# **Application Form**

# Organization Information

If you would like to complete this application in Word first and copy your answers over later, use the following link: Download Application

The evaluation rubric that will be used to score your request is now available here: Download Rubric

Please pay attention to character limits while working on your draft. These limits include spaces.

### **Organization Name\***

**United Way Suncoast** 

### **Proposal Name\***

Please choose a short name to identify this project within the grant portal:

Technology Updates to Support Pinellas ALICE Families

#### EIN\*

59-3725701

# Incorporation Year\*

What year did your organization incorporate? This will be the year listed on your determination letter from the Internal Revenue Service.

1924

# **Organizational Mission Statement\***

What is your organization's mission statement? This should be no longer than one or two sentences.

To provide leadership that improves lives and creates lasting community change by mobilizing the caring people of our communities to give, advocate, and volunteer. United Way Suncoast provides pathways to education and financial stability that give everyone in our community the freedom to rise.

# Unique Entity ID (SAM)

Please provide your organization's Unique Entity ID number. This is a specific number used by the federal government to identify your organization. **This is different from a DUNS number, which the federal government no longer uses.** 

If you do not have a Unique Entity ID number, you can create an account on SAM.gov and apply for one here (it is free and may take 3-4 days for approval): https://sam.gov/content/home

This field is optional as to not stop a qualifying organization from applying. **However**, a Unique Entity ID number will be required if your organization is approved for a grant. Your organization should apply for a number now if it does not yet have one.

Character Limit: 12 WNLZLSAA2H23

### Annual Operating Budget Size\*

Please provide the amount of your annual operating budget, (expenditures only) for your entire organization.

\$17,923,515.00

# **Amount Requested\***

The maximum grant amount is \$199,999. \$92.871.00

### Parent Non-Profit/Subsidiaries\*

If your organization has a parent non-profit that has multiple subsidiaries, will multiple subsidiaries be applying in this process?

#### Example

Better Tomorrow is the parent non-profit of three organizations. Two of those organizations want to apply in this process. Both would select "Yes" on this question.

No

# Request Specifics

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# **Organization Programmatic Background\***

Please describe the programming your organization offers to the community and the length of time it has been doing so. What does your organization **do** and **how long** has it been doing it?

United Way Suncoast has been serving the Suncoast community for nearly 100 years, since 1924, working tirelessly to eliminate the constraints that prevent families from thriving. In July 2002, the United Ways of Hillsborough and Pinellas counties combined operations to better serve the Tampa Bay region. A decade later, UW of Sarasota consolidated creating United Way Suncoast — representing a four-county region including DeSoto. And in 2017, the UW of Manatee joined the Suncoast region bringing the total number of counties served to five. For some programs, UWS provides leadership and staffing to organize resources and

serve as a bridge between partner agencies. For other programs, UWS supports by funding partners to deliver needed services. And, when impactful, UWS provides the services themselves.

This request supports UWS led work in Pinellas County: Volunteer Income Tax Assistance (VITA) and two UWS Neighborhood Resource Centers-Campbell Park in St. Petersburg and North Greenwood in Clearwater. Both the VITA program and Neighborhood Resource Centers serve residents countywide. North Greenwood Resource Center opened in 2012 and the Campbell Park Resource opened in 2017. UWS has led the VITA program in Pinellas for nearly a decade.

United Way Suncoast's financial stability initiatives and the resource centers follow a two-pronged approach: 1) Working with clients on access to services, employment preparation and retention (resume, mock interviews, soft skills, etc.) and 2) Cultivate and maintain relationships with community partners and prospective employers. These services include Financial Case Management (Rental, Utility, Water, and other emergencies), On Site Food Bank, Transportation Assistance, Financial Education Workshops (Savings, debt management, home buyer, identity theft, & others), Free Tax Preparation (VITA), Legal Assistance, Financial goal setting/coaching, and Workforce Development-CNA/Phlebotomy Certifications.

# Community Need\*

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Please describe the community need that exists for your programming. If you are able to cite quantitative, local data, that will strengthen your proposal.

For many families making ends meet is a challenge that requires sacrifices. Income stability is crucial in developing an environment conducive to learning, mental health, and wellness. 43% of Suncoast households are struggling financially. When earned wages don't support the basic needs of a family and when debt and lack of money management skills rob individuals of their dreams, a cycle of generational poverty can have implications for present and future generations. UWS calls this the ALICE (Asset-limited, Income Constrained, Employed) population. Over 2/3 of the Suncoast community are considered financially illiterate and 44% of Suncoast households or ALICE families cannot afford an unexpected expense of \$400 (FDIC 2019).

The ALICE Report, which describes a survival budget for an average Florida household (2 adults, 1 infant, and 1 preschooler) describes that in order for a family to afford basic needs (housing, childcare, food, transportation, health care, and taxes) as of 2021, a household needs at least combined income of \$54,084 to survive in Pinellas County.

UWS work supports two areas of focus identified in the Pinellas County Community Health Needs Assessment: Socioeconomic factors and collaborative partnerships. For any person in the community, UWS offers tools to increase financial stability through various interventions including VITA, Bank On, workforce development programs, and financial coaching and the Resource Centers work in coordination to provide these opportunities or to navigate resident's public benefit opportunities or partner programs/services. These programs aim to increase asset development by working with residents to provide free tax preparation, access to banking supports, certificate training, and nonpredatory volunteers who have financial expertise to provide financial education. Collectively with strategic community partners, UWS provides opportunities for all in our community with the freedom to rise.

# Negative Economic Impact on Organization\*

The following question is the keystone of a strong application in this process. If your organization cannot demonstrate a negative economic impact from the pandemic, your application will not qualify for committee review. If you are uncertain about what constitutes negative economic impact or how to demonstrate it, please

#### contact PCF staff for technical assistance.

Describe your organization's negative economic impact arising from the COVID-19 pandemic. Examples could include:

- A reduction in revenue from 2019 to 2020
- Inflationary pressures

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- Increases in demand for services that have not been compensated for through new revenue
- The use of reserves for unbudgeted expenses since the onset of the pandemic, and such use of reserves has prevented the purchase of capital assets
- A need for capital assets to offset community need for which your organization does not have the resources to purchase due to the negative economic harm from the pandemic
- A need for additional capital assets to adapt operations to accommodate health and safety guidelines by the CDC
- Growth in restricted pandemic-related revenue that does not permit capital asset acquisition

You have the option to upload supporting documentation regarding negative economic impact. However, please limit your upload to no more than five pages.

Note: If you are applying for both a Small Purchase and Large Project, you may reuse the answer for this question <a href="PROVIDED THAT">PROVIDED THAT</a> the negative economic impact is relevant to both requests. The Large Project Letter of Intent does not permit uploads to support the answer to this question.

The United Way Suncoast in reply to the overwhelming needs the pandemic for families opened a Rapid Response Fund to support non-profit human services organizations who serve individuals and families in United Way Suncoast's five-county footprint who have been affected by COVID-19. United Way Suncoast seeded the fund with \$150,000 in reserves. United Way Suncoast supported organizations whom served 100% low to moderate income families in the priority categories of \* Emergency Food Assistance, Food Bank Supports, Housing Stability Needs, Benefits Enrollment, Shelter, Utility Bills, Medical Bills, Mental Health Needs, Mortgage Payments, and Childcare. In addition to the fund, United Way Suncoast created a centralized Coronavirus Assistance Center which provided resources and information for our local community with links to a variety of resources including foodbanks, SBA loans, educational resources for students, free online tax prep, and much more to help individuals and families navigate these challenging times. Individual requests for support were managed through our funded partnerships with local 2-1-1s.

The on-the-groundwork of UWS' local resource centers had to expand as with new resources and virtual capabilities. UWS trained team members and volunteers to provide navigation of Emergency Rental Assistance funds for tenets and landlords. Additionally, with economic stimulus payments from the CARES Acts and American Rescue Plans for individuals tied to tax returns, UWS saw an increase in the need for Volunteer Income Tax Assistance. While many VITA programs were unable to operate in 2020 due to scarcity of volunteers, UWS continued services and increased spending on resources to begin to adapt the VITA program virtually and through drop off services. This growth has increased demand for UWS Financial Stability Initaitives and resource centers to connect residents and volunteers virtually.

With the closing of many workplaces in 2020 and the financial instability of the pandemic, United Way Suncoast had a significant loss in fundraising from its traditional workplace campaigns and did not put on any in person fundraising events. Businesses closed their doors and put many employees on furlough, which hindered UWS from entering those workplaces to ask team members to give through payroll deductions or receiving deductions as team members were laid off or furloughed. UWS estimates a close to \$2 million loss in fundraising campaign revenue in 2020. UWS received a PPP loan of \$1MM in 2020 that was forgiven in 2021, but that still did not cover the loss in campaign fundraising revenue or the increase in expenses for new program support and services because of COVID-19.

# Proposal Description\*

The American Rescue Plan Act requires a request that is reasonable and proportional to the level of economic impact your organization experienced. This means the request you describe below should not be greater than the economic harm your organization has suffered.

Please describe your purchase proposal and address the following:

- What will you be purchasing with these funds?
- What is the estimated lifespan of the purchase/improvement?
- How does it address the negative economic harm you described in the previous question?

The VITA program and UWS Resource Centers in tandem in 2020/2021 updated and trained team members to provide services virtually which resulted in increased training, equipment, and software costs to pivot these support services on top of UWS' campaign and event fundraising losses. By purchasing laptops and tablets to update outdated equipment for VITA, this grant would empower volunteers with up-to-date technology to support residents to receive tax returns and stability supports--bringing a positive outcome of economic impact back to Pinellas and supporting the investments and enhancement UWS has already expended to transform the programs virtually. UWS will continue in-person sites and updating printers, scanners, and tablets would increase the quality and ease of service the financial stability initiatives can provide residents. In non-tax season months, UWS can temporarily repurpose equipment to support volunteers in other financial stability initiatives for year-round use.

The networking equipment consists of the Firewalls, Switches, and Wireless Access Points. The Firewall is a gate with a security system. It says which internet traffic can come in and what can go out. The Switches control the ports getting internet in the wall and sends the internet from the firewall to the Wireless Access Points. Data and IT security is important to protect clients and the organization. UWS is in need to replace the equipment as some of it is not owned by United Way Suncoast and was leased from a vendor which is expiring. The parts UWS does own, UWS is seeking to replace to stick with 1 or 2 manufacturers of its networking equipment as opposed to it being a Hodge-podge of different IT vendors which can complicate IT and increase costs. Supporting this request will decrease future operating costs.

The current Resource Centers, each with their own computer lab desktops and laptops are needing to be upgraded due to them being too old according to Microsoft standards. The laptops and desktops are used by the community to get access to resources they need for life. Many federal, state, and local benefits must be completed through online applications. The computer labs at each center serve as a public use for residents to find job postings, edit resumes, and support students completing their online assignments, participate in virtual school, or complete GED or retention credits.

UWS expects all these technology updates to last at minimum 3 to 5 years.

# Guiding Principles - Client Impact\*

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The American Rescue Plan Act, which provides the funding for this grant program, aims to ensure an equitable recovery from the COVID-19 pandemic. The term "equity" is defined as:

The consistent and systematic fair, just, and impartial treatment of all individuals, including individuals who belong to underserved communities that have been denied such treatment, such as Black, Latino, and

Indigenous and Native American persons, Asian Americans and Pacific Islanders and other persons of color; members of religious minorities; lesbian, gay, bisexual, transgender, and queer (LGBTQ+) persons; persons with disabilities; persons who live in rural areas; and persons otherwise adversely affected by persistent poverty or inequality.

One of the guiding principles of this fund is that it will apply a lens of equity to ensure the needs of specified priority populations are met.

# Will this purchase benefit the community members defined above that have experienced disproportionate negative impacts from the COVID-19 pandemic? If so, how?

UWS VITA program supports low income residents with a household income of \$74,000 or less, keep their hard-earned money by offering free income tax preparation. The VITA program increases the amount of disposable income for hard-working families by saving them an average of \$200 on tax preparation and ensuring they receive all the tax credits they are eligible for, including the Earned Income Tax Credit (EITC) and the Child Tax Credit (CTC), which can give families thousands of extra dollars to support themselves. During the 2021 tax season, in Pinellas County, 2,282 tax returns were prepared by trained VITA volunteers equating to \$4,324,382 in money back to Pinellas families' wallets (\$570,720 in fees saved and \$3,753,662 in refunds). Additionally, community members received \$1,872,464 in total credits (EITC \$1,076,753, child tax credit \$57,761 and additional CTC \$737,950). The recipients of EITC tend to spend their credits quickly and locally, which produces an estimated community economic impact "multiplier effect" of \$1.50 to \$2.00 for each \$1 in EITC received.

North Greenwood is a neighborhood located near downtown Clearwater. Total population in this neighborhood is about 2,000 with almost 50% living at or below the poverty line. The population is characterized as 77.6% Black/African American / 16% White and 6.9% Hispanic or Latino.

Campbell Park is a neighborhood located in South St. Petersburg. Total population in this neighborhood is about 5,000 with almost 53% living at or below the poverty line. The population is characterized as 86% Black/African American, 7.8% Two or more races, 3% White, and 2.1% Hispanic or Latino.

The demographics of residents receiving supports from United Way Suncoast vary in terms of age and type of support, but a consistent theme among those served in these programs is a high number of persons of color, single parents with children, low-income, unemployed persons, and persons with disabilities.

#### Number Served\*

How many people will directly benefit from this capital purchase annually? 3000

### Unduplicated vs. Duplicated\*

Is the number indicated above duplicated or unduplicated? **Duplicated:** A client is counted each time they access services

Unduplicated: A client is counted once, regardless of the number of times they access services

**Example:** ABC Food Bank operates two mobile food pantries, one in Clearwater and one in St. Petersburg. Taylor, a Pinellas County resident, goes to both food pantries. If ABC Food Bank counts Taylor's visit TWICE, it is **duplicated**. If ABC Food Bank counts Taylor's visit ONCE, it is **unduplicated**.

Other (Explanation Required Below)

### Other (Explanation Required)

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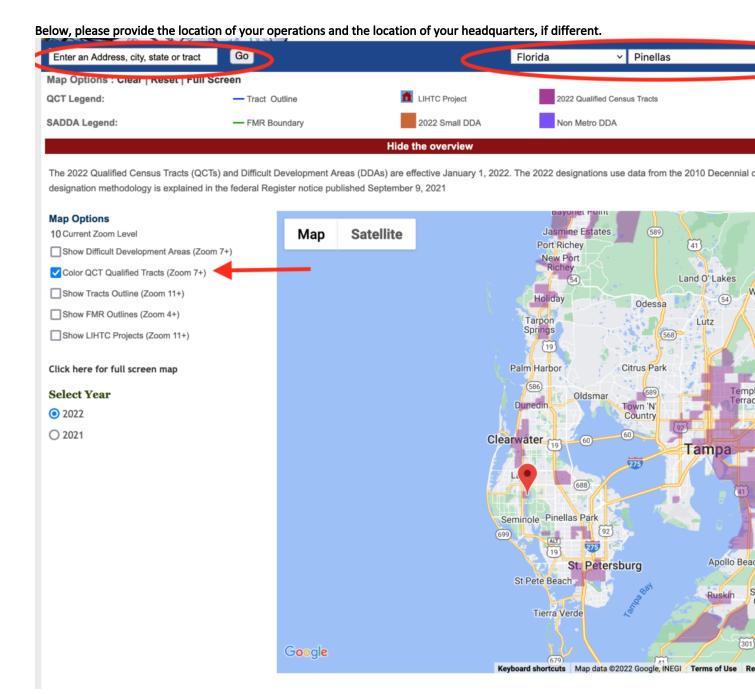
If you selected "Other" in the previous question, please explain how your organization determined the number of clients that will benefit from the proposed capital purchase.

The program goal for 2022 filing season is to prepare returns for 2,200 low-wage households in Pinellas matching the outcomes of the 2021 filing season for the county. Residents walking into United Way Suncoast's Resource Centers, on average, are facing more than one challenge for themselves or their family. In 2021/2022, UWS served over 900 unduplicated clients at the Campbell Park Resource Center and served over 400 unduplicated clients at the North Greenwood Resource Center. United Way Suncoast does not currently track whether a resident who received VITA services whether at a resource center, in-person site, or virtually is also a client of the neighborhood resource centers. UWS program managers would attest that an estimate of the number of residents seeking both services is low and majority unduplicated.

The American Rescue Plan Act (ARPA) prioritizes organizations that either have headquarters or carry out the majority of their operations inside Qualified Census Tracts (QCTs). QCTs are a standard method of identifying communities with a large proportion of low-income residents. The U.S. Department of Housing and Urban Development determines what areas qualify as QCT.

To assess if your organization serves or is headquartered in a QCT, use the following link: <a href="https://www.huduser.gov/portal/sadda/sadda\_qct.html">https://www.huduser.gov/portal/sadda/sadda\_qct.html</a>

In the top right-hand corner, choose the state of Florida and Pinellas County. Then on the left-hand side of the screen, click the box next to "Color QCT Qualified Tracts." The QCT zones are denoted in purple. You can also map your address by adding it into the address box at the top to see if your location is inside the zones.



# **Headquarters Location\***

Please provide your organization's headquarters address as it appears on your Sunbiz account. To check your Sunbiz registration, you may search here: https://dos.myflorida.com/sunbiz/search/5201 W. Kennedy Blvd, Ste 600, Tampa, FL 33609

# QCT Determination - Headquarters\*

Is this organization headquartered in a QCT?

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No

#### Purchase Location\*

Where will the majority of the activities related to the purchase(s) take place?

#### **Examples**

- If you are proposing the purchase of a van that will deliver to multiple areas within Pinellas County, specifically mention what areas those are.
- If your purchase enables remote access to your services, such as telehealth, provide geographical data around where the majority of your clients reside (presuming they will access your services from their residence).

United Way Suncoast operates in five counties throughout the greater Tampa Bay on the west coast of Florida- Pinellas, Hillsborough, Sarasota, Manatee, and DeSoto counties. The funds for this request be specifically for Pinellas County residents at large with the VITA program (in-person and virtually), UWS financial stability initiatives, and a focus on Pinellas residents in the surrounding neighborhoods of Campbell Park in St. Petersburg and North Greenwood in Clearwater (both locations are located in and serve residents with Qualified Census Tracts). All residents of Pinellas County are welcomed in UWS' Resource Centers.

North Greenwood Resource Center- 1310 North MLK Jr. Ave Clearwater, FL 33755 Campbell Park Resource Center- 701 6th St S., Building 7. St. Petersburg, FL 33705

UWS operates in person VITA sites in Pinellas at:

- \*Americana Cove
- \*Campbell Park
- \*Childs Park YMCA
- \*Daystar Life Center
- \*Enoch Davis Center
- \*Goodwill St Pete
- \*GRAYDI NFC
- \*Hispanic Outreach Center
- \*Lealman and Asian Family Center
- \*Mattie Williams NFC
- \*MLK
- \*Tampa Bay Beaches Chamber of Commerce
- \*VA Center for Development and Civic Engagement

#### Mobile sites:

- \*BavCare Health
- \*Morton Plant Hospital
- \*St. Anthony's Hospital

#### QCT Determination - Purchase\*

Does this organization's proposed purchase benefit residents of QCTs?

Yes

# Community Connection

This section aims to capture general demographic data about your organization and to see how you engage with and represent the community you serve. PCF has generalized the demographic data questions more than it has in other processes because of the public nature of this process. PCF understands that identity disclosure can be a sensitive matter, and wants to respect your organization's board and staff. If your organization feels comfortable sharing more detailed demographic information, it may do so in the "Community Representation and Connection" section.

### Community Representation and Connection\*

Describe how your organization is representative of, or has authentic connections to, the community your proposal seeks to serve. You can list other community-based organizations that work on programming with you and/or list examples of your work within this community.

United Way Suncoast defines low to moderate income populations using the federal poverty line but takes it a step further with a research-based report, ALICE report, which presents per county the population living above the poverty level yet have a difficult time affording the basics of housing, food, health care, childcare and transportation, despite working. ALICE is an acronym for Asset Limited, Income Constrained, Employed – households that earn more than the Federal Poverty Level, but less than the survival budget of living in different parts of the county (the ALICE Threshold). The ALICE families are hardworking and tax-paying individuals who go to work every day providing essential services in our community. From 2018 ALICE Report, 46% of Florida families are consider living below the ALICE Threshold. The number of households below the ALICE Threshold changes over time; households move in and out of poverty and their ALICE status as their circumstances improve or worsen.

United Way Suncoast operates its community resource center in North Greenwood in partnership with the City of Clearwater, Clearwater Police Dept., Pinellas County School District and St. Pete College. The Resource Center, located in a renovated police substation, provides information and referral for social services, financial assistance, youth services, and employment services for residents in this neighborhood. The Campbell Park Resource Center (CPRC) holds defined partnerships with Bay Area Legal Services, Feeding Tampa Bay, Suncoast Center, Pinellas County Urban League, Evara Health, and Pinellas County Schools to provide critical services around food insecurity, eviction prevention, job readiness, workforce development, health, and emergency needs.

UWS convenes a regional network of financial institutions, nonprofits, and municipalities, as the founding and leading agency for the Financial Stability Network (FSN), serving Pinellas and Hillsborough County, this group has over 60 active organizations represented and meet every other month to "Connect, Learn, Collaborate." Partners within these 60 organizations includes the National Disability Institute, which focuses on the financial health and well-being of people with disabilities; Disability Achievement Center, which is a network for individuals with disabilities; Project Prosper, which empowers local immigrants in financial stability; Hispanic Services Council, a local support for Hispanic individuals; and many others.

# Leadership Demographics - Board Membership\*

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Do your board members consider themselves a member of one or more of the following populations? Check all that apply.

 BIPOC defined as Black, Latino, and Indigenous and Native American persons, Asian Americans and Pacific Islanders and other persons of color

- LGBTQ+ (Lesbian, Gay, Bisexual, Transgender, Queer+)
- Neurodiverse/physically disabled

**BIPOC** 

### Leadership Demographics - Executive Level Leadership Team\*

Does your executive leadership team consider themselves a member of one or more of the following populations? Check all that apply.

- BIPOC defined as Black, Latino, and Indigenous and Native American persons, Asian Americans and Pacific Islanders and other persons of color
- LGBTQ+ (Lesbian, Gay, Bisexual, Transgender, Queer+)
- Neurodiverse/physically disabled

If your organization is volunteer-run and does not have an executive leadership team, please select "Not applicable."

**BIPOC** 

# Leadership Demographics - CEO/Executive Director\*

Does your CEO/Executive Director consider themselves a member of one or more of the following populations? Check all that apply.

- BIPOC defined as Black, Latino, and Indigenous and Native American persons, Asian Americans and Pacific Islanders and other persons of color
- LGBTQ+ defined as Lesbian, Gay, Bisexual, Transgender, Queer+
- Neurodiverse/physically disabled

If your organization is volunteer-run and does not have an executive leader, please select "Not applicable." None of the above

# **Proposal Costs**

# Purchase Estimates/Bids\*

#### You must combine all bids/estimates into one file.

Attach current verifiable bids, estimates, or price lists [from your potential vendor(s)]. Please ensure there is a date listed or when you obtained these estimates/bids, as they must be from within the past sixty (60) days.

- If your purchase is BELOW \$75,000, you must upload TWO verifiable bids or estimates for the proposed purchases.
- If your purchase is **EQUAL TO** or **MORE THAN** \$75,000, you must upload THREE verifiable bids or estimates for your proposed purchases.

This can be as simple as screenshots from Amazon or Best Buy (though PCF does not endorse or recommend any specific vendor) or may be from specialized vendors that sell your proposed purchase. If you have concerns regarding bids or estimates, please reach out to PCF staff.

United Way Suncoast ARPA Capital Bids.pdf

#### Sole Source\*

In some cases, a proposed small purchase is only available from a single vendor, and as such, only one bid/estimate can be uploaded. If this is the case for your organization, please explain in the field below. Otherwise, write "N/A" below.

N/A

#### Related Parties\*

Are any of the contractors/vendors that have provided bids/estimates a related party to your organization?

#### **Examples of Related Parties**

- A board member that owns the contracting company that provided a bid
- The relative of a director, officer, or executive team member owns a company that provided an estimate
- The CEO of the applying organization has a financial interest in the construction company providing a bid

If yes, identify the vendor and describe the relationship.

If no, write "No related parties below."

No related parties below.

# **Budget Summary\***

Please use THIS TEMPLATE to indicate costs and any cash match your organization may have for the proposed purchases. Note: this spreadsheet will automatically round numbers to make it easier to read for committee members.

Please note that indirect costs are not permitted for small purchases.

If you have additional notes to add to your budget summary, you may do so in the text box below.

United Way Suncoast Budget-Small-Capital-Purchases.xlsx

UWS is requesting funding for technology upgrades and replacement for equipment in UWS Neighborhood Resource Centers and the VITA program. The Laptops and Desktops in the request for the Neighborhood Resource Centers will support residents in the centers' computer labs, support student academic development, and workforce programming. These requests are higher expenses than laptops for the VITA program because UWS expects more use over time of this equipment as more residents and students will utilize them and need stronger capabilities and a onetime cost warranty. The laptops for the VITA program will be used for at least 5 months of the year by trained volunteer tax preparers who have basic computer and internet needs to support Pinellas residents. The printers, scanners, tablets, toner will be used as well by volunteers to support residents tax returns.

### Other Funding Sources\*

Please describe any other funding not already mentioned that your organization has applied for or obtained for this purchase.

This includes but is not limited to Community Block Development Grants (CBDG), local government grants (including Tourist Development Council funding), foundation grants, and private donors (you do not need to disclose donor identities but simply indicate the amount raised for this purchase). This includes any matching grants or in-kind contributions you may have obtained.

<u>Please be sure these other funding sources are represented in the "Applicant Match" column in the budget summary uploaded above.</u>

N/A

# Changes in Operating Costs\*

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Please answer this question based on the descriptions below:

- If this project **increases** ongoing operational costs (programmatic, operating maintenance or other costs), how will you compensate for the difference?
- If this purchase **decreases** ongoing operating costs, how will it do so?
- If this purchase **does not affect** operating costs, please note so below.

This support would decrease ongoing operating costs for the Neighborhood Resource Centers by eliminating the need to lease current equipment will provide cost savings over the life of the equipment. UWS includes IT maintenance costs for VITA equipment and would not affect operating costs for the program. By supporting these capital requests for these programs, UWS expects these upgrades to encourage team members, volunteers, and residents to embrace technology such as having virtual appointments and communicating electronically as needed to reduce operating costs.

# Organization Documentation

Please reach out to PCF staff if you have trouble uploading the files below. We are able to assist with file conversion and file compression.

### **Organization Budget\***

Please upload your most recent, board-approved organizational budget for this fiscal year. PDF and Excel documents are accepted.

United Way Suncoast Summary Budget FY 2023.pdf

#### **Board of Directors List\***

Please upload your Board of Directors list.

Excel, Word, and PDF file formats are accepted.

All Boards Reporting Roster 6.7.22.pdf

#### IRS Form 990\*

Please upload a PDF copy of your most recently submitted IRS Form 990.

If Form 990 from your most recent fiscal year is delayed or you have received an extension, please explain in the text space below. You may also explain if you don't have a Form 990 due to organization type. You should still upload the most recent publicly available 990.

If you file a Form 990-EZ and do not have anything to attach, please note so below.

Only PDF files are permitted.

Printed On: 1 October 2022

06\_30\_2021 IRS 990 UW Suncoast\_Public Disclosure.pdf

#### Most Recent Financial Statements\*

Upload a PDF version of your most recent financial statements. If you have audited financial statements, please upload the most recently conducted audit. If you do not have a recent audit, please explain why.

06\_30\_2021\_Audited Financials\_UW Suncoast.pdf

# Insurance Requirements

### **Evidence of Insurance Coverage\***

Grantees of the ARPA Nonprofit Capital Project Fund will be required to maintain appropriate insurance related to your operations and this purchase. PCF will determine whether this coverage is appropriate.

Please upload evidence of insurance.

If your organization does not have evidence of insurance coverage, please provide an explanation as to why. Certificate of Insurance-Sept 2022.pdf

# Insurance Requirement\*

If you are awarded a contract from the ARPA Nonprofit Capital Project Fund, you will be required to list Pinellas Community Foundation as an additional insured through your general liability insurance or other appropriate coverages for the duration of the contract. If you would like to check with your insurance carrier on how to do this, here is the information about PCF you will need:

Pinellas Community Foundation 17755 US Highway 19 N Suite 150 Clearwater, FL 33764 727-531-0058

Please check the box below to indicate that you understand and will be able to comply with this requirement if you are awarded a contract.

PCF will not ask for a certificate naming us as additional insured until the contracting stage.

Yes, I understand and will comply with this requirement if awarded a contract.

# **Post-Grant Requirements**

# Reporting Requirements Acknowledgment\*

Grantees will be required to submit a pre-award agreement within two weeks of receiving an award notice. In addition, grantees will be required to submit a report within 30 days after the purchase is completed.

Financial information justifying all expenditures will also need to be provided. This includes but is not limited to:

- Invoices
- Canceled checks

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• Credit card statements, along with a record of paying the credit card.

If you have any questions, please contact Rose Cervantes, ARPA Program Officer at rcervantes@pinellascf.org. Yes, I agree to submit this grant agreement and impact report within the specified timeframes.

# Additional Information

# **Budget Summary**

#### NO LONGER USED, REPLACED IN APP WITH UPLOAD FIELD INCLUDED

Please use THIS TEMPLATE to indicate costs and any cash match your organization may have for the proposed purchases.

Please note that indirect costs are not permitted for small purchases.

If you have additional notes to add to your budget summary, you may do so in the text box below.

### **Additional Upload**

If you have something to share, you can upload it here in PDF format.

UWS Pinellas Impact.pdf

# Anything else to share?

Is there anything else that you would like Pinellas Community Foundation to know or other information your organization would like to share that isn't addressed elsewhere in this application?

[Unanswered]

# **Brief Project Descriptor**

Please briefly describe this organization's request.

# File Attachment Summary

# Applicant File Uploads

- United Way Suncoast ARPA Capital Bids.pdf
- United Way Suncoast Budget-Small-Capital-Purchases.xlsx
- United Way Suncoast Summary Budget FY 2023.pdf
- All Boards Reporting Roster 6.7.22.pdf
- 06\_30\_2021 IRS 990 UW Suncoast\_Public Disclosure.pdf
- 06\_30\_2021\_Audited Financials\_UW Suncoast.pdf
- Certificate of Insurance-Sept 2022.pdf
- UWS Pinellas Impact.pdf

# United Way Suncoast

# ARPA Nonprofit Capital Project Fund - Small Purchases

# September 2022

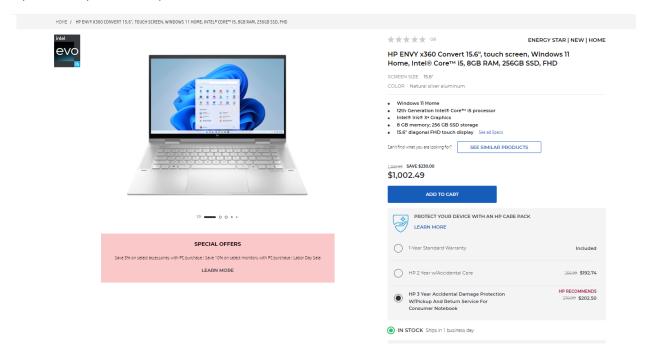
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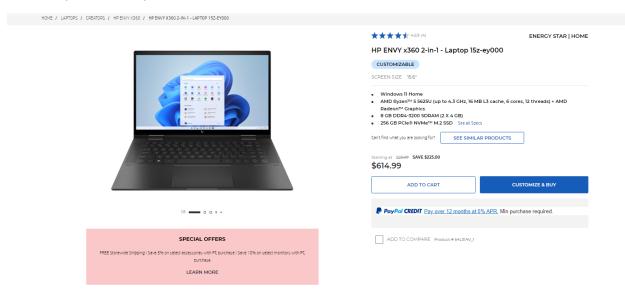
### Neighborhood Resource Center

#### 1. Laptop with Warranty

Bid#1 (Preferred Choice)- HP ENVY x360 Convert 15.6", touch screen, Windows 11 Home, Intel® Core™ i5, 8GB RAM, 256GB SSD, FHD



Bid #2-HP ENVY x360 Convert 15.6", touch screen, Windows 11 Home, Intel® Core™ i5, 8GB RAM, 256GB SSD, FHD plus Warranty

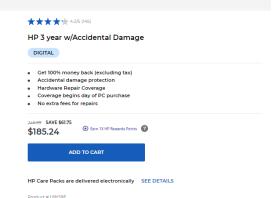


HOME / HP 3 YEAR W/ACCIDENTAL DAMAGE



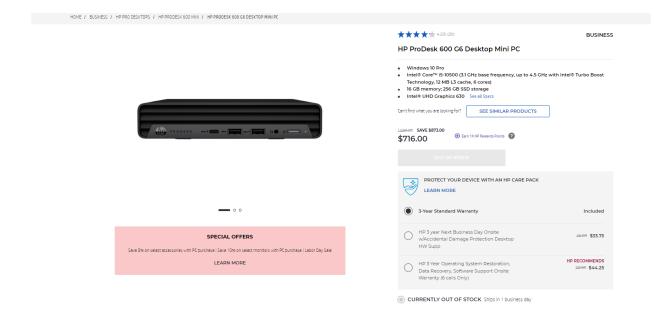
#### SPECIAL OFFERS

Risk Free! | Save \$61 instantly

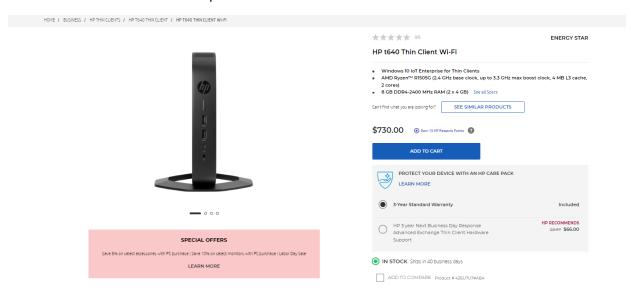


#### 2. Desktop Computers

#### Bid #1 (Preferred Choice)- HP ProDesk 600 G6 Desktop Mini PC

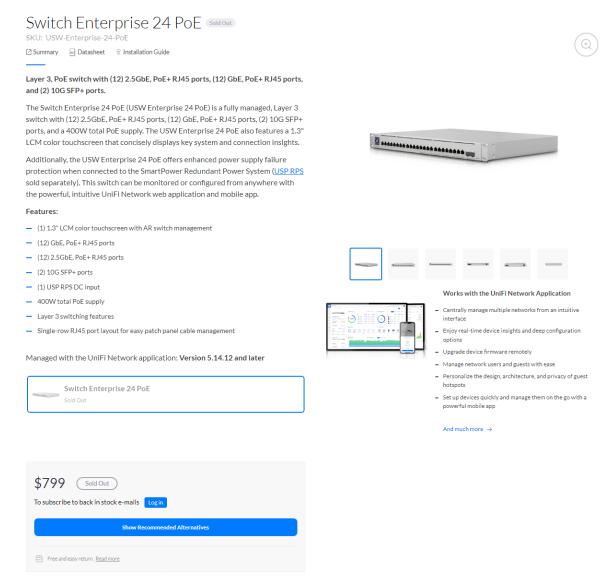


#### Bid #2-HP ProDesk 600 G6 Desktop Mini PC



#### 3. Network Switch

Bid #1 (Preferred Choice)-Switch Enterprise 24 PoE – Ubiquiti Inc.



Bid #2-Ubiquiti Switch Enterprise 24 PoE | 24-Port Managed Layer 3 Multi-Gigabit PoE Switch (USW-Enterprise-24-PoE)

ics > Computers & Accessories > Networking Products > Switches



Roll over image to zoom in

1 Ubiquiti Switch Enterprise 24 PoE | 24-Port Managed Layer 3 Multi-Gigabit PoE Switch (USW-Enterprise-24-PoE)

Brand: Ubiquiti Networks

★★★★★ 

5 ratings

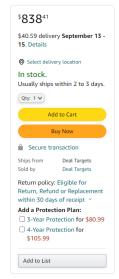
\$83841

Pay \$46.58/month for 18 months, interest-free upon approval for the Amazon Rewards Visa Card

#### Product details

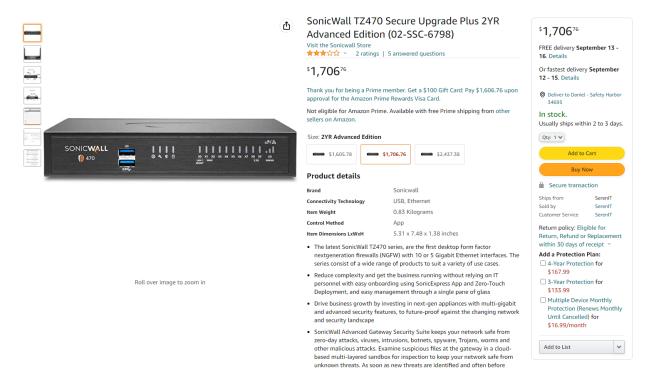
Brand Ubiquiti Networks
Mounting Type Panel Mount
Unit Count 1 Count
Number of Items 1

- Layer 3, PoE switch with (12) 2.5GbE, 802.3at PoE+ RJ45 ports, (12) GbE, 802.3at PoE+ RJ45 ports, and (2) 10G SFP+ ports
- (1) 1.3" LCM color touchscreen with AR switch management
- (12) GbE, 802.3at PoE+ RJ45 ports
- (12) 2.5GbE, 802.3at PoE+ RJ45 ports
- (2) 10G SFP+ ports
- (1) USP RPS DC input
- 400W total PoE supply
- Layer 3 switching features
- Single-row RJ45 port layout for easy patch panel cable management



#### 4. Firewall

#### Bid#1 (Preferred Choice)-SonicWall TZ470 Secure Upgrade Plus 2YR Advanced Edition (02-SSC-6798)

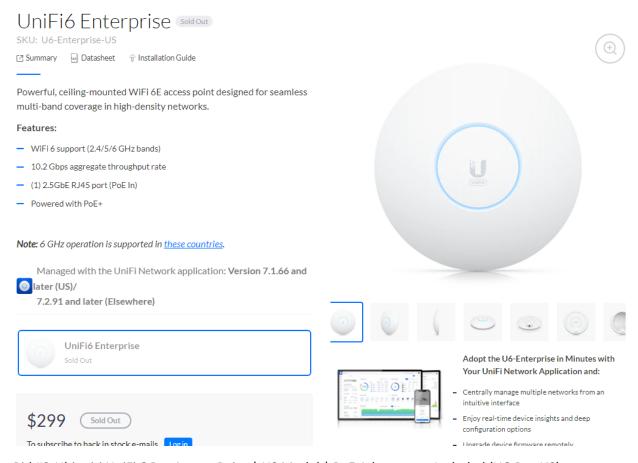


#### Bid #2-SonicWall TZ470 Secure Upgrade Plus 3YR Essential Edition (02-SSC-6797)

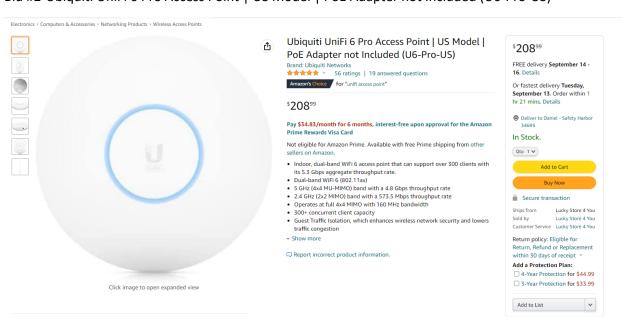


#### 5. Wireless Access Point

Bid#1 (Preferred Choice)- UniFi6 Enterprise – Ubiquiti Inc.



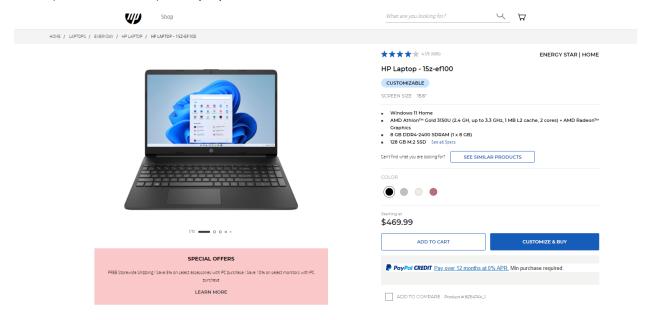
#### Bid #2-Ubiquiti UniFi 6 Pro Access Point | US Model | PoE Adapter not Included (U6-Pro-US)



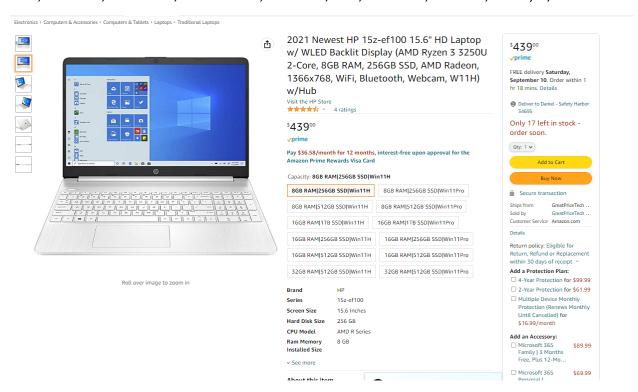
#### VITA Program

#### 6. Laptops-VITA program

#### Bid#1 (Preferred Choice)-HP Laptop - 15z-ef100

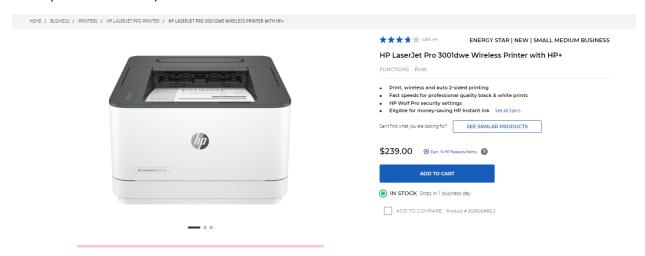


Bid #2-2021 Newest HP 15z-ef100 15.6" HD Laptop w/ WLED Backlit Display (AMD Ryzen 3 3250U 2-Core, 8GB RAM, 256GB SSD, AMD Radeon, 1366x768, WiFi, Bluetooth, Webcam, W11H) w/Hub

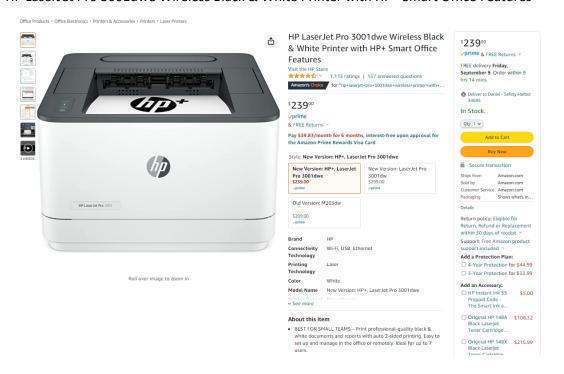


#### 7. Printers

#### Bid#1 (Preferred Choice)- HP LaserJet Pro 3001dwe Wireless Printer with HP+

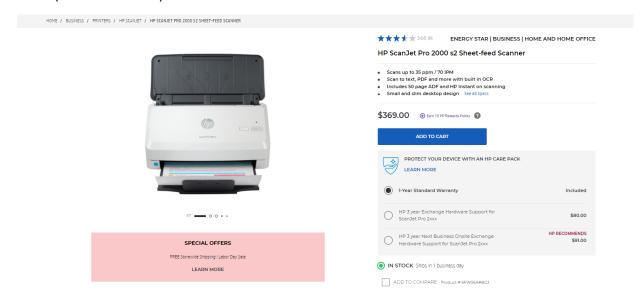


#### Bid#2-HP LaserJet Pro 3001dwe Wireless Black & White Printer with HP+ Smart Office Features



#### 8. Scanners

#### Bid#1 (Preferred Choice)- HP ScanJet Pro 2000 s2 Sheet-feed Scanner



#### Bid #2-HP Scanjet Pro 2000 s2 Sheet-Feed Scanner (6FW06A)



#### 9. Tablets

Bid#1 (Preferred Choice)- Fire HD 8 tablet, 8" HD display, 32 GB, latest model (2020 release)

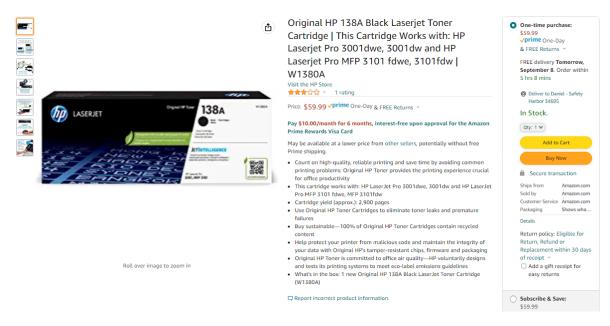


Bid #2-All-new Fire 7 tablet, 7" display, 16 GB, 30% faster processor

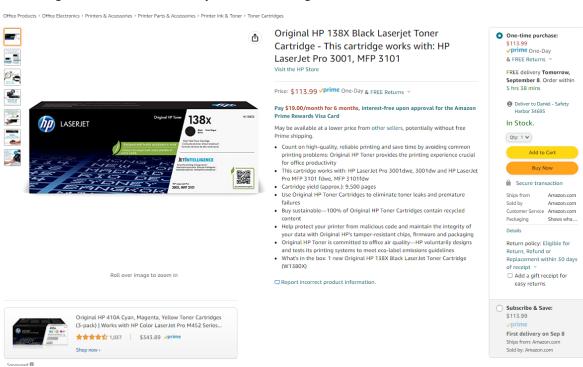


#### 9. Toner

#### Bid#1 (Preferred Choice)- Original HP 138A Black Laserjet Toner Cartridge



#### Bid #2- Original HP 138X Black Laserjet Toner Cartridge



# Appendix

Laptop	HP ENVY x360 Convert 15.6", touch	HP ENVY x360 Convert 15.6", touch
(Resourc	screen, Windows 11 Home, Intel® Core™	screen, Windows 11 Home, Intel® Core™
` e	i5, 8GB RAM, 256GB SSD, FHD	i5, 8GB RAM, 256GB SSD, FHD
Centers)		
Laptop	HP 2 year Pickup and Return Support	HP® 3 year w/Accidental Damage (U9YS9E)
Warrant	w/Accidental Damage Protection Pavilion /	
у	Envy 13 14 15 NB	
Desktop	HP ProDesk 600 G6 Desktop Mini PC	HP ProDesk 600 G6 Desktop Mini PC
Switch	Switch Enterprise 24 PoE – Ubiquiti Inc.	Amazon.com: Ubiquiti Switch Enterprise 24
		PoE   24-Port Managed Layer 3 Multi-
		Gigabit PoE Switch (USW-Enterprise-24-PoE)
		: Electronics
Firewall	Amazon.com: SonicWall TZ470 Secure	Amazon.com: SonicWall TZ470 Secure
	Upgrade Plus 3YR Threat Edition (02-SSC-	Upgrade Plus 3YR Essential Edition (02-SSC-
	7263): Electronics	<u>6797) : Electronics</u>
Wireless	UniFi6 Enterprise – Ubiquiti Inc.	Amazon.com: Ubiquiti UniFi 6 Pro Access
Access		Point   US Model   PoE Adapter not
Point		Included (U6-Pro-US): Electronics
Laptops	HP Laptop - 15z-ef100	Amazon.com: 2021 Newest HP 15z-ef100
(VITA)		15.6" HD Laptop w/ WLED Backlit Display
		(AMD Ryzen 3 3250U 2-Core, 8GB RAM,
		256GB SSD, AMD Radeon, 1366x768, WiFi,
		Bluetooth, Webcam, W11H) w/Hub:
		<u>Electronics</u>
Printer	HP LaserJet Pro 3001dwe Wireless Printer	Amazon.com: HP LaserJet Pro 3001dwe
	with HP+	Wireless Black & White Printer with HP+
		Smart Office Features : Electronics
Scanner	HP ScanJet Pro 2000 s2 Sheet-feed Scanner	Amazon.com: HP Scanjet Pro 2000 s2 Sheet-
		Feed Scanner (6FW06A) : Office Products
Tablet	Amazon Official Site: Fire HD 8 Tablet, 8"	Amazon Official Site: Fire 7 tablet, 7"
	Display, 2020 release	Display, 2022 release
Toner	https://www.amazon.com/Original-HP-	Amazon.com: Original HP 138X Black
	Black-Laserjet-	Laserjet Toner Cartridge - This cartridge
	Cartridge/dp/B09Z4W4MVN/ref=sr 1 2?cr	works with: HP LaserJet Pro 3001, MFP 3101
	id=10UPBNLM8U0YJ&keywords=HP+138A	: Office Products
	&qid=1662470693&sprefix=hp+138a+%2C	
	aps%2C164&sr=8-2	
	<u>aps%2C164&amp;sr=8-2</u>	

# ARPA Nonprofit Capital Project Fund – Small Purchases Budget

**Organization Name: United Way Suncoast** 

**Proposal Name: Technology Updates to Support Pinellas ALICE Families** 

Α	В	С	D	Ε	F	G	Н
Line		Price Per	Quantity of	Purchase	ARPA Grant Funds		
Item	Item (Description)	Item	Item	Total	Requested	Applicant Match	Funding Total
1	Laptop Computers with Warrar	\$ 1,002.49	34	\$ 34,085	\$ 34,085	\$ -	\$ 34,085
2	Desktop Computers	\$ 716.00	15	\$ 10,740	\$ 10,740	\$ -	\$ 10,740
3	Network Switch	\$ 799.00	2	\$ 1,598	\$ 1,598	\$ -	\$ 1,598
4	Firewall	\$ 1,706.00	2	\$ 3,412	\$ 3,412	\$ -	\$ 3,412
5	Wireless Access Points	\$ 299.00	2	\$ 598	\$ 598	\$ -	\$ 598
6	Laptop Computers (VITA)	\$ 439.00	67	\$ 29,413	\$ 29,413	\$ -	\$ 29,413
7	Printers	\$ 239.00	15	\$ 3,585	\$ 3,585	\$ -	\$ 3,585
8	Scanners	\$ 369.00	9	\$ 3,321	\$ 3,321	\$ -	\$ 3,321
9	Tablets	\$ 90.00	28	\$ 2,520	\$ 2,520	\$ -	\$ 2,520
10	Toner	\$ 59.99	60	\$ 3,599	\$ 3,599	\$ -	\$ 3,599
		\$ -		\$ -		\$ -	\$ -
		\$ -		\$ -	\$ -	\$ -	\$ -
		\$ -		\$ -	\$ -	\$ -	\$ -
		\$ -		\$ -	\$ -	\$ -	\$ -
		\$ -		\$ -	\$ -	\$ -	\$ -
		\$ -		\$ -	\$ -	\$ -	\$ -
		TOTAL	234	\$ 92,871	\$ 92,871	\$ -	\$ 92,871

THE "PURCHASE TOTAL" AND "FUNDING TOTAL" COLUMN SHOULD BE EQUAL Columns E, H, and the "TOTAL" row are locked and cannot be edited

### Key

Item (Description)	Brief name/description of the purchase requested			
Price per item	The individual price of one unit of the proposed purchase			
Quantity of Item	1			
Purchase Total	Total purchase cost of the proposed line item (quantity multipled	by price)		
<b>ARPA Grant Funds Requested</b>	The amount of ARPA funding requested for this line item			
Applicant Match	The amount (if any) that you, the applicant, are contributing towards the purchase of the line item			
Funding Total	Total funding for proposed line item (ARPA grant request plus app			

FISCAL YEAR 2023 SUNCOAST BUDGET									
	PROGRAM SERVICES			SUPPORTING SERVICES					
_		Community			Total				
	Youth &	Placed Based	Financial	Support	Total			Supporting	
	Education	Initiatives	Stability	Services	Programs	Fundraising	Operations	Services	TOTAL
SOURCE OF FUNDS									
Public Revenue									
Campaign contributions					-	15,420,742		15,420,742	15,420,742
Donor designations					-	(1,829,153)		(1,829,153)	(1,829,153)
Uncollectible provision					-	(1,143,221)		(1,143,221)	(1,143,221)
NET PUBLIC REVENUE	-	-	-	-	-	12,448,367		12,448,367	12,448,367
Grants and bequests	212,135	72,200	1,080,783		1,365,118		10,000	10,000	1,375,118
Service revenue					-	390,740	70,000	460,740	460,740
Investment, dividends, events				2,000	2,000	210,000	1,813,908	2,023,908	2,025,908
Net assets released	804,363		35,280		839,643			-	839,643
TOTAL SOURCE OF FUNDS	1,016,498	72,200	1,116,063	2,000	2,206,760	13,049,107	1,893,908	14,943,015	17,149,775
USE OF FUNDS									
Direct Expenditures									
Salary, benefits, taxes	953,530	481,460	497,493	804,057	2,736,540	1,724,320	1,213,772	2,938,092	5,674,632
Direct costs	1,442,025	704,545	1,198,978	262,333	3,607,880	237,165	512,050	749,215	4,357,094
Grants and allocations	3,734,753		2,186,081		5,920,834			-	5,920,834
Total Direct Expenditures	6,130,307	1,186,005	3,882,552	1,066,390	12,265,254	1,961,485	1,725,822	3,687,307	15,952,561
Overhead Allocated	323,050	149,935	184,392	232,163	889,540	533,727	547,688	1,081,415	1,970,955
TOTAL EXPENDITURES	6,453,357	1,335,939	4,066,944	1,298,553	13,154,794	2,495,212	2,273,510	4,768,721	17,923,515

\$ (5,436,860) \$ (1,263,739) \$ (2,950,882) \$ (1,296,553) \$ (10,948,034) \$ 10,553,895 \$ (379,601) \$ 10,174,294 \$ (773,740)

**NET SOURCE/(USE) OF FUNDS** 

# **2022 Suncoast Board Roster**

Michael Attinella	Chad Loar
Community Volunteer	Regional President PNC
Lori Baggett	Melva McKay Bass
Associate General Counsel	Hillsborough/Pinellas Area Board
PODS Enterprises, LLC	Representative
	Chief Business Development Officer Suncoast Credit Union
Eric Bailey	Sara Nichols
Managing Principal	CFO
CAPTRUST	Appspace
James Camp	Rebecca Pickett
Hillsborough/Pinellas Area Board	Hillsborough/Pinellas Area Board
Representative Managing Director	Representative
Raymond James	Corporate Controller Better Choice Company
	Better Choice Company
Kimberly Crum	David Pizzo, Vice Chair
Chief Human Resources Officer	Market President, West Florida Region
Pinellas County Government	Florida Blue
Scott Curtis	Thais Rodriguez-Caez
President, Private Client Group	Partner
Raymond James Financial	EY
Brian Deming, Chair	Stuart Rogel
CEO	President
Crucis	Graylan Ventures
Jacki Dezelski	Alex Sink
Manatee Area Board Representative	Community Volunteer
President/CEO	
Manatee Chamber of Commerce	
J.P. DuBuque	Dr. R. Anthony Rolle
Hillsborough/Pinellas Area Board	Professor and Dean
Representative	College of Education
President/CEO	USF
St. Petersburg Area EDC	
Jamie Egasti	Sonja Rosario
Chairman	SVP, Head of Client Experience
Voyant Beauty	Retail Business Banking
	Citibank

Estella Gray Senior Regional Communications Lead Florida Blue	Mike Smith Vice President, Business Banking Market Executive Fifth Third Bank
Kim Hopper First Horizon Bank	Bob Thompson Manatee Area Board Representative Community Volunteer
Rob Lane Sarasota/DeSoto Area Board Representative Managing Shareholder Kerkering Barberio	Matthew Walker Young Leaders' Society Chair Director Thomas Howell Ferguson CPAs
Traci Larsen, Treasurer Florida Regional Credit Executive Regions Bank	Glenn Waters BayCare Health System

# 2022 Hillsborough/Pinellas Area Board Roster

Board Member				
Robbie Artz	Laura Hurd			
Director, Strategy and Development	Partner			
Tampa Bay Rays	PricewaterhouseCoopers LLP			
Melva McKay Bass, Vice Chair	Sadaf Knight			
Chief Business Development Officer	CEO CEO			
Suncoast Credit Union	Florida Policy Institute			
James Camp, Chair	Matthew Liao-Troth			
Managing Director	Vice President, Academic Affairs			
Raymond James	St. Petersburg College			
Tammy Davis	Candy Olson			
Managing Director – Interim Resources	Child Advocate			
Steven Douglas				
Emily Diaz	Rebecca Pickett			
VP, Program/Project Manager	Corporate Controller			
JPMorgan Chase	Better Choice Company			
J.P. DuBuque	Tabitha Roach			
President/CEO	Vice President			
St. Pete Area EDC	GTE Financial			
Robin Gomez	Preston Scott			
City Manager				
City of Madeira Beach				
Annemarie Hare	Karl Strauch			
Vice President – Wealth Strategist	VP of Marketing			
Northern Trust	Port Tampa Bay			
Carl Harness				
Chief Human Services Administrator				
Hillsborough County				

## **2022 Manatee Area Board Roster**

Board Member
Bruce Body
SVP Wealth Management
Raymond James
Susie Copeland
Community Volunteer
Cheri Coryea, Chair
Principal
Coryea Consulting LLC
Jacki Dezelski, Vice Chair
President/CEO
Manatee Chamber of Commerce
Karen Droz
SVP, Senior Development Consultant
Fifth Third Bank
Michelle Grimsley
Lobbyist
The Southern Group of Florida
Barb Johnson
Community Volunteer
Anisley Mena
Attorney
Najmy Thompson
Cynthia Saunders
Superintendent
School District of Manatee County
Debbie Tapp
Community Volunteer
Bob Thompson
Community Volunteer

## 2022 Sarasota/DeSoto Area Board Roster

### **Board Member**

## Dr. Brennan Asplen

Superintendent Sarasota County Schools

## **Ashley Coone**

CEO

Ashley Coone Consulting

## **Kimberly Hopper**

SVP, Private Banking Group Manager First Horizon Bank

### **Devaney Iglesias**

External Affairs Manager Florida Power & Light Company

### **Brad Johnson**

Assistant County Administrator Sarasota County

### Heather Kasten

President/CEO

Greater Sarasota Chamber of Commerce

### Nick Kouris

Local Market Leader, South West Florida Florida Blue

### **Rob Lane**

Managing Shareholder Kerkering Barberio

### Asena Mott

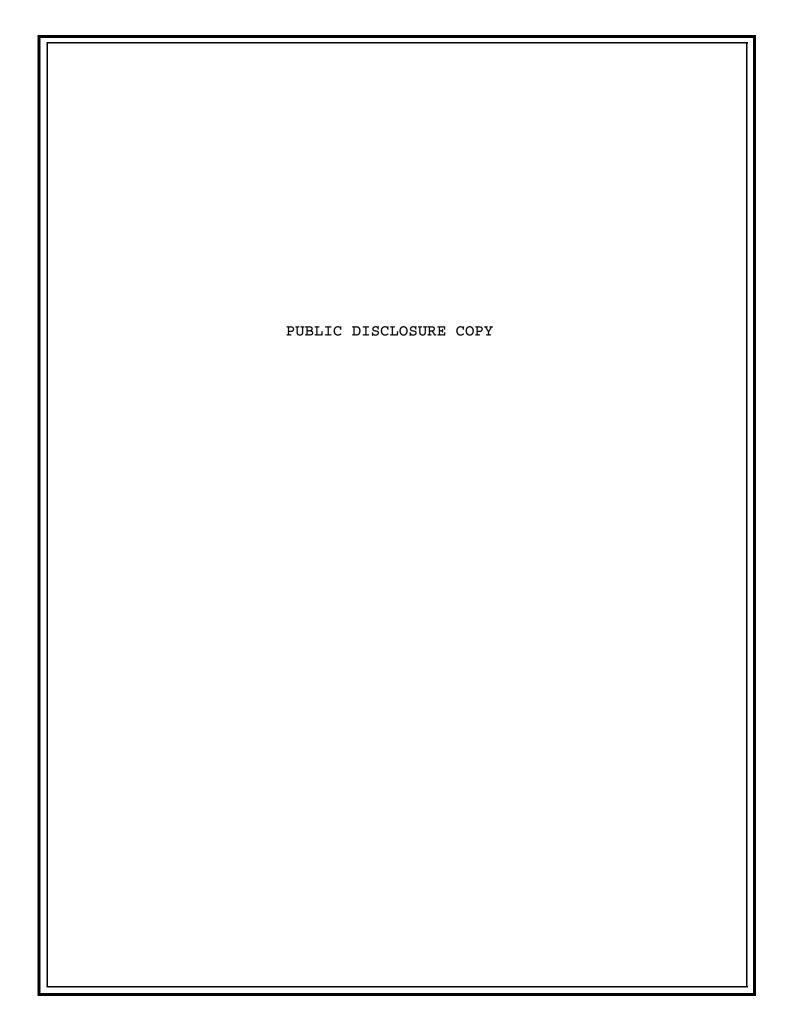
Campus Director South Florida State College

## Gerhard Toth, Chair

Business Banking Manager GTE Financial

### Steve Whitworth

Asst Program Lead Area Mgr Florida Power and Light



## TAX RETURN FILING INSTRUCTIONS

**FORM 990** 

### FOR THE YEAR ENDING

JUNE 30, 2021

### PREPARED FOR:

UNITED WAY SUNCOAST, INC. 5201 W KENNEDY BLVD NO. 600 TAMPA, FL 33609

#### PREPARED BY:

CBIZ MHM, LLC 140 FOUNTAIN PKWY N, STE 410 ST. PETERSBURG, FL 33716

### **AMOUNT DUE OR REFUND:**

**NOT APPLICABLE** 

#### MAKE CHECK PAYABLE TO:

**NOT APPLICABLE** 

### MAIL TAX RETURN AND CHECK (IF APPLICABLE) TO:

NOT APPLICABLE

### **RETURN MUST BE MAILED ON OR BEFORE:**

NOT APPLICABLE

### **SPECIAL INSTRUCTIONS:**

THIS COPY OF THE RETURN IS PROVIDED ONLY FOR PUBLIC DISCLOSURE PURPOSES. ANY CONFIDENTIAL INFORMATION REGARDING LARGE DONORS HAS BEEN REMOVED.

THIS RETURN HAS BEEN PREPARED FOR ELECTRONIC FILING. IF YOU WISH TO HAVE IT TRANSMITTED ELECTRONICALLY TO THE IRS, PLEASE SIGN, DATE, AND RETURN FORM 8879-EO TO OUR OFFICE. WE WILL THEN SUBMIT THE ELECTRONIC RETURN TO THE IRS. DO NOT MAIL A PAPER COPY OF THE RETURN TO THE IRS. RETURN FORM 8879-EO TO US BY MAY 16, 2022.

PLEASE NOTE THAT SHOULD YOU PROVIDE FORM 990 AND ITS ATTACHMENTS TO ANY THIRD PARTY, INCLUDING ANY STATE GOVERNMENT AGENCY, SCHEDULE B NAMES AND ADDRESSES SHOULD BE REDACTED.

Form **8879-EO** 

# IRS e-file Signature Authorization for an Exempt Organization

calendar year 2020, or fiscal year beginning	$\mathtt{JUL}$	1	, 2020, and ending	JUN	30	, 20 <b>2</b>

OMB No. 1545-0047

Department of the Treasury

▶ Do not send to the IRS. Keep for your records.

nternal Revenue Service		▶ Go to www.irs.gov/Fo	orm8879EO for the la	test information.		
Name of exempt organ	nization or person subje	ct to tax			Taxpayer identif	fication number
JNITED WAY	SUNCOAST,	INC.			59-3725	701
	er or person subject to					
	e of Return and	Return Information (	Whole Dollars Only)			
Check the box for the check the box on lire blank, then leave lin	he return for which you ne 1a, 2a, 3a, 4a, 5a ne 1b, 2b, 3b, 4b, 5b	ou are using this Form 8879-E , 6a, or 7a below, and the am , 6b, or 7b, whichever is appline below. <b>Do not</b> complete n	EO and enter the applic ount on that line for th cable, blank (do not er	ne return being filed with nter -0-). But, if you enter	this form was	/ou
la Form 990 chec	• • •	Total revenue, if any (Form			1b 4	10,544,184.
2a Form 990-EZ		<b>b Total revenue,</b> if any (F				
Ba Form 1120-PO	, <del>_</del>					
la Form 990-PF c	. —	b Tax based on investme				
5a Form 8868 che	ck here	<b>b Balance due</b> (Form 886				
Sa Form 990-T ch	eck here	b Total tax (Form 990-T, I				
7a Form 4720 che	ck here					
Part II Dec	claration and Sig	b Total tax (Form 4720, Figure 1975) By Total tax (Form 4720, Figure 1975)	of Officer or Pers	on Subject to Tax		
		X I am an officer of the a				
Agent to initiate an acottware for payment a payment, I must confidential information dentification number PIN: check one box	electronic funds with nt of the federal taxe: contact the U.S. Trea: also authorize the fintition necessary to aner (PIN) as my signatux only	the date of any refund. If app drawal (direct debit) entry to a sowed on this return, and the sury Financial Agent at 1-888 ancial institutions involved in swer inquiries and resolve iss ure for the electronic return an	the financial institution e financial institution to 353-4537 no later that the processing of the ues related to the pay nd, if applicable, the co	n account indicated in the ordebit the entry to this a n 2 business days prior t electronic payment of ta ment. I have selected a p onsent to electronic fund	ne tax preparation account. To revo to the payment axes to receive personal ds withdrawal.	n ke
X I authorize	e <u>CBIZ MHM,</u>				to enter my PIN	
		ERO firm	name			Enter five numbers, bu do not enter all zeros
a state ag	•	ar 2020 electronically filed ret charities as part of the IRS Fe consent screen.				•
electronic	cally filed return. If I h	t to tax with respect to the or ave indicated within this retur the IRS Fed/State program, I	n that a copy of the re	eturn is being filed with a	a state agency(ie	
Signature of officer or pers	on subject to tax  Tification and A	uthentication			Date >	
		ectronic filing identification				
	wed by your five-digit	•		50465100222 Do not enter all zeros		
hat I am submitting	·	my PIN, which is my signature dance with the requirements on the contract of t		•		
R0's signature $\triangleright$ C	BIZ MHM, L	LC		Date <b>&gt;</b>		
	Do No	ERO Must Retain of Submit This Form to			So	
⊔∧ For Paperwo	rk Reduction Act M	ntice see instructions			Eor	rm <b>8879-EO</b> (2020)

PUBLIC DISCLOSURE COPY - STATE REGISTRATION NO. N01000003742

## **Return of Organization Exempt From Income Tax**

Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except private foundations)

▶ Do not enter social security numbers on this form as it may be made public.

Department of the Treasury Internal Revenue Service

► Go to www.irs.gov/Form990 for instructions and the latest information.

A F	or the	2020 calendar year, or tax year beginning $\exists ULL, 2U2U$ and e	ل nding	UN 30, 2021	
<b>B</b> c	heck if pplicable:	C Name of organization		D Employer identifi	cation number
	Address	UNITED WAY SUNCOAST, INC.			
	Name change	Doing business as		59-37257	01
	Initial return Final	,	Room/suite	E Telephone numbe (813)274	
	return/ termin- ated		00		
	ated □Amende	City or town, state or province, country, and ZIP or foreign postal code		G Gross receipts \$	
F	return	IAMPA, FL 55009		H(a) Is this a group re	
	Applica tion pending			for subordinates	
		SAME AS C ABOVE		<b>H(b)</b> Are all subordinates in	
		mpt status: X 501(c)(3) 501(c) ( ) ◀ (insert no.) 4947(a)(1) or	527	1 '	list. See instructions
		e: ► WWW.UNITEDWAYSUNCOAST.ORG		H(c) Group exemption	-
		organization: X Corporation Trust Association Other Summary	<b>L</b> Year	of formation: 2001  N	M State of legal domicile; FL
	_	Briefly describe the organization's mission or most significant activities: TO PR	OVIDE	LEADERSHIP	THAT
9		IMPROVES LIVES AND CREATES LASTING COMMUNI			
Governance	2	Check this box  if the organization discontinued its operations or dispose			eets
ē	3 1				24
<u>်</u>	4 1	Number of independent voting members of the governing body (Part VI, line 1a)			24
	1				84
ijes		Total number of individuals employed in calendar year 2020 (Part V, line 2a)			3675
Activities &		Total number of volunteers (estimate if necessary)			0.
Ac		Total unrelated business revenue from Part VIII, column (C), line 12			0.
	l br	Net unrelated business taxable income from Form 990-T, Part I, line 11	·····		
		D 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1		Prior Year 18,979,073.	Current Year 38,846,249.
Р	l	Contributions and grants (Part VIII, line 1h)			
Je n	l	Program service revenue (Part VIII, line 2g)		351,574.	217,475.
Revenue		nvestment income (Part VIII, column (A), lines 3, 4, and 7d)		1,192,543.	1,480,251.
_	l	Other revenue (Part VIII, column (A), lines 5, 6d, 8c, 9c, 10c, and 11e)	602.	209.	
		otal revenue - add lines 8 through 11 (must equal Part VIII, column (A), line 12)		20,523,792.	
	l	Grants and similar amounts paid (Part IX, column (A), lines 1-3)		11,413,261.	10,831,400.
		Benefits paid to or for members (Part IX, column (A), line 4)		0.	0.
S		Salaries, other compensation, employee benefits (Part IX, column (A), lines 5-10)		5,531,730.	5,652,820.
Expenses	<b>16</b> a F	Professional fundraising fees (Part IX, column (A), line 11e)		0.	0.
e X	b⊺	otal fundraising expenses (Part IX, column (D), line 25)   2,116,45	<u>4.                                     </u>		
Ш	17 (	Other expenses (Part IX, column (A), lines 11a-11d, 11f-24e)		2,945,506.	3,129,352.
	18 7	otal expenses. Add lines 13-17 (must equal Part IX, column (A), line 25)		19,890,497.	19,613,572.
		Revenue less expenses. Subtract line 18 from line 12		633,295.	20,930,612.
Assets or			Ве	ginning of Current Year	End of Year
sets	20 7	Fotal assets (Part X, line 16)		44,526,386.	69,244,541.
AS P	21 7	Total liabilities (Part X, line 26)		9,747,774.	9,561,048.
Ret	22 1	Net assets or fund balances. Subtract line 21 from line 20		34,778,612.	59,683,493.
Pa	art II	Signature Block			
Und	er penal	ties of perjury, I declare that I have examined this return, including accompanying schedules a	and stateme	ents, and to the best of my	/ knowledge and belief, it is
true,	correct	, and complete. Declaration of preparer (other than officer) is based on all information of whic	ch preparer	has any knowledge.	
Sigi	n	Signature of officer		Date	
Her		▲ JESSICA MUROFF, CEO			
		Type or print name and title			
		Print/Type preparer's name Preparer's signature	[	Date Check	PTIN
Paid		PAUL DUNHAM		if self-employ	P00100222
		Firm's name ▶ CBIZ MHM, LLC			27-3605969
-		Firm's address 140 FOUNTAIN PKWY N, STE 410		5 2	
	<i>'</i>	ST. PETERSBURG, FL 33716		Phone no. 72	7-572-1400
May	the IR	S discuss this return with the preparer shown above? See instructions		1. Hollo Ho. 7 =	X Yes No
u)		2 a.22a.22 a2 rotain mar are proparer enemi above. God mendedicite			140

	Check if Schedule O contains a response or note to any line in this Part III	X
1	Briefly describe the organization's mission:	<u></u>
	TO PROVIDE LEADERSHIP THAT IMPROVES LIVES AND CREATES LASTING	ШО
	COMMUNITY CHANGE BY MOBILIZING THE CARING PEOPLE OF OUR COMMUNITIES GIVE, ADVOCATE, AND VOLUNTEER. (CONTINUED ON SCHEDULE O)	10
	GIVE, ADVOCATE, AND VOLONTEER: (CONTINUED ON SCHEDULE O)	
2	Did the organization undertake any significant program services during the year which were not listed on the	
_		X No
	If "Yes," describe these new services on Schedule O.	
3		☐ No
	If "Yes," describe these changes on Schedule O.	
4	Describe the organization's program service accomplishments for each of its three largest program services, as measured by expenses.	
	Section 501(c)(3) and 501(c)(4) organizations are required to report the amount of grants and allocations to others, the total expenses, a	nd
	revenue, if any, for each program service reported.	
4a	(Code:) (Expenses \$5, 368, 524 • including grants of \$4, 540, 473 • ) (Revenue \$	)
	EARLY LEARNING: EARLY LEARNING IS CRITICALLY IMPORTANT TO ENSURING T	HAT
	CHILDREN ARE PREPARED FOR SCHOOL AND THAT THEY THRIVE IN THE EARLY	
	YEARS OF THEIR EDUCATION, SETTING THE PATH FOR FUTURE SUCCESS. THE	
	UNITED WAY SUNCOAST FOCUSES ON IMPROVING SCHOOL READINESS AND EARLY	
	GRADE READING SKILLS FOR CHILDREN IN THE REGION.	
	(CONTINUED ON SCHEDULE O)	
4b	(Code: ) (Expenses \$ 2,592,990. including grants of \$ 813,873.) (Revenue \$ 80,	974.)
40	SUPPORT SERVICES: A NETWORK OF SERVICES IS PROVIDED TO HELP	<u> </u>
	INDIVIDUALS/FAMILIES MOVE PAST IMMEDIATE NEEDS TO FULLY PARTICIPATE	IN
	UNITED WAY SUNCOAST'S PRIORITY AREAS OF EARLY LEARNING, YOUTH SUCCES	
	AND FINANCIAL STABILITY. PROGRAMS INCLUDE SCREENINGS AND TREATMENT O	
	DENTAL, VISION, AND ASTHMA ISSUES FOR CHILDREN; ACCESS TO IDENTIFIED	
	LEGAL SUPPORTS FOR ADULTS, NUTRITION AND FOOD ASSISTANCE, AND	
	INFORMATION/REFERRAL SERVICES. (CONTINUED ON SCHEDULE O)	
4c	(Code:) (Expenses \$4, 214, 917. including grants of \$3, 377, 863. ) (Revenue \$	)
	FINANCIAL STABILITY: TO ACHIEVE FINANCIAL STABILITY, FAMILIES MUST H	AVE
	STABLE, ADEQUATE INCOME AS WELL AS STABLE, ADEQUATE FINANCIAL	
	RESOURCES. STABLE, ADEQUATE INCOME IS DERIVED FROM A JOB PAYING	
	FAMILY-SUSTAINING WAGES AND PUBLIC, EMPLOYER AND INFORMAL INCOME	
	SUPPORTS AND SUBSIDIES. STABLE, ADEQUATE FINANCIAL RESOURCES INCLUDE	
	SAVINGS AND ASSETS TO COVER UNEXPECTED EXPENSES, AFFORDABLE AND ACCESSIBLE GOODS AND SERVICES, AND SAFE, AFFORDABLE HOUSING.	
	(CONTINUED ON SCHEDULE O)	
	/CONTINUED ON DOLLEDONE O)	
4d	Other program services (Describe on Schedule O.)	
	(Expenses \$ 2,891,258 • including grants of \$ 2,099,191 • ) (Revenue \$ 136,501 • )	
4e	Total program service expenses ► 15,067,689.	
		<b>990</b> (2020)

## Form 990 (2020) UNITED WAY SUNCOAST, INC. Part IV Checklist of Required Schedules

			Yes	No
1	Is the organization described in section 501(c)(3) or 4947(a)(1) (other than a private foundation)?			
	If "Yes," complete Schedule A	1	Х	
2	Is the organization required to complete Schedule B, Schedule of Contributors?	2	X	
3	Did the organization engage in direct or indirect political campaign activities on behalf of or in opposition to candidates for			
	public office? If "Yes," complete Schedule C, Part I	3		Х
4	Section 501(c)(3) organizations. Did the organization engage in lobbying activities, or have a section 501(h) election in effect			
	during the tax year? If "Yes," complete Schedule C, Part II	4	X	
5	Is the organization a section 501(c)(4), 501(c)(5), or 501(c)(6) organization that receives membership dues, assessments, or			
_	similar amounts as defined in Revenue Procedure 98-19? If "Yes," complete Schedule C, Part III	5		х
6	Did the organization maintain any donor advised funds or any similar funds or accounts for which donors have the right to	۰		
Ū	provide advice on the distribution or investment of amounts in such funds or accounts? If "Yes," complete Schedule D, Part I	6		x
7	Did the organization receive or hold a conservation easement, including easements to preserve open space,	Ť		
•	the environment, historic land areas, or historic structures? If "Yes," complete Schedule D, Part II	7		x
	Did the organization maintain collections of works of art, historical treasures, or other similar assets? <i>If</i> "Yes," <i>complete</i>	<b>-</b> '-		
8	, ,			x
_	Schedule D, Part III	8		
9	Did the organization report an amount in Part X, line 21, for escrow or custodial account liability, serve as a custodian for			
	amounts not listed in Part X; or provide credit counseling, debt management, credit repair, or debt negotiation services?			<b>.</b>
	If "Yes," complete Schedule D, Part IV	9		X
10	Did the organization, directly or through a related organization, hold assets in donor-restricted endowments			
	or in quasi endowments? If "Yes," complete Schedule D, Part V	10	<u> </u>	
11	If the organization's answer to any of the following questions is "Yes," then complete Schedule D, Parts VI, VII, VIII, IX, or X			
	as applicable.			
а	Did the organization report an amount for land, buildings, and equipment in Part X, line 10? If "Yes," complete Schedule D,			
	Part VI	11a	X	
b	Did the organization report an amount for investments - other securities in Part X, line 12, that is 5% or more of its total			
	assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VII	11b		X
С	Did the organization report an amount for investments - program related in Part X, line 13, that is 5% or more of its total			
	assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VIII	11c		X
d	Did the organization report an amount for other assets in Part X, line 15, that is 5% or more of its total assets reported in			
	Part X, line 16? If "Yes," complete Schedule D, Part IX	11d	X	
е	Did the organization report an amount for other liabilities in Part X, line 25? If "Yes," complete Schedule D, Part X	11e	Х	
f	Did the organization's separate or consolidated financial statements for the tax year include a footnote that addresses			
	the organization's liability for uncertain tax positions under FIN 48 (ASC 740)? If "Yes," complete Schedule D, Part X	11f	Х	
12a	Did the organization obtain separate, independent audited financial statements for the tax year? If "Yes," complete			
	Schedule D, Parts XI and XII	12a		х
h	Was the organization included in consolidated, independent audited financial statements for the tax year?			
	If "Yes," and if the organization answered "No" to line 12a, then completing Schedule D, Parts XI and XII is optional	12b	Х	
13	Is the organization a school described in section 170(b)(1)(A)(ii)? If "Yes," complete Schedule E	13		Х
14a		14a		X
14a b	Did the organization maintain an office, employees, or agents outside of the United States?  Did the organization have aggregate revenues or expenses of more than \$10,000 from grantmaking, fundraising, business,	<del>  -a</del>		<del></del>
D	investment, and program service activities outside the United States, or aggregate foreign investments valued at \$100,000			
		14b		x
15	or more? If "Yes," complete Schedule F, Parts I and IV  Did the organization report on Part IX, column (A), line 3, more than \$5,000 of grants or other assistance to or for any	140		
15		45		x
40	foreign organization? If "Yes," complete Schedule F, Parts II and IV	15		
16	Did the organization report on Part IX, column (A), line 3, more than \$5,000 of aggregate grants or other assistance to	40		<sub>v</sub>
	or for foreign individuals? If "Yes," complete Schedule F, Parts III and IV	16		X
17	Did the organization report a total of more than \$15,000 of expenses for professional fundraising services on Part IX,			\ <b>.</b> ,
	column (A), lines 6 and 11e? If "Yes," complete Schedule G, Part I	17		X
18	Did the organization report more than \$15,000 total of fundraising event gross income and contributions on Part VIII, lines			,,
	1c and 8a? If "Yes," complete Schedule G, Part II	18		X
19	Did the organization report more than \$15,000 of gross income from gaming activities on Part VIII, line 9a? If "Yes,"			
	complete Schedule G, Part III	19		<u> X</u>
20a	Did the organization operate one or more hospital facilities? If "Yes," complete Schedule H	20a		X
b	If "Yes" to line 20a, did the organization attach a copy of its audited financial statements to this return?	20b		<u> </u>
21	Did the organization report more than \$5,000 of grants or other assistance to any domestic organization or			
	domestic government on Part IX, column (A), line 1? If "Yes." complete Schedule I, Parts I and II	21	Х	

			Yes	No
22	Did the organization report more than \$5,000 of grants or other assistance to or for domestic individuals on			
	Part IX, column (A), line 2? If "Yes," complete Schedule I, Parts I and III	22	X	
23	Did the organization answer "Yes" to Part VII, Section A, line 3, 4, or 5 about compensation of the organization's current			
	and former officers, directors, trustees, key employees, and highest compensated employees? If "Yes," complete			
	Schedule J	23	X	
24a	Did the organization have a tax-exempt bond issue with an outstanding principal amount of more than \$100,000 as of the			
	last day of the year, that was issued after December 31, 2002? If "Yes," answer lines 24b through 24d and complete			
	Schedule K. If "No," go to line 25a	24a		X
b	Did the organization invest any proceeds of tax-exempt bonds beyond a temporary period exception?	24b		
С	Did the organization maintain an escrow account other than a refunding escrow at any time during the year to defease			
	any tax-exempt bonds?	24c		
d	Did the organization act as an "on behalf of" issuer for bonds outstanding at any time during the year?	24d		
25a	Section 501(c)(3), 501(c)(4), and 501(c)(29) organizations. Did the organization engage in an excess benefit			
	transaction with a disqualified person during the year? If "Yes," complete Schedule L, Part I	25a		X
b	Is the organization aware that it engaged in an excess benefit transaction with a disqualified person in a prior year, and			
	that the transaction has not been reported on any of the organization's prior Forms 990 or 990-EZ? If "Yes." complete			1
	Schedule L, Part I	25b		X
26	Did the organization report any amount on Part X, line 5 or 22, for receivables from or payables to any current			
	or former officer, director, trustee, key employee, creator or founder, substantial contributor, or 35%			
	controlled entity or family member of any of these persons? If "Yes," complete Schedule L, Part II	26		X
27	Did the organization provide a grant or other assistance to any current or former officer, director, trustee, key employee,			
	creator or founder, substantial contributor or employee thereof, a grant selection committee member, or to a 35% controlled			
	entity (including an employee thereof) or family member of any of these persons? If "Yes," complete Schedule L, Part III	27		X
28	Was the organization a party to a business transaction with one of the following parties (see Schedule L, Part IV			
	instructions, for applicable filing thresholds, conditions, and exceptions):			
а	A current or former officer, director, trustee, key employee, creator or founder, or substantial contributor? If			
	"Yes," complete Schedule L, Part IV	28a		X
b	A family member of any individual described in line 28a? If "Yes," complete Schedule L, Part IV	28b		X
	A 35% controlled entity of one or more individuals and/or organizations described in lines 28a or 28b? If			
	"Yes," complete Schedule L, Part IV	28c		X
29	Did the organization receive more than \$25,000 in non-cash contributions? If "Yes," complete Schedule M	29	Х	
30	Did the organization receive contributions of art, historical treasures, or other similar assets, or qualified conservation			
	contributions? If "Yes," complete Schedule M	30		X
31	Did the organization liquidate, terminate, or dissolve and cease operations? If "Yes," complete Schedule N, Part I	31		X
32	Did the organization sell, exchange, dispose of, or transfer more than 25% of its net assets? If "Yes," complete			
	Schedule N, Part II	32		X
33	Did the organization own 100% of an entity disregarded as separate from the organization under Regulations			
	sections 301.7701-2 and 301.7701-3? If "Yes," complete Schedule R, Part I	33		X
34	Was the organization related to any tax-exempt or taxable entity? If "Yes," complete Schedule R, Part II, III, or IV, and			
	Part V, line 1	34	X	<u> </u>
35 a	Did the organization have a controlled entity within the meaning of section 512(b)(13)?	35a		X
b	If "Yes" to line 35a, did the organization receive any payment from or engage in any transaction with a controlled entity			
	within the meaning of section 512(b)(13)? If "Yes," complete Schedule R, Part V, line 2	35b		
36	Section 501(c)(3) organizations. Did the organization make any transfers to an exempt non-charitable related organization?			
	If "Yes," complete Schedule R, Part V, line 2	36		X
37	Did the organization conduct more than 5% of its activities through an entity that is not a related organization			1
	and that is treated as a partnership for federal income tax purposes? If "Yes," complete Schedule R, Part VI	37		X
38	Did the organization complete Schedule O and provide explanations in Schedule O for Part VI, lines 11b and 19?			1
	Note: All Form 990 filers are required to complete Schedule O	38	X	
Par				
	Check if Schedule O contains a response or note to any line in this Part V			igspace
	1 1		Yes	No
	Enter the number reported in Box 3 of Form 1096. Enter -0- if not applicable			
С	Did the organization comply with backup withholding rules for reportable payments to vendors and reportable gaming			
	(gambling) winnings to prize winners?	1c	X	<u> </u>
032004	¥ 12-23-20	Form	<b>99</b> 0	(2020)

Form 990 (2020) UNITED WAY SUNCOAST, INC.

Part V Statements Regarding Other IRS Filings and Tax Compliance (continue)

ı aı	Statements negaring other ins rinings and rax compliance (continued)			
			Yes	No
2a	Enter the number of employees reported on Form W-3, Transmittal of Wage and Tax Statements,			
	filed for the calendar year ending with or within the year covered by this return 2a 84			77
b	If at least one is reported on line 2a, did the organization file all required federal employment tax returns?	2b		Х
_	Note: If the sum of lines 1a and 2a is greater than 250, you may be required to e-file (see instructions)			37
3a	Did the organization have unrelated business gross income of \$1,000 or more during the year?	3a		X
b	If "Yes," has it filed a Form 990-T for this year? If "No" to line 3b, provide an explanation on Schedule O	3b		
4a	At any time during the calendar year, did the organization have an interest in, or a signature or other authority over, a	4-		х
<b>L</b>	financial account in a foreign country (such as a bank account, securities account, or other financial account)?	4a		Λ
D	If "Yes," enter the name of the foreign country  See instructions for filing requirements for FinCEN Form 114, Report of Foreign Bank and Financial Accounts (FBAR).			
5a		5a		Х
b	Was the organization a party to a prohibited tax shelter transaction at any time during the tax year?  Did any taxable party notify the organization that it was or is a party to a prohibited tax shelter transaction?	5b		X
c	If "Yes" to line 5a or 5b, did the organization file Form 8886-T?	5c		
6a	Does the organization have annual gross receipts that are normally greater than \$100,000, and did the organization solicit			
	any contributions that were not tax deductible as charitable contributions?	6a		Х
b	If "Yes," did the organization include with every solicitation an express statement that such contributions or gifts			
	were not tax deductible?	6b		
7	Organizations that may receive deductible contributions under section 170(c).			
а	Did the organization receive a payment in excess of \$75 made partly as a contribution and partly for goods and services provided to the payor?	7a		Х
b	If "Yes," did the organization notify the donor of the value of the goods or services provided?	7b		
С	Did the organization sell, exchange, or otherwise dispose of tangible personal property for which it was required			
	to file Form 8282?	7с		Х
d	If "Yes," indicate the number of Forms 8282 filed during the year			
е	Did the organization receive any funds, directly or indirectly, to pay premiums on a personal benefit contract?	7e		X
f	Did the organization, during the year, pay premiums, directly or indirectly, on a personal benefit contract?	7f	NT /	X
g	If the organization received a contribution of qualified intellectual property, did the organization file Form 8899 as required?	7g	N/	
h	If the organization received a contribution of cars, boats, airplanes, or other vehicles, did the organization file a Form 1098-C?	7h	14 /	_
8	Sponsoring organizations maintaining donor advised funds. Did a donor advised fund maintained by the sponsoring organization have excess business holdings at any time during the year?  N/A	8		
9	sponsoring organization have excess business holdings at any time during the year?  Sponsoring organizations maintaining donor advised funds.			
а	Did the sponsoring organization make any taxable distributions under section 4966?  N/A	9a		
b	Did the sponsoring organization make a distribution to a donor, donor advisor, or related person?  N/A	9b		
10	Section 501(c)(7) organizations. Enter:			
а	Initiation fees and capital contributions included on Part VIII, line 12 N/A 10a			
b	Gross receipts, included on Form 990, Part VIII, line 12, for public use of club facilities			
11	Section 501(c)(12) organizations. Enter:			
а	Gross income from members or shareholders N/A 11a			
b	Gross income from other sources (Do not net amounts due or paid to other sources against			
	amounts due or received from them.)			
_	Section 4947(a)(1) non-exempt charitable trusts. Is the organization filing Form 990 in lieu of Form 1041?	12a		
b	If "Yes," enter the amount of tax-exempt interest received or accrued during the year			
13	Section 501(c)(29) qualified nonprofit health insurance issuers.  Is the organization licensed to issue qualified health plans in more than one state?  N/A	120		
а	Is the organization licensed to issue qualified health plans in more than one state?  Note: See the instructions for additional information the organization must report on Schedule O.	13a		
b	Enter the amount of reserves the organization is required to maintain by the states in which the			
b	organization is licensed to issue qualified health plans			
С	Enter the amount of reserves on hand			
14a	Did the organization receive any payments for indoor tanning services during the tax year?	14a		Х
b	If "Yes," has it filed a Form 720 to report these payments? If "No," provide an explanation on Schedule O	14b		
15	Is the organization subject to the section 4960 tax on payment(s) of more than \$1,000,000 in remuneration or			
	excess parachute payment(s) during the year?	15		Х
	If "Yes," see instructions and file Form 4720, Schedule N.			
16	Is the organization an educational institution subject to the section 4968 excise tax on net investment income?	16		Х
	If "Yes," complete Form 4720, Schedule O.		000	
		Farm	990	$(\Omega \Omega \Omega \Omega)$

Part VI Governance, Management, and Disclosure For each "Yes" response to lines 2 through 7b below, and for a "No" response to line 8a, 8b, or 10b below, describe the circumstances, processes, or changes on Schedule O. See instructions.

						X				
Sec	tion A. Governing Body and Management									
					Yes	No				
1a	Enter the number of voting members of the governing body at the end of the tax year	1a	24							
	If there are material differences in voting rights among members of the governing body, or if the governing									
	body delegated broad authority to an executive committee or similar committee, explain on Schedule O.									
h	b Enter the number of voting members included on line 1a, above, who are independent									
2										
_				2		х				
3	officer, director, trustee, or key employee?  Did the organization delegate control over management duties customarily performed by or under the									
3				١,		х				
				3	Х					
4	Did the organization make any significant changes to its governing documents since the prior Form 9			4		v				
5	Did the organization become aware during the year of a significant diversion of the organization's ass			5	37	X				
6	Did the organization have members or stockholders?			6	_X_					
7a	Did the organization have members, stockholders, or other persons who had the power to elect or ap	•								
	more members of the governing body?			7a	_X_					
b	Are any governance decisions of the organization reserved to (or subject to approval by) members, st	ockho	lders, or							
	persons other than the governing body?			7b		X				
8	Did the organization contemporaneously document the meetings held or written actions undertaken during the year	r by the	e following:							
а	The governing body?			8a	X					
b	Each committee with authority to act on behalf of the governing body?			8b	Х					
9	Is there any officer, director, trustee, or key employee listed in Part VII, Section A, who cannot be read	ched a	t the							
	organization's mailing address? If "Yes." provide the names and addresses on Schedule O			9		Х				
Sec	tion B. Policies (This Section B requests information about policies not required by the Internal Re									
	This occion b requests information assut policies not required by the internal ne	venue	<u> </u>		Yes	No				
10a	Did the organization have local chapters, branches, or affiliates?			10a		X				
	If "Yes," did the organization have written policies and procedures governing the activities of such ch			100						
				10b						
44.										
	11a Has the organization provided a complete copy of this Form 990 to all members of its governing body before filing the form?									
	<b>b</b> Describe in Schedule O the process, if any, used by the organization to review this Form 990.									
12a	Did the organization have a written conflict of interest policy? If "No," go to line 13			12a	_X_					
b	Were officers, directors, or trustees, and key employees required to disclose annually interests that could give rise			12b	_X_					
С	Did the organization regularly and consistently monitor and enforce compliance with the policy? $\ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \$	,								
	in Schedule O how this was done			12c	<u> </u>					
13	Did the organization have a written whistleblower policy?			13	X					
14	Did the organization have a written document retention and destruction policy?			14	X					
15	Did the process for determining compensation of the following persons include a review and approva	I by in	dependent							
	persons, comparability data, and contemporaneous substantiation of the deliberation and decision?									
а	The organization's CEO, Executive Director, or top management official			15a	Х					
	Other officers or key employees of the organization			15b	Х					
	If "Yes" to line 15a or 15b, describe the process in Schedule O (see instructions).									
16a	Did the organization invest in, contribute assets to, or participate in a joint venture or similar arrangen	nent w	ith a							
	taxable entity during the year?			16a		х				
h	If "Yes," did the organization follow a written policy or procedure requiring the organization to evaluate									
-	in joint venture arrangements under applicable federal tax law, and take steps to safeguard the organ		·							
	exempt status with respect to such arrangements?			16b						
Sec	tion C. Disclosure			100		l				
17 10	List the states with which a copy of this Form 990 is required to be filed FL	24 000	T (Cootion 501/a)/0)	001:3	ove:le	hlc				
18	Section 6104 requires an organization to make its Forms 1023 (1024 or 1024-A, if applicable), 990, ar	ıu 990	- i (Section 50 i (c)(3)	orny)	avalla	nie				
	for public inspection. Indicate how you made these available. Check all that apply.									
	X Own website X Another's website X Upon request Other (explain									
19	Describe on Schedule O whether (and if so, how) the organization made its governing documents, co	nflict c	of interest policy, and	I financ	cial					
	statements available to the public during the tax year.									
20	State the name, address, and telephone number of the person who possesses the organization's boo	ks and	d records							
	DANIELLE LONG, VP FINANCE - (813) 274-0930									
	5201 W KENNEDY BLVD, STE 600, TAMPA, FL 33609									

## Part VII Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated **Employees, and Independent Contractors**

Check if Schedule O contains a response or note to any line in this Part VII

#### Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

- 1a Complete this table for all persons required to be listed. Report compensation for the calendar year ending with or within the organization's tax year.
- List all of the organization's current officers, directors, trustees (whether individuals or organizations), regardless of amount of compensation. Enter -0- in columns (D), (E), and (F) if no compensation was paid.
  - List all of the organization's current key employees, if any. See instructions for definition of "key employee."
- List the organization's five current highest compensated employees (other than an officer, director, trustee, or key employee) who received reportable compensation (Box 5 of Form W-2 and/or Box 7 of Form 1099-MISC) of more than \$100,000 from the organization and any related organizations.
- List all of the organization's former officers, key employees, and highest compensated employees who received more than \$100,000 of reportable compensation from the organization and any related organizations.
- List all of the organization's former directors or trustees that received, in the capacity as a former director or trustee of the organization, more than \$10,000 of reportable compensation from the organization and any related organizations.

Check this box if neither the organization nor any related organization compensated any current officer, director, or trustee.

See instructions for the order in which to list the persons above.

(A) Name and title	(B) Average hours per week	box	not c , unle:	Pos heck ss per	more rson is	than o s both or/trus	n an	( <b>D)</b> Reportable compensation from	<b>(E)</b> Reportable compensation from related	<b>(F)</b> Estimated amount of other
	(list any hours for related organizations below line)	Individual trustee or director	Institutional trustee	Officer	Key employee	Highest compensated employee	Former	the organization (W-2/1099-MISC)	organizations (W-2/1099-MISC)	compensation from the organization and related organizations
(1) JESSICA MUROFF	45.00							005 011	•	F 245
PRESIDENT & CEO	1.00			Х				205,811.	0.	7,345.
(2) TIMOTHY DUTTON	45.00					3,		150 655	0	17 405
CEO UNITE PINELLAS	0.00					Х		152,655.	0.	17,485.
(3) EMERY IVERY	45.00				٠,			154 000	0	12 070
CHIEF IMPACT OFFICER	0.00				Х			154,802.	0.	13,070.
(4) M. BRONWYN BEIGHTOL MANATEE AREA PRESIDENT	45.00					x		122 001	0.	10 072
	45.00					^		123,881.	0.	18,073.
(5) BEMETRA SIMMONS CHIEF STRATEGY & OPERATIONS	0.00			х				131,179.	0.	057
(6) DALLAS SMITH JR.	45.00			^				131,179.	0.	957.
VP INFORMATION TECHNOLOGY	0.00					x		115,148.	0.	16,357.
(7) JAN RESCH	45.00					^		113,140.	0.	10,337.
VP MAJOR GIFTS	0.00					X		109,664.	0.	11,678.
(8) GAIL NURSEY	45.00							105,004.	0.	11,070
CHIEF DEVELOPMENT OFFICER	0.00					x		103,028.	0.	4,391.
(9) BRIAN DEMING	1.00							103/0201	•	1,331
CHAIR		Х						0.	0.	0.
(10) DAN VIGNE	1.00								•	•
IMMEDIATE PAST CHAIR		х						0.	0.	0.
(11) DAVID PIZZO	0.50									
VICE CHAIR		Х						0.	0.	0.
(12) KIMBERLY HOPPER	0.50									
SECRETARY	0.00	Х						0.	0.	0.
(13) TRACI LARSEN (1/1/21-6/30/21)	1.00									
TREASURER/FINANCE CHAIR	0.00	Х						0.	0.	0.
(14) DAVID WALKER (7/1/20-12/31/20)	1.00									
PAST TREASURER/FINANCE CHAIR	0.00	Х						0.	0.	0.
(15) LORI BAGGETT	0.25									
DIRECTOR (8/26/20-6/30/21)		Х						0.	0.	0.
(16) ERIC BAILEY	0.25									
DIRECTOR		Х						0.	0.	0.
(17) MELVA MCKAY BASS	0.25									
DIRECTOR (1/1/21-6/30/21)	0.00	Х						0.	0.	0.
032007 12-23-20										Form <b>990</b> (2020)

59-3725701

Part VII   Section A. Officers, Directors, Trus	stees, Key Em	oloy	ees,	and	d Hig	ghes	t Co	ompensated Employee	s (continued)			
(A)	(B)				C)			(D)	(E)		(F)	
Name and title	Average	(do	not c	Pos			nne	Reportable	Reportable	Es	stimate	∍d
	hours per	box	, unle	ss pe	rson i	s both	n an	compensation	compensation	ar	nount	of
	week		Cer ai	lu a u	recid	I / II us	lee)	from	from related		other	
	(list any hours for	irecto						the organization	organizations (W-2/1099-MISC)	l .	npensa rom th	
	related	eord	tee			sated		(W-2/1099-MISC)	(W-2/1099-WII3C)	l	anizat	
	organizations	truste	al trus		/ee	m pen		(** 27 1033 141100)		ı ~	d relat	
	below	Individual trustee or director	nstitutional trustee	 	Key employee	Highest compensated employee	eL			l	anizati	
	line)	Indiv	Instit	Officer	Key e	High	Former					
(18) JAMES CAMP	0.25											
DIRECTOR (1/1/21-6/30/21)	0.00	Х						0.	0.			0.
(19) SCOTT CURTIS	0.25											
DIRECTOR	0.00	Х						0.	0.			0.
(20) JACKI DEZELSKI	1.00											
DIRECTOR	0.00	Х						0.	0.			0.
(21) RAE DOWLING	1.00											
DIRECTOR	0.00	Х						0.	0.			0.
(22) J.P. DU BUQUE	0.25	1						_	_			
DIRECTOR (1/1/21-6/30/21)	0.00	Х						0.	0.			0.
(23) JAMIE EGASTI	0.50	1						_	_			
DIRECTOR (1/1/21-6/30/21)	0.00	Х						0.	0.			0.
(24) MARK FERNANDEZ	0.25	1						_	_			
DIRECTOR	0.00	Х						0.	0.			0.
(25) ESTELLA GRAY	0.50	1						_	_			
DIRECTOR	0.00	Х						0.	0.			0.
(26) BILL MERRILL	0.25	J										_
DIRECTOR	0.00	Х						0.	0.			0.
1b Subtotal								1,096,168.	0.	8	9,3	
c Total from continuation sheets to Part V	II, Section A							0.	0.	_	2 2	<u>0.</u>
d Total (add lines 1b and 1c)								1,096,168.	0.	8	9,3	56.
2 Total number of individuals (including but i	not limited to th	ose	liste	d ab	ove	) wh	o re	ceived more than \$100,	000 of reportable			1.0
compensation from the organization												10
											Yes	No
3 Did the organization list any former officer			•		•		•	·	•			37
line 1a? If "Yes," complete Schedule J for										3		X
4 For any individual listed on line 1a, is the s											77	
and related organizations greater than \$15										4	Х	
5 Did any person listed on line 1a receive or	•				•			•				77
rendered to the organization? If "Yes." cor	nplete Schedul	e J f	or su	ıch i	oers	on .				5		Х
Section B. Independent Contractors												

1 Complete this table for your five highest compensated independent contractors that received more than \$100,000 of compensation from the organization. Report compensation for the calendar year ending with or within the organization's tax year.

the organization. Report compensation for the calcindar year chaing with or with	Title organization 3 tax year.	
(A) Name and business address	(B) Description of services	<b>(C)</b> Compensation
UPIC SOLUTIONS, 334 BEECHWOOD RD, STE 403, FORT MITCHELL, KY 41017	IT DATA HOSTING SERVICES & SUPPORT	233,482.
CLIFTON LARSON ALLEN LLP, 201 N FRANKLIN ST, STE 2500, TAMPA, FL 33602	INTERIM ACCOUNTING SERVICES	127,587.

\$100,000 of compensation from the organization ► 2

SEE PART VII, SECTION A CONTINUATION SHEETS

Total number of independent contractors (including but not limited to those listed above) who received more than

Form 990 UNITED W	AY SUNC	)AS	<u>гт,</u>	I	NC				59-372	<u>5701</u>
Part VII   Section A. Officers, Directors, Ti	ustees, Key Er	nplo	yee	s, a	nd F	ligh	est (	Compensated Employe	ees (continued)	
(A)	(B)				C)		-	(D)	(E)	(F)
Name and title	Average				ition	1		Reportable	Reportable	Estimated
	hours	(с			that		ly)	compensation	compensation	amount of
	per							from	from related	other
	week	_				)yee		the	organizations	compensation
	(list any	recto				em plc		organization	(W-2/1099-MISC)	from the
	hours for related	ordi	ee			sated		(W-2/1099-MISC)		organization and related
	organizations	Individual trustee or director	Institutional trustee		99/	Highest compensated employee				organizations
	below	dualt	utiona	_	old m	stco	Ē			organizations
	line)	Indivi	Institu	Officer	Key employee	Highe	Former			
(27) BECKY PICKETT	0.25									
DIRECTOR (1/1/21-6/30/21)	0.00	Х						0.	0.	0.
(28) JULIO RAMIREZ	0.25									
DIRECTOR (1/1/21-6/30/21)	0.00	Х						0.	0.	0.
(29) THAIS RODRIGUEZ-CAEZ	0.25									
DIRECTOR (1/1/21-6/30/21)	0.00	Х						0.	0.	0.
(30) STUART ROGEL	0.50									
DIRECTOR	0.00	Х						0.	0.	0.
(31) KAREN RUSHING	0.25									
DIRECTOR	0.00	Х						0.	0.	0.
(32) ALEX SINK	0.50								_	_
DIRECTOR	0.00	Х						0.	0.	0.
(33) ROBERT THOMPSON	1.00	1								_
DIRECTOR	1.00	Х						0.	0.	0.
(34) BOB DUTKOWSKY	0.00									
DIRECTOR (7/1/20-12/31/20)	0.00	Х						0.	0.	0.
		-								
		1								
-	+									
		1								
	+									
		1								
	+									
		1								
		1								
		1								
		1								
		1								
Total to Part VII, Section A, line 1c										

Form 990 (2020) UNITED Part VIII Statement of Revenue

		Check if Schedule O contains a response	or note to any line	e in this Part VIII			
		·	_	(A)	(B)	(C)	(D)
				Total revenue	Related or exempt function revenue	Unrelated business revenue	Revenue excluded from tax under
					iunction revenue	business revenue	sections 512 - 514
S S	1	a Federated campaigns 1a	35,517.				
Contributions, Gifts, Grants and Other Similar Amounts		b Membership dues 1b	,				
2 5		c Fundraising events 1c					
ffs,		d Related organizations 1d					
ig je			1,389,878.				
Sir		* ` / <del>     </del>	1,303,070.				
utio		f All other contributions, gifts, grants, and	37 420 854				
들됨		similar amounts not included above 1f	37,420,854.				
out		g Noncash contributions included in lines 1a-1f	307,010.	20 046 240			
Og		h Total. Add lines 1a-1f		38,846,249.			
			Business Code	105 501	105 501		
Se	2		561110	136,501.	136,501.		
ē <u>X</u>		b FUNDRAISING FEES	561110	80,974.	80,974.		
Program Service Revenue		c					
ar eve		d					
oga		e					
<u>Ā</u>		f All other program service revenue					
		g Total. Add lines 2a-2f		217,475.			
	3	Investment income (including dividends, intere	est, and				
		other similar amounts)	<b>&gt;</b>	510,672.			510,672.
	4	Income from investment of tax-exempt bond p					
	5	Royalties					
		(i) Real	(ii) Personal				
	6	a Gross rents 6a					
		b Less: rental expenses 6b					
		c Rental income or (loss) 6c					
		d Net rental income or (loss)					
		a Gross amount from sales of (i) Securities	(ii) Other				
	′						
		, , , ,	33,107.				
0		b Less: cost or other basis	18,286.				
ğ		and sales expenses <b>7b</b> 5,075,818.					
ther Revenue		c Gain or (loss) 7c 932,398.	•	060 570			060 570
Ř		d Net gain or (loss)	<b>P</b>	969,579.			969,579.
ţ.	8	a Gross income from fundraising events (not					
0		including \$ of					
		contributions reported on line 1c). See					
		Part IV, line 188a					
		b Less: direct expenses 8b	)				
		c Net income or (loss) from fundraising events	<b>_</b>				
	9	a Gross income from gaming activities. See					
		Part IV, line 199a	1				
		b Less: direct expenses 9b	)				
		c Net income or (loss) from gaming activities	<b>&gt;</b>				
	10	a Gross sales of inventory, less returns					
		and allowances10a	а				
		b Less: cost of goods sold 10	b				
		c Net income or (loss) from sales of inventory .	<b></b>				
			Business Code				
Snc	11	a					
Miscellaneous Revenue	-	b					
ella ¥ei		c					
Sc		d All other revenue	624190	209.			209.
Σ		e Total. Add lines 11a-11d		209.			
	12	Total revenue. See instructions		40,544,184.	217,475.	0.	1,480,460.

032009 12-23-20

## Form 990 (2020) UNITED WAY SUNCOAST, INC. Part IX Statement of Functional Expenses

D	•	se or note to any line in	(B)	(C)	(D)
	not include amounts reported on lines 6b, Bb, 9b, and 10b of Part VIII.	Total expenses	Program service expenses	Management and general expenses	<b>(D)</b> Fundraising expenses
1	Grants and other assistance to domestic organizations and domestic governments. See Part IV, line 21	10,762,900.	10,762,900.		
2	Grants and other assistance to domestic				
	individuals. See Part IV, line 22	68,500.	68,500.		
3	Grants and other assistance to foreign organizations, foreign governments, and foreign individuals. See Part IV, lines 15 and 16				
4	Benefits paid to or for members				
5	Compensation of current officers, directors, trustees, and key employees	548,558.	322,137.	155,470.	70,951
6	Compensation not included above to disqualified persons (as defined under section 4958(f)(1)) and persons described in section 4958(c)(3)(B)	,	,	,	.,
7	Other salaries and wages	4,111,552.	2,089,351.	792,387.	1,229,814
8	Pension plan accruals and contributions (include				
	section 401(k) and 403(b) employer contributions)	92,198.	44,096.	17,433.	30,669 142,161
9	Other employee benefits	470,603.		54,711.	142,161
10	Payroll taxes	429,909.	240,637.	55,450.	133,822
11	Fees for services (nonemployees):				
	Management	22,420.	10,211.	11,070.	1 130
	Legal	64,620.		16,332.	1,139 16,810
	Accounting Lobbying	04,020.	31,470.	10,332.	10,010
	Professional fundraising services. See Part IV, line 17				
	Investment management fees	150,032.		150,032.	
	Other. (If line 11g amount exceeds 10% of line 25,			-	
	column (A) amount, list line 11g expenses on Sch O.)	322,843.	97,002.	208,291.	17,550 1,801
2	Advertising and promotion	398,040.		392,412.	1,801
3	Office expenses	372,007.		110,801.	38,713
4	Information technology	583,648.	321,371.	145,485.	116,792
5	Royalties	673,782.	345,299.	140 265	100 110
6	Occupancy	10,148.		140,365.	188,118 2,618
7 8	Payments of travel or entertainment expenses for any federal, state, or local public officials	•		2,430.	2,010
9	Conferences, conventions, and meetings	39,732.		35,027.	1,333
0	Interest	16,672.		15,952.	266
1	Payments to affiliates	260,165.		58,618.	76,575
2	Depreciation, depletion, and amortization	140,148. 47,759.		31,380.	33,611
3 4	Insurance Other expenses. Itemize expenses not covered above (List miscellaneous expenses on line 24e. If line 24e amount exceeds 10% of line 25, column (A) amount, list line 24e expenses on Schedule 0.)	47,739.	25,072.	9,421.	13,266
a b					
С					
d					
е	All other expenses	27,336.		26,354.	445
25	Total functional expenses. Add lines 1 through 24e	19,613,572.	15,067,689.	2,429,429.	2,116,454
26	<b>Joint costs.</b> Complete this line only if the organization reported in column (B) joint costs from a combined educational campaign and fundraising solicitation.				

Par	t X	Balance Sheet					
		Check if Schedule O contains a response or note	to an	y line in this Part X			
					<b>(A)</b> Beginning of year		<b>(B)</b> End of year
	1	Cash - non-interest-bearing	7,331,985.	1	23,808,798.		
	2	Savings and temporary cash investments			2		
	3	Pledges and grants receivable, net			5,558,699.	3	7,187,384.
	4	Accounts receivable, net			258,658.	4	253,333.
	5	Loans and other receivables from any current or t					
		trustee, key employee, creator or founder, substa	ntial c	contributor, or 35%			
		controlled entity or family member of any of these	e perso	ons		5	
	6	Loans and other receivables from other disqualified					
		under section 4958(f)(1)), and persons described	in sec	tion 4958(c)(3)(B)		6	
ts	7	Notes and loans receivable, net				7	
Assets	8	Inventories for sale or use				8	
۲	9	Prepaid expenses and deferred charges			123,780.	9	84,159.
	10a	Land, buildings, and equipment: cost or other					
		basis. Complete Part VI of Schedule D					
	b	Less: accumulated depreciation			1,574,649.	10c	1,603,235.
	11	Investments - publicly traded securities			23,856,180.	11	29,103,358.
	12	Investments - other securities. See Part IV, line 11			12		
	13	Investments - program-related. See Part IV, line 1		13			
	14	Intangible assets	F 000 40F	14	7 204 274		
	15	Other assets. See Part IV, line 11			5,822,435.	15	7,204,274.
	16	Total assets. Add lines 1 through 15 (must equa			44,526,386.	16	69,244,541.
	17	Accounts payable and accrued expenses			1,137,465.	17	1,041,386.
	18	Grants payable			6,785,870. 420,344.	18	7,591,109. 470,807.
	19	Deferred revenue			420,344.	19	4/0,00/.
	20	Tax-exempt bond liabilities				20	
	21 22	Escrow or custodial account liability. Complete P				21	
Liabilities	22	Loans and other payables to any current or forme					
pilit		trustee, key employee, creator or founder, substacontrolled entity or family member of any of these				22	
Lia	23	Secured mortgages and notes payable to unrelat				23	
	24	Unsecured notes and loans payable to unrelated			1,030,500.	24	0.
	25	Other liabilities (including federal income tax, pay	-		2,000,000		
		parties, and other liabilities not included on lines					
		of Schedule D		•	373,595.	25	457,746.
	26	Total liabilities. Add lines 17 through 25			9,747,774.	26	9,561,048.
		Organizations that follow FASB ASC 958, chec			- , ,		
es		and complete lines 27, 28, 32, and 33.		, — I			
anc	27	Net assets without donor restrictions			24,728,616.	27	47,552,234.
Bal	28	Net assets with donor restrictions			10,049,996.	28	12,131,259.
nd I		Organizations that do not follow FASB ASC 95					
Ī.		and complete lines 29 through 33.					
S O	29	Capital stock or trust principal, or current funds				29	
set	30	Paid-in or capital surplus, or land, building, or equ				30	
Net Assets or Fund Balances	31	Retained earnings, endowment, accumulated inc				31	
Net	32	Total net assets or fund balances			34,778,612.	32	59,683,493.
	33	Total liabilities and net assets/fund balances			44,526,386.	33	69,244,541.

### **SCHEDULE A**

(Form 990 or 990-EZ)

Department of the Treasury Internal Revenue Service

## **Public Charity Status and Public Support**

Complete if the organization is a section 501(c)(3) organization or a section 4947(a)(1) nonexempt charitable trust.

► Attach to Form 990 or Form 990-EZ.

► Go to www.irs.gov/Form990 for instructions and the latest information.

OMB No. 1545-0047

2020

Open to Public Inspection

Nam	ie of	the organization	TD 1:13.17 GID1	202 CE TNG					o 2725701	
Da	rt I			COAST, INC.		-: <del></del>			9-3725701	
		Reason for Public C					ee instruction	<u>S.</u>		
	orgar	nization is not a private found								
1	님	A church, convention of chu	•				l)(A)(i).			
2	닏	A school described in secti	ion 170(b)(1)(A)(ii). (	Attach Schedule E (Form	1 990 or 99	90-EZ).)				
3	Щ	A hospital or a cooperative					•			
4		A medical research organiza	ation operated in cor	njunction with a hospital	described	in <b>sectio</b>	n 170(b)(1)(A	)(iii). Enter	the hospital's nam	ıe,
		city, and state:								
5		An organization operated for	or the benefit of a col	lege or university owned	or operate	ed by a go	vernmental u	nit describe	ed in	
		section 170(b)(1)(A)(iv). (C	Complete Part II.)							
6		A federal, state, or local gov	ernment or governm	ental unit described in	section 17	70(b)(1)(A)	(v).			
7	X	An organization that normal	lly receives a substar	ntial part of its support fr	om a gove	ernmental ı	unit or from th	ne general p	oublic described in	1
		section 170(b)(1)(A)(vi). (C	omplete Part II.)							
8		A community trust describe	ed in <b>section 170(b)(</b>	1)(A)(vi). (Complete Part	t II.)					
9		An agricultural research org	anization described	in <b>section 170(b)(1)(A)(</b>	ix) operate	ed in conju	inction with a	land-grant	college	
		or university or a non-land-g	rant college of agricu	ulture (see instructions).	Enter the i	name, city,	, and state of	the college	or	
		university:								
10		An organization that normal	lly receives (1) more	than 33 1/3% of its supp	ort from c	ontribution	ns, membersh	ip fees, and	d gross receipts fro	om
		activities related to its exem	npt functions, subjec	t to certain exceptions; a	and (2) no	more than	33 1/3% of its	s support fr	om gross investm	ent
		income and unrelated busin	ness taxable income	(less section 511 tax) fro	m busines	ses acquir	red by the org	janization a	fter June 30, 1975	5.
		See section 509(a)(2). (Cor	mplete Part III.)							
11		An organization organized a	and operated exclusi	vely to test for public sat	fety. See	section 50	)9(a)(4).			
12		An organization organized a	and operated exclusi	vely for the benefit of, to	perform tl	he functior	ns of, or to ca	rry out the	purposes of one o	r
		more publicly supported org	ganizations describe	d in <b>section 509(a)(1)</b> o	r section !	509(a)(2).	See <b>section</b> &	509(a)(3). C	Check the box in	
		lines 12a through 12d that of	describes the type of	supporting organization	and com	plete lines	12e, 12f, and	12g.		
а		Type I. A supporting orga	nization operated, si	upervised, or controlled	by its supp	orted orga	anization(s), ty	pically by	giving	
		the supported organization	on(s) the power to reg	gularly appoint or elect a	majority o	of the direc	tors or trustee	es of the su	pporting	
		organization. You must c	omplete Part IV, Se	ctions A and B.						
b		Type II. A supporting orga	anization supervised	or controlled in connect	ion with its	s supporte	ed organization	n(s), by hav	ing	
		control or management of	f the supporting orga	anization vested in the sa	ame perso	ns that cor	ntrol or manag	ge the supp	orted	
		organization(s). You mus	t complete Part IV,	Sections A and C.						
С		Type III functionally inte	grated. A supporting	g organization operated	in connect	tion with, a	and functional	ly integrate	d with,	
		its supported organization	n(s) (see instructions)	. You must complete i	Part IV, Se	ctions A,	D, and E.			
d		Type III non-functionally						ted organiz	ation(s)	
		that is not functionally into						-	* *	
		requirement (see instructi	-		•		-			
е		Check this box if the orga	•	•	•			II. Type III		
		functionally integrated, or					<i>,</i> , , , , , , , , , , , , , , , , , ,	, ,,		
f	Ente	er the number of supported o		, 3 11	0 0					
g		vide the following information	•						•	
	(	(i) Name of supported	(ii) EIN	(iii) Type of organization	(iv) Is the orga in your governi	nization listed na document?	(v) Amount of	monetary	(vi) Amount of ot	.her
		organization		(described on lines 1-10 above (see instructions))	Yes	No	support (see ir	structions)	support (see instruc	tions)
				,,						
					<u> </u>					
Cota										

## Part II Support Schedule for Organizations Described in Sections 170(b)(1)(A)(iv) and 170(b)(1)(A)(vi)

(Complete only if you checked the box on line 5, 7, or 8 of Part I or if the organization failed to qualify under Part III. If the organization fails to qualify under the tests listed below, please complete Part III.)

Sec	ction A. Public Support						
Cale	ndar year (or fiscal year beginning in) 🕨	(a) 2016	<b>(b)</b> 2017	(c) 2018	(d) 2019	(e) 2020	(f) Total
1	Gifts, grants, contributions, and						
	membership fees received. (Do not						
	include any "unusual grants.")	<u>21834685.</u>	25664942.	20619892.	18979073.	38846249.	125944841
2	Tax revenues levied for the organ-						
	ization's benefit and either paid to						
	or expended on its behalf						
3	The value of services or facilities						
	furnished by a governmental unit to						
	the organization without charge						
4	Total. Add lines 1 through 3	<u>21834685.</u>	<u> 25664942.</u>	20619892.	18979073.	<u>38846249.</u>	125944841
5	The portion of total contributions						
	by each person (other than a						
	governmental unit or publicly						
	supported organization) included						
	on line 1 that exceeds 2% of the						
	amount shown on line 11,						
	column (f)						35059758.
6	Public support. Subtract line 5 from line 4.						90885083.
Sec	ction B. Total Support		_				
Cale	ndar year (or fiscal year beginning in) 🕨	(a) 2016	<b>(b)</b> 2017	(c) 2018	(d) 2019	(e) 2020	(f) Total
7	Amounts from line 4	<u>21834685.</u>	<u> 25664942.</u>	20619892.	<u> 18979073.</u>	<u> 38846249.</u>	125944841
8	Gross income from interest,						
	dividends, payments received on						
	securities loans, rents, royalties,						
	and income from similar sources	477,819.	501,833.	560,895.	600,396.	510,672.	2651615.
9	Net income from unrelated business						
	activities, whether or not the						
	business is regularly carried on						
10	Other income. Do not include gain						
	or loss from the sale of capital						
	assets (Explain in Part VI.)	3,677.					3,677.
11	<b>Total support.</b> Add lines 7 through 10						128600133
	Gross receipts from related activities,	•	,				,961,535.
13	First 5 years. If the Form 990 is for the						
_	organization, check this box and sto						<b>&gt;</b>
	ction C. Computation of Publ					1 1	
	Public support percentage for 2020 (					14	70.67 %
	Public support percentage from 2019					15	64.82 %
16a	33 1/3% support test - 2020. If the						
	stop here. The organization qualifies						
b	33 1/3% support test - 2019. If the	•		•		•	
	and <b>stop here.</b> The organization qua						
17a	10% -facts-and-circumstances test	-					
	and if the organization meets the fact				•	VI how the organi	zation
	meets the facts-and-circumstances to	-	•	*	-		
b	10% -facts-and-circumstances test	-				•	10% or
	more, and if the organization meets the						, —
	organization meets the facts-and-circ						<b>&gt;</b>
18	Private foundation. If the organization	on did not check a	box on line 13, 16	a, 16b, 17a, or 17b			
					Sche	edule A (Form 990	or 990-EZ) 2020

### Part III | Support Schedule for Organizations Described in Section 509(a)(2)

(Complete only if you checked the box on line 10 of Part I or if the organization failed to qualify under Part II. If the organization fails to qualify under the tests listed below, please complete Part II.)

Se	ction A. Public Support						
Cale	endar year (or fiscal year beginning in)	(a) 2016	<b>(b)</b> 2017	(c) 2018	(d) 2019	(e) 2020	(f) Total
1	Gifts, grants, contributions, and membership fees received. (Do not						
	include any "unusual grants.")						
2	Gross receipts from admissions, merchandise sold or services performed, or facilities furnished in any activity that is related to the organization's tax-exempt purpose						
3	Gross receipts from activities that are not an unrelated trade or business under section 513						
4	Tax revenues levied for the organ- ization's benefit and either paid to or expended on its behalf						
5	The value of services or facilities furnished by a governmental unit to the organization without charge						
6	Total. Add lines 1 through 5						
78	A Amounts included on lines 1, 2, and 3 received from disqualified persons						
ŀ	Amounts included on lines 2 and 3 received from other than disqualified persons that exceed the greater of \$5,000 or 1% of the amount on line 13 for the year						
(	Add lines 7a and 7b						
	Public support. (Subtract line 7c from line 6.) ction B. Total Support						
Cale	ndar year (or fiscal year beginning in)	(a) 2016	<b>(b)</b> 2017	(c) 2018	(d) 2019	(e) 2020	(f) Total
	Amounts from line 6  a Gross income from interest, dividends, payments received on securities loans, rents, royalties, and income from similar sources						
ł	Unrelated business taxable income (less section 511 taxes) from businesses acquired after June 30, 1975						
	Add lines 10a and 10b  Net income from unrelated business activities not included in line 10b, whether or not the business is regularly carried on						
12	Other income. Do not include gain or loss from the sale of capital assets (Explain in Part VI.)						
13	Total support. (Add lines 9, 10c, 11, and 12.)				1		<u> </u>
14	First 5 years. If the Form 990 is for the	· ·		•	•		. —
<u>C-</u>	check this box and stop here						<b>&gt;</b>
	ction C. Computation of Publi					T T	
15	Public support percentage for 2020 (I		•	column (f))		15	<u>%</u>
16	Public support percentage from 2019					16	%
	ction D. Computation of Inves			40		T 4= T	
	Investment income percentage for 20					17	<u>%</u>
	Investment income percentage from					18	<u>%</u>
198	a 33 1/3% support tests - 2020. If the						<b>▶</b> □
k	more than 33 1/3%, check this box ar 33 1/3% support tests - 2019. If the						
	line 18 is not more than 33 1/3%, che	ck this box and st	<b>op here.</b> The orga	nization qualifies	as a publicly suppo	orted organization	
20	Drivate foundation If the organization						$\sim$

## Part IV | Supporting Organizations

(Complete only if you checked a box in line 12 on Part I. If you checked box 12a, Part I, complete Sections A and B. If you checked box 12b, Part I, complete Sections A and C. If you checked box 12c, Part I, complete Sections A, D, and E. If you checked box 12d, Part I, complete Sections A and D, and complete Part V.)

### Section A. All Supporting Organizations

- 1 Are all of the organization's supported organizations listed by name in the organization's governing documents? If "No," describe in Part VI how the supported organizations are designated. If designated by class or purpose, describe the designation. If historic and continuing relationship, explain.
- 2 Did the organization have any supported organization that does not have an IRS determination of status under section 509(a)(1) or (2)? If "Yes," explain in **Part VI** how the organization determined that the supported organization was described in section 509(a)(1) or (2).
- **3a** Did the organization have a supported organization described in section 501(c)(4), (5), or (6)? If "Yes," answer lines 3b and 3c below.
- **b** Did the organization confirm that each supported organization qualified under section 501(c)(4), (5), or (6) and satisfied the public support tests under section 509(a)(2)? If "Yes," describe in **Part VI** when and how the organization made the determination.
- c Did the organization ensure that all support to such organizations was used exclusively for section 170(c)(2)(B) purposes? If "Yes," explain in Part VI what controls the organization put in place to ensure such use.
- **4a** Was any supported organization not organized in the United States ("foreign supported organization")? *If* "Yes," and if you checked box 12a or 12b in Part I, answer lines 4b and 4c below.
- **b** Did the organization have ultimate control and discretion in deciding whether to make grants to the foreign supported organization? If "Yes," describe in **Part VI** how the organization had such control and discretion despite being controlled or supervised by or in connection with its supported organizations.
- c Did the organization support any foreign supported organization that does not have an IRS determination under sections 501(c)(3) and 509(a)(1) or (2)? If "Yes," explain in Part VI what controls the organization used to ensure that all support to the foreign supported organization was used exclusively for section 170(c)(2)(B) purposes.
- 5a Did the organization add, substitute, or remove any supported organizations during the tax year? If "Yes," answer lines 5b and 5c below (if applicable). Also, provide detail in Part VI, including (i) the names and EIN numbers of the supported organizations added, substituted, or removed; (ii) the reasons for each such action; (iii) the authority under the organization's organizing document authorizing such action; and (iv) how the action was accomplished (such as by amendment to the organizing document).
- **b Type I or Type II only.** Was any added or substituted supported organization part of a class already designated in the organization's organizing document?
- c Substitutions only. Was the substitution the result of an event beyond the organization's control?
- 6 Did the organization provide support (whether in the form of grants or the provision of services or facilities) to anyone other than (i) its supported organizations, (ii) individuals that are part of the charitable class benefited by one or more of its supported organizations, or (iii) other supporting organizations that also support or benefit one or more of the filing organization's supported organizations? If "Yes," provide detail in Part VI.
- 7 Did the organization provide a grant, loan, compensation, or other similar payment to a substantial contributor (as defined in section 4958(c)(3)(C)), a family member of a substantial contributor, or a 35% controlled entity with regard to a substantial contributor? If "Yes," complete Part I of Schedule L (Form 990 or 990-EZ).
- 8 Did the organization make a loan to a disqualified person (as defined in section 4958) not described in line 7?

  If "Yes." complete Part I of Schedule L (Form 990 or 990-EZ).
- 9a Was the organization controlled directly or indirectly at any time during the tax year by one or more disqualified persons, as defined in section 4946 (other than foundation managers and organizations described in section 509(a)(1) or (2))? If "Yes," provide detail in Part VI.
- **b** Did one or more disqualified persons (as defined in line 9a) hold a controlling interest in any entity in which the supporting organization had an interest? If "Yes," provide detail in **Part VI.**
- c Did a disqualified person (as defined in line 9a) have an ownership interest in, or derive any personal benefit from, assets in which the supporting organization also had an interest? If "Yes," provide detail in Part VI.
- 10a Was the organization subject to the excess business holdings rules of section 4943 because of section 4943(f) (regarding certain Type II supporting organizations, and all Type III non-functionally integrated supporting organizations)? If "Yes," answer line 10b below.
  - **b** Did the organization have any excess business holdings in the tax year? (Use Schedule C, Form 4720, to determine whether the organization had excess business holdings.)

	Yes	No
1		
2		
За		
3b		
Зс		
40		
4a		
4b		
4c		
5a		
5b		
5c		
6		
7		
8		
9a		
52		
9b		
9с		
40		
10a		
10b		
100		

Par	t IV   Supporting Organizations <sub>(continued)</sub>			
			Yes	No
11	Has the organization accepted a gift or contribution from any of the following persons?			
а	A person who directly or indirectly controls, either alone or together with persons described in lines 11b and			
	11c below, the governing body of a supported organization?	11a		
b	A family member of a person described in line 11a above?	11b		
С	A 35% controlled entity of a person described in line 11a or 11b above? If "Yes" to line 11a, 11b, or 11c, provide			
	detail in Part VI.	11c		
Sec	tion B. Type I Supporting Organizations			
			Yes	No
1	Did the governing body, members of the governing body, officers acting in their official capacity, or membership of one or more supported organizations have the power to regularly appoint or elect at least a majority of the organization's officers, directors, or trustees at all times during the tax year? If "No," describe in <b>Part VI</b> how the supported organization(s) effectively operated, supervised, or controlled the organization's activities. If the organization had more than one supported organization, describe how the powers to appoint and/or remove officers, directors, or trustees were allocated among the			
	supported organizations and what conditions or restrictions, if any, applied to such powers during the tax year.	1		
2	Did the organization operate for the benefit of any supported organization other than the supported			
	organization(s) that operated, supervised, or controlled the supporting organization? If "Yes," explain in			
	Part VI how providing such benefit carried out the purposes of the supported organization(s) that operated,			
	supervised, or controlled the supporting organization.	2		
Sec	tion C. Type II Supporting Organizations			
			Yes	No
1	Were a majority of the organization's directors or trustees during the tax year also a majority of the directors			
	or trustees of each of the organization's supported organization(s)? If "No," describe in Part VI how control			
	or management of the supporting organization was vested in the same persons that controlled or managed			
	the supported organization(s).	1		
<u>Sec</u>	tion D. All Type III Supporting Organizations			
			Yes	No
1	Did the organization provide to each of its supported organizations, by the last day of the fifth month of the			
	organization's tax year, (i) a written notice describing the type and amount of support provided during the prior tax			
	year, (ii) a copy of the Form 990 that was most recently filed as of the date of notification, and (iii) copies of the			
	organization's governing documents in effect on the date of notification, to the extent not previously provided?	1		
2	Were any of the organization's officers, directors, or trustees either (i) appointed or elected by the supported			
_	organization(s) or (ii) serving on the governing body of a supported organization? If "No," explain in <b>Part VI</b> how			
	the organization maintained a close and continuous working relationship with the supported organization(s).	2		
3	By reason of the relationship described in line 2, above, did the organization's supported organizations have a	_		
Ü	significant voice in the organization's investment policies and in directing the use of the organization's			
	income or assets at all times during the tax year? If "Yes," describe in Part VI the role the organization's	3		
Sec	supported organizations played in this regard. tion E. Type III Functionally Integrated Supporting Organizations	<u> </u>		
1	Check the box next to the method that the organization used to satisfy the Integral Part Test during the year (see instructions).			
a	The organization satisfied the Activities Test. Complete line 2 below.			
b	The organization is the parent of each of its supported organizations. Complete line 3 below.			
С	The organization supported a governmental entity. Describe in Part VI how you supported a governmental entity (see ins	truction		
2	Activities Test. Answer lines 2a and 2b below.		Yes	No
а	Did substantially all of the organization's activities during the tax year directly further the exempt purposes of			
	the supported organization(s) to which the organization was responsive? If "Yes," then in Part VI identify			
	those supported organizations and explain how these activities directly furthered their exempt purposes,			
	how the organization was responsive to those supported organizations, and how the organization determined			
	that these activities constituted substantially all of its activities.	2a		
b	Did the activities described in line 2a, above, constitute activities that, but for the organization's involvement,			
	one or more of the organization's supported organization(s) would have been engaged in? If "Yes," explain in			
	Part VI the reasons for the organization's position that its supported organization(s) would have engaged in			
	these activities but for the organization's involvement.	2b		
3	Parent of Supported Organizations. Answer lines 3a and 3b below.			
а	Did the organization have the power to regularly appoint or elect a majority of the officers, directors, or			
	trustees of each of the supported organizations? If "Yes" or "No" provide details in Part VI.	3a		
b	Did the organization exercise a substantial degree of direction over the policies, programs, and activities of each			
	of its supported organizations? If "Yes." describe in Part VI the role played by the organization in this regard.	3b		

Pa	rt V Type III Non-Functionally Integrated 509(a)(3) Supportin	g Orgar	nizations	
1	Check here if the organization satisfied the Integral Part Test as a qualifyin	g trust on	Nov. 20, 1970 ( explain in I	Part VI). See instructions.
	All other Type III non-functionally integrated supporting organizations must	complete	Sections A through E.	
Sect	ion A - Adjusted Net Income		(A) Prior Year	(B) Current Year (optional)
_1	Net short-term capital gain	1		
2	Recoveries of prior-year distributions	2		
_3_	Other gross income (see instructions)	3		
_4	Add lines 1 through 3.	4		
_5	Depreciation and depletion	5		
6	Portion of operating expenses paid or incurred for production or			
	collection of gross income or for management, conservation, or			
	maintenance of property held for production of income (see instructions)	6		
_7	Other expenses (see instructions)	7		
8	Adjusted Net Income (subtract lines 5, 6, and 7 from line 4)	8		
Sect	ion B - Minimum Asset Amount		(A) Prior Year	(B) Current Year (optional)
1	Aggregate fair market value of all non-exempt-use assets (see			
	instructions for short tax year or assets held for part of year):			
a	Average monthly value of securities	1a		
b	Average monthly cash balances	1b		
c	Fair market value of other non-exempt-use assets	1c		
d	Total (add lines 1a, 1b, and 1c)	1d		
е	Discount claimed for blockage or other factors			
	(explain in detail in Part VI):			
_2	Acquisition indebtedness applicable to non-exempt-use assets	2		
_3_	Subtract line 2 from line 1d.	3		
4	Cash deemed held for exempt use. Enter 0.015 of line 3 (for greater amount,			
	see instructions).	4		
_5_	Net value of non-exempt-use assets (subtract line 4 from line 3)	5		
_6_	Multiply line 5 by 0.035.	6		
_7_	Recoveries of prior-year distributions	7		
8	Minimum Asset Amount (add line 7 to line 6)	8		
Sect	ion C - Distributable Amount			Current Year
_1	Adjusted net income for prior year (from Section A, line 8, column A)	1		
2	Enter 0.85 of line 1.	2		
3	Minimum asset amount for prior year (from Section B, line 8, column A)	3		
4	Enter greater of line 2 or line 3.	4		
_5	Income tax imposed in prior year	5		
6	Distributable Amount. Subtract line 5 from line 4, unless subject to			
	emergency temporary reduction (see instructions).	6		
7	Check here if the current year is the organization's first as a non-functional	ly integrate	ed Type III supporting orga	nization (see

Schedule A (Form 990 or 990-EZ) 2020

instructions).

Par	Part V Type III Non-Functionally Integrated 509(a)(3) Supporting Organizations (continued)							
Secti	ction D - Distributions Current Year							
1	Amounts paid to supported organizations to accomplish exer	mpt purposes		1				
2	Amounts paid to perform activity that directly furthers exemp							
	organizations, in excess of income from activity			2				
_3_	Administrative expenses paid to accomplish exempt purpose	es of supported organizations	3	3				
4	Amounts paid to acquire exempt-use assets			4				
5	Qualified set-aside amounts (prior IRS approval required - pro	ovide details in Part VI)		5				
6	Other distributions (describe in Part VI). See instructions.			6				
7	Total annual distributions. Add lines 1 through 6.			7				
8	Distributions to attentive supported organizations to which the	ne organization is responsive						
	(provide details in Part VI). See instructions.			8				
_9_	Distributable amount for 2020 from Section C, line 6			9				
10	Line 8 amount divided by line 9 amount			10				
Secti	on E - Distribution Allocations (see instructions)	(ii) Underdistributior Pre-2020	าร	(iii) Distributable Amount for 2020				
1	Distributable amount for 2020 from Section C, line 6							
2	Underdistributions, if any, for years prior to 2020 (reason-							
	able cause required - explain in Part VI). See instructions.							
3	Excess distributions carryover, if any, to 2020							
а	From 2015							
b	From 2016							
с	From 2017							
d	From 2018							
e	From 2019							
f	Total of lines 3a through 3e							
g	Applied to underdistributions of prior years							
h	Applied to 2020 distributable amount							
<u>_i</u>	Carryover from 2015 not applied (see instructions)							
<u>j_</u>	Remainder. Subtract lines 3g, 3h, and 3i from line 3f.							
4	Distributions for 2020 from Section D,							
	line 7: \$							
a	Applied to underdistributions of prior years							
b	Applied to 2020 distributable amount							
c	Remainder. Subtract lines 4a and 4b from line 4.							
5	Remaining underdistributions for years prior to 2020, if							
	any. Subtract lines 3g and 4a from line 2. For result greater							
	than zero, explain in Part VI. See instructions.							
6	Remaining underdistributions for 2020. Subtract lines 3h							
	and 4b from line 1. For result greater than zero, explain in							
	Part VI. See instructions.							

Schedule A (Form 990 or 990-EZ) 2020

and 4c.

Breakdown of line 7:
 Excess from 2016
 Excess from 2017
 Excess from 2018
 Excess from 2019
 Excess from 2020

7 Excess distributions carryover to 2021. Add lines 3j

## Schedule B

(Form 990, 990-EZ, or 990-PF)

Department of the Treasury Internal Revenue Service

Name of the organization

**Schedule of Contributors** 

➤ Attach to Form 990, Form 990-EZ, or Form 990-PF.

Go to www.irs.gov/Form990 for the latest information.

OMB No. 1545-0047

2020

**Employer identification number** 

UI	NITED WAY SUNCOAST, INC.	59-3725701					
Organization type (check	one):						
Filers of:	Section:						
Form 990 or 990-EZ	$\boxed{X}$ 501(c)( $3$ ) (enter number) organization						
	4947(a)(1) nonexempt charitable trust <b>not</b> treated as a private foundation						
	527 political organization						
Form 990-PF	501(c)(3) exempt private foundation						
	4947(a)(1) nonexempt charitable trust treated as a private foundation						
	501(c)(3) taxable private foundation						
Note: Only a section 501(c  General Rule  For an organization	is covered by the <b>General Rule</b> or a <b>Special Rule</b> .  (7), (8), or (10) organization can check boxes for both the General Rule and a Special Rule  on filing Form 990, 990-EZ, or 990-PF that received, during the year, contributions totaling  y one contributor. Complete Parts I and II. See instructions for determining a contributor's	\$5,000 or more (in money or					
Special Rules							
sections 509(a)(1) any one contribut	on described in section 501(c)(3) filing Form 990 or 990-EZ that met the 33 1/3% support to and 170(b)(1)(A)(vi), that checked Schedule A (Form 990 or 990-EZ), Part II, line 13, 16a, cor, during the year, total contributions of the greater of (1) \$5,000; or (2) 2% of the amount, line 1. Complete Parts I and II.	or 16b, and that received from					
contributor, during literary, or educat	For an organization described in section 501(c)(7), (8), or (10) filing Form 990 or 990-EZ that received from any one contributor, during the year, total contributions of more than \$1,000 exclusively for religious, charitable, scientific, literary, or educational purposes, or for the prevention of cruelty to children or animals. Complete Parts I (entering "N/A" in column (b) instead of the contributor name and address), II, and III.						
year, contribution is checked, enter purpose. Don't co	on described in section 501(c)(7), (8), or (10) filing Form 990 or 990-EZ that received from a section	ore than \$1,000. If this box s, charitable, etc., received <i>nonexclusively</i>					
-	hat isn't covered by the General Rule and/or the Special Rules doesn't file Schedule B (Fon Part IV, line 2, of its Form 990; or check the box on line H of its Form 990-EZ or on its Fo						

 $\ \ \, \text{LHA} \ \ \, \text{For Paperwork Reduction Act Notice, see the instructions for Form 990, 990-EZ, or 990-PF.}$ 

certify that it doesn't meet the filing requirements of Schedule B (Form 990, 990-EZ, or 990-PF).

Schedule B (Form 990, 990-EZ, or 990-PF) (2020)

Name of organization

Employer identification number

UNITED WAY SUNCOAST, INC.

59-3725701

Part I	Contributors (see instructions). Use duplicate copies of Part I if additional additional copies of Part I if additional copi	itional space is needed.	
(a) No.	(b) Name, address, and ZIP + 4	(c) Total contributions	(d) Type of contribution
1		\$20,000,000.	Person X Payroll
(a) No.	(b) Name, address, and ZIP + 4	(c) Total contributions	(d) Type of contribution
2		\$5,601,409.	Person X Payroll X Noncash  (Complete Part II for noncash contributions.)
(a) No.	(b) Name, address, and ZIP + 4	(c) Total contributions	(d) Type of contribution
3			Person X Payroll X Noncash (Complete Part II for noncash contributions.)
(a) No.	(b) Name, address, and ZIP + 4	(c) Total contributions	(d) Type of contribution
4		\$\$	Person X Payroll Noncash (Complete Part II for noncash contributions.)
(a) No.	(b) Name, address, and ZIP + 4	(c) Total contributions	(d) Type of contribution
5			Person X Payroll
(a) No.	(b) Name, address, and ZIP + 4	(c) Total contributions	(d) Type of contribution
		\$	Person Payroll Noncash (Complete Part II for noncash contributions.)

Name of organization Employer identification number

## UNITED WAY SUNCOAST, INC.

59-3725701

Part II	Noncash Property (see instructions). Use duplicate copies of Par	t II if additional space is needed.	
(a) No. from Part I	(b)  Description of noncash property given	(c) FMV (or estimate) (See instructions.)	(d) Date received
(a) No. from Part I	(b)  Description of noncash property given	(c) FMV (or estimate) (See instructions.)	(d) Date received
		\$	
(a) No. from Part I	(b)  Description of noncash property given	(c) FMV (or estimate) (See instructions.)	(d) Date received
		\$	
(a) No. from Part I	(b)  Description of noncash property given	(c) FMV (or estimate) (See instructions.)	(d) Date received
		\$	
(a) No. from Part I	(b)  Description of noncash property given	(c) FMV (or estimate) (See instructions.)	(d) Date received
		<b></b> \$	
(a) No. from Part I	(b)  Description of noncash property given	(c) FMV (or estimate) (See instructions.)	(d) Date received
		   \$	

Name of organization **Employer identification number** UNITED WAY SUNCOAST, INC. 59-3725701 Part III Exclusively religious, charitable, etc., contributions to organizations described in section 501(c)(7), (8), or (10) that total more than \$1,000 for the year from any one contributor. Complete columns (a) through (e) and the following line entry. For organizations completing Part III, enter the total of exclusively religious, charitable, etc., contributions of \$1,000 or less for the year. (Enter this info. once.) Use duplicate copies of Part III if additional space is needed. (a) No. from (b) Purpose of gift (c) Use of gift (d) Description of how gift is held Part I (e) Transfer of gift Transferee's name, address, and ZIP + 4 Relationship of transferor to transferee (a) No. from (b) Purpose of gift (c) Use of gift (d) Description of how gift is held Part I (e) Transfer of gift Transferee's name, address, and ZIP + 4 Relationship of transferor to transferee (a) No. from (b) Purpose of gift (c) Use of gift (d) Description of how gift is held Part I (e) Transfer of gift Transferee's name, address, and ZIP + 4 Relationship of transferor to transferee (a) No. from (b) Purpose of gift (c) Use of gift (d) Description of how gift is held Part I (e) Transfer of gift Transferee's name, address, and ZIP + 4 Relationship of transferor to transferee

### SCHEDULE C

(Form 990 or 990-EZ)

## **Political Campaign and Lobbying Activities**

For Organizations Exempt From Income Tax Under section 501(c) and section 527

OMB No. 1545-0047

Open to Public Inspection

Department of the Treasury Internal Revenue Service

Complete if the organization is described below. ► Attach to Form 990 or Form 990-EZ. ► Go to www.irs.gov/Form990 for instructions and the latest information.

If the organization answered "Yes," on Form 990, Part IV, line 3, or Form 990-EZ, Part V, line 46 (Political Campaign Activities), then

- Section 501(c)(3) organizations: Complete Parts I-A and B. Do not complete Part I-C.
- Section 501(c) (other than section 501(c)(3)) organizations: Complete Parts I-A and C below. Do not complete Part I-B.
- Section 527 organizations: Complete Part I-A only.

If the organization answered "Yes," on Form 990, Part IV, line 4, or Form 990-EZ, Part VI, line 47 (Lobbying Activities), then

- Section 501(c)(3) organizations that have filed Form 5768 (election under section 501(h)): Complete Part II-A. Do not complete Part II-B.
- Section 501(c)(3) organizations that have NOT filed Form 5768 (election under section 501(h)): Complete Part II-B. Do not complete Part II-A.

If the organization answered "Yes," on Form 990, Part IV, line 5 (Proxy Tax) (See separate instructions) or Form 990-EZ, Part V, line 35c (Proxy Tax) (See separate instructions), then

• Section 501(c)(4), (5), or (6) organizations: Complete Part III.								
Nan	ne of organization			Empl	oyer identification number			
	UNITED	WAY SUNCOAST, IN	C.		59-3725701			
Pa	art I-A Complete if the org	janization is exempt und	er section 501(c) o	or is a section 527 or	ganization.			
2	Provide a description of the organiz Political campaign activity expendit Volunteer hours for political campai	rures		<b>&gt;</b> \$				
Pa	art I-B Complete if the org	janization is exempt und	er section 501(c)(	3).				
1	Enter the amount of any excise tax							
	Enter the amount of any excise tax							
3	If the organization incurred a section	n 4955 tax, did it file Form 4720	for this year?		Yes No			
4a	Was a correction made?				Yes No			
	of If "Yes," describe in Part IV.				1/01			
	·	janization is exempt und		<u> </u>				
	Enter the amount directly expended							
2	Enter the amount of the filing organ		· ·					
3	exempt function activities \$							
Ū	line 17b		•					
4								
5	Enter the names, addresses and en							
	made payments. For each organiza	tion listed, enter the amount paid	d from the filing organiz	ation's funds. Also enter the	e amount of political			
	contributions received that were pr	• •			e segregated fund or a			
	political action committee (PAC). If	· · · · · · · · · · · · · · · · · · ·	1		T			
	(a) Name	(b) Address	(c) EIN	(d) Amount paid from filing organization's	(e) Amount of political contributions received and			
				funds. If none, enter -0	promptly and directly delivered to a separate			
					political organization. If none, enter -0			
					ii florie, effici -o			

For Paperwork Reduction Act Notice, see the Instructions for Form 990 or 990-EZ.

Schedule C (Form 990 or 990-EZ) 2020

LHA

032041 12-02-20

Lobbying Expenditures During 4-Year Averaging Period									
Calendar year (or fiscal year beginning in)	(a) 2017	(b) 2018	(c) 2019	(d) 2020	(e) Total				
Lobbying nontaxable amount     b Lobbying ceiling amount     (150% of line 2a, column(e))	1,000,000.	1,000,000.	1,000,000.	1,000,000.	4,000,000. 6,000,000.				
c Total lobbying expenditures	65,400.	5,700.			71,100.				
d Grassroots nontaxable amount	250,000.	250,000.	250,000.	250,000.	1,000,000.				
e Grassroots ceiling amount (150% of line 2d, column (e))					1,500,000.				
f Grassroots lobbying expenditures	62,900.				62,900.				

Schedule C (Form 990 or 990-EZ) 2020

## Part II-B Complete if the organization is exempt under section 501(c)(3) and has NOT filed Form 5768 (election under section 501(h)).

During the year, did the filing organization attempt to influence foreign, national, state, or local legislation, including any attempt to influence public opinion on a legislative matter or referendum, through the use of:  a Volunteers?  b Paid staff or management (include compensation in expenses reported on lines 1c through 1i)?  c Media advertisements?  d Mailings to members, legislators, or the public?  e Publications, or published or broadcast statements?  f Grants to other organizations for lobbying purposes?  g Direct contact with legislators, their staffs, government officials, or a legislative body?  h Rallies, demonstrations, seminars, conventions, speeches, lectures, or any similar means?  i Other activities?  j Total. Add lines 1c through 1i  2a Did the activities in line 1 cause the organization to be not described in section 501(c)(3)?  b   f' Yes," enter the amount of any tax incurred under section 4912  c   f' Yes," enter the amount of any tax incurred by organization managers under section 4912  d   f the filing organization incurred a section 4912 tax, did it file Form 4720 for this year?  Part III-A   Complete if the organization is exempt under section 501(c)(4), section 501(c)(5), or 501(c)(6).  1   Were substantially all (90% or more) dues received nondeductible by members?  2   Did the organization agree to carry over lobbying and political campaign activity expenditures from the prior year?  Part III-B   Complete if the organization is exempt under section 501(c)(4), section 501(c)(5), or 501(c)(6) and if either (a) BOTH Part III-A, lines 1 and 2, are answered "No" OR (b) answered "Yes."  1   Dues, assessments and similar amounts from members  2   Section 162(e) nondeductible lobbying and political expenditures (do not include amounts of political expenses for which the section 527(f) tax was paid).  a   Current year   Description   Court   Cour	No , or sec	ing organization attempt to influence foreign, national, state, or any attempt to influence public opinion on a legislative matter e use of:  (include compensation in expenses reported on lines 1c through 1i)?  Islators, or the public?  Ior broadcast statements?  Iors for lobbying purposes?  Itors, their staffs, government officials, or a legislative body?  Iors, their staffs, government officials, or any similar means?  In 1i  Iorause the organization to be not described in section 501(c)(3)?  Ior fany tax incurred under section 4912  Ior fany tax incurred by organization managers under section 4912  Ior for this year?	lo An	nount
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h Rallies, demonstrations, seminars, conventions, speeches, lectures, or any similar means?  i Other activities?  j Total. Add lines 1c through 1i  2a Did the activities in line 1 cause the organization to be not described in section 501(c)(3)?  b If "Yes," enter the amount of any tax incurred under section 4912  c If "Yes," enter the amount of any tax incurred by organization managers under section 4912  d If the filing organization incurred a section 4912 tax, did it file Form 4720 for this year?  art III-A Complete if the organization is exempt under section 501(c)(4), section 501(c)(5), or 501(c)(6).  1 Were substantially all (90% or more) dues received nondeductible by members?  2 Did the organization make only in-house lobbying expenditures of \$2,000 or less?  3 Did the organization agree to carry over lobbying and political campaign activity expenditures from the prior year?  art III-B Complete if the organization is exempt under section 501(c)(4), section 501(c)(5), or 501(c)(6) and if either (a) BOTH Part III-A, lines 1 and 2, are answered "No" OR (b) answered "Yes."  1 Dues, assessments and similar amounts from members  2 Section 162(e) nondeductible lobbying and political expenditures (do not include amounts of political expenses for which the section 527(f) tax was paid).  a Current year  b Carryover from last year  c Total	, or sec	h 1i cause the organization to be not described in section 501(c)(3)? of any tax incurred under section 4912 of any tax incurred by organization managers under section 4912 curred a section 4912 tax, did it file Form 4720 for this year?		
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501(c)(6).  Were substantially all (90% or more) dues received nondeductible by members?  Did the organization make only in-house lobbying expenditures of \$2,000 or less?  Did the organization agree to carry over lobbying and political campaign activity expenditures from the prior year?  art III-B Complete if the organization is exempt under section 501(c)(4), section 501(c)(5), or 501(c)(6) and if either (a) BOTH Part III-A, lines 1 and 2, are answered "No" OR (b) answered "Yes."  Dues, assessments and similar amounts from members  Section 162(e) nondeductible lobbying and political expenditures (do not include amounts of political expenses for which the section 527(f) tax was paid).  a Current year  b Carryover from last year  c Total	, or sec	the organization is exempt under section 501(c)(4), section 501(c)(5), o		
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Section 162(e) nondeductible lobbying and political expenditures (do not include amounts of political expenses for which the section 527(f) tax was paid).  a Current year b Carryover from last year c Total	1		1	
expenses for which the section 527(f) tax was paid).  a Current year  b Carryover from last year  c Total				
a Current year b Carryover from last year c Total				
b Carryover from last year c Total	2a	• • •	2a	
c Total				
	1			
Aggregate amount reported in section 6033(e)(1)(A) notices of nondeductible section 162(e) dues				
If notices were sent and the amount on line 2c exceeds the amount on line 3, what portion of the excess				
does the organization agree to carryover to the reasonable estimate of nondeductible lobbying and political				
expenditure next year?	4		4	
Taxable amount of lobbying and political expenditures (See instructions)	. 5	ng and political expenditures (See instructions)	5	
art IV Supplemental Information		al Information		

### **SCHEDULE D** (Form 990)

Department of the Treasury Internal Revenue Service

Supplemental Financial Statements

▶ Complete if the organization answered "Yes" on Form 990,
Part IV, line 6, 7, 8, 9, 10, 11a, 11b, 11c, 11d, 11e, 11f, 12a, or 12b.

▶ Attach to Form 990.

▶ Go to www.irs.gov/Form990 for instructions and the latest information.

OMB No. 1545-0047 Open to Public Inspection

Name of the organization

UNITED WAY SUNCOAST, INC.

**Employer identification number** 59-3725701

Par	t I Organizations Maintaining Donor Advised	d Funds or Othe	r Si	milar Funds	or Ac	coun	ts. Complete if the
	organization answered "Yes" on Form 990, Part IV, line	e 6.					
		(a) Donor ad	vised	l funds	(	<b>b)</b> Fun	ds and other accounts
1	Total number at end of year						
2	Aggregate value of contributions to (during year)						
3	Aggregate value of grants from (during year)						
4	Aggregate value at end of year						
5	Did the organization inform all donors and donor advisors in $\boldsymbol{\nu}$	vriting that the assets	s hel	d in donor advise	ed fund	ls	
	are the organization's property, subject to the organization's $\boldsymbol{\varepsilon}$						Yes No
6	Did the organization inform all grantees, donors, and donor ad	dvisors in writing that	t gra	nt funds can be	used o	nly	
	for charitable purposes and not for the benefit of the donor or	r donor advisor, or fo	r any	other purpose of	conferr	ing	
Da	impermissible private benefit?						
Par				" on Form 990, F	Part IV,	line 7.	
1	Purpose(s) of conservation easements held by the organization		ly).				
	Preservation of land for public use (for example, recreat	tion or education)				-	important land area
	Protection of natural habitat  Preservation of a certified historic structure						
	Preservation of open space						
2	Complete lines 2a through 2d if the organization held a qualifi	ied conservation con	tribu	tion in the form o	of a co	nserva	
	day of the tax year.						Held at the End of the Tax Year
а	Total number of conservation easements					2a	
b						2b	
С	Number of conservation easements on a certified historic stru					2c	
d	Number of conservation easements included in (c) acquired a				re		
_	listed in the National Register					_2d_	
3	Number of conservation easements modified, transferred, rele	eased, extinguished,	or te	rminated by the	organi	zation	during the tax
	year >						
4	Number of states where property subject to conservation eas						
5	Does the organization have a written policy regarding the peri						
•	violations, and enforcement of the conservation easements it						Yes No
6	Staff and volunteer hours devoted to monitoring, inspecting, I	nandling of violations	s, and	a emorcing cons	ervatio	n ease	ments during the year
7	Amount of expenses incurred in monitoring, inspecting, hand	ling of violetions, one	loof		ion oo		to duving the year
7	S	iing or violations, and	ı em	ording conservat	ion eas	semem	is during the year
8	Does each conservation easement reported on line 2(d) above	a satisfy the requirem	anto	of section 170/	a)(4)(B)	(i)	
Ü	and section 170(h)(4)(B)(ii)?						Yes No
9	In Part XIII, describe how the organization reports conservation						
3	balance sheet, and include, if applicable, the text of the footn						
	organization's accounting for conservation easements.	oto to the organization	,,,,	manolal stateme	,,,,,	at 0000	TIDES THE
Par	t III Organizations Maintaining Collections of	Art, Historical T	rea	sures, or Ot	her S	imila	r Assets.
	Complete if the organization answered "Yes" on Form	990, Part IV, line 8.					
1a	If the organization elected, as permitted under FASB ASC 958	8, not to report in its	reve	nue statement a	nd bala	ance sh	neet works
	of art, historical treasures, or other similar assets held for pub	lic exhibition, educat	ion,	or research in fu	rtheran	ice of p	oublic
	service, provide in Part XIII the text of the footnote to its finan	icial statements that	desc	ribes these item	S.	•	
b	If the organization elected, as permitted under FASB ASC 958	8, to report in its reve	enue	statement and b	alance	sheet	works of
	art, historical treasures, or other similar assets held for public	•					
	provide the following amounts relating to these items:					•	
	(i) Revenue included on Form 990, Part VIII, line 1						\$
							\$
2	If the organization received or held works of art, historical trea					orovide	-
	the following amounts required to be reported under FASB AS						
а	Revenue included on Form 990, Part VIII, line 1					•	\$
b	Assets included in Form 990, Part X						\$

032051 12-01-20

Schedule D (Form 990) 2020

LHA For Paperwork Reduction Act Notice, see the Instructions for Form 990.

Pai	rt III Organizations Maintaining Co	ollections of Art	, Historical Tre	asures, or	Other S	Similar <i>A</i>	ssets	(continu	ued)
3	Using the organization's acquisition, accession							•	
	collection items (check all that apply):								
а	a Public exhibition d Loan or exchange program								
b	b Scholarly research e Other								
С	c Preservation for future generations								
4	Provide a description of the organization's co	llections and explain	how they further th	e organization	s exemp	t purpose	in Part	XIII.	
5	During the year, did the organization solicit or	receive donations o	f art, historical treas	ures, or other	similar as	sets			
	to be sold to raise funds rather than to be ma	intained as part of th	ne organization's co	lection?				Yes	☐ No
Pai	rt IV Escrow and Custodial Arrang	gements. Comple	te if the organizatio	n answered "Y	es" on Fo	orm 990, F	art IV, I	ine 9, or	
	reported an amount on Form 990, Par	t X, line 21.							
1a	Is the organization an agent, trustee, custodia	an or other intermedi	ary for contributions	or other asse	ets not inc	luded			
	on Form 990, Part X?						$\square$	Yes	O No
b	b If "Yes," explain the arrangement in Part XIII and complete the following table:								
								Amount	
С	Beginning balance					1c			
d	Additions during the year					1d			
	Distributions during the year					1e			
f	Ending balance					1f			
2a	Did the organization include an amount on Fo					?	$\square$	Yes	☐ No
b	If "Yes," explain the arrangement in Part XIII.	Check here if the exp	olanation has been	orovided on Pa	art XIII .				
	rt V Endowment Funds. Complete it								
		(a) Current year	(b) Prior year	(c) Two years	back (d	) Three year	rs back	(e) Four	years back
1a	Beginning of year balance	24,484,184.	24,105,009.	23,218,	425.	19,296	,126.	17,8	338,781.
b	Contributions	57,999.	41,374.	446,	,975.	4,074	,144.		40,726.
С	Net investment earnings, gains, and losses	6,212,365.	801,501.	1,213,	,999.	1,584	,361.	1,8	368,019.
d	Grants or scholarships								
	Other expenditures for facilities								
	and programs	901,203.	463,700.	774,	,390.	1,736	,206.		451,400.
f	Administrative expenses	-							
g	End of year balance	29,853,345.	24,484,184.	24,105,	009.	23,218	,425.	19,2	296,126.
2	Provide the estimated percentage of the curre	ent vear end balance	(line 1g. column (a)	) held as:		-			
	Board designated or quasi-endowment	67.8677	%	,					
b	Permanent endowment ► 12.5011	%							
С	Term endowment ▶ 19.6312								
	The percentages on lines 2a, 2b, and 2c shou	ıld equal 100%.							
За	Are there endowment funds not in the posses	•	tion that are held ar	d administere	d for the o	organizatio	n		
	by:	3				3		[·	Yes No
	(i) Unrelated organizations							$\overline{}$	X
	(ii) Related organizations							3a(ii)	X
b	If "Yes" on line 3a(ii), are the related organization	tions listed as require	ed on Schedule R?					3b	
4	Describe in Part XIII the intended uses of the								
Pai	rt VI Land, Buildings, and Equipm								
	Complete if the organization answered	l "Yes" on Form 990	, Part IV, line 11a. S	ee Form 990,	Part X, lin	e 10.			
	Description of property	(a) Cost or of		or other		umulated		(d) Book	value
		basis (investm			. ,	eciation		. ,	
	Land		38	6,245.				386	,245.
	Buildings			2,835.	42	22,833	3.		,002.
c	Leasehold improvements			8,550.		17,082			,468.
	Equipment	<b>I</b>		3,893.		78,373			,520.
	Other	<b>I</b>	Í		· ·				
	I. Add lines 1a through 1e. (Column (d) must ed		Column (R) line 1	Oc.)			<b>—</b>	1,603	,235.

Schedule D (Form 990) 2020

	SUNCOAST, INC	• 59	)-3725701 F	Page 3
Part VII Investments - Other Securities.				
Complete if the organization answered "Yes"	on Form 990, Part IV, line	11b. See Form 990, Part X, line 12.		
(a) Description of security or category (including name of security)	(b) Book value	(c) Method of valuation: Cost or en	d-of-year market valu	ıe
(1) Financial derivatives				
(2) Closely held equity interests				
(3) Other				
(A)				
(B)				
(C)				
(D)				
(E)				
(F)				
(G)				
(H)				
Total. (Col. (b) must equal Form 990, Part X, col. (B) line 12.)				
Part VIII Investments - Program Related.				
Complete if the organization answered "Yes"	on Form 990, Part IV, line	11c. See Form 990, Part X, line 13.		
(a) Description of investment	(b) Book value	(c) Method of valuation: Cost or en	d-of-year market valu	ıe
(1)				
(2)				
(3)				
(4)				
(5)				
(6)				
(7)				
(8)				
(9)				
Total. (Col. (b) must equal Form 990, Part X, col. (B) line 13.)				
Part IX Other Assets.				
Complete if the organization answered "Yes"	on Form 990, Part IV, line	11d. See Form 990, Part X, line 15.		
(a)	) Description		(b) Book value	е
(1) ACCRUED INTEREST RECEIVAB	LE		32,7	783.
(2) CASH SURRENDER VALUE - LI	FE INSURANCE		85,6	
(3) GIFTED FACILITY			46,1	
(4) COMMUNITY FOUNDATION INVE	STMENTS		7,039,6	
(5)				
(6)				
(7)			1	

(a) Description	(b) Book value
(1) ACCRUED INTEREST RECEIVABLE	32,783.
(2) CASH SURRENDER VALUE - LIFE INSURANCE	85,618.
(3) GIFTED FACILITY	46,186.
(4) COMMUNITY FOUNDATION INVESTMENTS	7,039,687.
(5)	
(7)	
(8)	
(9)	
Total. (Column (b) must equal Form 990. Part X. col. (B) line 15.)	7,204,274.

Other Liabilities. Part X

Complete if the organization answered "Yes" on Form 990, Part IV, line 11e or 11f. See Form 990, Part X, line 25.

1.	(a) Description of liability	(b) Book value
(1)	Federal income taxes	
(2)	ANNUITIES PAYABLE	182,156.
(3)	CAPITAL LEASE OBLIGATIONS	174,921.
(4)	OBLIGATION UNDER REMAINDER TRUST	
(5)	AGREEMENT	51,473.
(6)	DEFERRED LEASE INCENTIVE	49,196.
(7)		
(8)		
(9)		
Total.	(Column (b) must equal Form 990, Part X, col. (B) line 25.)	457,746.

<sup>2.</sup> Liability for uncertain tax positions. In Part XIII, provide the text of the footnote to the organization's financial statements that reports the organization's liability for uncertain tax positions under FASB ASC 740. Check here if the text of the footnote has been provided in Part XIII

Schedule D (Form 990) 2020

Part	Reconciliation of Revenue per Audited Financial Stateme	ents Wit	h Revenue per Re	turn.	
	Complete if the organization answered "Yes" on Form 990, Part IV, line 12a	a.			
1	Total revenue, gains, and other support per audited financial statements			1	41,613,305.
2	Amounts included on line 1 but not on Form 990, Part VIII, line 12:				
	Net unrealized gains (losses) on investments		5,504,301. 1,228.	. !	
	Donated services and use of facilities		1,228.	. !	
С	Recoveries of prior year grants		1 -16 010		
	Other (Describe in Part XIII.)	. 2d	-1,516,049.	. !	2 222 422
	Add lines 2a through 2d			2e	3,989,480. 37,623,825.
	Subtract line 2e from line 1			3	37,623,825.
	Amounts included on Form 990, Part VIII, line 12, but not on line 1:	1 1	150 020		
	Investment expenses not included on Form 990, Part VIII, line 7b		150,032. 2,770,327.	. !	
	Other (Describe in Part XIII.)	4b	2,770,327.	1 . 1	2 020 250
	Add lines 4a and 4b			4c	2,920,359. 40,544,184.
5 Dari	Total revenue. Add lines 3 and 4c. (This must equal Form 990, Part I, line 12.) IXII   Reconciliation of Expenses per Audited Financial Statem	onte Wi	th Evnences per E	5 Potur	40,544,184.
Fait			iii Expelises pei r	10 Lui	11.
	Complete if the organization answered "Yes" on Form 990, Part IV, line 12a				17 777 077
				1	17,777,077.
	Amounts included on line 1 but not on Form 990, Part IX, line 25:	الما	16 193		
	Donated services and use of facilities		16,183.	. !	
	Prior year adjustments	_		. !	
	Other losses				
	Other (Describe in Part XIII.) Add lines <b>2a</b> through <b>2d</b>			00	16 183
	•			2e 3	16,183. 17,760,894.
	Subtract line <b>2e</b> from line <b>1</b> Amounts included on Form 990, Part IX, line 25, but not on line 1:			3	17,700,054.
	Investment expenses not included on Form 990, Part VIII, line 7b	4a	150 032.		
	Other (Describe in Part XIII.)		150,032. 1,702,646.	1 1	
	A 1117 A 1 A			4c	1,852,678.
	Add lines <b>4a</b> and <b>4b</b> Total expenses. Add lines <b>3</b> and <b>4c.</b> (This must equal Form 990, Part I. line 18.)			5	19,613,572.
Part	: XIII Supplemental Information.				
	le the descriptions required for Part II, lines 3, 5, and 9; Part III, lines 1a and 4; Par	t IV. lines 1	Ib and 2b: Part V. line 4	: Part :	X. line 2: Part XI.
	d and 4b; and Part XII, lines 2d and 4b. Also complete this part to provide any add			, , , , , ,	ν, πιο Σ, ι αιτ λί,
	······································				
PAR'	T V, LINE 4:				
	·				
THE	ENDOWMENT FUNDS WERE ESTABLISHED TO PROV	IDE F	UTURE SUPPOR	T F	OR THE
ORG	ANIZATION'S MISSION. THE ORGANIZATION'S I	NTERN	ALLY-CONTROL	LED	ENDOWMENT
NET	ASSETS ARE COMPRISED OF INVESTMENTS HELD	IN V	ARIOUS DONOR	EN:	DOWMENTS,
INV:	<u>ESTMENTS HELD UNDER A CHARITABLE REMAINDE</u>	R UNI	TRUST AGREEM	ENT	, AND
FUN:	DS DESIGNATED BY THE BOARD OF DIRECTORS T	O FUN	CTION AS END	OWM:	ENTS.
PAR'	T X, LINE 2:				
THE	ORGANIZATION IS EXEMPT FROM FEDERAL INCO	ME TA	XES UNDER SE	CTI	ON
	4-14-1				
<u>501</u>	(C)(3) OF THE INTERNAL REVENUE CODE AND F	ROM S'	TATE INCOME	TAX:	ES UNDER
				<b>~</b>	
THE	PROVISIONS OF THE FLORIDA STATUTES. THE	INTER	NAL REVENUE	COD:	E PROVIDES
<b>-</b>		DED -		~-	ana =
<b>FOR</b>	TAXATION OF UNRELATED BUSINESS INCOME UN	DER C	EKTAIN CIRCU	MST.	ANCES. THE

Schedule D (Form 990) 2020

032054 12-01-20

UNITED WAY SUNCOAST, INC. Schedule D (Form 990) 2020 Part XIII | Supplemental Information (continued) ORGANIZATION REPORTS NO UNRELATED BUSINESS TAXABLE INCOME; HOWEVER, SUCH STATUS IS SUBJECT TO FINAL DETERMINATION UPON EXAMINATION OF THE RELATED INCOME TAX RETURNS BY THE APPROPRIATE TAXING AUTHORITIES. THE ORGANIZATION HAS ADOPTED THE PROVISIONS OF ASC TOPIC 740 RELATING TO ACCOUNTING FOR UNCERTAINTY IN INCOME TAXES AND DOES NOT BELIEVE IT HAS ANY MATERIAL INCOME TAX EXPOSURE RELATING TO UNCERTAIN TAX POSITIONS. THE INCOME TAX FILINGS FOR UNITED WAY SUNCOAST, INC., UNITED WAY OF MANATEE COUNTY, INC. AND UNITED WAY FOUNDATION OF MANATEE COUNTY FOR THE YEAR ENDED JUNE 30, 2018 AND THEREAFTER REMAIN SUBJECT TO EXAMINATION. PART XI, LINE 2D - OTHER ADJUSTMENTS: PROVISION FOR UNCOLLECTIBLE PLEDGES -1,526,720. CHANGE IN CSV OF LIFE INSURANCE 10,671. TOTAL TO SCHEDULE D, PART XI, LINE 2D -1,516,049.

PART XI, LINE 4B - OTHER ADJUSTMENTS:

DONOR DESIGNATED CONTRIBUTIONS 1,702,646. GAIN ON SALE OF ASSETS 37,181. GAIN ON FORGIVENESS OF PPP LOAN 1,030,500. TOTAL TO SCHEDULE D, PART XI, LINE 4B 2,770,327.

PART XII, LINE 4B - OTHER ADJUSTMENTS:

DONOR DESIGNATED CONTRIBUTIONS 1,702,646.

Schedule D (Form 990) 2020

#### SCHEDULE I (Form 990)

Department of the Treasury Internal Revenue Service **Grants and Other Assistance to Organizations, Governments, and Individuals in the United States** 

Complete if the organization answered "Yes" on Form 990, Part IV, line 21 or 22.

Attach to Form 990.

► Go to www.irs.gov/Form990 for the latest information.

OMB No. 1545-0047

Open to Public Inspection

Name of the organization							Employer identification number
UNITED WA		T, INC.					59-3725701
Part I General Information on Grants a	nd Assistance						
1 Does the organization maintain records t							
criteria used to award the grants or assis	tance?						X Yes  No
2 Describe in Part IV the organization's pro							
Part II Grants and Other Assistance to I	=				anization answered "\	res" on Form 990, Part	t IV, line 21, for any
recipient that received more than \$				ed.	(f) Method of	1	
(a) Name and address of organization or government	<b>(b)</b> EIN	(c) IRC section (if applicable)	(d) Amount of cash grant	(e) Amount of non-cash assistance	valuation (book, FMV, appraisal, other)	(g) Description of noncash assistance	(h) Purpose of grant or assistance
							ALLOCATIONS,
BOYS & GIRLS CLUBS OF THE SUNCOAST							DESIGNATIONS, DISASTER
4625 E BAY DR STE 103							RELIEF RESPONSE, GRANTS &
CLEARWATER, FL 33764	59-1566799	501(C)(3)	394,689.	0.	N/A	N/A	PROGRAM IMPACT FUNDING
							ALLOCATIONS,
HEART OF FLORIDA UNITED WAY, INC							DESIGNATIONS, DISASTER
1940 TRAYLOR BLVD							RELIEF RESPONSE, GRANTS &
ORLANDO, FL 32804	59-0808854	501(C)(3)	293,316.	0.	N/A	N/A	PROGRAM IMPACT FUNDING
							ALLOCATIONS,
BIG BROTHERS BIG SISTERS - TAMPA							DESIGNATIONS, DISASTER
BAY - 4630 WOODLAND CORPORATE BLVD							RELIEF RESPONSE, GRANTS &
STE 160 - TAMPA, FL 33614	59-2173085	501(C)(3)	280,453.	0.	N/A	N/A	PROGRAM IMPACT FUNDING
							ALLOCATIONS,
BOYS & GIRLS CLUBS OF TAMPA BAY							DESIGNATIONS, DISASTER
1307 N MACDILL AVE							RELIEF RESPONSE, GRANTS &
TAMPA, FL 33607	59-0624368	501(C)(3)	273,777.	0.	N/A	N/A	PROGRAM IMPACT FUNDING
							ALLOCATIONS,
BAY AREA LEGAL SERVICES, INC							DESIGNATIONS, DISASTER
1302 N 19TH ST SUITE 400							RELIEF RESPONSE, GRANTS &
TAMPA, FL 33605	59-1171886	501(C)(3)	225,132.	0.	N/A	N/A	PROGRAM IMPACT FUNDING
							ALLOCATIONS,
CRISIS CENTER OF TAMPA BAY INC							DESIGNATIONS, DISASTER
ONE CRISIS CENTER PLAZA							RELIEF RESPONSE, GRANTS &
TAMPA, FL 33613	59-1785265	501(C)(3)	214,528.	0.	N/A	N/A	PROGRAM IMPACT FUNDING
2 Enter total number of section 501(c)(3) are	•		e line 1 table				<u> 136.</u>
3 Enter total number of other organizations							<b></b>
LHA For Paperwork Reduction Act Notice,	see the Instructi	ons for Form 990.					Schedule I (Form 990) 2020

Part II Continuation of Grants and Other	Assistance to Do	mestic Organizations	and Domestic Go	vernments (Sch	edule I (Form 990), Pa	ırt II.)	
(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
							ALLOCATIONS,
FEEDING AMERICA TAMPA BAY							DESIGNATIONS, DISASTER
4702 TRANSPORT DR BLDG 6							RELIEF RESPONSE, GRANTS &
TAMPA, FL 33605	59-2116576	501(C)(3)	214,432.	0.	N/A	N/A	PROGRAM IMPACT FUNDING
							ALLOCATIONS,
JEWISH FAMILY & CHILDREN'S SERVICE							DESIGNATIONS, DISASTER
OF THE SUNCOAST - 2688 FRUITVILLE							RELIEF RESPONSE, GRANTS &
RD - SARASOTA, FL 34237	59-2693318	501(C)(3)	195,919.	0.	N/A	N/A	PROGRAM IMPACT FUNDING
							ALLOCATIONS,
PINELLAS COUNTY URBAN LEAGUE, INC.							DESIGNATIONS, DISASTER
333 31ST ST N							RELIEF RESPONSE, GRANTS &
ST. PETERSBURG, FL 33713	59-1665523	501(C)(3)	186,238.	0.	N/A	N/A	PROGRAM IMPACT FUNDING
CORPORATION TO DEVELOP COMMUNITIES							ALLOCATIONS,
OF TAMPA, INC - 1907 E							DESIGNATIONS, DISASTER
HILLSBOROUGH AVE STE 100 - TAMPA,							RELIEF RESPONSE, GRANTS &
FL 33610	59-3150608	501(C)(3)	181,385.	0.	N/A	N/A	PROGRAM IMPACT FUNDING
			·				ALLOCATIONS,
REDLANDS CHRISTIAN MIGRANT							DESIGNATIONS, DISASTER
ASSOCIATION (RCMA) - 402 W MAIN ST							RELIEF RESPONSE, GRANTS &
- IMMOKALEE, FL 34142	59-1221966	501(C)(3)	168,786.	0.	N/A	N/A	PROGRAM IMPACT FUNDING
·			,				ALLOCATIONS,
METROPOLITAN MINISTRIES							DESIGNATIONS, DISASTER
2002 N FLORIDA AVE							RELIEF RESPONSE, GRANTS &
TAMPA, FL 33602	59-1477007	501(C)(3)	162,951.	0.	N/A	N/A	PROGRAM IMPACT FUNDING
,							ALLOCATIONS.
TAMPA FAMILY HEALTH CENTERS, INC.							DESIGNATIONS, DISASTER
PO BOX 82969							RELIEF RESPONSE, GRANTS &
TAMPA, FL 33682	59-2420282	501(C)(3)	161,000.	0	N/A	N/A	PROGRAM IMPACT FUNDING
	05 2120202			•		11,72	ALLOCATIONS,
CATHOLIC CHARITIES DIOCESE OF ST							DESIGNATIONS, DISASTER
PETERSBURG - 1213 16TH ST N - ST.							RELIEF RESPONSE, GRANTS &
PETERSBURG, FL 33705	59-0875805	501(C)(3)	153,423.	n	N/A	N/A	PROGRAM IMPACT FUNDING
	33 3073003		133,123.				ALLOCATIONS,
CHILDREN FIRST, INC.							DESIGNATIONS, DISASTER
1723 N ORANGE AVE							'
	50_0060240	501/C\/3\	150 640	_	NI / A	N/A	RELIEF RESPONSE, GRANTS &
SARASOTA, FL 34234	59-0968249	POT(C)(3)	150,648.	U.	N/A	N/A	PROGRAM IMPACT FUNDING

Part II Continuation of Grants and Other A	Assistance to Dor	nestic Organizations	and Domestic Go	vernments (Sch	edule I (Form 990), Pa	rt II.)	
(a) Name and address of organization or government	<b>(b)</b> EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
							ALLOCATIONS,
PINELLAS EX OFFENDER RE ENTRY							DESIGNATIONS, DISASTER
COALITION - 12810 US HWY 19N -							RELIEF RESPONSE, GRANTS &
CLEARWATER, FL 33764	59-3643636	501(C)(3)	150,000.	0.	N/A	N/A	PROGRAM IMPACT FUNDING
							ALLOCATIONS,
HOMELESS EMERGENCY PROJECT							DESIGNATIONS, DISASTER
1120 N BETTY LN							RELIEF RESPONSE, GRANTS &
CLEARWATER, FL 33755	59-2729694	501(C)(3)	147,196.	0.	N/A	N/A	PROGRAM IMPACT FUNDING
							ALLOCATIONS,
GULFCOAST LEGAL SERVICES INC							DESIGNATIONS, DISASTER
ATTN: OPERATIONS COORDINATOR							RELIEF RESPONSE, GRANTS &
ST. PETERSBURG, FL 33701	59-1882749	501(C)(3)	144,135.	0.	N/A	N/A	PROGRAM IMPACT FUNDING
							ALLOCATIONS,
GULF COAST JEWISH FAMILY AND							DESIGNATIONS, DISASTER
COMMUNITY SERVICES - 14041 ICOT							RELIEF RESPONSE, GRANTS &
BLVD - CLEARWATER, FL 33760	59-1229354	501(C)(3)	142,953.	0.	N/A	N/A	PROGRAM IMPACT FUNDING
							ALLOCATIONS,
SUNCOAST VOICES FOR CHILDREN							DESIGNATIONS, DISASTER
FOUNDATION - 8550 ULMERTON ROAD,							RELIEF RESPONSE, GRANTS &
SUITE 255 - LARGO, FL 33771	20-1133518	501(C)(3)	140,000.	0.	N/A	N/A	PROGRAM IMPACT FUNDING
							ALLOCATIONS,
AMSKILLS, INC.							DESIGNATIONS, DISASTER
7825 CAMPUS DR, BUILDING 6							RELIEF RESPONSE, GRANTS &
NEW PORT RICHEY, FL 34653	82-3888203	501(C)(3)	140,000.	0.	N/A	N/A	PROGRAM IMPACT FUNDING
							ALLOCATIONS,
SUNRISE CHILDREN'S SERVICES							DESIGNATIONS, DISASTER
2215 E HENRY AVE							RELIEF RESPONSE, GRANTS &
TAMPA, FL 33610	59-0714818	501(C)(3)	135,827.	0.	N/A	N/A	PROGRAM IMPACT FUNDING
							ALLOCATIONS,
A BRIGHTER COMMUNITY, INC.							DESIGNATIONS, DISASTER
1613 MARION ST							RELIEF RESPONSE, GRANTS &
TAMPA, FL 33602	59-0624453	501(C)(3)	131,703.	0.	N/A	N/A	PROGRAM IMPACT FUNDING
·			, ,	<u> </u>			ALLOCATIONS,
THE SHIRLEY PROCTOR PULLER							DESIGNATIONS, DISASTER
FOUNDATION - 4133 CORTEZ WAY S -							RELIEF RESPONSE, GRANTS &
ST. PETERSBURG, FL 33712	46-4930592	501(C)(3)	131,685.	0.	N/A	N/A	PROGRAM IMPACT FUNDING

Part II Continuation of Grants and Other A	ssistance to Dor	mestic Organizations	and Domestic Go	vernments (Sch	edule I (Form 990), Pa	art II.)	·
(a) Name and address of organization or government	<b>(b)</b> EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
UNIVERSITY AREA COMMUNITY							ALLOCATIONS,
DEVELOPMENT CORPORATION, INC							DESIGNATIONS, DISASTER
14013 N 22ND STREET - TAMPA, FL							RELIEF RESPONSE, GRANTS &
33613	31-1624121	501(C)(3)	125,264.	0.	N/A	N/A	PROGRAM IMPACT FUNDING
							ALLOCATIONS,
ST. PETERSBURG COLLEGE FOUNDATION,							DESIGNATIONS, DISASTER
INC 6021 142ND AVE N - ST.							RELIEF RESPONSE, GRANTS &
PETERSBURG, FL 33733	59-1954362	501(C)(3)	124,629.	0.	N/A	N/A	PROGRAM IMPACT FUNDING
							ALLOCATIONS,
211 TAMPA BAY CARES, INC.							DESIGNATIONS, DISASTER
14155 58TH ST N STE 211							RELIEF RESPONSE, GRANTS &
CLEARWATER, FL 33760	59-3355555	501(C)(3)	123,477.	0.	N/A	N/A	PROGRAM IMPACT FUNDING
							ALLOCATIONS,
TAMPA METROPOLITAN AREA YMCA							DESIGNATIONS, DISASTER
110 E OAK AVE							RELIEF RESPONSE, GRANTS &
TAMPA, FL 33602	59-1742909	501(C)(3)	117,730.	0.	N/A	N/A	PROGRAM IMPACT FUNDING
·			·				ALLOCATIONS,
BOYS & GIRLS CLUBS OF SARASOTA							DESIGNATIONS, DISASTER
COUNTY - 3100 FRUITVILLE RD -							RELIEF RESPONSE, GRANTS &
SARASOTA, FL 34237	59-6211876	501(C)(3)	114,709.	0.	N/A	N/A	PROGRAM IMPACT FUNDING
							ALLOCATIONS,
EARLY LEARNING COALITION OF							DESIGNATIONS, DISASTER
SARASOTA COUNTY, INC 1750 17TH							RELIEF RESPONSE, GRANTS &
ST BLDG L - SARASOTA, FL 34234	65-1110174	501(C)(3)	113,434.	0.	N/A	N/A	PROGRAM IMPACT FUNDING
·			·				ALLOCATIONS,
FRIENDS OF THE CHILDREN, TAMPA BAY							DESIGNATIONS, DISASTER
2655 ULMERTON RD							RELIEF RESPONSE, GRANTS &
CLEARWATER, FL 33762	82-5141973	501(C)(3)	104,779.	0.	N/A	N/A	PROGRAM IMPACT FUNDING
PERSONAL ENRICHMENT THROUGH MENTAL			,				ALLOCATIONS,
HEALTH SERVICES - PEMHS - 11254							DESIGNATIONS, DISASTER
58TH ST N - PINELLAS PARK, FL							RELIEF RESPONSE, GRANTS &
33782	59-3153549	501(C)(3)	103,000.	0.	N/A	N/A	PROGRAM IMPACT FUNDING
			, ,				ALLOCATIONS,
CHAMPIONS FOR CHILDREN							DESIGNATIONS, DISASTER
3108 W AZEELE ST							RELIEF RESPONSE, GRANTS &
TAMPA, FL 33609	E0 1000EE1	501(C)(3)	102,986.	٥	N/A	N/A	PROGRAM IMPACT FUNDING

Part II Continuation of Grants and Other A	Assistance to Do	mestic Organizations	and Domestic Go	vernments (Sch	edule I (Form 990), Pa	rt II.)	•
(a) Name and address of organization or government	<b>(b)</b> EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
							ALLOCATIONS,
R'CLUB CHILD CARE - HAPPY WORKERS							DESIGNATIONS, DISASTER
LEARNING CENTER - 920 19TH ST S -							RELIEF RESPONSE, GRANTS &
ST. PETERSBURG, FL 33712	27-4826221	501(C)(3)	100,531.	0.	N/A	N/A	PROGRAM IMPACT FUNDING
							ALLOCATIONS,
ALLIANCE FOR PUBLIC SCHOOLS							DESIGNATIONS, DISASTER
FOUNDATION - 5810 FALCONCREEK PL -							RELIEF RESPONSE, GRANTS &
LITHIA, FL 33547	45-5598673	501(C)(3)	100,000.	0.	N/A	N/A	PROGRAM IMPACT FUNDING
							ALLOCATIONS,
FLORIDA DREAM CENTER							DESIGNATIONS, DISASTER
4017 56TH AVE N							RELIEF RESPONSE, GRANTS &
ST. PETERSBURG, FL 33714	46-0663472	501(C)(3)	97,910.	0.	N/A	N/A	PROGRAM IMPACT FUNDING
							ALLOCATIONS,
ST. PETERSBURG FREE CLINIC							DESIGNATIONS, DISASTER
863 3RD AVE N							RELIEF RESPONSE, GRANTS &
ST. PETERSBURG, FL 33701	23-7208280	501(C)(3)	91,940.	0.	N/A	N/A	PROGRAM IMPACT FUNDING
							ALLOCATIONS,
STARTING RIGHT NOW							DESIGNATIONS, DISASTER
1212 W CASS ST							RELIEF RESPONSE, GRANTS &
TAMPA, FL 33606	26-3725699	501(C)(3)	85,714.	0.	N/A	N/A	PROGRAM IMPACT FUNDING
			·				ALLOCATIONS,
THE CHILDREN'S HOME NETWORK INC.							DESIGNATIONS, DISASTER
10909 MEMORIAL HWY							RELIEF RESPONSE, GRANTS &
TAMPA, FL 33615	59-0696284	501(C)(3)	85,688.	0.	N/A	N/A	PROGRAM IMPACT FUNDING
,			,				ALLOCATIONS,
PACE CENTER FOR GIRLS -							DESIGNATIONS, DISASTER
HILLSBOROUGH - 1933 E HILLSBOROUGH							RELIEF RESPONSE, GRANTS &
AVE STE 300 - TAMPA, FL 33610	59-2414492	501(C)(3)	83,610.	0.	N/A	N/A	PROGRAM IMPACT FUNDING
			12,121				ALLOCATIONS.
HISPANIC SERVICES COUNCIL							DESIGNATIONS, DISASTER
7825 N DALE MABRY HWY SUITE 102							RELIEF RESPONSE, GRANTS &
TAMPA, FL 33614	59-3198934	501(C)(3)	80,011.	n	N/A	N/A	PROGRAM IMPACT FUNDING
			33,521.	•			ALLOCATIONS,
SAFE CHILDREN COALITION, INC.							DESIGNATIONS, DISASTER
1500 INDEPENDENCE BLVD, SUITE #210							RELIEF RESPONSE, GRANTS &
SARASOTA, FL 34234	59-1618413	501(C)(3)	75,000.	n	N/A	N/A	PROGRAM IMPACT FUNDING
,	22 1010413		1 75,000.	· ·	F-/	r·/	P

Part II Continuation of Grants and Other	Assistance to Doi	mestic Organizations	and Domestic Go	vernments (Sch	edule I (Form 990), Pa	art II.)	1
(a) Name and address of organization or government	<b>(b)</b> EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
TAMPA BAY WORKFORCE ALLIANCE INC.							ALLOCATIONS,
DBA CAREERSOURCE TAMPA BAY - 4902							DESIGNATIONS, DISASTER
EISENHOWER BLVD., SUITE 250 -							RELIEF RESPONSE, GRANTS &
TAMPA, FL 33634	59-3655316	501(C)(3)	75,000.	0.	N/A	N/A	PROGRAM IMPACT FUNDING
							ALLOCATIONS,
ENTERPRISING LATINAS, INC.							DESIGNATIONS, DISASTER
18238 US HWY 301							RELIEF RESPONSE, GRANTS &
WIMAUMA, FL 33598	27-1247381	501(C)(3)	75,000.	0.	N/A	N/A	PROGRAM IMPACT FUNDING
							ALLOCATIONS,
SUNCOAST CENTER							DESIGNATIONS, DISASTER
4024 CENTRAL AVE							RELIEF RESPONSE, GRANTS &
ST. PETERSBURG, FL 33711	59-2092717	501(C)(3)	72,280.	0.	N/A	N/A	PROGRAM IMPACT FUNDING
							ALLOCATIONS,
SENIORS IN SERVICE OF TAMPA BAY,							DESIGNATIONS, DISASTER
INC 1306 W SLIGH AVE - TAMPA,							RELIEF RESPONSE, GRANTS &
FL 33604	59-2422975	501(C)(3)	67,331.	0.	N/A	N/A	PROGRAM IMPACT FUNDING
							ALLOCATIONS,
PINELLAS COUNTY SCHOOLS							DESIGNATIONS, DISASTER
PO BOX 2942							RELIEF RESPONSE, GRANTS &
LARGO, FL 33779	59-6000799	501(C)(3)	64,062.	0.	N/A	N/A	PROGRAM IMPACT FUNDING
							ALLOCATIONS,
GIRLS INCORPORATED OF PINELLAS							DESIGNATIONS, DISASTER
7700 61ST ST N							RELIEF RESPONSE, GRANTS &
PINELLAS PARK, FL 33781	59-0970201	501(C)(3)	63,393.	0.	N/A	N/A	PROGRAM IMPACT FUNDING
EARLY LEARNING COALITION OF							ALLOCATIONS,
HILLSBOROUGH COUNTY - 6800 N DALE							DESIGNATIONS, DISASTER
MABRY HWY SUITE 158 - TAMPA, FL							RELIEF RESPONSE, GRANTS &
33614	59-3626765	501(C)(3)	62,829.	0.	N/A	N/A	PROGRAM IMPACT FUNDING
							ALLOCATIONS,
DEVEREUX FOUNDATION, INC.							DESIGNATIONS, DISASTER
5850 T. G. LEE BLVD., SUITE 400							RELIEF RESPONSE, GRANTS &
ORLANDO, FL 32822	23-1390618	501(C)(3)	62,000.	0.	N/A	N/A	PROGRAM IMPACT FUNDING
							ALLOCATIONS,
GLASSER/SCHOENBAUM HUMAN SERVICES							DESIGNATIONS, DISASTER
CENTER - 1750 17TH STREET, BLDG							RELIEF RESPONSE, GRANTS &
J-1 - SARASOTA, FL 34234	59-2707877	501(C)(3)	60,964.	0.	N/A	N/A	PROGRAM IMPACT FUNDING

Schedule I (Form 990)

Part II Continuation of Grants and Other A	Assistance to Dor	mestic Organizations	and Domestic Go	vernments (Sch	edule I (Form 990), Pa	rt II.)	
(a) Name and address of organization or government	<b>(b)</b> EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
							ALLOCATIONS,
EARLY LEARNING COALITION OF							DESIGNATIONS, DISASTER
MANATEE COUNTY - 600 8TH AVE W STE							RELIEF RESPONSE, GRANTS &
100 - PALMETTO, FL 34221	65-0811318	501(C)(3)	60,882.	0.	N/A	N/A	PROGRAM IMPACT FUNDING
							ALLOCATIONS,
RELIGIOUS COMMUNITY SERVICES (RCS)							DESIGNATIONS, DISASTER
503 S MARTIN LUTHER KING JR AVE							RELIEF RESPONSE, GRANTS &
CLEARWATER, FL 33756	59-1309186	501(C)(3)	59,742.	0.	N/A	N/A	PROGRAM IMPACT FUNDING
							ALLOCATIONS,
YMCA OF THE SUNCOAST, INC.							DESIGNATIONS, DISASTER
2469 ENTERPRISE RD							RELIEF RESPONSE, GRANTS &
CLEARWATER, FL 33763	59-0810731	501(C)(3)	57,573.	0.	N/A	N/A	PROGRAM IMPACT FUNDING
							ALLOCATIONS,
UNITED FOOD BANK AND SERVICES							DESIGNATIONS, DISASTER
702 E ALSOBROOK ST SUITE H							RELIEF RESPONSE, GRANTS &
PLANT CITY, FL 33563	59-3069728	501(C)(3)	56,703.	0.	N/A	N/A	PROGRAM IMPACT FUNDING
			·				ALLOCATIONS,
PRESERVE VISION FLORIDA							DESIGNATIONS, DISASTER
9200 SEMINOLE BOULEVARD SECOND FLOO							RELIEF RESPONSE, GRANTS &
SEMINOLE, FL 33772	59-6181662	501(C)(3)	55,000.	0.	N/A	N/A	PROGRAM IMPACT FUNDING
,			,				ALLOCATIONS,
BIG BROTHERS BIG SISTERS - SUN							DESIGNATIONS, DISASTER
COAST/SARASOTA - 1000 S TAMIAMI							RELIEF RESPONSE, GRANTS &
TRL SUITE C - VENICE, FL 34285	59-1361826	501(C)(3)	52,609.	0.	N/A	N/A	PROGRAM IMPACT FUNDING
,			, , , , , ,				ALLOCATIONS.
SALVATION ARMY - SARASOTA CORPS							DESIGNATIONS, DISASTER
1400 10TH ST							RELIEF RESPONSE, GRANTS &
SARASOTA, FL 34236	58-0660607	501(C)(3)	51,397.	0	N/A	N/A	PROGRAM IMPACT FUNDING
			1 22,337.	•		F-/	ALLOCATIONS,
LIONS EYE INSTITUTE FOR TRANSPLANT							DESIGNATIONS, DISASTER
AND RESEARCH FOUNDATION - 1410 N							RELIEF RESPONSE, GRANTS &
21ST ST - TAMPA, FL 33605	58-1458151	501(C)(3)	50,775.	n	N/A	N/A	PROGRAM IMPACT FUNDING
2251 51 114111, FH 55005	20 1430131		30,773.	· · · · · · · · · · · · · · · · · · ·	17.21	P1/ 22	ALLOCATIONS,
PINELLAS COMMUNITY FOUNDATION							DESIGNATIONS, DISASTER
17755 US HWY 19 N SUITE 150							'
	22_7112104	501(C)(3)	50 000	_	NI / A	NT / Z	RELIEF RESPONSE, GRANTS &
CLEARWATER, FL 33764	23-7113194	DOT(C)(3)	50,000.	U.	N/A	N/A	PROGRAM IMPACT FUNDING

Part II Continuation of Grants and Other	Assistance to Do	mestic Organizations	and Domestic Go	vernments (Sch	edule I (Form 990), Pa	art II.)	
(a) Name and address of organization or government	<b>(b)</b> EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
							ALLOCATIONS,
UNITED COMMUNITY CENTERS, INC.							DESIGNATIONS, DISASTER
DBA RUBONIA COMM CENTER							RELIEF RESPONSE, GRANTS &
BRADENTON, FL 34206	65-0282384	501(C)(3)	50,000.	0.	N/A	N/A	PROGRAM IMPACT FUNDING
SUNCOAST WORKFORCE BOARD INC DBA							ALLOCATIONS,
CAREERSOURCE SUNCOAST - 1112							DESIGNATIONS, DISASTER
MANATEE AVE E - BRADENTON, FL							RELIEF RESPONSE, GRANTS &
34208	59-2334811	501(C)(3)	50,000.	0.	N/A	N/A	PROGRAM IMPACT FUNDING
							ALLOCATIONS,
GOODWILL INDUSTRIES-MANASOTA, INC.							DESIGNATIONS, DISASTER
2705 51ST AVE EAST							RELIEF RESPONSE, GRANTS &
BRADENTON, FL 34203	59-2074391	501(C)(3)	50,000.	0.	N/A	N/A	PROGRAM IMPACT FUNDING
							ALLOCATIONS,
BIG BROTHERS BIG SISTERS - SUN							DESIGNATIONS, DISASTER
COAST/MANATEE - 1000 S. TAMIAMI							RELIEF RESPONSE, GRANTS &
TRAIL, SUITE C - VENICE, FL 34285	59-1361826	501(C)(3)	50,000.	0.	N/A	N/A	PROGRAM IMPACT FUNDING
,			,				ALLOCATIONS,
EARN TO LEARN FL INC.							DESIGNATIONS, DISASTER
27911 CROWN LAKE BLVD SUITE 223							RELIEF RESPONSE, GRANTS &
BONITA SPRINGS, FL 34135	45-2514055	501(C)(3)	50,000.	0.	N/A	N/A	PROGRAM IMPACT FUNDING
			11,111		.,		ALLOCATIONS,
BETH-EL FARMWORKER MINISTRY							DESIGNATIONS, DISASTER
18240 HIGHWAY 301 SOUTH							RELIEF RESPONSE, GRANTS &
WIMAUMA, FL 33598	59-3004876	501(C)(3)	47,885.	0	N/A	N/A	PROGRAM IMPACT FUNDING
HIMIOIMI, II 33330	33 3001070	501(0)(3)	17,003.		11/ 11	11,11	ALLOCATIONS,
CATHOLIC CHARITIES DIOCESE OF							DESIGNATIONS, DISASTER
VENICE - 1000 PINEBROOK RD -							RELIEF RESPONSE, GRANTS &
VENICE - 1000 FINEBROOK RD -	59-2473176	501/0\/3\	46,158.	,	N/A	N/A	PROGRAM IMPACT FUNDING
VENICE, FE 54205	33-24/31/0	501(0)(3)	40,130.	· ·	N/A	N/A	ALLOCATIONS
COAD I FARNING GENERR INC							,
SOAR LEARNING CENTER, INC.							DESIGNATIONS, DISASTER
2731 N.LINKS AVENUE	01 4040000	E01/Q\/2\	45 000	_	NT / 3	NT / 2	RELIEF RESPONSE, GRANTS &
SARASOTA, FL 34234	81-4840233	DOT(C)(3)	45,000.	0.	N/A	N/A	PROGRAM IMPACT FUNDING
HOWEN'S DESCRIPTION OF WATER							ALLOCATIONS,
WOMEN'S RESOURCE CENTER OF MANATEE							DESIGNATIONS, DISASTER
1926 MANATEE AVE W	F0 000155	504 (5) (0)		_	L.,.		RELIEF RESPONSE, GRANTS &
BRADENTON, FL 34205	59-3034653	pu1(C)(3)	42,571.	0.	N/A	N/A	PROGRAM IMPACT FUNDING

Part II Continuation of Grants and Other A	Assistance to Dor	mestic Organizations	and Domestic Go	vernments (Sch	edule I (Form 990), Pa	art II.)	
(a) Name and address of organization or government	<b>(b)</b> EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
EXCHANGE CLUB FAMILY PARTNERSHIP							ALLOCATIONS,
CENTER OF MANATEE - 602 3RD STREET							DESIGNATIONS, DISASTER
EAST, SUITE A - BRADENTON, FL							RELIEF RESPONSE, GRANTS &
34208	65-0374386	501(C)(3)	41,900.	0.	N/A	N/A	PROGRAM IMPACT FUNDING
							ALLOCATIONS,
DAYSTAR LIFE CENTER							DESIGNATIONS, DISASTER
226 6TH ST S							RELIEF RESPONSE, GRANTS &
ST. PETERSBURG, FL 33701	65-0523539	501(C)(3)	39,860.	0.	N/A	N/A	PROGRAM IMPACT FUNDING
							ALLOCATIONS,
ACADEMY PREP CENTER OF TAMPA							DESIGNATIONS, DISASTER
1407 E. COLUMBUS DRIVE							RELIEF RESPONSE, GRANTS &
TAMPA, FL 33605	59-3622978	501(C)(3)	39,583.	0.	N/A	N/A	PROGRAM IMPACT FUNDING
GREATER TAMPA BAY AREA COUNCIL,							ALLOCATIONS,
INC., BOY SCOUTS OF AMERICA -							DESIGNATIONS, DISASTER
LEWIS HILL, III SERVICE CENTER -							RELIEF RESPONSE, GRANTS &
TAMPA, FL 33612	59-0637815	501(C)(3)	39,289.	0.	N/A	N/A	PROGRAM IMPACT FUNDING
UNITED METHODIST COOPERATIVE			·				ALLOCATIONS,
MINISTRIES / SUNCOAST, INC - 12945							DESIGNATIONS, DISASTER
SEMINOLE BLVD, BLDG 2 - LARGO, FL							RELIEF RESPONSE, GRANTS &
33778	59-1623437	501(C)(3)	39,000.	0.	N/A	N/A	PROGRAM IMPACT FUNDING
			,				ALLOCATIONS,
SALVATION ARMY - ST. PETERSBURG							DESIGNATIONS, DISASTER
340 14TH AVE. S.							RELIEF RESPONSE, GRANTS &
ST PETERSBURG, FL 33701	58-0660607	501(C)(3)	39,000.	0.	N/A	N/A	PROGRAM IMPACT FUNDING
HEALTHY START COALITION OF			·				ALLOCATIONS,
HILLSBOROGH COUNTY, INC - 2806 N.							DESIGNATIONS, DISASTER
ARMENIA AVE.STE.100 - TAMPA, FL							RELIEF RESPONSE, GRANTS &
33607	59-3127943	501(C)(3)	37,500.	0.	N/A	N/A	PROGRAM IMPACT FUNDING
			, ,				ALLOCATIONS.
CAPITAL GOOD FUND							DESIGNATIONS, DISASTER
22 A STREET							RELIEF RESPONSE, GRANTS &
PROVIDENCE, RI 02907	80-0348384	501(C)(3)	36,156.	0.	N/A	N/A	PROGRAM IMPACT FUNDING
		, , , ,	1 , , , , , , , , , , ,			-	ALLOCATIONS,
BESS THE BOOK BUS, INC.							DESIGNATIONS, DISASTER
2316 E 3RD AVE							RELIEF RESPONSE, GRANTS &

Part II Continuation of Grants and Other	Assistance to Dor	mestic Organizations	and Domestic Go	vernments (Sch	edule I (Form 990), Pa	art II.)	·
(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
							ALLOCATIONS,
GOLDEN GENERATIONS							DESIGNATIONS, DISASTER
2900 PALLANZA DRIVE S.							RELIEF RESPONSE, GRANTS &
ST. PETERSBURG, FL 33705	23-2624207	501(C)(3)	35,000.	0.	N/A	N/A	PROGRAM IMPACT FUNDING
							ALLOCATIONS,
TAMPA JEWISH FAMILY SERVICES							DESIGNATIONS, DISASTER
13009 COMMUNITY CAMPUS DR STE 114							RELIEF RESPONSE, GRANTS &
TAMPA, FL 33625	59-1549670	501(C)(3)	34,617.	0.	N/A	N/A	PROGRAM IMPACT FUNDING
							ALLOCATIONS,
SALVATION ARMY - BRADENTON CORPS							DESIGNATIONS, DISASTER
1204 14TH ST W							RELIEF RESPONSE, GRANTS &
BRADENTON, FL 34205	58-0660607	501(C)(3)	33,791.	0.	N/A	N/A	PROGRAM IMPACT FUNDING
							ALLOCATIONS,
BOYS & GIRLS CLUBS OF MANATEE							DESIGNATIONS, DISASTER
COUNTY - 1215 MANATEE AVE W STE							RELIEF RESPONSE, GRANTS &
200 - BRADENTON, FL 34205	59-0675141	501(C)(3)	31,603.	0.	N/A	N/A	PROGRAM IMPACT FUNDING
·			· ·				ALLOCATIONS,
ALL FAITHS FOOD BANK							DESIGNATIONS, DISASTER
8171 BLAIKIE CT							RELIEF RESPONSE, GRANTS &
SARASOTA, FL 34240	65-0115814	501(C)(3)	31,291.	0.	N/A	N/A	PROGRAM IMPACT FUNDING
			,				ALLOCATIONS,
MEALS ON WHEELS PLUS OF MANATEE							DESIGNATIONS, DISASTER
811 23RD AVE E							RELIEF RESPONSE, GRANTS &
BRADENTON, FL 34208	59-1420986	501(C)(3)	30,984.	0	N/A	N/A	PROGRAM IMPACT FUNDING
	0, 1120,00		00,2021	•		11, 22	ALLOCATIONS,
THE D.L.RANDALL FOUNDATION, INC.							DESIGNATIONS, DISASTER
1523 72ND ST.EAST							RELIEF RESPONSE, GRANTS &
RUBONIA, FL 34221	47-4988613	501(C)(3)	30,000.	,	N/A	N/A	PROGRAM IMPACT FUNDING
NOBONIII, III 34221	47 4500015	501(0)(3)	30,000.	••	14/ 21	14/21	ALLOCATIONS,
MYAKKA CITY COMMUNITY CENTER							′
							DESIGNATIONS, DISASTER
37010 SINGLETARY RD	59-1050657	501/C\/3\	20 000	_	N/A	N/A	RELIEF RESPONSE, GRANTS & PROGRAM IMPACT FUNDING
MYAKKA CITY, FL 34251	23-102002/	DOT(C)(3)	30,000.	<u> </u>	N/A	N/A	
MILE GUIL DEN'G HOME GOGLERY OF							ALLOCATIONS,
THE CHILDREN'S HOME SOCIETY OF							DESIGNATIONS, DISASTER
FLORIDA - 482 S.KELLER ROAD -	F0 0100433	501 (7) (2)	00.500				RELIEF RESPONSE, GRANTS &
ORLANDO, FL 32810	59-0192430	pnT(G)(3)	29,720.	0.	N/A	N/A	PROGRAM IMPACT FUNDING

(a) Name and address of							
organization or government	<b>(b)</b> EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
							ALLOCATIONS,
DAWNING FAMILY SERVICES							DESIGNATIONS, DISASTER
6718 N. ARMENIA AVE							RELIEF RESPONSE, GRANTS &
TAMPA, FL 33604	59-2655523	501(C)(3)	27,487.	0.	N/A	N/A	PROGRAM IMPACT FUNDING
							ALLOCATIONS,
10091 AMERICAN RED CROSS TAMPA BAY							DESIGNATIONS, DISASTER
CHAPTER - 3310 W MAIN ST - TAMPA,							RELIEF RESPONSE, GRANTS &
FL 33607	53-0196605	501(C)(3)	26,671.	0.	N/A	N/A	PROGRAM IMPACT FUNDING
							ALLOCATIONS,
PINELLAS OPPORTUNITY COUNCIL, INC.							DESIGNATIONS, DISASTER
501 1ST AVE N STE 517							RELIEF RESPONSE, GRANTS &
ST. PETERSBURG, FL 33701	59-1227051	501(C)(3)	25,152.	0.	N/A	N/A	PROGRAM IMPACT FUNDING
							ALLOCATIONS,
STEP UP SUNCOAST, INC.							DESIGNATIONS, DISASTER
6428 PARKLAND DRIVE							RELIEF RESPONSE, GRANTS &
SARASOTA, FL 34243	59-6208766	501(C)(3)	25,000.	0.	N/A	N/A	PROGRAM IMPACT FUNDING
							ALLOCATIONS,
BOOTSTRAP BUSINESS SCHOOL, INC							DESIGNATIONS, DISASTER
33 BROADWAY							RELIEF RESPONSE, GRANTS &
DUNEDIN, FL 34698	83-2586036	501(C)(3)	25,000.	0.	N/A	N/A	PROGRAM IMPACT FUNDING
							ALLOCATIONS,
ACADEMY PREP CENTER OF ST							DESIGNATIONS, DISASTER
PETERSBURG - 2301 22ND AVE S - ST.							RELIEF RESPONSE, GRANTS &
PETERSBURG, FL 33712	59-3623000	501(C)(3)	24,079.	0.	N/A	N/A	PROGRAM IMPACT FUNDING
							ALLOCATIONS,
EARLY CHILDHOOD COUNCIL OF							DESIGNATIONS, DISASTER
HILLSBOROUGH COUNTY - 4210 W BAY							RELIEF RESPONSE, GRANTS &
VILLA AVE - TAMPA, FL 33611	59-2998189	501(C)(3)	22,000.	0.	N/A	N/A	PROGRAM IMPACT FUNDING
·			,				ALLOCATIONS,
NEIGHBORLY CARE NETWORK							DESIGNATIONS, DISASTER
13945 EVERGREEN AVE							   RELIEF RESPONSE, GRANTS &
	59-1218100	501(C)(3)	21,303.	0.	N/A	N/A	PROGRAM IMPACT FUNDING
,			, ,				ALLOCATIONS,
PALMETTO YOUTH CENTER							DESIGNATIONS, DISASTER
501 17TH ST W							RELIEF RESPONSE, GRANTS &
	59-1090377	501(C)(3)	21,063.	0.	N/A	N/A	PROGRAM IMPACT FUNDING

Part II Continuation of Grants and Other	Assistance to Dor	nestic Organizations	and Domestic Go	vernments (Sch	edule I (Form 990), Pa	rt II.)	
(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
							ALLOCATIONS,
MOTHERS HELPING MOTHERS							DESIGNATIONS, DISASTER
5933 N.WASHINGTON BLVD							RELIEF RESPONSE, GRANTS &
SARASOTA, FL 34243	65-0416462	501(C)(3)	20,500.	0.	N/A	N/A	PROGRAM IMPACT FUNDING
							ALLOCATIONS,
COMMUNITY FOUNDATION OF TAMPA BAY,							DESIGNATIONS, DISASTER
INC 4300 W CYPRESS ST STE 700 -							RELIEF RESPONSE, GRANTS &
TAMPA, FL 33607	59-3001853	501(C)(3)	20,110.	0.	N/A	N/A	PROGRAM IMPACT FUNDING
							ALLOCATIONS,
PROJECT LIGHT OF MANATEE, INC.							DESIGNATIONS, DISASTER
1104 14TH STREET WEST							RELIEF RESPONSE, GRANTS &
BRADENTON, FL 34205	65-0490652	501(C)(3)	20,000.	0.	N/A	N/A	PROGRAM IMPACT FUNDING
EARLY LEARNING COALITION OF							ALLOCATIONS,
FLORIDA'S HEARTLAND, INC 2886							DESIGNATIONS, DISASTER
TAMIAMI TRAIL STE 1 - PORT							RELIEF RESPONSE, GRANTS &
CHARLOTTE, FL 33952	64-1047991	501(C)(3)	20,000.	0.	N/A	N/A	PROGRAM IMPACT FUNDING
							ALLOCATIONS,
UNITED WAY OF THE MID-SOUTH							DESIGNATIONS, DISASTER
1005 TILLMAN ST							RELIEF RESPONSE, GRANTS &
MEMPHIS, TN 38112	56-1010742	501(C)(3)	19,500.	0.	N/A	N/A	PROGRAM IMPACT FUNDING
			,				ALLOCATIONS,
TAMPA BAY NETWORK TO END HUNGER							DESIGNATIONS, DISASTER
4532 W KENNEDY BLVD							RELIEF RESPONSE, GRANTS &
TAMPA, FL 33609	36-4758155	501(C)(3)	19,202.	0.	N/A	N/A	PROGRAM IMPACT FUNDING
•			,				ALLOCATIONS,
COMMUNITY ACTION STOPS ABUSE, INC.							DESIGNATIONS, DISASTER
(CASA) - 1011 1ST AVE N - ST.						1	RELIEF RESPONSE, GRANTS &
PETERSBURG FL 33701	59-2114359	501(C)(3)	18,200.	0.	N/A	N/A	PROGRAM IMPACT FUNDING
			, ,	-			ALLOCATIONS,
THE SPRING OF TAMPA BAY, INC						1	DESIGNATIONS, DISASTER
211 N WILLOW AVE							RELIEF RESPONSE, GRANTS &
TAMPA, FL 33606	59-1777135	501(C)(3)	18,125.	0.	N/A	N/A	PROGRAM IMPACT FUNDING
		, ,	1,	•••		+	ALLOCATIONS,
SALVATION ARMY - TAMPA AREA							DESIGNATIONS, DISASTER
COMMAND - 1603 N FLORIDA AVE -							RELIEF RESPONSE, GRANTS &
TAMPA, FL 33602	58-0660607	501(C)(3)	17,495.	0	N/A	N/A	PROGRAM IMPACT FUNDING
	1 22 200007		1 1,155.	<u>·</u>	F:,	Γ', **	

Part II Continuation of Grants and Other Assistance to Domestic Organizations and Domestic Governments (Schedule I (Form 990), Part II.)										
(a) Name and address of organization or government	<b>(b)</b> EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance			
HEALTHY START COALITION OF							ALLOCATIONS,			
PINELLAS, INC 4000 GETAWAY							DESIGNATIONS, DISASTER			
CENTRE BLVD STE 200 - PINELLAS							RELIEF RESPONSE, GRANTS &			
PARK, FL 33782	59-3109517	501(C)(3)	16,250.	0.	N/A	N/A	PROGRAM IMPACT FUNDING			
							ALLOCATIONS,			
GIRL SCOUTS WEST CENTRAL FLORIDA							DESIGNATIONS, DISASTER			
COUNCIL - 4610 EISENHOWER BLVD -							RELIEF RESPONSE, GRANTS &			
TAMPA, FL 33634	59-0624454	501(C)(3)	15,751.	0.	N/A	N/A	PROGRAM IMPACT FUNDING			
							ALLOCATIONS,			
YMCA OF GREATER ST. PETERSBURG							DESIGNATIONS, DISASTER			
600 1ST AVE N STE 201							RELIEF RESPONSE, GRANTS &			
ST. PETERSBURG, FL 33701	59-0624468	501(C)(3)	14,779.	0.	N/A	N/A	PROGRAM IMPACT FUNDING			
							ALLOCATIONS,			
RISE TAMPA							DESIGNATIONS, DISASTER			
411 N FRANKLIN ST							RELIEF RESPONSE, GRANTS &			
TAMPA, FL 33602	46-5291016	501(C)(3)	14,752.	0.	N/A	N/A	PROGRAM IMPACT FUNDING			
							ALLOCATIONS,			
TAMPA POLICE MEMORIAL FUND							DESIGNATIONS, DISASTER			
COMMITTEE, INC 411 N FRANKLIN							RELIEF RESPONSE, GRANTS &			
ST - TAMPA, FL 33602	59-3397263	501(C)(3)	14,468.	0.	N/A	N/A	PROGRAM IMPACT FUNDING			
							ALLOCATIONS,			
TAMPA LIGHTHOUSE FOR THE BLIND							DESIGNATIONS, DISASTER			
1106 W PLATT ST							RELIEF RESPONSE, GRANTS &			
TAMPA, FL 33606	59-0637876	501(C)(3)	14,263.	0.	N/A	N/A	PROGRAM IMPACT FUNDING			
							ALLOCATIONS,			
CHILDREN'S HOME SOCIETY OF FLORIDA							DESIGNATIONS, DISASTER			
GULF COAST DIVISION - 1515							RELIEF RESPONSE, GRANTS &			
MICHELIN CT - LUTZ, FL 33549	59-0192430	501(C)(3)	14,027.	0.	N/A	N/A	PROGRAM IMPACT FUNDING			
							ALLOCATIONS,			
EARLY LEARNING COALITION OF							DESIGNATIONS, DISASTER			
PINELLAS COUNTY - 2536 COUNTRYSIDE							RELIEF RESPONSE, GRANTS &			
BVD., #500 - CLEARWATER, FL 33763	53-3726679	501(C)(3)	13,769.	0.	N/A	N/A	PROGRAM IMPACT FUNDING			
							ALLOCATIONS,			
ARTZ 4 LIFE ACADEMY							DESIGNATIONS, DISASTER			
1751 KINGS HIGHWAY							RELIEF RESPONSE, GRANTS &			
CLEARWATER, FL 33755	59-3483799	501(C)(3)	13,333.	0.	N/A	N/A	PROGRAM IMPACT FUNDING			

Part II Continuation of Grants and Other Assistance to Domestic Organizations and Domestic Governments (Schedule I (Form 990), Part II.)										
(a) Name and address of organization or government	<b>(b)</b> EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance			
							ALLOCATIONS,			
UNITED WAY OF PASCO COUNTY							DESIGNATIONS, DISASTER			
17230 CAMELOT CT							RELIEF RESPONSE, GRANTS &			
LAND O' LAKES, FL 34638	59-2193178	501(C)(3)	12,577.	0.	N/A	N/A	PROGRAM IMPACT FUNDING			
NONPROFIT LEADERSHIP CENTER OF							ALLOCATIONS,			
TAMPA BAY - 1408 N WESTSHORE							DESIGNATIONS, DISASTER			
BOULEVARD, SUITE 140 - TAMPA, FL							RELIEF RESPONSE, GRANTS &			
33607	59-3671047	501(C)(3)	12,500.	0.	N/A	N/A	PROGRAM IMPACT FUNDING			
							ALLOCATIONS,			
THE CENTRE FOR WOMEN, INC							DESIGNATIONS, DISASTER			
305 S HYDE PARK AVE							RELIEF RESPONSE, GRANTS &			
TAMPA, FL 33606	59-1787902	501(C)(3)	12,120.	0.	N/A	N/A	PROGRAM IMPACT FUNDING			
							ALLOCATIONS,			
PARC							DESIGNATIONS, DISASTER			
3190 TYRONE BLVD N							RELIEF RESPONSE, GRANTS &			
ST. PETERSBURG, FL 33710	59-0791038	501(C)(3)	10,689.	0.	N/A	N/A	PROGRAM IMPACT FUNDING			
·							ALLOCATIONS,			
SCHOOL DISTRICT OF MANATEE							DESIGNATIONS, DISASTER			
15 MANATEE AVE W							RELIEF RESPONSE, GRANTS &			
BRADENTON, FL 34205	59-6000728	501(C)(3)	10,667.	0.	N/A	N/A	PROGRAM IMPACT FUNDING			
			,				ALLOCATIONS,			
PROJECT PROSPER							DESIGNATIONS, DISASTER			
13575 58TH ST N							RELIEF RESPONSE, GRANTS &			
CLEARWATER, FL 33760	45-0491407	501(C)(3)	10,440.	0.	N/A	N/A	PROGRAM IMPACT FUNDING			
			,				ALLOCATIONS.			
UNIDOSNOW, INC.							DESIGNATIONS, DISASTER			
1750 17TH ST BLDG D						1	RELIEF RESPONSE, GRANTS &			
SARASOTA FL 34234	27-4102169	501(C)(3)	10,132.	0.	N/A		PROGRAM IMPACT FUNDING			
						+	ALLOCATIONS,			
HEALTHY START COALITION OF						1	DESIGNATIONS, DISASTER			
PASCO, INC - P.O BOX 1527 - NEW							RELIEF RESPONSE, GRANTS &			
PORT RICHEY, FL 34656	59-3155525	501(C)(3)	10,000.	0	N/A	N/A	PROGRAM IMPACT FUNDING			
2011 1101111, 111 01000	33 3133323	552(5)(5)	10,000.	0.		+	ALLOCATIONS,			
FLORIDA CENTER FOR EARLY CHILDHOOD						1	DESIGNATIONS, DISASTER			
4620 17TH ST							RELIEF RESPONSE, GRANTS &			
SARASOTA, FL 34235	59-1947024	501(C)(3)	9,982.	0	N/A	N/A	PROGRAM IMPACT FUNDING			
DIMINOTA, FE 34233	33 134/024	501(0)(3)	3,302.	υ.	Μ/ Δ	μ/ Δ	L KOOKAM IMPACT FUNDING			

(a) Name and address of organization or government	<b>(b)</b> EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
							ALLOCATIONS,
UNITED WAY OF TARRANT COUNTY							DESIGNATIONS, DISASTER
1500 N MAIN ST SUITE 200							RELIEF RESPONSE, GRANTS
FORT WORTH, TX 76164	75-0858360	501(C)(3)	9,500.	0.	N/A	N/A	PROGRAM IMPACT FUNDING
							ALLOCATIONS,
UNITED WAY OF SOUTHWEST LOUISIANA,							DESIGNATIONS, DISASTER
INC 815 RYAN ST - LAKE CHARLES,							RELIEF RESPONSE, GRANTS
LA 70601	72-0456901	501(C)(3)	9,500.	0.	N/A	N/A	PROGRAM IMPACT FUNDING
							ALLOCATIONS,
SCHOOL DISTRICT OF DESOTO COUNTY							DESIGNATIONS, DISASTER
530 LASOLONA AVENUE							RELIEF RESPONSE, GRANTS
ARCADIA, FL 34266	59-6000580	501(C)(3)	8,000.	0.	N/A	N/A	PROGRAM IMPACT FUNDING
							ALLOCATIONS,
HILLSBOROUGH COUNTY FIRE RESCUE							DESIGNATIONS, DISASTER
FOUNDATION - 9450 E COLUMBUS DR -							RELIEF RESPONSE, GRANTS
TAMPA, FL 33619	46-3310942	501(C)(3)	7,733.	0.	N/A	N/A	PROGRAM IMPACT FUNDING
							ALLOCATIONS,
PINELLAS SHERIFF'S POLICE ATHLETIC							DESIGNATIONS, DISASTER
LEAGUE, INC - 3755 46TH AVE N -							RELIEF RESPONSE, GRANTS
ST. PETERSBURG, FL 33714	59-3760782	501(C)(3)	7,491.	0.	N/A	N/A	PROGRAM IMPACT FUNDING
·							ALLOCATIONS,
HILLSBOROUGH COUNTY PUBLIC SCHOOLS							DESIGNATIONS, DISASTER
901 E KENNEDY BLVD							RELIEF RESPONSE, GRANTS
TAMPA, FL 33602	59-6000660	501(C)(3)	6,933.	0.	N/A	N/A	PROGRAM IMPACT FUNDING
·			,				ALLOCATIONS,
TAMPA FIREFIGHTERS CHARITY FUND,							DESIGNATIONS, DISASTER
INC 3116 N BOULEVARD - TAMPA,							RELIEF RESPONSE, GRANTS
FL 33603	55-0842602	501(C)(3)	6,674.	0.	N/A	N/A	PROGRAM IMPACT FUNDING
			,				ALLOCATIONS.
AMERICAN CANCER SOCIETY - TAMPA							DESIGNATIONS, DISASTER
3709 W JETTON AVE							RELIEF RESPONSE, GRANTS
TAMPA, FL 33629	13-1788491	501(C)(3)	6,374.	0.	N/A	N/A	PROGRAM IMPACT FUNDING
, ===		, ,	1,2.2.				ALLOCATIONS,
HILLSBOROUGH COUNTY FIREFIGHTER							DESIGNATIONS, DISASTER
CHARITIES, INC 5425 N 59TH ST -							RELIEF RESPONSE, GRANTS
TAMPA, FL 33610	03-0390529	501(C)(3)	5,976.	n	N/A	N/A	PROGRAM IMPACT FUNDING

Part II Continuation of Grants and Other Assistance to Domestic Organizations and Domestic Governments (Schedule I (Form 990), Part II.)										
(a) Name and address of organization or government	<b>(b)</b> EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance			
HOPE FAMILY SERVICES 1201 8TH AVE W BRADENTON, FL 34205	59-1970241	501(C)(3)	5,908.	0.	N/A	N/A	ALLOCATIONS, DESIGNATIONS, DISASTER RELIEF RESPONSE, GRANTS & PROGRAM IMPACT FUNDING			
BENTY PO BOX 1299 IRMO, SC 29063	27-5198009	501(C)(3)	5,580.	0.	N/A	N/A	ALLOCATIONS, DESIGNATIONS, DISASTER RELIEF RESPONSE, GRANTS & PROGRAM IMPACT FUNDING			
TAMPA FIREFIGHTERS MUSEUM 720 ZACK ST TAMPA, FL 33602	59-3467403	501(C)(3)	5,071.	0.	N/A	N/A	ALLOCATIONS, DESIGNATIONS, DISASTER RELIEF RESPONSE, GRANTS & PROGRAM IMPACT FUNDING			
HILLSBOROUGH EDUCATION FOUNDATION 2306 N HOWARD AVE TAMPA, FL 33607	59-2883361	501(C)(3)	5,019.	0.	N/A	N/A	ALLOCATIONS, DESIGNATIONS, DISASTER RELIEF RESPONSE, GRANTS & PROGRAM IMPACT FUNDING			
-										

(a) Type of grant or assistance	(b) Number of recipients	(c) Amount of cash grant	(d) Amount of non- cash assistance	(e) Method of valuation (book, FMV, appraisal, other)	(f) Description of noncash assistance
INDIVIDUAL SAVINGS ACCOUNT (IDA) PROGRAM MATCHES	6	20,500.	0.	N/A	N/A
TRAINING PROGRAM TUITION (GED, CNA, CPR/AED, ETC.)	36	48,000.	0.	N/A	N/A
Part IV Supplemental Information. Provide the information red	quired in Part I, lin	e 2; Part III, column	(b); and any other ac	dditional information.	
PART I, LINE 2:					
MONITORING POLICIES FOR ALLOCATED	GRANT FUN	DING:			
ALL ORGANIZATIONS RECEIVING GRANT	FUNDING H	AVE PASSED	AN INITIA	L	
APPLICATION PROCESS THAT DEMANDS Q	UALIFICAT	'ION BASED	ON QUALITY	AND	
ACCOUNTABILITY FOR ALL ASPECTS OF	THE ORGAN	IZATION (G	GOVERNANCE,	FISCAL,	
PERSONNEL MANAGEMENT, AND PROGRAMS					
APPLY ANNUALLY (OR ON A TIMELINE D					
SPECIFIC PROGRAMS ADDRESSING CRITI			-		
ARE REVIEWED BY TEAMS OF STAFF AND					
THE THAT HAD DI TEMBO OF STALL WIND	A OTOM T TO	TA THE	THITHIT	7777 A T 77 AA	

Part IV Supplemental Information
PROCESS. RECOMMENDATIONS FROM THESE TEAMS GO TO THE COMMUNITY AND
PARTNERSHIP DEVELOPMENT COMMITTEE FOR APPROVAL BEFORE GOING TO THE BOARD
FOR FINAL APPROVAL.
PROGRAM GRANT CRITERIA INCLUDES:
ALIGNMENT WITH UNITED WAY'S IMPACT AGENDA, PROGRAM PERFORMANCE, AND NEED OR
AVAILABILITY OF FUNDS FROM OTHER SOURCES. QUALIFYING FOR FUNDING AS AN
AGENCY DOES NOT GUARANTEE FUNDING FOR PROGRAM APPLICATIONS. GRANT
PERFORMANCE IS REVIEWED EVERY 6 MONTHS OR AS DETERMINED NECESSARY BY STAFF
AND VOLUNTEERS.

Schedule I (Form 990)

## SCHEDULE J (Form 990)

**Compensation Information** 

For certain Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

➤ Complete if the organization answered "Yes" on Form 990, Part IV, line 23.

➤ Attach to Form 990.

QUQU
Open to Public

OMB No. 1545-0047

Inspection

Department of the Treasury
Internal Revenue Service

Name of the organization

Part I Questions Regarding Compensation

► Go to www.irs.gov/Form990 for instructions and the latest information.

UNITED WAY SUNCOAST, INC.

 $Employer\ identification\ number \\ 59-3725701$ 

	·		Yes	No
1a	Check the appropriate box(es) if the organization provided any of the following to or for a person listed on Form 990,			
	Part VII, Section A, line 1a. Complete Part III to provide any relevant information regarding these items.			
	First-class or charter travel Housing allowance or residence for personal use			
	Travel for companions Payments for business use of personal residence			
	Tax indemnification and gross-up payments  Health or social club dues or initiation fees			
	Discretionary spending account Personal services (such as maid, chauffeur, chef)			
b	If any of the boxes on line 1a are checked, did the organization follow a written policy regarding payment or			
	reimbursement or provision of all of the expenses described above? If "No," complete Part III to explain	1b		
2	Did the organization require substantiation prior to reimbursing or allowing expenses incurred by all directors,			
	trustees, and officers, including the CEO/Executive Director, regarding the items checked on line 1a?	2		
3	Indicate which, if any, of the following the organization used to establish the compensation of the organization's			
	CEO/Executive Director. Check all that apply. Do not check any boxes for methods used by a related organization to			
	establish compensation of the CEO/Executive Director, but explain in Part III.			
	X Compensation committee Written employment contract			
	X Independent compensation consultant X Compensation survey or study			
	Form 990 of other organizations  X Approval by the board or compensation committee			
4	During the year, did any person listed on Form 990, Part VII, Section A, line 1a, with respect to the filing			
	organization or a related organization:			
а	Receive a severance payment or change-of-control payment?	4a		_X_
b	Participate in or receive payment from a supplemental nonqualified retirement plan?	4b		Х Х Х
С	Participate in or receive payment from an equity-based compensation arrangement?	4c		_X_
	If "Yes" to any of lines 4a-c, list the persons and provide the applicable amounts for each item in Part III.			
	Only section 501(c)(3), 501(c)(4), and 501(c)(29) organizations must complete lines 5-9.			
5	For persons listed on Form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensation			
	contingent on the revenues of:			
а	The organization?	5a		<u>X</u>
b	Any related organization?	5b		X
	If "Yes" on line 5a or 5b, describe in Part III.			
6	For persons listed on Form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensation			
	contingent on the net earnings of:			77
а	The organization?	6a		_ <u>X</u> _
b	Any related organization?	6b		X
	If "Yes" on line 6a or 6b, describe in Part III.			
7	For persons listed on Form 990, Part VII, Section A, line 1a, did the organization provide any nonfixed payments			37
_	not described on lines 5 and 6? If "Yes," describe in Part III	7		X
8	Were any amounts reported on Form 990, Part VII, paid or accrued pursuant to a contract that was subject to the			37
_	initial contract exception described in Regulations section 53.4958-4(a)(3)? If "Yes," describe in Part III	8		X
9	If "Yes" on line 8, did the organization also follow the rebuttable presumption procedure described in			
	Regulations section 53.4958-6(c)?	9		

LHA For Paperwork Reduction Act Notice, see the Instructions for Form 990.

Schedule J (Form 990) 2020

Part II Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees. Use duplicate copies if additional space is needed.

For each individual whose compensation must be reported on Schedule J, report compensation from the organization on row (i) and from related organizations, described in the instructions, on row (ii). Do not list any individuals that aren't listed on Form 990, Part VII.

Note: The sum of columns (B)(i)-(iii) for each listed individual must equal the total amount of Form 990, Part VII, Section A, line 1a, applicable column (D) and (E) amounts for that individual.

(A) Name and Title		(B) Breakdown of W-2 and/or 1099-MISC compensation			(C) Retirement and other deferred	(D) Nontaxable benefits	(E) Total of columns (F) Compens		
		(i) Base compensation	(ii) Bonus & incentive compensation	(iii) Other reportable compensation	compensation	Denemis	(B)(i)-(D)	in column (B) reported as deferred on prior Form 990	
(1) JESSICA MUROFF	(i)	192,527.	0.	13,284.	0.	7,345.	213,156.	0.	
PRESIDENT & CEO	(ii)	0.	0.	0.	0.	0.	0.	0.	
(2) TIMOTHY DUTTON	(i)	151,097.	0.	1,558.	6,000.	11,485.	170,140.	0.	
CEO UNITE PINELLAS	(ii)	0.	0.	0.	0.	0.	0.	0.	
(3) EMERY IVERY	(i)	152,154.	0.	2,648.	5,812.	7,258.	167,872.	0.	
CHIEF IMPACT OFFICER	(ii)	0.	0.	0.	0.	0.	0.	0.	
	(i)								
	(ii)								
	(i)								
	(ii)								
	(i)								
	(ii)								
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	(i)								
	(ii)								
	(i)								
	(ii)								
	(i)								
	(ii)								

Part III   Supplemental Information
Provide the information, explanation, or descriptions required for Part I, lines 1a, 1b, 3, 4a, 4b, 4c, 5a, 5b, 6a, 6b, 7, and 8, and for Part II. Also complete this part for any additional information.

### **SCHEDULE M** (Form 990)

**Noncash Contributions** 

OMB No. 1545-0047

Open to Public Inspection

Department of the Treasury Internal Revenue Service

▶ Complete if the organizations answered "Yes" on Form 990, Part IV, lines 29 or 30.

Attach to Form 990.

► Go to www.irs.gov/Form990 for instructions and the latest information.

Name of the organization UNITED WAY SUNCOAST, INC. Employer identification number 59-3725701

Pai	rt I Types of Property						
		(a)	<b>(b)</b> Number of	(c) Noncash contribution	(d)		
		Check if applicable	contributions or	amounts reported on	Method of de noncash contribu	•	is.
		аррпоавто	items contributed	Form 990, Part VIII, line 1g			
1	Art - Works of art						
2	Art - Historical treasures						
3	Art - Fractional interests						
4	Books and publications						
5	Clothing and household goods						
6	Cars and other vehicles						
7	Boats and planes						
8	Intellectual property						
9	Securities - Publicly traded	X	40	307,010.	STOCK QUOTE		
10	Securities - Closely held stock						
11	Securities - Partnership, LLC, or						
	trust interests						
12	Securities - Miscellaneous				<del> </del>		
13	Qualified conservation contribution -						
	Historic structures				<del>                                     </del>		
14	Qualified conservation contribution - Other				<del> </del>		
15	Real estate - Residential						
16	Real estate - Commercial						
17	Real estate - Other						
18 19	Collectibles						
20	Food inventory  Drugs and medical supplies						
21	Taxidermy						
22	Historical artifacts						
23	Scientific specimens						
24	Archeological artifacts						
25	Other						
26	Other ()						
27	Other ()						
28	Other ( )						
29	Number of Forms 8283 received by the organiz	ation during	the tax year for co	ontributions			
	for which the organization completed Form 828	33, Part V, D	onee Acknowledg	ement <b>29</b>		0	
						Yes	No
30a	During the year, did the organization receive by	contributio	n any property rep	orted in Part I, lines 1 throug	jh 28, that it		
	must hold for at least three years from the date	of the initia	l contribution, and	which isn't required to be us	sed for		
	exempt purposes for the entire holding period?					30a	X
b	If "Yes," describe the arrangement in Part II.						
31	Does the organization have a gift acceptance p	olicy that re	equires the review of	of any nonstandard contribut	tions?	31 X	
32a	Does the organization hire or use third parties of	or related or	ganizations to solid	cit, process, or sell noncash			
	contributions?					32a	X
b	If "Yes," describe in Part II.						
33	If the organization didn't report an amount in co	olumn (c) fo	r a type of property	for which column (a) is chec	cked,		
	describe in Part II.						

LHA For Paperwork Reduction Act Notice, see the Instructions for Form 990. Schedule M (Form 990) 2020

#### SCHEDULE O

Internal Revenue Service

(Form 990 or 990-EZ)

Department of the Treasury

# Supplemental Information to Form 990 or 990-EZ

Complete to provide information for responses to specific questions on Form 990 or 990-EZ or to provide any additional information.

Attach to Form 990 or 990-EZ.

Go to www.irs.gov/Form990 for the latest information.

2020 Open to Public Inspection

OMB No. 1545-0047

Name of the organization

UNITED WAY SUNCOAST, INC.

Employer identification number 59-3725701

FORM 990, PART III, LINE 1, DESCRIPTION OF ORGANIZATION MISSION: UNITED WAY SUNCOAST SEVERS THE CONSTRAINTS THAT PREVENT FAMILIES FROM THRIVING. WE DISMANTLE THE BARRIERS TO HUMAN PROSPERITY, UNITING OUR COMMUNITY ALONG THE WAY. WHEN WE PROVIDE PATHWAYS TO EARLY LEARNING, FINANCIAL STABILITY AND YOUTH SUCCESS, WE LIFT UP FAMILIES AS THEY CULTIVATE A FUTURE BEYOND THE CIRCUMSTANTIAL CONSTRAINTS PUT ON THEM. PROVIDE CHOICES. WE PROVIDE OPPORTUNITIES. WE CREATE SPACE FOR FAMILIES TO GROW WITHOUT LIMITATIONS, ELEVATING COMMUNITIES BY BUILDING FUTURE WITH EQUITY FOR ALL. WE ARE PROUD TO SERVE THE PEOPLE OF DESOTO, HILLSBOROUGH, MANATEE, PINELLAS AND SARASOTA COUNTIES BY OPERATING AND FUNDING SERVICES AND PROGRAMS TO HELP OUR COMMUNITY HAVE THE FREEDOM TO RISE.

FORM 990, PART III, LINE 3, CHANGES IN PROGRAM SERVICES:

UNITE PINELLAS DISCONTINUED IN APRIL 2021. SEE PROGRAM DESCRIPTION ON

SCHEDULE O IN RESPONSE TO FORM 990, PART III, LINE 4D.

FORM 990, PART III, LINE 4A, PROGRAM SERVICE ACCOMPLISHMENTS:

STRATEGIES INCLUDE IMPROVING THE QUALITY OF EARLY CARE AND EDUCATION,

HELPING FAMILIES ACQUIRE APPROPRIATE KNOWLEDGE OF AND/OR ENGAGEMENT IN

THEIR CHILD'S DEVELOPMENT, PROVIDING ACCESS TO BOOKS FOR CHILDREN,

QUALITY OUT-OF-SCHOOL TIME OPPORTUNITIES THAT REINFORCE LEARNING, AND

IMPROVING ABSENTEEISM AND TARDINESS IN TARGETED SCHOOLS AND

NEIGHBORHOODS, MENTORING AND TUTORING, AND REDUCING BARRIERS TO

LEARNING DUE TO DENTAL, VISION, ASTHMA AND NUTRITION ISSUES.

LHA For Paperwork Reduction Act Notice, see the Instructions for Form 990 or 990-EZ.

Schedule O (Form 990 or 990-EZ) 2020

Name of the organization

**Employer identification number** 

THROUGH OUR INVESTMENT OF \$2.72 MILLION, LOCAL CHILDREN RECEIVED

SUPPORT FROM UNITED WAY TO IMPROVE THEIR EDUCATIONAL OPPORTUNITIES. WE

PROVIDED 3,035 BOOKS FOR THE CHILDREN IN SUMMER PROGRAMMING. 78%

MAINTAINED OR INCREASED THEIR READING LEVEL. IN ADDITION TO

AGENCY-BASED PROGRAMS, UNITED WAY SUNCOAST DIRECTLY MANAGES SPECIFIC

PROGRAMS FOCUSED ON EARLY LEARNING TO HELP CHILDREN IN THE SUNCOAST

REGION SUCCEED.

SUMMER CARE: IN ORDER TO PREVENT LEARNING LOSS OVER THE SUMMER, UNITED

WAY SUNCOAST BUDGETS \$450,000 IN SCHOLARSHIPS FOR LOW-INCOME CHILDREN

TO ATTEND FREE, FULL-TIME, HIGH-QUALITY SUMMER PROGRAMS. ADULT FAMILY

MEMBERS OF CHILDREN RECEIVING SCHOLARSHIPS ATTEND EDUCATIONAL WORKSHOPS

TO HELP BUILD MORE FINANCIALLY SECURE HOUSEHOLDS. ALL CHILDREN AT THE

SUMMER CARE SITES RECEIVE A SUMMER BRIDGE BOOK AND SPEND A MINIMUM OF

30 MINUTES WORKING ON THE CURRICULUM DAILY, WITH SOME STRUGGLING

READERS GETTING ADDITIONAL TUTORING SUPPORT. DURING THE SUMMER OF 2021,

608 CHILDREN RECEIVED SCHOLARSHIPS.

READING ALL-STARS: READING ALL-STARS IS AN ACADEMIC MENTORING AND

TUTORING PROGRAM FOR CHILDREN IN GRADES K-5. THE PROGRAM FOCUSES ON

HELPING STRUGGLING READERS EXCEL, TO FOSTER AN APPRECIATION FOR READING

IN CHILDREN, AND TO BUILD LITERACY SKILLS. THROUGH READING ALL-STARS,

VOLUNTEER READING COACHES DIRECTLY IMPACT CHILDREN'S ACADEMIC SUCCESS

BY SPENDING 30 MINUTES EACH WEEK VIRTUALLY READING WITH STUDENTS WHO

NEED HELP THE MOST, MAKING SURE THEY HAVE THE BEST CHANCE FOR SUCCESS.

IN FISCAL 2021, OUR COMBINED READING ALL-STARS PROGRAM IN HILLSBOROUGH

AND PINELLAS COUNTIES COLLECTIVELY HAD 63 VOLUNTEERS, SERVED 78

CHILDREN, AND GAVE 228 TAKE-HOME BOOKS.

032212 11-20-20

Name of the organization
UNITED WAY SUNCOAST, INC.

Employer identification number
59-3725701

MYON: THE MYON PARTNERSHIP PROVIDES ALL CHILDREN FROM BIRTH THROUGH

EIGHTH GRADE IN HILLSBOROUGH AND PINELLAS COUNTIES WITH ACCESS TO MORE

THAN 8,500 E-BOOKS. THE GOAL OF THE MYON PARTNERSHIP IS TO PROVIDE EACH

CHILD IN OUR COMMUNITY WITH EQUITABLE ACCESS TO THE LARGEST COLLECTION

OF ENHANCED DIGITAL BOOKS TO ENCOURAGE READING, INCREASE LITERACY

RATES, AND PROMOTE LITERACY THROUGHOUT THE REGION. IN FISCAL 2021,

HILLSBOROUGH COUNTY STUDENTS BROWSED 5,291,143 BOOKS AND READ 1,363,241

BOOKS. PINELLAS COUNTY SAW STUDENTS BROWSE 1,970,620 BOOKS AND READ

640,417 BOOKS.

QUALITY CHILDCARE INITIATIVE: UNITED WAY SUNCOAST OFFICIALLY LAUNCHED

ITS QUALITY CHILDCARE INITIATIVE AT MRS. B'S IN ARCADIA. IN

COLLABORATION WITH LOCAL EARLY LEARNING COALITIONS, UNITED WAY SUNCOAST

SUPPORTS THE KEY QUALITY COMPONENTS OF CHILDCARE AT SELECTED EARLY

CHILDCARE CENTERS IN SARASOTA, DESOTO, AND MANATEE COUNTY. IT SEEKS TO

ENHANCE THE LEARNING ENVIRONMENTS OF EARLY LEARNING CENTERS, ESTABLISH

AN EXPERIENCED AND STABLE WORKFORCE, CREATE CONSISTENT FAMILY

ENGAGEMENT AND REFERRALS AND ADVOCATE.

READING ROOMS: IN MANATEE COUNTY, TWO READING ROOMS HAVE BEEN

ESTABLISHED TO BRING EARLY EDUCATION RESOURCES AND PROGRAMS TO WHERE

THE MOST VULNERABLE CHILDREN AND FAMILIES LIVE: COMMUNITY SUPPORTED

HOUSING NEIGHBORHOODS. THE INITIATIVE IS DESIGNED TO ELIMINATE THE

BARRIERS TO QUALITY EDUCATION, WHILE PROVIDING A PLATFORM TO FINANCIAL

STABILITY RESOURCES FOR FAMILIES.

CAMPAIGN FOR GRADE-LEVEL READING: UNITED WAY IS THE LEAD AGENCY FOR THE

Name of the organization

**Employer identification number** 

UNITED WAY SUNCOAST, INC. 59-3725701

SUNCOAST CAMPAIGN FOR GRADE-LEVEL READING IN DESOTO AND MANATEE

COUNTIES, WHERE THROUGH PARTNERSHIPS WITH THE SCHOOL DISTRICTS,

COMMUNITY FOUNDATIONS, COUNTY GOVERNMENT, EARLY LEARNING COALITIONS AND

OTHER STRATEGIC COMMUNITY PARTNERS, THE COMMUNITY COMES TOGETHER TO

IMPROVE READING RATES. THE BIG PLAN IN MANATEE COUNTY CONTINUED ITS

FOCUS ON 10 NEIGHBORHOOD SCHOOLS WITH A GOAL OF DOUBLING THE NUMBER OF

THIRD GRADERS READING ON LEVEL BY 2026. WE EXPANDED THE EFFORT BY

FUNDING FIVE PARAPROFESSIONALS FOR THE SCHOOL DISTRICT. IN DESOTO

COUNTY, A COMMUNITY COALITION SEEKS TO IMPROVE READING RATES BY

EXPLORING AND REMOVING SYSTEMIC BARRIERS TO ACCESS AND EQUITY IN EARLY

EDUCATION.

FORM 990, PART III, LINE 4B, PROGRAM SERVICE ACCOMPLISHMENTS:

VOLUNTEER SUPPORT: VOLUNTEERS SUPPORT MUCH OF THE WORK THAT IS DONE

BOTH INTERNALLY AT UNITED WAY AS WELL AS EXTERNALLY THROUGH OUR VARIOUS

PROGRAMS AND PARTNERS. IN FISCAL 2021, UNITED WAY SUNCOAST LED 3,663

VOLUNTEERS TO DEVOTE 38,022 HOURS TO 48 DIFFERENT ORGANIZATIONS IN OUR

FIVE-COUNTY REGION. THIS INCLUDES A SUCCESSFUL WEEK OF CARING EFFORT IN

APRIL THAT SAW 426 VOLUNTEERS AND COMPLETED 71 PROJECTS FOR 33

NONPROFIT ORGANIZATIONS. THE 1,286 HOURS THEY DEVOTED DURING WEEK OF

CARING HELD A VALUE OF \$36,702. FOR THE YEAR, THE WORK TRANSLATES TO

\$1,085,109 OF VOLUNTEER SUPPORT DELIVERED BACK INTO OUR COMMUNITY. WE

ALSO WITNESSED A 56% INCREASE IN THE AVERAGE NUMBER OF HOURS SERVED PER

VOLUNTEER.

FORM 990, PART III, LINE 4C, PROGRAM SERVICE ACCOMPLISHMENTS:

UNITED WAY SUNCOAST FINANCIAL STABILITY STRATEGIES INCLUDE: INCREASE

ENROLLMENT IN AND COMPLETION OF DEGREE, CERTIFICATION AND/OR TRAINING

Name of the organization **Employer identification number** UNITED WAY SUNCOAST, INC. 59-3725701 PROGRAMS; PROVIDE SUPPORTS TO HELP INDIVIDUALS RETAIN EMPLOYMENT AND ENHANCE THEIR CAREERS; INCREASE FINANCIAL KNOWLEDGE AND SKILLS; CONNECT LOW-INCOME WORKING FAMILIES WITH AFFORDABLE HOUSING; INCREASE AWARENESS OF AVAILABLE INCOME SUPPORTS THROUGH EDUCATION AND OUTREACH EFFORTS; AND IMPROVE PRODUCTS AND SYSTEMS THAT ENABLE LOW-INCOME WORKING FAMILIES TO SAVE. THROUGH OUR INVESTMENT OF \$2.07 MILLION IN FINANCIAL STABILITY PROGRAMS IN 2021, ADULTS WERE PROVIDED PRE-EMPLOYMENT SERVICES AND FINANCIAL EDUCATION SUPPORTS TO HELP MOVE FORWARD ON THE PATH TO FINANCIAL STABILITY. OF THOSE ADULTS WHO TOOK A CERTIFICATION OR LICENSING PROGRAM, MOST RECEIVED OR MADE STRONG GROWTH TOWARD THIS LICENSE, INCREASING THE FINANCIAL STABILITY OF THEIR HOUSEHOLD. IN ADDITION TO AGENCY-BASED PROGRAMS, UNITED WAY SUNCOAST DIRECTLY MANAGES SPECIFIC PROGRAMS FOCUSED ON FINANCIAL STABILITY TO HELP FAMILIES IN THE SUNCOAST REGION SUCCEED. FREE INCOME TAX PREPARATION/VOLUNTEER INCOME TAX ASSISTANCE: UNITED WAY SUNCOAST BELIEVES THAT NO LOW TO MODERATE INCOME HOUSEHOLDS SHOULD PAY SOMEONE TO FILE THEIR TAXES. EACH YEAR, WE HELP RESIDENTS WITH A HOUSEHOLD INCOME OF \$66,000 OR LESS KEEP THEIR HARD EARNED MONEY BY OFFERING FREE INCOME TAX PREPARATION THROUGH THE VOLUNTEER INCOME TAX ASSISTANCE PROGRAM. DURING THE 2021 TAX YEAR, 8,449 TAX RETURNS WERE PREPARED BY TRAINED VITA VOLUNTEERS, RETURNING NEARLY \$11 MILLION TO OUR FIVE-COUNTY REGION.

11-20-20

Schedule O (Form 990 or 990-EZ) 2020

INDIVIDUAL DEVELOPMENT ACCOUNTS: UNITED WAY SUNCOAST'S INDIVIDUAL

DEVELOPMENT ACCOUNT (IDA) IS A MATCHED SAVINGS ACCOUNT PROGRAM THAT

Name of the organization **Employer identification number** UNITED WAY SUNCOAST, INC. 59-3725701 HELPS LOW-INCOME INDIVIDUALS ACHIEVE THEIR GOALS OF BUYING A HOME, ATTENDING SCHOOL OR OPENING A BUSINESS. ELIGIBLE PARTICIPANTS ARE REQUIRED TO SAVE MONEY WHILE ALSO ACQUIRING CRITICAL FINANCIAL EDUCATION AND LONG-TERM MONEY MANAGEMENT SKILLS. DURING FISCAL YEAR 2021, SIX (6) INDIVIDUALS COMPLETED THE PROGRAM RESULTING IN \$8,500 SAVED BY PARTICIPANTS BACKED BY \$16,000 IN MATCHED FUNDS DISTRIBUTED BY UNITED WAY SUNCOAST FOR HOME, BUSINESS, AND EDUCATION. FINANCIAL COACHING: THE UNITED WAY SUNCOAST FINANCIAL COACHING PROGRAM TRAINS AND PARTNERS VOLUNTEERS WITH INDIVIDUALS WHO ARE READY TO TAKE CONTROL OF THEIR FINANCIAL SITUATION. IN THE 2021 FISCAL YEAR, 15 INDIVIDUALS WERE MATCHED WITH A FINANCIAL COACH IN THE TAMPA AREA AND COMPLETED 35 COACHING SESSIONS. BANK ON SUNCOAST: BANK ON IS A LOCAL COALITION THAT WORKS WITH COMMUNITY STAKEHOLDERS TO IMPROVE THE FINANCIAL STABILITY OF INDIVIDUALS WHO DO NOT HAVE ANY BANK ACCOUNTS OR USE ALTERNATIVE FINANCIAL SERVICES, LIKE CHECK CASHING SERVICES AND PAYDAY LOANS. BANK ON'S GOAL IS TO ENSURE THE UNBANKED AND THE UNDERBANKED GAIN ACCESS TO SAFE AND AFFORDABLE BANKING PRODUCTS AND SERVICES. DURING FISCAL 2021, BANK ON ACCOUNTS INCREASED FROM 7 TO 20. RESOURCE CENTERS: WE MAINTAIN THREE RESOURCE CENTERS SULPHUR SPRINGS

(TAMPA), NORTH GREENWOOD (CLEARWATER) AND CAMPBELL PARK (ST.

PETERSBURG), UNDERSCORING OUR COMMITMENT TO PLACE-BASED COMMUNITY

INITIATIVES. EACH CENTER FOCUSES ON WORKFORCE DEVELOPMENT AND ECONOMIC

SUPPORTS FOR AREA RESIDENTS AND HAVE BECOME PART OF THE FABRIC OF THE

COMMUNITY IN THE AREA IT REPRESENTS. IN FISCAL 2021, COMMUNITY MEMBERS

Schedule O (Form 990 or 990-EZ) 2020

**Employer identification number** Name of the organization 59-3725701 UNITED WAY SUNCOAST, INC. MADE 3,500 VISITS TO OUR CENTERS FOR SERVICES, AND WEEKLY FOOD DISTRIBUTIONS WERE CONDUCTED DURING THE FIRST HALF OF THE YEAR. THE CENTERS ALSO TRAINED 40 COMMUNITY MEMBERS TO BECOME CERTIFIED NURSING ASSISTANTS OR PHLEBOTOMISTS. EVICTION MITIGATION: DURING THE FOURTH QUARTER OF FISCAL 2021, UNITED WAY SUNCOAST DEVOTED \$3 MILLION TOWARDS ADDRESSING THE EVICTION CRISIS IN OUR FIVE-COUNTY REGION. THE EVICTION DEFENSE PLAN FOCUSES ON SIX MAIN AREAS ACROSS ALL FIVE COUNTIES, INCLUDING FUNDING RENTAL NAVIGATOR POSITIONS THROUGH STRATEGIC PARTNERS. FORM 990, PART III, LINE 4D, OTHER PROGRAM SERVICES: DONOR DESIGNATED CONTRIBUTIONS: CONTRIBUTIONS TO UNITED WAY THAT DONORS DIRECT TO SPECIFIC 501(C)(3) AGENCIES. EXPENSES \$ 1,702,646. INCL GRANTS OF \$ 1,702,646. REVENUE \$ 136,501. YOUTH SUCCESS: GRADUATING FROM HIGH SCHOOL ON-TIME IS AN ESSENTIAL BUILDING BLOCK FOR FUTURE SUCCESS. UNITED WAY SUNCOAST INVESTS \$314,000 IN ORDER TO SUPPORT OUR STRATEGIES OF INCREASING QUALITY OUT-OF-SCHOOL TIME EXPERIENCES THAT REINFORCE LEARNING, INCREASING PARENTAL INVOLVEMENT AND CONNECTION TO SCHOOLS, EXPOSING YOUTH TO LIFE AND WORKFORCE SKILLS, AND IMPROVING ABSENTEEISM AND TARDINESS IN TARGETED SCHOOLS AND NEIGHBORHOODS. IN ADDITION TO AGENCY-BASED PROGRAMS, UNITED WAY SUNCOAST DIRECTLY MANAGES SPECIFIC PROGRAMS FOCUSED ON YOUTH SUCCESS TO HELP YOUTH IN THE SUNCOAST REGION SUCCEED. OPERATION GRADUATE: OPERATION GRADUATE IN PINELLAS COUNTY PROVIDES EDUCATIONAL OPPORTUNITIES AND A FOCUS ON LIFE SKILLS TO DEVELOP A

Name of the organization **Employer identification number** UNITED WAY SUNCOAST, INC. 59-3725701 FOUNDATION FOR TEENS TO BECOME SUCCESSFUL, CONTRIBUTING MEMBERS OF SOCIETY. THE PROGRAM TARGETS TEENS THAT HAVE BEEN IDENTIFIED AS AT-RISK OR NOT ACHIEVING THEIR FULL POTENTIAL. THIS INCLUDES HIGH SCHOOL STUDENTS WHO ARE IN THE "ACADEMIC MIDDLE" - NOT IN THE HIGHEST OR LOWEST QUARTER OF STUDENTS ACADEMICALLY; MIDDLE AND HIGH SCHOOL STUDENTS THAT ARE BEHIND IN THE NUMBER OF CREDITS NEEDED TO GRADUATE ON TIME; AND MIDDLE AND HIGH SCHOOL STUDENTS THAT WERE RECOMMENDED BY SCHOOL PERSONNEL OR COMMUNITY MEMBERS AS NEEDING SUPPORT AND ACADEMIC TUTORING AFTER SCHOOL TO IMPROVE GRADES. THE PROGRAM HAS THREE TRACKS: DUAL ENROLLMENT, CREDIT RECOVERY, AND TUTORING. IN FISCAL 2021, THE PROGRAM CONTINUES TO HAVE 100% OF ITS DUAL ENROLLMENT STUDENTS COMPLETE THE PROGRAM AND SUCCESSFULLY GRADUATED ON TIME WITH A HIGH SCHOOL DIPLOMA AND AN ASSOCIATE ARTS DEGREE. PARTNERSHIP PROGRAMS: UNITED WAY SUNCOAST PARTNERS WITH THE BOYS & GIRLS CLUB OF TAMPA BAY AND THE BOYS & GIRLS CLUB OF THE SUNCOAST TO FUND PROGRAMS THAT HELP PREPARE MIDDLE SCHOOL AND HIGH SCHOOL STUDENTS FOR POST-SECONDARY OPPORTUNITY. THE BOYS & GIRLS CLUB OF TAMPA BAY'S THINK BIG FOR KIDS PROGRAM INTRODUCES STUDENTS AGES 12-18 TO EXCITING CAREER OPPORTUNITIES, PROVIDES MENTORSHIP AND ASSISTS THEM IN ACHIEVING POST-GRADUATION GOALS, THROUGH AN EXPANSION OF THE YOUTH EMPLOYMENT SERVICES (YES) PROGRAM. THE BOYS & GIRLS CLUB OF SUNCOAST'S TEEN WORKFORCE DEVELOPMENT PROGRAM EMPHASIZES CAREER EXPLORATION, SKILLS DEVELOPMENT AND WORK-BASED LEARNING EXPERIENCES. EXPENSES \$ 1,182,616. INCLUDING GRANTS OF \$ 396,545. REVENUE \$ 0.

DURING FISCAL YEAR JUNE 30, 2019, UNITED WAY SUNCOAST PARTNERED WITH

FOUNDATION FOR HEALTHY ST. PETERSBURG AND PINELLAS COUNTY JUVENILE

**Employer identification number** Name of the organization 59-3725701 UNITED WAY SUNCOAST, INC. WELFARE BOARD TO CREATE UNITE PINELLAS. UNITE PINELLAS IS A COLLECTIVE OF ORGANIZATIONS UNITED IN A COMMON MISSION TO INCREASE INCOME AND RACE EQUITY THROUGH COUNTYWIDE SYSTEMS CHANGE. UNITE PINELLAS FOCUSES ON POLICY SOLUTIONS AS A PART OF A CONTINUUM OF MANY PEOPLE AND ORGANIZATIONS WHO HAVE A LONG HISTORY OF WORKING FOR FAIRNESS AND JUSTICE. UNITE PINELLAS DEVELOPED AN EQUITY PROFILE USED TO HELP PINPOINT SOME AREAS THAT DESERVE MORE DETAILED EXAMINATION RELATED TO POLICIES, INSTITUTIONAL PRACTICES, AND NARRATIVES. PEOPLE MOST IMPACTED BY THOSE ISSUES, IN CONCERT WITH POLICY AND PRACTICE SPECIALISTS, WILL DEVELOP SOLUTIONS AND INFLUENCE THEIR ADOPTION. THE NONPROFIT, PHILANTHROPIC AND GOVERNMENTAL SECTORS WILL BE ENCOURAGED TO INCREASE THE LEVEL OF DIVERSITY AND INCLUSION WITHIN THEIR ORGANIZATIONS CODIFIED BY SPECIFIC POLICIES. UNITE PINELLAS DISCONTINUED IN APRIL 2021. EXPENSES \$ 5,996. INCLUDING GRANTS OF \$ 0. REVENUE \$ 0. STRATEGIC VISION: IN 2021, UNITED WAY SUNCOAST UNVEILED A NEW STRATEGIC VISION. THE FIVE-YEAR PLAN WILL ELEVATE AND ENHANCE OUR CURRENT WORK AND FOCUS ON EARLY LEARNING, YOUTH SUCCESS AND FINANCIAL STABILITY. IT WILL ALSO UNDERSCORE OUR ROLE AS A LEADER, CONVENER AND PARTNER. WE WILL DEEPEN OUR COMMUNITY PARTNER ROLE, ENGAGE VOLUNTEERS AND DONORS AS PARTNERS IN CARING, AND INFUSE DIVERSITY, EQUITY AND INCLUSION IN ALL THAT WE DO.

RISE TASK FORCE: FORMED AFTER WE RECEIVED A TRANSFORMATIONAL GIFT FROM

Name of the organization UNITED WAY SUNCOAST, INC.

Employer identification number 59-3725701

PHILANTHROPIST MACKENZIE SCOTT, THE RISE TASK FORCE DETERMINED A

PROCESS AND ORGANIZATION STRATEGY FOR THE GIFT THAT ALIGNED WITH THE

STRATEGIC VISION WHILE STAYING FOCUSED ON THE KEY IMPACT AREAS: EARLY

LEARNING, YOUTH SUCCESS AND FINANCIAL STABILITY.

FORM 990, PART VI, SECTION A, LINE 4:

THE ORGANIZATION'S BYLAWS WERE AMENDED AND RESTATED EFFECTIVE OCTOBER 28,

2020. REVISIONS INCLUDE: (1) THE NUMBER OF DIRECTORS WAS UPDATED TO NO

FEWER THAN 18 AND NO MORE THAN 30; (2) THE TITLE OF THE EXECUTIVE OFFICER

HAS BEEN CHANGED FROM PRESIDENT TO CHIEF EXECUTIVE OFFICER; AND (3) THE

VACANCIES AND REMOVAL PROCESS FOR THE AREA BOARDS HAS BEEN CLARIFIED.

ADDITIONS INCLUDE: (1) VIRTUAL MEETINGS OF THE BOARD OF DIRECTORS ARE

PERMISSIBLE WHEN DEEMED NECESSARY BY THE CHAIR; (2) THE BOARD OF DIRECTORS

MAY ESTABLISH OTHER COMMITTEES, SPECIAL COMMITTEES, AND/OR TASK FORCE

GROUPS AS IT DEEMS NECESSARY OR ADVISABLE; AND (3) THE CHAIR OF THE BOARD

IS AUTHORIZED TO DECIDE WHETHER AND HOW UNITED WAY SUNCOAST WILL VOTE ON

UNITED WAY WORLDWIDE MEMBER VOTES AFTER CONSULTATION WITH THE CEO (THE

CHAIR MAY CHOOSE TO CONSULT WITH THE EXECUTIVE COMMITTEE OR BOARD MEMBERS

AT THE CHAIR'S DISCRETION BEFORE SUCH VOTE OCCURS).

FORM 990, PART VI, SECTION A, LINE 6:

THE CORPORATION HAS THREE CLASSES OF MEMBERS: THE MEMBERS OF THE MANATEE

AREA BOARD (MANATEE MEMBERS), THE MEMBERS OF THE SARASOTA/DESOTO AREA BOARD

(SARASOTA/DESOTO MEMBERS), AND THE MEMBERS OF THE HILLSBOROUGH/PINELLAS

AREA BOARD (HILLSBOROUGH/PINELLAS MEMBERS). EACH AREA BOARD SHALL CONSIST

OF NOT LESS THAN 9 AND NOT MORE THAN 25 MEMBERS. THE PURPOSES OF EACH AREA

BOARD ARE: (A) TO LEAD FUNDRAISING IN THE COUNTIES APPLICABLE TO SUCH AREA

BOARD; (B) TO HAVE A SUBSTANTIAL ROLE WITH RESPECT TO THE ALLOCATION OF

032212 11-20-20

**Employer identification number** 

Name of the organization UNITED WAY SUNCOAST, INC. 59-3725701 FUNDS RAISED WITH RESPECT TO SUCH COUNTIES TO AGENCIES AND INITIATIVES LOCATED IN SUCH COUNTIES; (C) TO APPOINT THE MEMBERS OF SUCH AREA BOARD;

AND (D) TO APPOINT CERTAIN INDIVIDUALS TO THE BOARD OF DIRECTORS OF THE CORPORATION.

EACH AREA BOARD SHALL MEET SEPARATELY NOT LESS THAN FOUR TIMES PER YEAR. ONE OF SUCH MEETINGS SHALL BE AN ANNUAL MEETING. AT EACH ANNUAL MEETING OF AN AREA BOARD, THE MEMBERS OF THE AREA BOARD SHALL ELECT A CHAIR, VICE CHAIR, AND SECRETARY.

FORM 990, PART VI, SECTION A, LINE 7A:

EACH AREA BOARD SHALL SUBMIT TO THE BOARD OF DIRECTORS OF THE CORPORATION, NOT EARLIER THAN 90 DAYS, AND NOT LATER THAN 30 DAYS, BEFORE THE DATE OF EACH ANNUAL MEETING OF THE BOARD OF DIRECTORS, THE NAME OF ANY INDIVIDUAL WHOM SUCH AREA BOARD WISHES TO ELECT TO THE BOARD OF DIRECTORS OF THE CORPORATION AT SUCH ANNUAL MEETING. SUCH INDIVIDUAL SHALL BE DEEMED ELECTED TO THE BOARD OF DIRECTORS OF THE CORPORATION AT SUCH ANNUAL MEETING UNLESS SUCH ELECTION IS VETOED BY A VOTE OF NOT LESS THAN TWO-THIRDS OF THE ENTIRE BOARD OF DIRECTORS. WITHIN 10 DAYS AFTER ANY SUCH VETO, THE AREA BOARD WHOSE ELECTION WAS VETOED MAY SUBMIT TO THE BOARD OF DIRECTORS THE NAME OF ANOTHER INDIVIDUAL WHOM THE AREA BOARD PROPOSES TO ELECT TO THE BOARD OF DIRECTORS INSTEAD OF THE INDIVIDUAL WHO WAS VETOED, AND SUCH OTHER INDIVIDUAL WILL BECOME A MEMBER OF THE BOARD OF DIRECTORS UNLESS, AT OR BEFORE THE NEXT REGULARLY SCHEDULED MEETING OF THE BOARD OF DIRECTORS, SUCH OTHER INDIVIDUAL'S ELECTION IS VETOED BY THE VOTE OF NOT LESS THAN TWO-THIRDS OF THE ENTIRE BOARD OF DIRECTORS. THE APPLICABLE AREA BOARD SHALL CONTINUE TO SUBMIT THE NAMES OF INDIVIDUALS PURSUANT TO THE PROCESS DESCRIBED ABOVE UNTIL AN INDIVIDUAL IS NOT VETOED BY THE BOARD OF

Schedule O (Form 990 or 990-EZ) 2020

Name of the organization UNITED WAY SUNCOAST, INC.

Employer identification number 59-3725701

DIRECTORS. ANY VETOES SHALL BE FINAL AND BINDING ON THE AREA BOARD AND EACH INDIVIDUAL WHO WAS VETOED.

FORM 990, PART VI, SECTION B, LINE 11B:

UPON APPROVAL BY THE AUDIT AND ETHICS COMMITTEE, THE DRAFT FORM 990 IS SENT
TO THE UNITED WAY SUNCOAST REGIONAL BOARD FOR REVIEW AND APPROVAL. THE
BOARD SENDS BACK, VIA ELECTRONIC VOTING, AN APPROVAL OF THE RETURN AS
PRESENTED BEFORE FILING. IT IS MANDATORY THAT THERE BE 100% PARTICIPATION
BY THE MEMBERS OF THE BOARD TO VOTE BEFORE A FINAL JUDGEMENT CAN BE MADE.

FORM 990, PART VI, SECTION B, LINE 12C:

ANNUALLY ALL BOARD MEMBERS AND STAFF ARE REQUIRED TO COMPLETE AND SUBMIT A

SIGNED CONFLICT OF INTEREST FORM TO THE GOVERNANCE COMMITTEE. THE

GOVERNANCE COMMITTEE REVIEWS ALL SUBMISSIONS AND, IF NECESSARY, FOLLOWS UP

WITH ANY POSSIBLE CONFLICTS. ANY MEMBERS WITH CONFLICTS MUST RECUSE

THEMSELVES FROM ANY RELATED ACTION OR VOTE.

FORM 990, PART VI, SECTION B, LINE 15:

THE EXECUTIVE COMPENSATION COMMITTEE IS A COMMITTEE OF THE BOARD OF

DIRECTORS, AND IS RESPONSIBLE, SUBJECT TO APPROVAL OF THE BOARD, FOR

ESTABLISHING AND MAINTAINING A BROAD COMPETITIVE COMPENSATION PROGRAM FOR

THE EXECUTIVES OF UNITED WAY SUNCOAST IN ORDER TO ATTRACT, RETAIN, AND

MOTIVATE EXECUTIVE LEVEL EMPLOYEES; AND FOR ENSURING THAT THE COMPENSATION

PROGRAM MEETS ALL LEGAL REQUIREMENTS UNDER THE IRS INTERMEDIATE SANCTION

RULES AND BEST GOVERNANCE PRACTICES FOR TRANSPARENCY AND ACCOUNTABILITY.

THE COMMITTEE MAKES RECOMMENDATIONS TO THE BOARD WITH RESPECT TO

COMPENSATION PROGRAM STRUCTURE, POLICY, PAY LEVELS AND SUCCESSION PLANS FOR

KEY STAFF.

Name of the organization
UNITED WAY SUNCOAST, INC.

Employer identification number
59-3725701

THE EXECUTIVE COMPENSATION COMMITTEE REGULARLY REVIEWS COMPENSATION

COMPARABILITY DATA. BIANNUALLY, AN INDEPENDENT CONSULTANT CONDUCTS A

COMPENSATION STUDY FOR THE ORGANIZATION INCLUDING THE CEO. THE LAST STUDY

WAS CONDUCTED MAY 2021.

"EXECUTIVES" REFERS TO THE CHIEF EXECUTIVE OFFICER (CEO), THE CHIEF

FINANCIAL OFFICER (CFO), CEO DIRECT REPORTS AND/OR ANY EMPLOYEE THAT HAS

SIGNIFICANT MANAGEMENT RESPONSIBILITY FOR A SEGMENT OF THE ORGANIZATION OR

WOULD OTHERWISE BE CONSIDERED A "DISQUALIFIED PERSON" UNDER THE

INTERMEDIATE SANCTION RULES.

THE COMMITTEE CONSISTS OF THREE OR MORE MEMBERS, THE MAJORITY (TWO) OF
WHICH SHALL BE MEMBERS OF THE BOARD OF DIRECTORS. THE COMMITTEE CHAIR IS
APPOINTED BY THE BOARD CHAIR, AND MUST BE A MEMBER OF THE BOARD. WHENEVER
POSSIBLE, THE BOARD CHAIR WILL SERVE AS THE VICE CHAIR OF THE COMMITTEE IN
RECOGNITION OF HIS/HER RELATIONSHIP TO THE CEO AND HIS/HER RESPONSIBILITY
IN CARRYING OUT THE CEO PERFORMANCE REVIEW ON BEHALF OF THE BOARD OF
DIRECTORS. COMMITTEE MEMBERS ARE RECRUITED BY THE COMMITTEE CHAIR. THE
COMMITTEE INCLUDES MEMBERS OF THE COMMUNITY WHO POSSESS EXPERIENCE AND
EXPERTISE IN HUMAN RESOURCES, BENEFITS OR COMPENSATION.

THE CEO PRESENTS THE RECOMMENDED SALARY AND TOTAL BENEFITS COMPENSATION FOR

OTHER KEY EXECUTIVES ANNUALLY TO THE EXECUTIVE COMPENSATION COMMITTEE FOR

APPROVAL.

FORM 990, PART VI, SECTION C, LINE 19:

THE ORGANIZATION MAKES ITS FINANCIAL STATEMENTS, ANNUAL REPORT, AND ITS

**Employer identification number** Name of the organization UNITED WAY SUNCOAST, INC. 59-3725701 FORM 990 AVAILABLE TO THE PUBLIC ON ITS WEBSITE AS WELL AS UPON REQUEST. GOVERNING DOCUMENTS AND CONFLICT OF INTEREST POLICY ARE AVAILABLE UPON REQUEST. FORM 990, PART VII: AT THE BEGINNING OF 2018, UNITED WAY SUNCOAST (UWS), FOUNDATION OF HEALTHY ST PETE (FHSP) AND JUVENILE WELFARE BOARD (JWB) PARTNERED TO CREATE UNITE PINELLAS, A COMMUNITY COLLABORATION PROGRAM. THE MAJORITY OF FUNDING FOR THIS COLLABORATION COMES FROM FHSP AND JWB WITH A MINOR AMOUNT COMING FROM UWS. UWS ACTS AS THE FISCAL AGENT FOR THIS PROGRAM AND THUS, THE UWS FINANCE DEPARTMENT PROCESSES UNITE PINELLAS PAYROLL, PAYABLES AND DOES THE FINANCIAL REPORTING. UNITE PINELLAS IS INCLUDED IN UWS'S BOOKS, HOWEVER ACTS COMPLETELY INDEPENDENT FROM UWS. TIMOTHY DUTTON'S OFFICIAL TITLE IS CEO OF UNITE PINELLAS AND HE REPORTS TO THE CEO'S OF THE 3 ORGANIZATIONS. SINCE UWS PROCESSES THE PAYROLL FOR UNITE PINELLAS, TIMOTHY DUTTON'S COMPENSATION IS REPORTED ON UWS'S RETURN ALTHOUGH THE MAJORITY OF IT IS REIMBURSED BY FHSP AND JWB. UNITE PINELLAS DISCONTINUED IN APRIL 2021. FORM 990, PART XI, LINE 9, CHANGES IN NET ASSETS: CHANGE IN VALUE OF SPLIT-INTEREST AGREEMENTS 972. PROVISION FOR UNCOLLECTIBLE PLEDGES -1,526,720.CHANGE IN CSV OF LIFE INSURANCE 10,671. -1,515,077.TOTAL TO FORM 990, PART XI, LINE 9 FORM 990, PART XII, LINE 2C: THE ORGANIZATION'S AUDIT AND ETHICS COMMITTEE (THE COMMITTEE) IS

**Employer identification number** Name of the organization UNITED WAY SUNCOAST, INC. 59-3725701 RESPONSIBLE FOR ASSISTING THE BOARD OF DIRECTORS IN FULFILLING ITS OVERSIGHT RESPONSIBILITIES. AMONG THE RESPONSIBILITIES OF THE COMMITTEE IS THE OVERSIGHT OF THE INTEGRITY OF THE ORGANIZATION'S FINANCIAL ACCOUNTING PROCESSES AND SYSTEMS OF INTERNAL CONTROLS REGARDING FINANCE, ACCOUNTING AND USE OF ASSETS; THE INDEPENDENCE AND PERFORMANCE OF THE INDEPENDENT AUDITORS AND STAFF WITH FINANCE RESPONSIBILITIES; AND THE AUDITOR SELECTION PROCESS. IN RELATION TO THE ANNUAL AUDIT, THE COMMITTEE: -MEETS IN EXECUTIVE SESSION WITH THE INDEPENDENT AUDITORS -OBTAINS A FORMAL STATEMENT FROM THE AUDITORS ANNUALLY REGARDING THEIR INDEPENDENCE -OBTAINS A REPORT ANNUALLY REGARDING THE AUDITORS' QUALITY CONTROL PROCEDURES AND ANY REPORT ISSUED AS A RESULT OF A QUALITY CONTROL REVIEW OF THE AUDITORS -OBTAINS AND REVIEWS ANY SIGNIFICANT CORRECTING AUDIT ADJUSTMENTS OR PASSED CORRECTING AUDIT ADJUSTMENTS -REVIEWS THE DISPOSITION OF ANY MANAGEMENT LETTER COMMENTS, INTERNAL CONTROL AND/OR FRAUD RELATED MATTERS THAT ARISE DURING THE COURSE OF THE ANNUAL AUDIT -PRE-APPROVES ALL NON-AUDIT SERVICES (OTHER THAN 990 AND 5500 PREPARATION) -REVIEWS AND DISCUSSES WITH MANAGEMENT AND THE INDEPENDENT AUDITOR ALL CRITICAL ACCOUNTING POLICIES -REQUIRES THE INDEPENDENT AUDITING FIRM TO ROTATE AUDIT MANAGER EVERY 3-5 YEARS -REVIEWS ANNUALLY THE FORM 990 PRIOR TO FILING AND ENSURES THE CEO AND COO HAVE CERTIFIED THE CONTENTS OF THE FORM

#### **SCHEDULE R** (Form 990)

Related Organizations and Unrelated Partnerships

• Complete if the organization answered "Yes" on Form 990, Part IV, line 33, 34, 35b, 36, or 37.

Attach to Form 990.

Department of the Treasury Internal Revenue Service Name of the organization

► Go to www.irs.gov/Form990 for instructions and the latest information.

OMB No. 1545-0047

Open to Public Inspection

Employer identification number

59-3725701

Part I Identification of Disregarded Entities. Comple	ete if the organization answered "Yes	on Form 990, Part IV, line 3	3.					
(a)  Name, address, and EIN (if applicable)  of disregarded entity	(b) (c) Primary activity Legal domicile (state or foreign country)		(d) or Total inco	ome End-of-year		ts Direct controlling entity		)
Part II Identification of Related Tax-Exempt Organizations during the tax year.	ations. Complete if the organization	answered "Yes" on Form 990	D, Part IV, line 34, I	pecause it had one	or more	related tax-exer	mpt	
(a) Name, address, and EIN of related organization	(b) Primary activity	(c) Legal domicile (state or foreign country)	(d) Exempt Code section	(e) Public charity status (if section 501(c)(3))	Dired	(f) et controlling entity	ent	rolled ity?
UNITED WAY FOUNDATION OF MANATEE COUNTY -				(-)(-))			Yes	No
65-0836972, 5201 W KENNEDY BLVD SUITE 600, TAMPA, FL 33609	INCREASE AWARENESS OF UNITED WAY SUNCOAST, INC.	FLORIDA	501(C)(3)	LINE 12A, I				х
,				,				

For Paperwork Reduction Act Notice, see the Instructions for Form 990.

UNITED WAY SUNCOAST, INC.

Schedule R (Form 990) 2020

Part III Identification of Related Organizations Taxable as a Partnership. Complete if the organization answered "Yes" on Form 990, Part IV, line 34, because it had one or more related organizations treated as a partnership during the tax year.

(a)	(b)	(c)	(d)	(e)	(f)	(g)	(1	h)	(i)	(j)	(k)
Name, address, and EIN of related organization	Primary activity	Legal domicile (state or foreign	Direct controlling	Predominant income (related, unrelated, excluded from tax under sections 512-514)	Share of total	Share of end-of-year assets	Disprop	amount in box 20 of Schedule		General c	Percentage
		country)		sections 512-514)			Yes	No	K-1 (Form 1065)	Yes No	
				1					1		

Part IV Identification of Related Organizations Taxable as a Corporation or Trust. Complete if the organization answered "Yes" on Form 990, Part IV, line 34, because it had one or more related organizations treated as a corporation or trust during the tax year.

(a)	(b)	(c)	(d)	(e)	(f)	(g)	(h)	Sec.	tion b)(13) rolled
Name, address, and EIN of related organization	Primary activity	Legal domicile (state or foreign country)	Direct controlling entity	Type of entity (C corp, S corp, or trust)	Share of total income	Share of end-of-year assets	Percentage ownership	ent	ity?
		Courtify)						Yes	No
AN IRREVOCABLE TRUST									
C/O RAYMOND JAMES TRUST CO-880 CARILLON PKWY	CHARITABLE REMAINDER								
ST PETERSBURG, FL 33716	UNITRUST	FL	N/A	TRUST	N/A	N/A	N/A		Х
	]								1
	]								1

Note: Complete line 1 if any entity is listed in Parts II, III, or IV of this schedule.

X

Yes No

Part V Transactions With Related Organizations. Complete if the organization answered "Yes" on Form 990, Part IV, line 34, 35b, or 36.

1 During the tax year, did the organization engage in any of the following transactions with one or more related organizations listed in Parts II-IV?

а	Receipt of (i) interest, (ii) annuities, (iii) royalties, or (iv) rent from a controlled entity				1a		X				
					1b		X				
С	Gift, grant, or capital contribution from related organization(s)				1c		X				
	Loans or loan guarantees to or for related organization(s)				1d		X				
	Loans or loan guarantees by related organization(s)				1e		X				
f	Dividends from related organization(s)				1f		X				
g	Sale of assets to related organization(s)				1g		X				
h	h Purchase of assets from related organization(s)										
i	i Exchange of assets with related organization(s)										
j	j Lease of facilities, equipment, or other assets to related organization(s)										
k	Lease of facilities, equipment, or other assets from related organization(s)				1k		X				
ı	Performance of services or membership or fundraising solicitations for related organiz	zation(s)			11		X				
	m Performance of services or membership or fundraising solicitations by related organization(s)										
n	Sharing of facilities, equipment, mailing lists, or other assets with related organization(	(s)			1n	X					
0	o Sharing of paid employees with related organization(s)										
р	Reimbursement paid to related organization(s) for expenses				<b>1</b> p		X				
q	Reimbursement paid by related organization(s) for expenses				1q		X				
r	Other transfer of cash or property to related organization(s)				1r		X				
s	Other transfer of cash or property from related organization(s)				1s		X				
2	If the answer to any of the above is "Yes," see the instructions for information on who	must complete th	is line, including covered re	elationships and transaction thresholds.							
	(a) Name of related organization	(b) Transaction type (a-s)	<b>(c)</b> Amount involved	(d) Method of determining amount inv	olved						
(1)											
(2)											
(3)											
(4)											
<b></b> \											
(5)											
(C)											
(6)				Schedule	D (Ec::	n 000	2020				
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Page 4

Part VI Unrelated Organizations Taxable as a Partnership. Complete if the organization answered "Yes" on Form 990, Part IV, line 37.

Provide the following information for each entity taxed as a partnership through which the organization conducted more than five percent of its activities (measured by total assets or gross revenue) that was not a related organization. See instructions regarding exclusion for certain investment partnerships.

(a) Name, address, and EIN of entity	(b) Primary activity	(c) Legal domicile (state or foreign country)	(d) Predominant income (related, unrelated, excluded from tax under sections 512-514)	Are all partners sec 501(c)(3) orgs.?	(g) Share of end-of-year assets	Disprotion allocat	por- ate ions?		Gener mana partn	(kal or Perce ping owne	(k) entage ership
								Ochodolo			

**Combined Financial Statements** 

June 30, 2021 and 2020 (With Independent Auditors' Report Thereon)

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# UNITED WAY SUNCOAST, INC. **Management Certification** Year Ended June 30, 2021



I hereby certify that:

- 1. I have read the audited financial statements of United Way Suncoast, Inc. for the year ended June 30, 2021.
- 2. Based on my knowledge, the financial statements of United Way Suncoast, Inc. for the period ended June 30, 2021, do not contain any misstatement of a material fact or omission of a material fact that would make the statements misleading.
- 3. Based on my knowledge, the financial statements and other financial information included in this report fairly present, in all material respects, the financial condition, results of operations and cash flows of United Way Suncoast, Inc. as of, and for the period ended, June 30, 2021.

Danielle Long

Vice President, Finance





# Mayer Hoffman McCann P.C.



140 Fountain Parkway North, Suite 410 ■ St. Petersburg, FL 33716 Main: 727.572.1400 ■ Fax: 727.571.1933 ■ www.mhmcpa.com

#### **Independent Auditors' Report**

Board of Directors United Way Suncoast, Inc. and Affiliate:

#### **Report on the Combined Financial Statements**

We have audited the accompanying combined financial statements of United Way Suncoast, Inc. and Affiliate (collectively, "United Way"), which comprise the combined statements of financial position as of June 30, 2021 and 2020, and the related combined statements of activities, cash flows and functional expenses for the years then ended and the related notes to the combined financial statements.

#### Management's Responsibility for the Combined Financial Statements

Management is responsible for the preparation and fair presentation of these combined financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of combined financial statements that are free from material misstatement, whether due to fraud or error.

#### **Auditors' Responsibility**

Our responsibility is to express an opinion on these combined financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the combined financial statements are free of material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the combined financial statements. The procedures selected depend on the auditors' judgment, including the assessment of the risks of material misstatement of the combined financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the combined financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the combined financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.



#### **Opinion**

In our opinion, the combined financial statements referred to above present fairly, in all material respects, the financial position of United Way Suncoast, Inc. and Affiliate as of June 30, 2021 and 2020, and the changes in their net assets, and their cash flows for the years then ended in conformity with accounting principles generally accepted in the United States of America.

Mayer Hoffman McCann P.C.
October 21, 2021

St. Petersburg, Florida

#### **Combined Statements of Financial Position**

# June 30, 2021 and 2020

	_	2021	2020
Assets			
Cash and cash equivalents Pledges receivable, less allowance for uncollectible pledges of approximately \$1,406,000 and	\$	23,808,798	7,331,985
\$1,237,000 in 2021 and 2020, respectively		7,025,870	5,302,925
Accrued interest		32,783	68,372
Accounts receivable		253,333	258,658
Accrued bequests		-	33,333
Prepaid expenses		84,159	123,780
Community Foundation investments		7,039,687	5,617,242
Investments		29,108,382	23,861,204
Receivable under remainder trusts and other		161,514	222,441
Gifted facility		46,186	61,874
Property and equipment, net		1,603,235	1,574,649
Other	_	85,618	74,947
Total assets	\$	69,249,565	44,531,410
Liabilities and Net Assets			
Allogations and designations payable	\$	7,591,109	6,785,870
Allocations and designations payable Other liabilities	Ą		
		1,512,193	1,557,809
Annuities payable		182,156	237,476
Obligation under remainder trust agreement		51,473	56,801
Deferred lease incentive		49,196	48,608
Capital lease obligations		174,921	30,710
Federal loan payable	_		1,030,500
Total liabilities		9,561,048	9,747,774
Net assets:			
Without donor restrictions:			
Operating reserves		4,901,918	4,575,942
Disaster relief reserves		1,219,925	1,219,925
Net investment in property and equipment		968,233	1,075,703
Board-designated for endowment		20,260,793	16,390,591
Board-designated for future allocations		85,350	85,350
Transformational community impact		20,000,000	_
Undesignated	_	121,039	1,386,129
		47,557,258	24,733,640
With donor restrictions	_	12,131,259	10,049,996
Total net assets	_	59,688,517	34,783,636
Total liabilities and net assets	\$_	69,249,565	44,531,410

#### **Combined Statement of Activities**

# For the Year Ended June 30, 2021 (With Comparative Totals for 2020)

Gross campaign contributions         Seafy 1996-407         216,0513         36,56,930         173,052,053           Gross campaign contributions         31,269,467         2,16,513         36,56,930         173,053,053           Undesignated campaign contributions         32,593,821         2,16,513         34,784,334         16,005,078           Undesignated campaign contributions         32,497,87         2,166,513         34,784,334         16,005,079           Public support         81,249,787         2,166,513         34,610,000         16,005,998           Provision for uncollectible pledges         932,449,787         2,166,513         34,610,000         16,059,999           Provision for uncollectible pledges         10,231,007         2,166,513         33,038,30         14,837,161           Bequests and trusts         6,311         10,671         71,102         76,029           Total public support         30,984,378         2,171,184         313,250         14,837,461           Revenue:         1         1,315,494         495         1,432,494         1,759,594           Revenue:         1         1,315,494         495         1,432,494         1,759,594           Service for income         1,365,614         495         1,432,494         1,702,594			Without Donor	With Donor	Tota	ı
Description		_				
Contributions recognized in a prior period   \$1,44034   \$.\$ (144034)   \$.\$ (163837)   \$1,6005 898   \$1,0005 899		\$		2,160,513	, ,	, ,
Public support and revenue:   Public support   Contributions   S 32,449.787   2,160,513   34,610,300   16,005,989   16,0		_		2,160,513		, ,
Public support:	Undesignated campaign contributions	\$_	32,449,787	2,160,513	34,610,300	16,005,989
Contributions	Public support and revenue:					
Provision for uncollectible pledges         (1,526,720)         - (1,526,720)         (1,168,828)           Annual campaign, net of uncollectible pledges         30,923,067         2,160,513         33,083,580         14,837,161           Bequests and trusts         61,311         10,671         71,982         76,234           Total public support         30,984,378         2,171,184         33,155,562         14,913,395           Revenue:         11,431,554         495         1,432,049         1,056,951           Service fee income         136,501         179,954         1,190,501         179,954           Investment return         5,025,386         1,771,233         6,797,339         1,190,743           Miscultaneous income         91,884         1,722,22         1         70tal revenue         6,685,295         1,772,448         8,457,743         2,599,878           Net assets released from restrictions         1,903,433         (1,903,433)         -         -         -           Total public support and revenue         39,573,106         2,040,199         41,613,305         17,513,273           Expenses:         Program services         1,083,400         -         10,831,400         11,413,261           Less donor designations         1,12,264         -		e	22 440 797	2 160 512	24 610 200	16 005 000
Bequests and trusts         61,311         10,671         71,982         76,234           Total public support         30,984,378         2,171,184         33,155,662         14,913,395           Revenue:         Program revenues         1,431,554         495         1,432,049         1,056,951           Service fee income         156,001         -         156,001         179,954           Investment return         50,253,86         1,771,953         6,797,339         1,190,793           Miscellaneous income         91,834         -         91,854         172,222           Total revenue         6,685,295         1,772,448         8,457,743         2,599,878           Net assets released from restrictions         1,903,433         (1,903,433)         -         -         -           Total public support and revenue         39,573,106         2,040,199         41,613,305         17,513,273           Expenses:         Program services:           Gross funds awarded/distributed         10,831,400         -         10,831,400         11,413,261         1,455           Less donor designations         (1,702,646)         -         4,252,472         4,252,472         4,100,341           Total times awarded/distributed to agencies		_		2,100,313		
Total public support   30,984,378   2,171,184   33,155,562   14,913,395   Revenue:	Annual campaign, net of uncollectible pledges		30,923,067	2,160,513	33,083,580	14,837,161
Revenue:         1,431,554         495         1,432,049         1,056,91           Service foe income         136,501         -         136,501         179,954           Investment return         5,025,386         1,771,953         6,797,339         1,190,715           Miscellaneous income         91,854         -         91,854         172,222           Total revenue         6,685,295         1,772,448         8,457,743         2,599,878           Net assets released from restrictions         1,903,433         (1,903,433)         -         -         -           Total public support and revenue         39,573,106         2,040,199         41,613,305         17,513,273           Expenses:         Total public support and revenue         39,573,106         2,040,199         41,613,305         17,513,273           Expenses:         Total public support and revenue         39,573,106         2,040,199         41,613,305         17,513,273           Expenses:         Total public support and revenue         39,573,106         2,040,199         41,613,305         17,513,273           Expenses:         Program services:         10,831,400         -         10,831,400         11,413,261         11,413,261         11,413,261         11,413,261         11,413,261	Bequests and trusts	_	61,311	10,671	71,982	76,234
Program revenues         1,431,554         495         1,432,049         1,056,051           Service fee income         136,501         - 136,501         179,954           Investment return         5,025,386         1,771,953         6,977,339         1,190,751           Miscellaneous income         91,854         1 - 91,854         172,222           Total revenue         6,685,295         1,772,448         8,457,743         2,599,878           Net assets released from restrictions         1,903,433         (1,903,433)	Total public support		30,984,378	2,171,184	33,155,562	14,913,395
Service fee income         136,501         — 136,501         179,954           Investment return         5,025,856         1,771,953         6,797,339         1,190,751           Miscellaneous income         6,685,295         1,772,448         8,457,743         2,599,878           Net assets released from restrictions         1,903,433         (1,903,433)         —         —           Total public support and revenue         39,573,106         2,040,199         41,613,305         17,513,273           Expenses:         Program services:         39,573,106         —         10,831,400         11,413,261           Less donor designations         (1,702,646)         —         10,831,400         11,413,261           Less donor designations         (1,702,646)         —         10,702,646         (1,831,405)           Program services         4,252,472         —         4,252,472         4,252,472         4,100,341           Total program services         4,252,472         —         4,252,472         4,100,341           Total program services         2,116,454         —         2,116,454         2,99,416           Supporting services:         2,279,397         —         2,279,397         2,819,496           Total supporting services         4,395,	Revenue:					
Divestment return   Sp.025,386   1,771,953   6,797,339   1,190,751			1,431,554	495	1,432,049	1,056,951
Miscellaneous income         91,854         -         91,854         172,222           Total revenue         6,685,295         1,772,448         8,457,743         2,599,878           Net assets released from restrictions         1,903,433         (1,903,433)         -         -           Total public support and revenue         39,573,106         2,040,199         41,613,305         17,513,273           Expenses:         Program services:         Cross funds awarded/distributed         10,831,400         -         10,831,400         11,413,261           Less donor designations         (1,702,646)         -         (1,702,646)         (1,831,456)           Net funds awarded/distributed to agencies         9,128,754         -         9,128,754         9,571,805           Program services         4,252,472         -         4,252,472         4,100,341           Total program services         31,381,226         -         13,381,226         13,672,146           Supporting services:         Fundating         2,116,454         -         2,116,454         -         2,279,397         2,181,945           Administration         2,279,397         -         2,279,397         2,181,945           Total supporting services         4,395,851				-		
Total revenue         6.685.295         1,772,448         8,457,743         2,599,878           Net assets released from restrictions         1,903,433         (1,903,433)         -         -         -           Total public support and revenue         39,573,106         2,040,199         41,613,305         17,513,273           Expenses:         Program services:           Gross funds awarded/distributed         10,831,400         -         10,831,400         1,413,261           Less donor designations         (1,702,646)         -         (1,702,646)         (1,811,456)           Net funds awarded/distributed to agencies         9,128,754         -         9,128,754         9,571,805           Program services         4,252,472         -         4,252,472         4,100,341           Total program services         13,381,226         -         13,381,226         13,367,2146           Supporting services:         2,116,454         -         2,116,454         2,299,016           Administration         2,279,397         -         2,279,397         2,181,945           Total supporting services         4,395,851         -         4,395,851         4,280,961           Total expenses         17,777,077         -         17,777,077 <t< td=""><td></td><td></td><td></td><td>1,771,953</td><td>, ,</td><td></td></t<>				1,771,953	, ,	
Net assets released from restrictions         1,903,433         (1,903,433)         —         —           Total public support and revenue         39,573,106         2,040,199         41,613,305         17,513,273           Expenses:         Program services:           Gross funds awarded/distributed         10,831,400         -         10,831,400         11,413,261           Less donor designations         (1,702,646)         -         (1,702,646)         (1,841,456)           Net funds awarded/distributed to agencies         9,128,754         -         9,128,754         9,571,805           Program services         4,252,472         -         4,252,472         4,100,341           Total program services         13,381,226         -         13,381,226         13,672,146           Supporting services:         Fundraising         2,116,454         -         2,116,454         2,099,016           Administration         2,279,397         -         2,279,397         2,181,945           Total supporting services         4,395,851         -         4,395,851         4,280,961           Total expenses         17,777,077         -         17,777,077         17,953,107           Change in net assets before other changes         21,796,029	Miscellaneous income	-	91,854		91,854	172,222
Total public support and revenue   39,573,106   2,040,199   41,613,305   17,513,273	Total revenue		6,685,295	1,772,448	8,457,743	2,599,878
Expenses: Program services: Gross funds awarded/distributed Less donor designations  Net funds awarded/distributed to agencies  Program services  Net funds awarded/distributed to agencies  Net funds awarded/distributed to agencies  Program services  4,252,472  4,252,472  4,100,341  Total program services  13,381,226  Supporting services:  Fundraising  2,116,454  Administration  2,279,397  Total supporting services  4,395,851  Total supporting services  17,777,077  Total expenses  17,777,077  Change in net assets before other changes  Change in value of split-interest agreements  Cain on forgiveness of Paycheck Protection Program loan Gain on disposal of assets  Change in net assets  22,823,618  2,081,263  24,904,881  (171,602)  Net assets, beginning of year  10,004,996  10,049,996  10,049,996  34,783,636  34,955,238	Net assets released from restrictions	_	1,903,433	(1,903,433)	<u> </u>	
Program services:         10,831,400         -         10,831,400         11,413,261           Cross funds awarded/distributed         (1,702,646)         -         (1,702,646)         (1,841,456)           Net funds awarded/distributed to agencies         9,128,754         -         9,128,754         9,571,805           Program services         4,252,472         -         4,252,472         4,100,341           Total program services         13,381,226         -         13,381,226         13,672,146           Supporting services:         -         Endocrated and an accordance of the control of	Total public support and revenue		39,573,106	2,040,199	41,613,305	17,513,273
Gross funds awarded/distributed         10,831,400 (1,702,646)         - 10,831,400 (1,841,456)         11,413,261 (1,841,456)           Less donor designations         9,128,754         - 9,128,754         9,571,805           Net funds awarded/distributed to agencies         9,128,754         - 9,128,754         9,571,805           Program services         4,252,472         - 4,252,472         4,100,341           Total program services         31,381,226         - 13,381,226         13,672,146           Supporting services:         2,116,454         - 2,116,454         2,099,016           Administration         2,279,397         - 2,279,397         2,181,945           Total supporting services         4,395,851         - 4,395,851         4,280,961           Total expenses         17,777,077         - 17,777,077         17,953,107           Change in net assets before other changes         21,796,029         2,040,199         23,836,228         (439,834)           Other changes:         (40,092)         41,064         972         14,351           Gain on forgiveness of Paycheck Protection Program loan         1,030,500         - 1,030,500         - 1,030,500           Gain on disposal of assets         22,823,618         2,081,263         24,904,881         (171,602)           Net asse	Expenses:					
Less donor designations         (1,702,646)         -         (1,702,646)         (1,702,646)         (1,702,646)         (1,702,646)         (1,702,646)         (1,702,646)         (1,702,646)         (1,702,646)         (1,702,646)         (1,702,646)         (1,702,646)         (1,702,646)         (1,702,646)         (1,702,646)         (1,702,646)         9,571,805           Program services         4,252,472         -         4,252,472         4,252,472         -         4,252,472         4,100,341           Total program services         13,381,226         -         13,381,226         13,672,146           Supporting services:         2,116,454         -         2,116,454         2,099,016           Administration         2,279,397         -         2,279,397         2,181,945           Total supporting services         4,395,851         -         4,395,851         4,280,961           Total expenses         17,777,077         -         17,777,077         17,953,107           Change in net assets before other changes         21,796,029         2,040,199         23,836,228         (439,834)           Other changes:         (40,092)         41,064         972         14,351           Gain on forgiveness of Paycheck Protection Program loan         1,030,500         -	Program services:					
Net funds awarded/distributed to agencies         9,128,754         -         9,128,754         9,571,805           Program services         4,252,472         -         4,252,472         4,100,341           Total program services         13,381,226         -         13,381,226         13,672,146           Supporting services:         2,116,454         -         2,116,454         2,099,016           Administration         2,279,397         -         2,279,397         2,181,945           Total supporting services         4,395,851         -         4,395,851         4,280,961           Total expenses         17,777,077         -         17,777,077         17,953,107           Change in net assets before other changes         21,796,029         2,040,199         23,836,228         (439,834)           Other changes:         (40,092)         41,064         972         14,351           Gain on forgiveness of Paycheck Protection Program loan         1,030,500         -         1,030,500         -           Gain on disposal of assets         37,181         -         37,181         37,181         253,881           Change in net assets         22,823,618         2,081,263         24,904,881         (171,602)           Net assets, beginning of year				-		11,413,261
Program services         4,252,472         -         4,252,472         4,100,341           Total program services         13,381,226         -         13,381,226         13,672,146           Supporting services:         2,116,454         -         2,116,454         2,099,016           Administration         2,279,397         -         2,279,397         2,181,945           Total supporting services         4,395,851         -         4,395,851         4,280,961           Total expenses         17,777,077         -         17,777,077         17,953,107           Change in net assets before other changes         21,796,029         2,040,199         23,836,228         (439,834)           Other changes:         (40,092)         41,064         972         14,351           Gain on forgiveness of Paycheck Protection Program loan         1,030,500         -         1,030,500         -           Gain on disposal of assets         37,181         2,37,181         253,881           Change in net assets         22,823,618         2,081,263         24,904,881         (171,602)           Net assets, beginning of year         24,733,640         10,049,996         34,783,636         34,955,238	Less donor designations	_	(1,702,646)		(1,702,646)	(1,841,456)
Total program services         13,381,226         -         13,381,226         13,381,226         13,672,146           Supporting services:         Fundraising Administration         2,116,454         -         2,116,454         2,099,016         2,279,397         -         2,279,397         2,181,945           Total supporting services         4,395,851         -         4,395,851         4,280,961           Total expenses         17,777,077         -         17,777,077         17,953,107           Change in net assets before other changes         21,796,029         2,040,199         23,836,228         (439,834)           Other changes:         Change in value of split-interest agreements         (40,092)         41,064         972         14,351           Gain on forgiveness of Paycheck Protection Program loan         1,030,500         -         1,030,500         -           Gain on disposal of assets         37,181         -         37,181         253,881           Change in net assets         22,823,618         2,081,263         24,904,881         (171,602)           Net assets, beginning of year         24,733,640         10,049,996         34,783,636         34,955,238	Net funds awarded/distributed to agencies		9,128,754	-	9,128,754	9,571,805
Supporting services:           Fundraising         2,116,454         -         2,116,454         2,099,016           Administration         2,279,397         -         2,279,397         2,181,945           Total supporting services         4,395,851         -         4,395,851         4,280,961           Total expenses         17,777,077         -         17,777,077         17,953,107           Change in net assets before other changes         21,796,029         2,040,199         23,836,228         (439,834)           Other changes:         Change in value of split-interest agreements         (40,092)         41,064         972         14,351           Gain on forgiveness of Paycheck Protection Program loan         1,030,500         -         1,030,500         -           Gain on disposal of assets         37,181         -         37,181         253,881           Change in net assets         22,823,618         2,081,263         24,904,881         (171,602)           Net assets, beginning of year         24,733,640         10,049,996         34,783,636         34,955,238	Program services	_	4,252,472		4,252,472	4,100,341
Fundraising Administration         2,116,454 2,279,397         -         2,116,454 2,2099,016 2,181,945           Total supporting services         4,395,851         -         4,395,851         4,280,961           Total expenses         17,777,077         -         17,777,077         17,953,107           Change in net assets before other changes         21,796,029         2,040,199         23,836,228         (439,834)           Other changes:         Change in value of split-interest agreements         (40,092)         41,064         972         14,351           Gain on forgiveness of Paycheck Protection Program loan         1,030,500         -         1,030,500         -           Gain on disposal of assets         37,181         -         37,181         253,881           Change in net assets         22,823,618         2,081,263         24,904,881         (171,602)           Net assets, beginning of year         24,733,640         10,049,996         34,783,636         34,955,238	Total program services		13,381,226	-	13,381,226	13,672,146
Fundraising Administration         2,116,454 2,279,397         -         2,116,454 2,2099,016 2,181,945           Total supporting services         4,395,851         -         4,395,851         4,280,961           Total expenses         17,777,077         -         17,777,077         17,953,107           Change in net assets before other changes         21,796,029         2,040,199         23,836,228         (439,834)           Other changes:         Change in value of split-interest agreements         (40,092)         41,064         972         14,351           Gain on forgiveness of Paycheck Protection Program loan         1,030,500         -         1,030,500         -           Gain on disposal of assets         37,181         -         37,181         253,881           Change in net assets         22,823,618         2,081,263         24,904,881         (171,602)           Net assets, beginning of year         24,733,640         10,049,996         34,783,636         34,955,238	Supporting services:					
Total supporting services         4,395,851         -         4,395,851         4,280,961           Total expenses         17,777,077         -         17,777,077         17,953,107           Change in net assets before other changes         21,796,029         2,040,199         23,836,228         (439,834)           Other changes:         Change in value of split-interest agreements         (40,092)         41,064         972         14,351           Gain on forgiveness of Paycheck Protection Program loan         1,030,500         -         1,030,500         -           Gain on disposal of assets         37,181         -         37,181         253,881           Change in net assets         22,823,618         2,081,263         24,904,881         (171,602)           Net assets, beginning of year         24,733,640         10,049,996         34,783,636         34,955,238			2,116,454	-	2,116,454	2,099,016
Total expenses         17,777,077         -         17,777,077         17,953,107           Change in net assets before other changes         21,796,029         2,040,199         23,836,228         (439,834)           Other changes:         Change in value of split-interest agreements         (40,092)         41,064         972         14,351           Gain on forgiveness of Paycheck Protection Program loan         1,030,500         -         1,030,500         -           Gain on disposal of assets         37,181         -         37,181         253,881           Change in net assets         22,823,618         2,081,263         24,904,881         (171,602)           Net assets, beginning of year         24,733,640         10,049,996         34,783,636         34,955,238	Administration	_	2,279,397		2,279,397	2,181,945
Change in net assets before other changes       21,796,029       2,040,199       23,836,228       (439,834)         Other changes:       Change in value of split-interest agreements       (40,092)       41,064       972       14,351         Gain on forgiveness of Paycheck Protection Program loan       1,030,500       -       1,030,500       -         Gain on disposal of assets       37,181       -       37,181       253,881         Change in net assets       22,823,618       2,081,263       24,904,881       (171,602)         Net assets, beginning of year       24,733,640       10,049,996       34,783,636       34,955,238	Total supporting services	_	4,395,851		4,395,851	4,280,961
Other changes:       (40,092)       41,064       972       14,351         Gain on forgiveness of Paycheck Protection Program loan       1,030,500       -       1,030,500       -         Gain on disposal of assets       37,181       -       37,181       253,881         Change in net assets       22,823,618       2,081,263       24,904,881       (171,602)         Net assets, beginning of year       24,733,640       10,049,996       34,783,636       34,955,238	Total expenses	_	17,777,077		17,777,077	17,953,107
Change in value of split-interest agreements         (40,092)         41,064         972         14,351           Gain on forgiveness of Paycheck Protection Program loan         1,030,500         -         1,030,500         -           Gain on disposal of assets         37,181         -         37,181         253,881           Change in net assets         22,823,618         2,081,263         24,904,881         (171,602)           Net assets, beginning of year         24,733,640         10,049,996         34,783,636         34,955,238	Change in net assets before other changes		21,796,029	2,040,199	23,836,228	(439,834)
Change in value of split-interest agreements         (40,092)         41,064         972         14,351           Gain on forgiveness of Paycheck Protection Program loan         1,030,500         -         1,030,500         -           Gain on disposal of assets         37,181         -         37,181         253,881           Change in net assets         22,823,618         2,081,263         24,904,881         (171,602)           Net assets, beginning of year         24,733,640         10,049,996         34,783,636         34,955,238	Other changes:					
Gain on forgiveness of Paycheck Protection Program loan         1,030,500         -         1,030,500         -         1,030,500         -         37,181         253,881           Change in net assets         22,823,618         2,081,263         24,904,881         (171,602)           Net assets, beginning of year         24,733,640         10,049,996         34,783,636         34,955,238	5		(40,092)	41,064	972	14,351
Gain on disposal of assets         37,181         -         37,181         253,881           Change in net assets         22,823,618         2,081,263         24,904,881         (171,602)           Net assets, beginning of year         24,733,640         10,049,996         34,783,636         34,955,238				-		´-
Net assets, beginning of year <u>24,733,640</u> 10,049,996 34,783,636 34,955,238	,	_				253,881
	Change in net assets		22,823,618	2,081,263	24,904,881	(171,602)
Net assets, end of year \$ 47,557,258 12,131,259 59,688,517 34,783,636	Net assets, beginning of year	_	24,733,640	10,049,996	34,783,636	34,955,238
	Net assets, end of year	\$_	47,557,258	12,131,259	59,688,517	34,783,636

#### **Combined Statement of Activities**

# For the Year Ended June 30, 2020

	_	Without Donor Restrictions	With Donor Restrictions	Total
Gross campaign contributions Donor designations	\$	15,300,543 (1,841,456)	2,630,289	17,930,832 (1,841,456)
Undesignated campaign contributions Contributions recognized in a prior period	_	13,459,087 (83,387)	2,630,289	16,089,376 (83,387)
Undesignated campaign contributions	\$_	13,375,700	2,630,289	16,005,989
Public support and revenue: Public support:				
Contributions Provision for uncollectible pledges	\$	13,375,700 (1,168,828)	2,630,289	16,005,989 (1,168,828)
Annual campaign, net of uncollectible pledges	_	12,206,872	2,630,289	14,837,161
Bequests and trusts	_	69,110	7,124	76,234
Total public support		12,275,982	2,637,413	14,913,395
Revenue: Program revenues Service fee income		1,055,394 179,954	1,557	1,056,951
Investment return Miscellaneous income	_	899,002 172,222	291,749 	179,954 1,190,751 172,222
Total revenue		2,306,572	293,306	2,599,878
Net assets released from restrictions	_	3,356,657	(3,356,657)	
Total public support and revenue		17,939,211	(425,938)	17,513,273
Expenses: Program services:				
Gross funds awarded/distributed Less donor designations	_	11,413,261 (1,841,456)	<u> </u>	11,413,261 (1,841,456)
Net funds awarded/distributed to agencies		9,571,805	-	9,571,805
Program services	_	4,100,341	<u> </u>	4,100,341
Total program services		13,672,146	-	13,672,146
Supporting services: Fundraising Administration		2,099,016 2,181,945	- -	2,099,016 2,181,945
Total supporting services	_	4,280,961		4,280,961
Total expenses	_	17,953,107	_	17,953,107
Change in net assets before other changes		(13,896)	(425,938)	(439,834)
Other changes: Change in value of split-interest agreements Gain on sale of building	_	(35,964) 253,881	50,315	14,351 253,881
Change in net assets		204,021	(375,623)	(171,602)
Net assets, beginning of year	_	24,529,619	10,425,619	34,955,238
Net assets, end of year	\$_	24,733,640	10,049,996	34,783,636

#### **Combined Statements of Cash Flows**

# For the Years Ended June 30, 2021 and 2020

	_	2021	2020
Cash flows from operating activities:			
Change in net assets	\$	24,904,881	(171,602)
Adjustments to reconcile change in net assets to net cash	•	_ 1,2 0 1,000	(-,-,)
provided by operating activities:			
Depreciation and amortization expense		140,148	148,708
Provision for uncollectible pledges		1,526,720	1,168,828
Realized and unrealized gains on investments		(6,448,840)	(702,468)
Forgiveness of Paycheck Protection Program loan		(1,030,500)	-
Gain on disposal of assets		(37,181)	(253,881)
Change in value of split-interest agreements		(972)	(14,351)
Decrease in gifted facility		15,688	14,626
Increase in pledges receivable		(3,249,665)	(1,397,099)
Decrease in other receivables		132,947	252,332
Decrease (increase) in prepaid expenses and other assets		28,950	(20,733)
Increase in allocations and designations payable		805,239	2,234,179
Increase (decrease) in other liabilities		(45,028)	532,808
Net cash provided by operating activities		16,742,387	1,791,347
Cash flows from investing activities:			
Property and equipment purchases		(7,753)	(98,230)
Proceeds from sale of building		55,467	256,396
Purchases of investment securities		(5,779,058)	(3,024,047)
Proceeds from sale of investment securities	_	5,558,275	2,793,596
Net cash used in investing activities		(173,069)	(72,285)
Cash flows from financing activities:			
Principal payments on capital lease obligations		(35,056)	(14,156)
Principal payments on gift annuity obligations		(42,687)	(46,012)
Principal payments on obligation under remainder trust		(14,762)	(12,466)
Proceeds received from Paycheck Protection Program loan		<del>-</del> -	1,030,500
Net cash (used in) provided by financing activities	_	(92,505)	957,866
Net increase in cash and cash equivalents		16,476,813	2,676,928
Cash and cash equivalents, beginning of year	_	7,331,985	4,655,057
Cash and cash equivalents, end of year	\$	23,808,798	7,331,985
Supplemental cash flow information:			
Cash paid for interest	\$_	16,672	7,207

# **Combined Statement of Functional Expenses**

# For the Year Ended June 30, 2021 (With Comparative Totals for 2020)

		Program Services						Supporting Services			
					Community				Total		
			Place-Based	Financial	Support	Total			Supporting	Tot	al
	_	Education	Initiatives	Stability	Services	Programs	Fundraising	Administration	Services	2021	2020
Allocations/awards	\$	4,540,473	396,545	3,377,863	813,873	9,128,754	1,702,646	-	1,702,646	10,831,400	11,413,261
Less donor designations	_	-					(1,702,646)		(1,702,646)	(1,702,646)	(1,841,456)
		4,540,473	396,545	3,377,863	813,873	9,128,754	-	-	-	9,128,754	9,571,805
Salaries		437,658	457,492	434,888	1,062,673	2,392,711	1,297,777	942,962	2,240,739	4,633,450	4,497,301
Payroll taxes/PEO fees		43,810	46,744	40,953	109,130	240,637	133,822	55,450	189,272	429,909	445,663
401(k) and pension		10,849	13,325	9,594	18,034	51,802	31,180	19,432	50,612	102,414	119,650
Other employee benefits	_	51,762	63,195	45,090	124,755	284,802	144,638	57,607	202,245	487,047	469,116
		544,079	580,756	530,525	1,314,592	2,969,952	1,607,417	1,075,451	2,682,868	5,652,820	5,531,730
Legal fees		4,456	354	1,374	4,027	10,211	1,139	11,070	12,209	22,420	3,403
Accounting and audit fees		5,068	6,028	8,844	11,538	31,478	16,810	16,332	33,142	64,620	69,000
Professional and consulting fees		33,330	-	671	63,001	97,002	17,550	208,291	225,841	322,843	208,347
Advertising and promotion		802	-	525	2,500	3,827	1,801	392,412	394,213	398,040	332,232
Office expense		5,744	19,607	7,581	12,739	45,671	17,743	65,694	83,437	129,108	127,963
Information technology		40,461	53,687	123,118	104,105	321,371	116,792	145,485	262,277	583,648	463,563
Occupancy		50,322	86,993	100,105	124,062	361,482	188,118	140,365	328,483	689,965	755,717
Travel		952	88	1,150	2,902	5,092	2,618	2,438	5,056	10,148	66,454
Conferences, conventions and meetings		151	175	2,842	204	3,372	1,333	35,027	36,360	39,732	64,261
Interest		-	59	214	181	454	266	15,952	16,218	16,672	7,207
UWW and UWFL dues		23,172	13,009	36,104	52,687	124,972	76,575	58,618	135,193	260,165	239,540
Depreciation and amortization		16,776	17,800	18,087	22,494	75,157	33,611	31,380	64,991	140,148	148,708
Insurance		5,021	3,915	6,282	9,854	25,072	13,266	9,421	22,687	47,759	45,870
Printing		626	-	2,410	5	3,041	8,413	5,389	13,802	16,843	37,470
Program and campaign supplies		96,632	3,600	10,520	31,277	142,029	3,843	311	4,154	146,183	151,798
Memberships, sponsorships and registrations		459	-	2,885	28,408	31,752	8,714	39,407	48,121	79,873	88,312
Other expenses	_				537	537	445	26,354	26,799	27,336	39,727
	_	283,972	205,315	322,712	470,521	1,282,520	509,037	1,203,946	1,712,983	2,995,503	2,849,572
Total expenses	\$_	5,368,524	1,182,616	4,231,100	2,598,986	13,381,226	2,116,454	2,279,397	4,395,851	17,777,077	17,953,107

# **Combined Statement of Functional Expenses**

# For the Year Ended June 30, 2020

	_		Program Services					Supporting Services				
	_	Education	Place-Based Initiatives	Financial Stability	Community Support Services	Total Programs	Fundraising	Administration	Total Supporting Services	Total		
Allocations/awards	\$	4,335,639	392,813	2,887,919	3,796,890	11,413,261	-	-	-	11,413,261		
Less donor designations	_	<u> </u>			(1,841,456)	(1,841,456)				(1,841,456)		
		4,335,639	392,813	2,887,919	1,955,434	9,571,805	-	-	-	9,571,805		
Salaries		440,295	421,481	460,835	968,621	2,291,232	1,261,455	944,614	2,206,069	4,497,301		
Payroll taxes/PEO fees		43,277	42,655	46,351	99,298	231,581	134,163	79,919	214,082	445,663		
401(k) and pension		11,098	10,808	11,983	25,311	59,200	41,583	18,867	60,450	119,650		
Other employee benefits	_	49,353	54,560	56,055	97,843	257,811	136,622	74,683	211,305	469,116		
		544,023	529,504	575,224	1,191,073	2,839,824	1,573,823	1,118,083	2,691,906	5,531,730		
Legal fees		1,995	-	-	595	2,590	-	813	813	3,403		
Accounting and audit fees		5,068	6,028	8,844	11,538	31,478	16,810	20,712	37,522	69,000		
Professional and consulting fees		-	-	1,402	70,277	71,679	2,500	134,168	136,668	208,347		
Advertising and promotion		775	-	3,294	775	4,844	3,858	323,530	327,388	332,232		
Office expense		5,296	27,586	9,266	17,092	59,240	18,637	50,086	68,723	127,963		
Information technology		35,795	57,487	66,101	88,076	247,459	104,201	111,903	216,104	463,563		
Occupancy		47,963	67,790	107,593	154,217	377,563	201,858	176,296	378,154	755,717		
Travel		4,933	2,055	12,799	26,116	45,903	17,443	3,108	20,551	66,454		
Conferences, conventions and meetings		3,328	2,798	1,616	3,476	11,218	12,675	40,368	53,043	64,261		
Interest		-	79	288	242	609	357	6,241	6,598	7,207		
UWW and UWFL dues		21,306	12,218	33,273	48,446	115,243	70,414	53,883	124,297	239,540		
Depreciation and amortization		18,467	24,510	17,120	25,619	85,716	38,188	24,804	62,992	148,708		
Insurance		4,831	3,239	5,135	8,788	21,993	11,455	12,422	23,877	45,870		
Printing		1,738	3,020	8,675	1,816	15,249	19,727	2,494	22,221	37,470		
Program and campaign supplies		75,176	14,457	9,687	49,844	149,164	2,634	-	2,634	151,798		
Memberships, sponsorships and registrations		197	2,165	6,389	11,688	20,439	4,256	63,617	67,873	88,312		
Other expenses	_	112			18	130	180	39,417	39,597	39,727		
	_	226,980	223,432	291,482	518,623	1,260,517	525,193	1,063,862	1,589,055	2,849,572		
Total expenses	\$	5,106,642	1,145,749	3,754,625	3,665,130	13,672,146	2,099,016	2,181,945	4,280,961	17,953,107		

#### **Notes to Combined Financial Statements**

June 30, 2021 and 2020

#### (1) Nature of Activities and Summary of Significant Accounting Policies

#### (a) Nature of Activities

The United Way Suncoast, Inc. (the "Organization" or "United Way") is a not-for-profit organization governed by a volunteer board of directors. United Way's mission is to provide leadership that improves lives and creates lasting community change by mobilizing the caring people of our communities to give, advocate and volunteer. United Way works with community partners, including a network of partner agencies, businesses, school systems, governments, and other funding sources to provide pathways to education and financial stability that give every child and adult the freedom to rise.

United Way leads collective impact programs that help change the story for individuals and families today and build a solid foundation for future success through a committed focus on:

#### Education

With targeted, holistic intervention in and out of school, children can overcome barriers and catch up to their less challenged peers. United Way provides that support for children 0 - 12 years old through programs that activate parent involvement, help more children attend enriched out-of-school programs, combat summer learning loss, increase school attendance, provide caregiver education, engage volunteer reading tutors and more. United Way works to help young people ages 13 - 17 graduate from high school ready to pursue college or career training that enables family-sustaining employment. This is accomplished through programs and services that create supportive learning environments, identify and intervene with at-risk students, connect students to careers, improve attendance and increase parental involvement so young people successfully complete high school.

#### Place-Based Initiatives

In order to strategically bring needed services to areas of high need, United Way developed neighborhood-based community initiatives to deliver coordinated help to track and improve performance. Through collaboration and involvement with these communities, at the Resource Centers United Way operates, the United Way is improving and empowering neighborhoods to create success and change. Resource centers are operated in the following areas: Sulphur Springs (Tampa), North Greenwood (Clearwater), Campbell Park (South St. Petersburg), and United Way Suncoast Reading Rooms in Manatee County.

#### Financial Stability

United Way helps adults develop and build the financial and employability skills they need to make informed financial decisions to achieve long-term financial stability. From budgeting to employment skills, to programs that help them save to buy a home or start a business, United Way supports individuals and families. We focus specifically on ALICE families, those hardworking parents and children that represent 43 percent of our service area and stand just one unexpected expense from dire circumstances.

#### **Notes to Combined Financial Statements - Continued**

#### (1) Nature of Activities and Summary of Significant Accounting Policies - Continued

#### (a) Nature of Activities - Continued

#### **Community Support Services**

United Way supports a network of services to help individuals/families in crisis move past immediate need to participate fully in United Way's Collective Impact priorities. Programs include health, nutrition/food assistance, shelter and safety interventions.

#### (b) Accounting Method

The combined financial statements of the Organization have been prepared on the accrual basis. Net assets and revenues, expenses, gains and losses are classified based on the existence or absence of donor-imposed restrictions. In the accompanying combined financial statements, net assets that have similar characteristics have been combined into similar categories as follows:

(i) Net assets without donor restrictions: Net assets that are not subject to donor-imposed stipulations. Net assets without donor restrictions may be designated for specific purposes by action of the Board of Directors or may otherwise be limited by contractual agreements with outside parties.

Designations of net assets without donor restrictions are summarized as follows:

*Operating reserves* are used to fund special projects, emergencies and portions of the operating budget as approved by the Board of Directors in the budget process. The funded operating reserve goal is to achieve and maintain between three and six months of program funding and operating costs.

Disaster relief reserves are available for use in the event a major disaster strikes the Tampa Bay community. The funded disaster relief reserve goal is to maintain \$1 million.

*Net investment in property and equipment* is equal to the net book value of property and equipment less related liabilities.

Designated for endowment is the level of investments designated by the Board to earn interest and appreciation with the long term goal of growth.

Designated for future allocations are funds made available for future allocations to partner and other agencies for educational programs in the Manatee area.

*Transitional community impact* is made available to fund strategic initiatives and priorities of the region served by United Way Suncoast and aligned to support the Board approved Organization strategic plan.

#### **Notes to Combined Financial Statements - Continued**

#### (1) Nature of Activities and Summary of Significant Accounting Policies - Continued

#### (b) Accounting Method - Continued

(ii) *Net assets with donor restrictions:* Net assets with donor restrictions whose use by the Organization is subject to donor-imposed stipulations that can be fulfilled by actions of the Organization pursuant to those stipulations or that expire by the passage of time.

Some net assets with donor restrictions include a stipulation that assets provided be maintained in perpetuity while permitting the Organization to spend the income generated by the assets for specific programs under certain named endowments as well as earnings without donor restrictions under various general endowments as more fully described in Note 9.

#### (c) Principles of Combination

The combined financial statements include the financial statements of United Way Suncoast, Inc. and United Way Foundation of Manatee (collectively, "United Way" or the "Organization"). All significant inter-organizational balances and transactions have been eliminated in the combination.

#### (d) <u>Activities</u>

Public support consists primarily of pledges promised and of payments on pledges made during annual fund-raising campaigns. All public support is considered to be available for unrestricted use unless specifically restricted by the donor. Pledge income is recognized when unconditional pledge commitments are received and allowances are provided for amounts estimated to be uncollectible.

Allocations expense is recognized when the commitment is made to pay allocations to participating agencies. The Organization's Board of Directors approves allocations for commitment two times a year.

#### (e) Functional Expense Allocations

The costs of providing the Organization's various programs have been summarized on a functional basis in the combined statement of functional expenses. Expenses directly attributable to a specific functional area of the Organization are reported as direct expenses of those functional areas while indirect costs that benefit multiple functional areas have been allocated among the functional areas based on time spent by employees on each functional area or based on the Organization's square footage analysis for all indirect occupancy-related expenses.

#### (f) Cash and Cash Equivalents

Cash and cash equivalents include short-term investments with original maturities of three months or less.

#### **Notes to Combined Financial Statements - Continued**

#### (1) Nature of Activities and Summary of Significant Accounting Policies - Continued

#### (g) **Investments**

Investments in equity securities with readily determinable fair value and all investments in debt securities are reported at fair value in the combined statement of financial position. Investment income (including realized and unrealized gains and losses on investments, interest and dividends) is reflected in the combined statement of activities. Purchases and sales of investments are recorded on the trade date. The cost of investments sold is determined by the specific identification method.

#### (h) Contributions and Allowance for Uncollectible Pledges

Contributions received, including unconditional promises to give, are recorded as with or without donor restrictions in the combined statement of activities, depending on the existence or nature of any donor restrictions. Contributions that are restricted by the donor are reported as increases in net assets with donor restrictions. When a restriction expires, net assets with donor restrictions are reclassified to net assets without donor restrictions.

Conditional contributions are recorded as revenue when such amounts become unconditional which generally involves the meeting of a barrier to entitlement. This can include items like meeting a matching provision, incurring specified allowable expenses in accordance with a framework of allowable costs or other barriers.

A portion of the Organization's revenue is derived from cost-reimbursable contracts and grants, which are conditioned upon certain performance requirements and the incurrence of allowable qualifying expenses. Amounts received are recognized as revenue when the Organization has incurred expenditures in compliance with specific contract or grant provisions. Amounts received prior to incurring qualifying expenditures are reported as other liabilities in the combined statement of financial position. The Organization received cost-reimbursable grants of approximately \$80,863 that have not been recognized at June 30, 2021 because qualifying expenditures have not yet been incurred, with advance payments of \$466,514 recognized as a component of other liabilities in the combined statement of financial position.

The allowance for uncollectible pledges is computed based upon a three year historical average of campaign collections adjusted by management estimates of current economic factors, applied to individual campaigns, including donor designations. Management's estimate of the allowance is subject to a significant degree of uncertainty and actual collections experience may differ from projected campaign results.

#### (i) Going Concern Evaluation

On an annual basis, as required by Accounting Standards Codification ("ASC") Topic 205, *Presentation of Financial Statements - Going Concern*, the Organization performs an evaluation to determine whether there are conditions or events (known and reasonably knowable), considered in the aggregate, that raise substantial doubt about the Organization's ability to continue as a going concern within one year after the date that the combined financial statements are available to be issued. Management's assessment did not indicate that substantial doubt is raised about the ability to remain a going concern for one year from the date the combined financial statements were available for issuance.

#### **Notes to Combined Financial Statements - Continued**

#### (1) Nature of Activities and Summary of Significant Accounting Policies - Continued

#### (j) **Designations**

All pledges designated to 501(c)(3) agencies are sent directly to those agencies or to federations for future distribution to member agencies.

#### (k) Property and Equipment

Property and equipment are recorded at cost or, in the case of donated items used in operations, at fair value on the date received. The Organization capitalizes all purchases and donated items with a cost or fair value in excess of \$1,000.

Depreciation of property and equipment is provided for by the use of the straight-line method. The estimated useful lives range from fifteen to forty years for buildings and improvements and three to ten years for furniture and equipment. Leasehold improvements are amortized over the lesser of their estimated useful lives or the related lease term. Property and equipment and the allowance for depreciation are relieved upon retirement or sale and the related gain or loss is included in the combined statements of activities.

#### (l) Income Taxes

The Organization is exempt from federal income taxes under Section 501(c)(3) of the Internal Revenue Code and from state income taxes under the provisions of the Florida Statutes. The Internal Revenue Code provides for taxation of unrelated business income under certain circumstances. The Organization reports no unrelated business taxable income; however, such status is subject to final determination upon examination of the related income tax returns by the appropriate taxing authorities. The Organization has adopted the provisions of ASC Topic 740 relating to *Accounting for Uncertainty in Income Taxes* and does not believe it has any material income tax exposure relating to uncertain tax positions. The income tax filings for United Way Suncoast, Inc., United Way of Manatee County, Inc. and United Way Foundation of Manatee County for the year ended June 30, 2018 and thereafter remain subject to examination.

#### (m) Concentration of Credit Risk

The Organization has no financial instruments which subject it to off-balance-sheet risk. Financial instruments, which potentially subject the Organization to concentrations of credit risk, consist principally of cash and cash equivalents, investments in debt securities and pledges receivable. The Organization maintains its cash balances with what management believes to be high-credit quality financial institutions. Management considers the credit-worthiness of issuers of debt securities as part of its overall investment evaluation and monitoring process. Credit risk related to pledges receivable is alleviated due to the large number of individual donors.

#### **Notes to Combined Financial Statements - Continued**

#### (1) Nature of Activities and Summary of Significant Accounting Policies - Continued

#### (n) <u>Use of Estimates</u>

The preparation of combined financial statements in conformity with accounting principles generally accepted in the United States requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the combined financial statements. Estimates also affect the reported amounts of changes in net assets during the reporting period. Actual results could differ from those estimates.

#### (o) Fair Value Measurements

The Organization has adopted the provisions of ASC 820, *Fair Value Measurement*, which requires the use of a fair value hierarchy that prioritizes the inputs to valuation techniques used to measure fair value into three levels: quoted market prices that are observable for the assets or liabilities (Level 1); inputs other than quoted market prices that are observable for the asset or liability, either directly or indirectly (Level 2); and unobservable inputs for the asset or liability (Level 3).

#### (2) Investments

Investments, stated at fair value, consist of the following at June 30, 2021 and 2020:

		202	21	2020		
	_	Cost	Fair Value	Cost	Fair Value	
Cash, money market funds, and						
certificates of deposit	\$	2,243,675	2,243,675	1,656,818	1,656,818	
U.S. government and agency						
obligations		907,377	925,867	720,629	793,827	
Mortgaged-backed securities		2,456,640	2,476,169	2,494,432	2,557,009	
Corporate bonds		3,477,170	3,547,123	2,772,884	2,924,494	
Bond mutual funds		3,212,723	3,376,065	2,500,728	2,714,480	
Exchange traded funds	_	11,226,157	16,539,483	12,056,181	13,214,576	
	\$_	23,523,742	29,108,382	22,201,672	23,861,204	

The Organization's investments in corporate bonds are not concentrated in a single entity or in a few entities nor are there any specific industry concentrations. Investments include amounts which include donor restrictions for endowment purposes.

#### **Notes to Combined Financial Statements - Continued**

#### (2) **Investments - Continued**

Investment return consists of the following for the years ended June 30, 2021 and 2020:

	 2021	2020
Interest and dividends Realized and unrealized gains	\$ 498,531 6,448,840	600,400 702,468
	6,947,371	1,302,868
Less investment expenses	(150,032)	(112,117)
	\$ 6,797,339	1,190,751

Investment income includes earnings from certificates of deposit and from Community Foundation investments.

#### (3) Community Foundation Investments

In 1992, the Organization established a fund account with the Community Foundation of Tampa Bay, Inc. naming itself as the beneficiary. Under the terms of the fund agreement, the Community Foundation of Tampa Bay, Inc. has not been granted variance power over the funds. Distributions may be made from the fund with approval from the United Way Board of Directors. The Organization did not receive any distributions from the fund in fiscal 2021 or 2020. At June 30, 2021 and 2020, the balance of investments held by the Community Foundation of Tampa Bay, Inc. was \$1,769,610 and \$1,356,261, respectively. Net investment income for the years ended June 30, 2021 and 2020 was \$413,349 and \$44,194, respectively.

In 2019, the Board of Directors established an account at the Community Foundation of Manatee County by transferring the majority of the Foundation's investments totaling \$3,663,566. Under the terms of the agreement with the Community Foundation of Manatee County, these assets will be invested at the Community Foundation of Manatee County for a period of three years. At June 30, 2021 and 2020, the balance of investments held by the Community Foundation of Manatee County was \$5,270,077 and \$4,260,981, respectively. Net investment income for the years ended June 30, 2021 and 2020 was \$1,009,096 and \$84,042, respectively.

#### **Notes to Combined Financial Statements - Continued**

#### (4) Charitable Remainder Trusts

The Organization has been named as a remainder beneficiary under several charitable remainder trusts. Under one of the charitable remainder unitrust agreements, the Organization was also named the trustee. Under the terms of the trusts, quarterly distributions are paid to income beneficiaries over their lifetimes or over defined periods. Quarterly distributions range from actual earnings to fixed rates ranging from 6% to 7% of the fair value of the trust assets as of the beginning of each year. Upon the death of income beneficiaries and donors, the remaining assets are available for the Organization's use. The portion of the trust attributable to the present value of the future benefits to be received by the Organization is recorded in the combined statement of activities as a contribution with donor restrictions in the period the trust is established and the Organization is notified of its existence. Assets held under the charitable remainder trust are included with investments in the accompanying combined statement of financial position and are reported at their estimated fair value. Receivables under remainder trust agreements and the obligation under a remainder trust are also reported at their estimated fair values in the accompanying combined statement of financial position.

### (5) **Property and Equipment**

Property and equipment at June 30, 2021 and 2020 consists of the following:

	_	2021	2020
Land	\$	386,245	386,245
Buildings and improvements		1,332,835	1,332,835
Leasehold improvements		1,008,550	1,008,550
Furniture, fixtures and equipment		1,423,893	1,308,873
		4,151,523	4,036,503
Less accumulated depreciation	_	(2,548,288)	(2,461,854)
	\$	1,603,235	1,574,649

For the years ended June 30, 2021 and 2020, depreciation and amortization expense was \$140,148 and \$148,708, respectively.

In 2006, the United Way of Manatee County, Inc. and the Manatee Chamber of Commerce, Inc. ("Chamber") conducted a joint fundraising campaign in an effort to raise capital to fund the construction of an office building to be jointly occupied and utilized by both nonprofit organizations under a Joint Venture Operating Agreement ("Agreement"). In November 2008, construction was completed and the McClure Center building was placed in service. The United Way is the fee simple title holder and owner of an undivided 50% interest, as a tenant in common of the property. There is a special warranty deed on the building which restricts the use of the building for a period of twenty-five years. This restriction requires that the building be fully occupied by the Chamber and/or United Way.

#### **Notes to Combined Financial Statements - Continued**

# (5) **Property and Equipment - Continued**

The Agreement specifies with the exception of janitorial services and property and casualty insurance premiums, the costs and expenses associated with the operation and use of the building will be shared equally to the extent that such expenses are incurred on behalf of both parties. Janitorial services and property and casualty insurance premiums are allocated based on the square footage of the building occupied by each entity. United Way's share of facility operating costs was \$31,196 and \$37,903 for the years ended June 30, 2021 and 2020, respectively.

#### (6) Gifted Facility

The Organization leases land from the School Board of Hillsborough County at a rental rate of \$1 per year. In February 2019, the lease was extended to May 2024. Accordingly, the Organization has recorded a gifted facility contribution which represents the present value of the excess of the aggregate fair rental value of the land lease over below market rent payments due over the remaining term of the lease.

Recognition of the fair value of this lease as of and for the years ended June 30, 2021 and 2020 is summarized below:

Fair value of gifted facility at June 30, 2019	\$	76,500
Recognition of fair value of gifted land lease		1,557
Recognition of rent expense for the year ended June 30, 2020	_	(16,183)
Fair value of gifted facility at June 30, 2020		61,874
Recognition of fair value of gifted land lease		495
Recognition of rent expense for the year ended June 30, 2021	_	(16,183)
Fair value of gifted facility at June 30, 2021	\$_	46,186

#### (7) Annuities Payable

The Organization is certified by the State of Florida to market and manage charitable gift annuity contracts. Under these contracts, a donor transfers assets to the Organization at the beginning of the contract and the Organization makes predetermined quarterly or semi-annual payments to the donor, or in certain cases donors' spouses, over their remaining lifetimes. Upon the donors' death, the remaining assets are available for the Organization's use. Annuities payable are stated at the actuarial present value of future cash flows expected to be paid to donors over their lifetimes. The discount rate used in computing the present value of annuities payable ranges from .46% to 1.21 % as of June 30, 2021 and from .18% to .49% as of June 30, 2020.

State law requires that the Organization maintain a reserve fund in connection with its gift annuity program. The required amount to be maintained in the fund is based on a multiple of the actuarial present value of the related annuity obligations.

#### **Notes to Combined Financial Statements - Continued**

# (8) Net Assets With Donor Restrictions

Net assets with donor restrictions at June 30, 2021 and 2020 consist of the following:

	_	2021	2020
Net assets subject to donor use restrictions:			
Future campaign pledges	\$	288,521	144,034
Remainder trusts and other		247,132	297,388
Gifted facility:			
Sulphur Springs Resource Center		46,186	61,874
Program initiatives		1,956,868	1,453,107
		2,538,707	1 056 403
		2,338,707	1,956,403
Net assets subject to time restrictions:			
Unappropriated endowment earnings		5,860,564	4,404,895
		5,860,564	4,404,895
Net assets to be held in perpetuity:			
Donor endowments		3,518,538	3,518,538
Charitable remainder unitrust	_	213,450	170,160
	\$	12,131,259	10,049,996

At June 30, 2021 and 2020, donor endowments include \$2,201,507 of general endowments with no restrictions on the use of earnings and \$1,317,031 of named endowments which restrict the use of endowment earnings for specific purposes.

#### (9) Endowment Funds

The Organization's internally-controlled endowment net assets are comprised of investments held in various donor endowments, investments held under a charitable remainder trust agreement, and funds designated by the Board of Directors to function as endowments. Net assets associated with endowment funds, including funds designated by the Board of Directors to function as endowments, are classified and reported based on the existence or absence of donor-imposed restrictions.

#### **Notes to Combined Financial Statements - Continued**

#### (9) Endowment Funds - Continued

#### Interpretation of Relevant Law

The Board of Directors of the Organization has interpreted the wishes of donors and state law as requiring the preservation of the fair value of the original gift as of the gift date of the donor-restricted endowment funds absent explicit donor stipulations to the contrary. As a result of this interpretation, the Organization classifies net assets restricted by the donor in perpetuity as (a) the original value of gifts donated to the endowment; (b) the original value of subsequent gifts to the endowment; and (c) accumulations to the endowment made in accordance with the direction of the applicable donor gift instrument at the time the accumulation is added to the fund. The Organization classifies investment earnings on endowments as a component of net assets with donor restrictions if not appropriated for expenditure in the period earned. Once investment earnings are appropriated for expenditure, the Organization reclassifies the amount appropriated as a component of net assets without donor restrictions.

#### Investment Return Objectives, Risk Parameters and Strategies

The Organization has adopted investment policies, approved by the Board of Directors. The policies stipulate that the endowment investments should be managed as a long-term goal designed to maximize the returns without exposure to undue risk. Whereas it is understood that fluctuating rates of return are characteristic of the securities markets, the greatest concern should be long-term appreciation of the assets and consistency of total portfolio returns. Recognizing that short-term market fluctuations may cause variations in the account performance, the Organization will pursue a strategy seeking to exceed a benchmark return of a target portfolio consisting of the following:

	Cash and Equivalents	Fixed Income	Equities
Operating reserves: Tampa area	9%	61%	30%
Sarasota area	7%	30%	63%
Named endowments	7%	30%	63%
Charitable gift annuities	15%	40%	45%
Charitable remainder trusts	7%	30%	63%

#### **Notes to Combined Financial Statements - Continued**

# (9) Endowment Funds - Continued

# Spending Policy

The Organization's spending policies allow for the distribution of assets for operating expenses as follows:

Investment Class	Spending Policy
Operating and capital reserves	5% annually of the average fair value of investments at March 31st of each of the previous three years
Endowment assets: General and board-designated named endowments	5% annually of the average fair value of investments at March 31st of each of the previous three years
Charitable gift annuity investments	Actuarially determined annuity payments due
Charitable remainder unitrust assets	6% of fair value of investments as of each January 1st

Endowment net asset composition by type of fund as of June 30, 2021 and 2020 follows:

	v	Net Assets Vithout Donor Restrictions	Net Assets With Donor Restrictions	Total Endowment Net Assets
June 30, 2021:				
Board-designated endowment funds	\$	14,095,166	-	14,095,166
Charitable remainder unitrust		51,472	213,450	264,922
Donor-restricted endowment funds	_	6,114,155	9,379,102	15,493,257
	\$_	20,260,793	9,592,552	29,853,345
June 30, 2020:				
Board-designated endowment funds	\$	12,002,473	-	12,002,473
Charitable remainder unitrust		56,801	170,160	226,961
Donor-restricted endowment funds	_	4,331,317	7,923,433	12,254,750
	\$	16,390,591	8,093,593	24,484,184

#### **Notes to Combined Financial Statements - Continued**

#### (9) Endowment Funds - Continued

#### Spending Policy - Continued

Changes in endowment net assets for the years ended June 30, 2021 and 2020 are as follows:

		Net Assets Vithout Donor Restrictions	Net Assets With Donor Restrictions	Total Endowment Net Assets
Balance at July 1, 2019	\$	15,848,985	8,256,024	24,105,009
Contributions		41,374	-	41,374
Net investment income		197,595	156,667	354,262
Net appreciation		302,637	144,602	447,239
Withdrawals	_		(463,700)	(463,700)
Balance at June 30, 2020		16,390,591	8,093,593	24,484,184
Contributions		57,999	-	57,999
Net investment income		595,449	112,700	708,149
Net appreciation		3,801,674	1,702,542	5,504,216
Withdrawals	_	(584,920)	(316,283)	(901,203)
Balance at June 30, 2021	\$	20,260,793	9,592,552	29,853,345

#### (10) Concentrations

As stated previously, the Organization maintains its cash and cash equivalent balances with what management believes to be high credit quality financial institutions. The Organization's deposit balances exceeded federal deposit insurance limits by approximately \$3,462,000 and \$6,961,000 as of June 30, 2021 and 2020, respectively. At June 30, 2021, the Organization maintained approximately \$20 million in a money market mutual fund managed by a high credit quality financial institution which was considered to be a cash equivalent. The balance is not insured by the financial institution, federal deposit insurance, or any other government agency.

One donor accounted for approximately 58% of gross contribution revenue for the year ended June 30, 2021. No concentrations existed with respect to contribution revenue for the year ended June 30, 2020.

### (11) Contingencies

The Organization is involved in various claims and legal actions arising in the ordinary course of operations. Management believes that any liability incurred in connection with these claims would be nominal in amount because the claims are without merit or would be covered under the Organization's insurance policies. In the opinion of management, no material liability exists with respect to these claims.

#### **Notes to Combined Financial Statements - Continued**

#### (12) Risks and Uncertainties

The novel coronavirus ("COVID-19") spread rapidly across the world in the first quarter of 2020 and was declared a pandemic by the World Health Organization in March 2020. The government and private sector responses to contain its spread began to adversely affect the broader economy and business in general in March 2020 and those impacts will likely affect operations through the remainder of 2021, although such effects may vary significantly. The duration and extent of the pandemic and its effects over longer terms cannot be reasonably estimated as of the date the combined financial statements were available for issuance. The risks and uncertainties resulting from the pandemic that may affect the results of operating activities, cash flows and financial condition include the nature and duration of the curtailment of various program activities and the long-term effect on campaign contributions.

The pandemic has adversely affected global economic activity and greatly contributed to significant deterioration and instability in financial markets. As a result, there has been heightened market risk and the Organization's investment portfolio has incurred significant volatility in fair value since March 2020. Because the values of the Organization's individual investments have and will fluctuate in response to changing market conditions, the amount of losses that will be recognized in future periods, if any, and the related impact on the Organization's liquidity cannot be determined at this time.

#### (13) Leases

The Organization leases office facilities and certain equipment under various operating leases. Rent expense was approximately \$655,000 and \$693,000 for the years ended June 30, 2021 and 2020, respectively.

The Organization was also obligated under two capital leases for office equipment that would have expired over the next two years. Effective December 2020, the Organization terminated the existing capital leases upon the execution of a new capital lease for replacement office equipment which expires in December 2026. The gross amount of office equipment and related accumulated amortization recorded under the capital leases as of June 30, 2021 were \$179,267 and \$17,927, respectively. The gross amount of office equipment and related accumulated amortization recorded under the capital leases as of June 30, 2020 were \$72,000 and \$48,000, respectively. Amortization of assets held under the capital leases is included in depreciation expense. Interest expense recorded under the capital leases for the years ended June 30, 2021 and 2020 was \$15,779 and \$6,008, respectively.

#### **Notes to Combined Financial Statements - Continued**

#### (13) Leases - Continued

Future minimum lease payments required under operating leases that have initial or remaining noncancelable lease terms in excess of one year and the present value of minimum capital lease payments as of June 30, 2021 are as follows:

Year Ending June 30,	_	Capital Leases	Operating Leases	Total
2022	\$	54,896	667,900	722,796
2023		54,896	591,000	645,896
2024		54,896	20,200	75,096
2025		54,896	-	54,896
2026		22,873		22,873
Total minimum lease payments		242,457	1,279,100	1,521,557
Less amount representing interest	_	(67,536)		
Present value of minimum capital lease payments	\$_	174,921		

#### (14) Fair Value Measurements

Financial instruments measured at fair value are classified and disclosed in the following categories:

- Level 1: Quoted prices are available in active markets for identical investments as of the reporting date. The types of investments included in Level 1 are exchange traded funds, corporate bonds, U.S. Treasury notes, real estate investment trusts, mutual funds, and money market funds.
- Level 2: Pricing inputs are other than quoted prices in active markets, which are either directly or indirectly observable as of the reporting date, and fair value is determined through the use of models or other valuation methodologies. Investments which are generally included in this category include agency obligations, mortgage backed securities, alternative investments, and certificates of deposit. The fair value of the Organization's investments held at the Community Foundation of Tampa Bay, Inc. and the Community Foundation of Manatee County (collectively, "Community Foundation") is based on valuation information provided by the Community Foundation which is primarily derived from or corroborated by observable market data as it relates to the Community Foundation's underlying investments.
- Level 3: Valuation is based on unobservable inputs. The Organization's beneficial interest in charitable remainder trusts is considered a financial asset subject to the valuation hierarchy and has been classified as Level 3 since observable inputs are minimal. Fair values for annuities payable are determined by calculating the present value of expected cash flows over the expected term of the underlying agreements.

#### **Notes to Combined Financial Statements - Continued**

#### (14) Fair Value Measurements - Continued

There have been no changes in the valuation methodologies used at June 30, 2021 and 2020 and there have been no transfers between levels during the years then ended. The inputs used to measure fair value may fall into different levels of the fair value hierarchy. In such cases, a financial instrument's level within the fair value hierarchy is based on the lowest level of input that is significant to the fair value measurement.

Fair value of assets and liabilities measured on a recurring basis at June 30, 2021 are as follows:

	_	Fair Value	Level 1	Level 2	Level 3
Assets:					
Cash and money market funds	\$	2,243,675	2,243,675	-	-
Debt securities:		, ,	, ,		
Corporate bonds		3,547,123	3,547,123	-	-
Bond mutual funds		3,376,065	3,376,065	-	-
Mortgage-backed securities		2,476,169	-	2,476,169	-
U.S. government and agency obligations	_	925,867	514,637	411,230	
		10,325,224	7,437,825	2,887,399	-
Exchange traded funds:					
Emerging markets equity		471,597	471,597	-	-
International equity		3,156,024	3,156,024	-	-
US large cap core		4,136,967	4,136,967	-	-
US large cap growth		607,985	607,985	-	-
US large cap value		5,136,601	5,136,601	-	-
US mid cap core		1,245,353	1,245,353	-	-
US small cap core	_	1,784,956	1,784,956		
		16,539,483	16,539,483	-	-
Community Foundation investments		7,039,687	-	7,039,687	-
Receivable under remainder trusts	_	161,514			161,514
	\$_	36,309,583	26,220,983	9,927,086	161,514
Liabilities:					
Annuities payable	\$	182,156	-	-	182,156
Obligation under remainder trust agreement	_	51,473			51,473
	\$_	233,629	<u>-</u> _		233,629
	\$_	233,629			233,629

# **Notes to Combined Financial Statements - Continued**

# (14) Fair Value Measurements - Continued

Fair value of assets and liabilities measured on a recurring basis at June 30, 2020 are as follows:

	_	Fair Value	Level 1	Level 2	Level 3
Assets:					
Cash and money market funds	\$	1,656,818	1,656,818	-	-
Debt securities:					
Corporate bonds		2,924,494	2,924,494	-	-
Bond mutual funds		2,714,480	2,714,480	-	-
Mortgage-backed securities		2,557,009	-	2,557,009	-
U.S. government and agency obligations	_	793,827	382,597	411,230	
		8,989,810	6,021,571	2,968,239	-
Exchange traded funds:					
Emerging markets equity		375,004	375,004	-	-
International equity		3,071,536	3,071,536	-	-
US large cap core		4,045,267	4,045,267	-	-
US large cap growth		466,595	466,595	-	-
US large cap value		3,804,715	3,804,715	-	-
US mid cap core		774,931	774,931	-	-
US small cap core	_	676,528	676,528	<del>-</del>	
		13,214,576	13,214,576	-	-
Community Foundation investments		5,617,242	-	5,617,242	_
Receivable under remainder trusts	_	222,441			222,441
	\$_	29,700,887	20,892,965	8,585,481	222,441
Liabilities:					
Annuities payable	\$	237,476	-	-	237,476
Obligation under remainder trust agreement	_	56,801	<u> </u>		56,801
	\$_	294,277	<u> </u>	=	294,277
Receivable under remainder trusts  Liabilities: Annuities payable	\$	5,617,242 222,441 29,700,887 237,476 56,801	- -		222,4 237,4 56,8

#### **Notes to Combined Financial Statements - Continued**

#### (14) Fair Value Measurements - Continued

The following table sets forth a summary of changes in fair value for the years ended June 30, 2021 and 2020 for which the Organization has used Level 3 inputs to determine fair value:

	_	Receivable under Remainder Trusts	Annuities Payable	Obligation under Remainder Trust
Balance at June 30, 2019	\$	321,724	256,012	70,302
Total gains (losses) included in changes in net assets		40,792	27,476	(1,035)
Contributions		76,233	-	-
Settlements		(216,308)	(46,012)	(12,466)
Balance at June 30, 2020		222,441	237,476	56,801
Total gains (losses) included in changes in net assets		(2,227)	(12,633)	9,434
Contributions		30,315	-	-
Settlements	_	(89,015)	(42,687)	(14,764)
Balance at June 30, 2021	\$	161,514	182,156	51,471

# Quantitative Information about Significant Unobservable Inputs Used in Level 3 Fair Value Measurements

The Organization utilizes discounted cash flow methods to estimate the fair value of the receivable under remainder trusts, annuities payable and the obligation under a remainder trust. Significant unobservable inputs as of June 30, 2021 include using discount rates ranging from .46% to 1.21% and life expectancy estimates for income beneficiaries which range from 3 to 7 years. Significant unobservable inputs as of June 30, 2020 include using discount rates ranging from .18% to .49% and life expectancy estimates for income beneficiaries which range from 3 to 7 years.

#### (15) Liquidity and Availability of Resources

The Organization is supported by both contributions with and without donor restrictions. Because a donor's restriction requires resources to be used in a particular manner or in a future period, the Organization must maintain sufficient resources to meet those responsibilities to its donors. Thus, financial assets may not be available for general expenditure within one year. As part of the Organization's liquidity management, it has a policy to structure its financial assets to be available as its general expenditures, liabilities and other obligations come due. The Board designates endowment earnings to fund long-term needs of the Organization and the Finance Committee has the authority to defer distributions from the funds based upon the needs of the Organization and changing economic conditions. Additionally, the Board has designated certain net assets without donor restrictions that, while the Organization does not intend to spend for purposes other than those identified in Note 9, the amounts could be made available for current operations, if necessary.

#### **Notes to Combined Financial Statements - Continued**

#### (15) Liquidity and Availability of Resources - Continued

As of June 30, 2021 and 2020, the Organization's financial assets available to meet general expenditures within one year were as follows:

	_	2021	2020
Financial assets:			
Cash and cash equivalents	\$	23,808,798	7,331,985
Pledges receivable, net	Ψ	7,025,870	5,302,925
Accrued interest		32,783	68,372
Accounts receivable		253,333	258,658
Accrued bequests		-	33,333
Investments		36,148,069	29,478,446
Receivable under remainder trusts and other	_	161,514	222,441
Total financial assets		67,430,367	42,696,160
Less amounts unavailable for general expenditure			
within one year due to:			
Contractual or donor-imposed restrictions:			
Unappropriated endowment earnings		(5,860,564)	(4,404,895)
Endowments		(3,518,538)	(3,518,538)
Program initiatives		(1,956,868)	(1,453,107)
Other donor imposed restrictions		(749,103)	(611,582)
Board-designations:			
Operating reserves		(4,901,918)	(4,575,942)
Disaster relief reserves		(1,219,925)	(1,219,925)
Quasi-endowment		(20,260,793)	(16,390,591)
Future allocations		(85,350)	(85,350)
Transformational community impact	_	(20,000,000)	
Financial assets available to meet cash needs			
for general expenditures within one year	\$	8,877,308	10,436,230

#### (16) Pension Plan

The Organization has adopted a defined contribution 401(k) plan for the benefit of employees who are at least 21 years old and who have completed at least ninety days of service. Employees may contribute to the plan to the extent allowable by law. The Plan requires employer safe harbor matching contributions of 100% of the first 4% of eligible compensation. For the years ended June 30, 2021 and 2020, employer contributions were approximately \$102,000 and \$120,000, respectively.

#### **Notes to Combined Financial Statements - Continued**

#### (17) Paycheck Protection Program Loan

The Organization applied for and received a forgivable Paycheck Protection Program Loan of \$1,030,500 as provided under the Federal Coronavirus Aid, Relief and Economic Security Act and the loan was funded on April 17, 2020. Under the terms of the loan, the balance is forgivable to the extent the proceeds are used for certain qualified costs for the 24 week period through October 1, 2020 and that certain employment levels are maintained. To the extent a portion of the loan does not meet the criteria to be forgiven, principal and interest is payable monthly through the maturity date of April 17, 2022. The loan carried an interest rate of 1%.

A formal request for forgiveness was submitted on the loan upon the conclusion of the performance period outlined above. In May 2021, the Organization received notice of legal release of the \$1,030,500 obligation, which is reflected in the accompanying combined statement of activities as gain on forgiveness of Paycheck Protection Program loan.

#### (18) Noncash Investing and Financing Activities

The Organization financed the acquisition of certain office equipment under a capital lease obligation in the amount of \$179,267 during the year ended June 30, 2021.

#### (19) Subsequent Events

The Organization has evaluated subsequent events through October 21, 2021, the date the combined financial statements were available for issuance.



#### CERTIFICATE OF LIABILITY INSURANCE

DATE (MM/DD/YYYY) 09/06/2022

THIS CERTIFICATE IS ISSUED AS A MATTER OF INFORMATION ONLY AND CONFERS NO RIGHTS UPON THE CERTIFICATE HOLDER. THIS CERTIFICATE DOES NOT AFFIRMATIVELY OR NEGATIVELY AMEND, EXTEND OR ALTER THE COVERAGE AFFORDED BY THE POLICIES BELOW. THIS CERTIFICATE OF INSURANCE DOES NOT CONSTITUTE A CONTRACT BETWEEN THE ISSUING INSURER(S), AUTHORIZED REPRESENTATIVE OR PRODUCER, AND THE CERTIFICATE HOLDER.

IMPORTANT: If the certificate holder is an ADDITIONAL INSURED, the policy(ies) must have ADDITIONAL INSURED provisions or be endorsed. If SUBROGATION IS WAIVED, subject to the terms and conditions of the policy, certain policies may require an endorsement. A statement on this certificate does not confer rights to the certificate holder in lieu of such endorsement(s).

this certificate does not comer rights to the certificate holder in fled of such endorsement(s).					
PRODUCER	1-813-229-8021	CONTACT NAME:	Tammy Marshall		
M. E. Wilson Company, LLC		PHONE (A/C, No, Ext	<sub>):</sub> 813-984-3601	FAX (A/C, No): 813-2	29-2795
300 W. Platt St.		E-MAIL ADDRESS:	tmarshall@mewilson.com		
Ste 200			INSURER(S) AFFORDING COVERAGE		NAIC#
Tampa, FL 33606		INSURER A :	AMGUARD INS CO		42390
INSURED		INSURER B :			
United Way Suncoast, Inc.		INSURER C :			
5401 West Kennedy Blvd Ste 600		INSURER D :			
-		INSURER E :			
Tampa, FL 33609		INSURER F :	M. E. Wilson Co LLC		
COVERAGES	<b>CERTIFICATE NUMBER:</b> 66509732		REVISION NU	MBER:	
THIS IS TO CERTIFY THAT THE POLICIES OF INSURANCE LISTED BELOW HAVE BEEN ISSUED TO THE INSURED NAMED ABOVE FOR THE POLICY PERIOD					

THIS IS TO CERTIFY THAT THE POLICIES OF INSURANCE LISTED BELOW HAVE BEEN ISSUED TO THE INSURED NAMED ABOVE FOR THE POLICY PERIOD INDICATED. NOTWITHSTANDING ANY REQUIREMENT, TERM OR CONDITION OF ANY CONTRACT OR OTHER DOCUMENT WITH RESPECT TO WHICH THIS CERTIFICATE MAY BE ISSUED OR MAY PERTAIN, THE INSURANCE AFFORDED BY THE POLICIES DESCRIBED HEREIN IS SUBJECT TO ALL THE TERMS, EXCLUSIONS AND CONDITIONS OF SUCH POLICIES. LIMITS SHOWN MAY HAVE BEEN REDUCED BY PAID CLAIMS.

EXCLUSIONS AND CONDITIONS OF SUCH POLICIES. LIMITS SHOWN MAY HAVE BEEN REDUCED BY PAID CLAIMS.  INSR   POLICY EFF   POLICY EXP								
	TYPE OF INSURANCE	ADDL INSD	SUBR WVD	POLICY NUMBER	POLICY EFF (MM/DD/YYYY)	POLICY EXP (MM/DD/YYYY)	LIMIT	S
x	CLAIMS-MADE X OCCUR	X	X	C1GP302496	03/01/22	03/01/23	EACH OCCURRENCE DAMAGE TO RENTED PREMISES (Ea occurrence)	\$ 1,000,000 \$ 100,000
							MED EXP (Any one person)	\$ 5,000
							PERSONAL & ADV INJURY	\$ 1,000,000
GEN							GENERAL AGGREGATE	\$ 3,000,000
	POLICY PRO- LOC						PRODUCTS - COMP/OP AGG	\$ 3,000,000
	OTHER:							\$
AUT	*			C2GP301850	03/01/22	03/01/23	COMBINED SINGLE LIMIT (Ea accident)	\$ 1,000,000
	ANY AUTO						BODILY INJURY (Per person)	\$
	AUTOS ONLY AUTOS						BODILY INJURY (Per accident)	\$
X	HIRED AUTOS ONLY X NON-OWNED AUTOS ONLY						PROPERTY DAMAGE (Per accident)	\$
								\$
X	UMBRELLA LIAB X OCCUR			C3GP302496	03/01/22	03/01/23	EACH OCCURRENCE	\$ 2,000,000
	EXCESS LIAB CLAIMS-MADE						AGGREGATE	\$ 2,000,000
	DED RETENTION\$							\$
	EMPLOYEDELLIADILITY						PER OTH- STATUTE ER	
ANYI	PROPRIETOR/PARTNER/EXECUTIVE   1 / N	N/A					E.L. EACH ACCIDENT	\$
(Man	idatory in NH)						E.L. DISEASE - EA EMPLOYEE	\$
DES	CRIPTION OF OPERATIONS below						E.L. DISEASE - POLICY LIMIT	\$
				C1GP302496	03/01/22	03/01/23	Each Occ/Aggregate	1m/3m
	X  GEN  X  WORR  AND OFFI (Man  If yeep DES)	TYPE OF INSURANCE  X COMMERCIAL GENERAL LIABILITY  CLAIMS-MADE X OCCUR  GEN'L AGGREGATE LIMIT APPLIES PER: POLICY PRODICY JECT LOC OTHER:  ANY AUTO OWNED AUTOS ONLY AUTOS ONLY X HIRED AUTOS ONLY X AUTOS ONLY X UMBRELLA LIAB X OCCUR EXCESS LIAB CLAIMS-MADE DED RETENTION \$  WORKERS COMPENSATION AND EMPLOYERS' LIABILITY  ANYPROPRIETOR/PARTNER/EXECUTIVE OFFICER/MEMBER EXCLUDED? (Mandatory in NH) If yes, describe under DESCRIPTION OF OPERATIONS below	TYPE OF INSURANCE  X COMMERCIAL GENERAL LIABILITY  CLAIMS-MADE X OCCUR  GEN'L AGGREGATE LIMIT APPLIES PER: POLICY PRO- OTHER:  AUTOMOBILE LIABILITY  ANY AUTO OWNED AUTOS ONLY AUTOS ONLY HIRED AUTOS ONLY AUTOS ONLY  X UMBRELLA LIAB X OCCUR EXCESS LIAB CLAIMS-MADE DED RETENTION \$  WORKERS COMPENSATION AND EMPLOYERS' LIABILITY ANYPROPRIETOR/PARTNER/EXECUTIVE OFFICER/MEMBER EXCLUDED? (Mandatory in NH) If yes, describe under DESCRIPTION OF OPERATIONS below	TYPE OF INSURANCE  X COMMERCIAL GENERAL LIABILITY  CLAIMS-MADE X OCCUR  GEN'L AGGREGATE LIMIT APPLIES PER:  POLICY PROPOLICY JECT LOC  OTHER:  AUTOMOBILE LIABILITY  ANY AUTO  OWNED AUTOS ONLY AUTOS ONLY  X UMBRELLA LIAB X OCCUR  EXCESS LIAB CLAIMS-MADE  DED RETENTION\$  WORKERS COMPENSATION AND EMPLOYERS' LIABILITY  ANYPROPRIETOR/PARTNER/EXECUTIVE OFFICER/MEMBEREXCLUDED?  (Mandatory in NH) If yes, describe under DESCRIPTION OF OPERATIONS below	TYPE OF INSURANCE  X COMMERCIAL GENERAL LIABILITY  CLAIMS-MADE X OCCUR  GEN'L AGGREGATE LIMIT APPLIES PER: POLICY PROPOLICY JECT LOC OTHER:  AUTOMOBILE LIABILITY  ANY AUTO OWNED AUTOS ONLY HIRED AUTOS ONLY X MORKERS COMPENSATION AND EMPLOYERS' LIABILITY  ANYPROPRIETORI/PARTNER/EXECUTIVE OFFICER/MEMBER REXCLUDED? (Mandatory in NH) If yes, describe under DESCRIPTION OF OPERATIONS below  AUTOS DELAY  ADDL SUBR (INSD WWD  X X C1GP302496  C2GP301850  C2GP301850  C2GP301850  C2GP302496  C2GP302496  C3GP302496  C3GP302496	TYPE OF INSURANCE  INSD WYD  POLICY NUMBER  POLICY SEFF. (MM/DD/YYYY)  X COMMERCIAL GENERAL LIABILITY  X X C1GP302496  03/01/22  GEN'L AGGREGATE LIMIT APPLIES PER: POLICY PROJECT LOC OTHER:  AUTOMOBILE LIABILITY  ANY AUTO OWNED AUTOS ONLY AUTOS ONLY X HIRD AUTOS ONLY X UMBRELLA LIAB CLAIMS-MADE DED RETENTION \$  C3GP302496  03/01/22  C3GP302496  03/01/22  C3GP302496  03/01/22  C3GP302496  03/01/22  C3GP302496	TYPE OF INSURANCE INSU WYD POLICY NUMBER (MM/DD/YYYY)  X COMMERCIAL GENERAL LIABILITY  CLAIMS-MADE X OCCUR  GEN'L AGGREGATE LIMIT APPLIES PER: POLICY PROPOLICY JECT LOC OTHER:  AUTOMOBILE LIABILITY ANY AUTO ONNED AUTOS ONLY AUTOS ONLY HIRD AUTOS ONLY AU	TYPE OF INSURANCE  ADDI-SURR (MM/DD/YYY)  X COMMERCIAL GENERAL LIABILITY  X COMMERCIAL GENERAL LIABILITY  CLAIMS-MADE X OCCUR  COMMERCIAL GENERAL LIABILITY  COMMERCIAL GENERAL COMPOPAGG  OTHER:  COMMINIC DIAMAGE (Per person)  BODILY INJURY (Per person)  BODILY INJURY (Per person)  BODILY INJURY (Per accident)  PROPERTY DAMAGE (Per accident)  PROPERTY DAMAGE (Per accident)  COMMINIC DAMAGE (PER accident

DESCRIPTION OF OPERATIONS / LOCATIONS / VEHICLES (ACORD 101, Additional Remarks Schedule, may be attached if more space is required)

Blanket additional insured as required by written contract, written agreement or permit with respect to general liability. Blanket waiver of subrogation as required by written contract, written agreement, or permit with respect to general liability.

CERTIFICATE HOLDER	CANCELLATION			
United Way Suncoast, Inc.	SHOULD ANY OF THE ABOVE DESCRIBED POLICIES BE CANCELLED BEFORE THE EXPIRATION DATE THEREOF, NOTICE WILL BE DELIVERED IN ACCORDANCE WITH THE POLICY PROVISIONS.			
5201 West Kennedy Blvd Ste 600	AUTHORIZED REPRESENTATIVE			
Tampa, FL 33609				

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# INVESTMENT PROGRAM OUT in PINELLAS COUNTY

United Way Suncoast provides leadership that improves lives and creates lasting community change by mobilizing the caring people of our communities to give, advocate, and volunteer. United Way Suncoast provides pathways to education and financial stability that give everyone in our community the freedom to rise.

#### **ALICE % from United Way**

45% of below ALICE and 9% in Poverty

#### \$ Invested

\$2,095,164 Invested for Early Learning, Financial Stability, Youth Success for Pinellas \$1,840,099 Invested in United Way Rapid Response Fund across five counties \$308,557 invested from the Public Last Resort Fund across five counties

#### # of Strategic Community Partners

78, including 24 investment partners

#### **Focus Areas**

Early Learning, Youth Success, Financial Stability

**DOLLARS** 

The Siemer Institute: In FY 21, UWS provided \$300,000 to support 649 children and 197 families through local nonprofits. Pinellas Specific: 61 families and 140 children

450 **RESIDENTS**  achieved the milestone of earning certificates

NOTABLE **PROGRAMS** INCLUDE:

100% of the participants in the MOVE UP program from the Pinellas Ex Offender Re Entry Coalition retained their employment for the

SITES

\$450,600 **SAVED IN FEES** 

**CHILDREN** 

(0-pre k) demonstrated progress in communication, CHILDREN

dental, vision, and hearing issues

**NOTABLE PROGRAMS** 

**INCLUDE:** 

with more than 700 identified as ALICE.

Shirley Procter Puller Foundation nearly doubled its goals of students reading on grade level, missing ten percent or less of school each



+700 HOURS

35 STUDENTS

YOUNG RESIDENTS internships or jobs)

#### **FLKRS Analysis**

The Impact of Covid on school has been seen throughout the state. Over 44% of the 75 school districts not achieving the state average of 57% achieving 500+ scoring.

#### **FSA Analysis**

Across the state, including our 5 counties, all age groups have declined in showing proficiency in English Language Arts despite already starting at a low average of 54-57%. In 2021, the achievement for Pinellas County for grades 3-5 is 54%.

#### Unemployment

While the standard unemployment rate for each county we serve is between 4.2 and 4.5%, that number doubles when you factor in individuals no longer looking but employable, as well as those who are underemployed seeking an alternative with true living wages.

**DOLLARS** 

Duke Energy Good

from UWS Rapid Response Fund invested in agencies serving only Pinellas County. \$515,804 invested in agencies

Strategic Community Partner

**INDIVIDUALS** 

HOUSEHOLDS

**United Way Rapid Response Fund** 

RESIDENTS

**ALICE** 

**UWS Led** 

**Publix Last Resort Fund** 

INDIVIDUALS

An additional

RESIDENTS

were reported in agencies who listed this county as one of their service areas

receiving workforce

**LEGAL CASES** 

has successfully resolved over 80+ legal cases. Pinellas County Urban League led two educational workshops and connected 70

### **NORTH GREENWOOD RESOURCE CENTER**

**FAMILIES** 

helped to access additional benefits in their community including insurance benefits,