

Application Form

Organization Information

An informational webinar about this application is available to watch.

The rubric that will be used to score this proposal can be downloaded [here](#).

If you would like to complete this application first in Microsoft Word, you may download a Word version [here](#). Please pay attention to character limits.

Brief Project Descriptor

Please briefly describe this organization's request.

Organization Name*

Pinellas County Urban League

Project Name*

Please choose a short name to identify this project within the grant portal:

Pinellas County Urban League Facility Upgrade

EIN*

59-1665523

Incorporation Year*

What year did your organization incorporate? This will be the year listed on your determination letter from the Internal Revenue Service.

1978

Mission Statement*

What is your organization's mission statement?

The Pinellas County Urban League has been serving the community for over 43 years. The agency's mission is to help African-Americans and others in underserved communities achieve their highest true social parity, economic self-reliance, power, and civil rights. The League promotes economic empowerment through education and job training, housing and community development, workforce development, entrepreneurship, health, and quality of life.

We accomplish this by providing programs that enhance personal growth skills, job readiness training, financial literacy education, entrepreneurship development opportunities, civic engagement initiatives and a variety of other services that meet the needs of hardworking families.

Unique Entity ID (SAM)

Please provide your organization's Unique Entity ID number. This is a specific number used by the federal government to identify your organization. **This is different from a DUNS number, which the federal government no longer uses.**

If you do not have a Unique Entity ID number, you can create an account on SAM.gov and apply for one here (it is free and may take 3-4 days for approval): <https://sam.gov/content/home>

This field is optional as to not stop a qualifying organization from applying. HOWEVER, a Unique Entity ID number will be required if your organization is approved for a grant. Your organization should apply for a number now if it does not yet have one.

Character Limit: 12

X5ECCAJYYMF4

Annual Operating Budget*

Please provide the amount of your annual operating budget (expenditures only) for your entire organization.

\$7,096,423.00

Amount Requested*

The maximum grant amount is \$500,000.

\$500,000.00

Does the total project cost exceed the amount your organization is requesting?*

Please note: Answering "Yes" will cause additional questions to load later in this application.

Examples

ABC Childcare is seeking funding for a new playground. ABC Childcare is asking PCF to fund \$150,000 for certain equipment, and will seek other funding and donations for the remaining \$20,000 of the playground. ABC Childcare would select "Yes" for this question.

Better Tomorrow, a mental health provider, is looking to expand their counseling center by two rooms to meet increased service demand arising from the pandemic. Better Tomorrow has secured \$25,000 in private contributions, and wants to request the remaining \$125,000 in this grant. Better Tomorrow would select "Yes" for this question.

DBE Food Pantry is seeking funding a new HVAC unit for their pantry, and is requesting \$40,000 from PCF to cover the entire cost. DBE Food Pantry would select "No" for this question.

No

Rent vs. Own*

Does your organization rent or own the property for which you are proposing modifications?

Own

Parent Non-Profit/Subsidiaries:*

If your organization has a parent non-profit that has multiple subsidiaries, will multiple subsidiaries be applying in this process?

Example

Better Tomorrow is the parent non-profit of three organizations. Two of those organizations want to apply in this process. Both would select "Yes" on this question.

No

Request Specifics

Pinellas County Priority Areas*

For Round 2 of this funding process, the ARPA Nonprofit Capital Project Fund is prioritizing organizations that offer programming, and whose capital purchase is related to, the following areas:

- Individuals with Disabilities
- Food Security
- Specialized Healthcare
 - Mental Health
 - Dental Care
 - Substance Use Disorders
- Housing

Not offering programming in these areas does not disqualify you from applying. However, this prioritization will result in 10 bonus points being awarded to eligible requests when scored.

Does your organization and its proposed capital purchase fit into one of these areas?

Yes

Programming Background*

Please describe the programming your organization offers to the community and the length of time it has been doing so. What does your organization **do** and **how long** has it been doing it?

If you have indicated above that your programming and proposed purchase fit into the priority areas for this funding round, please be sure to describe the relevant programming.

The Pinellas County Urban League focuses on four key program areas: economic development, housing, education, and health. Each of the past five years, we have demonstrated a continued commitment to service and a need for growth in all areas. Economic Development has grown by 83% to 600 clients served; Housing by 7% with 5500 clients served; Education by 75% with 350 Youth Served, and Health by 500% with 600 clients served.

PCUL's Housing Development focuses on safe, affordable, clean, and efficient housing by offering the Low-Income Home Energy Assistance Program (LIHEAP). The LIHEAP program provides energy payment assistance on behalf of low-income individuals and families who meet the program's eligibility requirements. In addition to helping vulnerable families with housing assistance, PCUL also creates opportunities for financial stability at the individual and community levels. This helps provide housing stability for families struggling to pay their rent or mortgage.

PCUL fuels Economic Development by offering Financial Fitness, Serious Business Academy, and Career Counseling. We serve job seekers and partner with employers and agencies throughout Pinellas County and the Tampa Bay area to build the local workforce and expand the economy. The Serious Business Academy targets entrepreneurs and other minority small businesses operating in the Tampa Bay Area with several (FREE) resources to increase their business knowledge and provide resources for growth. Financial Fitness educates and provides residents throughout Pinellas County with financial literacy resources in the areas of saving, budgeting, credit, and asset building.

The Urban League launched a Mobile Health Unit to support residents with limited access to healthcare by providing such services as screenings and education. Our Youth and Family Services Education area offers Educational Achievement, Leadership Skills, Social and character Building, and Financial Literacy programs and services.

Community Need*

Please describe the community need that exists for your programming. If you are able to cite quantitative, local data, that will strengthen your proposal.

The Foundation for a Healthy St. Petersburg and its partners published a report providing an assessment of the connection between housing and health in Pinellas County. This report provided quantitative research to better understand the housing, health, education, and economic disparities that exist in Pinellas County. A profile of the county reveals that in 2016, an estimated 940,000 residents lived in Pinellas County and approximately 130,727 lived in poverty (U.S. Census Bureau, 2016b); Poverty has a disproportionate impact on persons of color in Pinellas County - nearly 31% of those living in poverty identifying as African-American, 21% identifying as bi- or multi-racial, and 27% identifying as "other race (U.S. Census Bureau, 2016a)." In Pinellas County, the top 20% of household income is 4.8 times higher than the lowest 20% (University of Wisconsin Population Health Institute & Robert Wood Johnson Foundation, 2018b); In Pinellas County, 171,245 households (more than 50% renters and over 33% homeowners) are considered "cost-burdened," (U.S. Census Bureau, 2016c) meaning they pay more than 30% of their income towards housing; Income and race are most consistently associated with differences in health outcomes and are the same factors that contribute to access to good housing and neighborhoods (Aidala & Sumartojo, 2007).

In 2020, the Pinellas County Urban League continued its service commitment by supporting 533 clients with Economic Development; 6,775 families served in Housing; 2,084 supported in Education, and over 228 participants in our Health Initiatives COVID-19 drive-thru/walk-up testing sites. Ninety-seven (97%) of the participants who were tested gave our testing site a rating of 4 out of 4 stars. Through the League's programs and services, persons can be elevated through better education, greater economic development, better housing, and improved health.

Negative Economic Impact*

The following question is the keystone of a strong application in this process. If your organization cannot demonstrate a negative economic impact from the pandemic, your application will not qualify for committee review. If you are uncertain about what constitutes negative economic impact or how to demonstrate it, please contact PCF staff for technical assistance.

The more quantifiable your negative economic impact is, whether it be fiscal losses/pressures or increased service demand, the stronger your answer will be. Use numbers whenever possible. The more specific your evidence, the better.

Describe your organization's negative economic impact arising from the COVID-19 pandemic. Examples could include:

- A reduction in revenue from 2019 to 2020
- Inflationary pressures
- Increases in demand for services that have not been compensated for through new revenue
- The use of reserves for unbudgeted expenses since the onset of the pandemic, and such use of reserves has prevented the purchase of capital assets
- A need for capital assets to offset community need for which your organization does not have the resources to purchase due to the negative economic harm from the pandemic
- A need for additional capital assets to adapt operations to accommodate health and safety guidelines by the CDC
- Growth in restricted pandemic-related revenue that does not permit capital asset acquisition

The Pinellas County Urban League's request for services has grown from receiving 100 applications for utility help to about 300 a week. A 200% increase! The pandemic drove us to move our applications online while continuing to process them by mail and phone, slowing our ability to provide prompt assistance.

Minority small businesses have been disproportionately affected by the pandemic, however, we continued our support to small business development initiatives and fostered employment and revitalization efforts in the communities we serve. Many small businesses did not have the documentation required to qualify for assistance from the Paycheck Protection Program. These increased needs put a strain on our organization, as we strived to assist both those who normally turn to us for help and others new to seeking assistance. The City of St Petersburg launched the Fighting Chance Fund locally, however, it did not provide the intended impact for this disproportionately underserved community.

The Pinellas County Urban League worked tirelessly to ensure that Black people take advantage of the new vaccine. We partnered with the Florida Department of Health in Pinellas to dispel rumors and provide accurate information to congregations, other community organizations, and individuals about the vaccine. Even as we proceeded with this education effort, we continued our partnership with the Health Department to get COVID-19 tests to Black communities in St. Petersburg, Largo, and Tarpon Springs.

Lower-paid essential workers such as nurses' aides, licensed practical nurses, cooks, and janitors were bearing and continue to bear the brunt of the coronavirus. Some have been laid off or have lost their jobs because of the pandemic. These are the new poor who are increasingly turning to the Urban League for assistance.

We continue to collaborate with community leaders and the founders of the 2020 Plan, an initiative to reduce poverty by 30 percent in South St. Petersburg. We've worked with the Florida Department of Health to provide Mental Health Days at Jordan Park. Residents could sign up for mental services and we provided free meals. The presence of the Urban League helped residents feel comfortable accessing such services, which

often carry a stigma in the African-American community. We continued our partnerships with Pinellas Technical College and St. Petersburg College for training to help our clients procure better jobs. The surge in demand for services was not offset by increased donors. We were forced to delay much-needed building repairs and upgrades in order to provide the services our community so desperately needed.

Negative Economic Impact - Uploads

You have the option to upload supporting documentation regarding negative economic impact. However, please limit your upload to no more than five pages. Word, Excel, JPG and PDF files are accepted.

Pandemic Relief Funding*

Please describe all government pandemic relief funding your organization has received since the onset of the pandemic (March 2020). This includes but is not limited to the Pinellas CARES Nonprofit Partnership Fund, other ARPA funding, PPP (Paycheck Protection Program), and Community Block Development Grants specifically targeting COVID-19 relief.

Explain why or how this pandemic-relief funding has not alleviated the negative economic impact you have described above. Potential reasons include expiration dates on certain funding, inflationary pressures, restrictions prohibiting capital expenditures, or the funding simply not being enough to remedy the harm you've indicated above. **The more concrete your numbers, the better.**

If you have not received government relief funding for your organization since the onset of the pandemic, write "No pandemic relief funding received" below.

The Pinellas County Urban League received PPP loans to support our staff salaries. We also received CDBG funding to help with pandemic response efforts. This funding has restrictions prohibiting capital expenditures which could not be used for a project like the one being proposed here. These limited funds were not enough to alleviate the negative economic impact described above. Because community needs for our programming have increased significantly, we need this additional funding to improve our facility as a means to meet those needs.

Proposal Description*

The American Rescue Plan Act requires a request that is reasonable and proportional to the level of negative economic impact your organization experienced. This means the request you describe below should not be greater than the economic harm your organization has suffered.

Please describe your project proposal and address the following:

- What project will be undertaken with these funds?
- What is the estimated lifespan of the project/property improvement?
- How does it address the negative economic harm you described in the previous question?

The Pinellas County Urban League has experienced a 200% increase in requests for services which caused us to displace core services in remote locations. Our Career Connection, Senior Jobs, and Health Affordability Care Act Navigators are now displaced in temporary locations. The purpose of this project is to prepare our building to meet the needs of the community but to also truly re-open the building to serve residents. We will also create a new COVID-compliant workstation zone where individuals can complete applications and upload required documentation without leaving the facility. All clients will be able to complete the Intake form and get exposure to all services offered by The League.

The new upstairs office space will include an IT Infrastructure upgrade. PCUL was able to secure new computers and technological equipment to better serve an increasing client load and community need. The new network will enable cycle time reductions for Housing Assistance Applicants (Low Home Income Home Energy Assistance Program and Weatherization Assistance Program) and Enhance job placements by offering in-house online training with new digital job-readiness skills. Clients requesting housing or utility bill assistance will see a reduction in cycle time to approval.

The facility upgrade project includes adding an accessible ramp for employees and clients with limited mobility (ADA). The capital improvements will also lower our risk for future hazard insurance. These improvements will enable the League to remain a beacon of hope in the community for decades to come.

Number Served*

How many people will directly benefit from this capital purchase annually?

13000

Unduplicated vs. Duplicated*

Is the number indicated above duplicated or unduplicated?

Duplicated: A client is counted each time they access services

Unduplicated: A client is counted once, regardless of the number of times they access services

Example: ABC Food Bank operates two mobile food pantries, one in Clearwater and one in St. Petersburg. Taylor, a Pinellas County resident, goes to both food pantries. If ABC Food Bank counts Taylor's visit TWICE, it is **duplicated**. If ABC Food Bank counts Taylor's visit ONCE, it is **unduplicated**.

Unduplicated

Other (Explanation Required)*

If you selected "Other" in the previous question, please explain how your organization determined the number of clients that will benefit from the proposed capital project.

N/A.

Organizational Sustainability*

How does this project contribute to the long-term sustainability of your organization and the work it does? That is, what impact will this project have on your organization and/or its clients over the long-term?

Examples include increased service capacity, reduced cost of delivering services over time, higher-quality or more equitable service delivery, and increased lifespan/quality of property.

Quantifiable numbers will strengthen your answer.

This project contributes to the long-term sustainability of the Pinellas County Urban League and its programs by increasing its ability to administer programs more effectively and efficiently. This helps make our organization more competitive for funding and resources to help the BIPOC community in Pinellas County. Updating our IT network and infrastructure will increase our ability to serve more clients efficiently. Additionally, with increased building accessibility, clients and employees with mobility issues access needed

services and programs. This will allow us to provide our services and programs in a more equitable way to the community.

The building is in need of updating to help prolong its lifespan and quality; it will also decrease our hazard risk which impacts our insurance costs. This decrease in insurance costs can help us keep our maintenance costs down and contribute to organizational financial health.

Project Specifics

Permits*

Please describe any permits necessary for the successful completion of this proposed project. Be sure to include any permits already obtained or in progress, and/or what the timeline is to acquire permits.

Because this capital improvement project is not structural, the only permits that may be required are plumbing and electrical for the bathroom remodeling.

Plan Set*

Do you have a plan set for this project?

A plan set refers to the "batch" of plans, drawings, prints, files, etc., that you receive from an architect that explains what needs to be built, how, and where. **Not all qualifying projects in this process require a plan set.**

If you answer Yes, you should upload the Plan Set in the question below.

No

Plan Set Upload

If you answered "Yes" above, please upload the Plan Set here. If you have trouble with file size limitations, please reach out to Rose Cervantes at rcervantes@pinellascf.org. If you have any narrative to accompany the plan set, you may write it below.

PDF files are permitted.

Construction Schedule/Timeline*

Given a spending deadline of December 31, 2026, give a detailed and **realistic construction schedule**/timeline as to how this large capital project will be executed and completed. If there are phases to this project, indicate so in the narrative below. If you specified that permits were needed for this project above, ensure you include the acquisition time in the schedule.

Please include the following:

- 1. How the timeline/schedule was developed, and by whom.**
- 2. Timeline of planning and execution. Please include start and end dates by month and year. For example, April 2023 - June 2023.**

Example:

Better Tomorrow is proposing the expansion of their counseling center. This requires a 2-month planning phase,

one month to obtain all necessary permits, and four months to build. Better Tomorrow would list each phase, a brief description of what takes place in each phase, and an estimated start and completion date for each phase, and an explanation of how the schedule was developed.

The renovations of the current Pinellas County Urban League will take approximately a year to complete. This timeline was developed by Malcolm Flakes and was informed by his experience with facility maintenance and in consultation with the contractors submitting bids. The first four months of 2024 (Phase One) will be dedicated to obtaining permits and ordering and receiving materials for the project. Phase Two (four months: May 2024 to August 2024) includes the removal of old flooring and installation of new flooring, the remodeling of six bathrooms with the installation of the new hot water system, and the replacement of fluorescent light fixtures throughout the facility with energy-efficient LED lighting. The final phase (four months: September 2024 to December 2024) is interior and exterior painting, wind and door replacement and repair, landscaping and sprinkler, furniture installation in the large conference room and executive suite, and the installation of the new emergency backup generator.

Team Leadership*

Please describe the following:

1. The team and leaders that will be overseeing this proposed project.
2. Their relationship to your organization
3. Their role in this project
4. Whether or not they have overseen similar projects

Nikki Gaskin-Capehart is the CEO and President of the Pinellas County Urban League and will oversee the team as a supervisor and ensure that the project is completed. Nikki Gaskin-Capehart is a change agent and champion for building generational wealth. She has over 25 years of experience initiating and leading innovations in the public, private, non-profit, and business sectors. Ms. Gaskin-Capehart is a native of St. Petersburg, Florida, where she lives with her family. Ms. Gaskin-Capehart is the President & CEO of the Pinellas County Urban League, Inc., where she manages the agency's long and short-range strategic planning, fiscal management, and fundraising. She maintains knowledge of national and local issues, and constituent issues and translates the same into programming and service efforts.

Malcolm Flakes, Jr. has served as the interim president of the Pinellas County Urban League and will be overseeing the management of this facility improvement project. He has a degree in electrical engineering and managing facilities. He has over 40 successful years of managing people, product lines, development programs, production programs, and research projects. Innovative leader experienced in transforming organizations and capturing multimillion-dollar business wins. He is a dynamic, results-driven, and visionary leader with a solid history of developing, marketing and launching new programs that drive revenue and growth. He is an award-winning top performer ranked in the Top 1% of more than 150,000 employees worldwide with a versatile turnaround expert with a track record of resolving complex business issues, enhancing processes and systems, and delivering results that exceed expectations.

Vonda Ford is the Director of Finance with the Pinellas County Urban League (PCUL). She joined the PCUL in 1989 as a receptionist, and during her 33-year tenure received several promotions including Accounting Clerk and Senior Accountant. Her responsibilities include maintaining the financial procedures of the agency's administration and programs to ensure conformity with contractual stipulations. She monitors strategies to strengthen overall financial performance and growth as well as the agency's assets.

Geographic Impact and Priority Populations

The ARPA Nonprofit Capital Project Fund seeks to offset the negative economic impact Pinellas nonprofits faced due to the COVID-19 pandemic. Organizations who serve disproportionately impacted communities will be considered as serving a priority population. There are several ways to determine if your clients were disproportionately impacted.

Examples of disproportionately impacted communities include those who meet at least one of the following descriptions:

- Low- and moderate-income household and communities
- Households that qualify for federal assistance programs, such as SNAP and TANF
- Historically marginalized communities (BIPOC communities, persons with disabilities, LGBTQ+, religious minorities, and other communities that fit in the Equity definition provided on the ARPA website and application)
- Organization located or serve households within a Qualified Census Tract (QCTs)
 - Defined by U.S. Department of Housing and Urban Development (HUD)
 - To assess if your organization serves or is headquartered in a QCT, use this link. In the top right-hand corner, choose the state of Florida and Pinellas County. Then on the left-hand side of the screen, click the box next to “Color QCT Qualified Tracts.” The QCT zones are denoted in purple. You can also map your address by adding it into the address box at the top to see if your location is inside the zones.

Benefits and Geography of Project*

Please describe how the communities/clients that will benefit from this capital purchase, and how they were disproportionately impacted by the pandemic according to the examples above.

As a result of these capital improvements, we anticipate all pillars of services offered by the Pinellas County Urban League will benefit the community. In Economic Development, we expect small businesses to expand and increase revenue. In 2021, we served 150 new businesses and provided 1600 hours of training. This directly resulted in \$310K of new capital acquired for business and even prevented some businesses from completely shutting down. The new office space will enable even more training for small businesses.

For our Youth and Family Services, we will continue expanding our Summer Youth Leadership Program (Summer Training in Leadership and Employment). The Summer Youth will be exposed to more Disruptive Innovative science activities including Artificial Intelligence, Robotics, Renewable Energy and BlockChain education, and Advances in Health Screening technology like DNA Sequencing.

Housing Services will see a 30% cycle time reduction from initial application to approval/rejection. All clients will be able to apply and load all required documentation for services from the internal workstations and track the status of applications from their phones.

Our Health Services will see a tremendous benefit as we continue to partner with The Moffit Center to bring Mobile Heredity Cancer Screening to our communities. We will need new space for liquid biopsy data collection and analytics.

The Pinellas County Urban League’s facility is not located in a Qualified Census Track, however, 85 – 95% of Housing Services clients served are from a Qualified Census Track. These services include Low Income Housing Energy Assistance and Weatherization. Additionally, in an effort to provide additional ease of access to our services, The Pinellas County Urban League partnered with other organizations to gain access to remote sites in QCT areas.

Headquarters Location*

Please provide your organization's headquarters address as it appears on your Sunbiz account. To check your registration with Sunbiz, you may search their database.

333 31st Street North, St Petersburg, Fla 33713

Project Location*

Please provide the address or intersection where the property being modified is.

333 31st Street North, St Petersburg, Fla 33713

Community Connection

PCF understands the value of authentic and diverse representation in philanthropy and in Pinellas County. To this end, we ask demographic and representation questions to gauge the human impact your organization has on the communities you serve.

PCF has generalized the demographic data questions more than it has in other processes because of the public nature of this process. PCF understands that identity disclosure can be a sensitive matter and wants to respect your organization's board and staff. If your organization feels comfortable sharing more detailed demographic information, it may do so in the "Community Representation and Connection" section.

Community Representation and Connection*

Describe how your organization is representative of, or has authentic connections to, the community your proposal seeks to serve. You can list other community-based organizations that work on programming with you and/or list examples of your work within this community.

If your staff, board, executive leadership, or long-term volunteers have personal identities or experiences that allow for a meaningful connection with your clients, please feel free to describe this connection below. When possible, please use internal data or specific details to describe how your organization is representative and connected to the communities you serve.

The Pinellas County Urban League is committed to addressing the challenges emanating from the pandemic. The Urban League has been using Education to alleviate skepticism in the African-American community regarding the vaccine's safety and efficacy. The Urban League is proud of its partnerships with the University of South Florida, the Department of Health, and the Foundation for a Healthy St. Petersburg in providing health services to reach at-risk communities in a non-threatening environment with our Mobile Health Unit, a vehicle donated by the Pinellas County Board of County Commissioners.

The Urban League was able to continue providing job opportunities through funding from the United Way of Tampa Bay, the National Urban League, and the Bank of America Neighborhood Builders® award for disadvantaged communities. Our commitment is to continue addressing issues fundamental to economic mobility, specifically basic needs and workforce development. Minority small businesses have been disproportionately affected by the pandemic and the Urban League has been able to utilize these funds in support of small business development initiatives and foster employment and revitalization efforts in the communities we serve.

The Pinellas County Urban League stands firm in our commitment to getting people into jobs and out of poverty. We continue our collaboration efforts with community leaders and the founders of the 2020 Plan, an initiative to reduce poverty by 30 percent in South St. Petersburg, an effort that has shown steady success.

Additionally, the Urban League provides financial literacy education to thousands of residents each year. We've also worked with the Florida Department of Health to provide Mental Health Days at Jordan Park whereby residents receive mental health services and free meals. Mental health issues often carry a stigma in the African-American community. The presence of the Urban League in underprivileged neighborhoods has helped local residents feel comfortable accessing these services.

Board Membership*

Do your board members consider themselves a member of one or more of the following populations?

- BIPOC defined as Black, Latino, and Indigenous and Native American persons, Asian Americans and Pacific Islanders and other persons of color
- LGBTQ+ (Lesbian, Gay, Bisexual, Transgender, Queer+)
- Neurodiverse/physically disabled

BIPOC
LGBTQ+

Executive Level Leadership Team*

Does your executive leadership team consider themselves a member of one or more of the following populations?

- BIPOC defined as Black, Latino, and Indigenous and Native American persons, Asian Americans and Pacific Islanders and other persons of color
- LGBTQ+ (Lesbian, Gay, Bisexual, Transgender, Queer+)
- Neurodiverse/physically disabled

BIPOC

CEO/Executive Director*

Does your CEO/Executive Director consider themselves a member of one or more of the following populations?

- BIPOC defined as Black, Latino, and Indigenous and Native American persons, Asian Americans and Pacific Islanders and other persons of color
- LGBTQ+ (Lesbian, Gay, Bisexual, Transgender, Queer+)
- Neurodiverse/physically disable

BIPOC

Financial Overview

BIDS MUST BE DATED JULY 5, 2023 OR LATER.

- The file attached below should contain current, verifiable bids, estimates, or price lists [from your potential vendor(s)]. *Please ensure there is a date noted on the bid or some annotation as to when when you obtained these estimates/bids.*
- If your project costs LESS than \$75,000, you must upload TWO verifiable bids or estimates for the proposed project.
- If your project is EQUAL TO or MORE THAN \$75,000, you must upload THREE verifiable bids or estimates for your proposed project.
- If you have already selected a contractor for this process and do not have multiple bids to upload, please ensure you answer the narrative questions below thoroughly.

Bid/Estimate #1*

PDF files are accepted.

Perotte Construction Urban Remodel Estimate.pdf

Bid/Estimate #2

PDF files are accepted.

Estimate_3191_from_PEMA_GENERAL_SERVICESLLC.pdf

Bid/Estimate #3

PDF files are accepted.

Pinellas County Proposal and Qualifications AJ Fisher COnstruction.pdf

Selected Contractor*

If you have not yet selected a contractor and have uploaded multiple bids above, please write N/A below or you will not be able to submit your application.

If your organization has already selected a contractor for this proposed capital project, please describe the process through which this contractor was chosen, and be sure to answer:

1. Was there a competitive bid process? That is, were multiple bids collected in order to evaluate multiple contractors? Describe this process (names of contractors, number of bids collected, prices, and why the contractor was chosen).
2. What personnel members at your organization selected the contractor?
3. Has a contract been executed with this contractor? **If yes, upload the contract here. If no, please describe the status of contract.**

If a contractor has already been selected AND a competitive bidding process was not used, the project will lose points.

N/A

Minority/Woman-Owned Business

Is your selected contractor, or the bid you are going to choose if funded, one of the following:

- Small-business enterprise (SBE)
- Disadvantaged business enterprise (DBE)
- Minority and/or woman-owned business (MWBE)

Yes

Related Parties*

Are any of the contractors/vendors that have provided bids/estimates a related party to your organization?

Examples of Related Parties

- A board member that owns the contracting company that provided a bid
- The relative of a director, officer, or executive team member owns a company that provided an estimate
- The CEO of the applying organization has a financial interest in the construction company providing a bid

If yes, identify the vendor and describe the relationship.

If no, write "No related parties below."

No related parties below.

Budget Detail*

Please upload a clear, easily readable budget that breaks out costs for this proposed project. Ensure that it is clear what portion would be paid for through this grant funding and what would be paid for from other sources. **Be sure that the budget includes 10-20% for contingencies and any costs related to performance and payment bonds for construction projects.**

If you are going to request the permitted indirect cost of up to 5%, please be sure this is represented in your budget.

An example budget is available here.

If you have additional notes to add to your budget summary, you may do so in the text box below.

PDF and Excel files are allowed.

Building Remodel Schedule Final.xlsx

This excel sheet includes the construction schedule and estimated budgets for each quote.

Other Funding Sources*

Please describe any other funding that your organization has applied for or obtained for this project. This includes but is not limited to Community Development Block Grants (CDBG), local government grants (including Tourist Development Council funding), foundation grants, and donors (you do not need to disclose donor identities, simply amount raised that is allocated to this project). This includes any matching grants or in-kind contributions you may have obtained.

If none, please explain why no additional funding sources have been pursued.

Please be sure all funding sources below are represented in the "Applicant Match" column in the Budget Summary you have uploaded above.

We currently do not have funds to cover the project outside of this funding opportunity. If we do not receive this funding, we will pursue other funding sources to complete this project.

Changes in Operating Costs*

Please answer this question based on the descriptions below:

- If this project **increases** ongoing operational costs (programmatic, operating maintenance or other costs), how will you compensate for the difference?
- If this project **decreases** ongoing operating costs, how will it do so?
- If this project **does not affect** operating costs, please note so below.

For this facility upgrade, we anticipate there will be increases and decreases in our cost of operations. We will work with ATLAS Professional Services, our IT provider, to install new computers, firewalls, switches, and desktops. On a recurring basis, we expect an increase due to more desktop computers being available to support clients, an increase in utility bills from adding 1,800 sqft of office space, and slightly higher water usage.

We are planning to offset most of the increases through increased efficiencies, less paper documentation, and energy-efficient air conditioning systems. Our overhead cost will also decrease as we offer online application tracking decreasing the need for office staff. We will also offset recurring costs by renting the Multi-function space to for-profit and private entities.

Fund Management Capacity*

Please describe your organization's capacity to manage these potential ARPA funds in terms of fiscal management and financial infrastructure.

This includes, but is not limited to, the use of accounting software that can track a general ledger and multiple accounts and the ability to work on a reimbursement-basis.

The inability to handle a reimbursement-based grant does not disqualify your organization from applying.

The Pinellas County Urban League uses QuickBooks Premier Nonprofit Edition 2021. This software enables us to track multiple accounts using a class list and a chart of accounts. Custom reports can be generated by program or by service area.

We currently have multiple programs that are on a reimbursement basis. In most cases, our general fund is used to cover the reimbursements. We also have access to a line credit and if needed we can access the Foundation for Healthy St. Petersburg low-interest loan.

Our Director of Finance, Vonda K. Ford, has been with the League Team for over 30 years. She has a BS in accounting from the University of South Florida and numerous certificates and training hours including Quickbooks, Accounts Payable, COBRA Liability and Regulations, and Microsoft tool suite. We are proud of the fact that we have maintained a clean audit for many years.

Corrective and Investigative Action/Grant Recall*

In the past three (3) years, has your organization had any of the following occur:

1. Been under legal investigation by a local, state, or federal institution?
2. Been placed on a corrective action plan by a funder?
3. Had grant funding recalled by a funder?

If yes, please describe the investigation, corrective action plan and/or grant recall, and the current status of such incidents. If no, write "N/A"

N/A

Organization Documentation

Please reach out to PCF staff if you have trouble uploading the files below. We are able to assist with file conversion and file compression.

Organization Budget*

Please upload your most recent, board-approved organizational budget for this fiscal year. PDF and Excel documents are accepted.

PCUL 2023 Approved Budget by Contract.pdf

Board of Directors List*

Please upload a current list of members of your organization's Board of Directors. Excel, Word, and PDF formats are acceptable.

2023 Board of Directors Directory.pdf

IRS Form 990*

Please upload a PDF copy of your most recently submitted IRS Form 990.

If Form 990 from your most recent fiscal year is delayed or you have received an extension, please explain in the text space below. You may also explain if you don't have a Form 990 due to organization type. You should still upload the most recent publicly available 990.

If you file a Form 990-EZ and do not have anything to attach, please note so below.

Pinellas County Urban League Form 990 for 12.31.22 - PUBLIC COPY[331858].pdf

Most Recent Financial Statements

Upload a PDF version of your most recent financial statements. If you have audited financial statements, please upload the most recently conducted audit. If you do not have a recent audit, please explain why.

Pinellas County Urban League, Inc 12-31-22 FS Audit - Secured.pdf

Insurance

Evidence of Insurance Coverage*

Grantees of the ARPA Nonprofit Capital Project Fund will be required to maintain appropriate insurance related to your operations and this project. PCF will determine whether this coverage is appropriate.

Please upload evidence of insurance.

If your organization does not have evidence of insurance coverage, please provide an explanation as to why.

Certificate.PCF.pdf

Insurance Requirement*

If you are awarded a contract from the ARPA Nonprofit Capital Project Fund, you will be required to list Pinellas Community Foundation as an additional insured through your general liability insurance or other appropriate coverages for the duration of the contract. If you would like to check with your insurance carrier on how to do this, here is the information about PCF you will need:

Pinellas Community Foundation
17755 US Highway 19 N
Suite 150
Clearwater, FL 33764
727-531-0058

Please check the box below to indicate that you understand and will be able to comply with this requirement if you are awarded a contract.

PCF will not ask for a certificate naming us as additional insured until the contracting stage.

Yes, I understand and will comply with this requirement if awarded a contract.

Post-Grant Requirements

Reporting Requirements Acknowledgment*

Grantees will be required to submit a pre-award agreement within two weeks of receiving an award notice. In addition, grantees will be required to submit monthly expenditure reports until their project is completed and their contract is closed out.

Financial information justifying all expenditures will also need to be provided. This includes but is not limited to:

- Invoices
- Canceled checks
- Credit card statements, along with a record of paying the credit card.

If you have any questions, please contact Rose Cervantes, ARPA Program Officer at rcervantes@pinellascf.org.
Yes, I agree to submit this grant agreement and impact report within the specified timeframes.

Additional Information

Additional Upload

If you have something to share, you can upload it here in PDF format.

Anything else to share?

Is there anything else that you would like Pinellas Community Foundation to know or other information your organization would like to share that isn't addressed elsewhere in this application?

File Attachment Summary

Applicant File Uploads

- Perotte Construction Urban Remodel Estimate.pdf
- Estimate_3191_from_PEMA_GENERAL_SERVICESLLC.pdf
- Pinellas County Proposal and Qualifications AJ Fisher COstruction.pdf
- Building Remodel Schedule Final.xlsx
- PCUL 2023 Approved Budget by Contract.pdf
- 2023 Board of Directors Directory.pdf
- Pinellas County Urban League Form 990 for 12.31.22 - PUBLIC COPY[331858].pdf
- Pinellas County Urban League, Inc 12-31-22 FS Audit - Secured.pdf
- Certificate.PCF.pdf

Perotte's Enterprises

Construction Services
License # CBC1262616

Phone # 727 432 0900

E-Mail gperotte@gmail.com

Estimate

Date: 9/22/2023

For: Building Remodel
Client: Urban League
St. Petersburg 33712
727 644-5283
ncapheart@pcul.org

DESCRIPTION	AMOUNT
Exterior Painting: To prep exterior of building, pressure wash, prime and paint. Contractor to supply all materials and labor	\$17,000.00
Interior Painting: To prep interior, paint all doors, replace base trim, patch walls where need. Contractor to supply all materials and labor.	\$22,500.00
To remove flooring thru building and replace with vinyl planks, supply under layment. Approx.. 8,396 sqft	\$67,168.00
To remove existing front lobby stair covering and replace with new (carpet). Contractor to supply all materials and labor	\$3,500.00
Restrooms (6): To remodel restroom. to include new Toilets, countertops, urinals, sinks, partition, to remove existing wall tiles and flooring. Paint all walls and back splash for urinals. Contractor to supply all materials and labor. Plumbing included	\$13,500.00
Light Fixtures. To remove existing light fixtures to include ceiling recess lights. Replace and install with energy efficient LED light to include additional LED ceiling recess lights. Contractor to supply all materials and Labor.	\$22,500.00

To trouble shoot all electrical outlets, switches and other electrical circuits thru building. Replace components if needed. Estimate cost	\$4,500.00
To remove tint from front lobby and replace with new, replace door.	\$4,500.00
To replace furniture in main conference room. Estimated price	\$25,000.00
To remove existing ceiling tiles and replace with new. To paint ceiling grid. Approx. 8,396	\$14,250.00
To add Tank-less water heaters in all restrooms. To include electrical and plumbing.	\$15,000.00
To add emergency back up Generator. To include installation	\$18,500.00
To relocate furniture/store between phases. Estimate	\$10,500.00

SUBTOTAL	\$238,418.00
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This estimate from Perottes Enterprises LLC is the price for the initial job and does not include any additional work or any unforeseen tasks, nor any material which may not be found to be necessary to complete repairs or replacement.

Deposit	0.00%
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Due at accept	\$0.00
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OTHER

THANK YOU FOR YOUR BUSINESS!

Balance	
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PEMA GENERAL SERVICES,LLC

1617 E 97th AVE
Tampa, FL 33612 US
+1 8134884578
Infopema@pemags.com



Estimate

ADDRESS	SHIP TO	ESTIMATE	3191
MALCOLM FLAKES	PINELLAS COUNTY URBAN LEAGUE	DATE	09/29/2023
PINELLAS COUNTY URBAN LEAGUE	331 31st STREET N		
331 31st STREET N	ST PETERSBURG, FL 33713		
ST PETERSBURG, FL 33713			

ACTIVITY	ACTIVITY	QTY	RATE	AMOUNT
SUPPLY AND REPLACE EXISTING 2x4 CEILING LIGHTS WITH NEW 2x4 LED PANEL LIGHT 5000K, DIMMABLE RECESSED DROP CEILING LIGHT.	LIGHTING	98	160.00	15,680.00
SUPPLY AND REPLACE EXISTING 2x4 CEILING LIGHTS WITH NEW 2x2 LED PANEL LIGHT 5000K, DIMMABLE RECESSED DROP CEILING LIGHT.	LIGHTING	54	120.00	6,480.00
REPLACE FRONT ENTRY EXTERIOR LIGHTS (2) REPLACE NEW CAN LIGHT TRIM WITH NEW LED COVER (10)	LIGHTING	1	400.00	400.00
PREP WALLS. CAULKING IN NEEDED AREA. WALLS. DOORS. MOLDING. PAINT BRAND BERH MARQUEE EXTERIOR EGGSHELL ON WALLS. SEMIGLOSS DOOR AND MOLDING. BUILDING 10696 Sqft	INTERIOR PAINT	10,696	2.45	26,205.20
CLEAN FRONT DOOR ALUMINUM FRAME.	FRONT DOOR	1	800.00	800.00
-MOVED AND RELOCATE FURNITURE THROUGH FOR NEW FLOORING INSTALLATION. -REMOVE TILE FLOOR FOR NEW FLOORING. -INSTALL NEW VINYL FLOORING IN ALL ROOMS WHERE IS CARPET NOW. LEAVE CARPET. LAY DOWN PLASTIC VAPOR BARRIER. NEW VINYL FLOORING. ENTIRE FACILITY, TILE IN BATHROOMS.	FLOORING	1	100,000.00	100,000.00
REPLACE CARPET ON STAIR WAY ENTRY TO UPSTAIRS.	CARPET	1	4,000.00	4,000.00
INSTAL NEW WHITE SHOE MOLDING AROUND NEW FLOORING INSTALLED AND BASE BOARDS	MOLDING	1	3,500.00	3,500.00
TWO STORY COMMERCIAL BUILDING. EQUIPMENT BOOM LIFT. PRESSURE WASH EXTERIOR OF THE HOUSE_ FASCIA, SOFFIT, WALLS.	EXTERIOR PAINT	10,696	1.85	19,787.60

PREP WALLS_ COVERING SMALL CRACKS AROUND THE HOUSE, MINOR REPAIR. CAULKING AROUND WINDOWS. PAINT WALLS_ BODY_ GRAY COLOR. BETWEEN WINDOW AREA_ WHITE. AROUND FRONT DOOR_ RED. PAINT BRAND BERH MARQUEE EXTERIOR SATIN. BUILIDING 10696 Sqft				
REPLACE GELOUSIE WINDOWS IN DOWNSTAIRS ROOMS (6) INSTALL NEW WHITE VINYL FIXED WINDOWS. 41"X96" DIVIDE INTO TWO PIECES WITH A MULL BAR.	WINDOW	6	1,289.30	7,735.80
REPLACE COUNTER TO IN UPSTAIRS BREAK DOWN AREA WITH NEW WHITE SPARKLING QUATZ, NEW UNDER MOUNT SINK.	BREAK ROOM	1	4,500.00	4,500.00
PRIMER AND PAINT EXISTING CABINETS.				
WORK IN 6 BATHROOMS. REMOVE TILE WWALLS REPLACE COUNTER WITH QUARTZ_ SPARKLING WHITE IN ALL 6 BATHROOMS. UNDER MOUNT WHITE SINKS. (6) REPLACE TOILETS (6) REPLACE FAUCETS_ BRUSHED NICKEL (6) DRYWALL REAPIRS. PAINT IN MENROOM STALL DIVIDERS. ADD 2-3 CAN LIGHTS PER BATH (AS NEEDED) INCLUDING BATHROOM WALLS.	BATHROOM	1	19,036.0 0	19,036.00
RUN NEW HOT WATER LINES TO ALL BATHROOMS. *THERE IS NOT HOT WATER LINES NOW.	PLUMBING	1	16,500.0 0	16,500.00
INSTALL A NEW EMERGENCY BACK UP GENERATOR. APPROX 32KW LIQUID COOLED 1 PHASE 120/240 STANBY GENERATOR. BRAND GENERAC. ALL ELECTRIC WORK NEEDED.	ELECTRIC	1	43,000.0 0	43,000.00
ELECTRIC PANEL REPAIR. TROUBLE SHOOT & REPAIR OUTLETS.	ELECTRIC	1	8,000.00	8,000.00
REPLACE/ UPGRADE FRONT ENTRY GLASS. WINDOW PANELS AND DOOR WITH ENERGY EFFICIENT	FRONT DOOR	1	8,536.00	8,536.00
REPAIR IRRIGATION SYSTEM. DEVELOP LANDSCAPING DESING TO UPGRADE EXTERIOR OF THE BUILDING.	LANDSCAPING	1	8,500.00	8,500.00
INSTALL NEW FURNITURE IN LARGE BOARD ROOM AND EXECUTIVE SUITE PER CEO SELECTION	FURNITURE	1	25,000.0 0	25,000.00
SUPPLY DUMPSTER TO REMOVE, HAUL AND DISPOSE ALL CONSTRUCTION UNDER WORK SCOPE. DISPOSAL OLD FURNITURE.	HAULING	1	5,300.00	5,300.00
COVERING UN WORKED AREAS. MISC WORK.	MISCELLANEOUS WORK.	1	1,000.00	1,000.00
PERMITTING PROCES, DESING, PLANING FEES.	PERMIT	1	12,000.0 0	12,000.00
FEE TO MANAGE ALL WORK SCOPE ABOVE MATERIALS MATERIAL ORDERING, SCHEDULING, CREWS, DELIVERIES, OTHER. 7.5%	MANAGEMENT	1	10,000.0 0	10,000.00

DEPOSIT NEEDED TO BEGIN WORK AND ORDER MATERIALS.
LIGHTING, FLOORING.
WILL DISCUSS WITH CLIENT FOR WORK SCOPE VS PAYMENT.
FOR COMMERCIAL JOBS USUALLY
40%-30%-25%-5%

SCHEDULE &
PAYMENT

1

*THE WORK SCOPE MENTIONED ABOVE HAS BEEN COMPLETED
EITHER WITH OWNER'S PERMISSION OR UNDER OWNER'S WALK
THRU. ANY UNFORESEEN ITEMS INCUR IN ADDITIONAL COST, WHICH
WILL BE DISCUSSED WITH OWNER FOR APPROVAL AQND PAYMENT.
*CHANGE ORDERS OR EXTYRA WORK MUST BE PAID BEFORE WORK
BEGINS IF THE COST IS ABOVE \$ 500, BELOW \$500 WILL BE ADDED IT
TO THE NEXT PAYMENT.

GENERAL
INFORMATION_U
PDATED.

1

*IF WEATHER AFFECTS THE PROGRESS OF THE JOB, THE OWNER
WILL BE INFORMED RIGHT AWAY, HOWEVER, WE AT "PEMA" WILL
ALWAYS TRY TO WORK AROUND THESE CIRCUMSTANCES TO THE
BEST OF OUR ABILITY.

*PAYMENTS CAN BE DONE BY CHECK, CASH, DIRECT DEPOSIT. FOR
ANY CREDIT CARD PAYMENT PLEASE ADD 3.75% CONVENIENCE
FEE.

*ANY CHANGES AND/OR ALTERATION TO THE WORK SCOPE
APPROVED, AS REQUESTED BY THE OWNER, BUILDING
INSPECTORS, OR ANYONE RELATE TO THE PROPERTY, WILL
REQUIRE DISCUSSION FOR APPROVAL OF ANY ADDITIONAL COST.

* IF A PERMIT IS REQUIRE FOR ANY WORK, CONTRACTOR WILL PAY
ALL FEES AND OWNER WILL REIMBURSE AMOUNT PAID PRIOR TO
BEGIN ANY WORK.

*AFTER BOTH PARTIES, THE 'OWNER' AND THE CONTRACTOR' HAVE
ACCEPTED THIS ESTIMATE, IT WILL BE SIGNED PER OWNER AND
CONVERTED INTO A CONTRACT.

*AFTER THIS ESTIMATE HAS BEEN APPROVED BY THE OWNER, THE
CONTRACTOR HAS 10 DAYS TO BEGIN WORK, IF IT TAKES LONGER
MORE THAN 10 DAYS, THE OWNER WILL BE INFORMED.
FOR NEW CONSTRUCTION, ADDITIONS OR CUSTOM WORK, A
DIFFERENT TIMELINE MAY APPLY.

*WE OPERATE IN ACCORDANCE WITH FLORIDA STATUTE 713 AS WE
WORK IN FLORIDA.

*THIS ESTIMATE IS VALID FOR 28 DAYS FROM THE DATE ABOVE,
AFTER THAT TIME , IT WILL NEED TO BE REVIEWED, AND ANY
ADDITIONAL CHANGES DUE TO MATERIAL INCREASES WILL BE
ASSESSED.

TOTAL

\$345,960.60

Accepted By

Accepted Date



Pinellas County Urban League Proposal and Qualifications August 27, 2023

The following proposal and qualifications are a result of on site observations and . narrative provided.

Our proposal is for the amount of: Six Hundred Ninety Nine Thousand Six Hundred Twenty Five Dollars (\$699,625.00).

This proposal includes management, a mutually agreeable project schedule duration, and the qualifications listed herein. We include General Liability and Worker's Compensation Insurance for all work performed by AJ Fisher Construction LLC and its subcontractors per our standard limits of liability.

- **Architect Plans/Permitting: \$20,000**
Architectural drawings to obtain a building permit. Submission on architectural drawings to the city of St Petersburg. City permit fees to be paid by client.
- **Landscape/Irrigation Repair: \$6,975**
Remove exiting shrubs/plants in front flower beds, install new planting material, re mulch plant beds with pine bark, trim palm trees and make irrigation repairs and modifications.
- **Exterior Painting: \$23,188**
Pressure wash/clean building and canopy. Prime/Seal existing stucco, install 2 finish coats of paint. Prime and 2 finish coats on canopy columns, bar joist, roof deck and fascia.
- **Interior Painting: \$78,432**
Prime and paint interior doors and frames. Prime and paint drywall walls and drywall ceilings throughout the building.
- **Ceiling Tiles: \$64,176**
Remove existing ceiling tile thorough out the building and replace with new Armstrong Cortega ceiling tiles. Ceiling grid to remain.
- **Flooring: \$162,344**
Removal of existing flooring throughout the building. Prep floor surfaces for new LVT flooring. Install new wide plank LVT flooring. Install Johnson Rubber-Millwork Reveal 4.25 base in lobby. Standard vinyl base board will be used in the rest of the building. Install stair tread to match new LVT. Colors TBD.
- **(4) Bathroom Renovations: \$60,080**
Remove all finishes and fixtures, including wall and floor tile, plumbing fixtures and accessories, toilet partitions, vanity and lighting. Provide and install new wall tile to 4', new floor tile, new vanity with solid surface top, new plumbing fixtures(sink, faucet and toilet) new bath accessories(paper towel holder, soap dispenser, toilet paper holder, mirror), new toilet partition, new lighting and painting.



- **Lighting: \$74,375**
Remove existing 2x4 lighting fixtures and replace with LED 2x4 lighting fixtures throughout the building. Replace existing can lights with new LED trims.
- **Plumbing/Hot Water Heater: \$23,168**
Install/replace hot water(s) and piping to provide hot water throughout building.
- **New Front Entry System: \$53,648**
Remove and replace front entry system with impacted rated aluminum system with electronic access control and hardware.
- **Zoned Sound System: \$19,846**
Zoned sound system including 8 zones.
- **HVAC Ceiling Devices: \$31,125**
Remove and replace HVAC supply and return grills throughout the building.
- **Reception Cabinet and Counter Top: \$7,309**
Remove existing reception stations and replace with new glass, cabinet and solid surface top.
- **General Conditions and Requirements: \$74,959** included for the duration of the project; supervision and management of the project, trash removal, job site protection, safety items, temporary restrooms and final construction cleaning upon completion of the project
- **Temporary Utility Services:** Temporary power and water will be utilized from the existing building service. Consumption costs for power and water to be by owner. It is assumed power and water accounts are established and are readily available.

We specifically **exclude** the following from our scope of work:

- Phone System.
- Lighting control.
- Landscape Lighting.
- Furniture.
- Window treatments.
- Generator
- Remedial work or correction of any existing site conditions not indicated in plans.
- Storage, transportation, rigging, handling, or installation of any owner purchased/owned items, furniture, furnishings, art, or equipment unless described above.
- Abatement of any hazardous materials.
- Utility fees, upgrades to service, or relocation of existing utilities.
- Impact or governmental fees
- Liquidated damages or penalties.



- Certified as-built drawings. Our as-builts are notated on our “record set” of drawings.

This proposal shall become an exhibit to and a part of any binding agreement entered into between AJ Fisher Construction and the Owner.

We greatly appreciate this opportunity. Should you have any questions regarding this proposal, please do not hesitate to call me.

Sincerely,

Aaron Fisher
President
AJ Fisher Construction LLC.

Pinellas County Urban League Upgrade Cost Estimates

Tasks	Activity
Architectural Plans and Permitting Architectural drawings to obtain a building permit. Submission on architectural drawings and permits from City of St Petersburg.	Permitting
Removal of Old and Installation of New Flooring Throughout Includes Labor cost for removing and replacing extremely heavy desks and file cabinets and putting furniture back in place after flooring installation	Flooring
Remodel 6 Bathrooms Task includes stripping current bathrooms to rafters and replacing tile floors, toilets, wall tile, counters, urinals, mirrors, faucets and stalls. Includes Kitchen counter top.	Bathrooms
Install New Hot water (s) Provide hot water in all bathrooms	Water Heaters
Interior Wall Painting Interior painting to entire interior of facility. Integrate accent walls in areas per direction and all paint colors are National Urban League Standards	Painting
Window and door replacement/repair Replace/Upgrade Front entry Glass windows and doors with new energy efficient and windows and doors	Windows
Exterior Painting Paint entire 10,00 sqft exterior facility using National Urban League approved colors	Painting
Landscaping and Sprinkler Repair Develop landscape design and install. Repair/install irrigation as required	Landscaping
Install New Emergency backup generator	Electrical
Install New Molding	Carpentry

Electrical Outlet troubleshoot and repair

Electrical

New Stairway Carpeting

Carpet

Additional Labor and Fees

Misc

Dumpsters to remove , haul and dispose all debris. Relocate furniture during all work phases. Equipment boom lift

Other

HVAC Ceiling Devices

Total

Budget Line Item	Notes
\$ 20,428	PEMA General Services, LLC AJ Fisher Construction
\$ 162,344	AJ Fisher Construction
\$ 60,080	AJ Fisher Construction
\$ 16,500	PEMA General Services, LLC
\$ 26,205	PEMA General Services, LLC
\$ 21,572	PEMA General Services, LLC
\$ 19,787	PEMA General Services, LLC
\$ 8,500	PEMA General Services, LLC
\$ 43,000	PEMA General Services, LLC
\$ 3,500	PEMA General Services, LLC

\$ 8,000 PEMA General Services, LLC

\$ 4,000 PEMA General Services, LLC

\$ 74,959 PEMA General Services, LLC
AJ Fisher Construction

\$ 31,125 AJ Fisher Construction

\$ 500,000 \$ -

Pinellas County Urban League Facility Upgrade Schedule

Tasks		Jan	Feb
Authority to Proceed			
Complete detail plans requiring city approval			
Obtain City Permits			
Order/receive material			
Removal of Old and Installation of New Flooring Throughout			
Includes Labor cost for removing and replacing extremely heavy desks and file cabinets and putting furniture back in place after flooring installation			
Remodel 6 Bathrooms			
Task includes stripping current bathrooms to rafters and replacing tile floors, toilets, wall tile, counters, urinals, mirrors, faucets and stalls			
Install New Hot water (s)			
Provide hot water in all bathrooms			
Florescent light fixture replacement			
Replac all light fixtures throughout facility and replace with energy efficient LED lighting.			
Interior Wall Painting			
Interior painting to entire interior of facility. Integrate accent walls in areas per direction and all paint colors are National Urban League Standards			
Window and door replacement/repair			
Replace/Upgrade Front entry Glass windows and doors with new energy efficient and windows and doors			
Exterior Painting			
Paint entire 10,00 sqft exterior facility using National Urban League approved colors			
Landscaping and Sprinkler Repair			
Develop landscape design and install. Repair/install irrigation as required			
Large Conference Room and Executive Suite Furniture			
Install New furniture in large board room and Executive suite per CEO selection			

Install New Emergency backup generator

Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec
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Pinellas County Urban League Upgrade Cost Estimates

Tasks	Activity
Architectural Plans and Permitting Architectural drawings to obtain a building permit. Submission on architectural drawings and permits from City of St Petersburg.	Permitting
Removal of Old and Installation of New Flooring Throughout Includes Labor cost for removing and replacing extremely heavy desks and file cabinets and putting furniture back in place after flooring installation	Flooring
Remodel 6 Bathrooms Task includes stripping current bathrooms to rafters and replacing tile floors, toilets, wall tile, counters, urinals, mirrors, faucets and stalls. Includes Kitchen counter top.	Bathrooms
Install New Hot water (s) Provide hot water in all bathrooms	Water Heaters
Light fixture replacement Replace all light fixtures throughout facility and replace with energy efficient LED lighting.	Lighting
Interior Wall Painting Interior painting to entire interior of facility. Integrate accent walls in areas per direction and all paint colors are National Urban League Standards	Painting
Window and door replacement/repair Replace/Upgrade Front entry Glass windows and doors with new energy efficient and windows and doors	Windows
Exterior Painting Paint entire 10,00 sqft exterior facility using National Urban League approved colors	Painting
Landscaping and Sprinkler Repair Develop landscape design and install. Repair/install irrigation as required	Landscaping
Large Conference Room and Executive Suite Furniture Install New furniture in large board room and Executive suite per CEO selection	New Furniture

Install New Emergency backup generator	Electrical
Install New Molding	Carpentry
Electrical Outlet troubleshoot and repair	Electrical
New Stairway Carpeting	Carpet
New Ceiling Tiles and Insulation	Ceiling
Additional Labor and Fees	Misc
Dumpsters to remove , haul and dispose all debris. Relocate furniture during all work phases. Equipment boom lift	
Other	
New Front Entry System	
Zoned Sound System	
HVAC Ceiling Devices	
Reception Cabinet and Counter Top	
Management Fee	Fee

Total

Qty	Perotte's Enterprises Construction Services Lic# CBC1262616	PEMA General Services, LLC Lic# CCC1334750 Lic# CRC 1329575
		\$ 12,000
6400 sq ft	\$ 67,168	\$ 100,000
6	\$ 13,500	\$ 19,036
6	\$ 15,000	\$ 16,500
164	\$ 22,500	\$ 22,560
10000 sq ft	\$ 22,500	\$ 26,205
	\$ 4,500	\$ 21,572
10700 sq ft	\$ 17,000	\$ 19,787
		\$ 8,500
	\$ 25,000	\$ 25,000

\$	18,500	\$	43,000
		\$	3,500
\$	4,500	\$	8,000
\$	3,500	\$	4,000
\$	14,250		
\$	10,500	\$	16,300

\$	238,418	\$	345,960
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AJ Fisher Construction

\$ 20,000

\$ 162,344

\$ 60,080

\$ 23,168

\$ 74,375

\$ 78,432

\$ 23,188

\$ 6,975

\$ 64,176

\$ 74,959

\$ 53,648

\$ 19,846

\$ 31,125

\$ 7,309

\$ 699,625

PINELLAS COUNTY URBAN LEAGUE, INC.
2023 TOTAL AGENCY APPROVED BUDGET

	Various Funding Sources	ACA	Truist	BOA		Multiple		DEO	UW Suncoast		Office of the AG	DOL	City of St. Pete	Department of Community Affairs			2022 Proposed Budget
	Management & General	Navigators	Workforce Development	Workforce Development	Neighborhood Builders	Social Justice	Workforce Development	Entrepreneurship	CCC	Campbell Park	Youth Crime	USJP	STYLE	LIHEAP	LIHEAP Water	Weatherization	
Revenue	*																
Administrative Support Services	455,722	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	455,722
Government Grants/Federal	-	-	-	-	-	-	-	-	-	-	-	1,775,292	-	2,823,528	500,000	762,375	5,861,195
Government Grants/State	-	505,632	-	-	-	-	-	149,850	-	-	313,381	-	35,000	-	-	-	1,003,863
United Way Contributions/Designees	15,000	-	-	-	-	-	-	-	45,000	41,850	-	-	-	-	-	-	101,850
Membership Dues	10,000	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	10,000
Donations/Contributions	25,000	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	25,000
EOD Dinner	75,000	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	75,000
Whitney M Young Luncheon	30,000	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	30,000
Foundations	-	-	99,000	55,000	5,000	60,000	18,750	-	-	-	-	-	-	-	-	-	237,750
Draw from M Scott Donation	200,000	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	200,000
Interest Income	200,000	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	200,000
Duke Energy Incentive	20,000	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	20,000
Management Fee (Transfer from PUPS)	29,445	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	29,445
Sub-Total Revenue:	1,060,167	505,632	99,000	55,000	5,000	60,000	18,750	149,850	45,000	41,850	313,381	1,775,292	35,000	2,823,528	500,000	762,375	8,249,824
Total Revenue:	1,060,167	505,632	99,000	55,000	5,000	60,000	18,750	149,850	45,000	41,850	313,381	1,775,292	35,000	2,823,528	500,000	762,375	8,249,824
EXPENSES:																	
Gross Salaries - PCUL	340,245	325,764	20,057	-	-	-	-	38,913	26,910	3,593	60,004	103,768	-	288,384	48,939	31,451	1,288,028
Gross Salaries - Mature Workers	-	-	-	-	-	-	-	-	-	-	-	1,260,000	-	-	-	-	1,260,000
TOTAL SALARIES	340,245	325,764	20,057	-	-	-	-	38,913	26,910	3,593	60,004	1,363,768	-	288,384	48,939	31,451	2,548,028
Payroll Taxes F.I.C.A. @ 7.65%	26,029	24,921	1,534	-	-	-	-	2,977	2,059	275	4,590	104,328	-	22,061	3,744	2,406	194,924
Unemployment @1st 8,000 * 1.66% * 24 Employees	429	902	37	-	-	-	-	47	66	13	132	194	-	927	177	115	3,038
Workers Compensation @ 2%	4,805	6,515	401	-	-	-	-	778	538	72	1,200	27,275	-	5,768	612	629	48,594
Health Insurance @ \$638.67 * 23 employees * 12 mo	24,908	40,623	2,178	-	-	-	-	2,724	1,938	531	8,072	11,166	-	52,961	10,246	6,873	162,219
ST/LT Disability @ Rate * # of Employees	609	583	36	-	-	-	-	70	48	6	107	2,441	-	516	88	56	4,561
Employee Pension	34,024	32,569	2,006	-	-	-	-	3,891	2,691	359	6,000	10,220	-	28,838	4,894	3,145	128,638
TOTAL FRINGE	90,804	106,113	6,192	-	-	-	-	10,487	7,340	1,256	20,102	155,624	-	111,071	19,760	13,224	541,974
TOTAL PERSONNEL	431,049	431,876	26,250	-	-	-	-	49,400	34,250	4,850	80,106	1,519,392	-	399,456	68,700	44,675	3,090,002
Operating Expenses:																	
Auto Repair and Maint.	6,000	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	6,000
License and Permits	750	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	750
Vehicle Lease	6,000	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	6,000
Urban League Dues	15,000	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	15,000
Organizations Dues	2,400	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	2,400
Bank Charges	15,000	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	15,000
Professional Fees (Audit, Legal, etc.)	60,000	29,280	5,250	-	-	-	-	-	500	6,000	6,000	14,200	2,500	5,000	-	10,000	138,730
Contract Labor	342,750	-	50,000	25,000	5,000	60,000	18,750	81,200	10,000	5,000	138,175	221,000	8,000	48,500	-	-	1,013,375
Contracted Labor Materials & Service Fees	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	690,000	690,000
Equipment Repair, Maintenance, Lease	24,000	-	3,000	2,500	-	-	-	-	-	1,000	4,000	4,500	-	10,000	-	6,000	55,000
Equipment Purchase	10,000	18,275	-	500	-	-	-	-	-	-	-	-	-	-	-	-	28,775
Utilities	15,000	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	15,000
Water, Sewage etc.	6,000	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	6,000
Occupancy/Storage	12,000	17,500	-	-	-	-	-	-	-	-	50,000	-	-	55,272	-	-	134,772
Books, Subscription Fee & Dues	2,400	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	2,400
Postage & Shipping	1,200	-	-	-	-	-	600	-	-	-	1,200	2,000	-	1,800	-	900	7,700
Printing & Copying	5,000	1,200	-	-	-	-	600	-	500	900	1,500	-	-	1,500	-	900	12,100
Office Supplies	9,121	900	1,500	-	-	-	1,200	250	500	900	1,200	-	-	5,400	-	1,200	22,171
Communications/Internet/Website	9,000	3,600	3,000	-	-	-	600	-	-	3,600	4,000	-	-	4,200	-	1,200	29,200
Operating Supplies	7,500	-	-	-	-	-	-	-	-	-	-	-	1,000	-	-	900	9,400
Promotional Material/Media	1,000	-	5,000	-	-	-	-	-	-	-	-	-	-	-	-	-	6,000
Participant Expense	3,000	-	-	25,000	-	-	-	16,250	-	24,000	20,000	-	23,500	-	-	-	111,750
EOD Dinner	30,000	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	30,000
Whitney M Young	6,000	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	6,000
Other Special Events	3,000	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	3,000
Insurance (Liability)	9,000	-	-	-	-	-	-	-	-	-	-	-	-	-	-	3,000	12,000
Out of Town Travel	25,000	3,000	-	1,000	-	-	-	-	-	-	7,500	1,500	-	-	-	-	38,000
Local Travel/Transportation	1,000	-	-	-	-	-	-	-	-	-	1,000	6,000	-	500	-	-	8,500
Training & Technical Asst.	2,000	-	5,000	1,000	-	-	-	-	-	-	-	-	-	1,000	-	3,600	12,600
Home Energy Assistance	-	-	-	-	-	-	-	-	-	-	-	-	-	707,900	-	-	707,900
Crisis Benefits	-	-	-	-	-	-	-	-	-	-	-	-	-	1,583,000	-	-	1,583,000
Home Energy - Water	-	-	-	-	-	-	-	-	-	-	-	-	-	-	150,000	-	150,000
Crisis Benefits - Water	-	-	-	-	-	-	-	-	-	-	-	-	-	-	281,300	-	281,300
Sub-Total Expenses	1,060,170	505,631	99,000	55,000	5,000	60,000	18,750	149,850	45,000	41,850	313,381	1,775,292	35,000	2,823,528	500,000	762,375	8,249,825
Balance	0	0	0	-	-	-	-	0	0	0	0	0	0	0	0	0	0
* Administrative Support From Programs Annual Budget	455,722	56,181	11,000	-	-	-	-	16,650	5,000	4,650	34,820	-	-	262,295	25,000	40,125	-
* Allowable Admin Percentage		10.00%	10.00%	0.00%	10.00%	0.00%	0.00%	10.00%	10.00%	10.00%	10.00%	0.00%	0.00%	8.50%	5.00%	5.00%	-

PINELLAS COUNTY URBAN LEAGUE, INC. BOARD OF DIRECTORS ROSTER

**TERM
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PESIDENT & CEO

Andrea Nikki Gaskin-Capehart
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St. Petersburg, FL 33713
Telephone: (727) 327-3568
Facsimile: (727) 321-8349
Cell: (727) 644-5283
E-mail: president@pcul.org

Return of Organization Exempt From Income Tax

2022

Department of the Treasury
Internal Revenue Service

Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except private foundations)

Do not enter social security numbers on this form as it may be made public.

Go to www.irs.gov/Form990 for instructions and the latest information.

Open to Public Inspection

A For the 2022 calendar year, or tax year beginning , 2022, **and ending** , 20

B Check if applicable:
 Address change
 Name change
 Initial return
 Final return/terminated
 Amended return
 Application pending

C Name of organization Pinellas County Urban League Inc.
 Doing business as _____
 Number and street (or P.O. box if mail is not delivered to street address) Room/suite
333 31st Street North
 City or town, state or province, country, and ZIP or foreign postal code
Saint Petersburg, FL 33713

D Employer identification number
59-1665523

E Telephone number
(727) 327-2081

F Name and address of principal officer:
Rodney Wilson, 333 31st Street North, Saint Petersburg, FL 33713

G Gross receipts \$17,963,548.

H(a) Is this a group return for subordinates? Yes No
H(b) Are all subordinates included? Yes No
 If "No," attach a list. See instructions.
H(c) Group exemption number _____

I Tax-exempt status: 501(c)(3) 501(c) () (insert no.) 4947(a)(1) or 527

J Website: www.pcul.org

K Form of organization: Corporation Trust Association Other

L Year of formation: 1976

M State of legal domicile: FL

Part I Summary

Activities & Governance	1	Briefly describe the organization's mission or most significant activities: <u>The mission of the Urban League is to enrich, enhance, and serve the Tampa Bay Communities through the leadership and resources of the Pinellas County Urban League by assisting through advocacy, program services, and research, which will help bridge social-economic barriers and promote new and strengthen relationships between our communities.</u>		
	2	Check this box <input type="checkbox"/> if the organization discontinued its operations or disposed of more than 25% of its net assets.		
	3	Number of voting members of the governing body (Part VI, line 1a)	3	<u>19</u>
	4	Number of independent voting members of the governing body (Part VI, line 1b)	4	<u>18</u>
	5	Total number of individuals employed in calendar year 2022 (Part V, line 2a)	5	<u>166</u>
	6	Total number of volunteers (estimate if necessary)	6	<u>64</u>
	7a	Total unrelated business revenue from Part VIII, column (C), line 12	7a	<u>0.</u>
b	Net unrelated business taxable income from Form 990-T, Part I, line 11	7b	<u>0.</u>	
Revenue	8	Contributions and grants (Part VIII, line 1h)	Prior Year	Current Year
	9	Program service revenue (Part VIII, line 2g)	<u>7,530,499.</u>	<u>17,840,891.</u>
	10	Investment income (Part VIII, column (A), lines 3, 4, and 7d)	<u>13,784.</u>	<u>21,858.</u>
	11	Other revenue (Part VIII, column (A), lines 5, 6d, 8c, 9c, 10c, and 11e)	<u>191.</u>	<u>20,330.</u>
	12	Total revenue—add lines 8 through 11 (must equal Part VIII, column (A), line 12)	<u>7,557,969.</u>	<u>17,908,373.</u>
Expenses	13	Grants and similar amounts paid (Part IX, column (A), lines 1–3)	<u>3,014,740.</u>	<u>6,647,237.</u>
	14	Benefits paid to or for members (Part IX, column (A), line 4)		
	15	Salaries, other compensation, employee benefits (Part IX, column (A), lines 5–10)	<u>2,501,774.</u>	<u>3,181,426.</u>
	16a	Professional fundraising fees (Part IX, column (A), line 11e)		
	b	Total fundraising expenses (Part IX, column (D), line 25) <u>5,924.</u>		
	17	Other expenses (Part IX, column (A), lines 11a–11d, 11f–24e)	<u>1,999,028.</u>	<u>1,714,885.</u>
18	Total expenses. Add lines 13–17 (must equal Part IX, column (A), line 25)	<u>7,515,542.</u>	<u>11,543,548.</u>	
19	Revenue less expenses. Subtract line 18 from line 12	<u>42,427.</u>	<u>6,364,825.</u>	
Net Assets or Fund Balances	20	Total assets (Part X, line 16)	Beginning of Current Year	End of Year
	21	Total liabilities (Part X, line 26)	<u>2,351,203.</u>	<u>8,988,772.</u>
	22	Net assets or fund balances. Subtract line 21 from line 20	<u>1,425,213.</u>	<u>1,663,364.</u>
			<u>925,990.</u>	<u>7,325,408.</u>

Part II Signature Block

Under penalties of perjury, I declare that I have examined this return, including accompanying schedules and statements, and to the best of my knowledge and belief, it is true, correct, and complete. Declaration of preparer (other than officer) is based on all information of which preparer has any knowledge.

Sign Here

Signature of officer: Rodney Wilson, Board Chair
 Date: 08/18/2023
 Type or print name and title

Paid Preparer Use Only

Print/Type preparer's name: Eric Fontana Preparer's signature: Eric Fontana Date: 08/18/2023 Check if self-employed PTIN: P01867525
 Firm's name: Fontana C.P.A.S Firm's EIN: 59-3635567
 Firm's address: 13007 W Linebaugh Ave, Tampa, FL 33626 Phone no.: (727) 799-9533

May the IRS discuss this return with the preparer shown above? See instructions Yes No

Part III Statement of Program Service Accomplishments

Check if Schedule O contains a response or note to any line in this Part III Yes No

1 Briefly describe the organization's mission:

The mission of the Urban League is to enrich, enhance, and serve the Tampa Bay Communities through the leadership and resources of the Pinellas County Urban League by assisting through advocacy, program services, and research, which will help bridge social-economic barriers and promote new and strengthen relationships between our communities.

2 Did the organization undertake any significant program services during the year which were not listed on the prior Form 990 or 990-EZ? Yes No

If "Yes," describe these new services on Schedule O.

3 Did the organization cease conducting, or make significant changes in how it conducts, any program services? Yes No

If "Yes," describe these changes on Schedule O.

4 Describe the organization's program service accomplishments for each of its three largest program services, as measured by expenses. Section 501(c)(3) and 501(c)(4) organizations are required to report the amount of grants and allocations to others, the total expenses, and revenue, if any, for each program service reported.

4a (Code:) (Expenses \$ 7,462,539. including grants of \$ 6,590,529.) (Revenue \$ 21,858.)

Energy Assistance and Weatherization - Provides energy payment assistance to low income individuals and families in times of weather related emergencies or crisis situations. This program also provides energy related home improvements which make the home safer, healthier, and more comfortable. Services include installing and insulating water heaters, installing insulation in the attic, caulking, weather stripping and repair or replacement of defective doors and windows. This program served 6,778 people.

4b (Code:) (Expenses \$ 223,802. including grants of \$ 555.) (Revenue \$ 0.)

Crime Prevention/Family and Juvenile Services - Provides leadership in creating programs which serve at-risk youth, linking parental/guardian involvement. Strategies applied include community bridge building, teen summits, parenting skills training, tutoring, and employability skills training/job placement services. This program served 951 people.

4c (Code:) (Expenses \$ 2,156,799. including grants of \$ 0.) (Revenue \$ 0.)

Urban Senior Job Program - Provides eligible, enrolled individuals wages for community service, assignments, and provides skill enhancement opportunities, annual physical examinations, personal and employment-related counseling, assistance in transition to unsubsidized employment where feasible, and other benefits. This program served 150 people.

4d Other program services (Describe on Schedule O.)

(Expenses \$ 1,027,291. including grants of \$ 50,459.) (Revenue \$ 0.) See Statement

4e Total program service expenses 10,870,431.

Part IV Checklist of Required Schedules

	Yes	No
1 Is the organization described in section 501(c)(3) or 4947(a)(1) (other than a private foundation)? <i>If "Yes," complete Schedule A</i>	1 X	
2 Is the organization required to complete <i>Schedule B, Schedule of Contributors</i> ? See instructions	2 X	
3 Did the organization engage in direct or indirect political campaign activities on behalf of or in opposition to candidates for public office? <i>If "Yes," complete Schedule C, Part I</i>		X
4 Section 501(c)(3) organizations. Did the organization engage in lobbying activities, or have a section 501(h) election in effect during the tax year? <i>If "Yes," complete Schedule C, Part II</i>		X
5 Is the organization a section 501(c)(4), 501(c)(5), or 501(c)(6) organization that receives membership dues, assessments, or similar amounts as defined in Rev. Proc. 98-19? <i>If "Yes," complete Schedule C, Part III</i>		X
6 Did the organization maintain any donor advised funds or any similar funds or accounts for which donors have the right to provide advice on the distribution or investment of amounts in such funds or accounts? <i>If "Yes," complete Schedule D, Part I</i>		X
7 Did the organization receive or hold a conservation easement, including easements to preserve open space, the environment, historic land areas, or historic structures? <i>If "Yes," complete Schedule D, Part II</i>		X
8 Did the organization maintain collections of works of art, historical treasures, or other similar assets? <i>If "Yes," complete Schedule D, Part III</i>		X
9 Did the organization report an amount in Part X, line 21, for escrow or custodial account liability, serve as a custodian for amounts not listed in Part X; or provide credit counseling, debt management, credit repair, or debt negotiation services? <i>If "Yes," complete Schedule D, Part IV</i>		X
10 Did the organization, directly or through a related organization, hold assets in donor-restricted endowments or in quasi endowments? <i>If "Yes," complete Schedule D, Part V</i>	X	
11 If the organization's answer to any of the following questions is "Yes," then complete Schedule D, Parts VI, VII, VIII, IX, or X, as applicable.		
a Did the organization report an amount for land, buildings, and equipment in Part X, line 10? <i>If "Yes," complete Schedule D, Part VI</i>		X
b Did the organization report an amount for investments—other securities in Part X, line 12, that is 5% or more of its total assets reported in Part X, line 16? <i>If "Yes," complete Schedule D, Part VII</i>		X
c Did the organization report an amount for investments—program related in Part X, line 13, that is 5% or more of its total assets reported in Part X, line 16? <i>If "Yes," complete Schedule D, Part VIII</i>		X
d Did the organization report an amount for other assets in Part X, line 15, that is 5% or more of its total assets reported in Part X, line 16? <i>If "Yes," complete Schedule D, Part IX</i>		X
e Did the organization report an amount for other liabilities in Part X, line 25? <i>If "Yes," complete Schedule D, Part X</i>		X
f Did the organization's separate or consolidated financial statements for the tax year include a footnote that addresses the organization's liability for uncertain tax positions under FIN 48 (ASC 740)? <i>If "Yes," complete Schedule D, Part X</i>	X	
12a Did the organization obtain separate, independent audited financial statements for the tax year? <i>If "Yes," complete Schedule D, Parts XI and XII</i>		X
b Was the organization included in consolidated, independent audited financial statements for the tax year? <i>If "Yes," and if the organization answered "No" to line 12a, then completing Schedule D, Parts XI and XII is optional</i>	X	
13 Is the organization a school described in section 170(b)(1)(A)(ii)? <i>If "Yes," complete Schedule E</i>		X
14a Did the organization maintain an office, employees, or agents outside of the United States?		X
b Did the organization have aggregate revenues or expenses of more than \$10,000 from grantmaking, fundraising, business, investment, and program service activities outside the United States, or aggregate foreign investments valued at \$100,000 or more? <i>If "Yes," complete Schedule F, Parts I and IV</i>		X
15 Did the organization report on Part IX, column (A), line 3, more than \$5,000 of grants or other assistance to or for any foreign organization? <i>If "Yes," complete Schedule F, Parts II and IV</i>		X
16 Did the organization report on Part IX, column (A), line 3, more than \$5,000 of aggregate grants or other assistance to or for foreign individuals? <i>If "Yes," complete Schedule F, Parts III and IV</i>		X
17 Did the organization report a total of more than \$15,000 of expenses for professional fundraising services on Part IX, column (A), lines 6 and 11e? <i>If "Yes," complete Schedule G, Part I. See instructions</i>		X
18 Did the organization report more than \$15,000 total of fundraising event gross income and contributions on Part VIII, lines 1c and 8a? <i>If "Yes," complete Schedule G, Part II</i>	X	
19 Did the organization report more than \$15,000 of gross income from gaming activities on Part VIII, line 9a? <i>If "Yes," complete Schedule G, Part III</i>		X
20a Did the organization operate one or more hospital facilities? <i>If "Yes," complete Schedule H</i>		X
b If "Yes" to line 20a, did the organization attach a copy of its audited financial statements to this return?		
21 Did the organization report more than \$5,000 of grants or other assistance to any domestic organization or domestic government on Part IX, column (A), line 1? <i>If "Yes," complete Schedule I, Parts I and II</i>	X	

Part IV Checklist of Required Schedules *(continued)*

		Yes	No
22	Did the organization report more than \$5,000 of grants or other assistance to or for domestic individuals on Part IX, column (A), line 2? <i>If "Yes," complete Schedule I, Parts I and III</i>	X	
23	Did the organization answer "Yes" to Part VII, Section A, line 3, 4, or 5, about compensation of the organization's current and former officers, directors, trustees, key employees, and highest compensated employees? <i>If "Yes," complete Schedule J</i>	X	
24a	Did the organization have a tax-exempt bond issue with an outstanding principal amount of more than \$100,000 as of the last day of the year, that was issued after December 31, 2002? <i>If "Yes," answer lines 24b through 24d and complete Schedule K. If "No," go to line 25a</i>		X
b	Did the organization invest any proceeds of tax-exempt bonds beyond a temporary period exception?		
c	Did the organization maintain an escrow account other than a refunding escrow at any time during the year to defease any tax-exempt bonds?		
d	Did the organization act as an "on behalf of" issuer for bonds outstanding at any time during the year?		
25a	Section 501(c)(3), 501(c)(4), and 501(c)(29) organizations. Did the organization engage in an excess benefit transaction with a disqualified person during the year? <i>If "Yes," complete Schedule L, Part I</i>		X
b	Is the organization aware that it engaged in an excess benefit transaction with a disqualified person in a prior year, and that the transaction has not been reported on any of the organization's prior Forms 990 or 990-EZ? <i>If "Yes," complete Schedule L, Part I</i>		X
26	Did the organization report any amount on Part X, line 5 or 22, for receivables from or payables to any current or former officer, director, trustee, key employee, creator or founder, substantial contributor, or 35% controlled entity or family member of any of these persons? <i>If "Yes," complete Schedule L, Part II</i>		X
27	Did the organization provide a grant or other assistance to any current or former officer, director, trustee, key employee, creator or founder, substantial contributor or employee thereof, a grant selection committee member, or to a 35% controlled entity (including an employee thereof) or family member of any of these persons? <i>If "Yes," complete Schedule L, Part III</i>		X
28	Was the organization a party to a business transaction with one of the following parties (see the Schedule L, Part IV, instructions for applicable filing thresholds, conditions, and exceptions):		
a	A current or former officer, director, trustee, key employee, creator or founder, or substantial contributor? <i>If "Yes," complete Schedule L, Part IV</i>		X
b	A family member of any individual described in line 28a? <i>If "Yes," complete Schedule L, Part IV</i>		X
c	A 35% controlled entity of one or more individuals and/or organizations described in line 28a or 28b? <i>If "Yes," complete Schedule L, Part IV</i>		X
29	Did the organization receive more than \$25,000 in non-cash contributions? <i>If "Yes," complete Schedule M</i>		X
30	Did the organization receive contributions of art, historical treasures, or other similar assets, or qualified conservation contributions? <i>If "Yes," complete Schedule M</i>		X
31	Did the organization liquidate, terminate, or dissolve and cease operations? <i>If "Yes," complete Schedule N, Part I</i>		X
32	Did the organization sell, exchange, dispose of, or transfer more than 25% of its net assets? <i>If "Yes," complete Schedule N, Part II</i>		X
33	Did the organization own 100% of an entity disregarded as separate from the organization under Regulations sections 301.7701-2 and 301.7701-3? <i>If "Yes," complete Schedule R, Part I</i>		X
34	Was the organization related to any tax-exempt or taxable entity? <i>If "Yes," complete Schedule R, Part II, III, or IV, and Part V, line 1</i>	X	
35a	Did the organization have a controlled entity within the meaning of section 512(b)(13)?	X	
b	If "Yes" to line 35a, did the organization receive any payment from or engage in any transaction with a controlled entity within the meaning of section 512(b)(13)? <i>If "Yes," complete Schedule R, Part V, line 2</i>	X	
36	Section 501(c)(3) organizations. Did the organization make any transfers to an exempt non-charitable related organization? <i>If "Yes," complete Schedule R, Part V, line 2</i>		X
37	Did the organization conduct more than 5% of its activities through an entity that is not a related organization and that is treated as a partnership for federal income tax purposes? <i>If "Yes," complete Schedule R, Part VI</i>		X
38	Did the organization complete Schedule O and provide explanations on Schedule O for Part VI, lines 11b and 19? Note: All Form 990 filers are required to complete Schedule O	X	

Part V Statements Regarding Other IRS Filings and Tax Compliance

Check if Schedule O contains a response or note to any line in this Part V

		Yes	No
1a	Enter the number reported in box 3 of Form 1096. Enter -0- if not applicable		
b	Enter the number of Forms W-2G included on line 1a. Enter -0- if not applicable		
c	Did the organization comply with backup withholding rules for reportable payments to vendors and reportable gaming (gambling) winnings to prize winners?	X	

Part V Statements Regarding Other IRS Filings and Tax Compliance <i>(continued)</i>		Yes	No		
2a	Enter the number of employees reported on Form W-3, Transmittal of Wage and Tax Statements, filed for the calendar year ending with or within the year covered by this return	2a	166		
b	If at least one is reported on line 2a, did the organization file all required federal employment tax returns?	2b		X	
3a	Did the organization have unrelated business gross income of \$1,000 or more during the year?	3a			X
b	If "Yes," has it filed a Form 990-T for this year? <i>If "No" to line 3b, provide an explanation on Schedule O</i>	3b			
4a	At any time during the calendar year, did the organization have an interest in, or a signature or other authority over, a financial account in a foreign country (such as a bank account, securities account, or other financial account)?	4a			X
b	If "Yes," enter the name of the foreign country _____ See instructions for filing requirements for FinCEN Form 114, Report of Foreign Bank and Financial Accounts (FBAR).				
5a	Was the organization a party to a prohibited tax shelter transaction at any time during the tax year?	5a			X
b	Did any taxable party notify the organization that it was or is a party to a prohibited tax shelter transaction?	5b			X
c	If "Yes" to line 5a or 5b, did the organization file Form 8886-T?	5c			
6a	Does the organization have annual gross receipts that are normally greater than \$100,000, and did the organization solicit any contributions that were not tax deductible as charitable contributions?	6a			X
b	If "Yes," did the organization include with every solicitation an express statement that such contributions or gifts were not tax deductible?	6b			
7	Organizations that may receive deductible contributions under section 170(c).				
a	Did the organization receive a payment in excess of \$75 made partly as a contribution and partly for goods and services provided to the payor?	7a		X	
b	If "Yes," did the organization notify the donor of the value of the goods or services provided?	7b		X	
c	Did the organization sell, exchange, or otherwise dispose of tangible personal property for which it was required to file Form 8282?	7c			X
d	If "Yes," indicate the number of Forms 8282 filed during the year	7d			
e	Did the organization receive any funds, directly or indirectly, to pay premiums on a personal benefit contract?	7e			X
f	Did the organization, during the year, pay premiums, directly or indirectly, on a personal benefit contract?	7f			X
g	If the organization received a contribution of qualified intellectual property, did the organization file Form 8899 as required?	7g			
h	If the organization received a contribution of cars, boats, airplanes, or other vehicles, did the organization file a Form 1098-C?	7h			
8	Sponsoring organizations maintaining donor advised funds. Did a donor advised fund maintained by the sponsoring organization have excess business holdings at any time during the year?	8			
9	Sponsoring organizations maintaining donor advised funds.				
a	Did the sponsoring organization make any taxable distributions under section 4966?	9a			
b	Did the sponsoring organization make a distribution to a donor, donor advisor, or related person?	9b			
10	Section 501(c)(7) organizations. Enter:				
a	Initiation fees and capital contributions included on Part VIII, line 12	10a			
b	Gross receipts, included on Form 990, Part VIII, line 12, for public use of club facilities	10b			
11	Section 501(c)(12) organizations. Enter:				
a	Gross income from members or shareholders	11a			
b	Gross income from other sources. (Do not net amounts due or paid to other sources against amounts due or received from them.)	11b			
12a	Section 4947(a)(1) non-exempt charitable trusts. Is the organization filing Form 990 in lieu of Form 1041?	12a			
b	If "Yes," enter the amount of tax-exempt interest received or accrued during the year	12b			
13	Section 501(c)(29) qualified nonprofit health insurance issuers.				
a	Is the organization licensed to issue qualified health plans in more than one state? Note: See the instructions for additional information the organization must report on Schedule O.	13a			
b	Enter the amount of reserves the organization is required to maintain by the states in which the organization is licensed to issue qualified health plans	13b			
c	Enter the amount of reserves on hand	13c			
14a	Did the organization receive any payments for indoor tanning services during the tax year?	14a			X
b	If "Yes," has it filed a Form 720 to report these payments? <i>If "No," provide an explanation on Schedule O</i>	14b			
15	Is the organization subject to the section 4960 tax on payment(s) of more than \$1,000,000 in remuneration or excess parachute payment(s) during the year? If "Yes," see the instructions and file Form 4720, Schedule N.	15			X
16	Is the organization an educational institution subject to the section 4968 excise tax on net investment income? If "Yes," complete Form 4720, Schedule O.	16			X
17	Section 501(c)(21) organizations. Did the trust, or any disqualified or other person engage in any activities that would result in the imposition of an excise tax under section 4951, 4952, or 4953? If "Yes," complete Form 6069.	17			

Part VI Governance, Management, and Disclosure. For each "Yes" response to lines 2 through 7b below, and for a "No" response to line 8a, 8b, or 10b below, describe the circumstances, processes, or changes on Schedule O. See instructions. Check if Schedule O contains a response or note to any line in this Part VI

Section A. Governing Body and Management

		Yes	No
1a	Enter the number of voting members of the governing body at the end of the tax year		
	If there are material differences in voting rights among members of the governing body, or if the governing body delegated broad authority to an executive committee or similar committee, explain on Schedule O.		
1b	Enter the number of voting members included on line 1a, above, who are independent		
2	Did any officer, director, trustee, or key employee have a family relationship or a business relationship with any other officer, director, trustee, or key employee?		X
3	Did the organization delegate control over management duties customarily performed by or under the direct supervision of officers, directors, trustees, or key employees to a management company or other person?		X
4	Did the organization make any significant changes to its governing documents since the prior Form 990 was filed?		X
5	Did the organization become aware during the year of a significant diversion of the organization's assets?		X
6	Did the organization have members or stockholders?		X
7a	Did the organization have members, stockholders, or other persons who had the power to elect or appoint one or more members of the governing body?	X	
7b	Are any governance decisions of the organization reserved to (or subject to approval by) members, stockholders, or persons other than the governing body?	X	
8	Did the organization contemporaneously document the meetings held or written actions undertaken during the year by the following:		
8a	The governing body?	X	
8b	Each committee with authority to act on behalf of the governing body?	X	
9	Is there any officer, director, trustee, or key employee listed in Part VII, Section A, who cannot be reached at the organization's mailing address? If "Yes," provide the names and addresses on Schedule O		X

Section B. Policies (This Section B requests information about policies not required by the Internal Revenue Code.)

		Yes	No
10a	Did the organization have local chapters, branches, or affiliates?		X
10b	If "Yes," did the organization have written policies and procedures governing the activities of such chapters, affiliates, and branches to ensure their operations are consistent with the organization's exempt purposes?		
11a	Has the organization provided a complete copy of this Form 990 to all members of its governing body before filing the form?	X	
11b	Describe on Schedule O the process, if any, used by the organization to review this Form 990.		
12a	Did the organization have a written conflict of interest policy? If "No," go to line 13	X	
12b	Were officers, directors, or trustees, and key employees required to disclose annually interests that could give rise to conflicts?	X	
12c	Did the organization regularly and consistently monitor and enforce compliance with the policy? If "Yes," describe on Schedule O how this was done	X	
13	Did the organization have a written whistleblower policy?	X	
14	Did the organization have a written document retention and destruction policy?	X	
15	Did the process for determining compensation of the following persons include a review and approval by independent persons, comparability data, and contemporaneous substantiation of the deliberation and decision?		
15a	The organization's CEO, Executive Director, or top management official	X	
15b	Other officers or key employees of the organization	X	
	If "Yes" to line 15a or 15b, describe the process on Schedule O. See instructions.		
16a	Did the organization invest in, contribute assets to, or participate in a joint venture or similar arrangement with a taxable entity during the year?		X
16b	If "Yes," did the organization follow a written policy or procedure requiring the organization to evaluate its participation in joint venture arrangements under applicable federal tax law, and take steps to safeguard the organization's exempt status with respect to such arrangements?		

Section C. Disclosure

- 17** List the states with which a copy of this Form 990 is required to be filed FL
- 18** Section 6104 requires an organization to make its Forms 1023 (1024 or 1024-A, if applicable), 990, and 990-T (section 501(c)(3)s only) available for public inspection. Indicate how you made these available. Check all that apply.
 Own website Another's website Upon request Other (explain on Schedule O)
- 19** Describe on Schedule O whether (and if so, how) the organization made its governing documents, conflict of interest policy, and financial statements available to the public during the tax year.
- 20** State the name, address, and telephone number of the person who possesses the organization's books and records.
 Vonda Ford, 333 31st Street North, St. Petersburg, FL 33713 (727)327-2081

Part VII Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors

Check if Schedule O contains a response or note to any line in this Part VII

Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

1a Complete this table for all persons required to be listed. Report compensation for the calendar year ending with or within the organization's tax year.

- List all of the organization's **current** officers, directors, trustees (whether individuals or organizations), regardless of amount of compensation. Enter -0- in columns (D), (E), and (F) if no compensation was paid.
- List all of the organization's **current** key employees, if any. See the instructions for definition of "key employee."
- List the organization's five **current** highest compensated employees (other than an officer, director, trustee, or key employee) who received reportable compensation (box 5 of Form W-2, box 6 of Form 1099-MISC, and/or box 1 of Form 1099-NEC) of more than \$100,000 from the organization and any related organizations.
- List all of the organization's **former** officers, key employees, and highest compensated employees who received more than \$100,000 of reportable compensation from the organization and any related organizations.
- List all of the organization's **former directors or trustees** that received, in the capacity as a former director or trustee of the organization, more than \$10,000 of reportable compensation from the organization and any related organizations.

See the instructions for the order in which to list the persons above.

Check this box if neither the organization nor any related organization compensated any current officer, director, or trustee.

(A) Name and title	(B) Average hours per week (list any hours for related organizations below dotted line)	(C) Position (do not check more than one box, unless person is both an officer and a director/trustee)						(D) Reportable compensation from the organization (W-2/1099-MISC/1099-NEC)	(E) Reportable compensation from related organizations (W-2/1099-MISC/1099-NEC)	(F) Estimated amount of other compensation from the organization and related organizations
		Individual trustee or director	Institutional trustee	Officer	Key employee	Highest compensated employee	Former			
(1) Joe Bourdow Treasurer	3.00	X		X				0.	0.	0.
(2) Jeff Baker Secretary	3.00	X		X				0.	0.	0.
(3) David Archie Director	0.50	X						0.	0.	0.
(4) Grant McMillon Assistant Treasurer	3.00	X		X				0.	0.	0.
(5) Lesley Price 1st Vice Chair	0.50	X						0.	0.	0.
(6) Moses Allen Director	3.00	X						0.	0.	0.
(7) Matthew Furse Director	1.00	X						0.	0.	0.
(8) Caprice Edmond Director	0.50	X						0.	0.	0.
(9) Bettye Newsome Assistant Secretary	1.00	X		X				0.	0.	0.
(10) Cindy Innocent Director	3.00	X						0.	0.	0.
(11) Tonjua Williams 2nd Vice Chair	3.00	X						0.	0.	0.
(12) Patti Helton Director	0.50	X						0.	0.	0.
(13) Rodney Wilson Chairperson	3.00	X		X				0.	0.	0.
(14) Alvin Nesmith Director	3.00	X						0.	0.	0.

Part VII Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees (continued)

(A) Name and title	(B) Average hours per week (list any hours for related organizations below dotted line)	(C) Position (do not check more than one box, unless person is both an officer and a director/trustee)						(D) Reportable compensation from the organization (W-2/1099-MISC/1099-NEC)	(E) Reportable compensation from related organizations (W-2/1099-MISC/1099-NEC)	(F) Estimated amount of other compensation from the organization and related organizations
		Individual trustee or director	Institutional trustee	Officer	Key employee	Highest compensated employee	Former			
(15) Carol Mickett Director	1.00	X						0.	0.	0.
(16) Ulyee Choe Director	0.50	X						0.	0.	0.
(17) Michael Torop Director	0.50	X						0.	0.	0.
(18) Albert Kaminsky Director	0.50	X						0.	0.	0.
(19) Watson Haynes Former President & CEO	40.00						X	143,195.	0.	15,271.
(20) Charlotte Anderson Interim President & CEO	40.00	X		X				136,440.	0.	20,121.
(21) Vonda Ford Highest Compensated Employee	40.00					X		107,422.	0.	17,116.
(22)										
(23)										
(24)										
(25)										
1b Subtotal								387,057.	0.	52,508.
c Total from continuation sheets to Part VII, Section A										
d Total (add lines 1b and 1c)								387,057.	0.	52,508.

2 Total number of individuals (including but not limited to those listed above) who received more than \$100,000 of reportable compensation from the organization 3

	Yes	No
3 Did the organization list any former officer, director, trustee, key employee, or highest compensated employee on line 1a? <i>If "Yes," complete Schedule J for such individual</i>	X	
4 For any individual listed on line 1a, is the sum of reportable compensation and other compensation from the organization and related organizations greater than \$150,000? <i>If "Yes," complete Schedule J for such individual</i>	X	
5 Did any person listed on line 1a receive or accrue compensation from any unrelated organization or individual for services rendered to the organization? <i>If "Yes," complete Schedule J for such person</i>		X

Section B. Independent Contractors

1 Complete this table for your five highest compensated independent contractors that received more than \$100,000 of compensation from the organization. Report compensation for the calendar year ending with or within the organization's tax year.

(A) Name and business address	(B) Description of services	(C) Compensation
Kingdom Cooling and Heating LLC, PO Box 542, Seffner, FL 33582	Weatherization Repairs	138,458.
Lisa Kirkland, 1225 Crimson Clover Ln, Zephyrhills, FL 33543	Data mgmt/reporting svcs/case mgmt/consultant	116,000.

2 Total number of independent contractors (including but not limited to those listed above) who received more than \$100,000 of compensation from the organization 2

Part VIII Statement of Revenue

Check if Schedule O contains a response or note to any line in this Part VIII

				(A) Total revenue	(B) Related or exempt function revenue	(C) Unrelated business revenue	(D) Revenue excluded from tax under sections 512-514	
Contributions, Gifts, Grants, and Other Similar Amounts	1a	Federated campaigns	1a 155,265.					
	b	Membership dues	1b 4,945.					
	c	Fundraising events	1c 53,959.					
	d	Related organizations	1d					
	e	Government grants (contributions)	1e 11,249,593.					
	f	All other contributions, gifts, grants, and similar amounts not included above	1f 6,377,129.					
	g	Noncash contributions included in lines 1a-1f	1g \$					
	h	Total. Add lines 1a-1f						17,840,891.
	Program Service Revenue	2a	Rebates					Business Code 531310
b								
c								
d								
e								
f		All other program service revenue						
g		Total. Add lines 2a-2f			21,858.			
Other Revenue	3	Investment income (including dividends, interest, and other similar amounts)		20,330.	0.	0.	20,330.	
	4	Income from investment of tax-exempt bond proceeds						
	5	Royalties						
	6a	Gross rents	6a	(i) Real				
				(ii) Personal				
	b	Less: rental expenses	6b					
	c	Rental income or (loss)	6c					
	d	Net rental income or (loss)						
	7a	Gross amount from sales of assets other than inventory	7a	(i) Securities				
				(ii) Other				
	b	Less: cost or other basis and sales expenses	7b					
	c	Gain or (loss)	7c					
	d	Net gain or (loss)						
	8a	Gross income from fundraising events (not including \$ 53,959. of contributions reported on line 1c). See Part IV, line 18	8a 41,191.					
	b	Less: direct expenses	8b 55,175.					
c	Net income or (loss) from fundraising events			-13,984.	0.	-13,984.		
9a	Gross income from gaming activities. See Part IV, line 19	9a						
b	Less: direct expenses	9b						
c	Net income or (loss) from gaming activities							
10a	Gross sales of inventory, less returns and allowances	10a						
b	Less: cost of goods sold	10b						
c	Net income or (loss) from sales of inventory							
Miscellaneous Revenue	11a	Management/Administrative Fee	Business Code 531310	29,446.	29,446.	0.	0.	
	b	Miscellaneous Revenue	900099	9,832.	9,832.	0.	0.	
	c							
	d	All other revenue						
	e	Total. Add lines 11a-11d			39,278.			
12	Total revenue. See instructions			17,908,373.	61,136.	0.	6,346.	

Part IX Statement of Functional Expenses

Section 501(c)(3) and 501(c)(4) organizations must complete all columns. All other organizations must complete column (A).

Check if Schedule O contains a response or note to any line in this Part IX

Do not include amounts reported on lines 6b, 7b, 8b, 9b, and 10b of Part VIII.		(A) Total expenses	(B) Program service expenses	(C) Management and general expenses	(D) Fundraising expenses
1	Grants and other assistance to domestic organizations and domestic governments. See Part IV, line 21	5,694.	5,694.		
2	Grants and other assistance to domestic individuals. See Part IV, line 22	6,641,543.	6,641,543.		
3	Grants and other assistance to foreign organizations, foreign governments, and foreign individuals. See Part IV, lines 15 and 16				
4	Benefits paid to or for members				
5	Compensation of current officers, directors, trustees, and key employees	156,561.	139,296.	17,265.	0.
6	Compensation not included above to disqualified persons (as defined under section 4958(f)(1)) and persons described in section 4958(c)(3)(B)				
7	Other salaries and wages	2,648,475.	2,369,954.	278,521.	0.
8	Pension plan accruals and contributions (include section 401(k) and 403(b) employer contributions)	67,466.	55,322.	12,144.	0.
9	Other employee benefits	106,119.	87,017.	19,102.	0.
10	Payroll taxes	202,805.	166,300.	36,505.	0.
11	Fees for services (nonemployees):				
a	Management				
b	Legal	17,157.	3,431.	13,726.	0.
c	Accounting	80,586.	16,117.	64,469.	0.
d	Lobbying				
e	Professional fundraising services. See Part IV, line 17				
f	Investment management fees				
g	Other. (If line 11g amount exceeds 10% of line 25, column (A), amount, list line 11g expenses on Schedule O.)				
12	Advertising and promotion	15,656.	14,285.	1,371.	0.
13	Office expenses	25,156.	17,090.	7,803.	263.
14	Information technology				
15	Royalties				
16	Occupancy	29,909.	0.	29,909.	0.
17	Travel	5,727.	1,748.	3,979.	0.
18	Payments of travel or entertainment expenses for any federal, state, or local public officials				
19	Conferences, conventions, and meetings	30,161.	14,803.	14,885.	473.
20	Interest				
21	Payments to affiliates				
22	Depreciation, depletion, and amortization				
23	Insurance	61,604.	52,980.	8,624.	0.
24	Other expenses. Itemize expenses not covered above. (List miscellaneous expenses on line 24e. If line 24e amount exceeds 10% of line 25, column (A), amount, list line 24e expenses on Schedule O.)				
a	<u>Contract Labor and Materials</u>	1,127,367.	1,048,451.	78,916.	0.
b	<u>Repairs and Maintenance</u>	70,682.	48,064.	20,128.	2,490.
c	<u>Postage</u>	9,105.	8,594.	511.	0.
d	<u>Telephone</u>	34,510.	27,581.	6,929.	0.
e	All other expenses	207,265.	152,161.	52,406.	2,698.
25	Total functional expenses. Add lines 1 through 24e	11,543,548.	10,870,431.	667,193.	5,924.
26	Joint costs. Complete this line only if the organization reported in column (B) joint costs from a combined educational campaign and fundraising solicitation. Check here <input type="checkbox"/> if following SOP 98-2 (ASC 958-720)				

Part X Balance Sheet

Check if Schedule O contains a response or note to any line in this Part X

		(A) Beginning of year		(B) End of year
Assets	1 Cash—non-interest-bearing	1,236,774.	1	6,550,428.
	2 Savings and temporary cash investments	246,327.	2	245,614.
	3 Pledges and grants receivable, net	560,842.	3	2,086,847.
	4 Accounts receivable, net	250.	4	29,804.
	5 Loans and other receivables from any current or former officer, director, trustee, key employee, creator or founder, substantial contributor, or 35% controlled entity or family member of any of these persons		5	
	6 Loans and other receivables from other disqualified persons (as defined under section 4958(f)(1)), and persons described in section 4958(c)(3)(B)		6	
	7 Notes and loans receivable, net	281,076.	7	53,685.
	8 Inventories for sale or use		8	
	9 Prepaid expenses and deferred charges	11,434.	9	7,894.
	10a Land, buildings, and equipment: cost or other basis. Complete Part VI of Schedule D	10a		
	b Less: accumulated depreciation	10b		10c
	11 Investments—publicly traded securities		11	
	12 Investments—other securities. See Part IV, line 11		12	
	13 Investments—program-related. See Part IV, line 11		13	
	14 Intangible assets		14	
	15 Other assets. See Part IV, line 11	14,500.	15	14,500.
16 Total assets. Add lines 1 through 15 (must equal line 33)	2,351,203.	16	8,988,772.	
Liabilities	17 Accounts payable and accrued expenses	774,219.	17	1,252,313.
	18 Grants payable		18	
	19 Deferred revenue	650,994.	19	411,051.
	20 Tax-exempt bond liabilities		20	
	21 Escrow or custodial account liability. Complete Part IV of Schedule D		21	
	22 Loans and other payables to any current or former officer, director, trustee, key employee, creator or founder, substantial contributor, or 35% controlled entity or family member of any of these persons		22	
	23 Secured mortgages and notes payable to unrelated third parties		23	
	24 Unsecured notes and loans payable to unrelated third parties		24	
	25 Other liabilities (including federal income tax, payables to related third parties, and other liabilities not included on lines 17–24). Complete Part X of Schedule D	0.	25	0.
	26 Total liabilities. Add lines 17 through 25	1,425,213.	26	1,663,364.
Net Assets or Fund Balances	Organizations that follow FASB ASC 958, check here <input checked="" type="checkbox"/> and complete lines 27, 28, 32, and 33.			
	27 Net assets without donor restrictions	925,417.	27	7,324,835.
	28 Net assets with donor restrictions	573.	28	573.
	Organizations that do not follow FASB ASC 958, check here <input type="checkbox"/> and complete lines 29 through 33.			
	29 Capital stock or trust principal, or current funds		29	
	30 Paid-in or capital surplus, or land, building, or equipment fund		30	
	31 Retained earnings, endowment, accumulated income, or other funds		31	
	32 Total net assets or fund balances	925,990.	32	7,325,408.
33 Total liabilities and net assets/fund balances	2,351,203.	33	8,988,772.	

Part XI Reconciliation of Net Assets

Check if Schedule O contains a response or note to any line in this Part XI

1	Total revenue (must equal Part VIII, column (A), line 12)	1	17,908,373.
2	Total expenses (must equal Part IX, column (A), line 25)	2	11,543,548.
3	Revenue less expenses. Subtract line 2 from line 1	3	6,364,825.
4	Net assets or fund balances at beginning of year (must equal Part X, line 32, column (A))	4	925,990.
5	Net unrealized gains (losses) on investments	5	
6	Donated services and use of facilities	6	
7	Investment expenses	7	
8	Prior period adjustments	8	34,593.
9	Other changes in net assets or fund balances (explain on Schedule O)	9	
10	Net assets or fund balances at end of year. Combine lines 3 through 9 (must equal Part X, line 32, column (B))	10	7,325,408.

Part XII Financial Statements and Reporting

Check if Schedule O contains a response or note to any line in this Part XII

	Yes	No
1 Accounting method used to prepare the Form 990: <input type="checkbox"/> Cash <input checked="" type="checkbox"/> Accrual <input type="checkbox"/> Other If the organization changed its method of accounting from a prior year or checked "Other," explain on Schedule O.		
2a Were the organization's financial statements compiled or reviewed by an independent accountant? If "Yes," check a box below to indicate whether the financial statements for the year were compiled or reviewed on a separate basis, consolidated basis, or both: <input type="checkbox"/> Separate basis <input type="checkbox"/> Consolidated basis <input type="checkbox"/> Both consolidated and separate basis		X
b Were the organization's financial statements audited by an independent accountant? If "Yes," check a box below to indicate whether the financial statements for the year were audited on a separate basis, consolidated basis, or both: <input type="checkbox"/> Separate basis <input checked="" type="checkbox"/> Consolidated basis <input type="checkbox"/> Both consolidated and separate basis	X	
c If "Yes" to line 2a or 2b, does the organization have a committee that assumes responsibility for oversight of the audit, review, or compilation of its financial statements and selection of an independent accountant? If the organization changed either its oversight process or selection process during the tax year, explain on Schedule O.	X	
3a As a result of a federal award, was the organization required to undergo an audit or audits as set forth in the Uniform Guidance, 2 C.F.R. Part 200, Subpart F?	X	
b If "Yes," did the organization undergo the required audit or audits? If the organization did not undergo the required audit or audits, explain why on Schedule O and describe any steps taken to undergo such audits.	X	

Form 990: Return of Organization Exempt from Income Tax

Part III: Line 4d (continued)

Continuation Statement

(Code:) (Expenses \$141,834 including grants of \$0) (Revenue \$0)
Financial Empowerment Center - Provides group/individual coaching in the areas of financial education, financial asset building, vocational training, career counseling, credit repair, housing counseling, homeownership education, foreclosure resources, free tax prep, and more.

(Code:) (Expenses \$885,457 including grants of \$50,459) (Revenue \$0)
The organization operates several other programs that assist in the achievement of social and economic equality.

**SCHEDULE A
(Form 990)**

Public Charity Status and Public Support

OMB No. 1545-0047

2022

Open to Public Inspection

Department of the Treasury
Internal Revenue Service

Complete if the organization is a section 501(c)(3) organization or a section 4947(a)(1) nonexempt charitable trust.
Attach to Form 990 or Form 990-EZ.

Go to www.irs.gov/Form990 for instructions and the latest information.

Name of the organization Pinellas County Urban League Inc.	Employer identification number 59-1665523
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Part I Reason for Public Charity Status. (All organizations must complete this part.) See instructions.

The organization is not a private foundation because it is: (For lines 1 through 12, check only one box.)

- 1 A church, convention of churches, or association of churches described in **section 170(b)(1)(A)(i)**.
- 2 A school described in **section 170(b)(1)(A)(ii)**. (Attach Schedule E (Form 990).)
- 3 A hospital or a cooperative hospital service organization described in **section 170(b)(1)(A)(iii)**.
- 4 A medical research organization operated in conjunction with a hospital described in **section 170(b)(1)(A)(iii)**. Enter the hospital's name, city, and state:
- 5 An organization operated for the benefit of a college or university owned or operated by a governmental unit described in **section 170(b)(1)(A)(iv)**. (Complete Part II.)
- 6 A federal, state, or local government or governmental unit described in **section 170(b)(1)(A)(v)**.
- 7 An organization that normally receives a substantial part of its support from a governmental unit or from the general public described in **section 170(b)(1)(A)(vi)**. (Complete Part II.)
- 8 A community trust described in **section 170(b)(1)(A)(vii)**. (Complete Part II.)
- 9 An agricultural research organization described in **section 170(b)(1)(A)(ix)** operated in conjunction with a land-grant college or university or a non-land-grant college of agriculture (see instructions). Enter the name, city, and state of the college or university:
- 10 An organization that normally receives (1) more than 33¹/₃% of its support from contributions, membership fees, and gross receipts from activities related to its exempt functions, subject to certain exceptions; and (2) no more than 33¹/₃% of its support from gross investment income and unrelated business taxable income (less section 511 tax) from businesses acquired by the organization after June 30, 1975. See **section 509(a)(2)**. (Complete Part III.)
- 11 An organization organized and operated exclusively to test for public safety. See **section 509(a)(4)**.
- 12 An organization organized and operated exclusively for the benefit of, to perform the functions of, or to carry out the purposes of one or more publicly supported organizations described in **section 509(a)(1)** or **section 509(a)(2)**. See **section 509(a)(3)**. Check the box on lines 12a through 12d that describes the type of supporting organization and complete lines 12e, 12f, and 12g.
 - a **Type I.** A supporting organization operated, supervised, or controlled by its supported organization(s), typically by giving the supported organization(s) the power to regularly appoint or elect a majority of the directors or trustees of the supporting organization. **You must complete Part IV, Sections A and B.**
 - b **Type II.** A supporting organization supervised or controlled in connection with its supported organization(s), by having control or management of the supporting organization vested in the same persons that control or manage the supported organization(s). **You must complete Part IV, Sections A and C.**
 - c **Type III functionally integrated.** A supporting organization operated in connection with, and functionally integrated with, its supported organization(s) (see instructions). **You must complete Part IV, Sections A, D, and E.**
 - d **Type III non-functionally integrated.** A supporting organization operated in connection with its supported organization(s) that is not functionally integrated. The organization generally must satisfy a distribution requirement and an attentiveness requirement (see instructions). **You must complete Part IV, Sections A and D, and Part V.**
 - e Check this box if the organization received a written determination from the IRS that it is a Type I, Type II, Type III functionally integrated, or Type III non-functionally integrated supporting organization.
- f Enter the number of supported organizations
- g Provide the following information about the supported organization(s).

(i) Name of supported organization	(ii) EIN	(iii) Type of organization (described on lines 1-10 above (see instructions))	(iv) Is the organization listed in your governing document?		(v) Amount of monetary support (see instructions)	(vi) Amount of other support (see instructions)
			Yes	No		
(A)						
(B)						
(C)						
(D)						
(E)						
Total						

Part II Support Schedule for Organizations Described in Sections 170(b)(1)(A)(iv) and 170(b)(1)(A)(vi)

(Complete only if you checked the box on line 5, 7, or 8 of Part I or if the organization failed to qualify under Part III. If the organization fails to qualify under the tests listed below, please complete Part III.)

Section A. Public Support

Calendar year (or fiscal year beginning in)	(a) 2018	(b) 2019	(c) 2020	(d) 2021	(e) 2022	(f) Total
1 Gifts, grants, contributions, and membership fees received. (Do not include any "unusual grants.")	5,860,849.	6,637,371.	7,230,855.	7,530,499.	17,840,891.	45,100,465.
2 Tax revenues levied for the organization's benefit and either paid to or expended on its behalf						
3 The value of services or facilities furnished by a governmental unit to the organization without charge						
4 Total. Add lines 1 through 3	5,860,849.	6,637,371.	7,230,855.	7,530,499.	17,840,891.	45,100,465.
5 The portion of total contributions by each person (other than a governmental unit or publicly supported organization) included on line 1 that exceeds 2% of the amount shown on line 11, column (f)						
6 Public support. Subtract line 5 from line 4						45,100,465.

Section B. Total Support

Calendar year (or fiscal year beginning in)	(a) 2018	(b) 2019	(c) 2020	(d) 2021	(e) 2022	(f) Total
7 Amounts from line 4	5,860,849.	6,637,371.	7,230,855.	7,530,499.	17,840,891.	45,100,465.
8 Gross income from interest, dividends, payments received on securities loans, rents, royalties, and income from similar sources	815.	1,805.	1,107.	191.	20,330.	24,248.
9 Net income from unrelated business activities, whether or not the business is regularly carried on						
10 Other income. Do not include gain or loss from the sale of capital assets (Explain in Part VI.)	29,535.	59,714.	32,922.	31,413.	39,278.	192,862.
11 Total support. Add lines 7 through 10						45,317,575.
12 Gross receipts from related activities, etc. (see instructions)					12 148,292.	
13 First 5 years. If the Form 990 is for the organization's first, second, third, fourth, or fifth tax year as a section 501(c)(3) organization, check this box and stop here						<input type="checkbox"/>

Section C. Computation of Public Support Percentage

14 Public support percentage for 2022 (line 6, column (f), divided by line 11, column (f))	14	99.52 %
15 Public support percentage from 2021 Schedule A, Part II, line 14	15	99.43 %
16a 33 1/3% support test—2022. If the organization did not check the box on line 13, and line 14 is 33 1/3% or more, check this box and stop here. The organization qualifies as a publicly supported organization		<input checked="" type="checkbox"/>
b 33 1/3% support test—2021. If the organization did not check a box on line 13 or 16a, and line 15 is 33 1/3% or more, check this box and stop here. The organization qualifies as a publicly supported organization		<input type="checkbox"/>
17a 10%-facts-and-circumstances test—2022. If the organization did not check a box on line 13, 16a, or 16b, and line 14 is 10% or more, and if the organization meets the facts-and-circumstances test, check this box and stop here. Explain in Part VI how the organization meets the facts-and-circumstances test. The organization qualifies as a publicly supported organization		<input type="checkbox"/>
b 10%-facts-and-circumstances test—2021. If the organization did not check a box on line 13, 16a, 16b, or 17a, and line 15 is 10% or more, and if the organization meets the facts-and-circumstances test, check this box and stop here. Explain in Part VI how the organization meets the facts-and-circumstances test. The organization qualifies as a publicly supported organization		<input type="checkbox"/>
18 Private foundation. If the organization did not check a box on line 13, 16a, 16b, 17a, or 17b, check this box and see instructions		<input type="checkbox"/>

Part III Support Schedule for Organizations Described in Section 509(a)(2)

(Complete only if you checked the box on line 10 of Part I or if the organization failed to qualify under Part II. If the organization fails to qualify under the tests listed below, please complete Part II.)

Section A. Public Support

Calendar year (or fiscal year beginning in)	(a) 2018	(b) 2019	(c) 2020	(d) 2021	(e) 2022	(f) Total
1 Gifts, grants, contributions, and membership fees received. (Do not include any "unusual grants.")						
2 Gross receipts from admissions, merchandise sold or services performed, or facilities furnished in any activity that is related to the organization's tax-exempt purpose						
3 Gross receipts from activities that are not an unrelated trade or business under section 513						
4 Tax revenues levied for the organization's benefit and either paid to or expended on its behalf						
5 The value of services or facilities furnished by a governmental unit to the organization without charge						
6 Total. Add lines 1 through 5						
7a Amounts included on lines 1, 2, and 3 received from disqualified persons						
b Amounts included on lines 2 and 3 received from other than disqualified persons that exceed the greater of \$5,000 or 1% of the amount on line 13 for the year						
c Add lines 7a and 7b						
8 Public support. (Subtract line 7c from line 6.)						

Section B. Total Support

Calendar year (or fiscal year beginning in)	(a) 2018	(b) 2019	(c) 2020	(d) 2021	(e) 2022	(f) Total
9 Amounts from line 6						
10a Gross income from interest, dividends, payments received on securities loans, rents, royalties, and income from similar sources						
b Unrelated business taxable income (less section 511 taxes) from businesses acquired after June 30, 1975						
c Add lines 10a and 10b						
11 Net income from unrelated business activities not included on line 10b, whether or not the business is regularly carried on						
12 Other income. Do not include gain or loss from the sale of capital assets (Explain in Part VI.)						
13 Total support. (Add lines 9, 10c, 11, and 12.)						

14 First 5 years. If the Form 990 is for the organization's first, second, third, fourth, or fifth tax year as a section 501(c)(3) organization, check this box and **stop here**

Section C. Computation of Public Support Percentage

15 Public support percentage for 2022 (line 8, column (f), divided by line 13, column (f))	15	%
16 Public support percentage from 2021 Schedule A, Part III, line 15	16	%

Section D. Computation of Investment Income Percentage

17 Investment income percentage for 2022 (line 10c, column (f), divided by line 13, column (f))	17	%
18 Investment income percentage from 2021 Schedule A, Part III, line 17	18	%

19a 33 1/3% support tests—2022. If the organization did not check the box on line 14, and line 15 is more than 33 1/3%, and line 17 is not more than 33 1/3%, check this box and **stop here**. The organization qualifies as a publicly supported organization

b 33 1/3% support tests—2021. If the organization did not check a box on line 14 or line 19a, and line 16 is more than 33 1/3%, and line 18 is not more than 33 1/3%, check this box and **stop here**. The organization qualifies as a publicly supported organization

20 Private foundation. If the organization did not check a box on line 14, 19a, or 19b, check this box and see instructions

Part IV Supporting Organizations

(Complete only if you checked a box on line 12 of Part I. If you checked box 12a, Part I, complete Sections A and B. If you checked box 12b, Part I, complete Sections A and C. If you checked box 12c, Part I, complete Sections A, D, and E. If you checked box 12d, Part I, complete Sections A and D, and complete Part V.)

Section A. All Supporting Organizations

		Yes	No
1	Are all of the organization's supported organizations listed by name in the organization's governing documents? <i>If "No," describe in Part VI how the supported organizations are designated. If designated by class or purpose, describe the designation. If historic and continuing relationship, explain.</i>		
2	Did the organization have any supported organization that does not have an IRS determination of status under section 509(a)(1) or (2)? <i>If "Yes," explain in Part VI how the organization determined that the supported organization was described in section 509(a)(1) or (2).</i>		
3a	Did the organization have a supported organization described in section 501(c)(4), (5), or (6)? <i>If "Yes," answer lines 3b and 3c below.</i>		
3b	Did the organization confirm that each supported organization qualified under section 501(c)(4), (5), or (6) and satisfied the public support tests under section 509(a)(2)? <i>If "Yes," describe in Part VI when and how the organization made the determination.</i>		
3c	Did the organization ensure that all support to such organizations was used exclusively for section 170(c)(2)(B) purposes? <i>If "Yes," explain in Part VI what controls the organization put in place to ensure such use.</i>		
4a	Was any supported organization not organized in the United States ("foreign supported organization")? <i>If "Yes," and if you checked box 12a or 12b in Part I, answer lines 4b and 4c below.</i>		
4b	Did the organization have ultimate control and discretion in deciding whether to make grants to the foreign supported organization? <i>If "Yes," describe in Part VI how the organization had such control and discretion despite being controlled or supervised by or in connection with its supported organizations.</i>		
4c	Did the organization support any foreign supported organization that does not have an IRS determination under sections 501(c)(3) and 509(a)(1) or (2)? <i>If "Yes," explain in Part VI what controls the organization used to ensure that all support to the foreign supported organization was used exclusively for section 170(c)(2)(B) purposes.</i>		
5a	Did the organization add, substitute, or remove any supported organizations during the tax year? <i>If "Yes," answer lines 5b and 5c below (if applicable). Also, provide detail in Part VI, including (i) the names and EIN numbers of the supported organizations added, substituted, or removed; (ii) the reasons for each such action; (iii) the authority under the organization's organizing document authorizing such action; and (iv) how the action was accomplished (such as by amendment to the organizing document).</i>		
5b	Type I or Type II only. Was any added or substituted supported organization part of a class already designated in the organization's organizing document?		
5c	Substitutions only. Was the substitution the result of an event beyond the organization's control?		
6	Did the organization provide support (whether in the form of grants or the provision of services or facilities) to anyone other than (i) its supported organizations, (ii) individuals that are part of the charitable class benefited by one or more of its supported organizations, or (iii) other supporting organizations that also support or benefit one or more of the filing organization's supported organizations? <i>If "Yes," provide detail in Part VI.</i>		
7	Did the organization provide a grant, loan, compensation, or other similar payment to a substantial contributor (as defined in section 4958(c)(3)(C)), a family member of a substantial contributor, or a 35% controlled entity with regard to a substantial contributor? <i>If "Yes," complete Part I of Schedule L (Form 990).</i>		
8	Did the organization make a loan to a disqualified person (as defined in section 4958) not described on line 7? <i>If "Yes," complete Part I of Schedule L (Form 990).</i>		
9a	Was the organization controlled directly or indirectly at any time during the tax year by one or more disqualified persons, as defined in section 4946 (other than foundation managers and organizations described in section 509(a)(1) or (2))? <i>If "Yes," provide detail in Part VI.</i>		
9b	Did one or more disqualified persons (as defined on line 9a) hold a controlling interest in any entity in which the supporting organization had an interest? <i>If "Yes," provide detail in Part VI.</i>		
9c	Did a disqualified person (as defined on line 9a) have an ownership interest in, or derive any personal benefit from, assets in which the supporting organization also had an interest? <i>If "Yes," provide detail in Part VI.</i>		
10a	Was the organization subject to the excess business holdings rules of section 4943 because of section 4943(f) (regarding certain Type II supporting organizations, and all Type III non-functionally integrated supporting organizations)? <i>If "Yes," answer line 10b below.</i>		
10b	Did the organization have any excess business holdings in the tax year? <i>(Use Schedule C, Form 4720, to determine whether the organization had excess business holdings.)</i>		

Part IV Supporting Organizations (continued)

	Yes	No
11 Has the organization accepted a gift or contribution from any of the following persons?		
a A person who directly or indirectly controls, either alone or together with persons described on lines 11b and 11c below, the governing body of a supported organization?		
11a		
b A family member of a person described on line 11a above?		
11b		
c A 35% controlled entity of a person described on line 11a or 11b above? If "Yes" to line 11a, 11b, or 11c, provide detail in Part VI .		
11c		

Section B. Type I Supporting Organizations

	Yes	No
1 Did the governing body, members of the governing body, officers acting in their official capacity, or membership of one or more supported organizations have the power to regularly appoint or elect at least a majority of the organization's officers, directors, or trustees at all times during the tax year? If "No," describe in Part VI how the supported organization(s) effectively operated, supervised, or controlled the organization's activities. If the organization had more than one supported organization, describe how the powers to appoint and/or remove officers, directors, or trustees were allocated among the supported organizations and what conditions or restrictions, if any, applied to such powers during the tax year.		
1		
2 Did the organization operate for the benefit of any supported organization other than the supported organization(s) that operated, supervised, or controlled the supporting organization? If "Yes," explain in Part VI how providing such benefit carried out the purposes of the supported organization(s) that operated, supervised, or controlled the supporting organization.		
2		

Section C. Type II Supporting Organizations

	Yes	No
1 Were a majority of the organization's directors or trustees during the tax year also a majority of the directors or trustees of each of the organization's supported organization(s)? If "No," describe in Part VI how control or management of the supporting organization was vested in the same persons that controlled or managed the supported organization(s).		
1		

Section D. All Type III Supporting Organizations

	Yes	No
1 Did the organization provide to each of its supported organizations, by the last day of the fifth month of the organization's tax year, (i) a written notice describing the type and amount of support provided during the prior tax year, (ii) a copy of the Form 990 that was most recently filed as of the date of notification, and (iii) copies of the organization's governing documents in effect on the date of notification, to the extent not previously provided?		
1		
2 Were any of the organization's officers, directors, or trustees either (i) appointed or elected by the supported organization(s) or (ii) serving on the governing body of a supported organization? If "No," explain in Part VI how the organization maintained a close and continuous working relationship with the supported organization(s).		
2		
3 By reason of the relationship described on line 2, above, did the organization's supported organizations have a significant voice in the organization's investment policies and in directing the use of the organization's income or assets at all times during the tax year? If "Yes," describe in Part VI the role the organization's supported organizations played in this regard.		
3		

Section E. Type III Functionally Integrated Supporting Organizations

1 Check the box next to the method that the organization used to satisfy the Integral Part Test during the year (see instructions).		
a <input type="checkbox"/> The organization satisfied the Activities Test. Complete line 2 below.		
b <input type="checkbox"/> The organization is the parent of each of its supported organizations. Complete line 3 below.		
c <input type="checkbox"/> The organization supported a governmental entity. Describe in Part VI how you supported a governmental entity (see instructions).		
2 Activities Test. Answer lines 2a and 2b below.		
a Did substantially all of the organization's activities during the tax year directly further the exempt purposes of the supported organization(s) to which the organization was responsive? If "Yes," then in Part VI identify those supported organizations and explain how these activities directly furthered their exempt purposes, how the organization was responsive to those supported organizations, and how the organization determined that these activities constituted substantially all of its activities.	Yes	No
2a		
b Did the activities described on line 2a, above, constitute activities that, but for the organization's involvement, one or more of the organization's supported organization(s) would have been engaged in? If "Yes," explain in Part VI the reasons for the organization's position that its supported organization(s) would have engaged in these activities but for the organization's involvement.		
2b		
3 Parent of Supported Organizations. Answer lines 3a and 3b below.		
a Did the organization have the power to regularly appoint or elect a majority of the officers, directors, or trustees of each of the supported organizations? If "Yes" or "No," provide details in Part VI .		
3a		
b Did the organization exercise a substantial degree of direction over the policies, programs, and activities of each of its supported organizations? If "Yes," describe in Part VI the role played by the organization in this regard.		
3b		

Part V Type III Non-Functionally Integrated 509(a)(3) Supporting Organizations

- 1** Check here if the organization satisfied the Integral Part Test as a qualifying trust on Nov. 20, 1970 (*explain in Part VI*). **See instructions.** All other Type III non-functionally integrated supporting organizations must complete Sections A through E.

Section A—Adjusted Net Income		(A) Prior Year	(B) Current Year (optional)
1	Net short-term capital gain	1	
2	Recoveries of prior-year distributions	2	
3	Other gross income (see instructions)	3	
4	Add lines 1 through 3.	4	
5	Depreciation and depletion	5	
6	Portion of operating expenses paid or incurred for production or collection of gross income or for management, conservation, or maintenance of property held for production of income (see instructions)	6	
7	Other expenses (see instructions)	7	
8	Adjusted Net Income (subtract lines 5, 6, and 7 from line 4)	8	
Section B—Minimum Asset Amount		(A) Prior Year	(B) Current Year (optional)
1	Aggregate fair market value of all non-exempt-use assets (see instructions for short tax year or assets held for part of year):		
a	Average monthly value of securities	1a	
b	Average monthly cash balances	1b	
c	Fair market value of other non-exempt-use assets	1c	
d	Total (add lines 1a, 1b, and 1c)	1d	
e	Discount claimed for blockage or other factors (<i>explain in detail in Part VI</i>):		
2	Acquisition indebtedness applicable to non-exempt-use assets	2	
3	Subtract line 2 from line 1d.	3	
4	Cash deemed held for exempt use. Enter 0.015 of line 3 (for greater amount, see instructions).	4	
5	Net value of non-exempt-use assets (subtract line 4 from line 3)	5	
6	Multiply line 5 by 0.035.	6	
7	Recoveries of prior-year distributions	7	
8	Minimum Asset Amount (add line 7 to line 6)	8	
Section C—Distributable Amount			Current Year
1	Adjusted net income for prior year (from Section A, line 8, column A)	1	
2	Enter 0.85 of line 1.	2	
3	Minimum asset amount for prior year (from Section B, line 8, column A)	3	
4	Enter greater of line 2 or line 3.	4	
5	Income tax imposed in prior year	5	
6	Distributable Amount. Subtract line 5 from line 4, unless subject to emergency temporary reduction (see instructions).	6	
7	<input type="checkbox"/> Check here if the current year is the organization's first as a non-functionally integrated Type III supporting organization (see instructions).		

Part V Type III Non-Functionally Integrated 509(a)(3) Supporting Organizations (continued)

Section D—Distributions		Current Year
1	Amounts paid to supported organizations to accomplish exempt purposes	1
2	Amounts paid to perform activity that directly furthers exempt purposes of supported organizations, in excess of income from activity	2
3	Administrative expenses paid to accomplish exempt purposes of supported organizations	3
4	Amounts paid to acquire exempt-use assets	4
5	Qualified set-aside amounts (prior IRS approval required—provide details in Part VI)	5
6	Other distributions (describe in Part VI). See instructions.	6
7	Total annual distributions. Add lines 1 through 6.	7
8	Distributions to attentive supported organizations to which the organization is responsive (provide details in Part VI). See instructions.	8
9	Distributable amount for 2022 from Section C, line 6	9
10	Line 8 amount divided by line 9 amount	10

Section E—Distribution Allocations (see instructions)	(i) Excess Distributions	(ii) Underdistributions Pre-2022	(iii) Distributable Amount for 2022
1 Distributable amount for 2022 from Section C, line 6			
2 Underdistributions, if any, for years prior to 2022 (reasonable cause required—explain in Part VI). See instructions.			
3 Excess distributions carryover, if any, to 2022			
a From 2017			
b From 2018			
c From 2019			
d From 2020			
e From 2021			
f Total of lines 3a through 3e			
g Applied to underdistributions of prior years			
h Applied to 2022 distributable amount			
i Carryover from 2017 not applied (see instructions)			
j Remainder. Subtract lines 3g, 3h, and 3i from line 3f.			
4 Distributions for 2022 from Section D, line 7: \$			
a Applied to underdistributions of prior years			
b Applied to 2022 distributable amount			
c Remainder. Subtract lines 4a and 4b from line 4.			
5 Remaining underdistributions for years prior to 2022, if any. Subtract lines 3g and 4a from line 2. For result greater than zero, explain in Part VI . See instructions.			
6 Remaining underdistributions for 2022. Subtract lines 3h and 4b from line 1. For result greater than zero, explain in Part VI . See instructions.			
7 Excess distributions carryover to 2023. Add lines 3j and 4c.			
8 Breakdown of line 7:			
a Excess from 2018			
b Excess from 2019			
c Excess from 2020			
d Excess from 2021			
e Excess from 2022			

Part VI **Supplemental Information.** Provide the explanations required by Part II, line 10; Part II, line 17a or 17b; Part III, line 12; Part IV, Section A, lines 1, 2, 3b, 3c, 4b, 4c, 5a, 6, 9a, 9b, 9c, 11a, 11b, and 11c; Part IV, Section B, lines 1 and 2; Part IV, Section C, line 1; Part IV, Section D, lines 2 and 3; Part IV, Section E, lines 1c, 2a, 2b, 3a, and 3b; Part V, line 1; Part V, Section B, line 1e; Part V, Section D, lines 5, 6, and 8; and Part V, Section E, lines 2, 5, and 6. Also complete this part for any additional information. (See instructions.)

Pt II Ln 10: Other Income Part II, Line 10 Description: Management / Administration
Fees 2018: 29535. 2019: 29445. 2020: 29445. 2021: 29445. 2022: 29446. Description:
Miscellaneous Income 2018: 0. 2019: 30269. 2020: 3477. 2021: 1968. 2022: 9832.

SCHEDULE D (Form 990)

Department of the Treasury Internal Revenue Service

Supplemental Financial Statements

Complete if the organization answered "Yes" on Form 990, Part IV, line 6, 7, 8, 9, 10, 11a, 11b, 11c, 11d, 11e, 11f, 12a, or 12b. Attach to Form 990.

Go to www.irs.gov/Form990 for instructions and the latest information.

OMB No. 1545-0047

2022

Open to Public Inspection

Name of the organization: Pinellas County Urban League Inc. Employer identification number: 59-1665523

Part I Organizations Maintaining Donor Advised Funds or Other Similar Funds or Accounts.

Complete if the organization answered "Yes" on Form 990, Part IV, line 6.

Table with 3 columns: Line number, (a) Donor advised funds, (b) Funds and other accounts. Includes rows for total number, aggregate value, and yes/no questions about donor advisement.

Part II Conservation Easements.

Complete if the organization answered "Yes" on Form 990, Part IV, line 7.

Form for Part II with multiple questions (1-9) regarding conservation easements, including a table for 'Held at the End of the Tax Year' with rows 2a, 2b, 2c, and 2d.

Part III Organizations Maintaining Collections of Art, Historical Treasures, or Other Similar Assets.

Complete if the organization answered "Yes" on Form 990, Part IV, line 8.

Form for Part III with questions (1a, 1b, 2) regarding art and historical treasures, including dollar amount fields for revenue and assets.

Part III Organizations Maintaining Collections of Art, Historical Treasures, or Other Similar Assets *(continued)*

3 Using the organization's acquisition, accession, and other records, check any of the following that make significant use of its collection items (check all that apply):

- a** Public exhibition
- b** Scholarly research
- c** Preservation for future generations
- d** Loan or exchange program
- e** Other

4 Provide a description of the organization's collections and explain how they further the organization's exempt purpose in Part XIII.

5 During the year, did the organization solicit or receive donations of art, historical treasures, or other similar assets to be sold to raise funds rather than to be maintained as part of the organization's collection? **Yes** **No**

Part IV Escrow and Custodial Arrangements.

Complete if the organization answered "Yes" on Form 990, Part IV, line 9, or reported an amount on Form 990, Part X, line 21.

1a Is the organization an agent, trustee, custodian or other intermediary for contributions or other assets not included on Form 990, Part X? **Yes** **No**

b If "Yes," explain the arrangement in Part XIII and complete the following table:

	Amount
1c Beginning balance	
1d Additions during the year	
1e Distributions during the year	
1f Ending balance	

2a Did the organization include an amount on Form 990, Part X, line 21, for escrow or custodial account liability? **Yes** **No**

b If "Yes," explain the arrangement in Part XIII. Check here if the explanation has been provided on Part XIII

Part V Endowment Funds.

Complete if the organization answered "Yes" on Form 990, Part IV, line 10.

	(a) Current year	(b) Prior year	(c) Two years back	(d) Three years back	(e) Four years back
1a Beginning of year balance	573.	573.	8,073.	51,573.	95,073.
b Contributions					28,500.
c Net investment earnings, gains, and losses					
d Grants or scholarships					
e Other expenditures for facilities and programs			7,500.	43,500.	72,000.
f Administrative expenses					
g End of year balance	573.	573.	573.	8,073.	51,573.

2 Provide the estimated percentage of the current year end balance (line 1g, column (a)) held as:

- a** Board designated or quasi-endowment _____%
- b** Permanent endowment _____%
- c** Term endowment 100%

The percentages on lines 2a, 2b, and 2c should equal 100%.

3a Are there endowment funds not in the possession of the organization that are held and administered for the organization by:

- (i)** Unrelated organizations
- (ii)** Related organizations

	Yes	No
3a(i)		X
3a(ii)		X
3b		

b If "Yes" on line 3a(ii), are the related organizations listed as required on Schedule R?

4 Describe in Part XIII the intended uses of the organization's endowment funds.

Part VI Land, Buildings, and Equipment.

Complete if the organization answered "Yes" on Form 990, Part IV, line 11a. See Form 990, Part X, line 10.

Description of property	(a) Cost or other basis (investment)	(b) Cost or other basis (other)	(c) Accumulated depreciation	(d) Book value
1a Land				
b Buildings				
c Leasehold improvements				
d Equipment				
e Other				

Total. Add lines 1a through 1e. (Column (d) must equal Form 990, Part X, column (B), line 10c.)

Part VII Investments—Other Securities.

Complete if the organization answered "Yes" on Form 990, Part IV, line 11b. See Form 990, Part X, line 12.

(a) Description of security or category (including name of security)	(b) Book value	(c) Method of valuation: Cost or end-of-year market value
(1) Financial derivatives		
(2) Closely held equity interests		
(3) Other _____		
(A) _____		
(B) _____		
(C) _____		
(D) _____		
(E) _____		
(F) _____		
(G) _____		
(H) _____		
Total. (Column (b) must equal Form 990, Part X, col. (B) line 12.) . . .		

Part VIII Investments—Program Related.

Complete if the organization answered "Yes" on Form 990, Part IV, line 11c. See Form 990, Part X, line 13.

(a) Description of investment	(b) Book value	(c) Method of valuation: Cost or end-of-year market value
(1)		
(2)		
(3)		
(4)		
(5)		
(6)		
(7)		
(8)		
(9)		
Total. (Column (b) must equal Form 990, Part X, col. (B) line 13.) . . .		

Part IX Other Assets.

Complete if the organization answered "Yes" on Form 990, Part IV, line 11d. See Form 990, Part X, line 15.

(a) Description	(b) Book value
(1)	
(2)	
(3)	
(4)	
(5)	
(6)	
(7)	
(8)	
(9)	
Total. (Column (b) must equal Form 990, Part X, col. (B) line 15.)	

Part X Other Liabilities.

Complete if the organization answered "Yes" on Form 990, Part IV, line 11e or 11f. See Form 990, Part X, line 25.

1. (a) Description of liability	(b) Book value
(1) Federal income taxes	
(2) None	0.
(3)	
(4)	
(5)	
(6)	
(7)	
(8)	
(9)	
Total. (Column (b) must equal Form 990, Part X, col. (B) line 25.)	0.

2. Liability for uncertain tax positions. In Part XIII, provide the text of the footnote to the organization's financial statements that reports the organization's liability for uncertain tax positions under FASB ASC 740. Check here if the text of the footnote has been provided in Part XIII .

Part XI Reconciliation of Revenue per Audited Financial Statements With Revenue per Return.

Complete if the organization answered "Yes" on Form 990, Part IV, line 12a.

1	Total revenue, gains, and other support per audited financial statements	1	18,150,177.
2	Amounts included on line 1 but not on Form 990, Part VIII, line 12:		
a	Net unrealized gains (losses) on investments	2a	
b	Donated services and use of facilities	2b	269,099.
c	Recoveries of prior year grants	2c	
d	Other (Describe in Part XIII.)	2d	
e	Add lines 2a through 2d	2e	269,099.
3	Subtract line 2e from line 1	3	17,881,078.
4	Amounts included on Form 990, Part VIII, line 12, but not on line 1:		
a	Investment expenses not included on Form 990, Part VIII, line 7b	4a	
b	Other (Describe in Part XIII.)	4b	27,295.
c	Add lines 4a and 4b	4c	27,295.
5	Total revenue. Add lines 3 and 4c . (This must equal Form 990, Part I, line 12.)	5	17,908,373.

Part XII Reconciliation of Expenses per Audited Financial Statements With Expenses per Return.

Complete if the organization answered "Yes" on Form 990, Part IV, line 12a.

1	Total expenses and losses per audited financial statements	1	11,823,994.
2	Amounts included on line 1 but not on Form 990, Part IX, line 25:		
a	Donated services and use of facilities	2a	269,099.
b	Prior year adjustments	2b	34,593.
c	Other losses	2c	
d	Other (Describe in Part XIII.)	2d	
e	Add lines 2a through 2d	2e	303,692.
3	Subtract line 2e from line 1	3	11,520,302.
4	Amounts included on Form 990, Part IX, line 25, but not on line 1:		
a	Investment expenses not included on Form 990, Part VIII, line 7b	4a	
b	Other (Describe in Part XIII.)	4b	23,245.
c	Add lines 4a and 4b	4c	23,245.
5	Total expenses. Add lines 3 and 4c . (This must equal Form 990, Part I, line 18.)	5	11,543,547.

Part XIII Supplemental Information.

Provide the descriptions required for Part II, lines 3, 5, and 9; Part III, lines 1a and 4; Part IV, lines 1b and 2b; Part V, line 4; Part X, line 2; Part XI, lines 2d and 4b; and Part XII, lines 2d and 4b. Also complete this part to provide any additional information.

Other: Board designated funds are restricted to upgrade the agency's technological needs. Temporarily restricted funds are restricted by donor-imposed stipulations that either require passage of a specified amount of time or are required to be spent on a specific program.

Pt V, Line 4: PCUL is a not-for-profit corporation under the laws of the State of Florida and is exempt from federal income taxes under Section 501(c)(3) of the Internal Revenue Code. The Internal Revenue Code provides for taxation of unrelated business income under certain circumstances. PCUL believes that it has no liability for taxes with respect to unrelated business income. However, such status is subject to final determinations upon examination of the related income tax returns by the appropriate taxing authorities. The Organization accounts

Part XIII Supplemental Information (continued)

for the effect of any uncertain tax positions based on a more likely than not threshold to the recognition of the tax positions being sustained based on the technical merits of the position under scrutiny by the applicable taxing authority.

If a tax position or positions are deemed to result in uncertainties of those positions, the unrecognized tax benefit is estimated based on a cumulative probability assessment that aggregates the estimated tax liability for all uncertain tax positions. The Organization has identified its tax status as a tax-exempt entity as its only significant tax position; however, the Organization has determined that such tax position does not result in an uncertainty requiring recognition.

The Organization is not currently under examination by any taxing jurisdiction.

The Organizations federal returns are generally open for examination for three years following the date filed.

Pt XI, Line 4b: Intercompany transactions eliminated in consolidation

Pt XIII, Line 4b: Intercompany transactions eliminated in consolidation

**SCHEDULE G
(Form 990)**

Supplemental Information Regarding Fundraising or Gaming Activities

OMB No. 1545-0047

Complete if the organization answered "Yes" on Form 990, Part IV, line 17, 18, or 19, or if the organization entered more than \$15,000 on Form 990-EZ, line 6a.

2022

Department of the Treasury
Internal Revenue Service

Attach to Form 990 or Form 990-EZ.
Go to www.irs.gov/Form990 for instructions and the latest information.

Open to Public Inspection

Name of the organization

Employer identification number

Pinellas County Urban League Inc.

59-1665523

Part I Fundraising Activities. Complete if the organization answered "Yes" on Form 990, Part IV, line 17.
Form 990-EZ filers are not required to complete this part.

- 1** Indicate whether the organization raised funds through any of the following activities. Check all that apply.
 - a** Mail solicitations
 - b** Internet and email solicitations
 - c** Phone solicitations
 - d** In-person solicitations
 - e** Solicitation of non-government grants
 - f** Solicitation of government grants
 - g** Special fundraising events
- 2a** Did the organization have a written or oral agreement with any individual (including officers, directors, trustees, or key employees listed in Form 990, Part VII) or entity in connection with professional fundraising services? **Yes** **No**
- b** If "Yes," list the 10 highest paid individuals or entities (fundraisers) pursuant to agreements under which the fundraiser is to be compensated at least \$5,000 by the organization.

(i) Name and address of individual or entity (fundraiser)	(ii) Activity	(iii) Did fundraiser have custody or control of contributions?		(iv) Gross receipts from activity	(v) Amount paid to (or retained by) fundraiser listed in col. (i)	(vi) Amount paid to (or retained by) organization
		Yes	No			
1						
2						
3						
4						
5						
6						
7						
8						
9						
10						
Total						

- 3** List all states in which the organization is registered or licensed to solicit contributions or has been notified it is exempt from registration or licensing.

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Part II Fundraising Events. Complete if the organization answered "Yes" on Form 990, Part IV, line 18, or reported more than \$15,000 of fundraising event contributions and gross income on Form 990-EZ, lines 1 and 6b. List events with gross receipts greater than \$5,000.

		(a) Event #1 <u>EOD Dinner</u> (event type)	(b) Event #2 <u>Luncheon</u> (event type)	(c) Other events <u>None</u> (total number)	(d) Total events (add col. (a) through col. (c))
Revenue	1 Gross receipts	65,466.	29,683.		95,149.
	2 Less: Contributions	38,115.	15,844.		53,959.
	3 Gross income (line 1 minus line 2)	27,351.	13,839.		41,190.
Direct Expenses	4 Cash prizes				
	5 Noncash prizes				
	6 Rent/facility costs				
	7 Food and beverages	12,722.	3,246.		15,968.
	8 Entertainment	3,500.			3,500.
	9 Other direct expenses	22,454.	13,252.		35,706.
	10 Direct expense summary. Add lines 4 through 9 in column (d)				55,174.
	11 Net income summary. Subtract line 10 from line 3, column (d)				-13,984.

Part III Gaming. Complete if the organization answered "Yes" on Form 990, Part IV, line 19, or reported more than \$15,000 on Form 990-EZ, line 6a.

		(a) Bingo	(b) Pull tabs/instant bingo/progressive bingo	(c) Other gaming	(d) Total gaming (add col. (a) through col. (c))
Revenue	1 Gross revenue				
Direct Expenses	2 Cash prizes				
	3 Noncash prizes				
	4 Rent/facility costs				
	5 Other direct expenses				
	6 Volunteer labor	<input type="checkbox"/> Yes _____ % <input type="checkbox"/> No	<input type="checkbox"/> Yes _____ % <input type="checkbox"/> No	<input type="checkbox"/> Yes _____ % <input type="checkbox"/> No	
	7 Direct expense summary. Add lines 2 through 5 in column (d)				
	8 Net gaming income summary. Subtract line 7 from line 1, column (d)				

9 Enter the state(s) in which the organization conducts gaming activities: _____

a Is the organization licensed to conduct gaming activities in each of these states? Yes No

b If "No," explain: _____

10a Were any of the organization's gaming licenses revoked, suspended, or terminated during the tax year? Yes No

b If "Yes," explain: _____

**SCHEDULE I
(Form 990)**

Department of the Treasury
Internal Revenue Service

**Grants and Other Assistance to Organizations,
Governments, and Individuals in the United States**

Complete if the organization answered "Yes" on Form 990, Part IV, line 21 or 22.

Attach to Form 990.

Go to www.irs.gov/Form990 for the latest information.

OMB No. 1545-0047

2022

**Open to Public
Inspection**

Name of the organization

Pinellas County Urban League Inc.

Employer identification number

59-1665523

Part I General Information on Grants and Assistance

- 1** Does the organization maintain records to substantiate the amount of the grants or assistance, the grantees' eligibility for the grants or assistance, and the selection criteria used to award the grants or assistance? **Yes** **No**
- 2** Describe in Part IV the organization's procedures for monitoring the use of grant funds in the United States.

Part II Grants and Other Assistance to Domestic Organizations and Domestic Governments. Complete if the organization answered "Yes" on Form 990, Part IV, line 21, for any recipient that received more than \$5,000. Part II can be duplicated if additional space is needed.

1 (a) Name and address of organization or government	(b) EIN	(c) IRC section (if applicable)	(d) Amount of cash grant	(e) Amount of noncash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of noncash assistance	(h) Purpose of grant or assistance
(1) Pinellas Urban Properties and Services Inc 333 31st Street North Saint Petersburg FL 33713	59-3117370	501 (c) (2)	5,694.				Functional Support
(2)							
(3)							
(4)							
(5)							
(6)							
(7)							
(8)							
(9)							
(10)							
(11)							
(12)							

- 2** Enter total number of section 501(c)(3) and government organizations listed in the line 1 table
- 3** Enter total number of other organizations listed in the line 1 table **1**

Part III Grants and Other Assistance to Domestic Individuals. Complete if the organization answered "Yes" on Form 990, Part IV, line 22.
Part III can be duplicated if additional space is needed.

(a) Type of grant or assistance	(b) Number of recipients	(c) Amount of cash grant	(d) Amount of noncash assistance	(e) Method of valuation (book, FMV, appraisal, other)	(f) Description of noncash assistance
1 Low income home energy assistance & weatherization	6,778	6,590,529.			
2 Crime prevention	951	555.			
3 Other programs	83	50,459.			
4					
5					
6					
7					

Part IV Supplemental Information. Provide the information required in Part I, line 2; Part III, column (b); and any other additional information.

Pt I Line 2: The Low-Income Home Energy Assistance Program, through a network of local governments and nonprofit agencies, assists low-income households in meeting the costs of home heating and cooling. The majority of the funds are used for utility payment assistance. This is a federally funded program administered by Florida Department of Economic Opportunity. To be eligible for the Low-Income Home Energy Assistance Program, the household income may not exceed 150% of the national poverty level. If the household's income is greater than this amount, the applicant may still be eligible because some types of income are not counted. The applicant must apply for assistance with the Pinellas County Urban League, Inc. local LIHEAP provider. Proof of household income is required. When applying for assistance, one must provide proof, such as a utility bill and that he/she is responsible for all or part of the energy costs for the household. The Weatherization Assistance Program enables low-income families to reduce their energy bills by making their homes more energy efficient. One of the primary

Part III Grants and Other Assistance to Domestic Individuals. Complete if the organization answered "Yes" on Form 990, Part IV, line 22.
Part III can be duplicated if additional space is needed.

(a) Type of grant or assistance	(b) Number of recipients	(c) Amount of cash grant	(d) Amount of noncash assistance	(e) Method of valuation (book, FMV, appraisal, other)	(f) Description of noncash assistance
1					
2					
3					
4					
5					
6					
7					

Part IV Supplemental Information. Provide the information required in Part I, line 2; Part III, column (b); and any other additional information.

factors affecting eligibility is income. Clients are eligible for weatherization if their income falls below
 the 200% poverty level. In addition to income, preference is given to people over 60 years of age, families
 with one or more members with a disability, and families with children.

**SCHEDULE J
(Form 990)**

Department of the Treasury
Internal Revenue Service

Name of the organization

Compensation Information

For certain Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees
Complete if the organization answered "Yes" on Form 990, Part IV, line 23.
Attach to Form 990.
Go to www.irs.gov/Form990 for instructions and the latest information.

OMB No. 1545-0047

2022

Open to Public Inspection

Pinellas County Urban League Inc.

Employer identification number

59-1665523

Part I Questions Regarding Compensation

1a Check the appropriate box(es) if the organization provided any of the following to or for a person listed on Form 990, Part VII, Section A, line 1a. Complete Part III to provide any relevant information regarding these items.

- | | |
|--|--|
| <input type="checkbox"/> First-class or charter travel | <input type="checkbox"/> Housing allowance or residence for personal use |
| <input type="checkbox"/> Travel for companions | <input type="checkbox"/> Payments for business use of personal residence |
| <input type="checkbox"/> Tax indemnification and gross-up payments | <input type="checkbox"/> Health or social club dues or initiation fees |
| <input type="checkbox"/> Discretionary spending account | <input type="checkbox"/> Personal services (such as maid, chauffeur, chef) |

b If any of the boxes on line 1a are checked, did the organization follow a written policy regarding payment or reimbursement or provision of all of the expenses described above? If "No," complete Part III to explain

2 Did the organization require substantiation prior to reimbursing or allowing expenses incurred by all directors, trustees, and officers, including the CEO/Executive Director, regarding the items checked on line 1a?

3 Indicate which, if any, of the following the organization used to establish the compensation of the organization's CEO/Executive Director. Check all that apply. Do not check any boxes for methods used by a related organization to establish compensation of the CEO/Executive Director, but explain in Part III.

- | | |
|--|--|
| <input type="checkbox"/> Compensation committee | <input type="checkbox"/> Written employment contract |
| <input type="checkbox"/> Independent compensation consultant | <input type="checkbox"/> Compensation survey or study |
| <input type="checkbox"/> Form 990 of other organizations | <input type="checkbox"/> Approval by the board or compensation committee |

4 During the year, did any person listed on Form 990, Part VII, Section A, line 1a, with respect to the filing organization or a related organization:

- a** Receive a severance payment or change-of-control payment?
- b** Participate in or receive payment from a supplemental nonqualified retirement plan?
- c** Participate in or receive payment from an equity-based compensation arrangement?
- If "Yes" to any of lines 4a–c, list the persons and provide the applicable amounts for each item in Part III.

Only section 501(c)(3), 501(c)(4), and 501(c)(29) organizations must complete lines 5–9.

5 For persons listed on Form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensation contingent on the revenues of:

- a** The organization?
- b** Any related organization?
- If "Yes" on line 5a or 5b, describe in Part III.

6 For persons listed on Form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensation contingent on the net earnings of:

- a** The organization?
- b** Any related organization?
- If "Yes" on line 6a or 6b, describe in Part III.

7 For persons listed on Form 990, Part VII, Section A, line 1a, did the organization provide any nonfixed payments not described on lines 5 and 6? If "Yes," describe in Part III

8 Were any amounts reported on Form 990, Part VII, paid or accrued pursuant to a contract that was subject to the initial contract exception described in Regulations section 53.4958-4(a)(3)? If "Yes," describe in Part III

9 If "Yes" on line 8, did the organization also follow the rebuttable presumption procedure described in Regulations section 53.4958-6(c)?

	Yes	No
1a		
1b		
2		
3		
4a		X
4b		X
4c		X
5a		X
5b		X
6a		X
6b		X
7		X
8		X
9		

Part II Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees. Use duplicate copies if additional space is needed.

For each individual whose compensation must be reported on Schedule J, report compensation from the organization on row (i) and from related organizations, described in the instructions, on row (ii). Do not list any individuals that aren't listed on Form 990, Part VII.

Note: The sum of columns (B)(i)–(iii) for each listed individual must equal the total amount of Form 990, Part VII, Section A, line 1a, applicable column (D) and (E) amounts for that individual.

(A) Name and Title		(B) Breakdown of W-2 and/or 1099-MISC and/or 1099-NEC compensation			(C) Retirement and other deferred compensation	(D) Nontaxable benefits	(E) Total of columns (B)(i)–(D)	(F) Compensation in column (B) reported as deferred on prior Form 990
		(i) Base compensation	(ii) Bonus & incentive compensation	(iii) Other reportable compensation				
Watson Haynes 1 Former President & CEO	(i)	143,195.	0.	0.	15,060.	211.	158,466.	0.
	(ii)	0.	0.	0.	0.	0.	0.	0.
Charlotte Anderson 2 Interim President & CEO	(i)	136,440.	0.	0.	12,118.	8,003.	156,561.	0.
	(ii)	0.	0.	0.	0.	0.	0.	0.
3	(i)							
	(ii)							
4	(i)							
	(ii)							
5	(i)							
	(ii)							
6	(i)							
	(ii)							
7	(i)							
	(ii)							
8	(i)							
	(ii)							
9	(i)							
	(ii)							
10	(i)							
	(ii)							
11	(i)							
	(ii)							
12	(i)							
	(ii)							
13	(i)							
	(ii)							
14	(i)							
	(ii)							
15	(i)							
	(ii)							
16	(i)							
	(ii)							

**SCHEDULE O
(Form 990)**

Department of the Treasury
Internal Revenue Service

Supplemental Information to Form 990 or 990-EZ

Complete to provide information for responses to specific questions on
Form 990 or 990-EZ or to provide any additional information.

Attach to Form 990 or Form 990-EZ.

Go to www.irs.gov/Form990 for the latest information.

OMB No. 1545-0047

2022

**Open to Public
Inspection**

Name of the organization

Pinellas County Urban League Inc.

Employer identification number

59-1665523

Pt VI, Line 11b: A final copy of Form 990 will be provided to each voting member
of the Board of Directors before being filed with the Internal Revenue Service.

Pt VI, Line 19: The Organization makes its governing documents, conflict of
interest policy, and financial statements available to the public via its website,
the internet, and handouts.

Pt VI, Line 7a: The annual meeting of the members of PCUL, Inc., for the election
of a Board of Directors and the transaction of such other business as may properly
come before the meeting, shall be held at such place and at such time during
the month of January as the Board of Directors may direct.

Pt VI, Line 7b: All recommendations from board committees (executive, finance,
personnel, etc) require full Board approval.

Pt VI, Line 12c: The Organization has a written conflict of interest policy
and related procedures. Each new staff member is provided with a conflict of
interest policy during orientation and a form for their signature indicating
that they received and understand the conflict of interest policy. The policy
is reinforced during staff meetings.

Pt VI, Line 15a: The Organization has a written personnel policies and procedures
manual. Compensation for the CEO is determined by the Board of Directors and
is negotiable depending on skills and experience. The Board evaluates the President
and CEO for annual merit increases. Key employees report to the CEO and he rates
these employees for competence in several key areas. Merit increases are awarded
annually if funds are available in budget.

Pt VI, Line 15b: The Organization has a written personnel policies and procedures
manual. Compensation for the CEO is determined by the Board of Directors and
is negotiable depending on skills and experience. The Board evaluates the President

Name of the organization Pinellas County Urban League Inc.	Employer identification number 59-1665523
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and CEO for annual merit increases. Key employees report to the CEO and he rates these employees for competence in several key areas. Merit increases are awarded annually if funds are available in budget.

Pt III, Line 4d:

Expenses: \$141,834 including grants of: \$0 Revenue: \$0

Description: Financial Empowerment Center - Provides group/individual coaching in the areas of financial education, financial asset building, vocational training, career counseling, credit repair, housing counseling, homeownership education, foreclosure resources, free tax prep, and more.

Expenses: \$885,457 including grants of: \$50,459 Revenue: \$0

Description: The organization operates several other programs that assist in the achievement of social and economic equality.

**SCHEDULE R
(Form 990)**

Department of the Treasury
Internal Revenue Service

Related Organizations and Unrelated Partnerships

Complete if the organization answered "Yes" on Form 990, Part IV, line 33, 34, 35b, 36, or 37.
Attach to Form 990.

Go to www.irs.gov/Form990 for instructions and the latest information.

OMB No. 1545-0047

2022

**Open to Public
Inspection**

Name of the organization

Pinellas County Urban League Inc.

Employer identification number

59-1665523

Part I Identification of Disregarded Entities. Complete if the organization answered "Yes" on Form 990, Part IV, line 33.

(a) Name, address, and EIN (if applicable) of disregarded entity	(b) Primary activity	(c) Legal domicile (state or foreign country)	(d) Total income	(e) End-of-year assets	(f) Direct controlling entity
(1)					
(2)					
(3)					
(4)					
(5)					
(6)					

Part II Identification of Related Tax-Exempt Organizations. Complete if the organization answered "Yes" on Form 990, Part IV, line 34, because it had one or more related tax-exempt organizations during the tax year.

(a) Name, address, and EIN of related organization	(b) Primary activity	(c) Legal domicile (state or foreign country)	(d) Exempt Code section	(e) Public charity status (if section 501(c)(3))	(f) Direct controlling entity	(g) Section 512(b)(13) controlled entity?	
						Yes	No
(1) Pinellas Urban Properties and Services Inc. 59-3117370 333 31st Street North Saint Petersburg FL 33713	Title Holding Company	FL	501(c)(2)		Pinellas County Urban League Inc.	X	
(2) Pinellas Urban Properties and Services 2, Inc. 47-3994560 333 31st Street North Saint Petersburg FL 33713	Title Holding Company	FL	501(c)(2)		Pinellas County Urban League Inc.	X	
(3) Pinellas Urban Properties and Services 3, Inc. 47-3998854 333 31st Street North Saint Petersburg FL 33713	Title Holding Company	FL	501(c)(2)		Pinellas County Urban League Inc.	X	
(4)							
(5)							
(6)							
(7)							

Part III Identification of Related Organizations Taxable as a Partnership. Complete if the organization answered "Yes" on Form 990, Part IV, line 34, because it had one or more related organizations treated as a partnership during the tax year.

(a) Name, address, and EIN of related organization	(b) Primary activity	(c) Legal domicile (state or foreign country)	(d) Direct controlling entity	(e) Predominant income (related, unrelated, excluded from tax under sections 512–514)	(f) Share of total income	(g) Share of end-of-year assets	(h) Disproportionate allocations?		(i) Code V—UBI amount in box 20 of Schedule K-1 (Form 1065)	(j) General or managing partner?		(k) Percentage ownership
							Yes	No		Yes	No	
(1) -----												
(2) -----												
(3) -----												
(4) -----												
(5) -----												
(6) -----												
(7) -----												

Part IV Identification of Related Organizations Taxable as a Corporation or Trust. Complete if the organization answered "Yes" on Form 990, Part IV, line 34, because it had one or more related organizations treated as a corporation or trust during the tax year.

(a) Name, address, and EIN of related organization	(b) Primary activity	(c) Legal domicile (state or foreign country)	(d) Direct controlling entity	(e) Type of entity (C corp, S corp, or trust)	(f) Share of total income	(g) Share of end-of-year assets	(h) Percentage ownership	(i) Section 512(b)(13) controlled entity?	
								Yes	No
(1) -----									
(2) -----									
(3) -----									
(4) -----									
(5) -----									
(6) -----									
(7) -----									

Part V Transactions With Related Organizations. Complete if the organization answered "Yes" on Form 990, Part IV, line 34, 35b, or 36.

Note: Complete line 1 if any entity is listed in Parts II, III, or IV of this schedule.

1 During the tax year, did the organization engage in any of the following transactions with one or more related organizations listed in Parts II-IV?

	Yes	No
a Receipt of (i) interest, (ii) annuities, (iii) royalties, or (iv) rent from a controlled entity		X
b Gift, grant, or capital contribution to related organization(s)	X	
c Gift, grant, or capital contribution from related organization(s)		X
d Loans or loan guarantees to or for related organization(s)		X
e Loans or loan guarantees by related organization(s)		X
f Dividends from related organization(s)		X
g Sale of assets to related organization(s)		X
h Purchase of assets from related organization(s)		X
i Exchange of assets with related organization(s)		X
j Lease of facilities, equipment, or other assets to related organization(s)		X
k Lease of facilities, equipment, or other assets from related organization(s)	X	
l Performance of services or membership or fundraising solicitations for related organization(s)	X	
m Performance of services or membership or fundraising solicitations by related organization(s)		X
n Sharing of facilities, equipment, mailing lists, or other assets with related organization(s)		X
o Sharing of paid employees with related organization(s)		X
p Reimbursement paid to related organization(s) for expenses		X
q Reimbursement paid by related organization(s) for expenses		X
r Other transfer of cash or property to related organization(s)		X
s Other transfer of cash or property from related organization(s)		X

2 If the answer to any of the above is "Yes," see the instructions for information on who must complete this line, including covered relationships and transaction thresholds.

(a) Name of related organization	(b) Transaction type (a-s)	(c) Amount involved	(d) Method of determining amount involved
(1) Pinellas Urban Properties and Services Inc.	b	5,694.	FMV
(2) Pinellas Urban Properties and Services Inc.	k	100,670.	FMV
(3) Pinellas Urban Properties and Services Inc.	l	29,446.	FMV
(4)			
(5)			
(6)			

Part VI **Unrelated Organizations Taxable as a Partnership.** Complete if the organization answered "Yes" on Form 990, Part IV, line 37.

Provide the following information for each entity taxed as a partnership through which the organization conducted more than five percent of its activities (measured by total assets or gross revenue) that was not a related organization. See instructions regarding exclusion for certain investment partnerships.

(a) Name, address, and EIN of entity	(b) Primary activity	(c) Legal domicile (state or foreign country)	(d) Predominant income (related, unrelated, excluded from tax under sections 512–514)	(e) Are all partners section 501(c)(3) organizations?		(f) Share of total income	(g) Share of end-of-year assets	(h) Disproportionate allocations?		(i) Code V—UBI amount in box 20 of Schedule K-1 (Form 1065)	(j) General or managing partner?		(k) Percentage ownership
				Yes	No			Yes	No		Yes	No	
(1)													
(2)													
(3)													
(4)													
(5)													
(6)													
(7)													
(8)													
(9)													
(10)													
(11)													
(12)													
(13)													
(14)													
(15)													
(16)													

Pinellas County Urban League, Inc. and Affiliates

Consolidated Financial Statements

December 31, 2022 and 2021

and

**Reports of Independent
Certified Public Accountants**



**PINELLAS COUNTY URBAN LEAGUE, INC. AND AFFILIATES
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INDEPENDENT AUDITOR'S REPORT

To the Board of Directors
Pinellas County Urban League, Inc. and Affiliates
St. Petersburg, Florida.

Report on the Audit of the Financial Statements

Opinion

We have audited the accompanying consolidated financial statements of Pinellas County Urban League, Inc. and Affiliates (collectively, the Organization), which comprise the consolidated statements of financial position as of December 31, 2022 and 2021, and the related consolidated statements of activities and cash flows for the years then ended, the related consolidated statement of functional expenses for the year ended December 31, 2022, and the related notes to the consolidated financial statements.

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the financial position of Pinellas County Urban League, Inc. and Affiliates as of December 31, 2022 and 2021, and the changes in its net assets and its cash flows for the years then ended, in accordance with accounting principles generally accepted in the United States of America.

Basis for Opinion

We conducted our audits in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States. Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Financial Statements section of our report. We are required to be independent of the Organization and to meet our other ethical responsibilities in accordance with the relevant ethical requirements relating to our audits. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Responsibilities of Management for the Financial Statements

Management is responsible for the preparation and fair presentation of these consolidated financial statements in accordance with accounting principles generally accepted in the United States of America, and for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the consolidated financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about the Organization's ability to continue as a going concern within one year after the date that the consolidated financial statements are available to be issued.

CONTINUED

INDEPENDENT AUDITOR'S REPORT - CONTINUED

Auditor's Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the consolidated financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with generally accepted auditing standards and *Government Auditing Standards* will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Misstatements are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the consolidated financial statements.

In performing an audit in accordance with generally accepted auditing standards and *Government Auditing Standards*, we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material misstatement of the consolidated financial statements, whether due to fraud or error, and design and perform audit procedures responsive to those risks. Such procedures include examining, on a test basis, evidence regarding the amounts and disclosures in the consolidated financial statements.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Organization's internal control. Accordingly, no such opinion is expressed.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the consolidated financial statements.
- Conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that raise substantial doubt about the Organization's ability to continue as a going concern for a reasonable period of time.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings, and certain internal control-related matters that we identified during the audits.

CONTINUED

INDEPENDENT AUDITOR'S REPORT - CONTINUED

Supplementary Information

Our audit was conducted for the purpose of forming an opinion on the consolidated financial statements as a whole. The accompanying schedule of expenditures of federal awards, as required by Title 2 U.S. Code of Federal Regulations (CFR) Part 200, *Uniform Administrative Requirements, Cost Principles, and Audit Requirements for Federal Awards*, is presented for purposes of additional analysis and is not a required part of the consolidated financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the consolidated financial statements. The information has been subjected to the auditing procedures applied in the audit of the consolidated financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the consolidated financial statements or to the consolidated financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the schedule of expenditures of federal awards is fairly stated, in all material respects, in relation to the consolidated financial statements as a whole.

Other Reporting Required by Government Auditing Standards

In accordance with *Government Auditing Standards*, we have also issued our report dated June 29, 2023, on our consideration of the Organization's internal control over financial reporting and on our tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements and other matters. The purpose of that report is solely to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on the effectiveness of the Organization's internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the Organization's internal control over financial reporting and compliance.

Other Matters

Report on Summarized Comparative Information

We have previously audited the Organization's 2021 consolidated financial statements, and we expressed an unmodified audit opinion on those audited consolidated financial statements in our report dated June 23, 2022. In our opinion, the summarized comparative information presented herein as of and for the year ended December 31, 2021, is consistent, in all material respects, with the audited consolidated financial statements from which it has been derived.

PDR CPAs + Advisors

Oldsmar, Florida
June 29, 2023

PINELLAS COUNTY URBAN LEAGUE, INC. AND AFFILIATES
CONSOLIDATED STATEMENTS OF FINANCIAL POSITION
DECEMBER 31, 2022 AND 2021

<u>ASSETS</u>	<u>2022</u>	<u>2021</u>
Current Assets		
Cash and cash equivalents	\$ 6,866,497	\$ 1,491,119
Grants and contracts receivable, net	2,086,847	595,433
Other receivable	29,804	250
Prepaid expenses and other current assets	14,207	22,329
Total current assets	8,997,355	2,109,131
Property and equipment, net	177,757	453,127
Other Assets		
Property held for resale	14,500	14,500
Total Assets	\$ 9,189,612	\$ 2,576,758
<u>LIABILITIES AND NET ASSETS</u>		
Current Liabilities		
Accounts payable	\$ 1,090,379	\$ 642,445
Accrued expenses	170,552	132,940
Deferred grant revenue	402,621	650,994
Total current liabilities	1,663,552	1,426,379
Long-Term Liabilities		
Line-of-credit	-	20,000
Total liabilities	1,663,552	1,446,379
Net Assets		
Without donor restrictions	7,525,487	1,129,806
With donor restrictions	573	573
Total net assets	7,526,060	1,130,379
Total Liabilities and Net Assets	\$ 9,189,612	\$ 2,576,758

See accompanying notes to consolidated financial statements

PINELLAS COUNTY URBAN LEAGUE, INC. AND AFFILIATES
CONSOLIDATED STATEMENT OF ACTIVITIES
YEAR ENDED DECEMBER 31, 2022
(WITH COMPARATIVE TOTALS FOR 2021)

	<u>Without Donor Restrictions</u>	<u>With Donor Restrictions</u>	<u>Total</u>	
			<u>2022</u>	<u>2021</u>
Operating Support and Revenue				
Federal, state, and local grants	\$ 11,597,372	\$ -	\$ 11,597,372	\$ 7,289,552
Memberships and contributions	6,034,296	-	6,034,296	52,851
Progress Energy Incentive	21,858	-	21,858	13,784
Foundation grants	155,265	-	155,265	191,880
Contributed nonfinancial assets	269,099	-	269,099	266,487
Investment income	20,330	-	20,330	191
Miscellaneous revenue	11,984	-	11,984	1,969
Special events, net of direct expense of \$55,175	39,973	-	39,973	12,889
Total operating support and revenue	18,150,177	-	18,150,177	7,829,603
Operating Expenses				
Program services:				
Energy Assistance and Weatherization	7,407,267	-	7,407,267	3,640,245
Urban Senior Job Program	2,417,302	-	2,417,302	1,833,617
Crime Prevention/Family and Youth Services	194,719	-	194,719	198,386
Financial Empowerment Center	141,834	-	141,834	216,852
Other programs	996,553	-	996,553	1,265,668
Total program services	11,157,675	-	11,157,675	7,154,768
Supporting services:				
Management and general	660,395	-	660,395	600,668
Fundraising	5,924	-	5,924	1,808
Total supporting services	666,319	-	666,319	602,476
Total operating expenses	11,823,994	-	11,823,994	7,757,244
Change in Net Assets from Operations before Other Changes	6,326,183	-	6,326,183	72,359
Other Changes - Revenue (Expense)				
Gain on sale of property	69,498	-	69,498	-
Change in Net Assets	6,395,681	-	6,395,681	72,359
Net Assets at Beginning of Year	1,129,806	573	1,130,379	1,058,020
Net Assets at End of Year	\$ 7,525,487	\$ 573	\$ 7,526,060	\$ 1,130,379

See accompanying notes to consolidated financial statements

PINELLAS COUNTY URBAN LEAGUE, INC. AND AFFILIATES
CONSOLIDATED STATEMENT OF ACTIVITIES
YEAR ENDED DECEMBER 31, 2021

	<u>Without Donor Restrictions</u>	<u>With Donor Restrictions</u>	<u>Total</u>
Operating Support and Revenue			
Federal, state, and local grants	\$ 7,289,552	\$ -	\$ 7,289,552
Memberships and contributions	52,851	-	52,851
Progress Energy Incentive	13,784	-	13,784
Foundation grants	191,880	-	191,880
Contributed nonfinancial assets	266,487	-	266,487
Investment income	191	-	191
Miscellaneous revenue	1,969	-	1,969
Special events, net of direct expense of \$18,047	12,889	-	12,889
Total operating support and revenue	7,829,603	-	7,829,603
Operating Expenses			
Program services:			
Energy Assistance and Weatherization	3,640,245	-	3,640,245
Urban Senior Job Program	1,833,617	-	1,833,617
Crime Prevention/Family and Youth Services	198,386	-	198,386
Financial Empowerment Center	216,852	-	216,852
Other programs	1,265,668	-	1,265,668
Total program services	7,154,768	-	7,154,768
Supporting services:			
Management and general	600,668	-	600,668
Fundraising	1,808	-	1,808
Total supporting services	602,476	-	602,476
Total operating expenses	7,757,244	-	7,757,244
Change in Net Assets from Operations	72,359	-	72,359
Net Assets at Beginning of Year	1,057,447	573	1,058,020
Net Assets at End of Year	\$ 1,129,806	\$ 573	\$ 1,130,379

See accompanying notes to consolidated financial statements

**PINELLAS COUNTY URBAN LEAGUE, INC. AND AFFILIATES
CONSOLIDATED STATEMENT OF FUNCTIONAL EXPENSES
YEAR ENDED DECEMBER 31, 2022
(WITH SUMMARIZED COMPARATIVE TOTALS FOR 2021)**

	Program Services					Supporting Services				Total Expenses	
	Energy Assistance and Weatherization	Urban Senior Job Program	Crime Prevention/ Family & Youth	Financial Empowerment Center	Other Programs	Total Program Services	Management and General	Fundraising	Total Supporting Services	2022	2021
	Salaries	\$ 308,884	\$ 1,848,989	\$ 77,877	\$ 38,234	\$ 367,251	\$ 2,641,235	\$ 292,165	\$ -	\$ 292,165	\$ 2,933,400
Employee benefits	76,581	14,974	12,176	3,486	52,233	159,450	34,255	-	34,255	193,705	195,665
Payroll taxes	22,902	129,444	5,804	2,737	26,357	187,244	15,561	-	15,561	202,805	156,235
Total personnel cost	408,367	1,993,407	95,857	44,457	445,841	2,987,929	341,981	-	341,981	3,329,910	2,695,322
Conferences, conventions, and meetings	216	50	8,075	1,667	4,795	14,803	14,885	473	15,358	30,161	9,124
Contract labor and materials	349,262	358,099	77,829	94,460	311,393	1,191,043	90,056	-	90,056	1,281,099	1,539,130
Direct assistance to participants	6,590,529	-	555	-	50,459	6,641,543	2,210	1,368	3,578	6,645,121	2,981,977
Depreciation	-	-	-	-	36,673	36,673	-	-	-	36,673	36,243
Equipment purchase, rental, and repairs	13,458	14,591	3,349	282	60,674	92,354	40,009	2,490	42,499	134,853	120,389
Insurance	8,163	29,017	1,453	558	37,300	76,491	12,447	-	12,447	88,938	81,895
Interest	-	-	-	-	2,982	2,982	-	-	-	2,982	651
Miscellaneous	-	-	-	-	1,434	1,434	18,398	1,330	19,728	21,162	23,852
National Urban League dues	-	-	-	-	-	-	7,500	-	7,500	7,500	-
Occupancy and utilities	-	-	-	-	-	-	30,409	-	30,409	30,409	56,052
Postage	3,539	3,999	1,056	-	-	8,594	511	-	511	9,105	7,483
Printing and publications	2,991	1,084	398	-	9,812	14,285	1,371	-	1,371	15,656	20,235
Professional fees	6,000	2,205	3,250	-	8,842	20,297	80,396	-	80,396	100,693	89,975
Supplies	10,884	2,351	285	-	3,570	17,090	7,803	263	8,066	25,156	27,448
Telephone	10,068	5,242	2,612	410	9,249	27,581	6,929	-	6,929	34,510	31,382
Training and technical assistance	3,790	5,509	-	-	11,289	20,588	1,511	-	1,511	22,099	28,967
Real estate taxes	-	-	-	-	2,240	2,240	-	-	-	2,240	-
Transportation	-	1,748	-	-	-	1,748	3,979	-	3,979	5,727	7,119
	<u>6,998,900</u>	<u>423,895</u>	<u>98,862</u>	<u>97,377</u>	<u>550,712</u>	<u>8,169,746</u>	<u>318,414</u>	<u>5,924</u>	<u>324,338</u>	<u>8,494,084</u>	<u>5,061,922</u>
Total operating expenses before allocation	7,407,267	2,417,302	194,719	141,834	996,553	11,157,675	660,395	5,924	666,319	11,823,994	7,757,244
Allocation of administrative cost to programs	520,082	-	34,820	13,820	71,749	640,471	(640,471)	-	(640,471)	-	-
Total	\$ 7,927,349	\$ 2,417,302	\$ 229,539	\$ 155,654	\$ 1,068,302	\$ 11,798,146	\$ 19,924	\$ 5,924	\$ 25,848	\$ 11,823,994	\$ 7,757,244

See accompanying notes to consolidated financial statements

PINELLAS COUNTY URBAN LEAGUE, INC. AND AFFILIATES
CONSOLIDATED STATEMENTS OF CASH FLOWS
YEARS ENDED DECEMBER 31, 2022 AND 2021

	2022	2021
Cash Flows from Operating Activities:		
Change in net assets	\$ 6,395,681	\$ 72,359
Adjustments to reconcile change in net assets to net cash provided by operating activities:		
Depreciation	36,673	36,243
Gain on sale of property	(69,498)	-
(Increase) decrease in:		
Grants and contracts receivable	(1,491,414)	173,724
Other receivable	(29,554)	1,050
Prepaid expenses and other current assets	8,122	(2,553)
Increase (decrease) in:		
Accounts payable	447,934	139,288
Accrued expenses	37,612	18,438
Deferred grant revenue	(248,373)	(98,687)
Net cash provided by operating activities	5,087,183	339,862
Cash Flows from Investing Activities:		
Proceeds on sale of property and equipment	320,929	-
Purchases of property and equipment	(12,734)	(39,317)
Purchases of construction in progress	-	(219,855)
Net cash provided by (used in) investing activities	308,195	(259,172)
Cash Flows from Financing Activities:		
Payments on note payable	-	(13,564)
Proceeds from line-of-credit	34,000	220,434
Payments on line-of-credit	(54,000)	(200,434)
Net cash (used in) provided by financing activities	(20,000)	6,436
Net Increase in Cash and Cash Equivalents	5,375,378	87,126
Cash and Cash Equivalents at Beginning of Year	1,491,119	1,403,993
Cash and Cash Equivalents at End of Year	\$ 6,866,497	\$ 1,491,119
SUPPLEMENTAL DISCLOSURES OF CASH FLOW INFORMATION:		
Cash paid during the year for interest	\$ 2,982	\$ 651

See accompanying notes to consolidated financial statements

PINELLAS COUNTY URBAN LEAGUE, INC. AND AFFILIATES
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
DECEMBER 31, 2022 AND 2021

NOTE A - NATURE OF ORGANIZATION

Pinellas County Urban League, Inc. (PCUL or the League) is the premier social service and civil rights organization in Pinellas County. Founded in 1976, PCUL is one of the National Urban League's networks of non-profit community-based affiliates located throughout the United States. The mission of PCUL is to assist African Americans and others in need in the achievement of social and economic equality. The PCUL implements its mission through advocacy, bridge building, program services, and research. To achieve this goal, PCUL's Board of Directors and staff organize and conduct activities that will ultimately address constituent needs and directly serve the people. Pinellas Urban Properties and Service, Inc. (PUPS), Pinellas Urban Properties and Service II, Inc. (PUPSII) and Pinellas Urban Properties and Service III, Inc. (PUPSIII), were organized to hold, acquire, and lease real property to PCUL. PUPSIII was incorporated during 2015; however, there has been no activity. The program objectives are as follows:

Energy Assistance and Weatherization (funded by the Florida Department of Economic Opportunity) provides energy-payment assistance to low-income individuals and families in times of weather-related emergencies or crisis situations. This program also provides energy-related home improvements which make the home safer, healthier, and more comfortable. Services include installing and insulating water heaters, installing insulation in the attic, caulking, weather stripping and repair or replacement of defective doors and windows.

Urban Senior Job Program (funded by the National Urban League) provides eligible, enrolled individuals wages for community service assignments, and provides skill enhancement opportunities, annual physical examinations, personal and employment-related counseling, assistance in transition to unsubsidized employment where feasible, and other benefits as approved by the United States Department of Labor.

Crime Prevention/Family and Youth Service (funded by the Florida Attorney General Office) provides leadership in creating programs which serve at-risk youth, linking parental/guardian involvement. Strategies applied include community bridge building, teen summits, parenting skills training, tutoring, and employability skills training/job placement services.

The Urban Youth Empowerment Program (UYEP) (funded by the Florida Attorney General Office) aims to help youth between the ages of 16 and 24, who reside in Hillsborough or Pinellas County. Youth begin the program as high school graduates, unemployed, underemployed, looking for a job, or even looking to go back to school. Throughout UYEP, participants can gain work experience, employability skills training, life skills, a GED, personal development, and post-secondary training.

Highways to Health (funded by Foundation for a Healthy St. Petersburg, National Urban League, and Pinellas Board of County Commission) provides free, individual health screening for blood pressure, cholesterol, diabetes, and weight control. The program also provides referrals for mental health counseling, substance abuse treatment, HIV/AIDS testing, dental, major medical, and more. Through this program, PCUL also works directly with Affordable Care Act (ACA) navigators to link consumers to the Health Insurance Marketplace and coverage exchange networks and provide nursing students with a RN-supervised field practicum.

PINELLAS COUNTY URBAN LEAGUE, INC. AND AFFILIATES
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
DECEMBER 31, 2022 AND 2021

NOTE A - NATURE OF ORGANIZATION - CONTINUED

Career Connection (funded by United Way Suncoast) provides assistance to secure employment which provides opportunities for career and economic security. Services include job counseling, individual job development, job referrals, and job placement assistance.

Financial Empowerment Services (funded by the Florida Department of Economic Opportunity and JP Morgan Chase) provides group/individual coaching in the areas of financial education, financial asset building, vocational training, career counseling, credit repair, housing counseling, homeownership education, foreclosure resources, free tax prep, and more.

Serious Business Academy (funded by the Florida Department of Economic Opportunity, Bank of America and Wells Fargo) targets entrepreneurs and other minority small businesses operating in the Tampa Bay Area to help increase their revenue and expand their business growth. Businesses are assessed and categorized into three different levels. After an assessment, businesses are provided with group training, individual coaching, and opportunities to increase their knowledge and resources for growth.

Additionally, the Organization operates several other programs that assist in the achievement of social and economic equality.

NOTE B - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Principles of Consolidation

The consolidated financial statements include the accounts of PCUL, PUPS, and PUPSII (collectively, the Organization). The entities are related since PCUL has a voting majority interest in PUPS and PUPSII's board of directors. All significant inter-company accounts and transactions have been eliminated in the consolidation.

Basis of Presentation

The consolidated financial statements are presented on the accrual basis of accounting in accordance with accounting principles generally accepted in the United States of America (US GAAP).

Net assets and revenues, expenses, gains and losses are classified based on the existence or absence of donor restrictions. Accordingly, net assets of the Organization and changes therein are classified and reported as follows:

- *Net assets without donor restrictions* - Net assets that are not subject to donor-imposed restrictions and may be expended for any purpose in performing the primary objectives of the Organization. These net assets may be used at the discretion of the Organization's management and the board of directors.
- *Net assets with donor restrictions* - Net assets subject to stipulations imposed by donors, and grantors. Some donor restrictions are temporary in nature; those restrictions will be met by actions of the Organization or by the passage of time. Other donor restrictions are perpetual in nature, whereby the donor has stipulated the funds be maintained in perpetuity.

PINELLAS COUNTY URBAN LEAGUE, INC. AND AFFILIATES
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
DECEMBER 31, 2022 AND 2021

NOTE B - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES - CONTINUED

Measure of Operations

The consolidated statements of activities reports all changes in net assets, including changes in net assets from operating and nonoperating activities. Operating activities consist of those items attributable to the Organization's ongoing services. Nonoperating activities, if any, are limited to other activities considered to be of a more unusual or nonrecurring nature.

Summarized Comparative Information

The accompanying consolidated financial statements include certain prior-year summarized comparative total amounts. Such information does not include sufficient detail to constitute a presentation in conformity with US GAAP. Accordingly, such information should be read in conjunction with the Organization's consolidated financial statements for the year ended December 31, 2021, from which the summarized information was derived.

Use of Estimates

The preparation of consolidated financial statements in conformity with US GAAP requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosures of contingent assets and liabilities, as well as pro rata allocations in the recording of expenditures, at the date of the consolidated financial statements and the reported amounts of revenues and expenses during the reporting period. Accordingly, actual results could differ from those estimates. Significant estimates included in the consolidated financial statements include allocation of expenses by function and useful lives of depreciable assets.

Cash and Cash Equivalents

Cash and cash equivalents consists of cash on deposit with financial institutions and certain highly liquid investments with original maturities of three months or less. In addition, the Organization invests cash in a money market mutual fund on deposit with a financial institution.

Financial instruments which potentially subject the Organization to concentrations of credit risk consist principally of cash held in financial institutions in excess of federally-insured limits. From time to time throughout the years ended December 31, 2022 and 2021, the Organization's cash balance may have exceeded the federally insured limit. However, the Organization has not experienced and does not expect to incur any losses in such accounts.

PINELLAS COUNTY URBAN LEAGUE, INC. AND AFFILIATES
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
DECEMBER 31, 2022 AND 2021

NOTE B - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES - CONTINUED

Grants, Contracts, and Other Receivables

Grants and contracts receivable represent amounts due from various federal, state, and local agencies for purposes specified by each grant. Receivables are stated at the amount management expects to collect from outstanding balances. Management monitors the collection status of its receivable balances on an ongoing basis. The Organization provides for probable uncollectible amounts through a charge to earnings and credit to the allowance for doubtful accounts based on its assessment of the current status of individual accounts. Receivables are written off as a charge to the allowance for doubtful accounts when, in management's estimation, it is probable that the receivable is worthless. Based on management's analysis of possible bad debts as of December 31, 2022 and 2021, the Organization recorded an allowance for doubtful accounts of \$-0-.

Property and Equipment

Property and equipment are carried at cost, if purchased or at estimated fair value at date of receipt if acquired by gift. Depreciation is calculated using the straight-line method over the estimated useful lives of the assets which range from 3 to 40 years. Disbursements in excess of \$500 with an estimated useful life greater than one year are capitalized. In the absence of donor-imposed stipulations, gifts of long-lived assets are reported as unrestricted support.

Revenue Recognition

Contributions received are recorded as net assets without donor restrictions or net assets with donor restrictions depending on the existence or nature of any donor restrictions. Contributions are recognized when the donor makes a promise to give to the Organization that is, in substance, unconditional. Unconditional promises to give are reported at present value at the date the promise is received to the extent estimated to be collected by the Organization. Other conditional promises to give are recognized when the conditions on which they depend are substantially met. Contributions that are restricted by the donor are reported as increases in net assets without donor restrictions if the restrictions expire during the fiscal year in which the contributions are recognized. All other donor-restricted contributions are reported as increases in net assets with donor restrictions depending on the nature of the restrictions. When a restriction expires, net assets with donor restrictions are reclassified to net assets without donor restrictions.

Federal grants, contract revenues and certain other revenues, including cost reimbursement contracts, are considered conditional contributions and are recorded as unrestricted revenue when the contract conditions are met. Payments received in advance of the conditions being met are recorded as deferred revenue until earned. Revenue is earned and recognized in the accompanying consolidated financial statements when eligible expenses are incurred or services provided.

PINELLAS COUNTY URBAN LEAGUE, INC. AND AFFILIATES
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
DECEMBER 31, 2022 AND 2021

NOTE B - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES - CONTINUED

Revenue Recognition - Continued

The Organization reports gifts of land, buildings, and equipment as support without donor restrictions unless explicit donor restrictions specify how the donated assets must be used. Gifts of long-lived assets with explicit restrictions that specify how the assets are to be used and gifts of cash or other assets that must be used to acquire long-lived assets are reported as restricted support. Absent explicit donor stipulations about how long those long-lived assets must be maintained, the Organization reports expirations of donor restrictions when the donated or acquired long-lived assets are placed in service.

The value of donated materials and services is recorded in the consolidated financial statements at estimated fair value at date of receipt.

Deferred Grant Revenue

The Organization enters into grants in which funds are sometimes advanced. The Organization earns these funds as services are provided under the terms of the grant. The portion that has not yet been earned is recorded in the consolidated financial statements as deferred grant revenue.

Income Taxes

PCUL is a not-for-profit corporation under the laws of the State of Florida and is exempt from federal income taxes under Section 501(c) (3) of the Internal Revenue Code. PUPS, PUPSII, and PUPSIII are not-for-profit corporations under the laws of the State of Florida and are exempt from federal income taxes under Section 501(c) (2) of the Internal Revenue Code.

The Internal Revenue Code provides for taxation of unrelated business income under certain circumstances. PCUL believes that it has no liability for taxes with respect to unrelated business income. However, such status is subject to final determinations upon examination of the related income tax returns by the appropriate taxing authorities.

Uncertain Tax Positions

The Organization accounts for the effect of any uncertain tax positions based on a “more likely than not” threshold to the recognition of the tax positions being sustained based on the technical merits of the position under scrutiny by the applicable taxing authority. If a tax position or positions are deemed to result in uncertainties of those positions, the unrecognized tax benefit is estimated based on a “cumulative probability assessment” that aggregates the estimated tax liability for all uncertain tax positions. The Organization has identified its tax status as a tax-exempt entity as its only significant tax position; however, the Organization has determined that such tax position does not result in an uncertainty requiring recognition. The Organization is not currently under examination by any taxing jurisdiction. The Organization’s federal returns are generally open for examination for three years following the date filed.

PINELLAS COUNTY URBAN LEAGUE, INC. AND AFFILIATES
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
DECEMBER 31, 2022 AND 2021

NOTE B - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES - CONTINUED

Accrued Expenses

Accrued expenses consist of accrued payroll, accrued payroll taxes, and vacation leave. Vested or accumulated vacation leave is recorded as an expense as the benefits accrue to employees.

Functional Allocation of Expenses

The costs of providing the various program and other activities have been detailed in the consolidated statement of functional expenses and summarized on a functional basis in the consolidated statements of activities. Expenses that can be identified with a specific program activity are allocated directly to the program activity as a direct cost. Certain management and general expenses have been allocated based on their estimated usage in each program or supporting services. Salaries and related expenses are allocated to each program and supporting services based on time and effort expended within each program and supporting service.

Donated Materials, Services, and Use of Facilities

Donated materials are valued at their estimated fair value at the time of donation. Volunteer services are recorded at fair values consistent with those amounts which would be paid to third parties or salaried personnel for similar services. Donated services that require specialized skills, that are provided by individuals possessing those skills, and would typically need to be purchased if not provided by donation, are valued at the individuals regular rate of pay. Donated services are recognized as revenue in the period received. Donated use of facilities is recorded as support at its fair rental value during the period of use.

New Accounting Pronouncement

In September 2020, the Financial Accounting Standards Board issued Accounting Standards Update, Not-for-Profit Entities (Topic 958) - *Presentation and Disclosures by Not-for-Profit Entities for Contributed Nonfinancial Assets*. The update enhances the presentation and disclosure of contributed nonfinancial assets but does not impact the accounting for contributed nonfinancial assets. The Organization has adjusted the presentation and disclosures accordingly.

PINELLAS COUNTY URBAN LEAGUE, INC. AND AFFILIATES
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
DECEMBER 31, 2022 AND 2021

NOTE C - AVAILABILITY AND LIQUIDITY

The following represents the Organization's financial assets at December 31:

	<u>2022</u>	<u>2021</u>
Financial Assets:		
Cash and cash equivalents	\$ 6,866,497	\$ 1,491,119
Grants, contracts and other receivables, net	<u>2,116,651</u>	<u>595,683</u>
Financial assets available to meet general expenditures over the next twelve months	<u>\$ 8,983,148</u>	<u>\$ 2,086,802</u>

The Organization's goal is generally to maintain a level of cash and cash equivalents to meet six months of operating expenses. As part of its liquidity plan, excess cash is invested in operating and money market accounts. The Organization also has a \$550,000 line-of-credit which can be used to meet liquidity needs and is available to be used within one year (**NOTE G**).

NOTE D - CONCENTRATION OF RISK

The Organization received federal funding passed through the State of Florida Department of Economic Opportunity in 2022 and 2021, which accounted for approximately 43% and 52% of total operating support and revenue. The Organization received funding from the National Urban League in 2022 and 2021, which accounted for approximately 12% and 20% of total operating support and revenue.

The Organization receives a substantial amount of support from grantor agencies for its programs. If this support were to be reduced or eliminated, it could affect the operation of the supported programs. In addition, the Organization is subject to audit examination by grantor agencies. In the event that reimbursed expenditures were disallowed, repayments would be required. Management believes the Organization is in compliance with the terms of its grant agreements.

PINELLAS COUNTY URBAN LEAGUE, INC. AND AFFILIATES
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
DECEMBER 31, 2022 AND 2021

NOTE E - PROPERTY AND EQUIPMENT

Property and equipment consist of the following at December 31:

	Useful Lives		
	Years	2022	2021
Land	N/A	\$ 69,889	\$ 94,415
Building	5 - 40	358,487	347,053
Furniture and equipment	3 - 7	332,039	336,382
Vehicles	3 - 5	139,408	139,408
Construction in progress	N/A	-	226,905
		<u>899,823</u>	<u>1,144,163</u>
Less accumulated depreciation		<u>(722,066)</u>	<u>(691,036)</u>
		<u>\$ 177,757</u>	<u>\$ 453,127</u>

NOTE F - NET ASSETS

As of December 31, 2022 and 2021, net assets with donor restrictions consists of the following:

	2022	2021
GED program - specific purpose	\$ 183	\$ 183
V. Rouson Scholarship Fund - specific purpose	<u>390</u>	<u>390</u>
	<u>\$ 573</u>	<u>\$ 573</u>

NOTE G - LINE-OF-CREDIT

PUPS II entered into a revolving line-of-credit agreement with a financial institution in 2017. The line-of-credit allows for borrowings up to \$550,000 and all outstanding principal and interest is due upon maturity on April 20, 2023. Interest accrues at prime rate (7.50% and 3.25% at December 31, 2022 and 2021, respectively) plus 2.35% and 3.00% at December 31, 2022 and 2021, respectively, with a minimum interest rate of 6.00%. At December 31, 2022 and 2021 the interest rates were 9.85% and 6.25%, respectively. The line-of-credit is collateralized by the inventory, accounts, equipment, general intangibles and fixtures of PUPS II and is guaranteed by PCUL. At December 31, 2022 and 2021, PUPS II accounts for approximately \$106,000 and \$302,000, respectively, of assets which are included in the accompanying consolidated statements of financial position. The outstanding balance on the line-of-credit was \$-0- and \$20,000 at December 31, 2022 and 2021, respectively. The unused balance at December 31, 2022 and 2021 was \$550,000 and \$530,000, respectively. In April 2023, the line-of-credit was extended one year to a maturity date of April 20, 2024.

PINELLAS COUNTY URBAN LEAGUE, INC. AND AFFILIATES
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
DECEMBER 31, 2022 AND 2021

NOTE H - CONTRIBUTED NONFINANCIAL ASSETS

The Organization receives donated services and goods from the National Urban League. Donated services are recognized as contributions if the services (a) create or enhance nonfinancial assets or (b) require specialized skills, are performed by people with those skills, and would otherwise be purchased by the Organization. The Organization recognizes contributed nonfinancial asset revenue and a corresponding expense in an amount approximating the estimated fair value at the time of the donation.

For the years ended December 31, 2022 and 2021, the Organization received in-kind contributions estimated as follows:

	<u>Donated Services</u>	<u>Donated Goods</u>	<u>Total</u>	
			<u>2022</u>	<u>2021</u>
Program Services	<u>148,485</u>	<u>120,614</u>	<u>\$ 269,099</u>	<u>\$ 266,487</u>
	<u>\$ 148,485</u>	<u>\$ 120,614</u>	<u>\$ 269,099</u>	<u>\$ 266,487</u>

All donated services and goods were utilized by the Organization's program services. There were no donor imposed restrictions associated with the donated services and goods. Donated services are valued using the estimated fair value charged for those services. Donated goods are valued at the estimated wholesale price that would be received for similar products.

NOTE I - LEASE COMMITMENTS

PCUL leases a vehicle and copiers under short term agreements with vendors which expire at various dates through 2023. Rent expense related to these short term agreements was approximately \$14,900 for the years ended December 31, 2022 and 2021, respectively.

NOTE J - COMMITMENTS AND CONTINGENCIES

Programs administered by the Organization, in most instances, are subject to audit by the funding agency. Therefore, all such costs are subject to adjustment. Costs, if any, which are deemed unallowable by the funding agency, may require reimbursement by Pinellas County Urban League, Inc. Management believes that adjustments, if any, would not have a significant effect on the consolidated financial statements. Questioned costs or other compliance findings are defined as follows:

- 1) An alleged violation of a provision of a law, regulation, contract, grant, cooperative agreement, or other agreement or document governing the expenditure of funds;
- 2) A finding that, at the time of the audit, such cost is not supported by adequate documentation; or
- 3) A finding that the expenditure of funds for the intended purpose is unnecessary or unreasonable.

PINELLAS COUNTY URBAN LEAGUE, INC. AND AFFILIATES
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
DECEMBER 31, 2022 AND 2021

NOTE K - RETIREMENT PLANS

PCUL has a 403(b) Thrift Plan for all employees (with no age or service requirement) for salary reduction contributions. Eligibility for employer contributions requires employees to have completed one year of service (1,000 hours) and be 21 years of age or older. The employer is required to contribute 8% of eligible employees' compensation, which was \$79,584 and \$86,330 the years ended December 31, 2022 and 2021, respectively.

NOTE L - SUBSEQUENT EVENTS

The Organization evaluated subsequent events through June 29, 2023, the date the consolidated financial statements were available to be issued. The Organization is not aware of any subsequent events, except as disclosed in **NOTE G**, which would require recognition or disclosures in the consolidated financial statements.

REQUIRED SUPPLEMENTARY INFORMATION

**PINELLAS COUNTY URBAN LEAGUE, INC. AND AFFILIATES
SCHEDULE OF EXPENDITURES OF FEDERAL AWARDS
YEAR ENDED DECEMBER 31, 2022**

<u>Federal Agency</u> <u>Pass-Through Entity</u> <u>Federal Program</u>	<u>Federal</u> <u>Assistance</u> <u>Listing Number</u>	<u>Contract/</u> <u>Pass-Through Entity</u> <u>Identifying Number</u>	<u>Total Federal</u> <u>Expenditures</u>	<u>Passed</u> <u>through to</u> <u>Subrecipients</u>
FEDERAL AWARDS:				
U.S. Department of Health and Human Services				
<u>Passed through State of Florida Department of</u> <u>Economic Opportunity</u>				
Low Income Home Energy Assistance	93.568	E2018	\$ 7,492,757	\$ -
<u>Passed through State of Florida Department of</u> <u>Economic Opportunity</u>				
Low Income Household Water Assistance Program	93.499	E2018	192,603	-
<u>Passed through Urban League of Broward</u> <u>County, Inc.</u>				
Cooperative Agreement to Support Navigators in Federally-facilitated Exchanges	93.332	ACA 21-22	348,514	-
			8,033,874	-
U.S. Department of Energy				
<u>Passed through State of Florida Department of</u> <u>Economic Opportunity</u>				
Weatherization Assistance Program for Low-Income Persons	81.042	E2018	297,260	-
			297,260	-
U.S. Department of Labor				
<u>Passed through the National Urban League:</u>				
Senior Community Service Employment Program	17.235	N/A	1,927,447	-
			1,927,447	-
Total expenditures of federal awards			<u>\$ 10,258,581</u>	<u>\$ -</u>

See notes to schedule of expenditures of federal awards

PINELLAS COUNTY URBAN LEAGUE, INC. AND AFFILIATES
NOTES TO SCHEDULE OF EXPENDITURES OF FEDERAL AWARDS
YEAR ENDED DECEMBER 31, 2022

BASIS OF PRESENTATION

The accompanying Schedule of Expenditures of Federal Awards (the Schedule) includes the federal award activity of Pinellas County Urban League, Inc. and Affiliates under programs of the federal government for the year ended December 31, 2022. The information in this Schedule is presented in accordance with the requirements of Title 2 U.S. *Code of Federal Regulations* Part 200, *Uniform Administrative Requirements, Cost Principles, and Audit Requirements for Federal Awards*. Because the Schedule presents only a selected portion of the operations of Pinellas County Urban League, Inc. and Affiliates, it is not intended to and does not present the consolidated financial position, changes in net assets or cash flows of Pinellas County Urban League, Inc. and Affiliates.

SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Expenditures reported on the Schedule are reported on the accrual basis of accounting. Such expenditures are recognized following the cost principles contained in the Uniform Guidance wherein certain types of expenditures are not allowable or are limited as to reimbursement.

INDIRECT COST RATE

The Organization did not elect to use the 10-percent de minimis indirect cost rate allowed under the Uniform Guidance.

**INDEPENDENT AUDITOR'S REPORT ON INTERNAL CONTROL OVER
FINANCIAL REPORTING AND ON COMPLIANCE AND OTHER
MATTERS BASED ON AN AUDIT OF CONSOLIDATED FINANCIAL
STATEMENTS PERFORMED IN ACCORDANCE WITH
GOVERNMENT AUDITING STANDARDS**

To the Board of Directors
Pinellas County Urban League, Inc. and Affiliates

We have audited, in accordance with the auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards* issued by the Comptroller General of the United States, the consolidated financial statements of Pinellas County Urban League, Inc. and Affiliates (the Organization), which comprise the consolidated statement of financial position as of December 31, 2022, and the related consolidated statements of activities, cash flows, and functional expenses for the year then ended, and the related notes to the consolidated financial statements, and have issued our report thereon dated June 29, 2023.

Report on Internal Control over Financial Reporting

In planning and performing our audit of the consolidated financial statements, we considered the Organization's internal control over financial reporting (internal control) as a basis for designing audit procedures that are appropriate in the circumstances for the purpose of expressing our opinion on the consolidated financial statements, but not for the purpose of expressing an opinion on the effectiveness of the Organization's internal control. Accordingly, we do not express an opinion on the effectiveness of the Organization's internal control.

A *deficiency in internal control* exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, misstatements on a timely basis. A *material weakness* is a deficiency, or a combination of deficiencies, in internal control, such that there is a reasonable possibility that a material misstatement of the Organization's consolidated financial statements will not be prevented, or detected and corrected, on a timely basis. A *significant deficiency* is a deficiency, or a combination of deficiencies, in internal control that is less severe than a material weakness, yet important enough to merit attention by those charged with governance.

Our consideration of internal control was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control that might be material weaknesses or significant deficiencies. Given these limitations, during our audit we did not identify any deficiencies in internal control that we consider to be material weaknesses. However, material weaknesses or significant deficiencies may exist that were not identified.

CONTINUED

**INDEPENDENT AUDITOR'S REPORT ON INTERNAL CONTROL OVER
FINANCIAL REPORTING AND ON COMPLIANCE AND OTHER
MATTERS BASED ON AN AUDIT OF CONSOLIDATED FINANCIAL
STATEMENTS PERFORMED IN ACCORDANCE WITH
GOVERNMENT AUDITING STANDARDS - CONTINUED**

Report on Compliance and Other Matters

As part of obtaining reasonable assurance about whether the Organization's consolidated financial statements are free from material misstatement, we performed tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements, noncompliance with which could have a direct and material effect on the consolidated financial statements. However, providing an opinion on compliance with those provisions was not an objective of our audit, and accordingly, we do not express such an opinion. The results of our tests disclosed no instances of noncompliance or other matters that are required to be reported under *Government Auditing Standards*.

Purpose of this Report

The purpose of this report is solely to describe the scope of our testing of internal control and compliance and the results of that testing, and not to provide an opinion on the effectiveness of the Organization's internal control or on compliance. This report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the Organization's internal control and compliance. Accordingly, this communication is not suitable for any other purpose.

PDR CPAs + Advisors

Oldsmar, Florida
June 29, 2023

**INDEPENDENT AUDITOR'S REPORT ON COMPLIANCE FOR EACH
MAJOR FEDERAL PROGRAM AND ON INTERNAL CONTROL
OVER COMPLIANCE REQUIRED BY THE UNIFORM GUIDANCE**

To the Board of Directors
Pinellas County Urban League, Inc. and Affiliates

Report on Compliance for Each Major Federal Program

Opinion on Each Major Federal Program

We have audited Pinellas County Urban League, Inc. and Affiliate's (the Organization) compliance with the types of compliance requirements identified as subject to audit in the *OMB Compliance Supplement* that could have a direct and material effect on each of the Organization's major federal programs for the year ended December 31, 2022. The Organization's major federal program is identified in the summary of auditor's results section of the accompanying schedule of findings and questioned costs.

In our opinion, the Organization complied, in all material respects, with the types of compliance requirements referred to above that could have a direct and material effect on its major federal program for the year ended December 31, 2022.

Basis for Opinion on Each Major Federal Program

We conducted our audit of compliance in accordance with auditing standards generally accepted in the United States of America; the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States; and the audit requirements of Title 2 U.S. Code of Federal Regulations Part 200, *Uniform Administrative Requirements, Cost Principles, and Audit Requirements for Federal Awards* (Uniform Guidance). Our responsibilities under those standards and the Uniform Guidance are further described in the Auditor's Responsibilities for the Audit of Compliance section of our report.

We are required to be independent of the Organization and to meet our other ethical responsibilities, in accordance with relevant ethical requirements relating to our audit. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion on compliance for each major federal program. Our audit does not provide a legal determination of the Organization's compliance with the compliance requirements referred to above.

Responsibilities of Management for Compliance

Management is responsible for compliance with the requirements referred to above and for the design, implementation, and maintenance of effective internal control over compliance with the requirements of laws, statutes, regulations, rules, and provisions of contracts or grant agreements applicable to the Organization's federal programs.

CONTINUED

**INDEPENDENT AUDITOR'S REPORT ON COMPLIANCE FOR EACH
MAJOR FEDERAL PROGRAM AND ON INTERNAL CONTROL
OVER COMPLIANCE REQUIRED BY THE UNIFORM GUIDANCE - CONTINUED**

Auditor's Responsibilities for the Audit of Compliance

Our objectives are to obtain reasonable assurance about whether material noncompliance with the compliance requirements referred to above occurred, whether due to fraud or error, and express an opinion on the Organization's compliance based on our audit. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with generally accepted auditing standards, *Government Auditing Standards*, and the Uniform Guidance will always detect material noncompliance when it exists. The risk of not detecting material noncompliance resulting from fraud is higher than for that resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Noncompliance with the compliance requirements referred to above is considered material if there is a substantial likelihood that, individually or in the aggregate, it would influence the judgment made by a reasonable user of the report on compliance about the Organization's compliance with the requirements of each major federal program as a whole.

In performing an audit in accordance with generally accepted auditing standards, *Government Auditing Standards*, and the Uniform Guidance, we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material noncompliance, whether due to fraud or error, and design and perform audit procedures responsive to those risks. Such procedures include examining, on a test basis, evidence regarding the Organization's compliance with the compliance requirements referred to above and performing such other procedures as we considered necessary in the circumstances.
- Obtain an understanding of the Organization's internal control over compliance relevant to the audit in order to design audit procedures that are appropriate in the circumstances and to test and report on internal control over compliance in accordance with the Uniform Guidance, but not for the purpose of expressing an opinion on the effectiveness of the Organization's internal control over compliance. Accordingly, no such opinion is expressed.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and any significant deficiencies and material weaknesses in internal control over compliance that we identified during the audit.

CONTINUED

**INDEPENDENT AUDITOR'S REPORT ON COMPLIANCE FOR EACH
MAJOR FEDERAL PROGRAM AND ON INTERNAL CONTROL
OVER COMPLIANCE REQUIRED BY THE UNIFORM GUIDANCE - CONTINUED**

Report on Internal Control over Compliance

A deficiency in internal control over compliance exists when the design or operation of a control over compliance does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, noncompliance with a type of compliance requirement of a federal program on a timely basis. A *material weakness in internal control over compliance* is a deficiency, or combination of deficiencies, in internal control over compliance, such that there is a reasonable possibility that material noncompliance with a type of compliance requirement of a federal program will not be prevented, or detected and corrected, on a timely basis. A *significant deficiency in internal control over compliance* is a deficiency, or a combination of deficiencies, in internal control over compliance with a type of compliance requirement of a federal program that is less severe than a material weakness in internal control over compliance, yet important enough to merit attention by those charged with governance.

Our consideration of internal control over compliance was for the limited purpose described in the Auditor's Responsibilities for the Audit of Compliance section above and was not designed to identify all deficiencies in internal control over compliance that might be material weakness or significant deficiencies in internal control over compliance. Given these limitations, during our audit we did not identify any deficiencies in internal control over compliance that we consider to be material weaknesses, as defined above. However, material weaknesses or significant deficiencies in internal control over compliance may exist that were not identified.

Our audit was not designed for the purpose of expressing an opinion on the effectiveness of internal control over compliance. Accordingly, no such opinion is expressed.

The purpose of this report on internal control over compliance is solely to describe the scope of our testing of internal control over compliance and the results of that testing based on the requirements of the Uniform Guidance. Accordingly, this report is not suitable for any other purpose.

PDR CPAs + Advisors

Oldsmar, Florida
June 29, 2023

**PINELLAS COUNTY URBAN LEAGUE, INC. AND AFFILIATES
SCHEDULE OF FINDINGS AND QUESTIONED COSTS
FOR THE YEAR ENDED DECEMBER 31, 2022**

Part I - Summary of Auditor's Results

Financial Statements Section

Type of auditor's report issued: Unmodified

Internal control over financial reporting:

Material weakness(es) identified? yes no

Significant deficiency(ies) identified not considered to be material weakness(es)? yes none reported

Noncompliance material to consolidated financial statements noted? yes no

Federal Awards Section

Internal control over major federal programs:

Material weakness(es) identified? yes no

Significant deficiency(ies) identified not considered to be material weakness(es)? yes none reported

Type of auditor's report on compliance for major federal programs: Unmodified

Any audit findings disclosed that are required to be reported in accordance with 2 CFR part 200, subpart E of the Uniform Guidance? yes no

Identification of major federal programs:

Federal Programs:

Federal Assistance Listing Number	Name of Federal Program
93.568	Low Income Home Energy Assistance Program

Dollar threshold used to distinguish between type A and type B Federal programs \$ 750,000

Auditee qualified as low-risk auditee for federal purposes? yes no

**PINELLAS COUNTY URBAN LEAGUE, INC. AND AFFILIATES
SCHEDULE OF FINDINGS AND QUESTIONED COSTS - CONTINUED
FOR THE YEAR ENDED DECEMBER 31, 2022**

Part II - Schedule of Consolidated Financial Statement Findings

This section identifies the significant deficiencies, material weakness, and instances of noncompliance related to the consolidated financial statements that are required to be reported in accordance with *Government Auditing Standards*.

There were no reportable findings.

Part III - Federal and State Award Findings and Questioned Costs

This section identifies the significant deficiencies, material weakness, and instances of noncompliance, including questioned costs, related to the audit of major federal programs, as required to be reported by the Uniform Guidance.

There were no reportable findings.

Summary Schedule of Prior Audit Findings

A Summary Schedule of Prior Audit Findings is not necessary since there were no prior audit findings related to a major federal program.

SUPPLEMENTARY INFORMATION



Oldsmar / Tampa / St. Petersburg

727-785-4447
813-498-1294
727-784-5491 Fax

www.pdr-cpa.com

INDEPENDENT AUDITOR'S REPORT ON SUPPLEMENTARY INFORMATION

To the Board of Directors
Pinellas County Urban League, Inc. and Affiliates

We have audited the consolidated financial statements of Pinellas County Urban League, Inc. and Affiliates (collectively, the Organization), as of and for the years ended December 31, 2022 and 2021, and our report thereon dated June 29, 2023, which expressed an unmodified opinion on those consolidated financial statements, appears on pages 3 - 5. Our audits were conducted for the purpose of forming an opinion on the consolidated financial statements as a whole. The supplementary information in the consolidating statement of financial position and consolidating statement of activities as of and for the year ended December 31, 2022 is presented for purposes of additional analysis and is not a required part of the consolidated financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the consolidated financial statements. The information has been subjected to the auditing procedures applied in the audits of the consolidated financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the consolidated financial statements or to the consolidated financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the information is fairly stated in all material respects in relation to the consolidated financial statements as a whole.

This report is intended solely for the information and use of the Organization's management and Board of Directors and is not intended to be and should not be used by anyone other than those specified parties.

PDR CPAs + ADVISORS

Oldsmar, Florida
June 29, 2023

**PINELLAS COUNTY URBAN LEAGUE, INC. AND AFFILIATES
CONSOLIDATING STATEMENT OF FINANCIAL POSITION
DECEMBER 31, 2022**

<u>ASSETS</u>	Pinellas County Urban League, Inc.	Pinellas Urban Properties and Services, Inc.	Pinellas Urban Properties and Services II, Inc.	Eliminations	Total
Current Assets					
Cash and cash equivalents	\$ 6,796,042	\$ 13,999	\$ 56,456	\$ -	\$ 6,866,497
Grants and contracts receivable, net	2,086,847	-	-	-	2,086,847
Related party receivable	53,685	-	-	(53,685)	-
Other receivable	29,804	-	-	-	29,804
Prepaid expenses and other current assets	7,894	6,313	-	-	14,207
Total current assets	8,974,272	20,312	56,456	(53,685)	8,997,355
Property and equipment, net	-	128,704	49,053	-	177,757
Other Assets					
Property held for resale	14,500	-	-	-	14,500
Total Assets	<u>\$ 8,988,772</u>	<u>\$ 149,016</u>	<u>\$ 105,509</u>	<u>\$ (53,685)</u>	<u>\$ 9,189,612</u>
<u>LIABILITIES AND NET ASSETS</u>					
Current Liabilities					
Accounts payable	\$ 1,090,188	\$ 191	\$ -	\$ -	\$ 1,090,379
Accrued expenses	170,552	-	-	-	170,552
Due to related party	-	-	53,685	(53,685)	-
Deferred grant revenue	402,621	-	-	-	402,621
Total current liabilities	1,663,361	191	53,685	(53,685)	1,663,552
Net Assets					
Without donor restrictions	7,324,838	148,825	51,824	-	7,525,487
With donor restrictions	573	-	-	-	573
Total net assets	<u>7,325,411</u>	<u>148,825</u>	<u>51,824</u>	<u>-</u>	<u>7,526,060</u>
Total Liabilities and Net Assets	<u>\$ 8,988,772</u>	<u>\$ 149,016</u>	<u>\$ 105,509</u>	<u>\$ (53,685)</u>	<u>\$ 9,189,612</u>

See independent auditor's report on supplementary information

PINELLAS COUNTY URBAN LEAGUE, INC. AND AFFILIATES
CONSOLIDATING STATEMENT OF ACTIVITIES
YEAR ENDED DECEMBER 31, 2022

	Pinellas County Urban League, Inc.	Pinellas Urban Properties and Services, Inc.	Pinellas Urban Properties and Services II, Inc.	Eliminations	Total
Operating Support and Revenue					
Federal, state, and local grants	\$ 11,597,372	\$ -	\$ -	\$ -	\$ 11,597,372
Memberships and contributions	6,034,296	-	-	-	6,034,296
Progress Energy Incentive	21,858	-	-	-	21,858
Foundation grants	155,265	-	-	-	155,265
Contributed nonfinancial assets	269,099	-	-	-	269,099
Investment income	20,330	-	-	-	20,330
Miscellaneous revenue	39,279	112,814	-	(140,109)	11,984
Special events, net of direct expense of \$55,175	39,973	-	-	-	39,973
Total operating support and revenue	18,177,472	112,814	-	(140,109)	18,150,177
Operating Expenses					
Program services:					
Energy Assistance and Weatherization	7,462,539	-	-	(55,272)	7,407,267
Urban Senior Job Program	2,425,898	-	-	(8,596)	2,417,302
Crime Prevention/Family and Youth Services	223,802	-	-	(29,083)	194,719
Financial Empowerment Center	141,834	-	-	-	141,834
Other programs	885,457	139,245	12,212	(40,361)	996,553
Total program services	11,139,530	139,245	12,212	(133,312)	11,157,675
Supporting services:					
Management and general	667,192	-	-	(6,797)	660,395
Fundraising	5,924	-	-	-	5,924
Total supporting services	673,116	-	-	(6,797)	666,319
Total operating expenses	11,812,646	139,245	12,212	(140,109)	11,823,994
Change in Net Assets	6,364,826	(26,431)	(12,212)	-	6,326,183
Other Changes - Revenue (Expense)					
Gain on sale of property	-	-	69,498	-	69,498
Change in Net Assets from Operations	6,364,826	(26,431)	57,286	-	6,395,681
Net Assets at Beginning of Year	960,585	175,256	(5,462)	-	1,130,379
Net Assets at End of Year	\$ 7,325,411	\$ 148,825	\$ 51,824	\$ -	\$ 7,526,060

See independent auditor's report on supplementary information



CERTIFICATE OF LIABILITY INSURANCE

DATE (MM/DD/YYYY)

9/25/2023

THIS CERTIFICATE IS ISSUED AS A MATTER OF INFORMATION ONLY AND CONFERS NO RIGHTS UPON THE CERTIFICATE HOLDER. THIS CERTIFICATE DOES NOT AFFIRMATIVELY OR NEGATIVELY AMEND, EXTEND OR ALTER THE COVERAGE AFFORDED BY THE POLICIES BELOW. THIS CERTIFICATE OF INSURANCE DOES NOT CONSTITUTE A CONTRACT BETWEEN THE ISSUING INSURER(S), AUTHORIZED REPRESENTATIVE OR PRODUCER, AND THE CERTIFICATE HOLDER.

IMPORTANT: If the certificate holder is an ADDITIONAL INSURED, the policy(ies) must have ADDITIONAL INSURED provisions or be endorsed. If SUBROGATION IS WAIVED, subject to the terms and conditions of the policy, certain policies may require an endorsement. A statement on this certificate does not confer rights to the certificate holder in lieu of such endorsement(s).

PRODUCER Wallace, Welch & Willingham P.O. Box 33020 St. Petersburg FL 33733	CONTACT NAME: Certificates/Commercial Lines PHONE (A/C. No. Ext): 727-522-7777 E-MAIL ADDRESS: certificates@w3ins.com		FAX (A/C. No.): 727-521-2902													
	<table border="1"> <thead> <tr> <th>INSURER(S) AFFORDING COVERAGE</th> <th>NAIC #</th> </tr> </thead> <tbody> <tr> <td>INSURER A : Hiscox Insurance Co., Inc.</td> <td>10200</td> </tr> <tr> <td>INSURER B : AmeriTrust Ins. Co.</td> <td>10665</td> </tr> <tr> <td>INSURER C : Star Insurance Company</td> <td>18023</td> </tr> <tr> <td>INSURER D : Technology Insurance Company, Inc.</td> <td>42376</td> </tr> <tr> <td>INSURER E : Munich Reinsurance Company</td> <td>12017</td> </tr> <tr> <td>INSURER F :</td> <td></td> </tr> </tbody> </table>			INSURER(S) AFFORDING COVERAGE	NAIC #	INSURER A : Hiscox Insurance Co., Inc.	10200	INSURER B : AmeriTrust Ins. Co.	10665	INSURER C : Star Insurance Company	18023	INSURER D : Technology Insurance Company, Inc.	42376	INSURER E : Munich Reinsurance Company	12017	INSURER F :
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COVERAGES

CERTIFICATE NUMBER: 1965803476

REVISION NUMBER:

THIS IS TO CERTIFY THAT THE POLICIES OF INSURANCE LISTED BELOW HAVE BEEN ISSUED TO THE INSURED NAMED ABOVE FOR THE POLICY PERIOD INDICATED. NOTWITHSTANDING ANY REQUIREMENT, TERM OR CONDITION OF ANY CONTRACT OR OTHER DOCUMENT WITH RESPECT TO WHICH THIS CERTIFICATE MAY BE ISSUED OR MAY PERTAIN, THE INSURANCE AFFORDED BY THE POLICIES DESCRIBED HEREIN IS SUBJECT TO ALL THE TERMS, EXCLUSIONS AND CONDITIONS OF SUCH POLICIES. LIMITS SHOWN MAY HAVE BEEN REDUCED BY PAID CLAIMS.

INSR LTR	TYPE OF INSURANCE	ADDL INSD	SUBR WVD	POLICY NUMBER	POLICY EFF (MM/DD/YYYY)	POLICY EXP (MM/DD/YYYY)	LIMITS
B	<input checked="" type="checkbox"/> COMMERCIAL GENERAL LIABILITY <input type="checkbox"/> CLAIMS-MADE <input checked="" type="checkbox"/> OCCUR <input checked="" type="checkbox"/> *Abuse & Molesta GEN'L AGGREGATE LIMIT APPLIES PER: <input checked="" type="checkbox"/> POLICY <input type="checkbox"/> PRO-JECT <input type="checkbox"/> LOC OTHER:	Y		FITGL376232023	6/1/2023	6/1/2024	EACH OCCURRENCE \$ 1,000,000 DAMAGE TO RENTED PREMISES (Ea occurrence) \$ 1,000,000 MED EXP (Any one person) \$ 10,000 PERSONAL & ADV INJURY \$ 1,000,000 GENERAL AGGREGATE \$ 3,000,000 PRODUCTS - COMP/OP AGG \$ 3,000,000 \$
B	<input checked="" type="checkbox"/> AUTOMOBILE LIABILITY <input checked="" type="checkbox"/> ANY AUTO <input type="checkbox"/> OWNED AUTOS ONLY <input type="checkbox"/> SCHEDULED AUTOS <input checked="" type="checkbox"/> HIRED AUTOS ONLY <input checked="" type="checkbox"/> NON-OWNED AUTOS ONLY			FITAU376232023	6/1/2023	6/1/2024	COMBINED SINGLE LIMIT (Ea accident) \$ 1,000,000 BODILY INJURY (Per person) \$ BODILY INJURY (Per accident) \$ PROPERTY DAMAGE (Per accident) \$ \$
	<input type="checkbox"/> UMBRELLA LIAB <input type="checkbox"/> OCCUR <input type="checkbox"/> EXCESS LIAB <input type="checkbox"/> CLAIMS-MADE DED RETENTION \$						EACH OCCURRENCE \$ AGGREGATE \$ \$
C	<input checked="" type="checkbox"/> WORKERS COMPENSATION AND EMPLOYERS' LIABILITY ANY PROPRIETOR/PARTNER/EXECUTIVE OFFICER/MEMBER EXCLUDED? (Mandatory in NH) If yes, describe under DESCRIPTION OF OPERATIONS below	Y/N N	N/A	FITWC376232023	6/1/2023	6/1/2024	<input checked="" type="checkbox"/> PER STATUTE <input type="checkbox"/> OTH-ER E.L. EACH ACCIDENT \$ 2,000,000 E.L. DISEASE - EA EMPLOYEE \$ 2,000,000 E.L. DISEASE - POLICY LIMIT \$ 2,000,000
E A D	Directors & Officers Crime Cyber Liability			FITDO376232023 FITCR376232023 TCL172880900	6/1/2023 6/1/2023 10/12/2022	6/1/2024 6/1/2024 10/12/2023	Limit Limit/Deductible Limit/Deductible \$2,000,000 \$250,000/\$2500 \$1,000,000/\$5,000

DESCRIPTION OF OPERATIONS / LOCATIONS / VEHICLES (ACORD 101, Additional Remarks Schedule, may be attached if more space is required)

*Policy #FITGL376232023 Additional Coverage:
 Professional Liability (Occurrence): \$1,000,000 Each Claim/ \$3,000,000 General Aggregate
 Abuse & Molestation Liability (Occurrence): \$1,000,000 Each Claim/ \$2,000,000 General Aggregate
 Employee Benefits Liability (Claims-Made/ Retro Date 5/31/2004): \$1,000,000 Each Claim/ \$3,000,000 General Aggregate
 Pinellas Community Foundation is additional insured with respect to the General Liability if required by written contract, subject to terms, conditions, and exclusions of the policy.

CERTIFICATE HOLDER**CANCELLATION**

Pinellas Community Foundation
 17755 US Highway 19 N, Suite 150
 Clearwater FL 33764

SHOULD ANY OF THE ABOVE DESCRIBED POLICIES BE CANCELLED BEFORE THE EXPIRATION DATE THEREOF, NOTICE WILL BE DELIVERED IN ACCORDANCE WITH THE POLICY PROVISIONS.

AUTHORIZED REPRESENTATIVE

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