

Application Form

Organization Information

Brief Project Descriptor

Please briefly describe this organization's request.

If you have previously applied for a Small Purchase and would like your previous request copied over to update and submit for consideration in Round Two, please contact Rose Cervantes. Due to the current inflationary environment, you will need to obtain new bids/estimates for your proposed purchases regardless of a prior submission. The new request amount must also fit within the maximum request amounts for Round Two.

If you would like to complete this application in Word first and copy your answers over later, use the following link: [Download Application](#)

The evaluation rubric that will be used to score your request can be downloaded [here](#).

Please pay attention to character limits while working on your draft. These limits include spaces.

Organization Name*

Saving Our Seniors

Proposal Name*

Please choose a short name to identify this project within the grant portal:

Enhancing Food Security for Pinellas County's Low-Income Seniors

EIN*

813577562

Incorporation Year*

What year did your organization incorporate? This will be the year listed on your determination letter from the Internal Revenue Service.

2016

Organizational Mission Statement*

What is your organization's mission statement? This should be no longer than one or two sentences.

SOS provides seniors with the medical equipment, mobility aids, and basic needs services they cannot afford due to financial limitations and gaps in Medicare coverage. Our mission is to ensure all seniors in our community have the means to live healthy, independent lives, irrespective of income or access to insurance.

Unique Entity ID (SAM)

Please provide your organization's Unique Entity ID number. This is a specific number used by the federal government to identify your organization. **This is different from a DUNS number, which the federal government no longer uses.**

If you do not have a Unique Entity ID number, you can create an account on SAM.gov and apply for one here (it is free and may take 3-4 days for approval): <https://sam.gov/content/home>

This field is optional as to not stop a qualifying organization from applying. **However**, a Unique Entity ID number will be required if your organization is approved for a grant. Your organization should apply for a number now if it does not yet have one.

Character Limit: 12

Applied 3/28

Annual Operating Budget Size*

Please provide the amount of your annual operating budget, (expenditures only) for your entire organization.

\$272,881.00

Parent Non-Profit/Subsidiaries*

If your organization has a parent non-profit that has multiple subsidiaries, will multiple subsidiaries be applying in this process?

Example

Better Tomorrow is the parent non-profit of three organizations. Two of those organizations want to apply in this process. Both would select "Yes" on this question.

No

Amount Requested (Annual Operating Budget Size ≤ \$500,000)

Amount Requested*

Because your annual operating budget is \$500,000 or less, the maximum grant request for your organization is **\$100,000**.

\$38,715.00

Request Specifics

Priority Areas*

For Round 2 of this funding process, the ARPA Nonprofit Capital Project Fund is prioritizing organizations that offer programming, and whose capital purchase is related to, the following areas:

- Individuals with Disabilities
- Food Security
- Specialized Healthcare
 - Mental Health
 - Dental Care
 - Substance Use Disorders
- Housing

Not offering programming in these areas does not disqualify you from applying. However, this prioritization will result in 10 bonus points being awarded to eligible requests when scored.

Does your organization and its proposed capital purchase fit into one of these areas?

Yes

Organization Programmatic Background*

Please describe the programming your organization offers to the community and the length of time it has been doing so. What does your organization **do** and **how long** has it been doing it?

If you have indicated above that your programming and proposed purchase fit into the priority areas for this funding round, please be sure to describe the relevant programming.

Medical equipment and mobility aids are essential for both maintaining seniors' quality of life, and for reducing their risk of hospital/rehab facility admittance. However, many seniors living on fixed incomes cannot access these essentials, most often due to gaps in their medical coverage and long wait times for affordable alternatives.

In response to this problem, Saving Our Seniors (SOS) was founded in 2016 to provide wheelchairs, home hospital beds, Hoyer lifts, and incontinence supplies to low-income seniors across Pinellas County, which we dispense at no charge to those below the poverty level (or on a sliding scale for those above it). Since SOS's inception, we have provided over 20,000 medical devices to over 10,000 seniors in need, and expanded our reach to the whole of Central Florida.

Our programmatic scope has likewise expanded. During the COVID-19 epidemic, a concerning number of clients informed our team that inflation was rapidly outpacing their incomes, resulting in food and other necessities becoming unaffordable—for some, to the point of being put at risk of eviction. To address this impending crisis, we launched the Fresh Market Program to deliver free groceries, household/medical supplies, and over-the-counter pharmaceuticals directly to seniors living in mobile homes and low-income

housing developments. Given that the pandemic's detrimental effects persist to this day, the Fresh Market program has become a permanent fixture of our organization.

In interviews, our clients report a need for fresh produce in particular, so providing fruits and vegetables has become the focal point of the Fresh Market Program. We require that all the food we provide be nutritious and high-quality, and so rely on partnerships with local wholesalers to source fresh produce at a discount. At present, the Fresh Market program serves an average of 8,000 seniors during 75 markets per month within Pinellas County alone.

Community Need*

Please describe the community need that exists for your programming. If you are able to cite quantitative, local data, that will strengthen your proposal.

All demographic groups across Pinellas County have felt the effects of inflation, especially at the grocery store: according to the Bureau of Labor Statistics, the consumer price index for food increased by 8.9% in the Tampa metro area during 2022. However, these effects are felt most acutely by those living on fixed incomes. According to a USF report, the average social security check covers only 68% of basic expenses, and this coverage shrinks as inflation continues to race ahead of cost-of-living adjustments.

According to the 2021 Pinellas County Older Floridians Demographics Profile, of the 264,995 seniors living at or below the federal poverty level in our community, 31,159 are eligible for SNAP, and 118,395 are medically underserved. Based on our experience, we have found that those making roughly \$1500-1900 per month struggle the most, as this income level is too high to qualify for Medicaid, yet too low to absorb the increasing costs of medical equipment and other necessities; thus, the need for our services is likely greater than what this data suggests.

While there exist many programs at the federal level to assist struggling seniors, there also exist significant barriers to accessing them. For example, the AARP Policy Institute estimates that of the seniors who qualify for SNAP, 71% haven't signed up for benefits. According to the Tampa Bay Times, this is due in part to the fact that many agencies serving older adults are currently facing staff and volunteer shortages, as is common across sectors in the wake of the pandemic. Additionally, many seniors experience mobility issues or struggle to secure transportation to food assistance programs in their area, with one in four food-insecure individuals reporting that transportation is a significant barrier to accessing food (Mui, et al., 2021). SOS aims to address these issues by providing the nutrition and medical support low-income seniors need, directly within the communities in which they reside.

Negative Economic Impact on Organization*

The following question is the keystone of a strong application in this process. If your organization cannot demonstrate a negative economic impact from the pandemic, your application will not qualify for committee review. If you are uncertain about what constitutes negative economic impact or how to demonstrate it, please contact PCF staff for technical assistance.

Describe your organization's negative economic impact arising from the COVID-19 pandemic. Examples could include:

- Inflationary pressures
- A reduction in revenue since the onset of the pandemic

- An increase in pandemic-related revenue that is restricted, or otherwise does not permit the purchase of capital assets
- The use of reserves for pandemic-related unbudgeted expenses
- Allocation of resources to meet a pandemic-related increase in demand for services, which results in a lack of resources to purchase capital assets
- A need for additional capital assets to adapt operations to accommodate health and safety guidelines by the CDC

You have the option to upload supporting documentation regarding negative economic impact. However, please limit your upload to no more than five pages.

The setbacks SOS faces as a result of the pandemic include increased demand for our services that stems directly from the pandemic, reductions in the service capacity of senior-support organizations across the board, and increased costs that have forced us to deplete our cash reserves.

Demand for our services has escalated, with more new clients requesting food, medical supplies, and related support from SOS than ever before. Moreover, many of our long-term clients are experiencing added financial strain stemming from the pandemic, and thus require additional support. But while need amongst seniors continues to surge, some of the organizations that previously would have helped them have shut down during the pandemic, while others have suffered diminished service capacity. We are struggling to absorb the resulting overflow, receiving 700 referrals from other organizations in 2022, a 64% increase from before the pandemic.

As the network of senior-support services becomes increasingly strained, fewer resources are available to both chronically low-income seniors, as well as those experiencing novel financial difficulties from the pandemic. It is our goal for the coming year to expand our service capacity to help fill the growing gap between seniors' needs and the senior-support network's collective means. To do so, we must purchase a dedicated delivery van to transport food and haul our concession stand, a purchase which will ultimately reduce our monthly operating costs and streamline our operations.

We have needed a delivery van since the start of the Fresh Market program, but remain unable to purchase one. Increased food insecurity among our clients combined with inflated food prices have forced us to draw from our cash reserves when purchasing Fresh Market food, cash which would have otherwise gone towards the acquiring the van. A single pickup's worth of food cost an average of \$750 in 2019 when the Fresh Market program was initiated, but now costs over \$1,800 (due to both inflation and increased purchasing volume). During this time, increases in donations and fundraising have lagged behind inflation, further reducing our purchasing power.

To keep the Fresh Market Program operational through the pandemic, we have relied on several stopgap measures: renting Uhauls for large loads, using staff members' personal vehicles for smaller loads, and renting trucks to transport the Fresh Market concession trailer. This is an inefficient short-term solution that carries additional expenses of roughly \$36,000 per year, as well as time lost to administrative and logistical overhead. As SOS cannot fund such a large capital expenditure at present, we are requesting Pinellas Community Foundation's help.

Proposal Description*

The American Rescue Plan Act requires a request that is reasonable and proportional to the level of economic impact your organization experienced. This means the request you describe below should not be greater than the economic harm your organization has suffered.

Please describe your purchase proposal and address the following:

- What will you be purchasing with these funds?
- What is the estimated lifespan of the purchase/improvement?
- How does it address the negative economic harm you described in the previous question?

At present, we rent a van for transporting food and a truck for hauling our concession trailer at a total cost of \$36,000/year, which has become financially untenable at our increasingly high service volume. We also find it necessary to transition away from utilizing staff member's personal vehicles for food transport, largely due to their lack of refrigeration (made necessary by the long distances involved in transporting perishables), as well as the wear-and-tear these vehicles accumulate when transporting large quantities of food over long distances.

As such, the requested funds will go towards the purchase of a refrigerated delivery van that will be used for food pickups and hauling the Fresh Market concession trailer, as well as a walk-in fridge for storage. The lifespan of a refrigerated truck is estimated by industry experts to be 200,000-250,000 miles; the lifespan of the average walk-in fridge is about 15 years.

Each week we conduct five food pickups, driving a total of ~400 miles. The rental vans we currently used for food pickups have a capacity of 246 cubic feet and run at 14 MPG. If we were to purchase a van with 520 cubic feet of capacity running at approximately 23 MPG (e.g. a Ram ProMaster 3500) the number of food pickups required to maintain our current level of service would decline by ~50% given the doubling in carrying capacity. Making half the number of trips to pick up food would mean proportional reductions in labor (~3.3 hours of drive time) and fuel expenses (~\$64.76) every week. Additionally, we could use our new van to transport the Fresh Market concession stand, no longer needing a weekly truck rental to do so.

By eliminating the need for both vehicle rentals, this purchase will save SOS a total annual average of \$39,367.52 (\$36,000 in rental fees and \$3367.52 in gas) and 436 hours of labor (172 hours of drive time and 260 hours of administrative overhead).

Purchasing this truck will solve the problem described in the previous question of SOS being unable to make a long-needed capital expense due to pandemic-era inflation. The funds from this grant will effectively replace the reserves we had earmarked for this purchase but had lost to inflated operating costs. Following these purchases, we will seek additional funding and expand our revenue streams. In combination with the labor hours saved with fewer food pickups, we will be able to set up new Fresh Markets across Pinellas County.

Guiding Principles - Client Impact*

The American Rescue Plan Act, which provides the funding for this grant program, aims to ensure an equitable recovery from the COVID-19 pandemic. According to federal guidance, the term "equity" is defined as:

The consistent and systematic fair, just, and impartial treatment of all individuals, including individuals who belong to underserved communities that have been denied such treatment, such as Black, Latino, and Indigenous and Native American persons, Asian Americans and Pacific Islanders and other persons of color; members of religious minorities; lesbian, gay, bisexual, transgender, and queer (LGBTQ+) persons; persons with

disabilities; persons who live in rural areas; and persons otherwise adversely affected by persistent poverty or inequality.

One of the guiding principles of this fund is that it will apply a lens of equity to ensure the needs of specified priority populations are met.

Will this purchase benefit the community members defined above that have experienced disproportionate negative impacts from the COVID-19 pandemic? If so, how?

Our focus has always been serving low-income seniors who are subject to socioeconomic inequality on both the dimensions of poverty and age. During the COVID-19 pandemic, these characteristics made our clients uniquely susceptible to its negative effects: while those in poverty were disproportionately impacted in that their limited incomes could not absorb the pandemic's inflationary effects, the elderly were disproportionately impacted given their high susceptibility to the virus and the strict social isolation they had to endure as a result.

A 2021 NIH review details the adverse effects of the pandemic on seniors, which include physical deterioration, psychological dysfunction, limited social interactions and reduced quality of life. The report also states that seniors increased their intake of unhealthy foods to a greater degree than other age groups, and faced greater difficulty in accessing needed social services. In line with these findings, SOS witnessed a surge in seniors' requests for fresh food and medical/household supplies during the pandemic; in the intervening time, the number of requests has not diminished. In interviews with our clients, many report ongoing struggles in paying for basic essentials, with the hardest hit being put at risk of being evicted. The purchase of a food truck will allow SOS to expand its reach to additional low-income senior communities in Pinellas County, and increase its capacity to deliver a greater volume of needed goods to those we already serve.

Number Served*

How many people will directly benefit from this capital purchase annually?

96000

Unduplicated vs. Duplicated*

Is the number indicated above duplicated or unduplicated?

Duplicated: A client is counted each time they access services

Unduplicated: A client is counted once, regardless of the number of times they access services

Example: ABC Food Bank operates two mobile food pantries, one in Clearwater and one in St. Petersburg. Taylor, a Pinellas County resident, goes to both food pantries. If ABC Food Bank counts Taylor's visit TWICE, it is **duplicated**. If ABC Food Bank counts Taylor's visit ONCE, it is **unduplicated**.

Duplicated

Other (Explanation Required)

If you selected "Other" in the previous question, please explain how your organization determined the number of clients that will benefit from the proposed capital purchase.

Geographic Impact & Priority Populations

The ARPA Nonprofit Capital Project Fund seeks to offset the negative economic impact Pinellas nonprofits faced due to the COVID-19 pandemic. Organizations who serve disproportionately impacted communities will be considered as serving a priority population. There are several ways to determine if your clients were disproportionately impacted.

Examples of disproportionately impacted communities include those who:

- Live in a Qualified Census Tract (QCTs)
 - Defined by U.S. Department of Housing and Urban Development (HUD)
 - U.S. Treasury guidance prioritizes use of ARPA funds within QCTs
 - To assess if your organization serves or is headquartered in a QCT, use the following link: https://www.huduser.gov/portal/sadda/sadda_qct.html
In the top right-hand corner, choose the state of Florida and Pinellas County. Then on the left-hand side of the screen, click the box next to “Color QCT Qualified Tracts.” The QCT zones are denoted in purple. You can also map your address by adding it into the address box at the top to see if your location is inside the zones.
- Low- and moderate-income household and communities
- Households that qualify for federal assistance programs, such as SNAP and TANF
- Historically marginalized communities (BIPOC communities, persons with disabilities, LGBTQ+, religious minorities, and other communities that fit in the Equity definition provided on the ARPA website and application)

Benefits and Geography of Purchase*

Please describe the following:

1. The communities/clients that will benefit from this capital purchase, and whether they were disproportionately impacted by the pandemic according to the examples above.
2. The geographic areas in which this capital purchase will be put into use. Be as specific as possible.

Each month, we conduct roughly 75 Fresh Markets at 31 different locations within Tarpon Springs, Dunedin, Largo, Pinellas Park, Clearwater, and St. Petersburg. At present, a 33% of our Fresh Markets in Pinellas County take place in mobile home parks, 19.4% in subsidized housing, 9.7% in 55+ apartments, 6.5% in retirement communities, 6.5% in senior centers, and the remainder at a mixture of medical clinics and senior-centric businesses. While we do not verify income at our Fresh Markets, we ask that only seniors who need the goods we offer take them. This, in combination with the fact that the majority of our activities take place in low-income communities, makes us confident that our impact mostly benefits low-income seniors. With the purchase of the truck and refrigeration unit, we will continue to expand our operations to other low-income communities in Pinellas County, while adding additional market times to our current distribution sites.

The following is a list of Fresh Market locations in Pinellas County, but we serve at other sites intermittently.
540

Americana Cove
Baypointe
Causeway
City place
Clearwater cascades
Crosswinds
Dedicated Senior Medical Center Clearwater
Doral Village

Dunedin Village
East Pay
Imperial Palms
Lakeview
Lutheran DTSP
Lutheran Pasadena
Mainlands (buildings 1-8)
Palm Lake Village
Paradise Island Co-Op
Pinellas Park Senior Center
Rivera
Serendipity
St Giles 1 and 2
Sun Valley
Sunset Palms
Sunshine Senior Center
Tarpon Springs Rec Center
Tarponaire
The Ranch
Twin Palms
Village on Green
Viridian

Headquarters Location*

Please provide your organization's headquarters address as it appears on your Sunbiz account. To check your Sunbiz registration, you may search here: <https://dos.myflorida.com/sunbiz/search/>

1400 Gandy Blvd 1514 St Petersburg, FL 33702

QCT Determination - Headquarters*

Is this organization headquartered in a QCT?

Further determination required

Community Connection

PCF understands the value of authentic and diverse representation in philanthropy and in Pinellas County. To this end, we ask demographic and representation questions to gauge the human impact your organization has on the communities you serve.

PCF has generalized the demographic data questions more than it has in other processes because of the public nature of this process. PCF understands that identity disclosure can be a sensitive matter and wants to respect your organization's board and staff. If your organization feels comfortable sharing more detailed demographic information, it may do so in the "Community Representation and Connection" section.

Community Representation and Connection*

Describe how your organization is representative of, or has authentic connections to, the community your proposal seeks to serve. You can list other community-based organizations that work on programming with you and/or list examples of your work within this community.

If your staff, board, executive leadership, or long-term volunteers have personal identities or experiences that allow for a meaningful connection with your clients, please feel free to describe this connection below. When possible, please use internal data or specific details to describe how your organization is representative and connected to the communities you serve.

Before founding Saving Our Seniors, Executive Director Kelli Casto was an occupational therapist for fifteen years, working for hospitals, rehabilitation centers, skilled nursing facilities, and in-home healthcare companies. During this time, she developed close relationships with her clients and saw firsthand the extent of their need and the limited social services available to address it. She learned how frequent it is for seniors to seek medically necessary equipment and supplies as directed by their doctors, only to be denied by insurance. It was these experiences that inspired her to found Saving Our Seniors. As Executive Director, she conducts hundreds of Fresh Markets and home visits for SOS each month, continually seeking to develop personal relationships with the seniors her organization serves. In doing so, she ensures that the organization aligns its programs and product offerings with the specific needs of its clients.

Many of our board members also have personal and professional experience that informs their work with SOS. Vice President Joe Stern learned of SOS when he utilized our Medical Supply program on behalf of his sister, and thus has an intimate understanding of the hardships that low-income seniors endure. Board member Kim Clark works in community outreach at Silver Sneakers, a fitness facility for seniors that is funded by Medicare Advantage. In this capacity, she works with seniors on a daily basis and has become an expert on the needs and challenges pertaining to their health. Of our long-term volunteers, a few are seniors themselves and even utilize SOS services. We are tremendously grateful for the excellent work they do and the particularly relevant perspective they provide.

Even if they do not possess direct experience with the issues facing low-income seniors outside of the work they do with SOS, all of our board members, employees, and volunteers share a passion for our mission.

Leadership Demographics - Board Membership*

Do your board members consider themselves a member of one or more of the following populations? Check all that apply.

- BIPOC defined as Black, Latino, and Indigenous and Native American persons, Asian Americans and Pacific Islanders and other persons of color
- LGBTQ+ (Lesbian, Gay, Bisexual, Transgender, Queer+)
- Neurodiverse/physically disabled. Neurodiversity is defined as “the range of differences in individual brain function and behavioral traits, regarded as part of normal variation in the human population.” Examples of neurodiversity include autism spectrum disorders, ADHD, and dyslexia.

LGBTQ+

Leadership Demographics - Executive Level Leadership Team*

Does your executive leadership team consider themselves a member of one or more of the following populations? Check all that apply.

- BIPOC defined as Black, Latino, and Indigenous and Native American persons, Asian Americans and Pacific Islanders and other persons of color
- LGBTQ+ (Lesbian, Gay, Bisexual, Transgender, Queer+)
- Neurodiverse/physically disabled. Neurodiversity is defined as “the range of differences in individual brain function and behavioral traits, regarded as part of normal variation in the human population.” Examples of neurodiversity include autism spectrum disorders, ADHD, and dyslexia.

If your organization is volunteer-run and does not have an executive leadership team, please select "Not applicable."

None of the above

Leadership Demographics - CEO/Executive Director*

Does your CEO/Executive Director consider themselves a member of one or more of the following populations? Check all that apply.

- BIPOC defined as Black, Latino, and Indigenous and Native American persons, Asian Americans and Pacific Islanders and other persons of color
- LGBTQ+ defined as Lesbian, Gay, Bisexual, Transgender, Queer+
- Neurodiverse/physically disabled. Neurodiversity is defined as “the range of differences in individual brain function and behavioral traits, regarded as part of normal variation in the human population.” Examples of neurodiversity include autism spectrum disorders, ADHD, and dyslexia.

If your organization is volunteer-run and does not have an executive leader, please select "Not applicable."

None of the above

Proposal Costs

Please upload current verifiable bids, estimates, or price lists [from your potential vendor(s)]. These bids must be dated within the past 60 days. *Please ensure there is a date noted on the bid or some annotation as to when you obtained these estimates/bids.*

- If your purchase is BELOW \$75,000, you must upload TWO verifiable bids or estimates for the proposed purchases.
- If your purchase is ABOVE \$75,000, you must upload THREE verifiable bids or estimates for your proposed purchases.

This can be as simple as screenshots from Amazon or Best Buy (though PCF does not endorse or recommend any

specific vendor) or may be from specialized vendors that sell your proposed purchase. If you have concerns regarding bids or estimates, please reach out to PCF staff.

Please note if you submitted a proposal in the first round of funding for Small Capital Purchases, you will be required to submit new bids for an accurate cost estimation in the current market.

If you need assistance compressing files, please email Rose Cervantes at rcervantes@pinellascf.org.

Bid/Estimate #1*

PDF files are accepted.

2 Van Estimates.pdf

Bid/Estimate #2*

PDF files are accepted.

Fridge 1.pdf

Bid/Estimate #3

PDF files are accepted.

Fridge 2.pdf

Sole Source*

In some cases, a proposed small purchase is only available from a single vendor, and as such, only one bid/estimate can be uploaded. If this is the case for your organization, please explain in the field below, and contact Rose Cervantes at rcervantes@pinellascf.org.

Otherwise, write "N/A" below.

N/A

Related Parties*

Are any of the contractors/vendors that have provided bids/estimates a related party to your organization?

Examples of Related Parties

- A board member that owns the contracting company that provided a bid
- The relative of a director, officer, or executive team member owns a company that provided an estimate
- The CEO of the applying organization has a financial interest in the construction company providing a bid

If yes, identify the vendor and describe the relationship.

If no, write "No related parties below."

No related parties

Budget Summary*

Please use **THIS TEMPLATE** to indicate costs and any cash match your organization may have for the proposed purchases. Note: this spreadsheet will automatically round numbers to make it easier to read for committee members.

If you submitted a proposal in the first round of funding for Small Capital Purchases, you will be required to submit a new budget for an accurate cost breakdown in the current market. Additionally, this round of funding there is less available monies, and the max award request has decreased.

Please note that indirect costs are not permitted for small purchases.

If you have additional notes to add to your budget summary, you may do so in the text box below.

ARPA-Budget-Template-Small-Purchases (1).xlsx

Other Funding Sources*

Please describe any other funding not already mentioned that your organization has applied for or obtained for this purchase.

This includes but is not limited to Community Block Development Grants (CBDG), local government grants (including Tourist Development Council funding), foundation grants, and private donors (you do not need to disclose donor identities but simply indicate the amount raised for this purchase). This includes any matching grants or in-kind contributions you may have obtained.

Please be sure these other funding sources are represented in the "Applicant Match" column in the budget summary uploaded above.

We have several corporate sponsors for the Fresh Market program in Pinellas County, but all funds they provide are needed to fund the program's food purchases, leaving none with which we could put towards purchasing the van and refrigeration unit. They include Freedom Optimum, MCC Brokers, and Dedicated Senior Medical Humana. We continue to pursue other sponsorships to fund the van's future operational costs.

While we have not yet pursued other grants for this project, we will as they become available. That said, many grants specify that they are not to be put towards capital expenses, making the Pinellas Community Foundation ARPA Grant an especially valuable opportunity.

Changes in Operating Costs*

Please answer this question based on the descriptions below:

- If this project **increases** ongoing operational costs (programmatic, operating maintenance or other costs), how will you compensate for the difference?
- If this purchase **decreases** ongoing operating costs, how will it do so?
- If this purchase **does not affect** operating costs, please note so below.

These purchases will increase SOS's operational costs directly in the form of gas, maintenance, and insurance, and will indirectly increase costs by allowing for increased service volume. However, these costs will be offset in two ways. First, the expanded capacity of a delivery vehicle will allow for more efficient food pickups,

reducing the labor and gas necessary to conduct them. Secondly, the truck's ability to haul the Fresh Market concession trailer will eliminate the costs and administrative overhead of renting trucks each week. Lastly, the vehicle will allow us to expand the Bagged Produce program, wherein corporate sponsors pay us to provide bags of nutritious food at events—thus offsetting additional costs associated with the truck. Any remaining increases in operating costs will be accounted for with additional sponsorships and grant funding.

Corrective and Investigative Action/Grant Recall

In the past three (3) years, has your organization or any affiliated parties with your organization had any of the following occur:

1. Been under legal investigation by a local, state, or federal institution?
2. Been placed on a corrective action plan by a funder?
3. Had grant funding recalled by a funder?

If yes, please describe the investigation, corrective action plan and/or grant recall, and the current status of such incidents. You may upload a PDF file to support your answer if necessary.

If no, write "N/A"

N/A

Insurance Requirements

Evidence of Insurance Coverage*

Grantees of the ARPA Nonprofit Capital Project Fund will be required to maintain appropriate insurance related to your operations and this purchase. PCF will determine whether this coverage is appropriate.

Please upload evidence of insurance.

If your organization does not have evidence of insurance coverage, please provide an explanation as to why.

As soon as we have secured funding for the truck and made the purchase, we will obtain the appropriate insurance.

Insurance Requirement*

If you are awarded a contract from the ARPA Nonprofit Capital Project Fund, you may be required to list Pinellas Community Foundation as an additional insured through your general liability insurance or other appropriate coverages for the duration of the contract. If you would like to check with your insurance carrier on how to do this, here is the information about PCF you will need:

Pinellas Community Foundation

17755 US Highway 19 N
Suite 150
Clearwater, FL 33764
727-531-0058

Please check the box below to indicate that you understand and will be able to comply with this requirement if you are awarded a contract.

PCF will not ask for a certificate naming us as additional insured until the contracting stage.

Yes, I understand and will comply with this requirement if awarded a contract.

Organization Documentation

Please reach out to PCF staff if you have trouble uploading the files below. We are able to assist with file conversion and file compression.

Organization Budget*

Please upload your most recent, board-approved organizational budget for this fiscal year. PDF and Excel documents are accepted.

SOS Simple Budget 2023.xlsx

Board of Directors List*

Please upload your Board of Directors list.

Excel, Word, and PDF file formats are accepted.

Board.pdf

IRS Form 990*

Please upload a PDF copy of your most recently submitted IRS Form 990.

If Form 990 from your most recent fiscal year is delayed or you have received an extension, please explain in the text space below. You may also explain if you don't have a Form 990 due to organization type. You should still upload the most recent publicly available 990.

If you file a Form 990-EZ and do not have anything to attach, please note so below.

Only PDF files are permitted.

990 ez form.pdf

Most Recent Financial Statements*

Upload a PDF version of your most recent financial statements. If you have audited financial statements, please upload the most recently conducted audit. If you do not have a recent audit, please explain why.

SOS 2022 Balance Sheet.pdf

Post-Grant Requirements

Reporting Requirements Acknowledgment*

Grantees will be required to submit a pre-award agreement within two weeks of receiving an award notice. In addition, grantees will be required to submit a report within 30 days after the purchase is completed.

Financial information justifying all expenditures will also need to be provided. This includes but is not limited to:

- Invoices
- Canceled checks
- Credit card statements, along with a record of paying the credit card.

If you have any questions, please contact Rose Cervantes, ARPA Program Officer at rcervantes@pinellascf.org.
Yes, I agree to submit this grant agreement and impact report within the specified timeframes.

Additional Information

Additional Upload

If you have something to share, you can upload it here in PDF format.

Saving Our Seniors Overview Dec 2021.pptx.pdf

Anything else to share?

Is there anything else that you would like Pinellas Community Foundation to know or other information your organization would like to share that isn't addressed elsewhere in this application?

Agreements

Affirmation of Application Materials*

I hereby certify that, to the best of my knowledge, the provided information within this application is true and accurate.

Yes

Public Application and Grant Process*

In order to maintain transparency for the use of public funding, PCF will publish all submitted funding requests, committee review meeting minutes, executed contracts, and reports to its website. This means your funding request in its entirety will be published. Please check the box below to indicate your understanding of this.

Yes, I understand.

Final Approval for Grant Award*

The grantmaking process administered by PCF results in funding recommendations by an external committee using an objective, public rubric. Final approval of recommendations is made by the Pinellas Board of County Commissioners.

Yes, I understand.

File Attachment Summary

Applicant File Uploads

- 2 Van Estimates.pdf
- Fridge 1.pdf
- Fridge 2.pdf
- ARPA-Budget-Template-Small-Purchases (1).xlsx
- SOS Simple Budget 2023.xlsx
- Board.pdf
- 990 ez form.pdf
- SOS 2022 Balance Sheet.pdf
- Saving Our Seniors Overview Dec 2021.pptx.pdf

2017 RAM ProMaster 3500 Refrigerated Truck - 280HP, 6 Speed Automatic

\$28,888 USD

Located in Savage, MN, US



Product Specifications

Year	2017
Category	Refrigerated Trucks
Manufacturer	RAM
Model	ProMaster 3500
Condition	Used
Stock Number	1U2242
MLS Number	11525682
VIN	3C6URVJG1HE549670
Usage	92,574 Miles

Weight & Dimensions

Weight Class	Class 2
Duty Class	Light Duty
Gross Vehicle Weight	9350 lbs.

Engine

Horse Power	280 HP
-------------	--------

Email Seller

(833) 931-____ SHOW NUMBER

Text Seller

Seller Information



Boyer Trucks

8205 West Highway 101 Frontage Road
Savage, MN 55378
United States

Get Directions
View all Inventory (113)

JIM'S
AUTO SALES

Harbor City: 310-830-0033

Lomita: 310-784-0600

Boutique Sales & Service Center: 310-784-0600

All Inventory

Used Cars Under 9999

Financing

About Us

Employment Opportunities

Custom Photo Gallery



Home / Used Cars / Used Ram / Used Ram ProMaster Cargo Van / Refrigerated Cargo

2019 Ram ProMaster Cargo Van

Refrigerated Cargo



Advertised Price **\$35,995**


27 recently viewed this vehicle

0 recently saved this vehicle

Email A Friend

Cart

[← Continue Shopping](#)[Empty Cart](#)

ITEM	QTY	PRICE	TOTAL
 <p>Amerikooler QC081072**NBSC 8' x 10' x 7' 2" Quick Ship Floorless Indoor Walk-In Cooler with Top Mounted Refrigeration</p> <p>#469QM0810NIS - EACH</p> <p>Ships via Common Carrier Too large for liftgate Free Shipping</p>	<input type="button" value="▼"/> 1 <input type="button" value="▲"/>	\$13,034.00	\$13,034.00 ✕
Door Hinge: Left Hinged Door		\$0.00	
Door Side: Door Centered on 10' Side		\$0.00	
Door Width: 30" Wide Door		\$0.00	

ITEM

QTY

PRICE

TOTAL



Amerikooler QC060672NBSC 6' x 6' x 7' 2" Quick Ship
Floorless Indoor Walk-In Cooler with Top Mounted
Refrigeration**

#469QM0606NIS - EACH

▼ 1 ▲

\$9,827.00

\$9,827.00 ✕

plus Ships via Common Carrier

Too large for liftgate

Free Shipping

Door Hinge: Left Hinged Door

\$0.00

Door Width: 30" Wide Door

\$0.00

**Saving Our Seniors
Budget Period: 2023****Income**

Corporate Contributions	268,583.00
Donations	29,773.00
Total Income	\$298,356.00

Expense

Accounting	1,650.00
Advertising	2,393.00
Automobile	10,242.00
Bank Service Charge	103.00
Depreciation	2,616.00
Dues	1,353.00
Education	121.00
Equipment	7,712.00
Food	87,937.00
Insurance	7,705.00
Licensing	1,561.00
Office Expense	3,873.00
Officers Benefit	3,194.00
Officers Compensation	65,886.00
Outside Services	2,795.00
Parking / Tolls	267.00
Shipping	140.00
Promotions	4,638.00
Rent	19,022.00
Repairs / Maintenance	1,490.00
Software	2,157.00
Subcontractors	32,430.00
Supplies	5,621.00
Telephone	1,208.00

Sharing Montgomery Budget Worksheet

Travel	4,141.00
Utilities	2,626.00
<u>Total Expenses</u>	<u>\$272,881.00</u>

Saving Our Seniors

Board Members

Kelli Casto - President

Joe Stern - Vice President

Trey Fraught - board member

Kim Clark - Secretary

Matthew Marino - Board Member

Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except private foundations)

▶ Do not enter social security numbers on this form, as it may be made public.

▶ Go to www.irs.gov/Form990EZ for instructions and the latest information.

Department of the Treasury
Internal Revenue Service

A For the 2021 calendar year, or tax year beginning January 1, 2021, and ending December 31, 2021

B Check if applicable: <input type="checkbox"/> Address change <input type="checkbox"/> Name change <input type="checkbox"/> Initial return <input type="checkbox"/> Final return/terminated <input type="checkbox"/> Amended return <input type="checkbox"/> Application pending	C Name of organization <input type="checkbox"/> <u>saving our seniors</u> Number and street (or P.O. box if mail is not delivered to street address) <input type="checkbox"/> Room/suite <u>1400 Gandy Blvd 1514</u> City or town, state or province, country, and ZIP or foreign postal code <u>st petersburg FL 33702</u>		D Employer identification number <input type="checkbox"/> <u>813577562</u>
			E Telephone number <u>(727) 501-4609</u>
			F Group Exemption Number ▶ <input type="checkbox"/>

G Accounting Method: Cash Accrual Other (specify) ▶ _____

H Check if the organization is not required to attach Schedule B (Form 990).

I Website: ▶ _____

J Tax-exempt status (check only one) – 501(c)(3) 501(c) () ◀ (insert no.) 4947(a)(1) or 527

K Form of organization: Corporation Trust Association Other _____

L Add lines 5b, 6c, and 7b to line 9 to determine gross receipts. If gross receipts are \$200,000 or more, or if total assets (Part II, column (B)) are \$500,000 or more, file Form 990 instead of Form 990-EZ ▶ \$ _____

Part I Revenue, Expenses, and Changes in Net Assets or Fund Balances (see the instructions for Part I)

Check if the organization used Schedule O to respond to any question in this Part I

		1	2	3	4	5a	5b	5c	6a	6b	6c	6d	7a	7b	7c	8	9	10	11	12	13	14	15	16	17	18	19	20	21
Revenue	1	Contributions, gifts, grants, and similar amounts received																145,214.00											
	2	Program service revenue including government fees and contracts																											
	3	Membership dues and assessments																											
	4	Investment income																											
	5a	Gross amount from sale of assets other than inventory																											
	5b	Less: cost or other basis and sales expenses																											
	5c	Gain or (loss) from sale of assets other than inventory (subtract line 5b from line 5a)																											
	6	Gaming and fundraising events:																											
		a	Gross income from gaming (attach Schedule G if greater than \$15,000)																										
		b	Gross income from fundraising events (not including \$ _____ of contributions from fundraising events reported on line 1) (attach Schedule G if the sum of such gross income and contributions exceeds \$15,000)																										
		c	Less: direct expenses from gaming and fundraising events																										
	6d	Net income or (loss) from gaming and fundraising events (add lines 6a and 6b and subtract line 6c)																											
	7a	Gross sales of inventory, less returns and allowances																											
	7b	Less: cost of goods sold																											
	7c	Gross profit or (loss) from sales of inventory (subtract line 7b from line 7a)																											
	8	Other revenue (describe in Schedule O)																											
	9	Total revenue. Add lines 1, 2, 3, 4, 5c, 6d, 7c, and 8 ▶																145,214.00											
Expenses	10	Grants and similar amounts paid (list in Schedule O)																											
	11	Benefits paid to or for members																											
	12	Salaries, other compensation, and employee benefits <input type="checkbox"/>																\$40,000.00											
	13	Professional fees and other payments to independent contractors <input type="checkbox"/>																\$10,000.00											
	14	Occupancy, rent, utilities, and maintenance																36,312.00											
	15	Printing, publications, postage, and shipping																5,000.00											
	16	Other expenses (describe in Schedule O) <input type="checkbox"/>																35716.83											
17	Total expenses. Add lines 10 through 16 ▶																127,028.83												
Net Assets	18	Excess or (deficit) for the year (subtract line 17 from line 9)																											
	19	Net assets or fund balances at beginning of year (from line 27, column (A)) (must agree with end-of-year figure reported on prior year's return)																											
	20	Other changes in net assets or fund balances (explain in Schedule O)																											
	21	Net assets or fund balances at end of year. Combine lines 18 through 20 ▶																18,185.17											

Part II Balance Sheets (see the instructions for Part II)

Check if the organization used Schedule O to respond to any question in this Part II

	(A) Beginning of year	(B) End of year
22 Cash, savings, and investments	145214.00	22 18185.17
23 Land and buildings		23
24 Other assets (describe in Schedule O)		24
25 Total assets		25
26 Total liabilities (describe in Schedule O)		26
27 Net assets or fund balances (line 27 of column (B) must agree with line 21)		27 18,185.17

Part III Statement of Program Service Accomplishments (see the instructions for Part III)

Check if the organization used Schedule O to respond to any question in this Part III

What is the organization's primary exempt purpose? assist 55 + with medical equipment & food insecurity.

Describe the organization's program service accomplishments for each of its three largest program services, as measured by expenses. In a clear and concise manner, describe the services provided, the number of persons benefited, and other relevant information for each program title.

Expenses
(Required for section 501(c)(3) and 501(c)(4) organizations; optional for others.)

28 durable medical equipment assisted 3000 seniors in community			
(Grants \$) If this amount includes foreign grants, check here <input type="checkbox"/>	28a		
29 fresh frozen meal 750 seniors			
(Grants \$) If this amount includes foreign grants, check here <input type="checkbox"/>	29a		
30 Fresh Farmers Market provided to 1000 seniors weekly 120,000.00 per year			
(Grants \$) If this amount includes foreign grants, check here <input type="checkbox"/>	30a		
31 Other program services (describe in Schedule O) (Grants \$) If this amount includes foreign grants, check here <input type="checkbox"/>	31a		
32 Total program service expenses (add lines 28a through 31a)	32		

Part IV List of Officers, Directors, Trustees, and Key Employees (list each one even if not compensated—see the instructions for Part IV)

Check if the organization used Schedule O to respond to any question in this Part IV

(a) Name and title	(b) Average hours per week devoted to position	(c) Reportable compensation (Forms W-2/1099-MISC/1099-NEC) (if not paid, enter -0-)	(d) Health benefits, contributions to employee benefit plans, and deferred compensation	(e) Estimated amount of other compensation
kelli casto President	45	20,500.00	0	
joe Stern Vice President	3	0.00	00	
phillip Macflesh board member	2	0	0	
kim Clark treasurer	2	0	0	
trey Faught board member	2	0	0	

Part V Other Information (Note the Schedule A and personal benefit contract statement requirements in the instructions for Part V.) Check if the organization used Schedule O to respond to any question in this Part V

		Yes	No
33	Did the organization engage in any significant activity not previously reported to the IRS? If "Yes," provide a detailed description of each activity in Schedule O		<input checked="" type="checkbox"/>
34	Were any significant changes made to the organizing or governing documents? If "Yes," attach a conformed copy of the amended documents if they reflect a change to the organization's name. Otherwise, explain the change on Schedule O. See instructions		<input checked="" type="checkbox"/>
35a	Did the organization have unrelated business gross income of \$1,000 or more during the year from business activities (such as those reported on lines 2, 6a, and 7a, among others)?		<input checked="" type="checkbox"/>
35b	If "Yes" to line 35a, has the organization filed a Form 990-T for the year? If "No," provide an explanation in Schedule O		<input checked="" type="checkbox"/>
35c	Was the organization a section 501(c)(4), 501(c)(5), or 501(c)(6) organization subject to section 6033(e) notice, reporting, and proxy tax requirements during the year? If "Yes," complete Schedule C, Part III		<input checked="" type="checkbox"/>
36	Did the organization undergo a liquidation, dissolution, termination, or significant disposition of net assets during the year? If "Yes," complete applicable parts of Schedule N		<input checked="" type="checkbox"/>
37a	Enter amount of political expenditures, direct or indirect, as described in the instructions <input type="text" value="37a"/>		
37b	Did the organization file Form 1120-POL for this year?		
38a	Did the organization borrow from, or make any loans to, any officer, director, trustee, or key employee; or were any such loans made in a prior year and still outstanding at the end of the tax year covered by this return?		
38b	If "Yes," complete Schedule L, Part II, and enter the total amount involved <input type="text" value="38b"/>		
39	Section 501(c)(7) organizations. Enter:		
39a	a Initiation fees and capital contributions included on line 9 <input type="text" value="39a"/>		
39b	b Gross receipts, included on line 9, for public use of club facilities <input type="text" value="39b"/>		
40a	Section 501(c)(3) organizations. Enter amount of tax imposed on the organization during the year under: section 4911 <input type="text"/> ; section 4912 <input type="text"/> ; section 4955 <input type="text"/>		
40b	b Section 501(c)(3), 501(c)(4), and 501(c)(29) organizations. Did the organization engage in any section 4958 excess benefit transaction during the year, or did it engage in an excess benefit transaction in a prior year that has not been reported on any of its prior Forms 990 or 990-EZ? If "Yes," complete Schedule L, Part I		<input checked="" type="checkbox"/>
40c	c Section 501(c)(3), 501(c)(4), and 501(c)(29) organizations. Enter amount of tax imposed on organization managers or disqualified persons during the year under sections 4912, 4955, and 4958 <input type="text"/>		
40d	d Section 501(c)(3), 501(c)(4), and 501(c)(29) organizations. Enter amount of tax on line 40c reimbursed by the organization <input type="text"/>		
40e	e All organizations. At any time during the tax year, was the organization a party to a prohibited tax shelter transaction? If "Yes," complete Form 8886-T		
41	List the states with which a copy of this return is filed <input type="text" value="Florida"/>		
42a	The organization's books are in care of <input type="text" value="kelli casto"/> Telephone no. <input type="text" value="7275014609"/> Located at <input type="text" value="1400 Gandy Blvd 1514 St Petersburg FL"/> ZIP + 4 <input type="text" value="33802"/>		
42b	b At any time during the calendar year, did the organization have an interest in or a signature or other authority over a financial account in a foreign country (such as a bank account, securities account, or other financial account)? If "Yes," enter the name of the foreign country <input type="text"/> See the instructions for exceptions and filing requirements for FinCEN Form 114, Report of Foreign Bank and Financial Accounts (FBAR).	Yes	No
42c	c At any time during the calendar year, did the organization maintain an office outside the United States? If "Yes," enter the name of the foreign country <input type="text"/>		
43	Section 4947(a)(1) nonexempt charitable trusts filing Form 990-EZ in lieu of Form 1041—Check here <input type="checkbox"/> and enter the amount of tax-exempt interest received or accrued during the tax year <input type="text" value="43"/>		
44a	Did the organization maintain any donor advised funds during the year? If "Yes," Form 990 must be completed instead of Form 990-EZ		<input checked="" type="checkbox"/>
44b	b Did the organization operate one or more hospital facilities during the year? If "Yes," Form 990 must be completed instead of Form 990-EZ		<input checked="" type="checkbox"/>
44c	c Did the organization receive any payments for indoor tanning services during the year?		<input checked="" type="checkbox"/>
44d	d If "Yes" to line 44c, has the organization filed a Form 720 to report these payments? If "No," provide an explanation in Schedule O		<input checked="" type="checkbox"/>
45a	Did the organization have a controlled entity within the meaning of section 512(b)(13)?		
45b	b Did the organization receive any payment from or engage in any transaction with a controlled entity within the meaning of section 512(b)(13)? If "Yes," Form 990 and Schedule R may need to be completed instead of Form 990-EZ. See instructions		<input checked="" type="checkbox"/>

	Yes	No
46 Did the organization engage, directly or indirectly, in political campaign activities on behalf of or in opposition to candidates for public office? If "Yes," complete Schedule C, Part I	<input type="checkbox"/>	<input checked="" type="checkbox"/>

Part VI Section 501(c)(3) Organizations Only

All section 501(c)(3) organizations must answer questions 47–49b and 52, and complete the tables for lines 50 and 51.

Check if the organization used Schedule O to respond to any question in this Part VI

	Yes	No
47 Did the organization engage in lobbying activities or have a section 501(h) election in effect during the tax year? If "Yes," complete Schedule C, Part II	<input type="checkbox"/>	<input checked="" type="checkbox"/>
48 Is the organization a school as described in section 170(b)(1)(A)(ii)? If "Yes," complete Schedule E	<input type="checkbox"/>	<input checked="" type="checkbox"/>
49a Did the organization make any transfers to an exempt non-charitable related organization?	<input type="checkbox"/>	<input checked="" type="checkbox"/>
b If "Yes," was the related organization a section 527 organization?	<input type="checkbox"/>	<input checked="" type="checkbox"/>

50 Complete this table for the organization's five highest compensated employees (other than officers, directors, trustees, and key employees) who each received more than \$100,000 of compensation from the organization. If there is none, enter "None."

(a) Name and title of each employee	(b) Average hours per week devoted to position	(c) Reportable compensation (Forms W-2/1099-MISC/1099-NEC)	(d) Health benefits, contributions to employee benefit plans, and deferred compensation	(e) Estimated amount of other compensation

f Total number of other employees paid over \$100,000 ▶ _____

51 Complete this table for the organization's five highest compensated independent contractors who each received more than \$100,000 of compensation from the organization. If there is none, enter "None."

(a) Name and business address of each independent contractor	(b) Type of service	(c) Compensation

d Total number of other independent contractors each receiving over \$100,000 ▶ _____

52 Did the organization complete Schedule A? **Note:** All section 501(c)(3) organizations must attach a completed Schedule A ▶ Yes No

Under penalties of perjury, I declare that I have examined this return, including accompanying schedules and statements, and to the best of my knowledge and belief, it is true, correct, and complete. Declaration of preparer (other than officer) is based on all information of which preparer has any knowledge.

Sign Here <input type="checkbox"/>		03/28/2021
	Signature of officer	Date
	kelli casto president	
	Type or print name and title	

Paid Preparer Use Only	Print/Type preparer's name	Preparer's signature	Date	Check <input type="checkbox"/> if self-employed	PTIN
	Firm's name ▶	Firm's EIN ▶			
	Firm's address ▶	Phone no. ▶			

May the IRS discuss this return with the preparer shown above? See instructions ▶ Yes No

1:52 PM

02/09/23

Accrual Basis

Saving Our Seniors Inc
Balance Sheet
As of December 31, 2022

	<u>Dec 31, 22</u>
ASSETS	
Current Assets	
Checking/Savings	
Chase 6779	33,669.83
Total Checking/Savings	33,669.83
Other Current Assets	
Inventory	15,000.00
Total Other Current Assets	15,000.00
Total Current Assets	48,669.83
Fixed Assets	
Furniture and Equipment	3,905.06
Vehicle	8,700.00
Accumulated Depreciation	-2,616.00
Total Fixed Assets	9,989.06
TOTAL ASSETS	58,658.89
LIABILITIES & EQUITY	
Equity	
Unrestricted Net Assets	33,185.17
Net Income	25,473.72
Total Equity	58,658.89
TOTAL LIABILITIES & EQUITY	58,658.89



STRIVING TO ACHIEVE “NO
SENIOR WITHOUT”

www.SavingOurSeniors.org



SOS
SAVING OUR SENIORS



WELCOME

Our Mission

The mission of Saving Our Seniors (SOS) is to help seniors regain and maintain a healthy and independent lifestyle to improve their overall quality of life in and outside of their home.

– Introduction

Empowering & Serving Tampa Bay Area Seniors

- SOS fills the gap between Medicare and financial limitations with a focus on providing more independence to seniors who would normally have to remain sedentary or face re-injury due to the unavailability of proper equipment to improve care options
- Founded in 2016 after Ms. Casto experienced firsthand the high percentage of seniors that were forced to live without the necessary medical equipment and related supplies to maintain independence and optimal health at home
- While SOS was founded to provide seniors with medical equipment and related supplies, since COVID-19, the Organization has focused a significant portion of its efforts on mobile pantry services to low-income seniors throughout



Kelli Casto

Founder, Tampa Bay Area Occupational Therapist

– Saving Our Seniors Overview

What We Do

Saving Our Seniors (SOS) is a 501c3 non-profit organization that fills the gap between Medicare and seniors suffering from financial limitations. SOS was initially founded to provide durable medical equipment, incontinent supplies, and other necessary items to low-income seniors who are living below the poverty line.

Since the COVID-19 epidemic, SOS has shifted its focus to mobile pantry services and now serves between 750-1,200 seniors a week with nutritious and fresh food and other grocery staples

20,000+

Medical Devices Provided

Includes wheelchairs, shower chairs, hospital beds, and incontinence supplies.

10,000+

Tampa Area Seniors Received Assistance

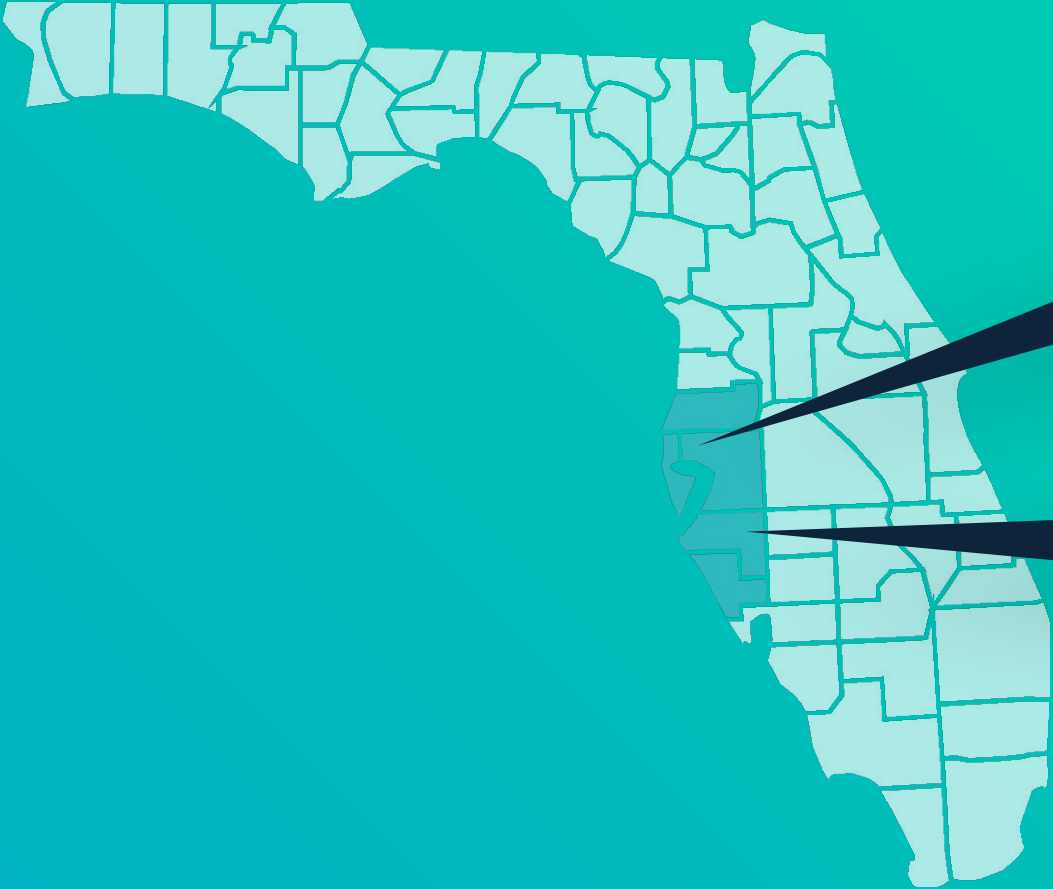
Help provide independence to seniors who could face re-injury due to the lack of proper equipment. This amount also includes meal recipients from the Organization's meal delivery service.

750 – 1,200

Seniors Served Weekly

Mobile pantry service provides fresh grocery products approximately 1,000 seniors per week

Urgent Need for SOS



52%

Increasing Senior Population

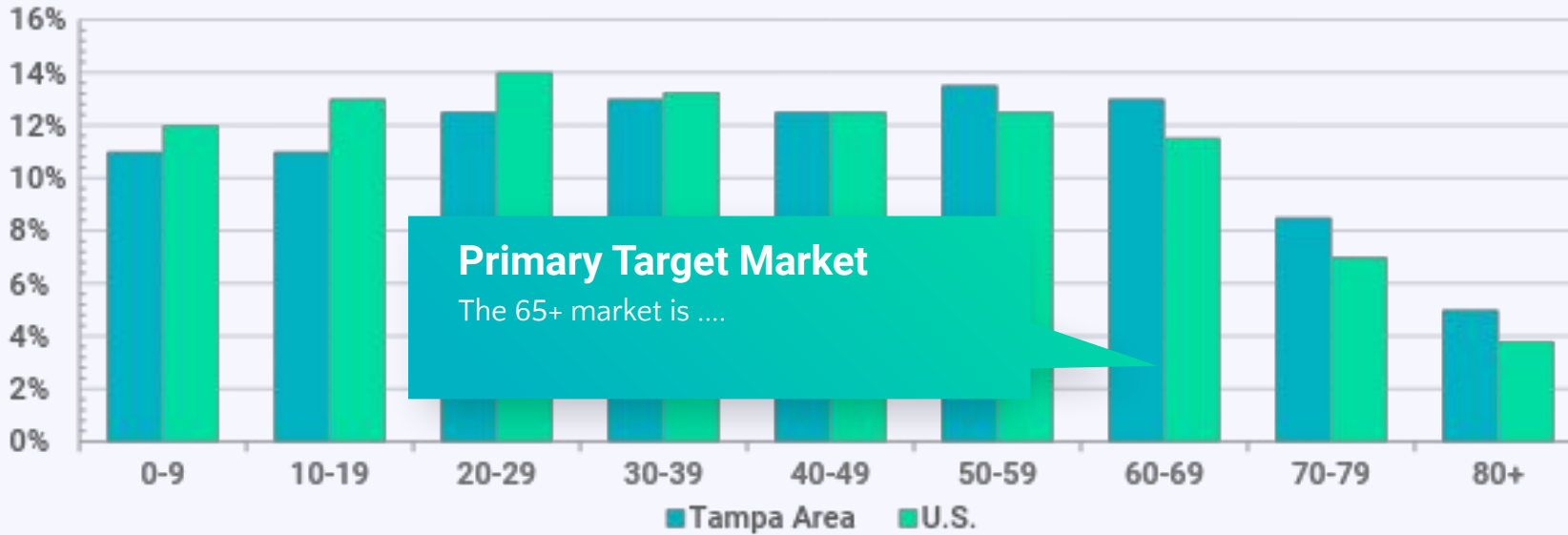
An increasing senior population in the Tampa Bay area, with over 50% of the residents over age 60

26%

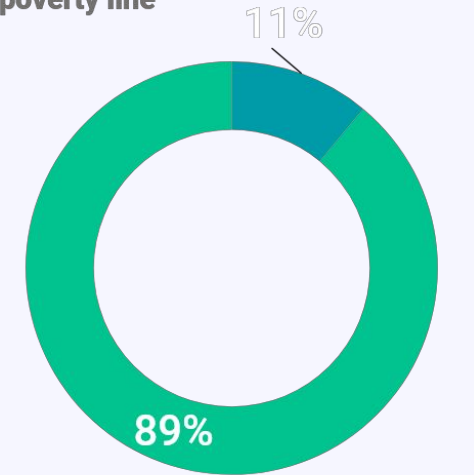
Living in Poverty

Approximately 28% are living below the poverty line and 16% living 125% below the poverty line

Population by Age Range



% of Tampa Bay seniors living below poverty line



■ Poverty ■ Non-Poverty

<p>3.143 Million Population in Tampa / St. Petersburg Metro Area</p>	<p>590,000+ Senior Population (65+ year)</p>	<p>11% Of the senior population is living below the poverty line</p>	<p>65,000 Seniors struggling financially in the Tampa Metro Area</p>
---	---	---	---

Source: U.S. Census Bureau

COVID-19 Impact

Financial Impact

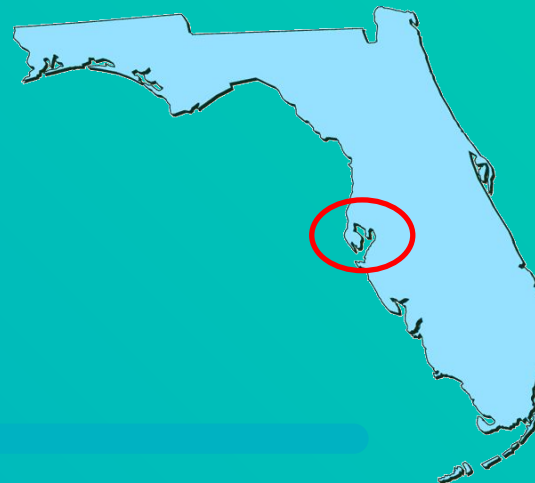
- Experiencing a decrease in financial support from potential donors as well as an increase in requests for medical equipment, meals, and related support within our senior community

Increase in Demand

- The target market of SOS's services are the most vulnerable to the effects of the virus and ensuring our seniors are staying isolated within their homes, while maintaining independence and a healthy lifestyle is of utmost importance

Community Impact

- Other non-profits and companies within our community that provide services similar to SOS shut down due to the impact of COVID-19
 - Other community resources and organizations are reaching out to SOS to provide seniors with much needed equipment and support
 - Suncoast Center for Independent Living – limiting services and hours, resulting in increased demand for SOS in Sarasota/Bradenton area
 - Local area senior centers are temporarily closed

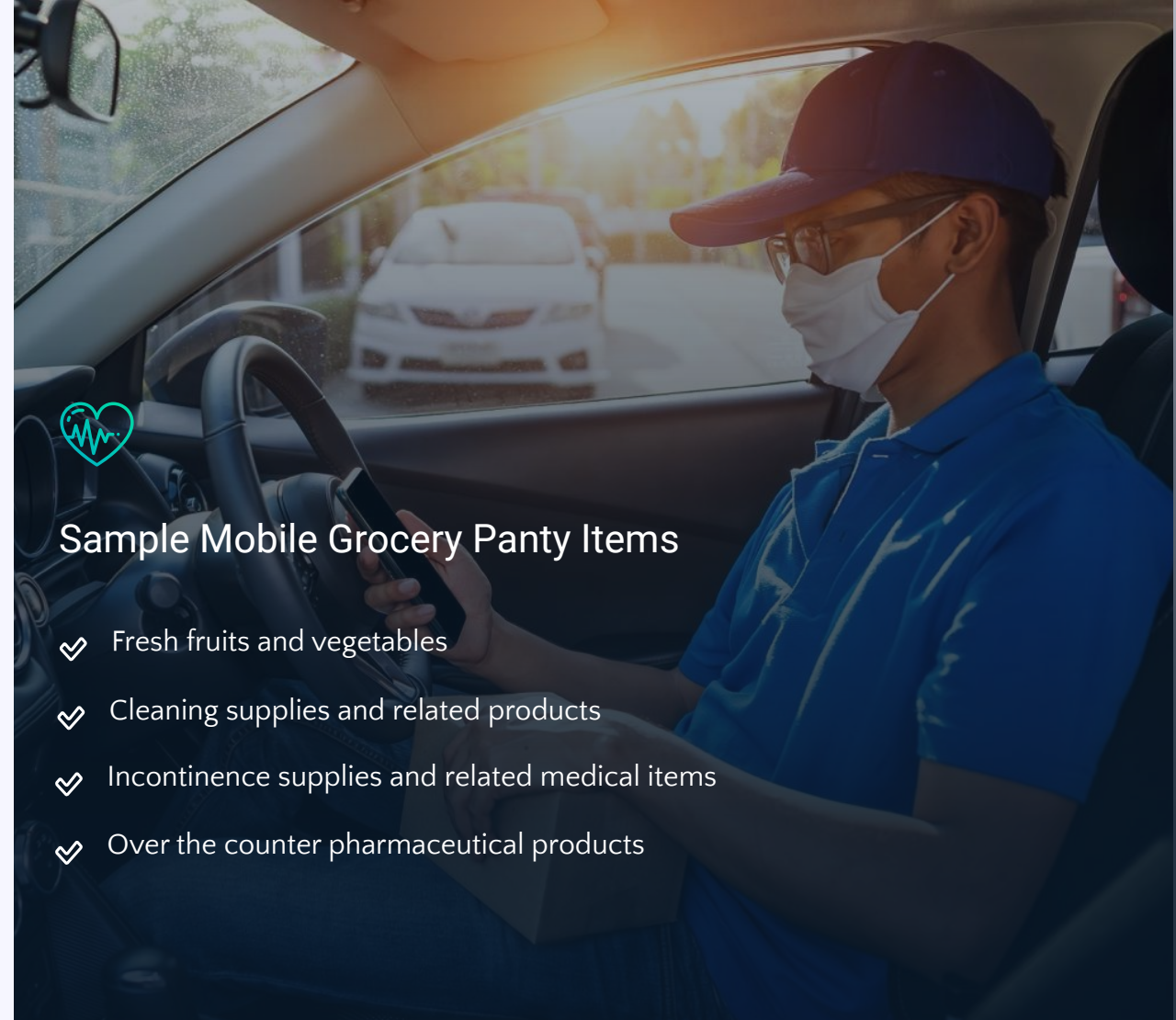


Tampa Bay focus since inception, resulting in significant relationships with patients, providers, and relevant intermediaries and service providers

– Mobile Grocery Pantry

Bringing much needed grocery items
directly to seniors in need!

Saving Our Seniors Mobile Pantry Program provides food and grocery products to approximately 750 to 1,200 seniors per week throughout Tampa Bay. These items are delivered to mobile home parks and independent senior living communities using Ms Casto's vehicle. Funding is primarily used to acquire the food and grocery items that are then set up like a store where seniors choose the items they want, free of charge. Minimal amounts of funding are used for other operating expenses as the Organization operates exceptionally lean.



Sample Mobile Grocery Panty Items

- ✓ Fresh fruits and vegetables
- ✓ Cleaning supplies and related products
- ✓ Incontinence supplies and related medical items
- ✓ Over the counter pharmaceutical products



PROGRAM BUILT FOR SENIORS



Transitioning out of
in-patient care



Maintaining independence
and a healthy lifestyle

– Meal Delivery Program Overview

- ✓ This program was in effect during the pandemic-related lockdown but is currently on hold but will resume in the near term after additional funding is secured
- ✓ Seniors can request meals by contacting Saving Our Seniors directly via phone or website
- ✓ SOS handles all the meal procurement and delivery on behalf of recipients and manages the administration and tracking
- ✓ This allows Saving Our Seniors to verify that all grant funds are used to purchase and deliver meals to seniors throughout the Tampa area.

100% of the seniors served will have access to nutritious meals until a more permanent food source is in place

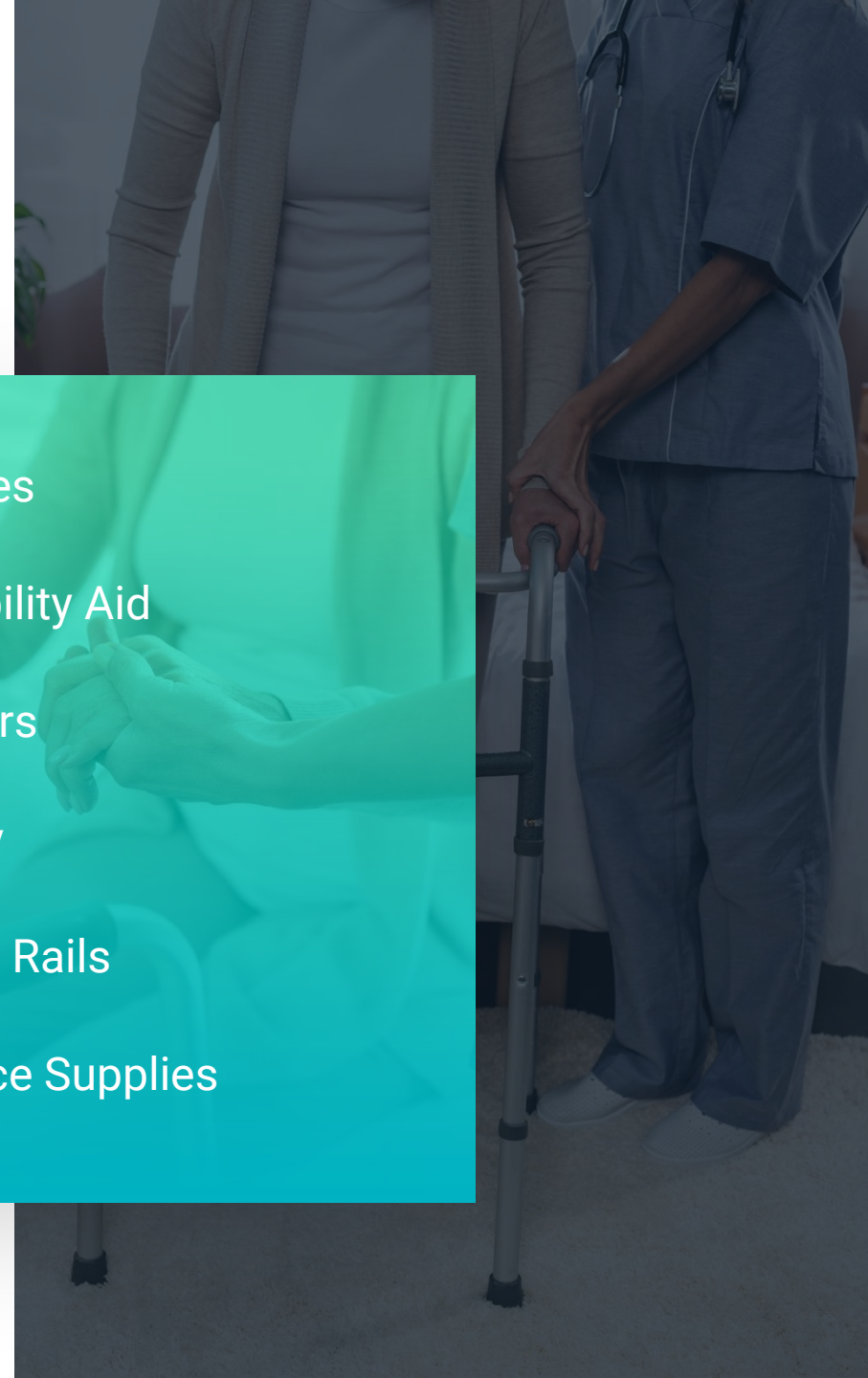
Current Service Offerings – DME and Supplies Delivery

No Senior Left Behind

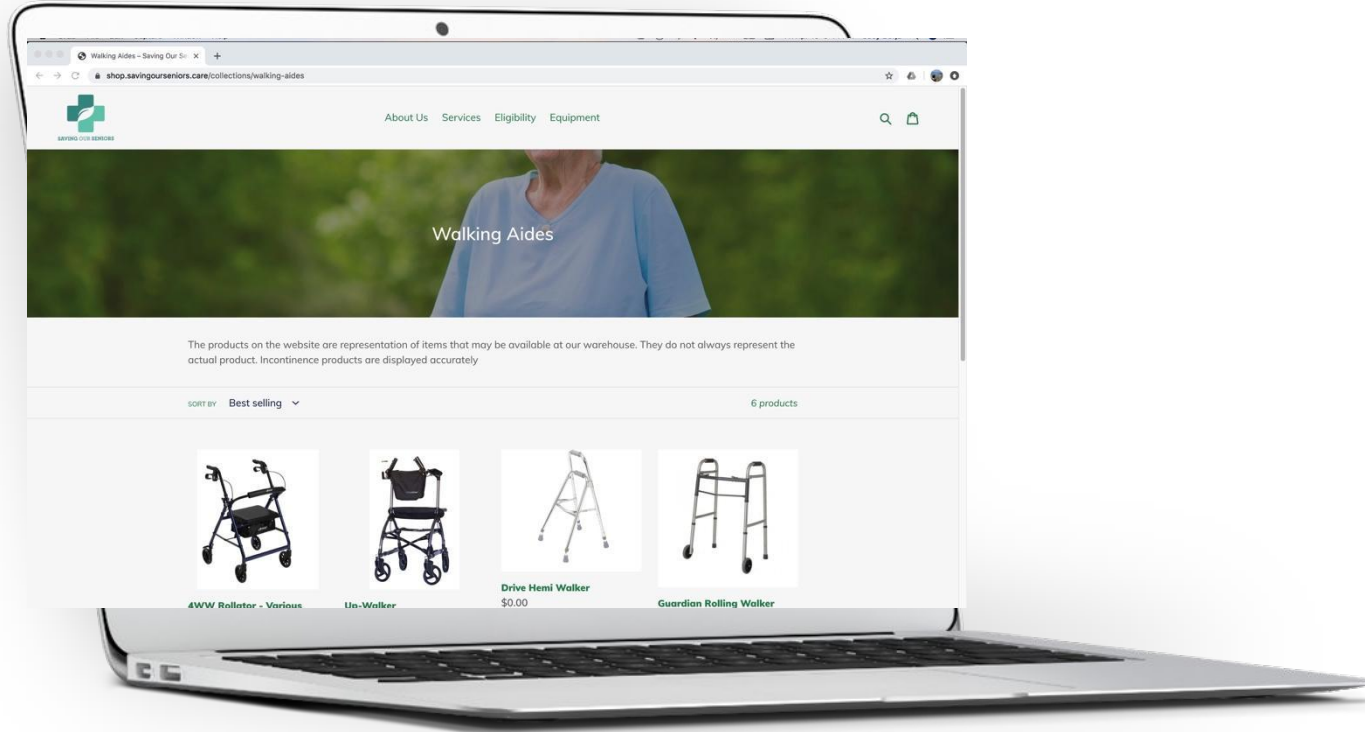
SOS has been hyper focused on collecting slightly used medical equipment and related supplies and then getting this equipment back out into the community to seniors in need as quickly as possible.

In partnership with local organizations, SOS also provides food and grocery products to seniors in need.

- ✓ Walker Aides
- ✓ Power Mobility Aid
- ✓ Wheel Chairs
- ✓ Bath Safety
- ✓ Ramps and Rails
- ✓ Incontinence Supplies



SOS Durable Medical Equipment Store



- Saving Our Seniors recently launched a physical location where all seniors can come and purchase DME they need at a discounted price to support our main mission.
- Proceeds are re-invested into SOS to further our reach and eventually expand services

With the Tampa Bay Community's help, SOS will continue to fill the gap between Medicare and financial limitations for seniors in need, with a focus on providing more independence and an overall improved quality of life

One day, we'll finally achieve – **NO SENIOR WITHOUT**

\$35k

Tampa Bay Lightning Community Hero

Recipient of \$35k award from the Tampa Bay Lightning after being recognized as a Community Hero

10,000+

Increase of Seniors Serviced

Additional funds will be used to procure and deliver meals and significantly increase the number of seniors helped

\$15k

Fast Pitch Competition

Won the 2019 Fast Pitch competition sponsored by Social Venture Partners Tampa Bay


2016

Founded in 2016

Longevity results in significant relationships within the senior community throughout Tampa Bay

SAVING OUR SENIORS

— Contact Us

 (727) 537-6753

 Director@SavingOurSeniors.org

 www.SavingOurSeniors.org

Follow

Follow us on Facebook, Instagram, Twitter
[@savingourseniors.care](https://www.instagram.com/savingourseniors.care)

Get Involved

Become a monthly donor/ volunteer,
Host A Food Drive

Spread the Word

Tell 5 friends about our organization