

Application Form

Organization Information

Brief Project Descriptor

Please briefly describe this organization's request.

If you have previously applied for a Small Purchase and would like your previous request copied over to update and submit for consideration in Round Two, please contact Rose Cervantes. Due to the current inflationary environment, you will need to obtain new bids/estimates for your proposed purchases regardless of a prior submission. The new request amount must also fit within the maximum request amounts for Round Two.

If you would like to complete this application in Word first and copy your answers over later, use the following link: [Download Application](#)

The evaluation rubric that will be used to score your request can be downloaded [here](#).

Please pay attention to character limits while working on your draft. These limits include spaces.

Organization Name*

Pinellas County Urban League

Proposal Name*

Please choose a short name to identify this project within the grant portal:

PCUL Computer Refresh

EIN*

59-1665523

Incorporation Year*

What year did your organization incorporate? This will be the year listed on your determination letter from the Internal Revenue Service.

1978

Organizational Mission Statement*

What is your organization’s mission statement? This should be no longer than one or two sentences.

The agency's mission is to help African-Americans and others in underserved communities achieve their highest true social parity, economic self- reliance, power, and civil rights.

Unique Entity ID (SAM)

Please provide your organization's Unique Entity ID number. This is a specific number used by the federal government to identify your organization. **This is different from a DUNS number, which the federal government no longer uses.**

If you do not have a Unique Entity ID number, you can create an account on SAM.gov and apply for one here (it is free and may take 3-4 days for approval): <https://sam.gov/content/home>

This field is optional as to not stop a qualifying organization from applying. **However**, a Unique Entity ID number will be required if your organization is approved for a grant. Your organization should apply for a number now if it does not yet have one.

Character Limit: 12

X5ECCAJYYMF4

Annual Operating Budget Size*

Please provide the amount of your annual operating budget, (expenditures only) for your entire organization.

\$8,049,824.00

Parent Non-Profit/Subsidiaries*

If your organization has a parent non-profit that has multiple subsidiaries, will multiple subsidiaries be applying in this process?

Example

Better Tomorrow is the parent non-profit of three organizations. Two of those organizations want to apply in this process. Both would select "Yes" on this question.

No

Amount Requested (Annual Operating Budget > \$500,000)

Amount Requested (Annual Operating Budget > \$500,000)*

Because your annual operating budget is over \$500,000, the maximum grant request for your organization is \$150,000.

\$75,335.00

Request Specifics

Priority Areas*

For Round 2 of this funding process, the ARPA Nonprofit Capital Project Fund is prioritizing organizations that offer programming, and whose capital purchase is related to, the following areas:

- Individuals with Disabilities
- Food Security
- Specialized Healthcare
 - o Mental Health
 - o Dental Care
 - o Substance Use Disorders
- Housing

Not offering programming in these areas does not disqualify you from applying. However, this prioritization will result in 10 bonus points being awarded to eligible requests when scored.

Does your organization and its proposed capital purchase fit into one of these areas?

Yes

Organization Programmatic Background*

Please describe the programming your organization offers to the community and the length of time it has been doing so. What does your organization **do** and **how long** has it been doing it?

If you have indicated above that your programming and proposed purchase fit into the priority areas for this funding round, please be sure to describe the relevant programming.

The Pinellas County Urban League has been serving the community for over 45 years. The agency's mission is to help African-Americans and others in underserved communities achieve their highest true social parity, economic self-reliance, power, and civil rights. The League promotes economic empowerment through education and job training, housing and community development, workforce development, entrepreneurship, health, and quality of life.

We accomplish this by providing programs that enhance personal growth skills, job readiness training, financial literacy education, entrepreneurship development opportunities, civic engagement initiatives, and a variety of other services that meet the needs of hardworking families.

In order to continue providing valuable services to the community, the Pinellas County Urban League requires up-to-date technology. Currently, some of the computers are outdated and barely able to handle the demands of modern operating systems and software, hindering productivity and the ability to serve clients. Specifically, The Housing department will be able to track client applications more efficiently, reducing response times and frustrations, and enabling more clients to apply for services. A computer refresh will provide a significant improvement (30%) in process productivity for all employees, enabling PCUL to better achieve its mission.

Community Need*

Please describe the community need that exists for your programming. If you are able to cite quantitative, local data, that will strengthen your proposal.

The Pinellas County Urban League serves all of Pinellas County and we fully understand the needs of the county and have programs in place to address economic, housing, education and health disparities. For example, according to data from the U.S. Census Bureau, the poverty rate in Pinellas County was 11.2% in 2019, which was slightly higher than the state average of 10.7%. The county's poverty rate has decreased slightly in recent years, but still remains a significant issue. (Source: <https://www.census.gov/quickfacts/pinellascountyflorida>) Black residents in Pinellas County face significant disparities in many areas. For example, according to a 2020 report by the Pinellas County Urban League, the median income for Black households in the county is \$39,405, compared to \$60,400 for white households. (Source: <https://pcul.org/wp-content/uploads/2020/06/PCUL-STATE-OF-BLACK-PINELLAS-2020.pdf>)

With the new computers, the Economic Development department will offer individualized support to program participants, providing online career counseling and job-seeking support that will help more community members access employment opportunities. The new computers will also enable the Pinellas County Urban League to offer more skills training programs, such as workshops and seminars, that are critical to helping individuals gain the skills they need to succeed in the workforce.

The Pinellas County Urban League's Education Department has a focused initiative to reduce poverty and reduce the drop out rate for young adults. For example, the poverty rate for children under age 18 in Pinellas County was 14.6%. (Source: <https://www.census.gov/quickfacts/pinellascountyflorida>)

Even though graduation rates have improved for the economically disadvantaged, almost 20% still drop out. New computers in our computer lab will support our efforts to match employers to youth job skills and help to identify gaps in training and education to prepare our youth for jobs of the future.

Negative Economic Impact on Organization*

The following question is the keystone of a strong application in this process. If your organization cannot demonstrate a negative economic impact from the pandemic, your application will not qualify for committee review. If you are uncertain about what constitutes negative economic impact or how to demonstrate it, please contact PCF staff for technical assistance.

Describe your organization's negative economic impact arising from the COVID-19 pandemic. Examples could include:

- Inflationary pressures
- A reduction in revenue since the onset of the pandemic
- An increase in pandemic-related revenue that is restricted, or otherwise does not permit the purchase of capital assets
- The use of reserves for pandemic-related unbudgeted expenses
- Allocation of resources to meet a pandemic-related increase in demand for services, which results in a lack of resources to purchase capital assets
- A need for additional capital assets to adapt operations to accommodate health and safety guidelines by the CDC

You have the option to upload supporting documentation regarding negative economic impact. However, please limit your upload to no more than five pages.

The Pinellas County Urban League is organized into 4 primary areas of support: Economic Development, Housing, Education and Health. The largest impact was measured in the Economic Development and Housing areas due to reallocation of resources to meet pandemic-related increases in demand for services, which resulted in a lack of resources to purchase capital assets.

Funded by the United Way Suncoast, our Economic Development Career Connection Center provides supportive services to clients who are unemployed or underemployed to obtain employment. Local employers frequently reach out to the Urban League to assist them with their employment needs. The program provides job referrals by matching clients' educational levels with job requirements. As depicted in the chart below, our career connection department has seen a 41% increase in clients served between 2019 and 2022.

The Housing Low-Income Home Energy Assistance Program (LIHEAP) provides assistance to low-income households in meeting the costs of home heating and cooling. The majority of the funds are used for energy payment assistance. This is a federally funded program administered by the Florida Department of Economic Opportunity. Our LIHEAP program serves the entire Pinellas County, Florida. Prior to COVID, the response time to complete payment assistance was 7 to 10 days. The Average time to provide assistance has now increased to 15 to 30 days due to the surge in applications.

The Housing Weatherization Assistance Program is funded by the Florida Department of Economic Opportunity and helps to reduce the heating and cooling costs for low-income families by improving the energy efficiency of their home. Professionally trained weatherization crews perform on-site home energy audits using state of the art equipment to identify outside air drafts, and provides interventions such as replacements of hot water heaters, doors, windows, attic installation, etc. The response time for the program assistance prior to COVID was 3 months. The current response time is 6 months due to application processing surge.

| Impact Area | 2015 | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 | 2022 |
|-------------------|------|------|------|------|------|------|------|---------|
| Career Connection | 426 | 305 | | 508 | 605 | 583 | | 656 823 |

HOUSING

| | | | | | | | | |
|----------------|------|------|------|------|------|--|------|------|
| LIHEAP | 5122 | 5122 | 4959 | 5749 | 5470 | | 4936 | 6723 |
| Weatherization | 30 | 38 | 35 | 38 | 39 | | 28 | 55 |

Proposal Description*

The American Rescue Plan Act requires a request that is reasonable and proportional to the level of economic impact your organization experienced. This means the request you describe below should not be greater than the economic harm your organization has suffered.

Please describe your purchase proposal and address the following:

- What will you be purchasing with these funds?
- What is the estimated lifespan of the purchase/improvement?

- How does it address the negative economic harm you described in the previous question?

The Pinellas County Urban League is in need of a computer refresh. Currently, some of the computers are outdated and barely able to handle the demands of modern operating systems and software, hindering productivity and the ability to serve clients.

This computer refresh project will improve productivity and efficiency, allowing the organization to serve more clients, particularly those who need assistance. The Housing department will be able to track client applications more efficiently, reducing response times and frustrations, and enabling more clients to apply for services. The Education department will be able to offer additional resources and technology to support the GED program, providing education and training to help individuals achieve their high school equivalency diploma. The Economic Development department will provide online career counseling and individual job-seeking support, while the Health department will provide one-on-one support for Affordable Care Act navigation.

The proposed computer refresh will include 25 computers for staff, 8 computers for the computer lab and 3 Video Conferencing rooms. The project includes initial computer setup, migrate/configure all user profiles, install all business applications, install all peripherals and printers and launch the new client Fast track application sw. This investment in new technology will also advance skills and training for all employees, providing exposure to more applications and the entire Office 365 suite.

The funds will be used to purchase 36 Small Factor Computers, 62 monitors, IT Professional Services to install all work stations and new FASTRACK software to improve client application tracking. Each of the 25 Pinellas County Urban Employees will receive a new computer and dual monitor. Eight computers with a single monitor will be placed in the computer lab and the final 3 computers with a single monitor will be used in conference rooms. Only one conference room needs a new monitor.

The computer upgrade is necessary to ensure that the Pinellas County Urban League can continue to provide valuable services to the community, promote economic empowerment, and achieve their goals.

Guiding Principles - Client Impact*

The American Rescue Plan Act, which provides the funding for this grant program, aims to ensure an equitable recovery from the COVID-19 pandemic. According to federal guidance, the term "equity" is defined as:

The consistent and systematic fair, just, and impartial treatment of all individuals, including individuals who belong to underserved communities that have been denied such treatment, such as Black, Latino, and Indigenous and Native American persons, Asian Americans and Pacific Islanders and other persons of color; members of religious minorities; lesbian, gay, bisexual, transgender, and queer (LGBTQ+) persons; persons with disabilities; persons who live in rural areas; and persons otherwise adversely affected by persistent poverty or inequality.

One of the guiding principles of this fund is that it will apply a lens of equity to ensure the needs of specified priority populations are met.

Will this purchase benefit the community members defined above that have experienced disproportionate negative impacts from the COVID-19 pandemic? If so, how?

The agency's mission is to help African-Americans and others in underserved communities achieve their highest true social parity economic self-reliance, power, and civil rights. The League provides programs and services in four main areas: Economic Development, Health, Education, and Housing.

One board member, challenged by an associate on why the League matters, offered the following: "By its holistic approach of elevating both the individual and the family needs, the League helps to increase the knowledge and skills that could lead to economic advancement while, at the same time, helping to lower the potential for people forced by conditions to resort to crime and the need for incarceration."

The goal of the Weatherization Assistance Program is to reduce energy costs for low-income families, particularly the elderly, disabled and those with children under age 12, and households with a high energy burden (repeated high utility bills) by improving the energy efficiency of their homes while ensuring their health and safety. One of our disabled clients wrote:

"I'd like to give Brenda Chambliss, Program Administrator for the Weatherization Program a thank you so very much for all your kindness to you and the construction workers that installed my new air conditioner system. Everyone was very professional and courteous with being safe during this COVID-19. Thanks again for all you do for disabled seniors."

The Low Income Home Energy Assistance Program (LIHEAP) which helps qualified individuals meet the high cost of energy by paying a portion of their energy bill was started in 1992. One of our LIHEAP wrote:

"I would like to thank Ms Miller and the entire staff at the Urban League for going above and beyond their job duties. Ms Miller brought tears to my eyes...she showed she really care for us and loves her job. I would be in a very bad place if she wasn't the person she is. May God continue to bless all of you!!! Thank You!"

Number Served*

How many people will directly benefit from this capital purchase annually?

12000

Unduplicated vs. Duplicated*

Is the number indicated above duplicated or unduplicated?

Duplicated: A client is counted each time they access services

Unduplicated: A client is counted once, regardless of the number of times they access services

Example: ABC Food Bank operates two mobile food pantries, one in Clearwater and one in St. Petersburg. Taylor, a Pinellas County resident, goes to both food pantries. If ABC Food Bank counts Taylor's visit TWICE, it is **duplicated**. If ABC Food Bank counts Taylor's visit ONCE, it is **unduplicated**.

Unduplicated

Other (Explanation Required)

If you selected "Other" in the previous question, please explain how your organization determined the number of clients that will benefit from the proposed capital purchase.

Geographic Impact & Priority Populations

The ARPA Nonprofit Capital Project Fund seeks to offset the negative economic impact Pinellas nonprofits faced due to the COVID-19 pandemic. Organizations who serve disproportionately impacted communities will be considered as serving a priority population. There are several ways to determine if your clients were disproportionately impacted.

Examples of disproportionately impacted communities include those who:

- Live in a Qualified Census Tract (QCTs)
 - o Defined by U.S. Department of Housing and Urban Development (HUD)

- o U.S. Treasury guidance prioritizes use of ARPA funds within QCTs
 - o To assess if your organization serves or is headquartered in a QCT, use the following link: https://www.huduser.gov/portal/sadda/sadda_qct.html
In the top right-hand corner, choose the state of Florida and Pinellas County. Then on the left-hand side of the screen, click the box next to “Color QCT Qualified Tracts.” The QCT zones are denoted in purple. You can also map your address by adding it into the address box at the top to see if your location is inside the zones.
- Low- and moderate-income household and communities
 - Households that qualify for federal assistance programs, such as SNAP and TANF
 - Historically marginalized communities (BIPOC communities, persons with disabilities, LGTBQ+, religious minorities, and other communities that fit in the Equity definition provided on the ARPA website and application)

Benefits and Geography of Purchase*

Please describe the following:

1. The communities/clients that will benefit from this capital purchase, and whether they were disproportionately impacted by the pandemic according to the examples above.
2. The geographic areas in which this capital purchase will be put into use. Be as specific as possible.

The Qualified Census Tract Data shows areas including Childs Park, Bartlett Park, South St Petersburg east and west of US 19 are focus areas that meet the requirements of QCT. The Pinellas County Urban League’s facility is not located in a Qualified Census Tract, however, 85 – 95% of Housing Services clients served are from a Qualified Census Tract. These services include Low Income Housing Energy Assistance and Weatherization. Additionally, in an effort to provide additional ease of access to our services, The Pinellas County Urban League partnered with other organizations to gain access to remote sites in QCT areas.

In order to continue providing valuable services to the community, the Pinellas County Urban League requires up-to-date technology. The new computers will improve productivity and efficiency by 30%, allowing the organization to serve more clients, particularly those who need assistance in paying their utilities. The Housing department will be able to track client applications more efficiently, reducing response times by 50%.

The Education Department at the Pinellas County Urban League has a focused initiative to improve poverty and reduce the drop out rate for young adults. New computers in our computer lab will support our efforts to match employers to youth job skills and help identify gaps in training and education to prepare our youth for jobs of the future. Our goal is to offer programs that will help reduce poverty and reduce the drop rate in Pinellas County with a focus on QCT areas.

Additionally, the investment in new technology will allow the Pinellas County Urban League to conduct more efficient and effective board meetings, reducing time and expenses. Reliable video conferencing will enable the organization to connect with more stakeholders and partners, improving collaboration and increasing access to resources. The investment in new computers will also advance skills and training for internal employees, providing exposure to more applications and the entire Office 365 suite. This will enable the Pinellas County Urban League to attract and retain top talent, benefiting the organization and the community it serves.

In summary, the proposed computer refresh for the Pinellas County Urban League will significantly benefit the community, promote economic empowerment, achieve parity, power, and civil rights for African-Americans and other underserved populations, and support education and job training programs.

Headquarters Location*

Please provide your organization's headquarters address as it appears on your Sunbiz account. To check your Sunbiz registration, you may search here: <https://dos.myflorida.com/sunbiz/search/>

333 31st Street North St Petersburg, Fl 33713

QCT Determination - Headquarters*

Is this organization headquartered in a QCT?

Further determination required

Community Connection

PCF understands the value of authentic and diverse representation in philanthropy and in Pinellas County. To this end, we ask demographic and representation questions to gauge the human impact your organization has on the communities you serve.

PCF has generalized the demographic data questions more than it has in other processes because of the public nature of this process. PCF understands that identity disclosure can be a sensitive matter and wants to respect your organization's board and staff. If your organization feels comfortable sharing more detailed demographic information, it may do so in the "Community Representation and Connection" section.

Community Representation and Connection*

Describe how your organization is representative of, or has authentic connections to, the community your proposal seeks to serve. You can list other community-based organizations that work on programming with you and/or list examples of your work within this community.

If your staff, board, executive leadership, or long-term volunteers have personal identities or experiences that allow for a meaningful connection with your clients, please feel free to describe this connection below. When possible, please use internal data or specific details to describe how your organization is representative and connected to the communities you serve.

Pinellas County Urban League has been a vital part of the community for 45 years, working tirelessly to assist African-Americans and other underserved populations achieve economic self-reliance and civil rights. Our program and service goals are to increase economic empowerment through education, job training, housing and community development, workforce development, entrepreneurship, health, and quality of life. The Pinellas County Urban League is intentional to ensure the goals and values of our staff, board, executive team, volunteers and partners are aligned to our mission.

Our community partners, connections and representatives include:

- The Pinellas County Urban League has partnered with the United Way Suncoast for the past 45 years addressing barriers to employment. The United Way Suncoast funds our Career Connection Center and provides resources and support services to clients who are unemployed or underemployed to obtain employment.
- The St. Petersburg/Pinellas County Housing Authority has established a strong working relationship with the Pinellas County Urban League and is dedicated to creating, providing and increasing high quality housing opportunities in Pinellas County through effective and responsive management and responsible stewardship of public and private funds. We refer a number of our clients to the Housing for long term assistance.

- The Pinellas County Urban Leagues supports and has partnered with the High Point Neighborhood Family Center in its mission to provide impactful services in the mid Pinellas County area. PCUL has partnered with HPNFC for youth expansion opportunities.
- On a larger scale we have established impactful partnerships with the Florida Department of Economic Opportunity, the City of St. Petersburg, the Pinellas Opportunity Council, and the Foundation for a Healthy St. Petersburg to help address the wide range of socio-economic barriers faced in African American and other underserved communities through Pinellas County.
- Other partnerships as it relates to the impact of our board of directors include Duke Energy, JP Morgan Chase, St. Petersburg College, and the University of South Florida.

Leadership Demographics - Board Membership*

Do your board members consider themselves a member of one or more of the following populations? Check all that apply.

- BIPOC defined as Black, Latino, and Indigenous and Native American persons, Asian Americans and Pacific Islanders and other persons of color
- LGBTQ+ (Lesbian, Gay, Bisexual, Transgender, Queer+)
- Neurodiverse/physically disabled. Neurodiversity is defined as “the range of differences in individual brain function and behavioral traits, regarded as part of normal variation in the human population.” Examples of neurodiversity include autism spectrum disorders, ADHD, and dyslexia.

BIPOC

Leadership Demographics - Executive Level Leadership Team*

Does your executive leadership team consider themselves a member of one or more of the following populations? Check all that apply.

- BIPOC defined as Black, Latino, and Indigenous and Native American persons, Asian Americans and Pacific Islanders and other persons of color
- LGBTQ+ (Lesbian, Gay, Bisexual, Transgender, Queer+)
- Neurodiverse/physically disabled. Neurodiversity is defined as “the range of differences in individual brain function and behavioral traits, regarded as part of normal variation in the human population.” Examples of neurodiversity include autism spectrum disorders, ADHD, and dyslexia.

If your organization is volunteer-run and does not have an executive leadership team, please select "Not applicable."

BIPOC

Leadership Demographics - CEO/Executive Director*

Does your CEO/Executive Director consider themselves a member of one or more of the following populations? Check all that apply.

- BIPOC defined as Black, Latino, and Indigenous and Native American persons, Asian Americans and Pacific Islanders and other persons of color
- LGBTQ+ defined as Lesbian, Gay, Bisexual, Transgender, Queer+
- Neurodiverse/physically disabled. Neurodiversity is defined as “the range of differences in individual brain function and behavioral traits, regarded as part of normal variation in the human population.” Examples of neurodiversity include autism spectrum disorders, ADHD, and dyslexia.

If your organization is volunteer-run and does not have an executive leader, please select "Not applicable."

BIPOC

Proposal Costs

Please upload current verifiable bids, estimates, or price lists [from your potential vendor(s)]. These bids must be dated within the past 60 days. *Please ensure there is a date noted on the bid or some annotation as to when you obtained these estimates/bids.*

- If your purchase is BELOW \$75,000, you must upload TWO verifiable bids or estimates for the proposed purchases.
- If your purchase is ABOVE \$75,000, you must upload THREE verifiable bids or estimates for your proposed purchases.

This can be as simple as screenshots from Amazon or Best Buy (though PCF does not endorse or recommend any specific vendor) or may be from specialized vendors that sell your proposed purchase. If you have concerns regarding bids or estimates, please reach out to PCF staff.

Please note if you submitted a proposal in the first round of funding for Small Capital Purchases, you will be required to submit new bids for an accurate cost estimation in the current market.

If you need assistance compressing files, please email Rose Cervantes at rcervantes@pinellascf.org.

Bid/Estimate #1*

PDF files are accepted.

US_QUOTE_3000135177002.5.pdf

Bid/Estimate #2*

PDF files are accepted.

Atlas_Professional_Services.012936.v1.13.pdf

Bid/Estimate #3

PDF files are accepted.

Sole Source*

In some cases, a proposed small purchase is only available from a single vendor, and as such, only one bid/estimate can be uploaded. If this is the case for your organization, please explain in the field below, and contact Rose Cervantes at rcervantes@pinellascf.org.

Otherwise, write "N/A" below.

The Pinellas County Urban League has a preferred supplier relationship with Dell to provide computers. We also have a contract with Atlas Professional Services to provide IT support. Hence, only one bid provided.

Related Parties*

Are any of the contractors/vendors that have provided bids/estimates a related party to your organization?

Examples of Related Parties

- A board member that owns the contracting company that provided a bid
- The relative of a director, officer, or executive team member owns a company that provided an estimate
- The CEO of the applying organization has a financial interest in the construction company providing a bid

If yes, identify the vendor and describe the relationship.

If no, write "No related parties below."

No Parties Related

Budget Summary*

Please use THIS TEMPLATE to indicate costs and any cash match your organization may have for the proposed purchases. Note: this spreadsheet will automatically round numbers to make it easier to read for committee members.

If you submitted a proposal in the first round of funding for Small Capital Purchases, you will be required to submit a new budget for an accurate cost breakdown in the current market. Additionally, this round of funding there is less available monies, and the max award request has decreased.

Please note that indirect costs are not permitted for small purchases.

If you have additional notes to add to your budget summary, you may do so in the text box below.

ARPA-Budget-PCUL Computer Refresh-Small-Purchases.xlsx

Other Funding Sources*

Please describe any other funding not already mentioned that your organization has applied for or obtained for this purchase.

This includes but is not limited to Community Block Development Grants (CBDG), local government grants (including Tourist Development Council funding), foundation grants, and private donors (you do not need to

disclose donor identities but simply indicate the amount raised for this purchase). This includes any matching grants or in-kind contributions you may have obtained.

Please be sure these other funding sources are represented in the "Applicant Match" column in the budget summary uploaded above.

N/A

Changes in Operating Costs*

Please answer this question based on the descriptions below:

- If this project **increases** ongoing operational costs (programmatic, operating maintenance or other costs), how will you compensate for the difference?
- If this purchase **decreases** ongoing operating costs, how will it do so?
- If this purchase **does not affect** operating costs, please note so below.

This project does not affect operating costs for Housing and Economic Development as the programs have funding limits. However, the positive impact will be seen in response time improvements from digitizing some of the manual processes and lower application processing times to serve more clients. Weatherization applications are currently processed by paper only. New computers will be used to train and learn to use digital applications.

Corrective and Investigative Action/Grant Recall

In the past three (3) years, has your organization or any affiliated parties with your organization had any of the following occur:

1. Been under legal investigation by a local, state, or federal institution?
2. Been placed on a corrective action plan by a funder?
3. Had grant funding recalled by a funder?

If yes, please describe the investigation, corrective action plan and/or grant recall, and the current status of such incidents. You may upload a PDF file to support your answer if necessary.

If no, write "N/A"

N/A

Insurance Requirements

Evidence of Insurance Coverage*

Grantees of the ARPA Nonprofit Capital Project Fund will be required to maintain appropriate insurance related to your operations and this purchase. PCF will determine whether this coverage is appropriate.

Please upload evidence of insurance.

If your organization does not have evidence of insurance coverage, please provide an explanation as to why.

Certificate.PCUL.pdf

Insurance Requirement*

If you are awarded a contract from the ARPA Nonprofit Capital Project Fund, you may be required to list Pinellas Community Foundation as an additional insured through your general liability insurance or other appropriate coverages for the duration of the contract. If you would like to check with your insurance carrier on how to do this, here is the information about PCF you will need:

Pinellas Community Foundation
17755 US Highway 19 N
Suite 150
Clearwater, FL 33764
727-531-0058

Please check the box below to indicate that you understand and will be able to comply with this requirement if you are awarded a contract.

PCF will not ask for a certificate naming us as additional insured until the contracting stage.

Yes, I understand and will comply with this requirement if awarded a contract.

Organization Documentation

Please reach out to PCF staff if you have trouble uploading the files below. We are able to assist with file conversion and file compression.

Organization Budget*

Please upload your most recent, board-approved organizational budget for this fiscal year. PDF and Excel documents are accepted.

PCUL 2023 Approved Budget by Contract.pdf

Board of Directors List*

Please upload your Board of Directors list.

Excel, Word, and PDF file formats are accepted.

2023 Board of Directors Directory.pdf

IRS Form 990*

Please upload a PDF copy of your most recently submitted IRS Form 990.

If Form 990 from your most recent fiscal year is delayed or you have received an extension, please explain in the text space below. You may also explain if you don't have a Form 990 due to organization type. You should still upload the most recent publicly available 990.

If you file a Form 990-EZ and do not have anything to attach, please note so below.

Only PDF files are permitted.

PCUL Form 990 for 12.31.21 - PUBLIC COPY - REVISED.pdf

Most Recent Financial Statements*

Upload a PDF version of your most recent financial statements. If you have audited financial statements, please upload the most recently conducted audit. If you do not have a recent audit, please explain why.

Pinellas County Urban League 12-31-21 FS Audit - Secured.pdf

Post-Grant Requirements

Reporting Requirements Acknowledgment*

Grantees will be required to submit a pre-award agreement within two weeks of receiving an award notice. In addition, grantees will be required to submit a report within 30 days after the purchase is completed.

Financial information justifying all expenditures will also need to be provided. This includes but is not limited to:

- Invoices
- Canceled checks
- Credit card statements, along with a record of paying the credit card.

If you have any questions, please contact Rose Cervantes, ARPA Program Officer at rcervantes@pinellascf.org.

Yes, I agree to submit this grant agreement and impact report within the specified timeframes.

Additional Information

Additional Upload

If you have something to share, you can upload it here in PDF format.

Anything else to share?

Is there anything else that you would like Pinellas Community Foundation to know or other information your organization would like to share that isn't addressed elsewhere in this application?

Agreements

Affirmation of Application Materials*

I hereby certify that, to the best of my knowledge, the provided information within this application is true and accurate.

Yes

Public Application and Grant Process*

In order to maintain transparency for the use of public funding, PCF will publish all submitted funding requests, committee review meeting minutes, executed contracts, and reports to its website. This means your funding request in its entirety will be published. Please check the box below to indicate your understanding of this.

Yes, I understand.

Final Approval for Grant Award*

The grantmaking process administered by PCF results in funding recommendations by an external committee using an objective, public rubric. Final approval of recommendations is made by the Pinellas Board of County Commissioners.

Yes, I understand.

File Attachment Summary

Applicant File Uploads

- US_QUOTE_3000135177002.5.pdf
- Atlas_Professional_Services.012936.v1.13.pdf
- ARPA-Budget-PCUL Computer Refresh-Small-Purchases.xlsx
- Certificate.PCUL.pdf
- PCUL 2023 Approved Budget by Contract.pdf
- 2023 Board of Directors Directory.pdf
- PCUL Form 990 for 12.31.21 - PUBLIC COPY - REVISED.pdf
- Pinellas County Urban League 12-31-21 FS Audit - Secured.pdf



A quote for your consideration

Based on your business needs, we put the following quote together to help with your purchase decision. Below is a detailed summary of the quote we've created to help you with your purchase decision.

To proceed with this quote, you may respond to this email, order online through your [Premier page](#), or, if you do not have Premier, use this [Quote to Order](#).

| | | | |
|------------------|------------------------|-------------------|------------------------------|
| Quote No. | 3000135177002.5 | Sales Rep | Samantha Rodriguez |
| Total | \$64,895.14 | Phone | (800) 456-3355, 512-617-8632 |
| Customer # | 54336371 | Email | Samantha_Rodriguez1@Dell.com |
| Quoted On | Mar. 13, 2023 | Billing To | VAN NGUYEN |
| Expires by | Mar. 18, 2023 | | PINELLAS COUNTY URBAN |
| Deal ID | 25387928 | | LEAGUE |
| | | | 333 31ST ST N |
| | | | SAINT PETERSBURG, FL 33713- |
| | | | 7603 |

Message from your Sales Rep

Please contact me at 512-513-1704, or email me with any questions or when you are ready to place an order.

Regards,
Samantha Rodriguez

Shipping Group 1 of 2

| | |
|--|------------------------|
| Shipping To | Shipping Method |
| VAN NGUYEN PINELLAS COUNTY URBAN LEAGUE 333 31ST ST N SAINT PETERSBURG, FL 33713- 7603 (727) 327-2081 | Expedited Delivery |

| Product | Unit Price | Quantity | Subtotal |
|---|------------|----------|-------------|
| Dell 27 Video Conferencing Monitor - C2722DE, 68.47cm (27.0") | \$371.99 | 3 | \$1,115.97 |
| OptiPlex 7000 Small Form Factor | \$1,335.06 | 36 | \$48,062.16 |

Shipping Group 2 of 2

Shipping To

VAN NGUYEN
PINELLAS COUNTY URBAN LEAGUE
333 31ST ST N
SAINT PETERSBURG, FL 33713-
7603
(727) 327-2081

Shipping Method

Standard Delivery

Dell 27 Monitor - P2722H, 68.6cm (27")

\$266.39

59

\$15,717.01

DBC as low as \$1947 / month^

| | |
|----------------------------|--------------------|
| Subtotal: | \$64,895.14 |
| Shipping: | \$0.00 |
| Environmental Fee: | \$0.00 |
| Non-Taxable Amount: | \$64,895.14 |
| Taxable Amount: | \$0.00 |
| Estimated Tax: | \$0.00 |

Total: **\$64,895.14**

Special Financing Offers Available
[Learn more](#) about Dell Business Credit offers

Shipping Group 1 of 2, Details

Shipping To

VAN NGUYEN
PINELLAS COUNTY URBAN LEAGUE
333 31ST ST N
SAINT PETERSBURG, FL 33713-7603
(727) 327-2081

Shipping Method

Expedited Delivery

| | | Quantity | Subtotal |
|--|-----------------|----------|-------------------|
| Dell 27 Video Conferencing Monitor - C2722DE, 68.47cm (27.0") | \$371.99 | 3 | \$1,115.97 |

Estimated delivery if purchased today:
Mar. 15, 2023

| Description | SKU | Unit Price | Quantity | Subtotal |
|---|----------|-------------------|-----------------|--------------------|
| Dell 27 Video Conferencing Monitor - C2722DE, 68.47cm (27.0") | 210-AYQG | - | 3 | - |
| Dell Limited Hardware Warranty | 814-9422 | - | 3 | - |
| Advanced Exchange Service, 3 Years | 814-9423 | - | 3 | - |
| | | | Quantity | Subtotal |
| | | \$1,335.06 | 36 | \$48,062.16 |

OptiPlex 7000 Small Form Factor

Estimated delivery if purchased today:
Mar. 16, 2023

| Description | SKU | Unit Price | Quantity | Subtotal |
|--|----------|------------|----------|----------|
| OptiPlex 7000 Small Form Factor | 210-BCTF | - | 36 | - |
| 12th Generation Intel Core i7-12700 (12 Cores/25MB/20T/2.1GHz to 4.9GHz/65W) | 338-CCYP | - | 36 | - |
| Windows 10 Pro (Includes Windows 11 Pro License) English, French, Spanish | 619-AQMP | - | 36 | - |
| 32GB (2x16GB) DDR4 Non-ECC Memory | 370-AGFT | - | 36 | - |
| M.2 2230 512GB PCIe NVMe Class 35 Solid State Drive | 400-BEUX | - | 36 | - |
| M.2 22x30 Thermal Pad | 412-AAQT | - | 36 | - |
| M2X3.5 Screw for SSD/DDPE | 773-BBBC | - | 36 | - |
| Intel Integrated Graphics | 490-BBFG | - | 36 | - |
| DVD+/-RW Bezel | 325-BDSH | - | 36 | - |
| 8x DVD+/-RW 9.5mm Slimline Optical Disk Drive | 429-ABFH | - | 36 | - |
| No Media Card Reader | 385-BBCR | - | 36 | - |
| Optional Serial Port | 382-BBJC | - | 36 | - |
| 260 W internal power supply unit (PSU), 85% Efficient, 80 Plus Bronze | 329-BGNG | - | 36 | - |
| Dell Pro Wireless Keyboard and Mouse - KM5221W - English - Black | 580-AJJG | - | 36 | - |
| Mouse included with Keyboard | 570-AADI | - | 36 | - |
| No Cover Selected | 325-BCZQ | - | 36 | - |
| SupportAssist | 525-BBCL | - | 36 | - |
| Dell(TM) Digital Delivery Cirrus Client | 640-BBLW | - | 36 | - |
| Dell Client System Update (Updates latest Dell Recommended BIOS, Drivers, Firmware and Apps) | 658-BBMR | - | 36 | - |
| Waves Maxx Audio | 658-BBRB | - | 36 | - |
| Dell SupportAssist OS Recovery Tool | 658-BEOK | - | 36 | - |

| | | | | |
|---|----------|---|----|---|
| Dell Optimizer | 658-BEQP | - | 36 | - |
| IRST Driver | 658-BFKI | - | 36 | - |
| ENERGY STAR Qualified | 387-BBLW | - | 36 | - |
| NO RAID | 817-BBBN | - | 36 | - |
| System Power Cord (Philippine/TH/US) | 450-AAOJ | - | 36 | - |
| Dell Watchdog Timer | 379-BESJ | - | 36 | - |
| Quick Start Guide | 340-CYKU | - | 36 | - |
| Print on Demand Label | 389-BDQH | - | 36 | - |
| Trusted Platform Module (Discrete TPM Enabled) | 329-BBJL | - | 36 | - |
| Shipping Material | 340-CQYR | - | 36 | - |
| Shipping Label | 389-BBUU | - | 36 | - |
| CMS Essentials DVD no Media | 658-BBTV | - | 36 | - |
| Regulatory Label for OptiPlex 7000 SFF 260/300W | 389-ECRD | - | 36 | - |
| No Hard Drive Bracket, Dell OptiPlex | 575-BBKX | - | 36 | - |
| Intel Core i7 vPro Enterprise Processor Label | 389-EDDR | - | 36 | - |
| Desktop BTS/BTP Shipment | 800-BBIP | - | 36 | - |
| Fixed Hardware Configuration | 998-FLIP | - | 36 | - |
| Internal Speaker | 520-AARD | - | 36 | - |
| No Additional Network Card Selected (Integrated NIC included) | 555-BBJO | - | 36 | - |
| No Additional Video Ports | 492-BCKH | - | 36 | - |
| No Additional Add In Cards | 382-BBHX | - | 36 | - |
| EPEAT 2018 Registered (Gold) | 379-BDZB | - | 36 | - |
| Intel vPro Enterprise | 631-ADGI | - | 36 | - |
| Dell Limited Hardware Warranty Plus Service | 812-3886 | - | 36 | - |
| ProSupport: 7x24 Technical Support, 5 Years | 812-3900 | - | 36 | - |
| ProSupport: Next Business Day Onsite 5 Years | 812-3910 | - | 36 | - |
| Thank you choosing Dell ProSupport. For tech support, visit //support.dell.com/ProSupport | 989-3449 | - | 36 | - |
| No Microsoft Office License Included | 658-BCSB | - | 36 | - |
| CyberLink Media Player with PowerDVD 22 | 634-BWZO | - | 36 | - |
| CyberLink PowerDirector 365 Business & PhotoDirector 365 - 12 Month Subscription | 634-BZBF | - | 36 | - |

| | |
|---------------------------|--------------------|
| Subtotal: | \$49,178.13 |
| Shipping: | \$0.00 |
| Environmental Fee: | \$0.00 |
| Estimated Tax: | \$0.00 |
| Total: | \$49,178.13 |

Shipping Group 2 of 2, Details

Shipping To

VAN NGUYEN
PINELLAS COUNTY URBAN LEAGUE
333 31ST ST N
SAINT PETERSBURG, FL 33713-7603
(727) 327-2081

Shipping Method

Standard Delivery

| | | | |
|---|-----------------|-----------------------|--------------------------------|
| Dell 27 Monitor - P2722H, 68.6cm (27") | \$266.39 | Quantity 59 | Subtotal \$15,717.01 |
| Estimated delivery if purchased today: Mar. 19, 2023 | | | |

| Description | SKU | Unit Price | Quantity | Subtotal |
|--|----------|------------|----------|----------|
| Dell 27 Monitor - P2722H, 68.6cm (27") | 210-BBCK | - | 59 | - |
| Dell Limited Hardware Warranty | 814-5380 | - | 59 | - |
| Advanced Exchange Service, 3 Years | 814-5381 | - | 59 | - |

| | |
|---------------------------|--------------------|
| Subtotal: | \$15,717.01 |
| Shipping: | \$0.00 |
| Environmental Fee: | \$0.00 |
| Estimated Tax: | \$0.00 |
| Total: | \$15,717.01 |

Important Notes

Terms of Sale

This Quote will, if Customer issues a purchase order for the quoted items that is accepted by Supplier, constitute a contract between the entity issuing this Quote ("Supplier") and the entity to whom this Quote was issued ("Customer"). Unless otherwise stated herein, pricing is valid for thirty days from the date of this Quote. All product, pricing and other information is based on the latest information available and is subject to change. Supplier reserves the right to cancel this Quote and Customer purchase orders arising from pricing errors. Taxes and/or freight charges listed on this Quote are only estimates. The final amounts shall be stated on the relevant invoice. Additional freight charges will be applied if Customer requests expedited shipping. Please indicate any tax exemption status on your purchase order and send your tax exemption certificate to Tax_Department@dell.com or ARSalesTax@emc.com, as applicable.

Governing Terms: This Quote is subject to: (a) a separate written agreement between Customer or Customer's affiliate and Supplier or a Supplier's affiliate to the extent that it expressly applies to the products and/or services in this Quote or, to the extent there is no such agreement, to the applicable set of Dell's Terms of Sale (available at www.dell.com/terms or www.dell.com/oemterms), or for cloud/as-a-Service offerings, the applicable cloud terms of service (identified on the Offer Specific Terms referenced below); and (b) the terms referenced herein (collectively, the "Governing Terms"). Different Governing Terms may apply to different products and services on this Quote. The Governing Terms apply to the exclusion of all terms and conditions incorporated in or referred to in any documentation submitted by Customer to Supplier.

Supplier Software Licenses and Services Descriptions: Customer's use of any Supplier software is subject to the license terms accompanying the software, or in the absence of accompanying terms, the applicable terms posted on www.Dell.com/eula. Descriptions and terms for Supplier-branded standard services are stated at www.dell.com/servicecontracts/global or for certain infrastructure products at www.dellemc.com/en-us/customer-services/product-warranty-and-service-descriptions.htm.

Offer-Specific, Third Party and Program Specific Terms: Customer's use of third-party software is subject to the license terms that accompany the software. Certain Supplier-branded and third-party products and services listed on this Quote are subject to additional, specific terms stated on www.dell.com/offeringsspecificterms ("Offer Specific Terms").

In case of Resale only: Should Customer procure any products or services for resale, whether on standalone basis or as part of a solution, Customer shall include the applicable software license terms, services terms, and/or offer-specific terms in a written agreement with the end-user and provide written evidence of doing so upon receipt of request from Supplier.

In case of Financing only: If Customer intends to enter into a financing arrangement ("Financing Agreement") for the products and/or services on this Quote with Dell Financial Services LLC or other funding source pre-approved by Supplier ("FS"), Customer may issue its purchase order to Supplier or to FS. If issued to FS, Supplier will fulfill and invoice FS upon confirmation that: (a) FS intends to enter into a Financing Agreement with Customer for this order; and (b) FS agrees to procure these items from Supplier. Notwithstanding the Financing Agreement, Customer's use (and Customer's resale of and the end-user's use) of these items in the order is subject to the applicable governing agreement between Customer and Supplier, except that title shall transfer from Supplier to FS instead of to Customer. If FS notifies Supplier after shipment that Customer is no longer pursuing a Financing Agreement for these items, or if Customer fails to enter into such Financing Agreement within 120 days after shipment by Supplier, Customer shall promptly pay the Supplier invoice amounts directly to Supplier.

Customer represents that this transaction does not involve: (a) use of U.S. Government funds; (b) use by or resale to the U.S. Government; or (c) maintenance and support of the product(s) listed in this document within classified spaces. Customer further represents that this transaction does not require Supplier's compliance with any statute, regulation or information technology standard applicable to a U.S. Government procurement.

For certain products shipped to end users in California, a State Environmental Fee will be applied to Customer's invoice. Supplier encourages customers to dispose of electronic equipment properly.

Electronically linked terms and descriptions are available in hard copy upon request.

^DELL BUSINESS CREDIT (DBC): Offered to business customers by WebBank, who determines qualifications for and terms of credit. Taxes, shipping and other charges are extra and vary. The Total Minimum Payment Due is the greater of either \$20 or 3% of the New Balance shown on the statement rounded up to the next dollar, plus all past due amounts. Dell and the Dell logo are trademarks of Dell Inc.



We have prepared a quote for you

Upgrade 36 Workstations

Quote # 012936
Version 1

Prepared for:

Pinellas County Urban League, Inc.

Vonda Ford
vford@pcul.org



Professional Services

| Description | Qty | Price | Ext. Price |
|--|-----|----------|-------------|
| <p>T&M Professional Services - ESTIMATE ONLY</p> <p>Time and materials professional services estimate (This is just an ESTIMATE -- actual hours incurred will be billed upon completion)</p> <p>The Scope of this project is to install 36 new computers, complete initial computer setup, migrate user profiles, and test PC with each user.</p> <p>New PC Install and User Profile Migration - 36</p> <p>Estimated 2 hours per PC</p> <ul style="list-style-type: none"> • Project Management & Coordination • Unbox and complete new computer OOBE, updates, and patches • Join to domain • Install Atlas Endpoint Detection and Response • Migrate/configure user profiles • Install all business applications • Install all peripherals, printers • Test PC with user | 72 | \$145.00 | \$10,440.00 |

Subtotal: **\$10,440.00**



Upgrade 36 Workstations

Prepared by:

Atlas Professional Services, Inc.

Nick Cawein
(813) 999-4462
Fax (813) 999-4488
ncawein@atlasps.com

Prepared for:

Pinellas County Urban League, Inc.

333 31st St N
Saint Petersburg, FL 33713
Vonda Ford
106
vford@pcul.org

Quote Information:

Quote #: 012936

Version: 1
Delivery Date: 03/13/2023
Expiration Date: 03/31/2023



Quote Summary

| Description | Amount |
|---------------------------|-------------|
| Professional Services | \$10,440.00 |
| Total: \$10,440.00 | |

Payment Options

| Description | Payments | Interval | Amount |
|--|----------|-----------------|-------------------|
| Due Now (50% of Professional Services Collected Up-Front) | 1 | One-Time | \$5,220.00 |

100% deposit required on all hardware/software orders. 50% deposit required on all quoted project labor.

Taxes, shipping, handling and other fees may apply. We reserve the right to cancel orders arising from pricing or other errors. Any returned items may be subject to a restocking fee.

Atlas Professional Services, Inc.

Pinellas County Urban League, Inc.

Signature: 

Signature: _____

Name: Nick Cawein

Print Name: Vonda Ford

Title: Customer Success Manager

Title: Director of Finance

Date: 03/13/2023

Date: _____



Terms and Conditions

- 1. Applicability:** These Terms and Conditions ("Terms and Conditions") together with any documents referenced herein are the only terms and conditions under which Atlas shall provide the information technology services described within the Quotation executed by the parties (the "Services"). The Terms and Conditions and Quotation are collectively referred to as the "Agreement."
- 2. Fees and Payment:** In consideration of the provision of the Services by Atlas, Client agrees to and shall pay all fees specified in each section of the Agreement. Invoices are payable upon receipt, unless otherwise specified. Client shall be responsible for all applicable taxes arising from the Services. Atlas reserves the right to adjust the fees charged for the Services described herein, at any time, based on Atlas' evaluation of the Services level required under the terms of the Agreement. Atlas may suspend Services if Client has failed to pay any invoice within thirty (30) days of receipt. Unpaid invoices will be subject to a monthly service charge which is the lesser of one and one-half percent (1 1/2 %) per month or the highest rate allowed by law. Atlas is not responsible to prepay any software licenses and/or subscriptions if the Client is past due for any payments claimed by Atlas to be due under the Agreement and Client acknowledges its sole and exclusive responsibility for any consequence or damages that may result from any software license or subscription expiration. Atlas may assign, transfer or factor all or any portion of its accounts receivable arising hereunder upon written notice to Client.
- 3. Software Licensing and Subscription:** Atlas reserves the right to adjust the price charged to Client for software licensing and subscriptions that are re sold, regardless of any term period referenced in Section 6 of the Agreement, based on the most up-to-date pricing from the originating vendor or software developer. Atlas shall not be held responsible for any pricing updates from the originating vendor or software developer. Atlas will use commercially reasonable best efforts to notify Client upon Atlas receiving any such notification of pricing updates from the originating vendor or software developer.
- 4. Client's Responsibilities:** Client shall cooperate with Atlas in all matters relating to the Services and provide such access to its property, hardware, and software as may reasonably be requested by Atlas for the purposes of performing the Services. Client shall respond promptly to any Atlas request to provide direction, information, approvals, authorizations or decisions that are reasonably necessary for the performance of the Services. Client shall provide such materials and/or information as Atlas may reasonably request to carry out the Services in a timely manner and ensure that such materials or information are complete and accurate in all material respects. Client shall also obtain and maintain all necessary licenses and consents and comply with all applicable laws in relation to the Services before the date on which the Services are to start and continue to obtain and maintain all necessary licenses and consents and to comply with all applicable laws in relation to the Services from and after the date on which the Services are to start and during the term of the Agreement. Atlas' expectation is for the Client's core infrastructure hardware and any related software to be current with manufacturer's support and current best practices. Out of service life hardware and software support is considered to be undertaken only on a best-efforts basis by Atlas and at Client's sole risk and Atlas shall not be liable for any damages, interruptions, or losses occasioned by any out of service life hardware in the event of hardware or software failure. Atlas and Client will put together a mutually agreed upon plan to refresh / replace hardware or software prior to the respective end of life, as dictated by the manufacturers of such products.
- 5. Product Surcharge:** Atlas reserves the right to charge Client for the reasonable and necessary time utilized in the development of quotes for hardware or software not ultimately purchased through Atlas at the then current hourly rate for contracted clients.
- 6. Taxes:** Client shall be responsible for all sales, use and excise taxes, and any other similar taxes, duties and charges of any kind imposed by any federal, state or local governmental entity on any amounts payable by Client to Atlas hereunder.
- 7. Intellectual Property:** All intellectual property rights, including copyrights, patents, patent disclosures and inventions (whether patentable or not), trademarks service marks, trade secrets, know-how and other confidential information, trade



dress, trade names, logos, corporate names and domain names, together with all of the goodwill associated therewith, derivative works and all other rights (collectively, "Intellectual Property Rights") in and to all documents, work product and other materials that are delivered to Client under the Agreement or prepared by or on behalf of Atlas in the course of performing the Services, including any items identified as such in the respective Order Confirmation (collectively, the "Deliverables") shall be owned by Atlas. During the term of the Agreement, Atlas hereby grants Client a license to use all Intellectual Property Rights free of additional charge and on a non-exclusive, worldwide, non-transferable, non-sublicenseable, fully paid-up, and royalty-free basis to the extent necessary to enable Client to make reasonable use of the Deliverables and the Services. Upon termination of the Agreement, such license to use the Intellectual Property Rights shall immediately terminate.

8. **Term and Termination:** The initial term of this Agreement shall commence as of the first date services are actually performed on behalf of Client by Atlas and shall continue for one year thereafter (the "Initial Term"); provided, the term of this Agreement shall automatically renew for subsequent one year renewal terms (each a "Renewal Term"). Atlas or Client may only terminate services at the end of the Initial Term or any Renewal Term, with advance written notice of termination to the other party at least thirty (30) days prior to the expiration of the Initial Term or any Renewal Term, as the case may be. For purposes of this Agreement, the Initial Term and any and all Renewal Terms are collectively, the "Term". If a valid termination of the Agreement occurs as set forth above, the Agreement shall end on the last day of the then-current Term. In addition to any remedies that may be provided under the Agreement, Atlas may terminate the Agreement with immediate effect upon written notice to Client:

- i. if Client fails to pay any amount when due under the Agreement and such failure continues for thirty (30) days;
- ii. if Client has not otherwise performed or complied with any of the terms of the Agreement, in whole or in part, and such failure to perform or comply continues unremedied for a period of thirty (30) days after written notice thereof shall have been given to Client from Atlas;
- iii. if Client becomes insolvent, files a petition for bankruptcy or commences or has commenced against it proceedings relating to bankruptcy, receivership, reorganization or assignment for the benefit of creditors; or,
- iv. if Atlas determines in good faith that it is impractical to continue service due to the modifications or alterations of the Client's hardware or software systems.

9. **Limited Warranty:** (a) Atlas warrants services performed for a period of thirty (30) days following delivery of said services (the "Warranty Period") that all services shall be performed in a professional manner in accordance with generally applicable industry standards. Atlas' sole liability (and Client's exclusive remedy) for any breach of this warranty shall be for Atlas to re-perform any deficient services, or, if Atlas is unable to remedy such deficiency within thirty (30) days, to void the invoice for the deficient services. Atlas shall have no obligation with respect to a warranty claim: (i) if notified of such claim after the Warranty Period or (ii) if the claim is the result of third-party hardware or software failures, or the actions of client or a third party. The remedies set forth herein shall be Client's sole and exclusive remedy and Atlas' entire liability for any breach of the limited warranty.

(b) THE SERVICES ARE PROVIDED FOR CLIENT'S CONVENIENCE, "AS IS" AND "AS AVAILABLE." EXCEPT FOR THE WARRANTY SET FORTH IN SECTION 7 ABOVE AND THIS SECTION 7 IS A LIMITED WARRANTY THAT SETS FORTH THE ONLY WARRANTIES MADE BY ATLAS. ATLAS MAKES NO OTHER WARRANTIES, CONDITIONS OR UNDERTAKINGS, EXPRESS OR IMPLIED, STATUTORY OR OTHERWISE, INCLUDING BUT NOT LIMITED TO WARRANTIES OF MERCHANTABILITY, FITNESS FOR A PARTICULAR PURPOSE OR NON-INFRINGEMENT OR ANY WARRANTIES REGARDING THE PERFORMANCE OF ANY SOFTWARE OR HARDWARE PROVIDED OR INSTALLED BY ATLAS. CLIENT MAY HAVE OTHER STATUTORY RIGHTS. HOWEVER, TO THE FULL EXTENT PERMITTED BY LAW, THE DURATION OF STATUTORILY REQUIRED WARRANTIES, IF ANY, SHALL BE LIMITED TO THE WARRANTY PERIOD.



(c) ALL HARDWARE AND SOFTWARE SALES ARE FINAL. ATLAS MAY, AT ITS SOLE AND ABSOLUTE DISCRETION, ACCEPT RETURNS AND ISSUE REFUNDS IF REQUESTED IN WRITING BY CLIENT WITHIN THIRTY (30) DAYS OF PURCHASE. ANY ACCEPTED RETURNS MAY BE PURSUANT TO THE MANUFACTURER'S ALLOWABLE RETURN PERIOD. ATLAS RESERVES THE RIGHT TO CHARGE A RESTOCKING FEE TO CLIENT OR DEDUCT A RESTOCKING FEE FROM ANY APPLICABLE REFUNDS DUE TO CLIENT, ARISING FROM ANY RETURNS OF HARDWARE OR SOFTWARE. ALL HARDWARE AND SOFTWARE WARRANTIES, IF APPLICABLE, ARE SOLELY ISSUED BY, AND THE RESPONSIBILITY OF, THE MANUFACTURER OF THE HARDWARE OR SOFTWARE, AS THE CASE MAY BE. ATLAS IS UNDER NO OBLIGATION TO HONOR ANY MANUFACTURER'S WARRANTIES, NOR IS ATLAS RESPONSIBLE FOR APPLICABILITY OF ANY MANUFACTURER'S WARRANTY. ATLAS IS UNDER NO OBLIGATION TO PROVIDE ANY ASSISTANCE IN CLAIMS ARISING FROM MANUFACTURER'S WARRANTY. ALL WARRANTY RELATED CLAIMS MUST BE HANDLED WITH THE MANUFACTURER DIRECTLY.

10. Client's Acts Or Omissions. If Atlas' performance of its obligations under the Agreement is prevented or delayed by any act or omission of Client or its agents, subcontractors, consultants or employees, Atlas shall not be deemed in breach of its obligations under these Terms or any Order Confirmation or otherwise liable for any costs, charges or losses sustained or incurred by Client, in each case, to the extent arising directly or indirectly from such prevention or delay.
11. Non-Solicitation Of Atlas Staff And Liquidated Damages: During any Term and for twelve (12) months thereafter, Client shall not solicit, seek to retain or retain the services (whether as an employee, independent contractor or otherwise) of any employee of Atlas (or ex-employee within six (6) months of the employee's date of termination of employment) that has worked to provide any of the Services to Client under the Agreement. Client and Atlas agree that any breach of the foregoing obligation would result in damage to Atlas and that it would be difficult to determine the damages that would be caused if the contemplated breach were to occur. Accordingly, Client and Atlas agree that for each such employee or ex-employee solicited and/or retained in breach of this Section, the Client shall pay to Atlas the greater of Fifty Thousand Dollars (\$50,000.00) or the sum of the most recent three (3) months billings for recurring Services with Atlas as liquidated damages (the "Liquidated Damages"). Such liquidated damages is agreed by the Parties not to be a penalty, to be an enforceable obligation and shall be due immediately to Atlas. The amount of Liquidated Damages is based upon a reasonable estimate of the foreseeable actual damages incurred by Atlas due to loss of business, loss of profitability, and replacement of such employee caused by Client's breach.
12. LIMITATION OF LIABILITY: (A) NEITHER PARTY SHALL BE LIABLE TO THE OTHER FOR ANY INDIRECT, INCIDENTAL, SPECIAL, OR CONSEQUENTIAL DAMAGES (INCLUDING, WITHOUT LIMITATION, DAMAGES FOR INTERRUPTION OF SERVICES, LOSS OF BUSINESS, LOSS OF PROFITS, LOSS OF REVENUE, LOSS OF DATA, OR LOSS OR INCREASED EXPENSE OF USE), WHETHER IN AN ACTION IN CONTRACT, WARRANTY, TORT (INCLUDING, WITHOUT LIMITATION, NEGLIGENCE), OR STRICT LIABILITY, EVEN IF THE PARTIES HAVE BEEN ADVISED OF THE POSSIBILITY OF SUCH LIABILITIES. ATLAS SHALL NOT BE RESPONSIBLE FOR PROBLEMS THAT OCCUR AS A RESULT OF THE USE OF ANY THIRD-PARTY SOFTWARE OR HARDWARE.

(B) IN NO EVENT SHALL THE AMOUNT EITHER PARTY MAY RECOVER UNDER THE AGREEMENT FOR ANY CLAIM EXCEED THE TOTAL PAYMENTS MADE BY CLIENT TO ATLAS HEREUNDER IN THE SIX (6) MONTH PERIOD IMMEDIATELY PRECEDING THE OCCURRENCE OF THE EVENT GIVING RISE TO ANY SUCH LIABILITY.

(C) THE LIMITATIONS SET FORTH IN THIS SECTION 11 SHALL NOT APPLY TO DAMAGES INCURRED AS A RESULT OF THE BREACH BY CLIENT OF THE AGREEMENT OR TO PERSONAL INJURY OR DAMAGE TO TANGIBLE PROPERTY CAUSED BY THE WILLFUL MISCONDUCT OR GROSS NEGLIGENCE OF EITHER PARTY.

(D) IF ANY OTHER PERSON, INCLUDING CLIENT'S SUBROGATING INSURER, MAKES ANY CLAIM OR FILES ANY LAWSUIT AGAINST ATLAS IN ANY WAY RELATED TO THE EQUIPMENT OR SERVICES PROVIDED BY ATLAS UNDER THIS AGREEMENT, CLIENT AGREES TO INDEMNIFY, DEFEND AND HOLD ATLAS HARMLESS FROM ANY AND ALL SUCH CLAIMS AND LAWSUITS, INCLUDING THE PAYMENT OF ALL DAMAGES, EXPENSES, COSTS AND ATTORNEYS' FEES. CLIENT'S DUTY TO DEFEND IS SEPARATE AND DISTINCT FROM CLIENT'S DUTY TO



INDEMNIFY AND HOLD HARMLESS AND ARISES UPON THE ASSERTION OF A CLAIM OR DEMAND AGAINST ATLAS AND REGARDLESS WHETHER ATLAS HAS BEEN FOUND LIABLE OR WHETHER ATLAS HAS INCURRED ANY EXPENSE.

13. Confidential and Proprietary Information: (a) Each party agrees that all know-how, business, technical and financial information it obtains (as a "Receiving Party") from the disclosing party (as a "Disclosing Party") constitute the confidential property of the Disclosing Party ("Confidential Information"), provided that it is identified as confidential at the time of disclosure or should be reasonably known by the Receiving Party to be Confidential Information due to the nature of the information disclosed and the circumstances surrounding the disclosure. Except as may be necessary to perform its obligations under the Agreement, the Receiving Party will hold in confidence and not use or disclose any of the Disclosing Party's Confidential Information. The Receiving Party's nondisclosure obligation shall not apply to information that: (i) was known to it prior to receipt of the Confidential Information; (ii) is publicly available; (iii) is rightfully obtained by the Receiving Party from a third party; (iv) is independently developed by employees of the Receiving Party; or (v) is required to be disclosed pursuant to a regulation, law or court order. (b) Any templates, schematics, processes or technical documentation provided by Atlas shall be deemed Confidential Information and proprietary information of Atlas without any marking or further designation. Client may use such information solely for its own internal business purposes. Atlas shall retain all rights to the aforementioned, which shall be returned to Atlas upon termination of the applicable Schedule. (c) Atlas shall maintain the confidentiality of information in its possession regarding individual protected health information in accordance with applicable law, and shall not release such information, to any other person or entity, except as required by law.
14. Independent Contractor: Atlas and Client shall at all times be independent contractors. There is no relationship of partnership, joint venture, employment, franchise or agency created hereby between the parties. Neither party will have the power to bind the other or incur obligations on the other party's behalf without the other party's prior written consent.
15. No Third-Party Beneficiaries. Except as expressly set forth herein, the Agreement is for the sole benefit of the parties hereto and their respective successors and permitted assigns and nothing herein, express or implied, is intended to or shall confer upon any other person or entity any legal or equitable right, benefit or remedy of any nature whatsoever under or by reason of the Agreement.
16. Assignment: Atlas may assign its rights under this Agreement without the Client's consent to any Affiliate or to any assignee or successor in interest of all or any part of its business, whether pursuant to sale, lease, merger, or exchange of all or any part of its assets or equity interests. This Agreement is binding on, and inures to the benefit of, the Company's authorized assignees and successors in interest. After an assignment of Atlas' rights under this Agreement, (a) every reference in this Agreement to "the Company" will include the assignee, and (b) if the assignee assumes in writing or by operation of law all the liabilities and obligations of the Company generally or under this agreement specifically, the Company will be released from all its obligation to Client under this Agreement.
17. Disputes; Governing Law; Arbitration; Attorney's Fees: Florida law, without regard to its conflict of laws principles, shall govern and enforce all matters arising out of or related to the Agreement. Venue for any lawsuit between the parties shall take place in the State or Federal Courts of Florida sitting in Hillsborough County, and Client waives any objection to personal jurisdiction of that court or to that venue based on forum non conveniens. Except for a claim of payments of amounts due, no legal action, regardless of form, may be brought by either party against the other more than one year after the cause of action has arisen. At the option of either Client or Atlas, any dispute, including any requests for recovery or the amount of attorneys' fees, shall be decided by binding arbitration by the Judicial Arbitration and Mediation Services ("JAMS") in Tampa, FL and with all hearings occurring in Tampa, Florida in accordance with its Expedited Arbitration Procedures. At the request of either party, JAMS arbitration proceedings may be conducted in secrecy. The prevailing party in any action arising out of the Agreement shall be entitled to an award of reasonable attorney's fees and costs in addition to any other award or recovery to which such party may be entitled.
18. Complete Understanding; Modification: The Agreement shall constitute the full and complete understanding and Agreement between Client and Atlas and supersedes all prior or contemporaneous negotiations, discussions or



Agreements, whether written or oral, between the parties regarding the subject matter contained herein, even where such negotiations, discussions or Agreements were a material inducement for Client to engage Atlas to provide Information Technology consulting services. Any waiver, modification or amendment of any provision of the Agreement shall be effective only if in writing and signed by both Client and Atlas.

19. **Waiver and Severability:** Waiver or failure by either party to exercise in any respect any right or obligation provided for in the Agreement shall not be deemed a waiver of any further right or obligation hereunder. If any provision of the Agreement is found by a court of competent jurisdiction to be unenforceable for any reason, the remainder of the Agreement shall continue in full force and effect.
20. **Force Majeure:** Atlas shall not be liable or responsible to Client, nor be deemed to have defaulted or breached the Agreement, for any failure or delay in fulfilling or performing any term of the Agreement or provision of Services when and to the extent such failure or delay is caused by or results from acts or circumstances beyond the reasonable control of Atlas including, without limitation, acts of God, hurricanes, flood, fire, earthquake, explosion, governmental actions, war, invasion or hostilities (whether war is declared or not), terrorist threats or acts, riot, or other civil unrest, national emergency, revolution, insurrection, epidemics, lock-outs, strikes or other labor disputes (whether or not relating to either party's workforce), or restraints or delays affecting carriers or inability or delay in obtaining supplies of adequate or suitable materials, materials or telecommunication breakdowns or power outages.
21. **Notices:** Any notice or communication required or permitted to be given under the Agreement shall be in writing and addressed to the party at its applicable address specified in the Agreement and shall be deemed given: (i) upon receipt if by personal delivery; (ii) upon receipt if sent by certified U.S. mail (return receipt requested); or (iii) one day after it is sent if by next day delivery by a major commercial delivery service.
22. **Amendment and Modification.** The Agreement may only be amended or modified in a writing which specifically states that it amends the Agreement, these Terms and/or the Order Confirmation and is signed by an authorized representative of each party.
23. **Waiver Of Jury Trial.** TO THE EXTENT THE PARTIES DO NOT ELECT TO ARBITRATE A DISPUTE, EACH PARTY ACKNOWLEDGES AND AGREES THAT ANY CONTROVERSY THAT MAY ARISE OUT OF OR IN ANY WAY RELATED TO THE AGREEMENT, INCLUDING ANY TORT OR STATUTORY CLAIMS, IS LIKELY TO INVOLVE COMPLICATED AND DIFFICULT ISSUES AND, THEREFORE, EACH SUCH PARTY IRREVOCABLY AND UNCONDITIONALLY WAIVES ANY RIGHT IT MAY HAVE TO A TRIAL BY JURY IN RESPECT OF ANY LEGAL ACTION ARISING OUT OF OR RELATING TO THE AGREEMENT OR THE PARTIES' RELATIONSHIP OR THE TRANSACTIONS CONTEMPLATED HEREBY.



CERTIFICATE OF LIABILITY INSURANCE

DATE (MM/DD/YYYY)

3/29/2023

THIS CERTIFICATE IS ISSUED AS A MATTER OF INFORMATION ONLY AND CONFERS NO RIGHTS UPON THE CERTIFICATE HOLDER. THIS CERTIFICATE DOES NOT AFFIRMATIVELY OR NEGATIVELY AMEND, EXTEND OR ALTER THE COVERAGE AFFORDED BY THE POLICIES BELOW. THIS CERTIFICATE OF INSURANCE DOES NOT CONSTITUTE A CONTRACT BETWEEN THE ISSUING INSURER(S), AUTHORIZED REPRESENTATIVE OR PRODUCER, AND THE CERTIFICATE HOLDER.

IMPORTANT: If the certificate holder is an ADDITIONAL INSURED, the policy(ies) must have ADDITIONAL INSURED provisions or be endorsed. If SUBROGATION IS WAIVED, subject to the terms and conditions of the policy, certain policies may require an endorsement. A statement on this certificate does not confer rights to the certificate holder in lieu of such endorsement(s).

| | | | |
|---|--|---|------------------------------------|
| PRODUCER Wallace, Welch & Willingham P.O. Box 33020 St. Petersburg FL 33733 | CONTACT NAME: Certificates/Commercial Lines PHONE (A/C. No. Ext): 727-522-7777 E-MAIL ADDRESS: certificates@w3ins.com | | FAX (A/C. No): 727-521-2902 |
| | INSURER(S) AFFORDING COVERAGE | | |
| INSURED Pinellas County Urban League, Inc. 333 - 31st Street North St Petersburg FL 33713 | PINE-11 | INSURER A : Hiscox Insurance Co., Inc. | NAIC # 10200 |
| | | INSURER B : AmeriTrust Ins. Co. | 10665 |
| | | INSURER C : Star Insurance Company | 18023 |
| | | INSURER D : Technology Insurance Company, Inc. | 42376 |
| | | INSURER E : | |
| | | INSURER F : | |

COVERAGES

CERTIFICATE NUMBER: 1237464645

REVISION NUMBER:

THIS IS TO CERTIFY THAT THE POLICIES OF INSURANCE LISTED BELOW HAVE BEEN ISSUED TO THE INSURED NAMED ABOVE FOR THE POLICY PERIOD INDICATED. NOTWITHSTANDING ANY REQUIREMENT, TERM OR CONDITION OF ANY CONTRACT OR OTHER DOCUMENT WITH RESPECT TO WHICH THIS CERTIFICATE MAY BE ISSUED OR MAY PERTAIN, THE INSURANCE AFFORDED BY THE POLICIES DESCRIBED HEREIN IS SUBJECT TO ALL THE TERMS, EXCLUSIONS AND CONDITIONS OF SUCH POLICIES. LIMITS SHOWN MAY HAVE BEEN REDUCED BY PAID CLAIMS.

| INSR LTR | TYPE OF INSURANCE | ADDL INSD | SUBR WVD | POLICY NUMBER | POLICY EFF (MM/DD/YYYY) | POLICY EXP (MM/DD/YYYY) | LIMITS |
|-------------|--|-----------|----------|--|------------------------------------|------------------------------------|---|
| B | <input checked="" type="checkbox"/> COMMERCIAL GENERAL LIABILITY <input type="checkbox"/> CLAIMS-MADE <input checked="" type="checkbox"/> OCCUR <input checked="" type="checkbox"/> *Abuse & Molesta GEN'L AGGREGATE LIMIT APPLIES PER: <input checked="" type="checkbox"/> POLICY <input type="checkbox"/> PRO-JECT <input type="checkbox"/> LOC OTHER: | | | FITGL376232022 | 6/1/2022 | 6/1/2023 | EACH OCCURRENCE \$ 1,000,000 DAMAGE TO RENTED PREMISES (Ea occurrence) \$ 1,000,000 MED EXP (Any one person) \$ 10,000 PERSONAL & ADV INJURY \$ 1,000,000 GENERAL AGGREGATE \$ 3,000,000 PRODUCTS - COMP/OP AGG \$ 3,000,000 \$ |
| B | <input checked="" type="checkbox"/> AUTOMOBILE LIABILITY <input checked="" type="checkbox"/> ANY AUTO <input type="checkbox"/> OWNED AUTOS ONLY <input type="checkbox"/> SCHEDULED AUTOS <input checked="" type="checkbox"/> HIRED AUTOS ONLY <input checked="" type="checkbox"/> NON-OWNED AUTOS ONLY | | | FITAU376232022 | 6/1/2022 | 6/1/2023 | COMBINED SINGLE LIMIT (Ea accident) \$ 1,000,000 BODILY INJURY (Per person) \$ BODILY INJURY (Per accident) \$ PROPERTY DAMAGE (Per accident) \$ \$ |
| | <input type="checkbox"/> UMBRELLA LIAB <input type="checkbox"/> OCCUR <input type="checkbox"/> EXCESS LIAB <input type="checkbox"/> CLAIMS-MADE DED RETENTION \$ | | | | | | EACH OCCURRENCE \$ AGGREGATE \$ \$ |
| C | <input type="checkbox"/> WORKERS COMPENSATION AND EMPLOYERS' LIABILITY ANY PROPRIETOR/PARTNER/EXECUTIVE OFFICER/MEMBER EXCLUDED? <input type="checkbox"/> Y/N <input checked="" type="checkbox"/> N/A (Mandatory in NH) If yes, describe under DESCRIPTION OF OPERATIONS below | | | FITWC376232022 | 6/1/2022 | 6/1/2023 | <input type="checkbox"/> PER STATUTE <input type="checkbox"/> OTH-ER E.L. EACH ACCIDENT \$ 2,000,000 E.L. DISEASE - EA EMPLOYEE \$ 2,000,000 E.L. DISEASE - POLICY LIMIT \$ 2,000,000 |
| B A D | Directors & Officers Crime Cyber Liability | | | FITDO376232022 FITCR376232022 TCL172880900 | 6/1/2022 6/1/2022 10/12/2022 | 6/1/2023 6/1/2023 10/12/2023 | Limit \$2,000,000 Limit/Deductible \$250,000/\$2500 Limit/Deductible \$1,000,000/\$5,000 |

DESCRIPTION OF OPERATIONS / LOCATIONS / VEHICLES (ACORD 101, Additional Remarks Schedule, may be attached if more space is required)

*Policy #FITGL376232022 Additional Coverage:
 Professional Liability (Occurrence): \$1,000,000 Each Claim/ \$3,000,000 General Aggregate
 Abuse & Molestation Liability (Occurrence): \$1,000,000 Each Claim/ \$2,000,000 General Aggregate
 Employee Benefits Liability (Claims-Made/ Retro Date 5/31/2004): \$1,000,000 Each Claim/ \$3,000,000 General Aggregate

CERTIFICATE HOLDER**CANCELLATION**

Pinellas County Urban League
 333 31st St N
 St Petersburg FL 33713

SHOULD ANY OF THE ABOVE DESCRIBED POLICIES BE CANCELLED BEFORE THE EXPIRATION DATE THEREOF, NOTICE WILL BE DELIVERED IN ACCORDANCE WITH THE POLICY PROVISIONS.

AUTHORIZED REPRESENTATIVE

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PINELLAS COUNTY URBAN LEAGUE, INC.
2023 TOTAL AGENCY APPROVED BUDGET

| | Various Funding Sources | ACA | Truist | BOA | | Multiple | | DEO | UW Suncoast | | Office of the AG | DOL | City of St. Pete | Department of Community Affairs | | | 2022 Proposed Budget |
|--|-------------------------|----------------|-----------------------|-----------------------|-----------------------|----------------|-----------------------|------------------|---------------|---------------|------------------|------------------|------------------|---------------------------------|----------------|----------------|----------------------|
| | Management & General | Navigators | Workforce Development | Workforce Development | Neighborhood Builders | Social Justice | Workforce Development | Entrepreneurship | CCC | Campbell Park | Youth Crime | USJP | STYLE | LIHEAP | LIHEAP Water | Weatherization | |
| Revenue | | | | | | | | | | | | | | | | | |
| * Administrative Support Services | 455,722 | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - | 455,722 |
| Government Grants/Federal | - | - | - | - | - | - | - | - | - | - | 1,775,292 | - | - | 2,823,528 | 500,000 | 762,375 | 5,861,195 |
| Government Grants/State | - | 505,632 | - | - | - | - | - | 149,850 | - | - | 313,381 | - | 35,000 | - | - | - | 1,003,863 |
| United Way Contributions/Designees | 15,000 | - | - | - | - | - | - | - | 45,000 | 41,850 | - | - | - | - | - | - | 101,850 |
| Membership Dues | 10,000 | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - | 10,000 |
| Donations/Contributions | 25,000 | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - | 25,000 |
| EOD Dinner | 75,000 | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - | 75,000 |
| Whitney M Young Luncheon | 30,000 | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - | 30,000 |
| Foundations | - | - | 99,000 | 55,000 | 5,000 | 60,000 | 18,750 | - | - | - | - | - | - | - | - | - | 237,750 |
| Draw from M Scott Donation | 200,000 | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - | 200,000 |
| Interest Income | 200,000 | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - | 200,000 |
| Duke Energy Incentive | 20,000 | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - | 20,000 |
| Management Fee (Transfer from PUPS) | 29,445 | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - | 29,445 |
| Sub-Total Revenue: | 1,060,167 | 505,632 | 99,000 | 55,000 | 5,000 | 60,000 | 18,750 | 149,850 | 45,000 | 41,850 | 313,381 | 1,775,292 | 35,000 | 2,823,528 | 500,000 | 762,375 | 8,249,824 |
| Total Revenue: | 1,060,167 | 505,632 | 99,000 | 55,000 | 5,000 | 60,000 | 18,750 | 149,850 | 45,000 | 41,850 | 313,381 | 1,775,292 | 35,000 | 2,823,528 | 500,000 | 762,375 | 8,249,824 |
| EXPENSES: | | | | | | | | | | | | | | | | | |
| Gross Salaries - PCUL | 340,245 | 325,764 | 20,057 | - | - | - | - | 38,913 | 26,910 | 3,593 | 60,004 | 103,768 | - | 288,384 | 48,939 | 31,451 | 1,288,028 |
| Gross Salaries - Mature Workers | - | - | - | - | - | - | - | - | - | - | - | 1,260,000 | - | - | - | - | 1,260,000 |
| TOTAL SALARIES | 340,245 | 325,764 | 20,057 | - | - | - | - | 38,913 | 26,910 | 3,593 | 60,004 | 1,363,768 | - | 288,384 | 48,939 | 31,451 | 2,548,028 |
| Payroll Taxes F.I.C.A. @ 7.65% | 26,029 | 24,921 | 1,534 | - | - | - | - | 2,977 | 2,059 | 275 | 4,590 | 104,328 | - | 22,061 | 3,744 | 2,406 | 194,924 |
| Unemployment @ 1st 8,000 * 1.66% * 24 Employees | 429 | 902 | 37 | - | - | - | - | 47 | 66 | 13 | 132 | 194 | - | 927 | 177 | 115 | 3,038 |
| Workers Compensation @ 2% | 4,805 | 6,515 | 401 | - | - | - | - | 778 | 538 | 72 | 1,200 | 27,275 | - | 5,768 | 612 | 629 | 48,594 |
| Health Insurance @ \$638.67 * 23 employees * 12 months | 24,908 | 40,623 | 2,178 | - | - | - | - | 2,724 | 1,938 | 531 | 8,072 | 11,166 | - | 52,961 | 10,246 | 6,873 | 162,219 |
| ST/LT Disability @ Rate * # of Employees | 609 | 583 | 36 | - | - | - | - | 70 | 48 | 6 | 107 | 2,441 | - | 516 | 88 | 56 | 4,561 |
| Employee Pension | 34,024 | 32,569 | 2,006 | - | - | - | - | 3,891 | 2,691 | 359 | 6,000 | 10,220 | - | 28,838 | 4,894 | 3,145 | 128,638 |
| TOTAL FRINGE | 90,804 | 106,113 | 6,192 | - | - | - | - | 10,487 | 7,340 | 1,256 | 20,102 | 155,624 | - | 111,071 | 19,760 | 13,224 | 541,974 |
| TOTAL PERSONNEL | 431,049 | 431,876 | 26,250 | - | - | - | - | 49,400 | 34,250 | 4,850 | 80,106 | 1,519,392 | - | 399,456 | 68,700 | 44,675 | 3,090,002 |
| Operating Expenses: | | | | | | | | | | | | | | | | | |
| Auto Repair and Maint. | 6,000 | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - | 6,000 |
| License and Permits | 750 | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - | 750 |
| Vehicle Lease | 6,000 | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - | 6,000 |
| Urban League Dues | 15,000 | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - | 15,000 |
| Organizations Dues | 2,400 | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - | 2,400 |
| Bank Charges | 15,000 | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - | 15,000 |
| Professional Fees (Audit, Legal, etc.) | 60,000 | 29,280 | 5,250 | - | - | - | - | - | 500 | 6,000 | 6,000 | 14,200 | 2,500 | 5,000 | - | 10,000 | 138,730 |
| Contract Labor | 342,750 | - | 50,000 | 25,000 | 5,000 | 60,000 | 18,750 | 81,200 | 10,000 | 5,000 | 138,175 | 221,000 | 8,000 | 48,500 | - | - | 1,013,375 |
| Contracted Labor Materials & Service Fees | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - | 690,000 | 690,000 |
| Equipment Repair, Maintenance, Lease | 24,000 | - | 3,000 | 2,500 | - | - | - | - | - | 1,000 | 4,000 | 4,500 | - | 10,000 | - | 6,000 | 55,000 |
| Equipment Purchase | 10,000 | 18,275 | - | 500 | - | - | - | - | - | - | - | - | - | - | - | - | 28,775 |
| Utilities | 15,000 | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - | 15,000 |
| Water, Sewage etc. | 6,000 | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - | 6,000 |
| Occupancy/Storage | 12,000 | 17,500 | - | - | - | - | - | - | - | - | 50,000 | - | - | 55,272 | - | - | 134,772 |
| Books, Subscription Fee & Dues | 2,400 | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - | 2,400 |
| Postage & Shipping | 1,200 | - | - | - | - | - | - | 600 | - | - | 1,200 | 2,000 | - | 1,800 | - | 900 | 7,700 |
| Printing & Copying | 5,000 | 1,200 | - | - | - | - | - | 600 | - | 500 | 900 | 1,500 | - | 1,500 | - | 900 | 12,100 |
| Office Supplies | 9,121 | 900 | 1,500 | - | - | - | - | 1,200 | 250 | 500 | 900 | 1,200 | - | 5,400 | - | 1,200 | 22,171 |
| Communications/Internet/Website | 9,000 | 3,600 | 3,000 | - | - | - | - | 600 | - | - | 3,600 | 4,000 | - | 4,200 | - | 1,200 | 29,200 |
| Operating Supplies | 7,500 | - | - | - | - | - | - | - | - | - | - | - | 1,000 | - | - | 900 | 9,400 |
| Promotional Material/Media | 1,000 | - | 5,000 | - | - | - | - | - | - | - | - | - | - | - | - | - | 6,000 |
| Participant Expense | 3,000 | - | - | 25,000 | - | - | - | 16,250 | - | 24,000 | 20,000 | - | 23,500 | - | - | - | 111,750 |
| EOD Dinner | 30,000 | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - | 30,000 |
| Whitney M Young | 6,000 | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - | 6,000 |
| Other Special Events | 3,000 | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - | 3,000 |
| Insurance (Liability) | 9,000 | - | - | - | - | - | - | - | - | - | - | - | - | - | - | 3,000 | 12,000 |
| Out of Town Travel | 25,000 | 3,000 | - | 1,000 | - | - | - | - | - | - | 7,500 | 1,500 | - | - | - | - | 38,000 |
| Local Travel/Transportation | 1,000 | - | - | - | - | - | - | - | - | - | 1,000 | 6,000 | - | 500 | - | - | 8,500 |
| Training & Technical Asst. | 2,000 | - | 5,000 | 1,000 | - | - | - | - | - | - | - | - | - | 1,000 | - | 3,600 | 12,600 |
| Home Energy Assistance | - | - | - | - | - | - | - | - | - | - | - | - | - | 707,900 | - | - | 707,900 |
| Crisis Benefits | - | - | - | - | - | - | - | - | - | - | - | - | - | 1,583,000 | - | - | 1,583,000 |
| Home Energy - Water | - | - | - | - | - | - | - | - | - | - | - | - | - | - | 150,000 | - | 150,000 |
| Crisis Benefits - Water | - | - | - | - | - | - | - | - | - | - | - | - | - | - | 281,300 | - | 281,300 |
| Sub-Total Expenses | 1,060,170 | 505,631 | 99,000 | 55,000 | 5,000 | 60,000 | 18,750 | 149,850 | 45,000 | 41,850 | 313,381 | 1,775,292 | 35,000 | 2,823,528 | 500,000 | 762,375 | 8,249,825 |
| Balance | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| * Administrative Support From Programs Annual Budget | 455,722 | 56,181 | 11,000 | - | - | - | - | 16,650 | 5,000 | 4,650 | 34,820 | - | - | 262,295 | 25,000 | 40,125 | - |
| * Allowable Admin Percentage | | 10.00% | 10.00% | 0.00% | 10.00% | 0.00% | 0.00% | 10.00% | 10.00% | 10.00% | 10.00% | 0.00% | 0.00% | 8.50% | 5.00% | 5.00% | - |

PINELLAS COUNTY URBAN LEAGUE, INC. BOARD OF DIRECTORS ROSTER

**TERM
EXPIRES**

12-23 ALLEN, MR. MOSES, Ph.D.
Vice President Pharmacy Operations
Sunshine Health
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12-25 ARCHIE, MR. DAVID O.
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Citizens Alliance for Progress, Inc.
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12-23 BAKER, MR. JEFF
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12-25 BOURDOW, MR. JOE, CFE
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12-25 CHOE, DR. ULYEE. D.O.
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**TERM
EXPIRES**

12-23 EDMOND, MS. CAPRICE
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12-24 FURSE, MAJOR MATTHEW T.
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TERM
EXPIRES

- 12-25 KAMINSKY, MR. ALBERT**
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E-Mail: Albert.Kaminsky@charter.com
- 12-25 LENZ, MS. MELANIE**
Chief Development Officer
Tampa Bay Rays
Tropicana Field
One Tropicana Drive
St. Petersburg, FL 33705
Telephone: (727) 825-3282
Cellular: (727) 543-7272
Email: mlenz@raysbaseball.com
- 12-23 MCMILLON, MR. GRANT**
Vice President, Health & Welfare
Administrative Solutions – Mid Market
LifeWorks
3201 34th Street South, Building A, 4th Floor
St. Petersburg, FL 33711
Telephone: (727) 318-6815
Cellular: (727) 420-9171
Email: grant.mcmillon@lifeworks.com
- 12-24 MICKETT, DR. CAROL**
Owner
Mickett-Stackhouse Studio, LLC
735 Chesapeake Drive
Tarpon Springs, FL 34689
Telephone: (727) 642-9897
E-mail: mickettstackhouse@gmail.com
- 12-25 MURPHY, REV. LOUIS M. SR.**
Pastor
Mt. Zion Progressive Missionary Baptist Church
955 20th Street South
St. Petersburg, FL 33712
Telephone: (727) 894-4311
Cell: (727) 415-1148
E-Mail: Lmurphy@mzprohressive.org

TERM
EXPIRES

- 12-24 NESMITH, MR. ALVIN C.**
Retired Manager
Tampa Bay Times
10123 Vista Pointe Drive
Tampa, FL 33635
Telephone: (727) 580-1205
Fax: (813) 855-8110
E-mail: acnesmith@msn.com
- 12-25 TOROP, RABBI MICHAEL**
Rabbi Emeritus
Temple Beth-El
14099 Jennifer Terrace
Largo, FL 33774
Cell: (727) 542-1372
E-mail: michaeltorop@gmail.com
- 12-24 WILLIAMS, MS. TONJUA, Ph.D.**
President
St. Petersburg College
P.O. Box 13489
St. Petersburg, FL 33733
Telephone: (727) 341-3241
Cell: (727) 501-3305
E-mail: Williams.Tonjua@spcollege.edu
- 12-23 WILSON, MR. RODNEY**
Vice President, Business Development Group
Commercial Banking
JP Morgan Chase
100 North Tampa Street, Floor 33
Tampa, FL 33602
Telephone: (813) 483-8832
Cell: (727) 418-7959
E-mail: rodney.wilson@jpmorgan.com
- INTERIM PRESIDENT & CEO**
Charlotte I, Anderson
Pinellas County Urban League, Inc.
333 31st Street North
St. Petersburg, FL 33713
Telephone: (727) 327-3568
Facsimile: (727) 321-8349
Cell: (813) 610-1413
E-mail: canderson@pcul.org

IRS e-file Signature Authorization for a Tax Exempt Entity

For calendar year 2021, or fiscal year beginning _____, 2021, and ending _____, 20_____

2021

Department of the Treasury
Internal Revenue Service

▶ Do not send to the IRS. Keep for your records.
▶ Go to www.irs.gov/Form8879TE for the latest information.

| | |
|---|---------------------------------|
| Name of filer Pinellas County Urban League Inc. | EIN or SSN 59-1665523 |
| Name and title of officer or person subject to tax Rodney Wilson, Board Chair | |

Part I Type of Return and Return Information

Check the box for the return for which you are using this Form 8879-TE and enter the applicable amount, if any, from the return. Form 8038-CP and Form 5330 filers may enter dollars and cents. For all other forms, enter whole dollars only. If you check the box on line 1a, 2a, 3a, 4a, 5a, 6a, 7a, 8a, 9a, or 10a below, and the amount on that line for the return being filed with this form was blank, then leave line 1b, 2b, 3b, 4b, 5b, 6b, 7b, 8b, 9b, or 10b, whichever is applicable, blank (do not enter -0-). But, if you entered -0- on the return, then enter -0- on the applicable line below. Do not complete more than one line in Part I.

| | | | |
|--|--|-----|------------|
| 1a Form 990 check here . . . ▶ <input checked="" type="checkbox"/> | b Total revenue, if any (Form 990, Part VIII, column (A), line 12) . . . | 1b | 7,557,969. |
| 2a Form 990-EZ check here . . . ▶ <input type="checkbox"/> | b Total revenue, if any (Form 990-EZ, line 9) | 2b | |
| 3a Form 1120-POL check here ▶ <input type="checkbox"/> | b Total tax (Form 1120-POL, line 22) | 3b | |
| 4a Form 990-PF check here . . . ▶ <input type="checkbox"/> | b Tax based on investment income (Form 990-PF, Part V, line 5) . . . | 4b | |
| 5a Form 8868 check here . . . ▶ <input type="checkbox"/> | b Balance due (Form 8868, line 3c) | 5b | |
| 6a Form 990-T check here . . . ▶ <input type="checkbox"/> | b Total tax (Form 990-T, Part III, line 4) | 6b | |
| 7a Form 4720 check here . . . ▶ <input type="checkbox"/> | b Total tax (Form 4720, Part III, line 1) | 7b | |
| 8a Form 5227 check here . . . ▶ <input type="checkbox"/> | b FMV of assets at end of tax year (Form 5227, Item D) | 8b | |
| 9a Form 5330 check here . . . ▶ <input type="checkbox"/> | b Tax due (Form 5330, Part II, line 19) | 9b | |
| 10a Form 8038-CP check here ▶ <input type="checkbox"/> | b Amount of credit payment requested (Form 8038-CP, Part III, line 22) | 10b | |

Part II Declaration and Signature Authorization of Officer or Person Subject to Tax

Under penalties of perjury, I declare that I am an officer of the above entity or I am a person subject to tax with respect to (name of entity) _____, (EIN) _____ and that I have examined a copy of the 2021 electronic return and accompanying schedules and statements, and, to the best of my knowledge and belief, they are true, correct, and complete. I further declare that the amount in Part I above is the amount shown on the copy of the electronic return. I consent to allow my intermediate service provider, transmitter, or electronic return originator (ERO) to send the return to the IRS and to receive from the IRS (a) an acknowledgement of receipt or reason for rejection of the transmission, (b) the reason for any delay in processing the return or refund, and (c) the date of any refund. If applicable, I authorize the U.S. Treasury and its designated Financial Agent to initiate an electronic funds withdrawal (direct debit) entry to the financial institution account indicated in the tax preparation software for payment of the federal taxes owed on this return, and the financial institution to debit the entry to this account. To revoke a payment, I must contact the U.S. Treasury Financial Agent at 1-888-353-4537 no later than 2 business days prior to the payment (settlement) date. I also authorize the financial institutions involved in the processing of the electronic payment of taxes to receive confidential information necessary to answer inquiries and resolve issues related to the payment. I have selected a personal identification number (PIN) as my signature for the electronic return and, if applicable, the consent to electronic funds withdrawal.

PIN: check one box only

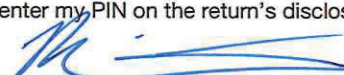
I authorize Fontana C.P.A.S to enter my PIN

| | | | | |
|---|---|---|---|---|
| 6 | 5 | 5 | 2 | 3 |
|---|---|---|---|---|

 as my signature
ERO firm name Enter five numbers, but do not enter all zeros

on the tax year 2021 electronically filed return. If I have indicated within this return that a copy of the return is being filed with a state agency(ies) regulating charities as part of the IRS Fed/State program, I also authorize the aforementioned ERO to enter my PIN on the return's disclosure consent screen.

As an officer or person subject to tax with respect to the entity, I will enter my PIN as my signature on the tax year 2021 electronically filed return. If I have indicated within this return that a copy of the return is being filed with a state agency(ies) regulating charities as part of the IRS Fed/State program, I will enter my PIN on the return's disclosure consent screen.

Signature of officer or person subject to tax ▶ 

Date ▶ 08/30/2022

Part III Certification and Authentication

ERO's EFIN/PIN. Enter your six-digit electronic filing identification number (EFIN) followed by your five-digit self-selected PIN.

| | | | | | | | | | | |
|---|---|---|---|---|---|---|---|---|---|---|
| 5 | 9 | 2 | 5 | 7 | 7 | 3 | 5 | 5 | 6 | 7 |
|---|---|---|---|---|---|---|---|---|---|---|

Do not enter all zeros

I certify that the above numeric entry is my PIN, which is my signature on the 2021 electronically filed return indicated above. I confirm that I am submitting this return in accordance with the requirements of Pub. 4163, Modernized e-File (MeF) Information for Authorized IRS e-file Providers for Business Returns.

ERO's signature ▶ Eric Fontana

Date ▶ 08/30/2022

ERO Must Retain This Form — See Instructions
Do Not Submit This Form to the IRS Unless Requested To Do So

Return of Organization Exempt From Income Tax

Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except private foundations)

2021

Department of the Treasury
Internal Revenue Service

▶ Do not enter social security numbers on this form as it may be made public.
▶ Go to www.irs.gov/Form990 for instructions and the latest information.

Open to Public Inspection

A For the 2021 calendar year, or tax year beginning 2021, and ending 2021

B Check if applicable:
 Address change
 Name change
 Initial return
 Final return/terminated
 Amended return
 Application pending

C Name of organization Pinellas County Urban League Inc.
 Doing business as _____
 Number and street (or P.O. box if mail is not delivered to street address) Room/suite
333 31st Street North
 City or town, state or province, country, and ZIP or foreign postal code
Saint Petersburg, FL 33713

D Employer identification number
59-1665523

E Telephone number
(727) 327-2081

G Gross receipts \$ 7,576,016.

F Name and address of principal officer:
Rodney Wilson, 333 31st Street North, Saint Petersburg, FL 33713

H(a) Is this a group return for subordinates? Yes No
H(b) Are all subordinates included? Yes No
 If "No," attach a list. See instructions.
H(c) Group exemption number ▶ _____

I Tax-exempt status: 501(c)(3) 501(c) () ◀ (insert no.) 4947(a)(1) or 527

J Website: ▶ www.pcul.org

K Form of organization: Corporation Trust Association Other ▶ _____

L Year of formation: 1976 **M** State of legal domicile: FL

Part I Summary

| | | | | |
|-----------------------------|--|---|--|----------------------------|
| Activities & Governance | 1 | Briefly describe the organization's mission or most significant activities: <u>The mission of the Urban League is to enrich, enhance, and serve the Tampa Bay Communities through the leadership and resources of the Pinellas County Urban League by assisting through advocacy, program services, and research, which will help bridge social-economic barriers and promote new and strengthen relationships between our communities.</u> | | |
| | 2 | Check this box <input type="checkbox"/> if the organization discontinued its operations or disposed of more than 25% of its net assets. | | |
| | 3 | Number of voting members of the governing body (Part VI, line 1a) | 3 | 21 |
| | 4 | Number of independent voting members of the governing body (Part VI, line 1b) | 4 | 20 |
| | 5 | Total number of individuals employed in calendar year 2021 (Part V, line 2a) | 5 | 193 |
| | 6 | Total number of volunteers (estimate if necessary) | 6 | 168 |
| | 7a | Total unrelated business revenue from Part VIII, column (C), line 12 | 7a | 0. |
| b | Net unrelated business taxable income from Form 990-T, Part I, line 11 | 7b | 0. | |
| Revenue | 8 | Contributions and grants (Part VIII, line 1h) | Prior Year 7,230,855. | Current Year 7,530,499. |
| | 9 | Program service revenue (Part VIII, line 2g) | 21,450. | 13,784. |
| | 10 | Investment income (Part VIII, column (A), lines 3, 4, and 7d) | 1,107. | 191. |
| | 11 | Other revenue (Part VIII, column (A), lines 5, 6d, 8c, 9c, 10c, and 11e) | 38,781. | 13,495. |
| | 12 | Total revenue—add lines 8 through 11 (must equal Part VIII, column (A), line 12) | 7,292,193. | 7,557,969. |
| | Expenses | 13 | Grants and similar amounts paid (Part IX, column (A), lines 1-3) | 2,461,300. |
| 14 | | Benefits paid to or for members (Part IX, column (A), line 4) | | |
| 15 | | Salaries, other compensation, employee benefits (Part IX, column (A), lines 5-10) | 2,694,131. | 2,501,774. |
| 16a | | Professional fundraising fees (Part IX, column (A), line 11e) | | |
| b | | Total fundraising expenses (Part IX, column (D), line 25) ▶ <u>1,808.</u> | | |
| 17 | | Other expenses (Part IX, column (A), lines 11a-11d, 11f-24e) | 1,845,740. | 1,999,028. |
| Net Assets or Fund Balances | 18 | Total expenses. Add lines 13-17 (must equal Part IX, column (A), line 25) | 7,001,171. | 7,515,542. |
| | 19 | Revenue less expenses. Subtract line 18 from line 12 | 291,022. | 42,427. |
| | 20 | Total assets (Part X, line 16) | Beginning of Current Year 2,264,381. | End of Year 2,351,203. |
| | 21 | Total liabilities (Part X, line 26) | 1,380,818. | 1,425,213. |
| | 22 | Net assets or fund balances. Subtract line 21 from line 20 | 883,563. | 925,990. |

Part II Signature Block

Under penalties of perjury, I declare that I have examined this return, including accompanying schedules and statements, and to the best of my knowledge and belief, it is true, correct, and complete. Declaration of preparer (other than officer) is based on all information of which preparer has any knowledge.

Sign Here

Signature of officer: [Signature] Date: 08/30/2022

Rodney Wilson, Board Chair
Type or print name and title

Paid Preparer Use Only

Print/Type preparer's name: Eric Fontana Preparer's signature: Eric Fontana Date: 08/30/2022 Check if self-employed PTIN: P01867525

Firm's name ▶ Fontana C.P.A.S Firm's EIN ▶ 59-3635567

Firm's address ▶ 13007 W Linebaugh Ave, Tampa, FL 33626 Phone no. (727) 799-9533

May the IRS discuss this return with the preparer shown above? See instructions Yes No

Part III Statement of Program Service Accomplishments

Check if Schedule O contains a response or note to any line in this Part III Yes No

1 Briefly describe the organization's mission:

The mission of the Urban League is to enrich, enhance, and serve the Tampa Bay Communities through the leadership and resources of the Pinellas County Urban League by assisting through advocacy, program services, and research, which will help bridge social-economic barriers and promote new and strengthen relationships between our communities.

2 Did the organization undertake any significant program services during the year which were not listed on the prior Form 990 or 990-EZ? Yes No

If "Yes," describe these new services on Schedule O.

3 Did the organization cease conducting, or make significant changes in how it conducts, any program services? Yes No

If "Yes," describe these changes on Schedule O.

4 Describe the organization's program service accomplishments for each of its three largest program services, as measured by expenses. Section 501(c)(3) and 501(c)(4) organizations are required to report the amount of grants and allocations to others, the total expenses, and revenue, if any, for each program service reported.

4a (Code:) (Expenses \$ 3,695,517. including grants of \$ 2,902,103.) (Revenue \$ 13,784.)

Energy Assistance and Weatherization - Provides energy payment assistance to low income individuals and families in times of weather related emergencies or crisis situations. This program also provides energy related home improvements which make the home safer, healthier, and more comfortable. Services include installing and insulating water heaters, installing insulation in the attic, caulking, weather stripping and repair or replacement of defective doors and windows. This program served 4,131 people.

4b (Code:) (Expenses \$ 227,469. including grants of \$ 0.) (Revenue \$ 0.)

Crime Prevention/Family and Juvenile Services - Provides leadership in creating programs which serve at-risk youth, linking parental/guardian involvement. Strategies applied include community bridge building, teen summits, parenting skills training, tutoring, and employability skills training/job placement services. This program served 1,310 people.

4c (Code:) (Expenses \$ 1,772,322. including grants of \$ 0.) (Revenue \$ 0.)

Urban Senior Job Program - Provides eligible, enrolled individuals wages for community service, assignments, and provides skill enhancement opportunities, annual physical examinations, personal and employment-related counseling, assistance in transition to unsubsidized employment where feasible, and other benefits. This program served 162 people.

4d Other program services (Describe on Schedule O.)

(Expenses \$ 1,181,819. including grants of \$ 76,698.) (Revenue \$ 0.) See Statement

4e Total program service expenses 6,877,127.

Part IV Checklist of Required Schedules

| | Yes | No |
|--|------------|----|
| 1 Is the organization described in section 501(c)(3) or 4947(a)(1) (other than a private foundation)? <i>If "Yes," complete Schedule A</i> | 1 X | |
| 2 Is the organization required to complete <i>Schedule B, Schedule of Contributors</i> ? See instructions | 2 X | |
| 3 Did the organization engage in direct or indirect political campaign activities on behalf of or in opposition to candidates for public office? <i>If "Yes," complete Schedule C, Part I</i> | | X |
| 4 Section 501(c)(3) organizations. Did the organization engage in lobbying activities, or have a section 501(h) election in effect during the tax year? <i>If "Yes," complete Schedule C, Part II</i> | | X |
| 5 Is the organization a section 501(c)(4), 501(c)(5), or 501(c)(6) organization that receives membership dues, assessments, or similar amounts as defined in Rev. Proc. 98-19? <i>If "Yes," complete Schedule C, Part III</i> | | X |
| 6 Did the organization maintain any donor advised funds or any similar funds or accounts for which donors have the right to provide advice on the distribution or investment of amounts in such funds or accounts? <i>If "Yes," complete Schedule D, Part I</i> | | X |
| 7 Did the organization receive or hold a conservation easement, including easements to preserve open space, the environment, historic land areas, or historic structures? <i>If "Yes," complete Schedule D, Part II</i> | | X |
| 8 Did the organization maintain collections of works of art, historical treasures, or other similar assets? <i>If "Yes," complete Schedule D, Part III</i> | | X |
| 9 Did the organization report an amount in Part X, line 21, for escrow or custodial account liability, serve as a custodian for amounts not listed in Part X; or provide credit counseling, debt management, credit repair, or debt negotiation services? <i>If "Yes," complete Schedule D, Part IV</i> | | X |
| 10 Did the organization, directly or through a related organization, hold assets in donor-restricted endowments or in quasi endowments? <i>If "Yes," complete Schedule D, Part V</i> | X | |
| 11 If the organization's answer to any of the following questions is "Yes," then complete Schedule D, Parts VI, VII, VIII, IX, or X, as applicable. | | |
| a Did the organization report an amount for land, buildings, and equipment in Part X, line 10? <i>If "Yes," complete Schedule D, Part VI</i> | | X |
| b Did the organization report an amount for investments—other securities in Part X, line 12, that is 5% or more of its total assets reported in Part X, line 16? <i>If "Yes," complete Schedule D, Part VII</i> | | X |
| c Did the organization report an amount for investments—program related in Part X, line 13, that is 5% or more of its total assets reported in Part X, line 16? <i>If "Yes," complete Schedule D, Part VIII</i> | | X |
| d Did the organization report an amount for other assets in Part X, line 15, that is 5% or more of its total assets reported in Part X, line 16? <i>If "Yes," complete Schedule D, Part IX</i> | | X |
| e Did the organization report an amount for other liabilities in Part X, line 25? <i>If "Yes," complete Schedule D, Part X</i> | | X |
| f Did the organization's separate or consolidated financial statements for the tax year include a footnote that addresses the organization's liability for uncertain tax positions under FIN 48 (ASC 740)? <i>If "Yes," complete Schedule D, Part X</i> | X | |
| 12a Did the organization obtain separate, independent audited financial statements for the tax year? <i>If "Yes," complete Schedule D, Parts XI and XII</i> | | X |
| b Was the organization included in consolidated, independent audited financial statements for the tax year? <i>If "Yes," and if the organization answered "No" to line 12a, then completing Schedule D, Parts XI and XII is optional</i> | X | |
| 13 Is the organization a school described in section 170(b)(1)(A)(ii)? <i>If "Yes," complete Schedule E</i> | | X |
| 14a Did the organization maintain an office, employees, or agents outside of the United States? | | X |
| b Did the organization have aggregate revenues or expenses of more than \$10,000 from grantmaking, fundraising, business, investment, and program service activities outside the United States, or aggregate foreign investments valued at \$100,000 or more? <i>If "Yes," complete Schedule F, Parts I and IV.</i> | | X |
| 15 Did the organization report on Part IX, column (A), line 3, more than \$5,000 of grants or other assistance to or for any foreign organization? <i>If "Yes," complete Schedule F, Parts II and IV</i> | | X |
| 16 Did the organization report on Part IX, column (A), line 3, more than \$5,000 of aggregate grants or other assistance to or for foreign individuals? <i>If "Yes," complete Schedule F, Parts III and IV.</i> | | X |
| 17 Did the organization report a total of more than \$15,000 of expenses for professional fundraising services on Part IX, column (A), lines 6 and 11e? <i>If "Yes," complete Schedule G, Part I. See instructions</i> | | X |
| 18 Did the organization report more than \$15,000 total of fundraising event gross income and contributions on Part VIII, lines 1c and 8a? <i>If "Yes," complete Schedule G, Part II</i> | X | |
| 19 Did the organization report more than \$15,000 of gross income from gaming activities on Part VIII, line 9a? <i>If "Yes," complete Schedule G, Part III</i> | | X |
| 20a Did the organization operate one or more hospital facilities? <i>If "Yes," complete Schedule H</i> | | X |
| b If "Yes" to line 20a, did the organization attach a copy of its audited financial statements to this return? | | |
| 21 Did the organization report more than \$5,000 of grants or other assistance to any domestic organization or domestic government on Part IX, column (A), line 1? <i>If "Yes," complete Schedule I, Parts I and II</i> | X | |

Part IV Checklist of Required Schedules *(continued)*

| | | Yes | No |
|------------|---|-----|----|
| 22 | Did the organization report more than \$5,000 of grants or other assistance to or for domestic individuals on Part IX, column (A), line 2? <i>If "Yes," complete Schedule I, Parts I and III</i> | X | |
| 23 | Did the organization answer "Yes" to Part VII, Section A, line 3, 4, or 5, about compensation of the organization's current and former officers, directors, trustees, key employees, and highest compensated employees? <i>If "Yes," complete Schedule J</i> | X | |
| 24a | Did the organization have a tax-exempt bond issue with an outstanding principal amount of more than \$100,000 as of the last day of the year, that was issued after December 31, 2002? <i>If "Yes," answer lines 24b through 24d and complete Schedule K. If "No," go to line 25a</i> | | X |
| b | Did the organization invest any proceeds of tax-exempt bonds beyond a temporary period exception? | | |
| c | Did the organization maintain an escrow account other than a refunding escrow at any time during the year to defease any tax-exempt bonds? | | |
| d | Did the organization act as an "on behalf of" issuer for bonds outstanding at any time during the year? | | |
| 25a | Section 501(c)(3), 501(c)(4), and 501(c)(29) organizations. Did the organization engage in an excess benefit transaction with a disqualified person during the year? <i>If "Yes," complete Schedule L, Part I</i> | | X |
| b | Is the organization aware that it engaged in an excess benefit transaction with a disqualified person in a prior year, and that the transaction has not been reported on any of the organization's prior Forms 990 or 990-EZ? <i>If "Yes," complete Schedule L, Part I</i> | | X |
| 26 | Did the organization report any amount on Part X, line 5 or 22, for receivables from or payables to any current or former officer, director, trustee, key employee, creator or founder, substantial contributor, or 35% controlled entity or family member of any of these persons? <i>If "Yes," complete Schedule L, Part II</i> | | X |
| 27 | Did the organization provide a grant or other assistance to any current or former officer, director, trustee, key employee, creator or founder, substantial contributor or employee thereof, a grant selection committee member, or to a 35% controlled entity (including an employee thereof) or family member of any of these persons? <i>If "Yes," complete Schedule L, Part III</i> | | X |
| 28 | Was the organization a party to a business transaction with one of the following parties (see the Schedule L, Part IV, instructions for applicable filing thresholds, conditions, and exceptions): | | |
| a | A current or former officer, director, trustee, key employee, creator or founder, or substantial contributor? <i>If "Yes," complete Schedule L, Part IV</i> | | X |
| b | A family member of any individual described in line 28a? <i>If "Yes," complete Schedule L, Part IV</i> | | X |
| c | A 35% controlled entity of one or more individuals and/or organizations described in line 28a or 28b? <i>If "Yes," complete Schedule L, Part IV</i> | | X |
| 29 | Did the organization receive more than \$25,000 in non-cash contributions? <i>If "Yes," complete Schedule M</i> | | X |
| 30 | Did the organization receive contributions of art, historical treasures, or other similar assets, or qualified conservation contributions? <i>If "Yes," complete Schedule M</i> | | X |
| 31 | Did the organization liquidate, terminate, or dissolve and cease operations? <i>If "Yes," complete Schedule N, Part I</i> | | X |
| 32 | Did the organization sell, exchange, dispose of, or transfer more than 25% of its net assets? <i>If "Yes," complete Schedule N, Part II</i> | | X |
| 33 | Did the organization own 100% of an entity disregarded as separate from the organization under Regulations sections 301.7701-2 and 301.7701-3? <i>If "Yes," complete Schedule R, Part I</i> | | X |
| 34 | Was the organization related to any tax-exempt or taxable entity? <i>If "Yes," complete Schedule R, Part II, III, or IV, and Part V, line 1</i> | X | |
| 35a | Did the organization have a controlled entity within the meaning of section 512(b)(13)? | X | |
| b | If "Yes" to line 35a, did the organization receive any payment from or engage in any transaction with a controlled entity within the meaning of section 512(b)(13)? <i>If "Yes," complete Schedule R, Part V, line 2</i> | X | |
| 36 | Section 501(c)(3) organizations. Did the organization make any transfers to an exempt non-charitable related organization? <i>If "Yes," complete Schedule R, Part V, line 2</i> | | X |
| 37 | Did the organization conduct more than 5% of its activities through an entity that is not a related organization and that is treated as a partnership for federal income tax purposes? <i>If "Yes," complete Schedule R, Part VI</i> | | X |
| 38 | Did the organization complete Schedule O and provide explanations on Schedule O for Part VI, lines 11b and 19? Note: All Form 990 filers are required to complete Schedule O | X | |

Part V Statements Regarding Other IRS Filings and Tax Compliance

Check if Schedule O contains a response or note to any line in this Part V

| | | Yes | No |
|-----------|--|-----|----|
| 1a | Enter the number reported in box 3 of Form 1096. Enter -0- if not applicable | | |
| b | Enter the number of Forms W-2G included on line 1a. Enter -0- if not applicable | | |
| c | Did the organization comply with backup withholding rules for reportable payments to vendors and reportable gaming (gambling) winnings to prize winners? | X | |

| Part V Statements Regarding Other IRS Filings and Tax Compliance (continued) | | Yes | No | | |
|---|--|------------|-----|---|---|
| 2a | Enter the number of employees reported on Form W-3, Transmittal of Wage and Tax Statements, filed for the calendar year ending with or within the year covered by this return | 2a | 193 | | |
| b | If at least one is reported on line 2a, did the organization file all required federal employment tax returns? Note: If the sum of lines 1a and 2a is greater than 250, you may be required to e-file. See instructions. | 2b | | X | |
| 3a | Did the organization have unrelated business gross income of \$1,000 or more during the year? | 3a | | | X |
| b | If "Yes," has it filed a Form 990-T for this year? If "No" to line 3b, provide an explanation on Schedule O | 3b | | | |
| 4a | At any time during the calendar year, did the organization have an interest in, or a signature or other authority over, a financial account in a foreign country (such as a bank account, securities account, or other financial account)? | 4a | | | X |
| b | If "Yes," enter the name of the foreign country ▶ See instructions for filing requirements for FinCEN Form 114, Report of Foreign Bank and Financial Accounts (FBAR). | | | | |
| 5a | Was the organization a party to a prohibited tax shelter transaction at any time during the tax year? | 5a | | | X |
| b | Did any taxable party notify the organization that it was or is a party to a prohibited tax shelter transaction? | 5b | | | X |
| c | If "Yes" to line 5a or 5b, did the organization file Form 8886-T? | 5c | | | |
| 6a | Does the organization have annual gross receipts that are normally greater than \$100,000, and did the organization solicit any contributions that were not tax deductible as charitable contributions? | 6a | | | X |
| b | If "Yes," did the organization include with every solicitation an express statement that such contributions or gifts were not tax deductible? | 6b | | | |
| 7 | Organizations that may receive deductible contributions under section 170(c). | | | | |
| a | Did the organization receive a payment in excess of \$75 made partly as a contribution and partly for goods and services provided to the payor? | 7a | | X | |
| b | If "Yes," did the organization notify the donor of the value of the goods or services provided? | 7b | | X | |
| c | Did the organization sell, exchange, or otherwise dispose of tangible personal property for which it was required to file Form 8282? | 7c | | | X |
| d | If "Yes," indicate the number of Forms 8282 filed during the year | 7d | | | |
| e | Did the organization receive any funds, directly or indirectly, to pay premiums on a personal benefit contract? | 7e | | | X |
| f | Did the organization, during the year, pay premiums, directly or indirectly, on a personal benefit contract? | 7f | | | X |
| g | If the organization received a contribution of qualified intellectual property, did the organization file Form 8899 as required? | 7g | | | |
| h | If the organization received a contribution of cars, boats, airplanes, or other vehicles, did the organization file a Form 1098-C? | 7h | | | |
| 8 | Sponsoring organizations maintaining donor advised funds. Did a donor advised fund maintained by the sponsoring organization have excess business holdings at any time during the year? | 8 | | | |
| 9 | Sponsoring organizations maintaining donor advised funds. | | | | |
| a | Did the sponsoring organization make any taxable distributions under section 4966? | 9a | | | |
| b | Did the sponsoring organization make a distribution to a donor, donor advisor, or related person? | 9b | | | |
| 10 | Section 501(c)(7) organizations. Enter: | | | | |
| a | Initiation fees and capital contributions included on Part VIII, line 12 | 10a | | | |
| b | Gross receipts, included on Form 990, Part VIII, line 12, for public use of club facilities | 10b | | | |
| 11 | Section 501(c)(12) organizations. Enter: | | | | |
| a | Gross income from members or shareholders | 11a | | | |
| b | Gross income from other sources. (Do not net amounts due or paid to other sources against amounts due or received from them.) | 11b | | | |
| 12a | Section 4947(a)(1) non-exempt charitable trusts. Is the organization filing Form 990 in lieu of Form 1041? | 12a | | | |
| b | If "Yes," enter the amount of tax-exempt interest received or accrued during the year | 12b | | | |
| 13 | Section 501(c)(29) qualified nonprofit health insurance issuers. | | | | |
| a | Is the organization licensed to issue qualified health plans in more than one state? Note: See the instructions for additional information the organization must report on Schedule O. | 13a | | | |
| b | Enter the amount of reserves the organization is required to maintain by the states in which the organization is licensed to issue qualified health plans | 13b | | | |
| c | Enter the amount of reserves on hand | 13c | | | |
| 14a | Did the organization receive any payments for indoor tanning services during the tax year? | 14a | | | X |
| b | If "Yes," has it filed a Form 720 to report these payments? If "No," provide an explanation on Schedule O | 14b | | | |
| 15 | Is the organization subject to the section 4960 tax on payment(s) of more than \$1,000,000 in remuneration or excess parachute payment(s) during the year? If "Yes," see the instructions and file Form 4720, Schedule N. | 15 | | | X |
| 16 | Is the organization an educational institution subject to the section 4968 excise tax on net investment income? If "Yes," complete Form 4720, Schedule O. | 16 | | | X |
| 17 | Section 501(c)(21) organizations. Did the trust, any disqualified person, or mine operator engage in any activities that would result in the imposition of an excise tax under section 4951, 4952 or 4953? If "Yes," complete Form 6069. | 17 | | | |

Part VI Governance, Management, and Disclosure. For each "Yes" response to lines 2 through 7b below, and for a "No" response to line 8a, 8b, or 10b below, describe the circumstances, processes, or changes on Schedule O. See instructions. Check if Schedule O contains a response or note to any line in this Part VI

Section A. Governing Body and Management

| | | Yes | No |
|-----------|--|-----|----|
| 1a | Enter the number of voting members of the governing body at the end of the tax year If there are material differences in voting rights among members of the governing body, or if the governing body delegated broad authority to an executive committee or similar committee, explain on Schedule O. | | |
| | 1a 21 | | |
| b | Enter the number of voting members included on line 1a, above, who are independent | | |
| | 1b 20 | | |
| 2 | Did any officer, director, trustee, or key employee have a family relationship or a business relationship with any other officer, director, trustee, or key employee? | | X |
| 3 | Did the organization delegate control over management duties customarily performed by or under the direct supervision of officers, directors, trustees, or key employees to a management company or other person? | | X |
| 4 | Did the organization make any significant changes to its governing documents since the prior Form 990 was filed? | | X |
| 5 | Did the organization become aware during the year of a significant diversion of the organization's assets? | | X |
| 6 | Did the organization have members or stockholders? | | X |
| 7a | Did the organization have members, stockholders, or other persons who had the power to elect or appoint one or more members of the governing body? | X | |
| b | Are any governance decisions of the organization reserved to (or subject to approval by) members, stockholders, or persons other than the governing body? | X | |
| 8 | Did the organization contemporaneously document the meetings held or written actions undertaken during the year by the following: | | |
| a | The governing body? | X | |
| b | Each committee with authority to act on behalf of the governing body? | X | |
| 9 | Is there any officer, director, trustee, or key employee listed in Part VII, Section A, who cannot be reached at the organization's mailing address? If "Yes," provide the names and addresses on Schedule O | | X |

Section B. Policies (This Section B requests information about policies not required by the Internal Revenue Code.)

| | | Yes | No |
|------------|--|-----|----|
| 10a | Did the organization have local chapters, branches, or affiliates? | | X |
| b | If "Yes," did the organization have written policies and procedures governing the activities of such chapters, affiliates, and branches to ensure their operations are consistent with the organization's exempt purposes? | | |
| 10b | | | |
| 11a | Has the organization provided a complete copy of this Form 990 to all members of its governing body before filing the form? | X | |
| b | Describe on Schedule O the process, if any, used by the organization to review this Form 990. | | |
| 12a | Did the organization have a written conflict of interest policy? If "No," go to line 13 | X | |
| b | Were officers, directors, or trustees, and key employees required to disclose annually interests that could give rise to conflicts? | X | |
| c | Did the organization regularly and consistently monitor and enforce compliance with the policy? If "Yes," describe on Schedule O how this was done. | X | |
| 12c | | X | |
| 13 | Did the organization have a written whistleblower policy? | X | |
| 14 | Did the organization have a written document retention and destruction policy? | X | |
| 15 | Did the process for determining compensation of the following persons include a review and approval by independent persons, comparability data, and contemporaneous substantiation of the deliberation and decision? | | |
| a | The organization's CEO, Executive Director, or top management official | X | |
| b | Other officers or key employees of the organization | X | |
| | If "Yes" to line 15a or 15b, describe the process on Schedule O. See instructions. | | |
| 16a | Did the organization invest in, contribute assets to, or participate in a joint venture or similar arrangement with a taxable entity during the year? | | X |
| b | If "Yes," did the organization follow a written policy or procedure requiring the organization to evaluate its participation in joint venture arrangements under applicable federal tax law, and take steps to safeguard the organization's exempt status with respect to such arrangements? | | |
| 16b | | | |

Section C. Disclosure

- 17** List the states with which a copy of this Form 990 is required to be filed ► FL
- 18** Section 6104 requires an organization to make its Forms 1023 (1024 or 1024-A, if applicable), 990, and 990-T (section 501(c)(3)s only) available for public inspection. Indicate how you made these available. Check all that apply.
 Own website Another's website Upon request Other (explain on Schedule O)
- 19** Describe on Schedule O whether (and if so, how) the organization made its governing documents, conflict of interest policy, and financial statements available to the public during the tax year.
- 20** State the name, address, and telephone number of the person who possesses the organization's books and records ►
 Vonda Ford, 333 31st Street North, St. Petersburg, FL 33713 (727)327-2081

Part VII Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors

Check if Schedule O contains a response or note to any line in this Part VII

Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

1a Complete this table for all persons required to be listed. Report compensation for the calendar year ending with or within the organization's tax year.

- List all of the organization's **current** officers, directors, trustees (whether individuals or organizations), regardless of amount of compensation. Enter -0- in columns (D), (E), and (F) if no compensation was paid.
- List all of the organization's **current** key employees, if any. See the instructions for definition of "key employee."
- List the organization's five **current** highest compensated employees (other than an officer, director, trustee, or key employee) who received reportable compensation (box 5 of Form W-2, Form 1099-MISC, and/or box 1 of Form 1099-NEC) of more than \$100,000 from the organization and any related organizations.
- List all of the organization's **former** officers, key employees, and highest compensated employees who received more than \$100,000 of reportable compensation from the organization and any related organizations.
- List all of the organization's **former directors or trustees** that received, in the capacity as a former director or trustee of the organization, more than \$10,000 of reportable compensation from the organization and any related organizations.

See the instructions for the order in which to list the persons above.

Check this box if neither the organization nor any related organization compensated any current officer, director, or trustee.

| (A) Name and title | (B) Average hours per week (list any hours for related organizations below dotted line) | (C) Position (do not check more than one box, unless person is both an officer and a director/trustee) | | | | | | (D) Reportable compensation from the organization (W-2/1099-MISC/1099-NEC) | (E) Reportable compensation from related organizations (W-2/1099-MISC/1099-NEC) | (F) Estimated amount of other compensation from the organization and related organizations |
|---|--|--|-----------------------|---------|--------------|------------------------------|--------|---|--|---|
| | | Individual trustee or director | Institutional trustee | Officer | Key employee | Highest compensated employee | Former | | | |
| (1) Jeffrey Hearn Treasurer | 0.50 | X | | X | | | | 0. | 0. | 0. |
| (2) Tonjua Williams Secretary | 0.50 | X | | X | | | | 0. | 0. | 0. |
| (3) David Archie Director | 0.50 | X | | | | | | 0. | 0. | 0. |
| (4) Joe Bourdow Assistant Treasurer | 1.00 | X | | X | | | | 0. | 0. | 0. |
| (5) Lesley Price 1st Vice Chair | 0.50 | X | | | | | | 0. | 0. | 0. |
| (6) Moses Allen Director | 0.50 | X | | | | | | 0. | 0. | 0. |
| (7) Jeff Baker Director | 0.50 | X | | | | | | 0. | 0. | 0. |
| (8) Caprice Edmond Director | 0.50 | X | | | | | | 0. | 0. | 0. |
| (9) Aundre Green Assistant Secretary | 0.50 | X | | X | | | | 0. | 0. | 0. |
| (10) Cindy Innocent Director | 0.50 | X | | | | | | 0. | 0. | 0. |
| (11) Matthew McKinney 2nd Vice Chair | 0.50 | X | | | | | | 0. | 0. | 0. |
| (12) Linda Marcelli Director | 0.50 | X | | | | | | 0. | 0. | 0. |
| (13) Rodney Wilson Chairperson | 1.50 | X | | X | | | | 0. | 0. | 0. |
| (14) Catherine Cardwell Director | 0.50 | X | | | | | | 0. | 0. | 0. |

Part VII Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees (continued)

| (A) Name and title | (B) Average hours per week (list any hours for related organizations below dotted line) | (C) Position (do not check more than one box, unless person is both an officer and a director/trustee) | | | | | | (D) Reportable compensation from the organization (W-2/1099-MISC/1099-NEC) | (E) Reportable compensation from related organizations (W-2/1099-MISC/1099-NEC) | (F) Estimated amount of other compensation from the organization and related organizations |
|--|--|--|-----------------------|-------------------------------------|--------------|-------------------------------------|--------|---|--|---|
| | | Individual trustee or director | Institutional trustee | Officer | Key employee | Highest compensated employee | Former | | | |
| (15) Carol Mickett Director | 0.50 | <input checked="" type="checkbox"/> | | | | | | 0. | 0. | 0. |
| (16) Ulyee Choe Director | 0.50 | <input checked="" type="checkbox"/> | | | | | | 0. | 0. | 0. |
| (17) Grant McMillon Director | 0.50 | <input checked="" type="checkbox"/> | | | | | | 0. | 0. | 0. |
| (18) Michael Torop Director | 0.50 | <input checked="" type="checkbox"/> | | | | | | 0. | 0. | 0. |
| (19) Bettye Newsome Director | 0.50 | <input checked="" type="checkbox"/> | | | | | | 0. | 0. | 0. |
| (20) Albert Kaminsky Director | 0.50 | <input checked="" type="checkbox"/> | | | | | | 0. | 0. | 0. |
| (21) Watson Haynes President & CEO | 40.00 | <input checked="" type="checkbox"/> | | <input checked="" type="checkbox"/> | | | | 190,447. | 0. | 28,735. |
| (22) Charlotte Anderson Highest Compensated Employee | 40.00 | | | | | <input checked="" type="checkbox"/> | | 113,899. | 0. | 18,165. |
| (23) Vonda Ford Highest Compensated Employee | 40.00 | | | | | <input checked="" type="checkbox"/> | | 102,160. | 0. | 16,476. |
| (24) | | | | | | | | | | |
| (25) | | | | | | | | | | |
| 1b Subtotal | | | | | | | | 406,506. | 0. | 63,376. |
| c Total from continuation sheets to Part VII, Section A | | | | | | | | | | |
| d Total (add lines 1b and 1c) | | | | | | | | 406,506. | 0. | 63,376. |

2 Total number of individuals (including but not limited to those listed above) who received more than \$100,000 of reportable compensation from the organization **▶** 3

| | Yes | No |
|--|-------------------------------------|-------------------------------------|
| 3 Did the organization list any former officer, director, trustee, key employee, or highest compensated employee on line 1a? <i>If "Yes," complete Schedule J for such individual</i> | | <input checked="" type="checkbox"/> |
| 4 For any individual listed on line 1a, is the sum of reportable compensation and other compensation from the organization and related organizations greater than \$150,000? <i>If "Yes," complete Schedule J for such individual</i> | <input checked="" type="checkbox"/> | |
| 5 Did any person listed on line 1a receive or accrue compensation from any unrelated organization or individual for services rendered to the organization? <i>If "Yes," complete Schedule J for such person</i> | | <input checked="" type="checkbox"/> |

Section B. Independent Contractors

1 Complete this table for your five highest compensated independent contractors that received more than \$100,000 of compensation from the organization. Report compensation for the calendar year ending with or within the organization's tax year.

| (A) Name and business address | (B) Description of services | (C) Compensation |
|---|---|---------------------|
| T.G. Patterson Construction LLC, 9234 Fred Street, Hudson, FL 34669 | Weatherization Repairs | 147,495. |
| Lisa Kirkland, 1225 Crimson Clover Ln, Zephyrhills, FL 33543 | Data mgmt/reporting svcs/case mgmt/consultant | 129,990. |
| | | |
| | | |

2 Total number of independent contractors (including but not limited to those listed above) who received more than \$100,000 of compensation from the organization **▶** 2

Part VIII Statement of Revenue

Check if Schedule O contains a response or note to any line in this Part VIII

| | | | | (A) Total revenue | (B) Related or exempt function revenue | (C) Unrelated business revenue | (D) Revenue excluded from tax under sections 512-514 | |
|--|--|---|-------------------------|----------------------|--|--------------------------------------|---|-------------------------|
| Contributions, Gifts, Grants, and Other Similar Amounts | 1a | Federated campaigns | 1a 191,880. | | | | | |
| | b | Membership dues | 1b 10,655. | | | | | |
| | c | Fundraising events | 1c 30,807. | | | | | |
| | d | Related organizations | 1d | | | | | |
| | e | Government grants (contributions) | 1e 6,288,163. | | | | | |
| | f | All other contributions, gifts, grants, and similar amounts not included above | 1f 1,008,994. | | | | | |
| | g | Noncash contributions included in lines 1a-1f | 1g \$ | | | | | |
| | h | Total. Add lines 1a-1f ▶ | | | | | | 7,530,499. |
| | Program Service Revenue | 2a | Rebates | | | | | Business Code 531310 |
| b | | ----- | | | | | | |
| c | | ----- | | | | | | |
| d | | ----- | | | | | | |
| e | | ----- | | | | | | |
| f | | All other program service revenue | | | | | | |
| g | | Total. Add lines 2a-2f ▶ | | 13,784. | | | | |
| Other Revenue | 3 | Investment income (including dividends, interest, and other similar amounts) ▶ | | 191. | 0. | 0. | 191. | |
| | 4 | Income from investment of tax-exempt bond proceeds ▶ | | | | | | |
| | 5 | Royalties ▶ | | | | | | |
| | 6a | Gross rents | (i) Real | (ii) Personal | | | | |
| | | | 6a | | | | | |
| | | | 6b | | | | | |
| | c | Rental income or (loss) | 6c | | | | | |
| | d | Net rental income or (loss) ▶ | | | | | | |
| | 7a | Gross amount from sales of assets other than inventory | (i) Securities | (ii) Other | | | | |
| | | | 7a | | | | | |
| | | | 7b | | | | | |
| | c | Gain or (loss) | 7c | | | | | |
| | d | Net gain or (loss) ▶ | | | | | | |
| | 8a | Gross income from fundraising events (not including \$ 30,807. of contributions reported on line 1c). See Part IV, line 18 | 8a 129. | | | | | |
| | b | Less: direct expenses | 8b 18,047. | | | | | |
| | c | Net income or (loss) from fundraising events ▶ | | -17,918. | | 0. | -17,918. | |
| 9a | Gross income from gaming activities. See Part IV, line 19 | 9a | | | | | | |
| b | Less: direct expenses | 9b | | | | | | |
| c | Net income or (loss) from gaming activities ▶ | | | | | | | |
| 10a | Gross sales of inventory, less returns and allowances | | | | | | | |
| | | 10a | | | | | | |
| | | 10b | | | | | | |
| c | Net income or (loss) from sales of inventory ▶ | | | | | | | |
| Miscellaneous Revenue | 11a | Management/Administrative Fee | Business Code 531310 | 29,445. | 29,445. | 0. | 0. | |
| | b | Miscellaneous Revenue | 900099 | 1,968. | 1,968. | 0. | 0. | |
| | c | ----- | | | | | | |
| | d | All other revenue | | | | | | |
| | e | Total. Add lines 11a-11d ▶ | | 31,413. | | | | |
| 12 | Total revenue. See instructions ▶ | | | 7,557,969. | 45,197. | 0. | -17,727. | |

Part IX Statement of Functional Expenses

Section 501(c)(3) and 501(c)(4) organizations must complete all columns. All other organizations must complete column (A).

Check if Schedule O contains a response or note to any line in this Part IX

| Do not include amounts reported on lines 6b, 7b, 8b, 9b, and 10b of Part VIII. | | (A) Total expenses | (B) Program service expenses | (C) Management and general expenses | (D) Fundraising expenses |
|---|---|------------------------------|--|---|------------------------------------|
| 1 | Grants and other assistance to domestic organizations and domestic governments. See Part IV, line 21 | 35,939. | 35,939. | | |
| 2 | Grants and other assistance to domestic individuals. See Part IV, line 22 | 2,978,801. | 2,978,801. | | |
| 3 | Grants and other assistance to foreign organizations, foreign governments, and foreign individuals. See Part IV, lines 15 and 16 | | | | |
| 4 | Benefits paid to or for members | | | | |
| 5 | Compensation of current officers, directors, trustees, and key employees | 219,182. | 178,144. | 41,038. | 0. |
| 6 | Compensation not included above to disqualified persons (as defined under section 4958(f)(1)) and persons described in section 4958(c)(3)(B) | | | | |
| 7 | Other salaries and wages | 1,959,427. | 1,561,452. | 397,902. | 73. |
| 8 | Pension plan accruals and contributions (include section 401(k) and 403(b) employer contributions) | 86,330. | 79,248. | 7,062. | 20. |
| 9 | Other employee benefits | 80,600. | 73,987. | 6,588. | 25. |
| 10 | Payroll taxes | 156,235. | 143,418. | 12,781. | 36. |
| 11 | Fees for services (nonemployees): | | | | |
| a | Management | | | | |
| b | Legal | | | | |
| c | Accounting | 88,775. | 81,492. | 7,262. | 21. |
| d | Lobbying | | | | |
| e | Professional fundraising services. See Part IV, line 17 | | | | |
| f | Investment management fees | | | | |
| g | Other. (If line 11g amount exceeds 10% of line 25, column (A), amount, list line 11g expenses on Schedule O.) | | | | |
| 12 | Advertising and promotion | 19,837. | 18,210. | 1,623. | 4. |
| 13 | Office expenses | 27,541. | 25,282. | 2,253. | 6. |
| 14 | Information technology | | | | |
| 15 | Royalties | | | | |
| 16 | Occupancy | 136,682. | 125,469. | 11,181. | 32. |
| 17 | Travel | 12,464. | 11,442. | 1,019. | 3. |
| 18 | Payments of travel or entertainment expenses for any federal, state, or local public officials | | | | |
| 19 | Conferences, conventions, and meetings | 9,123. | 8,375. | 746. | 2. |
| 20 | Interest | 651. | 598. | 53. | 0. |
| 21 | Payments to affiliates | | | | |
| 22 | Depreciation, depletion, and amortization | | | | |
| 23 | Insurance | 58,173. | 53,401. | 4,759. | 13. |
| 24 | Other expenses. Itemize expenses not covered above. (List miscellaneous expenses on line 24e. If line 24e amount exceeds 10% of line 25, column (A), amount, list line 24e expenses on Schedule O.) | | | | |
| a | <u>Contract Labor and Materials</u> | 1,462,114. | 1,342,167. | 119,608. | 339. |
| b | <u>Repairs and Maintenance</u> | 85,783. | 78,746. | 7,017. | 20. |
| c | <u>Postage</u> | 7,483. | 6,869. | 612. | 2. |
| d | <u>Telephone</u> | 31,381. | 28,807. | 2,567. | 7. |
| e | All other expenses | 59,021. | 45,280. | 12,536. | 1,205. |
| 25 | Total functional expenses. Add lines 1 through 24e | 7,515,542. | 6,877,127. | 636,607. | 1,808. |
| 26 | Joint costs. Complete this line only if the organization reported in column (B) joint costs from a combined educational campaign and fundraising solicitation. Check here <input type="checkbox"/> if following SOP 98-2 (ASC 958-720) | | | | |

Part X Balance Sheet

Check if Schedule O contains a response or note to any line in this Part X

| | | (A) Beginning of year | | (B) End of year |
|---|--|--------------------------|------------|--------------------|
| Assets | 1 Cash—non-interest-bearing | 1,144,592. | 1 | 1,236,774. |
| | 2 Savings and temporary cash investments | 247,023. | 2 | 246,327. |
| | 3 Pledges and grants receivable, net | 781,207. | 3 | 560,842. |
| | 4 Accounts receivable, net | -10,750. | 4 | 250. |
| | 5 Loans and other receivables from any current or former officer, director, trustee, key employee, creator or founder, substantial contributor, or 35% controlled entity or family member of any of these persons | | 5 | |
| | 6 Loans and other receivables from other disqualified persons (as defined under section 4958(f)(1)), and persons described in section 4958(c)(3)(B) | | 6 | |
| | 7 Notes and loans receivable, net | 80,352. | 7 | 281,076. |
| | 8 Inventories for sale or use | | 8 | |
| | 9 Prepaid expenses and deferred charges | 7,457. | 9 | 11,434. |
| | 10a Land, buildings, and equipment: cost or other basis. Complete Part VI of Schedule D | 10a | | |
| | b Less: accumulated depreciation | 10b | | 10c |
| | 11 Investments—publicly traded securities | | 11 | |
| | 12 Investments—other securities. See Part IV, line 11 | | 12 | |
| | 13 Investments—program-related. See Part IV, line 11 | | 13 | |
| | 14 Intangible assets | | 14 | |
| | 15 Other assets. See Part IV, line 11 | 14,500. | 15 | 14,500. |
| 16 Total assets. Add lines 1 through 15 (must equal line 33) | 2,264,381. | 16 | 2,351,203. | |
| Liabilities | 17 Accounts payable and accrued expenses | 605,856. | 17 | 774,219. |
| | 18 Grants payable | | 18 | |
| | 19 Deferred revenue | 761,398. | 19 | 650,994. |
| | 20 Tax-exempt bond liabilities | | 20 | |
| | 21 Escrow or custodial account liability. Complete Part IV of Schedule D | | 21 | |
| | 22 Loans and other payables to any current or former officer, director, trustee, key employee, creator or founder, substantial contributor, or 35% controlled entity or family member of any of these persons | | 22 | |
| | 23 Secured mortgages and notes payable to unrelated third parties | | 23 | |
| | 24 Unsecured notes and loans payable to unrelated third parties | 13,564. | 24 | |
| | 25 Other liabilities (including federal income tax, payables to related third parties, and other liabilities not included on lines 17–24). Complete Part X of Schedule D | 0. | 25 | 0. |
| | 26 Total liabilities. Add lines 17 through 25 | 1,380,818. | 26 | 1,425,213. |
| Net Assets or Fund Balances | Organizations that follow FASB ASC 958, check here <input checked="" type="checkbox"/> and complete lines 27, 28, 32, and 33. | | | |
| | 27 Net assets without donor restrictions | 839,365. | 27 | 925,417. |
| | 28 Net assets with donor restrictions | 44,198. | 28 | 573. |
| | Organizations that do not follow FASB ASC 958, check here <input type="checkbox"/> and complete lines 29 through 33. | | | |
| | 29 Capital stock or trust principal, or current funds | | 29 | |
| | 30 Paid-in or capital surplus, or land, building, or equipment fund | | 30 | |
| | 31 Retained earnings, endowment, accumulated income, or other funds | | 31 | |
| 32 Total net assets or fund balances | 883,563. | 32 | 925,990. | |
| 33 Total liabilities and net assets/fund balances | 2,264,381. | 33 | 2,351,203. | |

Part XI Reconciliation of Net Assets

Check if Schedule O contains a response or note to any line in this Part XI

| | | | |
|-----------|--|-----------|------------|
| 1 | Total revenue (must equal Part VIII, column (A), line 12) | 1 | 7,557,969. |
| 2 | Total expenses (must equal Part IX, column (A), line 25) | 2 | 7,515,542. |
| 3 | Revenue less expenses. Subtract line 2 from line 1 | 3 | 42,427. |
| 4 | Net assets or fund balances at beginning of year (must equal Part X, line 32, column (A)) | 4 | 883,563. |
| 5 | Net unrealized gains (losses) on investments | 5 | |
| 6 | Donated services and use of facilities | 6 | |
| 7 | Investment expenses | 7 | |
| 8 | Prior period adjustments | 8 | |
| 9 | Other changes in net assets or fund balances (explain on Schedule O) | 9 | |
| 10 | Net assets or fund balances at end of year. Combine lines 3 through 9 (must equal Part X, line 32, column (B)) | 10 | 925,990. |

Part XII Financial Statements and Reporting

Check if Schedule O contains a response or note to any line in this Part XII

| | Yes | No |
|---|-----|----|
| 1 Accounting method used to prepare the Form 990: <input type="checkbox"/> Cash <input checked="" type="checkbox"/> Accrual <input type="checkbox"/> Other _____ If the organization changed its method of accounting from a prior year or checked "Other," explain on Schedule O. | | |
| 2a Were the organization's financial statements compiled or reviewed by an independent accountant? If "Yes," check a box below to indicate whether the financial statements for the year were compiled or reviewed on a separate basis, consolidated basis, or both: <input type="checkbox"/> Separate basis <input type="checkbox"/> Consolidated basis <input type="checkbox"/> Both consolidated and separate basis | | X |
| b Were the organization's financial statements audited by an independent accountant? If "Yes," check a box below to indicate whether the financial statements for the year were audited on a separate basis, consolidated basis, or both: <input type="checkbox"/> Separate basis <input checked="" type="checkbox"/> Consolidated basis <input type="checkbox"/> Both consolidated and separate basis | X | |
| c If "Yes" to line 2a or 2b, does the organization have a committee that assumes responsibility for oversight of the audit, review, or compilation of its financial statements and selection of an independent accountant? If the organization changed either its oversight process or selection process during the tax year, explain on Schedule O. | X | |
| 3a As a result of a federal award, was the organization required to undergo an audit or audits as set forth in the Single Audit Act and OMB Circular A-133? | X | |
| b If "Yes," did the organization undergo the required audit or audits? If the organization did not undergo the required audit or audits, explain why on Schedule O and describe any steps taken to undergo such audits. | X | |

Form 990: Return of Organization Exempt from Income Tax

Part III: Line 4d (continued)

Continuation Statement

| |
|---|
| (Code:) (Expenses \$220,452 including grants of \$0) (Revenue \$0) Financial Empowerment Center - Provides group/individual coaching in the areas of financial education, financial asset building, vocational training, career counseling, credit repair, housing counseling, homeownership education, foreclosure resources, free tax prep, and more. |
| (Code:) (Expenses \$961,367 including grants of \$76,698) (Revenue \$0) The organization operates several other programs that assist in the achievement of social and economic equality. |

**SCHEDULE A
(Form 990)**

Public Charity Status and Public Support

OMB No. 1545-0047

2021

Open to Public Inspection

Complete if the organization is a section 501(c)(3) organization or a section 4947(a)(1) nonexempt charitable trust.

▶ Attach to Form 990 or Form 990-EZ.

▶ Go to www.irs.gov/Form990 for instructions and the latest information.

Department of the Treasury
Internal Revenue Service

| | |
|--|---|
| Name of the organization <u>Pinellas County Urban League Inc.</u> | Employer identification number <u>59-1665523</u> |
|--|---|

Part I Reason for Public Charity Status. (All organizations must complete this part.) See instructions.

The organization is not a private foundation because it is: (For lines 1 through 12, check only one box.)

- 1 A church, convention of churches, or association of churches described in **section 170(b)(1)(A)(i)**.
- 2 A school described in **section 170(b)(1)(A)(ii)**. (Attach Schedule E (Form 990).)
- 3 A hospital or a cooperative hospital service organization described in **section 170(b)(1)(A)(iii)**.
- 4 A medical research organization operated in conjunction with a hospital described in **section 170(b)(1)(A)(iii)**. Enter the hospital's name, city, and state:
- 5 An organization operated for the benefit of a college or university owned or operated by a governmental unit described in **section 170(b)(1)(A)(iv)**. (Complete Part II.)
- 6 A federal, state, or local government or governmental unit described in **section 170(b)(1)(A)(v)**.
- 7 An organization that normally receives a substantial part of its support from a governmental unit or from the general public described in **section 170(b)(1)(A)(vi)**. (Complete Part II.)
- 8 A community trust described in **section 170(b)(1)(A)(vi)**. (Complete Part II.)
- 9 An agricultural research organization described in **section 170(b)(1)(A)(ix)** operated in conjunction with a land-grant college or university or a non-land-grant college of agriculture (see instructions). Enter the name, city, and state of the college or university:
- 10 An organization that normally receives (1) more than 33¹/₃% of its support from contributions, membership fees, and gross receipts from activities related to its exempt functions, subject to certain exceptions; and (2) no more than 33¹/₃% of its support from gross investment income and unrelated business taxable income (less section 511 tax) from businesses acquired by the organization after June 30, 1975. See **section 509(a)(2)**. (Complete Part III.)
- 11 An organization organized and operated exclusively to test for public safety. See **section 509(a)(4)**.
- 12 An organization organized and operated exclusively for the benefit of, to perform the functions of, or to carry out the purposes of one or more publicly supported organizations described in **section 509(a)(1)** or **section 509(a)(2)**. See **section 509(a)(3)**. Check the box on lines 12a through 12d that describes the type of supporting organization and complete lines 12e, 12f, and 12g.
 - a **Type I.** A supporting organization operated, supervised, or controlled by its supported organization(s), typically by giving the supported organization(s) the power to regularly appoint or elect a majority of the directors or trustees of the supporting organization. **You must complete Part IV, Sections A and B.**
 - b **Type II.** A supporting organization supervised or controlled in connection with its supported organization(s), by having control or management of the supporting organization vested in the same persons that control or manage the supported organization(s). **You must complete Part IV, Sections A and C.**
 - c **Type III functionally integrated.** A supporting organization operated in connection with, and functionally integrated with, its supported organization(s) (see instructions). **You must complete Part IV, Sections A, D, and E.**
 - d **Type III non-functionally integrated.** A supporting organization operated in connection with its supported organization(s) that is not functionally integrated. The organization generally must satisfy a distribution requirement and an attentiveness requirement (see instructions). **You must complete Part IV, Sections A and D, and Part V.**
 - e Check this box if the organization received a written determination from the IRS that it is a Type I, Type II, Type III functionally integrated, or Type III non-functionally integrated supporting organization.
- f Enter the number of supported organizations
- g Provide the following information about the supported organization(s).

| (i) Name of supported organization | (ii) EIN | (iii) Type of organization (described on lines 1-10 above (see instructions)) | (iv) Is the organization listed in your governing document? | | (v) Amount of monetary support (see instructions) | (vi) Amount of other support (see instructions) |
|------------------------------------|----------|---|---|----|---|---|
| | | | Yes | No | | |
| (A) | | | | | | |
| (B) | | | | | | |
| (C) | | | | | | |
| (D) | | | | | | |
| (E) | | | | | | |
| Total | | | | | | |

Part II Support Schedule for Organizations Described in Sections 170(b)(1)(A)(iv) and 170(b)(1)(A)(vi)

(Complete only if you checked the box on line 5, 7, or 8 of Part I or if the organization failed to qualify under Part III. If the organization fails to qualify under the tests listed below, please complete Part III.)

Section A. Public Support

| Calendar year (or fiscal year beginning in) ► | (a) 2017 | (b) 2018 | (c) 2019 | (d) 2020 | (e) 2021 | (f) Total |
|--|------------|------------|------------|------------|------------|-------------|
| 1 Gifts, grants, contributions, and membership fees received. (Do not include any "unusual grants.") | 5,502,292. | 5,860,849. | 6,637,371. | 7,230,855. | 7,530,499. | 32,761,866. |
| 2 Tax revenues levied for the organization's benefit and either paid to or expended on its behalf | | | | | | |
| 3 The value of services or facilities furnished by a governmental unit to the organization without charge | | | | | | |
| 4 Total. Add lines 1 through 3 | 5,502,292. | 5,860,849. | 6,637,371. | 7,230,855. | 7,530,499. | 32,761,866. |
| 5 The portion of total contributions by each person (other than a governmental unit or publicly supported organization) included on line 1 that exceeds 2% of the amount shown on line 11, column (f) | | | | | | |
| 6 Public support. Subtract line 5 from line 4 | | | | | | 32,761,866. |

Section B. Total Support

| Calendar year (or fiscal year beginning in) ► | (a) 2017 | (b) 2018 | (c) 2019 | (d) 2020 | (e) 2021 | (f) Total |
|---|------------|------------|------------|------------|------------|--------------------------|
| 7 Amounts from line 4 | 5,502,292. | 5,860,849. | 6,637,371. | 7,230,855. | 7,530,499. | 32,761,866. |
| 8 Gross income from interest, dividends, payments received on securities loans, rents, royalties, and income from similar sources | 1,143. | 815. | 1,805. | 1,107. | 191. | 5,061. |
| 9 Net income from unrelated business activities, whether or not the business is regularly carried on | | | | | | |
| 10 Other income. Do not include gain or loss from the sale of capital assets (Explain in Part VI.) | 29,517. | 29,535. | 59,714. | 32,922. | 31,413. | 183,101. |
| 11 Total support. Add lines 7 through 10 | | | | | | 32,950,028. |
| 12 Gross receipts from related activities, etc. (see instructions) | | | | | 12 | 152,071. |
| 13 First 5 years. If the Form 990 is for the organization's first, second, third, fourth, or fifth tax year as a section 501(c)(3) organization, check this box and stop here | | | | | | <input type="checkbox"/> |

Section C. Computation of Public Support Percentage

| | | |
|--|-----------|-------------------------------------|
| 14 Public support percentage for 2021 (line 6, column (f), divided by line 11, column (f)) | 14 | 99.43 % |
| 15 Public support percentage from 2020 Schedule A, Part II, line 14 | 15 | 99.36 % |
| 16a 33 1/3% support test—2021. If the organization did not check the box on line 13, and line 14 is 33 1/3% or more, check this box and stop here. The organization qualifies as a publicly supported organization | | <input checked="" type="checkbox"/> |
| b 33 1/3% support test—2020. If the organization did not check a box on line 13 or 16a, and line 15 is 33 1/3% or more, check this box and stop here. The organization qualifies as a publicly supported organization | | <input type="checkbox"/> |
| 17a 10%-facts-and-circumstances test—2021. If the organization did not check a box on line 13, 16a, or 16b, and line 14 is 10% or more, and if the organization meets the facts-and-circumstances test, check this box and stop here. Explain in Part VI how the organization meets the facts-and-circumstances test. The organization qualifies as a publicly supported organization | | <input type="checkbox"/> |
| b 10%-facts-and-circumstances test—2020. If the organization did not check a box on line 13, 16a, 16b, or 17a, and line 15 is 10% or more, and if the organization meets the facts-and-circumstances test, check this box and stop here. Explain in Part VI how the organization meets the facts-and-circumstances test. The organization qualifies as a publicly supported organization | | <input type="checkbox"/> |
| 18 Private foundation. If the organization did not check a box on line 13, 16a, 16b, 17a, or 17b, check this box and see instructions | | <input type="checkbox"/> |

Part III Support Schedule for Organizations Described in Section 509(a)(2)

(Complete only if you checked the box on line 10 of Part I or if the organization failed to qualify under Part II. If the organization fails to qualify under the tests listed below, please complete Part II.)

Section A. Public Support

| Calendar year (or fiscal year beginning in) ► | (a) 2017 | (b) 2018 | (c) 2019 | (d) 2020 | (e) 2021 | (f) Total |
|---|----------|----------|----------|----------|----------|-----------|
| 1 Gifts, grants, contributions, and membership fees received. (Do not include any "unusual grants.") | | | | | | |
| 2 Gross receipts from admissions, merchandise sold or services performed, or facilities furnished in any activity that is related to the organization's tax-exempt purpose | | | | | | |
| 3 Gross receipts from activities that are not an unrelated trade or business under section 513 | | | | | | |
| 4 Tax revenues levied for the organization's benefit and either paid to or expended on its behalf | | | | | | |
| 5 The value of services or facilities furnished by a governmental unit to the organization without charge | | | | | | |
| 6 Total. Add lines 1 through 5 | | | | | | |
| 7a Amounts included on lines 1, 2, and 3 received from disqualified persons | | | | | | |
| b Amounts included on lines 2 and 3 received from other than disqualified persons that exceed the greater of \$5,000 or 1% of the amount on line 13 for the year | | | | | | |
| c Add lines 7a and 7b | | | | | | |
| 8 Public support. (Subtract line 7c from line 6.) | | | | | | |

Section B. Total Support

| Calendar year (or fiscal year beginning in) ► | (a) 2017 | (b) 2018 | (c) 2019 | (d) 2020 | (e) 2021 | (f) Total |
|--|----------|----------|----------|----------|----------|-----------|
| 9 Amounts from line 6 | | | | | | |
| 10a Gross income from interest, dividends, payments received on securities loans, rents, royalties, and income from similar sources | | | | | | |
| b Unrelated business taxable income (less section 511 taxes) from businesses acquired after June 30, 1975 | | | | | | |
| c Add lines 10a and 10b | | | | | | |
| 11 Net income from unrelated business activities not included on line 10b, whether or not the business is regularly carried on | | | | | | |
| 12 Other income. Do not include gain or loss from the sale of capital assets (Explain in Part VI.) | | | | | | |
| 13 Total support. (Add lines 9, 10c, 11, and 12.) | | | | | | |

14 First 5 years. If the Form 990 is for the organization's first, second, third, fourth, or fifth tax year as a section 501(c)(3) organization, check this box and **stop here**

Section C. Computation of Public Support Percentage

| | | |
|---|-----------|---|
| 15 Public support percentage for 2021 (line 8, column (f), divided by line 13, column (f)) | 15 | % |
| 16 Public support percentage from 2020 Schedule A, Part III, line 15 | 16 | % |

Section D. Computation of Investment Income Percentage

| | | |
|---|-----------|---|
| 17 Investment income percentage for 2021 (line 10c, column (f), divided by line 13, column (f)) | 17 | % |
| 18 Investment income percentage from 2020 Schedule A, Part III, line 17 | 18 | % |

19a 33 1/3% support tests—2021. If the organization did not check the box on line 14, and line 15 is more than 33 1/3%, and line 17 is not more than 33 1/3%, check this box and **stop here**. The organization qualifies as a publicly supported organization

b 33 1/3% support tests—2020. If the organization did not check a box on line 14 or line 19a, and line 16 is more than 33 1/3%, and line 18 is not more than 33 1/3%, check this box and **stop here**. The organization qualifies as a publicly supported organization

20 Private foundation. If the organization did not check a box on line 14, 19a, or 19b, check this box and see instructions

Part IV Supporting Organizations

(Complete only if you checked a box in line 12 on Part I. If you checked box 12a, Part I, complete Sections A and B. If you checked box 12b, Part I, complete Sections A and C. If you checked box 12c, Part I, complete Sections A, D, and E. If you checked box 12d, Part I, complete Sections A and D, and complete Part V.)

Section A. All Supporting Organizations

| | | Yes | No |
|-----|--|-----|----|
| 1 | Are all of the organization's supported organizations listed by name in the organization's governing documents? <i>If "No," describe in Part VI how the supported organizations are designated. If designated by class or purpose, describe the designation. If historic and continuing relationship, explain.</i> | | |
| 2 | Did the organization have any supported organization that does not have an IRS determination of status under section 509(a)(1) or (2)? <i>If "Yes," explain in Part VI how the organization determined that the supported organization was described in section 509(a)(1) or (2).</i> | | |
| 3a | Did the organization have a supported organization described in section 501(c)(4), (5), or (6)? <i>If "Yes," answer lines 3b and 3c below.</i> | | |
| 3b | Did the organization confirm that each supported organization qualified under section 501(c)(4), (5), or (6) and satisfied the public support tests under section 509(a)(2)? <i>If "Yes," describe in Part VI when and how the organization made the determination.</i> | | |
| 3c | Did the organization ensure that all support to such organizations was used exclusively for section 170(c)(2)(B) purposes? <i>If "Yes," explain in Part VI what controls the organization put in place to ensure such use.</i> | | |
| 4a | Was any supported organization not organized in the United States ("foreign supported organization")? <i>If "Yes," and if you checked box 12a or 12b in Part I, answer lines 4b and 4c below.</i> | | |
| 4b | Did the organization have ultimate control and discretion in deciding whether to make grants to the foreign supported organization? <i>If "Yes," describe in Part VI how the organization had such control and discretion despite being controlled or supervised by or in connection with its supported organizations.</i> | | |
| 4c | Did the organization support any foreign supported organization that does not have an IRS determination under sections 501(c)(3) and 509(a)(1) or (2)? <i>If "Yes," explain in Part VI what controls the organization used to ensure that all support to the foreign supported organization was used exclusively for section 170(c)(2)(B) purposes.</i> | | |
| 5a | Did the organization add, substitute, or remove any supported organizations during the tax year? <i>If "Yes," answer lines 5b and 5c below (if applicable). Also, provide detail in Part VI, including (i) the names and EIN numbers of the supported organizations added, substituted, or removed; (ii) the reasons for each such action; (iii) the authority under the organization's organizing document authorizing such action; and (iv) how the action was accomplished (such as by amendment to the organizing document).</i> | | |
| 5b | Type I or Type II only. Was any added or substituted supported organization part of a class already designated in the organization's organizing document? | | |
| 5c | Substitutions only. Was the substitution the result of an event beyond the organization's control? | | |
| 6 | Did the organization provide support (whether in the form of grants or the provision of services or facilities) to anyone other than (i) its supported organizations, (ii) individuals that are part of the charitable class benefited by one or more of its supported organizations, or (iii) other supporting organizations that also support or benefit one or more of the filing organization's supported organizations? <i>If "Yes," provide detail in Part VI.</i> | | |
| 7 | Did the organization provide a grant, loan, compensation, or other similar payment to a substantial contributor (as defined in section 4958(c)(3)(C)), a family member of a substantial contributor, or a 35% controlled entity with regard to a substantial contributor? <i>If "Yes," complete Part I of Schedule L (Form 990).</i> | | |
| 8 | Did the organization make a loan to a disqualified person (as defined in section 4958) not described on line 7? <i>If "Yes," complete Part I of Schedule L (Form 990).</i> | | |
| 9a | Was the organization controlled directly or indirectly at any time during the tax year by one or more disqualified persons, as defined in section 4946 (other than foundation managers and organizations described in section 509(a)(1) or (2))? <i>If "Yes," provide detail in Part VI.</i> | | |
| 9b | Did one or more disqualified persons (as defined on line 9a) hold a controlling interest in any entity in which the supporting organization had an interest? <i>If "Yes," provide detail in Part VI.</i> | | |
| 9c | Did a disqualified person (as defined on line 9a) have an ownership interest in, or derive any personal benefit from, assets in which the supporting organization also had an interest? <i>If "Yes," provide detail in Part VI.</i> | | |
| 10a | Was the organization subject to the excess business holdings rules of section 4943 because of section 4943(f) (regarding certain Type II supporting organizations, and all Type III non-functionally integrated supporting organizations)? <i>If "Yes," answer line 10b below.</i> | | |
| 10b | Did the organization have any excess business holdings in the tax year? <i>(Use Schedule C, Form 4720, to determine whether the organization had excess business holdings.)</i> | | |

Part IV Supporting Organizations (continued)

| | | Yes | No |
|-----------|---|-----|----|
| 11 | Has the organization accepted a gift or contribution from any of the following persons? | | |
| a | A person who directly or indirectly controls, either alone or together with persons described on lines 11b and 11c below, the governing body of a supported organization? | | |
| | 11a | | |
| b | A family member of a person described on line 11a above? | | |
| | 11b | | |
| c | A 35% controlled entity of a person described on line 11a or 11b above? If "Yes" to line 11a, 11b, or 11c, provide detail in Part VI . | | |
| | 11c | | |

Section B. Type I Supporting Organizations

| | | Yes | No |
|----------|--|-----|----|
| 1 | Did the governing body, members of the governing body, officers acting in their official capacity, or membership of one or more supported organizations have the power to regularly appoint or elect at least a majority of the organization's officers, directors, or trustees at all times during the tax year? If "No," describe in Part VI how the supported organization(s) effectively operated, supervised, or controlled the organization's activities. If the organization had more than one supported organization, describe how the powers to appoint and/or remove officers, directors, or trustees were allocated among the supported organizations and what conditions or restrictions, if any, applied to such powers during the tax year. | | |
| | 1 | | |
| 2 | Did the organization operate for the benefit of any supported organization other than the supported organization(s) that operated, supervised, or controlled the supporting organization? If "Yes," explain in Part VI how providing such benefit carried out the purposes of the supported organization(s) that operated, supervised, or controlled the supporting organization. | | |
| | 2 | | |

Section C. Type II Supporting Organizations

| | | Yes | No |
|----------|---|-----|----|
| 1 | Were a majority of the organization's directors or trustees during the tax year also a majority of the directors or trustees of each of the organization's supported organization(s)? If "No," describe in Part VI how control or management of the supporting organization was vested in the same persons that controlled or managed the supported organization(s). | | |
| | 1 | | |

Section D. All Type III Supporting Organizations

| | | Yes | No |
|----------|--|-----|----|
| 1 | Did the organization provide to each of its supported organizations, by the last day of the fifth month of the organization's tax year, (i) a written notice describing the type and amount of support provided during the prior tax year, (ii) a copy of the Form 990 that was most recently filed as of the date of notification, and (iii) copies of the organization's governing documents in effect on the date of notification, to the extent not previously provided? | | |
| | 1 | | |
| 2 | Were any of the organization's officers, directors, or trustees either (i) appointed or elected by the supported organization(s) or (ii) serving on the governing body of a supported organization? If "No," explain in Part VI how the organization maintained a close and continuous working relationship with the supported organization(s). | | |
| | 2 | | |
| 3 | By reason of the relationship described on line 2, above, did the organization's supported organizations have a significant voice in the organization's investment policies and in directing the use of the organization's income or assets at all times during the tax year? If "Yes," describe in Part VI the role the organization's supported organizations played in this regard. | | |
| | 3 | | |

Section E. Type III Functionally Integrated Supporting Organizations

| | | | |
|----------|--|-----|----|
| 1 | Check the box next to the method that the organization used to satisfy the Integral Part Test during the year (see instructions). | | |
| a | <input type="checkbox"/> The organization satisfied the Activities Test. Complete line 2 below. | | |
| b | <input type="checkbox"/> The organization is the parent of each of its supported organizations. Complete line 3 below. | | |
| c | <input type="checkbox"/> The organization supported a governmental entity. Describe in Part VI how you supported a governmental entity (see instructions). | | |
| 2 | Activities Test. Answer lines 2a and 2b below. | | |
| | | Yes | No |
| a | Did substantially all of the organization's activities during the tax year directly further the exempt purposes of the supported organization(s) to which the organization was responsive? If "Yes," then in Part VI identify those supported organizations and explain how these activities directly furthered their exempt purposes, how the organization was responsive to those supported organizations, and how the organization determined that these activities constituted substantially all of its activities. | | |
| | 2a | | |
| b | Did the activities described on line 2a, above, constitute activities that, but for the organization's involvement, one or more of the organization's supported organization(s) would have been engaged in? If "Yes," explain in Part VI the reasons for the organization's position that its supported organization(s) would have engaged in these activities but for the organization's involvement. | | |
| | 2b | | |
| 3 | Parent of Supported Organizations. Answer lines 3a and 3b below. | | |
| a | Did the organization have the power to regularly appoint or elect a majority of the officers, directors, or trustees of each of the supported organizations? If "Yes" or "No," provide details in Part VI . | | |
| | 3a | | |
| b | Did the organization exercise a substantial degree of direction over the policies, programs, and activities of each of its supported organizations? If "Yes," describe in Part VI the role played by the organization in this regard. | | |
| | 3b | | |

Part V Type III Non-Functionally Integrated 509(a)(3) Supporting Organizations

- 1** Check here if the organization satisfied the Integral Part Test as a qualifying trust on Nov. 20, 1970 (*explain in Part VI*). **See instructions.** All other Type III non-functionally integrated supporting organizations must complete Sections A through E.

| Section A—Adjusted Net Income | | (A) Prior Year | (B) Current Year (optional) |
|---------------------------------------|--|----------------|-----------------------------|
| 1 | Net short-term capital gain | 1 | |
| 2 | Recoveries of prior-year distributions | 2 | |
| 3 | Other gross income (see instructions) | 3 | |
| 4 | Add lines 1 through 3. | 4 | |
| 5 | Depreciation and depletion | 5 | |
| 6 | Portion of operating expenses paid or incurred for production or collection of gross income or for management, conservation, or maintenance of property held for production of income (see instructions) | 6 | |
| 7 | Other expenses (see instructions) | 7 | |
| 8 | Adjusted Net Income (subtract lines 5, 6, and 7 from line 4) | 8 | |
| Section B—Minimum Asset Amount | | (A) Prior Year | (B) Current Year (optional) |
| 1 | Aggregate fair market value of all non-exempt-use assets (see instructions for short tax year or assets held for part of year): | | |
| a | Average monthly value of securities | 1a | |
| b | Average monthly cash balances | 1b | |
| c | Fair market value of other non-exempt-use assets | 1c | |
| d | Total (add lines 1a, 1b, and 1c) | 1d | |
| e | Discount claimed for blockage or other factors (<i>explain in detail in Part VI</i>): | | |
| 2 | Acquisition indebtedness applicable to non-exempt-use assets | 2 | |
| 3 | Subtract line 2 from line 1d. | 3 | |
| 4 | Cash deemed held for exempt use. Enter 0.015 of line 3 (for greater amount, see instructions). | 4 | |
| 5 | Net value of non-exempt-use assets (subtract line 4 from line 3) | 5 | |
| 6 | Multiply line 5 by 0.035. | 6 | |
| 7 | Recoveries of prior-year distributions | 7 | |
| 8 | Minimum Asset Amount (add line 7 to line 6) | 8 | |
| Section C—Distributable Amount | | | Current Year |
| 1 | Adjusted net income for prior year (from Section A, line 8, column A) | 1 | |
| 2 | Enter 0.85 of line 1. | 2 | |
| 3 | Minimum asset amount for prior year (from Section B, line 8, column A) | 3 | |
| 4 | Enter greater of line 2 or line 3. | 4 | |
| 5 | Income tax imposed in prior year | 5 | |
| 6 | Distributable Amount. Subtract line 5 from line 4, unless subject to emergency temporary reduction (see instructions). | 6 | |
| 7 | <input type="checkbox"/> Check here if the current year is the organization's first as a non-functionally integrated Type III supporting organization (see instructions). | | |

Part V Type III Non-Functionally Integrated 509(a)(3) Supporting Organizations (continued)

| Section D—Distributions | | Current Year |
|-------------------------|--|--------------|
| 1 | Amounts paid to supported organizations to accomplish exempt purposes | 1 |
| 2 | Amounts paid to perform activity that directly furthers exempt purposes of supported organizations, in excess of income from activity | 2 |
| 3 | Administrative expenses paid to accomplish exempt purposes of supported organizations | 3 |
| 4 | Amounts paid to acquire exempt-use assets | 4 |
| 5 | Qualified set-aside amounts (prior IRS approval required—provide details in Part VI) | 5 |
| 6 | Other distributions (describe in Part VI). See instructions. | 6 |
| 7 | Total annual distributions. Add lines 1 through 6. | 7 |
| 8 | Distributions to attentive supported organizations to which the organization is responsive (provide details in Part VI). See instructions. | 8 |
| 9 | Distributable amount for 2021 from Section C, line 6 | 9 |
| 10 | Line 8 amount divided by line 9 amount | 10 |

| Section E—Distribution Allocations (see instructions) | (i) Excess Distributions | (ii) Underdistributions Pre-2021 | (iii) Distributable Amount for 2021 |
|--|-----------------------------|--|---|
| 1 Distributable amount for 2021 from Section C, line 6 | | | |
| 2 Underdistributions, if any, for years prior to 2021 (reasonable cause required—explain in Part VI). See instructions. | | | |
| 3 Excess distributions carryover, if any, to 2021 | | | |
| a From 2016 | | | |
| b From 2017 | | | |
| c From 2018 | | | |
| d From 2019 | | | |
| e From 2020 | | | |
| f Total of lines 3a through 3e | | | |
| g Applied to underdistributions of prior years | | | |
| h Applied to 2021 distributable amount | | | |
| i Carryover from 2016 not applied (see instructions) | | | |
| j Remainder. Subtract lines 3g, 3h, and 3i from line 3f. | | | |
| 4 Distributions for 2021 from Section D, line 7: \$ | | | |
| a Applied to underdistributions of prior years | | | |
| b Applied to 2021 distributable amount | | | |
| c Remainder. Subtract lines 4a and 4b from line 4. | | | |
| 5 Remaining underdistributions for years prior to 2021, if any. Subtract lines 3g and 4a from line 2. For result greater than zero, explain in Part VI . See instructions. | | | |
| 6 Remaining underdistributions for 2021. Subtract lines 3h and 4b from line 1. For result greater than zero, explain in Part VI . See instructions. | | | |
| 7 Excess distributions carryover to 2022. Add lines 3j and 4c. | | | |
| 8 Breakdown of line 7: | | | |
| a Excess from 2017 | | | |
| b Excess from 2018 | | | |
| c Excess from 2019 | | | |
| d Excess from 2020 | | | |
| e Excess from 2021 | | | |

Part VI **Supplemental Information.** Provide the explanations required by Part II, line 10; Part II, line 17a or 17b; Part III, line 12; Part IV, Section A, lines 1, 2, 3b, 3c, 4b, 4c, 5a, 6, 9a, 9b, 9c, 11a, 11b, and 11c; Part IV, Section B, lines 1 and 2; Part IV, Section C, line 1; Part IV, Section D, lines 2 and 3; Part IV, Section E, lines 1c, 2a, 2b, 3a, and 3b; Part V, line 1; Part V, Section B, line 1e; Part V, Section D, lines 5, 6, and 8; and Part V, Section E, lines 2, 5, and 6. Also complete this part for any additional information. (See instructions.)

Pt II Ln 10: Other Income Part II, Line 10 Description: Management / Administration
Fees 2017: 27180. 2018: 29535. 2019: 29445. 2020: 29445. 2021: 29445. Description:
Miscellaneous Income 2017: 2337. 2018: 0. 2019: 30269. 2020: 3477. 2021: 1968.

SCHEDULE D (Form 990)

Supplemental Financial Statements

OMB No. 1545-0047

Complete if the organization answered "Yes" on Form 990, Part IV, line 6, 7, 8, 9, 10, 11a, 11b, 11c, 11d, 11e, 11f, 12a, or 12b. Attach to Form 990.

2021

Open to Public Inspection

Department of the Treasury Internal Revenue Service

Go to www.irs.gov/Form990 for instructions and the latest information.

Name of the organization: Pinellas County Urban League Inc. Employer identification number: 59-1665523

Part I Organizations Maintaining Donor Advised Funds or Other Similar Funds or Accounts.

Complete if the organization answered "Yes" on Form 990, Part IV, line 6.

Table with 3 columns: Line number, (a) Donor advised funds, (b) Funds and other accounts. Includes rows for total number, aggregate value, and yes/no questions about donor advisement.

Part II Conservation Easements.

Complete if the organization answered "Yes" on Form 990, Part IV, line 7.

Form for Part II with multiple questions (1-9) regarding conservation easements, including checkboxes for various purposes and a table for 'Held at the End of the Tax Year'.

Part III Organizations Maintaining Collections of Art, Historical Treasures, or Other Similar Assets.

Complete if the organization answered "Yes" on Form 990, Part IV, line 8.

Form for Part III with questions (1a, 1b, 2) regarding collections of art and historical treasures, including revenue and asset reporting.

Part III Organizations Maintaining Collections of Art, Historical Treasures, or Other Similar Assets *(continued)*

3 Using the organization's acquisition, accession, and other records, check any of the following that make significant use of its collection items (check all that apply):

- a** Public exhibition
- b** Scholarly research
- c** Preservation for future generations
- d** Loan or exchange program
- e** Other

4 Provide a description of the organization's collections and explain how they further the organization's exempt purpose in Part XIII.

5 During the year, did the organization solicit or receive donations of art, historical treasures, or other similar assets to be sold to raise funds rather than to be maintained as part of the organization's collection? **Yes** **No**

Part IV Escrow and Custodial Arrangements.

Complete if the organization answered "Yes" on Form 990, Part IV, line 9, or reported an amount on Form 990, Part X, line 21.

1a Is the organization an agent, trustee, custodian or other intermediary for contributions or other assets not included on Form 990, Part X? **Yes** **No**

b If "Yes," explain the arrangement in Part XIII and complete the following table:

| | Amount |
|---|--------|
| 1c Beginning balance | |
| 1d Additions during the year | |
| 1e Distributions during the year | |
| 1f Ending balance | |

2a Did the organization include an amount on Form 990, Part X, line 21, for escrow or custodial account liability? **Yes** **No**

b If "Yes," explain the arrangement in Part XIII. Check here if the explanation has been provided on Part XIII

Part V Endowment Funds.

Complete if the organization answered "Yes" on Form 990, Part IV, line 10.

| | (a) Current year | (b) Prior year | (c) Two years back | (d) Three years back | (e) Four years back |
|---|------------------|----------------|--------------------|----------------------|---------------------|
| 1a Beginning of year balance | 573. | 8,073. | 51,573. | 95,073. | 122,018. |
| b Contributions | | | | 28,500. | |
| c Net investment earnings, gains, and losses | | | | | |
| d Grants or scholarships | | | | | |
| e Other expenditures for facilities and programs | | 7,500. | 43,500. | 72,000. | 26,945. |
| f Administrative expenses | | | | | |
| g End of year balance | 573. | 573. | 8,073. | 51,573. | 95,073. |

2 Provide the estimated percentage of the current year end balance (line 1g, column (a)) held as:

- a** Board designated or quasi-endowment %
- b** Permanent endowment %
- c** Term endowment 100. %

The percentages on lines 2a, 2b, and 2c should equal 100%.

3a Are there endowment funds not in the possession of the organization that are held and administered for the organization by:

- (i)** Unrelated organizations
- (ii)** Related organizations

| | Yes | No |
|---------------|-----|----|
| 3a(i) | | X |
| 3a(ii) | | X |
| 3b | | |

b If "Yes" on line 3a(ii), are the related organizations listed as required on Schedule R?

4 Describe in Part XIII the intended uses of the organization's endowment funds.

Part VI Land, Buildings, and Equipment.

Complete if the organization answered "Yes" on Form 990, Part IV, line 11a. See Form 990, Part X, line 10.

| Description of property | (a) Cost or other basis (investment) | (b) Cost or other basis (other) | (c) Accumulated depreciation | (d) Book value |
|---------------------------------|--------------------------------------|---------------------------------|------------------------------|----------------|
| 1a Land | | | | |
| b Buildings | | | | |
| c Leasehold improvements | | | | |
| d Equipment | | | | |
| e Other | | | | |

Total. Add lines 1a through 1e. (Column (d) must equal Form 990, Part X, column (B), line 10c.)

Part VII Investments—Other Securities.

Complete if the organization answered “Yes” on Form 990, Part IV, line 11b. See Form 990, Part X, line 12.

| (a) Description of security or category (including name of security) | (b) Book value | (c) Method of valuation: Cost or end-of-year market value |
|---|----------------|--|
| (1) Financial derivatives | | |
| (2) Closely held equity interests | | |
| (3) Other _____ | | |
| (A) _____ | | |
| (B) _____ | | |
| (C) _____ | | |
| (D) _____ | | |
| (E) _____ | | |
| (F) _____ | | |
| (G) _____ | | |
| (H) _____ | | |
| Total. (Column (b) must equal Form 990, Part X, col. (B) line 12.) . ▶ | | |

Part VIII Investments—Program Related.

Complete if the organization answered “Yes” on Form 990, Part IV, line 11c. See Form 990, Part X, line 13.

| (a) Description of investment | (b) Book value | (c) Method of valuation: Cost or end-of-year market value |
|---|----------------|--|
| (1) | | |
| (2) | | |
| (3) | | |
| (4) | | |
| (5) | | |
| (6) | | |
| (7) | | |
| (8) | | |
| (9) | | |
| Total. (Column (b) must equal Form 990, Part X, col. (B) line 13.) . ▶ | | |

Part IX Other Assets.

Complete if the organization answered “Yes” on Form 990, Part IV, line 11d. See Form 990, Part X, line 15.

| (a) Description | (b) Book value |
|---|----------------|
| (1) | |
| (2) | |
| (3) | |
| (4) | |
| (5) | |
| (6) | |
| (7) | |
| (8) | |
| (9) | |
| Total. (Column (b) must equal Form 990, Part X, col. (B) line 15.) ▶ | |

Part X Other Liabilities.

Complete if the organization answered “Yes” on Form 990, Part IV, line 11e or 11f. See Form 990, Part X, line 25.

| 1. (a) Description of liability | (b) Book value |
|---|----------------|
| (1) Federal income taxes | |
| (2) None | 0. |
| (3) | |
| (4) | |
| (5) | |
| (6) | |
| (7) | |
| (8) | |
| (9) | |
| Total. (Column (b) must equal Form 990, Part X, col. (B) line 25.) ▶ | 0. |

2. Liability for uncertain tax positions. In Part XIII, provide the text of the footnote to the organization’s financial statements that reports the organization’s liability for uncertain tax positions under FASB ASC 740. Check here if the text of the footnote has been provided in Part XIII .

Part XI Reconciliation of Revenue per Audited Financial Statements With Revenue per Return.

Complete if the organization answered "Yes" on Form 990, Part IV, line 12a.

| | | | | |
|----------|--|-----------|-----------|------------|
| 1 | Total revenue, gains, and other support per audited financial statements | | 1 | 7,795,012. |
| 2 | Amounts included on line 1 but not on Form 990, Part VIII, line 12: | | | |
| a | Net unrealized gains (losses) on investments | 2a | | |
| b | Donated services and use of facilities | 2b | 266,487. | |
| c | Recoveries of prior year grants | 2c | | |
| d | Other (Describe in Part XIII.) | 2d | 1. | |
| e | Add lines 2a through 2d | | 2e | 266,488. |
| 3 | Subtract line 2e from line 1 | | 3 | 7,528,524. |
| 4 | Amounts included on Form 990, Part VIII, line 12, but not on line 1: | | | |
| a | Investment expenses not included on Form 990, Part VIII, line 7b | 4a | | |
| b | Other (Describe in Part XIII.) | 4b | 29,445. | |
| c | Add lines 4a and 4b | | 4c | 29,445. |
| 5 | Total revenue. Add lines 3 and 4c . (This must equal Form 990, Part I, line 12.) | | 5 | 7,557,969. |

Part XII Reconciliation of Expenses per Audited Financial Statements With Expenses per Return.

Complete if the organization answered "Yes" on Form 990, Part IV, line 12a.

| | | | | |
|----------|---|-----------|-----------|------------|
| 1 | Total expenses and losses per audited financial statements | | 1 | 7,757,244. |
| 2 | Amounts included on line 1 but not on Form 990, Part IX, line 25: | | | |
| a | Donated services and use of facilities | 2a | 266,487. | |
| b | Prior year adjustments | 2b | | |
| c | Other losses | 2c | | |
| d | Other (Describe in Part XIII.) | 2d | | |
| e | Add lines 2a through 2d | | 2e | 266,487. |
| 3 | Subtract line 2e from line 1 | | 3 | 7,490,757. |
| 4 | Amounts included on Form 990, Part IX, line 25, but not on line 1: | | | |
| a | Investment expenses not included on Form 990, Part VIII, line 7b | 4a | | |
| b | Other (Describe in Part XIII.) | 4b | 24,785. | |
| c | Add lines 4a and 4b | | 4c | 24,785. |
| 5 | Total expenses. Add lines 3 and 4c . (This must equal Form 990, Part I, line 18.) | | 5 | 7,515,542. |

Part XIII Supplemental Information.

Provide the descriptions required for Part II, lines 3, 5, and 9; Part III, lines 1a and 4; Part IV, lines 1b and 2b; Part V, line 4; Part X, line 2; Part XI, lines 2d and 4b; and Part XII, lines 2d and 4b. Also complete this part to provide any additional information.

Other: Board designated funds are restricted to upgrade the agency's technological needs. Temporarily restricted funds are restricted by donor-imposed stipulations that either require passage of a specified amount of time or are required to be spent on a specific program.

Pt V, Line 4: PCUL is a not-for-profit corporation under the laws of the State of Florida and is exempt from federal income taxes under Section 501(c)(3) of the Internal Revenue Code. The Internal Revenue Code provides for taxation of unrelated business income under certain circumstances. PCUL believes that it has no liability for taxes with respect to unrelated business income. However, such status is subject to final determinations upon examination of the related income tax returns by the appropriate taxing authorities. The Organization accounts

Part XIII Supplemental Information (continued)

for the effect of any uncertain tax positions based on a more likely than not threshold to the recognition of the tax positions being sustained based on the technical merits of the position under scrutiny by the applicable taxing authority.

If a tax position or positions are deemed to result in uncertainties of those positions, the unrecognized tax benefit is estimated based on a cumulative probability assessment that aggregates the estimated tax liability for all uncertain tax positions. The Organization has identified its tax status as a tax-exempt entity as its only significant tax position; however, the Organization has determined that such tax position does not result in an uncertainty requiring recognition.

The Organization is not currently under examination by any taxing jurisdiction.

The Organizations federal returns are generally open for examination for three years following the date filed.

Pt XI, Line 4b: Intercompany transactions eliminated in consolidation

Pt XII, Line 4b: Intercompany transactions eliminated in consolidation

Pt XI, Line 2d: Rounding

Part II Fundraising Events. Complete if the organization answered "Yes" on Form 990, Part IV, line 18, or reported more than \$15,000 of fundraising event contributions and gross income on Form 990-EZ, lines 1 and 6b. List events with gross receipts greater than \$5,000.

| | | (a) Event #1 EOD Dinner (event type) | (b) Event #2 (event type) | (c) Other events None (total number) | (d) Total events (add col. (a) through col. (c)) |
|-----------------|--|--|------------------------------|--|--|
| Revenue | 1 Gross receipts | 30,807. | | | 30,807. |
| | 2 Less: Contributions | 30,807. | | | 30,807. |
| | 3 Gross income (line 1 minus line 2) | 0. | | | 0. |
| Direct Expenses | 4 Cash prizes | | | | |
| | 5 Noncash prizes | | | | |
| | 6 Rent/facility costs | | | | |
| | 7 Food and beverages | | | | |
| | 8 Entertainment | | | | |
| | 9 Other direct expenses | 3,020. | | | 3,020. |
| | 10 Direct expense summary. Add lines 4 through 9 in column (d) ▶ | | | | 3,020. |
| | 11 Net income summary. Subtract line 10 from line 3, column (d) ▶ | | | | -3,020. |

Part III Gaming. Complete if the organization answered "Yes" on Form 990, Part IV, line 19, or reported more than \$15,000 on Form 990-EZ, line 6a.

| | | (a) Bingo | (b) Pull tabs/instant bingo/progressive bingo | (c) Other gaming | (d) Total gaming (add col. (a) through col. (c)) |
|-----------------|---|---|---|---|---|
| Revenue | 1 Gross revenue | | | | |
| Direct Expenses | 2 Cash prizes | | | | |
| | 3 Noncash prizes | | | | |
| | 4 Rent/facility costs | | | | |
| | 5 Other direct expenses | | | | |
| | 6 Volunteer labor | <input type="checkbox"/> Yes _____ % <input type="checkbox"/> No | <input type="checkbox"/> Yes _____ % <input type="checkbox"/> No | <input type="checkbox"/> Yes _____ % <input type="checkbox"/> No | |
| | 7 Direct expense summary. Add lines 2 through 5 in column (d) ▶ | | | | |
| | 8 Net gaming income summary. Subtract line 7 from line 1, column (d) ▶ | | | | |

9 Enter the state(s) in which the organization conducts gaming activities: _____

a Is the organization licensed to conduct gaming activities in each of these states? Yes No

b If "No," explain: _____

10a Were any of the organization's gaming licenses revoked, suspended, or terminated during the tax year? Yes No

b If "Yes," explain: _____

- 11** Does the organization conduct gaming activities with nonmembers? Yes No
- 12** Is the organization a grantor, beneficiary or trustee of a trust, or a member of a partnership or other entity formed to administer charitable gaming? Yes No
- 13** Indicate the percentage of gaming activity conducted in:

| | | |
|--------------------------------------|------------|---|
| a The organization's facility | 13a | % |
| b An outside facility | 13b | % |

14 Enter the name and address of the person who prepares the organization's gaming/special events books and records:

Name ▶ _____

Address ▶ _____

- 15a** Does the organization have a contract with a third party from whom the organization receives gaming revenue? Yes No
- b** If "Yes," enter the amount of gaming revenue received by the organization ▶ \$ _____ and the amount of gaming revenue retained by the third party ▶ \$ _____
- c** If "Yes," enter name and address of the third party:

Name ▶ _____

Address ▶ _____

16 Gaming manager information:

Name ▶ _____

Gaming manager compensation ▶ \$ _____

Description of services provided ▶ _____

Director/officer Employee Independent contractor

- 17** Mandatory distributions:
 - a** Is the organization required under state law to make charitable distributions from the gaming proceeds to retain the state gaming license? Yes No
 - b** Enter the amount of distributions required under state law to be distributed to other exempt organizations or spent in the organization's own exempt activities during the tax year ▶ \$ _____

Part IV **Supplemental Information.** Provide the explanations required by Part I, line 2b, columns (iii) and (v); and Part III, lines 9, 9b, 10b, 15b, 15c, 16, and 17b, as applicable. Also provide any additional information. See instructions.

**SCHEDULE I
(Form 990)**

Department of the Treasury
Internal Revenue Service

**Grants and Other Assistance to Organizations,
Governments, and Individuals in the United States**

Complete if the organization answered "Yes" on Form 990, Part IV, line 21 or 22.

▶ Attach to Form 990.

▶ Go to www.irs.gov/Form990 for the latest information.

OMB No. 1545-0047

2021

**Open to Public
Inspection**

Name of the organization

Pinellas County Urban League Inc.

Employer identification number

59-1665523

Part I General Information on Grants and Assistance

- 1** Does the organization maintain records to substantiate the amount of the grants or assistance, the grantees' eligibility for the grants or assistance, and the selection criteria used to award the grants or assistance? **Yes** **No**
- 2** Describe in Part IV the organization's procedures for monitoring the use of grant funds in the United States.

Part II Grants and Other Assistance to Domestic Organizations and Domestic Governments. Complete if the organization answered "Yes" on Form 990, Part IV, line 21, for any recipient that received more than \$5,000. Part II can be duplicated if additional space is needed.

| 1 (a) Name and address of organization or government | (b) EIN | (c) IRC section (if applicable) | (d) Amount of cash grant | (e) Amount of noncash assistance | (f) Method of valuation (book, FMV, appraisal, other) | (g) Description of noncash assistance | (h) Purpose of grant or assistance |
|--|----------------|--|---------------------------------|---|--|--|---|
| (1) Pinellas Urban Properties and Services Inc 333 31st Street North Saint Petersburg FL 33713 | 59-3117370 | 501(c)(2) | 35,939. | | | | Functional Support |
| (2) | | | | | | | |
| (3) | | | | | | | |
| (4) | | | | | | | |
| (5) | | | | | | | |
| (6) | | | | | | | |
| (7) | | | | | | | |
| (8) | | | | | | | |
| (9) | | | | | | | |
| (10) | | | | | | | |
| (11) | | | | | | | |
| (12) | | | | | | | |

- 2** Enter total number of section 501(c)(3) and government organizations listed in the line 1 table ▶
- 3** Enter total number of other organizations listed in the line 1 table ▶ 1

Part III Grants and Other Assistance to Domestic Individuals. Complete if the organization answered "Yes" on Form 990, Part IV, line 22.
Part III can be duplicated if additional space is needed.

| (a) Type of grant or assistance | (b) Number of recipients | (c) Amount of cash grant | (d) Amount of noncash assistance | (e) Method of valuation (book, FMV, appraisal, other) | (f) Description of noncash assistance |
|--|--------------------------|--------------------------|----------------------------------|---|---------------------------------------|
| 1 Low income home energy assistance & weatherization | 4,131 | 2,902,103. | | | |
| 2 Miscellaneous programs | 80 | 76,698. | | | |
| 3 | | | | | |
| 4 | | | | | |
| 5 | | | | | |
| 6 | | | | | |
| 7 | | | | | |

Part IV Supplemental Information. Provide the information required in Part I, line 2; Part III, column (b); and any other additional information.

Pt I Line 2: The Low-Income Home Energy Assistance Program, through a network of local governments and nonprofit agencies, assists low-income households in meeting the costs of home heating and cooling. The majority of the funds are used for utility payment assistance. This is a federally funded program administered by Florida Department of Economic Opportunity. To be eligible for the Low-Income Home Energy Assistance Program, the household income may not exceed 150% of the national poverty level. If the household's income is greater than this amount, the applicant may still be eligible because some types of income are not counted. The applicant must apply for assistance with the Pinellas County Urban League, Inc. local LIHEAP provider. Proof of household income is required. When applying for assistance, one must provide proof, such as a utility bill and that he/she is responsible for all or part of the energy costs for the household.

The Weatherization Assistance Program enables low-income families to reduce their energy bills by making

Part III Grants and Other Assistance to Domestic Individuals. Complete if the organization answered "Yes" on Form 990, Part IV, line 22.
Part III can be duplicated if additional space is needed.

| (a) Type of grant or assistance | (b) Number of recipients | (c) Amount of cash grant | (d) Amount of noncash assistance | (e) Method of valuation (book, FMV, appraisal, other) | (f) Description of noncash assistance |
|---------------------------------|--------------------------|--------------------------|----------------------------------|---|---------------------------------------|
| 1 | | | | | |
| 2 | | | | | |
| 3 | | | | | |
| 4 | | | | | |
| 5 | | | | | |
| 6 | | | | | |
| 7 | | | | | |

Part IV Supplemental Information. Provide the information required in Part I, line 2; Part III, column (b); and any other additional information.

their homes more energy efficient. One of the primary factors affecting eligibility is income. Clients are eligible for weatherization if their income falls below the 200% poverty level. In addition to income, preference is given to people over 60 years of age, families with one or more members with a disability, and families with children.

**SCHEDULE J
(Form 990)**

Department of the Treasury
Internal Revenue Service

Name of the organization

Compensation Information

For certain Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

▶ Complete if the organization answered "Yes" on Form 990, Part IV, line 23.

▶ Attach to Form 990.

▶ Go to www.irs.gov/Form990 for instructions and the latest information.

OMB No. 1545-0047

2021

Open to Public Inspection

Pinellas County Urban League Inc.

Employer identification number

59-1665523

Part I Questions Regarding Compensation

1a Check the appropriate box(es) if the organization provided any of the following to or for a person listed on Form 990, Part VII, Section A, line 1a. Complete Part III to provide any relevant information regarding these items.

- | | |
|--|--|
| <input type="checkbox"/> First-class or charter travel | <input type="checkbox"/> Housing allowance or residence for personal use |
| <input type="checkbox"/> Travel for companions | <input type="checkbox"/> Payments for business use of personal residence |
| <input type="checkbox"/> Tax indemnification and gross-up payments | <input type="checkbox"/> Health or social club dues or initiation fees |
| <input type="checkbox"/> Discretionary spending account | <input type="checkbox"/> Personal services (such as maid, chauffeur, chef) |

b If any of the boxes on line 1a are checked, did the organization follow a written policy regarding payment or reimbursement or provision of all of the expenses described above? If "No," complete Part III to explain

2 Did the organization require substantiation prior to reimbursing or allowing expenses incurred by all directors, trustees, and officers, including the CEO/Executive Director, regarding the items checked on line 1a?

3 Indicate which, if any, of the following the organization used to establish the compensation of the organization's CEO/Executive Director. Check all that apply. Do not check any boxes for methods used by a related organization to establish compensation of the CEO/Executive Director, but explain in Part III.

- | | |
|--|--|
| <input type="checkbox"/> Compensation committee | <input type="checkbox"/> Written employment contract |
| <input type="checkbox"/> Independent compensation consultant | <input type="checkbox"/> Compensation survey or study |
| <input type="checkbox"/> Form 990 of other organizations | <input type="checkbox"/> Approval by the board or compensation committee |

4 During the year, did any person listed on Form 990, Part VII, Section A, line 1a, with respect to the filing organization or a related organization:

- a** Receive a severance payment or change-of-control payment?
- b** Participate in or receive payment from a supplemental nonqualified retirement plan?
- c** Participate in or receive payment from an equity-based compensation arrangement?
- If "Yes" to any of lines 4a–c, list the persons and provide the applicable amounts for each item in Part III.

Only section 501(c)(3), 501(c)(4), and 501(c)(29) organizations must complete lines 5–9.

5 For persons listed on Form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensation contingent on the revenues of:

- a** The organization?
- b** Any related organization?
- If "Yes" on line 5a or 5b, describe in Part III.

6 For persons listed on Form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensation contingent on the net earnings of:

- a** The organization?
- b** Any related organization?
- If "Yes" on line 6a or 6b, describe in Part III.

7 For persons listed on Form 990, Part VII, Section A, line 1a, did the organization provide any nonfixed payments not described on lines 5 and 6? If "Yes," describe in Part III

8 Were any amounts reported on Form 990, Part VII, paid or accrued pursuant to a contract that was subject to the initial contract exception described in Regulations section 53.4958-4(a)(3)? If "Yes," describe in Part III

9 If "Yes" on line 8, did the organization also follow the rebuttable presumption procedure described in Regulations section 53.4958-6(c)?

| | Yes | No |
|-----------|-----|----|
| 1a | | |
| 1b | | |
| 2 | | |
| 3 | | |
| 4a | | X |
| 4b | | X |
| 4c | | X |
| 5a | | X |
| 5b | | X |
| 6a | | X |
| 6b | | X |
| 7 | | X |
| 8 | | X |
| 9 | | |

Part II Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees. Use duplicate copies if additional space is needed.

For each individual whose compensation must be reported on Schedule J, report compensation from the organization on row (i) and from related organizations, described in the instructions, on row (ii). Do not list any individuals that aren't listed on Form 990, Part VII.

Note: The sum of columns (B)(i)–(iii) for each listed individual must equal the total amount of Form 990, Part VII, Section A, line 1a, applicable column (D) and (E) amounts for that individual.

| (A) Name and Title | | (B) Breakdown of W-2 and/or 1099-MISC and/or 1099-NEC compensation | | | (C) Retirement and other deferred compensation | (D) Nontaxable benefits | (E) Total of columns (B)(i)–(D) | (F) Compensation in column (B) reported as deferred on prior Form 990 |
|------------------------------------|------|--|-------------------------------------|-------------------------------------|--|-------------------------|---------------------------------|---|
| | | (i) Base compensation | (ii) Bonus & incentive compensation | (iii) Other reportable compensation | | | | |
| 1 Watson Haynes President & CEO | (i) | 190,447. | 0. | 0. | 20,754. | 7,981. | 219,182. | 0. |
| | (ii) | 0. | 0. | 0. | 0. | 0. | 0. | 0. |
| 2 | (i) | | | | | | | |
| | (ii) | | | | | | | |
| 3 | (i) | | | | | | | |
| | (ii) | | | | | | | |
| 4 | (i) | | | | | | | |
| | (ii) | | | | | | | |
| 5 | (i) | | | | | | | |
| | (ii) | | | | | | | |
| 6 | (i) | | | | | | | |
| | (ii) | | | | | | | |
| 7 | (i) | | | | | | | |
| | (ii) | | | | | | | |
| 8 | (i) | | | | | | | |
| | (ii) | | | | | | | |
| 9 | (i) | | | | | | | |
| | (ii) | | | | | | | |
| 10 | (i) | | | | | | | |
| | (ii) | | | | | | | |
| 11 | (i) | | | | | | | |
| | (ii) | | | | | | | |
| 12 | (i) | | | | | | | |
| | (ii) | | | | | | | |
| 13 | (i) | | | | | | | |
| | (ii) | | | | | | | |
| 14 | (i) | | | | | | | |
| | (ii) | | | | | | | |
| 15 | (i) | | | | | | | |
| | (ii) | | | | | | | |
| 16 | (i) | | | | | | | |
| | (ii) | | | | | | | |

**SCHEDULE O
(Form 990)**

Department of the Treasury
Internal Revenue Service

Supplemental Information to Form 990 or 990-EZ

Complete to provide information for responses to specific questions on
Form 990 or 990-EZ or to provide any additional information.

▶ Attach to Form 990 or Form 990-EZ.

▶ Go to www.irs.gov/Form990 for the latest information.

OMB No. 1545-0047

2021

**Open to Public
Inspection**

Name of the organization

Pinellas County Urban League Inc.

Employer identification number

59-1665523

Pt VI, Line 11b: A final copy of Form 990 will be provided to each voting member
of the Board of Directors before being filed with the Internal Revenue Service.

Pt VI, Line 19: The Organization makes its governing documents, conflict of
interest policy, and financial statements available to the public via its website,
the internet, and handouts.

Pt VI, Line 7a: The annual meeting of the members of PCUL, Inc., for the election
of a Board of Directors and the transaction of such other business as may properly
come before the meeting, shall be held at such place and at such time during
the month of January as the Board of Directors may direct.

Pt VI, Line 7b: All recommendations from board committees (executive, finance,
personnel, etc) require full Board approval.

Pt VI, Line 12c: The Organization has a written conflict of interest policy
and related procedures. Each new staff member is provided with a conflict of
interest policy during orientation and a form for their signature indicating
that they received and understand the conflict of interest policy. The policy
is reinforced during staff meetings.

Pt VI, Line 15a: The Organization has a written personnel policies and procedures
manual. Compensation for the CEO is determined by the Board of Directors and
is negotiable depending on skills and experience. The Board evaluates the President
and CEO for annual merit increases. Key employees report to the CEO and he rates
these employees for competence in several key areas. Merit increases are awarded
annually if funds are available in budget.

Pt VI, Line 15b: The Organization has a written personnel policies and procedures
manual. Compensation for the CEO is determined by the Board of Directors and
is negotiable depending on skills and experience. The Board evaluates the President

| | |
|---|--|
| Name of the organization Pinellas County Urban League Inc. | Employer identification number 59-1665523 |
|---|--|

and CEO for annual merit increases. Key employees report to the CEO and he rates these employees for competence in several key areas. Merit increases are awarded annually if funds are available in budget.

Pt III, Line 4d:

Expenses: \$220,452 including grants of: \$0 Revenue: \$0

Description: Financial Empowerment Center - Provides group/individual coaching in the areas of financial education, financial asset building, vocational training, career counseling, credit repair, housing counseling, homeownership education, foreclosure resources, free tax prep, and more.

Expenses: \$961,367 including grants of: \$76,698 Revenue: \$0

Description: The organization operates several other programs that assist in the achievement of social and economic equality.

**SCHEDULE R
(Form 990)**

Department of the Treasury
Internal Revenue Service

Related Organizations and Unrelated Partnerships

▶ Complete if the organization answered "Yes" on Form 990, Part IV, line 33, 34, 35b, 36, or 37.
▶ Attach to Form 990.

▶ Go to www.irs.gov/Form990 for instructions and the latest information.

OMB No. 1545-0047

2021

Open to Public Inspection

Name of the organization

Pinellas County Urban League Inc.

Employer identification number

59-1665523

Part I Identification of Disregarded Entities. Complete if the organization answered "Yes" on Form 990, Part IV, line 33.

| (a) Name, address, and EIN (if applicable) of disregarded entity | (b) Primary activity | (c) Legal domicile (state or foreign country) | (d) Total income | (e) End-of-year assets | (f) Direct controlling entity |
|---|-------------------------|--|---------------------|---------------------------|----------------------------------|
| (1) | | | | | |
| (2) | | | | | |
| (3) | | | | | |
| (4) | | | | | |
| (5) | | | | | |
| (6) | | | | | |

Part II Identification of Related Tax-Exempt Organizations. Complete if the organization answered "Yes" on Form 990, Part IV, line 34, because it had one or more related tax-exempt organizations during the tax year.

| (a) Name, address, and EIN of related organization | (b) Primary activity | (c) Legal domicile (state or foreign country) | (d) Exempt Code section | (e) Public charity status (if section 501(c)(3)) | (f) Direct controlling entity | (g) Section 512(b)(13) controlled entity? | |
|--|-------------------------|--|----------------------------|---|-----------------------------------|--|----|
| | | | | | | Yes | No |
| (1) Pinellas Urban Properties and Services Inc. 59-3117370 333 31st Street North Saint Petersburg FL 33713 | Title Holding Company | FL | 501(c)(2) | | Pinellas County Urban League Inc. | X | |
| (2) Pinellas Urban Properties and Services 2, Inc. 47-3994560 333 31st Street North Saint Petersburg FL 33713 | Title Holding Company | FL | 501(c)(2) | | Pinellas County Urban League Inc. | X | |
| (3) Pinellas Urban Properties and Services 3, Inc. 47-3998854 333 31st Street North Saint Petersburg FL 33713 | Title Holding Company | FL | 501(c)(2) | | Pinellas County Urban League Inc. | X | |
| (4) | | | | | | | |
| (5) | | | | | | | |
| (6) | | | | | | | |
| (7) | | | | | | | |

Part III Identification of Related Organizations Taxable as a Partnership. Complete if the organization answered "Yes" on Form 990, Part IV, line 34, because it had one or more related organizations treated as a partnership during the tax year.

| (a) Name, address, and EIN of related organization | (b) Primary activity | (c) Legal domicile (state or foreign country) | (d) Direct controlling entity | (e) Predominant income (related, unrelated, excluded from tax under sections 512–514) | (f) Share of total income | (g) Share of end-of-year assets | (h) Disproportionate allocations? | | (i) Code V—UBI amount in box 20 of Schedule K-1 (Form 1065) | (j) General or managing partner? | | (k) Percentage ownership |
|---|-------------------------|--|----------------------------------|--|------------------------------|------------------------------------|--------------------------------------|----|--|-------------------------------------|----|-----------------------------|
| | | | | | | | Yes | No | | Yes | No | |
| (1) ----- | | | | | | | | | | | | |
| (2) ----- | | | | | | | | | | | | |
| (3) ----- | | | | | | | | | | | | |
| (4) ----- | | | | | | | | | | | | |
| (5) ----- | | | | | | | | | | | | |
| (6) ----- | | | | | | | | | | | | |
| (7) ----- | | | | | | | | | | | | |

Part IV Identification of Related Organizations Taxable as a Corporation or Trust. Complete if the organization answered "Yes" on Form 990, Part IV, line 34, because it had one or more related organizations treated as a corporation or trust during the tax year.

| (a) Name, address, and EIN of related organization | (b) Primary activity | (c) Legal domicile (state or foreign country) | (d) Direct controlling entity | (e) Type of entity (C corp, S corp, or trust) | (f) Share of total income | (g) Share of end-of-year assets | (h) Percentage ownership | (i) Section 512(b)(13) controlled entity? | |
|---|-------------------------|--|----------------------------------|--|------------------------------|------------------------------------|-----------------------------|--|----|
| | | | | | | | | Yes | No |
| (1) ----- | | | | | | | | | |
| (2) ----- | | | | | | | | | |
| (3) ----- | | | | | | | | | |
| (4) ----- | | | | | | | | | |
| (5) ----- | | | | | | | | | |
| (6) ----- | | | | | | | | | |
| (7) ----- | | | | | | | | | |

Part V Transactions With Related Organizations. Complete if the organization answered "Yes" on Form 990, Part IV, line 34, 35b, or 36.

Note: Complete line 1 if any entity is listed in Parts II, III, or IV of this schedule.

1 During the tax year, did the organization engage in any of the following transactions with one or more related organizations listed in Parts II-IV?

| | Yes | No |
|--|-----|----|
| a Receipt of (i) interest, (ii) annuities, (iii) royalties, or (iv) rent from a controlled entity | | X |
| b Gift, grant, or capital contribution to related organization(s) | X | |
| c Gift, grant, or capital contribution from related organization(s) | | X |
| d Loans or loan guarantees to or for related organization(s) | | X |
| e Loans or loan guarantees by related organization(s) | | X |
| f Dividends from related organization(s) | | X |
| g Sale of assets to related organization(s) | | X |
| h Purchase of assets from related organization(s) | | X |
| i Exchange of assets with related organization(s) | | X |
| j Lease of facilities, equipment, or other assets to related organization(s) | | X |
| k Lease of facilities, equipment, or other assets from related organization(s) | X | |
| l Performance of services or membership or fundraising solicitations for related organization(s) | X | |
| m Performance of services or membership or fundraising solicitations by related organization(s) | | X |
| n Sharing of facilities, equipment, mailing lists, or other assets with related organization(s) | | X |
| o Sharing of paid employees with related organization(s) | | X |
| p Reimbursement paid to related organization(s) for expenses | | X |
| q Reimbursement paid by related organization(s) for expenses | | X |
| r Other transfer of cash or property to related organization(s) | | X |
| s Other transfer of cash or property from related organization(s) | | X |

2 If the answer to any of the above is "Yes," see the instructions for information on who must complete this line, including covered relationships and transaction thresholds.

| (a) Name of related organization | (b) Transaction type (a-s) | (c) Amount involved | (d) Method of determining amount involved |
|---|-------------------------------|------------------------|--|
| (1) Pinellas Urban Properties and Services Inc. | b | 35,939. | FMV |
| (2) Pinellas Urban Properties and Services Inc. | k | 103,919. | FMV |
| (3) Pinellas Urban Properties and Services Inc. | l | 29,445. | FMV |
| (4) | | | |
| (5) | | | |
| (6) | | | |

Part VI Unrelated Organizations Taxable as a Partnership. Complete if the organization answered "Yes" on Form 990, Part IV, line 37.

Provide the following information for each entity taxed as a partnership through which the organization conducted more than five percent of its activities (measured by total assets or gross revenue) that was not a related organization. See instructions regarding exclusion for certain investment partnerships.

| (a) Name, address, and EIN of entity | (b) Primary activity | (c) Legal domicile (state or foreign country) | (d) Predominant income (related, unrelated, excluded from tax under sections 512–514) | (e) Are all partners section 501(c)(3) organizations? | | (f) Share of total income | (g) Share of end-of-year assets | (h) Disproportionate allocations? | | (i) Code V—UBI amount in box 20 of Schedule K-1 (Form 1065) | (j) General or managing partner? | | (k) Percentage ownership |
|---|-------------------------|--|--|--|----|------------------------------|------------------------------------|--------------------------------------|----|--|-------------------------------------|----|-----------------------------|
| | | | | Yes | No | | | Yes | No | | Yes | No | |
| (1) | | | | | | | | | | | | | |
| (2) | | | | | | | | | | | | | |
| (3) | | | | | | | | | | | | | |
| (4) | | | | | | | | | | | | | |
| (5) | | | | | | | | | | | | | |
| (6) | | | | | | | | | | | | | |
| (7) | | | | | | | | | | | | | |
| (8) | | | | | | | | | | | | | |
| (9) | | | | | | | | | | | | | |
| (10) | | | | | | | | | | | | | |
| (11) | | | | | | | | | | | | | |
| (12) | | | | | | | | | | | | | |
| (13) | | | | | | | | | | | | | |
| (14) | | | | | | | | | | | | | |
| (15) | | | | | | | | | | | | | |
| (16) | | | | | | | | | | | | | |

Additional information from your 2021 Federal Exempt Tax Return**Schedule D: Supplemental Financial Statements****Part XI, Line 2d****Itemization Statement**

| Description | Amount |
|--------------|-----------|
| Rounding | 1. |
| Total | 1. |

Schedule G: Supplemental Information Regarding Fundraising or Gaming Activities**Event 1 Other Direct Exp.****Itemization Statement**

| Description | Amount |
|----------------|---------------|
| Other expenses | 3,020. |
| Total | 3,020. |

**Pinellas County Urban League, Inc
And Affiliates**

Consolidated Financial Statements

December 31, 2021 and 2020

And

Reports of Independent
Certified Public Accountants

**PINELLAS COUNTY URBAN LEAGUE, INC. AND AFFILIATES
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INDEPENDENT AUDITOR'S REPORT

To the Board of Directors
Pinellas County Urban League, Inc. and Affiliates
St. Petersburg, Florida.

Opinion

We have audited the accompanying consolidated financial statements of Pinellas County Urban League, Inc. and Affiliates (collectively, the Organization), which comprise the consolidated statements of financial position as of December 31, 2021 and 2020, and the related consolidated statements of activities and cash flows for the years then ended, the related consolidated statement of functional expenses for the year ended December 31, 2021, and the related notes to the consolidated financial statements.

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the financial position of Pinellas County Urban League, Inc. and Affiliates as of December 31, 2021 and 2020, and the changes in its net assets and its cash flows for the years then ended, in accordance with accounting principles generally accepted in the United States of America.

Basis for Opinion

We conducted our audits in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States. Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Financial Statements section of our report. We are required to be independent of the Organization and to meet our other ethical responsibilities in accordance with the relevant ethical requirements relating to our audits. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinions.

Responsibilities of Management for the Financial Statements

Management is responsible for the preparation and fair presentation of these consolidated financial statements in accordance with accounting principles generally accepted in the United States of America, and for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the consolidated financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about the Organization's ability to continue as a going concern within one year after the date that the consolidated financial statements are available to be issued.

CONTINUED

INDEPENDENT AUDITOR'S REPORT - CONTINUED

Auditor's Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the consolidated financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with generally accepted auditing standards and *Government Auditing Standards* will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Misstatements are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the consolidated financial statements.

In performing an audit in accordance with generally accepted auditing standards and *Government Auditing Standards*, we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material misstatement of the consolidated financial statements, whether due to fraud or error, and design and perform audit procedures responsive to those risks. Such procedures include examining, on a test basis, evidence regarding the amounts and disclosures in the consolidated financial statements.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Organization's internal control. Accordingly, no such opinion is expressed.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the consolidated financial statements.
- Conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that raise substantial doubt about the Organization's ability to continue as a going concern for a reasonable period of time.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings, and certain internal control-related matters that we identified during the audits.

CONTINUED

INDEPENDENT AUDITOR'S REPORT - CONTINUED

Supplementary Information

Our audit was conducted for the purpose of forming an opinion on the consolidated financial statements as a whole. The accompanying schedule of expenditures of federal awards, as required by Title 2 U.S. Code of Federal Regulations (CFR) Part 200, *Uniform Administrative Requirements, Cost Principles, and Audit Requirements for Federal Awards*, is presented for purposes of additional analysis and is not a required part of the consolidated financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the consolidated financial statements. The information has been subjected to the auditing procedures applied in the audit of the consolidated financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the consolidated financial statements or to the consolidated financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the schedule of expenditures of federal awards is fairly stated, in all material respects, in relation to the consolidated financial statements as a whole.

Other Reporting Required by Government Auditing Standards

In accordance with *Government Auditing Standards*, we have also issued our report dated June 23, 2022, on our consideration of the Organization's internal control over financial reporting and on our tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements and other matters. The purpose of that report is solely to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on the effectiveness of the Organization's internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the Organization's internal control over financial reporting and compliance.

Other Matters

Report on Summarized Comparative Information

We have previously audited the Organization's 2020 consolidated financial statements, and we expressed an unmodified audit opinion on those audited consolidated financial statements in our report dated June 24, 2021. In our opinion, the summarized comparative information presented herein as of and for the year ended December 31, 2020, is consistent, in all material respects, with the audited consolidated financial statements from which it has been derived.

PDR CPAs + Advisors

Oldsmar, Florida
June 23, 2022

PINELLAS COUNTY URBAN LEAGUE, INC. AND AFFILIATES
CONSOLIDATED STATEMENTS OF FINANCIAL POSITION
DECEMBER 31, 2021 AND 2020

| <u>ASSETS</u> | <u>2021</u> | <u>2020</u> |
|---|---------------------|---------------------|
| Current Assets | | |
| Cash and cash equivalents | \$ 1,491,119 | \$ 1,403,993 |
| Grants and contracts receivable, net | 595,433 | 769,157 |
| Accounts receivable | 250 | 1,300 |
| Prepaid expenses and other current assets | 22,329 | 19,776 |
| | <hr/> | <hr/> |
| Total current assets | 2,109,131 | 2,194,226 |
| Property and equipment, net | 453,127 | 230,198 |
| Other Assets | | |
| Property held for resale | 14,500 | 14,500 |
| | <hr/> | <hr/> |
| Total Assets | \$ 2,576,758 | \$ 2,438,924 |
| | <hr/> | <hr/> |
| <u>LIABILITIES AND NET ASSETS</u> | | |
| Current Liabilities | | |
| Accounts payable | \$ 642,445 | \$ 503,157 |
| Accrued expenses | 132,940 | 114,502 |
| Deferred grant revenue | 650,994 | 749,681 |
| | <hr/> | <hr/> |
| Total current liabilities | 1,426,379 | 1,367,340 |
| Long-Term Liabilities | | |
| Line-of-credit | 20,000 | - |
| Note Payable - PPP loan | - | 13,564 |
| | <hr/> | <hr/> |
| Total liabilities | 1,446,379 | 1,380,904 |
| Net Assets | | |
| Without donor restrictions | 1,129,806 | 1,057,447 |
| With donor restrictions | 573 | 573 |
| | <hr/> | <hr/> |
| Total net assets | 1,130,379 | 1,058,020 |
| | <hr/> | <hr/> |
| Total Liabilities and Net Assets | \$ 2,576,758 | \$ 2,438,924 |
| | <hr/> | <hr/> |

See accompanying notes to consolidated financial statements

PINELLAS COUNTY URBAN LEAGUE, INC. AND AFFILIATES
CONSOLIDATED STATEMENT OF ACTIVITIES
YEAR ENDED DECEMBER 31, 2021
(WITH COMPARATIVE TOTALS FOR 2020)

| | Without Donor Restrictions | With Donor Restrictions | <u>Total</u> | |
|---|-------------------------------|----------------------------|---------------------|---------------------|
| | | | 2021 | 2020 |
| Operating Support and Revenue | | | | |
| Federal, state, and local grants | \$ 7,289,552 | \$ - | \$ 7,289,552 | \$ 6,539,108 |
| Memberships and contributions | 52,851 | - | 52,851 | 171,398 |
| Progress Energy Incentive | 13,784 | - | 13,784 | 21,450 |
| Foundation grants | 191,880 | - | 191,880 | 177,313 |
| In-kind revenue | 266,487 | - | 266,487 | 138,199 |
| Investment income | 191 | - | 191 | 1,110 |
| Miscellaneous revenue | 1,969 | - | 1,969 | 3,477 |
| Special events, net of direct expense of \$18,047 | 12,889 | - | 12,889 | 25,559 |
| Total operating support and revenue | 7,829,603 | - | 7,829,603 | 7,077,614 |
| Operating Expenses | | | | |
| Program services: | | | | |
| Energy Assistance and Weatherization | 3,640,245 | - | 3,640,245 | 2,978,329 |
| Urban Senior Job Program | 1,833,617 | - | 1,833,617 | 1,822,080 |
| Crime Prevention/Family and Youth Services | 198,386 | - | 198,386 | 172,911 |
| Financial Empowerment Center | 216,852 | - | 216,852 | 99,639 |
| Other programs | 1,265,668 | - | 1,265,668 | 1,368,612 |
| Total program services | 7,154,768 | - | 7,154,768 | 6,441,571 |
| Supporting services: | | | | |
| Management and general | 600,668 | - | 600,668 | 680,387 |
| Fundraising | 1,808 | - | 1,808 | 5,841 |
| Total supporting services | 602,476 | - | 602,476 | 686,228 |
| Total operating expenses | 7,757,244 | - | 7,757,244 | 7,127,799 |
| Change in Net Assets from Operations | 72,359 | - | 72,359 | (50,185) |
| Other Changes - Revenue (Expense) | | | | |
| Loan Forgiveness - PPP | - | - | - | 323,336 |
| Change in Net Assets | 72,359 | - | 72,359 | 273,151 |
| Net Assets at Beginning of Year | 1,057,447 | 573 | 1,058,020 | 784,869 |
| Net Assets at End of Year | \$ 1,129,806 | \$ 573 | \$ 1,130,379 | \$ 1,058,020 |

See accompanying notes to consolidated financial statements

PINELLAS COUNTY URBAN LEAGUE, INC. AND AFFILIATES
CONSOLIDATED STATEMENT OF ACTIVITIES
YEAR ENDED DECEMBER 31, 2020

| | Without Donor Restrictions | With Donor Restrictions | Total |
|---|---------------------------------------|------------------------------------|---------------------|
| Operating Support and Revenue | | | |
| Federal, state, and local grants | \$ 6,539,108 | \$ - | \$ 6,539,108 |
| Memberships and contributions | 171,398 | - | 171,398 |
| Progress Energy Incentive | 21,450 | - | 21,450 |
| Foundation grants | 177,313 | - | 177,313 |
| In-kind revenue | 138,199 | - | 138,199 |
| Investment income | 1,110 | - | 1,110 |
| Miscellaneous revenue | 3,477 | - | 3,477 |
| Special events, net of direct expense of \$20,504 | 25,559 | - | 25,559 |
| Net assets released from restrictions | 7,500 | (7,500) | - |
| Total operating support and revenue | 7,085,114 | (7,500) | 7,077,614 |
| Operating Expenses | | | |
| Program services: | | | |
| Energy Assistance and Weatherization | 2,978,329 | - | 2,978,329 |
| Urban Senior Job Program | 1,822,080 | - | 1,822,080 |
| Crime Prevention/Family and Youth Services | 172,911 | - | 172,911 |
| Financial Empowerment Center | 99,639 | - | 99,639 |
| Other programs | 1,368,612 | - | 1,368,612 |
| Total program services | 6,441,571 | - | 6,441,571 |
| Supporting services: | | | |
| Management and general | 680,387 | - | 680,387 |
| Fundraising | 5,841 | - | 5,841 |
| Total supporting services | 686,228 | - | 686,228 |
| Total operating expenses | 7,127,799 | - | 7,127,799 |
| Change in Net Assets from Operations | (42,685) | (7,500) | (50,185) |
| Other Changes - Revenue (Expense) | | | |
| Loan Forgiveness - PPP | 323,336 | - | 323,336 |
| Change in Net Assets | 280,651 | (7,500) | 273,151 |
| Net Assets at Beginning of Year | 776,796 | 8,073 | 784,869 |
| Net Assets at End of Year | \$ 1,057,447 | \$ 573 | \$ 1,058,020 |

See accompanying notes to consolidated financial statements

PINELLAS COUNTY URBAN LEAGUE, INC. AND AFFILIATES
CONSOLIDATED STATEMENT OF FUNCTIONAL EXPENSES
YEAR ENDED DECEMBER 31, 2021
(WITH SUMMARIZED COMPARATIVE TOTALS FOR 2020)

| | Program Services | | | | | Supporting Services | | | Total Expenses | | |
|---|--------------------------------------|--------------------------|----------------------------------|------------------------------|---------------------|------------------------|------------------------|-----------------|---------------------------|---------------------|---------------------|
| | Energy Assistance and Weatherization | Urban Senior Job Program | Crime Prevention/ Family & Youth | Financial Empowerment Center | Other Programs | Total Program Services | Management and General | Fundraising | Total Supporting Services | 2021 | 2020 |
| Salaries | \$ 309,018 | \$ 1,375,577 | \$ 110,127 | \$ 28,550 | \$ 217,819 | \$ 2,041,091 | \$ 302,331 | \$ - | \$ 302,331 | \$ 2,343,422 | \$ 2,439,461 |
| Employee benefits | 80,028 | 12,839 | 18,617 | 4,781 | 34,514 | 150,779 | 44,886 | - | 44,886 | 195,665 | 202,087 |
| Payroll taxes | 22,188 | 90,100 | 8,142 | 1,984 | 15,559 | 137,973 | 18,262 | - | 18,262 | 156,235 | 174,533 |
| Total personnel cost | 411,234 | 1,478,516 | 136,886 | 35,315 | 267,892 | 2,329,843 | 365,479 | - | 365,479 | 2,695,322 | 2,816,081 |
| Conferences, conventions, and meetings | - | - | - | - | 3,813 | 3,813 | 5,266 | 45 | 5,311 | 9,124 | 13,650 |
| Contract labor and materials | 266,997 | 297,317 | 50,813 | 179,415 | 669,812 | 1,464,354 | 74,776 | - | 74,776 | 1,539,130 | 1,304,651 |
| Direct assistance to participants | 2,902,103 | - | - | - | 76,698 | 2,978,801 | 2,001 | 1,175 | 3,176 | 2,981,977 | 2,448,334 |
| Depreciation | - | - | - | - | 36,243 | 36,243 | - | - | - | 36,243 | 29,880 |
| Equipment purchase, rental, and repairs | 15,562 | 3,151 | 3,603 | 826 | 87,303 | 110,445 | 9,944 | - | 9,944 | 120,389 | 107,105 |
| Insurance | 8,775 | 23,830 | 2,103 | 402 | 30,785 | 65,895 | 16,000 | - | 16,000 | 81,895 | 73,812 |
| Interest | - | - | - | - | - | - | 651 | - | 651 | 651 | 55 |
| Miscellaneous | - | - | - | - | 1,680 | 1,680 | 21,915 | 257 | 22,172 | 23,852 | 26,837 |
| Occupancy and utilities | - | - | - | - | 27,038 | 27,038 | 29,014 | - | 29,014 | 56,052 | 49,371 |
| Postage | 4,097 | 1,781 | 786 | - | - | 6,664 | 565 | 254 | 819 | 7,483 | 12,328 |
| Printing and publications | 3,898 | 752 | 339 | 294 | 12,820 | 18,103 | 2,132 | - | 2,132 | 20,235 | 29,230 |
| Professional fees | 8,000 | 20,030 | 1,000 | - | 10,808 | 39,838 | 50,137 | - | 50,137 | 89,975 | 95,018 |
| Supplies | 5,195 | 2,563 | 112 | 77 | 11,662 | 19,609 | 7,762 | 77 | 7,839 | 27,448 | 46,686 |
| Telephone | 10,863 | 4,407 | 2,744 | 523 | 4,116 | 22,653 | 8,729 | - | 8,729 | 31,382 | 34,400 |
| Training and technical assistance | 3,521 | 418 | - | - | 24,998 | 28,937 | 30 | - | 30 | 28,967 | 17,565 |
| Bad debt expense | - | - | - | - | - | - | - | - | - | - | 12,050 |
| Transportation | - | 852 | - | - | - | 852 | 6,267 | - | 6,267 | 7,119 | 10,746 |
| | <u>3,229,011</u> | <u>355,101</u> | <u>61,500</u> | <u>181,537</u> | <u>997,776</u> | <u>4,824,925</u> | <u>235,189</u> | <u>1,808</u> | <u>236,997</u> | <u>5,061,922</u> | <u>4,311,718</u> |
| Total operating expenses before allocation | 3,640,245 | 1,833,617 | 198,386 | 216,852 | 1,265,668 | 7,154,768 | 600,668 | 1,808 | 602,476 | 7,757,244 | 7,127,799 |
| Allocation of administrative cost to programs | 367,608 | - | 31,013 | 19,298 | 79,517 | 497,436 | (497,436) | - | (497,436) | - | - |
| Total | \$ 4,007,853 | \$ 1,833,617 | \$ 229,399 | \$ 236,150 | \$ 1,345,185 | \$ 7,652,204 | \$ 103,232 | \$ 1,808 | \$ 105,040 | \$ 7,757,244 | \$ 7,127,799 |

See accompanying notes to consolidated financial statements

PINELLAS COUNTY URBAN LEAGUE, INC. AND AFFILIATES
CONSOLIDATED STATEMENTS OF CASH FLOWS
YEARS ENDED DECEMBER 31, 2021 AND 2020

| | 2021 | 2020 |
|--|---------------------|---------------------|
| Cash Flows from Operating Activities: | | |
| Change in net assets | \$ 72,359 | \$ 273,151 |
| Adjustments to reconcile change in net assets to net cash provided by operating activities: | | |
| Depreciation | 36,243 | 29,880 |
| Bad debt expense | - | 12,050 |
| Gain on forgiveness of PPP loan | - | (323,336) |
| (Increase) decrease in: | | |
| Grants and contracts receivable | 173,724 | (227,590) |
| Accounts receivable | 1,050 | 37,976 |
| Prepaid expenses and other current assets | (2,553) | 740 |
| Increase (decrease) in: | | |
| Accounts payable | 139,288 | 91,351 |
| Accrued expenses | 18,438 | 33,098 |
| Deferred grant revenue | (98,687) | 545,891 |
| Net cash provided by operating activities | 339,862 | 473,211 |
| Cash Flows from Investing Activities: | | |
| Purchases of property and equipment | (39,317) | (45,825) |
| Purchases of construction in progress | (219,855) | - |
| Net cash used in investing activities | (259,172) | (45,825) |
| Cash Flows from Financing Activities: | | |
| Proceeds from note payable | - | 336,900 |
| Payments on note payable | (13,564) | - |
| Proceeds from line-of-credit | 220,434 | - |
| Payments on line-of-credit | (200,434) | - |
| Net cash provided by financing activities | 6,436 | 336,900 |
| Net Increase in Cash and Cash Equivalents | 87,126 | 764,286 |
| Cash and Cash Equivalents at Beginning of Year | 1,403,993 | 639,707 |
| Cash and Cash Equivalents at End of Year | \$ 1,491,119 | \$ 1,403,993 |
| SUPPLEMENTAL DISCLOSURES OF CASH FLOW INFORMATION: | | |
| Cash paid during the year for interest | \$ 651 | \$ 55 |

See accompanying notes to consolidated financial statements

PINELLAS COUNTY URBAN LEAGUE, INC. AND AFFILIATES
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
DECEMBER 31, 2021 AND 2020

NOTE A - NATURE OF ORGANIZATION

Pinellas County Urban League, Inc. (PCUL or the League) is the premier social service and civil rights organization in Pinellas County. Founded in 1976, PCUL is one of the National Urban League's networks of non-profit community-based affiliates located throughout the United States. The mission of PCUL is to assist African Americans and others in need in the achievement of social and economic equality. The PCUL implements its mission through advocacy, bridge building, program services, and research. To achieve this goal, PCUL's Board of Directors and staff organize and conduct activities that will ultimately address constituent needs and directly serve the people. Pinellas Urban Properties and Service, Inc. (PUPS), Pinellas Urban Properties and Service II, Inc. (PUPSII) and Pinellas Urban Properties and Service III, Inc. (PUPSIII), were organized to hold, acquire, and lease real property to PCUL. PUPSIII was incorporated during 2015; however, there has been no activity. The program objectives are as follows:

Energy Assistance and Weatherization (funded by the Florida Department of Economic Opportunity) provides energy-payment assistance to low-income individuals and families in times of weather-related emergencies or crisis situations. This program also provides energy-related home improvements which make the home safer, healthier, and more comfortable. Services include installing and insulating water heaters, installing insulation in the attic, caulking, weather stripping and repair or replacement of defective doors and windows.

Urban Senior Job Program (funded by the National Urban League) provides eligible, enrolled individuals wages for community service assignments, and provides skill enhancement opportunities, annual physical examinations, personal and employment-related counseling, assistance in transition to unsubsidized employment where feasible, and other benefits as approved by the United States Department of Labor.

Crime Prevention/Family and Youth Service (funded by the Florida Attorney General Office) provides leadership in creating programs which serve at-risk youth, linking parental/guardian involvement. Strategies applied include community bridge building, teen summits, parenting skills training, tutoring, and employability skills training/job placement services.

The Urban Youth Empowerment Program (UYEP) (funded by the Florida Attorney General Office) aims to help youth between the ages of 16 and 24, who reside in Hillsborough or Pinellas County. Youth begin the program as high school graduates, unemployed, underemployed, looking for a job, or even looking to go back to school. Throughout UYEP, participants can gain work experience, employability skills training, life skills, a GED, personal development, and post-secondary training.

Highways to Health (funded by Foundation for a Healthy St. Petersburg, National Urban League, and Pinellas Board of County Commission) provides free, individual health screening for blood pressure, cholesterol, diabetes, and weight control. The program also provides referrals for mental health counseling, substance abuse treatment, HIV/AIDS testing, dental, major medical, and more. Through this program, PCUL also works directly with Affordable Care Act (ACA) navigators to link consumers to the Health Insurance Marketplace and coverage exchange networks and provide nursing students with a RN-supervised field practicum.

PINELLAS COUNTY URBAN LEAGUE, INC. AND AFFILIATES
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
DECEMBER 31, 2021 AND 2020

NOTE A - NATURE OF ORGANIZATION - CONTINUED

Career Connection (funded by United Way Suncoast) provides assistance to secure employment which provides opportunities for career and economic security. Services include job counseling, individual job development, job referrals, and job placement assistance.

Financial Empowerment Services (funded by the Florida Department of Economic Opportunity and JP Morgan Chase) provides group/individual coaching in the areas of financial education, financial asset building, vocational training, career counseling, credit repair, housing counseling, homeownership education, foreclosure resources, free tax prep, and more.

Serious Business Academy (funded by the Florida Department of Economic Opportunity, Bank of America and Wells Fargo) targets entrepreneurs and other minority small businesses operating in the Tampa Bay Area to help increase their revenue and expand their business growth. Businesses are assessed and categorized into three different levels. After an assessment, businesses are provided with group training, individual coaching, and opportunities to increase their knowledge and resources for growth.

Additionally, the Organization operates several other programs that assist in the achievement of social and economic equality.

NOTE B - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Principles of Consolidation

The consolidated financial statements include the accounts of PCUL, PUPS, and PUPSII (collectively, the Organization). The entities are related since PCUL has a voting majority interest in PUPS and PUPSII's board of directors. All significant inter-company accounts and transactions have been eliminated in the consolidation.

Basis of Presentation

The consolidated financial statements are presented on the accrual basis of accounting in accordance with accounting principles generally accepted in the United States of America (US GAAP).

Net assets and revenues, expenses, gains and losses are classified based on the existence or absence of donor restrictions. Accordingly, net assets of the Organization and changes therein are classified and reported as follows:

- *Net assets without donor restrictions* - Net assets that are not subject to donor-imposed restrictions and may be expended for any purpose in performing the primary objectives of the Organization. These net assets may be used at the discretion of the Organization's management and the board of directors.
- *Net assets with donor restrictions* - Net assets subject to stipulations imposed by donors, and grantors. Some donor restrictions are temporary in nature; those restrictions will be met by actions of the Organization or by the passage of time. Other donor restrictions are perpetual in nature, whereby the donor has stipulated the funds be maintained in perpetuity.

PINELLAS COUNTY URBAN LEAGUE, INC. AND AFFILIATES
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
DECEMBER 31, 2021 AND 2020

NOTE B - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES - CONTINUED

Measure of Operations

The consolidated statements of activities reports all changes in net assets, including changes in net assets from operating and nonoperating activities. Operating activities consist of those items attributable to the Organization's ongoing services. Nonoperating activities, if any, are limited to other activities considered to be of a more unusual or nonrecurring nature.

Summarized Comparative Information

The accompanying consolidated financial statements include certain prior-year summarized comparative total amounts. Such information does not include sufficient detail to constitute a presentation in conformity with US GAAP. Accordingly, such information should be read in conjunction with the Organization's consolidated financial statements for the year ended December 31, 2020, from which the summarized information was derived.

Use of Estimates

The preparation of consolidated financial statements in conformity with US GAAP requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosures of contingent assets and liabilities, as well as pro rata allocations in the recording of expenditures, at the date of the consolidated financial statements and the reported amounts of revenues and expenses during the reporting period. Accordingly, actual results could differ from those estimates. Significant estimates included in the consolidated financial statements include allocation of expenses by function and useful lives of depreciable assets.

Cash and Cash Equivalents

Cash and cash equivalents consists of cash on deposit with financial institutions and certain highly liquid investments with original maturities of three months or less.

Financial instruments which potentially subject the Organization to concentrations of credit risk consist principally of cash held in financial institutions in excess of federally-insured limits. From time to time throughout the years ended December 31, 2021 and 2020, the Organization's cash balance may have exceeded the federally insured limit. However, the Organization has not experienced and does not expect to incur any losses in such accounts.

PINELLAS COUNTY URBAN LEAGUE, INC. AND AFFILIATES
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
DECEMBER 31, 2021 AND 2020

NOTE B - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES - CONTINUED

Grants, Contracts, and Accounts Receivables

Grants and contracts receivable represent amounts due from various federal, state, and local agencies for purposes specified by each grant. Receivables are stated at the amount management expects to collect from outstanding balances. Management monitors the collection status of its receivable balances on an ongoing basis. The Organization provides for probable uncollectible amounts through a charge to earnings and credit to the allowance for doubtful accounts based on its assessment of the current status of individual accounts. Receivables are written off as a charge to the allowance for doubtful accounts when, in management's estimation, it is probable that the receivable is worthless. Based on management's analysis of possible bad debts as of December 31, 2021 and 2020, the Organization recorded an allowance for doubtful accounts of \$-0- and \$12,050, respectively.

Property and Equipment

Property and equipment are carried at cost, if purchased or at estimated fair value at date of receipt if acquired by gift. Depreciation is calculated using the straight-line method over the estimated useful lives of the assets which range from 3 to 40 years. Disbursements in excess of \$500 with an estimated useful life greater than one year are capitalized. In the absence of donor-imposed stipulations, gifts of long-lived assets are reported as unrestricted support.

Revenue Recognition

Contributions received are recorded as net assets without donor restrictions or net assets with donor restrictions depending on the existence or nature of any donor restrictions. Contributions are recognized when the donor makes a promise to give to the Organization that is, in substance, unconditional. Unconditional promises to give are reported at present value at the date the promise is received to the extent estimated to be collected by the Organization. Other conditional promises to give are recognized when the conditions on which they depend are substantially met. Contributions that are restricted by the donor are reported as increases in net assets without donor restrictions if the restrictions expire during the fiscal year in which the contributions are recognized. All other donor-restricted contributions are reported as increases in net assets with donor restrictions depending on the nature of the restrictions. When a restriction expires, net assets with donor restrictions are reclassified to net assets without donor restrictions.

Federal grants, contract revenues and certain other revenues, including cost reimbursement contracts, are considered conditional contributions and are recorded as unrestricted revenue when the contract conditions are met. Payments received in advance of the conditions being met are recorded as deferred revenue until earned. Revenue is earned and recognized in the accompanying consolidated financial statements when eligible expenses are incurred or services provided.

PINELLAS COUNTY URBAN LEAGUE, INC. AND AFFILIATES
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
DECEMBER 31, 2021 AND 2020

NOTE B - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES - CONTINUED

Revenue Recognition - Continued

The Organization reports gifts of land, buildings, and equipment as support without donor restrictions unless explicit donor restrictions specify how the donated assets must be used. Gifts of long-lived assets with explicit restrictions that specify how the assets are to be used and gifts of cash or other assets that must be used to acquire long-lived assets are reported as restricted support. Absent explicit donor stipulations about how long those long-lived assets must be maintained, the Organization reports expirations of donor restrictions when the donated or acquired long-lived assets are placed in service.

The value of donated materials and services is recorded in the consolidated financial statements at estimated fair value at date of receipt.

Deferred Grant Revenue

The Organization enters into grants in which funds are sometimes advanced. The Organization earns these funds as services are provided under the terms of the grant. The portion that has not yet been earned is recorded in the consolidated financial statements as deferred grant revenue.

Income Taxes

PCUL is a not-for-profit corporation under the laws of the State of Florida and is exempt from federal income taxes under Section 501(c) (3) of the Internal Revenue Code. PUPS, PUPSII, and PUPSIII are not-for-profit corporations under the laws of the State of Florida and are exempt from federal income taxes under Section 501(c) (2) of the Internal Revenue Code.

The Internal Revenue Code provides for taxation of unrelated business income under certain circumstances. PCUL believes that it has no liability for taxes with respect to unrelated business income. However, such status is subject to final determinations upon examination of the related income tax returns by the appropriate taxing authorities.

Uncertain Tax Positions

The Organization accounts for the effect of any uncertain tax positions based on a “more likely than not” threshold to the recognition of the tax positions being sustained based on the technical merits of the position under scrutiny by the applicable taxing authority. If a tax position or positions are deemed to result in uncertainties of those positions, the unrecognized tax benefit is estimated based on a “cumulative probability assessment” that aggregates the estimated tax liability for all uncertain tax positions. The Organization has identified its tax status as a tax-exempt entity as its only significant tax position; however, the Organization has determined that such tax position does not result in an uncertainty requiring recognition. The Organization is not currently under examination by any taxing jurisdiction. The Organization’s federal returns are generally open for examination for three years following the date filed.

PINELLAS COUNTY URBAN LEAGUE, INC. AND AFFILIATES
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
DECEMBER 31, 2021 AND 2020

NOTE B - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES - CONTINUED

Accrued Expenses

Accrued expenses consist of accrued payroll, accrued payroll taxes, and vacation leave. Vested or accumulated vacation leave is recorded as an expense as the benefits accrue to employees.

Functional Allocation of Expenses

The costs of providing the various program and other activities have been detailed in the consolidated statement of functional expenses and summarized on a functional basis in the consolidated statements of activities. Expenses that can be identified with a specific program activity are allocated directly to the program activity as a direct cost. Certain management and general expenses have been allocated based on their estimated usage in each program or supporting services. Salaries and related expenses are allocated to each program and supporting services based on time and effort expended within each program and supporting service.

Donated Materials, Services, and Use of Facilities

Donated materials are valued at their estimated fair value at the time of donation. Volunteer services are recorded at fair values consistent with those amounts which would be paid to third parties or salaried personnel for similar services. Donated services that require specialized skills, that are provided by individuals possessing those skills, and would typically need to be purchased if not provided by donation, are valued at the individuals regular rate of pay. Donated use of facilities is recorded as support at its fair rental value during the period of use. Donated materials, volunteer services, and use of facilities for the years ended December 31, 2021 and 2020, aggregated \$266,487 and \$138,199, respectively, and were used in various programs.

PINELLAS COUNTY URBAN LEAGUE, INC. AND AFFILIATES
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
DECEMBER 31, 2021 AND 2020

NOTE C - AVAILABILITY AND LIQUIDITY

The following represents the Organization's financial assets at December 31:

| | <u>2021</u> | <u>2020</u> |
|--|---------------------|---------------------|
| Financial Assets: | | |
| Cash and cash equivalents | \$ 1,491,119 | \$ 1,403,993 |
| Grants, contracts and other receivables, net | <u>595,683</u> | <u>770,457</u> |
| Total financial assets | 2,086,802 | 2,174,450 |
| Less Amounts Not Available to be Used Within One Year: | | |
| Net assets with donor restrictions greater than one year | <u>-</u> | <u>-</u> |
| Financial assets available to meet general expenditures over the next twelve months | <u>\$ 2,086,802</u> | <u>\$ 2,174,450</u> |

The Organization's goal is generally to maintain a level of cash and cash equivalents to meet six months of operating expenses. As part of its liquidity plan, excess cash is invested in operating and money market accounts. The Organization also has a \$550,000 line-of-credit which can be used to meet liquidity needs and is available to be used within one year (**NOTE G**).

NOTE D - CONCENTRATION OF RISK

The Organization received federal funding passed through the State of Florida Department of Economic Opportunity in 2021 and 2020, which accounted for approximately 52% and 44% of total operating support and revenue. The Organization received funding from the National Urban League in 2021 and 2020, which accounted for approximately 20% and 23% of total operating support and revenue.

The Organization receives a substantial amount of support from grantor agencies for its programs. If this support were to be reduced or eliminated, it could affect the operation of the supported programs. In addition, the Organization is subject to audit examination by grantor agencies. In the event that reimbursed expenditures were disallowed, repayments would be required. Management believes the Organization is in compliance with the terms of its grant agreements.

PINELLAS COUNTY URBAN LEAGUE, INC. AND AFFILIATES
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
DECEMBER 31, 2021 AND 2020

NOTE E - PROPERTY AND EQUIPMENT

Property and equipment consist of the following at December 31:

| | Useful Lives | | |
|-------------------------------|---------------------|--------------------------|--------------------------|
| | Years | 2021 | 2020 |
| | | <u> </u> | <u> </u> |
| Land | N/A | \$ 94,415 | \$ 94,415 |
| Building | 5 - 40 | 347,053 | 330,927 |
| Furniture and equipment | 3 - 7 | 336,382 | 313,191 |
| Vehicles | 3 - 5 | 139,408 | 139,408 |
| Construction in progress | N/A | 226,905 | 7,050 |
| | | <u>1,144,163</u> | <u>884,991</u> |
| Less accumulated depreciation | | <u>(691,036)</u> | <u>(654,793)</u> |
| | | <u><u>\$ 453,127</u></u> | <u><u>\$ 230,198</u></u> |

NOTE F - NET ASSETS

As of December 31, 2021 and 2020, net assets with donor restrictions consists of the following:

| | 2021 | 2020 |
|---|----------------------|----------------------|
| | <u> </u> | <u> </u> |
| GED program - specific purpose | \$ 183 | \$ 183 |
| V. Rouson Scholarship Fund - specific purpose | 390 | 390 |
| | <u><u>\$ 573</u></u> | <u><u>\$ 573</u></u> |

Net assets released from net assets with donor restrictions are as follows for the years ended December 31, 2021 and 2020:

| | 2021 | 2020 |
|--|-------------------|-------------------|
| | <u> </u> | <u> </u> |
| Pinellas County - satisfaction of specific purpose | \$ - | \$ 7,500 |

In September 2014, PCUL entered into a memorandum of understanding with Pinellas County, whereby PCUL became the recipient of a promise to give for the purchase of a custom vehicle at a cost not to exceed \$75,000. The contribution is considered as net assets with donor restrictions and will be released over the term of the memorandum of understanding, which is five years from the receipt of the vehicle. The custom vehicle was received in June 2015. This memorandum of understanding is subject to certain compliance requirements by Pinellas County, and if found noncompliant, PCUL will be liable for repaying the amount contributed.

PINELLAS COUNTY URBAN LEAGUE, INC. AND AFFILIATES
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
DECEMBER 31, 2021 AND 2020

NOTE G - LINE-OF-CREDIT

PUPS II entered into a revolving line-of-credit agreement with a financial institution in 2017. The line-of-credit allows for borrowings up to \$550,000 and all outstanding principal and interest is due upon maturity on May 7, 2022. Interest accrues at prime rate (3.25% at December 31, 2021 and 2020, respectively) plus 3.00% and 2.10% at December 31, 2021 and 2020, respectively, with a minimum interest rate of 6.00%. At December 31, 2021 and 2020 the interest rates were 6.25% and 5.35%, respectively. The line-of-credit is collateralized by the inventory, accounts, equipment, general intangibles and fixtures of PUPS II and is guaranteed by PCUL. At December 31, 2021 and 2020, PUPS II accounts for approximately \$302,000 and \$86,000, respectively, of assets which are included in the accompanying consolidated statements of financial position. The outstanding balance on the line-of-credit was \$20,000 and \$-0- at December 31, 2021 and 2020, respectively. The unused balance at December 31, 2021 and 2020 was \$530,000 and \$550,000, respectively. In April 2022, the line-of-credit was extended one year to a maturity date of April 20, 2023.

NOTE H - NOTE PAYABLE

In response to the coronavirus (COVID-19) outbreak in 2020, the U.S. Federal Government enacted the Coronavirus Aid, Relief, and Economic Security Act that, among other economic stimulus measures, established the Paycheck Protection Program (PPP) to provide small business loans. In April 2020, the Organization obtained a PPP loan for \$336,900. The Organization used the majority of the loan for qualifying expenses and received forgiveness in December 2020 for \$323,336. The remaining note of \$13,564 matures in May 2022 and bears interest at a fixed annual rate of 1%, with the first six months of interest deferred. During 2021, the Organization paid off the remaining balance of the PPP loan. The forgiveness for the year ending December 31, 2020 is included in other changes in net assets on the accompanying consolidated statements of activities.

NOTE I - LEASE COMMITMENTS

PCUL leases a vehicle and copiers under operating lease agreements which expire at various dates through 2023. Rent expense on operating leases was approximately \$14,900 and \$14,700 for the years ended December 31, 2021 and 2020, respectively. As of December 31, 2021, the future minimum lease payments under noncancelable operating leases are as follows:

| Years ending December 31, | Amount |
|--------------------------------------|------------------|
| 2022 | \$ 14,879 |
| 2023 | 9,919 |
| | <u>\$ 24,798</u> |

PINELLAS COUNTY URBAN LEAGUE, INC. AND AFFILIATES
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
DECEMBER 31, 2021 AND 2020

NOTE J - COMMITMENTS AND CONTINGENCIES

Programs administered by the Organization, in most instances, are subject to audit by the funding agency. Therefore, all such costs are subject to adjustment. Costs, if any, which are deemed unallowable by the funding agency, may require reimbursement by Pinellas County Urban League, Inc. Management believes that adjustments, if any, would not have a significant effect on the consolidated financial statements. Questioned costs or other compliance findings are defined as follows:

- 1) An alleged violation of a provision of a law, regulation, contract, grant, cooperative agreement, or other agreement or document governing the expenditure of funds;
- 2) A finding that, at the time of the audit, such cost is not supported by adequate documentation; or
- 3) A finding that the expenditure of funds for the intended purpose is unnecessary or unreasonable.

NOTE K - RETIREMENT PLANS

PCUL has a 403(b) Thrift Plan for all employees (with no age or service requirement) for salary reduction contributions. Eligibility for employer contributions requires employees to have completed one year of service (1,000 hours) and be 21 years of age or older. The employer is required to contribute 8% of eligible employees' compensation, which was \$86,330 and \$88,308 the years ended December 31, 2021 and 2020, respectively.

NOTE L - SUBSEQUENT EVENTS

The Organization evaluated subsequent events through June 23, 2022, the date the consolidated financial statements were available to be issued. The Organization is not aware of any subsequent events, except as disclosed in **NOTE G**, which would require recognition or disclosures in the consolidated financial statements.

REQUIRED SUPPLEMENTARY INFORMATION

**PINELLAS COUNTY URBAN LEAGUE, INC. AND AFFILIATES
SCHEDULE OF EXPENDITURES OF FEDERAL AWARDS
YEAR ENDED DECEMBER 31, 2021**

| <u>Federal Agency</u> <u>Pass-Through Entity</u> <u>Federal Program</u> | <u>Federal</u> <u>Assistance</u> <u>Listing Number</u> | <u>Contract/</u> <u>Pass-Through Entity</u> <u>Identifying Number</u> | <u>Total Federal</u> <u>Expenditures</u> | <u>Passed</u> <u>through to</u> <u>Subrecipients</u> |
|--|--|---|---|--|
| FEDERAL AWARDS: | | | | |
| U.S. Department of Health and Human Services | | | | |
| <u>Passed through State of Florida Department of</u> <u>Economic Opportunity</u> | | | | |
| Low Income Home Energy Assistance | 93.568 | E2018 | \$ 2,263,919 | \$ - |
| COVID-19 - Low Income Home Energy Assistance | 93.568 | E2018 | 1,532,951 | - |
| Low Income Home Energy Assistance | 93.568 | E2018 | <u>175,334</u> | <u>-</u> |
| | | | 3,972,204 | - |
| U.S. Department of Energy | | | | |
| <u>Passed through State of Florida Department of</u> <u>Economic Opportunity</u> | | | | |
| Weatherization Assistance Program for Low-Income Persons | 81.042 | E2018 | <u>90,918</u> | <u>-</u> |
| | | | 90,918 | - |
| U.S. Department of Labor | | | | |
| <u>Passed through the National Urban League:</u> <u>Senior Community Service Employment</u> <u>Program</u> | | | | |
| | 17.235 | N/A | <u>1,406,199</u> | <u>-</u> |
| | | | <u>1,406,199</u> | <u>-</u> |
| Total expenditures of federal awards | | | <u>\$ 5,469,321</u> | <u>\$ -</u> |

See notes to schedule of expenditures of federal awards

PINELLAS COUNTY URBAN LEAGUE, INC. AND AFFILIATES
NOTES TO SCHEDULE OF EXPENDITURES OF FEDERAL AWARDS
YEAR ENDED DECEMBER 31, 2021

BASIS OF PRESENTATION

The accompanying Schedule of Expenditures of Federal Awards (the Schedule) includes the federal award activity of Pinellas County Urban League, Inc. and Affiliates under programs of the federal government for the year ended December 31, 2021. The information in this Schedule is presented in accordance with the requirements of Title 2 U.S. *Code of Federal Regulations* Part 200, *Uniform Administrative Requirements, Cost Principles, and Audit Requirements for Federal Awards*. Because the Schedule presents only a selected portion of the operations of Pinellas County Urban League, Inc. and Affiliates, it is not intended to and does not present the consolidated financial position, changes in net assets or cash flows of Pinellas County Urban League, Inc. and Affiliates.

SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Expenditures reported on the Schedule are reported on the accrual basis of accounting. Such expenditures are recognized following the cost principles contained in the Uniform Guidance wherein certain types of expenditures are not allowable or are limited as to reimbursement.

INDIRECT COST RATE

The Organization did not elect to use the 10-percent de minimis indirect cost rate allowed under the Uniform Guidance.



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**INDEPENDENT AUDITOR'S REPORT ON INTERNAL CONTROL OVER
FINANCIAL REPORTING AND ON COMPLIANCE AND OTHER
MATTERS BASED ON AN AUDIT OF CONSOLIDATED FINANCIAL
STATEMENTS PERFORMED IN ACCORDANCE WITH
GOVERNMENT AUDITING STANDARDS**

To the Board of Directors
Pinellas County Urban League, Inc. and Affiliates

We have audited, in accordance with the auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards* issued by the Comptroller General of the United States, the consolidated financial statements of Pinellas County Urban League, Inc. and Affiliates (the Organization), which comprise the consolidated statement of financial position as of December 31, 2021, and the related consolidated statements of activities, cash flows, and functional expenses for the year then ended, and the related notes to the consolidated financial statements, and have issued our report thereon dated June 23, 2022.

Report on Internal Control over Financial Reporting

In planning and performing our audit of the consolidated financial statements, we considered the Organization's internal control over financial reporting (internal control) as a basis for designing audit procedures that are appropriate in the circumstances for the purpose of expressing our opinion on the consolidated financial statements, but not for the purpose of expressing an opinion on the effectiveness of the Organization's internal control. Accordingly, we do not express an opinion on the effectiveness of the Organization's internal control.

A *deficiency in internal control* exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, misstatements on a timely basis. A *material weakness* is a deficiency, or a combination of deficiencies, in internal control, such that there is a reasonable possibility that a material misstatement of the Organization's consolidated financial statements will not be prevented, or detected and corrected, on a timely basis. A *significant deficiency* is a deficiency, or a combination of deficiencies, in internal control that is less severe than a material weakness, yet important enough to merit attention by those charged with governance.

Our consideration of internal control was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control that might be material weaknesses or significant deficiencies. Given these limitations, during our audit we did not identify any deficiencies in internal control that we consider to be material weaknesses. However, material weaknesses or significant deficiencies may exist that were not identified.

CONTINUED

**INDEPENDENT AUDITOR'S REPORT ON INTERNAL CONTROL OVER
FINANCIAL REPORTING AND ON COMPLIANCE AND OTHER
MATTERS BASED ON AN AUDIT OF CONSOLIDATED FINANCIAL
STATEMENTS PERFORMED IN ACCORDANCE WITH
GOVERNMENT AUDITING STANDARDS - CONTINUED**

Report on Compliance and Other Matters

As part of obtaining reasonable assurance about whether the Organization's consolidated financial statements are free from material misstatement, we performed tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements, noncompliance with which could have a direct and material effect on the consolidated financial statements. However, providing an opinion on compliance with those provisions was not an objective of our audit, and accordingly, we do not express such an opinion. The results of our tests disclosed no instances of noncompliance or other matters that are required to be reported under *Government Auditing Standards*.

Purpose of this Report

The purpose of this report is solely to describe the scope of our testing of internal control and compliance and the results of that testing, and not to provide an opinion on the effectiveness of the Organization's internal control or on compliance. This report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the Organization's internal control and compliance. Accordingly, this communication is not suitable for any other purpose.

PDR CPAs + Advisors

Oldsmar, Florida
June 23, 2022



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**INDEPENDENT AUDITOR'S REPORT ON COMPLIANCE FOR EACH
MAJOR FEDERAL PROGRAM AND ON INTERNAL CONTROL
OVER COMPLIANCE REQUIRED BY THE UNIFORM GUIDANCE**

To the Board of Directors
Pinellas County Urban League, Inc. and Affiliates

Report on Compliance for Each Major Federal Program

Opinion on Each Major Federal Program

We have audited Pinellas County Urban League, Inc. and Affiliate's (the Organization) compliance with the types of compliance requirements identified as subject to audit in the *OMB Compliance Supplement* that could have a direct and material effect on each of the Organization's major federal programs for the year ended December 31, 2021. The Organization's major federal program is identified in the summary of auditor's results section of the accompanying schedule of findings and questioned costs.

In our opinion, the Organization complied, in all material respects, with the types of compliance requirements referred to above that could have a direct and material effect on its major federal program for the year ended December 31, 2021.

Basis for Opinion on Each Major Federal Program

We conducted our audit of compliance in accordance with auditing standards generally accepted in the United States of America; the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States; and the audit requirements of Title 2 U.S. Code of Federal Regulations Part 200, *Uniform Administrative Requirements, Cost Principles, and Audit Requirements for Federal Awards* (Uniform Guidance). Our responsibilities under those standards and the Uniform Guidance are further described in the Auditor's Responsibilities for the Audit of Compliance section of our report.

We are required to be independent of the Organization and to meet our other ethical responsibilities, in accordance with relevant ethical requirements relating to our audit. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion on compliance for each major federal program. Our audit does not provide a legal determination of the Organization's compliance with the compliance requirements referred to above.

Responsibilities of Management for Compliance

Management is responsible for compliance with the requirements referred to above and for the design, implementation, and maintenance of effective internal control over compliance with the requirements of laws, statutes, regulations, rules, and provisions of contracts or grant agreements applicable to the Organization's federal programs.

CONTINUED

**INDEPENDENT AUDITOR'S REPORT ON COMPLIANCE FOR EACH
MAJOR FEDERAL PROGRAM AND ON INTERNAL CONTROL
OVER COMPLIANCE REQUIRED BY THE UNIFORM GUIDANCE - CONTINUED**

Auditor's Responsibilities for the Audit of Compliance

Our objectives are to obtain reasonable assurance about whether material noncompliance with the compliance requirements referred to above occurred, whether due to fraud or error, and express an opinion on the Organization's compliance based on our audit. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with generally accepted auditing standards, *Government Auditing Standards*, and the Uniform Guidance will always detect material noncompliance when it exists. The risk of not detecting material noncompliance resulting from fraud is higher than for that resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Noncompliance with the compliance requirements referred to above is considered material if there is a substantial likelihood that, individually or in the aggregate, it would influence the judgment made by a reasonable user of the report on compliance about the Organization's compliance with the requirements of each major federal program as a whole.

In performing an audit in accordance with generally accepted auditing standards, *Government Auditing Standards*, and the Uniform Guidance, we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material noncompliance, whether due to fraud or error, and design and perform audit procedures responsive to those risks. Such procedures include examining, on a test basis, evidence regarding the Organization's compliance with the compliance requirements referred to above and performing such other procedures as we considered necessary in the circumstances.
- Obtain an understanding of the Organization's internal control over compliance relevant to the audit in order to design audit procedures that are appropriate in the circumstances and to test and report on internal control over compliance in accordance with the Uniform Guidance, but not for the purpose of expressing an opinion on the effectiveness of the Organization's internal control over compliance. Accordingly, no such opinion is expressed.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and any significant deficiencies and material weaknesses in internal control over compliance that we identified during the audit.

CONTINUED

**INDEPENDENT AUDITOR'S REPORT ON COMPLIANCE FOR EACH
MAJOR FEDERAL PROGRAM AND ON INTERNAL CONTROL
OVER COMPLIANCE REQUIRED BY THE UNIFORM GUIDANCE - CONTINUED**

Report on Internal Control over Compliance

A deficiency in internal control over compliance exists when the design or operation of a control over compliance does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, noncompliance with a type of compliance requirement of a federal program on a timely basis. A *material weakness in internal control over compliance* is a deficiency, or combination of deficiencies, in internal control over compliance, such that there is a reasonable possibility that material noncompliance with a type of compliance requirement of a federal program will not be prevented, or detected and corrected, on a timely basis. A *significant deficiency in internal control over compliance* is a deficiency, or a combination of deficiencies, in internal control over compliance with a type of compliance requirement of a federal program that is less severe than a material weakness in internal control over compliance, yet important enough to merit attention by those charged with governance.

Our consideration of internal control over compliance was for the limited purpose described in the Auditor's Responsibilities for the Audit of Compliance section above and was not designed to identify all deficiencies in internal control over compliance that might be material weakness or significant deficiencies in internal control over compliance. Given these limitations, during our audit we did not identify any deficiencies in internal control over compliance that we consider to be material weaknesses, as defined above. However, material weaknesses or significant deficiencies in internal control over compliance may exist that were not identified.

Our audit was not designed for the purpose of expressing an opinion on the effectiveness of internal control over compliance. Accordingly, no such opinion is expressed.

The purpose of this report on internal control over compliance is solely to describe the scope of our testing of internal control over compliance and the results of that testing based on the requirements of the Uniform Guidance. Accordingly, this report is not suitable for any other purpose.

PDR CPAs + Advisors

Oldsmar, Florida
June 23, 2022

**PINELLAS COUNTY URBAN LEAGUE, INC. AND AFFILIATES
SCHEDULE OF FINDINGS AND QUESTIONED COSTS
FOR THE YEAR ENDED DECEMBER 31, 2021**

Part I - Summary of Auditor's Results

Financial Statements Section

Type of auditor's report issued: Unmodified

Internal control over financial reporting:

Material weakness(es) identified? yes X no

Significant deficiency(ies) identified not considered to be material weakness(es)? yes X none reported

Noncompliance material to consolidated financial statements noted? yes X no

Federal Awards Section

Internal control over major federal programs:

Material weakness(es) identified? yes X no

Significant deficiency(ies) identified not considered to be material weakness(es)? yes X none reported

Type of auditor's report on compliance for major federal programs: Unmodified

Any audit findings disclosed that are required to be reported in accordance with 2 CFR part 200, subpart E of the Uniform Guidance? yes X no

Identification of major federal programs:

Federal Programs:

| Federal Assistance Listing Number | Name of Federal Program |
|-----------------------------------|---|
| 17.235 | Senior Community Service Employment Program |

Dollar threshold used to distinguish between type A and type B Federal programs \$ 750,000

Auditee qualified as low-risk auditee for federal purposes? X yes no

**PINELLAS COUNTY URBAN LEAGUE, INC. AND AFFILIATES
SCHEDULE OF FINDINGS AND QUESTIONED COSTS - CONTINUED
FOR THE YEAR ENDED DECEMBER 31, 2021**

Part II - Schedule of Consolidated Financial Statement Findings

This section identifies the significant deficiencies, material weakness, and instances of noncompliance related to the consolidated financial statements that are required to be reported in accordance with *Government Auditing Standards*.

There were no reportable findings.

Part III - Federal and State Award Findings and Questioned Costs

This section identifies the significant deficiencies, material weakness, and instances of noncompliance, including questioned costs, related to the audit of major federal programs, as required to be reported by the Uniform Guidance.

There were no reportable findings.

Summary Schedule of Prior Audit Findings

A Summary Schedule of Prior Audit Findings is not necessary since there were no prior audit findings related to a major federal program.

SUPPLEMENTARY INFORMATION



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INDEPENDENT AUDITOR'S REPORT ON SUPPLEMENTARY INFORMATION

To the Board of Directors
Pinellas County Urban League, Inc. and Affiliates

We have audited the consolidated financial statements of Pinellas County Urban League, Inc. and Affiliates (collectively, the Organization), as of and for the years ended December 31, 2021 and 2020, and our report thereon dated June 23, 2022, which expressed an unmodified opinion on those consolidated financial statements, appears on pages 3 - 5. Our audits were conducted for the purpose of forming an opinion on the consolidated financial statements as a whole. The supplementary information in the consolidating statement of financial position and consolidating statement of activities as of and for the year ended December 31, 2021 is presented for purposes of additional analysis and is not a required part of the consolidated financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the consolidated financial statements. The information has been subjected to the auditing procedures applied in the audits of the consolidated financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the consolidated financial statements or to the consolidated financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the information is fairly stated in all material respects in relation to the consolidated financial statements as a whole.

This report is intended solely for the information and use of the Organization's management and Board of Directors and is not intended to be and should not be used by anyone other than those specified parties.

PDR CPAs + ADVISORS

Oldsmar, Florida
June 23, 2022

PINELLAS COUNTY URBAN LEAGUE, INC. AND AFFILIATES
CONSOLIDATING STATEMENT OF FINANCIAL POSITION
DECEMBER 31, 2021

| <u>ASSETS</u> | Pinellas County Urban League, Inc. | Pinellas Urban Properties and Services, Inc. | Pinellas Urban Properties and Services II, Inc. | Eliminations | Total |
|---|--|--|---|---------------------|---------------------|
| Current Assets | | | | | |
| Cash and cash equivalents | \$ 1,483,101 | \$ 6,168 | \$ 1,850 | \$ - | \$ 1,491,119 |
| Grants and contracts receivable, net | 595,433 | - | - | - | 595,433 |
| Related party receivable | 281,076 | 5,550 | - | (286,626) | - |
| Accounts receivable | 250 | - | - | - | 250 |
| Prepaid expenses and other current assets | 11,434 | 10,895 | - | - | 22,329 |
| Total current assets | 2,371,294 | 22,613 | 1,850 | (286,626) | 2,109,131 |
| Property and equipment, net | - | 152,643 | 300,484 | - | 453,127 |
| Other Assets | | | | | |
| Property held for resale | 14,500 | - | - | - | 14,500 |
| Total Assets | <u>\$ 2,385,794</u> | <u>\$ 175,256</u> | <u>\$ 302,334</u> | <u>\$ (286,626)</u> | <u>\$ 2,576,758</u> |
| <u>LIABILITIES AND NET ASSETS</u> | | | | | |
| Current Liabilities | | | | | |
| Accounts payable | \$ 641,275 | \$ - | \$ 1,170 | \$ - | \$ 642,445 |
| Accrued expenses | 132,940 | - | - | - | 132,940 |
| Due to related party | - | - | 286,626 | (286,626) | - |
| Deferred grant revenue | 650,994 | - | - | - | 650,994 |
| Total current liabilities | 1,425,209 | - | 287,796 | (286,626) | 1,426,379 |
| Long-Term Liabilities | | | | | |
| Line-of-credit | - | - | 20,000 | - | 20,000 |
| Total liabilities | 1,425,209 | - | 307,796 | (286,626) | 1,446,379 |
| Net Assets | | | | | |
| Without donor restrictions | 960,012 | 175,256 | (5,462) | - | 1,129,806 |
| With donor restrictions | 573 | - | - | - | 573 |
| Total net assets | <u>960,585</u> | <u>175,256</u> | <u>(5,462)</u> | <u>-</u> | <u>1,130,379</u> |
| Total Liabilities and Net Assets | <u>\$ 2,385,794</u> | <u>\$ 175,256</u> | <u>\$ 302,334</u> | <u>\$ (286,626)</u> | <u>\$ 2,576,758</u> |

See independent auditor's report on supplementary information

PINELLAS COUNTY URBAN LEAGUE, INC. AND AFFILIATES
CONSOLIDATING STATEMENT OF ACTIVITIES
YEAR ENDED DECEMBER 31, 2021

| | Pinellas County Urban League, Inc. | Pinellas Urban Properties and Services, Inc. | Pinellas Urban Properties and Services II, Inc. | Eliminations | Total |
|---|--|--|---|------------------|---------------------|
| Operating Support and Revenue | | | | | |
| Federal, state, and local grants | \$ 7,289,552 | \$ - | \$ - | \$ - | \$ 7,289,552 |
| Memberships and contributions | 52,851 | - | - | - | 52,851 |
| Progress Energy Incentive | 13,784 | - | - | - | 13,784 |
| Foundation grants | 191,880 | - | - | - | 191,880 |
| In-kind revenue | 266,487 | - | - | - | 266,487 |
| Investment income | 191 | - | - | - | 191 |
| Miscellaneous revenue | 31,413 | 139,859 | - | (169,303) | 1,969 |
| Special events, net of direct expense of \$18,047 | 12,889 | - | - | - | 12,889 |
| Total operating support and revenue | 7,859,047 | 139,859 | - | (169,303) | 7,829,603 |
| Operating Expenses | | | | | |
| Program services: | | | | | |
| Energy Assistance and Weatherization | 3,695,517 | - | - | (55,272) | 3,640,245 |
| Urban Senior Job Program | 1,845,261 | - | - | (11,644) | 1,833,617 |
| Crime Prevention/Family and Youth Services | 227,469 | - | - | (29,083) | 198,386 |
| Financial Empowerment Center | 220,452 | - | - | (3,600) | 216,852 |
| Other programs | 1,154,915 | 140,557 | 3,961 | (33,765) | 1,265,668 |
| Total program services | 7,143,614 | 140,557 | 3,961 | (133,364) | 7,154,768 |
| Supporting services: | | | | | |
| Management and general | 636,607 | - | - | (35,939) | 600,668 |
| Fundraising | 1,808 | - | - | - | 1,808 |
| Total supporting services | 638,415 | - | - | (35,939) | 602,476 |
| Total operating expenses | 7,782,029 | 140,557 | 3,961 | (169,303) | 7,757,244 |
| Change in Net Assets | 77,018 | (698) | (3,961) | - | 72,359 |
| Net Assets at Beginning of Year | 883,567 | 175,954 | (1,501) | - | 1,058,020 |
| Net Assets at End of Year | \$ 960,585 | \$ 175,256 | \$ (5,462) | \$ - | \$ 1,130,379 |

See independent auditor's report on supplementary information