 15.6" Chromebook - Intel Pentium Silver -...	\$249.00 \$349.00	★★★★☆ (69)	Free shipping
HP 14a-na0122od Chromebook, 14" Screen, Intel...	\$289.99	★★★★★ (3,312)	
HP - 2-in-1 14" Touch-Screen Chromebook - Int...	\$299.00 \$419.00	★★★★★ (3,312)	
HP 14a-na0022od Chromebook, 14" Screen, Intel...	\$279.99	★★★★★ (3,312)	
HP 11a-na0040nr Chromebook, 11.6" Touch Screen,...	\$269.99	★★★★★ (940)	
HP Chromebook Laptop + Bluetooth Headset Bundle [..	\$299.99		Free shipping

About these results

Windows Taskbar: Type here to search, 7th Apr, Task View, File Explorer, Chrome, Firefox, Word, Excel, Outlook, System Tray: 1:33 PM 3/27/2023, 19 notifications

Tablet Quotes:

The screenshot displays a Google search for 'tablet' with various filters on the left and four product listings in the main area. The Windows taskbar at the bottom shows the time as 3:13 PM on 3/27/2023, which is circled in red.

Product Name	Price	Rating	Reviews	Source
Lenovo ZA4G0000US Tab M10 Tb-x505f 2GB 16GB Tablet	\$199.99	4.4	4,483	Amazon.com - Seller
Lenovo Tab 10, 10-Inch Android Tablet, Qualcomm Snapdragon	\$159.95	4.3	1,059	eBay - thriftytexan08
Samsung Galaxy Tab A 10.1" Tablet COMPUTER, Exynos	\$385.96	4.6	13,396	colamco.com
Dragon Touch K10 Tablet, 10 inch Android Tablet with 16 GB	\$140.00	3.1	18	Newegg.com - SMARTBUY

New Vehicle Quotes: TATB procured quotes from vendors who are pending contracts with FDOT

From: [Les Burres](#)
To: [Carolyn Reginelli](#)
Subject: RE: Update on FDOT/TRIPS contract
Date: Monday, March 27, 2023 1:39:38 PM
Attachments: [image002.png](#)
[image003.png](#)
[image004.png](#)
[image005.png](#)
[image006.png](#)
[image007.png](#)
[image008.png](#)
[image205942.png](#)
[image882088.png](#)
[image674546.png](#)
[image953580.png](#)
[image142000.png](#)
[image907024.png](#)
[image000223.png](#)
[Estimate for TRIPS contract FR E Transit 12 pass.pdf](#)
[Estimate for TRIPS contract FR E Transit ADA.pdf](#)

Hi Carolyn,

We are still waiting on the final awards for all vehicle options for the next TRIPS contract but the attached pricing is still in the estimated award range.

The Ford E Transit will be the most readily available vehicle on the contract once awards are made. I would think we will be able to deliver a E Transit build to TRIPS specifications in about 2 months.

Hope this info helps.

Les



Les Burres | Transit Bus Sales

Creative Bus Sales Inc.
LesB@creativebussales.com
Main: 904-241-6004 ext. 384
Direct: 904-838-2542
Cell: 904-537-7710



100% ELECTRIC VAN
Multiple Floorplans Available

E-TRANSIT

IN STOCK NOW!

From: Carolyn Reginelli <creginelli@theartcb.org>
Sent: Monday, March 27, 2023 1:25 PM
To: Les Burres <LesB@creativebussales.com>
Subject: FW: Update on FDOT/TRIPS contract

External Email

Greetings, Les – I just wanted to touch base with you regarding the attached quotes for Ford E-Transit. We are scheduled for a conference call tomorrow from FDOT regarding our vehicle requests that were submitted with our grant application. Can you confirm (1) if the quote needs to be updated, (2) any updates to the status of your contract with FDOT, and (3) what is the status of vehicle availability?

Let me know if there are any questions.

Thank you so much-

Sincerely,

Carolyn Reginelli

Grant Writer

The Arc Tampa Bay
1501 N. Belcher Road
Suite 249

Clearwater, FL 33765

Phone: 727-799-3330, extension 7433

Cell: 727-641-8678

www.thearctb.org

<https://www.facebook.com/TheArcTampaBay/>

From: Jennifer Pellegrino <jpellegrino@thearctb.org>

Sent: Friday, January 13, 2023 11:06 AM

To: Carolyn Reginelli <creginelli@thearctb.org>; uparclarry@yahoo.com

Subject: FW: Update on FDOT/TRIPS contract

From: Les Burres <LesB@creativebussales.com>

Sent: Friday, January 13, 2023 10:40 AM

To: Jennifer Pellegrino <jpellegrino@thearctb.org>

Subject: RE: Update on FDOT/TRIPS contract

Hi Jennifer,

I attached a quote for estimate since the contract has not been finalized yet.

Please let me know if you need anything else.

Les



Les Burres | Transit Bus Sales

[Creative Bus Sales Inc.](http://CreativeBusSales.com)
LesB@creativebussales.com

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Direct: 904-838-2542
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From: Jennifer Pellegrino <jpellegrino@thearctb.org>
Sent: Thursday, January 12, 2023 1:10 PM
To: Les Burres <LesB@creativebussales.com>
Subject: RE: Update on FDOT/TRIPS contract

External Email

Hi there!

So we were thinking about putting in for one of your electric vans that you all sell through the 5310 grant this year. We would need a quote from you along with the cost to install the hookup charging mechanism system if you can provide that too. Or let me know who I would need to speak with to get that, I would appreciate the info.

I tried to send in an "ask" for a quote through your website on the van Larry had in mind, but I did not receive anything back. He was looking at something like the 2022 Ford E-Transit with the back lift and the one wheelchair position you have on your website.

I appreciate your help in this matter!

Jennifer C. Pellegrino

Associate Executive Director of Finance
The Arc Tampa Bay, Inc.
1501 N. Belcher Rd., Ste. 249
Clearwater, FL 33765
(727) 799-3330 ext. 7606




From: Les Burres <LesB@creativebussales.com>
Sent: Wednesday, December 28, 2022 3:23 PM
To: Jennifer Pellegrino <jpellegrino@thearctb.org>
Cc: uparclarry@yahoo.com
Subject: RE: Update on FDOT/TRIPS contract

Sounds great, thank you.

Have a Happy New Year!

|

Les Burres | Transit Bus Sales
[Creative Bus Sales Inc.](http://CreativeBusSales.com)
LesB@creativebussales.com
Main: 904-241-6004 ext. 384
Direct: 904-838-2542
Cell: 904-537-7710



100% ELECTRIC VAN
Multiple Floorplans Available

E-TRANSIT **IN STOCK NOW!**

From: Jennifer Pellegrino <jpellegrino@thearctb.org>
Sent: Wednesday, December 28, 2022 3:09 PM
To: Les Burres <LesB@creativebussales.com>
Cc: uparclarry@yahoo.com
Subject: RE: Update on FDOT/TRIPS contract

External Email

We are definitely still interested in getting some more vehicles from you.

Thank you for the update.

Have a great New Year!

Jennifer C. Pellegrino

Associate Executive Director of Finance

The Arc Tampa Bay, Inc.
1501 N. Belcher Rd., Ste. 249
Clearwater, FL 33765
(727) 799-3330 ext. 7606



From: Les Burres <LesB@creativebussales.com>
Sent: Wednesday, December 28, 2022 12:50 PM
To: Jennifer Pellegrino <jpellegrino@thearctb.org>
Subject: Update on FDOT/TRIPS contract

Hi Jennifer,

The FDOT/TRIPS RFP for the next contract is still in the evaluation process. We have received (2) Point of Clarification requests from the FDOT/CUTR RFP evaluation team.

The evaluation team has a lot of technical information to go thru but the process is moving forward.

At this point it is hard to determine when final awards will be made so orders can be placed.

I just wanted to let you know that we are working diligently towards a final contract award.

Once I have more updates on a potential award date I will let you know.

Thank You,

Les

|



Les Burres | Transit Bus Sales

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Main: 904-241-6004 ext. 384

Direct: 904-838-2542

Cell: 904-537-7710



100% ELECTRIC VAN
Multiple Floorplans Available

E-TRANSIT

IN STOCK NOW!



Estimate for TRIPS contract

2022 Ford E-Transit 350

Price Proposal



Sales Experience

550+ Years of Collective Bus Sales Experience
Servicing Over 1,500 Customers Annually

Nationwide Network

20+ Full-Service Locations Nationwide
Partners with 25+ Top Manufacturers

Competitive Pricing

Volume Discounts
Fixed Contract Pricing

In-House Financing

Seamless Transactions
Flexible Structures

40+

Years In
Business

20+

Nationwide
Locations

350+

Dedicated
Employees

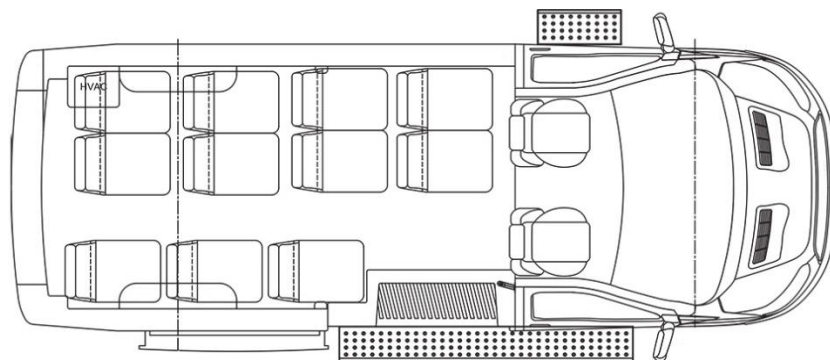
1,500

Annual
Customers

Creative Bus Sales offers dedicated sales, parts, and service departments to help you in all stages of bus ownership. Our customers benefit from our strong manufacturer partnerships, the largest in-stock inventory, and a nationwide team of experts. As a family-owned business with experience in the transportation industry since 1980, it's no coincidence that we've grown to become the nation's largest bus dealership.



2022 Ford E-Transit 350





Specifications

Chassis

- 2022 Ford E-Transit 350 Cargo, Medium Roof Van
- Engine: Ford OEM Electric Motor, Single, Rear
- Drive: Rear Wheel Drive
- Power: 198 kW / 266 HP / 317 TQ
- Battery: 68 kWh
- Fuel Type: Electric
- Floor-mounted single pack Li-Ion battery
- GVWR: 9,500 lbs.

Exterior

- Length: 19'-7.5"
- Wheelbase: 148"
- Sliding side door, Manual
- Running board on driver side, short step
- Running board on passenger side, full
- 16" Steel wheels with full wheel covers
- Single Rear Wheel

Interior

- Flooring: Gerflor Black Graphite
- 12-Rail Aluminum floor system
- Long Wheelbase ABS Plastic Interior w/ 6 LED Dome Lights Mid Roof
- Rear Luggage Area

A/C and Heat

- E-Transit HVAC System: Twin Air TM431F-E Floor Mount 31K BTU A/C & 28K BTU Heat

Accessories

- Sync 4 AM/FM/Bluetooth Radio
- Ford Pro Telematics Essentials & E-Telematics
- Ford Pro Depot Charging Software

Safety

- First aid kit, Fire extinguisher, Triangles
- OEM back-up Camera

Charging

- Wall Charger and 120V/240V Mobile Power Cord Included
- On Board Charger 10.5 kW out/11.3 kW in
- Charging time:
 - 15-80% DCFC (115 kW) 34 min
 - 15-80% (50 kW) 65 min
 - 0-100% 240V L2 (48A) 8 hours
 - 0-100% 240V L2 (30A) ~12 hours

Passenger Seating Options Seating

- 12 Passenger (including co-pilot)
- Passenger Seating:
 - Freedman 3pt Mid-Hi Rigid Single Aluminum Floor Seat (11)
 - Seat Fabric (11): Level 3 Fabric – Jordan Blue
- OEM Driver and Co-pilot Seating
 - OEM Seats (2)



Warranty

Manufacturer Warranty

- Ford Warranty: Unique Electrified Components 8 year/100,000 miles

Conversion Warranty

- Forest River Warranty: 5 Years / 100,000 Miles

All vehicles come with warranty, but Creative Bus Sales offers more value without the added cost. Our coverage and support comes with each of our new buses — *standard*.

We Process All The Warranty Registrations

We register all of your bus parts for you, no more pesky warranty cards to fill out. This includes *all* parts, wheelchair lift, electronics, HVAC, etc.

We Handle All The Paperwork

We administer and coordinate any warranty work. You make one call to our warranty department, and they take it from there.

Repair Facilities Near You

When warranty work is needed, we use service repair facilities near the bus location. We have over 3200 authorized centers and growing. You will never have to drive far to get repairs completed.

No More Claim Forms

Creative Bus handles all parts of the claim process, you will have no out of pocket expenses, no reimbursements, and the service facility will be paid directly by us.



Pricing

Description	Amount
Bus Cost	
\$129,890.00	
<hr/>	
Total*	\$129,890.00

Contact:

Date Issued:

Name:

Phone:

Email:



Estimate for TRIPS pricing

2022 Ford E-Transit 350

Price Proposal



Sales Experience

550+ Years of Collective Bus Sales Experience
Servicing Over 1,500 Customers Annually

Nationwide Network

23 Full-Service Locations Nationwide
Partners with 25+ Top Manufacturers

Competitive Pricing

Volume Discounts
Fixed Contract Pricing

In-House Financing

Seamless Transactions
Flexible Structures

40+

Years In
Business

23

Nationwide
Locations

350+

Dedicated
Employees

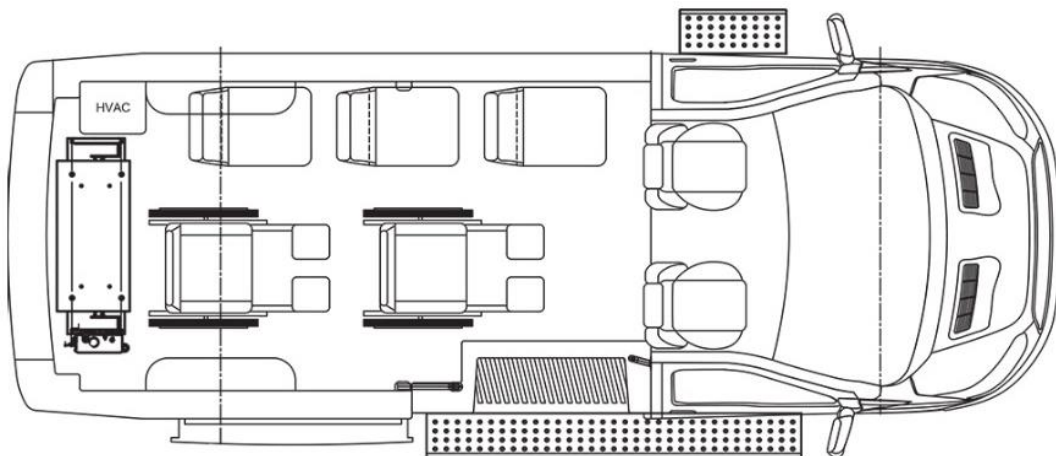
1,500

Annual
Customers

Creative Bus Sales offers dedicated sales, parts, and service departments to help you in all stages of bus ownership. Our customers benefit from our strong manufacturer partnerships, the largest in-stock inventory, and a nationwide team of experts. As a family-owned business with experience in the transportation industry since 1980, it's no coincidence that we've grown to become the nation's largest bus dealership.



2022 Ford E-Transit 350





Specifications

Chassis

- 2022 Ford E-Transit 350, Medium Roof Van
- Engine: Ford OEM Electric Motor, Single, Rear
- Drive: Rear Wheel Drive
- Power: 198 kW / 266 HP / 317 TQ
- Battery: 68 kWh
- Fuel Type: Electric
- Floor-mounted single pack Li-ion battery
- GVWR: 9,500

Exterior

- Length: 19' 7.5"
- Wheelbase: 148"
- Running board on driver side, short step
- Running board on passenger side, full
- 16" Steel wheels with full wheel covers
- Single Rear Wheel

Interior

- Flooring: Gerflor Black Graphite
- 6-rail Aluminum floor system
- Long Wheelbase ABS Plastic Interior w/ 6 LED Dome Lights Mid Roof
- Entry grab rail (stanchion) on right side (B pillar)
- AMF Silver Series Level 3 Tie Down Kit – L Track
- Freedman 3pt Mid-Hi Rigid Single Aluminum Floor Removable Seat (3)

A/C and Heat

- E-Transit HVAC System: Twin Air TM431F-E Floor Mount 31K BTU A/C & 28K BTU Heat

Accessories

- Sync 4 AM/FM/Bluetooth Radio
- 3 Years of Ford Telematics/Connectivity

Safety

- OEM back-up alarm
- First aid kit, Fire extinguisher, Triangles

Charging

- Wall Charger and 120V/240V Mobile Power Cord Included
- On Board Charger 10.5 kW out/11.3 kW in
- Charging time:
 - 15-80% DCFC (115 kW) 34 min, 15-80% (50 kW) 65 min
 - 0-100% 240V L2 (48A) 8 hours, 0-100% 240V L2 (30A) ~12 hours

Passenger Seating Options Seating

- 4 Passenger, 2 Wheelchair
- Passenger Seating:
 - Seat Fabric (3): Level 1 Newport Ash Grey Vinyl
 - Freedman 3pt Mid-Hi Rigid Single Aluminum Floor Removable Seat (3)
- OEM Driver and Co-pilot Seating
 - OEM Seats (2)



Warranty

Manufacturer Warranty	<ul style="list-style-type: none">• Bumper to Bumper: 3 Years / 36,000 miles• Powertrain: 5 Years / 60,000 Miles• Safety Restraint System: 5 Years / 60,000 Miles• Corrosion (Perforation only): 5 Years / Unlimited• Unique Electrified Components: 8 years / 100,000 Miles
Conversion Warranty	<ul style="list-style-type: none">• Forest River Warranty: 5 Years / 100,000 Miles

All vehicles come with warranty, but Creative Bus Sales offers more value without the added cost. Our coverage and support comes with each of our new buses — *standard*.

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We register all of your bus parts for you, no more pesky warranty cards to fill out. This includes *all* parts, wheelchair lift, electronics, HVAC, etc.

We Handle All The Paperwork

We administer and coordinate any warranty work. You make one call to our warranty department, and they take it from there.

Repair Facilities Near You

When warranty work is needed, we use service repair facilities near the bus location. We have over 3200 authorized centers and growing. You will never have to drive far to get repairs completed.

No More Claim Forms

Creative Bus handles all parts of the claim process, you will have no out of pocket expenses, no reimbursements, and the service facility will be paid directly by us.



Pricing

Description	Amount
Bus Cost	\$129,890.00
<hr/>	
Total* \$129,890.00	

Contact:

Date Issued:
Name:
Phone:
Email:

From: [Mark Griffiths](#)
To: [Carolyn Reginelli](#)
Subject: Re: Matthews Buses Commercial
Date: Tuesday, March 21, 2023 10:24:13 PM
Attachments: [2023 Promaster Conv.png](#)

Hello Carolyn,

What I am hearing for the release of the FDOT contract, 30-60 days.
If you were to order a bus or van today we are still looking at 9 months to 1 year time frames.
I can supply you with a quote for a 12 passenger 2 wheelchairs if you would like?
I can get a 2023 Promaster 6 rear passengers, 2 wheelchairs, co-pilot & driver \$103,385.
(picture & floorplan attached)
I can get a 2023 Terra Transit 11 passengers, 2 wheelchairs & driver \$113,800. (pictures attached)

Please let me know what additional information will be helpful, thank you. Mark

Mark Griffiths

Commercial Bus Sales Florida Account Manager
Matthews Buses Commercial
A Matthews Bus Alliance, Inc. Company
Cell: (407) 883-9580
Corp: (800) 330-1175 X-438
matthewsbusescommercial.com
TEAM Matthews, Legacy of Trust

On Tue, Mar 21, 2023 at 2:17 PM Carolyn Reginelli <creginelli@thearctb.org> wrote:

Greetings, Mr. Griffiths – In addition to FDOT funding, I am continuing to explore other options as there have been delays in getting FDOT funded vehicles. I am working on a grant application through Pinellas County. I would appreciate you help with this application if you are able to provide a quote.

- Can you provide me with a quote for a non-CDL bus/van? (NOTE: the Dodge wheelchair vans on your website are too small)
- What is the turnaround time from purchase to delivery?
- When will FDOT have your contract ready?

I appreciate your help with this matter. We are continuing to explore our options for funding in order to update our fleet vehicles. Let me know if there are any questions.

Thank you-

Sincerely,

Carolyn Reginelli

Grant Writer

The Arc Tampa Bay

1501 N. Belcher Road

Suite 249

Clearwater, FL 33765

Phone: 727-799-3330, extension 7433

Cell: 727-641-8678

www.thearctb.org

<https://www.facebook.com/TheArcTampaBay/>

From: Mark Griffiths <mgriffiths@matthewsbusescommercial.com>

Sent: Monday, March 20, 2023 10:41 AM

To: Jennifer Pellegrino <jpellegrino@thearctb.org>; Larry Philipson <lphilipson@thearctb.org>; Carolyn Reginelli <creginelli@thearctb.org>

Cc: Beverly Montague <bmontague@thearctb.org>

Subject: Re: Matthews Buses Commercial

Hello Tampa Bay ARC,

FDOT is getting ready to release its contract for cutaway buses which we will be included. Please let me know if you would like any information for adding or replacing any of your current buses.

Availability will be the only issue, I am happy to answer any questions. Thank you. Mark

Mark Griffiths

Commercial Bus Sales Florida Account Manager

Matthews Buses Commercial

A Matthews Bus Alliance, Inc. Company

Cell: (407) 883-9580

Corp: (800) 330-1175 X-438

matthewsbusescommercial.com

TEAM Matthews, Legacy of Trust

On Wed, Oct 5, 2022 at 10:56 AM Mark Griffiths
<mgriffiths@matthewsbusescommercial.com> wrote:

Hello Arc Tampa Bay,

The 2022-23 Florida Sheriffs Association contract has been completed, we are a part of the contract so I can now provide you with bus options. The bus industry is still experiencing delays due to the Ford chassis hold up. We are still looking at production times of up to a year.

We will be hearing shortly on our application for the FDOT contract as well.

We can also purchase older vehicles.

Please let me know of any questions or any additional information needed. Thank you,
Mark

Mark Griffiths

Commercial Bus Sales Florida Account Manager

Matthews Buses Commercial

A Matthews Bus Alliance, Inc. Company

Cell: (407) 883-9580

Corp: (800) 330-1175 X-438

matthewsbusescommercial.com
TEAM Matthews, Legacy of Trust

On Tue, Sep 20, 2022 at 2:56 PM Mark Griffiths
<mgriffiths@matthewsbusescommercial.com> wrote:

Hello Arc,

Well not much has changed for the shuttle bus & van industry over the last year, based on the still present microchip shortage. Ford & Chevy are supplying so few chassis for bus production a number of manufactures are now closed for good. Inventory is at an all time low and an order today would not arrive for up to 1 year, making the used inventory either poor quality or non-existing as well. So, please let me know if I can help you plan for any future shuttle bus needs.

Thank you, Mark

Mark Griffiths

Commercial Bus Sales Florida Account Manager
Matthews Buses Commercial
A Matthews Bus Alliance, Inc. Company

Cell: (407) 883-9580

Corp: (800) 330-1175 X-438

matthewsbusescommercial.com
TEAM Matthews, Legacy of Trust

On Mon, Jan 10, 2022 at 3:03 PM Mark Griffiths
<mgriffiths@matthewsbusescommercial.com> wrote:

Hello,

I am reaching out to share a little information regarding the bus industry. This may sound crazy but if you are considering any new buses or vans for 2023-2024 now is the time to order. The chassis manufactures are still experiencing a semiconductor shortage and all of their production efforts are directed at the retail sector.

I am being informed that to order a bus today the ETA will be in November/December and the longer I wait the more orders pile up.

Please let me know if I can supply you with any additional information or a quote, thank you. Mark

Mark Griffiths

Commercial Bus Sales Florida Account Manager

Matthews Buses Commercial

A Matthews Bus Alliance, Inc. Company

Cell: (407) 883-9580

Corp: (800) 330-1175 X-438

**matthewsbusescommercial.com
TEAM Matthews, Legacy of Trust**

On Wed, Dec 8, 2021 at 11:12 AM Mark Griffiths
<mgriffiths@matthewsbusescommercial.com> wrote:

Hello Tampa Bay ARC,

With the many changes occurring in the bus industry in Florida, please let me know if I can supply you with any information for any upcoming transportation equipment orders.

Also please let me know if you would have any time between now and the end of the year that I may stop by and introduce myself and Matthews Buses Commercial.

Thank you, Mark

Mark Griffiths

Commercial Bus Sales Florida Account Manager
Matthews Buses Commercial
A Matthews Bus Alliance, Inc. Company

Cell: (407) 883-9580

Corp: (800) 330-1175 X-438

matthewsbusescommercial.com
TEAM Matthews, Legacy of Trust

On Mon, Jun 29, 2020 at 1:29 PM Mark Griffiths
<mgriffiths@matthewsbusescommercial.com> wrote:

Hello Tampa Bay ARC,

I hope you, your families and staff are all doing well and staying healthy.

Please let me know if I can supply you with any additional information or if there are any upcoming purchase opportunities we could participate in?

Thank you, Mark

Mark Griffiths

Commercial Bus Sales Florida Account Manager

Check out our online Bus Part Store: www.buspartexperts.com

Matthews Buses Commercial
A Matthews Bus Alliance, Inc. Company

Cell: (407) 883-9580

Corp: (800) 330-1175 X-438
matthewsbusescommercial.com


Used Van Quotes: TATB must be conscious of the year and mileage when purchasing used vehicles. While these will not be considered inventory of FDOT, TATB will follow FDOT standards for inspections, etc.

4224 Solutions Ln, Unit 103 Bradenton, FL 34211
4852 Palm Beach Blvd Fort Myers, FL 33905

941-300-7442

MANATEE MOBILITY VANS HOME WHEELCHAIR ACCESSIBLE VEHICLES FINANCING ADAPTIVE DRIVING AIDS RENTALS SERVICES OUR STORE

WHEELCHAIR VAN



2019 Ford Transit 350 Wagon Med. Roof XLT w/Sliding Pass. 148-in. WB

Color: Ingot Silver	VIN: 1FDZX2CM4KKA49637	Retail Price \$64,480
Interior:	Engine: 3.7L V6 24V	
Drive: RWD	Mileage: 48,475	
Trans: 6 Speed Automatic	Stock #: 23119	

Compare

[Inquiry](#) [Make Offer](#) [Financing](#) [Text Us](#)

WHEELCHAIR VAN [Compare Vehicles 0/3](#) [Text Us](#)

Screenshot (1059).png RevenueVehicles_3...xlsx March statement.pdf Show all

Type here to search 8:05 AM 3/29/2023

2017 Ford E-Series S

\$47,000

[Apply Online For Loan](#)

[Home](#) [Wheelchair Van Dealers](#) [Diversified Auto Sales of Orlando, Inc.](#)

Seller Information

Diversified Auto Sales of Orlando, Inc.

About 90 miles from you.

6307 Hansel Ave
Orlando, FL 32809

 **(407) 917-9890**

[Seller Information](#)



Email Seller

Get in touch with the seller of this vehicle.

Ask your question and get a FAST response.

[Submit](#)

www.blvd.com/wheelchair-vans-dir/1003270/1FDEE3FS4HDC05354_32809_4_larg... are 7 Pictures Available

Screenshot (1059).png RevenueVehicles_3...xlsx March statement.pdf

[Show all](#) ×

Type here to search



8:21 AM
3/29/2023


Seller Information

Diversified Auto Sales of Orlando, Inc.

About 90 miles from you.

6307 Hansel Ave
Orlando, FL 32809

 **(407) 917-9890**

Seller Information 



 Share 7 Pictures Available



Submit

Vehicle Information

Year	2017	Miles	11,000
Make	Ford	Color	White
Model	E-Series	Interior Color	Gray
Trim	S	Engine	6.8L V10
VIN	1FDEE3FS4HDC05354 Carfax Report	Transmission	Automatic 6-Speed
Stock	05354	Chassis Age	Pre-Owned Chassis
Conversion		Conversion Age	Pre-Owned Conversion
Price	\$47,000 Apply Online		

Vehicle Description

Previous Vehicle Quotes: TATB is including quotes that were previously obtained as comparison.



Karl Flammer Ford

41975 US 19 North
Tarpon Springs, FL 34689
(727) 937-5131

MOTOR VEHICLE PURCHASE AGREEMENT

DATE 09/08/2022		PURCHASER Brian Siracusa			E-MAIL		
CO-PURCHASER					E-MAIL		
ADDRESS					RES. PHONE		
CITY CLEARWATER			STATE FL	ZIP 33763	CELL PHONE (727) 403-4063		
STOCK #	NEW USED <input type="checkbox"/>	FORMER USE (if applicable) <input type="checkbox"/>	DEMONSTRATOR FORMER LEASED CAR <input type="checkbox"/>	POLICE CAR TAXICAB <input type="checkbox"/>	FORMER DAILY RENTAL <input type="checkbox"/>		
Year 2023	Make Ford	Model Transit Passenger W	Body Type Full-size Passenger V	Odometer (see attached odometer statement)			
Vehicle Verification Number		Color Oxford White	Expected Delivery Date				
EQUIPPED AS PER WINDOW STICKER:				Price of Unit	\$56,985.00		
				Discount			
				Additional Equipment / Items			
				Flammer 5 Protection Program			
				tire and battery fee	8.50		
				OTHER:			
				Electronic Filing Fee: This fee represents costs paid to others and profit for the dealership for processing documents specifically relating to and/or obtaining the vehicle state title, registration, transfer of ownership, recording of liens, and/or license tags whether new tags or a transfer of your old tags.			
				\$109.00			
STOCK #		USED CAR TRADE-IN AND OR OTHER CREDITS			Dealer Fee: This charge represents costs and profits related to the sale of the vehicle and documents related to the sale. It also includes portions of regulated services (eg: Safeguards Rule, Privacy Act, Document storage and other items that need to be monitored for compliance purposes).		
MAKE	MODEL	TYPE					
YEAR	SERIAL NUMBER						
MILEAGE ON TRADE-IN						\$799.00	
STOCK #	MAKE	MODEL	TYPE		IMPORTANT NOTICE:		
YEAR	SERIAL NUMBER		I HEREBY CERTIFY THAT THE TRADE VEHICLE(S) ARE FREE AND CLEAR OF ANY AND ALL LIENS AND ENCUMBRANCES.				
MILEAGE ON TRADE-IN						SIGNED:	
I certify that to the best of my knowledge the odometer reading as stated above reflects the actual mileage.				1. TOTAL SELLING PRICE		57901.50	
Signature _____				2. LESS USED VEHICLE ALLOWANCE		\$0.00	
TERMS OF WARRANTY				3. TAXABLE CASH DIFFERENCE		57901.50	
				4. PLUS SALES TAX		\$3,523.67	
<input type="checkbox"/> MANUFACTURER'S WARRANTY (See Other Side for Details)				5. PLUS ESTIMATED TAG AND TITLE FEES		\$452.00	
				6. PLUS AMOUNT OWED ON TRADE TO:		\$0.00	
<input type="checkbox"/> OTHER WARRANTY				7. TOTAL AMOUNT DUE		\$61,877.17	
				8. TOTAL REBATES			
<input type="checkbox"/> NO WARRANTY				9. DEPOSIT / DOWN PAYMENTS			
				10. BALANCE DUE AT DELIVERY		\$61,877.17	
X _____				PURCHASER'S SIGNATURE			
X _____				CO-PURCHASER'S SIGNATURE			
X _____				SALESMAN			
X _____				SALES MANAGER'S APPROVAL			

[Purchaser's Initials]

SEE OTHER SIDE FOR ADDITIONAL TERMS AND CONDITIONS



*BLIND
SIRACUSA
727-403-4063*

Preview Order G111 - U4X 350 HD High Roof Pass RWD: Order Summary Time of Preview: 09/08/2022 12:33:16

Dealership Name: Karl Flammer Ford Inc

Sales Code : F24454

Dealer Rep. Richard Gibson	Type Stock	Vehicle Line Transit	Order Code G111
Customer Name	Priority Code 80	Model Year 2023	Price Level 320

DESCRIPTION	MSRP	DESCRIPTION	MSRP
U4X0 T350HD HR PASS XL RWD	\$52270	BACK UP ALARM	\$150
148" WHEELBASE	\$0	REVERSE SENSING SYSTEM	\$0
OXFORD WHITE	\$0	KEYLESS ENTRY PAD	\$95
VINYL	\$0	FRONT FOG LAMPS	\$0
DARK PALAZZO GRAY	\$0	ELEC AIR TEMP CONTROL	\$0
PREFERRED EQUIPMENT PKG.301A	\$0	SYNC 4 NAVIGATION	\$1780
.XL TRIM	\$0	CRUISE CONTROL	\$0
3.5L PFDI V6 (GAS)	\$0	HIGH RES REAR VIEW CAMERA	\$0
.10-SPEED TRANSMISSION	\$0	BLIND SPOT ASSIST 1.0	\$0
195/75R16C BSW ALL-SEASON	\$0	FRONT OVERHEAD SHELF	\$75
4.10 LIMITED SLIP AXLE	\$0	EXTND LENGTH RUNNING BOARDS	\$655
JOB #1 ORDER	\$0	2 ADDITIONAL KEYS	\$75
CV LOT MANAGEMENT	\$0	SIDE SENSING SYSTEM	\$480
FRONT LICENSE PLATE BRACKET	\$0	10-PASS (4 REAR SEATS DEL)	\$-340
AUTO START STOP REMOVAL	\$-50	E-85 FLEX FUEL CAPABLE	\$0
10360# GVWR PACKAGE	\$0	FUEL CHARGE	\$0
2WAY DRV/PASS PALAZZO VINYL	\$0	PRICED DORA	\$0
50 STATE EMISSIONS	\$0	DESTINATION & DELIVERY	\$1795
TOTAL BASE AND OPTIONS			MSRP \$56985
DISCOUNTS			NA
TOTAL			\$56985

Customer Name:
Customer Address:

Customer Email:
Customer Phone:

Carolyn Reginelli

From: Jennifer Pellegrino
Sent: Thursday, August 25, 2022 9:21 AM
To: Brian Siracusa; Carolyn Reginelli
Subject: FW: Transit van purchases
Attachments: ARC X2C DOCS.pdf

Got this today from the Rep. Larry spoke with this week.

From: Eric Jore <ejore@steponeauto.com>
Sent: Thursday, August 25, 2022 9:07 AM
To: Jennifer Pellegrino <jpellegrino@thearctb.org>
Cc: uparclarry@yahoo.com
Subject: Re: Transit van purchases

ATTACHED

Eric Jore
Government Account Manager
Step One Automotive
Ford Crestview
CDJR Ft Walton Bch
ejore@steponeauto.com
407-234-5116

On Wed, Aug 24, 2022 at 9:11 AM Jennifer Pellegrino <jpellegrino@thearctb.org> wrote:

Hello Eric,

I was speaking with Larry Philipson (whom I've cc'd above) about the quotes you may be able to provide to us for 3 transit vans. We attempted to place this order last year through our Federal 5310 grant through FDOT but this year that order was cancelled by Ford we were told. We now have an opportunity to obtain an outside grant through a local organization to use additional Federal funds to purchase these same type of vehicles. We thought we would still use a contracted vendor through the State to show our due diligence in providing our participants vehicles that were approved by the State government.

If there is a way that you could provide a quote for 3 vehicles with the specifications listed on our original quote, that would be great.

Should there be any additional questions or concerns please feel free to contact me or Larry via email or the phone number listed below.

Thank you!

Jennifer C. Pellegrino

Associate Executive Director of Finance

The Arc Tampa Bay, Inc.

1501 N. Belcher Rd., Ste. 249

Clearwater, FL 33765

(727) 799-3330 ext. 7606



Motor Vehicles (2510000-21-STC)
Price Quote Form (PQF)
(STATE AGENCIES MUST ALSO SUBMIT FORM MP6301)
Updated 1/18/2022

Awarded Contractor Information

Contractor Name: STEP ONE AUTOMOTIVE dba FORD CRESTVIEW	
Street Address: 4060 FERDON BLVD	
City, State, Zip: CRESTVIEW, FL 32536	
Contact Person: ERIC JORE	
Original Quote Date: 8/25/2022	Title: GOVERNMENT FLEET MANAGER
Phone #s: Primary:	Revised Quote Date:
Email Address:	Secondary:
Fax #:	Est. Delivery:
Contractor's Purchase Order #:	

Requesting Customer Information

Agency/Eligible User Name: ARC	
Contact Person:	
Phone #s: Primary:	Title:
Email Address:	Secondary:
Fax #:	

Secondary Contact for Customer (Optional)

Contact Person:	
Phone #s: Primary:	Title:
Email Address:	Secondary:
Fax #:	

UNSPSC Commodity Code 25101505	Group VANS	Sub-Group CARGO AND PASSENGER	Line Number 26
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Manufacturer/Brand FORD	Representative Model 2023 FORD TRANSIT MID ROOF PASSENGER VAN X2C	Base Vehicle Price \$ 47,685.00	OEM Options Discount 2%
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OEM OPTIONS

THIS SECTION SHOULD ONLY BE USED FOR OEM OPTIONS, WHICH ARE NOT IDENTIFIED AND PRICED ON THE PRICE SHEET.

OEM Option Description	QTY	OEM Option Manufacturer	OEM Option Model Number	OEM Option MBRP (Per Unit)	OEM Option Price (Per Unit)	Total Price
3.5V-6 ENGINE WITH 10 SPEED AUTO TRANS	1				\$ -	\$ -
A/C AM FM RADIO, VINYL SEATS	1				\$ -	\$ -
H D BATTERIES	1	FORD	63E	\$ 295.00	\$ 289.10	\$ 289.10
BACK UP ALARM	1	FORD	43B	\$ 150.00	\$ 147.00	\$ 147.00
AM FM NAV	1	FORD	58B	\$ 930.00	\$ 911.40	\$ 911.40
EXT LENGTH RUNNING BOARDS	1	FORD	68J	\$ 655.00	\$ 641.90	\$ 641.90
PRIVACY GLASS	1	FORD	92E	\$ 500.00	\$ 490.00	\$ 490.00
DAY TIME RUNNING LIGHTS	1	FORD	924	\$ 45.00	\$ 44.10	\$ 44.10
SIDE SENSING SYSTEM	1	FORD	94A	\$ 480.00	\$ 470.40	\$ 470.40
3.73 LIMITED SLIP REAR AXLE	1	FORD	X7L	\$ 325.00	\$ 318.50	\$ 318.50
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TOTAL COST: OEM Options						\$ 3,312.40

REQUIRED AFTERMARKET OPTIONS

THIS SECTION SHOULD ONLY BE USED FOR REQUIRED AFTERMARKET OPTIONS, WHICH ARE IDENTIFIED AND PRICED ON THE PRICE SHEET.

Required Aftermarket Option Description	QTY	Required Aftermarket Option Manufacturer	Required Aftermarket Option Model Number	Required Aftermarket Option Price (Per Unit)	Total Price
					\$ -
					\$ -
					\$ -
					\$ -
TOTAL COST: Required Aftermarket Options					\$ -

IDENTIFIED AFTERMARKET OPTIONS

THIS SECTION SHOULD ONLY BE USED FOR IDENTIFIED AFTERMARKET OPTIONS, WHICH ARE IDENTIFIED AND PRICED ON THE PRICE SHEET.

Identified Aftermarket Option Description	QTY	Identified Aftermarket Option Manufacturer	Identified Aftermarket Option Model Number	Identified Aftermarket Option Price (Per Unit)	Total Price
RAIN SHIELDS	1	VENT VISOR	RST	\$ 225.00	\$ 225.00
					\$ -
					\$ -
					\$ -
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TOTAL COST: Identified Aftermarket Options					\$ 228.00

NON-IDENTIFIED AFTERMARKET OPTIONS

THIS SECTION SHOULD ONLY BE USED FOR NON-IDENTIFIED AFTERMARKET OPTIONS, WHICH ARE NOT IDENTIFIED AND PRICED ON THE PRICE SHEET.

Non-Identified Aftermarket Option Description	QTY	Non-Identified Aftermarket Option Manufacturer	Non-Identified Aftermarket Option Model Number	Non-Identified Aftermarket Option MSRP (Per Unit)	Non-Identified Aftermarket Option Price (Per Unit)	Total Price
EXTRA KEY	1	FORD	EX	\$ 450.00	\$ -	\$ -
DOT ROADSIDE SAFETY KIT	1	SK	SK	\$ 295.00	\$ -	\$ -
NEW X TAG	1	TAG	NT	\$ 500.00	\$ -	\$ -
TINT FRONT WINDOWS AND STRIP	1	WT	WT	\$ 250.00	\$ -	\$ -
						\$ -
						\$ -
						\$ -
						\$ -
						\$ -
						\$ -
						\$ -
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						\$ -
TOTAL COST: Non-Identified Aftermarket Options					\$ -	\$ -
Grand Total State Term Contract Price per Vehicle					\$ -	\$ 51,222.40

Total Vehicles Quoted (with the same OEM, Required Aftermarket, Identified Aftermarket, and Non-Identified Aftermarket Options) 1

Purchase Order Grand Total \$ 51,222.40

Contractor Comments:	
Customer Comments:	

*UNSPSC - United Nations Standard Products and Services Commodity Code. Refer to the price sheet for the codes applicable to each Group.

[Fleet] 2023 Ford Transit Passenger Wagon (X2C) T-350 148" Med Roof XL RWD (✔ Complete)

Window Sticker

SUMMARY

[Fleet] 2023 Ford Transit Passenger Wagon (X2C) T-350 148" Med Roof XL RWD

MSRP:\$49,760.00

Interior:Dark Palazzo Gray, Vinyl Front Bucket Seats

Exterior 1:Oxford White

Exterior 2:No color has been selected.

Engine: 3.5L PFDi V6 Flex-Fuel

Transmission: 10-Spd Automatic w/OD & SelectShift

OPTIONS

CODE	MODEL	MSRP
X2C	[Fleet] 2023 Ford Transit Passenger Wagon (X2C) T-350 148" Med Roof XL RWD	\$49,760.00
OPTIONS		
21G	Dark Palazzo Gray Vinyl Bucket Seats	\$0.00
301A	Order Code 301A	\$0.00
43B	Back Up Alarm	\$150.00
43R	Reverse Sensing System	Inc.
44U	Transmission: 10-Spd Automatic w/OD & SelectShift	\$0.00
55D	Front Fog Lamps	Inc.
58B	Radio: AM/FM Stereo w/SYNC 4 & Nav	\$930.00
61E	High Resolution Digital Camera	\$0.00
63E	Dual AGM Batteries (70 Amp-hr Each)	\$295.00
65A	Blind Spot Assist 1.0	\$0.00
67E	Large Center Console	\$195.00
68J	Extended Length Running Boards	\$655.00
92E	Privacy Glass	\$500.00
942	Daytime Running Lights	\$45.00
94A	Side Sensing System	\$480.00
998	Engine: 3.5L PFDi V6 Flex-Fuel	\$0.00
VK	Dark Palazzo Gray, Vinyl Front Bucket Seats	\$0.00
X7L	3.73 Limited-Slip Axle Ratio	\$325.00

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Data Version: 17280. Data Updated: Aug 23, 2022 6:55:00 PM PDT.

[Fleet] 2023 Ford Transit Passenger Wagon (X2C) T-350 148" Med Roof XL RWD (✓ Complete)

YZ	Oxford White	\$0.00
SUBTOTAL		\$53,335.00
	Adjustments Total	\$0.00
	Destination Charge	\$1,795.00
	TOTAL PRICE	\$55,130.00

FUEL ECONOMY

Est City:N/A

Est Highway:N/A

Est Highway Cruising Range:N/A

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[Fleet] 2023 Ford Transit Passenger Wagon (X2C) T-350 148" Med Roof XL RWD (✔ Complete)

Standard Equipment

Mechanical

Engine: 3.5L PFDi V6 Flex-Fuel -inc: port injection and auto start-stop technology (STD)
Transmission: 10-Spd Automatic w/OD & SelectShift -inc: auxiliary transmission oil cooler (STD)
3.73 Axle Ratio (STD)
50-State Emissions System
Engine Auto Stop-Start Feature
Rear-Wheel Drive
70-Amp/Hr Maintenance-Free Battery w/Run Down Protection
HD 250 Amp Alternator
3097# Maximum Payload
GVWR: 9,250 lbs
Gas-Pressurized Front Shock Absorbers and HD Rear Shock Absorbers
Front Anti-Roll Bar
Electric Power-Assist Steering
25.1 Gal. Fuel Tank
Single Stainless Steel Exhaust
Strut Front Suspension w/Coil Springs
Solid Axle Rear Suspension w/Leaf Springs
4-Wheel Disc Brakes w/4-Wheel ABS, Front Vented Discs, Brake Assist, Hill Hold Control and Electric Parking Brake

Exterior

Wheels: 16" Silver Steel w/Black Hubcap
Tires: 235/65R16C 121/119 R AS BSW
Steel Spare Wheel
Full-Size Spare Tire Stored Underbody w/Crankdown
Clearcoat Paint
Black Front Bumper
Black Rear Bumper w/1 Tow Hook
Black Bodyside Cladding and Black Wheel Well Trim
Black Side Windows Trim and Black Front Windshield Trim

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[Fleet] 2023 Ford Transit Passenger Wagon (X2C) T-350 148" Med Roof XL RWD (✔ Complete)

Exterior

Black Door Handles
Black Power Side Mirrors w/Convex Spotter and Manual Folding
Fixed Rear Window w/Defroster
Light Tinted Glass
Rain Detecting Variable Intermittent Wipers
Fully Galvanized Steel Panels
Black Grille
Sliding Rear Passenger Side Door
Split Swing-Out Rear Cargo Access
Tailgate/Rear Door Lock Included w/Power Door Locks
Ford Co-Pilot360 - Autolamp Auto On/Off Aero-Composite Halogen Auto High-Beam Headlamps w/Delay-Off
Headlights-Automatic Highbeams

Entertainment

Radio w/Seek-Scan, Clock, Aux Audio Input Jack, Steering Wheel Controls and SYNC 3 External Memory Control
Radio: AM/FM Stereo -inc: 4.0" multi-function display, Bluetooth and dual USB ports
Streaming Audio
Fixed Antenna
8 Speakers (4 Front/4 Rear)
Bluetooth Wireless Phone Connectivity
1 LCD Monitor In The Front

Interior

Ebony Cloth Bucket Seats -inc: 2-way manual driver seat w/lumbar, 2-way manual passenger seat and driver and passenger armrest (STD)
4-Way Driver Seat
4-Way Passenger Seat
Removable Bench Front Facing Rear Seat
Manual Tilt/Telescoping Steering Column
Gauges -inc: Speedometer, Odometer, Engine Coolant Temp, Tachometer and Trip Odometer
Fixed Rear Windows and Fixed 3rd Row Windows
FordPass Connect 4G Mobile Hotspot Internet Access

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[Fleet] 2023 Ford Transit Passenger Wagon (X2C) T-350 148" Med Roof XL RWD (✔ Complete)

Interior

Removable Split-Bench 3rd Row Seat Front, 3 Manual and Adjustable Head Restraints
Removable Split-Bench Front Facing 4th Row Seat Number, Control and Type Head Restraint
Front Cupholder
Rear Cupholder
Remote Keyless Entry w/Integrated Key Transmitter, Illuminated Entry and Panic Button
Manual Air Conditioning
Rear HVAC
HVAC -inc: Underseat Ducts
Locking Glove Box
Driver Foot Rest
Interior Trim -inc: Metal-Look Instrument Panel Insert
Full Cloth Headliner
Urethane Gear Shifter Material
Cloth Front Bucket Seats
Day-Night Rearview Mirror
Driver And Passenger Visor Vanity Mirrors w/Driver And Passenger Illumination
Partial Floor Console w/Storage and 2 12V DC Power Outlets
Front Map Lights
Fade-To-Off Interior Lighting
Full Vinyl/Rubber Floor Covering
Vinyl/Rubber Floor Trim
Cargo Space Lights

Pre-Collision Assist w/Automatic Emergency Braking
Instrument Panel Bin, Driver / Passenger And Rear Door Bins
Power 1st Row Windows w/Driver 1-Touch Down
Power Door Locks w/Autolock Feature
Systems Monitor
Analog Appearance
Seats w/Cloth Back Material
Manual Adjustable Front Head Restraints and Manual Adjustable Rear Head Restraints

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[Fleet] 2023 Ford Transit Passenger Wagon (X2C) T-350 148" Med Roof XL RWD (✓ Complete)

Interior

Securilock Anti-Theft Ignition (pats) Immobilizer
2 12V DC Power Outlets

Safety-Mechanical

Ford Co-Pilot360 w/Side Wind Stabilization Electronic Stability Control (ESC) And Roll Stability Control (RSC)
ABS And Driveline Traction Control

Safety-Exterior

Side Impact Beams

Safety-Interior

Dual Stage Driver And Passenger Seat-Mounted Side Airbags
Emergency Sos
Ford Co-Pilot360 - Lane-Keeping System Lane Departure Warning
Driver Monitoring-Alert
Low Tire Pressure Warning
Dual Stage Driver And Passenger Front Airbags
Safety Canopy System Curtain 1st, 2nd And 3rd Row Airbags
Airbag Occupancy Sensor
Outboard Front Lap And Shoulder Safety Belts -inc: Rear Center 3 Point, Height Adjusters and Pretensioners
Back-Up Camera

WARRANTY

Basic Years: 3
Basic Miles/km: 36,000
Drivetrain Years: 5
Drivetrain Miles/km: 60,000
Corrosion Years: 5
Corrosion Miles/km: Unlimited
Roadside Assistance Years: 5
Roadside Assistance Miles/km: 60,000

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Florida Department of Transportation

RON DESANTIS
GOVERNOR

605 Suwannee Street
Tallahassee, FL 32399-0450

JARED W. PERDUE, P.E.
SECRETARY

January 24, 2023

The ARC Tampa Bay
1501 N. Belcher Rd, Ste 249
Clearwater, FL 33765

RE: The ARC Tampa Bay, Inc. Triennial Review Letter of Compliance


Dear Ms. Pellegrino:

The Florida Department of Transportation (FDOT) has completed the Triennial Review for 2021. The on-site review for The ARC Tampa Bay was conducted on March 12, 2021. After Corrective Actions, we find The ARC Tampa Bay in compliance with FDOT's State Management Plan, Rule Chapter 14-90 of the Florida Administrative Code, and other requirements of the receipt of Federal Transit Administration (FTA) Section 5310 and funds and FDOT State Grant funds relating to Finance and Grants Management, Preventative Maintenance, Transportation Operating Procedure, and Vehicle Inspection.

We appreciate the opportunity to review your agency and ensure compliance with Federal and State requirements. Please maintain a record of this letter and provide it in any future grant application for Federal or State funds as proof of compliance may be required.

If you have any questions, please contact Tracy Noyes at (813) 975-4837 or at Tracy.Noyes@Dot.State.fl.us

Sincerely,

DocuSigned by:

Tracy Noyes E...

Section 5310 Coordinator, FDOT District 7

C:

Chris Leffert, Transit Programs Coordinator FDOT District 7
Dave Newell, Transit Programs Administrator, FDOT District 7
Richard Dreyer, FDOT Lead Reviewer, Tindale Oliver



SUMMARY OF BOUND COVERAGE

THE ARC TAMPA BAY, INC.

PRESENTED BY

**RICKY D. BOUCHARD, AAI, CLCS
VICE PRESIDENT**

**MARSH & McLENNAN AGENCY LLC
BOUCHARD REGION
CLEARWATER, FL 33765**

727 447-6481

TABLE OF CONTENTS

Contents

Table of Contents.....	2
Risk Management Team.....	3
Named Insured Schedule.....	4
Locations.....	5
Property & Inland Marine.....	6
General/Professional Liability.....	14
Crime.....	19
Commercial Automobile.....	20
Vehicle Schedule.....	22
Drivers List.....	24
Workers Compensation.....	30
Excess Liability.....	31
Volunteer Accident.....	32
Management Liability.....	33
Cyber Liability.....	35
Premium Summary.....	39
Payment Options.....	42
Appendices.....	43
1 – Binding Instructions.....	44
2 – Disclosure & Disclaimer.....	45
Compensation Disclosure.....	46
3 – AM Best Financial Rating.....	48

RISK MANAGEMENT TEAM

Client Service Team

		Phone Number	Email Address
Ricky Bouchard, CLCS	Vice President	727-373-2845	ricky.bouchard@MarshMMA.com
Alush Garzon, EI, CLCS, AAI	Vice President	727-373-2826	alush.garzon@MarshMMA.com
Robin Staker, AAI, CISR	Account Manager - Commercial	727-451-3167	robin.staker@MarshMMA.com
Andreina Perello	Customer Service Representative	727-373-2860	andreina.perello@MarshMMA.com
Certificates	Certificate Specialists	Fax: 727-373-2823	certificates@bouchardinsurance.com
Commercial Claims Consultants	Bonnie Grant-Berry, AAI Andrea Alfonso Kim Castellana Mary Beth Roache	800-966-6481	PCClaims@bouchardinsurance.com

Additional Service Team

		Phone Number	Email Address
Workers' Compensation Claims Consultant	Lori Evans	727-373-2824	lori.evans@MarshMMA.com
Workers' Compensation Statistical Coordinator	Danica SinClair	727-373-2722	danica.sinclair@MarshMMA.com
Loss Control Consultant	Matt Mooney	727-451-3127	matt.mooney@MarshMMA.com

NAMED INSURED SCHEDULE

Named Insured	FEIN	Property	General/Professional Liability	Auto	Excess Liability	Workers Comp	Crime	Management Liability	Cyber Liability	Blanket Accident
The Arc Tampa Bay, Inc.	59-1056551	X	X	X	X	X	X	X	X	X
Rha Borrower Corp	59-2244936	X	X	X	X	X	X			
Rha Borrower Corp II	59-2296594	X	X	X	X	X	X			
Uparc Housing	59-2394285	X	X	X	X	X	X			
Uparc Housing II	59-2829921	X	X	X	X	X	X			
Uparc Housing III	59-2876046	X	X	X	X	X	X			
Uparc Housing IV	59-3250595	X	X	X	X	X	X			
Uparc Housing V	59-3250598	X	X	X	X	X	X			
Uparc Apartments	59-2846971	X	X	X	X	X	X			
The Arc Tampa Bay Foundation, Inc.	59-2174961	X	X	X	X		X			

LOCATIONS

Loc #	Address	Property	General/Professional Liability	Auto	Excess Liability	Workers Comp	Crime	Management Liability	Cyber Liability	Blanket Accident
1	2606 Dryer Ave., Largo, FL	X	X	X	X	X	X			
2	675 11th St., Palm Harbor, FL	X	X	X	X	X	X			
3	1545 Pinehurst Rd., Dunedin, FL	X	X	X	X	X	X			
4	664 San Christopher, Dunedin, FL	X	X	X	X	X	X			
5	920 Union St., Dunedin, FL	X	X	X	X	X	X			
6	1501 N Belcher Rd., Clearwater, FL	X	X	X	X	X	X	X	X	X
7	1325 N Highland Ave., Clearwater, FL	X	X	X	X	X	X			
8	1325 N Highland Ave. (Rear), Clearwater, FL	X	X	X	X	X	X			
9	2419 Falcon Lane, Palm Harbor, FL	X	X	X	X	X	X			
10	1329 Lakeview Rd., Clearwater, FL	X	X	X	X	X	X			
11	624 4th Ave N, Safety Harbor, FL	X	X	X	X	X	X			
12	1257 Alahambra Court, Palm Harbor, FL	X	X	X	X	X	X			
13	16 South Walton Ave., Tarpon Springs, FL	X	X	X	X	X	X			
14	1022 Anclote Dr., Tarpon Springs, FL	X	X	X	X	X	X			
15	1891 County Road 193, Clearwater, FL	X	X	X	X	X	X			
16	3001 Cedar Trace, Tarpon Springs, FL	X	X	X	X	X	X			
17	1290 12th St., Palm Harbor, FL	X	X	X	X	X	X			
18	3358 Brian Road N, Palm Harbor, FL	X	X	X	X	X	X			
19	103 George St S, Tarpon Springs, FL	X	X	X	X	X	X			
20	1140 Ridgegrove Dr., Palm Harbor, FL	X	X	X	X	X	X			
21	176 5th Avenue N, Safety Harbor, FL	X	X	X	X	X	X			
22	3000 Moss Rose Ave., Palm Harbor, FL	X	X	X	X	X	X			
23	2327 Curlew Ave., Clearwater, FL	X	X	X	X	X	X			
24	220 S Belcher Rd, Clearwater, FL	X	X	X	X	X	X			

PROPERTY & INLAND MARINE

NAMED INSURED: The Arc Tampa Bay, Inc.
COMPANY: Lloyds of London (FIT)
 AM Best Rating: A (Excellent) XV (\$2 Billion or greater)
POLICY TERM: 6/1/2022 to 6/1/2023

COVERAGE DETAIL

2606 Dryer Ave , Largo , FL

DESCRIPTION	SUBJECT	RENEWAL VALUES
Group Home (9 residents)	Building	\$303,849
	Business Personal Property	\$27,500

675 11th Street, Palm Harbor, FL

DESCRIPTION	SUBJECT	RENEWAL VALUES
Group Home (8 residents)	Building	\$286,486
	Business Personal Property	\$24,000

1545 Pinehurst Rd, Dunedin, FL

DESCRIPTION	SUBJECT	RENEWAL VALUES
Group Home (6 residents)	Building	\$404,130
	Business Personal Property	\$30,000

664 San Christopher, Dunedin, FL

DESCRIPTION	SUBJECT	RENEWAL VALUES
Group Home (7 residents)	Building	\$362,838
	Business Personal Property	\$27,000

920 Union St, Dunedin, FL

DESCRIPTION	SUBJECT	RENEWAL VALUES
Group Home (7 residents)	Building	\$328,335
	Business Personal Property	\$28,000

1501 N Belcher Rd, Clearwater, FL

DESCRIPTION	SUBJECT	RENEWAL VALUES
Training & Education Facility	Business Personal Property	\$963,044
	Business Income Including Extra Expense	\$578,550
	EDP	\$67,365
	Other - CAT Diesel Generator, #C4G00828	\$150,000

1325 N Highland Ave, Clearwater, FL

DESCRIPTION	SUBJECT	RENEWAL VALUES
Apartment Building for Clients	Building	\$854,116
	Business Personal Property	\$48,668

1325 N Highland Ave (Rear), Clearwater, FL

DESCRIPTION	SUBJECT	RENEWAL VALUES
Apartment building for Clients	Building	\$674,033
	Business Personal Property	\$25,956

2419 Falcon Lane, Palm Harbor, FL

DESCRIPTION	SUBJECT	RENEWAL VALUES
Group Home (6 residents)	Building	\$358,386
	Business Personal Property	\$30,000

1329 Lakeview Rd, Clearwater, FL

DESCRIPTION	SUBJECT	RENEWAL VALUES
Group Home (6 residents)	Building	\$358,386
	Business Personal Property	\$25,000

624 4th Ave N, Safety Harbor, FL

DESCRIPTION	SUBJECT	RENEWAL VALUES
Group Home (6 residents)	Building	\$358,386
	Business Personal Property	\$30,000

1257 Alhambra Court, Dunedin, FL

DESCRIPTION	SUBJECT	RENEWAL VALUES
Group Home (6 residents)	Building	\$358,386
	Business Personal Property	\$25,000

16 S Walton Ave, Tarpon Springs, FL

DESCRIPTION	SUBJECT	RENEWAL VALUES
Day Care Facility	Building	\$598,571
	Business Personal Property	\$51,500

1022 Anclote Drive, Tarpon Springs, FL

DESCRIPTION	SUBJECT	RENEWAL VALUES
Group Home (6 residents)	Building	\$356,265
	Business Personal Property	\$0

1487 Excaliber, Clearwater, FL

DESCRIPTION	SUBJECT	RENEWAL VALUES
Group Home & Pool (6 residents)	Building	Location Deleted

1891 CR 193, Clearwater, FL

DESCRIPTION	SUBJECT	RENEWAL VALUES
Group Home & Pool - 6 residents	Building	\$291,606
	Business Personal Property	\$30,000

3001 Cedar Trace, Tarpon Springs, FL

DESCRIPTION	SUBJECT	RENEWAL VALUES
Group Home & Pool (6 residents)	Building	\$330,561
	Business Personal Property	\$22,500

1290 12th Street, Palm Harbor, FL

DESCRIPTION	SUBJECT	RENEWAL VALUES
Elder Care Group Home (10 Residents)	Building	\$478,590
	Business Personal Property	\$40,000

3358 Brian Road N, Palm Harbor, FL

DESCRIPTION	SUBJECT	RENEWAL VALUES
Group Home & Pool – (6 Residents)	Building	\$346,143
	Business Personal Property	\$0

103 George St S, Tarpon Springs, FL

DESCRIPTION	SUBJECT	RENEWAL VALUES
Elder Care Group Home (6 residents)	Building	\$478,590
	Business Personal Property	\$40,000

1140 Ridgegrove Dr, Palm Harbor, FL

DESCRIPTION	SUBJECT	RENEWAL VALUES
Group Home & Pool (6 residents)	Building	\$328,335
	Business Personal Property	\$25,000

176 5th Avenue N, Safety Harbor, FL

DESCRIPTION	SUBJECT	RENEWAL VALUES
Day Program	Building	\$444,087
	Business Personal Property	\$35,000

3000 Moss Rose Ave, Palm Harbor, FL

DESCRIPTION	SUBJECT	RENEWAL VALUES
Group Home (6 residents)	Building	\$667,800
	Business Personal Property	\$40,000

2327 Curlew Ave., Clearwater, FL

DESCRIPTION	SUBJECT	RENEWAL VALUES
Group Home & Pool	Building	\$432,067
	Business Personal Property	\$30,000

220 South Belcher Rd, Clearwater, FL

DESCRIPTION	SUBJECT	RENEWAL VALUES
The ARC Foundation	Business Personal Property	\$38,965

TOTAL INSURED VALUES

SUBJECT	RENEWAL VALUES
Building	\$9,399,946
Business Personal Property	\$1,637,133
Business Income & Extra Expense	\$578,550
Electronic Data Processing	\$67,365
Generator	\$150,000
TOTAL INSURED VALUE (TIV)	\$11,832,994

COVERAGE TERMS

- ◆ Cause of Loss: Special
- ◆ Valuation Clause: Replacement Cost
- ◆ Co-Insurance: N/A
- ◆ Business Income: Actual Loss Sustained, 24-Hour Waiting Period
- ◆ All Other Perils Deductible: \$2,500 All Other Perils/Equipment Breakdown
\$1,000 Electronic Data Processing/Contractor's Equipment
- ◆ Named Storm Deductible: 3% to total insurable values at the time of loss at each building involved in the loss or damage, subject to a minimum of \$25,000 any once occurrence, as respects to Named Storm* (Zone 2)
- ◆ All Other Windstorm Deductible: \$10,000 Per Occurrence deductible, shared by affected FIT members, for non-named wind (Zone 2)
- ◆ Flood Deductible (Excess): \$25,000 except 3% of total insurable values at the time of loss at each building involved in the loss or damage, subject to a minimum of \$25,000 any one

occurrence to be shared by all FIT members affected by such occurrence, as respects to Named Storm* (Zone 2)

\$50,000

- ◆ Earth Movement Deductible:

* Named Storm = a storm that has been declared by the National Weather Services to be a Hurricane, Typhoon, Tropical Cyclone, Tropical Storm or Tropical Depression

REMARKS

- ◆ Minimum Earned Premium – 35% outside of hurricane season; 75% inside hurricane season
- ◆ Equipment Breakdown and Electronic Data Processing Included
- ◆ Terrorism Excluded

Insurance Company: Lloyds of London – *Non-Admitted (Primary)*

Policy Limits *(Shared Between All FIT Members, sublimits do not increase policy limits)*

\$ 11,883,994	any one occurrence subject to the following sub-limits
\$ 100,000,000	Wind Coverage, Per Occurrence
\$ 25,000,000	Earth Movement, Annual Aggregate
\$ 25,000,000	Flood, Annual Aggregate
\$ 2,500,000	Accidental Contamination Costs
\$ Included	Accounts Receivable
\$ 5,000,000	Automobile Physical Damage (while on premises only)
\$ 25,000,000	Business Interruption/Rental Income (combined)
\$ Included	Civil or Military Authority (24 hour waiting period)
\$ 1,000,000	Claim Preparation Expenses
\$ 25,000,000	Commissions, Profits & Royalties
\$ 2,500,000	Contingent Business Interruption/Rental Income/Extra Expense
\$ Included	Contractors' Equipment
\$ 25,000,000	Course of Construction (valued under \$25,000,000)
\$ 10,000,000	Data Reproduction Costs
\$ Included	Debris Removal
\$ 25,000,000	Demolition & Increased Cost of Construction (parts A, B & C)
\$ 25,000,000	Electronic Data & Media
\$ Included	Equipment Breakdown
\$ 10,000,000	Errors & Omissions
365 Days	Extended Period of Indemnity
\$ 15,000,000	Expediting Costs
\$ 25,000,000	Extra Expense
\$ 1,000,000	Fine Arts
\$ Included	Fire Brigade Charges
\$ Included	Ingress/Egress (actual loss sustained, 24-hour waiting period)
\$ Included	Leaseholders Interest
\$ 10,000,000	Miscellaneous Unnamed Locations
\$ 500,000	Mold, Mildew or Fungus (resultant, Aggregate)
\$ 25,000,000	Newly Acquired Property (90 days reporting)
\$ Included	Outdoor Property
\$ 500,000	Personal Property Outside of the USA
\$ Included	Professional Fees
\$ Included	Rental Insurance
\$ 5,000,000	Off-Premises Service Interruption (24 hour waiting period), incl. Extra Expense
\$ Included	Spoilage
\$ 2,500,000	Trees, Shrubs, Plants & Lawns
\$ 2,500,000	Transit
\$ Included	Valuable Papers

Terrorism & Sabotage / Active Shooter Insurance

Hiscox / Lloyds of London – *Non-Admitted*

Policy Limits & Deductibles (Shared Between All FIT Members)

\$ 50,000,000	Terrorism & Sabotage Coverage
\$ 50,000,000	Business Interruption Sublimit
\$ 1,000,000	Civil or Military Authority Sublimit (subject to 30 days & 1 mile)
\$ 250,000	Debris Removal Expenses Sublimit
\$ 250,000	Decontamination Costs Excluding NCBR Sublimit
\$ 10,000,000	Errors & Omissions Sublimit
\$ 25,000,000	Electronic Data Processing Media Sublimit
365 Days	Extended Period of Indemnity Sublimit
\$ 1,000,000	Ingress/Egress Sublimit (subject to 30 days & 1 mile)
\$ 250,000	Preservation of Property Sublimit
\$ 250,000	Relocation Expense Sublimit
\$ 5,000,000	Service Interruption Sublimit (subject to 30 days & 1 mile)
\$ 2,500,000	Transit Sublimit
\$ 250,000	Valuable Papers Sublimit
\$ 250,000	Accounts Receivable Sublimit
\$ 25,000,000	Automatic Coverage Sublimit (subject to 30 days)
\$ 1,000,000	Commissions, Profits & Royalties Sublimit
\$ 2,500,000	Contingent Business Interruption – Named Suppliers/Customers Sublimit
\$ 2,500,000	Contingent Business Interruption – Unnamed Suppliers/Customers Sublimit
\$ 250,000	Delay in Startup Costs Sublimit
\$ 10,000	Fire Protective Systems Sublimit
\$ 250,000	Green Building Additional Expense Sublimit
\$ 250,000	Key & Lock Expense Sublimit
\$ 1,000,000	Landscaping Sublimit
\$ 10,000,000	Miscellaneous Unnamed Locations Sublimit
\$ 1,000,000	Newly Acquired Locations Sublimit
\$ 25,000,000	Property in Course of Construction Sublimit
\$ 50,000,000	Rental Income Sublimit
\$ 250,000	Soft Costs Sublimit
\$ 10,000	Deductible
\$ 5,000,000	Terrorism & Sabotage Liability Coverage
0 Hours	Waiting Period
\$ 10,000	Deductible
\$ 5,000,000	Active Shooter & Malicious Attack Coverage
\$ 250,000	Additional Security Measures Sublimit
\$ 250,000	Counseling Sublimit
\$ 250,000	Public Relations Costs Sublimit
\$ 250,000	Miscellaneous Crisis Management Expenses Sublimit
0 Hours	Waiting Period
\$ 0	Deductible

GENERAL/PROFESSIONAL LIABILITY

NAMED INSURED: The Arc Tampa Bay, Inc.
COMPANY: Florida Insurance Trust
POLICY TERM: 6/1/2022 to 6/1/2023
COVERAGE TYPE: Occurrence

COVERAGE DETAIL

DESCRIPTION	LIMITS
<i>GENERAL LIABILITY</i>	
CLAIMS TRIGGER: <i>OCCURRENCE</i>, DEFENSE: <i>OUTSIDE THE LIMITS</i>	
Each Occurrence	\$1,000,000
Personal Injury & Advertising Injury	\$1,000,000
General Aggregate	\$3,000,000
Products/Completed Operations Aggregate	\$3,000,000
Damage to Premises Rented to You	\$1,000,000
Medical Expense - per person	\$10,000
Deductible:	N/A

DESCRIPTION	LIMITS
<i>PROFESSIONAL LIABILITY</i>	
CLAIMS TRIGGER: <i>OCCURRENCE</i>, DEFENSE: <i>OUTSIDE THE LIMITS</i>	
Each Claim	\$1,000,000
General Aggregate	\$3,000,000
Deductible: Per Occurrence	N/A

DESCRIPTION	LIMITS
<i>ABUSE & MOLESTATION LIABILITY</i>	
CLAIMS TRIGGER: <i>OCCURRENCE</i>, DEFENSE: <i>INSIDE THE LIMITS</i>	
Each Claim	\$1,000,000
General Aggregate	\$3,000,000
Deductible: Per Occurrence	N/A

EMPLOYEE BENEFITS LIABILITY		LIMITS
CLAIMS TRIGGER – CLAIMS-MADE (RETRO DATE 12/01/2005)		
DEFENSE: OUTSIDE THE LIMITS		
Each Claim		\$1,000,000
Aggregate		\$1,000,000
Deductible: Per Claim		\$1,000

RATING DETAIL

LOC #	CLASS	DESCRIPTION	BASIS	RENEWAL
1	44428	Group Home- 2606 Dryer Ave, Largo, FL	Area	2,732
2	44428	Group Home- 675 11th St., Palm Harbor, FL	Area	2,200
3	44428	Group Home- 1545 Pinehurst Rd, Dunedin, FL	Area	3,266
4	44428	Group Home- 664 San Christopher, Dunedin, FL	Area	3,266
5	44428	Group Home- 20 Union St., Dunedin, FL	Area	2,950
6	61225	Training Facility - 130 Pupils, Administration; 1501 N. Belcher Rd, Clearwater, FL	Area	36,000
7	44428	Apt Building for clients- 1325N Highland Avenue, Clearwater, FL	Area	7,674
8	44428	Apt Bldg for Clients- 1325 N. Highland Avenue (Rear) Clearwater, FL	Area	6,056
9	44428	Group Home- 2419 Falcon Lane, Palm Harbor	Area	3,220
10	44428	Group Home – 1329 Lakeview Rd., Clearwater, FL	Area	3,220
11	44428	Group Home- 624 4th Ave N, Safety Harbor, FL	Area	3,220
12	44428	Group Home- 1257 Alahambra Ct., Palm Harbor, FL	Area	3,220
13	44428	Day Center – 16 S. Walton Ave., Tarpon Springs, FL	Area	5,000

14	44428	Group Home – 1022 Anclote Dr, Tarpon Springs, FL	Area	3,200
15	44428	Group Home w/ 1 Pool – 1891 CR 193, Clearwater, FL	Area	2,620
16	44428	Group Home - 3001 CedarTrace, Tarpon Springs, FL	Area	2,970
17	44428	Group Home – 1290 12th St PalmHarbor, FL	Area	4,300
18	44428	Group Home w/Pool – 3358 Brian Rd N, Palm Harbor, FL	Area	3,110
19	44428	Group Home - Elder Care – 103 George St S, Tarpon Springs, FL	Area	4,300
20	44428	Group Home w/Pool – 1140 Ridgegrove Dr, Palm Harbor, FL	Area	2,950
21	44428	Day Program – 176 5th Ave N, Safety Harbor	Area	3,564
22	44428	Group Home – 3000 Moss Rose Ave, Palm Harbor, FL	Area	5,000
23	44428	Group Home w/Pool – 2327 Curlew Ave., Clearwater, FL	Area	3,882
24	61224	Building or Premises Occupied by Employees of Insured (storage for Uparc Foundation)	Area	1,000

Audit Term - At Expiration

REMARKS

- ◆ 25% Minimum Earned Premium
- ◆ Additional Insured - Managers, Landlords or Lessors of Premises
- ◆ Additional Insured where required by written contract
- ◆ Additional Insured - Funding Sources
- ◆ Additional Insured - Contractual Obligations
- ◆ Waiver of Subrogation - Blanket when required by written contract
- ◆ Crisis Management Emergency Response Expenses
- ◆ Disciplinary Proceedings Supplementary Payments
- ◆ Evacuation Expense Reimbursement
- ◆ Records Request Expense Reimbursement
- ◆ Primary & Non-Contributory Language
- ◆ Limited Coverage for Communicable Diseases - \$100,000 Annual Aggregate

EXCLUSIONS INCLUDE BUT ARE NOT LIMITED TO:

- ◆ Fundraising Exclusion (See copy below)
- ◆ Communicable Disease Endorsement

Date: June 5, 2022
Version: Bound

- ◆ Employment Related Practices Exclusion
- ◆ Nuclear Energy
- ◆ Pollution Exclusion
- ◆ Fungi or Bacteria Exclusion
- ◆ Asbestos
- ◆ Liquor Liability
- ◆ Silica or Related Dust
- ◆ Lead
- ◆ Animals
- ◆ Firearms

FUNDRAISER ENDORSEMENT

This endorsement modifies insurance provided under the following:

GENERAL LIABILITY COVERAGE PART

This coverage applies to those sums that a member becomes legally obligated to pay as damages because of a "bodily injury", "property damage", or "personal and advertising injury" arising out of a "fundraiser". Except for a "fundraiser" that is specifically scheduled on this coverage to which this endorsement is included, this coverage does not apply to liability arising out of a "fundraiser" which involves, directly or indirectly, any of the following:

- Any event with more than 500 people present at any one time
- Aircraft
- Animals (including, but not limited to, animals involved in rodeos, petting zoos, animal exhibitions)
- Athletic events or contests (with exception of marathons, i.e. 5Ks, and golfing)
- Carnivals, circuses, fairs or festivals to include slides and/or "bounce houses" or any other inflatable structures.
- Motorized Vehicle Events (including, but not limited to, auto rallies, ATV off-roading, motorcycle runs, snowmobiles, tractor pulls)
- Firearms or weapons
- Fireworks
- Home or garden tours
- Flea markets or swap meets
- Parades
- Water events (including, but not limited to, activities involving swimming pools, lakes, rivers or other bodies of water)

"Fundraiser" is any event sponsored or co-sponsored by "you" with the primary purpose of raising monetary contributions.

CRIME

NAMED INSURED: The Arc Tampa Bay, Inc.
COMPANY: Hiscox Insurance Company
 AM Best Rating: A (Excellent) XV (\$2 Billion or greater)
POLICY TERM: 6/1/2022 to 6/1/2023

COVERAGE	LIMIT	DEDUCTIBLE
AGGREGATE OCCURRENCE LIMIT	\$500,000	
Employee Theft	\$500,000	\$5,000 Per Claim
Third Parties (Client's) Property	\$500,000	\$5,000 Per Claim
ERISA (Per Plan)	\$500,000	\$0 Per Claim
Forgery of Checks	\$500,000	\$5,000 Per Claim
Forgery of Payment Cards	\$500,000	\$5,000 Per Claim
Money Orders/Counterfeit Money	\$500,000	\$5,000 Per Claim
Theft/Robbery - Inside the Premises	\$500,000	\$5,000 Per Claim
Theft/Robbery - Outside the Premises	\$500,000	\$5,000 Per Claim
Computer Fraud	\$500,000	\$5,000 Per Claim
Funds Transfer Fraud	\$500,000	\$5,000 Per Claim
Cyber Deception	\$100,000	\$5,000 Per Claim

COVERAGE TERMS

- ◆ Loss Basis (Crime): Discovery

REMARKS

- ◆ ERISA Bond Coverage Endorsement - Florida (Insurer – Federated Mutual Insurance Company)

EXCLUSIONS INCLUDE BUT ARE NOT LIMITED TO:

- ◆ Nuclear Incident Exclusion Clause – Liability – Direct
- ◆ War & Civil War Exclusion Endorsement
- ◆ Person or Classes of Person Excluded Endorsement
 - ✓ Person who signs checks
 - ✓ Person who reconciles bank accounts

COMMERCIAL AUTOMOBILE

NAMED INSURED: The Arc Tampa Bay, Inc.
COMPANY: Florida Insurance Trust
POLICY TERM: 6/1/2022 to 6/1/2023

COVERAGE DETAIL

COVERAGE	SYMBOLS COVERED	LIMITS OF LIABILITY	
Liability Insurance	1	\$1,000,000	Combined Single Limit
Medical Payments	2	\$5,000	Each Person
Uninsured Motorists Underinsured Motorists (Non-stacked)	2	\$500,000	Bodily Injury/Person Bodily Injury/Accident
Personal Injury Protection	5	\$10,000	Per Florida Statute
Physical Damage	See Vehicle Schedule	ACV unless stated otherwise	Comprehensive & Collision

Definition of Symbols:

<p>1 = Any "Auto" 2 = Owned "Autos" Only 3 = Owned Private Passenger "Autos" Only 4 = Owned "Autos" Other than Private Passenger "Autos" Only 5 = Owned "Autos" Subject to No-fault</p>	<p>6 = Owned "Autos" Subject to a Compulsory UM Law 7 = Specifically Described "Autos" 8 = Hired "Autos" Only 9 = Non-Owned "Autos" Only</p>
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ADDITIONAL COVERAGES

COVERAGE	LIMIT	DEDUCTIBLE(S)
Hired Car Physical Damage	N/A	Comprehensive -\$500 Collision - \$500
Towing & Labor	\$200 (Owned Autos Only)	\$0
Rental Reimbursement	\$50 Day/30 Day Maximum (Owned Autos Only)	\$0

Date: June 5, 2022
Version: Bound

REMARKS

- ◆ Additional Insured – Blanket where required by written contract or agreement
- ◆ Waiver of Subrogation – Blanket where required by written contract or agreement
- ◆ Primary and Non-Contributory where required by written contract or agreement
- ◆ Lessor - Additional Insured & Loss Payee Endorsement
- ◆ Auto Loan Lease Gap Coverage

EXCLUSIONS INCLUDE BUT ARE NOT LIMITED TO:

- ◆ Asbestos
- ◆ Pollution
- ◆ Silica or Related Dust
- ◆ Nuclear Energy Liability

VEHICLE SCHEDULE

#	CLIENT #	YEAR	MAKE	MODEL	VIN #	COMP DED	COLL DED	CITY	ST
1	70725	2017	Chevy	Express	1GAWGEFF6H1192358	\$1,000	\$1,000	Clearwater	FL
2	70700	2016	Chevy	Express	1GAWGFFF7G1330204	\$1,000	\$1,000	Clearwater	FL
3	70720	2017	Dodge	Grand Caravan SE	2C7WDGBG0GR371860	\$1,000	\$1,000	Clearwater	FL
4	95710	2004	Ford	Cutaway	1FDWE35L44HA33988	N/A	N/A	Clearwater	FL
5	700076	2019	Ford	Transit	1FDZX2CM1KKB48321	\$1,000	\$1,000	Clearwater	FL
6		2016	Nissan	NV 3500 S	5BZAF0AA7GN855544	\$1,000	\$1,000	Clearwater	FL
7	96715	2006	GMC	Savana	1GDJG31U261259915	N/A	N/A	Clearwater	FL
8		2007	Triple Crown	5x10	1XNU5X10271019736	N/A	N/A	Clearwater	FL
9	96749	2007	Chevy	Express	1GBJG31U571245193	N/A	N/A	Clearwater	FL
10	96762	2008	Ford	E150	1FMNE11WX8DB36961	N/A	N/A	Clearwater	FL
11	97734	2010	Ford	Fusion	3FAHP0GA1AR179170	N/A	N/A	Clearwater	FL
12	97774	2010	Ford	E150	1FMNE1BW7ADA64413	N/A	N/A	Clearwater	FL
13	97775	2010	Ford	E150	1FMNE1BW0ADA64415	N/A	N/A	Dunedin	FL
14	97777	2010	Chevy	Express	1GB9G5AG6A1106643	N/A	N/A	Clearwater	FL
15	97778	2010	Chevy	Express	1GB9G5AG1A1123947	N/A	N/A	Clearwater	FL
16	97779	2010	Chevy	Express	1GB9G5AG5A1124261	N/A	N/A	Clearwater	FL
17	97780	2010	Chevy	Express	1GB9G5AG6A1124012	N/A	N/A	Clearwater	FL
18	8	2007	Freightliner	M2106	1FVACWCS07HY95355	\$1,000	\$1,000	Clearwater	FL
19	98706	2011	Ford	E350	1FBNE3BL0BDA82070	N/A	N/A	Clearwater	FL
20	98709	2011	Ford	E350	1FBNE3BL6BDA82073	N/A	N/A	Clearwater	FL
21	98708	2011	Ford	E350	1FBNE3BL4BDA82072	N/A	N/A	Clearwater	FL
23	98732	2012	Turtle Top	Odyssey	1FDXE4FL8BDA97299	\$1,000	\$1,000	Tarpon Springs	FL
24	98751	2012	Ford	E350	1FBSS3BL3CDB14412	N/A	N/A	Clearwater	FL
25	99712	2014	Dodge	Grand Caravan SXT	2C7WDGCG1ER478251	\$1,000	\$1,000	Clearwater	FL
26	99716	2014	Ford	E250	1FTNE2EL5EDB15263	\$1,000	\$1,000	Clearwater	FL

#	CLIENT #	YEAR	MAKE	MODEL	VIN #	COMP DED	COLL DED	CITY	ST
27	99723	2015	Dodge	Grand Caravan SE	2C7WDGBG4FR614181	\$1,000	\$1,000	Clearwater	FL
28	99734	2015	Chevy	Express G2500 LS	1GAWG9FF4F1251478	\$1,000	\$1,000	Clearwater	FL
29	99733	2015	Chevy	Express G2500 LS	1GAWGPFF1F1252703	\$1,000	\$1,000	Clearwater	FL
30	99740	2015	Chevrolet	Express G2500 LS	1GAWGPFF8F1249846	\$1,000	\$1,000	Clearwater	FL
31	99785	2016	Ford	Vanterra Lift Van	1FDWE3FL8GDC31015	\$1,000	\$1,000	Clearwater	FL
32	99799	2016	Chevy	Express	1GAWGFFF3G1332919	\$1,000	\$1,000	Clearwater	FL
33	70701	2016	Chevy	Express	1GAWGFFF4G1332959	\$1,000	\$1,000	Clearwater	FL
34	119	2009	Toyota	Sienna	5TDZK23CX9S243571	N/A	N/A	Clearwater	FL
35	70756	2017	Ford	Transit	1FDZX2CM0HKA35484	\$1,000	\$1,000	Clearwater	FL
36	70757	2017	Ford	Transit	1FDZX2CM7HKA54016	\$1,000	\$1,000	Clearwater	FL
37	70759	2017	Ford	E350	1FDWE3FS7HDC28597	\$1,000	\$1,000	Clearwater	FL
38	700025	2019	Ford	E350 Turtle Top	1FDWE3FSXJDC38725	\$1,000	\$1,000	Clearwater	FL
39	700073	2020	Ford	Escape SE	1FMCU0G64LUA37962	\$1,000	\$1,000	Clearwater	FL
40	700074	2019	Ford	F150	1FTMF1CB0KKE66845	\$1,000	\$1,000	Clearwater	FL
41	700091	2020	Ford	Transit T350	1FBAX2C88LKB25600	\$1,000	\$1,000	Clearwater	FL
42	700090	2020	Ford	Transit T350	1FBAX2C8XLKB25601	\$1,000	\$1,000	Clearwater	FL
43	97773	2010	Ford	E350	1FBNE3BL1ADA64420	N/A	N/A	Dunedin	FL

DRIVERS LIST

NAME	STATE LICENSED	STATUS
Lawrence Philipson	FL	D
Abisag Mercado	FL	D
Jens Arnesen	FL	D
Charles Thompson	FL	D
Jason D Austin	FL	D
Adam Williams	FL	D
Adetutu Babington	FL	D
Brian Siracusa	FL	D
Alejandra Cuellar Gonzalez	FL	D
Angela Austin	FL	D
Mercedes Aznaran	FL	D
Barbara Buck	FL	D
Darren Buck	FL	D
Amanda Fraas	FL	D
Susan Chaban	FL	D
Marian L Cline	FL	D
Margaret Cote	FL	D
David K Dyer	FL	D
Noel Formalejo	FL	D
Anton Bamberg	FL	D
David Mardis	FL	D
Bobby Garley	FL	D
Bonita Green	FL	D
Preston Mkutumila	FL	D
Che'Ana Morgan	FL	D
Jennifer A Radigan	FL	D

NAME	STATE LICENSED	STATUS
Sybil Osburg	FL	D
Lynn Phillips	FL	D
Maurice Williams	FL	D
Chandasiri Thumbage	FL	D
Christa Rowe	FL	D
Ashley S Fowler	FL	D
Micheline M Fryer	FL	D
Christopher Kourmoulakis	FL	D
Jamie Irvine	FL	D
Clarissa Baker	FL	D
Latesch M Jones	FL	D
Dache Gulley	FL	D
Georgia Kourmoulakis	FL	D
Delilah Taylor	FL	D
Donald Leverance	FL	D
Dylan Miller	FL	D
Patricia L Reichler	FL	D
William Rivera	FL	D
Adriana Sheishaa	FL	D
Ella Jenkins	FL	D
Darlene Smith	FL	D
Karen Stack	FL	D
Chelsea Taylor	FL	D
Joann Bryant	FL	D
Michelle Perkins	FL	D
Christopher Lawley	FL	D
Hajrusa Sahman	FL	D
Sakeenah Sims	FL	D

NAME	STATE LICENSED	STATUS
Ian Gonzales	FL	D
Nasouri Johnson	FL	D
Debra Muzio	FL	D
John Oswald	FL	D
James Ashworth	FL	D
Lakeisha Simon	FL	D
Alisia Stephens	FL	D
Jennifer Wixon	FL	D
Juma Mussa	FL	D
Keisha Moye	FL	D
Kimberly Dixon	FL	D
Lalago Meleisea-Riley	FL	D
Edward Carney	FL	D
Laquilla Shannon	FL	D
Lashayla Mays	FL	D
Erika Grimsley	FL	D
Margaret Bauer	FL	D
Latoya Leslie	FL	D
Lora Mentavlos	FL	D
Aleisha Morgan	FL	D
Margaret Palarino	FL	D
Aura Pinzon	FL	D
Linda Lundin	FL	D
Lisa Graham	FL	D
Marcus McDuffie	FL	D
Marcus Shoopman	FL	D
Martha Mitchell	FL	D
Melissa Hayden	FL	D

NAME	STATE LICENSED	STATUS
Aja Thompson	FL	D
Jyya Thompson	FL	D
Miguel Reyes	FL	D
Mindie Maddox	FL	D
Tyra Washington	FL	D
Octavia Sullivan	FL	D
Olumide Odejobi	FL	D
Paige Thomas	FL	D
Rachel Ahrens	FL	D
Rachel Kasten	FL	D
Dionne Foglio	FL	D
Sarah Watson	FL	D
Deivi Ramos	FL	W
Shanequa Hathaway	FL	D
Sebrena Singleton	FL	D
Adriana Aldana	FL	D
Donisha Buck	FL	D
Shayla Albert	FL	D
Sonia Harrell	FL	D
Shawntay Crooms	FL	D
Tangie Veney	FL	D
Teriza Bakhit	FL	D
Terrence Mcclendon	FL	D
Bukola Olaniyan	FL	D
Alexandra O'Neil	FL	D
Terri Ciccimaro	FL	D
Tiara Hadley	FL	D
Denoveli Vickers	FL	D

NAME	STATE LICENSED	STATUS
Danny Wilson	FL	D
Tiffany Reid	FL	D
Melissa Atherholt	FL	D
Whitney Yancey	FL	D
Kwame Wegman	FL	D
Amy Fernandez	FL	D
Emily Kemboi	FL	D
Andrea McClendon	FL	D
Wisler Moise	FL	D
Janice Moore	FL	D
Maria Rengifo	FL	D
Rose Tanui	FL	D
Stacy Towell	FL	D
Marci Ann Williamson	FL	D
Kathy Billetta	FL	D
Rhianna Blunt	FL	D
Delona Jones	FL	D
Abraham Miller	FL	D
Tiquiece Ross	FL	D
Fedelande Thelemaque	FL	D
Ryan Tolbert	FL	D
Christian Vargas	FL	D
Elizabeth Wannstedt	FL	D
Emmanuel Yinkfu	FL	D
Steven Gregory Oparnica	FL	WATCH

LEGEND

Status: D – Driver
E – Excluded
W – Watch

Date: June 5, 2022
Version: Bound

Please Note: Due to the Fair Credit Reporting Act, Bouchard cannot run MVRs to determine eligibility for employment even if you provide written authorization from your candidate.

WORKERS COMPENSATION

NAMED INSURED: The Arc Tampa Bay, Inc.

COMPANY: Florida Insurance Trust

POLICY TERM: 6/1/2022 to 6/1/2023

COVERAGES

A COMPENSATION BENEFITS	Statutory	
B EMPLOYERS LIABILITY	\$2,000,000	Each Accident
	\$2,000,000	Disease - Policy Limit

C OTHER STATES

COVERAGE DETAIL

STATE: FL

CODE	CLASSIFICATION	RENEWAL PAYROLL
8842	Group Homes	\$4,446,037
8864	Social Services Organization - All Employees & Sales, Drivers	\$3,383,691

Subject to Annual Audit

Experience Modification	1.00
Total Annual Premium	\$207,181
Composite Rate <i>(which will be used at audit based upon final payroll)</i>	2.607

Final Premium includes all premium credits & debits, including increased employers' liability limits, drug-free workplace & safety, experience modification factor, standard premium discount, terrorism, expense constant, etc.

The premium above is based on estimates provided by the insurance company and NCCI. Credits are subject to compliance with programs. FCCPAP and Experience Modification are determined by the NCCI and can be revised based on changes in data submitted.

- ◆ **Monopolistic States** North Dakota, Ohio, Washington, and Wyoming
Coverage for Monopolistic States and Puerto Rico must be obtained through the State Insurance Funds and cannot be included under the Multi-State work comp policy.

EXCESS LIABILITY

NAMED INSURED: The Arc Tampa Bay, Inc.
COMPANY: Florida Insurance Trust
POLICY TERM: 6/1/2022 to 6/1/2023

COVERAGE	LIMITS	
Limit of Liability	\$2,000,000 \$2,000,000	Each Occurrence Aggregate
Self Insured Retention	\$0	

UNDERLYING INSURANCE

TYPE OF INSURANCE	EFF DATE	EXP DATE	LIMIT	
Automobile Liability	6/1/2022	6/1/2023	\$1,000,000	Combined Single Limit
General Liability	6/1/2022	6/1/2023	\$1,000,000 \$3,000,000 \$3,000,000 \$1,000,000	Each Occurrence General Aggregate Prod/Comp Ops Aggregate Personal & Advertising Injury
Professional Liability	6/1/2022	6/1/2023	\$1,000,000 \$3,000,000	Each Occurrence General Aggregate
Abuse/Misconduct Liability*	6/1/2022	6/1/2023	\$1,000,000 \$3,000,000	Each Claim Aggregate
Employee Benefits Liability	6/1/2022	6/1/2023	\$1,000,000 \$1,000,000	Each Occurrence General Aggregate

This Policy Is: Non-Auditable

REMARKS

- ◆ Follow Form
- ◆ * Abuse/Misconduct is sublimited to \$1,000,000 only

EXCLUSIONS INCLUDE BUT ARE NOT LIMITED TO:

- ◆ Care Custody Control Exclusion
- ◆ Foreign Liability Exclusion
- ◆ Nuclear Liability Exclusion

VOLUNTEER ACCIDENT

NAMED INSURED: The Arc Tampa Bay, Inc.

COMPANY: Hartford Life and Accident Insurance Company
AM Best Rating: A+ (Superior) XV (\$2 Billion or greater)

POLICY TERM: 6/1/2022 to 6/1/2023

BENEFITS AND AMOUNTS		
Accidental Death Benefit	Principal Sum	\$25,000
Accidental Dismemberment Benefit	Principal Sum	\$25,000
Accidental Medical Expense Benefit	Maximum Benefit	\$25,000
	Deductible Amount	\$0
	Maximum Dental Limit	\$250

EXCLUSIONS INCLUDE BUT ARE NOT LIMITED TO:

- ◆ Injury Sustained While Playing or Practicing In:
 - (1) all intercollegiate sports
 - (2) any inter-school club sports
 - (3) any intramural sports
 - (4) any form of tackle football
- ◆ Injury Sustained for which the Insured Person is entitled to benefits under Worker's Compensation or similar law.
- ◆ Expenses incurred for services, treatment, supplies or facilities rendered by:
 - (1) the Policyholder's health service or infirmary or
 - (2) any physician or nurse employed or retained by the Policyholder

MANAGEMENT LIABILITY

NAMED INSURED: The Arc Tampa Bay, Inc.

COMPANY: Philadelphia Indemnity Insurance Company
AM Best Rating: A++ (Superior) XV (\$2 Billion or greater)

POLICY TERM: 6/1/2022 to 6/1/2023

POLICY FORM: CLAIMS-MADE

COVERAGE DETAIL

COVERAGE	LIMIT	RETENTION	CONTINUITY & PRIOR & PENDING DATE
Non-Profit Directors & Officers	\$1,000,000	Agreement A – Insured Persons: \$0 Agreement B – Insured Organization Indemnifiable Loss: \$5,000 Agreement C – Insured Organization Non-Indemnifiable Loss: \$5,000	01/31/2006
Employment Practices	\$1,000,000 (Shared Limit)	\$25,000	01/31/2006
Employment Practices – Third Party Claim Coverage (Part of EPL Limit)	\$1,000,000 (Shared Limit)	\$25,000	01/31/2006
Fiduciary Liability	\$1,000,000 (Shared Limit)	\$0	01/31/2012
Workplace Violence	\$250,000 (Shared Limit)	\$0	01/31/2006

COVERAGE TERMS

- ◆ Pay on Behalf
- ◆ Defense Outside the Limit
- ◆ Aggregate Limit - \$1,000,000
- ◆ Shared Limit of Liability - \$1,000,000 for Employment Practices, Fiduciary Liability & Workplace Violence

Date: June 5, 2022
Version: Bound

- ◆ Bell Endorsement
 - ✓ Business Travel Accident Benefit - \$50,000
 - ✓ Conference Cancellation - \$25,000
 - ✓ Donation Assurance - \$50,000
 - ✓ Emergency Real Estate Consulting Fee - \$50,000
 - ✓ Fundraising Event Blackout - \$25,000
 - ✓ Identity Theft Expense - \$50,000
 - ✓ Image Restoration and Counseling - \$50,000
 - ✓ Key Individual Replacement Expenses - \$50,000
 - ✓ Kidnap Expense - \$50,000
 - ✓ Political Unrest - \$5,000 per employee; \$25,000 policy limit
 - ✓ Temporary Meeting Space Reimbursement - \$25,000
 - ✓ Terrorism Travel Reimbursement - \$50,000
 - ✓ Travel Delay Reimbursement - \$1,500
 - ✓ Workplace Violence Counseling - \$50,000
- ◆ Crisis Management Expense - \$25,000
- ◆ Automatic 60 Day Extension upon Non-Renewal at no additional premium
- ◆ Extended Reporting Period:
 - ✓ 50% of Annual Premium for 12 months
 - ✓ 75% Annual Premium for 24 months
 - ✓ 100% Annual Premium for 36 months
- ◆ Health Insurance Portability and Accountability Act (HIPAA) Extension
- ◆ Waiver of Recourse Endorsement – ERISA (Fiduciary)
- ◆ Voluntary Compliance Extension - \$100,000 (Fiduciary)
- ◆ Modification of Consent to Settle – 80/20
- ◆ Defense Only FLSA Carveback (Wage and Hour) - \$100,000 Sublimit; \$25,000 Retention (EPL)

EXCLUSIONS INCLUDE BUT ARE NOT LIMITED TO:

- ◆ Accreditation/Certification/Standard Setting Exclusion
- ◆ Peer Review, Credentialing and Disciplinary Exclusion
- ◆ Professional Services Exclusion (Supervision Carve-Out)
- ◆ Absolute Bodily Injury/Property Damage Exclusion
- ◆ Abuse Exclusion with Workplace Harassment Carveback
 - ✓ For purposes of this exclusion, Abusive Acts means any actual or alleged:
 - ✓ Sexual Abuse
 - ✓ Sexual Harassment
 - ✓ Sexual Assault
 - ✓ Sexual Molestation
 - ✓ Sexual Exploitation
 - ✓ Physical Abuse, Harm, Assault or Battery
 - ✓ Psychological or Mental Abuse or Neglect
- ◆ Biometric Information Claim Exclusion
- ◆ Related Party Exclusion – The Arc Tampa Bay Foundation, Inc.

CYBER LIABILITY

NAMED INSURED: The Arc Tampa Bay
COMPANY: Certain Underwriters at Lloyd's
 AM Best Rating: A (Excellent) XV (\$2 Billion or greater)
POLICY TERM: 6/1/2022 to 6/1/2023

COVERAGE DETAIL

INSURING CLAUSE 1: CYBER INCIDENT RESPONSE	LIABILITY LIMIT EACH & EVERY CLAIM	DEDUCTIBLE EACH & EVERY CLAIM
A. Incident Response Costs	\$1,000,000	\$0
B. Legal and Regulatory Costs	\$1,000,000	\$10,000
C. IT Security and Forensic Costs	\$1,000,000	\$10,000
D. Crisis Communication Costs	\$1,000,000	\$10,000
E. Privacy Breach Management Costs	\$1,000,000	\$10,000
F. Third Party Privacy Breach Management Costs	\$1,000,000	\$10,000
G. Post Breach Remediation Costs	\$50,000 (subject to a maximum of 10% of all sums we have paid as a direct result of the Cyber Event)	\$0
INSURING CLAUSE 2: CYBER CRIME	LIABILITY LIMIT EACH & EVERY CLAIM	DEDUCTIBLE EACH & EVERY CLAIM
A: Funds Transfer Fraud	\$250,000	\$10,000
B: Theft of Funds Held in Escrow	\$250,000	\$10,000
C: Theft of Personal Funds	\$250,000	\$10,000
D: Extortion	\$1,000,000	\$10,000
E: Corporate Identity Theft	\$250,000	\$10,000
F: Telephone Hacking	\$250,000	\$10,000
G: Push Payment Fraud	\$50,000	\$10,000
H: Unauthorized Use of Computer Resources	\$250,000	\$10,000

INSURING CLAUSE 3: SYSTEM DAMAGE AND BUSINESS INTERRUPTION	LIABILITY LIMIT EACH & EVERY CLAIM	DEDUCTIBLE EACH & EVERY CLAIM
A: System Damage and Rectification Costs	\$1,000,000	\$10,000
B: Income Loss and Extra Expense	\$1,000,000 (sub-limited to \$1,000,000 in respect of system failure)	\$10,000
C: Additional Extra Expense	\$100,000	\$10,000
D: Dependent Business Interruption	\$1,000,000 (sub-limited to \$1,000,000 in respect of system failure)	\$10,000
E: Consequential Reputational Harm	\$1,000,000	\$10,000
F: Claim Preparation Costs	\$25,000	\$0
G: Hardware Replacement Costs	\$1,000,000	\$10,000
INSURING CLAUSE 4: NETWORK SECURITY & PRIVACY LIABILITY	AGGREGATE LIMIT OF LIABILITY INCLUDING COSTS AND EXPENSES	DEDUCTIBLE EACH & EVERY CLAIM
A: Network Security Liability	\$1,000,000	\$10,000
B: Privacy Liability	\$1,000,000	\$10,000
C: Management Liability	\$1,000,000	\$10,000
D: Regulatory Fines	\$1,000,000	\$10,000
E: PCI Fines, Penalties and Assessments	\$1,000,000	\$10,000
INSURING CLAUSE 5: MEDIA LIABILITY	AGGREGATE LIMIT OF LIABILITY EACH & EVERY CLAIM INCLUDING COSTS AND EXPENSES	DEDUCTIBLE EACH & EVERY CLAIM
A: Defamation	\$1,000,000	\$10,000
B: Intellectual Property Rights Infringement	\$1,000,000	\$10,000
INSURING CLAUSE 7: COURT ATTENDANCE COSTS	AGGREGATE LIMIT OF LIABILITY	DEDUCTIBLE EACH & EVERY CLAIM
Court Attendance Costs	\$100,000	\$0

COVERAGE TERMS

- ◆ Defense Cost: Inside the Limit of Liability
- ◆ Policy Form: Claims Made
- ◆ Retroactive Date: Policy Inception

REMARKS

- ◆ Special Amendatory Clause for Insuring Clause 4:
 - ✓ Section F: Contingent Bodily Injury - \$250,000 Aggregate Limit including costs and expenses with \$10,000 Deductible each and every claim, including costs and expenses
 - ✓ Insuring Clause: Criminal Reward Coverage - \$50,000 Aggregate Limit and \$0

Date: June 5, 2022
Version: Bound

Deductible each and every claim

✓ Insuring Clause: Criminal Damage

- ◆ Time Retention Waiting Period for Business Interruption and Contingent Business Interruption – 8 Hours
- ◆ Social Engineering Coverage - \$250,000; No Authentication Required
- ◆ Telecommunications Fraud - \$250,000
- ◆ Extended Reporting Period – Automatic 90 days at no Additional Premium
- ◆ Invoice Manipulation Fraud added to Insuring Clause 2 - \$250,000 Each & Every Claim; \$10,000 Deductible Each and Every Claim
- ◆ Optional Extended Reporting Period:
 - ✓ 12 Months for an additional premium of 90% of the Policy Premium
 - ✓ 24 Months for an additional premium of 150% of the Policy Premium
 - ✓ 36 Months for an additional premium of 210% of the Policy Premium

HAZARDOUS WEATHER CAN BRING WIND, FLOODING AND OTHER EXPOSURES YOU MAY NOT HAVE CONSIDERED.



WIND – Did you know that most claims related to hurricane are for wind damage? Wind coverage applies to hurricane, tornado, hail, or other wind events. What kinds of wind events does your policy cover?

High Wind Deductibles – Wind deductibles can equate to large out-of-pocket expenses for your business. Are you aware of the impact of your wind deductible? Wind has a separate deductible that is typically a percentage of the limit of insurance. Coverage may be available to buy back (reduce) your wind deductible.



FLOOD – A flood can devastate your business. You don't have to be located near the water to have flood damage. The National Flood Insurance Program (NFIP) offers coverage up to \$500,000 for building and contents. (An **elevation certificate is required** if you are in flood zone A or V).

Excess Flood – You can increase your flood limits above what the NFIP provides by purchasing Excess Flood coverage. If your replacement cost exceeds \$500,000 this is a great option.

Sewer Back Up and Sump Pump Overflow – This is a commonly over-looked and uninsured exposure.



BUSINESS INCOME – The U.S. Department of Labor estimates that more than 40 percent of businesses never reopen following a disaster such as a fire or flood. If your business were closed due to a covered loss, could you afford the continuing expenses and loss of net income related to the business interruption?

If you don't have wind or flood coverage on your property policy, you don't have business interruption coverage for wind or flood claims!

Off Premises Utility Service Interruption – What if the power went out and you had to shut down your business? If there was no direct damage to your premises, you would not have a business income claim unless your policy includes coverage for off premises utility service interruption. This coverage can also include interruption of water supply and/or communication supply.

Contact us now for more information.
We may not be able to place coverage once a storm is imminent.

Disclaimer: Items listed above do not include all potential exposures.

Bouchard[®]
Insurance
Client First

PREMIUM SUMMARY

COVERAGE TYPE	PROPOSAL
Property	\$92,466.24
Taxes and Fees	\$4,558.99
General/Professional Liability	\$64,561.66
Business Auto	\$174,554.96
Excess Liability	\$47,490.92
Management Liability	\$7,159.00
Taxes and Fees	\$50.11
Crime	\$1,674.07
Cyber Liability	\$8,000.00
Taxes and Fees	\$977.50
Workers Compensation	\$207,181.00
Blanket Accident	\$340.00
Total Premium	\$603,427.85
Total Taxes and Fees	\$5,586.60
Grand Total	\$609,014.45

DISCLOSURE RELATING TO THE FLORIDA INSURANCE TRUST

Client may choose to become a member of the Florida Insurance Trust (the Trust) and purchase property or casualty insurance through the Trust. The Florida Insurance Trust is a self-insurance fund created under Florida Statute 624.4625 for the purpose of pooling and spreading liabilities of its group members. Client warrants that it meets qualifications for participation by being incorporated as a Florida Non-Profit Corporation that receives at least 75 percent of its revenues from local, state, or federal government sources or a combination of such sources.

Client has requested that Bouchard Insurance, a Marsh and McLennan Agency LLC Company function as Client's agent, facilitating and arranging Client's participation in the Trust. MMA-Bouchard will do so, subject to the Client's express acknowledgement and agreement as follows:

1. Client has considered other available options, if any, and has knowingly and voluntarily elected to participate in the Trust in lieu of other insurance or risk transfer options;
2. Client is aware that all members of the Trust are Named Insureds on common policies under the name of Florida Insurance Trust. Client is also aware that certain property insurance limits, e.g. Wind and Hail, are shared among all members of the Trust. These limits are based on actuarial studies of Probable Maximum Loss, which may be lower than the total insurable value of the property. Should a loss exceed the limits of the policy, members would receive loss settlements in proportion of the limit to the total aggregate loss.
3. Client understands that the Trust has a governing body comprised entirely of officials from its member corporations and **that this governing body may from time to time make changes, as permitted by statute, to the structure of the Trust's self-insurance fund, including but not limited to the selection of insurance carriers, limits of coverage, and self-insured retentions.**
4. FS 624.4625 requires that the Trust:
 - (a) Uses a qualified actuary to determine rates using accepted actuarial principles and annually submits to the office a certification by the actuary that the rates are actuarially sound and are not inadequate;
 - (b) Uses a qualified actuary to establish reserves for loss and loss adjustment expenses and annually submits to the office a certification by the actuary that the loss and loss adjustment reserves are adequate;
 - (c) **Retain a per-loss occurrence that does not exceed \$350,000;**
 - (d) Maintains a continuing program of excess insurance coverage and reserve evaluation to protect the financial stability of the fund in an amount and manner determined by a qualified actuary.
5. **Client understands that if the actuary determines that reserves are not adequate, the fund shall file with the office a remedial plan for increasing reserves or otherwise addressing the financial condition of the fund, which could include assessment of each member of the Trust.**
6. Client has received and analyzed all available information relating to the Florida Insurance Trust and has made its own determination of the financial risk to Client as a result in participating in the Trust. **Client is not relying on MMA-Bouchard to conduct a financial analysis or quantify risk to the Client.**
7. **A corporation not for profit self-insurance fund that meets the requirements of Florida Statute 624.4625 is not an insurer for purposes of participation in or coverage by any insurance guaranty association established by chapter 631.**

8. Client, as inducement for MMA-Bouchard to facilitate Client's participation in the Florida Insurance Trust, **knowingly and voluntarily waives any and all legal rights and causes of action against MMA-Bouchard in connection with Client's participation in the Trust.**

Client Name: **The Arc Tampa Bay, Inc.**

ARCTAMPA1

Signature: _____
Name/Title: _____
Date: _____

PAYMENT OPTIONS

LINE OF COVERAGE	COMPANY	DIRECT/AGENCY BILL	PAYMENT OPTIONS
Property, EDP, GL/PL/Abuse, Auto, Excess, Workers Comp	Florida Insurance Trust	Agency Bill	Financed
Crime	Hiscox	Agency Bill	Financed
Management Liability	Philadelphia Indemnity Insurance Company	Agency Bill	Financed
Cyber Liability	Certain Underwriters at Lloyd's	Agency Bill	Financed
Blanket Accident	Hartford Life & Accident	Agency Bill	Annual

IMPORTANT NOTICE:

A short rate earned premium penalty may be charged by the Company if YOU elect to cancel a policy prior to its normal expiration date.

Policies may also be subject to a non-refundable minimum earned premium. Please refer to your policy for the specific amount; or call us prior to canceling your policy to determine if a minimum charge applies

APPENDICES

APPENDIX #	SUBJECT
1	Binding Instructions
2	Disclosure & Disclaimers / Compensation Disclosure
3	AM Best Financial Ratings

1 – BINDING INSTRUCTIONS

LINE OF COVERAGE	COMPANY	ITEMS NEEDED TO BIND COVERAGE
Property, EDP, GL/PL/Abuse, Auto, Excess, Workers Comp	Florida Insurance Trust	<ul style="list-style-type: none"> ✓ Signed Acord Application - Received ✓ Signed FIT Participation Agreement – Received ✓ Signed Uninsured Motorist Form – Received ✓ Receipt & Acceptable review of MVRs prior to binding, including confirmation that all drivers meet FIT Driver Eligibility guidelines. ✓ Copy of State/Facility licenses - Pending ✓ Copy of Written Sexual Abuse/Molestation prevention procedures if any changes from last year. - Pending ✓ Confirmation that there are no physicians/ARNP's to be scheduled on policy. – Confirmation Received ✓ Signed Member Participation Agreement - Received
Crime	Hiscox	✓ Nothing additional needed
Management Liability	Philadelphia Indemnity Insurance Company	✓ Question 6 in Wage & Hour Supplement needs to be fully answered prior to binding - Received
Cyber Liability	Certain Underwriters at Lloyd's	✓ Confirmation that your unique PII/PHI record count is less than 100,000 prior to binding. - Received
Blanket Accident	Hartford Life & Accident	✓ Nothing additional needed

2 – DISCLOSURE & DISCLAIMER

1. This proposal is based upon exposures to loss identified by information that you provided regarding your business and operations. If there are other business exposures that need to be evaluated prior to binding coverage, please bring these to our attention.
2. Should any of your exposures change after coverage is bound, such as new operations, property purchases, hiring employees in additional states, etc., please let us know so proper coverage(s) can be discussed.
3. The coverage valuation and limits provided were determined by you. We recommend a professional appraisal to ensure that such values and limits are adequate to protect your assets. Higher limits of liability may be available.
4. Estimated exposure basis (i.e. vehicles, sales, payroll, and area) were established by information you provided. If actual exposures for the policy term(s) are different than estimated, the final premium may be adjusted.
5. The entity(ies) designated as named insured is/are the only entity(ies) covered under this proposal. Please notify our office immediately if you should acquire or form any new organizations so we provide appropriate coverage.
6. The abbreviated outlines used throughout this proposal are not intended to express any legal opinion as to the nature of coverage. They are only intended as a brief summary of coverage. The insuring agreement, terms, and conditions of the actual policy form(s) purchased will govern the coverage being provided. Please read your policy for specific details.
7. For direct bill policies: Notices you receive from your insurer regarding past due premiums or cancellation due to non-payment of premium shall be considered notice from Marsh & McLennan Agency LLC (MMA). As a matter of general practice, MMA does not provide notice of a potential lapse of coverage due to non-payment of premium to clients where coverage is written on a direct bill basis.
8. This form is for illustration purposes only. Please read your policy for specific details.

COMPENSATION DISCLOSURE

Marsh & McLennan Agency LLC ("MMA") prides itself on being an industry leader in the area of transparency and compensation disclosure. We believe you should understand how we are paid for the services we are providing to you. We are committed to compensation transparency and to disclosing to you information that will assist you in evaluating potential conflicts of interest.

As a professional insurance producer, MMA and its subsidiaries facilitate the placement of insurance coverage on behalf of our clients. As an independent insurance agent, MMA may have authority to obligate an insurance company on behalf of our clients and as a result, we may be required to act within the scope of the authority granted to us under our contract with the insurer. In accordance with industry custom, we are compensated either through commissions that are calculated as a percentage of the insurance premiums charged by insurers, or fees agreed to with our clients.

MMA engages with clients on behalf of itself and in some cases as agent on behalf of its non-US affiliates with respect to the services we may provide. For a list of our non-US affiliates, please visit: <https://mma.marshmma.com/non-us-affiliates>. In those instances, MMA will bill and collect on behalf of the non-US Affiliates amounts payable to them for placements made by them on your behalf and remit to them any such amounts collected on their behalf;

MMA receives compensation through one or a combination of the following methods:

- **Retail Commissions** – A retail commission is paid to MMA by the insurer (or wholesale broker) as a percentage of the premium charged to the insured for the policy. The amount of commission may vary depending on several factors, including the type of insurance product sold and the insurer selected by the client.
- **Client Fees** – Some clients may negotiate a fee for MMA's services in lieu of, or in addition to, retail commissions paid by insurance companies. Fee agreements are in writing, typically pursuant to a Client Service Agreement, which sets forth the services to be provided by MMA, the compensation to be paid to MMA, and the terms of MMA's engagement. The fee may be collected in whole, or in part, through the crediting of retail commissions collected by MMA for the client's placements.
- **Contingent Commissions** – Many insurers agree to pay contingent commissions to insurance producers who meet set goals for all or some of the policies the insurance producers place with the insurer during the current year. The set goals may include volume, profitability, retention and/or growth thresholds. Because the amount of contingent commission earned may vary depending on factors relating to an entire book of business over the course of a year, the amount of contingent commission attributable to any given policy typically will not be known at the time of placement.
- **Supplemental Commissions** – Certain insurers and wholesalers agree to pay supplemental commissions, which are based on an insurance producer's performance during the prior year. Supplemental commissions are paid as a percentage of premium that is set at the beginning of the calendar year. This percentage remains fixed for all eligible policies written by the insurer during the ensuing year. Unlike contingent commissions, the amount of supplemental commission is known at the time of insurance placement. Like contingent commissions, they may be based on volume, profitability, retention and/or growth.
- **Wholesale Broking Commissions** – Sometimes MMA acts as a wholesale insurance broker. In these placements, MMA is engaged by a retail agent that has the direct relationship with the insured. As the wholesaler, MMA may have specialized expertise, access to surplus lines markets, or access to specialized insurance facilities that the retail agent does not have. In these transactions, the insurer typically pays a commission that is divided between the retail and wholesale broker pursuant to arrangements made between them.

- **Other Compensation & Sponsorships** – From time to time, MMA may be compensated by insurers for providing administrative services to clients on behalf of those insurers. Such amounts are typically calculated as a percentage of premium or are based on the number of insureds. Additionally, insurers may sponsor MMA training programs and events.

We will be pleased to provide you additional information about our compensation and information about alternative quotes upon your request. For more detailed information about the forms of compensation we receive please refer to our Marsh & McLennan Agency Compensation Guide at <https://www.marshmma.com/resource/compensation-guide-for-client.pdf>

MMA's aggregate liability arising out of or relating to any services on your account shall not exceed ten million dollars (\$10,000,000), and in no event shall we be liable for any indirect, special, incidental, consequential or punitive damages or for any lost profits or other economic loss arising out of or relating to such services. In addition, you agree to waive your right to a jury trial in any action or legal proceeding arising out of or relating to such services. The foregoing limitation of liability and jury waiver shall apply to the fullest extent permitted by law.

February 10th, 2022

3 – AM BEST FINANCIAL RATING

Insurance carriers are rated based on their financial stability and their ability to pay claims. The two most recognized rating firms are A.M. Best and Standard & Poor's.

A.M. Best rates a carrier based on its financial stability. Best's categories are A++ to C-. A rating of A++ is given to companies considered the most financially stable.

Standard & Poor's (S&P) rates carriers based on their ability to pay claims. S&P's ratings for companies considered secure are AAA, AA, A, and BBB, with AAA equating to "superior" and BBB equating to "adequate." S&P's ratings for vulnerable companies include BB, B, CCC, and R.

Carrier Ratings By Size

In order to help you evaluate and select appropriate insurance carriers, we have provided below the carrier ratings assigned by A.M. Best.

BEST'S OVERALL COMPANY SIZE RATINGS	
<u>Class</u>	<u>Policyholder Surplus</u>
Class V	\$10,000,000 - \$25,000,000
Class VI	\$25,000,000 - \$50,000,000
Class VII	\$50,000,000 - \$100,000,000
Class VIII	\$100,000,000 - \$250,000,000
Class IX	\$250,000,000 - \$500,000,000
Class X	\$500,000,000 - \$750,000,000
Class XI	\$750,000,000 - \$1,000,000,000
Class XII	\$1,000,000,000 - \$1,250,000,000
Class XIII	\$1,250,000,000 - \$1,500,000,000
Class XIV	\$1,500,000,000 - \$2,000,000,000
Class XV	\$2,000,000,000 or more

The Arc Tampa Bay, Inc.

Agency Budget for FY 2022-2023

Revenue:

Med Waiver	\$9,108,134
PSR - Medicaid	\$341,266
Occup. Rev.	\$660,185
Private Pay	\$907,827
Foundation	\$705,218
Other Contributions	\$103,600
D.C.-Funding	\$1,230,242
Other Governmental Funding	\$52,500
Grants & rentals	\$570,306
PSTA	\$120,360
Match	\$63,840
Food Stamps	\$38,844
Industry Cont.	\$30,000
VR	\$51,470
Unfunded Revenues	\$729,055

Total Revenue: \$14,712,847

Expenses:

Salaries	\$9,830,414
Employee Benefits	\$1,817,844
Liability Insurances	\$353,528
Janitorial	\$4,800
Utilities	\$349,452
Supplies/Office Expenses	\$263,670
Food Exp.	\$358,200
Repairs & Maintenance	\$231,760
Vehicle Fuel	\$77,174
Travel & Training	\$50,520
Advertising & Promotions	\$15,150
Dues & Memberships	\$29,675
Licenses & Fees	\$5,275
Professional Expenses	\$165,350
Interest Expense	\$250
Doubtful Accounts	\$1,500
Depreciation	\$433,510
Lease Expense	\$660,185
Bank Svc. Chgs.	\$750
Match	\$63,840

Total Expenses: \$14,712,847

Surplus/(Deficit) \$0



Board of Directors October 1, 2022-September 30, 2023

Name	Affiliation/Area of Expertise	Home Address	Email	Phone Number
Stephen Heller, President	retired -Hopkins Manufacturing Corp	3117 Harvest Moon Drive Palm Harbor, FL 34683	sheller122@gmail.com	Office: 727-943-3232 Home: 727-784-3721 Cell: 727-460-8250
Travis Finchum, Vice President	Special Needs Lawyers PA	2087 Warwick Dr Oldsmar, FL 34677-1950	travis@specialneedslawyers.com	Office: 727-443-7898
John Holcombe, Treasurer	Owner - THG Rentals	3612 Wood Ridge Place Palm Harbor, FL 34684	jwh81947@gmail.com	Office: 727-536-5923 Cell: 727-804-7674
Margaret Martin, Secretary	self-employed - Martin & Associates	1557 Heather Ridge Road Dunedin, FL 34698	mmartin@margaretmartin.com	Cell: 727-510-2686
Richard Schomp, Immediate Past President	Director - Sunstar Paramedics	9624 121st Street N. Seminole, FL 33772	rschomp@sunstarems.com	727-423-3036
Karalia Baldwin	Retired, Pinellas County Schools	2076 Widgeon Ave Safety Harbor, FL 34695	Baldwineducation@gmail.com	727-726-8222
Jennifer Brooks	Retired, Pinellas County Schools	1561 Powder Ridge Court Palm Harbor, FL 34682	jennifer.brooks@longdivision.com	214-883-6014
Melody Figurski	Retired teacher	2975 Eagle Estates Circle West Clearwater, FL 33761-2810	ladybucs@outlook.com	Home: 727-797-0087 Cell: 727-433-0979
Dr. John Fox	Physician - Pinellas County Primary Care and Hospitalists	6203 3rd Street S St. Petersburg, FL 33705	John.Fox@PCPCAH	Office: 727-443-1122 Home: 727-864-2980 Cell: 727-422-2643
Richard Harris	commercial realtor - Richard Harris and Associates	2359 Indian Trail East Palm Harbor, FL 34683	rharris77@gmail.com	Home: 727-786-2221 Office: 727-726-3100 Cell: 727-480-4988
Charles Joyner	Merrill - financial advisor	16412 Turnbury Oak Drive Odessa, FL 33556	jeffjoyner@tampabay.rr.com	813-690-6668
Kevin Kenney	Fire commissioner - East Lake Fire Rescue	4058 Carlyle Lakes Blvd Palm Harbor, FL 34685	kkenney101@gmail.com	727-458-3221
John Kiker	Retired, Kiker Services - construction	1501 Missouri Avenue Palm Harbor, FL 34683-3642	jk@kikerservices.com	Office: 727-787-8877
Robert Kinney	Retired - banking	6325 Ridge Top Drive New Port Richey, FL 34655	bkinney0928@gmail.com	Cell: 727-455-1273 Home: 727-375-2288
Gracie Samarkos	Associate Attorney at K. Dean Kantara PA	1110 S. Florida Avenue Tarpon Springs, FL 34689	gracesamarkos@aol.com	727-249-7240
Honorable John Schaefer	Retired Circuit Court Judge	1825 Northwood Clearwater, FL 33764	papaschaef@aol.com	Cell: 727-439-0674
Phyllis Steele	Director - St. Jerome Early Childhood Center	10389 Imperial Point Drive West Largo, FL 33774	thestelesix@verizon.net	727-415-4820
Gregory Stock	General Contractor, Insurance Agent	P.O. Box 1038 Crystal Beach, FL 34681	gregoryas@aol.com	Home: 727-772-1155 Cell: 727-638-5912
Board Members from The Arc Tampa Bay Foundation				
Ricky Bouchard	Bouchard Insurance	235 13th Avenue South Safety Harbor, FL 34695	ricky.bouchard@marshmma.com	727-483-2831
John Greene	Retired - Prudential Financial	513 Harbor Drive Belleair Beach, FL 33786	jwgreene58@gmail.com	727-403-7069
Mary Lynne Hawkins	Philanthropist	119th Avenue, Unit 3 Indian Rocks Beach, FL 33785	hankhawkins25@gmail.com	727-418-2136
Ex-Officio Organizational				
Susanna Schramek	Advocare Trust	1501 N. Belcher Road, #219 Clearwater, FL 33765	advocaretrustinc@verizon.net	Office: 727-799-3330, ext. 7706
Mario Lopez	People First	1501 N. Belcher Road, #249 Clearwater, FL 33765	tjohnson@thearcctb.org	Office: 727-799-3330, ext. 7647

PUBLIC DISCLOSURE COPY

TAX RETURN FILING INSTRUCTIONS

FORM 990

FOR THE YEAR ENDING
SEPTEMBER 30, 2021

PREPARED FOR:

THE ARC TAMPA BAY, INC.
1501 N BELCHER RD NO. 249
CLEARWATER, FL 33765

PREPARED BY:

CBIZ MHM, LLC
140 FOUNTAIN PKWY N, STE 410
ST. PETERSBURG, FL 33716

AMOUNT DUE OR REFUND:

NOT APPLICABLE

MAKE CHECK PAYABLE TO:

NOT APPLICABLE

MAIL TAX RETURN AND CHECK (IF APPLICABLE) TO:

NOT APPLICABLE

RETURN MUST BE MAILED ON OR BEFORE:

NOT APPLICABLE

SPECIAL INSTRUCTIONS:

THIS COPY OF THE RETURN IS PROVIDED ONLY FOR PUBLIC DISCLOSURE PURPOSES. ANY CONFIDENTIAL INFORMATION REGARDING LARGE DONORS HAS BEEN REMOVED.

THIS RETURN HAS BEEN PREPARED FOR ELECTRONIC FILING. IF YOU WISH TO HAVE IT TRANSMITTED ELECTRONICALLY TO THE IRS, PLEASE SIGN, DATE, AND RETURN FORM 8879-EO TO OUR OFFICE. WE WILL THEN SUBMIT THE ELECTRONIC RETURN TO THE IRS. DO NOT MAIL A PAPER COPY OF THE RETURN TO THE IRS. RETURN FORM 8879-EO TO US BY AUGUST 15, 2022.

IRS e-file Signature Authorization for an Exempt Organization

For calendar year 2020, or fiscal year beginning OCT 1, 2020, and ending SEP 30, 2021

2020

Department of the Treasury
Internal Revenue Service

▶ **Do not send to the IRS. Keep for your records.**

▶ **Go to www.irs.gov/Form8879EO for the latest information.**

Name of exempt organization or person subject to tax

Taxpayer identification number

THE ARC TAMPA BAY, INC.

59-1056551

Name and title of officer or person subject to tax

**RICHARD SCHOMP
PRESIDENT**

Part I Type of Return and Return Information (Whole Dollars Only)

Check the box for the return for which you are using this Form 8879-EO and enter the applicable amount, if any, from the return. If you check the box on line **1a**, **2a**, **3a**, **4a**, **5a**, **6a**, or **7a** below, and the amount on that line for the return being filed with this form was blank, then leave line **1b**, **2b**, **3b**, **4b**, **5b**, **6b**, or **7b**, whichever is applicable, blank (do not enter -0-). But, if you entered -0- on the return, then enter -0- on the applicable line below. **Do not** complete more than one line in Part I.

1a Form 990 check here	▶ <input checked="" type="checkbox"/>	b Total revenue, if any (Form 990, Part VIII, column (A), line 12)	.....	1b	<u>14,692,239.</u>
2a Form 990-EZ check here	▶ <input type="checkbox"/>	b Total revenue, if any (Form 990-EZ, line 9)	.....	2b	.....
3a Form 1120-POL check here	▶ <input type="checkbox"/>	b Total tax (Form 1120-POL, line 22)	.....	3b	.....
4a Form 990-PF check here	▶ <input type="checkbox"/>	b Tax based on investment income (Form 990-PF, Part VI, line 5)	.....	4b	.....
5a Form 8868 check here	▶ <input type="checkbox"/>	b Balance due (Form 8868, line 3c)	.....	5b	.....
6a Form 990-T check here	▶ <input type="checkbox"/>	b Total tax (Form 990-T, Part III, line 4)	.....	6b	.....
7a Form 4720 check here	▶ <input type="checkbox"/>	b Total tax (Form 4720, Part III, line 1)	.....	7b	.....

Part II Declaration and Signature Authorization of Officer or Person Subject to Tax

Under penalties of perjury, I declare that I am an officer of the above organization or I am a person subject to tax with respect to (name of organization) _____, (EIN) _____ and that I have examined a copy

of the 2020 electronic return and accompanying schedules and statements, and, to the best of my knowledge and belief, they are true, correct, and complete. I further declare that the amount in Part I above is the amount shown on the copy of the electronic return. I consent to allow my intermediate service provider, transmitter, or electronic return originator (ERO) to send the return to the IRS and to receive from the IRS (a) an acknowledgement of receipt or reason for rejection of the transmission, (b) the reason for any delay in processing the return or refund, and (c) the date of any refund. If applicable, I authorize the U.S. Treasury and its designated Financial Agent to initiate an electronic funds withdrawal (direct debit) entry to the financial institution account indicated in the tax preparation software for payment of the federal taxes owed on this return, and the financial institution to debit the entry to this account. To revoke a payment, I must contact the U.S. Treasury Financial Agent at 1-888-353-4537 no later than 2 business days prior to the payment (settlement) date. I also authorize the financial institutions involved in the processing of the electronic payment of taxes to receive confidential information necessary to answer inquiries and resolve issues related to the payment. I have selected a personal identification number (PIN) as my signature for the electronic return and, if applicable, the consent to electronic funds withdrawal.

PIN: check one box only

I authorize CBIZ MHM, LLC ERO firm name to enter my PIN 56551 Enter five numbers, but do not enter all zeros

as my signature on the tax year 2020 electronically filed return. If I have indicated within this return that a copy of the return is being filed with a state agency(ies) regulating charities as part of the IRS Fed/State program, I also authorize the aforementioned ERO to enter my PIN on the return's disclosure consent screen.

As an officer or person subject to tax with respect to the organization, I will enter my PIN as my signature on the tax year 2020 electronically filed return. If I have indicated within this return that a copy of the return is being filed with a state agency(ies) regulating charities as part of the IRS Fed/State program, I will enter my PIN on the return's disclosure consent screen.

Signature of officer or person subject to tax ▶ _____ Date ▶ _____

Part III Certification and Authentication

ERO's EFIN/PIN. Enter your six-digit electronic filing identification number (EFIN) followed by your five-digit self-selected PIN.

50465100222

Do not enter all zeros

I certify that the above numeric entry is my PIN, which is my signature on the 2020 electronically filed return indicated above. I confirm that I am submitting this return in accordance with the requirements of **Pub. 4163**, Modernized e-File (MeF) Information for Authorized IRS e-file Providers for Business Returns.

ERO's signature ▶ CBIZ MHM, LLC Date ▶ _____

ERO Must Retain This Form - See Instructions
Do Not Submit This Form to the IRS Unless Requested To Do So

LHA For Paperwork Reduction Act Notice, see instructions.

Form **8879-EO** (2020)

Return of Organization Exempt From Income Tax

2020

Open to Public Inspection

Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except private foundations)

Do not enter social security numbers on this form as it may be made public.

Go to www.irs.gov/Form990 for instructions and the latest information.

For the 2020 calendar year, or tax year beginning OCT 1, 2020 and ending SEP 30, 2021

B Check if applicable: THE ARC TAMPA BAY, INC. D Employer identification number 59-1056551

E Telephone number (727)-799-3330 G Gross receipts \$ 15,384,046

H(a) Is this a group return for subordinates? Yes No H(b) Are all subordinates included? Yes No

H(c) Group exemption number L Year of formation: 1963 M State of legal domicile: FL

Part I Summary: 1 Briefly describe the organization's mission or most significant activities: TO SUPPORT AND EMPOWER PEOPLE WITH INTELLECTUAL AND DEVELOPMENTAL DISABILITIES.

Activities & Governance: 2 Check this box if the organization discontinued its operations or disposed of more than 25% of its net assets.

Revenue: 8 Contributions and grants (Part VIII, line 1h) 1,222,664. 9 Program service revenue (Part VIII, line 2g) 10,896,625.

Part II Signature Block

Under penalties of perjury, I declare that I have examined this return, including accompanying schedules and statements, and to the best of my knowledge and belief, it is true, correct, and complete.

Signature of officer: RICHARD SCHOMP, PRESIDENT Date

Preparer: PAUL DUNHAM Date Preparer's signature: RICHARD SCHOMP, PRESIDENT

May the IRS discuss this return with the preparer shown above? See instructions X Yes No

Check if Schedule O contains a response or note to any line in this Part III

1 Briefly describe the organization's mission:

THE MISSION OF THE ARC TAMPA BAY, INC. IS TO SUPPORT AND EMPOWER PEOPLE WITH INTELLECTUAL AND DEVELOPMENTAL DISABILITIES.

2 Did the organization undertake any significant program services during the year which were not listed on the prior Form 990 or 990-EZ? Yes No

If "Yes," describe these new services on Schedule O.

3 Did the organization cease conducting, or make significant changes in how it conducts, any program services? Yes No

If "Yes," describe these changes on Schedule O.

4 Describe the organization's program service accomplishments for each of its three largest program services, as measured by expenses.

Section 501(c)(3) and 501(c)(4) organizations are required to report the amount of grants and allocations to others, the total expenses, and revenue, if any, for each program service reported.

4a (Code:) (Expenses \$ 7,264,100. including grants of \$) (Revenue \$ 8,766,711.) RESIDENTIAL SERVICES PROGRAM: THIS PROGRAM CONSISTS OF 18 GROUP HOMES AND AN APARTMENT COMPLEX. THE GROUP HOMES HOUSE FROM 4 TO 10 INDIVIDUALS AND PROVIDE LIVING SKILLS TO THE RESIDENTS SO THAT ONE DAY THEY MAY MOVE TO A LESS RESTRICTIVE ENVIRONMENT. THESE GROUP HOMES ARE SITUATED WITHIN STANDARD RESIDENTIAL COMMUNITIES. THE RESIDENTS ARE ACTIVE MEMBERS OF THE COMMUNITY. THE WATERFALL APARTMENTS PROVIDE TRANSITIONAL LIVING ENVIRONMENTS FOR THOSE INDIVIDUALS WHO WISH TO LIVE INDEPENDENTLY BUT MAY NOT BE READY TO LIVE ENTIRELY ON THEIR OWN.

4b (Code:) (Expenses \$ 2,090,508. including grants of \$) (Revenue \$ 1,937,837.) DEVELOPMENTAL SERVICES PROGRAM: THIS PROGRAM CONSISTS OF MANY DIFFERENT DAY PROGRAMS OFFERED IN THE UPPER PINELLAS COUNTY AREA. THE MAIN OFFICE IN THE LONG CENTER OFFERS PROGRAMS RANGING FROM SEVERE/PROFOUND CLASSROOMS TO SHELTERED WORK CENTERS WHERE THE CLIENT CAN EARN A PAYCHECK PROCESSING PIECE-WORK PROJECTS FOR THE COMMUNITY. THE ARC TAMPA BAY OFFERS ART APPRECIATION CLASSES IN SAFETY HARBOR WHERE INDIVIDUALS WILL LEARN ABOUT DIFFERENT STYLES OF ART AND THEN PARTICIPATE IN CREATING THEIR OWN ARTWORK BASED ON WHAT THEY HAVE LEARNED. A PROGRAM IN NORTH PINELLAS COUNTY FOR THE MEDICALLY ELDERLY POPULATION IS OFFERED IN WHICH THESE INDIVIDUALS CAN INTERACT WITH THEIR PEERS IN A RELAXED BUT STRUCTURED SETTING.

4c (Code:) (Expenses \$ 16,640. including grants of \$) (Revenue \$ 109,720.) BEHAVIOR SERVICES PROVIDED THROUGH THE ARC TAMPA BAY ARE AVAILABLE TO INDIVIDUALS WITH INTELLECTUAL AND DEVELOPMENTAL DISABILITIES (IDD) FROM THE TAMPA BAY AREA. BEHAVIOR SERVICES ARE PROVIDED AS AN ADJUNCT SERVICE TO THE ADULT DAY TRAINING PROGRAM, SUPPORTED EMPLOYMENT SETTING OR THE RESIDENTIAL HABILITATION PROGRAM. IT IS CONDUCTED IN ALL SETTINGS AND WITHOUT THE INTERRUPTION OF OTHER SERVICES. IN ADDITION, THE TEAM WORKS WITH SEVERAL PHYSICIANS, INCLUDING PSYCHOLOGISTS AND PSYCHIATRISTS, TO HELP IN MANAGING ANY CHALLENGING BEHAVIORS. CHILDREN ARE ALSO GIVEN BEHAVIOR SERVICES THROUGH THE RICHARD B. FUNK CENTER FOR GREAT EXPECTATIONS.

(CONTINUED ON SCHEDULE O)

4d Other program services (Describe on Schedule O.)

(Expenses \$ 1,151,180. including grants of \$) (Revenue \$ 15,518.)

4e Total program service expenses 10,522,428.

Part IV Checklist of Required Schedules

	Yes	No
1 Is the organization described in section 501(c)(3) or 4947(a)(1) (other than a private foundation)? <i>If "Yes," complete Schedule A</i>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
2 Is the organization required to complete <i>Schedule B, Schedule of Contributors</i> ?	<input checked="" type="checkbox"/>	<input type="checkbox"/>
3 Did the organization engage in direct or indirect political campaign activities on behalf of or in opposition to candidates for public office? <i>If "Yes," complete Schedule C, Part I</i>	<input type="checkbox"/>	<input checked="" type="checkbox"/>
4 Section 501(c)(3) organizations. Did the organization engage in lobbying activities, or have a section 501(h) election in effect during the tax year? <i>If "Yes," complete Schedule C, Part II</i>	<input type="checkbox"/>	<input checked="" type="checkbox"/>
5 Is the organization a section 501(c)(4), 501(c)(5), or 501(c)(6) organization that receives membership dues, assessments, or similar amounts as defined in Revenue Procedure 98-19? <i>If "Yes," complete Schedule C, Part III</i>	<input type="checkbox"/>	<input checked="" type="checkbox"/>
6 Did the organization maintain any donor advised funds or any similar funds or accounts for which donors have the right to provide advice on the distribution or investment of amounts in such funds or accounts? <i>If "Yes," complete Schedule D, Part I</i>	<input type="checkbox"/>	<input checked="" type="checkbox"/>
7 Did the organization receive or hold a conservation easement, including easements to preserve open space, the environment, historic land areas, or historic structures? <i>If "Yes," complete Schedule D, Part II</i>	<input type="checkbox"/>	<input checked="" type="checkbox"/>
8 Did the organization maintain collections of works of art, historical treasures, or other similar assets? <i>If "Yes," complete Schedule D, Part III</i>	<input type="checkbox"/>	<input checked="" type="checkbox"/>
9 Did the organization report an amount in Part X, line 21, for escrow or custodial account liability, serve as a custodian for amounts not listed in Part X; or provide credit counseling, debt management, credit repair, or debt negotiation services? <i>If "Yes," complete Schedule D, Part IV</i>	<input type="checkbox"/>	<input checked="" type="checkbox"/>
10 Did the organization, directly or through a related organization, hold assets in donor-restricted endowments or in quasi endowments? <i>If "Yes," complete Schedule D, Part V</i>	<input type="checkbox"/>	<input checked="" type="checkbox"/>
11 If the organization's answer to any of the following questions is "Yes," then complete Schedule D, Parts VI, VII, VIII, IX, or X as applicable. a Did the organization report an amount for land, buildings, and equipment in Part X, line 10? <i>If "Yes," complete Schedule D, Part VI</i> b Did the organization report an amount for investments - other securities in Part X, line 12, that is 5% or more of its total assets reported in Part X, line 16? <i>If "Yes," complete Schedule D, Part VII</i> c Did the organization report an amount for investments - program related in Part X, line 13, that is 5% or more of its total assets reported in Part X, line 16? <i>If "Yes," complete Schedule D, Part VIII</i> d Did the organization report an amount for other assets in Part X, line 15, that is 5% or more of its total assets reported in Part X, line 16? <i>If "Yes," complete Schedule D, Part IX</i> e Did the organization report an amount for other liabilities in Part X, line 25? <i>If "Yes," complete Schedule D, Part X</i> f Did the organization's separate or consolidated financial statements for the tax year include a footnote that addresses the organization's liability for uncertain tax positions under FIN 48 (ASC 740)? <i>If "Yes," complete Schedule D, Part X</i>	<input type="checkbox"/>	<input checked="" type="checkbox"/>
12a Did the organization obtain separate, independent audited financial statements for the tax year? <i>If "Yes," complete Schedule D, Parts XI and XII</i>	<input type="checkbox"/>	<input checked="" type="checkbox"/>
b Was the organization included in consolidated, independent audited financial statements for the tax year? <i>If "Yes," and if the organization answered "No" to line 12a, then completing Schedule D, Parts XI and XII is optional</i>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
13 Is the organization a school described in section 170(b)(1)(A)(ii)? <i>If "Yes," complete Schedule E</i>	<input type="checkbox"/>	<input checked="" type="checkbox"/>
14a Did the organization maintain an office, employees, or agents outside of the United States?	<input type="checkbox"/>	<input checked="" type="checkbox"/>
b Did the organization have aggregate revenues or expenses of more than \$10,000 from grantmaking, fundraising, business, investment, and program service activities outside the United States, or aggregate foreign investments valued at \$100,000 or more? <i>If "Yes," complete Schedule F, Parts I and IV</i>	<input type="checkbox"/>	<input checked="" type="checkbox"/>
15 Did the organization report on Part IX, column (A), line 3, more than \$5,000 of grants or other assistance to or for any foreign organization? <i>If "Yes," complete Schedule F, Parts II and IV</i>	<input type="checkbox"/>	<input checked="" type="checkbox"/>
16 Did the organization report on Part IX, column (A), line 3, more than \$5,000 of aggregate grants or other assistance to or for foreign individuals? <i>If "Yes," complete Schedule F, Parts III and IV</i>	<input type="checkbox"/>	<input checked="" type="checkbox"/>
17 Did the organization report a total of more than \$15,000 of expenses for professional fundraising services on Part IX, column (A), lines 6 and 11e? <i>If "Yes," complete Schedule G, Part I</i>	<input type="checkbox"/>	<input checked="" type="checkbox"/>
18 Did the organization report more than \$15,000 total of fundraising event gross income and contributions on Part VIII, lines 1c and 8a? <i>If "Yes," complete Schedule G, Part II</i>	<input type="checkbox"/>	<input checked="" type="checkbox"/>
19 Did the organization report more than \$15,000 of gross income from gaming activities on Part VIII, line 9a? <i>If "Yes," complete Schedule G, Part III</i>	<input type="checkbox"/>	<input checked="" type="checkbox"/>
20a Did the organization operate one or more hospital facilities? <i>If "Yes," complete Schedule H</i>	<input type="checkbox"/>	<input checked="" type="checkbox"/>
b If "Yes" to line 20a, did the organization attach a copy of its audited financial statements to this return?	<input type="checkbox"/>	<input type="checkbox"/>
21 Did the organization report more than \$5,000 of grants or other assistance to any domestic organization or domestic government on Part IX, column (A), line 1? <i>If "Yes," complete Schedule I, Parts I and II</i>	<input type="checkbox"/>	<input checked="" type="checkbox"/>

Part IV Checklist of Required Schedules (continued)

	Yes	No
22 Did the organization report more than \$5,000 of grants or other assistance to or for domestic individuals on Part IX, column (A), line 2? <i>If "Yes," complete Schedule I, Parts I and III</i>		X
23 Did the organization answer "Yes" to Part VII, Section A, line 3, 4, or 5 about compensation of the organization's current and former officers, directors, trustees, key employees, and highest compensated employees? <i>If "Yes," complete Schedule J</i>		X
24a Did the organization have a tax-exempt bond issue with an outstanding principal amount of more than \$100,000 as of the last day of the year, that was issued after December 31, 2002? <i>If "Yes," answer lines 24b through 24d and complete Schedule K. If "No," go to line 25a</i>		X
24b Did the organization invest any proceeds of tax-exempt bonds beyond a temporary period exception?		
24c Did the organization maintain an escrow account other than a refunding escrow at any time during the year to defease any tax-exempt bonds?		
24d Did the organization act as an "on behalf of" issuer for bonds outstanding at any time during the year?		
25a Section 501(c)(3), 501(c)(4), and 501(c)(29) organizations. Did the organization engage in an excess benefit transaction with a disqualified person during the year? <i>If "Yes," complete Schedule L, Part I</i>		X
b Is the organization aware that it engaged in an excess benefit transaction with a disqualified person in a prior year, and that the transaction has not been reported on any of the organization's prior Forms 990 or 990-EZ? <i>If "Yes," complete Schedule L, Part I</i>		X
26 Did the organization report any amount on Part X, line 5 or 22, for receivables from or payables to any current or former officer, director, trustee, key employee, creator or founder, substantial contributor, or 35% controlled entity or family member of any of these persons? <i>If "Yes," complete Schedule L, Part II</i>		X
27 Did the organization provide a grant or other assistance to any current or former officer, director, trustee, key employee, creator or founder, substantial contributor or employee thereof, a grant selection committee member, or to a 35% controlled entity (including an employee thereof) or family member of any of these persons? <i>If "Yes," complete Schedule L, Part III</i>		X
28 Was the organization a party to a business transaction with one of the following parties (see Schedule L, Part IV instructions, for applicable filing thresholds, conditions, and exceptions): a A current or former officer, director, trustee, key employee, creator or founder, or substantial contributor? <i>If "Yes," complete Schedule L, Part IV</i> b A family member of any individual described in line 28a? <i>If "Yes," complete Schedule L, Part IV</i> c A 35% controlled entity of one or more individuals and/or organizations described in lines 28a or 28b? <i>If "Yes," complete Schedule L, Part IV</i>		
29 Did the organization receive more than \$25,000 in non-cash contributions? <i>If "Yes," complete Schedule M</i>		X
30 Did the organization receive contributions of art, historical treasures, or other similar assets, or qualified conservation contributions? <i>If "Yes," complete Schedule M</i>		X
31 Did the organization liquidate, terminate, or dissolve and cease operations? <i>If "Yes," complete Schedule N, Part I</i>		X
32 Did the organization sell, exchange, dispose of, or transfer more than 25% of its net assets? <i>If "Yes," complete Schedule N, Part II</i>		X
33 Did the organization own 100% of an entity disregarded as separate from the organization under Regulations sections 301.7701-2 and 301.7701-3? <i>If "Yes," complete Schedule R, Part I</i>		X
34 Was the organization related to any tax-exempt or taxable entity? <i>If "Yes," complete Schedule R, Part II, III, or IV, and Part V, line 1</i>		
35a Did the organization have a controlled entity within the meaning of section 512(b)(13)?	X	
b If "Yes" to line 35a, did the organization receive any payment from or engage in any transaction with a controlled entity within the meaning of section 512(b)(13)? <i>If "Yes," complete Schedule R, Part V, line 2</i>	X	
36 Section 501(c)(3) organizations. Did the organization make any transfers to an exempt non-charitable related organization? <i>If "Yes," complete Schedule R, Part V, line 2</i>		X
37 Did the organization conduct more than 5% of its activities through an entity that is not a related organization and that is treated as a partnership for federal income tax purposes? <i>If "Yes," complete Schedule R, Part VI</i>		X
38 Did the organization complete Schedule O and provide explanations in Schedule O for Part VI, lines 11b and 19?		

Part V Statements Regarding Other IRS Filings and Tax Compliance

Check if Schedule O contains a response or note to any line in this Part V

	Yes	No
1a Enter the number reported in Box 3 of Form 1096. Enter -0- if not applicable		5
b Enter the number of Forms W-2G included in line 1a. Enter -0- if not applicable		0
c Did the organization comply with backup withholding rules for reportable payments to vendors and reportable gaming (gambling) winnings to prize winners?		X

Part V Statements Regarding Other IRS Filings and Tax Compliance (continued)

Table with 16 main rows (2a-16) and sub-rows (2a-2b, 3a-3c, 4a-4c, 7a-7h, 10a-10b, 11a-11b, 12a-12b, 13a-13c, 14a-14b, 15, 16). Columns include question text, Yes, and No. Includes questions about Form 990-T, Form 8886-T, Form 8282, Form 4966, Form 4967, Form 4720, and Form 4720, Schedule O.

Part VI Governance, Management, and Disclosure For each "Yes" response to lines 2 through 7b below, and for a "No" response to line 8a, 8b, or 10b below, describe the circumstances, processes, or changes on Schedule O. See instructions.

Check if Schedule O contains a response or note to any line in this Part VI

Section A. Governing Body and Management

	Yes	No
1a Enter the number of voting members of the governing body at the end of the tax year If there are material differences in voting rights among members of the governing body, or if the governing body delegated broad authority to an executive committee or similar committee, explain on Schedule O.		19
b Enter the number of voting members included on line 1a, above, who are independent		19
2 Did any officer, director, trustee, or key employee have a family relationship or a business relationship with any other officer, director, trustee, or key employee?	<input checked="" type="checkbox"/>	
3 Did the organization delegate control over management duties customarily performed by or under the direct supervision of officers, directors, trustees, or key employees to a management company or other person?		<input checked="" type="checkbox"/>
4 Did the organization make any significant changes to its governing documents since the prior Form 990 was filed?		<input checked="" type="checkbox"/>
5 Did the organization become aware during the year of a significant diversion of the organization's assets?		<input checked="" type="checkbox"/>
6 Did the organization have members or stockholders?	<input checked="" type="checkbox"/>	
7a Did the organization have members, stockholders, or other persons who had the power to elect or appoint one or more members of the governing body?	<input checked="" type="checkbox"/>	
b Are any governance decisions of the organization reserved to (or subject to approval by) members, stockholders, or persons other than the governing body?		<input checked="" type="checkbox"/>
8 Did the organization contemporaneously document the meetings held or written actions undertaken during the year by the following:		
a The governing body?		<input checked="" type="checkbox"/>
b Each committee with authority to act on behalf of the governing body?		<input checked="" type="checkbox"/>
9 Is there any officer, director, trustee, or key employee listed in Part VII, Section A, who cannot be reached at the organization's mailing address? If "Yes," provide the names and addresses on Schedule O		<input checked="" type="checkbox"/>

Section B. Policies (This Section B requests information about policies not required by the Internal Revenue Code.)

	Yes	No
10a Did the organization have local chapters, branches, or affiliates?		<input checked="" type="checkbox"/>
b If "Yes," did the organization have written policies and procedures governing the activities of such chapters, affiliates, and branches to ensure their operations are consistent with the organization's exempt purposes?		
11a Has the organization provided a complete copy of this Form 990 to all members of its governing body before filing the form?		<input checked="" type="checkbox"/>
b Describe in Schedule O the process, if any, used by the organization to review this Form 990.		
12a Did the organization have a written conflict of interest policy? If "No," go to line 13	<input checked="" type="checkbox"/>	
b Were officers, directors, or trustees, and key employees required to disclose annually interests that could give rise to conflicts?	<input checked="" type="checkbox"/>	
c Did the organization regularly and consistently monitor and enforce compliance with the policy? If "Yes," describe in Schedule O how this was done	<input checked="" type="checkbox"/>	
13 Did the organization have a written whistleblower policy?		
14 Did the organization have a written document retention and destruction policy?	<input checked="" type="checkbox"/>	
15 Did the process for determining compensation of the following persons include a review and approval by independent persons, comparability data, and contemporaneous substantiation of the deliberation and decision?	<input checked="" type="checkbox"/>	
a The organization's CEO, Executive Director, or top management official		<input checked="" type="checkbox"/>
b Other officers or key employees of the organization		<input checked="" type="checkbox"/>
16a Did the organization invest in, contribute assets to, or participate in a joint venture or similar arrangement with a taxable entity during the year?		
b If "Yes," did the organization follow a written policy or procedure requiring the organization to evaluate its participation in joint venture arrangements under applicable federal tax law, and take steps to safeguard the organization's exempt status with respect to such arrangements?		<input checked="" type="checkbox"/>

Section C. Disclosure

17 List the states with which a copy of this Form 990 is required to be filed FL
18 Section 6104 requires an organization to make its Forms 1023 (1024 or 1024-A, if applicable), 990, and 990-T (Section 501(c)(3)s only) available for public inspection. Indicate how you made these available. Check all that apply. <input type="checkbox"/> Own website <input type="checkbox"/> Another's website <input checked="" type="checkbox"/> Upon request <input type="checkbox"/> Other (explain on Schedule O)
19 Describe on Schedule O whether (and if so, how) the organization made its governing documents, conflict of interest policy, and financial statements available to the public during the tax year.
20 State the name, address, and telephone number of the person who possesses the organization's books and records ▶ JENNIFER PELLEGRINO - (727) 799-3330 1501 N BELCHER RD, STE 249, CLEARWATER, FL 33765

Part VII Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors

Check if Schedule O contains a response or note to any line in this Part VII

Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

1a Complete this table for all persons required to be listed. Report compensation for the calendar year ending with or within the organization's tax year.

- List all of the organization's **current** officers, directors, trustees (whether individuals or organizations), regardless of amount of compensation. Enter -0- in columns (D), (E), and (F) if no compensation was paid.
- List all of the organization's **current** key employees, if any. See instructions for definition of "key employee."
- List the organization's five **current** highest compensated employees (other than an officer, director, trustee, or key employee) who received reportable compensation (Box 5 of Form W-2 and/or Box 7 of Form 1099-MISC) of more than \$100,000 from the organization and any related organizations.
- List all of the organization's **former** officers, key employees, and highest compensated employees who received more than \$100,000 of reportable compensation from the organization and any related organizations.
- List all of the organization's **former directors or trustees** that received, in the capacity as a former director or trustee of the organization, more than \$10,000 of reportable compensation from the organization and any related organizations.

See instructions for the order in which to list the persons above.

Check this box if neither the organization nor any related organization compensated any current officer, director, or trustee.

(A) Name and title	(B) Average hours per week (list any hours for related organizations below line)	(C) Position (do not check more than one box, unless person is both an officer and a director/trustee)				(D) Reportable compensation from the organization (W-2/1099-MISC)	(E) Reportable compensation from related organizations (W-2/1099-MISC)	(F) Estimated amount of other compensation from the organization and related organizations
		Individual trustee or director	Institutional trustee	Officer	Key employee			
(1) BRIAN SIRACUSA EXECUTIVE DIRECTOR	40.00			X		116,767.	0.	13,598.
	9.00				Former			
(2) JENNIFER PELLEGRINO ASSOCIATE EXECUTIVE DIRECTOR	40.00			X		107,709.	0.	742.
	8.00				Highest compensated employee			
(3) GREGORY STOCK PRESIDENT	1.00			X		0.	0.	0.
	2.00	X						
(4) RICHARD SCHOMP VICE PRESIDENT	1.00			X		0.	0.	0.
	2.00	X						
(5) STEPHEN HELLER TREASURER	1.00			X		0.	0.	0.
	1.00	X						
(6) GRACE SAMARKOS SECRETARY	1.00			X		0.	0.	0.
	1.00	X						
(7) ROBERT KINNEY IMMEDIATE PAST PRESIDENT	1.00					0.	0.	0.
	2.00	X						
(8) GERALD FIGURSKI TRUSTEE	1.00					0.	0.	0.
	1.00	X						
(9) MELODY FIGURSKI TRUSTEE	1.00					0.	0.	0.
	1.00	X						
(10) TRAVIS FINCHUM TRUSTEE	1.00					0.	0.	0.
	1.00	X						
(11) JOHN FOX TRUSTEE	1.00					0.	0.	0.
	1.00	X						
(12) RICHARD HARRIS TRUSTEE	1.00					0.	0.	0.
	1.00	X						
(13) JOHN HOLCOMBE TRUSTEE	1.00					0.	0.	0.
	1.00	X						
(14) JOHN KIKER TRUSTEE	1.00					0.	0.	0.
	1.00	X						
(15) MICHAEL MANNINO TRUSTEE	1.00					0.	0.	0.
	1.00	X						
(16) MARGARET MARTIN TRUSTEE	1.00					0.	0.	0.
	1.00	X						
(17) CARL MINIERI TRUSTEE	1.00					0.	0.	0.
	1.00	X						

Part VII Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees (continued)

(A) Name and title	(B) Average hours per week (list any hours for related organizations below line)	(C) Position (do not check more than one box, unless person is both an officer and a director/trustee)				(D) Reportable compensation from the organization (W-2/1099-MISC)	(E) Reportable compensation from related organizations (W-2/1099-MISC)	(F) Estimated amount of other compensation from the organization and related organizations
		Individual trustee or director	Institutional trustee	Officer	Key employee Highest compensated employee Former			
(18) JOHN SCHAEFER TRUSTEE	1.00 1.00 X					0.	0.	0.
(19) RICKY BOUCHARD TRUSTEE	1.00 2.00 X					0.	0.	0.
(20) KIM KUREY TRUSTEE	1.00 2.00 X					0.	0.	0.
(21) MIKE MILLIGAN TRUSTEE	1.00 2.00 X					0.	0.	0.
1b Subtotal						224,476.	0.	14,340.
c Total from continuation sheets to Part VII, Section A						0.	0.	0.
d Total (add lines 1b and 1c)						224,476.	0.	14,340.

2 Total number of individuals (including but not limited to those listed above) who received more than \$100,000 of reportable compensation from the organization **2**

	Yes No	
	3 Did the organization list any former officer, director, trustee, key employee, or highest compensated employee on line 1a? <i>If "Yes," complete Schedule J for such individual</i>		X
4 For any individual listed on line 1a, is the sum of reportable compensation and other compensation from the organization and related organizations greater than \$150,000? <i>If "Yes," complete Schedule J for such individual</i>		X
5 Did any person listed on line 1a receive or accrue compensation from any unrelated organization or individual for services rendered to the organization? <i>If "Yes," complete Schedule J for such person</i>		X

Section B. Independent Contractors

1	(A) Name and business address	(B) Description of services	(C) Compensation
1	Complete this table for your five highest compensated independent contractors that received more than \$100,000 of compensation from the organization. Report compensation for the calendar year ending with or within the organization's tax year.		
	NONE		
2	Total number of independent contractors (including but not limited to those listed above) who received more than \$100,000 of compensation from the organization 0		

Part VIII Statement of Revenue

Check if Schedule O contains a response or note to any line in this Part VIII

		(A) Total revenue	(B) Related or exempt function revenue	(C) Unrelated business revenue	(D) Revenue excluded from tax under sections 512 - 514	
Contributions, Gifts, Grants and Other Similar Amounts	1 a Federated campaigns	3,990.				
	1 b Membership dues	1,000.				
	1 c Fundraising events					
	1 d Related organizations	989,103.				
	1 e Government grants (contributions)	2,039,502.				
	1 f All other contributions, gifts, grants, and similar amounts not included above	250,969.				
	1 g Noncash contributions included in lines 1a-1f					
	1 g \$					
	h Total. Add lines 1a-1f		3,284,564.			
	Program Service Revenue	2 a RESIDENTIAL SERVICES	624100	8,174,255.		
2 b DEVELOPMENT SERVICES		624100	1,936,326.			
2 c RESIDENTIAL SERVICES-CLIENT RENT		531110	592,456.			
2 d BEHAVIOR SERVICES		624100	109,720.			
2 e TRANSPORTATION SERVICES		624100	11,237.			
2 f All other program service revenue		624100	4,281.			
2 g Total. Add lines 2a-2f			10,828,275.			
3 Investment income (including dividends, interest, and other similar amounts)			36,524.			36,524.
4 Income from investment of tax-exempt bond proceeds						
5 Royalties						
Other Revenue	6 a Gross rents	(i) Real				
	6 b Less: rental expenses	(ii) Personal				
	6 c Rental income or (loss)	6a	22,255.			
	6 d Net rental income or (loss)	6b	0.			
	7 a Gross amount from sales of assets other than inventory	6c	22,255.			
	7 b Less: cost or other basis and sales expenses	(i) Securities				
	7 c Gain or (loss)	(ii) Other	7a	732,087.	477,145.	
	8 a Gross income from fundraising events (not including \$ _____ of contributions reported on line 1c). See Part IV, line 18	7b	609,016.		81,187.	
	8 b Less: direct expenses	7c	123,071.		395,958.	
	8 c Net income or (loss) from fundraising events					
9 a Gross income from gaming activities. See Part IV, line 19						
9 b Less: direct expenses						
9 c Net income or (loss) from gaming activities and allowances						
10 a Gross sales of inventory, less returns and allowances						
10 b Less: cost of goods sold						
10 c Net income or (loss) from sales of inventory						
Miscellaneous Revenue	11 a	Business Code				
	11 b					
	11 c					
	11 d All other revenue	900099	81.		81.	
	11 e Total. Add lines 11a-11d		81.			
12 Total revenue. See instructions		14,692,239.	10,829,786.	0.	577,889.	

Part IX Statement of Functional Expenses

Section 501(c)(3) and 501(c)(4) organizations must complete all columns. All other organizations must complete column (A).

		Check if Schedule O contains a response or note to any line in this Part IX <input type="checkbox"/>			
Do not include amounts reported on lines 6b, 7b, 8b, 9b, and 10b of Part VIII.		(A) Total expenses	(B) Program service expenses	(C) Management and general expenses	(D) Fundraising expenses
1	Grants and other assistance to domestic organizations and domestic governments. See Part IV, line 21				
2	Grants and other assistance to domestic individuals. See Part IV, line 22				
3	Grants and other assistance to foreign organizations, foreign governments, and foreign individuals. See Part IV, lines 15 and 16				
4	Benefits paid to or for members				
5	Compensation of current officers, directors, trustees, and key employees	248,339.	120,553.	127,786.	
6	Compensation not included above to disqualified persons (as defined under section 4958(f)(1)) and persons described in section 4958(c)(3)(B)				
7	Other salaries and wages	7,762,138.	7,069,358.	692,780.	
8	Pension plan accruals and contributions (include section 401(k) and 403(b) employer contributions)	103,025.		103,025.	
9	Other employee benefits	994,146.	883,966.	110,180.	
10	Payroll taxes	617,757.	557,309.	60,448.	
11	Fees for services (nonemployees):				
	a Management				
	b Legal				
	c Accounting	65,300.	9,300.	56,000.	
	d Lobbying				
	e Professional fundraising services. See Part IV, line 17				
	f Investment management fees	26,399.		26,399.	
	g Other. (If line 11g amount exceeds 10% of line 25, column (A) amount, list line 11g expenses on Sch O.)	98,357.	36,326.	62,031.	
12	Advertising and promotion	22,658.	22,202.	456.	
13	Office expenses	539,579.	302,753.	236,826.	
14	Information technology				
15	Royalties				
16	Occupancy	368,117.	257,542.	110,575.	
17	Travel	294,774.	265,351.	29,423.	
18	Payments of travel or entertainment expenses for any federal, state, or local public officials				
19	Conferences, conventions, and meetings	18,349.	1,706.	16,643.	
20	Interest				
21	Payments to affiliates	27,465.		27,465.	
22	Depreciation, depletion, and amortization	476,198.	458,746.	17,452.	
23	Insurance	190,788.	130,927.	59,861.	
24	Other expenses. Itemize expenses not covered above (List miscellaneous expenses on line 24e. If line 24e amount exceeds 10% of line 25, column (A) amount, list line 24e expenses on Schedule O.)				
	a FOOD EXPENSE	356,514.	356,514.		
	b MEDICAL SUPPLIES	27,775.	27,775.		
	c CLIENT REIMBURSEMENTS	22,100.	22,100.		
	d BAD DEBT EXPENSE	1,266.		1,266.	
	e All other expenses				
25	Total functional expenses. Add lines 1 through 24e	12,261,044.	10,522,428.	1,738,616.	0.
26	Joint costs. Complete this line only if the organization reported in column (B) joint costs from a combined educational campaign and fundraising solicitation.				

Check here if following SOP 98-2 (ASC 958-720)

Part X Balance Sheet

Check if Schedule O contains a response or note to any line in this Part X

	(A) Beginning of year	(B) End of year
Assets		
1 Cash - non-interest-bearing	4,304.	5,381.
2 Savings and temporary cash investments	3,071,888.	3,585,154.
3 Pledges and grants receivable, net	86,306.	65,310.
4 Accounts receivable, net	1,065,885.	913,312.
5 Loans and other receivables from any current or former officer, director, trustee, key employee, creator or founder, substantial contributor, or 35% controlled entity or family member of any of these persons		
6 Loans and other receivables from other disqualified persons (as defined under section 4958(f)(1)), and persons described in section 4958(c)(3)(B)		
7 Notes and loans receivable, net		
8 Inventories for sale or use		
9 Prepaid expenses and deferred charges	61,912.	29,498.
10a Land, buildings, and equipment: cost or other basis. Complete Part VI of Schedule D	11,070,814.	
b Less: accumulated depreciation	6,255,377.	
11 Investments - publicly traded securities		
12 Investments - other securities. See Part IV, line 11		
13 Investments - program-related. See Part IV, line 11		
14 Intangible assets		
15 Other assets. See Part IV, line 11		
16 Total assets. Add lines 1 through 15 (must equal line 33)	4,782,669.	4,815,437.
	1,802,054.	2,467,498.
17 Accounts payable and accrued expenses		
18 Grants payable		
19 Deferred revenue		
20 Tax-exempt bond liabilities		
21 Escrow or custodial account liability. Complete Part IV of Schedule D		
22 Loans and other payables to any current or former officer, director, trustee, key employee, creator or founder, substantial contributor, or 35% controlled entity or family member of any of these persons		
23 Secured mortgages and notes payable to unrelated third parties		
24 Unsecured notes and loans payable to unrelated third parties	3,075,958.	2,399,977.
25 Other liabilities (including federal income tax, payables to related third parties, and other liabilities not included on lines 17-24). Complete Part X of Schedule D	13,950,976.	14,281,567.
	1,207,923.	1,198,646.
26 Total liabilities. Add lines 17 through 25		
	2,674,258.	1,198,646.
Net Assets or Fund Balances		
27 Organizations that follow FASB ASC 958, check here <input checked="" type="checkbox"/> and complete lines 27, 28, 32, and 33.		
28 Net assets without donor restrictions	8,468,522.	10,961,071.
29 Net assets with donor restrictions	2,808,196.	2,121,850.
30 Organizations that do not follow FASB ASC 958, check here <input type="checkbox"/> and complete lines 29 through 33.		
31 Capital stock or trust principal, or current funds		
32 Paid-in or capital surplus, or land, building, or equipment fund		
33 Retained earnings, endowment, accumulated income, or other funds		
34 Total net assets or fund balances	11,276,718.	13,082,921.
35 Total liabilities and net assets/fund balances	13,950,976.	14,281,567.

Part XI Reconciliation of Net Assets

Check if Schedule O contains a response or note to any line in this Part XI

Input box for reconciliation check

Table with 10 rows for reconciliation of net assets, including total revenue, expenses, and net assets.

Part XII Financial Statements and Reporting

Check if Schedule O contains a response or note to any line in this Part XII

Input box for financial statements check

- 1 Accounting method used to prepare the Form 990: Cash [X] Accrual [] Other []
2a Were the organization's financial statements compiled or reviewed by an independent accountant?
b Were the organization's financial statements audited by an independent accountant?
c If "Yes" to line 2a or 2b, does the organization have a committee that assumes responsibility for oversight of the audit, review, or compilation of its financial statements and selection of an independent accountant?
3a As a result of a federal award, was the organization required to undergo an audit or audits as set forth in the Single Audit Act and OMB Circular A-133?
b If "Yes," did the organization undergo the required audit or audits? If the organization did not undergo the required audit or audits, explain why on Schedule O and describe any steps taken to undergo such audits

Table with 3 columns: Yes, No, and a sub-column for 2a, 2b, 2c, 3a, 3b.

Form 990 (2020)

SCHEDULE A
(Form 990 or 990-EZ)

Department of the Treasury
Internal Revenue Service

Public Charity Status and Public Support

Complete if the organization is a section 501(c)(3) organization or a section 4947(a)(1) nonexempt charitable trust.
▶ Attach to Form 990 or Form 990-EZ.
▶ Go to www.irs.gov/Form990 for instructions and the latest information.

OMB No. 1545-0047

2020

Open to Public Inspection

Name of the organization

THE ARC TAMPA BAY, INC.

Employer identification number
59-1056551

Part I Reason for Public Charity Status. (All organizations must complete this part.) See instructions.

The organization is not a private foundation because it is: (For lines 1 through 12, check only one box.)

- 1 A church, convention of churches, or association of churches described in section 170(b)(1)(A)(i).
2 A school described in section 170(b)(1)(A)(ii). (Attach Schedule E (Form 990 or 990-EZ).)
3 A hospital or a cooperative hospital service organization described in section 170(b)(1)(A)(iii).
4 A medical research organization operated in conjunction with a hospital described in section 170(b)(1)(A)(iii). Enter the hospital's name, city, and state:
5 An organization operated for the benefit of a college or university owned or operated by a governmental unit described in section 170(b)(1)(A)(iv). (Complete Part II.)
6 A federal, state, or local government or governmental unit described in section 170(b)(1)(A)(v).
7 An organization that normally receives a substantial part of its support from a governmental unit or from the general public described in section 170(b)(1)(A)(vi). (Complete Part II.)
8 A community trust described in section 170(b)(1)(A)(vi). (Complete Part II.)
9 An agricultural research organization described in section 170(b)(1)(A)(ix) operated in conjunction with a land-grant college or university or a non-land-grant college of agriculture (see instructions). Enter the name, city, and state of the college or university:
10 An organization that normally receives (1) more than 33 1/3% of its support from contributions, membership fees, and gross receipts from activities related to its exempt functions, subject to certain exceptions; and (2) no more than 33 1/3% of its support from gross investment income and unrelated business taxable income (less section 511 tax) from businesses acquired by the organization after June 30, 1975. See section 509(a)(2). (Complete Part III.)
11 An organization organized and operated exclusively to test for public safety. See section 509(a)(4).
12 An organization organized and operated exclusively for the benefit of, to perform the functions of, or to carry out the purposes of one or more publicly supported organizations described in section 509(a)(1) or section 509(a)(2). See section 509(a)(3). Check the box in lines 12a through 12d that describes the type of supporting organization and complete lines 12e, 12f, and 12g.

a Type I. A supporting organization operated, supervised, or controlled by its supported organization(s), typically by giving the supported organization(s) the power to regularly appoint or elect a majority of the directors or trustees of the supporting organization. You must complete Part IV, Sections A and B.
b Type II. A supporting organization supervised or controlled in connection with its supported organization(s), by having control or management of the supporting organization vested in the same persons that control or manage the supported organization(s). You must complete Part IV, Sections A and C.
c Type III functionally integrated. A supporting organization operated in connection with, and functionally integrated with, its supported organization(s) (see instructions). You must complete Part IV, Sections A, D, and E.
d Type III non-functionally integrated. A supporting organization operated in connection with its supported organization(s) that is not functionally integrated. The organization generally must satisfy a distribution requirement and an attentiveness requirement (see instructions). You must complete Part IV, Sections A and D, and Part V.
e Check this box if the organization received a written determination from the IRS that it is a Type I, Type II, Type III functionally integrated, or Type III non-functionally integrated supporting organization.

f Enter the number of supported organizations
g Provide the following information about the supported organization(s):

Table with 5 columns: (i) Name of supported organization, (ii) EIN, (iii) Type of organization, (iv) Is the organization listed in your governing document?, (v) Amount of monetary support, (vi) Amount of other support.

Part II Support Schedule for Organizations Described in Sections 170(b)(1)(A)(iv) and 170(b)(1)(A)(vi)

(Complete only if you checked the box on line 5, 7, or 8 of Part I or if the organization failed to qualify under Part III. If the organization fails to qualify under the tests listed below, please complete Part III.)

Section A. Public Support

Calendar year (or fiscal year beginning in) ▶	(a) 2016	(b) 2017	(c) 2018	(d) 2019	(e) 2020	(f) Total
1 Gifts, grants, contributions, and membership fees received. (Do not include any "unusual grants.")	2832408.	2872463.	1308016.	1222664.	3284564.	11520115.
2 Tax revenues levied for the organization's benefit and either paid to or expended on its behalf						
3 The value of services or facilities furnished by a governmental unit to the organization without charge						
4 Total. Add lines 1 through 3	2832408.	2872463.	1308016.	1222664.	3284564.	11520115.
5 The portion of total contributions by each person (other than a governmental unit or publicly supported organization) included on line 1 that exceeds 2% of the amount shown on line 11, column (f)						
6 Public support. Subtract line 5 from line 4.						11520115.

Section B. Total Support

Calendar year (or fiscal year beginning in) ▶	(a) 2016	(b) 2017	(c) 2018	(d) 2019	(e) 2020	(f) Total
7 Amounts from line 4	2832408.	2872463.	1308016.	1222664.	3284564.	11520115.
8 Gross income from interest, dividends, payments received on securities loans, rents, royalties, and income from similar sources						
9 Net income from unrelated business activities, whether or not the business is regularly carried on			82,050.	68,896.	58,779.	209,725.
10 Other income. Do not include gain or loss from the sale of capital assets (Explain in Part VI.)						
11 Total support. Add lines 7 through 10						11729840.
12 Gross receipts from related activities, etc. (see instructions)						
13 First 5 years. If the Form 990 is for the organization's first, second, third, fourth, or fifth tax year as a section 501(c)(3) organization, check this box and stop here					12	51,286,185.

Section C. Computation of Public Support Percentage

14 Public support percentage for 2020 (line 6, column (f), divided by line 11, column (f))	14	98.21	%
15 Public support percentage from 2019 Schedule A, Part II, line 14	15	98.08	%
16a 33 1/3% support test - 2020. If the organization did not check the box on line 13, and line 14 is 33 1/3% or more, check this box and stop here. The organization qualifies as a publicly supported organization	<input checked="" type="checkbox"/>		
b 33 1/3% support test - 2019. If the organization did not check a box on line 13 or 16a, and line 15 is 33 1/3% or more, check this box and stop here. The organization qualifies as a publicly supported organization	<input type="checkbox"/>		
17a 10%-facts-and-circumstances test - 2020. If the organization did not check a box on line 13, 16a, or 16b, and line 14 is 10% or more, and if the organization meets the facts-and-circumstances test. The organization qualifies as a publicly supported organization	<input type="checkbox"/>		
b 10%-facts-and-circumstances test - 2019. If the organization did not check a box on line 13, 16a, 16b, or 17a, and line 15 is 10% or more, and if the organization meets the facts-and-circumstances test. The organization qualifies as a publicly supported organization	<input type="checkbox"/>		
18 Private foundation. If the organization did not check a box on line 13, 16a, 16b, 17a, or 17b, check this box and see instructions	<input type="checkbox"/>		

Schedule A (Form 990 or 990-EZ) 2020

Part III Support Schedule for Organizations Described in Section 509(a)(2)

(Complete only if you checked the box on line 10 of Part I or if the organization failed to qualify under Part II. If the organization fails to qualify under the tests listed below, please complete Part II.)

Section A. Public Support

Calendar year (or fiscal year beginning in) ▶	(a) 2016	(b) 2017	(c) 2018	(d) 2019	(e) 2020	(f) Total
1 Gifts, grants, contributions, and membership fees received. (Do not include any "unusual grants.")						
2 Gross receipts from admissions, merchandise sold or services performed, or facilities furnished in any activity that is related to the organization's tax-exempt purpose						
3 Gross receipts from activities that are not an unrelated trade or business under section 513						
4 Tax revenues levied for the organization's benefit and either paid to or expended on its behalf						
5 The value of services or facilities furnished by a governmental unit to the organization without charge						
6 Total. Add lines 1 through 5						
7a Amounts included on lines 1, 2, and 3 received from disqualified persons						
b Amounts included on lines 2 and 3 received from other than disqualified persons that exceed the greater of \$5,000 or 1% of the amount on line 13 for the year						
c Add lines 7a and 7b						
8 Public support. (Subtract line 7c from line 6.)						

Section B. Total Support

Calendar year (or fiscal year beginning in) ▶	(a) 2016	(b) 2017	(c) 2018	(d) 2019	(e) 2020	(f) Total
9 Amounts from line 6						
10a Gross income from interest, dividends, payments received on securities loans, rents, royalties, and income from similar sources						
b Unrelated business taxable income (less section 511 taxes) from businesses acquired after June 30, 1975						
c Add lines 10a and 10b						
11 Net income from unrelated business activities not included in line 10b, whether or not the business is regularly carried on						
12 Other income. Do not include gain or loss from the sale of capital assets (Explain in Part VI.)						
13 Total support. (Add lines 9, 10c, 11, and 12.)						
14 First 5 years. If the Form 990 is for the organization's first, second, third, fourth, or fifth tax year as a section 501(c)(3) organization, check this box and stop here						<input type="checkbox"/>

Section C. Computation of Public Support Percentage

15 Public support percentage for 2020 (line 8, column (f), divided by line 13, column (f))	15	%
16 Public support percentage from 2019 Schedule A, Part III, line 15	16	%

Section D. Computation of Investment Income Percentage

17 Investment income percentage for 2020 (line 10c, column (f), divided by line 13, column (f))	17	%
18 Investment income percentage from 2019 Schedule A, Part III, line 17	18	%
19a 33 1/3% support tests - 2020. If the organization did not check the box on line 14, and line 15 is more than 33 1/3%, and line 17 is not more than 33 1/3%, check this box and stop here. The organization qualifies as a publicly supported organization	<input type="checkbox"/>	
b 33 1/3% support tests - 2019. If the organization did not check a box on line 14 or line 19a, and line 16 is more than 33 1/3%, and line 18 is not more than 33 1/3%, check this box and stop here. The organization qualifies as a publicly supported organization	<input type="checkbox"/>	
20 Private foundation. If the organization did not check a box on line 14, 19a, or 19b, check this box and see instructions	<input type="checkbox"/>	

Part IV Supporting Organizations (continued)

	Yes	No
11 Has the organization accepted a gift or contribution from any of the following persons?		
a A person who directly or indirectly controls, either alone or together with persons described in lines 11b and 11c below, the governing body of a supported organization?		
b A family member of a person described in line 11a above?	11a	
c A 35% controlled entity of a person described in line 11a or 11b above? If "Yes" to line 11a, 11b, or 11c, provide detail in Part VI.	11b	
	11c	

Section B. Type I Supporting Organizations

	Yes	No
1 Did the governing body, members of the governing body, officers acting in their official capacity, or membership of one or more supported organizations have the power to regularly appoint or elect at least a majority of the organization's officers, directors, or trustees at all times during the tax year? If "No," describe in Part VI how the supported organization(s) effectively operated, supervised, or controlled the organization's activities. If the organization had more than one supported organization, describe how the powers to appoint and/or remove officers, directors, or trustees were allocated among the supported organizations and what conditions or restrictions, if any, applied to such powers during the tax year.		
2 Did the organization operate for the benefit of any supported organization other than the supported organization(s) that operated, supervised, or controlled the supporting organization? If "Yes," explain in Part VI how providing such benefit carried out the purposes of the supported organization(s) that operated, supervised, or controlled the supporting organization.	1	
	2	

Section C. Type II Supporting Organizations

	Yes	No
1 Were a majority of the organization's directors or trustees during the tax year also a majority of the directors or trustees of each of the organization's supported organization(s)? If "No," describe in Part VI how control or management of the supporting organization was vested in the same persons that controlled or managed the supported organization(s).		
	1	

Section D. All Type III Supporting Organizations

	Yes	No
1 Did the organization provide to each of its supported organizations, by the last day of the fifth month of the organization's tax year, (i) a written notice describing the type and amount of support provided during the prior tax year, (ii) a copy of the Form 990 that was most recently filed as of the date of notification, and (iii) copies of the organization's governing documents in effect on the date of notification, to the extent not previously provided?		
2 Were any of the organization's officers, directors, or trustees either (i) appointed or elected by the supported organization(s) or (ii) serving on the governing body of a supported organization? If "No," explain in Part VI how the organization maintained a close and continuous working relationship with the supported organization(s).	1	
3 By reason of the relationship described in line 2, above, did the organization's supported organizations have a significant voice in the organization's investment policies and in directing the use of the organization's income or assets at all times during the tax year? If "Yes," describe in Part VI the role the organization's supported organizations played in this regard.	2	
	3	

Section E. Type III Functionally Integrated Supporting Organizations

	Yes	No
1 Check the box next to the method that the organization used to satisfy the Integral Part Test during the year (see instructions). a <input type="checkbox"/> The organization satisfied the Activities Test. Complete line 2 below. b <input type="checkbox"/> The organization is the parent of each of its supported organizations. Complete line 3 below. c <input type="checkbox"/> The organization supported a governmental entity. Describe in Part VI how you supported a governmental entity (see instructions).		
2 Activities Test. Answer lines 2a and 2b below.		
a Did substantially all of the organization's activities during the tax year directly further the exempt purposes of the supported organization(s) to which the organization was responsive? If "Yes," then in Part VI identify those supported organizations and explain how these activities directly furthered their exempt purposes, how the organization was responsive to those supported organizations, and how the organization determined that these activities constituted substantially all of its activities.	2a	
b Did the activities described in line 2a, above, constitute activities that, but for the organization's involvement, one or more of the organization's supported organization(s) would have been engaged in? If "Yes," explain in Part VI the reasons for the organization's position that its supported organization(s) would have engaged in these activities but for the organization's involvement.	2b	
3 Parent of Supported Organizations. Answer lines 3a and 3b below.		
a Did the organization have the power to regularly appoint or elect a majority of the officers, directors, or trustees of each of the supported organizations? If "Yes" or "No" provide details in Part VI.	3a	
b Did the organization exercise a substantial degree of direction over the policies, programs, and activities of each of its supported organizations? If "Yes," describe in Part VI the role played by the organization in this regard.	3b	

Part V Type III Non-Functionally Integrated 509(a)(3) Supporting Organizations

- 1 Check here if the organization satisfied the Integral Part Test as a qualifying trust on Nov. 20, 1970 (explain in Part VI). See instructions.
All other Type III non-functionally integrated supporting organizations must complete Sections A through E.

Section A - Adjusted Net Income

	(A) Prior Year	(B) Current Year (optional)
1 Net short-term capital gain	1	
2 Recoveries of prior-year distributions	2	
3 Other gross income (see instructions)	3	
4 Add lines 1 through 3.	4	
5 Depreciation and depletion	5	
6 Portion of operating expenses paid or incurred for production or collection of gross income or for management, conservation, or maintenance of property held for production of income (see instructions)	6	
7 Other expenses (see instructions)	7	
8 Adjusted Net Income (subtract lines 5, 6, and 7 from line 4)	8	

Section B - Minimum Asset Amount

	(A) Prior Year	(B) Current Year (optional)
1 Aggregate fair market value of all non-exempt-use assets (see instructions for short tax year or assets held for part of year):		
a Average monthly value of securities	1a	
b Average monthly cash balances	1b	
c Fair market value of other non-exempt-use assets	1c	
d Total (add lines 1a, 1b, and 1c)	1d	
e Discount claimed for blockage or other factors (explain in detail in Part VI):		
2 Acquisition indebtedness applicable to non-exempt-use assets	2	
3 Subtract line 2 from line 1d.	3	
4 Cash deemed held for exempt use. Enter 0.015 of line 3 (for greater amount, see instructions).	4	
5 Net value of non-exempt-use assets (subtract line 4 from line 3)	5	
6 Multiply line 5 by 0.035.	6	
7 Recoveries of prior-year distributions	7	
8 Minimum Asset Amount (add line 7 to line 6)	8	

Section C - Distributable Amount

	(A) Prior Year	(B) Current Year (optional)
1 Adjusted net income for prior year (from Section A, line 8, column A)	1	
2 Enter 0.85 of line 1.	2	
3 Minimum asset amount for prior year (from Section B, line 8, column A)	3	
4 Enter greater of line 2 or line 3.	4	
5 Income tax imposed in prior year	5	
6 Distributable Amount. Subtract line 5 from line 4, unless subject to emergency temporary reduction (see instructions).	6	
7 <input type="checkbox"/> Check here if the current year is the organization's first as a non-functionally integrated Type III supporting organization (see instructions).		Current Year

Schedule A (Form 990 or 990-EZ) 2020

Part V Type III Non-Functionally Integrated 509(a)(3) Supporting Organizations (continued)

Section D - Distributions		Current Year
1	Amounts paid to supported organizations to accomplish exempt purposes	1
2	Amounts paid to perform activity that directly furthers exempt purposes of supported organizations, in excess of income from activity	2
3	Administrative expenses paid to accomplish exempt purposes of supported organizations	3
4	Amounts paid to acquire exempt-use assets	4
5	Qualified set-aside amounts (prior IRS approval required - provide details in Part VI)	5
6	Other distributions (describe in Part VI). See instructions.	6
7	Total annual distributions. Add lines 1 through 6.	7
8	Distributions to attentive supported organizations to which the organization is responsive (provide details in Part VI). See instructions.	8
9	Distributable amount for 2020 from Section C, line 6	9
10	Line 8 amount divided by line 9 amount	10

Section E - Distribution Allocations (see instructions)	(i) Excess Distributions	(ii) Underdistributions Pre-2020	(iii) Distributable Amount for 2020
1	Distributable amount for 2020 from Section C, line 6		
2	Underdistributions, if any, for years prior to 2020 (reasonable cause required - explain in Part VI). See instructions.		
3	Excess distributions carryover, if any, to 2020		
a	From 2015		
b	From 2016		
c	From 2017		
d	From 2018		
e	From 2019		
f	Total of lines 3a through 3e		
g	Applied to underdistributions of prior years		
h	Applied to 2020 distributable amount		
i	Carryover from 2015 not applied (see instructions)		
j	Remainder. Subtract lines 3g, 3h, and 3i from line 3f.		
4	Distributions for 2020 from Section D, line 7: \$		
a	Applied to underdistributions of prior years		
b	Applied to 2020 distributable amount		
c	Remainder. Subtract lines 4a and 4b from line 4.		
5	Remaining underdistributions for years prior to 2020, if any. Subtract lines 3g and 4a from line 2. For result greater than zero, explain in Part VI. See instructions.		
6	Remaining underdistributions for 2020. Subtract lines 3h and 4b from line 1. For result greater than zero, explain in Part VI. See instructions.		
7	Excess distributions carryover to 2021. Add lines 3j and 4c.		
8	Breakdown of line 7:		
a	Excess from 2016		
b	Excess from 2017		
c	Excess from 2018		
d	Excess from 2019		
e	Excess from 2020		

Part VI

Supplemental Information. Provide the explanations required by Part II, line 10; Part II, line 17a or 17b; Part III, line 12;

Part IV, Section A, lines 1, 2, 3b, 3c, 4b, 4c, 5a, 6, 9a, 9b, 9c, 11a, 11b, and 11c; Part IV, Section B, lines 1 and 2; Part IV, Section C, line 1; Part IV, Section D, lines 2 and 3; Part IV, Section E, lines 1c, 2a, 2b, 3a, and 3b; Part V, line 1; Part V, Section B, line 1e; Part V, Section D, lines 5, 6, and 8; and Part V, Section E, lines 2, 5, and 6. Also complete this part for any additional information.
(See instructions.)

Multiple horizontal lines for supplemental information.

Schedule B (Form 990, 990-EZ, or 990-PF)

Department of the Treasury Internal Revenue Service

Schedule of Contributors

Attach to Form 990, Form 990-EZ, or Form 990-PF. Go to www.irs.gov/Form990 for the latest information.

OMB No. 1545-0047

2020

Name of the organization

THE ARC TAMPA BAY, INC.

Employer identification number

59-1056551

Organization type (check one):

Filers of:

Section:

Form 990 or 990-EZ [X] 501(c)(3) (enter number) organization

[] 4947(a)(1) nonexempt charitable trust not treated as a private foundation

[] 527 political organization

Form 990-PF [] 501(c)(3) exempt private foundation

[] 4947(a)(1) nonexempt charitable trust treated as a private foundation

[] 501(c)(3) taxable private foundation

Check if your organization is covered by the General Rule or a Special Rule.

Note: Only a section 501(c)(7), (8), or (10) organization can check boxes for both the General Rule and a Special Rule. See instructions.

General Rule

[] For an organization filing Form 990, 990-EZ, or 990-PF that received, during the year, contributions totaling \$5,000 or more (in money or property) from any one contributor. Complete Parts I and II. See instructions for determining a contributor's total contributions.

Special Rules

[X] For an organization described in section 501(c)(3) filing Form 990 or 990-EZ that met the 33 1/3% support test of the regulations under sections 509(a)(1) and 170(b)(1)(A)(vi), that checked Schedule A (Form 990 or 990-EZ), Part II, line 13, 16a, or 16b, and that received from any one contributor, during the year, total contributions of the greater of (1) \$5,000; or (2) 2% of the amount on (i) Form 990, Part VIII, line 1h; or (ii) Form 990-EZ, line 1. Complete Parts I and II.

[] For an organization described in section 501(c)(7), (8), or (10) filing Form 990 or 990-EZ that received from any one contributor, during the year, total contributions of more than \$1,000 exclusively for religious, charitable, scientific, literary, or educational purposes, or for the prevention of cruelty to children or animals. Complete Parts I (entering "N/A" in column (b) instead of the contributor name and address), II, and III.

[] For an organization described in section 501(c)(7), (8), or (10) filing Form 990 or 990-EZ that received from any one contributor, during the year, contributions exclusively for religious, charitable, etc., purposes, but no such contributions totaled more than \$1,000. If this box is checked, enter here the total contributions that were received during the year for an exclusively religious, charitable, etc., purpose. Don't complete any of the parts unless the General Rule applies to this organization because it received nonexclusively religious, charitable, etc., contributions totaling \$5,000 or more during the year \$

Caution: An organization that isn't covered by the General Rule and/or the Special Rules doesn't file Schedule B (Form 990, 990-EZ, or 990-PF), but it must answer "No" on Part IV, line 2, of its Form 990; or check the box on line H of its Form 990-EZ or on its Form 990-PF, Part I, line 2, to certify that it doesn't meet the filing requirements of Schedule B (Form 990, 990-EZ, or 990-PF).

LHA For Paperwork Reduction Act Notice, see the instructions for Form 990, 990-EZ, or 990-PF.

Schedule B (Form 990, 990-EZ, or 990-PF) (2020)

Name of organization

Employer identification number

THE ARC TAMPA BAY, INC.**59-1056551****Part I Contributors** (see instructions). Use duplicate copies of Part I if additional space is needed.

(a) No.	(b) Name, address, and ZIP + 4	(c) Total contributions	(d) Type of contribution
<u>1</u>		\$ <u>989,103.</u>	Person <input checked="" type="checkbox"/> Payroll <input type="checkbox"/> Noncash <input type="checkbox"/> (Complete Part II for noncash contributions.)
(a) No.	(b) Name, address, and ZIP + 4	(c) Total contributions	(d) Type of contribution
<u>2</u>		\$ <u>71,345.</u>	Person <input checked="" type="checkbox"/> Payroll <input type="checkbox"/> Noncash <input type="checkbox"/> (Complete Part II for noncash contributions.)
(a) No.	(b) Name, address, and ZIP + 4	(c) Total contributions	(d) Type of contribution
<u>3</u>		\$ <u>69,588.</u>	Person <input checked="" type="checkbox"/> Payroll <input type="checkbox"/> Noncash <input type="checkbox"/> (Complete Part II for noncash contributions.)
(a) No.	(b) Name, address, and ZIP + 4	(c) Total contributions	(d) Type of contribution
<u>4</u>		\$ <u>128,295.</u>	Person <input checked="" type="checkbox"/> Payroll <input type="checkbox"/> Noncash <input type="checkbox"/> (Complete Part II for noncash contributions.)
(a) No.	(b) Name, address, and ZIP + 4	(c) Total contributions	(d) Type of contribution
<u>5</u>		\$ <u>242,573.</u>	Person <input checked="" type="checkbox"/> Payroll <input type="checkbox"/> Noncash <input type="checkbox"/> (Complete Part II for noncash contributions.)
(a) No.	(b) Name, address, and ZIP + 4	(c) Total contributions	(d) Type of contribution
<u>6</u>		\$ <u>198,581.</u>	Person <input checked="" type="checkbox"/> Payroll <input type="checkbox"/> Noncash <input type="checkbox"/> (Complete Part II for noncash contributions.)

Name of organization

Employer identification number

THE ARC TAMPA BAY, INC.

59-1056551

Part I Contributors (see instructions). Use duplicate copies of Part I if additional space is needed.

(a) No.	(b) Name, address, and ZIP + 4	(c) Total contributions	(d) Type of contribution
7		\$ 1,466,335.	Person <input checked="" type="checkbox"/> Payroll <input type="checkbox"/> Noncash <input type="checkbox"/> (Complete Part II for noncash contributions.)
(a) No.	(b) Name, address, and ZIP + 4	(c) Total contributions	(d) Type of contribution
(a) No.	(b) Name, address, and ZIP + 4	(c) Total contributions	(d) Type of contribution
(a) No.	(b) Name, address, and ZIP + 4	(c) Total contributions	(d) Type of contribution
(a) No.	(b) Name, address, and ZIP + 4	(c) Total contributions	(d) Type of contribution
(a) No.	(b) Name, address, and ZIP + 4	(c) Total contributions	(d) Type of contribution

Name of organization

Employer identification number

THE ARC TAMPA BAY, INC.

59-1056551

Part II Noncash Property (see instructions). Use duplicate copies of Part II if additional space is needed.

(a) No. from Part I	(b) Description of noncash property given	(c) FMV (or estimate) (See instructions.)	(d) Date received
	_____ _____ _____ _____	\$ _____	_____
	(b) Description of noncash property given	(c) FMV (or estimate) (See instructions.)	(d) Date received
	_____ _____ _____ _____	\$ _____	_____
	(b) Description of noncash property given	(c) FMV (or estimate) (See instructions.)	(d) Date received
	_____ _____ _____ _____	\$ _____	_____
	(b) Description of noncash property given	(c) FMV (or estimate) (See instructions.)	(d) Date received
	_____ _____ _____ _____	\$ _____	_____
	(b) Description of noncash property given	(c) FMV (or estimate) (See instructions.)	(d) Date received
	_____ _____ _____ _____	\$ _____	_____
	(b) Description of noncash property given	(c) FMV (or estimate) (See instructions.)	(d) Date received
	_____ _____ _____ _____	\$ _____	_____
	(b) Description of noncash property given	(c) FMV (or estimate) (See instructions.)	(d) Date received

Name of organization	Employer identification number
THE ARC TAMPA BAY, INC.	59-1056551

Part III Exclusively religious, charitable, etc., contributions to organizations described in section 501(c)(7), (8), or (10) that total more than \$1,000 for the year from any one contributor. Complete columns (a) through (e) and the following line entry. For organizations completing Part III, enter the total of exclusively religious, charitable, etc., contributions of \$1,000 or less for the year. (Enter this info. once.) \$ _____
Use duplicate copies of Part III if additional space is needed.

(a) No. from Part I	(b) Purpose of gift	(c) Use of gift	(d) Description of how gift is held

(e) Transfer of gift

Transferee's name, address, and ZIP + 4	Relationship of transferor to transferee

(a) No. from Part I	(b) Purpose of gift	(c) Use of gift	(d) Description of how gift is held

(e) Transfer of gift

Transferee's name, address, and ZIP + 4	Relationship of transferor to transferee

(a) No. from Part I	(b) Purpose of gift	(c) Use of gift	(d) Description of how gift is held

(e) Transfer of gift

Transferee's name, address, and ZIP + 4	Relationship of transferor to transferee

(a) No. from Part I	(b) Purpose of gift	(c) Use of gift	(d) Description of how gift is held

(e) Transfer of gift

Transferee's name, address, and ZIP + 4	Relationship of transferor to transferee

SCHEDULE D
(Form 990)

Department of the Treasury
Internal Revenue Service

Supplemental Financial Statements

▶ Complete if the organization answered "Yes" on Form 990, Part IV, line 6, 7, 8, 9, 10, 11a, 11b, 11c, 11d, 11e, 11f, 12a, or 12b. ▶ Attach to Form 990.
▶ Go to www.irs.gov/Form990 for instructions and the latest information.

OMB No. 1545-0047

2020

Open to Public Inspection

Name of the organization

THE ARC TAMPA BAY, INC.

Employer identification number
59-1056551

Part I Organizations Maintaining Donor Advised Funds or Other Similar Funds or Accounts. Complete if the

organization answered "Yes" on Form 990, Part IV, line 6.

	(a) Donor advised funds	(b) Funds and other accounts
1 Total number at end of year		
2 Aggregate value of contributions to (during year)		
3 Aggregate value of grants from (during year)		
4 Aggregate value at end of year		

- 5 Did the organization inform all donors and donor advisors in writing that the assets held in donor advised funds are the organization's property, subject to the organization's exclusive legal control? Yes No
- 6 Did the organization inform all grantees, donors, and donor advisors in writing that grant funds can be used only for charitable purposes and not for the benefit of the donor or donor advisor, or for any other purpose conferring impermissible private benefit? Yes No

Part II Conservation Easements. Complete if the organization answered "Yes" on Form 990, Part IV, line 7.

- 1 Purpose(s) of conservation easements held by the organization (check all that apply).
 Preservation of land for public use (for example, recreation or education) Preservation of a historically important land area
 Protection of natural habitat Preservation of a certified historic structure
 Preservation of open space

- 2 Complete lines 2a through 2d if the organization held a qualified conservation contribution in the form of a conservation easement on the last day of the tax year.

	Held at the End of the Tax Year
a Total number of conservation easements	2a
b Total acreage restricted by conservation easements	2b
c Number of conservation easements on a certified historic structure included in (a)	2c
d Number of conservation easements included in (c) acquired after 7/25/06, and not on a historic structure listed in the National Register	2d

- 3 Number of conservation easements modified, transferred, released, extinguished, or terminated by the organization during the tax year ▶
- 4 Number of states where property subject to conservation easement is located ▶
- 5 Does the organization have a written policy regarding the periodic monitoring, inspection, handling of violations, and enforcement of the conservation easements it holds? Yes No
- 6 Staff and volunteer hours devoted to monitoring, inspecting, handling of violations, and enforcing conservation easements during the year ▶
- 7 Amount of expenses incurred in monitoring, inspecting, handling of violations, and enforcing conservation easements during the year ▶ \$
- 8 Does each conservation easement reported on line 2(d) above satisfy the requirements of section 170(h)(4)(B)(i) and section 170(h)(4)(B)(ii)? Yes No
- 9 In Part XIII, describe how the organization reports conservation easements in its revenue and expense statement and balance sheet, and include, if applicable, the text of the footnote to the organization's financial statements that describes the organization's accounting for conservation easements.

Part III Organizations Maintaining Collections of Art, Historical Treasures, or Other Similar Assets.

Complete if the organization answered "Yes" on Form 990, Part IV, line 8.

- 1a If the organization elected, as permitted under FASB ASC 958, not to report in its revenue statement and balance sheet works of art, historical treasures, or other similar assets held for public exhibition, education, or research in furtherance of public service, provide in Part XIII the text of the footnote to its financial statements that describes these items.
- b If the organization elected, as permitted under FASB ASC 958, to report in its revenue statement and balance sheet works of art, historical treasures, or other similar assets held for public exhibition, education, or research in furtherance of public service, provide the following amounts relating to these items:

(i) Revenue included on Form 990, Part VIII, line 1	▶ \$	_____
(ii) Assets included in Form 990, Part X	▶ \$	_____

2 If the organization received or held works of art, historical treasures, or other similar assets for financial gain, provide the following amounts required to be reported under FASB ASC 958 relating to these items:

a Revenue included on Form 990, Part VIII, line 1	▶ \$	_____
b Assets included in Form 990, Part X	▶ \$	_____

LHA For Paperwork Reduction Act Notice, see the Instructions for Form 990.

Schedule D (Form 990) 2020

032051 12-01-20

Part III Organizations Maintaining Collections of Art, Historical Treasures, or Other Similar Assets (continued)

3 Using the organization's acquisition, accession, and other records, check any of the following that make significant use of its collection items (check all that apply):

- a Public exhibition
- b Scholarly research
- c Preservation for future generations
- d Loan or exchange program
- e Other

4 Provide a description of the organization's collections and explain how they further the organization's exempt purpose in Part XIII.
 5 During the year, did the organization solicit or receive donations of art, historical treasures, or other similar assets to be sold to raise funds rather than to be maintained as part of the organization's collection? Yes No

Part IV Escrow and Custodial Arrangements. Complete if the organization answered "Yes" on Form 990, Part IV, line 9, or reported an amount on Form 990, Part X, line 21.

1a Is the organization an agent, trustee, custodian or other intermediary for contributions or other assets not included on Form 990, Part X? Yes No
 b If "Yes," explain the arrangement in Part XIII and complete the following table:

	1c	1d	1e	1f
c Beginning balance				Amount
d Additions during the year				
e Distributions during the year				
f Ending balance				

2a Did the organization include an amount on Form 990, Part X, line 21, for escrow or custodial account liability? Yes No
 b If "Yes," explain the arrangement in Part XIII. Check here if the explanation has been provided on Part XIII

Part V Endowment Funds. Complete if the organization answered "Yes" on Form 990, Part IV, line 10.

	(a) Current year	(b) Prior year	(c) Two years back	(d) Three years back	(e) Four years back
1a Beginning of year balance	1,802,054.	1,898,698.			
b Contributions	470,895.		2,307,007.		
c Net investment earnings, gains, and losses	220,948.	188,484.	91,691.		
d Grants or scholarships					
e Other expenditures for facilities and programs		261,713.	500,000.		
f Administrative expenses	26,399.	23,415.			
g End of year balance	2,467,498.	1,802,054.	1,898,698.		

2 Provide the estimated percentage of the current year end balance (line 1g, column (a)) held as:

- a Board designated or quasi-endowment 100 %
- b Permanent endowment .0000 %
- c Term endowment .0000 %

The percentages on lines 2a, 2b, and 2c should equal 100%.

3a Are there endowment funds not in the possession of the organization that are held and administered for the organization by:

- (i) Unrelated organizations
 - (ii) Related organizations
- b If "Yes" on line 3a(ii), are the related organizations listed as required on Schedule R?
- 4 Describe in Part XIII the intended uses of the organization's endowment funds.

	Yes	No
3a(i)		<input checked="" type="checkbox"/>
3a(ii)	<input checked="" type="checkbox"/>	
3b	<input checked="" type="checkbox"/>	

Part VI Land, Buildings, and Equipment.

Complete if the organization answered "Yes" on Form 990, Part IV, line 11a. See Form 990, Part X, line 10.

Description of property	(a) Cost or other basis (investment)	(b) Cost or other basis (other)	(c) Accumulated depreciation	(d) Book value
1a Land		1,719,357.		1,719,357.
b Buildings		6,071,609.	3,640,699.	2,430,910.
c Leasehold improvements				
d Equipment		2,595,179.	2,179,104.	416,075.
e Other		684,669.	435,574.	249,095.

Total. Add lines 1a through 1e. (Column (d) must equal Form 990, Part X, column (B), line 10c.)

4,815,437.

Schedule D (Form 990) 2020

Part VII Investments - Other Securities.

Complete if the organization answered "Yes" on Form 990, Part IV, line 11b. See Form 990, Part X, line 12.

(a) Description of security or category (including name of security)	(b) Book value	(c) Method of valuation: Cost or end-of-year market value
(1) Financial derivatives		
(2) Closely held equity interests		
(3) Other		
(A)		
(B)		
(C)		
(D)		
(E)		
(F)		
(G)		
(H)		

Total. (Col. (b) must equal Form 990, Part X, col. (B) line 12.) **▲**

Part VIII Investments - Program Related.

Complete if the organization answered "Yes" on Form 990, Part IV, line 11c. See Form 990, Part X, line 13.

(a) Description of investment	(b) Book value	(c) Method of valuation: Cost or end-of-year market value
(1)		
(2)		
(3)		
(4)		
(5)		
(6)		
(7)		
(8)		
(9)		

Total. (Col. (b) must equal Form 990, Part X, col. (B) line 13.) **▲**

Part IX Other Assets.

Complete if the organization answered "Yes" on Form 990, Part IV, line 11d. See Form 990, Part X, line 15.

(a) Description	(b) Book value
(1) DUE FROM AFFILIATES	278,127.
(2) GIFTED LEASE FACILITY	2,121,850.
(3)	
(4)	
(5)	
(6)	
(7)	
(8)	
(9)	

Total. (Column (b) must equal Form 990, Part X, col. (B) line 15.) **▲** 2,399,977.

Part X Other Liabilities.

Complete if the organization answered "Yes" on Form 990, Part IV, line 11e or 11f. See Form 990, Part X, line 25.

(a) Description of liability	(b) Book value
1. (1) Federal income taxes	
(2)	
(3)	
(4)	
(5)	
(6)	
(7)	
(8)	
(9)	

Total. (Column (b) must equal Form 990, Part X, col. (B) line 25.) **▲**

2. Liability for uncertain tax positions. In Part XIII, provide the text of the footnote to the organization's financial statements that reports the organization's liability for uncertain tax positions under FASB ASC 740. Check here if the text of the footnote has been provided in Part XIII.

Part XI Reconciliation of Revenue per Audited Financial Statements With Revenue per Return.

Complete if the organization answered "Yes" on Form 990, Part IV, line 12a.

Table with 5 main rows and sub-rows (a-e, 1-5) for reconciliation of revenue. Total revenue is 11,923,700.

Part XII Reconciliation of Expenses per Audited Financial Statements With Expenses per Return.

Complete if the organization answered "Yes" on Form 990, Part IV, line 12a.

Table with 5 main rows and sub-rows (a-e, 1-5) for reconciliation of expenses. Total expenses are 12,964,999.

Part XIII Supplemental Information.

Provide the descriptions required for Part II, lines 3, 5, and 9; Part III, lines 1a and 4; Part IV, lines 1b and 2b; Part V, line 4; Part X, line 2; Part XI, lines 2d and 4b; and Part XII, lines 2d and 4b. Also complete this part to provide any additional information.

PART V, LINE 4:

THE ARC TAMPA BAY HAS ADOPTED INVESTMENT AND SPENDING POLICIES FOR ENDOWMENT ASSETS THAT ATTEMPT TO PROVIDE A PREDICTABLE STREAM OF FUNDING TO ITS PROGRAMS WHILE SEEKING TO MAINTAIN THE PURCHASING POWER OF THE ENDOWMENT ASSETS.

IN ORDER TO MEET THE NEEDS OF THE ARC TAMPA BAY, INC., THE INVESTMENT STRATEGY IS TO EMPHASIZE TOTAL RETURN, WHICH IS THE AGGREGATE RETURN FROM CAPITAL APPRECIATION PLUS DIVIDEND AND INTEREST INCOME. SPECIFICALLY, THE PRIMARY OBJECTIVE IN THE INVESTMENT MANAGEMENT FOR THE RESERVE FUND ASSETS SHALL BE:

Part XIII Supplemental Information *(continued)*

LIQUIDITY: TO ENSURE THE ABILITY TO MEET ALL EXPECTED OR UNEXPECTED CASH FLOW NEEDS BY INVESTING IN SECURITIES THAT CAN BE SOLD READILY AND EFFICIENTLY.

PRESERVATION OF PURCHASING POWER AFTER SPENDING: TO ACHIEVE RETURNS IN LINE WITH THE RATE OF INFLATION PLUS SPENDING OVER THE INVESTMENT HORIZON IN ORDER TO PRESERVE PURCHASING POWER OF RESERVE FUND ASSETS. RISK CONTROL IS AN IMPORTANT ELEMENT IN THE INVESTMENT OF THE RESERVE FUND ASSETS.

INCOME AND GROWTH: TO ACHIEVE A BALANCED RETURN OF CURRENT INCOME AND MODEST GROWTH OF PRINCIPAL.

PART X, LINE 2:

THE AGENCY AND EACH AFFILIATE ARE EXEMPT FROM FEDERAL INCOME TAXES UNDER SECTION 501(C)(3) OF THE INTERNAL REVENUE CODE AND APPLICATION OF STATE LAW. THE ORGANIZATION HAS ADOPTED THE PROVISIONS OF FASB ASC TOPIC 740, INCOME TAXES. AT SEPTEMBER 30, 2021, MANAGEMENT DOES NOT BELIEVE IT HAS TAKEN ANY TAX POSITIONS THAT ARE SUBJECT TO A SIGNIFICANT DEGREE OF UNCERTAINTY. TAX FILINGS FOR FISCAL YEARS AFTER SEPTEMBER 30, 2017 REMAIN OPEN FOR EXAMINATION.

PART XI, LINE 4B - OTHER ADJUSTMENTS:

CONTRIBUTIONS FROM FOUNDATION	985,209.
COST OF GOODS SOLD REPORTED ON PART VIII, LINE 10B	-1,604.
GAIN ON SALE OF FIXED ASSETS	395,958.
GAIN ON EXTINGUISHMENT OF DEBT	1,466,335.
TOTAL TO SCHEDULE D, PART XI, LINE 4B	2,845,898.

SCHEDULE O
(Form 990 or 990-EZ)

Department of the Treasury
Internal Revenue Service

Supplemental Information to Form 990 or 990-EZ

Complete to provide information for responses to specific questions on
Form 990 or 990-EZ or to provide any additional information.

▶ Attach to Form 990 or 990-EZ.
▶ Go to www.irs.gov/Form990 for the latest information.

OMB No. 1545-0047

2020

Open to Public
Inspection

Name of the organization

THE ARC TAMPA BAY, INC.

Employer identification number

59-1056551

FORM 990, PART III, LINE 4C, PROGRAM SERVICE ACCOMPLISHMENTS:

THE ARC TAMPA BAY ASSISTS INDIVIDUALS WITH IDD BY PROVIDING ASSISTANCE
IN HELPING TO MANAGE EXTREMELY CHALLENGING BEHAVIORS. THE BEHAVIOR TEAM
HELPS TO MINIMIZE CHALLENGING BEHAVIORS BY REPLACING THEM WITH
FUNCTIONALLY EQUIVALENT REPLACEMENT BEHAVIORS WHEN APPLICABLE. A
DETERMINATION IS MADE IF THE INDIVIDUAL REQUIRES ADDITIONAL SERVICES,
AFTER CONDUCTING A THOROUGH BEHAVIORAL ASSESSMENT. THE ARC TAMPA BAY
HAS BEHAVIOR ANALYSTS ON STAFF TO WRITE A PERSON-CENTERED BEHAVIOR PLAN
AND TRAINS THE STAFF PROVIDING THE INDIVIDUAL WITH IDD THEIR SERVICES.
THEY COMPLETE STAFF PROFICIENCY EVALUATIONS AND PROVIDE FEEDBACK ON THE
STAFF AND THEIR INTERACTION WITH THE INDIVIDUAL BASED ON THEIR
PERSON-CENTERED PLAN. THE ARC TAMPA BAY PROVIDES THE NECESSARY LEVEL OF
ASSISTANCE TO ENSURE THOSE WITH ANY CHALLENGING BEHAVIORS CAN SAFELY
LIVE IN THEIR HOME AND SUCCESSFULLY ACCESS THE COMMUNITY.

FORM 990, PART III, LINE 4D, OTHER PROGRAM SERVICES:

TRANSPORTATION SERVICES PROVIDED THROUGH THE ARC TAMPA BAY'S
TRANSPORTATION PROGRAM ARE AVAILABLE TO INDIVIDUALS WHO ARE PRESENTLY
RECEIVING SERVICES FROM ONE OF THE ARC TAMPA BAY'S NUMEROUS PROGRAMS.
THE ARC TAMPA BAY SERVES PEOPLE WITH INTELLECTUAL AND DEVELOPMENTAL
DISABILITIES FROM THE TAMPA BAY AREA. TRANSPORTATION IS AN ADJUNCT
SERVICE AND THE AGENCY'S TRANSPORTATION PROGRAM OPERATES PRIMARILY IN
THE NORTHERN AND CENTRAL AREAS OF PINELLAS COUNTY, FLORIDA.

WE PROVIDE A RANGE OF TRIP PURPOSES THAT INCLUDE: MEDICAL, NUTRITION,
SHOPPING, SOCIAL SERVICE, EDUCATIONAL, EMPLOYMENT, SOCIAL, AND

LHA For Paperwork Reduction Act Notice, see the Instructions for Form 990 or 990-EZ. Schedule O (Form 990 or 990-EZ) 2020

032211 11-20-20

Name of the organization

THE ARC TAMPA BAY, INC.

Employer identification number
59-1056551

RECREATIONAL. CURRENTLY, WE USE A VARIETY OF VEHICLES TO PROVIDE PASSENGER SERVICES. OUR FLEET INCLUDES VANS, MODIFIED VANS, CARS, TRUCKS AND FREIGHTLINERS (WAREHOUSE). ELEVEN OF OUR VEHICLES ARE EQUIPPED FOR WHEELCHAIR SERVICE. OUR FLEET OF VEHICLES IS MAINTAINED BY A VARIETY OF LOCAL GARAGES EQUIPPED TO PERFORM REQUIRED INSPECTIONS AND NEEDED REPAIRS. WE PRESENTLY HAVE 35 VEHICLES FOR PASSENGER TRANSPORT. FUNDING OBTAINED THROUGH THE FEDERAL TRANSIT AUTHORITY WITH LOCAL OVERSIGHT BY THE FLORIDA DEPARTMENT OF TRANSPORTATION HAS BEEN INSTRUMENTAL IN ENSURING THAT OUR FLEET STAYS UP-TO-DATE AND THAT VEHICLES REACHING THEIR "USEFUL LIFE" CAN BE RETIRED FROM THE FLEET. EXPENSES \$ 932. INCLUDING GRANTS OF \$ 0. REVENUE \$ 11,237.

THE HEALTH SERVICES DEPARTMENT PROVIDES THE MEDICAL OVERSIGHT FOR OVER 200 INDIVIDUALS WITH INTELLECTUAL AND DEVELOPMENTAL DISABILITIES WITHIN THE MANY DIFFERENT PROGRAMS THAT THE ARC TB OFFERS. THIS INCLUDES MULTIPLE HOURS OF ASSESSMENTS AND DIRECT HANDS ON CARE EACH MONTH FOR EACH CONSUMER. THE FUNDING FROM THE STATE OF FLORIDA REQUIRES THAT FOR SOME OF THE ELIGIBLE SERVICES A REGISTERED NURSE MUST PROVIDE THE MEDICAL OVERSIGHT WORKING CLOSELY WITH STAFF TO MAKE SURE THAT THE DOCTOR'S ORDERS AND OTHER HEALTH RELATED GOALS AND OBJECTIVES ARE FOLLOWED. THE COST OF PROVIDING THESE PROFESSIONAL NURSING SERVICES IS THE RESPONSIBILITY OF THE ARC TB SO EVEN THOUGH IT IS A REQUIREMENT FROM THE STATE, THESE PROFESSIONAL SERVICES ARE NOT DIRECTLY FUNDED THROUGH THE STATE.

EXPENSES \$ 1,306. INCLUDING GRANTS OF \$ 0. REVENUE \$ 0.

OTHER PROGRAMS: THE ARC TAMPA BAY HAS A DIVERSE TEAM OF ADMINISTRATORS WHO KEEP EACH PROGRAM RUNNING STRONG. EACH PROGRAM IS SEPARATED INTO

Name of the organization

THE ARC TAMPA BAY, INC.

Employer identification number
59-1056551

DIVISIONS, WHICH HAVE THEIR OWN DESIGNATED TEAM OF ADMINISTRATORS.
 DIVISIONS INCLUDE ADULT DAY TRAINING DIVISION, BEHAVIOR INTENSIVE
 RESIDENTIAL PROGRAM, MEDICALLY ELDERLY PROGRAMS, MILD/MODERATE
 DIVISION, AND THE HIGHER SKILLS TEAM.
 EXPENSES \$ 1,148,942. INCLUDING GRANTS OF \$ 0. REVENUE \$ 4,281.

FORM 990, PART VI, SECTION A, LINE 2:

BOARD MEMBERS GERALD (JERRY) FIGURSKI AND MELODY FIGURSKI ARE HUSBAND AND
 WIFE.

FORM 990, PART VI, SECTION A, LINE 6:

ALL PERSONS, REGARDLESS OF RACE, COLOR, CREED OR NATIONAL ORIGIN,
 INTERESTED IN THE PURPOSE OF THIS ORGANIZATION AND WHOSE PHILOSOPHY IS NOT
 IN CONFLICT WITH THE PURPOSES AND POLICIES OF THE ARC OF FLORIDA AND THE
 ARC OF THE UNITED STATES ARE ELIGIBLE FOR MEMBERSHIP IN TATB.

MEMBERSHIP MAY BE OBTAINED ON APPLICATION TO TATB. THE BOARD OF DIRECTORS
 OF TATB MAY ESTABLISH CLASSIFICATIONS OF MEMBERSHIP AND DUES, REVISING SAME
 AS IT DEEMS NECESSARY. ALL CLASSIFICATIONS OF DUES-PAYING MEMBERSHIP SHALL
 BE CONSIDERED AS ACTIVE MEMBERS, WITH VOTING RIGHTS. HONORARY, NON-VOTING
 MEMBERSHIP MAY BE AWARDED TO INDIVIDUALS AT THE DISCRETION OF THE BOARD OF
 DIRECTORS. A MEMBER IN GOOD STANDING SHALL BE ELIGIBLE TO SERVE AS DIRECTOR
 AND/OR OFFICER AND TO VOTE IN PERSON OR BY PROXY - WRITTEN, EMAILED, OR
 FAXED.

NO PERSON WHO IS AN EMPLOYEE OF TATB OR THEIR IMMEDIATE FAMILY SHALL BE A
 VOTING MEMBER NOR BE ELIGIBLE FOR ELECTION AS A DIRECTOR OR AN OFFICER.

Name of the organization

THE ARC TAMPA BAY, INC.

Employer identification number
59-1056551

FORM 990, PART VI, SECTION A, LINE 7A:

THE NOMINATING COMMITTEE SHALL PRESENT THE SLATE OF OFFICERS AND DIRECTORS TO BE CONSIDERED FOR ELECTION TO THE BOARD OF DIRECTORS PRIOR TO THE ANNUAL MEMBERSHIP MEETING. THE SLATE OF OFFICERS AND DIRECTORS TO BE CONSIDERED FOR ELECTION BY TATB MEMBERS, AS ENDORSED BY THE BOARD, SHALL BE PRESENTED TO THE GENERAL MEMBERSHIP NOT LESS THAN 15 DAYS PRIOR TO THE ANNUAL MEMBERSHIP MEETING.

THE MEMBERS OF TATB AT THE ANNUAL MEETING SHALL ELECT ALL OFFICERS WHO SHALL HOLD OFFICE FOR A TERM OF ONE YEAR OR UNTIL THEIR SUCCESSORS SHALL BE DULY ELECTED.

FORM 990, PART VI, SECTION B, LINE 11B:

FORM 990 IS PRESENTED TO THE FINANCE COMMITTEE (A SUB-COMMITTEE OF THE BOARD OF DIRECTORS WHICH INCLUDES THE PRESIDENT, TREASURER, AND SECRETARY) FOR REVIEW PRIOR TO FILING. MANY COMMITTEE MEMBERS HAVE RECEIVED SPECIAL EDUCATION RELATED TO KEY ASPECTS OF THE FORM 990. THE FINANCE COMMITTEE WILL MAKE RECOMMENDATIONS TO THE FULL BOARD IF NECESSARY AT THE FOLLOWING FULL BOARD MEETING.

FORM 990, PART VI, SECTION B, LINE 12C:

THE RISK MANAGEMENT COMMITTEE, A SUB-COMMITTEE OF THE BOARD, MONITORS THE CONFLICT OF INTEREST POLICY QUARTERLY. AS REQUIRED FOR EACH SUB-COMMITTEE, A "CONFLICT OF INTEREST" MESSAGE IS STATED AT THE BEGINNING OF EACH MEETING ACCORDING TO WHAT THE AGENDA FOR EACH MEETING DECLARES.

FORM 990, PART VI, SECTION B, LINE 15:

1) DURING THE 11TH MONTH OF THE FISCAL YEAR THE EXECUTIVE DIRECTOR MUST

Name of the organization

THE ARC TAMPA BAY, INC.

Employer identification number
59-1056551

PRESENT IN WRITING THEIR ASSESSMENT OF MEASURABLE GOALS FOR THEIR POSITION. THIS WILL INCLUDE AT A MINIMUM THEIR OPINION ON HOW THEY HAVE ACHIEVED THE FOLLOWING STANDARD GOALS: MANAGEMENT OF THE AGENCY BUDGET; LEGISLATIVE MEASURES; AND AGENCY STABILITY.

2) THE EXECUTIVE DIRECTOR WILL ALSO PRESENT THE METHOD OF ASSESSING THE ASSOCIATE EXECUTIVE DIRECTORS' POSITIONS. ALTHOUGH THE EXECUTIVE DIRECTOR WILL HAVE THE FINAL DECISION FOR EACH ASSOCIATE, THE ASSESSMENT PROCESS WILL BE DISCUSSED WITH THE BOARD ON AN ANNUAL BASIS.

3) THE EXECUTIVE COMMITTEE WILL MEET WITH THE EXECUTIVE DIRECTOR DURING THE SECOND HALF OF THE 11TH MONTH IN THE FISCAL YEAR. DURING THIS MEETING THE DOCUMENTATION OF EXPECTATIONS THAT THE EXECUTIVE DIRECTOR HAD COMPILED WILL BE PRESENTED AND DISCUSSED FOR THE EXECUTIVE DIRECTOR'S POSITION.

4) THIS MEETING WILL BE USED TO GATHER INFORMATION, ASK QUESTIONS TO CLARIFY ITEMS IF NECESSARY AND DRAW CERTAIN CONCLUSIONS ABOUT THE YEAR THEN COMPLETED. THE MEETING WILL ALSO FORMULATE A BASIS FOR THE NEXT FISCAL YEAR'S GOALS FOR THE EXECUTIVE DIRECTOR'S POSITION.

5) THE EXECUTIVE COMMITTEE, AFTER EVALUATING THE INFORMATION THEY HAVE GATHERED, WILL BRING THE SUPPLIED INFORMATION WITH THE APPROPRIATE SUGGESTIONS AND PROPOSALS TO THE FULL BOARD OF DIRECTORS MEETING IN THE 12TH MONTH OF THE FISCAL YEAR. THE FULL BOARD WILL THEN APPROVE (OR DISAPPROVE) THE PROPOSALS SET BY THE EXECUTIVE COMMITTEE. THIS MUST BE MET BY A QUORUM OF THE BOARD OF DIRECTORS.

FORM 990, PART VI, SECTION C, LINE 19:

THE ORGANIZATION'S GOVERNING DOCUMENTS, CONFLICT OF INTEREST POLICY, AND FINANCIAL STATEMENTS ARE MADE AVAILABLE TO THE PUBLIC UPON REQUEST IN PERSON AT THE ADMINISTRATION OFFICE DURING NORMAL BUSINESS HOURS.

Name of the organization

THE ARC TAMPA BAY, INC.

Employer identification number

59-1056551

FORM 990, PART XII, LINE 2C:

THE FINANCE COMMITTEE IS GIVEN THE AUDIT IN ADVANCE OF THE BOARD OF DIRECTORS MEETING TO GO THROUGH MORE DETAIL THAN MAY BE PRESENTED AT THE FULL BOARD MEETING. THE FINANCE COMMITTEE ALSO WILL HELP WITH THE PROCESS OF SELECTING THE INDEPENDENT AUDITOR AND BRING THE SUGGESTIONS TO THE FULL BOARD MEETING FOR APPROVAL.

**SCHEDULE R
(Form 990)**

Department of the Treasury
Internal Revenue Service

Related Organizations and Unrelated Partnerships

▶ Complete if the organization answered "Yes" on Form 990, Part IV, line 33, 34, 35b, 36, or 37.
▶ Attach to Form 990.

▶ Go to www.irs.gov/Form990 for instructions and the latest information.

OMB No. 1545-0047

2020

Open to Public
Inspection

Name of the organization **THE ARC TAMPA BAY, INC.** Employer identification number **59-1056551**

Part I Identification of Disregarded Entities. Complete if the organization answered "Yes" on Form 990, Part IV, line 33.

(a) Name, address, and EIN (if applicable) of disregarded entity	(b) Primary activity	(c) Legal domicile (state or foreign country)	(d) Total income	(e) End-of-year assets	(f) Direct controlling entity

Part II Identification of Related Tax-Exempt Organizations. Complete if the organization answered "Yes" on Form 990, Part IV, line 34, because it had one or more related tax-exempt organizations during the tax year.

(a) Name, address, and EIN of related organization	(b) Primary activity	(c) Legal domicile (state or foreign country)	(d) Exempt Code section	(e) Public charity status (if section 501(c)(3))	(f) Direct controlling entity	(g) Section 512(b)(13) controlled entity?	
						Yes	No
THE ARC TAMPA BAY FOUNDATION, INC. - 59-2174961, 1501 N BELCHER ROAD, STE 244, CLEARWATER, FL 33765	PROVIDE FINANCIAL SUPPORT TO THE ARC TAMPA BAY, INC.	FLORIDA	501(C)(3)	LINE 7	THE ARC TAMPA BAY, INC.	X	
UPARC APARTMENTS, INC. - 59-2846971 1501 N BELCHER ROAD, STE 249 CLEARWATER, FL 33765	PROVIDE HOMES TO CHALLENGED CONSUMERS ASSOCIATED WITH THE ARC	FLORIDA	501(C)(3)	LINE 7	THE ARC TAMPA BAY, INC.	X	
RHA BORROWER CORPORATION - 59-2244936 1501 N BELCHER ROAD, STE 249 CLEARWATER, FL 33765	PROVIDE HOMES TO CHALLENGED CONSUMERS ASSOCIATED WITH THE ARC	FLORIDA	501(C)(3)	LINE 7	THE ARC TAMPA BAY, INC.	X	
RHA BORROWER CORPORATION II - 59-2296594 1501 N BELCHER ROAD, STE 249 CLEARWATER, FL 33765	PROVIDE HOMES TO CHALLENGED CONSUMERS ASSOCIATED WITH THE ARC	FLORIDA	501(C)(3)	LINE 7	THE ARC TAMPA BAY, INC.	X	

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SEE PART VII FOR CONTINUATIONS

Part II Continuation of Identification of Related Tax-Exempt Organizations

Table with 8 columns: (a) Name, address, and EIN of related organization; (b) Primary activity; (c) Legal domicile (state or foreign country); (d) Exempt Code section; (e) Public charity status (if section 501(c)(3)); (f) Direct controlling entity; (g) Section 512(b)(13) controlled organization? (Yes/No). Rows include UPARC HOUSING I-V, INC. - 59-2394285, 59-2829921, 59-2876046, 59-3250595, 59-3250598.

Part III Identification of Related Organizations Taxable as a Partnership. Complete if the organization answered "Yes" on Form 990, Part IV, line 34, because it had one or more related organizations treated as a partnership during the tax year.

(a) Name, address, and EIN of related organization	(b) Primary activity	(c) Legal domicile (state or foreign country)	(d) Direct controlling entity	(e) Predominant income (related, unrelated, excluded from tax under sections 512-514)	(f) Share of total income	(g) Share of end-of-year assets	(h) Disproportionate allocations?		(i) Code V-UBI amount in box 20 of Schedule K-1 (Form 1065)	(j) General or managing partner?		(k) Percentage ownership
							Yes	No		Yes	No	

Part IV Identification of Related Organizations Taxable as a Corporation or Trust. Complete if the organization answered "Yes" on Form 990, Part IV, line 34, because it had one or more related organizations treated as a corporation or trust during the tax year.

(a) Name, address, and EIN of related organization	(b) Primary activity	(c) Legal domicile (state or foreign country)	(d) Direct controlling entity	(e) Type of entity (C corp, S corp, or trust)	(f) Share of total income	(g) Share of end-of-year assets	(h) Percentage ownership	(i) Section 512(b)(13) controlled entity?	
								Yes	No

Part V Transactions With Related Organizations. Complete if the organization answered "Yes" on Form 990, Part IV, line 34, 35b, or 36.

Note: Complete line 1 if any entity is listed in Parts II, III, or IV of this schedule.

1 During the tax year, did the organization engage in any of the following transactions with one or more related organizations listed in Parts II-IV?

	Yes	No
a Receipt of (i) interest, (ii) annuities, (iii) royalties, or (iv) rent from a controlled entity		X
b Gift, grant, or capital contribution to related organization(s)		X
c Gift, grant, or capital contribution from related organization(s)	X	
d Loans or loan guarantees to or for related organization(s)	X	
e Loans or loan guarantees by related organization(s)		X
f Dividends from related organization(s)		X
g Sale of assets to related organization(s)		X
h Purchase of assets from related organization(s)		X
i Exchange of assets with related organization(s)		X
j Lease of facilities, equipment, or other assets to related organization(s)		X
k Lease of facilities, equipment, or other assets from related organization(s)		X
l Performance of services or membership or fundraising solicitations for related organization(s)	X	
m Performance of services or membership or fundraising solicitations by related organization(s)		X
n Sharing of facilities, equipment, mailing lists, or other assets with related organization(s)	X	
o Sharing of paid employees with related organization(s)	X	
p Reimbursement paid to related organization(s) for expenses		X
q Reimbursement paid by related organization(s) for expenses		X
r Other transfer of cash or property to related organization(s)		X
s Other transfer of cash or property from related organization(s)		X

2 If the answer to any of the above is "Yes," see the instructions for information on who must complete this line, including covered relationships and transaction thresholds.

(a) Name of related organization	(b) Transaction type (a-s)	(c) Amount involved	(d) Method of determining amount involved
(1) THE ARC TAMPA BAY FOUNDATION, INC.	B	989,103.	CASH TRANSFERRED
(2) UPARC HOUSING IV, INC.	D	73,253.	LOAN BALANCE
(3) UPARC APARTMENTS, INC.	D	110,000.	LOAN BALANCE
(4)			
(5)			
(6)			

Part VII Supplemental Information

Provide additional information for responses to questions on Schedule R. See instructions.

PART II, IDENTIFICATION OF RELATED TAX-EXEMPT ORGANIZATIONS:

NAME OF RELATED ORGANIZATION:

UPARC APARTMENTS, INC.

PRIMARY ACTIVITY: PROVIDE HOMES TO CHALLENGED CONSUMERS ASSOCIATED WITH THE ARC TAMPA BAY

NAME OF RELATED ORGANIZATION:

RHA BORROWER CORPORATION

PRIMARY ACTIVITY: PROVIDE HOMES TO CHALLENGED CONSUMERS ASSOCIATED WITH THE ARC TAMPA BAY

NAME OF RELATED ORGANIZATION:

RHA BORROWER CORPORATION II

PRIMARY ACTIVITY: PROVIDE HOMES TO CHALLENGED CONSUMERS ASSOCIATED WITH THE ARC TAMPA BAY

NAME OF RELATED ORGANIZATION:

UPARC HOUSING, INC.

PRIMARY ACTIVITY: PROVIDE HOMES TO CHALLENGED CONSUMERS ASSOCIATED WITH THE ARC TAMPA BAY

NAME OF RELATED ORGANIZATION:

UPARC HOUSING II, INC.

PRIMARY ACTIVITY: PROVIDE HOMES TO CHALLENGED CONSUMERS ASSOCIATED WITH THE ARC TAMPA BAY

NAME OF RELATED ORGANIZATION:

Part VII Supplemental Information

Provide additional information for responses to questions on Schedule R. See instructions.

UPARC HOUSING III, INC.

PRIMARY ACTIVITY: PROVIDE HOMES TO CHALLENGED CONSUMERS ASSOCIATED WITH THE ARC TAMPA BAY

NAME OF RELATED ORGANIZATION:

UPARC HOUSING IV, INC.

PRIMARY ACTIVITY: PROVIDE HOMES TO CHALLENGED CONSUMERS ASSOCIATED WITH THE ARC TAMPA BAY

NAME OF RELATED ORGANIZATION:

UPARC HOUSING V, INC.

PRIMARY ACTIVITY: PROVIDE HOMES TO CHALLENGED CONSUMERS ASSOCIATED WITH THE ARC TAMPA BAY

THE ARC TAMPA BAY, INC. AND AFFILIATES

**Consolidated Financial Statements, Supplementary
Financial Information and Reports as Required by
the Comptroller General of the United States
and Uniform Guidance**

**September 30, 2022 and 2021
(With Independent Auditors' Report Thereon)**

THE ARC TAMPA BAY, INC. AND AFFILIATES

Table of Contents

	<u>Page</u>
Independent Auditors' Report on Consolidated Financial Statements and Supplementary Financial Information	1 - 3
AUDITED CONSOLIDATED FINANCIAL STATEMENTS	
Consolidated Financial Statements:	
Consolidated Statements of Financial Position	4
Consolidated Statements of Activities	5 - 6
Consolidated Statement of Functional Expenses	7
Consolidated Statements of Cash Flows	8
Notes to Consolidated Financial Statements	9 - 29
SUPPLEMENTARY FINANCIAL INFORMATION	
Schedule of Expenditures of Federal Awards	30
Notes to Schedule of Expenditures of Federal Awards	31
Consolidating Statement of Financial Position	32
Consolidating Statement of Activities	33
INTERNAL CONTROL AND COMPLIANCE	
Independent Auditors' Report on Internal Control Over Financial Reporting and on Compliance and Other Matters Based on an Audit of Consolidated Financial Statements Performed in Accordance with <i>Government Auditing Standards</i>	34 - 35
Independent Auditors' Report on Compliance for Each Major Federal Program and on Internal Control Over Compliance Required by the Uniform Guidance	36 - 38
Schedule of Findings and Questioned Costs	39



**Independent Auditors' Report on Consolidated Financial Statements
and Supplementary Financial Information**

The Board of Directors
The Arc Tampa Bay, Inc.:

Report on the Audit of the Consolidated Financial Statements

Opinion

We have audited the accompanying consolidated financial statements of The Arc Tampa Bay, Inc. and Affiliates (collectively, the "Organization"), which comprise the consolidated statements of financial position as of September 30, 2022 and 2021, and the related consolidated statements of activities and cash flows for the years then ended, the consolidated statement of functional expenses for the year ended September 30, 2022, and the related notes to the consolidated financial statements.

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the financial position of The Arc Tampa Bay, Inc. and Affiliates as of September 30, 2022 and 2021, and the changes in their net assets and their cash flows for the years then ended, and their functional expenses for the year ended September 30, 2022, in accordance with accounting principles generally accepted in the United States of America.

Basis for Opinion

We conducted our audits in accordance with auditing standards generally accepted in the United States of America ("GAAS") and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States. Our responsibilities under those standards are further described in the Auditors' Responsibilities for the Audit of the Consolidated Financial Statements section of our report. We are required to be independent of the Organization and to meet our other ethical responsibilities in accordance with the relevant ethical requirements relating to our audits. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Responsibilities of Management for the Consolidated Financial Statements

Management is responsible for the preparation and fair presentation of these consolidated financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the consolidated financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about the Organization's ability to continue as a going concern for one year after the date that the consolidated financial statements are available to be issued.

Auditors' Responsibilities for the Audit of the Consolidated Financial Statements

Our objectives are to obtain reasonable assurance about whether the consolidated financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditors' report that includes our opinion. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with GAAS and *Government Auditing Standards* will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Misstatements are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the consolidated financial statements.

In performing an audit in accordance with GAAS and *Government Auditing Standards*, we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material misstatement of the consolidated financial statements, whether due to fraud or error, and design and perform audit procedures responsive to those risks. Such procedures include examining, on a test basis, evidence regarding the amounts and disclosures in the consolidated financial statements.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Organization's internal control. Accordingly, no such opinion is expressed.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the consolidated financial statements.
- Conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that raise substantial doubt about the Organization's ability to continue as a going concern for a reasonable period of time.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings, and certain internal control related matters that we identified during the audit.

Supplementary Information

Our audit was conducted for the purpose of forming an opinion on the consolidated financial statements as a whole. The consolidating statement of financial position as of September 30, 2022 and the consolidating statement of activities for the year then ended are presented for purposes of additional analysis and are not a required part of the consolidated financial statements. The accompanying schedule of expenditures of federal awards, as required by the Title 2 U.S. Code of Federal Regulations Part 200, *Uniform Administrative Requirements, Cost Principles, and Audit Requirements for Federal Awards* ("Uniform Guidance"), is presented for purposes of additional analysis and is also not a required part of the consolidated financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the consolidated financial statements. The information has been subjected to the auditing procedures applied in the audits of the consolidated financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the consolidated financial statements or to the consolidated financial statements themselves, and other additional procedures in accordance with GAAS. In our opinion, the information is fairly stated, in all material respects, in relation to the consolidated financial statements as a whole

Report on Summarized Comparative Information

We have previously audited The Arc Tampa Bay, Inc. and Affiliates' 2021 consolidated financial statements, and our report dated February 28, 2022 expressed an unmodified opinion on those audited consolidated financial statements. In our opinion, the summarized comparative information presented herein for the year ended September 30, 2021, is consistent, in all material respects, with the audited consolidated financial statements from which it has been derived.

Other Reporting Required by *Government Auditing Standards*

In accordance with *Government Auditing Standards*, we have also issued our report dated February 27, 2023, on our consideration of the Organization's internal control over financial reporting and on our tests of their compliance with certain provisions of laws, regulations, contracts, and grant agreements and other matters. The purpose of that report is to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the Organization's internal control over financial reporting and compliance.

Mayer Hoffman McCann P.C.

February 27, 2023
St. Petersburg, Florida

AUDITED CONSOLIDATED FINANCIAL STATEMENTS

THE ARC TAMPA BAY, INC. AND AFFILIATES

Consolidated Statements of Financial Position

September 30, 2022 and 2021

Assets	<u>2022</u>	<u>2021</u>
Current assets:		
Cash and cash equivalents	\$ 3,857,479	3,729,842
Accounts receivable:		
Third party payors, net	970,159	914,185
Grants	5,785	65,963
Current portion of promises to give	11,500	11,600
Current portion of gifted facility	686,346	686,346
Prepaid expenses	<u>43,564</u>	<u>34,773</u>
Total current assets	5,574,833	5,442,709
Investments	19,981,134	20,302,631
Promises to give, less current portion	24,415	36,610
Gifted facility, less current portion	738,794	1,435,504
Receivable under remainder trusts	965,271	2,206,832
Beneficial interest in perpetual trust	563,010	721,204
Assets whose use is limited	359,410	358,524
Property and equipment, net	5,505,441	6,005,300
Other assets	<u>1,360</u>	<u>1,360</u>
Total assets	<u>\$ 33,713,668</u>	<u>36,510,674</u>
Liabilities and Net Assets		
Current liabilities:		
Current portion of long-term debt	\$ 90,990	83,243
Accounts payable	196,243	408,870
Accrued expenses	840,237	857,464
Refundable advances	313,534	-
Deferred revenue	<u>50,822</u>	<u>62,758</u>
Total current liabilities	1,491,826	1,412,335
Long-term debt, less current portion	<u>728,107</u>	<u>819,096</u>
Total liabilities	2,219,933	2,231,431
Net assets:		
Without donor restrictions:		
Board-designated for long-term purposes	5,568,192	6,435,234
Net investment in property and equipment	4,686,344	5,102,961
Undesignated	<u>3,681,186</u>	<u>3,775,555</u>
Total net assets without donor restrictions	13,935,722	15,313,750
With donor restrictions	<u>17,558,013</u>	<u>18,965,493</u>
Total net assets	<u>31,493,735</u>	<u>34,279,243</u>
Total liabilities and net assets	<u>\$ 33,713,668</u>	<u>36,510,674</u>

See accompanying independent auditors' report and notes to consolidated financial statements.

THE ARC TAMPA BAY, INC. AND AFFILIATES

Consolidated Statement of Activities

**For the Year Ended September 30, 2022
(With Comparative Totals for 2021)**

	<u>Without Donor Restrictions</u>	<u>With Donor Restrictions</u>	<u>Total</u>	
			<u>2022</u>	<u>2021</u>
Operating support and revenue:				
Public support:				
Special events revenue	\$ 689,683	-	689,683	361,950
Special events expense	<u>(245,557)</u>	<u>-</u>	<u>(245,557)</u>	<u>(47,872)</u>
Net revenue from special events	444,126	-	444,126	314,078
Contributions and bequests	<u>675,535</u>	<u>1,262,545</u>	<u>1,938,080</u>	<u>951,134</u>
	1,119,661	1,262,545	2,382,206	1,265,212
Revenue:				
Third party payors, net	9,491,816	-	9,491,816	9,756,254
Government grants and contracts	997,301	-	997,301	774,906
Program service fees	1,216,753	-	1,216,753	1,295,104
Rent subsidy income	214,948	-	214,948	236,773
Investment return designated for current operations	1,140,344	478,883	1,619,227	1,906,198
Other	<u>22,996</u>	<u>-</u>	<u>22,996</u>	<u>28,330</u>
	13,084,158	478,883	13,563,041	13,997,565
Net assets released from restrictions:				
Expiration of time restrictions	774,516	(774,516)	-	-
Satisfaction of donor use restrictions	<u>447,372</u>	<u>(447,372)</u>	<u>-</u>	<u>-</u>
	1,221,888	(1,221,888)	-	-
Total operating support and revenue	15,425,707	519,540	15,945,247	15,262,777
Operating expenses:				
Program services	11,652,619	-	11,652,619	11,305,381
Supporting services	<u>3,132,936</u>	<u>-</u>	<u>3,132,936</u>	<u>2,340,600</u>
Total operating expenses	14,785,555	-	14,785,555	13,645,981
Change in net assets from operations	640,152	519,540	1,159,692	1,616,796
Other changes:				
Investment return in excess of (deficient to cover) amounts designated for current operations	(2,307,533)	(2,994,794)	(5,302,327)	974,715
Gain on sale of property and equipment	289,353	-	289,353	395,958
Change in value of split-interest agreements	-	1,067,774	1,067,774	34,497
Gain on extinguishment of debt	<u>-</u>	<u>-</u>	<u>-</u>	<u>1,466,335</u>
Change in net assets	(1,378,028)	(1,407,480)	(2,785,508)	4,488,301
Net assets, beginning of year	<u>15,313,750</u>	<u>18,965,493</u>	<u>34,279,243</u>	<u>29,790,942</u>
Net assets, end of year	<u>\$ 13,935,722</u>	<u>17,558,013</u>	<u>31,493,735</u>	<u>34,279,243</u>

See accompanying independent auditors' report and notes to consolidated financial statements.

THE ARC TAMPA BAY, INC. AND AFFILIATES

Consolidated Statement of Activities

For the Year Ended September 30, 2021

	Without Donor Restrictions	With Donor Restrictions	Total
Operating support and revenue:			
Public support:			
Special events revenue	\$ 361,950	-	361,950
Special events expense	(47,872)	-	(47,872)
Net revenue from special events	314,078	-	314,078
Contributions and bequests	676,229	274,905	951,134
	990,307	274,905	1,265,212
Revenue:			
Third party payors, net	9,756,254	-	9,756,254
Government grants and contracts	774,906	-	774,906
Program service fees	1,295,104	-	1,295,104
Rent subsidy income	236,773	-	236,773
Investment return designated for current operations	492,356	1,413,842	1,906,198
Other	28,330	-	28,330
	12,583,723	1,413,842	13,997,565
Net assets released from restrictions:			
Expiration of time restrictions	826,263	(826,263)	-
Satisfaction of donor use restrictions	419,082	(419,082)	-
	1,245,345	(1,245,345)	-
Total operating support and revenue	14,819,375	443,402	15,262,777
Operating expenses:			
Program services	11,305,381	-	11,305,381
Supporting services	2,340,600	-	2,340,600
Total operating expenses	13,645,981	-	13,645,981
Change in net assets from operations	1,173,394	443,402	1,616,796
Other changes:			
Investment return in excess of amounts designated for current operations	292,973	681,742	974,715
Gain on sale of property and equipment	395,958	-	395,958
Change in value of split-interest agreements	5,596	28,901	34,497
Gain on extinguishment of debt	1,466,335	-	1,466,335
Change in net assets	3,334,256	1,154,045	4,488,301
Net assets, beginning of year	11,979,494	17,811,448	29,790,942
Net assets, end of year	\$ 15,313,750	18,965,493	34,279,243

See accompanying independent auditors' report and notes to consolidated financial statements.

THE ARC TAMPA BAY, INC. AND AFFILIATES

Consolidated Statement of Functional Expenses

**For the Year Ended September 30, 2022
(With Comparative Totals for 2021)**

	<u>Program Services</u>				<u>Total Program Services</u>	<u>Supporting Services</u>		<u>Total Supporting Services</u>	<u>Total Expenses</u>	
	<u>Developmental Services</u>	<u>Residential Services</u>	<u>HUD Projects</u>	<u>Other Programs</u>		<u>Administration</u>	<u>Development</u>		<u>2022</u>	<u>2021</u>
	Salaries and wages	\$ 1,690,597	4,834,159	-		996,228	7,520,984		1,041,239	122,844	1,164,083	8,685,067	8,206,740
Payroll taxes	131,587	374,018	-	77,362	582,967	81,046	9,520	90,566	673,533	633,334
Employee benefits	188,058	498,265	-	92,810	779,133	235,071	6,626	241,697	1,020,830	1,120,184
Total salaries and related expenses	2,010,242	5,706,442	-	1,166,400	8,883,084	1,357,356	138,990	1,496,346	10,379,430	9,960,258
Professional fees	7,101	19,405	-	2,775	29,281	654,285	-	654,285	683,566	152,412
Service contracts	11,137	2,438	-	6,942	20,517	21,789	-	21,789	42,306	30,468
Grants to others	-	-	-	9,307	9,307	-	-	-	9,307	3,894
Insurance	77,363	147,738	41,024	61,287	327,412	81,818	-	81,818	409,230	351,864
Rent expense	364,989	-	-	36,046	401,035	327,716	-	327,716	728,751	728,750
Telephone and utilities	104,193	136,618	141,601	14,667	397,079	86,948	2,636	89,584	486,663	477,458
Repairs and maintenance	38,709	226,755	72,118	26,555	364,137	94,842	-	94,842	458,979	428,092
Food costs	-	343,858	-	-	343,858	-	-	-	343,858	356,514
Vehicle fuel	4,766	49,509	-	5,452	59,727	15,832	-	15,832	75,559	46,937
Travel and training	8,325	1,418	-	10,529	20,272	18,627	-	18,627	38,899	34,577
Supplies	33,539	130,659	-	29,952	194,150	165,352	-	165,352	359,502	334,407
Advertising and promotion	-	-	-	38,958	38,958	32,625	-	32,625	71,583	22,658
Dues and memberships	175	-	-	150	325	29,448	5,778	35,226	35,551	34,924
Licenses and fees	298	2,586	441	93	3,418	72	-	72	3,490	17,432
Bad debt expense	-	-	-	-	-	7,546	700	8,246	8,246	1,266
Interest	-	-	75,603	-	75,603	-	-	-	75,603	82,742
Other	513	1,678	-	222	2,413	8,059	20,379	28,438	30,851	35,598
Total expenses before depreciation	2,661,350	6,769,104	330,787	1,409,335	11,170,576	2,902,315	168,483	3,070,798	14,241,374	13,100,251
Depreciation	80,005	315,650	66,772	19,616	482,043	60,579	1,559	62,138	544,181	545,730
Total expenses - 2022	\$ 2,741,355	7,084,754	397,559	1,428,951	11,652,619	2,962,894	170,042	3,132,936	14,785,555	
Total expenses - 2021	\$ 2,455,319	7,264,100	377,810	1,208,152	11,305,381	2,177,789	162,811	2,340,600		13,645,981

See accompanying independent auditors' report and notes to consolidated financial statements.

THE ARC TAMPA BAY, INC. AND AFFILIATES

Consolidated Statements of Cash Flows

For the Years Ended September 30, 2022 and 2021

	<u>2022</u>	<u>2021</u>
Operating activities:		
Change in net assets	\$ (2,785,508)	4,488,301
Adjustments to reconcile change in net assets to net cash provided by operating activities:		
Depreciation	544,181	545,730
Gain on sale of property and equipment	(289,353)	(395,958)
Unrealized and realized (gains) losses on investments	3,848,598	(2,849,342)
Gain on extinguishment of debt	-	(1,466,335)
Noncash contribution under remainder trusts	(294,125)	(46,175)
Change in value of split-interest agreements	(1,067,774)	(34,497)
Changes in assets and liabilities:		
Accounts receivable	16,499	188,702
Gifted facility	696,710	686,346
Prepaid expenses	(8,791)	30,948
Accounts payable	(212,627)	71,517
Accrued expenses	(17,227)	(76,986)
Refundable advances	313,534	-
Deferred revenue	<u>(11,936)</u>	<u>56,069</u>
Net cash provided by operating activities	732,181	1,198,320
Investing activities:		
Purchases of property and equipment	(320,021)	(601,657)
Proceeds from sale of property and equipment	565,052	477,145
Purchases of investment securities	(22,702,275)	(8,796,568)
Proceeds from sale of investment securities	<u>19,175,174</u>	<u>8,239,195</u>
Net cash used in investing activities	(3,282,070)	(681,885)
Financing activities:		
Cash received from liquidation of remainder trusts	2,761,654	82,013
Principal paid on long-term debt	<u>(83,242)</u>	<u>(76,151)</u>
Net cash provided by financing activities	<u>2,678,412</u>	<u>5,862</u>
Net increase in cash and cash equivalents	128,523	522,297
Cash and cash equivalents, beginning of year	<u>4,088,366</u>	<u>3,566,069</u>
Cash and cash equivalents, end of year	<u>\$ 4,216,889</u>	<u>4,088,366</u>
Cash and cash equivalents consist of:		
Cash and cash equivalents	\$ 3,857,479	3,729,842
Assets whose use is limited	<u>359,410</u>	<u>358,524</u>
	<u>\$ 4,216,889</u>	<u>4,088,366</u>
Supplemental cash flow information:		
Interest paid	<u>\$ 76,223</u>	<u>83,308</u>

See accompanying independent auditors' report and notes to consolidated financial statements.

THE ARC TAMPA BAY, INC. AND AFFILIATES

Notes to Consolidated Financial Statements

September 30, 2022 and 2021

(1) **Description of Organization and Summary of Significant Accounting Policies**

(a) **Description of Organization**

The Arc Tampa Bay, Inc. (the “Agency”) was organized to promote the general welfare of persons with intellectual and developmental disabilities through specialized programs and services in the Tampa Bay area including Pinellas County, Florida. Programs include residential services, adult day programs that promote daily living, work opportunities and recreational activities; and health, transportation and behavioral services. The Agency’s primary sources of revenues are from federal, state and local governmental agencies.

The financial activities of certain affiliates created and controlled by the Agency have been included in these consolidated financial statements. These affiliates were organized by the Agency in order to apply for direct loans and grants from the U.S. Department of Housing and Urban Development (“HUD”) to finance the development of group homes for persons with intellectual and developmental disabilities. Such activities are an ongoing part of the Agency’s program of services.

The Arc Tampa Bay Foundation, Inc. (the “Foundation”) is a related not-for-profit organization founded to provide financial support to The Arc Tampa Bay, Inc. and its affiliates. The Foundation receives support from individuals, corporations and fund-raising events.

(b) **Principles of Consolidation and Consolidated Financial Statement Presentation**

The consolidated financial statements include the financial statements of the Agency, the related HUD affiliates, and the Foundation (collectively, the “Organization”). All significant intercompany balances and transactions have been eliminated in the consolidation.

The accompanying consolidated financial statements have been prepared using the accrual basis of accounting, in accordance with accounting principles generally accepted in the United States of America (“U.S. GAAP”). Net assets and revenues, expenses, gains and losses are classified based on the existence or absence of donor-imposed restrictions. Accordingly, net assets of the Organization and changes therein are classified and reported as follows:

Net Assets Without Donor Restrictions: Net assets without donor restrictions are available for use at the discretion of the Organization’s Board of Directors (the “Board”) and/or management for general operating purposes. From time to time, the Board designates a portion of these net assets for specific purposes which makes them unavailable for use at management’s discretion.

Net Assets With Donor Restrictions: Net assets with donor restrictions consist of assets whose use is limited by donor-imposed, time and/or purpose restrictions. The Organization reports gifts of cash and other assets as revenue with donor restrictions if they are received with donor stipulations that limit the use of the donated assets. When a donor restriction expires, that is, when a stipulated time restriction ends or a purpose restriction is accomplished, the net assets are reclassified as net assets without donor restrictions and reported in the accompanying consolidated statements of activities as net assets released from restrictions.

THE ARC TAMPA BAY, INC. AND AFFILIATES

Notes to Consolidated Financial Statements - Continued

(1) **Description of Organization and Summary of Significant Accounting Policies - Continued**

(b) **Principles of Consolidation and Consolidated Financial Statement Presentation - Continued**

Some net assets with donor restrictions include a stipulation that assets provided be maintained in perpetuity while permitting the Organization to spend the income generated by the assets in accordance with the provisions of additional donor-imposed stipulations or a Board approved spending policy.

The Financial Accounting Standards Board (“FASB”) issued authoritative guidance establishing two levels of U.S. GAAP - authoritative and nonauthoritative - and making the Accounting Standards Codification (“ASC”) the source of authoritative, nongovernmental GAAP, except for rules and interpretive releases of the Securities and Exchange Commission. This guidance is incorporated into ASC Topic 105, *Generally Accepted Accounting Principles*. The consolidated financial statements of the Organization are prepared in accordance with accounting principles generally accepted in the United States of America.

(c) **Cash Equivalents**

The Organization considers all highly liquid investments, including money market funds, to be cash equivalents.

(d) **Assets Whose Use Is Limited**

Assets whose use is limited represents restricted cash balances of certain HUD funded affiliates which are maintained for specific purposes under HUD regulations, primarily for the reinvestment in building improvements and equipment. Funds may only be withdrawn from these restricted accounts with the prior approval of HUD.

(e) **Accounts Receivable**

Accounts receivable are comprised primarily of amounts due from HUD and the State of Florida Medicaid and Medicaid waiver programs along with amounts due from private pay sources. Receivables from funding agencies under grant agreements are due from federal, state, and local agencies. Accounts receivable are stated at unpaid balances, less an allowance for doubtful accounts. The Organization provides for losses on receivables using the allowance method. The allowance is primarily based on historical experience and the terms of third-party contracts. Receivables are considered impaired if full principal payments are not received in accordance with their terms. The Organization charges off uncollectible accounts receivable when management determines the receivable will not be collected. As of September 30, 2022 and 2021, the allowance for doubtful accounts was \$0.

THE ARC TAMPA BAY, INC. AND AFFILIATES

Notes to Consolidated Financial Statements - Continued

(1) Description of Organization and Summary of Significant Accounting Policies - Continued

(f) Contributions

The Organization recognizes contributions when cash, securities or other assets; an unconditional promise to give; or a notification of a beneficial interest is received. Contributions that are restricted by the donor are reported as an increase in net assets without donor restrictions if the restriction expires in the reporting period in which the contribution is recognized. All other donor restricted contributions are reported as an increase in net assets with donor restrictions, depending on the nature of restriction. When a restriction expires (that is, when a stipulated time restriction ends or purpose restriction is accomplished), net assets with donor restrictions are reclassified to net assets without donor restrictions and reported in the consolidated statements of activities as net assets released from restrictions.

Conditional contributions are recorded as revenue when such amounts become unconditional which generally involves the meeting of a barrier to entitlement. This can include items like meeting a matching provision, incurring specified allowable expenses in accordance with an applicable framework, allowable costs under a government grant or other barriers.

A portion of the Organization's revenue is derived from cost-reimbursable contracts and grants, which are conditioned upon certain performance requirements and/or the incurrence allowable qualifying expenditures. Amounts received are recognized as revenue when the Organization has provided certain services and incurred expenditures in compliance with specific contract or grant provisions. Cash received in excess of revenue recognized is recorded as refundable advances. Refundable advances totaled \$313,534 at September 30, 2022. There were no refundable advances at September 30, 2021.

(g) Promises to Give

Unconditional promises to give that are expected to be collected within one year are recorded at net realizable value. Unconditional promises to give that are expected to be collected in future years are recorded at the present value of their estimated future cash flows. The discounts on those amounts are computed using risk-free interest rates applicable to the years in which the promises are received. Amortization of the discounts is included in contribution revenue. It is the Organization's policy to charge off uncollectible pledges receivable when management determines the receivable will not be collected. Conditional promises to give are not recorded as support until such amounts become unconditional which generally involves the meeting of a barrier to entitlement.

THE ARC TAMPA BAY, INC. AND AFFILIATES

Notes to Consolidated Financial Statements - Continued

(1) Description of Organization and Summary of Significant Accounting Policies - Continued

(h) Investments

Investments in marketable securities with readily determinable fair values and all investments in debt securities are carried at their fair values in the Organization's consolidated statements of financial position. Donated investments are initially recorded at fair value on the date of donation and thereafter reported in accordance with the above provisions. Realized gains and losses are included in investment return and are calculated based on proceeds received less cost. The cost of securities sold is based on the specific identification method. Unrealized gains and losses are included in the change in net assets in the accompanying consolidated statements of activities.

(i) Property and Equipment

Property and equipment are recorded at cost and capitalized if the cost exceeds \$500. Repairs are expensed as incurred. Depreciation is computed using the straight-line method over the following estimated useful lives of the assets:

Buildings and improvements	5 - 30 years
Vehicles	3 - 7 years
Furniture and equipment	3 - 10 years

Contributed property and equipment are recorded at fair value at the date of donation. If donors stipulate how long the assets must be used, the contributions are recorded as restricted support. In the absence of such stipulations, contributions of property and equipment are recorded as unrestricted support.

(j) In-Kind Contributions

A substantial number of volunteers have donated significant amounts of time in different fundraising projects for the Foundation. No amounts have been recognized in the accompanying consolidated statements of activities because the criteria for recognition of such volunteer effort under FASB ASC Topic 958 relating to *Not-for-Profit Entities* have not been satisfied. In addition, materials and free tickets to attend events or enjoy stays at hotels are donated to the Foundation on a periodic basis to be used primarily as auction items at special events. For the years ended September 30, 2022 and 2021, total in-kind support (consisting solely of donated materials and free tickets to venues) was \$42,785 and \$17,760, respectively, and are included in special event revenue and expense. In valuing donated materials, the Foundation estimated the fair value based on wholesale values that would be received for selling similar items in the United States. Free tickets to various venues are valued at the face value of the ticket.

THE ARC TAMPA BAY, INC. AND AFFILIATES

Notes to Consolidated Financial Statements - Continued

(1) **Description of Organization and Summary of Significant Accounting Policies - Continued**

(k) **Deferred Revenue**

The Foundation records sponsorship revenues received in advance of special events as deferred revenue until such time as the event has taken place.

(l) **Revenue Recognition**

Funds received from HUD under the Section 811 Capital Advance Financing Program for the acquisition and development of housing for the disabled are recognized as grant revenue when requests for disbursements are approved by HUD and the funds are received. Residents of units in the HUD properties pay monthly rent determined by their ability to pay. A rent subsidy is also received from HUD based upon a predetermined amount per unit.

The Organization provides adults with developmental disabilities certain program services which are paid for by clients or certain third-party payers (including health insurers and government reimbursement programs). These program services include institutional care such as day services, community living and employment services. The Organization's performance obligations consist of the time spent providing the services to clients. Revenue is reported in the amount that reflects the consideration to which the Organization expects to be entitled in exchange for providing these program services. Fees for program services are recognized over time as the services are provided based on standard charges, net of any contractual adjustment under insurance contracts. Program services are billed monthly, and amounts collected in advance are recorded as contract liabilities.

(m) **Functional Allocation of Expenses**

The cost of providing certain activities have been summarized on a functional basis in the consolidated statement of functional expenses. Expenses directly attributable to a specific functional area of the Organization are reported as direct expenses of those functional areas while indirect costs that benefit multiple functional areas have been allocated among the functional areas based on either time spent by employees on each functional area or based on a square footage analysis for all indirect occupancy-related expenses.

(n) **Income Taxes**

The Agency and each affiliate are exempt from federal income taxes under Section 501(c)(3) of the Internal Revenue Code and application of state law. The Organization has adopted the provisions of FASB ASC Topic 740, *Income Taxes*. At September 30, 2022, management does not believe it has taken any tax positions that are subject to a significant degree of uncertainty. Tax filings for fiscal years after September 30, 2018 remain open for examination.

THE ARC TAMPA BAY, INC. AND AFFILIATES

Notes to Consolidated Financial Statements - Continued

(1) **Description of Organization and Summary of Significant Accounting Policies - Continued**

(o) **Fair Value Measurements**

The consolidated financial statements are prepared in accordance with FASB ASC Topic 820, *Fair Value Measurement*, for all financial assets and liabilities and for nonfinancial assets and liabilities recognized or disclosed at fair value in the consolidated financial statements on a recurring basis (at least annually). ASC Topic 820 defines fair value as the exchange price that would be received for an asset or paid to transfer a liability (an exit price) in the principal or most advantageous market for the asset or liability in an orderly transaction between market participants on the measurement date. ASC Topic 820 describes three levels of inputs that may be used to measure fair value:

- Level 1: Inputs to the valuation methodology are unadjusted quoted prices in active markets for identical assets;
- Level 2: Inputs other than quoted prices within Level 1 that are observable for the asset, either directly or indirectly;
- Level 3: Inputs to the valuation methodology that are unobservable and significant to the fair value measurement.

The asset or liability's fair value measurement level within the fair value hierarchy is based on the lowest level of any input that is significant to the fair value measurement. Valuation techniques used need to maximize the use of observable inputs and minimize the use of unobservable inputs.

(p) **Estimates**

The preparation of consolidated financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the consolidated financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

(q) **Going Concern Evaluation**

On an annual basis, as required by FASB ASC Topic 205, *Presentation of Financial Statements - Going Concern*, the Organization performs an evaluation to determine whether there are conditions or events (known and reasonably knowable), considered in the aggregate, that raise substantial doubt about the Organization's ability to continue as a going concern within one year after the date that the consolidated financial statements are available to be issued.

THE ARC TAMPA BAY, INC. AND AFFILIATES

Notes to Consolidated Financial Statements - Continued

(1) **Description of Organization and Summary of Significant Accounting Policies - Continued**

(r) **Prior-Year Summarized Comparative Information**

The consolidated statement of functional expenses includes certain prior-year summarized comparative information in total but not by functional category. Such information does not include sufficient detail to constitute a presentation in accordance with accounting principles generally accepted in the United States of America. Accordingly, such information should be read in conjunction with the Organization's consolidated financial statements for the year ended September 30, 2021, from which the summarized information was derived.

(s) **Recent Accounting Pronouncements**

In September 2020, the FASB issued Accounting Standards Update ("ASU") No. 2020-07, *Not-for-Profit Entities (Topic 958): Presentation and Disclosure by Not-for-Profit Entities for Contributed Nonfinancial Assets*. This ASU is intended to improve transparency in the reporting of contributed nonfinancial assets, also known as gifts-in-kind. The ASU requires enhanced disclosure, including disaggregation of nonfinancial assets recognized by category and qualitative information about each category. The Organization adopted this ASU on October 1, 2021. The adoption of this standard had no impact on the Organization's consolidated financial statements.

In February 2016, the FASB issued ASU No. 2016-02, *Leases (Topic 842)*. The guidance in this ASU supersedes the leasing guidance in Topic 840, *Leases*. Under the new guidance, lessees are required to recognize lease assets and lease liabilities on the statement of financial position for all leases with terms longer than 12 months. Leases will be classified as either finance or operating, with classification affecting the pattern of expense recognition in the consolidated statements of activities. In June 2020, the FASB issued ASU No. 2020-05, which deferred the effective date for all entities that had not yet adopted Topic 842 to annual reporting periods beginning after December 15, 2021. A modified retrospective transition approach is required for lessees for capital and operating leases existing at, or entered into after, the beginning of the earliest comparative period presented in the consolidated financial statements, with certain practical expedients available. The Organization is currently evaluating the full effect that the adoption of this standard will have on the consolidated financial statements.

THE ARC TAMPA BAY, INC. AND AFFILIATES

Notes to Consolidated Financial Statements - Continued

(2) Promises to Give

Promises to give at September 30, 2022 and 2021 consist of the following:

	2022	2021
Outstanding pledges	\$ 38,000	50,200
Less unamortized discount	(2,085)	(1,990)
	\$ 35,915	48,210
Amounts due in:		
Less than one year	\$ 11,500	11,600
One to five years	26,500	38,600
	\$ 38,000	50,200

Promises to give due in more than one year are reflected at the present value of estimated future cash flows using discount rates ranging from 1.28% to 2.32%.

(3) Investments

At September 30, 2022 and 2021, the cost and fair value of investments were as follows:

	2022		2021	
	Cost	Fair Value	Cost	Fair Value
The Arc Tampa Bay, Inc.:				
Money market funds	\$ 142,749	142,749	41,304	41,304
Corporate bonds	418,150	399,305	369,385	376,290
U.S. Treasury and Agency obligations	606,072	576,774	490,142	500,626
Fixed income mutual funds	-	-	650,943	649,044
Common stock	1,047,205	970,129	670,087	900,234
	2,214,176	2,088,957	2,221,861	2,467,498
The Arc Tampa Bay Foundation, Inc.:				
Money market funds	259,211	259,211	873,618	873,618
Corporate bonds	227,162	225,034	2,820,579	2,913,207
U.S. Treasury and Agency obligations	438,932	434,362	3,561,719	3,589,435
Fixed income mutual funds	6,697,366	6,596,977	-	-
Common stock	2,425,690	2,424,028	5,838,309	10,458,873
Equity mutual funds	8,405,235	7,952,565	-	-
	18,453,596	17,892,177	13,094,225	17,835,133
Total	\$ 20,667,772	19,981,134	15,316,086	20,302,631

THE ARC TAMPA BAY, INC. AND AFFILIATES

Notes to Consolidated Financial Statements - Continued

(3) Investments - Continued

The Organization's investments in equity and fixed income securities are not concentrated in a single entity or in a few entities, nor are there any specific industry concentrations.

The following schedule summarizes investment return and its classification in the accompanying consolidated statements of activities for the years ended September 30, 2022 and 2021:

	2022	2021
Interest and dividend income	\$ 302,000	176,612
Net realized and unrealized gains (losses)	(3,848,598)	2,849,342
Investment management fees	(136,502)	(145,041)
Total investment return	(3,683,100)	2,880,913
Investment return designated for current operations	1,619,227	1,906,198
Investment return in excess of (deficient to cover) amounts designated for current operations	\$ (5,302,327)	974,715

(4) Gifted Facility

The Organization operates certain programs and supporting services from its offices located in the Long Center under a below market lease agreement with the City of Clearwater. Under the terms of the agreement, the Organization was required to pay \$1 rent per year for the five-year period ended September 30, 2019 for approximately 55,000 square feet of space. Effective October 1, 2019, the lease was renewed for a five-year period ending September 30, 2024. Recognition of the fair values of the lease is summarized as follows:

Balance at September 30, 2020	\$ 2,808,196
Recognition of annual fair value of gifted facility	42,404
Recognition of rent expense for the year ended September 30, 2021	(728,750)
Balance at September 30, 2021	2,121,850
Recognition of annual fair value of gifted facility	32,040
Recognition of rent expense for the year ended September 30, 2022	(728,750)
Balance at September 30, 2022	1,425,140
Current portion of gifted facility	686,346
Gifted facility, less current portion	\$ 738,794

THE ARC TAMPA BAY, INC. AND AFFILIATES

Notes to Consolidated Financial Statements - Continued

(5) Property and Equipment

Property and equipment at September 30, 2022 and 2021 consists of the following:

	<u>2022</u>	<u>2021</u>
Land	\$ 2,140,389	2,210,389
Buildings and improvements	9,233,936	9,639,945
Vehicles	1,641,497	1,731,538
Furniture and equipment	<u>1,770,959</u>	<u>1,645,105</u>
	14,786,781	15,226,977
Less accumulated depreciation	<u>9,281,340</u>	<u>9,221,677</u>
	<u>\$ 5,505,441</u>	<u>6,005,300</u>

Depreciation expense for the years ended September 30, 2022 and 2021 was \$544,181 and \$545,730, respectively.

The Organization entered into certain agreements with the State of Florida Department of Transportation (“FDOT”) in which the FDOT contributes a percentage of the cost of vehicles to the Organization, to be used to transport the elderly and the handicapped. The title to each vehicle purchased with FDOT funds is subject to a lien in favor of the FDOT for the full amount of the purchase price. Such liens are satisfied at the end of the useful life of the vehicle as defined by the contract, which is a minimum of five years and/or 200,000 miles. It is the intent of the Organization to retain these vehicles for their total useful lives.

During the years ended September 30, 1997 and 1996, the Organization received a total of \$968,900 from HUD under the Section 811 Capital Advance Financing Program to acquire and develop housing for the mentally disabled. Under the terms of the program, the Group must maintain these housing units for use by the mentally disabled for 40 years. If during the 40-year period, the housing units are used for other non-authorized purposes, HUD can request, at its option, the repayment of the original advance. It is the intent of the Organization to maintain these housing units for use by the mentally disabled for the entire 40-year period.

During the fiscal year ended September 30, 2006, land and a building (known as Kathy’s House) was donated to the Organization. The property is donor-restricted from sale through September 12, 2065. The likelihood of any of the conditions to revert ownership is considered remote.

During the year ended September 30, 2006, the Organization received a total of \$316,583 from Pinellas County through the HOME Investment Partnership Program (“HOME”) for the acquisition of property. Under the terms of this program, the Organization must maintain these housing units for use by low-income families whose annual incomes do not exceed 60% of the median family income for the area, as determined and made available by HUD with adjustments for smaller and larger families, for 20 years. It is the intent of the Organization to maintain these housing units for authorized use for the entire 20-year period.

THE ARC TAMPA BAY, INC. AND AFFILIATES

Notes to Consolidated Financial Statements - Continued

(5) **Property and Equipment - Continued**

During the year ended September 30, 2008, the Organization received an additional amount of \$375,547 from Pinellas County through HOME for the acquisition of property. Under the terms of this program, the Organization must maintain these housing units for use by low-income families whose gross annual incomes do not exceed 50% or 80% of the median income for the area, as determined and made available by HUD with adjustments for smaller and larger families, for a period of 30 years. It is the intent of the Organization to maintain these housing units for authorized use for the entire 30-year period.

During the year ended September 30, 2012, the Organization received a \$300,000 grant from Pinellas County, Florida (the "County") for acquisition of Harborside Studios. Under the terms of this program, the facilities must be used for an art studio for the grant term which expires October 4, 2029. If the studios are used for other non-authorized purposes during the grant term, the County can request, at its option, repayment of a proportionate amount of the grant award.

During the year ended September 30, 2022, the Organization sold its Tarpon Woods group home. Proceeds from the sale, net of amounts repaid to Pinellas County, were \$559,852 and the Organization recognized a \$284,295 gain on the sale. During the year ended September 30, 2021, the Organization sold its Excaliber group home. Proceeds from the sale totaled \$470,895 and the Organization recognized a \$390,724 gain on the sale.

(6) **Split-Interest Agreements**

Beneficial Interest in Perpetual Trust

The Foundation is an income beneficiary of a perpetual trust held by a third party. The Foundation's 14.35% interest in this perpetual trust is measured based on the fair value of the trust assets. Investment income, including the change in fair value of the trust assets and distributions from the trust, is reported as revenue without donor restrictions as stipulated in the individual trust agreement.

Receivable Under Charitable Remainder Trusts

The Foundation is the beneficiary of two charitable remainder trusts held by third parties. Annual changes to these trusts are recorded as a change in value of split-interest agreements in the accompanying consolidated statements of activities as revenue without donor restrictions or with donor restrictions as stipulated in the individual trust agreements.

THE ARC TAMPA BAY, INC. AND AFFILIATES

Notes to Consolidated Financial Statements - Continued

(7) Long-Term Debt

Long-term debt consists of the following at September 30, 2022 and 2021:

	2022	2021
8.375% mortgage note payable, \$5,544 due monthly, including principal and interest, maturing in 2031, secured by real property.	\$ 414,325	444,758
9.25% mortgage note payable, \$1,785 due monthly, including principal and interest, maturing in 2030, secured by real property.	117,285	127,341
9.25% mortgage note payable, \$1,735 due monthly, including principal and interest through 2027, secured by real property.	114,007	123,781
9.25% mortgage note payable, \$1,575 due monthly, including principal and interest through 2027, secured by real property.	72,645	84,290
9.25% mortgage note payable, \$1,580 due monthly, including principal and interest through 2027, secured by real property.	71,398	83,099
9.25% mortgage note payable, \$1,071 due monthly, including principal and interest through 2025, secured by real property.	29,437	39,070
Total long-term debt	819,097	902,339
Less current portion	(90,990)	(83,243)
Total long-term debt, less current portion	\$ 728,107	819,096

Mortgage notes payable were secured by property with a net book value of \$881,928 and \$892,049 as of September 30, 2022 and 2021, respectively.

THE ARC TAMPA BAY, INC. AND AFFILIATES

Notes to Consolidated Financial Statements - Continued

(7) Long-Term Debt - Continued

Future maturities of principal over the next five years and thereafter are as follows:

<u>Year Ending September 30,</u>	
2023	\$ 90,990
2024	99,857
2025	103,104
2026	104,912
2027	103,463
Thereafter	<u>316,771</u>
	<u>\$ 819,097</u>

The Organization applied for and received a forgivable Paycheck Protection Program Loan of \$1,466,335 as provided under the Federal Coronavirus Aid, Relief and Economic Security Act and the loan was funded on April 13, 2020. Under the terms of the loan, the balance is forgivable to the extent the proceeds are used for certain qualified costs for the 24-week period through September 28, 2020 and that certain employment levels are maintained. The Organization received notice of a legal release from the obligation in November 2020, and therefore has recognized a gain on extinguishment of debt in the amount of \$1,466,335 for the year ended September 30, 2021.

(8) Lease Commitments

The Organization leases certain office equipment under operating lease agreements which expire at various dates through September 2025. Rent expense, including maintenance costs and other month-to-month leases, was approximately \$25,000 and \$28,000 for the years ended September 30, 2022 and 2021, respectively.

Future minimum lease payments under noncancellable operating leases are as follows:

<u>Year Ending September 30,</u>	
2023	\$ 17,221
2024	14,526
2025	13,627
2026	11,828
2027	<u>4,817</u>
	<u>\$ 62,019</u>

THE ARC TAMPA BAY, INC. AND AFFILIATES

Notes to Consolidated Financial Statements - Continued

(9) Retirement Plan

The Organization’s employees participate in a 403(b) custodial account retirement plan (the “Plan”) sponsored by The Arc Tampa Bay, Inc. Under the terms of the Plan, employees are eligible to participate their first day of employment by making participant contributions up to the maximum allowed by law. Participants direct the investment of their contributions into various investment options offered by the Plan. The Organization may make discretionary matching contributions to eligible participants after one full year of service equal to 75% of participant contributions up to 4% of compensation. Participants are immediately vested in their own contributions and become fully vested in matching contributions after six years of service. Total retirement plan expense for the years ended September 30, 2022 and 2021 was \$115,381 and \$115,652, respectively.

(10) Net Assets With Donor Restrictions

Net assets with donor restrictions as of September 30, 2022 and 2021 relate to assets contributed by donors and other funding sources for specific time periods and purposes as follows:

	2022	2021
Subject to time restrictions:		
Gifted facility	\$ 1,425,140	2,121,850
Promises to give	35,915	48,210
Charitable remainder trusts	542,863	283,005
	2,003,918	2,453,065
Subject to use restrictions:		
Benefit for minor children	85,773	237,357
Unappropriated earnings from endowment	2,266,457	5,507,896
Group homes	155,735	203,778
	2,507,965	5,949,031
Net assets held in perpetuity:		
Internally-controlled endowments:		
Thomas Family endowment	7,351,817	5,972,933
Other general endowments	4,708,895	1,945,433
	12,060,712	7,918,366
Externally-controlled endowments:		
Charitable remainder trusts	422,408	1,923,827
Beneficial interest in perpetual trust	563,010	721,204
	985,418	2,645,031
Total net assets with donor restrictions	\$ 17,558,013	18,965,493

THE ARC TAMPA BAY, INC. AND AFFILIATES

Notes to Consolidated Financial Statements - Continued

(11) Endowment Funds

The Foundation's internally-controlled endowment net assets are comprised of the investments held in the Thomas Family Endowment Fund (the "TFE Fund"), a general endowment fund received from various donors, and amounts designated by the Foundation's Board of Directors.

In accordance with FASB ASC 958-205-45-28, *Classification of Donor Restricted Endowment Funds Subject to UPMIFA*, the Foundation classifies investment earnings on endowments as a component of net assets with donor restrictions if not appropriated for expenditure in the period earned. Once investment earnings are appropriated for expenditure, the Foundation reclassifies the amount appropriated as a component of net assets without donor restrictions. The general endowment is a donor-restricted endowment that generates unrestricted income to be used for the general operations of the Organization.

The Thomas Family Endowment was established in 1998 by the Thomas Family. Under the terms of the endowment agreement, the Thomas Family contributed \$1,000,000 from 1998 through 2004, and the Foundation raised matching contributions totaling \$2,294,485. From 2006 to 2009, the Foundation raised additional endowment contributions of \$441,789. In 2022, the Thomas Family contributed an additional \$900,000 for a total endowment of \$4,636,274. Under the terms of the Thomas Family Endowment, the Foundation is required to maintain the purchasing power of the endowment and since inception through September 30, 2022, reinvested earnings of \$2,715,543 have been classified as an increase in net assets restricted in perpetuity to maintain the purchasing power of the endowment. In addition, the Foundation is required to appropriate for expenditure all earnings in excess of the CPI restricted amount within five years of earning the income.

The Board of Directors of the Foundation has interpreted the Florida Uniform Prudent Management of Institutional Funds Act ("FUPMIFA") as requiring the preservation of the fair value of the original gift as of the gift date of the donor-restricted endowment funds absent explicit donor stipulations to the contrary. As a result of this interpretation, the Foundation classifies as net assets restricted in perpetuity (a) the original value of gifts donated to the permanent endowment; (b) the original value of subsequent gifts to the permanent endowment; and (c) accumulations to the permanent endowment made in accordance with the direction of the applicable donor gift instrument at the time the accumulation is added to the fund. In the absence of donor restrictions, the net appreciation on a donor restricted endowment fund is spendable and classified as net assets with donor restrictions until appropriated for expenditure.

Investment Return Objectives, Risk Parameters and Strategies: The Foundation has adopted investment policies, approved by the Board of Directors. The policies stipulate that the endowment investments should be managed as a long-term goal designed to maximize the returns without exposure to undue risk, as defined herein. Whereas it is understood that fluctuating rates of return are characteristic of the securities markets, the greatest concern should be long-term appreciation of the assets and consistency of total portfolio returns.

THE ARC TAMPA BAY, INC. AND AFFILIATES

Notes to Consolidated Financial Statements - Continued

(11) Endowment Funds - Continued

Recognizing that short-term market fluctuations may cause variations in the account performance, the Foundation will pursue a strategy seeking to exceed a benchmark return of a target portfolio consisting of the following:

<u>Asset Class</u>	<u>Minimum %</u>	<u>Maximum %</u>
U.S. equities:	30	55
Large/Mid Cap	25	40
Small Cap	-	15
International equities	5	20
Fixed income	40	60
Cash and equivalents	-	20

Spending Policy: The Foundation has a policy of appropriating for distribution actual earnings as defined under the Thomas Family Endowment plus an amount to be distributed from the general endowment based on the operating needs of The Arc Tampa Bay, Inc. In considering the amount to distribute to The Arc Tampa Bay, Inc., the Foundation considers the long-term expected returns on its endowment investments. Accordingly, over the long term, the Foundation expects the current spending policy will allow its endowment to retain the original fair value of the gifts received.

Composition of internally-controlled endowment net assets as of September 30, 2022 and 2021 are as follows:

	<u>Without Donor Restrictions</u>	<u>With Donor Restrictions</u>	<u>Total Endowment Net Assets</u>
2022:			
Board-designated endowment	\$ 5,568,192	-	5,568,192
Thomas Family endowment	-	8,319,701	8,319,701
General endowment	-	6,093,241	6,093,241
	\$ 5,568,192	14,412,942	19,981,134
2021:			
Board-designated endowment	\$ 6,435,234	-	6,435,234
Thomas Family endowment	-	9,428,208	9,428,208
General endowment	-	4,439,189	4,439,189
	\$ 6,435,234	13,867,397	20,302,631

THE ARC TAMPA BAY, INC. AND AFFILIATES

Notes to Consolidated Financial Statements - Continued

(11) Endowment Funds - Continued

Changes in internally-controlled endowment net assets for the years ended September 30, 2022 and 2021 are as follows:

	<u>Without Donor Restrictions</u>	<u>With Donor Restrictions</u>	<u>Total Endowment Net Assets</u>
Balances, September 30, 2020	\$ 4,912,293	11,983,623	16,895,916
Contributions	795,738	-	795,738
Net investment return	785,187	2,095,584	2,880,771
Transfers	<u>(57,984)</u>	<u>(211,810)</u>	<u>(269,794)</u>
Balances, September 30, 2021	6,435,234	13,867,397	20,302,631
Contributions	300,423	3,663,462	3,963,885
Net investment return	(1,167,465)	(2,515,911)	(3,683,376)
Transfers	<u>-</u>	<u>(602,006)</u>	<u>(602,006)</u>
Balances, September 30, 2022	<u>\$ 5,568,192</u>	<u>14,412,942</u>	<u>19,981,134</u>

(12) Fair Value Measurements

Financial instruments measured at fair value are classified and disclosed in the following categories:

- Level 1: Quoted prices are available in active markets for identical investments as of the reporting date. The types of financial instruments included in Level 1 are money market funds, fixed income mutual funds, and common stock.
- Level 2: Pricing inputs are other than quoted prices in active markets, which are either directly or indirectly observable as of the reporting date, and fair value is determined through the use of models or other valuation methodologies. The Organization's investments in certificates of deposit, corporate bonds and U.S. Treasury and Agency obligations are considered to be Level 2 fair value measurements.
- Level 3: Valuation is based on unobservable inputs. The Foundation's receivables under remainder trusts and its beneficial interest in a perpetual trust are considered to be Level 3 fair value measurements.

THE ARC TAMPA BAY, INC. AND AFFILIATES

Notes to Consolidated Financial Statements - Continued

(12) Fair Value Measurements - Continued

Fair value of assets measured on a recurring basis at September 30, 2022 and 2021 is as follows:

	Fair Value at September 30, 2022	Fair Value Measurements at Reporting Date Using		
		Level 1	Level 2	Level 3
Assets:				
Investments:				
Money market funds	\$ 401,960	401,960	-	-
Equities:				
Common stocks	3,394,157	3,394,157	-	-
Mutual Funds	7,952,565	7,952,565	-	-
Fixed income:				
U.S. Treasury and Agency obligations	1,011,136	-	1,011,136	-
Corporate bonds	624,339	-	624,339	-
Mutual funds	6,596,977	6,596,977	-	-
	<u>19,981,134</u>	<u>18,345,659</u>	<u>1,635,475</u>	<u>-</u>
Receivables under remainder trusts	965,271	-	-	965,271
Beneficial interest in perpetual trust	563,010	-	-	563,010
	<u>21,509,415</u>	<u>18,345,659</u>	<u>1,635,475</u>	<u>1,528,281</u>
Total assets	<u>\$ 21,509,415</u>	<u>18,345,659</u>	<u>1,635,475</u>	<u>1,528,281</u>

	Fair Value at September 30, 2021	Fair Value Measurements at Reporting Date Using		
		Level 1	Level 2	Level 3
Assets:				
Investments:				
Money market funds	\$ 914,922	914,922	-	-
Equities:				
Common stocks	11,359,107	11,359,107	-	-
Fixed income:				
U.S. Treasury and Agency obligations	4,090,061	-	4,090,061	-
Corporate bonds	3,289,497	-	3,289,497	-
Mutual funds	649,044	649,044	-	-
	<u>20,302,631</u>	<u>12,923,073</u>	<u>7,379,558</u>	<u>-</u>
Receivables under remainder trusts	2,206,832	-	-	2,206,832
Beneficial interest in perpetual trust	721,204	-	-	721,204
	<u>23,230,667</u>	<u>12,923,073</u>	<u>7,379,558</u>	<u>2,928,036</u>
Total assets	<u>\$ 23,230,667</u>	<u>12,923,073</u>	<u>7,379,558</u>	<u>2,928,036</u>

THE ARC TAMPA BAY, INC. AND AFFILIATES

Notes to Consolidated Financial Statements - Continued

(12) Fair Value Measurements - Continued

The following table sets forth a summary of changes in fair value of assets and liabilities using significant unobservable inputs (Level 3) for the years ended September 30, 2022 and 2021:

	Receivables Under Remainder Trusts	Beneficial Interest in Perpetual Trust	Annuity Obligation
Balances at September 30, 2020	\$ 2,307,853	627,120	5,596
Total gains (losses) included in changes in net assets	(65,183)	94,084	-
Contributions	46,175	-	-
Settlements, net	<u>(82,013)</u>	<u>-</u>	<u>(5,596)</u>
Balances at September 30, 2021	2,206,832	721,204	-
Total gains (losses) included in changes in net assets	1,225,968	(158,194)	-
Contributions	294,125	-	-
Settlements, net	<u>(2,761,654)</u>	<u>-</u>	<u>-</u>
Balances at September 30, 2022	<u>\$ 965,271</u>	<u>563,010</u>	<u>-</u>

Quantitative Information About Significant Unobservable Inputs Used in Level 3 Fair Value Measurements

The Organization utilizes discounted cash flow methods to estimate the fair value of receivables under remainder trusts and the annuity obligation. The Organization's beneficial interest in a perpetual trust is based on the fair value of assets held in the trust. Significant unobservable inputs include discount rates and estimated life expectancies of income beneficiaries which range from one to four years.

(13) Liquidity and Availability of Resources

The Organization is supported by contributions with and without donor restrictions. Because a donor's restriction requires resources to be used in a particular manner or in a future period, the Organization must maintain sufficient resources to meet those responsibilities to its donors. Thus, financial assets may not be available for general expenditure within one year. As part of the Organization's liquidity management, it has a policy to structure its financial assets to be available as its general expenditures, liabilities and other obligations come due. The Organization regularly monitors liquidity to meet its operating needs and other contractual commitments.

THE ARC TAMPA BAY, INC. AND AFFILIATES

Notes to Consolidated Financial Statements - Continued

(13) Liquidity and Availability of Resources - Continued

As of September 30, 2022 and 2021, the Organization's financial assets available to meet general expenditures within one year were as follows:

	2022	2021
Financial assets:		
Cash and cash equivalents	\$ 3,857,479	3,729,842
Accounts receivable	1,011,859	1,028,358
Investments	19,981,134	20,302,631
Assets whose use is limited	359,410	358,524
Receivables under remainder trusts	965,271	2,206,832
Beneficial interest in perpetual trust	563,010	721,204
Total financial assets	26,738,163	28,347,391
Less amounts unavailable for general expenditure within one year due to:		
Contractual or donor-imposed restrictions:		
Internally-controlled endowments	(12,060,712)	(7,918,366)
Externally-controlled endowments	(985,418)	(2,645,031)
Contributions restricted to future periods	(567,278)	(319,615)
Unappropriated earnings from endowments	(2,266,457)	(5,507,896)
Assets whose use is limited	(359,410)	(358,524)
Contributions restricted for specific uses	(241,508)	(441,135)
Total contractual or donor-imposed restrictions	(16,480,783)	(17,190,567)
Board-designated endowment	(5,568,192)	(6,435,234)
Financial assets available to meet general expenditures within one year	\$ 4,689,188	4,721,590

(14) Contingencies

Consumer Trust Funds

At September 30, 2022 and 2021, the Organization held funds in trust for its consumers totaling \$125,816 and \$314,592, respectively. The transactions related to consumer trust funds are not reflected in the Organization's consolidated financial statements.

Financial Instruments and Operating and Credit Concentrations

The Organization holds its investments in a variety of investment funds. In general, investments are exposed to various risks, such as interest rate, credit, and overall market volatility risk. Due to the level of risk associated with certain investments, it is reasonably possible that changes in the values of investments will occur in the near term and that such changes could materially affect the Organization's investment holdings and the amounts reported in the consolidated financial statements.

THE ARC TAMPA BAY, INC. AND AFFILIATES

Notes to Consolidated Financial Statements - Continued

(14) Contingencies - Continued

Financial Instruments and Operating and Credit Concentrations - Continued

Financial instruments which potentially subject the Organization to concentrations of credit risk include cash deposits and investments held by financial institutions in excess of federal deposit insurance limits, accounts receivable, and contributions receivable under promises to give. The Organization grants credit to its residents and consumers, most of whom are local residents of Florida and are beneficiaries under third-party, government-payor agreements.

Approximately 60% and 64% of operating support and revenue was derived from the State of Florida's Medicaid and Medicaid Waiver programs for each of the years ended September 30, 2022 and 2021, respectively.

The Organization is economically dependent on the continuation of reimbursement from Medicaid and various U.S. Department of Housing and Urban Development housing assistance programs.

Medicaid and Medicaid Waiver Programs

A significant percentage of the Organization's revenue resulted from reimbursement from Medicaid and related waiver programs. Laws and regulations governing these programs are complex and subject to interpretation. Compliance with such laws and regulations can be subject to future governmental review and interpretation, as well as significant regulatory action, including fines, penalties, and exclusion from Medicaid and related waiver programs. The Organization believes that it is in compliance with all applicable laws.

Governmental funding for healthcare programs is subject to statutory and regulatory changes, administrative rulings, interpretations of policy, intermediary determinations and governmental funding restrictions, all of which may materially affect a program reimbursement to providers. Changes in the reimbursement policies of the Medicaid program, as a result of legislative and regulatory actions, could adversely affect the Organization's revenues.

(15) Risks and Uncertainties

Investment securities are exposed to various risks, such as interest rate, market and credit risk. Market risks include global events which could impact the value of investment securities, such as a pandemic or international conflict. Due to the level of risk associated with certain investment securities, it is at least reasonably possible that changes in the values of investment securities will occur in the near term and that such changes could materially affect the amounts reported in the consolidated statements of financial position.

(16) Subsequent Events

Management of the Organization evaluated all events or transactions that occurred after September 30, 2022 through February 27, 2023, the date the consolidated financial statements were available to be issued. No material events have occurred that require recognition or disclosure in the consolidated financial statements.

SUPPLEMENTARY FINANCIAL INFORMATION

THE ARC TAMPA BAY, INC. AND AFFILIATES

Schedule of Expenditures of Federal Awards

For the Year Ended September 30, 2022

Federal Agency Pass-through Grantor/ Federal Program	Federal Assistance Listing Number	Contract/ Grant Number	Current Year Expenditures	Transfers to Subrecipients
U.S. Department of Housing and Urban Development				
Passed-through from Pinellas County, Florida:				
<i>CDBG - Entitlement Grants Cluster:</i>				
Community Development Block Grants/Entitlement Grants:	14.218			
Grant (Harborside Studio dated November 2011)		CD10UPARC	\$ 300,000	-
Grant (Harborside Studio dated October 2018)		CD18ARCSH	30,110	-
Passed-through from City of Clearwater, Florida:				
<i>CDBG - Entitlement Grants Cluster:</i>				
Community Development Block Grants/Entitlement Grants:	14.218			
Grant (Ranch Group Home dated October 2018)		n/a	<u>83,458</u>	<u>-</u>
Subtotal - CDBG Entitlement Grants Cluster			413,568	-
Passed-through from Pinellas County, Florida:				
HOME Investment Partnership Program:				
Outstanding loan (Live Oak dated August 2008)	14.239	*	375,547	-
Outstanding loan (George St. dated December 2005)		n/a	<u>316,583</u>	<u>-</u>
Subtotal - HOME Investment Partnership Program			<u>692,130</u>	<u>-</u>
Subtotal U.S. Department of Housing and Urban Development			1,105,698	-
U.S. Department of Health and Human Services				
Health Resources and Services Administration (HRSA):				
COVID-19 Provider Relief Fund and American Rescue				
Plan (ARP) Rural Distribution - Period 2	93.498	n/a	<u>198,581</u>	<u>-</u>
Subtotal - COVID-19 Provider Relief Fund and American Rescue Plan (ARP) Rural Distribution			<u>198,581</u>	<u>-</u>
Subtotal U.S. Department of Health and Human Services			198,581	-
U.S. Department of Homeland Security				
Disaster Grants - Public Assistance	97.036	n/a	<u>82,651</u>	<u>-</u>
Subtotal - Disaster Grants - Public Assistance			<u>82,651</u>	<u>-</u>
Subtotal U.S. Department of Homeland Security			<u>82,651</u>	<u>-</u>
Total Expenditures of Federal Awards			\$ <u><u>1,386,930</u></u>	<u><u>-</u></u>

* Major federal program

THE ARC TAMPA BAY, INC. AND AFFILIATES

Notes to Schedule of Expenditures of Federal Awards

For the Year Ended September 30, 2022

(1) Basis of Presentation

The accompanying schedule of expenditures of federal awards (the “Schedule”) includes the federal grant activity of The Arc Tampa Bay, Inc. (the “Agency”) under programs of the federal government for the year ended September 30, 2022. The information in this Schedule is presented in accordance with the requirements of the Title 2 U.S. Code of Federal Regulations Part 200, *Uniform Administrative Requirements, Cost Principles, and Audit Requirements for Federal Awards* (“Uniform Guidance”). Because the Schedule presents only a selected portion of the operations of The Arc Tampa Bay, Inc., it is not intended to and does not present the consolidated financial position, changes in net assets or cash flows of The Arc Tampa Bay, Inc. and Affiliates. All federal awards passed through other government agencies are included in the accompanying schedule.

(2) Summary of Significant Accounting Policies

Expenditures reported on the Schedule are reported on the accrual basis of accounting. Such expenditures are recognized following the cost principles contained in the Uniform Guidance wherein certain types of expenditures are not allowable or are limited as to reimbursement. The Agency has elected to not use the 10% de minimis indirect cost rate allowed under the Uniform Guidance.

(3) Loans Outstanding

The federally funded CDBG and HOME mortgages which do not require repayment of principal or interest over the period of the related land use restriction agreements at the beginning of the year are included in federal expenditures in the Schedule. The balances of mortgages outstanding at September 30, 2022 consist of the following:

Federal AL Number	Loan Outstanding	September 30, 2022 Balance
14.239	Home Investment Partnership Program	\$ 375,547
14.239	Home Investment Partnership Program	316,583
		\$ 692,130

THE ARC TAMPA BAY, INC. AND AFFILIATES

Consolidating Statement of Financial Position

September 30, 2022

	<u>Arc</u>	<u>RHA1</u>	<u>RHA2</u>	<u>Housing 1</u>	<u>Housing 2</u>	<u>Housing 3</u>	<u>Housing 4</u>	<u>Housing 5</u>	<u>Apartments</u>	<u>Foundation</u>	<u>Subtotal</u>	<u>Eliminations</u>	<u>Consolidated Total</u>
Assets													
Current assets:													
Cash and cash equivalents	\$ 3,546,352	8,832	8,674	8,735	3,198	2,992	2,549	6,576	10,175	259,396	3,857,479	-	3,857,479
Accounts receivable:													
Third party payors, net	969,526	-	-	-	-	-	-	-	633	-	970,159	-	970,159
Grants	5,710	-	-	-	-	-	-	-	75	-	5,785	-	5,785
Current portion of promises to give	-	-	-	-	-	-	-	-	-	11,500	11,500	-	11,500
Affiliates	290,854	-	-	-	-	-	-	-	-	27,870	318,724	(318,724)	-
Current portion of gifted facility	686,346	-	-	-	-	-	-	-	-	-	686,346	-	686,346
Prepaid expenses	29,497	-	-	-	-	-	-	-	-	14,067	43,564	-	43,564
Total current assets	5,528,285	8,832	8,674	8,735	3,198	2,992	2,549	6,576	10,883	312,833	5,893,557	(318,724)	5,574,833
Investments	2,088,957	-	-	-	-	-	-	-	-	17,892,177	19,981,134	-	19,981,134
Investment in subsidiary	19,702,491	-	-	-	-	-	-	-	-	-	19,702,491	(19,702,491)	-
Promises to give, less current portion	-	-	-	-	-	-	-	-	-	24,415	24,415	-	24,415
Gifted facility, less current portion	738,794	-	-	-	-	-	-	-	-	-	738,794	-	738,794
Receivable under remainder trusts	-	-	-	-	-	-	-	-	-	965,271	965,271	-	965,271
Beneficial interest in perpetual trust	-	-	-	-	-	-	-	-	-	563,010	563,010	-	563,010
Assets whose use is limited	-	62,938	46,738	57,939	29,501	37,248	21,721	27,141	76,184	-	359,410	-	359,410
Property and equipment, net	4,352,135	24,292	45,368	54,165	32,732	42,052	138,805	125,886	683,319	6,687	5,505,441	-	5,505,441
Other assets	-	-	140	-	50	-	100	-	1,070	-	1,360	-	1,360
Total assets	\$ 32,410,662	96,062	100,920	120,839	65,481	82,292	163,175	159,603	771,456	19,764,393	53,734,883	(20,021,215)	33,713,668
Liabilities and Net Assets													
Current portion of long-term debt	\$ -	10,564	12,831	12,770	11,025	10,718	-	-	33,082	-	90,990	-	90,990
Accounts payable	207,752	-	5,411	7,040	-	-	122,936	32,417	139,411	-	514,967	(318,724)	196,243
Accrued expenses	773,313	227	550	560	904	879	1,325	43,752	7,647	11,080	840,237	-	840,237
Refundable advances	313,534	-	-	-	-	-	-	-	-	-	313,534	-	313,534
Deferred revenue	-	-	-	-	-	-	-	-	-	50,822	50,822	-	50,822
Total current liabilities	1,294,599	10,791	18,792	20,370	11,929	11,597	124,261	76,169	180,140	61,902	1,810,550	(318,724)	1,491,826
Long-term debt, less current portion	-	18,873	58,567	59,875	106,260	103,289	-	-	381,243	-	728,107	-	728,107
Total liabilities	1,294,599	29,664	77,359	80,245	118,189	114,886	124,261	76,169	561,383	61,902	2,538,657	(318,724)	2,219,933
Net assets (deficit)	31,116,063	66,398	23,561	40,594	(52,708)	(32,594)	38,914	83,434	210,073	19,702,491	51,196,226	(19,702,491)	31,493,735
Total liabilities and net assets	\$ 32,410,662	96,062	100,920	120,839	65,481	82,292	163,175	159,603	771,456	19,764,393	53,734,883	(20,021,215)	33,713,668

See accompanying independent auditors' report.

THE ARC TAMPA BAY, INC. AND AFFILIATES

Consolidating Statement of Activities

For the Year Ended September 30, 2022

	<u>Arc</u>	<u>RHA1</u>	<u>RHA2</u>	<u>Housing 1</u>	<u>Housing 2</u>	<u>Housing 3</u>	<u>Housing 4</u>	<u>Housing 5</u>	<u>Apartments</u>	<u>Foundation</u>	<u>Total</u>	<u>Eliminations</u>	<u>Consolidated Total</u>
Net assets without donor restrictions:													
Operating support and revenue:													
Public support:													
Special events, net	\$ -	-	-	-	-	-	-	-	-	444,126	444,126	-	444,126
Contributions and bequests	-	-	-	-	-	-	-	-	-	675,535	675,535	-	675,535
Total support	-	-	-	-	-	-	-	-	-	1,119,661	1,119,661	-	1,119,661
Revenue:													
Third party payors, net	9,491,816	-	-	-	-	-	-	-	-	-	9,491,816	-	9,491,816
Government grants and contracts	997,301	-	-	-	-	-	-	-	-	-	997,301	-	997,301
Program service fees	972,853	16,539	17,216	18,221	21,876	19,055	37,109	43,484	87,219	-	1,233,572	(16,819)	1,216,753
Rent subsidy income	41,964	24,841	26,922	24,614	23,297	30,395	(1,042)	(7,621)	51,578	-	214,948	-	214,948
Investment return designated for current operations	(378,424)	27	26	31	11	8	6	13	36	1,518,610	1,140,344	-	1,140,344
Other	22,090	-	-	-	-	-	-	-	-	906	22,996	-	22,996
Total revenue	11,147,600	41,407	44,164	42,866	45,184	49,458	36,073	35,876	138,833	1,519,516	13,100,977	(16,819)	13,084,158
Net assets released from restrictions:													
Expiration of time restrictions	728,750	-	-	-	-	-	-	-	-	45,766	774,516	-	774,516
Satisfaction of donor use restrictions	-	-	-	-	-	-	-	-	-	447,372	447,372	-	447,372
Total operating support and revenue	11,876,350	41,407	44,164	42,866	45,184	49,458	36,073	35,876	138,833	3,132,315	15,442,526	(16,819)	15,425,707
Operating expenses:													
Program services	11,222,776	30,379	33,468	36,668	39,918	33,162	52,291	57,734	153,735	924,533	12,584,664	(932,045)	11,652,619
Supporting services	2,807,817	-	-	-	-	-	-	-	-	325,119	3,132,936	-	3,132,936
Total expenses	14,030,593	30,379	33,468	36,668	39,918	33,162	52,291	57,734	153,735	1,249,652	15,717,600	(932,045)	14,785,555
Change in net assets without donor restrictions from operations	(2,154,243)	11,028	10,696	6,198	5,266	16,296	(16,218)	(21,858)	(14,902)	1,882,663	(275,074)	915,226	640,152
Other changes:													
Investment return in excess of amounts designated for current operations	-	-	-	-	-	-	-	-	-	(2,307,533)	(2,307,533)	-	(2,307,533)
Gain on sale of property and equipment	289,353	-	-	-	-	-	-	-	-	-	289,353	-	289,353
Contributions from subsidiary	915,226	-	-	-	-	-	-	-	-	-	915,226	(915,226)	-
Equity in earnings of subsidiary	(424,870)	-	-	-	-	-	-	-	-	-	(424,870)	424,870	-
Change in net assets without donor restrictions	(1,374,534)	11,028	10,696	6,198	5,266	16,296	(16,218)	(21,858)	(14,902)	(424,870)	(1,802,898)	424,870	(1,378,028)
Net assets with donor restrictions:													
Contributions and bequests	32,040	-	-	-	-	-	-	-	-	1,230,505	1,262,545	-	1,262,545
Investment return	-	-	-	-	-	-	-	-	-	(2,515,911)	(2,515,911)	-	(2,515,911)
Change in value of split-interest agreements	-	-	-	-	-	-	-	-	-	1,067,774	1,067,774	-	1,067,774
Equity in earnings of subsidiary	(710,770)	-	-	-	-	-	-	-	-	-	(710,770)	710,770	-
Net assets released from restriction	(728,750)	-	-	-	-	-	-	-	-	(493,138)	(1,221,888)	-	(1,221,888)
Change in net assets with donor restrictions	(1,407,480)	-	-	-	-	-	-	-	-	(710,770)	(2,118,250)	710,770	(1,407,480)
Change in net assets	\$ (2,782,014)	11,028	10,696	6,198	5,266	16,296	(16,218)	(21,858)	(14,902)	(1,135,640)	(3,921,148)	1,135,640	(2,785,508)

INTERNAL CONTROL AND COMPLIANCE



Independent Auditors' Report on Internal Control Over Financial Reporting and on Compliance and Other Matters Based on an Audit of Consolidated Financial Statements Performed in Accordance with Government Auditing Standards

The Board of Directors
The Arc Tampa Bay, Inc.:

We have audited, in accordance with the auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards* issued by the Comptroller General of the United States, the consolidated financial statements of The Arc Tampa Bay, Inc. and Affiliates (a nonprofit organization), which comprise the consolidated statement of financial position as of September 30, 2022, and the related consolidated statements of activities, functional expenses, and cash flows for the year then ended, and the related notes to the consolidated financial statements, and have issued our report thereon dated February 27, 2023.

Report on Internal Control Over Financial Reporting

In planning and performing our audit of the consolidated financial statements, we considered The Arc Tampa Bay, Inc. and Affiliates' internal control over financial reporting (internal control) as a basis for designing audit procedures that are appropriate in the circumstances for the purpose of expressing our opinion on the consolidated financial statements, but not for the purpose of expressing an opinion on the effectiveness of The Arc Tampa Bay, Inc. and Affiliates' internal control. Accordingly, we do not express an opinion on the effectiveness of The Arc Tampa Bay, Inc. and Affiliates' internal control.

A deficiency in internal control exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, misstatements on a timely basis. *A material weakness* is a deficiency, or a combination of deficiencies, in internal control, such that there is a reasonable possibility that a material misstatement of the entity's consolidated financial statements will not be prevented, or detected and corrected on a timely basis. *A significant deficiency* is a deficiency, or a combination of deficiencies, in internal control that is less severe than a material weakness, yet important enough to merit attention by those charged with governance.

Our consideration of internal control was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control that might be material weaknesses or significant deficiencies. Given these limitations, during our audit we did not identify any deficiencies in internal control that we consider to be material weaknesses. However, material weaknesses may exist that have not been identified.

Report on Compliance and Other Matters

As part of obtaining reasonable assurance about whether The Arc Tampa Bay, Inc. and Affiliates' consolidated financial statements are free from material misstatement, we performed tests of their compliance with certain provisions of laws, regulations, contracts, and grant agreements, noncompliance with which could have a direct and material effect on the consolidated financial statements. However, providing an opinion on compliance with those provisions was not an objective of our audit, and accordingly, we do not express such an opinion. The results of our tests disclosed no instances of noncompliance or other matters that are required to be reported under *Government Auditing Standards*.

Purpose of this Report

The purpose of this report is solely to describe the scope of our testing of internal control and compliance and the results of that testing, and not to provide an opinion on the effectiveness of the Organization's internal control or on compliance. This report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the Organization's internal control and compliance. Accordingly, this communication is not suitable for any other purpose.

Mayer Hoffman McCann P.C.

February 27, 2023
St. Petersburg, Florida



Independent Auditors’ Report on Compliance for Each Major Federal Program and on Internal Control Over Compliance Required by the Uniform Guidance

The Board of Directors
The Arc Tampa Bay, Inc.:

Report on Compliance for Each Major Federal Program

Opinion on Each Major Federal Program

We have audited The Arc Tampa Bay, Inc. and Affiliates’ (the “Organization”) compliance with the types of compliance requirements identified as subject to audit in the OMB Compliance Supplement that could have a direct and material effect on its major federal program for the year ended September 30, 2022. The Organization’s major federal program is identified in the summary of auditors’ results section of the accompanying schedule of findings and questioned costs.

In our opinion, the Organization complied, in all material respects, with the compliance requirements referred to above that could have a direct and material effect on its major federal program.

Basis for Opinion on Each Major Federal Program

We conducted our audit of compliance in accordance with auditing standards generally accepted in the United States of America (“GAAS”); the standards applicable to financial audits contained in *Government Auditing Standards* issued by the Comptroller General of the United States; and the audit requirements of Title 2 U.S. Code of Federal Regulations Part 200, *Uniform Administrative Requirements, Cost Principles, and Audit Requirements for Federal Awards* (“Uniform Guidance”). Our responsibilities under those standards and the Uniform Guidance are further described in the Auditors’ Responsibilities for the Audit of Compliance section of our report. We are required to be independent of the Organization and to meet our other ethical responsibilities, in accordance with relevant ethical requirements relating to our audit. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion on compliance for the major federal program. Our audit does not provide a legal determination of the Organization’s compliance with the compliance requirements referred to above.

Responsibilities of Management for Compliance

Management is responsible for compliance with the requirements referred to above and for the design, implementation, and maintenance of effective internal control over compliance with the requirements of laws, statutes, regulations, rules and provisions of contracts or grant agreements applicable to the Organization’s federal programs.

Auditors' Responsibilities for the Audit of Compliance

Our objectives are to obtain reasonable assurance about whether material noncompliance with the compliance requirements referred to above occurred, whether to do with fraud or error, and express an opinion on the Organization's compliance based on our audit. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with GAAS, *Government Auditing Standards*, and the Uniform Guidance will always detect a material noncompliance when it exists. The risk of not detecting a material noncompliance resulting from fraud is higher than for that resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Noncompliance with the compliance requirements referred to above is considered material if there is a substantial likelihood that, individually or in the aggregate, it would influence the judgment made by a reasonable user of the report on compliance about the Organization's compliance with the requirements of the major program as a whole.

In performing an audit in accordance with GAAS, *Government Auditing Standards*, and the Uniform Guidance, we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material noncompliance, whether due to fraud or error, and design and perform audit procedures responsive to those risks. Such procedures include examining, on a test basis, evidence regarding the Organization's compliance with the compliance requirements referred to above and performing such other procedures as we considered necessary in the circumstances.
- Obtain an understanding of the Organization's internal control over compliance relevant to the audit in order to design audit procedures that are appropriate in the circumstances and to test and report on internal control over compliance in accordance with the Uniform Guidance, but not for the purpose of expressing an opinion on the effectiveness of the Organization's internal control over compliance. Accordingly, no such opinion is expressed.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and any significant deficiencies and material weaknesses in internal control over compliance that we identified during the audit.

Report on Internal Control Over Compliance

A deficiency in internal control over compliance exists when the design or operation of a control over compliance does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, noncompliance with a type of compliance requirement of a federal program on a timely basis. A *material weakness in internal control over compliance* is a deficiency, or combination of deficiencies, in internal control over compliance, such that there is a reasonable possibility that material noncompliance with a type of compliance requirement of a federal program will not be prevented, or detected and corrected, on a timely basis. A *significant deficiency in internal control over compliance* is a deficiency, or a combination of deficiencies, in internal control over compliance with a type of compliance requirement of a federal program that is less severe than a material weakness in internal control over compliance, yet important enough to merit attention by those charged with governance. The purpose of this report on internal control over compliance is solely to describe the scope of our testing of internal control over compliance and the results of that testing based on the requirements of the Uniform Guidance. Accordingly, this report is not suitable for any other purpose.

Our consideration of internal control over compliance was for the limited purpose described in the Auditors' Responsibilities for the Audit of Compliance section above and was not designed to identify all deficiencies in internal control over compliance that might be material weaknesses or significant deficiencies in internal control over compliance. Given these limitations, during our audit we did not identify any deficiencies in internal control over compliance that we consider to be material weaknesses, as defined above. However, material weaknesses or significant deficiencies in internal control over compliance may exist that were not identified.

Our audit was not designed for the purpose of expressing an opinion on the effectiveness of internal control over compliance. Accordingly, no such opinion is expressed.

The purpose of this report on internal control over compliance is solely to describe the scope of our testing of internal control over compliance and the results of that testing based on the requirements of the Uniform Guidance. Accordingly, this report is not suitable for any other purpose.

Mayer Hoffman McCann P.C.

February 27, 2023
St. Petersburg, Florida

THE ARC TAMPA BAY, INC. AND AFFILIATES

Schedule of Findings and Questioned Costs

For the Year Ended September 30, 2022

(A) Summary of Auditors' Results

1. The auditors' report expresses an unmodified opinion on the consolidated financial statements of The Arc Tampa Bay, Inc. and Affiliates.
2. No significant deficiencies or material weaknesses relating to the audit of the consolidated financial statements are reported in the Independent Auditors' Report on Internal Control Over Financial Reporting and on Compliance and Other Matters Based on an Audit of Consolidated Financial Statements Performed in Accordance with *Government Auditing Standards*.
3. No instances of noncompliance material to the consolidated financial statements of The Arc Tampa Bay, Inc. and Affiliates were disclosed during the audit.
4. No significant deficiencies or material weaknesses relating to the audit of the major federal programs are reported in the Independent Auditors' Report on Compliance for Each Major Federal Program and on Internal Control Over Compliance Required by the Uniform Guidance.
5. The auditors' report on compliance for the major federal program for The Arc Tampa Bay, Inc. expresses an unmodified opinion.
6. There were no audit findings that are required to be reported in accordance with Section 2 CFR 200.516(a) of the Uniform Guidance.
7. The program tested as a major federal program was:

HOME Investment Partnership Program (AL No. 14.239)
8. The threshold for distinguishing Types A and B programs was \$750,000 for major federal programs.
9. The Arc Tampa Bay, Inc. was determined to be a low-risk auditee.

(B) Findings - Audit of Consolidated Financial Statements

None.

(C) Findings and Questioned Costs Relating to Federal Awards

None.

The Arc Tampa Bay Demographic Data and COVID-19 Risk Factors: Analysis:

The physical and mental impact of COVID-19 on individuals with intellectual and developmental disabilities (IDD) has been profound. Many studies have demonstrated that individuals with intellectual and developmental disabilities are at increased risk of hospitalization and death from COVID-19 compared to the general population. One of the largest studies completed by Gleason et al. (2021) found that individuals with “intellectual disabilities were six times more likely to die from COVID-19 than other members of the population.” In fact, having an intellectual disability was determined to be “the highest independent risk factor for contracting COVID-19, controlling for race, ethnicity, and other variables” (Ross, 2021). Landes et al. (2022) published the results of a study examining death certificates from 2020 and found that while COVID-19 was the third leading cause of death for the general population in 2020, it was the leading cause of death for individuals with IDD. Co-morbidities, congregated living, and personal hygiene limitations undoubtedly contributed to this increase in risk.

When we examine the diagnostic and other demographic data for the individuals currently attending The Arc Tampa Bay’s Long Center Adult Day Training program, we find multiple conditions and diagnoses that have put them at risk, either due to the medical risk or due to factors requiring additional supervision and/or assistance with personal care and activities of daily living. Below is a summary of some of these factors:

Condition	Number (N=101)	Percentage
Autism	23	23%
Cerebral Palsy	21	21%
Down Syndrome	10	10%
Prader-Willi Syndrome	12	12%
Seizure Disorder	23	23%
Behavior and/or Mental Health	56	56%
Use of Wheelchair	12	12%
Hearing Impairment	6	6%
Vision Impairment	6	6%
Dementia	1	1%
Parkinson’s Disease	1	1%

Other factors such as race and ethnicity were also identified in a study by Gleason et al. (2021) as they correlated to risk of COVID-19 diagnosis. Higher rates of COVID-19 mortality were also reported for people with Down syndrome and cerebral palsy compared to the general population (Landes et al., 2022). After intellectual disability, Hispanic ethnicity (versus Non-Hispanic White) was the second highest risk factor for COVID-19 diagnosis. African American (versus Non-Hispanic White) was 5th. If we break down The Arc Tampa Bay’s demographic and diagnoses data by race and ethnicity, we see a higher proportion of co-morbidities among the population that is Asian, African American, and Hispanic compared to their Caucasian cohorts. Other COVID-19 risk factors such as hypertension, diabetes, and obesity are also more prevalent among this population. The data is broken down below:

Condition	Asian, African/American, Hispanic % (N=22)	Caucasian, Non-Hispanic (N=79)
Autism	27%	24%
Cerebral Palsy	23%	20%
Down Syndrome	14%	9%

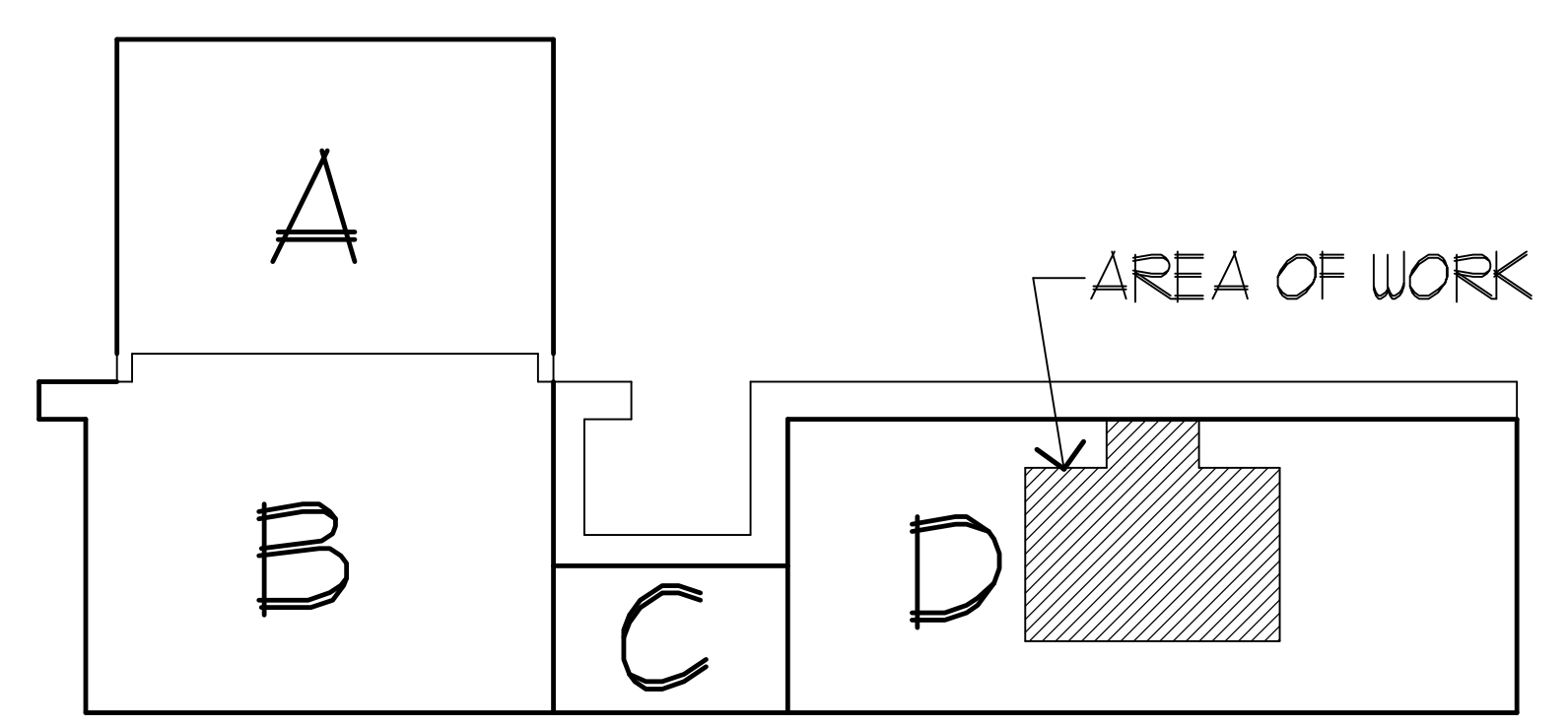
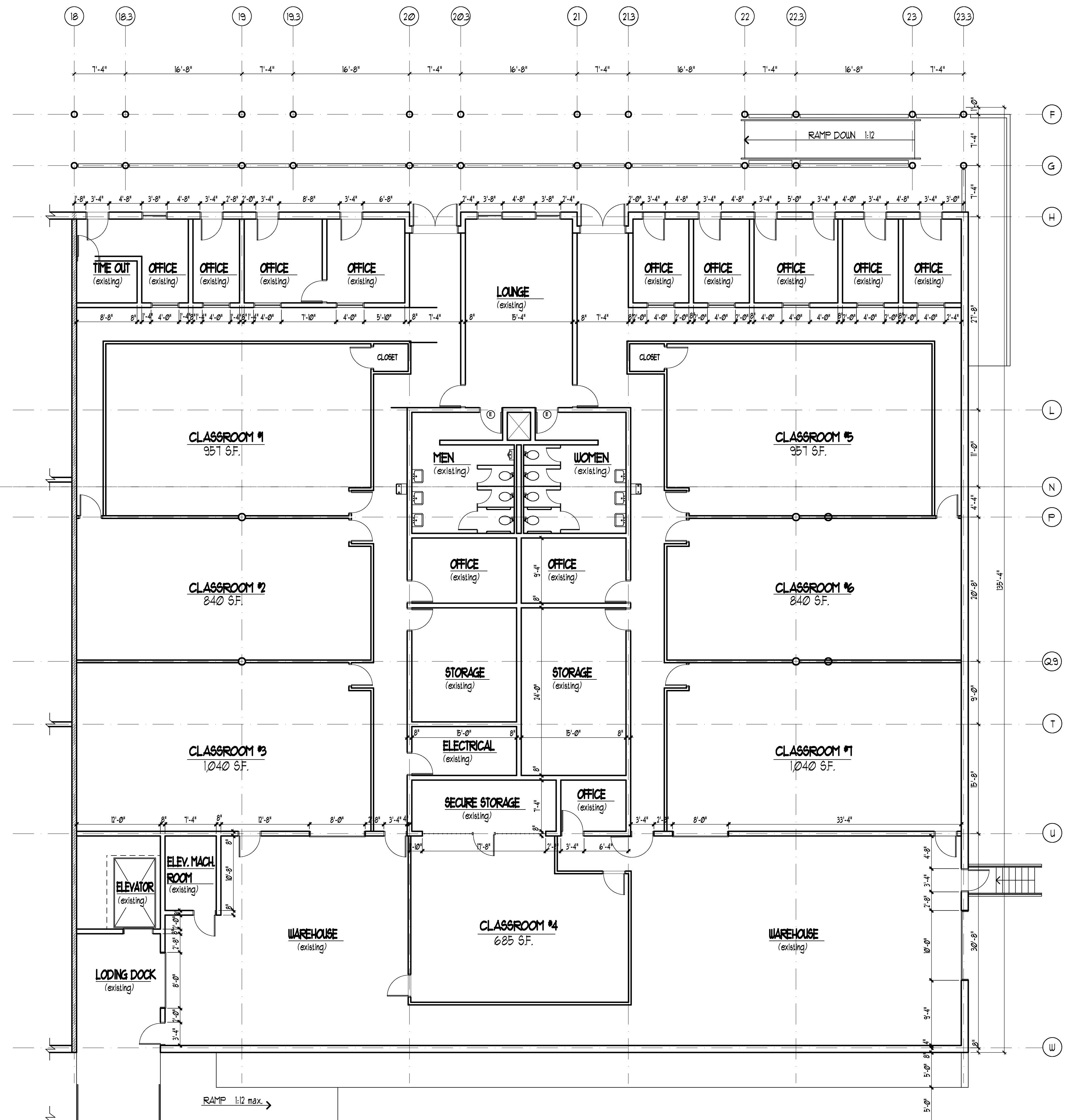
Prader-Willi (genetic condition resulting in uncontrollable appetite and obesity)	18%	10%
Seizures	27%	24%
Behaviors or Mental Health	55%	61%
Obesity	9%	5%
Diabetes or Hypertension	23%	16%

In summary, compared to the Caucasian/Non-Hispanic program participants, Asian, African/American, and Hispanic program attendees demonstrated a greater propensity for being diagnosed with autism, cerebral palsy, Down syndrome, Prader-Willi, obesity and diabetes and/or hypertension. As demonstrated in various studies, cerebral palsy, Down syndrome, obesity, diabetes and hypertension are all risk factors for contracting COVID-19 and increase risk of mortality from COVID.

While most studies focused on the physical health disparities experienced by the population with IDD, the impact of COVID-19 has not only been felt physically but mentally. A study completed by Sanders et al. (2022) demonstrated that over half of the study participants (individuals with IDD) reported that their mental health worsened compared to their status prior to the pandemic. The same amount experienced higher doses or newer psychotropic medications that were prescribed during the pandemic. Not only does the physical isolation impact individuals with IDD severely, the changes in routine can also be challenging. The mental toil caused by the isolation and routine changes is demonstrated by examining the reactive strategy logs for individuals receiving residential services from The Arc Tampa Bay. 2020 reactive strategy logs were examined for the period pre-pandemic and during the pandemic. Reactive strategy logs are used to document to the Agency for Persons with Disabilities (APD) when restraints, seclusion, and other interventions are used for crisis management during behavior incidents. Not only were group home residents temporarily restricted from attending the adult day training program, there were also not allowed in-home visitors until September 2020. Community activities and group home visits were restricted until November 2020. These restrictions were put into place with guidance from APD. The Arc Tampa Bay initiated day program closures in late March 2020. Use of reactive strategies initially decreased from 56 to 51 incident in February and March to 21 April. However, incidents eventually continued to increase to a high of 84 incidents in August, plateauing in September. This coincided with the reinstatement of in-home visits from families and guardians. Numbers of incidents for November (41) and December (28) were extremely low as community outings and additional home visits were reinstated during this time.

While the COVID-19 pandemic has presented many challenges for The Arc Tampa Bay, the Long Center renovation project will enable the agency to move forward with unique programming and learning opportunities to enable the population that we serve to thrive and remain active mentally and physically.

The Arc Tampa Bay is committed to moving forward with the renovations for the Long Center Adult Day Training program redesign. Fowler and Associates is the architect on record for the project and has completed initial schematics for the project. The schematics are included as an attachment.



STEPHEN R. FOLLER ARCHITECTS, INC. 100%

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NO.	DATE	REV/SON	BY

DATE: DRAIN: AV

Floor Plan - Classroom Area
The Arc of Tampa Bay
 WORKSHOP AREA REMODELING
 1501 N. Belcher Rd.
 Clearwater, Florida 34625

PROJECT NO: 16-206a
 SHEET NO: A-11