

Application Form

Organization Information

If you would like to complete this application in Word first and copy your answers over later, use the following link: [Download Application](#)

The evaluation rubric that will be used to score your request is now available here: [Download Rubric](#)

Please pay attention to character limits while working on your draft. These limits include spaces.

Organization Name*

The Arc Tampa Bay

Proposal Name*

Please choose a short name to identify this project within the grant portal:

Adult Day Training Program Redesign

EIN*

59-1056551

Incorporation Year*

What year did your organization incorporate? This will be the year listed on your determination letter from the Internal Revenue Service.

1963

Organizational Mission Statement*

What is your organization's mission statement? This should be no longer than one or two sentences.

It is the mission of The Arc Tampa Bay "To support and empower people with intellectual and developmental disabilities." This mission is accomplished through a variety of residential, adult day training, applied behavior analysis, and vocational rehabilitation programs and services.

Unique Entity ID (SAM)

Please provide your organization's Unique Entity ID number. This is a specific number used by the federal government to identify your organization. **This is different from a DUNS number, which the federal government no longer uses.**

If you do not have a Unique Entity ID number, you can create an account on SAM.gov and apply for one here (it is free and may take 3-4 days for approval): <https://sam.gov/content/home>

This field is optional as to not stop a qualifying organization from applying. **However**, a Unique Entity ID number will be required if your organization is approved for a grant. Your organization should apply for a number now if it does not yet have one.

Character Limit: 12

DKCLJKDA7GJ8

Annual Operating Budget Size*

Please provide the amount of your annual operating budget, (expenditures only) for your entire organization.

\$13,480,898.00

Amount Requested*

The maximum grant amount is \$199,999.

\$73,780.00

Parent Non-Profit/Subsidiaries*

If your organization has a parent non-profit that has multiple subsidiaries, will multiple subsidiaries be applying in this process?

Example

Better Tomorrow is the parent non-profit of three organizations. Two of those organizations want to apply in this process. Both would select "Yes" on this question.

No

Request Specifics

Organization Programmatic Background*

Please describe the programming your organization offers to the community and the length of time it has been doing so. What does your organization **do** and **how long** has it been doing it?

The Arc Tampa Bay (TATB) has been providing services in Pinellas County, Florida, since its founding in 1958. Formal incorporation occurred in 1963. TATB is an affiliate of the state and national Arc Associations. TATB was initially established to fill a gap in services identified by parents of children with developmental disabilities. They were unable to find services for their children so established their own daycare and summer camps. In the 1950's and 60's, with the advent of de-institutionalization and federal programs such as Medicaid and Medicare, the need for residential services and adult day training programs became loud and clear, with TATB stepping in to add these services to its offerings. Demand for vocational rehabilitation

followed closely behind and TATB began facilitating vocational assessments and job coaching in the 1980's. Growth remained steady until state-induced fiscal restraints in the early 2000's caused some brief setbacks to the organization. As of today, TATB operates 16 group homes, one apartment complex, 3 adult day training sites, a transitional youth services program, an applied behavior analysis clinic for children with autism, and a supported employment program. All facilities are located within Pinellas County, Florida. Through funding from the Agency for Persons with Disabilities, the Florida Division of Vocational Rehabilitation, and third-party payors, TATB receives reimbursement for services provided by paraprofessionals/direct support professionals (DSPs). Services are rendered according to each individual's level of need and based on supports chosen as part of their annual individual support planning. Presently, TATB provides services to 225-250 individuals on a daily basis. TATB employs approximately 170 DSP's who provide individualized care to help program participants achieve their goals.

Community Need*

Please describe the community need that exists for your programming. If you are able to cite quantitative, local data, that will strengthen your proposal.

TATB is seeking funding in support of revamping its Adult Day Training (ADT) program, AKA Life Skills Development Level 3 (LSD3), an Agency for Persons with Disabilities (APD) funded service. LSD3 services support individuals in participating in valued experiences such as accessing community resources, self-advocacy, job and career interest exploration, and daily living skills. Services may be provided in a work-like setting that is age and culturally appropriate. Vatland et al. (2011), developed a practice guide for promoting self-advocacy and self-determination, noting that people with intellectual and developmental disabilities (IDD) experience positive outcomes when empowered to make decisions regarding daily living activities, leisure pursuits, employment, etc. Despite massive efforts aimed at deinstitutionalization over 40 years ago, many individuals with IDD still do not fully participate in their communities. Much of this can be attributed to lack of opportunity, reliance on staff supports, and untapped resources and partnerships that have potential to create social connections. Even more concerning, APD has a waiting list of approximately 23,000 for Floridians who need their services but are currently not receiving any supports. The Arc Tampa Bay (TATB) is located in APD's Suncoast Region, which has a waiting list of approximately 4000. With the onset of the pandemic in March 2020, APD provided guidance to service providers related to social distancing and the limitation of large group activities. Many providers permanently or temporarily closed their ADT programs, causing even funded individuals to lose their services. As of August 2022, four ADT programs have permanently closed and two have temporarily closed. This number does not reflect the barriers that some families have encountered when trying to find ADT services as many providers that are still providing services may not have the capacity to accept new program participants.

Negative Economic Impact on Organization*

The following question is the keystone of a strong application in this process. If your organization cannot demonstrate a negative economic impact from the pandemic, your application will not qualify for committee review. If you are uncertain about what constitutes negative economic impact or how to demonstrate it, please contact PCF staff for technical assistance.

Describe your organization's negative economic impact arising from the COVID-19 pandemic. Examples could include:

- A reduction in revenue from 2019 to 2020
- Inflationary pressures
- Increases in demand for services that have not been compensated for through new revenue

- The use of reserves for unbudgeted expenses since the onset of the pandemic, and such use of reserves has prevented the purchase of capital assets
- A need for capital assets to offset community need for which your organization does not have the resources to purchase due to the negative economic harm from the pandemic
- A need for additional capital assets to adapt operations to accommodate health and safety guidelines by the CDC
- Growth in restricted pandemic-related revenue that does not permit capital asset acquisition

You have the option to upload supporting documentation regarding negative economic impact. However, please limit your upload to no more than five pages.

Note: If you are applying for both a Small Purchase and Large Project, you may reuse the answer for this question PROVIDED THAT the negative economic impact is relevant to both requests. The Large Project Letter of Intent does not permit uploads to support the answer to this question.

With the temporary closure of Adult Day Training (ADT) program services in March 2020, The Arc Tampa Bay (TATB) effectively stopped all providing services to 101 individuals who did not reside in agency operated group homes. TATB is reimbursed by the Agency for Persons with Disabilities for the provision of ADT services. Revenue losses for ADT services have been calculated from March 2020 to May 2022, totaling \$901,051. TATB also served as transportation provider for many of these same individuals. Transportation services are reimbursed on a per trip basis at negotiated rates. TATB incurred a loss in transportation revenue of \$426,575 from March 2020 to June 2022. Additionally, during this period, TATB was unable to purchase replacement vehicles through funding from the Florida Department of Transportation (FDOT). State contracted vendors did not have vehicles in stock due to manufacturing delays. TATB has been maintaining its current fleet through routine repairs and maintenance. One of the ADT vehicles targeted for replacement #97775 incurred repair expenses in the amount of \$6993 for the first half of 2022. Repairs for vehicle #97775 alone accounted for 40% of the total costs for the 42 active fleet vehicle repairs.

While TATB has since re-opened its day program to individuals residing outside of agency-operated group homes, the ADT has not rebounded to its previous operational capacity. Staffing shortages and space limitations based on APD re-opening guidelines have restricted TATB's expansion opportunities and ability to recover these losses in revenue. Staffing has been challenging for TATB. At the start of the pandemic, in March 2020, TATB had 193 direct support professional (DSP) positions, of which 52 positions were vacant (27% vacancy rate). TATB experienced its highest vacancy rate (40%) in December 2021, with 71 vacancies out of 179 positions. With the closure of the ADT, TATB consolidated staffing but still experienced shortfalls. While numerous funding opportunities and hourly wage increases have enabled TATB to recoup some staffing vacancies, TATB has not been able to revise its existing programmatic space to better serve individuals by mitigating COVID-19 risk. Of consideration as well is the intangible impact of day program closures on participants, particularly those experiencing isolation from the community and even their families. TATB group home residents were restricted from family visitation until in-home visits were allowed in September 2020. Residents were eventually allowed to leave residences for family visits in November 2020. Review of crisis management strategies saw a significant increase in behaviors beginning in May 2020 and eventually plateauing in September 2020.

Proposal Description*

The American Rescue Plan Act requires a request that is reasonable and proportional to the level of economic impact your organization experienced. This means the request you describe below should not be greater than the economic harm your organization has suffered.

Please describe your purchase proposal and address the following:

- What will you be purchasing with these funds?
- What is the estimated lifespan of the purchase/improvement?
- How does it address the negative economic harm you described in the previous question?

The Arc Tampa Bay (TATB) is requesting funding for curriculum software, computer technology, and 1 vehicle to assist TATB with re-designing its Adult Day Training (ADT) program to accommodate new participants and to engage current participants in activities that will contribute to community-based learning. The program redesign also aligns with ensuring the health and safety needs of the participants are met by limiting group size to mitigate the spread of COVID-19. This request coincides with the Large Capital Project Request which increases the number of classrooms so TATB can enroll more day program participants, enabling TATB to recoup losses in revenue. Also, with the addition of a fully functioning vehicle for ADT program trips, TATB can use trip logs to bill service providers. TATB is reimbursed for trips through the Agency for Persons with Disabilities (APD) and Pinellas Suncoast Transit Authority. Typical lifespan of a fleet vehicle for TATB is 250,000 miles or 10 years. TATB temporarily closed ADT operations in March 2020 and has been re-opening in phases. 101 ADT clients had their services suspended. Of these, only 46 have since returned to ADT. In Sept. 2020, APD issued guidance to ADT providers on re-opening activities, stressing protecting the health, safety and welfare of clients, visitors, and staff. These concerns remain paramount to TATB's leadership team, particularly as client cases have continued to rise, with the highest rates being recorded at 18 for Aug. 2022. With the issuance of its re-opening guidance in Sept. 2020, APD required ADT program operators to submit operating plans using the Regional COVID-19 Programs Plan Review Checklist as guidance. Key components of the checklist included: staff training, health screenings, PPE, isolation areas, masking, sanitization procedures, social distancing, and group size limitations. In July 2021, CDC recommended the use of cohorts to limit the number of participant and staff encounters to decrease the spread of COVID-19 between cohorts. TATB has been operating ADT programs in cohorts. This has profoundly affected the spread of COVID-19 as cases have been limited to individuals within the groups with cross-contamination only occurring when staff have worked at multiple sites. Using the cohorts will enable TATB to redesign the program curriculum so that cohorts can select various educational and leisure activities for their weekly schedules. Lifespan for technology is estimated at 5-8 years.

Guiding Principles - Client Impact*

The American Rescue Plan Act, which provides the funding for this grant program, aims to ensure an equitable recovery from the COVID-19 pandemic. The term "equity" is defined as:

The consistent and systematic fair, just, and impartial treatment of all individuals, including individuals who belong to underserved communities that have been denied such treatment, such as Black, Latino, and Indigenous and Native American persons, Asian Americans and Pacific Islanders and other persons of color; members of religious minorities; lesbian, gay, bisexual, transgender, and queer (LGBTQ+) persons; persons with disabilities; persons who live in rural areas; and persons otherwise adversely affected by persistent poverty or inequality.

One of the guiding principles of this fund is that it will apply a lens of equity to ensure the needs of specified priority populations are met.

Will this purchase benefit the community members defined above that have experienced disproportionate negative impacts from the COVID-19 pandemic? If so, how?

This funding request will benefit individuals with intellectual and developmental disabilities (IDD). All individuals receiving Adult Day Training (ADT) services from The Arc Tampa Bay (TATB) are diagnosed with

IDD. COVID-19 has disproportionately impacted individuals with IDD. Ervin (2022) cites a New England Journal of Medicine Catalyst article stating that the population with IDD had higher rates of COVID-19 infection, hospitalization, ICU, and death than any other group of individuals. People with IDD are 8.6 times more likely to die from COVID-19 than people without IDD. Other areas of their lives have been adversely affected as well. Drum et al. (2020) stated in his study that 56% of people with IDD reported disruptions in their healthcare. TATB's internal review showed that there was a significant decrease in access to medical care from 2019 to 2020, particularly in primary care (decrease of 14%), and psychiatry (decrease of 15%). Other less tangible variables were impacted. TATB reviewed data from reactive strategy logs for 2020. Reactive strategy logs are used to document to the Agency for Persons with Disabilities (APD) when restraints, seclusion, and other interventions are used for crisis management during behavior incidents. Not only were group home residents temporarily restricted from attending ADT, they were also not allowed in-home visitors until September 2020. Community activities and home visits were restricted until November 2020. These restrictions were put in place with guidance from APD. Use of reactive strategies initially decreased from 56 incidents in February and 51 in March to 21 in April. However, they then continued to increase to a high of 84 incidents in August, and eventually plateaued in September at 48 incidents, coinciding with the reinstatement of in-home visits from families and guardians. Numbers for November (41) and December (28) were extremely low as community outings and home visits were reinstated during this time.

Number Served*

How many people will directly benefit from this capital purchase annually?

130

Unduplicated vs. Duplicated*

Is the number indicated above duplicated or unduplicated?

Duplicated: A client is counted each time they access services

Unduplicated: A client is counted once, regardless of the number of times they access services

Example: ABC Food Bank operates two mobile food pantries, one in Clearwater and one in St. Petersburg. Taylor, a Pinellas County resident, goes to both food pantries. If ABC Food Bank counts Taylor's visit TWICE, it is **duplicated**. If ABC Food Bank counts Taylor's visit ONCE, it is **unduplicated**.

Unduplicated

Other (Explanation Required)

If you selected "Other" in the previous question, please explain how your organization determined the number of clients that will benefit from the proposed capital purchase.

The American Rescue Plan Act (ARPA) prioritizes organizations that either have headquarters or carry out the majority of their operations inside Qualified Census Tracts (QCTs). QCTs are a standard method of identifying communities with a large proportion of low-income residents. The U.S. Department of Housing and Urban Development determines what areas qualify as QCT.

To assess if your organization serves or is headquartered in a QCT, use the following link:

https://www.huduser.gov/portal/sadda/sadda_qct.html

In the top right-hand corner, choose the state of Florida and Pinellas County. Then on the left-hand side of the screen, click the box next to “Color QCT Qualified Tracts.” The QCT zones are denoted in purple. You can also map your address by adding it into the address box at the top to see if your location is inside the zones.

Below, please provide the location of your operations and the location of your headquarters, if different.

Headquarters Location*

Please provide your organization's headquarters address as it appears on your Sunbiz account. To check your Sunbiz registration, you may search here: <https://dos.myflorida.com/sunbiz/search/>

1501 N. Belcher Road, Suite 249; Clearwater, FL 33765

QCT Determination - Headquarters*

Is this organization headquartered in a QCT?

No

Purchase Location*

Where will the majority of the activities related to the purchase(s) take place?

Examples

- If you are proposing the purchase of a van that will deliver to multiple areas within Pinellas County, specifically mention what areas those are.
- If your purchase enables remote access to your services, such as telehealth, provide geographical data around where the majority of your clients reside (presuming they will access your services from their residence).

Most activities will take place at the Long Center Adult Day Training (ADT) site: 1501 N. Belcher Road; Clearwater, FL 33765. The Long Center is not in a QCT zone. 15% of Long Center program participants reside in QCTs. 99% are funded through Medicaid Waiver, with a monthly income limit of \$2523. Most ADT participants maintain monthly incomes below that and qualify as very low income. TATB only documents income of residential clients, whose monthly incomes from SSI and SSA averages \$1700 or less. All technology equipment and software will be located at this site. The vehicle requested with the project will also be housed at this location and will be used for trips into the community based on participants' choices. Some examples of recent trips include bowling and picnics. Program participants may also go on individualized outings such as shopping to reinforce skills learned during the day.

QCT Determination - Purchase*

Does this organization's proposed purchase benefit residents of QCTs?

Yes

Community Connection

This section aims to capture general demographic data about your organization and to see how you engage with and represent the community you serve. PCF has generalized the demographic data questions more than it has in other processes because of the public nature of this process. PCF understands that identity disclosure can be a sensitive matter, and wants to respect your organization's board and staff. If your organization feels comfortable sharing more detailed demographic information, it may do so in the "Community Representation and Connection" section.

Community Representation and Connection*

Describe how your organization is representative of, or has authentic connections to, the community your proposal seeks to serve. You can list other community-based organizations that work on programming with you and/or list examples of your work within this community.

The Arc Tampa Bay (TATB) is a service provider for the Agency for Persons with Disabilities (APD) and the Florida Division of Vocational Rehabilitation (VR). All APD funded individuals are diagnosed with an intellectual or developmental disability. Presently TATB provides services to approximately 222 APD clients. APD clients are case managed by waiver support coordinators who help them find the services they wish to receive and engage service providers, such as TATB, in the plan to ensure that services are delivered accordingly. TATB individualizes supports and services for people being served in all programs. With diverse DSPs offering expertise in areas such as Special Olympics, technology, and art and design, program participants are able to choose from a variety of programming options.

TATB also provides employment services through a contract with VR. While the majority of individuals receiving VR services are diagnosed with IDD, individuals with other disabilities, such as mental health, are also eligible for VR services through TATB. Approximately 25 individuals are actively being case managed by TATB job coaches. Job coaches use the “Discovery” process to assist job seekers with learning about their strengths and interests to choose the career path for which they are suited. Discovery may even entail “trying” out various jobs, such as grocery bagging and graphic design printing. This helps them learn what tasks and skills are involved in different jobs and whether that type of job remains an employment goal. TATB also provides VR career camp services to transitional age youth. Students must have an active IEP plan to be eligible for career camp. TATB serves 25-50 students annually in the program. TATB offers a variety of career camp tracks, enabling students to choose the path that interests them most, such as “Tools of the Trade” and “Coding.” St. Pete College partners with TATB for the Coding Camp by providing facilities and student library privileges.

Individuals receiving supports and services from TATB participate in agency-related decision making through representation on the Board of Directors as well as organizations and special committees such as People First and the Advocacy Committee. For this project, TATB will enlist an advisory board of interested day program participants to help throughout the design process to ensure that their needs are being met and to provide suggestions for program implementation.

Leadership Demographics - Board Membership*

Do your board members consider themselves a member of one or more of the following populations? Check all that apply.

- BIPOC defined as Black, Latino, and Indigenous and Native American persons, Asian Americans and Pacific Islanders and other persons of color
- LGBTQ+ (Lesbian, Gay, Bisexual, Transgender, Queer+)
- Neurodiverse/physically disabled

BIPOC

Neurodiverse/physically disabled

Leadership Demographics - Executive Level Leadership Team*

Does your executive leadership team consider themselves a member of one or more of the following populations? Check all that apply.

- BIPOC defined as Black, Latino, and Indigenous and Native American persons, Asian Americans and Pacific Islanders and other persons of color
- LGBTQ+ (Lesbian, Gay, Bisexual, Transgender, Queer+)

- Neurodiverse/physically disabled

If your organization is volunteer-run and does not have an executive leadership team, please select "Not applicable."

BIPOC

Leadership Demographics - CEO/Executive Director*

Does your CEO/Executive Director consider themselves a member of one or more of the following populations? Check all that apply.

- BIPOC defined as Black, Latino, and Indigenous and Native American persons, Asian Americans and Pacific Islanders and other persons of color
- LGBTQ+ defined as Lesbian, Gay, Bisexual, Transgender, Queer+
- Neurodiverse/physically disabled

If your organization is volunteer-run and does not have an executive leader, please select "Not applicable."

None of the above

Proposal Costs

Purchase Estimates/Bids*

You must combine all bids/estimates into one file.

Attach current verifiable bids, estimates, or price lists [from your potential vendor(s)]. Please ensure there is a date listed or when you obtained these estimates/bids, as they must be from within the past sixty (60) days.

- If your purchase is **BELOW** \$75,000, you must upload TWO verifiable bids or estimates for the proposed purchases.
- If your purchase is **EQUAL TO** or **MORE THAN** \$75,000, you must upload THREE verifiable bids or estimates for your proposed purchases.

This can be as simple as screenshots from Amazon or Best Buy (though PCF does not endorse or recommend any specific vendor) or may be from specialized vendors that sell your proposed purchase. If you have concerns regarding bids or estimates, please reach out to PCF staff.

TATB ARPA Quotes.pdf

Sole Source*

In some cases, a proposed small purchase is only available from a single vendor, and as such, only one bid/estimate can be uploaded. If this is the case for your organization, please explain in the field below. Otherwise, write "N/A" below.

N/A

Related Parties*

Are any of the contractors/vendors that have provided bids/estimates a related party to your organization?

Examples of Related Parties

- A board member that owns the contracting company that provided a bid
- The relative of a director, officer, or executive team member owns a company that provided an estimate
- The CEO of the applying organization has a financial interest in the construction company providing a bid

If **yes**, identify the vendor and describe the relationship.

If **no**, write "No related parties below."

No related parties.

Budget Summary*

Please use THIS TEMPLATE to indicate costs and any cash match your organization may have for the proposed purchases. Note: this spreadsheet will automatically round numbers to make it easier to read for committee members.

Please note that indirect costs are not permitted for small purchases.

If you have additional notes to add to your budget summary, you may do so in the text box below.

TATB Small Capital Budget.xlsx

For the project, touchscreen laptops and tablets are requested as these devices are more accessible for program participants. TATB will also be able to download apps for client and staff use as well. TATB utilizes an electronic case management system, Therap, for documentation of service delivery. TATB has identified that using tablets and apps will expedite the documentation process since the new program redesign will create additional classrooms, but direct support professionals will need to be within their program areas to remain within state-mandated ratios, thereby not allowing for movement outside of their area to complete documentation on currently available desktops.

Other Funding Sources*

Please describe any other funding not already mentioned that your organization has applied for or obtained for this purchase.

This includes but is not limited to Community Block Development Grants (CBDG), local government grants (including Tourist Development Council funding), foundation grants, and private donors (you do not need to disclose donor identities but simply indicate the amount raised for this purchase). This includes any matching grants or in-kind contributions you may have obtained.

Please be sure these other funding sources are represented in the "Applicant Match" column in the budget summary uploaded above.

The Arc Tampa Bay (TATB) has submitted funding requests to the Lightning Hero Foundation and Wawa Foundation for curriculum supplies and technology for the Adult Day Training Program, however, TATB has not received any notification as of today of notice of intent to award or denial of funding requests. Both applications were in the amount of \$50,000.

Changes in Operating Costs*

Please answer this question based on the descriptions below:

- If this project **increases** ongoing operational costs (programmatic, operating maintenance or other costs), how will you compensate for the difference?
- If this purchase **decreases** ongoing operating costs, how will it do so?
- If this purchase **does not affect** operating costs, please note so below.

The proposed project does not affect operating costs as TATB does not anticipate any unforeseen changes in staffing patterns. Staffing patterns and ratios are determined based upon the number of program participants. Funding for staff positions is procured through the Agency for Persons with Disabilities. While the program redesign will enable TATB to add more program participants for adult day training, this is calculated into our budget. As new clients continue to be enrolled beyond budget allocations, budget changes can be made throughout the process to reflect increased revenue and increased staffing to support newly enrolled clients.

Organization Documentation

Please reach out to PCF staff if you have trouble uploading the files below. We are able to assist with file conversion and file compression.

Organization Budget*

Please upload your most recent, board-approved organizational budget for this fiscal year. PDF and Excel documents are accepted.

TATB 2021-2022 Budget.pdf

Board of Directors List*

Please upload your Board of Directors list.

Excel, Word, and PDF file formats are accepted.

The Arc TB BOD List 2021-2022.pdf

IRS Form 990*

Please upload a PDF copy of your most recently submitted IRS Form 990.

If Form 990 from your most recent fiscal year is delayed or you have received an extension, please explain in the text space below. You may also explain if you don't have a Form 990 due to organization type. You should still upload the most recent publicly available 990.

If you file a Form 990-EZ and do not have anything to attach, please note so below.

Only PDF files are permitted.

The Arc Tampa Bay 2020 990 - 09-30-2021.pdf

Most Recent Financial Statements*

Upload a PDF version of your most recent financial statements. If you have audited financial statements, please upload the most recently conducted audit. If you do not have a recent audit, please explain why.

The Arc TB - 09-30-2021 AFS consolidated.pdf

Insurance Requirements

Evidence of Insurance Coverage*

Grantees of the ARPA Nonprofit Capital Project Fund will be required to maintain appropriate insurance related to your operations and this purchase. PCF will determine whether this coverage is appropriate.

Please upload evidence of insurance.

If your organization does not have evidence of insurance coverage, please provide an explanation as to why.

The Arc TB - COI - For Information Only.2022.pdf

Insurance Requirement*

If you are awarded a contract from the ARPA Nonprofit Capital Project Fund, you will be required to list Pinellas Community Foundation as an additional insured through your general liability insurance or other appropriate coverages for the duration of the contract. If you would like to check with your insurance carrier on how to do this, here is the information about PCF you will need:

Pinellas Community Foundation
17755 US Highway 19 N

Suite 150
 Clearwater, FL 33764
 727-531-0058

Please check the box below to indicate that you understand and will be able to comply with this requirement if you are awarded a contract.

PCF will not ask for a certificate naming us as additional insured until the contracting stage.

Yes, I understand and will comply with this requirement if awarded a contract.

Post-Grant Requirements

Reporting Requirements Acknowledgment*

Grantees will be required to submit a pre-award agreement within two weeks of receiving an award notice. In addition, grantees will be required to submit a report within 30 days after the purchase is completed.

Financial information justifying all expenditures will also need to be provided. This includes but is not limited to:

- Invoices
- Canceled checks
- Credit card statements, along with a record of paying the credit card.

If you have any questions, please contact Rose Cervantes, ARPA Program Officer at rcervantes@pinellascf.org.

Yes, I agree to submit this grant agreement and impact report within the specified timeframes.

Additional Information

Budget Summary

NO LONGER USED, REPLACED IN APP WITH UPLOAD FIELD INCLUDED

Please use THIS TEMPLATE to indicate costs and any cash match your organization may have for the proposed purchases.

Please note that indirect costs are not permitted for small purchases.

If you have additional notes to add to your budget summary, you may do so in the text box below.

Additional Upload

If you have something to share, you can upload it here in PDF format.

HAB of the Future Inspiration.pdf

Anything else to share?

Is there anything else that you would like Pinellas Community Foundation to know or other information your organization would like to share that isn't addressed elsewhere in this application?

TATB is including our "inspiration" for the changes being made to the Adult Day Training Program. We acknowledge that many items listed are beyond the scope of this current request but continue to use our vision as reference for program planning and curriculum development. Thank you for this opportunity.

Brief Project Descriptor

Please briefly describe this organization's request.

File Attachment Summary

Applicant File Uploads

- TATB ARPA Quotes.pdf
- TATB Small Capital Budget.xlsx
- TATB 2021-2022 Budget.pdf
- The Arc TB BOD List 2021-2022.pdf
- The Arc Tampa Bay 2020 990 - 09-30-2021.pdf
- The Arc TB - 09-30-2021 AFS consolidated.pdf
- The Arc TB - COI - For Information Only.2022.pdf
- HAB of the Future Inspiration.pdf

Vehicle Quotes

Carolyn Reginelli

From: Jennifer Pellegrino
Sent: Thursday, August 25, 2022 9:21 AM
To: Brian Siracusa; Carolyn Reginelli
Subject: FW: Transit van purchases
Attachments: ARC X2C DOCS.pdf

Vehicle
quote
#1

Got this today from the Rep. Larry spoke with this week.

From: Eric Jore <ejore@steponeauto.com>
Sent: Thursday, August 25, 2022 9:07 AM
To: Jennifer Pellegrino <jpellegrino@thearctb.org>
Cc: uparclarry@yahoo.com
Subject: Re: Transit van purchases

ATTACHED

Eric Jore
Government Account Manager
Step One Automotive
Ford Crestview
CDJR Ft Walton Bch
ejore@steponeauto.com
407-234-5116

On Wed, Aug 24, 2022 at 9:11 AM Jennifer Pellegrino <jpellegrino@thearctb.org> wrote:

Hello Eric,

I was speaking with Larry Philipson (whom I've cc'd above) about the quotes you may be able to provide to us for 3 transit vans. We attempted to place this order last year through our Federal 5310 grant through FDOT but this year that order was cancelled by Ford we were told. We now have an opportunity to obtain an outside grant through a local organization to use additional Federal funds to purchase these same type of vehicles. We thought we would still use a contracted vendor through the State to show our due diligence in providing our participants vehicles that were approved by the State government.

If there is a way that you could provide a quote for 3 vehicles with the specifications listed on our original quote, that would be great.

Should there be any additional questions or concerns please feel free to contact me or Larry via email or the phone number listed below.

Thank you!

Jennifer C. Pellegrino

Associate Executive Director of Finance

The Arc Tampa Bay, Inc.

1501 N. Belcher Rd., Ste. 249

Clearwater, FL 33765

(727) 799-3330 ext. 7606



Motor Vehicles (2510000-21-STC)
Price Quote Form (PQF)
 (STATE AGENCIES MUST ALSO SUBMIT FORM MP6301)
 Updated 1/18/2022

Awarded Contractor Information

Contractor Name: STEP ONE AUTOMOTIVE dba FORD CRESTVIEW
 Street Address: 4060 FERDON BLVD
 City, State, Zip: CRESTVIEW, FL 32536
 Contact Person: ERIC JORE Title: GOVERNMENT FLEET MANAGER
 Original Quote Date: 8/25/2022 Revised Quote Date: Est. Delivery:
 Phone #s: Primary: Secondary:
 Email Address:
 Fax #:
 Contractor's Purchase Order #:

Requesting Customer Information

Agency/Eligible User Name: ARC
 Contact Person: Title: Secondary:
 Phone #s: Primary: Secondary:
 Email Address:
 Fax #:

Secondary Contact for Customer (Optional)

Contact Person: Title: Secondary:
 Phone #s: Primary: Secondary:
 Email Address:
 Fax #:

UNSPSC Commodity Code	Group	Sub-Group	Line Number
25101505	VANS	CARGO AND PASSENGER	26

Manufacturer/Brand	Representative Model	Base Vehicle Price ###,###.##	OEM Options Discount ##%
FORD	2023 FORD TRANSIT MID ROOF PASSENGER VAN X2C	\$ 47,665.00	2%

OEM OPTIONS

THIS SECTION SHOULD ONLY BE USED FOR OEM OPTIONS, WHICH ARE NOT IDENTIFIED AND PRICED ON THE PRICE SHEET.

OEM Option Description	QTY	OEM Option Manufacturer	OEM Option Model Number	OEM Option MBRP (Per Unit)	OEM Option Price (Per Unit)	Total Price
3.5V-6 ENGINE WITH 10 SPEED AUTO TRANS	1				\$ -	\$ -
A/C AM FM RADIO VINYL SEATS	1				\$ -	\$ -
H D BATTERIES	1	FORD	63E	\$ 289.00	\$ 289.10	\$ 289.10
BACK UP ALARM	1	FORD	43B	\$ 150.00	\$ 147.00	\$ 147.00
AM FM NAV	1	FORD	58B	\$ 930.00	\$ 911.40	\$ 911.40
EXT LENGTH RUNNING BOARDS	1	FORD	68J	\$ 655.00	\$ 641.90	\$ 641.90
PRIVACY GLASS	1	FORD	92E	\$ 500.00	\$ 490.00	\$ 490.00
DAY TIME RUNNING LIGHTS	1	FORD	924	\$ 45.00	\$ 44.10	\$ 44.10
SIDE SENSING SYSTEM	1	FORD	94A	\$ 480.00	\$ 470.40	\$ 470.40
3.73 LIMITED SLIP REAR AXLE	1	FORD	X7L	\$ 325.00	\$ 318.50	\$ 318.50
					\$ -	\$ -
					\$ -	\$ -
					\$ -	\$ -
					\$ -	\$ -
					\$ -	\$ -
					\$ -	\$ -
					\$ -	\$ -
					\$ -	\$ -
					\$ -	\$ -
					\$ -	\$ -
					\$ -	\$ -
					\$ -	\$ -
					\$ -	\$ -
					\$ -	\$ -
					\$ -	\$ -
					\$ -	\$ -
					\$ -	\$ -
					\$ -	\$ -
					\$ -	\$ -
					\$ -	\$ -
					\$ -	\$ -
					\$ -	\$ -
					\$ -	\$ -
					\$ -	\$ -
					\$ -	\$ -
TOTAL COST: OEM Options						\$ 3,312.40

REQUIRED AFTERMARKET OPTIONS

THIS SECTION SHOULD ONLY BE USED FOR REQUIRED AFTERMARKET OPTIONS, WHICH ARE IDENTIFIED AND PRICED ON THE PRICE SHEET.

Required Aftermarket Option Description	QTY	Required Aftermarket Option Manufacturer	Required Aftermarket Option Model Number	Required Aftermarket Option Price (Per Unit)	Total Price
					\$ -
					\$ -
					\$ -
					\$ -
TOTAL COST: Required Aftermarket Options					\$ -

[Fleet] 2023 Ford Transit Passenger Wagon (X2C) T-350 148" Med Roof XL RWD (✓ Complete)

Window Sticker

SUMMARY

[Fleet] 2023 Ford Transit Passenger Wagon (X2C) T-350 148" Med Roof XL RWD

MSRP:\$49,760.00

Interior:Dark Palazzo Gray, Vinyl Front Bucket Seats

Exterior 1:Oxford White

Exterior 2:No color has been selected.

Engine: 3.5L PFDi V6 Flex-Fuel

Transmission: 10-Spd Automatic w/OD & SelectShift

OPTIONS

CODE	MODEL	MSRP
X2C	[Fleet] 2023 Ford Transit Passenger Wagon (X2C) T-350 148" Med Roof XL RWD	\$49,760.00
OPTIONS		
21G	Dark Palazzo Gray Vinyl Bucket Seats	\$0.00
301A	Order Code 301A	\$0.00
43B	Back Up Alarm	\$150.00
43R	Reverse Sensing System	Inc.
44U	Transmission: 10-Spd Automatic w/OD & SelectShift	\$0.00
55D	Front Fog Lamps	Inc.
58B	Radio: AM/FM Stereo w/SYNC 4 & Nav	\$930.00
61E	High Resolution Digital Camera	\$0.00
63E	Dual AGM Batteries (70 Amp-hr Each)	\$295.00
65A	Blind Spot Assist 1.0	\$0.00
67E	Large Center Console	\$195.00
68J	Extended Length Running Boards	\$655.00
92E	Privacy Glass	\$500.00
942	Daytime Running Lights	\$45.00
94A	Side Sensing System	\$480.00
998	Engine: 3.5L PFDi V6 Flex-Fuel	\$0.00
VK	Dark Palazzo Gray, Vinyl Front Bucket Seats	\$0.00
X7L	3.73 Limited-Slip Axle Ratio	\$325.00

This document contains information considered Confidential between GM and its Clients uniquely. The information provided is not intended for public disclosure. Prices, specifications, and availability are subject to change without notice, and do not include certain fees, taxes and charges that may be required by law or vary by manufacturer or region. Performance figures are guidelines only, and actual performance may vary. Photos may not represent actual vehicles or exact configurations. Content based on report preparer's input is subject to the accuracy of the input provided.

Data Version: 17280. Data Updated: Aug 23, 2022 6:55:00 PM PDT.

[Fleet] 2023 Ford Transit Passenger Wagon (X2C) T-350 148" Med Roof XL RWD (✓ Complete)

YZ	Oxford White	\$0.00
SUBTOTAL		\$53,335.00
	Adjustments Total	\$0.00
	Destination Charge	\$1,795.00
	TOTAL PRICE	\$55,130.00

FUEL ECONOMY

- Est City:N/A
- Est Highway:N/A
- Est Highway Cruising Range:N/A

This document contains information considered Confidential between GM and its Clients uniquely. The information provided is not intended for public disclosure. Prices, specifications, and availability are subject to change without notice, and do not include certain fees, taxes and charges that may be required by law or vary by manufacturer or region. Performance figures are guidelines only, and actual performance may vary. Photos may not represent actual vehicles or exact configurations. Content based on report preparer's input is subject to the accuracy of the input provided.
 Data Version: 17280. Data Updated: Aug 23, 2022 6:55:00 PM PDT.

[Fleet] 2023 Ford Transit Passenger Wagon (X2C) T-350 148" Med Roof XL RWD (✔ Complete)

Standard Equipment

Mechanical

Engine: 3.5L PFDi V6 Flex-Fuel -inc: port injection and auto start-stop technology (STD)
Transmission: 10-Spd Automatic w/OD & SelectShift -inc: auxiliary transmission oil cooler (STD)
3.73 Axle Ratio (STD)
50-State Emissions System
Engine Auto Stop-Start Feature
Rear-Wheel Drive
70-Amp/Hr Maintenance-Free Battery w/Run Down Protection
HD 250 Amp Alternator
3097# Maximum Payload
GVWR: 9,250 lbs
Gas-Pressurized Front Shock Absorbers and HD Rear Shock Absorbers
Front Anti-Roll Bar
Electric Power-Assist Steering
25.1 Gal. Fuel Tank
Single Stainless Steel Exhaust
Strut Front Suspension w/Coil Springs
Solid Axle Rear Suspension w/Leaf Springs
4-Wheel Disc Brakes w/4-Wheel ABS, Front Vented Discs, Brake Assist, Hill Hold Control and Electric Parking Brake

Exterior

Wheels: 16" Silver Steel w/Black Hubcap
Tires: 235/65R16C 121/119 R AS BSW
Steel Spare Wheel
Full-Size Spare Tire Stored Underbody w/Crankdown
Clearcoat Paint
Black Front Bumper
Black Rear Bumper w/1 Tow Hook
Black Bodyside Cladding and Black Wheel Well Trim
Black Side Windows Trim and Black Front Windshield Trim

This document contains information considered Confidential between GM and its Clients uniquely. The information provided is not intended for public disclosure. Prices, specifications, and availability are subject to change without notice, and do not include certain fees, taxes and charges that may be required by law or vary by manufacturer or region. Performance figures are guidelines only, and actual performance may vary. Photos may not represent actual vehicles or exact configurations. Content based on report preparer's input is subject to the accuracy of the input provided.
Data Version: 17280. Data Updated: Aug 23, 2022 6:55:00 PM PDT.

[Fleet] 2023 Ford Transit Passenger Wagon (X2C) T-350 148" Med Roof XL RWD (✔ Complete)

Exterior

Black Door Handles
Black Power Side Mirrors w/Convex Spotter and Manual Folding
Fixed Rear Window w/Defroster
Light Tinted Glass
Rain Detecting Variable Intermittent Wipers
Fully Galvanized Steel Panels
Black Grille
Sliding Rear Passenger Side Door
Split Swing-Out Rear Cargo Access
Tailgate/Rear Door Lock Included w/Power Door Locks
Ford Co-Pilot360 - Autolamp Auto On/Off Aero-Composite Halogen Auto High-Beam Headlamps w/Delay-Off
Headlights-Automatic Highbeams

Entertainment

Radio w/Seek-Scan, Clock, Aux Audio Input Jack, Steering Wheel Controls and SYNC 3 External Memory Control
Radio: AM/FM Stereo -inc: 4.0" multi-function display, Bluetooth and dual USB ports
Streaming Audio
Fixed Antenna
8 Speakers (4 Front/4 Rear)
Bluetooth Wireless Phone Connectivity
1 LCD Monitor In The Front

Interior

Ebony Cloth Bucket Seats -inc: 2-way manual driver seat w/lumbar, 2-way manual passenger seat and driver and passenger armrest (STD)
4-Way Driver Seat
4-Way Passenger Seat
Removable Bench Front Facing Rear Seat
Manual Tilt/Telescoping Steering Column
Gauges -inc: Speedometer, Odometer, Engine Coolant Temp, Tachometer and Trip Odometer
Fixed Rear Windows and Fixed 3rd Row Windows
FordPass Connect 4G Mobile Hotspot Internet Access

This document contains information considered Confidential between GM and its Clients uniquely. The information provided is not intended for public disclosure. Prices, specifications, and availability are subject to change without notice, and do not include certain fees, taxes and charges that may be required by law or vary by manufacturer or region. Performance figures are guidelines only, and actual performance may vary. Photos may not represent actual vehicles or exact configurations. Content based on report preparer's input is subject to the accuracy of the input provided.
Data Version: 17260. Data Updated: Aug 23, 2022 6:55:00 PM PDT.

[Fleet] 2023 Ford Transit Passenger Wagon (X2C) T-350 148" Med Roof XL RWD (✓ Complete)

Interior

Removable Split-Bench 3rd Row Seat Front, 3 Manual and Adjustable Head Restraints
Removable Split-Bench Front Facing 4th Row Seat Number, Control and Type Head Restraint
Front Cupholder
Rear Cupholder
Remote Keyless Entry w/Integrated Key Transmitter, Illuminated Entry and Panic Button
Manual Air Conditioning
Rear HVAC
HVAC -inc: Underseat Ducts
Locking Glove Box
Driver Foot Rest
Interior Trim -inc: Metal-Look Instrument Panel Insert
Full Cloth Headliner
Urethane Gear Shifter Material
Cloth Front Bucket Seats
Day-Night Rearview Mirror
Driver And Passenger Visor Vanity Mirrors w/Driver And Passenger Illumination
Partial Floor Console w/Storage and 2 12V DC Power Outlets
Front Map Lights
Fade-To-Off Interior Lighting
Full Vinyl/Rubber Floor Covering
Vinyl/Rubber Floor Trim
Cargo Space Lights
Pre-Collision Assist w/Automatic Emergency Braking
Instrument Panel Bin, Driver / Passenger And Rear Door Bins
Power 1st Row Windows w/Driver 1-Touch Down
Power Door Locks w/Autolock Feature
Systems Monitor
Analog Appearance
Seats w/Cloth Back Material
Manual Adjustable Front Head Restraints and Manual Adjustable Rear Head Restraints

This document contains information considered Confidential between GM and its Clients uniquely. The information provided is not intended for public disclosure. Prices, specifications, and availability are subject to change without notice, and do not include certain fees, taxes and charges that may be required by law or vary by manufacturer or region. Performance figures are guidelines only, and actual performance may vary. Photos may not represent actual vehicles or exact configurations. Content based on report preparer's input is subject to the accuracy of the input provided.
Data Version: 17280. Data Updated: Aug 23, 2022 6:55:00 PM PDT.

[Fleet] 2023 Ford Transit Passenger Wagon (X2C) T-350 148" Med Roof XL RWD (✓ Complete)

Interior

Securilock Anti-Theft Ignition (pats) Immobilizer
2 12V DC Power Outlets

Safety-Mechanical

Ford Co-Pilot360 w/Side Wind Stabilization Electronic Stability Control (ESC) And Roll Stability Control (RSC)
ABS And Driveline Traction Control

Safety-Exterior

Side Impact Beams

Safety-Interior

Dual Stage Driver And Passenger Seat-Mounted Side Airbags
Emergency Sos
Ford Co-Pilot360 - Lane-Keeping System Lane Departure Warning
Driver Monitoring-Alert
Low Tire Pressure Warning
Dual Stage Driver And Passenger Front Airbags
Safety Canopy System Curtain 1st, 2nd And 3rd Row Airbags
Airbag Occupancy Sensor
Outboard Front Lap And Shoulder Safety Belts -inc: Rear Center 3 Point, Height Adjusters and Pretensioners
Back-Up Camera

WARRANTY

Basic Years: 3
Basic Miles/km: 36,000
Drivetrain Years: 5
Drivetrain Miles/km: 60,000
Corrosion Years: 5
Corrosion Miles/km: Unlimited
Roadside Assistance Years: 5
Roadside Assistance Miles/km: 60,000

This document contains information considered Confidential between GM and its Clients uniquely. The information provided is not intended for public disclosure. Prices, specifications, and availability are subject to change without notice, and do not include certain fees, taxes and charges that may be required by law or vary by manufacturer or region. Performance figures are guidelines only, and actual performance may vary. Photos may not represent actual vehicles or exact configurations. Content based on report preparer's input is subject to the accuracy of the input provided.
Data Version: 17280. Data Updated: Aug 23, 2022 6:56:00 PM PDT.

Carolyn Reginelli

From: Brian Siracusa
Sent: Thursday, September 8, 2022 4:35 PM
To: Carolyn Reginelli
Subject: Fwd: transit quote
Attachments: siracusa quote.pdf

Vehicle
quote #
2

Sent from my T-Mobile 5G Device
Get [Outlook for Android](#)

From: Rick Gibson <rgibson@karlflammerford.com>
Sent: Thursday, September 8, 2022 12:43:56 PM
To: Brian Siracusa <bsiracusa@theartcb.org>
Subject: transit quote

Brian , I did not know if you were tax exempt? If you have any questions feel free to call.

Thanks
Rick Gibson



Karl Flammer Ford

41975 US 19 North
 Tarpon Springs, FL 34689
 (727) 937-5131

MOTOR VEHICLE PURCHASE AGREEMENT

DATE 09/08/2022		PURCHASER Brian Siracusa		E-MAIL	
CO-PURCHASER				E-MAIL	
ADDRESS				RES. PHONE	
CITY CLEARWATER		STATE FL	ZIP 33763	CELL PHONE (727) 403-4063	
STOCK #	NEW <input type="checkbox"/> USED <input checked="" type="checkbox"/>	FORMER USE <input type="checkbox"/> (if applicable)	DEMONSTRATOR <input type="checkbox"/> FORMER LEASED <input type="checkbox"/> CAR	POLICE CAR <input type="checkbox"/> TAXICAB <input type="checkbox"/>	FORMER DAILY RENTAL <input type="checkbox"/>
Year 2023	Make Ford	Model Transit Passenger W	Body Type Full-size Passenger	Odometer (see attached odometer statement)	
Vehicle Verification Number		Color Oxford White	Expected Delivery Date		

EQUIPPED AS PER WINDOW STICKER:	Price of Unit	\$56,985.00
	Discount	
	Additional Equipment / Items	
	Flammer 5 Protection Program	
	tire and battery fee	850
	OTHER:	

STOCK # _____ USED CAR TRADE-IN AND OR OTHER CREDITS MAKE _____ MODEL _____ TYPE _____ YEAR _____ SERIAL NUMBER _____		Dealer Fee: This charge represents costs and profits related to the sale of the vehicle and documents related to the sale. It also includes portions of regulated services (eg: Safeguards Rule, Privacy Act, Document storage and other items that need to be monitored for compliance purposes). \$109.00
--	--	--

MILEAGE ON TRADE-IN _____ STOCK # _____ MAKE _____ MODEL _____ TYPE _____ YEAR _____ SERIAL NUMBER _____		IMPORTANT NOTICE: I HEREBY CERTIFY THAT THE TRADE VEHICLE(S) ARE FREE AND CLEAR OF ANY AND ALL LIENS AND ENCUMBRANCES. \$799.00
--	--	--

MILEAGE ON TRADE-IN _____ I certify that to the best of my knowledge the odometer reading as stated above reflects the actual mileage. Signature _____		SIGNED: 1. TOTAL SELLING PRICE 57901.50 2. LESS USED VEHICLE ALLOWANCE \$0.00 3. TAXABLE CASH DIFFERENCE 57901.50 4. PLUS SALES TAX \$3,523.57 5. PLUS ESTIMATED TAG AND TITLE FEES \$452.00 6. PLUS AMOUNT OWED ON TRADE TO: \$0.00
--	--	--

TERMS OF WARRANTY <input type="checkbox"/> MANUFACTURER'S WARRANTY (See Other Side for Details) <input type="checkbox"/> OTHER WARRANTY <input type="checkbox"/> NO WARRANTY		7. TOTAL AMOUNT DUE \$61,877.17 8. TOTAL REBATES 9. DEPOSIT / DOWN PAYMENTS 10. BALANCE DUE AT DELIVERY \$61,877.17
--	--	--

THE SELLER HEREBY EXPRESSLY DISCLAIMS ALL WARRANTIES, EITHER EXPRESS OR IMPLIED, INCLUDING ANY IMPLIED WARRANTY OF MERCHANTABILITY OR FITNESS FOR A PARTICULAR PURPOSE, AND THE SELLER NEITHER ASSUMES NOR AUTHORIZES ANY OTHER PERSON TO ASSUME FOR IT ANY LIABILITY IN CONNECTION WITH THE SALE OF THE VEHICLE. <div style="text-align: center;"> [] Purchaser's Initials </div> <input checked="" type="checkbox"/> Sales Manager's Approval		X _____ PURCHASER'S SIGNATURE X _____ CO-PURCHASER'S SIGNATURE X _____ SALESMAN
---	--	--

tax exempt

*Brian
SIRACUSA
727-403-4063*



Preview Order G111 - U4X 350 HD High Roof Pass RWD: Order Summary Time of Preview: 09/08/2022 12:33:16

Dealership Name: Karl Flammer Ford Inc

Sales Code: F24454

Dealer Rep.	Richard Gibson	Type	Stock	Vehicle Line	Transit	Order Code	G111
Customer Name		Priority Code	80	Model Year	2023	Price Level	320

DESCRIPTION	MSRP	DESCRIPTION	MSRP
U4X0 T350HD HR PASS XL RWD	\$52270	BACK UP ALARM	\$150
148" WHEELBASE	\$0	REVERSE SENSING SYSTEM	\$0
OXFORD WHITE	\$0	KEYLESS ENTRY PAD	\$95
VINYL	\$0	FRONT FOG LAMPS	\$0
DARK PALAZZO GRAY	\$0	ELEC AIR TEMP CONTROL	\$0
PREFERRED EQUIPMENT PKG.301A	\$0	SYNC 4 NAVIGATION	\$1780
.XL TRIM	\$0	CRUISE CONTROL	\$0
3.5L PFDI V6 (GAS)	\$0	HIGH RES REAR VIEW CAMERA	\$0
.10-SPEED TRANSMISSION	\$0	BLIND SPOT ASSIST 1.0	\$0
195/75R16C BSW ALL-SEASON	\$0	FRONT OVERHEAD SHELF	\$75
4.10 LIMITED SLIP AXLE	\$0	EXTND LENGTH RUNNING BOARDS	\$655
JOB #1 ORDER	\$0	2 ADDITIONAL KEYS	\$75
CV LOT MANAGEMENT	\$0	SIDE SENSING SYSTEM	\$480
FRONT LICENSE PLATE BRACKET	\$0	10-PASS (4 REAR SEATS DEL)	\$-340
AUTO START STOP REMOVAL	\$-50	E-85 FLEX FUEL CAPABLE	\$0
10360# GVWR PACKAGE	\$0	FUEL CHARGE	\$0
ZWAY DRV/PASS PALAZZO VINYL	\$0	PRICED DORA	\$0
50 STATE EMISSIONS	\$0	DESTINATION & DELIVERY	\$1795
TOTAL BASE AND OPTIONS			MSRP \$56985
DISCOUNTS			NA
TOTAL			\$56985

Customer Name:
Customer Address:

Customer Email:
Customer Phone:

Technology Quotes

Laptop estimates:

From HP.com direct with Agency Discounts:

1

The screenshot shows a comparison of two HP Pavilion laptops on the HP.com website. The browser address bar shows 'hp.com/us-en/shop/compare?pStoreID=epp'. The page features two product cards side-by-side. The left card is for the 'HP Pavilion x360 Convertible' (model 24580A1_1) with a starting price of \$490.49, marked as a 'PRIVATE STORE EXCLUSIVE PRICE' with a savings of \$299.50. The right card is for the 'HP Pavilion Laptop - 15z-eh100' (model 24580A1_1) with a starting price of \$388.99, also marked as a 'PRIVATE STORE EXCLUSIVE PRICE' with a savings of \$231.00. Both cards include 'IN STOCK' indicators, 'ENERGY STAR | HOME' logos, and 'CUSTOMIZE & BUY' buttons. There are also 'ADD NEW SIMILAR' buttons above each product card.

From Walmart:

2

The screenshot shows the Walmart.com search results for 'hp laptop'. The search bar at the top contains 'hp laptop'. The results are displayed in a grid of four product cards. Each card includes a product image, a price, a model name, and a star rating. The first card is for an HP Envy 13" FHD laptop priced at \$639.00. The second card is for an HP 14" FHD laptop priced at \$279.00. The third card is for an HP 11.6" Chromebook priced at \$98.00. The fourth card is for an HP 14" X360 Touch laptop priced at \$299.00. A left-hand sidebar contains filter options such as 'Shop my store', 'Price', 'Brand', 'Departments', 'Speed', 'Availability', and 'Screen Size'. The top navigation bar includes 'Departments', 'Services', and 'Walmart' logo.

From Best Buy:

3

Filters: TouchScreen X - \$0 - \$400 X Clear all

HP - 2-in-1 14" Touch-Screen Chromebook - Intel Celeron - 4GB Memory - 64GB eMMC - Natural Silver
 Model: 14c-cb0333dx SKU: B504562
 ☆☆☆☆☆ (4)
\$329.00
 Save \$90 Was \$419.00
 Free 6-month security software & 1 more A \$29.99 value
 Add to Cart
 Open-Box: from \$225.99

Get it today
 Pickup: Ready in 1 hour at Clearwater
 Act Fast - Only 1 left at your store!
 See all pickup locations

FREE Shipping: Get it by tomorrow
 See all shipping options for \$375

Compare Save

HP X360 1030 G2 13.3" Laptop Intel Core i5-7300U 8GB Ram 256GB SSD W10P - Refurbished
 Model: X3501030.G2.RB SKU: 6486182
 ☆☆☆☆☆ (2)
\$377.99
 Save \$97 Was \$474.99
 Free 6-month security software A \$29.99 value
 Sold Out
 Compare Save

Filters: TouchScreen X - \$0 - \$400 X Clear all

HP - 14" Laptop - Intel Celeron N4020 - 4GB Memory - 64GB eMMC - Snowflake White
 Model: 14-00C00NR SKU: 653741
 Not Yet Reviewed
\$269.99
 Save \$30 Was \$299.99
 Free 6-month security software A \$29.99 value
 Add to Cart

Get it in 7 days
 Pickup: Order now for pickup on Sat, Sep 17 at Clearwater
 See all pickup locations

FREE Shipping: Get it by Thu, Sep 15
 See all shipping options for \$375

Compare Save

HP - Pavilion x360 2-in-1 14" Touch-Screen Laptop Intel Core i5 - 8GB Memory - 256GB SSD - Luminous Gold
 Model: 14M-SV0022DX SKU: 6404862
 ☆☆☆☆☆ (3,957)
\$350.99
 Clearance
 Save \$399 Reg \$749.99
 Free 6-month security software A \$29.99 value
 Sold Out
 Compare Save

Tablets:

From Best Buy website:

1

The screenshot shows a comparison page on Best Buy with four tablet listings:

- Samsung - Galaxy Tab A8 10.5" 32GB (Latest Model) - Wi-Fi - Gray**
Model: SM-X2001ZAAAXAR, SKU: 6482906, 5/23 stars, \$178.99 (was \$229.99)
- Amazon - All-New Fire HD 10 - 10.1" Tablet - 32 GB - Black**
Model: 5068X7FVSL, SKU: 6481940, 1/100 stars, \$149.99
- HP - 11" Tablet - Intel Pentium - 4GB Memory - 128GB SSD - Natural Silver**
Model: 11m-be003dx, SKU: 6492376, 1/82 stars, \$199.99 (was \$400.00)
- Lenovo - Tab M10 Plus (3rd Gen) - 10.61" - Tablet - 32GB - Storm Grey**
Model: ZAAJ0006US, SKU: 6502014, 1/16 stars, \$159.99 (was \$199.99)

From Walmart:

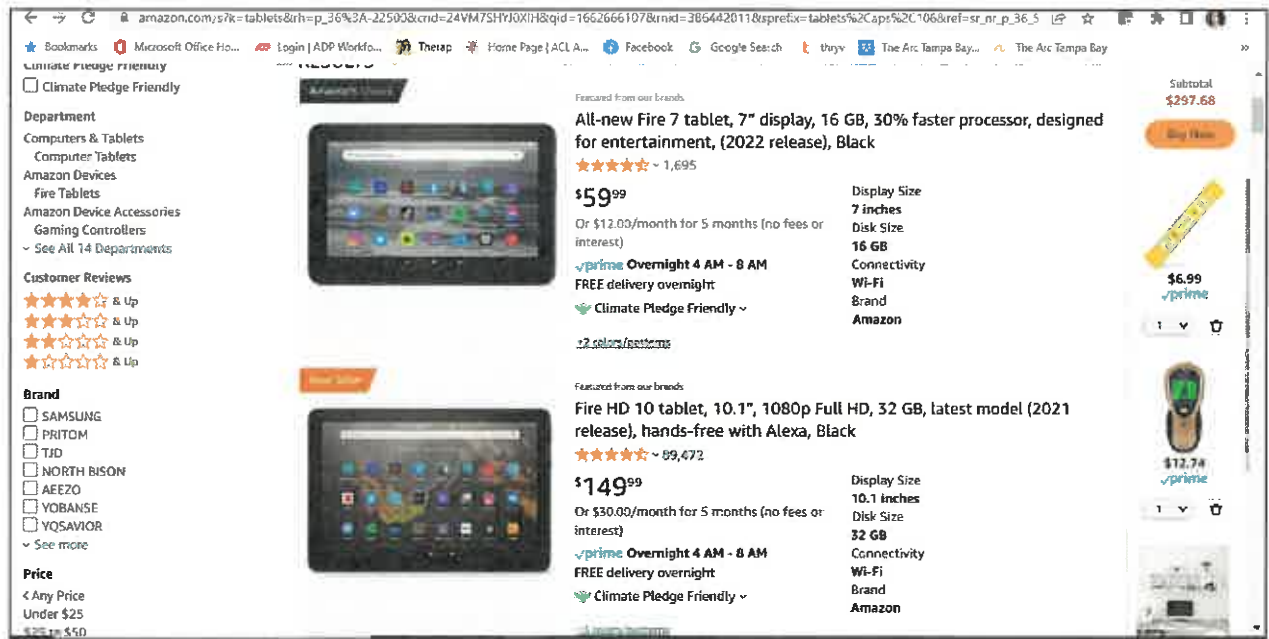
2

The screenshot shows Walmart search results for tablets with the following details:

- Selected filters:** Price: \$0-\$225
- Product 1:** 7" Tablet, 32GB (2022 Model) - Charcoal, \$59.00, 125 reviews
- Product 2:** 10.1" Tablet, 32GB (2022 Model) - Charcoal, From \$99.00, 77 reviews
- Product 3:** SAMSUNG Galaxy Tab A8, 10.5" Tablet 32GB (Wi-Fi), Pink Gold, From \$179.00, 166 reviews
- Product 4:** SAMSUNG Galaxy Tab A7 Lite 8.7" 32GB Dark Gray (Wi-Fi), Gray, \$109.00 (was \$159.00), 4 reviews

3

From Amazon:



amazon.com/s?k=tablets&rh=p_36%3A-22500&crd=24VM7SHYJ0XIH8&qid=1662666107&rnid=386442011&sprefix=tablets%2Caps%2C106&ref=sr_nr_p_36_5

Climate Pledge Friendly

Department
Computers & Tablets
Computer Tablets
Amazon Devices
Fire Tablets
Amazon Device Accessories
Gaming Controllers
See All 14 Departments

Customer Reviews
★★★★☆ & Up
★★★★☆ & Up
★★★★☆ & Up
★★★★☆ & Up

Brand
 SAMSUNG
 PRITOM
 TJD
 NORTH BISON
 AEEZO
 YOBANSE
 YQSAVIOR
See more

Price
Any Price
Under \$25
\$25 to \$50

Featured from our brands

All-new Fire 7 tablet, 7" display, 16 GB, 30% faster processor, designed for entertainment, (2022 release), Black
★★★★☆ ~ 1,695

\$59⁹⁹
Or \$12.00/month for 5 months (no fees or interest)
✓prime Overnight 4 AM - 8 AM
FREE delivery overnight
Climate Pledge Friendly

Display Size
7 inches
Disk Size
16 GB
Connectivity
Wi-Fi
Brand
Amazon

2,2 colors/patterns

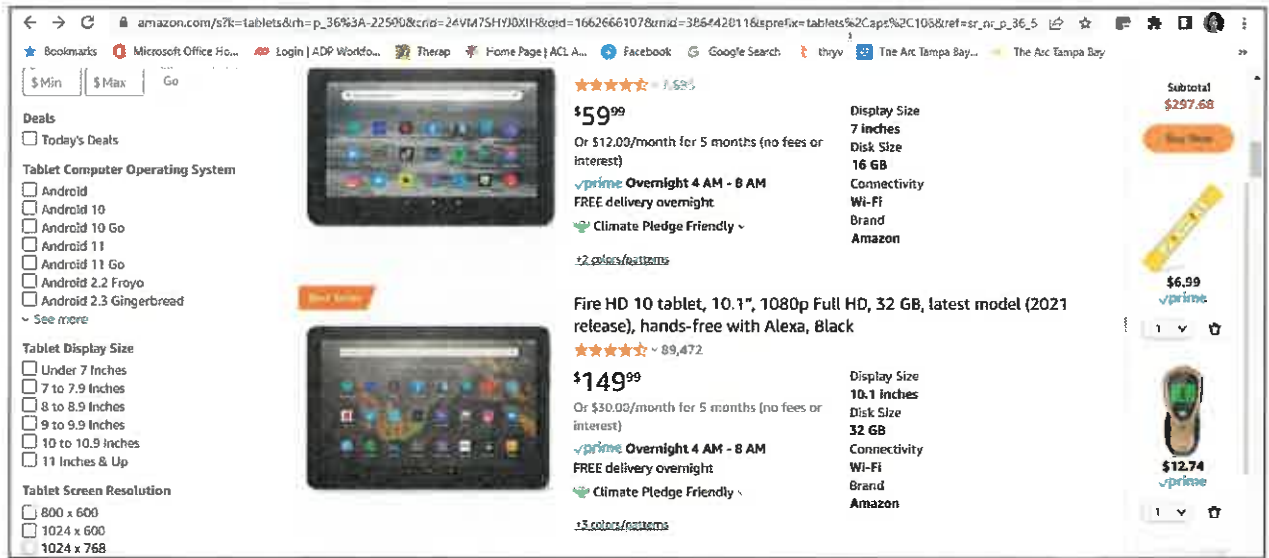
Featured from our brands

Fire HD 10 tablet, 10.1", 1080p Full HD, 32 GB, latest model (2021 release), hands-free with Alexa, Black
★★★★☆ ~ 89,472

\$149⁹⁹
Or \$30.00/month for 5 months (no fees or interest)
✓prime Overnight 4 AM - 8 AM
FREE delivery overnight
Climate Pledge Friendly

Display Size
10.1 inches
Disk Size
32 GB
Connectivity
Wi-Fi
Brand
Amazon

Subtotal \$297.68
Buy Now
\$6.99 ✓prime
\$12.74 ✓prime



amazon.com/s?k=tablets&rh=p_36%3A-22500&crd=24VM7SHYJ0XIH8&qid=1662666107&rnid=386442011&sprefix=tablets%2Caps%2C106&ref=sr_nr_p_36_5

Deals
Today's Deals

Tablet Computer Operating System
 Android
 Android 10
 Android 10 Go
 Android 11
 Android 11 Go
 Android 2.2 Froyo
 Android 2.3 Gingerbread
See more

Tablet Display Size
 Under 7 Inches
 7 to 7.9 Inches
 8 to 8.9 Inches
 9 to 9.9 Inches
 10 to 10.9 Inches
 11 Inches & Up

Tablet Screen Resolution
 800 x 600
 1024 x 600
 1024 x 768

Featured from our brands

All-new Fire 7 tablet, 7" display, 16 GB, 30% faster processor, designed for entertainment, (2022 release), Black
★★★★☆ ~ 1,695

\$59⁹⁹
Or \$12.00/month for 5 months (no fees or interest)
✓prime Overnight 4 AM - 8 AM
FREE delivery overnight
Climate Pledge Friendly

Display Size
7 inches
Disk Size
16 GB
Connectivity
Wi-Fi
Brand
Amazon

2,2 colors/patterns

Featured from our brands

Fire HD 10 tablet, 10.1", 1080p Full HD, 32 GB, latest model (2021 release), hands-free with Alexa, Black
★★★★☆ ~ 89,472

\$149⁹⁹
Or \$30.00/month for 5 months (no fees or interest)
✓prime Overnight 4 AM - 8 AM
FREE delivery overnight
Climate Pledge Friendly

Display Size
10.1 inches
Disk Size
32 GB
Connectivity
Wi-Fi
Brand
Amazon

Subtotal \$297.68
Buy Now
\$6.99 ✓prime
\$12.74 ✓prime

Curriculum Quotes

Quote 1

 Total **\$4,218.50** ^

YOUR ORDER

[EDIT CART \(/CART\)](#)



Specific Natural Activity Program (SNAP) Curriculum

(<https://mosscanyon.com/products/specific-natural-activity-program-snap-curriculum>)

\$3,999.50 (\$399.95 × 10)

(<https://mosscanyon.com/products/specific-natural-activity-program-snap-curriculum>)

Subtotal	\$3,999.50
Shipping	\$219.00
Order Total	\$4,218.50

SHIPPING ADDRESS

CAROLYN REGINELLI
1501 N. BELCHER ROAD
SUITE 249
CLEARWATER FL 33765

7277993330
creginelli@thearctb.org

[Edit](#)

From: Attainment Company <noreply@attainmentcompany.com>
Sent: Thursday, August 25, 2022 2:24 PM
To: Carolyn Reginelli
Subject: Attainment Company, Inc.: Quote Request # Q15.000000303

Quote 2



Hello Carolyn Reginelli,

Thank you for your Quote Request from Attainment Company, Inc.. Within the next 48 hours you can expect our proposal. You can check the status of your request by logging into your account.

If you have questions about your quote request, you can email us at info@attainmentcompany.com or call us at 800-327-4269.

Your Quote #Q15.000000303

Placed on August 25, 2022 at 1:24:03 PM CDT

Shipping Method: Standard - Ground Shipping

Items	Qty	Price
Ready, Set, Cook 2 Curriculum Plus SKU: RS-230W	1	\$179.00
Sight Words Reading Package SKU: SW-10W	1	\$129.00
Enhance: Functional Literacy Resources SKU: EN-LIT10W	1	\$299.00
Look 'n Cook Microwave Cookbook Classroom Kit SKU: LC-M20W	5	\$229.00
Look 'n Cook Microwave Cookbook Introductory Kit SKU: LC-M10W	5	\$69.00

Look 'n Cook Microwave Cookbook SKU: LC-M01W	5	\$39.00
Look 'n Cook Classroom Kit SKU: LC-20W	5	\$399.00
Look 'n Cook Introductory Kit SKU: LC-10W	5	\$129.00
Look 'n Cook DVD Set SKU: LC-06W	5	\$59.00
Look 'n Cook Lesson Plans SKU: LC-02W	5	\$39.00
Look 'n Cook Cookbook SKU: LC-01W	5	\$39.00
Ready, Set, Cook! 2 Consumable Student Workbooks (10-Pack) SKU: RS-2C01W	10	\$69.00
Explore Life Skills Package SKU: LSP-10W	1	\$799.00
Ready, Set, Cook 2 Curriculum SKU: RS-210W	1	\$99.00
Ready, Set, Cook! Student Workbook - 10 Pack SKU: RS-C01W	10	\$69.00
Ready, Set, Cook! Curriculum Plus SKU: RS-30W	1	\$179.00
Ready, Set, Cook! Curriculum SKU: RS-10W	1	\$99.00
Picture Directions - Color SKU: PI-02W	10	\$49.00
Smart Choices for a Digital Age Student Workbooks -10 Pack SKU: SCD-C01W	10	\$69.00
Smart Choices for a Digital Age Curriculum Plus SKU: SCD-30W	1	\$289.00

Smart Choices for a Digital Age Curriculum SKU: SCD-10W	1	\$159.00
Budget Games SKU: BC-10W	1	\$59.00
Explore Life Skills Package Plus SKU: LSP-30W	1	\$1,599.00

Thank you, Attainment Company, Inc.!

Please note: This e-mail message is an automated notification. Please do not reply directly to this message

From: Danielle Shinaberry <dshinaberry@educationassociates.com>
Sent: Friday, July 22, 2022 10:23 AM
To: Carolyn Reginelli
Subject: Follow up/ Achieve Life skills
Attachments: Funding-Sources-Overview-EAI-Job-Ready.-Life-Ready-1.pdf; Grant Information-for Education Associates Programs copy.doc; Price List 3.19.20 - Achieve Life Skills (4).pdf

Good morning, Carolyn,

Thank you for meeting with me this morning. It was very nice to meet you.

Here is the information I promised regarding Achieve Life Skills. Attached you will find the following:

Pricing Achieve Life Skills (one time per building fee)
Wish List
Funding Alignment and Grant Language

Again, thank you for taking the time to meet with me this morning. If there is anything else you need please let me know.

Have a great day 😊



education: associates
Job Ready. Life Ready.™

Danielle Shinaberry
Customer Development Coordinator

502-244-6944
educationassociates.com

Endorsed by:
case

LEARN MORE!

Schedule a Meeting with Me: www.calendly.com/dshinaberryea





education: associates
Job Ready. Life Ready.®



**achieve: life skills
 Life Ready.**

Price List

	Job Prep & Employability Skills	<i>Digital Materials</i>	Unit Price
JOBSYS5000	JOB PREP & EMPLOYABILITY SKILLS: Includes 17 Titles (\$13,090 value)		\$11,825
MM958SL	Planning Career Goals		\$770
MM972SL	Looking for a Job		\$770
MM959SL	Developing a Resume		\$770
MM960SL	Completing a Job Application		\$770
MM961SL	Interviewing for a Job		\$770
MM950SL	Positive Attitudes in Getting a Job		\$770
MM952SL	Your Appearance in the Interview		\$770
MM956SL	Verbal & Non-Verbal Communication		\$770
MM957SL	Written Communication		\$770
MM953SL	Your Appearance on the Job		\$770
MM951SL	Positive Attitudes in Keeping a Job		\$770
MM989SL	Maintaining Regular Attendance		\$770
MM983SL	Following Directions		\$770
MM977SL	Workplace Literacy		\$770
MM962SL	Expectations on the Job		\$770
MM981SL	On the Job Phone Skills		\$770
MM963SL	Managing Your Money		\$770

	Independent Living Skills	<i>Digital Materials</i>	Unit Price
INDSYS6000	Independent Living Skills: Includes 20 Titles (\$15,400 value)		\$13,860
MM973SL	Banking: Credit & Loans		\$770
MM974SL	Banking: Checking & Savings		\$770
MM980SL	Getting Around		\$770
MM978SL	Living on Your Own		\$770
MM976SL	Skills for Buying a Car		\$770
MM975SL	Renting an Apartment		\$770
MM979SL	Life Skills for the Telephone		\$770
MM982SL	Consumer Shopping		\$770
MM1003SL	Customer Service		\$770
MM1001SL	Time Management		\$770
MM1002SL	Perimeter and Area		\$770
MM1006SL	Laundry		\$770
MM1008SL	Using Money		\$770
MM1009SL	Kitchen Safety		\$770
MM1010SL	Kitchen Tools		\$770
MM1011SL	Measurements		\$770
MM1012SL	Baking Math		\$770
MM1022SL	Sales Tax, Discounts, & Tips		\$770
MM1025SL	Study Skills		\$770
MM1026SL	General Housekeeping Tips		\$770





education: associates
Job Ready. Life Ready.®



achieve: life skills
Life Ready.

Price List

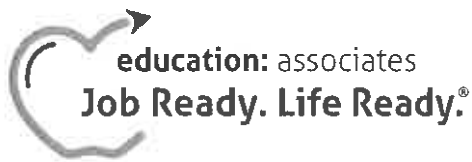
	Self-Confidence & Social Skills	<i>Digital Materials</i>	Unit Price
SOCSYS7000	SELF-CONFIDENCE & SOCIAL SKILLS: Includes 14 Titles (\$10,780 value)		\$9,700
MM990SL	Cyberbullying		\$770
MM991SL	Bullying		\$770
MM992SL	Internet Safety		\$770
MM993SL	Problem Solving		\$770
MM994SL	Conflict Resolution		\$770
MM1000SL	Self Esteem		\$770
MM1013SL	Friendship Basics		\$770
MM1014SL	Teamwork		\$770
MM1015SL	Service Learning		\$770
MM1016SL	Social Skills		\$770
MM1017SL	Showing Respect		\$770
MM1021SL	Diversity Awareness		\$770
MM1023SL	Self Determination		\$770
MM1024SL	Workplace Bullying		\$770

	Health & Nutrition	<i>Digital Materials</i>	Unit Price
HEASYS8000	HEALTH & NUTRITION: Includes 11 Titles (\$8,470 value)		\$7,625
MM995SL	Planning Healthy Meals		\$770
MM996SL	Weight Control & Physical Activity		\$770
MM997SL	Healthy Snacks		\$770
MM998SL	Healthy Meals on a Budget		\$770
MM999SL	Food Labels		\$770
MM1004SL	Active Recreation		\$770
MM1005SL	Passive Recreation		\$770
MM1007SL	Dangers of Tobacco		\$770
MM1018SL	Basic First Aid		\$770
MM1019SL	Basic Hygiene		\$770
MM1020SL	Dangers of Alcohol		\$770

Recommended Items:

	Unit Price
DIGITAL BADGE CREDENTIALS (DBC): Price per Title for One Year	\$120
Account Activation for Digital Badge Credentials: One Time Only	\$350
TRAINING PACKAGE: Includes Nationally Certified Trainer On-Site per Day, Training Manuals, Toll-Free Support, and Site Support Survey	\$2,500
PD SHELVES Portable Shelving: Set of Shelving (Suggest One per Series)	\$500

Terms and Conditions: Packing, handling, insurance, and shipping are included in pricing for Continental US Only. All of our proprietary materials are Site License versions unless otherwise noted. The Site License authorizes the client to use the digital files on any number of computers in ONE building. Please contact us for a customized proposal.



Price List

GET MORE FOR YOUR MONEY WITH:



AND



EASY TO IMPLEMENT

Project Discovery and Achieve Life Skills are all-encompassing, flexible, and easy to implement.

ONE-TIME PRICE WITH NO ANNUAL FEES

Project Discovery and Achieve Life Skills have a **one-time price**. It is designed for use throughout your entire school building. There are **no per-student costs** and there are **no annual license fees** (as with traditional curriculum).

MULTIPLE LEVELS OF LEARNING

Project Discovery and Achieve Life Skills include multiple learning levels in every module and are **customizable**, enabling adaptation for every student IEP. **Real voice audio and visuals** support low and non-readers.

WHAT'S INSIDE OUR CURRICULUM?

1. Research and **evidence-based** classroom-ready curriculum with comprehensive teaching guides, instructor notes, and student instructions
2. **Customizable** curriculum with digital files and real voice audio
3. Relevant job tools and supplies to explore interests and learn today's marketable job skills
4. Engaging, **hands-on** coordinated set of activities and worksheets by scope and sequence
5. Standards-based, aligned lessons cover fundamental reading and math skills
6. Certificates of Achievement
7. Parent Involvement Brochure (Parents love knowing what their children are learning!)
8. **Adapted** curriculum for students with more significant challenges
9. **Correlations to Common Core and State Standards**
10. Pre-Post Assessments, Adapted Alternative Assessments, and Work Performance Benchmarks to support progress monitoring and evaluate functional performance
11. Give students more opportunities and time to explore careers, **practice real job skills with real tools and hands-on activities**
12. Support every learner to identify their talents, passions and interests
13. Storage bins for easy organization

TATB's FY is October 1 - September 30. TATB's new budget is under BOD review and pending approval for the start of Oct. 1, 2022

The Arc Tampa Bay



2021-2022 FY Budget

REVENUES	AMOUNT	COMMENTS
Florida Medicaid Waiver	\$7,952,731	Revenues from providing residential, day program, behavior analysis and employment services to individuals funded by Florida's Medicaid Waiver
Occupancy Revenue	\$660,185	Agreement between City of Clearwater and The Arc Tampa Bay based on over 55,000 square feet
Match	\$59,834	Donation funding from The Arc Tampa Bay Foundation set aside for vehicle purchases
Food Stamps	\$27,012	
Private Pay	\$702,339	Individuals who private pay to receive day program, companion, or residential services
Rep Pay Fees	\$37,260	SSA representative payee
PSTA/MPO	\$142,020	Agreements to provide transportation services for closed transportation system for people with disabilities. Per trip reimbursement
DC - Medicaid Waiver - Residential Habilitation	\$762,787	The Arc Tampa Bay provides residential services for 4 individuals originally from DC and funded by DC
DC Medicaid Waiver - ADT	\$224,604	The Arc Tampa Bay provides day program services for 4 individuals originally from DC and funded by DC
DC Medicaid Waiver - ABA Services	\$14,400	The Arc Tampa Bay provides applied behavior analysis services for 4 individuals originally from DC and funded by DC
DC - Medicaid Waiver - Human Care Agreement	\$55,947	The Arc Tampa Bay provides case management services for 4 individuals originally from DC and funded by DC
DC - Medicaid Waiver - Behavior Services	\$90,626	The Arc Tampa Bay provides one-on-one supervision for 2 of the 4 individuals from DC
Vocational Rehabilitation	\$53,385	For employment services
Industry Contracts	\$60,000	Contracts with local manufacturers to complete packaging, assembly, etc.
Florida Medicaid Waiver Companion Services	\$23,827	2 individuals served by The Arc Tampa Bay receive one-on-one companion services
Transportation - Florida Medicaid Waiver	\$475,281	Reimbursement for provision of transportation services for individuals served in various programs
Other (United Way, FDOT, Harborside, etc.)	\$189,173	United Way - programmatic support for employment services. FDOT - funding for vehicle acquisition and sales of artwork at Harborside Studios
Grants	\$100,000	Miscellaneous grants that are are projected for funding such as Pinellas County
Transitional Youth Program, SPC	\$53,618	Vocational Rehabilitation funding for youth transitioning from school to work or post-secondary education
Lebanon County	\$3,000	Agreement to provide residential services for one child from Lebanon County
The Arc Tampa Bay Foundation Passthrough	\$705,218	Pass through funding from The Arc Tampa Bay Foundation, a separate 501c3

The Arc Tampa Bay Foundation Directed Gifts	\$103,600	Gifts received from The Arc Tampa Bay Foundation specified for specific programs such as generators, home repairs, etc.
Unfunded Revenues	\$984,051	Projected "deficit" to be made up from funds in cash balance and/or other potential funding sources
TOTAL REVENUES	\$13,480,898	
EXPENSES	AMOUNT	COMMENTS
Salaries	\$7,662,394	Salaries for the approximately 200 positions at The Arc Tampa Bay
Employee Incentives	\$343,278	Employee bonuses to assist with retention
Overtime	\$466,888	Based on average overtime
FICA	\$586,173	
General Liability	\$179,324	
Group Health	\$895,402	
Workers Compensation	\$200,586	Based on percentage of salaries
Unemployment	\$9,131	Percentage of salaries based on actual amounts paid
Life Insurance	\$4,018	
Director's Liability	\$10,000	
Dental	\$52,500	
Client Wages/Fringe	\$55,872	Percentage of industry contracts
Janitorial	\$4,800	
Electric	\$158,691	Based on 12 months of usage
Utilities - Other	\$174,798	Based on 12 months of usage
Telephone	\$50,924	
Supplies	\$177,424	Based on 12 months of usage
Food Expenses	\$366,000	
Repairs and Maintenance - Building	\$28,230	Based on 12 months of usage

Repairs and Maintenance - Equipment	\$107,695	
Repairs and Maintenance - Vehicle	\$74,850	Based on 12 months of usage
Grounds Maintenance	\$32,400	
Vehicle Insurance	\$172,485	
Vehicle Fuel	\$82,150	
Travel	\$36,155	
Training	\$21,025	
Advertising and Promotional	\$15,000	
Dues and Memberships	\$775	
Licenses and Fees	\$5,825	group home licenses
Special Events	\$75,000	
Arc Memberships	\$29,000	
Fingerprints	\$10,605	
Postage	\$5,696	
Copy Machine	\$2,750	
Data Processing	\$47,861	
Consultant Fees	\$64,190	
Executive Expenses	\$750	
Volunteer Expenses	\$150	
Audit Expenses	\$60,400	
Interest Expense	\$250	
Doubtful Accounts	\$1,500	
Depreciation - Building	\$229,966	Based on estimated useful lives

Depreciation - Furniture and Fixtures	\$32,007	
Depreciation - Equipment	\$18,173	
Depreciation - Vehicles	\$84,095	Based on estimated useful lives
Lease Expense	\$660,185	See Occupancy Revenue
Bank Service Charges	\$500	
Retirement	\$123,193	
Match	\$59,834	See Match Revenue
TOTAL EXPENSES	\$13,480,898	



Board Of Directors
October 1, 2021 - September 30, 2022

Officers

PRESIDENT

Mr. Richard Schomp (Doreen)
9624 121st Street N.
Seminole, FL 33772
727-423-3036
rschomp@sunstarems.com

VICE PRESIDENT

Mr. Stephen Heller (Cyndi)
3117 Harvest Moon Drive
Palm Harbor, FL 34683
943-3232 (O)
784-3721 (H)
460-8250 (Cell)
sheller122@gmail.com

TREASURER

Mr. John Holcombe (Mariette)
3612 Wood Ridge Place
Palm Harbor, FL 34684
536-5923 (O)
804-7674 (Cell)
jwh81947@gmail.com

SECRETARY

Ms. Margaret Martin
1557 Heather Ridge Blvd.
Dunedin, FL 34698
727-510-2686 (Cell)
mmartin@margaretmartin.com

IMMED PAST PRESIDENT

Mr. Gregory Stock (Jean)
P.O. Box 1038
Crystal Beach, FL 34681
772-1155 (H)
638-5912 (Cell)
gregoryas@aol.com

Board of Directors

Karalia W. Baldwin
2076 Widgeon Ave
Safety Harbor, FL 34695
727-726-8222
Baldwineducation@gmail.com

Jennifer Brooks
1561 Powder Ridge CT.
Palm Harbor, FL 34682
(214) 883-6014
jennifer.brooks@longdivision.com

Mrs. Melody Figurski (Gerald)
2975 Eagle Estates Circle West
Clearwater, FL 33761-2810
797-0087 (H)
433-0979 (Cell)
ladybucs@outlook.com

Travis Finchum (Kiersten)
2087 Warwick Dr.
Oldsmar, FL 34677-1950
443-7898 (W)
travis@specialneedslawyers.com

Dr. John Fox (Jennifer)
6203 3rd Street S
St. Petersburg, FL 33705
443-1122 (O)
864-2980 (H)
422-2643 (Cell)
John.Fox@PCPCAH.com

Mr. Richard Harris (Cindy)
2359 Indian Trail East
Palm Harbor, FL 34683
786-2221 (H)
726-3100 (O)
480-4988 (Cell)
rharris77@gmail.com

Mr. John Kiker
1501 Missouri Avenue
Palm Harbor, FL 34683-3642
787-8877 (O)
jk@kikerservices.com

Mr. Robert Kinney (Nancy)
6325 Ridge Top Drive
New Port Richey, FL 34655
455-1273 (Cell)
375-2288 (H)
bkkinney0928@gmail.com

Gracie Samarkos
1110 S Florida Avenue
Tarpon Springs, FL 34689
727-249-7240
gracesamarkos@aol.com

Honorable John A. Schaefer
1825 Northwood
Clearwater, FL 33764
439-0674 (Cell)
papaschaef@aol.com

Phyllis Steele
10389 Imperial Point Drive West
Largo, FL 33774
(727) 415-4820
thestelesix@verizon.net

Board Member Emeritus

Mr. Gerald Figurski (Melody)
2975 Eagle Estates Circle West
Clearwater, FL 33761
797-0087 (H)
433-0921 (Cell)
figlawfirm@outlook.com

Mr. Carl Minieri (Kathy)
3170 Harvest Moon Lane
Palm Harbor, FL 34683
786-0082 (H)
420-8182 (Cell)
ckminieri@hotmail.com

**Board Members from
The Arc Tampa Bay Foundation**

Ricky Bouchard (Liz)
235 13th Avenue S
Safety Harbor, FL 34695
727-483-2831
ricky.bouchard@marshmma.com

Greene, John (Nedra)
513 Harbor Drive
Belleair Beach, FL 33786
727-403-7069
jwgreene58@gmail.com

Kim Kurey (Tom)
155 Willadel Drive
Belleair, FL 33756
312-498-4644 (Cell)
kurey.kim@gmail.com

EX-OFFICIO ORGANIZATIONAL

ADVOCARE TRUST INC.

Susanna Schramek
1501 N. Belcher Rd., #219
Clearwater, FL 33765
799-3330, ext. 7706
791-3972 (O)
455-4280 (Cell)
advocaretrustinc@verizon.net

PEOPLE FIRST

Mario Lopez, President

PUBLIC DISCLOSURE COPY

TAX RETURN FILING INSTRUCTIONS

FORM 990

FOR THE YEAR ENDING
SEPTEMBER 30, 2021

PREPARED FOR:

THE ARC TAMPA BAY, INC.
1501 N BELCHER RD NO. 249
CLEARWATER, FL 33765

PREPARED BY:

CBIZ MHM, LLC
140 FOUNTAIN PKWY N, STE 410
ST. PETERSBURG, FL 33716

AMOUNT DUE OR REFUND:

NOT APPLICABLE

MAKE CHECK PAYABLE TO:

NOT APPLICABLE

MAIL TAX RETURN AND CHECK (IF APPLICABLE) TO:

NOT APPLICABLE

RETURN MUST BE MAILED ON OR BEFORE:

NOT APPLICABLE

SPECIAL INSTRUCTIONS:

THIS COPY OF THE RETURN IS PROVIDED ONLY FOR PUBLIC DISCLOSURE PURPOSES. ANY CONFIDENTIAL INFORMATION REGARDING LARGE DONORS HAS BEEN REMOVED.

THIS RETURN HAS BEEN PREPARED FOR ELECTRONIC FILING. IF YOU WISH TO HAVE IT TRANSMITTED ELECTRONICALLY TO THE IRS, PLEASE SIGN, DATE, AND RETURN FORM 8879-EO TO OUR OFFICE. WE WILL THEN SUBMIT THE ELECTRONIC RETURN TO THE IRS. DO NOT MAIL A PAPER COPY OF THE RETURN TO THE IRS. RETURN FORM 8879-EO TO US BY AUGUST 15, 2022.

IRS e-file Signature Authorization for an Exempt Organization

For calendar year 2020, or fiscal year beginning OCT 1, 2020, and ending SEP 30, 2021

2020

Department of the Treasury Internal Revenue Service

Do not send to the IRS. Keep for your records.

Go to www.irs.gov/Form8879EO for the latest information.

Name of exempt organization or person subject to tax

Taxpayer identification number

THE ARC TAMPA BAY, INC.

59-1056551

Name and title of officer or person subject to tax

RICHARD SCHOMP PRESIDENT

Part I Type of Return and Return Information (Whole Dollars Only)

Check the box for the return for which you are using this Form 8879-EO and enter the applicable amount, if any, from the return. If you check the box on line 1a, 2a, 3a, 4a, 5a, 6a, or 7a below, and the amount on that line for the return being filed with this form was blank, then leave line 1b, 2b, 3b, 4b, 5b, 6b, or 7b, whichever is applicable, blank (do not enter -0-). But, if you entered -0- on the return, then enter -0- on the applicable line below. Do not complete more than one line in Part I.

Table with 4 columns: Line number, Description, Amount, and PIN. Rows include 1a Form 990, 2a Form 990-EZ, 3a Form 1120-POL, 4a Form 990-PF, 5a Form 8868, 6a Form 990-T, and 7a Form 4720.

Part II Declaration and Signature Authorization of Officer or Person Subject to Tax

Under penalties of perjury, I declare that [X] I am an officer of the above organization or [] I am a person subject to tax with respect to (name of organization) [] [], (EIN) [] and that I have examined a copy

of the 2020 electronic return and accompanying schedules and statements, and, to the best of my knowledge and belief, they are true, correct, and complete. I further declare that the amount in Part I above is the amount shown on the copy of the electronic return. I consent to allow my intermediate service provider, transmitter, or electronic return originator (ERO) to send the return to the IRS and to receive from the IRS (a) an acknowledgement of receipt or reason for rejection of the transmission, (b) the reason for any delay in processing the return or refund, and (c) the date of any refund. If applicable, I authorize the U.S. Treasury and its designated Financial Agent to initiate an electronic funds withdrawal (direct debit) entry to the financial institution account indicated in the tax preparation software for payment of the federal taxes owed on this return, and the financial institution to debit the entry to this account. To revoke a payment, I must contact the U.S. Treasury Financial Agent at 1-888-353-4537 no later than 2 business days prior to the payment (settlement) date. I also authorize the financial institutions involved in the processing of the electronic payment of taxes to receive confidential information necessary to answer inquiries and resolve issues related to the payment. I have selected a personal identification number (PIN) as my signature for the electronic return and, if applicable, the consent to electronic funds withdrawal.

PIN: check one box only

[X] I authorize CBIZ MHM, LLC to enter my PIN 56551. Enter five numbers, but do not enter all zeros

As my signature on the tax year 2020 electronically filed return. If I have indicated within this return that a copy of the return is being filed with a state agency(ies) regulating charities as part of the IRS Fed/State program, I also authorize the aforementioned ERO to enter my PIN on the return's disclosure consent screen.

[] As an officer or person subject to tax with respect to the organization, I will enter my PIN as my signature on the tax year 2020 electronically filed return. If I have indicated within this return that a copy of the return is being filed with a state agency(ies) regulating charities as part of the IRS Fed/State program, I will enter my PIN on the return's disclosure consent screen.

Signature of officer or person subject to tax [] Date []

Part III Certification and Authentication

ERO's EFIN/PIN. Enter your six-digit electronic filing identification number (EFIN) followed by your five-digit self-selected PIN. 50465100222 Do not enter all zeros

I certify that the above numeric entry is my PIN, which is my signature on the 2020 electronically filed return indicated above. I confirm that I am submitting this return in accordance with the requirements of Pub. 4163, Modernized e-File (MeF) Information for Authorized IRS e-file Providers for Business Returns.

ERO's signature [] CBIZ MHM, LLC Date []

ERO Must Retain This Form - See Instructions Do Not Submit This Form to the IRS Unless Requested To Do So

LHA For Paperwork Reduction Act Notice, see instructions. Form 8879-EO (2020)

Return of Organization Exempt From Income Tax

2020

Open to Public Inspection

Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except private foundations)

Do not enter social security numbers on this form as it may be made public.

Go to www.irs.gov/Form990 for instructions and the latest information.

A For the 2020 calendar year, or tax year beginning **OCT 1, 2020** and ending **SEP 30, 2021**

B Check if applicable:

Address change
 Name change
 Initial return
 Final return/terminated
 Amended return
 Application pending

C Name of organization: **THE ARC TAMPA BAY, INC.**

Doing business as: **59-1056551**

Number and street (or P.O. box if mail is not delivered to street address) Room/suite: **1501 N BELCHER RD 249**

City or town, state or province, country, and ZIP or foreign postal code: **CLEARWATER, FL 33765**

F Name and address of principal officer: **RICHARD SCHOMP**
SAME AS C ABOVE

I Tax-exempt status: 501(c)(3) 501(c) () (insert no.) 4947(a)(1) or 527

J Website: **WWW.THEARCTB.ORG**

K Form of organization: Corporation Trust Association Other

Part I Summary L Year of formation: **1963** M State of legal domicile: **FL**

1 Briefly describe the organization's mission or most significant activities: **TO SUPPORT AND EMPOWER PEOPLE WITH INTELLECTUAL AND DEVELOPMENTAL DISABILITIES.**

2 Check this box if the organization discontinued its operations or disposed of more than 25% of its net assets.

3 Number of voting members of the governing body (Part VI, line 1a) **3**

4 Number of independent voting members of the governing body (Part VI, line 1b) **19**

5 Total number of individuals employed in calendar year 2020 (Part V, line 2a) **389**

6 Total number of volunteers (estimate if necessary) **19**

7 a Total unrelated business revenue from Part VIII, column (C), line 12 **0.**

7 b Net unrelated business taxable income from Form 990-T, Part I, line 11 **0.**

	Prior Year	Current Year
8 Contributions and grants (Part VIII, line 1h)	1,222,664.	3,284,564.
9 Program service revenue (Part VIII, line 2g)	10,896,625.	10,828,275.
10 Investment income (Part VIII, column (A), lines 3, 4, and 7d)	88,053.	555,553.
11 Other revenue (Part VIII, column (A), lines 5, 6d, 8c, 9c, 10c, and 11e)	45,889.	23,847.
12 Total revenue - add lines 8 through 11 (must equal Part VIII, column (A), line 12)	12,253,231.	14,692,239.
13 Grants and similar amounts paid (Part IX, column (A), lines 1-3)	0.	0.
14 Benefits paid to or for members (Part IX, column (A), line 4)	0.	0.
15 Salaries, other compensation, employee benefits (Part IX, column (A), lines 5-10)	10,048,847.	9,725,405.
16 a Professional fundraising fees (Part IX, column (A), line 11e)	0.	0.
b Total fundraising expenses (Part IX, column (D), line 25) 0.		
17 Other expenses (Part IX, column (A), lines 11a-11d, 11f-24e)	2,614,063.	2,535,639.
18 Total expenses. Add lines 13-17 (must equal Part IX, column (A), line 25)	12,662,910.	12,261,044.
19 Revenue less expenses. Subtract line 18 from line 12	-409,679.	2,431,195.

	Beginning of Current Year	End of Year
20 Total assets (Part X, line 16)	13,950,976.	14,281,567.
21 Total liabilities (Part X, line 26)	2,674,258.	1,198,646.
22 Net assets or fund balances. Subtract line 21 from line 20	11,276,718.	13,082,921.

Part II Signature Block

Under penalties of perjury, I declare that I have examined this return, including accompanying schedules and statements, and to the best of my knowledge and belief, it is true, correct, and complete. Declaration of preparer (other than officer) is based on all information of which preparer has any knowledge.

Signature of officer
RICARD SCHOMP, PRESIDENT
 Type or print name and title

Signature of preparer
 Preparer's signature
PAUL DUNHAM
 Type or print name and title

Paid Preparer Use Only

Print/Type preparer's name: **PAUL DUNHAM** Date: **PTIN** **P00100222**

Firm's name: **CBIZ MHM, LLC** Firm's EIN: **27-3605969**

Firm's address: **140 FOUNTAIN PKWY N, STE 410 ST. PETERSBURG, FL 33716** Phone no. **727-572-1400**

May the IRS discuss this return with the preparer shown above? See instructions Yes No

Check if Schedule O contains a response or note to any line in this Part III

1 Briefly describe the organization's mission:

THE MISSION OF THE ARC TAMPA BAY, INC. IS TO SUPPORT AND EMPOWER PEOPLE WITH INTELLECTUAL AND DEVELOPMENTAL DISABILITIES.

2 Did the organization undertake any significant program services during the year which were not listed on the prior Form 990 or 990-EZ? Yes No

If "Yes," describe these new services on Schedule O.

3 Did the organization cease conducting, or make significant changes in how it conducts, any program services? Yes No

If "Yes," describe these changes on Schedule O.

4 Describe the organization's program service accomplishments for each of its three largest program services, as measured by expenses.

Section 501(c)(3) and 501(c)(4) organizations are required to report the amount of grants and allocations to others, the total expenses, and revenue, if any, for each program service reported.

4a (Code:) (Expenses \$ 7,264,100. including grants of \$) (Revenue \$ 8,766,711.)
RESIDENTIAL SERVICES PROGRAM: THIS PROGRAM CONSISTS OF 18 GROUP HOMES AND AN APARTMENT COMPLEX. THE GROUP HOMES HOUSE FROM 4 TO 10 INDIVIDUALS AND PROVIDE LIVING SKILLS TO THE RESIDENTS SO THAT ONE DAY THEY MAY MOVE TO A LESS RESTRICTIVE ENVIRONMENT. THESE GROUP HOMES ARE SITUATED WITHIN STANDARD RESIDENTIAL COMMUNITIES. THE RESIDENTS ARE ACTIVE MEMBERS OF THE COMMUNITY. THE WATERFALL APARTMENTS PROVIDE TRANSITIONAL LIVING ENVIRONMENTS FOR THOSE INDIVIDUALS WHO WISH TO LIVE INDEPENDENTLY BUT MAY NOT BE READY TO LIVE ENTIRELY ON THEIR OWN.

4b (Code:) (Expenses \$ 2,090,508. including grants of \$) (Revenue \$ 1,937,837.)
DEVELOPMENTAL SERVICES PROGRAM: THIS PROGRAM CONSISTS OF MANY DIFFERENT DAY PROGRAMS OFFERED IN THE UPPER PINELLAS COUNTY AREA. THE MAIN OFFICE IN THE LONG CENTER OFFERS PROGRAMS RANGING FROM SEVERE/PROFOUND CLASSROOMS TO SHELTERED WORK CENTERS WHERE THE CLIENT CAN EARN A PAYCHECK PROCESSING PIECE-WORK PROJECTS FOR THE COMMUNITY. THE ARC TAMPA BAY OFFERS ART APPRECIATION CLASSES IN SAFETY HARBOR WHERE INDIVIDUALS WILL LEARN ABOUT DIFFERENT STYLES OF ART AND THEN PARTICIPATE IN CREATING THEIR OWN ARTWORK BASED ON WHAT THEY HAVE LEARNED. A PROGRAM IN NORTH PINELLAS COUNTY FOR THE MEDICALLY ELDERLY POPULATION IS OFFERED IN WHICH THESE INDIVIDUALS CAN INTERACT WITH THEIR PEERS IN A RELAXED BUT STRUCTURED SETTING.

4c (Code:) (Expenses \$ 16,640. including grants of \$) (Revenue \$ 109,720.)
BEHAVIOR SERVICES PROVIDED THROUGH THE ARC TAMPA BAY ARE AVAILABLE TO INDIVIDUALS WITH INTELLECTUAL AND DEVELOPMENTAL DISABILITIES (IDD) FROM THE TAMPA BAY AREA. BEHAVIOR SERVICES ARE PROVIDED AS AN ADJUNCT SERVICE TO THE ADULT DAY TRAINING PROGRAM, SUPPORTED EMPLOYMENT SETTING OR THE RESIDENTIAL HABILITATION PROGRAM. IT IS CONDUCTED IN ALL SETTINGS AND WITHOUT THE INTERRUPTION OF OTHER SERVICES. IN ADDITION, THE TEAM WORKS WITH SEVERAL PHYSICIANS, INCLUDING PSYCHOLOGISTS AND PSYCHIATRISTS, TO HELP IN MANAGING ANY CHALLENGING BEHAVIORS. CHILDREN ARE ALSO GIVEN BEHAVIOR SERVICES THROUGH THE RICHARD B. FUNK CENTER FOR GREAT EXPECTATIONS.

(CONTINUED ON SCHEDULE O)

4d Other program services (Describe on Schedule O.)

(Expenses \$ 1,151,180. including grants of \$) (Revenue \$ 15,518.)

4e Total program service expenses 10,522,428.

Part IV Checklist of Required Schedules

	Yes	No
1 Is the organization described in section 501(c)(3) or 4947(a)(1) (other than a private foundation) if "Yes," complete Schedule A	<input checked="" type="checkbox"/>	<input type="checkbox"/>
2 Is the organization required to complete Schedule B, Schedule of Contributors?	<input checked="" type="checkbox"/>	<input type="checkbox"/>
3 Did the organization engage in direct or indirect political campaign activities on behalf of or in opposition to candidates for public office? If "Yes," complete Schedule C, Part I	<input type="checkbox"/>	<input checked="" type="checkbox"/>
4 Section 501(c)(3) organizations. Did the organization engage in lobbying activities, or have a section 501(h) election in effect during the tax year? If "Yes," complete Schedule C, Part II	<input type="checkbox"/>	<input checked="" type="checkbox"/>
5 Is the organization a section 501(c)(4), 501(c)(5), or 501(c)(6) organization that receives membership dues, assessments, or similar amounts as defined in Revenue Procedure 98-19? If "Yes," complete Schedule C, Part III	<input type="checkbox"/>	<input checked="" type="checkbox"/>
6 Did the organization maintain any donor advised funds or any similar funds or accounts for which donors have the right to provide advice on the distribution or investment of amounts in such funds or accounts? If "Yes," complete Schedule D, Part I	<input type="checkbox"/>	<input checked="" type="checkbox"/>
7 Did the organization receive or hold a conservation easement, including easements to preserve open space, the environment, historic land areas, or historic structures? If "Yes," complete Schedule D, Part II	<input type="checkbox"/>	<input checked="" type="checkbox"/>
8 Did the organization maintain collections of works of art, historical treasures, or other similar assets? If "Yes," complete Schedule D, Part III	<input type="checkbox"/>	<input checked="" type="checkbox"/>
9 Did the organization report an amount in Part X, line 21, for escrow or custodial account liability, serve as a custodian for amounts not listed in Part X; or provide credit counseling, debt management, credit repair, or debt negotiation services? If "Yes," complete Schedule D, Part IV	<input type="checkbox"/>	<input checked="" type="checkbox"/>
10 Did the organization, directly or through a related organization, hold assets in donor-restricted endowments or in quasi endowments? If "Yes," complete Schedule D, Part V	<input type="checkbox"/>	<input checked="" type="checkbox"/>
11 If the organization's answer to any of the following questions is "Yes," then complete Schedule D, Parts VI, VII, VIII, IX, or X as applicable. <ul style="list-style-type: none"> a Did the organization report an amount for land, buildings, and equipment in Part X, line 10? If "Yes," complete Schedule D, Part VI b Did the organization report an amount for investments - other securities in Part X, line 12, that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VII c Did the organization report an amount for investments - program related in Part X, line 13, that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VIII d Did the organization report an amount for other assets in Part X, line 15, that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part IX e Did the organization report an amount for other liabilities in Part X, line 25? If "Yes," complete Schedule D, Part X f Did the organization's separate or consolidated financial statements for the tax year include a footnote that addresses the organization's liability for uncertain tax positions under FIN 48 (ASC 740)? If "Yes," complete Schedule D, Part X 	<input checked="" type="checkbox"/>	<input type="checkbox"/>
12a Did the organization obtain separate, independent audited financial statements for the tax year? If "Yes," complete Schedule D, Parts XI and XII	<input type="checkbox"/>	<input checked="" type="checkbox"/>
b Was the organization included in consolidated, independent audited financial statements for the tax year? If "Yes," and if the organization answered "No" to line 12a, then completing Schedule D, Parts XI and XII is optional	<input checked="" type="checkbox"/>	<input type="checkbox"/>
13 Is the organization a school described in section 170(b)(1)(A)(ii)? If "Yes," complete Schedule E	<input type="checkbox"/>	<input checked="" type="checkbox"/>
14a Did the organization maintain an office, employees, or agents outside of the United States?	<input type="checkbox"/>	<input checked="" type="checkbox"/>
b Did the organization have aggregate revenues or expenses of more than \$10,000 from grantmaking, fundraising, business, investment, and program service activities outside the United States, or aggregate foreign investments valued at \$100,000 or more? If "Yes," complete Schedule F, Parts I and IV	<input type="checkbox"/>	<input checked="" type="checkbox"/>
15 Did the organization report on Part IX, column (A), line 3, more than \$5,000 of grants or other assistance to or for any foreign organization? If "Yes," complete Schedule F, Parts II and IV	<input type="checkbox"/>	<input checked="" type="checkbox"/>
16 Did the organization report on Part IX, column (A), line 3, more than \$5,000 of aggregate grants or other assistance to or for foreign individuals? If "Yes," complete Schedule F, Parts III and IV	<input type="checkbox"/>	<input checked="" type="checkbox"/>
17 Did the organization report a total of more than \$15,000 of expenses for professional fundraising services on Part IX, column (A), lines 6 and 11e? If "Yes," complete Schedule G, Part I	<input type="checkbox"/>	<input checked="" type="checkbox"/>
18 Did the organization report more than \$15,000 total of fundraising event gross income and contributions on Part VIII, lines 1c and 8a? If "Yes," complete Schedule G, Part II	<input type="checkbox"/>	<input checked="" type="checkbox"/>
19 Did the organization report more than \$15,000 of gross income from gaming activities on Part VIII, line 9a? If "Yes," complete Schedule G, Part III	<input type="checkbox"/>	<input checked="" type="checkbox"/>
20a Did the organization operate one or more hospital facilities? If "Yes," complete Schedule H	<input type="checkbox"/>	<input checked="" type="checkbox"/>
b If "Yes" to line 20a, did the organization attach a copy of its audited financial statements to this return?	<input type="checkbox"/>	<input checked="" type="checkbox"/>
21 Did the organization report more than \$5,000 of grants or other assistance to any domestic organization or domestic government on Part IX, column (A), line 1? If "Yes," complete Schedule I, Parts I and II	<input type="checkbox"/>	<input checked="" type="checkbox"/>

Part IV Checklist of Required Schedules (continued)

	Yes	No
22 Did the organization report more than \$5,000 of grants or other assistance to or for domestic individuals on Part IX, column (A), line 2? <i>If "Yes," complete Schedule I, Parts I and III</i>		X
23 Did the organization answer "Yes" to Part VII, Section A, line 3, 4, or 5 about compensation of the organization's current and former officers, directors, trustees, key employees, and highest compensated employees? <i>If "Yes," complete Schedule J</i>		X
24a Did the organization have a tax-exempt bond issue with an outstanding principal amount of more than \$100,000 as of the last day of the year, that was issued after December 31, 2002? <i>If "Yes," answer lines 24b through 24d and complete Schedule K. If "No," go to line 25a</i>		X
24b Did the organization invest any proceeds of tax-exempt bonds beyond a temporary period exception?		
24c Did the organization maintain an escrow account other than a refunding escrow at any time during the year to defease any tax-exempt bonds?		
24d Did the organization act as an "on behalf of" issuer for bonds outstanding at any time during the year?		
25a Section 501(c)(3), 501(c)(4), and 501(c)(29) organizations. Did the organization engage in an excess benefit transaction with a disqualified person during the year? <i>If "Yes," complete Schedule L, Part I</i>		X
b Is the organization aware that it engaged in an excess benefit transaction with a disqualified person in a prior year, and that the transaction has not been reported on any of the organization's prior Forms 990 or 990-EZ? <i>If "Yes," complete Schedule L, Part I</i>		X
26 Did the organization report any amount on Part X, line 5 or 22, for receivables from or payables to any current or former officer, director, trustee, key employee, creator or founder, substantial contributor, or 35% controlled entity or family member of any of these persons? <i>If "Yes," complete Schedule L, Part II</i>		X
27 Did the organization provide a grant or other assistance to any current or former officer, director, trustee, key employee, creator or founder, substantial contributor or employee thereof, a grant selection committee member, or to a 35% controlled entity (including an employee thereof) or family member of any of these persons? <i>If "Yes," complete Schedule L, Part III</i>		X
28 Was the organization a party to a business transaction with one of the following parties (see Schedule L, Part IV instructions, for applicable filing thresholds, conditions, and exceptions): a A current or former officer, director, trustee, key employee, creator or founder, or substantial contributor? <i>If "Yes," complete Schedule L, Part IV</i> b A family member of any individual described in line 28a? <i>If "Yes," complete Schedule L, Part IV</i> c A 35% controlled entity of one or more individuals and/or organizations described in lines 28a or 28b? <i>If "Yes," complete Schedule L, Part IV</i>		
29 Did the organization receive more than \$25,000 in non-cash contributions? <i>If "Yes," complete Schedule M</i>		X
30 Did the organization receive contributions of art, historical treasures, or other similar assets, or qualified conservation contributions? <i>If "Yes," complete Schedule M</i>		X
31 Did the organization liquidate, terminate, or dissolve and cease operations? <i>If "Yes," complete Schedule N, Part I</i>		X
32 Did the organization sell, exchange, dispose of, or transfer more than 25% of its net assets? <i>If "Yes," complete Schedule N, Part II</i>		X
33 Did the organization own 100% of an entity disregarded as separate from the organization under Regulations sections 301.7701-2 and 301.7701-3? <i>If "Yes," complete Schedule R, Part I</i>		X
34 Was the organization related to any tax-exempt or taxable entity? <i>If "Yes," complete Schedule R, Part II, III, or IV, and Part V, line 1</i>		
35a Did the organization have a controlled entity within the meaning of section 512(b)(13)?	X	
b If "Yes" to line 35a, did the organization receive any payment from or engage in any transaction with a controlled entity within the meaning of section 512(b)(13)? <i>If "Yes," complete Schedule R, Part V, line 2</i>	X	
36 Section 501(c)(3) organizations. Did the organization make any transfers to an exempt non-charitable related organization? <i>If "Yes," complete Schedule R, Part V, line 2</i>		X
37 Did the organization conduct more than 5% of its activities through an entity that is not a related organization and that is treated as a partnership for federal income tax purposes? <i>If "Yes," complete Schedule R, Part VI</i>		X
38 Did the organization complete Schedule O and provide explanations in Schedule O for Part VI, lines 11b and 19?		

Note: All Form 990 filers are required to complete Schedule O

Part V Statements Regarding Other IRS Filings and Tax Compliance

Check if Schedule O contains a response or note to any line in this Part V

	Yes	No
1a Enter the number reported in Box 3 of Form 1096. Enter -0- if not applicable		5
b Enter the number of Forms W-2G included in line 1a. Enter -0- if not applicable		0
c Did the organization comply with backup withholding rules for reportable payments to vendors and reportable gaming (gambling) winnings to prize winners?		X

Part V Statements Regarding Other IRS Filings and Tax Compliance (continued)

		Yes	No
2a	Enter the number of employees reported on Form W-3, Transmittal of Wage and Tax Statements, filed for the calendar year ending with or within the year covered by this return		
			389
2b	If at least one is reported on line 2a, did the organization file all required federal employment tax returns?	X	
3a	Note: If the sum of lines 1a and 2a is greater than 250, you may be required to e-file (see instructions)		X
3b	Did the organization have unrelated business gross income of \$1,000 or more during the year?		
3a	Did the organization have unrelated business gross income of \$1,000 or more during the year?		X
3b	If "Yes," has it filed a Form 990-T for this year? If "No" to line 3b, provide an explanation on Schedule O		
4a	At any time during the calendar year, did the organization have an interest in, or a signature or other authority over, a financial account in a foreign country (such as a bank account, securities account, or other financial account)?		X
4a	If "Yes," enter the name of the foreign country		
	See instructions for filing requirements for FinCEN Form 114, Report of Foreign Bank and Financial Accounts (FBAR).		
5a	Was the organization a party to a prohibited tax shelter transaction at any time during the tax year?		X
5b	Did any taxable party notify the organization that it was or is a party to a prohibited tax shelter transaction?		X
5c	If "Yes" to line 5a or 5b, did the organization file Form 8886-T?		
6a	Does the organization have annual gross receipts that are normally greater than \$100,000, and did the organization solicit any contributions that were not tax deductible as charitable contributions?		X
6a	If "Yes," did the organization include with every solicitation an express statement that such contributions or gifts were not tax deductible?		
6b			
7	Organizations that may receive deductible contributions under section 170(c).		
a	Did the organization receive a payment in excess of \$75 made partly as a contribution and partly for goods and services provided to the payor?		X
b	If "Yes," did the organization notify the donor of the value of the goods or services provided?		
c	Did the organization sell, exchange, or otherwise dispose of tangible personal property for which it was required to file Form 8282?		X
d	If "Yes," indicate the number of Forms 8282 filed during the year		7d
e	Did the organization receive any funds, directly or indirectly, to pay premiums on a personal benefit contract?		X
f	Did the organization, during the year, pay premiums, directly or indirectly, on a personal benefit contract?		X
g	If the organization received a contribution of qualified intellectual property, did the organization file Form 8899 as required?		N/A
h	If the organization received a contribution of cars, boats, airplanes, or other vehicles, did the organization file a Form 1098-C?		N/A
8	Sponsoring organizations maintaining donor advised funds. Did a donor advised fund maintained by the sponsoring organization have excess business holdings at any time during the year?		N/A
9	Sponsoring organizations maintaining donor advised funds.		
a	Did the sponsoring organization make any taxable distributions under section 4966?		N/A
b	Did the sponsoring organization make a distribution to a donor, donor advisor, or related person?		N/A
10	Section 501(c)(7) organizations. Enter:		
a	Initiation fees and capital contributions included on Part VIII, line 12		N/A
b	Gross receipts, included on Form 990, Part VIII, line 12, for public use of club facilities		
11	Section 501(c)(12) organizations. Enter:		
a	Gross income from members or shareholders		N/A
b	Gross income from other sources (Do not net amounts due or paid to other sources against amounts due or received from them.)		
12a	Section 4947(a)(1) non-exempt charitable trusts. Is the organization filing Form 990 in lieu of Form 1041?		
b	If "Yes," enter the amount of tax-exempt interest received or accrued during the year		N/A
12a			
12b			
13	Section 501(c)(29) qualified nonprofit health insurance issuers.		
a	Is the organization licensed to issue qualified health plans in more than one state?		N/A
Note:	See the instructions for additional information the organization must report on Schedule O.		
b	Enter the amount of reserves the organization is required to maintain by the states in which the organization is licensed to issue qualified health plans		
c	Enter the amount of reserves on hand		
13a			
13a			
14a	Did the organization receive any payments for indoor tanning services during the tax year?		X
b	If "Yes," has it filed a Form 720 to report these payments? If "No," provide an explanation on Schedule O		
14a			
14b			
15	Is the organization subject to the section 4960 tax on payment(s) of more than \$1,000,000 in remuneration or excess parachute payment(s) during the year?		X
	If "Yes," see instructions and file Form 4720, Schedule N.		
16	Is the organization an educational institution subject to the section 4968 excise tax on net investment income?		X
	If "Yes," complete Form 4720, Schedule O.		
16			
16			

Part VI Governance, Management, and Disclosure For each "Yes" response to lines 2 through 7b below, and for a "No" response to line 8a, 8b, or 10b below, describe the circumstances, processes, or changes on Schedule O. See instructions.

Check if Schedule O contains a response or note to any line in this Part VI

Section A. Governing Body and Management

	Yes	No
1a Enter the number of voting members of the governing body at the end of the tax year If there are material differences in voting rights among members of the governing body, or if the governing body delegated broad authority to an executive committee or similar committee, explain on Schedule O.		19
b Enter the number of voting members included on line 1a, above, who are independent		19
2 Did any officer, director, trustee, or key employee have a family relationship or a business relationship with any other officer, director, trustee, or key employee?	<input checked="" type="checkbox"/>	
3 Did the organization delegate control over management duties customarily performed by or under the direct supervision of officers, directors, trustees, or key employees to a management company or other person?		<input checked="" type="checkbox"/>
4 Did the organization make any significant changes to its governing documents since the prior Form 990 was filed?		<input checked="" type="checkbox"/>
5 Did the organization become aware during the year of a significant diversion of the organization's assets?		<input checked="" type="checkbox"/>
6 Did the organization have members or stockholders?	<input checked="" type="checkbox"/>	
7a Did the organization have members, stockholders, or other persons who had the power to elect or appoint one or more members of the governing body?	<input checked="" type="checkbox"/>	
b Are any governance decisions of the organization reserved to (or subject to approval by) members, stockholders, or persons other than the governing body?		<input checked="" type="checkbox"/>
8 Did the organization contemporaneously document the meetings held or written actions undertaken during the year by the following:		
a The governing body?		<input checked="" type="checkbox"/>
b Each committee with authority to act on behalf of the governing body?		<input checked="" type="checkbox"/>
9 Is there any officer, director, trustee, or key employee listed in Part VII, Section A, who cannot be reached at the organization's mailing address? If "Yes," provide the names and addresses on Schedule O		<input checked="" type="checkbox"/>

Section B. Policies (This Section B requests information about policies not required by the Internal Revenue Code.)

	Yes	No
10a Did the organization have local chapters, branches, or affiliates?		<input checked="" type="checkbox"/>
b If "Yes," did the organization have written policies and procedures governing the activities of such chapters, affiliates, and branches to ensure their operations are consistent with the organization's exempt purposes?		
11a Has the organization provided a complete copy of this Form 990 to all members of its governing body before filing the form?		<input checked="" type="checkbox"/>
b Describe in Schedule O the process, if any, used by the organization to review this Form 990.		
12a Did the organization have a written conflict of interest policy? If "No," go to line 13	<input checked="" type="checkbox"/>	
b Were officers, directors, or trustees, and key employees required to disclose annually interests that could give rise to conflicts?	<input checked="" type="checkbox"/>	
c Did the organization regularly and consistently monitor and enforce compliance with the policy? If "Yes," describe in Schedule O how this was done	<input checked="" type="checkbox"/>	
13 Did the organization have a written whistleblower policy?		
14 Did the organization have a written document retention and destruction policy?	<input checked="" type="checkbox"/>	
15 Did the process for determining compensation of the following persons include a review and approval by independent persons, comparability data, and contemporaneous substantiation of the deliberation and decision?	<input checked="" type="checkbox"/>	
a The organization's CEO, Executive Director, or top management official		<input checked="" type="checkbox"/>
b Other officers or key employees of the organization		<input checked="" type="checkbox"/>
16a Did the organization invest in, contribute assets to, or participate in a joint venture or similar arrangement with a taxable entity during the year?		
b If "Yes," did the organization follow a written policy or procedure requiring the organization to evaluate its participation in joint venture arrangements under applicable federal tax law, and take steps to safeguard the organization's exempt status with respect to such arrangements?		<input checked="" type="checkbox"/>

Section C. Disclosure

17 List the states with which a copy of this Form 990 is required to be filed FL
18 Section 6104 requires an organization to make its Forms 1023 (1024 or 1024-A, if applicable), 990, and 990-T (Section 501(c)(3)s only) available for public inspection. Indicate how you made these available. Check all that apply. <input type="checkbox"/> Own website <input type="checkbox"/> Another's website <input checked="" type="checkbox"/> Upon request <input type="checkbox"/> Other (explain on Schedule O)
19 Describe on Schedule O whether (and if so, how) the organization made its governing documents, conflict of interest policy, and financial statements available to the public during the tax year.
20 State the name, address, and telephone number of the person who possesses the organization's books and records ▶ JENNIFER PELLEGRINO - (727) 799-3330 1501 N BELCHER RD, STE 249, CLEARWATER, FL 33765

Part VII Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors

Check if Schedule O contains a response or note to any line in this Part VII

Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

1a Complete this table for all persons required to be listed. Report compensation for the calendar year ending with or within the organization's tax year.

- List all of the organization's **current** officers, directors, trustees (whether individuals or organizations), regardless of amount of compensation. Enter -0- in columns (D), (E), and (F) if no compensation was paid.
- List all of the organization's **current** key employees, if any. See instructions for definition of "key employee."
- List the organization's five **current** highest compensated employees (other than an officer, director, trustee, or key employee) who received reportable compensation (Box 5 of Form W-2 and/or Box 7 of Form 1099-MISC) of more than \$100,000 from the organization and any related organizations.
- List all of the organization's **former** officers, key employees, and highest compensated employees who received more than \$100,000 of reportable compensation from the organization and any related organizations.
- List all of the organization's **former directors or trustees** that received, in the capacity as a former director or trustee of the organization, more than \$10,000 of reportable compensation from the organization and any related organizations.

See instructions for the order in which to list the persons above.

Check this box if neither the organization nor any related organization compensated any current officer, director, or trustee.

(A) Name and title	(B) Average hours per week (list any hours for related organizations below line)	(C) Position (do not check more than one box, unless person is both an officer and a director/trustee)				(D) Reportable compensation from the organization (W-2/1099-MISC)	(E) Reportable compensation from related organizations (W-2/1099-MISC)	(F) Estimated amount of other compensation from the organization and related organizations
		Individual trustee or director	Institutional trustee	Officer	Key employee			
(1) BRIAN SIRACUSA EXECUTIVE DIRECTOR	40.00			X		116,767.	0.	13,598.
	9.00				Former			
(2) JENNIFER PELLEGRINO ASSOCIATE EXECUTIVE DIRECTOR	40.00			X		107,709.	0.	742.
	8.00				Highest compensated employee			
(3) GREGORY STOCK PRESIDENT	1.00			X		0.	0.	0.
	2.00	X						
(4) RICHARD SCHOMP VICE PRESIDENT	1.00			X		0.	0.	0.
	2.00	X						
(5) STEPHEN HELLER TREASURER	1.00			X		0.	0.	0.
	1.00	X						
(6) GRACE SAMARKOS SECRETARY	1.00			X		0.	0.	0.
	1.00	X						
(7) ROBERT KINNEY IMMEDIATE PAST PRESIDENT	1.00					0.	0.	0.
	2.00	X						
(8) GERALD FIGURSKI TRUSTEE	1.00					0.	0.	0.
	1.00	X						
(9) MELODY FIGURSKI TRUSTEE	1.00					0.	0.	0.
	1.00	X						
(10) TRAVIS FINCHUM TRUSTEE	1.00					0.	0.	0.
	1.00	X						
(11) JOHN FOX TRUSTEE	1.00					0.	0.	0.
	1.00	X						
(12) RICHARD HARRIS TRUSTEE	1.00					0.	0.	0.
	1.00	X						
(13) JOHN HOLCOMBE TRUSTEE	1.00					0.	0.	0.
	1.00	X						
(14) JOHN KIKER TRUSTEE	1.00					0.	0.	0.
	1.00	X						
(15) MICHAEL MANNINO TRUSTEE	1.00					0.	0.	0.
	1.00	X						
(16) MARGARET MARTIN TRUSTEE	1.00					0.	0.	0.
	1.00	X						
(17) CARL MINIERI TRUSTEE	1.00					0.	0.	0.
	1.00	X						

Part VII Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees (continued)

(A) Name and title	(B) Average hours per week (list any hours for related organizations below line)	(C) Position (do not check more than one box, unless person is both an officer and a director/trustee)				(D) Reportable compensation from the organization (W-2/1099-MISC)	(E) Reportable compensation from related organizations (W-2/1099-MISC)	(F) Estimated amount of other compensation from the organization and related organizations
		Individual trustee or director	Institutional trustee	Officer	Key employee Highest compensated employee Former			
(18) JOHN SCHAEFER TRUSTEE	1.00 1.00	X				0.	0.	0.
(19) RICKY BOUCHARD TRUSTEE	1.00 2.00	X				0.	0.	0.
(20) KIM KUREY TRUSTEE	1.00 2.00	X				0.	0.	0.
(21) MIKE MILLIGAN TRUSTEE	1.00 2.00	X				0.	0.	0.
1b Subtotal						224,476.	0.	14,340.
c Total from continuation sheets to Part VII, Section A						0.	0.	0.
d Total (add lines 1b and 1c)						224,476.	0.	14,340.

2 Total number of individuals (including but not limited to those listed above) who received more than \$100,000 of reportable compensation from the organization **2**

	Yes No	
	3 Did the organization list any former officer, director, trustee, key employee, or highest compensated employee on line 1a? <i>If "Yes," complete Schedule J for such individual</i>	
4 For any individual listed on line 1a, is the sum of reportable compensation and other compensation from the organization and related organizations greater than \$150,000? <i>If "Yes," complete Schedule J for such individual</i>		X
5 Did any person listed on line 1a receive or accrue compensation from any unrelated organization or individual for services rendered to the organization? <i>If "Yes," complete Schedule J for such person</i>		X

Section B. Independent Contractors

1	(A) Name and business address	(B) Description of services	(C) Compensation
1	Complete this table for your five highest compensated independent contractors that received more than \$100,000 of compensation from the organization. Report compensation for the calendar year ending with or within the organization's tax year.		
	NONE		
2	Total number of independent contractors (including but not limited to those listed above) who received more than \$100,000 of compensation from the organization 0		

Part VIII Statement of Revenue

Check if Schedule O contains a response or note to any line in this Part VIII

		(A) Total revenue	(B) Related or exempt function revenue	(C) Unrelated business revenue	(D) Revenue excluded from tax under sections 512 - 514
Contributions, Gifts, Grants and Other Similar Amounts	1 a Federated campaigns	3,990.			
	1 b Membership dues	1,000.			
	1 c Fundraising events				
	1 d Related organizations	989,103.			
	1 e Government grants (contributions)	2,039,502.			
	1 f All other contributions, gifts, grants, and similar amounts not included above	250,969.			
	1 g Noncash contributions included in lines 1a-1f				
	1 g \$				
	h Total. Add lines 1a-1f	3,284,564.			
	Business Code				
Program Service Revenue	2 a RESIDENTIAL SERVICES	624100	8,174,255.		
	2 b DEVELOPMENT SERVICES	624100	1,936,326.		
	2 c RESIDENTIAL SERVICES-CLIENT RENT	531110	592,456.		
	2 d BEHAVIOR SERVICES	624100	109,720.		
	2 e TRANSPORTATION SERVICES	624100	11,237.		
	2 f All other program service revenue	624100	4,281.		
	2 g Total. Add lines 2a-2f	10,828,275.			
	3 Investment income (including dividends, interest, and other similar amounts)		36,524.		36,524.
	4 Income from investment of tax-exempt bond proceeds				
	5 Royalties				
Other Revenue	(i) Real				
	6 a Gross rents	22,255.			
	6 b Less: rental expenses	0.			
	6 c Rental income or (loss)	22,255.			
	6 d Net rental income or (loss)		22,255.		22,255.
	(ii) Securities				
	7 a Gross amount from sales of assets other than inventory	732,087.			
	7 b Less: cost or other basis and sales expenses	609,016.			
	7 c Gain or (loss)	123,071.			
	7 d Net gain or (loss)		519,029.		519,029.
8 a Gross income from fundraising events (not including \$ _____ of contributions reported on line 1c). See Part IV, line 18					
8 a	8a				
8 b Less: direct expenses	8b				
8 c Net income or (loss) from fundraising events					
9 a Gross income from gaming activities. See Part IV, line 19	9a				
9 b Less: direct expenses	9b				
9 c Net income or (loss) from gaming activities					
10 a Gross sales of inventory, less returns and allowances	10a				
10 a				3,115.	
10 b Less: cost of goods sold	10b			1,604.	
10 c Net income or (loss) from sales of inventory		1,511.		1,511.	
Business Code					
Miscellaneous Revenue	11 a				
	11 b				
	11 c				
	11 d All other revenue	900099	81.		81.
	11 e Total. Add lines 11a-11d		81.		81.
12 Total revenue. See instructions		14,692,239.	10,829,786.	0.	577,889.

Part IX Statement of Functional Expenses

Section 501(c)(3) and 501(c)(4) organizations must complete all columns. All other organizations must complete column (A).

		Check if Schedule O contains a response or note to any line in this Part IX <input type="checkbox"/>			
Do not include amounts reported on lines 6b, 7b, 8b, 9b, and 10b of Part VIII.		(A) Total expenses	(B) Program service expenses	(C) Management and general expenses	(D) Fundraising expenses
1	Grants and other assistance to domestic organizations and domestic governments. See Part IV, line 21				
2	Grants and other assistance to domestic individuals. See Part IV, line 22				
3	Grants and other assistance to foreign organizations, foreign governments, and foreign individuals. See Part IV, lines 15 and 16				
4	Benefits paid to or for members				
5	Compensation of current officers, directors, trustees, and key employees	248,339.	120,553.	127,786.	
6	Compensation not included above to disqualified persons (as defined under section 4958(f)(1)) and persons described in section 4958(c)(3)(B)				
7	Other salaries and wages	7,762,138.	7,069,358.	692,780.	
8	Pension plan accruals and contributions (include section 401(k) and 403(b) employer contributions)	103,025.		103,025.	
9	Other employee benefits	994,146.	883,966.	110,180.	
10	Payroll taxes	617,757.	557,309.	60,448.	
11	Fees for services (nonemployees):				
	a Management				
	b Legal				
	c Accounting	65,300.	9,300.	56,000.	
	d Lobbying				
	e Professional fundraising services. See Part IV, line 17				
	f Investment management fees	26,399.		26,399.	
	g Other. (If line 11g amount exceeds 10% of line 25, column (A) amount, list line 11g expenses on Sch O.)	98,357.	36,326.	62,031.	
12	Advertising and promotion	22,658.	22,202.	456.	
13	Office expenses	539,579.	302,753.	236,826.	
14	Information technology				
15	Royalties				
16	Occupancy	368,117.	257,542.	110,575.	
17	Travel	294,774.	265,351.	29,423.	
18	Payments of travel or entertainment expenses for any federal, state, or local public officials				
19	Conferences, conventions, and meetings	18,349.	1,706.	16,643.	
20	Interest				
21	Payments to affiliates	27,465.		27,465.	
22	Depreciation, depletion, and amortization	476,198.	458,746.	17,452.	
23	Insurance	190,788.	130,927.	59,861.	
24	Other expenses. Itemize expenses not covered above (List miscellaneous expenses on line 24e. If line 24e amount exceeds 10% of line 25, column (A) amount, list line 24e expenses on Schedule O.)				
	a FOOD EXPENSE	356,514.	356,514.		
	b MEDICAL SUPPLIES	27,775.	27,775.		
	c CLIENT REIMBURSEMENTS	22,100.	22,100.		
	d BAD DEBT EXPENSE	1,266.		1,266.	
	e All other expenses				
25	Total functional expenses. Add lines 1 through 24e	12,261,044.	10,522,428.	1,738,616.	0.
26	Joint costs. Complete this line only if the organization reported in column (B) joint costs from a combined educational campaign and fundraising solicitation.				

Check here if following SOP 98-2 (ASC 958-720)

Part X Balance Sheet

Check if Schedule O contains a response or note to any line in this Part X

	(A) Beginning of year	(B) End of year
Assets		
1 Cash - non-interest-bearing	4,304.	5,381.
2 Savings and temporary cash investments	3,071,888.	3,585,154.
3 Pledges and grants receivable, net	86,306.	65,310.
4 Accounts receivable, net	1,065,885.	913,312.
5 Loans and other receivables from any current or former officer, director, trustee, key employee, creator or founder, substantial contributor, or 35% controlled entity or family member of any of these persons		
6 Loans and other receivables from other disqualified persons (as defined under section 4958(f)(1)), and persons described in section 4958(c)(3)(B)		
7 Notes and loans receivable, net		
8 Inventories for sale or use		
9 Prepaid expenses and deferred charges	61,912.	29,498.
10a Land, buildings, and equipment: cost or other basis. Complete Part VI of Schedule D	11,070,814.	
b Less: accumulated depreciation	6,255,377.	
11 Investments - publicly traded securities		
12 Investments - other securities. See Part IV, line 11		
13 Investments - program-related. See Part IV, line 11		
14 Intangible assets		
15 Other assets. See Part IV, line 11		
16 Total assets. Add lines 1 through 15 (must equal line 33)	4,782,669.	4,815,437.
	1,802,054.	2,467,498.
17 Accounts payable and accrued expenses		
18 Grants payable		
19 Deferred revenue		
20 Tax-exempt bond liabilities		
21 Escrow or custodial account liability. Complete Part IV of Schedule D		
22 Loans and other payables to any current or former officer, director, trustee, key employee, creator or founder, substantial contributor, or 35% controlled entity or family member of any of these persons		
23 Secured mortgages and notes payable to unrelated third parties		
24 Unsecured notes and loans payable to unrelated third parties	1,466,335.	0.
25 Other liabilities (including federal income tax, payables to related third parties, and other liabilities not included on lines 17-24). Complete Part X of Schedule D		
26 Total liabilities. Add lines 17 through 25	2,674,258.	1,198,646.
Organizations that follow FASB ASC 958, check here <input checked="" type="checkbox"/>		
and complete lines 27, 28, 32, and 33.		
27 Net assets without donor restrictions	8,468,522.	10,961,071.
28 Net assets with donor restrictions	2,808,196.	2,121,850.
Organizations that do not follow FASB ASC 958, check here <input type="checkbox"/>		
and complete lines 29 through 33.		
29 Capital stock or trust principal, or current funds		
30 Paid-in or capital surplus, or land, building, or equipment fund		
31 Retained earnings, endowment, accumulated income, or other funds		
32 Total net assets or fund balances	11,276,718.	13,082,921.
33 Total liabilities and net assets/fund balances	13,950,976.	14,281,567.
Liabilities		
Net Assets or Fund Balances		

Part XI Reconciliation of Net Assets

Check if Schedule O contains a response or note to any line in this Part XI

Table with 10 rows and 3 columns: Description, Amount, and Yes/No status. Includes items like Total revenue, Total expenses, Revenue less expenses, etc.

Part XII Financial Statements and Reporting

Check if Schedule O contains a response or note to any line in this Part XII

Form 990 questions 1-3b regarding accounting methods, audit status, and reporting requirements. Includes checkboxes for Cash, Accrual, and other methods.

SCHEDULE A
(Form 990 or 990-EZ)

Department of the Treasury
Internal Revenue Service

Public Charity Status and Public Support

Complete if the organization is a section 501(c)(3) organization or a section 4947(a)(1) nonexempt charitable trust.
▶ Attach to Form 990 or Form 990-EZ.
▶ Go to www.irs.gov/Form990 for instructions and the latest information.

OMB No. 1545-0047

2020

Open to Public Inspection

Name of the organization

THE ARC TAMPA BAY, INC.

Employer identification number
59-1056551

Part I Reason for Public Charity Status. (All organizations must complete this part.) See instructions.

The organization is not a private foundation because it is: (For lines 1 through 12, check only one box.)

- 1 [] A church, convention of churches, or association of churches described in section 170(b)(1)(A)(i).
2 [] A school described in section 170(b)(1)(A)(ii). (Attach Schedule E (Form 990 or 990-EZ).)
3 [] A hospital or a cooperative hospital service organization described in section 170(b)(1)(A)(iii).
4 [] A medical research organization operated in conjunction with a hospital described in section 170(b)(1)(A)(iii). Enter the hospital's name, city, and state:
5 [] An organization operated for the benefit of a college or university owned or operated by a governmental unit described in section 170(b)(1)(A)(iv). (Complete Part II.)
6 [] A federal, state, or local government or governmental unit described in section 170(b)(1)(A)(v).
7 [X] An organization that normally receives a substantial part of its support from a governmental unit or from the general public described in section 170(b)(1)(A)(vi). (Complete Part II.)
8 [] A community trust described in section 170(b)(1)(A)(vi). (Complete Part II.)
9 [] An agricultural research organization described in section 170(b)(1)(A)(ix) operated in conjunction with a land-grant college or university or a non-land-grant college of agriculture (see instructions). Enter the name, city, and state of the college or university:
10 [] An organization that normally receives (1) more than 33 1/3% of its support from contributions, membership fees, and gross receipts from activities related to its exempt functions, subject to certain exceptions; and (2) no more than 33 1/3% of its support from gross investment income and unrelated business taxable income (less section 511 tax) from businesses acquired by the organization after June 30, 1975. See section 509(a)(2). (Complete Part III.)
11 [] An organization organized and operated exclusively to test for public safety. See section 509(a)(4).
12 [] An organization organized and operated exclusively for the benefit of, to perform the functions of, or to carry out the purposes of one or more publicly supported organizations described in section 509(a)(1) or section 509(a)(2). See section 509(a)(3). Check the box in lines 12a through 12d that describes the type of supporting organization and complete lines 12e, 12f, and 12g.

- a [] Type I. A supporting organization operated, supervised, or controlled by its supported organization(s), typically by giving the supported organization(s) the power to regularly appoint or elect a majority of the directors or trustees of the supporting organization. You must complete Part IV, Sections A and B.
b [] Type II. A supporting organization supervised or controlled in connection with its supported organization(s), by having control or management of the supporting organization vested in the same persons that control or manage the supported organization(s). You must complete Part IV, Sections A and C.
c [] Type III functionally integrated. A supporting organization operated in connection with, and functionally integrated with, its supported organization(s) (see instructions). You must complete Part IV, Sections A, D, and E.
d [] Type III non-functionally integrated. A supporting organization operated in connection with its supported organization(s) that is not functionally integrated. The organization generally must satisfy a distribution requirement and an attentiveness requirement (see instructions). You must complete Part IV, Sections A and D, and Part V.
e [] Check this box if the organization received a written determination from the IRS that it is a Type I, Type II, Type III functionally integrated, or Type III non-functionally integrated supporting organization.

f Enter the number of supported organizations

g Provide the following information about the supported organization(s).

Table with 6 columns: (i) Name of supported organization, (ii) EIN, (iii) Type of organization, (iv) Is the organization listed in your governing document?, (v) Amount of monetary support, (vi) Amount of other support.

Total

Part II Support Schedule for Organizations Described in Sections 170(b)(1)(A)(iv) and 170(b)(1)(A)(vi)

(Complete only if you checked the box on line 5, 7, or 8 of Part I or if the organization failed to qualify under Part III. If the organization fails to qualify under the tests listed below, please complete Part III.)

Section A. Public Support

Calendar year (or fiscal year beginning in) ▶	(a) 2016	(b) 2017	(c) 2018	(d) 2019	(e) 2020	(f) Total
1 Gifts, grants, contributions, and membership fees received. (Do not include any "unusual grants.")	2832408.	2872463.	1308016.	1222664.	3284564.	11520115.
2 Tax revenues levied for the organization's benefit and either paid to or expended on its behalf						
3 The value of services or facilities furnished by a governmental unit to the organization without charge						
4 Total. Add lines 1 through 3	2832408.	2872463.	1308016.	1222664.	3284564.	11520115.
5 The portion of total contributions by each person (other than a governmental unit or publicly supported organization) included on line 1 that exceeds 2% of the amount shown on line 11, column (f)						
6 Public support. Subtract line 5 from line 4.						11520115.

Section B. Total Support

Calendar year (or fiscal year beginning in) ▶	(a) 2016	(b) 2017	(c) 2018	(d) 2019	(e) 2020	(f) Total
7 Amounts from line 4	2832408.	2872463.	1308016.	1222664.	3284564.	11520115.
8 Gross income from interest, dividends, payments received on securities loans, rents, royalties, and income from similar sources						
9 Net income from unrelated business activities, whether or not the business is regularly carried on			82,050.	68,896.	58,779.	209,725.
10 Other income. Do not include gain or loss from the sale of capital assets (Explain in Part VI.)						
11 Total support. Add lines 7 through 10						11729840.
12 Gross receipts from related activities, etc. (see instructions)						
13 First 5 years. If the Form 990 is for the organization's first, second, third, fourth, or fifth tax year as a section 501(c)(3) organization, check this box and stop here					12	51,286,185.

Section C. Computation of Public Support Percentage

14 Public support percentage for 2020 (line 6, column (f), divided by line 11, column (f))	14	98.21	%
15 Public support percentage from 2019 Schedule A, Part II, line 14	15	98.08	%
16a 33 1/3% support test - 2020. If the organization did not check the box on line 13, and line 14 is 33 1/3% or more, check this box and stop here. The organization qualifies as a publicly supported organization			<input checked="" type="checkbox"/>
b 33 1/3% support test - 2019. If the organization did not check a box on line 13 or 16a, and line 15 is 33 1/3% or more, check this box and stop here. The organization qualifies as a publicly supported organization			<input type="checkbox"/>
17a 10%-facts-and-circumstances test - 2020. If the organization did not check a box on line 13, 16a, or 16b, and line 14 is 10% or more, and if the organization meets the facts-and-circumstances test. The organization qualifies as a publicly supported organization			<input type="checkbox"/>
b 10%-facts-and-circumstances test - 2019. If the organization did not check a box on line 13, 16a, 16b, or 17a, and line 15 is 10% or more, and if the organization meets the facts-and-circumstances test. The organization qualifies as a publicly supported organization			<input type="checkbox"/>
18 Private foundation. If the organization did not check a box on line 13, 16a, 16b, 17a, or 17b, check this box and see instructions			<input type="checkbox"/>

Schedule A (Form 990 or 990-EZ) 2020

Part III Support Schedule for Organizations Described in Section 509(a)(2)

(Complete only if you checked the box on line 10 of Part I or if the organization failed to qualify under Part II. If the organization fails to qualify under the tests listed below, please complete Part II.)

Section A. Public Support

Calendar year (or fiscal year beginning in) ▶	(a) 2016	(b) 2017	(c) 2018	(d) 2019	(e) 2020	(f) Total
1 Gifts, grants, contributions, and membership fees received. (Do not include any "unusual grants.")						
2 Gross receipts from admissions, merchandise sold or services performed, or facilities furnished in any activity that is related to the organization's tax-exempt purpose						
3 Gross receipts from activities that are not an unrelated trade or business under section 513						
4 Tax revenues levied for the organization's benefit and either paid to or expended on its behalf						
5 The value of services or facilities furnished by a governmental unit to the organization without charge						
6 Total. Add lines 1 through 5						
7a Amounts included on lines 1, 2, and 3 received from disqualified persons						
b Amounts included on lines 2 and 3 received from other than disqualified persons that exceed the greater of \$5,000 or 1% of the amount on line 13 for the year						
c Add lines 7a and 7b						
8 Public support. (Subtract line 7c from line 6.)						

Section B. Total Support

Calendar year (or fiscal year beginning in) ▶	(a) 2016	(b) 2017	(c) 2018	(d) 2019	(e) 2020	(f) Total
9 Amounts from line 6						
10a Gross income from interest, dividends, payments received on securities loans, rents, royalties, and income from similar sources						
b Unrelated business taxable income (less section 511 taxes) from businesses acquired after June 30, 1975						
c Add lines 10a and 10b						
11 Net income from unrelated business activities not included in line 10b, whether or not the business is regularly carried on						
12 Other income. Do not include gain or loss from the sale of capital assets (Explain in Part VI.)						
13 Total support. (Add lines 9, 10c, 11, and 12.)						

14 First 5 years. If the Form 990 is for the organization's first, second, third, fourth, or fifth tax year as a section 501(c)(3) organization, check this box and stop here.

Section C. Computation of Public Support Percentage

15 Public support percentage for 2020 (line 8, column (f), divided by line 13, column (f))	15	%
16 Public support percentage from 2019 Schedule A, Part III, line 15	16	%

Section D. Computation of Investment Income Percentage

17 Investment income percentage for 2020 (line 10c, column (f), divided by line 13, column (f))	17	%
18 Investment income percentage from 2019 Schedule A, Part III, line 17	18	%

19a 33 1/3% support tests - 2020. If the organization did not check the box on line 14, and line 15 is more than 33 1/3%, and line 17 is not more than 33 1/3%, check this box and stop here. The organization qualifies as a publicly supported organization.

b 33 1/3% support tests - 2019. If the organization did not check a box on line 14 or line 19a, and line 16 is more than 33 1/3%, and line 18 is not more than 33 1/3%, check this box and stop here. The organization qualifies as a publicly supported organization.

20 Private foundation. If the organization did not check a box on line 14, 19a, or 19b, check this box and see instructions.

Part IV Supporting Organizations

(Complete only if you checked a box in line 12 on Part I. If you checked box 12a, Part I, complete Sections A and B. If you checked box 12b, Part I, complete Sections A and C. If you checked box 12c, Part I, complete Sections A, D, and E. If you checked box 12d, Part I, complete Sections A and D, and complete Part V.)

Section A. All Supporting Organizations

	Yes	No
1 Are all of the organization's supported organizations listed by name in the organization's governing documents? If "No," describe in Part VI how the supported organizations are designated. If designated by class or purpose, describe the designation. If historic and continuing relationship, explain.	1	
2 Did the organization have any supported organization that does not have an IRS determination of status under section 509(a)(1) or (2)? If "Yes," explain in Part VI how the organization determined that the supported organization was described in section 509(a)(1) or (2).	2	
3a Did the organization have a supported organization described in section 501(c)(4), (5), or (6)? If "Yes," answer lines 3b and 3c below.	3a	
b Did the organization confirm that each supported organization qualified under section 501(c)(4), (5), or (6) and satisfied the public support tests under section 509(a)(2)? If "Yes," describe in Part VI when and how the organization made the determination.	3b	
c Did the organization ensure that all support to such organizations was used exclusively for section 170(c)(2)(B) purposes? If "Yes," explain in Part VI what controls the organization put in place to ensure such use.	3c	
4a Was any supported organization not organized in the United States ("foreign supported organization")? If "Yes," and if you checked box 12a or 12b in Part I, answer lines 4b and 4c below.	4a	
b Did the organization have ultimate control and discretion in deciding whether to make grants to the foreign supported organization? If "Yes," describe in Part VI how the organization had such control and discretion despite being controlled or supervised by or in connection with its supported organizations.	4b	
c Did the organization support any foreign supported organization that does not have an IRS determination under sections 501(c)(3) and 509(a)(1) or (2)? If "Yes," explain in Part VI what controls the organization used to ensure that all support to the foreign supported organization was used exclusively for section 170(c)(2)(B) purposes.	4c	
5a Did the organization add, substitute, or remove any supported organizations during the tax year? If "Yes," answer lines 5b and 5c below (if applicable). Also, provide detail in Part VI , including (i) the names and EIN numbers of the supported organizations added, substituted, or removed; (ii) the reasons for each such action; (iii) the authority under the organization's organizing document authorizing such action; and (iv) how the action was accomplished (such as by amendment to the organizing document).	5a	
b Type I or Type II only. Was any added or substituted supported organization part of a class already designated in the organization's organizing document?	5b	
c Substitutions only. Was the substitution the result of an event beyond the organization's control?	5c	
6 Did the organization provide support (whether in the form of grants or the provision of services or facilities) to anyone other than (i) its supported organizations, (ii) individuals that are part of the charitable class benefited by one or more of its supported organizations, or (iii) other supporting organizations that also support or benefit one or more of the filing organization's supported organizations? If "Yes," provide detail in Part VI .	6	
7 Did the organization provide a grant, loan, compensation, or other similar payment to a substantial contributor (as defined in section 4958(c)(3)(C)), a family member of a substantial contributor, or a 35% controlled entity with regard to a substantial contributor? If "Yes," complete Part I of Schedule L (Form 990 or 990-EZ).	7	
8 Did the organization make a loan to a disqualified person (as defined in section 4958) not described in line 7? If "Yes," complete Part I of Schedule L (Form 990 or 990-EZ).	8	
9a Was the organization controlled directly or indirectly at any time during the tax year by one or more disqualified persons, as defined in section 4946 (other than foundation managers and organizations described in section 509(a)(1) or (2))? If "Yes," provide detail in Part VI .	9a	
b Did one or more disqualified persons (as defined in line 9a) hold a controlling interest in any entity in which the supporting organization had an interest? If "Yes," provide detail in Part VI .	9b	
c Did a disqualified person (as defined in line 9a) have an ownership interest in, or derive any personal benefit from, assets in which the supporting organization also had an interest? If "Yes," provide detail in Part VI .	9c	
10a Was the organization subject to the excess business holdings rules of section 4943 because of section 4943(f) (regarding certain Type II supporting organizations, and all Type III non-functionally integrated supporting organizations)? If "Yes," answer line 10b below.	10a	
b Did the organization have any excess business holdings in the tax year? (Use Schedule C, Form 4720, to determine whether the organization had excess business holdings.)	10b	

Part IV Supporting Organizations (continued)

	Yes	No
11 Has the organization accepted a gift or contribution from any of the following persons?		
a A person who directly or indirectly controls, either alone or together with persons described in lines 11b and 11c below, the governing body of a supported organization?		
b A family member of a person described in line 11a above?	11a	
c A 35% controlled entity of a person described in line 11a or 11b above? If "Yes" to line 11a, 11b, or 11c, provide detail in Part VI.	11b	
	11c	

Section B. Type I Supporting Organizations

	Yes	No
1 Did the governing body, members of the governing body, officers acting in their official capacity, or membership of one or more supported organizations have the power to regularly appoint or elect at least a majority of the organization's officers, directors, or trustees at all times during the tax year? If "No," describe in Part VI how the supported organization(s) effectively operated, supervised, or controlled the organization's activities. If the organization had more than one supported organization, describe how the powers to appoint and/or remove officers, directors, or trustees were allocated among the supported organizations and what conditions or restrictions, if any, applied to such powers during the tax year.		
2 Did the organization operate for the benefit of any supported organization other than the supported organization(s) that operated, supervised, or controlled the supporting organization? If "Yes," explain in Part VI how providing such benefit carried out the purposes of the supported organization(s) that operated, supervised, or controlled the supporting organization.	1	
	2	

Section C. Type II Supporting Organizations

	Yes	No
1 Were a majority of the organization's directors or trustees during the tax year also a majority of the directors or trustees of each of the organization's supported organization(s)? If "No," describe in Part VI how control or management of the supporting organization was vested in the same persons that controlled or managed the supported organization(s).		
	1	

Section D. All Type III Supporting Organizations

	Yes	No
1 Did the organization provide to each of its supported organizations, by the last day of the fifth month of the organization's tax year, (i) a written notice describing the type and amount of support provided during the prior tax year, (ii) a copy of the Form 990 that was most recently filed as of the date of notification, and (iii) copies of the organization's governing documents in effect on the date of notification, to the extent not previously provided?		
2 Were any of the organization's officers, directors, or trustees either (i) appointed or elected by the supported organization(s) or (ii) serving on the governing body of a supported organization? If "No," explain in Part VI how the organization maintained a close and continuous working relationship with the supported organization(s).	1	
3 By reason of the relationship described in line 2, above, did the organization's supported organizations have a significant voice in the organization's investment policies and in directing the use of the organization's income or assets at all times during the tax year? If "Yes," describe in Part VI the role the organization's supported organizations played in this regard.	2	
	3	

Section E. Type III Functionally Integrated Supporting Organizations

	Yes	No
1 Check the box next to the method that the organization used to satisfy the Integral Part Test during the year (see instructions). a <input type="checkbox"/> The organization satisfied the Activities Test. Complete line 2 below. b <input type="checkbox"/> The organization is the parent of each of its supported organizations. Complete line 3 below. c <input type="checkbox"/> The organization supported a governmental entity. Describe in Part VI how you supported a governmental entity (see instructions).		
2 Activities Test. Answer lines 2a and 2b below.		
a Did substantially all of the organization's activities during the tax year directly further the exempt purposes of the supported organization(s) to which the organization was responsive? If "Yes," then in Part VI identify those supported organizations and explain how these activities directly furthered their exempt purposes, how the organization was responsive to those supported organizations, and how the organization determined that these activities constituted substantially all of its activities.	2a	
b Did the activities described in line 2a, above, constitute activities that, but for the organization's involvement, one or more of the organization's supported organization(s) would have been engaged in? If "Yes," explain in Part VI the reasons for the organization's position that its supported organization(s) would have engaged in these activities but for the organization's involvement.	2b	
3 Parent of Supported Organizations. Answer lines 3a and 3b below.		
a Did the organization have the power to regularly appoint or elect a majority of the officers, directors, or trustees of each of the supported organizations? If "Yes" or "No" provide details in Part VI.	3a	
b Did the organization exercise a substantial degree of direction over the policies, programs, and activities of each of its supported organizations? If "Yes," describe in Part VI the role played by the organization in this regard.	3b	

Part V Type III Non-Functionally Integrated 509(a)(3) Supporting Organizations

- 1 Check here if the organization satisfied the Integral Part Test as a qualifying trust on Nov. 20, 1970 (explain in Part VI). See instructions.
 All other Type III non-functionally integrated supporting organizations must complete Sections A through E.

Section A - Adjusted Net Income

	(A) Prior Year	(B) Current Year (optional)
1 Net short-term capital gain	1	
2 Recoveries of prior-year distributions	2	
3 Other gross income (see instructions)	3	
4 Add lines 1 through 3.	4	
5 Depreciation and depletion	5	
6 Portion of operating expenses paid or incurred for production or collection of gross income or for management, conservation, or maintenance of property held for production of income (see instructions)	6	
7 Other expenses (see instructions)	7	
8 Adjusted Net Income (subtract lines 5, 6, and 7 from line 4)	8	

Section B - Minimum Asset Amount

	(A) Prior Year	(B) Current Year (optional)
1 Aggregate fair market value of all non-exempt-use assets (see instructions for short tax year or assets held for part of year):		
a Average monthly value of securities	1a	
b Average monthly cash balances	1b	
c Fair market value of other non-exempt-use assets	1c	
d Total (add lines 1a, 1b, and 1c)	1d	
e Discount claimed for blockage or other factors (explain in detail in Part VI):		
2 Acquisition indebtedness applicable to non-exempt-use assets	2	
3 Subtract line 2 from line 1d.	3	
4 Cash deemed held for exempt use. Enter 0.015 of line 3 (for greater amount, see instructions).	4	
5 Net value of non-exempt-use assets (subtract line 4 from line 3)	5	
6 Multiply line 5 by 0.035.	6	
7 Recoveries of prior-year distributions	7	
8 Minimum Asset Amount (add line 7 to line 6)	8	

Section C - Distributable Amount

	Current Year	
1 Adjusted net income for prior year (from Section A, line 8, column A)	1	
2 Enter 0.85 of line 1.	2	
3 Minimum asset amount for prior year (from Section B, line 8, column A)	3	
4 Enter greater of line 2 or line 3.	4	
5 Income tax imposed in prior year	5	
6 Distributable Amount. Subtract line 5 from line 4, unless subject to emergency temporary reduction (see instructions).	6	
7 <input type="checkbox"/> Check here if the current year is the organization's first as a non-functionally integrated Type III supporting organization (see instructions).		

Schedule A (Form 990 or 990-EZ) 2020

Part V Type III Non-Functionally Integrated 509(a)(3) Supporting Organizations (continued)

Section D - Distributions		Current Year
1	Amounts paid to supported organizations to accomplish exempt purposes	1
2	Amounts paid to perform activity that directly furthers exempt purposes of supported organizations, in excess of income from activity	2
3	Administrative expenses paid to accomplish exempt purposes of supported organizations	3
4	Amounts paid to acquire exempt-use assets	4
5	Qualified set-aside amounts (prior IRS approval required - <i>provide details in Part VI</i>)	5
6	Other distributions (<i>describe in Part VI</i>). See instructions.	6
7	Total annual distributions. Add lines 1 through 6.	7
8	Distributions to attentive supported organizations to which the organization is responsive (<i>provide details in Part VI</i>). See instructions.	8
9	Distributable amount for 2020 from Section C, line 6	9
10	Line 8 amount divided by line 9 amount	10

Section E - Distribution Allocations (see instructions)

(i) Excess Distributions	(ii) Underdistributions Pre-2020	(iii) Distributable Amount for 2020
1 Distributable amount for 2020 from Section C, line 6		
2 Underdistributions, if any, for years prior to 2020 (reasonable cause required - <i>explain in Part VI</i>). See instructions.		
3 Excess distributions carryover, if any, to 2020		
a From 2015		
b From 2016		
c From 2017		
d From 2018		
e From 2019		
f Total of lines 3a through 3e		
g Applied to underdistributions of prior years		
h Applied to 2020 distributable amount		
i Carryover from 2015 not applied (see instructions)		
j Remainder. Subtract lines 3g, 3h, and 3i from line 3f.		
4 Distributions for 2020 from Section D, line 7: \$		
a Applied to underdistributions of prior years		
b Applied to 2020 distributable amount		
c Remainder. Subtract lines 4a and 4b from line 4.		
5 Remaining underdistributions for years prior to 2020, if any. Subtract lines 3g and 4a from line 2. For result greater than zero, <i>explain in Part VI</i> . See instructions.		
6 Remaining underdistributions for 2020. Subtract lines 3h and 4b from line 1. For result greater than zero, <i>explain in Part VI</i> . See instructions.		
7 Excess distributions carryover to 2021. Add lines 3j and 4c.		
8 Breakdown of line 7:		
a Excess from 2016		
b Excess from 2017		
c Excess from 2018		
d Excess from 2019		
e Excess from 2020		

Schedule A (Form 990 or 990-EZ) 2020

Part VI

Supplemental Information. Provide the explanations required by Part II, line 10; Part II, line 17a or 17b; Part III, line 12;

Part IV, Section A, lines 1, 2, 3b, 3c, 4b, 4c, 5a, 6, 9a, 9b, 9c, 11a, 11b, and 11c; Part IV, Section B, lines 1 and 2; Part IV, Section C, line 1; Part IV, Section D, lines 2 and 3; Part IV, Section E, lines 1c, 2a, 2b, 3a, and 3b; Part V, line 1; Part V, Section B, line 1e; Part V, Section D, lines 5, 6, and 8; and Part V, Section E, lines 2, 5, and 6. Also complete this part for any additional information.
(See instructions.)

Multiple horizontal lines for supplemental information.

Schedule B (Form 990, 990-EZ, or 990-PF)

Department of the Treasury Internal Revenue Service

Schedule of Contributors

Attach to Form 990, Form 990-EZ, or Form 990-PF. Go to www.irs.gov/Form990 for the latest information.

OMB No. 1545-0047

2020

Name of the organization

THE ARC TAMPA BAY, INC.

Employer identification number

59-1056551

Organization type (check one):

Filers of:

Section:

Form 990 or 990-EZ

X

501(c)(3) (enter number) organization

4947(a)(1) nonexempt charitable trust not treated as a private foundation

527 political organization

Form 990-PF

501(c)(3) exempt private foundation

4947(a)(1) nonexempt charitable trust treated as a private foundation

501(c)(3) taxable private foundation

Check if your organization is covered by the General Rule or a Special Rule.

Note: Only a section 501(c)(7), (8), or (10) organization can check boxes for both the General Rule and a Special Rule. See instructions.

General Rule

For an organization filing Form 990, 990-EZ, or 990-PF that received, during the year, contributions totaling \$5,000 or more (in money or property) from any one contributor. Complete Parts I and II. See instructions for determining a contributor's total contributions.

Special Rules

For an organization described in section 501(c)(3) filing Form 990 or 990-EZ that met the 33 1/3% support test of the regulations under sections 509(a)(1) and 170(b)(1)(A)(vi), that checked Schedule A (Form 990 or 990-EZ), Part II, line 13, 16a, or 16b, and that received from any one contributor, during the year, total contributions of the greater of (1) \$5,000; or (2) 2% of the amount on (i) Form 990, Part VIII, line 1h; or (ii) Form 990-EZ, line 1. Complete Parts I and II.

For an organization described in section 501(c)(7), (8), or (10) filing Form 990 or 990-EZ that received from any one contributor, during the year, total contributions of more than \$1,000 exclusively for religious, charitable, scientific, literary, or educational purposes, or for the prevention of cruelty to children or animals. Complete Parts I (entering "N/A" in column (b) instead of the contributor name and address), II, and III.

For an organization described in section 501(c)(7), (8), or (10) filing Form 990 or 990-EZ that received from any one contributor, during the year, contributions exclusively for religious, charitable, etc., purposes, but no such contributions totaled more than \$1,000. If this box is checked, enter here the total contributions that were received during the year for an exclusively religious, charitable, etc., purpose. Don't complete any of the parts unless the General Rule applies to this organization because it received nonexclusively religious, charitable, etc., contributions totaling \$5,000 or more during the year \$

Caution: An organization that isn't covered by the General Rule and/or the Special Rules doesn't file Schedule B (Form 990, 990-EZ, or 990-PF), but it must answer "No" on Part IV, line 2, of its Form 990; or check the box on line H of its Form 990-EZ or on its Form 990-PF, Part I, line 2, to certify that it doesn't meet the filing requirements of Schedule B (Form 990, 990-EZ, or 990-PF).

LHA For Paperwork Reduction Act Notice, see the instructions for Form 990, 990-EZ, or 990-PF.

Schedule B (Form 990, 990-EZ, or 990-PF) (2020)

Name of organization

Employer identification number

THE ARC TAMPA BAY, INC.**59-1056551****Part I Contributors** (see instructions). Use duplicate copies of Part I if additional space is needed.

(a) No.	(b) Name, address, and ZIP + 4	(c) Total contributions	(d) Type of contribution
<u>1</u>		\$ <u>989,103.</u>	Person <input checked="" type="checkbox"/> Payroll <input type="checkbox"/> Noncash <input type="checkbox"/> (Complete Part II for noncash contributions.)
(a) No.	(b) Name, address, and ZIP + 4	(c) Total contributions	(d) Type of contribution
<u>2</u>		\$ <u>71,345.</u>	Person <input checked="" type="checkbox"/> Payroll <input type="checkbox"/> Noncash <input type="checkbox"/> (Complete Part II for noncash contributions.)
(a) No.	(b) Name, address, and ZIP + 4	(c) Total contributions	(d) Type of contribution
<u>3</u>		\$ <u>69,588.</u>	Person <input checked="" type="checkbox"/> Payroll <input type="checkbox"/> Noncash <input type="checkbox"/> (Complete Part II for noncash contributions.)
(a) No.	(b) Name, address, and ZIP + 4	(c) Total contributions	(d) Type of contribution
<u>4</u>		\$ <u>128,295.</u>	Person <input checked="" type="checkbox"/> Payroll <input type="checkbox"/> Noncash <input type="checkbox"/> (Complete Part II for noncash contributions.)
(a) No.	(b) Name, address, and ZIP + 4	(c) Total contributions	(d) Type of contribution
<u>5</u>		\$ <u>242,573.</u>	Person <input checked="" type="checkbox"/> Payroll <input type="checkbox"/> Noncash <input type="checkbox"/> (Complete Part II for noncash contributions.)
(a) No.	(b) Name, address, and ZIP + 4	(c) Total contributions	(d) Type of contribution
<u>6</u>		\$ <u>198,581.</u>	Person <input checked="" type="checkbox"/> Payroll <input type="checkbox"/> Noncash <input type="checkbox"/> (Complete Part II for noncash contributions.)

Name of organization

Employer identification number

THE ARC TAMPA BAY, INC.

59-1056551

Part I Contributors (see instructions). Use duplicate copies of Part I if additional space is needed.

(a) No.	(b) Name, address, and ZIP + 4	(c) Total contributions	(d) Type of contribution
7		\$ 1,466,335.	Person <input checked="" type="checkbox"/> Payroll <input type="checkbox"/> Noncash <input type="checkbox"/> (Complete Part II for noncash contributions.)
		\$	Person <input type="checkbox"/> Payroll <input type="checkbox"/> Noncash <input type="checkbox"/> (Complete Part II for noncash contributions.)
		\$	Person <input type="checkbox"/> Payroll <input type="checkbox"/> Noncash <input type="checkbox"/> (Complete Part II for noncash contributions.)
		\$	Person <input type="checkbox"/> Payroll <input type="checkbox"/> Noncash <input type="checkbox"/> (Complete Part II for noncash contributions.)
		\$	Person <input type="checkbox"/> Payroll <input type="checkbox"/> Noncash <input type="checkbox"/> (Complete Part II for noncash contributions.)
		\$	Person <input type="checkbox"/> Payroll <input type="checkbox"/> Noncash <input type="checkbox"/> (Complete Part II for noncash contributions.)

Name of organization

Employer identification number

THE ARC TAMPA BAY, INC.

59-1056551

Part II Noncash Property (see instructions). Use duplicate copies of Part II if additional space is needed.

(a) No. from Part I	(b) Description of noncash property given	(c) FMV (or estimate) (See instructions.)	(d) Date received
	_____ _____ _____ _____	\$ _____	_____
	(b) Description of noncash property given	(c) FMV (or estimate) (See instructions.)	(d) Date received
	_____ _____ _____ _____	\$ _____	_____
	(b) Description of noncash property given	(c) FMV (or estimate) (See instructions.)	(d) Date received
	_____ _____ _____ _____	\$ _____	_____
	(b) Description of noncash property given	(c) FMV (or estimate) (See instructions.)	(d) Date received
	_____ _____ _____ _____	\$ _____	_____
	(b) Description of noncash property given	(c) FMV (or estimate) (See instructions.)	(d) Date received
	_____ _____ _____ _____	\$ _____	_____
	(b) Description of noncash property given	(c) FMV (or estimate) (See instructions.)	(d) Date received
	_____ _____ _____ _____	\$ _____	_____
	(b) Description of noncash property given	(c) FMV (or estimate) (See instructions.)	(d) Date received

Name of organization

Employer identification number

THE ARC TAMPA BAY, INC.

59-1056551

Part III Exclusively religious, charitable, etc., contributions to organizations described in section 501(c)(7), (8), or (10) that total more than \$1,000 for the year from any one contributor. Complete columns (a) through (e) and the following line entry. For organizations completing Part III, enter the total of exclusively religious, charitable, etc., contributions of \$1,000 or less for the year. (Enter this info. once.) \$

Use duplicate copies of Part III if additional space is needed.

(a) No. from Part I	(b) Purpose of gift	(c) Use of gift	(d) Description of how gift is held
(e) Transfer of gift			
Transferee's name, address, and ZIP + 4 Relationship of transferor to transferee			
(a) No. from Part I	(b) Purpose of gift	(c) Use of gift	(d) Description of how gift is held
(e) Transfer of gift			
Transferee's name, address, and ZIP + 4 Relationship of transferor to transferee			
(a) No. from Part I	(b) Purpose of gift	(c) Use of gift	(d) Description of how gift is held
(e) Transfer of gift			
Transferee's name, address, and ZIP + 4 Relationship of transferor to transferee			
(a) No. from Part I	(b) Purpose of gift	(c) Use of gift	(d) Description of how gift is held
(e) Transfer of gift			
Transferee's name, address, and ZIP + 4 Relationship of transferor to transferee			

SCHEDULE D
(Form 990)

Department of the Treasury
Internal Revenue Service

Supplemental Financial Statements

▶ Complete if the organization answered "Yes" on Form 990, Part IV, line 6, 7, 8, 9, 10, 11a, 11b, 11c, 11d, 11e, 11f, 12a, or 12b. ▶ Attach to Form 990.

▶ Go to www.irs.gov/Form990 for instructions and the latest information.

OMB No. 1545-0047

2020

Open to Public Inspection

Name of the organization

THE ARC TAMPA BAY, INC.

Employer identification number
59-1056551

Part I Organizations Maintaining Donor Advised Funds or Other Similar Funds or Accounts. Complete if the

organization answered "Yes" on Form 990, Part IV, line 6.

	(a) Donor advised funds	(b) Funds and other accounts
1 Total number at end of year		
2 Aggregate value of contributions to (during year)		
3 Aggregate value of grants from (during year)		
4 Aggregate value at end of year		

- 5 Did the organization inform all donors and donor advisors in writing that the assets held in donor advised funds are the organization's property, subject to the organization's exclusive legal control? Yes No
- 6 Did the organization inform all grantees, donors, and donor advisors in writing that grant funds can be used only for charitable purposes and not for the benefit of the donor or donor advisor, or for any other purpose conferring impermissible private benefit? Yes No

Part II Conservation Easements. Complete if the organization answered "Yes" on Form 990, Part IV, line 7.

- 1 Purpose(s) of conservation easements held by the organization (check all that apply).
 Preservation of land for public use (for example, recreation or education) Preservation of a historically important land area
 Protection of natural habitat Preservation of a certified historic structure
 Preservation of open space

2 Complete lines 2a through 2d if the organization held a qualified conservation contribution in the form of a conservation easement on the last day of the tax year.

	Held at the End of the Tax Year
a Total number of conservation easements	2a
b Total acreage restricted by conservation easements	2b
c Number of conservation easements on a certified historic structure included in (a)	2c
d Number of conservation easements included in (c) acquired after 7/25/06, and not on a historic structure listed in the National Register	2d

- 3 Number of conservation easements modified, transferred, released, extinguished, or terminated by the organization during the tax year ▶
- 4 Number of states where property subject to conservation easement is located ▶
- 5 Does the organization have a written policy regarding the periodic monitoring, inspection, handling of violations, and enforcement of the conservation easements it holds? Yes No
- 6 Staff and volunteer hours devoted to monitoring, inspecting, handling of violations, and enforcing conservation easements during the year ▶
- 7 Amount of expenses incurred in monitoring, inspecting, handling of violations, and enforcing conservation easements during the year ▶ \$
- 8 Does each conservation easement reported on line 2(d) above satisfy the requirements of section 170(h)(4)(B)(i) and section 170(h)(4)(B)(ii)? Yes No
- 9 In Part XIII, describe how the organization reports conservation easements in its revenue and expense statement and balance sheet, and include, if applicable, the text of the footnote to the organization's financial statements that describes the organization's accounting for conservation easements.

Part III Organizations Maintaining Collections of Art, Historical Treasures, or Other Similar Assets.

Complete if the organization answered "Yes" on Form 990, Part IV, line 8.

- 1a If the organization elected, as permitted under FASB ASC 958, not to report in its revenue statement and balance sheet works of art, historical treasures, or other similar assets held for public exhibition, education, or research in furtherance of public service, provide in Part XIII the text of the footnote to its financial statements that describes these items.
- b If the organization elected, as permitted under FASB ASC 958, to report in its revenue statement and balance sheet works of art, historical treasures, or other similar assets held for public exhibition, education, or research in furtherance of public service, provide the following amounts relating to these items:

(i) Revenue included on Form 990, Part VIII, line 1	▶ \$
(ii) Assets included in Form 990, Part X	▶ \$

2 If the organization received or held works of art, historical treasures, or other similar assets for financial gain, provide the following amounts required to be reported under FASB ASC 958 relating to these items:

a Revenue included on Form 990, Part VIII, line 1	▶ \$
b Assets included in Form 990, Part X	▶ \$

LHA For Paperwork Reduction Act Notice, see the Instructions for Form 990.

Schedule D (Form 990) 2020

Part III Organizations Maintaining Collections of Art, Historical Treasures, or Other Similar Assets (continued)

3 Using the organization's acquisition, accession, and other records, check any of the following that make significant use of its collection items (check all that apply):

- a Public exhibition
- b Scholarly research
- c Preservation for future generations
- d Loan or exchange program
- e Other

4 Provide a description of the organization's collections and explain how they further the organization's exempt purpose in Part XIII.

5 During the year, did the organization solicit or receive donations of art, historical treasures, or other similar assets to be sold to raise funds rather than to be maintained as part of the organization's collection? Yes No

Part IV Escrow and Custodial Arrangements. Complete if the organization answered "Yes" on Form 990, Part IV, line 9, or reported an amount on Form 990, Part X, line 21.

- 1a Is the organization an agent, trustee, custodian or other intermediary for contributions or other assets not included on Form 990, Part X? Yes No
- b If "Yes," explain the arrangement in Part XIII and complete the following table:

	1c	1d	1e	1f
c Beginning balance				Amount
d Additions during the year				
e Distributions during the year				
f Ending balance				

- 2a Did the organization include an amount on Form 990, Part X, line 21, for escrow or custodial account liability? Yes No
- b If "Yes," explain the arrangement in Part XIII. Check here if the explanation has been provided on Part XIII

Part V Endowment Funds. Complete if the organization answered "Yes" on Form 990, Part IV, line 10.

	(a) Current year	(b) Prior year	(c) Two years back	(d) Three years back	(e) Four years back
1a Beginning of year balance	1,802,054.	1,898,698.			
b Contributions	470,895.		2,307,007.		
c Net investment earnings, gains, and losses	220,948.	188,484.	91,691.		
d Grants or scholarships					
e Other expenditures for facilities and programs		261,713.	500,000.		
f Administrative expenses	26,399.	23,415.			
g End of year balance	2,467,498.	1,802,054.	1,898,698.		

2 Provide the estimated percentage of the current year end balance (line 1g, column (a)) held as:

- a Board designated or quasi-endowment \blacktriangle 100 %
- b Permanent endowment \blacktriangle .0000 %
- c Term endowment \blacktriangle .0000 %

The percentages on lines 2a, 2b, and 2c should equal 100%.

3a Are there endowment funds not in the possession of the organization that are held and administered for the organization

by:

- (i) Unrelated organizations
- (ii) Related organizations

b If "Yes" on line 3a(ii), are the related organizations listed as required on Schedule R?

	Yes	No
3a(i)		X
3a(ii)	X	
3b	X	

4 Describe in Part XIII the intended uses of the organization's endowment funds.

Part VI Land, Buildings, and Equipment.

Complete if the organization answered "Yes" on Form 990, Part IV, line 11a. See Form 990, Part X, line 10.

Description of property	(a) Cost or other basis (investment)	(b) Cost or other basis (other)	(c) Accumulated depreciation	(d) Book value
1a Land		1,719,357.		1,719,357.
b Buildings		6,071,609.	3,640,699.	2,430,910.
c Leasehold improvements				
d Equipment		2,595,179.	2,179,104.	416,075.
e Other		684,669.	435,574.	249,095.

Total. Add lines 1a through 1e. (Column (d) must equal Form 990, Part X, column (B), line 10c.) \blacktriangle 4,815,437.

Schedule D (Form 990) 2020

Part VII Investments - Other Securities.

Complete if the organization answered "Yes" on Form 990, Part IV, line 11b. See Form 990, Part X, line 12.

(a) Description of security or category (including name of security)	(b) Book value	(c) Method of valuation: Cost or end-of-year market value
(1) Financial derivatives		
(2) Closely held equity interests		
(3) Other		
(A)		
(B)		
(C)		
(D)		
(E)		
(F)		
(G)		
(H)		

Total. (Col. (b) must equal Form 990, Part X, col. (B) line 12.) **▲**

Part VIII Investments - Program Related.

Complete if the organization answered "Yes" on Form 990, Part IV, line 11c. See Form 990, Part X, line 13.

(a) Description of investment	(b) Book value	(c) Method of valuation: Cost or end-of-year market value
(1)		
(2)		
(3)		
(4)		
(5)		
(6)		
(7)		
(8)		
(9)		

Total. (Col. (b) must equal Form 990, Part X, col. (B) line 13.) **▲**

Part IX Other Assets.

Complete if the organization answered "Yes" on Form 990, Part IV, line 11d. See Form 990, Part X, line 15.

(a) Description	(b) Book value
(1) DUE FROM AFFILIATES	278,127.
(2) GIFTED LEASE FACILITY	2,121,850.
(3)	
(4)	
(5)	
(6)	
(7)	
(8)	
(9)	

Total. (Column (b) must equal Form 990, Part X, col. (B) line 15.) **▲** 2,399,977.

Part X Other Liabilities.

Complete if the organization answered "Yes" on Form 990, Part IV, line 11e or 11f. See Form 990, Part X, line 25.

(a) Description of liability	(b) Book value
1. (1) Federal income taxes	
(2)	
(3)	
(4)	
(5)	
(6)	
(7)	
(8)	
(9)	

Total. (Column (b) must equal Form 990, Part X, col. (B) line 25.) **▲**

2. Liability for uncertain tax positions. In Part XIII, provide the text of the footnote to the organization's financial statements that reports the organization's liability for uncertain tax positions under FASB ASC 740. Check here if the text of the footnote has been provided in Part XIII.

Part XI Reconciliation of Revenue per Audited Financial Statements With Revenue per Return.

Complete if the organization answered "Yes" on Form 990, Part IV, line 12a.

1	Total revenue, gains, and other support per audited financial statements	1	11,923,700.
2	Amounts included on line 1 but not on Form 990, Part VIII, line 12:		
a	Net unrealized gains (losses) on investments	2a	61,354.
b	Donated services and use of facilities	2b	42,404.
c	Recoveries of prior year grants	2c	
d	Other (Describe in Part XIII.)	2d	
e	Add lines 2a through 2d	2e	103,758.
3	Subtract line 2e from line 1	3	11,819,942.
4	Amounts included on Form 990, Part VIII, line 12, but not on line 1:		
a	Investment expenses not included on Form 990, Part VIII, line 7b	4a	26,399.
b	Other (Describe in Part XIII.)	4b	2,845,898.
c	Add lines 4a and 4b	4c	2,872,297.
5	Total revenue. Add lines 3 and 4c. (This must equal Form 990, Part I, line 12.)	5	14,692,239.

Part XII Reconciliation of Expenses per Audited Financial Statements With Expenses per Return.

Complete if the organization answered "Yes" on Form 990, Part IV, line 12a.

1	Total expenses and losses per audited financial statements	1	12,964,999.
2	Amounts included on line 1 but not on Form 990, Part IX, line 25:		
a	Donated services and use of facilities	2a	728,750.
b	Prior year adjustments	2b	
c	Other losses	2c	
d	Other (Describe in Part XIII.)	2d	1,604.
e	Add lines 2a through 2d	2e	730,354.
3	Subtract line 2e from line 1	3	12,234,645.
4	Amounts included on Form 990, Part IX, line 25, but not on line 1:		
a	Investment expenses not included on Form 990, Part VIII, line 7b	4a	26,399.
b	Other (Describe in Part XIII.)	4b	
c	Add lines 4a and 4b	4c	26,399.
5	Total expenses. Add lines 3 and 4c. (This must equal Form 990, Part I, line 18.)	5	12,261,044.

Part XIII Supplemental Information.

Provide the descriptions required for Part II, lines 3, 5, and 9; Part III, lines 1a and 4; Part IV, lines 1b and 2b; Part V, line 4; Part X, line 2; Part XI, lines 2d and 4b; and Part XII, lines 2d and 4b. Also complete this part to provide any additional information.

PART V, LINE 4:

THE ARC TAMPA BAY HAS ADOPTED INVESTMENT AND SPENDING POLICIES FOR ENDOWMENT ASSETS THAT ATTEMPT TO PROVIDE A PREDICTABLE STREAM OF FUNDING TO ITS PROGRAMS WHILE SEEKING TO MAINTAIN THE PURCHASING POWER OF THE ENDOWMENT ASSETS.

IN ORDER TO MEET THE NEEDS OF THE ARC TAMPA BAY, INC., THE INVESTMENT STRATEGY IS TO EMPHASIZE TOTAL RETURN, WHICH IS THE AGGREGATE RETURN FROM CAPITAL APPRECIATION PLUS DIVIDEND AND INTEREST INCOME. SPECIFICALLY, THE PRIMARY OBJECTIVE IN THE INVESTMENT MANAGEMENT FOR THE RESERVE FUND ASSETS SHALL BE:

Part XIII Supplemental Information *(continued)*

LIQUIDITY: TO ENSURE THE ABILITY TO MEET ALL EXPECTED OR UNEXPECTED CASH FLOW NEEDS BY INVESTING IN SECURITIES THAT CAN BE SOLD READILY AND EFFICIENTLY.

PRESERVATION OF PURCHASING POWER AFTER SPENDING: TO ACHIEVE RETURNS IN LINE WITH THE RATE OF INFLATION PLUS SPENDING OVER THE INVESTMENT HORIZON IN ORDER TO PRESERVE PURCHASING POWER OF RESERVE FUND ASSETS. RISK CONTROL IS AN IMPORTANT ELEMENT IN THE INVESTMENT OF THE RESERVE FUND ASSETS.

INCOME AND GROWTH: TO ACHIEVE A BALANCED RETURN OF CURRENT INCOME AND MODEST GROWTH OF PRINCIPAL.

PART X, LINE 2:

THE AGENCY AND EACH AFFILIATE ARE EXEMPT FROM FEDERAL INCOME TAXES UNDER SECTION 501(C)(3) OF THE INTERNAL REVENUE CODE AND APPLICATION OF STATE LAW. THE ORGANIZATION HAS ADOPTED THE PROVISIONS OF FASB ASC TOPIC 740, INCOME TAXES. AT SEPTEMBER 30, 2021, MANAGEMENT DOES NOT BELIEVE IT HAS TAKEN ANY TAX POSITIONS THAT ARE SUBJECT TO A SIGNIFICANT DEGREE OF UNCERTAINTY. TAX FILINGS FOR FISCAL YEARS AFTER SEPTEMBER 30, 2017 REMAIN OPEN FOR EXAMINATION.

PART XI, LINE 4B - OTHER ADJUSTMENTS:

CONTRIBUTIONS FROM FOUNDATION 985,209.

COST OF GOODS SOLD REPORTED ON PART VIII, LINE 10B -1,604.

GAIN ON SALE OF FIXED ASSETS 395,958.

GAIN ON EXTINGUISHMENT OF DEBT 1,466,335.

TOTAL TO SCHEDULE D, PART XI, LINE 4B 2,845,898.

SCHEDULE O
(Form 990 or 990-EZ)

Department of the Treasury
Internal Revenue Service

Supplemental Information to Form 990 or 990-EZ

Complete to provide information for responses to specific questions on
Form 990 or 990-EZ or to provide any additional information.

▶ Attach to Form 990 or 990-EZ.
▶ Go to www.irs.gov/Form990 for the latest information.

OMB No. 1545-0047

2020

Open to Public
Inspection

Name of the organization

THE ARC TAMPA BAY, INC.

Employer identification number

59-1056551

FORM 990, PART III, LINE 4C, PROGRAM SERVICE ACCOMPLISHMENTS:

THE ARC TAMPA BAY ASSISTS INDIVIDUALS WITH IDD BY PROVIDING ASSISTANCE
IN HELPING TO MANAGE EXTREMELY CHALLENGING BEHAVIORS. THE BEHAVIOR TEAM
HELPS TO MINIMIZE CHALLENGING BEHAVIORS BY REPLACING THEM WITH
FUNCTIONALLY EQUIVALENT REPLACEMENT BEHAVIORS WHEN APPLICABLE. A
DETERMINATION IS MADE IF THE INDIVIDUAL REQUIRES ADDITIONAL SERVICES,
AFTER CONDUCTING A THOROUGH BEHAVIORAL ASSESSMENT. THE ARC TAMPA BAY
HAS BEHAVIOR ANALYSTS ON STAFF TO WRITE A PERSON-CENTERED BEHAVIOR PLAN
AND TRAINS THE STAFF PROVIDING THE INDIVIDUAL WITH IDD THEIR SERVICES.
THEY COMPLETE STAFF PROFICIENCY EVALUATIONS AND PROVIDE FEEDBACK ON THE
STAFF AND THEIR INTERACTION WITH THE INDIVIDUAL BASED ON THEIR
PERSON-CENTERED PLAN. THE ARC TAMPA BAY PROVIDES THE NECESSARY LEVEL OF
ASSISTANCE TO ENSURE THOSE WITH ANY CHALLENGING BEHAVIORS CAN SAFELY
LIVE IN THEIR HOME AND SUCCESSFULLY ACCESS THE COMMUNITY.

FORM 990, PART III, LINE 4D, OTHER PROGRAM SERVICES:

TRANSPORTATION SERVICES PROVIDED THROUGH THE ARC TAMPA BAY'S
TRANSPORTATION PROGRAM ARE AVAILABLE TO INDIVIDUALS WHO ARE PRESENTLY
RECEIVING SERVICES FROM ONE OF THE ARC TAMPA BAY'S NUMEROUS PROGRAMS.
THE ARC TAMPA BAY SERVES PEOPLE WITH INTELLECTUAL AND DEVELOPMENTAL
DISABILITIES FROM THE TAMPA BAY AREA. TRANSPORTATION IS AN ADJUNCT
SERVICE AND THE AGENCY'S TRANSPORTATION PROGRAM OPERATES PRIMARILY IN
THE NORTHERN AND CENTRAL AREAS OF PINELLAS COUNTY, FLORIDA.

WE PROVIDE A RANGE OF TRIP PURPOSES THAT INCLUDE: MEDICAL, NUTRITION,
SHOPPING, SOCIAL SERVICE, EDUCATIONAL, EMPLOYMENT, SOCIAL, AND

LHA For Paperwork Reduction Act Notice, see the Instructions for Form 990 or 990-EZ. Schedule O (Form 990 or 990-EZ) 2020

032211 11-20-20

Name of the organization

THE ARC TAMPA BAY, INC.

Employer identification number

59-1056551

RECREATIONAL. CURRENTLY, WE USE A VARIETY OF VEHICLES TO PROVIDE PASSENGER SERVICES. OUR FLEET INCLUDES VANS, MODIFIED VANS, CARS, TRUCKS AND FREIGHTLINERS (WAREHOUSE). ELEVEN OF OUR VEHICLES ARE EQUIPPED FOR WHEELCHAIR SERVICE. OUR FLEET OF VEHICLES IS MAINTAINED BY A VARIETY OF LOCAL GARAGES EQUIPPED TO PERFORM REQUIRED INSPECTIONS AND NEEDED REPAIRS. WE PRESENTLY HAVE 35 VEHICLES FOR PASSENGER TRANSPORT. FUNDING OBTAINED THROUGH THE FEDERAL TRANSIT AUTHORITY WITH LOCAL OVERSIGHT BY THE FLORIDA DEPARTMENT OF TRANSPORTATION HAS BEEN INSTRUMENTAL IN ENSURING THAT OUR FLEET STAYS UP-TO-DATE AND THAT VEHICLES REACHING THEIR "USEFUL LIFE" CAN BE RETIRED FROM THE FLEET. EXPENSES \$ 932. INCLUDING GRANTS OF \$ 0. REVENUE \$ 11,237.

THE HEALTH SERVICES DEPARTMENT PROVIDES THE MEDICAL OVERSIGHT FOR OVER 200 INDIVIDUALS WITH INTELLECTUAL AND DEVELOPMENTAL DISABILITIES WITHIN THE MANY DIFFERENT PROGRAMS THAT THE ARC TB OFFERS. THIS INCLUDES MULTIPLE HOURS OF ASSESSMENTS AND DIRECT HANDS ON CARE EACH MONTH FOR EACH CONSUMER. THE FUNDING FROM THE STATE OF FLORIDA REQUIRES THAT FOR SOME OF THE ELIGIBLE SERVICES A REGISTERED NURSE MUST PROVIDE THE MEDICAL OVERSIGHT WORKING CLOSELY WITH STAFF TO MAKE SURE THAT THE DOCTOR'S ORDERS AND OTHER HEALTH RELATED GOALS AND OBJECTIVES ARE FOLLOWED. THE COST OF PROVIDING THESE PROFESSIONAL NURSING SERVICES IS THE RESPONSIBILITY OF THE ARC TB SO EVEN THOUGH IT IS A REQUIREMENT FROM THE STATE, THESE PROFESSIONAL SERVICES ARE NOT DIRECTLY FUNDED THROUGH THE STATE.

EXPENSES \$ 1,306. INCLUDING GRANTS OF \$ 0. REVENUE \$ 0.

OTHER PROGRAMS: THE ARC TAMPA BAY HAS A DIVERSE TEAM OF ADMINISTRATORS WHO KEEP EACH PROGRAM RUNNING STRONG. EACH PROGRAM IS SEPARATED INTO

Name of the organization

THE ARC TAMPA BAY, INC.

Employer identification number

59-1056551

DIVISIONS, WHICH HAVE THEIR OWN DESIGNATED TEAM OF ADMINISTRATORS.
 DIVISIONS INCLUDE ADULT DAY TRAINING DIVISION, BEHAVIOR INTENSIVE
 RESIDENTIAL PROGRAM, MEDICALLY ELDERLY PROGRAMS, MILD/MODERATE
 DIVISION, AND THE HIGHER SKILLS TEAM.
 EXPENSES \$ 1,148,942. INCLUDING GRANTS OF \$ 0. REVENUE \$ 4,281.

FORM 990, PART VI, SECTION A, LINE 2:

BOARD MEMBERS GERALD (JERRY) FIGURSKI AND MELODY FIGURSKI ARE HUSBAND AND
 WIFE.

FORM 990, PART VI, SECTION A, LINE 6:

ALL PERSONS, REGARDLESS OF RACE, COLOR, CREED OR NATIONAL ORIGIN,
 INTERESTED IN THE PURPOSE OF THIS ORGANIZATION AND WHOSE PHILOSOPHY IS NOT
 IN CONFLICT WITH THE PURPOSES AND POLICIES OF THE ARC OF FLORIDA AND THE
 ARC OF THE UNITED STATES ARE ELIGIBLE FOR MEMBERSHIP IN TATB.

MEMBERSHIP MAY BE OBTAINED ON APPLICATION TO TATB. THE BOARD OF DIRECTORS
 OF TATB MAY ESTABLISH CLASSIFICATIONS OF MEMBERSHIP AND DUES, REVISING SAME
 AS IT DEEMS NECESSARY. ALL CLASSIFICATIONS OF DUES-PAYING MEMBERSHIP SHALL
 BE CONSIDERED AS ACTIVE MEMBERS, WITH VOTING RIGHTS. HONORARY, NON-VOTING
 MEMBERSHIP MAY BE AWARDED TO INDIVIDUALS AT THE DISCRETION OF THE BOARD OF
 DIRECTORS. A MEMBER IN GOOD STANDING SHALL BE ELIGIBLE TO SERVE AS DIRECTOR
 AND/OR OFFICER AND TO VOTE IN PERSON OR BY PROXY - WRITTEN, EMAILED, OR
 FAXED.

NO PERSON WHO IS AN EMPLOYEE OF TATB OR THEIR IMMEDIATE FAMILY SHALL BE A
 VOTING MEMBER NOR BE ELIGIBLE FOR ELECTION AS A DIRECTOR OR AN OFFICER.

Name of the organization

THE ARC TAMPA BAY, INC.

Employer identification number
59-1056551

FORM 990, PART VI, SECTION A, LINE 7A:

THE NOMINATING COMMITTEE SHALL PRESENT THE SLATE OF OFFICERS AND DIRECTORS TO BE CONSIDERED FOR ELECTION TO THE BOARD OF DIRECTORS PRIOR TO THE ANNUAL MEMBERSHIP MEETING. THE SLATE OF OFFICERS AND DIRECTORS TO BE CONSIDERED FOR ELECTION BY TATB MEMBERS, AS ENDORSED BY THE BOARD, SHALL BE PRESENTED TO THE GENERAL MEMBERSHIP NOT LESS THAN 15 DAYS PRIOR TO THE ANNUAL MEMBERSHIP MEETING.

THE MEMBERS OF TATB AT THE ANNUAL MEETING SHALL ELECT ALL OFFICERS WHO SHALL HOLD OFFICE FOR A TERM OF ONE YEAR OR UNTIL THEIR SUCCESSORS SHALL BE DULY ELECTED.

FORM 990, PART VI, SECTION B, LINE 11B:

FORM 990 IS PRESENTED TO THE FINANCE COMMITTEE (A SUB-COMMITTEE OF THE BOARD OF DIRECTORS WHICH INCLUDES THE PRESIDENT, TREASURER, AND SECRETARY) FOR REVIEW PRIOR TO FILING. MANY COMMITTEE MEMBERS HAVE RECEIVED SPECIAL EDUCATION RELATED TO KEY ASPECTS OF THE FORM 990. THE FINANCE COMMITTEE WILL MAKE RECOMMENDATIONS TO THE FULL BOARD IF NECESSARY AT THE FOLLOWING FULL BOARD MEETING.

FORM 990, PART VI, SECTION B, LINE 12C:

THE RISK MANAGEMENT COMMITTEE, A SUB-COMMITTEE OF THE BOARD, MONITORS THE CONFLICT OF INTEREST POLICY QUARTERLY. AS REQUIRED FOR EACH SUB-COMMITTEE, A "CONFLICT OF INTEREST" MESSAGE IS STATED AT THE BEGINNING OF EACH MEETING ACCORDING TO WHAT THE AGENDA FOR EACH MEETING DECLARES.

FORM 990, PART VI, SECTION B, LINE 15:

1) DURING THE 11TH MONTH OF THE FISCAL YEAR THE EXECUTIVE DIRECTOR MUST

Name of the organization

THE ARC TAMPA BAY, INC.

Employer identification number
59-1056551

PRESENT IN WRITING THEIR ASSESSMENT OF MEASURABLE GOALS FOR THEIR POSITION. THIS WILL INCLUDE AT A MINIMUM THEIR OPINION ON HOW THEY HAVE ACHIEVED THE FOLLOWING STANDARD GOALS: MANAGEMENT OF THE AGENCY BUDGET; LEGISLATIVE MEASURES; AND AGENCY STABILITY.

2) THE EXECUTIVE DIRECTOR WILL ALSO PRESENT THE METHOD OF ASSESSING THE ASSOCIATE EXECUTIVE DIRECTORS' POSITIONS. ALTHOUGH THE EXECUTIVE DIRECTOR WILL HAVE THE FINAL DECISION FOR EACH ASSOCIATE, THE ASSESSMENT PROCESS WILL BE DISCUSSED WITH THE BOARD ON AN ANNUAL BASIS.

3) THE EXECUTIVE COMMITTEE WILL MEET WITH THE EXECUTIVE DIRECTOR DURING THE SECOND HALF OF THE 11TH MONTH IN THE FISCAL YEAR. DURING THIS MEETING THE DOCUMENTATION OF EXPECTATIONS THAT THE EXECUTIVE DIRECTOR HAD COMPILED WILL BE PRESENTED AND DISCUSSED FOR THE EXECUTIVE DIRECTOR'S POSITION.

4) THIS MEETING WILL BE USED TO GATHER INFORMATION, ASK QUESTIONS TO CLARIFY ITEMS IF NECESSARY AND DRAW CERTAIN CONCLUSIONS ABOUT THE YEAR THEN COMPLETED. THE MEETING WILL ALSO FORMULATE A BASIS FOR THE NEXT FISCAL YEAR'S GOALS FOR THE EXECUTIVE DIRECTOR'S POSITION.

5) THE EXECUTIVE COMMITTEE, AFTER EVALUATING THE INFORMATION THEY HAVE GATHERED, WILL BRING THE SUPPLIED INFORMATION WITH THE APPROPRIATE SUGGESTIONS AND PROPOSALS TO THE FULL BOARD OF DIRECTORS MEETING IN THE 12TH MONTH OF THE FISCAL YEAR. THE FULL BOARD WILL THEN APPROVE (OR DISAPPROVE) THE PROPOSALS SET BY THE EXECUTIVE COMMITTEE. THIS MUST BE MET BY A QUORUM OF THE BOARD OF DIRECTORS.

FORM 990, PART VI, SECTION C, LINE 19:

THE ORGANIZATION'S GOVERNING DOCUMENTS, CONFLICT OF INTEREST POLICY, AND FINANCIAL STATEMENTS ARE MADE AVAILABLE TO THE PUBLIC UPON REQUEST IN PERSON AT THE ADMINISTRATION OFFICE DURING NORMAL BUSINESS HOURS.

Name of the organization

THE ARC TAMPA BAY, INC.

Employer identification number

59-1056551

FORM 990, PART XII, LINE 2C:

THE FINANCE COMMITTEE IS GIVEN THE AUDIT IN ADVANCE OF THE BOARD OF DIRECTORS MEETING TO GO THROUGH MORE DETAIL THAN MAY BE PRESENTED AT THE FULL BOARD MEETING. THE FINANCE COMMITTEE ALSO WILL HELP WITH THE PROCESS OF SELECTING THE INDEPENDENT AUDITOR AND BRING THE SUGGESTIONS TO THE FULL BOARD MEETING FOR APPROVAL.

**SCHEDULE R
(Form 990)**

Department of the Treasury
Internal Revenue Service

Related Organizations and Unrelated Partnerships

▶ Complete if the organization answered "Yes" on Form 990, Part IV, line 33, 34, 35b, 36, or 37.

▶ Attach to Form 990.

▶ Go to www.irs.gov/Form990 for instructions and the latest information.

OMB No. 1545-0047

2020

Open to Public
Inspection

Name of the organization

THE ARC TAMPA BAY, INC.

Employer identification number

59-1056551

Part I Identification of Disregarded Entities. Complete if the organization answered "Yes" on Form 990, Part IV, line 33.

(a) Name, address, and EIN (if applicable) of disregarded entity	(b) Primary activity	(c) Legal domicile (state or foreign country)	(d) Total income	(e) End-of-year assets	(f) Direct controlling entity

Part II Identification of Related Tax-Exempt Organizations. Complete if the organization answered "Yes" on Form 990, Part IV, line 34, because it had one or more related tax-exempt organizations during the tax year.

(a) Name, address, and EIN of related organization	(b) Primary activity	(c) Legal domicile (state or foreign country)	(d) Exempt Code section	(e) Public charity status (if section 501(c)(3))	(f) Direct controlling entity	(g) Section 512(b)(13) controlled entity?	
						Yes	No
THE ARC TAMPA BAY FOUNDATION, INC. - 59-2174961, 1501 N BELCHER ROAD, STE 244, CLEARWATER, FL 33765	PROVIDE FINANCIAL SUPPORT TO THE ARC TAMPA BAY, INC.	FLORIDA	501(C)(3)	LINE 7	THE ARC TAMPA BAY, INC.	X	
UPARC APARTMENTS, INC. - 59-2846971 1501 N BELCHER ROAD, STE 249 CLEARWATER, FL 33765	PROVIDE HOMES TO CHALLENGED CONSUMERS ASSOCIATED WITH THE ARC	FLORIDA	501(C)(3)	LINE 7	THE ARC TAMPA BAY, INC.	X	
RHA BORROWER CORPORATION - 59-2244936 1501 N BELCHER ROAD, STE 249 CLEARWATER, FL 33765	PROVIDE HOMES TO CHALLENGED CONSUMERS ASSOCIATED WITH THE ARC	FLORIDA	501(C)(3)	LINE 7	THE ARC TAMPA BAY, INC.	X	
RHA BORROWER CORPORATION II - 59-2296594 1501 N BELCHER ROAD, STE 249 CLEARWATER, FL 33765	PROVIDE HOMES TO CHALLENGED CONSUMERS ASSOCIATED WITH THE ARC	FLORIDA	501(C)(3)	LINE 7	THE ARC TAMPA BAY, INC.	X	

For Paperwork Reduction Act Notice, see the Instructions for Form 990.

Schedule R (Form 990) 2020

SEE PART VII FOR CONTINUATIONS

Part II Continuation of Identification of Related Tax-Exempt Organizations

(a) Name, address, and EIN of related organization	(b) Primary activity	(c) Legal domicile (state or foreign country)	(d) Exempt Code section	(e) Public charity status (if section 501(c)(3))	(f) Direct controlling entity	(g) Section 512(b)(13) controlled organization?	
						Yes	No
UPARC HOUSING, INC. - 59-2394285 1501 N BELCHER ROAD, STE 249 CLEARWATER, FL 33765	PROVIDE HOMES TO CHALLENGED CONSUMERS ASSOCIATED WITH THE ARC	FLORIDA	501(C)(3)	LINE 7	THE ARC TAMPA BAY, INC.	X	
UPARC HOUSING II, INC. - 59-2829921 1501 N BELCHER ROAD, STE 249 CLEARWATER, FL 33765	PROVIDE HOMES TO CHALLENGED CONSUMERS ASSOCIATED WITH THE ARC	FLORIDA	501(C)(3)	LINE 7	THE ARC TAMPA BAY, INC.	X	
UPARC HOUSING III, INC. - 59-2876046 1501 N BELCHER ROAD, STE 249 CLEARWATER, FL 33765	PROVIDE HOMES TO CHALLENGED CONSUMERS ASSOCIATED WITH THE ARC	FLORIDA	501(C)(3)	LINE 7	THE ARC TAMPA BAY, INC.	X	
UPARC HOUSING IV, INC. - 59-3250595 1501 N BELCHER ROAD, STE 249 CLEARWATER, FL 33765	PROVIDE HOMES TO CHALLENGED CONSUMERS ASSOCIATED WITH THE ARC	FLORIDA	501(C)(3)	LINE 7	THE ARC TAMPA BAY, INC.	X	
UPARC HOUSING V, INC. - 59-3250598 1501 N BELCHER ROAD, STE 249 CLEARWATER, FL 33765	PROVIDE HOMES TO CHALLENGED CONSUMERS ASSOCIATED WITH THE ARC	FLORIDA	501(C)(3)	LINE 7	THE ARC TAMPA BAY, INC.	X	

Part III Identification of Related Organizations Taxable as a Partnership. Complete if the organization answered "Yes" on Form 990, Part IV, line 34, because it had one or more related organizations treated as a partnership during the tax year.

(a) Name, address, and EIN of related organization	(b) Primary activity	(c) Legal domicile (state or foreign country)	(d) Direct controlling entity	(e) Predominant income (related, unrelated, excluded from tax under sections 512-514)	(f) Share of total income	(g) Share of end-of-year assets	(h) Disproportionate allocations?		(i) Code V-UBI amount in box 20 of Schedule K-1 (Form 1065)	(j) General or managing partner?		(k) Percentage ownership
							Yes	No		Yes	No	

Part IV Identification of Related Organizations Taxable as a Corporation or Trust. Complete if the organization answered "Yes" on Form 990, Part IV, line 34, because it had one or more related organizations treated as a corporation or trust during the tax year.

(a) Name, address, and EIN of related organization	(b) Primary activity	(c) Legal domicile (state or foreign country)	(d) Direct controlling entity	(e) Type of entity (C corp, S corp, or trust)	(f) Share of total income	(g) Share of end-of-year assets	(h) Percentage ownership	(i) Section 512(b)(13) controlled entity?	
								Yes	No

Part V Transactions With Related Organizations. Complete if the organization answered "Yes" on Form 990, Part IV, line 34, 35b, or 36.

Note: Complete line 1 if any entity is listed in Parts II, III, or IV of this schedule.

1 During the tax year, did the organization engage in any of the following transactions with one or more related organizations listed in Parts II-IV?

	Yes	No
a Receipt of (i) interest, (ii) annuities, (iii) royalties, or (iv) rent from a controlled entity		X
b Gift, grant, or capital contribution to related organization(s)		X
c Gift, grant, or capital contribution from related organization(s)	X	
d Loans or loan guarantees to or for related organization(s)	X	
e Loans or loan guarantees by related organization(s)		X
f Dividends from related organization(s)		X
g Sale of assets to related organization(s)		X
h Purchase of assets from related organization(s)		X
i Exchange of assets with related organization(s)		X
j Lease of facilities, equipment, or other assets to related organization(s)		X
k Lease of facilities, equipment, or other assets from related organization(s)		X
l Performance of services or membership or fundraising solicitations for related organization(s)	X	
m Performance of services or membership or fundraising solicitations by related organization(s)		X
n Sharing of facilities, equipment, mailing lists, or other assets with related organization(s)	X	
o Sharing of paid employees with related organization(s)	X	
p Reimbursement paid to related organization(s) for expenses		X
q Reimbursement paid by related organization(s) for expenses		X
r Other transfer of cash or property to related organization(s)		X
s Other transfer of cash or property from related organization(s)		X

2 If the answer to any of the above is "Yes," see the instructions for information on who must complete this line, including covered relationships and transaction thresholds.

(a) Name of related organization	(b) Transaction type (a-s)	(c) Amount involved	(d) Method of determining amount involved
(1) THE ARC TAMPA BAY FOUNDATION, INC.	B	989,103.	CASH TRANSFERRED
(2) UPARC HOUSING IV, INC.	D	73,253.	LOAN BALANCE
(3) UPARC APARTMENTS, INC.	D	110,000.	LOAN BALANCE
(4)			
(5)			
(6)			

Part VII Supplemental Information

Provide additional information for responses to questions on Schedule R. See instructions.

PART II, IDENTIFICATION OF RELATED TAX-EXEMPT ORGANIZATIONS:

NAME OF RELATED ORGANIZATION:

UPARC APARTMENTS, INC.

PRIMARY ACTIVITY: PROVIDE HOMES TO CHALLENGED CONSUMERS ASSOCIATED WITH THE ARC TAMPA BAY

NAME OF RELATED ORGANIZATION:

RHA BORROWER CORPORATION

PRIMARY ACTIVITY: PROVIDE HOMES TO CHALLENGED CONSUMERS ASSOCIATED WITH THE ARC TAMPA BAY

NAME OF RELATED ORGANIZATION:

RHA BORROWER CORPORATION II

PRIMARY ACTIVITY: PROVIDE HOMES TO CHALLENGED CONSUMERS ASSOCIATED WITH THE ARC TAMPA BAY

NAME OF RELATED ORGANIZATION:

UPARC HOUSING, INC.

PRIMARY ACTIVITY: PROVIDE HOMES TO CHALLENGED CONSUMERS ASSOCIATED WITH THE ARC TAMPA BAY

NAME OF RELATED ORGANIZATION:

UPARC HOUSING II, INC.

PRIMARY ACTIVITY: PROVIDE HOMES TO CHALLENGED CONSUMERS ASSOCIATED WITH THE ARC TAMPA BAY

NAME OF RELATED ORGANIZATION:

Part VII Supplemental Information

Provide additional information for responses to questions on Schedule R. See instructions.

UPARC HOUSING III, INC.

PRIMARY ACTIVITY: PROVIDE HOMES TO CHALLENGED CONSUMERS ASSOCIATED WITH
THE ARC TAMPA BAY

NAME OF RELATED ORGANIZATION:

UPARC HOUSING IV, INC.

PRIMARY ACTIVITY: PROVIDE HOMES TO CHALLENGED CONSUMERS ASSOCIATED WITH
THE ARC TAMPA BAY

NAME OF RELATED ORGANIZATION:

UPARC HOUSING V, INC.

PRIMARY ACTIVITY: PROVIDE HOMES TO CHALLENGED CONSUMERS ASSOCIATED WITH
THE ARC TAMPA BAY

THE ARC TAMPA BAY, INC. AND AFFILIATES

**Consolidated Financial Statements, Supplementary
Financial Information and Reports as Required by
the Comptroller General of the United States
and Uniform Guidance**

**September 30, 2021 and 2020
(With Independent Auditors' Report Thereon)**

THE ARC TAMPA BAY, INC. AND AFFILIATES

Table of Contents

	<u>Page</u>
Independent Auditors' Report on Consolidated Financial Statements and Supplementary Financial Information	1 - 2
AUDITED CONSOLIDATED FINANCIAL STATEMENTS	
Consolidated Financial Statements:	
Consolidated Statements of Financial Position	3
Consolidated Statements of Activities	4 - 5
Consolidated Statement of Functional Expenses	6
Consolidated Statements of Cash Flows	7
Notes to Consolidated Financial Statements	8 - 28
SUPPLEMENTARY FINANCIAL INFORMATION	
Schedule of Expenditures of Federal Awards	29
Notes to Schedule of Expenditures of Federal Awards	30
Consolidating Statement of Financial Position	31
Consolidating Statement of Activities	32
INTERNAL CONTROL AND COMPLIANCE	
Independent Auditors' Report on Internal Control Over Financial Reporting and on Compliance and Other Matters Based on an Audit of Consolidated Financial Statements Performed in Accordance with <i>Government Auditing Standards</i>	33 - 34
Independent Auditors' Report on Compliance for Each Major Federal Program and on Internal Control Over Compliance Required by the Uniform Guidance	35 - 36
Schedule of Findings and Questioned Costs	37



**Independent Auditors' Report on Consolidated Financial Statements
and Supplementary Financial Information**

The Board of Directors
The Arc Tampa Bay, Inc.:

Report on the Consolidated Financial Statements

We have audited the accompanying consolidated financial statements of The Arc Tampa Bay, Inc. and Affiliates (collectively, the "Organization"), which comprise the consolidated statements of financial position as of September 30, 2021 and 2020, and the related consolidated statements of activities and cash flows for the years then ended, the consolidated statement of functional expenses for the year ended September 30, 2021, and the related notes to the consolidated financial statements.

Management's Responsibility for the Consolidated Financial Statements

Management is responsible for the preparation and fair presentation of these consolidated financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

Auditors' Responsibility

Our responsibility is to express an opinion on these consolidated financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the consolidated financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the consolidated financial statements. The procedures selected depend on the auditors' judgment, including the assessment of the risks of material misstatement of the consolidated financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the Organization's preparation and fair presentation of the consolidated financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Organization's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the consolidated financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.



Opinion

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the financial position of The Arc Tampa Bay, Inc. and Affiliates as of September 30, 2021 and 2020, and the changes in their net assets and their cash flows for the years then ended, and their functional expenses for the year ended September 30, 2021, in accordance with accounting principles generally accepted in the United States of America.

Report on Summarized Comparative Information

We have previously audited The Arc Tampa Bay, Inc. and Affiliates' 2020 consolidated financial statements, and our report dated February 11, 2021 expressed an unmodified opinion on those audited consolidated financial statements. In our opinion, the summarized comparative information presented herein for the year ended September 30, 2020, is consistent, in all material respects, with the audited consolidated financial statements from which it has been derived.

Other Matters

Our audit was conducted for the purpose of forming an opinion on the consolidated financial statements as a whole. The consolidating statement of financial position as of September 30, 2021 and the consolidating statement of activities for the year then ended are presented for purposes of additional analysis and are not a required part of the consolidated financial statements. The accompanying schedule of expenditures of federal awards, as required by the Title 2 U.S. Code of Federal Regulations Part 200, *Uniform Administrative Requirements, Cost Principles, and Audit Requirements for Federal Awards* ("Uniform Guidance"), is presented for purposes of additional analysis and is also not a required part of the consolidated financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the consolidated financial statements. The information has been subjected to the auditing procedures applied in the audit of the consolidated financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the consolidated financial statements or to the consolidated financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the information is fairly stated in all material respects in relation to the consolidated financial statements as a whole.

Other Reporting Required by *Government Auditing Standards*

In accordance with *Government Auditing Standards*, we have also issued our report dated February 28, 2022, on our consideration of the Organization's internal control over financial reporting and on our tests of their compliance with certain provisions of laws, regulations, contracts, and grant agreements and other matters. The purpose of that report is to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the Organization's internal control over financial reporting and compliance.



February 28, 2022
St. Petersburg, Florida

AUDITED CONSOLIDATED FINANCIAL STATEMENTS

THE ARC TAMPA BAY, INC. AND AFFILIATES

Consolidated Statements of Financial Position

September 30, 2021 and 2020

Assets	2021	2020
Current assets:		
Cash and cash equivalents	\$ 3,729,842	3,235,862
Accounts receivable:		
Third party payors, net	914,185	1,066,281
Grants	65,963	86,847
Current portion of promises to give	11,600	22,100
Current portion of gifted facility	686,346	686,346
Prepaid expenses	34,773	65,721
	<u>5,442,709</u>	<u>5,163,157</u>
Investments	20,302,631	16,895,916
Promises to give, less current portion	36,610	41,832
Gifted facility, less current portion	1,435,504	2,121,850
Receivable under remainder trusts	2,206,832	2,307,853
Beneficial interest in perpetual trust	721,204	627,120
Assets whose use is limited	358,524	330,207
Property and equipment, net	6,005,300	6,030,560
Other assets	1,360	1,360
	<u>36,510,674</u>	<u>33,519,855</u>
	<u>\$ 36,510,674</u>	<u>33,519,855</u>
Liabilities and Net Assets		
Current liabilities:		
Current portion of long-term debt	\$ 83,243	304,161
Current portion of annuity obligation	-	2,456
Accounts payable	408,870	337,353
Accrued expenses	857,464	934,450
Deferred revenue	62,758	6,689
	<u>1,412,335</u>	<u>1,585,109</u>
Total current liabilities	1,412,335	1,585,109
Long-term debt, less current portion	819,096	2,140,664
Annuity obligation, less current portion	-	3,140
	<u>2,231,431</u>	<u>3,728,913</u>
Total liabilities	2,231,431	3,728,913
Net assets:		
Without donor restrictions:		
Board-designated for long-term purposes	6,435,234	4,912,293
Net investment in property and equipment	5,102,961	3,585,735
Undesignated	3,775,555	3,481,466
	<u>15,313,750</u>	<u>11,979,494</u>
With donor restrictions	18,965,493	17,811,448
	<u>34,279,243</u>	<u>29,790,942</u>
Total net assets	34,279,243	29,790,942
Total liabilities and net assets	<u>\$ 36,510,674</u>	<u>33,519,855</u>

See accompanying independent auditors' report and notes to consolidated financial statements.

THE ARC TAMPA BAY, INC. AND AFFILIATES

Consolidated Statement of Activities

**For the Year Ended September 30, 2021
(With Comparative Totals for 2020)**

	<u>Without Donor Restrictions</u>	<u>With Donor Restrictions</u>	<u>Total</u>	
			<u>2021</u>	<u>2020</u>
Operating support and revenue:				
Public support:				
Special events revenue	\$ 361,950	-	361,950	552,906
Special events expense	<u>(47,872)</u>	-	<u>(47,872)</u>	<u>(138,845)</u>
Net revenue from special events	314,078	-	314,078	414,061
Contributions and bequests	<u>676,229</u>	<u>274,905</u>	<u>951,134</u>	<u>867,761</u>
	990,307	274,905	1,265,212	1,281,822
Revenue:				
Third party payors, net	9,756,254	-	9,756,254	9,938,384
Government grants and contracts	774,906	-	774,906	202,742
Program service fees	1,295,104	-	1,295,104	1,188,643
Rent subsidy income	236,773	-	236,773	245,807
Investment return designated for current operations	492,356	1,413,842	1,906,198	879,107
Other	<u>28,330</u>	-	<u>28,330</u>	<u>61,168</u>
	12,583,723	1,413,842	13,997,565	12,515,851
Net assets released from restrictions:				
Expiration of time restrictions	826,263	(826,263)	-	-
Satisfaction of donor use restrictions	<u>419,082</u>	<u>(419,082)</u>	<u>-</u>	<u>-</u>
	<u>1,245,345</u>	<u>(1,245,345)</u>	<u>-</u>	<u>-</u>
Total operating support and revenue	14,819,375	443,402	15,262,777	13,797,673
Operating expenses:				
Program services	11,305,381	-	11,305,381	11,702,114
Supporting services	<u>2,340,600</u>	-	<u>2,340,600</u>	<u>2,429,897</u>
Total operating expenses	<u>13,645,981</u>	-	<u>13,645,981</u>	<u>14,132,011</u>
Change in net assets from operations	1,173,394	443,402	1,616,796	(334,338)
Other changes:				
Investment return in excess of amounts designated for current operations	292,973	681,742	974,715	882,638
Contribution of gifted facility	-	-	-	3,484,333
Gain on sale of property and equipment	395,958	-	395,958	7,012
Change in value of split-interest agreements	5,596	28,901	34,497	(39,220)
Gain on extinguishment of debt	<u>1,466,335</u>	-	<u>1,466,335</u>	-
Change in net assets	3,334,256	1,154,045	4,488,301	4,000,425
Net assets, beginning of year	<u>11,979,494</u>	<u>17,811,448</u>	<u>29,790,942</u>	<u>25,790,517</u>
Net assets, end of year	\$ <u><u>15,313,750</u></u>	<u><u>18,965,493</u></u>	<u><u>34,279,243</u></u>	<u><u>29,790,942</u></u>

See accompanying independent auditors' report and notes to consolidated financial statements.

THE ARC TAMPA BAY, INC. AND AFFILIATES

Consolidated Statement of Activities

For the Year Ended September 30, 2020

	<u>Without Donor Restrictions</u>	<u>With Donor Restrictions</u>	<u>Total</u>
Operating support and revenue:			
Public support:			
Special events revenue	\$ 552,906	-	552,906
Special events expense	<u>(138,845)</u>	<u>-</u>	<u>(138,845)</u>
Net revenue from special events	414,061	-	414,061
Contributions and bequests	<u>134,954</u>	<u>732,807</u>	<u>867,761</u>
	549,015	732,807	1,281,822
Revenue:			
Third party payors, net	9,938,384	-	9,938,384
Government grants and contracts	202,742	-	202,742
Program service fees	1,188,643	-	1,188,643
Rent subsidy income	245,807	-	245,807
Investment return designated for current operations	327,706	551,401	879,107
Other	<u>61,168</u>	<u>-</u>	<u>61,168</u>
	11,964,450	551,401	12,515,851
Net assets released from restrictions:			
Expiration of time restrictions	1,097,875	(1,097,875)	-
Satisfaction of donor use restrictions	<u>474,087</u>	<u>(474,087)</u>	<u>-</u>
	<u>1,571,962</u>	<u>(1,571,962)</u>	<u>-</u>
Total operating support and revenue	14,085,427	(287,754)	13,797,673
Operating expenses:			
Program services	11,702,114	-	11,702,114
Supporting services	<u>2,429,897</u>	<u>-</u>	<u>2,429,897</u>
Total operating expenses	<u>14,132,011</u>	<u>-</u>	<u>14,132,011</u>
Change in net assets from operations	(46,584)	(287,754)	(334,338)
Other changes:			
Investment return in excess of amounts designated for current operations	200,896	681,742	882,638
Contribution of gifted facility	-	3,484,333	3,484,333
Gain on sale of equipment	7,012	-	7,012
Change in value of split-interest agreements	<u>(739)</u>	<u>(38,481)</u>	<u>(39,220)</u>
Change in net assets	160,585	3,839,840	4,000,425
Net assets, beginning of year	<u>11,818,909</u>	<u>13,971,608</u>	<u>25,790,517</u>
Net assets, end of year	<u>\$ 11,979,494</u>	<u>17,811,448</u>	<u>29,790,942</u>

See accompanying independent auditors' report and notes to consolidated financial statements.

THE ARC TAMPA BAY, INC. AND AFFILIATES

Consolidated Statement of Functional Expenses

**For the Year Ended September 30, 2021
(With Comparative Totals for 2020)**

	<u>Program Services</u>				<u>Total Program Services</u>	<u>Supporting Services</u>		<u>Total Supporting Services</u>	<u>Total Expenses</u>	
	<u>Developmental Services</u>	<u>Residential Services</u>	<u>HUD Projects</u>	<u>Other Programs</u>		<u>Administration</u>	<u>Development</u>		<u>2021</u>	<u>2020</u>
Salaries and wages	\$ 1,428,072	4,894,073	-	867,765	7,189,910	902,364	114,466	1,016,830	8,206,740	8,683,214
Payroll taxes	113,357	380,130	-	63,824	557,311	67,261	8,762	76,023	633,334	641,694
Employee benefits	185,498	619,587	-	78,881	883,966	227,342	8,876	236,218	1,120,184	978,083
Total salaries and related expenses	1,726,927	5,893,790	-	1,010,470	8,631,187	1,196,967	132,104	1,329,071	9,960,258	10,302,991
Professional fees	6,454	23,755	1,502	2,345	34,056	118,356	-	118,356	152,412	142,431
Service contracts	11,020	3,656	-	-	14,676	15,792	-	15,792	30,468	25,768
Grants to others	-	-	-	3,894	3,894	-	-	-	3,894	-
Insurance	77,928	134,394	36,609	27,052	275,983	75,881	-	75,881	351,864	404,561
Rent expense	363,207	-	-	36,442	399,649	329,101	-	329,101	728,750	728,750
Telephone and utilities	102,848	142,218	124,421	16,848	386,335	88,191	2,932	91,123	477,458	470,951
Repairs and maintenance	42,215	207,545	64,781	29,170	343,711	84,381	-	84,381	428,092	479,708
Food costs	-	356,514	-	-	356,514	-	-	-	356,514	351,418
Vehicle fuel	3,220	31,927	-	1,082	36,229	10,708	-	10,708	46,937	52,505
Travel and training	8,248	1,098	-	6,976	16,322	18,255	-	18,255	34,577	58,448
Supplies	20,748	106,497	-	27,579	154,824	179,583	-	179,583	334,407	311,231
Advertising and promotion	5	-	-	22,197	22,202	456	-	456	22,658	9,048
Dues and memberships	325	-	-	300	625	29,750	4,549	34,299	34,924	51,920
Licenses and fees	576	9,806	436	4,437	15,255	2,177	-	2,177	17,432	17,486
Bad debt expense (recoveries)	-	-	-	-	-	1,266	-	1,266	1,266	(2,985)
Interest	-	-	82,742	-	82,742	-	-	-	82,742	89,444
Other	1,183	3,153	75	775	5,186	8,902	21,510	30,412	35,598	42,527
Total expenses before depreciation	2,364,904	6,914,353	310,566	1,189,567	10,779,390	2,159,766	161,095	2,320,861	13,100,251	13,536,202
Depreciation	90,415	349,747	67,244	18,585	525,991	18,023	1,716	19,739	545,730	595,809
Total expenses - 2021	\$ 2,455,319	7,264,100	377,810	1,208,152	11,305,381	2,177,789	162,811	2,340,600	13,645,981	
Total expenses - 2020	\$ 2,543,347	7,598,243	420,538	1,139,986	11,702,114	2,235,025	194,872	2,429,897		14,132,011

See accompanying independent auditors' report and notes to consolidated financial statements.

THE ARC TAMPA BAY, INC. AND AFFILIATES

Consolidated Statements of Cash Flows

For the Years Ended September 30, 2021 and 2020

	<u>2021</u>	<u>2020</u>
Operating activities:		
Change in net assets	\$ 4,488,301	4,000,425
Adjustments to reconcile change in net assets to net cash provided by operating activities:		
Depreciation	545,730	595,809
Gain on sale of property and equipment	(395,958)	(7,012)
Unrealized and realized gains on investments	(2,849,342)	(1,621,690)
Gain on extinguishment of debt	(1,466,335)	-
Noncash contribution of gifted facilities	-	(3,536,946)
Noncash contribution under remainder trusts	(46,175)	(354,050)
Change in value of split-interest agreements	(34,497)	39,220
Changes in assets and liabilities:		
Accounts receivable	188,702	807,510
Gifted facility	686,346	728,750
Prepaid expenses	30,948	6,662
Accounts payable	71,517	40,531
Accrued expenses	(76,986)	165,484
Deferred revenue	56,069	(85,923)
	<u>1,198,320</u>	<u>778,770</u>
Investing activities:		
Purchases of property and equipment	(601,657)	(372,287)
Proceeds from sale of property and equipment	477,145	7,012
Purchases of investment securities	(8,796,568)	(11,513,792)
Proceeds from sale of investment securities	8,239,195	11,805,749
	<u>(681,885)</u>	<u>(73,318)</u>
Financing activities:		
Cash received from liquidation of remainder trusts	82,013	351,225
Payments made to donor annuitants	-	(2,550)
Proceeds from Paycheck Protection Program loan	-	1,466,335
Principal paid on long-term debt	(76,151)	(69,681)
	<u>5,862</u>	<u>1,745,329</u>
Net increase in cash and cash equivalents	522,297	2,450,781
Cash and cash equivalents, beginning of year	<u>3,566,069</u>	<u>1,115,288</u>
Cash and cash equivalents, end of year	<u>\$ 4,088,366</u>	<u>3,566,069</u>
Cash and cash equivalents consist of:		
Cash and cash equivalents	\$ 3,729,842	3,235,862
Assets whose use is limited	358,524	330,207
	<u>\$ 4,088,366</u>	<u>3,566,069</u>
Supplemental cash flow information:		
Interest paid	<u>\$ 83,308</u>	<u>89,963</u>

See accompanying independent auditors' report and notes to consolidated financial statements.

THE ARC TAMPA BAY, INC. AND AFFILIATES

Notes to Consolidated Financial Statements

September 30, 2021 and 2020

(1) **Description of Organization and Summary of Significant Accounting Policies**

(a) **Description of Organization**

The Arc Tampa Bay, Inc. (the “Agency”) was organized to promote the general welfare of persons with intellectual and developmental disabilities through specialized programs and services in the Tampa Bay area including Pinellas County, Florida. Programs include residential services, adult day programs that promote daily living, work opportunities and recreational activities; and health, transportation and behavioral services. The Agency’s primary sources of revenues are from federal, state and local governmental agencies.

The financial activities of certain affiliates created and controlled by the Agency have been included in these consolidated financial statements. These affiliates were organized by the Agency in order to apply for direct loans and grants from the U.S. Department of Housing and Urban Development (“HUD”) to finance the development of group homes for persons with intellectual and developmental disabilities. Such activities are an ongoing part of the Agency’s program of services.

The Arc Tampa Bay Foundation, Inc. (the “Foundation”) is a related not-for-profit organization founded to provide financial support to The Arc Tampa Bay, Inc. and its affiliates. The Foundation receives support from individuals, corporations and fund-raising events.

(b) **Principles of Consolidation and Financial Statement Presentation**

The consolidated financial statements include the financial statements of the Agency, the related HUD affiliates, and the Foundation (collectively, the “Organization”). All significant intercompany balances and transactions have been eliminated in the consolidation.

The accompanying consolidated financial statements have been prepared using the accrual basis of accounting, in accordance with accounting principles generally accepted in the United States of America (“U.S. GAAP”). Net assets and revenues, expenses, gains and losses are classified based on the existence or absence of donor-imposed restrictions. Accordingly, net assets of the Organization and changes therein are classified and reported as follows:

Net Assets Without Donor Restrictions: Net assets without donor restrictions are available for use at the discretion of the Organization’s Board of Directors (the “Board”) and/or management for general operating purposes. From time to time, the Board designates a portion of these net assets for specific purposes which makes them unavailable for use at management’s discretion.

Net Assets With Donor Restrictions: Net assets with donor restrictions consist of assets whose use is limited by donor-imposed, time and/or purpose restrictions. The Organization reports gifts of cash and other assets as revenue with donor restrictions if they are received with donor stipulations that limit the use of the donated assets. When a donor restriction expires, that is, when a stipulated time restriction ends or a purpose restriction is accomplished, the net assets are reclassified as net assets without donor restrictions and reported in the accompanying consolidated statements of activities as net assets released from restrictions.

THE ARC TAMPA BAY, INC. AND AFFILIATES

Notes to Consolidated Financial Statements - Continued

(1) Description of Organization and Summary of Significant Accounting Policies - Continued

(b) Principles of Consolidation and Financial Statement Presentation - Continued

Some net assets with donor restrictions include a stipulation that assets provided be maintained in perpetuity while permitting the Organization to spend the income generated by the assets in accordance with the provisions of additional donor imposed stipulations or a Board approved spending policy.

The Financial Accounting Standards Board (“FASB”) issued authoritative guidance establishing two levels of U.S. GAAP - authoritative and nonauthoritative - and making the Accounting Standards Codification (“ASC”) the source of authoritative, nongovernmental GAAP, except for rules and interpretive releases of the Securities and Exchange Commission. This guidance is incorporated into ASC Topic 105, *Generally Accepted Accounting Principles*. The consolidated financial statements of the Organization are prepared in accordance with accounting principles generally accepted in the United States of America.

(c) Cash Equivalents

The Organization considers all highly liquid investments, including money market funds, to be cash equivalents.

(d) Assets Whose Use Is Limited

Assets whose use is limited represents restricted cash balances of certain HUD funded affiliates which are maintained for specific purposes under HUD regulations, primarily for the reinvestment in building improvements and equipment. Funds may only be withdrawn from these restricted accounts with the prior approval of HUD.

(e) Accounts Receivable

Accounts receivable are comprised primarily of amounts due from HUD and the State of Florida Medicaid and Medicaid waiver programs along with amounts due from private pay sources. Receivables from funding agencies under grant agreements are due from federal, state, and local agencies. Accounts receivable are stated at unpaid balances, less an allowance for doubtful accounts. The Organization provides for losses on receivables using the allowance method. The allowance is primarily based on historical experience and the terms of third-party contracts. Receivables are considered impaired if full principal payments are not received in accordance with their terms. The Organization charges off uncollectible accounts receivable when management determines the receivable will not be collected. As of September 30, 2021 and 2020, the allowance for doubtful accounts was \$0.

THE ARC TAMPA BAY, INC. AND AFFILIATES

Notes to Consolidated Financial Statements - Continued

(1) Description of Organization and Summary of Significant Accounting Policies - Continued

(f) Contributions

The Organization recognizes contributions when cash, securities or other assets; an unconditional promise to give; or a notification of a beneficial interest is received. Contributions that are restricted by the donor are reported as an increase in net assets without donor restrictions if the restriction expires in the reporting period in which the contribution is recognized. All other donor restricted contributions are reported as an increase in net assets with donor restrictions, depending on the nature of restriction. When a restriction expires (that is, when a stipulated time restriction ends or purpose restriction is accomplished), net assets with donor restrictions are reclassified to net assets without donor restrictions and reported in the consolidated statements of activities as net assets released from restrictions.

Conditional contributions are recorded as revenue when such amounts become unconditional which generally involves the meeting of a barrier to entitlement. This can include items like meeting a matching provision, incurring specified allowable expenses in accordance with an applicable framework, allowable costs under a government grant or other barriers.

A portion of the Organization's revenue is derived from cost-reimbursable contracts and grants, which are conditioned upon certain performance requirements and/or the incurrence allowable qualifying expenditures. Amounts received are recognized as revenue when the Organization has provided certain services and incurred expenditures in compliance with specific contract or grant provisions. Cash received in excess of revenue recognized is recorded as refundable advances. There were no refundable advances at September 30, 2021 and 2020. At September 30, 2021, the Organization has been awarded grants and contracts of \$148,500, of which no amounts had been received in advance, that have not been recognized in the accompanying consolidated financial statements because the conditions have not been met.

(g) Promises to Give

Unconditional promises to give that are expected to be collected within one year are recorded at net realizable value. Unconditional promises to give that are expected to be collected in future years are recorded at the present value of their estimated future cash flows. The discounts on those amounts are computed using risk-free interest rates applicable to the years in which the promises are received. Amortization of the discounts is included in contribution revenue. It is the Organization's policy to charge off uncollectible pledges receivable when management determines the receivable will not be collected. Conditional promises to give are not recorded as support until such amounts become unconditional which generally involves the meeting of a barrier to entitlement.

THE ARC TAMPA BAY, INC. AND AFFILIATES

Notes to Consolidated Financial Statements - Continued

(1) Description of Organization and Summary of Significant Accounting Policies - Continued

(h) Investments

Investments in marketable securities with readily determinable fair values and all investments in debt securities are carried at their fair values in the Organization's consolidated statements of financial position. Donated investments are initially recorded at fair value on the date of donation and thereafter reported in accordance with the above provisions. Realized gains and losses are included in investment return and are calculated based on proceeds received less cost. The cost of securities sold is based on the specific identification method. Unrealized gains and losses are included in the change in net assets in the accompanying consolidated statements of activities.

(i) Property and Equipment

Property and equipment are recorded at cost and capitalized if the cost exceeds \$500. Repairs are expensed as incurred. Depreciation is computed using the straight-line method over the following estimated useful lives of the assets:

Buildings and improvements	5 - 30 years
Vehicles	3 - 7 years
Furniture and equipment	3 - 10 years

Contributed property and equipment are recorded at fair value at the date of donation. If donors stipulate how long the assets must be used, the contributions are recorded as restricted support. In the absence of such stipulations, contributions of property and equipment are recorded as unrestricted support.

(j) Charitable Gift Annuity

The Foundation maintains custody of the assets related to a charitable gift annuity agreement ("CGA") and makes specified distributions to a designated beneficiary over the term of the annuity. Assets under the annuity are recorded at fair value. The annuity obligation associated with the CGA is determined based on the actuarial present value of the estimated future payments to be made to the designated beneficiary. The discount rate used in computing the present value is 2%. The liability is reduced as distributions are paid to the beneficiary.

(k) In-Kind Contributions

Donations of supplies are recorded as support at their estimated fair value at the date of donation. Donations of services are recorded as support at their estimated fair value if they require specialized skills, are provided by individuals possessing those skills, and would typically need to be purchased if not provided by donation.

THE ARC TAMPA BAY, INC. AND AFFILIATES

Notes to Consolidated Financial Statements - Continued

(1) **Description of Organization and Summary of Significant Accounting Policies - Continued**

(k) **In-Kind Contributions - Continued**

A substantial number of unpaid volunteers have made significant contributions of their time to develop the Organization's programs and special events. No amounts have been recognized in the accompanying consolidated statements of activities because the criteria for recognition of such volunteer effort under FASB ASC Topic 958 relating to *Not-for-Profit Entities* have not been satisfied.

(l) **Deferred Revenue**

The Foundation records sponsorship revenues received in advance of special events as deferred revenue until such time as the event has taken place.

(m) **Revenue Recognition**

Funds received from HUD under the Section 811 Capital Advance Financing Program for the acquisition and development of housing for the disabled are recognized as grant revenue when requests for disbursements are approved by HUD and the funds are received. Residents of units in the HUD properties pay monthly rent determined by their ability to pay. A rent subsidy is also received from HUD based upon a predetermined amount per unit.

The Organization provides adults with developmental disabilities certain program services which are paid for by clients or certain third-party payers (including health insurers and government reimbursement programs). These program services include institutional care such as day services, community living and employment services. The Organization's performance obligations consist of the time spent providing the services to clients. Revenue is reported in the amount that reflects the consideration to which the Organization expects to be entitled in exchange for providing these program services. Fees for program services are recognized over time as the services are provided based on standard charges, net of any contractual adjustment under insurance contracts. Program services are billed monthly and amounts collected in advance are recorded as contract liabilities.

(n) **Functional Allocation of Expenses**

The cost of providing certain activities have been summarized on a functional basis in the consolidated statement of functional expenses. Expenses directly attributable to a specific functional area of the Organization are reported as direct expenses of those functional areas while indirect costs that benefit multiple functional areas have been allocated among the functional areas based on either time spent by employees on each functional area or based on a square footage analysis for all indirect occupancy-related expenses.

THE ARC TAMPA BAY, INC. AND AFFILIATES

Notes to Consolidated Financial Statements - Continued

(1) Description of Organization and Summary of Significant Accounting Policies - Continued

(o) Income Taxes

The Agency and each affiliate are exempt from federal income taxes under Section 501(c)(3) of the Internal Revenue Code and application of state law. The Organization has adopted the provisions of FASB ASC Topic 740, Income Taxes. At September 30, 2021, management does not believe it has taken any tax positions that are subject to a significant degree of uncertainty. Tax filings for fiscal years after September 30, 2017 remain open for examination.

(p) Fair Value Measurements

The consolidated financial statements are prepared in accordance with FASB ASC Topic 820, *Fair Value Measurement*, for all financial assets and liabilities and for nonfinancial assets and liabilities recognized or disclosed at fair value in the consolidated financial statements on a recurring basis (at least annually). ASC Topic 820 defines fair value as the exchange price that would be received for an asset or paid to transfer a liability (an exit price) in the principal or most advantageous market for the asset or liability in an orderly transaction between market participants on the measurement date. ASC Topic 820 describes three levels of inputs that may be used to measure fair value:

Level 1: Inputs to the valuation methodology are unadjusted quoted prices in active markets for identical assets;

Level 2: Inputs other than quoted prices within Level 1 that are observable for the asset, either directly or indirectly;

Level 3: Inputs to the valuation methodology that are unobservable and significant to the fair value measurement.

The asset or liability's fair value measurement level within the fair value hierarchy is based on the lowest level of any input that is significant to the fair value measurement. Valuation techniques used need to maximize the use of observable inputs and minimize the use of unobservable inputs.

(q) Estimates

The preparation of consolidated financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the consolidated financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

THE ARC TAMPA BAY, INC. AND AFFILIATES

Notes to Consolidated Financial Statements - Continued

(1) **Description of Organization and Summary of Significant Accounting Policies - Continued**

(r) **Going Concern Evaluation**

On an annual basis, as required by FASB ASC Topic 205, *Presentation of Financial Statements - Going Concern*, the Organization performs an evaluation to determine whether there are conditions or events (known and reasonably knowable), considered in the aggregate, that raise substantial doubt about the Organization's ability to continue as a going concern within one year after the date that the consolidated financial statements are available to be issued.

(s) **Reclassifications**

Certain amounts in the 2020 consolidated financial statements have been reclassified for comparative purposes to conform to the 2021 presentation.

(t) **Prior-Year Summarized Comparative Information**

The consolidated statement of functional expenses includes certain prior-year summarized comparative information in total but not by functional category. Such information does not include sufficient detail to constitute a presentation in accordance with accounting principles generally accepted in the United States of America. Accordingly, such information should be read in conjunction with the Organization's consolidated financial statements for the year ended September 30, 2020, from which the summarized information was derived.

(u) **Recent Accounting Pronouncements**

In May 2014, the FASB issued Accounting Standards Update ("ASU") No. 2014-09, *Revenue from Contracts with Customers* (Topic 606), that will supersede most current revenue recognition guidance. The core principle of the new guidance is that an entity will recognize revenue to depict the transfer of promised goods and services to customers in an amount that reflects the consideration to which the entity expects to be entitled in exchange for those goods and services. The standard provides a five-step analysis of transactions to determine when and how revenue is recognized. Additionally, the guidance requires disclosures related to the nature, amount, timing and uncertainty of revenue that is recognized. In August 2015, the FASB issued ASU No. 2015-14 which deferred the provisions of ASU No. 2014-09 to annual reporting periods beginning after December 15, 2018. In June 2020, the FASB issued ASU No. 2020-05, which deferred the effective date for all entities that had not yet adopted Topic 606 to annual reporting periods beginning after December 15, 2019. On October 1, 2020, the Organization adopted ASC Topic 606 using the modified retrospective approach. In connection with adoption, the Organization determined that no transition adjustment was necessary as of October 1, 2020 after the application of the standard.

THE ARC TAMPA BAY, INC. AND AFFILIATES

Notes to Consolidated Financial Statements - Continued

(2) Promises to Give

Promises to give at September 30, 2021 and 2020 consist of the following:

	2021	2020
Outstanding pledges	\$ 50,200	65,700
Less unamortized discount	(1,990)	(1,768)
	\$ 48,210	63,932
Amounts due in:		
Less than one year	\$ 11,600	22,100
One to five years	38,600	43,600
	\$ 50,200	65,700

Promises to give due in more than one year are reflected at the present value of estimated future cash flows using discount rates ranging from 1.28% to 2.32%.

(3) Investments

At September 30, 2021 and 2020, the cost and fair value of investments were as follows:

	2021		2020	
	Cost	Fair Value	Cost	Fair Value
The Arc Tampa Bay, Inc.:				
Money market funds	\$ 41,304	41,304	38,453	38,453
Corporate bonds	369,385	376,290	367,671	396,052
U.S. Treasury and Agency obligations	490,142	500,626	317,892	355,540
Fixed income mutual funds	650,943	649,044	263,351	270,536
Common stock	670,087	900,234	630,404	741,473
	2,221,861	2,467,498	1,617,771	1,802,054
The Arc Tampa Bay Foundation, Inc.:				
Money market funds	873,618	873,618	968,756	968,756
Corporate bonds	2,820,579	2,913,207	2,364,150	2,500,662
U.S. Treasury and Agency obligations	3,561,719	3,589,435	2,783,179	2,861,927
Common stock	5,838,309	10,458,873	5,562,508	8,762,517
	13,094,225	17,835,133	11,678,593	15,093,862
Total	\$ 15,316,086	20,302,631	13,296,364	16,895,916

The Organization's investments in equity and fixed income securities are not concentrated in a single entity or in a few entities, nor are there any specific industry concentrations.

THE ARC TAMPA BAY, INC. AND AFFILIATES

Notes to Consolidated Financial Statements - Continued

(3) Investments - Continued

The following schedule summarizes investment return and its classification in the accompanying consolidated statements of activities for the years ended September 30, 2021 and 2020:

	2021	2020
Interest and dividend income	\$ 176,612	262,062
Net realized and unrealized gains	2,849,342	1,621,690
Investment management fees	(145,041)	(122,007)
Total investment return	2,880,913	1,761,745
Investment return designated for current operations	1,906,198	879,107
Investment return in excess of amounts designated for current operations	\$ 974,715	882,638

(4) Gifted Facility

The Organization operates certain programs and supporting services from its offices located in the Long Center under a below market lease agreement with the City of Clearwater. Under the terms of the agreement, the Organization was required to pay \$1 rent per year for the five year period ended September 30, 2019 for approximately 55,000 square feet of space. Effective October 1, 2019, the lease was renewed for a five year period ending September 30, 2024. Recognition of the fair values of the lease is summarized as follows:

Balance at September 30, 2019	\$ -
Recognition of contribution of gifted facility upon lease renewal	3,484,333
Recognition of annual fair value of gifted facility	52,613
Recognition of rent expense for the year ended September 30, 2020	(728,750)
Balance at September 30, 2020	2,808,196
Recognition of annual fair value of gifted facility	42,404
Recognition of rent expense for the year ended September 30, 2021	(728,750)
Balance at September 30, 2021	2,121,850
Current portion of gifted facility	686,346
Gifted facility, less current portion	\$ 1,435,504

THE ARC TAMPA BAY, INC. AND AFFILIATES

Notes to Consolidated Financial Statements - Continued

(5) Property and Equipment

Property and equipment at September 30, 2021 and 2020 consists of the following:

	<u>2021</u>	<u>2020</u>
Land	\$ 2,210,389	2,260,389
Buildings and improvements	9,639,945	9,529,167
Vehicles	1,731,538	1,775,400
Furniture and equipment	<u>1,645,105</u>	<u>1,488,290</u>
	15,226,977	15,053,246
Less accumulated depreciation	<u>9,221,677</u>	<u>9,022,686</u>
	<u>\$ 6,005,300</u>	<u>6,030,560</u>

Depreciation expense for the years ended September 30, 2021 and 2020 was \$545,730 and \$595,809, respectively.

The Organization entered into certain agreements with the State of Florida Department of Transportation (“FDOT”) in which the FDOT contributes a percentage of the cost of vehicles to the Organization, to be used to transport the elderly and the handicapped. The title to each vehicle purchased with FDOT funds is subject to a lien in favor of the FDOT for the full amount of the purchase price. Such liens are satisfied at the end of the useful life of the vehicle as defined by the contract, which is a minimum of five years and/or 200,000 miles. It is the intent of the Organization to retain these vehicles for their total useful lives.

During the years ended September 30, 1997 and 1996, the Organization received a total of \$968,900 from HUD under the Section 811 Capital Advance Financing Program to acquire and develop housing for the mentally disabled. Under the terms of the program, the Group must maintain these housing units for use by the mentally disabled for 40 years. If during the 40-year period, the housing units are used for other non-authorized purposes, HUD can request, at its option, the repayment of the original advance. It is the intent of the Organization to maintain these housing units for use by the mentally disabled for the entire 40-year period.

During the fiscal year ended September 30, 2006, a building and the land (known as Kathy’s House) was donated to the Organization. The property is donor-restricted from sale through September 12, 2065. The likelihood of any of the conditions to revert ownership is considered remote.

During the year ended September 30, 2006, the Organization received a total of \$450,000 from Pinellas County through the Community Development Block Grant Program (“CDBG”) for the acquisition of property. Under the terms of this program, the Organization must maintain these housing units for families whose annual incomes do not exceed 80% of the median family income for the area, as determined and made available by HUD with adjustments for smaller and larger families, for 15 years. It is the intent of the Organization to maintain these housing units for use by the mentally disabled for the entire 15-year period.

THE ARC TAMPA BAY, INC. AND AFFILIATES

Notes to Consolidated Financial Statements - Continued

(5) Property and Equipment - Continued

During the year ended September 30, 2006, the Organization received a total of \$316,583 from Pinellas County through the HOME Investment Partnership Program (“HOME”) for the acquisition of property. Under the terms of this program, the Organization must maintain these housing units for use by low income families whose annual incomes do not exceed 60% of the median family income for the area, as determined and made available by HUD with adjustments for smaller and larger families, for 20 years. It is the intent of the Organization to maintain these housing units for authorized use for the entire 20-year period.

During the year ended September 30, 2008, the Organization received an additional amount of \$375,547 from Pinellas County through HOME for the acquisition of property. Under the terms of this program, the facilities must maintain these housing units for use by low income families whose gross annual incomes do not exceed 50% or 80% of the median income for the area, as determined and made available by HUD with adjustments for smaller and larger families, for a period of 30 years. It is the intent of the Organization to maintain these housing units for authorized use for the entire 30-year period.

During the year ended September 30, 2012, the Organization received a \$300,000 grant from Pinellas County, Florida (the “County”) for acquisition of Harborside Studios. Under the terms of this program, the facilities must be used for an art studio for the grant term which expires October 4, 2029. If the studios are used for other non-authorized purposes during the grant term, the County can request, at its option, repayment of a proportionate amount of the grant award.

During the year ended September 30, 2021, the Organization completed the sale of the Excaliber group home. Proceeds from the sale totaled \$470,895 and the Organization recognized a \$390,724 gain on the sale.

(6) Split-Interest Agreements

Beneficial Interest in Perpetual Trust

The Foundation is an income beneficiary of a perpetual trust held by a third party. The Foundation’s 14.35% interest in this perpetual trust is measured based on the fair value of the trust assets. Investment income, including the change in fair value of the trust assets and distributions from the trust, is reported as revenue without donor restrictions as stipulated in the individual trust agreement.

Receivable Under Charitable Remainder Trusts

The Foundation is the beneficiary of several charitable remainder trusts held by third parties. Annual changes to these trusts are recorded as a change in value of split-interest agreements in the accompanying statements of activities as revenue without donor restrictions or with donor restrictions as stipulated in the individual trust agreements.

Charitable Gift Annuity

Under one charitable gift annuity agreement, the Foundation received a stated amount, and in consideration of the amount transferred, has agreed to pay the donor annuitant a specified annuity payment during their lifetime. The donor annuitant died in October 2020. Quarterly distributions under the charitable gift annuity agreement total \$0 and \$2,550 for the years ended September 30, 2021 and 2020, respectively.

THE ARC TAMPA BAY, INC. AND AFFILIATES

Notes to Consolidated Financial Statements - Continued

(7) Short-Term Borrowing Arrangement

The Arc Tampa Bay Foundation, Inc. has a short-term borrowing arrangement with the brokerage institution holding its investments. The arrangement allows the Foundation to borrow up to \$1.3 million using its investments as collateral. Interest is payable monthly at 30-day LIBOR plus a spread which ranges from 3% to 5% depending on the outstanding balance. There was no outstanding balance at September 30, 2021 and 2020 under this arrangement.

(8) Long-Term Debt

Long-term debt consists of the following at September 30, 2021 and 2020:

	2021	2020
8.375% mortgage note payable, \$5,544 due monthly, including principal and interest, maturing in 2031, secured by real property.	\$ 444,758	472,748
9.25% mortgage note payable, \$1,785 due monthly, including principal and interest, maturing in 2030, secured by real property.	127,341	136,510
9.25% mortgage note payable, \$1,735 due monthly, including principal and interest through 2027, secured by real property.	123,781	132,695
9.25% mortgage note payable, \$1,575 due monthly, including principal and interest through 2027, secured by real property.	84,290	94,910
9.25% mortgage note payable, \$1,580 due monthly, including principal and interest through 2027, secured by real property.	83,099	93,770
9.25% mortgage note payable, \$1,071 due monthly, including principal and interest through 2025, secured by real property.	39,070	47,857
1.00% Paycheck Protection Program loan, \$83,107 due monthly, including principal and interest, beginning July 2021 through December 2022.	-	1,466,335
Total long-term debt	902,339	2,444,825
Less current portion	(83,243)	(304,161)
Total long-term debt, less current portion	\$ 819,096	2,140,664

Mortgage notes payable were secured by property with a net book value of \$1,182,333 and \$1,241,325 as of September 30, 2021 and 2020, respectively.

THE ARC TAMPA BAY, INC. AND AFFILIATES

Notes to Consolidated Financial Statements - Continued

(8) Long-Term Debt - Continued

The Organization applied for and received a forgivable Paycheck Protection Program Loan of \$1,466,335 as provided under the Federal Coronavirus Aid, Relief and Economic Security Act and the loan was funded on April 13, 2020. Under the terms of the loan, the balance is forgivable to the extent the proceeds are used for certain qualified costs for the 24 week period through September 28, 2020 and that certain employment levels are maintained. The Organization received notice of a legal release from the obligation in November 2020, and therefore has recognized a gain on extinguishment of debt in the amount of \$1,466,335 for the year ended September 30, 2021.

(9) Lease Commitments

The Organization leases certain office equipment under operating lease agreements which expire at various dates through September 2025. Rent expense, including maintenance costs and other month-to-month leases, was approximately \$28,000 for the years ended September 30, 2021 and 2020, respectively.

Future minimum lease payments under noncancellable operating leases are as follows:

<u>Year Ending September 30,</u>	
2022	\$ 5,170
2023	4,513
2024	1,818
2025	<u>919</u>
	<u>\$ 12,420</u>

THE ARC TAMPA BAY, INC. AND AFFILIATES

Notes to Consolidated Financial Statements - Continued

(10) Net Assets With Donor Restrictions

Net assets with donor restrictions as of September 30, 2021 and 2020 relate to assets contributed by donors and other funding sources for specific time periods and purposes as follows:

	2021	2020
Subject to time restrictions:		
Gifted facility	\$ 2,121,850	2,808,196
Promises to give	48,210	63,932
Charitable remainder trusts	283,005	598,657
	2,453,065	3,470,785
Subject to use restrictions:		
Benefit for minor children	237,357	372,357
Unappropriated earnings from endowment	5,507,896	4,001,189
Group homes	203,778	20,724
	5,949,031	4,394,270
Net assets held in perpetuity:		
Internally-controlled endowments:		
Thomas Family endowment	5,972,933	5,664,644
Other general endowments	1,945,433	1,945,433
	7,918,366	7,610,077
Externally-controlled endowments:		
Charitable remainder trusts	1,923,827	1,709,196
Beneficial interest in perpetual trust	721,204	627,120
	2,645,031	2,336,316
Total net assets with donor restrictions	\$ 18,965,493	17,811,448

(11) Endowment Funds

The Foundation’s internally-controlled endowment net assets are comprised of the investments held in the Thomas Family Endowment Fund (the “TFE Fund”), a general endowment fund received from various donors, and amounts designated by the Foundation’s Board of Directors.

In accordance with FASB ASC 958-205-45-28, *Classification of Donor Restricted Endowment Funds Subject to UPMIFA*, the Foundation classifies investment earnings on endowments as a component of net assets with donor restrictions if not appropriated for expenditure in the period earned. Once investment earnings are appropriated for expenditure, the Foundation reclassifies the amount appropriated as a component of net assets without donor restrictions. The general endowment is a donor-restricted endowment that generates unrestricted income to be used for the general operations of the Organization.

THE ARC TAMPA BAY, INC. AND AFFILIATES

Notes to Consolidated Financial Statements - Continued

(11) Endowment Funds - Continued

The Thomas Family Endowment was established in 1998 by the Thomas Family. Under the terms of the endowment agreement, the Thomas Family contributed \$1,000,000 from 1998 through 2004, and the Foundation raised matching contributions totaling \$2,294,485. From 2006 to 2009, the Foundation raised additional endowment contributions of \$441,789 for a total endowment of \$3,736,274. Under the terms of the Thomas Family Endowment, the Foundation is required to maintain the purchasing power of the endowment and since inception through September 30, 2021, reinvested earnings of \$2,236,660 have been classified as an increase in net assets restricted in perpetuity to maintain the purchasing power of the endowment. In addition, the Foundation is required to appropriate for expenditure all earnings in excess of the CPI restricted amount within five years of earning the income.

The Board of Directors of the Foundation has interpreted the Florida Uniform Prudent Management of Institutional Funds Act (“FUPMIFA”) as requiring the preservation of the fair value of the original gift as of the gift date of the donor-restricted endowment funds absent explicit donor stipulations to the contrary. As a result of this interpretation, the Foundation classifies as net assets restricted in perpetuity (a) the original value of gifts donated to the permanent endowment; (b) the original value of subsequent gifts to the permanent endowment; and (c) accumulations to the permanent endowment made in accordance with the direction of the applicable donor gift instrument at the time the accumulation is added to the fund. In the absence of donor restrictions, the net appreciation on a donor restricted endowment fund is spendable and classified as net assets with donor restrictions until appropriated for expenditure.

Investment Return Objectives, Risk Parameters and Strategies: The Foundation has adopted investment policies, approved by the Board of Directors. The policies stipulate that the endowment investments should be managed as a long-term goal designed to maximize the returns without exposure to undue risk, as defined herein. Whereas it is understood that fluctuating rates of return are characteristic of the securities markets, the greatest concern should be long-term appreciation of the assets and consistency of total portfolio returns. Recognizing that short-term market fluctuations may cause variations in the account performance, the Foundation will pursue a strategy seeking to exceed a benchmark return of a target portfolio consisting of the following:

<u>Asset Class</u>	<u>Minimum %</u>	<u>Maximum %</u>
U.S. equities:	30	55
Large/Mid Cap	25	40
Small Cap	-	15
International equities	5	20
Fixed income	40	60
Cash and equivalents	-	20

Spending Policy: The Foundation has a policy of appropriating for distribution actual earnings as defined under the Thomas Family Endowment plus an amount to be distributed from the general endowment based on the operating needs of The Arc Tampa Bay, Inc. In considering the amount to distribute to The Arc Tampa Bay, Inc., the Foundation considers the long-term expected returns on its endowment investments. Accordingly, over the long term, the Foundation expects the current spending policy will allow its endowment to retain the original fair value of the gifts received.

THE ARC TAMPA BAY, INC. AND AFFILIATES

Notes to Consolidated Financial Statements - Continued

(11) Endowment Funds - Continued

Composition of internally-controlled endowment net assets as of September 30, 2021 and 2020 are as follows:

	<u>Without Donor Restrictions</u>	<u>With Donor Restrictions</u>	<u>Total Endowment Net Assets</u>
2021:			
Board-designated endowment	\$ 6,435,234	-	6,435,234
Thomas Family endowment	-	9,428,208	9,428,208
General endowment	-	4,439,189	4,439,189
	<u>\$ 6,435,234</u>	<u>13,867,397</u>	<u>20,302,631</u>
2020:			
Board-designated endowment	\$ 4,912,293	-	4,912,293
Thomas Family endowment	-	8,035,586	8,035,586
General endowment	-	3,948,037	3,948,037
	<u>\$ 4,912,293</u>	<u>11,983,623</u>	<u>16,895,916</u>

Changes in internally-controlled endowment net assets for the years ended September 30, 2021 and 2020 are as follows:

	<u>Without Donor Restrictions</u>	<u>With Donor Restrictions</u>	<u>Total Endowment Net Assets</u>
Balances, September 30, 2019	\$ 4,648,103	10,918,080	15,566,183
Contributions	-	303,563	303,563
Net investment return	528,453	1,233,143	1,761,596
Transfers	(264,263)	(471,163)	(735,426)
Balances, September 30, 2020	4,912,293	11,983,623	16,895,916
Contributions	795,738	-	795,738
Net investment return	785,187	2,095,584	2,880,771
Transfers	(57,984)	(211,810)	(269,794)
Balances, September 30, 2021	<u>\$ 6,435,234</u>	<u>13,867,397</u>	<u>20,302,631</u>

THE ARC TAMPA BAY, INC. AND AFFILIATES

Notes to Consolidated Financial Statements - Continued

(12) Fair Value Measurements

Financial instruments measured at fair value are classified and disclosed in the following categories:

Level 1: Quoted prices are available in active markets for identical investments as of the reporting date. The types of financial instruments included in Level 1 are money market funds, fixed income mutual funds, and common stock.

Level 2: Pricing inputs are other than quoted prices in active markets, which are either directly or indirectly observable as of the reporting date, and fair value is determined through the use of models or other valuation methodologies. The Organization's investments in certificates of deposit, corporate bonds and U.S. Treasury and Agency obligations are considered to be Level 2 fair value measurements.

Level 3: Valuation is based on unobservable inputs. The Foundation's receivables under remainder trusts, its beneficial interest in a perpetual trust, and its annuity obligation are considered to be Level 3 fair value measurements.

Fair value of assets measured on a recurring basis at September 30, 2021 is as follows:

	<u>Fair Value at September 30, 2021</u>	<u>Fair Value Measurements at Reporting Date Using</u>		
		<u>Level 1</u>	<u>Level 2</u>	<u>Level 3</u>
Assets:				
Investments:				
Money market funds	\$ 914,922	914,922	-	-
Corporate bonds	3,289,497	-	3,289,497	-
U.S. Treasury and Agency obligations	4,090,061	-	4,090,061	-
Fixed income mutual funds	649,044	649,044	-	-
Common stock	11,359,107	11,359,107	-	-
	<u>20,302,631</u>	<u>12,923,073</u>	<u>7,379,558</u>	<u>-</u>
Receivables under remainder trusts	2,206,832	-	-	2,206,832
Beneficial interest in perpetual trust	721,204	-	-	721,204
	<u>23,230,667</u>	<u>12,923,073</u>	<u>7,379,558</u>	<u>2,928,036</u>

THE ARC TAMPA BAY, INC. AND AFFILIATES

Notes to Consolidated Financial Statements - Continued

(12) Fair Value Measurements - Continued

Fair value of assets and liabilities measured on a recurring basis at September 30, 2020 is as follows:

	Fair Value at September 30, 2020	Fair Value Measurements at Reporting Date Using		
		Level 1	Level 2	Level 3
Assets:				
Investments:				
Money market funds	\$ 1,007,209	1,007,209	-	-
Corporate bonds	2,896,714	-	2,896,714	-
U.S. Treasury and Agency obligations	3,217,467	-	3,217,467	-
Fixed income mutual funds	270,536	270,536	-	-
Common stock	9,503,990	9,503,990	-	-
	16,895,916	10,781,735	6,114,181	-
Receivables under remainder trusts	2,307,853	-	-	2,307,853
Beneficial interest in perpetual trust	627,120	-	-	627,120
Total assets	\$ 19,830,889	10,781,735	6,114,181	2,934,973
Liabilities:				
Annuity obligation	\$ 5,596	-	-	5,596
Total liabilities	\$ 5,596	-	-	5,596

The following table sets forth a summary of changes in fair value of assets and liabilities using significant unobservable inputs (Level 3) for the years ended September 30, 2021 and 2020:

	Receivables Under Remainder Trusts	Beneficial Interest in Perpetual Trust	Annuity Obligation
Balances at September 30, 2019	\$ 2,352,537	618,092	7,407
Total gains (losses) included in changes in net assets	(47,509)	9,028	739
Contributions	354,050	-	-
Settlements, net	(351,225)	-	(2,550)
Balances at September 30, 2020	2,307,853	627,120	5,596
Total gains included in changes in net assets	(65,183)	94,084	-
Contributions	46,175	-	-
Settlements, net	(82,013)	-	(5,596)
Balances at September 30, 2021	\$ 2,206,832	721,204	-

THE ARC TAMPA BAY, INC. AND AFFILIATES

Notes to Consolidated Financial Statements - Continued

(12) Fair Value Measurements - Continued

Quantitative Information About Significant Unobservable Inputs Used in Level 3 Fair Value Measurements

The Organization utilizes discounted cash flow methods to estimate the fair value of receivables under remainder trusts and the annuity obligation. The Organization's beneficial interest in a perpetual trust is based on the fair value of assets held in the trust. Significant unobservable inputs include discount rates and estimated life expectancies of income beneficiaries which range from one to four years.

(13) Liquidity and Availability of Resources

The Organization is supported by contributions with and without donor restrictions. Because a donor's restriction requires resources to be used in a particular manner or in a future period, the Organization must maintain sufficient resources to meet those responsibilities to its donors. Thus, financial assets may not be available for general expenditure within one year. As part of the Organization's liquidity management, it has a policy to structure its financial assets to be available as its general expenditures, liabilities and other obligations come due. The Organization regularly monitors liquidity to meet its operating needs and other contractual commitments.

As of September 30, 2021 and 2020, the Organization's financial assets available to meet general expenditures within one year were as follows:

	<u>2021</u>	<u>2020</u>
Financial assets:		
Cash and cash equivalents	\$ 3,729,842	3,235,862
Accounts receivable	1,028,358	1,217,060
Investments	20,302,631	16,895,916
Assets whose use is limited	358,524	330,207
Receivables under remainder trusts	2,206,832	2,307,853
Beneficial interest in perpetual trust	<u>721,204</u>	<u>627,120</u>
Total financial assets	28,347,391	24,614,018
Less amounts unavailable for general expenditure within one year due to:		
Contractual or donor-imposed restrictions:		
Internally-controlled endowments	(7,918,366)	(7,610,077)
Externally-controlled endowments	(2,645,031)	(2,336,316)
Contributions restricted to future periods	(319,615)	(640,489)
Unappropriated earnings from endowments	(5,507,896)	(4,001,189)
Assets whose use is limited	(358,524)	(330,207)
Contributions restricted for specific uses	<u>(441,135)</u>	<u>(393,081)</u>
Total contractual or donor-imposed restrictions	(17,190,567)	(15,311,359)
Board-designated endowment	<u>(6,435,234)</u>	<u>(4,912,293)</u>
Financial assets available to meet general expenditures within one year	<u>\$ 4,721,590</u>	<u>4,390,366</u>

THE ARC TAMPA BAY, INC. AND AFFILIATES

Notes to Consolidated Financial Statements - Continued

(14) Contingencies

Consumer Trust Funds

At September 30, 2021 and 2020, the Organization held funds in trust for its consumers totaling \$314,592 and \$270,444, respectively. The transactions related to consumer trust funds are not reflected in the Organization's consolidated financial statements.

Financial Instruments and Operating and Credit Concentrations

The Organization holds its investments in a variety of investment funds. In general, investments are exposed to various risks, such as interest rate, credit, and overall market volatility risk. Due to the level of risk associated with certain investments, it is reasonably possible that changes in the values of investments will occur in the near term and that such changes could materially affect the Organization's investment holdings and the amounts reported in the consolidated financial statements.

Financial instruments which potentially subject the Organization to concentrations of credit risk include cash deposits and investments held by financial institutions in excess of federal deposit insurance limits, accounts receivable, and contributions receivable under promises to give. The Organization grants credit to its residents and consumers, most of whom are local residents of Florida and are beneficiaries under third-party, government-payor agreements.

Approximately 64% and 68% of operating support and revenue was derived from the State of Florida's Medicaid and Medicaid Waiver programs for each of the years ended September 30, 2021 and 2020, respectively.

The Organization is economically dependent on the continuation of reimbursement from Medicaid and various U.S. Department of Housing and Urban Development housing assistance programs.

Medicaid and Medicaid Waiver Programs

A significant percentage of the Organization's revenue resulted from reimbursement from Medicaid and related waiver programs. Laws and regulations governing these programs are complex and subject to interpretation. Compliance with such laws and regulations can be subject to future governmental review and interpretation, as well as significant regulatory action, including fines, penalties, and exclusion from Medicaid and related waiver programs. The Organization believes that it is in compliance with all applicable laws.

Governmental funding for healthcare programs is subject to statutory and regulatory changes, administrative rulings, interpretations of policy, intermediary determinations and governmental funding restrictions, all of which may materially affect a program reimbursement to providers. Changes in the reimbursement policies of the Medicaid program, as a result of legislative and regulatory actions, could adversely affect the Organization's revenues.

THE ARC TAMPA BAY, INC. AND AFFILIATES

Notes to Consolidated Financial Statements - Continued

(15) Risks and Uncertainties

The novel coronavirus (“COVID-19”) spread rapidly across the world in the first quarter of 2020 and was declared a pandemic by the World Health Organization in March 2020. The government and private sector responses to contain its spread began to adversely affect the broader economy and business in general in March 2020 and those impacts will likely affect the Organization’s operations through the remainder of calendar year 2022, although such effects may vary significantly. Beginning in March 2020, the Organization discontinued the provision of certain services, limited other program activities and reduced operating expenses in an effort to conserve resources. The duration and extent of the pandemic and its effects over longer terms cannot be reasonably estimated as of the date the consolidated financial statements were available for issuance. The risks and uncertainties resulting from the pandemic that may affect the results of operating activities, cash flows and financial condition include the nature and duration of any potential curtailment of various Organization activities and the long-term effect on sources of contributions, government contracts and other support and revenue. Accordingly, significant estimates used in the preparation of the consolidated financial statements including those associated with evaluations of certain long-lived assets for impairment and expected credit losses on amounts owed to the Organization may be subject to significant adjustments in future periods.

The pandemic has adversely affected global economic activity and greatly contributed to significant deterioration and instability in financial markets. As a result, there has been heightened market risk and the Organization’s investment portfolio has incurred significant volatility in fair value since March 2020. Because the values of the Organization’s individual investments have and will fluctuate in response to changing market conditions, the amount of losses that will be recognized in future periods, if any, and the related impact on the Organization’s liquidity cannot be determined at this time.

(16) Retirement Plan

The Organization’s employees participate in a 403(b) custodial account retirement plan (the “Plan”) sponsored by The Arc Tampa Bay, Inc. Under the terms of the Plan, employees are eligible to participate their first day of employment by making participant contributions up to the maximum allowed by law. Participants direct the investment of their contributions into various investment options offered by the Plan. The Organization may make discretionary matching contributions to eligible participants after one full year of service equal to 75% of participant contributions up to 4% of compensation. Participants are immediately vested in their own contributions and become fully vested in matching contributions after six years of service. Total retirement plan expense for the years ended September 30, 2021 and 2020 was \$115,652 and \$119,911, respectively.

(17) Subsequent Events

Management of the Organization evaluated all events or transactions that occurred after September 30, 2021 through February 28, 2022, the date the consolidated financial statements were available to be issued. No material events have occurred that require recognition or disclosure in the consolidated financial statements.

SUPPLEMENTARY FINANCIAL INFORMATION

THE ARC TAMPA BAY, INC. AND AFFILIATES

Schedule of Expenditures of Federal Awards

Year Ended September 30, 2021

Federal Agency Pass-through Grantor/ Federal Program	Federal Assistance Listing Number	Contract/ Grant Number	Current Year Expenditures	Transfers to Subrecipients
U.S. Department of Housing and Urban Development				
Passed-through from Pinellas County, Florida:				
<i>CDBG - Entitlement Grants Cluster:</i>				
Community Development Block Grants/Entitlement Grants:	14.218	*		
Outstanding loan (Anclote dated June 2006)		2256-06-05004	\$ 450,000	-
Grant (Harborside Studio dated November 2011)		CD10UPARC	300,000	-
Grant (Harborside Studio dated October 2018)		CD18ARCSH	30,110	-
Grant (Tarpon ADT dated October 2018)		CD18ARCTS	95,500	-
CARES Act Grant		CDCV19ARCTB	53,544	-
Passed-through from City of Clearwater, Florida:				
<i>CDBG - Entitlement Grants Cluster:</i>				
Community Development Block Grants/Entitlement Grants:	14.218	*		
Grant (Ranch Group Home dated October 2018)		n/a	83,458	-
Grant (Classrooms)		n/a	71,345	-
Subtotal - CDBG Entitlement Grants Cluster			1,083,957	-
Passed-through from Pinellas County, Florida:				
HOME Investment Partnership Program:				
Outstanding loan (Live Oak dated August 2008)	14.239	n/a	375,547	-
Outstanding loan (George St. dated December 2005)		n/a	316,583	-
Subtotal - HOME Investment Partnership Program			692,130	-
Subtotal U.S. Department of Housing and Urban Development			1,776,087	-
U.S. Department of Transportation				
Passed through from Florida Department of Transportation:				
<i>Transit Services Program Cluster:</i>				
Enhanced Mobility of Seniors and Individuals with Disabilities	20.513	FL-2018-061-00	69,588	-
Subtotal - Transit Services Program Cluster			69,588	-
Subtotal U.S. Department of Transportation			69,588	-
U.S. Department of Treasury				
Passed through from Pinellas Community Foundation:				
Coronavirus Relief Fund (CRF)	21.019	*	n/a	242,573
Subtotal - Coronavirus Relief Fund (CRF)			242,573	-
Subtotal U.S. Department of Treasury			242,573	-
Total Expenditures of Federal Awards			\$ 2,088,248	-

* Major federal program

THE ARC TAMPA BAY, INC. AND AFFILIATES

Notes to Schedule of Expenditures of Federal Awards

Year Ended September 30, 2021

(1) Basis of Presentation

The accompanying schedule of expenditures of federal awards (the “Schedule”) includes the federal grant activity of The Arc Tampa Bay, Inc. (the “Agency”) under programs of the federal government for the year ended September 30, 2021. The information in this Schedule is presented in accordance with the requirements of the Title 2 U.S. Code of Federal Regulations Part 200, *Uniform Administrative Requirements, Cost Principles, and Audit Requirements for Federal Awards* (“Uniform Guidance”). Because the Schedule presents only a selected portion of the operations of The Arc Tampa Bay, Inc., it is not intended to and does not present the consolidated financial position, changes in net assets or cash flows of The Arc Tampa Bay, Inc. and Affiliates. All federal awards passed through other government agencies are included in the accompanying schedule.

(2) Summary of Significant Accounting Policies

Expenditures reported on the Schedule are reported on the accrual basis of accounting. Such expenditures are recognized following the cost principles contained in the Uniform Guidance wherein certain types of expenditures are not allowable or are limited as to reimbursement. The Agency has elected to not use the 10% de minimis indirect cost rate allowed under the Uniform Guidance.

The Organization received federal non-cash assistance from the Florida Department of Transportation under the Transit Services Program Cluster and the Enhanced Mobility of Seniors and Individuals with Disabilities program (Federal AL No. 20.513) in the total amount of \$69,588 for the year ended September 30, 2021.

(3) Loans Outstanding

The federally funded CDBG and HOME mortgages which do not require repayment of principal or interest over the period of the related land use restriction agreements at the beginning of the year are included in federal expenditures in the Schedule. The balances of mortgages outstanding at September 30, 2021 consist of the following:

Federal AL Number	Loan Outstanding	September 30, 2021 Balance
14.239	Home Investment Partnerships Program	\$ 375,547
14.239	Home Investment Partnerships Program	316,583
		\$ 692,130

THE ARC TAMPA BAY, INC. AND AFFILIATES

Consolidating Statement of Financial Position

September 30, 2021

	<u>Arc</u>	<u>RHA1</u>	<u>RHA2</u>	<u>Housing 1</u>	<u>Housing 2</u>	<u>Housing 3</u>	<u>Housing 4</u>	<u>Housing 5</u>	<u>Apartments</u>	<u>Foundation</u>	<u>Subtotal</u>	<u>Eliminations</u>	<u>Consolidated Total</u>
Assets													
Current assets:													
Cash and cash equivalents	\$ 3,590,535	5,396	6,118	1,222	1,966	10,433	4,848	8,948	7,138	93,238	3,729,842	-	3,729,842
Accounts receivable:													
Third party payors, net	913,312	-	-	-	-	-	-	-	873	-	914,185	-	914,185
Grants	65,310	-	-	-	-	-	-	-	653	-	65,963	-	65,963
Current portion of promises to give	-	-	-	-	-	-	-	-	-	11,600	11,600	-	11,600
Affiliates	278,127	-	-	-	-	-	-	-	-	-	278,127	(278,127)	-
Current portion of gifted facility	686,346	-	-	-	-	-	-	-	-	-	686,346	-	686,346
Prepaid expenses	29,498	-	-	-	-	-	-	-	-	5,275	34,773	-	34,773
Total current assets	<u>5,563,128</u>	<u>5,396</u>	<u>6,118</u>	<u>1,222</u>	<u>1,966</u>	<u>10,433</u>	<u>4,848</u>	<u>8,948</u>	<u>8,664</u>	<u>110,113</u>	<u>5,720,836</u>	<u>(278,127)</u>	<u>5,442,709</u>
Investments	2,467,498	-	-	-	-	-	-	-	-	17,835,133	20,302,631	-	20,302,631
Investment in subsidiary	20,838,131	-	-	-	-	-	-	-	-	-	20,838,131	(20,838,131)	-
Promises to give, less current portion	-	-	-	-	-	-	-	-	-	36,610	36,610	-	36,610
Gifted facility, less current portion	1,435,504	-	-	-	-	-	-	-	-	-	1,435,504	-	1,435,504
Receivable under remainder trusts	-	-	-	-	-	-	-	-	-	2,206,832	2,206,832	-	2,206,832
Beneficial interest in perpetual trust	-	-	-	-	-	-	-	-	-	721,204	721,204	-	721,204
Assets whose use is limited	-	58,412	52,531	67,767	28,638	35,720	20,311	25,712	69,433	-	358,524	-	358,524
Property and equipment, net	4,815,437	26,782	37,278	43,970	33,716	42,530	152,952	137,332	707,773	7,530	6,005,300	-	6,005,300
Other assets	-	-	140	-	50	-	100	-	1,070	-	1,360	-	1,360
Total assets	<u>\$ 35,119,698</u>	<u>90,590</u>	<u>96,067</u>	<u>112,959</u>	<u>64,370</u>	<u>88,683</u>	<u>178,211</u>	<u>171,992</u>	<u>786,940</u>	<u>20,917,422</u>	<u>57,626,932</u>	<u>(21,116,258)</u>	<u>36,510,674</u>
Liabilities and Net Assets													
Current portion of long-term debt	\$ -	9,634	11,701	11,646	10,055	9,774	-	-	30,433	-	83,243	-	83,243
Accounts payable	404,617	-	-	-	-	-	118,667	30,539	133,174	-	686,997	(278,127)	408,870
Accrued expenses	794,029	301	641	650	982	954	-	36,096	7,278	16,533	857,464	-	857,464
Deferred revenue	-	-	-	-	-	-	-	-	-	62,758	62,758	-	62,758
Total current liabilities	<u>1,198,646</u>	<u>9,935</u>	<u>12,342</u>	<u>12,296</u>	<u>11,037</u>	<u>10,728</u>	<u>118,667</u>	<u>66,635</u>	<u>170,885</u>	<u>79,291</u>	<u>1,690,462</u>	<u>(278,127)</u>	<u>1,412,335</u>
Long-term debt, less current portion	-	29,437	71,398	72,644	117,285	114,007	-	-	414,325	-	819,096	-	819,096
Total liabilities	<u>1,198,646</u>	<u>39,372</u>	<u>83,740</u>	<u>84,940</u>	<u>128,322</u>	<u>124,735</u>	<u>118,667</u>	<u>66,635</u>	<u>585,210</u>	<u>79,291</u>	<u>2,509,558</u>	<u>(278,127)</u>	<u>2,231,431</u>
Net assets (deficit)	<u>33,921,052</u>	<u>51,218</u>	<u>12,327</u>	<u>28,019</u>	<u>(63,952)</u>	<u>(36,052)</u>	<u>59,544</u>	<u>105,357</u>	<u>201,730</u>	<u>20,838,131</u>	<u>55,117,374</u>	<u>(20,838,131)</u>	<u>34,279,243</u>
Total liabilities and net assets	<u>\$ 35,119,698</u>	<u>90,590</u>	<u>96,067</u>	<u>112,959</u>	<u>64,370</u>	<u>88,683</u>	<u>178,211</u>	<u>171,992</u>	<u>786,940</u>	<u>20,917,422</u>	<u>57,626,932</u>	<u>(21,116,258)</u>	<u>36,510,674</u>

THE ARC TAMPA BAY, INC. AND AFFILIATES

Consolidating Statement of Activities

For the Year Ended September 30, 2021

	Arc	RHA1	RHA2	Housing 1	Housing 2	Housing 3	Housing 4	Housing 5	Apartments	Foundation	Total	Eliminations	Consolidated Total
Net assets without donor restrictions:													
Operating support and revenue:													
Public support:													
Special events, net	\$ -	-	-	-	-	-	-	-	-	314,078	314,078	-	314,078
Contributions and bequests	5,300	-	-	-	-	-	-	-	-	670,929	676,229	-	676,229
Total support	5,300	-	-	-	-	-	-	-	-	985,007	990,307	-	990,307
Revenue:													
Third party payors, net	9,756,254	-	-	-	-	-	-	-	-	-	9,756,254	-	9,756,254
Government grants and contracts	774,906	-	-	-	-	-	-	-	-	-	774,906	-	774,906
Program service fees	1,075,136	14,336	14,109	17,193	19,992	18,085	36,051	41,550	75,471	-	1,311,923	(16,819)	1,295,104
Rent subsidy income	51,814	25,991	26,091	19,774	24,003	30,663	525	(4,974)	62,886	-	236,773	-	236,773
Investment return designated for current operations	194,550	24	24	31	8	7	6	8	33	297,665	492,356	-	492,356
Other	23,336	-	-	-	-	-	-	-	-	4,994	28,330	-	28,330
Total revenue	11,875,996	40,351	40,224	36,998	44,003	48,755	36,582	36,584	138,390	302,659	12,600,542	(16,819)	12,583,723
Net assets released from restrictions:													
Expiration of time restrictions	728,750	-	-	-	-	-	-	-	-	97,513	826,263	-	826,263
Satisfaction of donor use restrictions	-	-	-	-	-	-	-	-	-	419,082	419,082	-	419,082
Total operating support and revenue	12,610,046	40,351	40,224	36,998	44,003	48,755	36,582	36,584	138,390	1,804,261	14,836,194	(16,819)	14,819,375
Operating expenses:													
Program services	10,880,951	30,379	33,468	36,668	39,918	33,162	52,291	57,734	153,735	989,103	12,307,409	(1,002,028)	11,305,381
Supporting services	2,041,318	-	-	-	-	-	-	-	-	299,282	2,340,600	-	2,340,600
Total expenses	12,922,269	30,379	33,468	36,668	39,918	33,162	52,291	57,734	153,735	1,288,385	14,648,009	(1,002,028)	13,645,981
Change in net assets without donor restrictions from operations	(312,223)	9,972	6,756	330	4,085	15,593	(15,709)	(21,150)	(15,345)	515,876	188,185	985,209	1,173,394
Other changes:													
Investment return in excess of amounts designated for current operations	-	-	-	-	-	-	-	-	-	292,973	292,973	-	292,973
Gain on sale of property and equipment	395,958	-	-	-	-	-	-	-	-	-	395,958	-	395,958
Change in value of split-interest agreements	-	-	-	-	-	-	-	-	-	5,596	5,596	-	5,596
Gain on extinguishment of debt	1,466,335	-	-	-	-	-	-	-	-	-	1,466,335	-	1,466,335
Contributions from subsidiary	985,209	-	-	-	-	-	-	-	-	-	985,209	(985,209)	-
Equity in earnings of subsidiary	814,445	-	-	-	-	-	-	-	-	-	814,445	(814,445)	-
Change in net assets without donor restrictions	3,349,724	9,972	6,756	330	4,085	15,593	(15,709)	(21,150)	(15,345)	814,445	4,148,701	(814,445)	3,334,256
Net assets with donor restrictions:													
Contributions and bequests	42,404	-	-	-	-	-	-	-	-	232,501	274,905	-	274,905
Investment return	-	-	-	-	-	-	-	-	-	2,095,584	2,095,584	-	2,095,584
Change in value of split-interest agreements	-	-	-	-	-	-	-	-	-	28,901	28,901	-	28,901
Equity in earnings of subsidiary	1,840,391	-	-	-	-	-	-	-	-	-	1,840,391	(1,840,391)	-
Net assets released from restriction	(728,750)	-	-	-	-	-	-	-	-	(516,595)	(1,245,345)	-	(1,245,345)
Change in net assets with donor restrictions	1,154,045	-	-	-	-	-	-	-	-	1,840,391	2,994,436	(1,840,391)	1,154,045
Change in net assets	\$ 4,503,769	9,972	6,756	330	4,085	15,593	(15,709)	(21,150)	(15,345)	2,654,836	7,143,137	(2,654,836)	4,488,301

See accompanying independent auditors' report.

INTERNAL CONTROL AND COMPLIANCE



Independent Auditors' Report on Internal Control Over Financial Reporting and on Compliance and Other Matters Based on an Audit of Consolidated Financial Statements Performed in Accordance with Government Auditing Standards

The Board of Directors
The Arc Tampa Bay, Inc.:

We have audited, in accordance with the auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards* issued by the Comptroller General of the United States, the consolidated financial statements of The Arc Tampa Bay, Inc. and Affiliates (a nonprofit organization), which comprise the consolidated statement of financial position as of September 30, 2021, and the related consolidated statements of activities, functional expenses, and cash flows for the year then ended, and the related notes to the consolidated financial statements, and have issued our report thereon dated February 28, 2022.

Internal Control Over Financial Reporting

In planning and performing our audit of the consolidated financial statements, we considered The Arc Tampa Bay, Inc. and Affiliates' internal control over financial reporting (internal control) as a basis for designing audit procedures that are appropriate in the circumstances for the purpose of expressing our opinion on the consolidated financial statements, but not for the purpose of expressing an opinion on the effectiveness of The Arc Tampa Bay, Inc. and Affiliates' internal control. Accordingly, we do not express an opinion on the effectiveness of The Arc Tampa Bay, Inc. and Affiliates' internal control.

A deficiency in internal control exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, misstatements on a timely basis. *A material weakness* is a deficiency, or a combination of deficiencies, in internal control, such that there is a reasonable possibility that a material misstatement of the entity's consolidated financial statements will not be prevented, or detected and corrected on a timely basis. *A significant deficiency* is a deficiency, or a combination of deficiencies, in internal control that is less severe than a material weakness, yet important enough to merit attention by those charged with governance.

Our consideration of internal control was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control that might be material weaknesses or significant deficiencies. Given these limitations, during our audit we did not identify any deficiencies in internal control that we consider to be material weaknesses. However, material weaknesses may exist that have not been identified.

Compliance and Other Matters

As part of obtaining reasonable assurance about whether The Arc Tampa Bay, Inc. and Affiliates' consolidated financial statements are free from material misstatement, we performed tests of their compliance with certain provisions of laws, regulations, contracts, and grant agreements, noncompliance with which could have a direct and material effect on the consolidated financial statements. However, providing an opinion on compliance with those provisions was not an objective of our audit, and accordingly, we do not express such an opinion. The results of our tests disclosed no instances of noncompliance or other matters that are required to be reported under *Government Auditing Standards*.

Purpose of this Report

The purpose of this report is solely to describe the scope of our testing of internal control and compliance and the results of that testing, and not to provide an opinion on the effectiveness of the Organization's internal control or on compliance. This report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the Organization's internal control and compliance. Accordingly, this communication is not suitable for any other purpose.

Mayer Hoffman McCann P.C.

February 28, 2022
St. Petersburg, Florida



Independent Auditors' Report on Compliance for Each Major Federal Program and on Internal Control Over Compliance Required by the Uniform Guidance

The Board of Directors
The Arc Tampa Bay, Inc.:

Report on Compliance for Each Major Federal Program

We have audited The Arc Tampa Bay, Inc.'s compliance with the types of compliance requirements described in the *OMB Compliance Supplement* that could have a direct and material effect on The Arc Tampa Bay, Inc.'s major federal programs for the year ended September 30, 2021. The Arc Tampa Bay, Inc.'s major federal programs are identified in the summary of auditors' results section of the accompanying schedule of findings and questioned costs.

Management's Responsibility

Management is responsible for compliance with federal statutes, regulations, and the terms and conditions of federal awards applicable to its federal awards.

Auditors' Responsibility

Our responsibility is to express an opinion on compliance for The Arc Tampa Bay, Inc.'s major federal programs based on our audit of the types of compliance requirements referred to above. We conducted our audit of compliance in accordance with auditing standards generally accepted in the United States of America; the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States; and the audit requirements of the Title 2 U.S. Code of Federal Regulations Part 200, *Uniform Administrative Requirements, Cost Principles, and Audit Requirements for Federal Awards* ("Uniform Guidance"). Those standards and the Uniform Guidance require that we plan and perform the audit to obtain reasonable assurance about whether noncompliance with the types of compliance requirements referred to above that could have a direct and material effect on a major federal program occurred. An audit includes examining, on a test basis, evidence about The Arc Tampa Bay, Inc.'s compliance with those requirements and performing such other procedures as we considered necessary in the circumstances.

We believe that our audit provides a reasonable basis for our opinion on compliance for the major federal programs. However, our audit does not provide a legal determination of The Arc Tampa Bay, Inc.'s compliance.

Opinion on Each Major Federal Program

In our opinion, The Arc Tampa Bay, Inc. complied, in all material respects, with the types of compliance requirements referred to above that could have a direct and material effect on its major federal programs for the year ended September 30, 2021.

Report on Internal Control Over Compliance

Management of The Arc Tampa Bay, Inc. is responsible for establishing and maintaining effective internal control over compliance with the types of compliance requirements referred to above. In planning and performing our audit of compliance, we considered The Arc Tampa Bay, Inc.'s internal control over compliance with the types of requirements that could have a direct and material effect on its major federal programs to determine the auditing procedures that are appropriate in the circumstances for the purpose of expressing an opinion on compliance for the major federal programs and to test and report on internal control over compliance in accordance with the Uniform Guidance, but not for the purpose of expressing an opinion on the effectiveness of internal control over compliance. Accordingly, we do not express an opinion on the effectiveness of The Arc Tampa Bay, Inc.'s internal control over compliance.

A deficiency in internal control over compliance exists when the design or operation of a control over compliance does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, noncompliance with a type of compliance requirement of a federal program on a timely basis. *A material weakness in internal control over compliance* is a deficiency, or combination of deficiencies, in internal control over compliance, such that there is a reasonable possibility that material noncompliance with a type of compliance requirement of a federal program will not be prevented, or detected and corrected, on a timely basis. *A significant deficiency in internal control over compliance* is a deficiency, or a combination of deficiencies, in internal control over compliance with a type of compliance requirement of a federal program that is less severe than a material weakness in internal control over compliance, yet important enough to merit attention by those charged with governance.

Our consideration of internal control over compliance was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control over compliance that might be material weaknesses or significant deficiencies. We did not identify any deficiencies in internal control over compliance that we consider to be material weaknesses. However, material weaknesses may exist that have not been identified.

The purpose of this report on internal control over compliance is solely to describe the scope of our testing of internal control over compliance and the results of that testing based on the requirements of the Uniform Guidance. Accordingly, this report is not suitable for any other purpose.

Mayer Hoffman McCann P.C.

February 28, 2022
St. Petersburg, Florida

THE ARC TAMPA BAY, INC. AND AFFILIATES

Schedule of Findings and Questioned Costs

For the Year Ended September 30, 2021

(A) Summary of Auditors' Results

1. The auditors' report expresses an unmodified opinion on the consolidated financial statements of The Arc Tampa Bay, Inc. and Affiliates.
2. No significant deficiencies or material weaknesses relating to the audit of the consolidated financial statements are reported in the Independent Auditors' Report on Internal Control Over Financial Reporting and on Compliance and Other Matters Based on an Audit of Consolidated Financial Statements Performed in Accordance with *Government Auditing Standards*.
3. No instances of noncompliance material to the consolidated financial statements of The Arc Tampa Bay, Inc. and Affiliates were disclosed during the audit.
4. No significant deficiencies or material weaknesses relating to the audit of the major federal programs are reported in the Independent Auditors' Report on Compliance for Each Major Federal Program and on Internal Control Over Compliance Required by the Uniform Guidance.
5. The auditors' report on compliance for the major federal programs for The Arc Tampa Bay, Inc. expresses an unmodified opinion.
6. There were no audit findings that are required to be reported in accordance with Section 2 CFR 200.516(a) of the Uniform Guidance.
7. The programs tested as major federal programs were:
 - CDBG - Entitlement Grants Cluster
 - Community Development Block Grants/Entitlement Grant (AL No. 14.218)
 - Coronavirus Relief Fund (CRF) (AL No. 21.019)
8. The threshold for distinguishing Types A and B programs was \$750,000 for major federal programs.
9. The Arc Tampa Bay, Inc. was determined to be a low-risk auditee.

(B) Findings - Audit of Consolidated Financial Statements

None

(C) Findings and Questioned Costs Relating to Federal Awards

None

DESCRIPTIONS (Continued from Page 1)

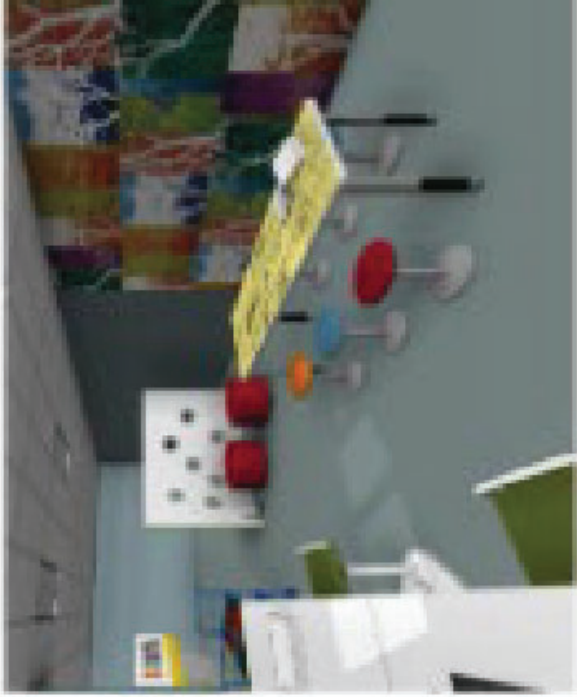
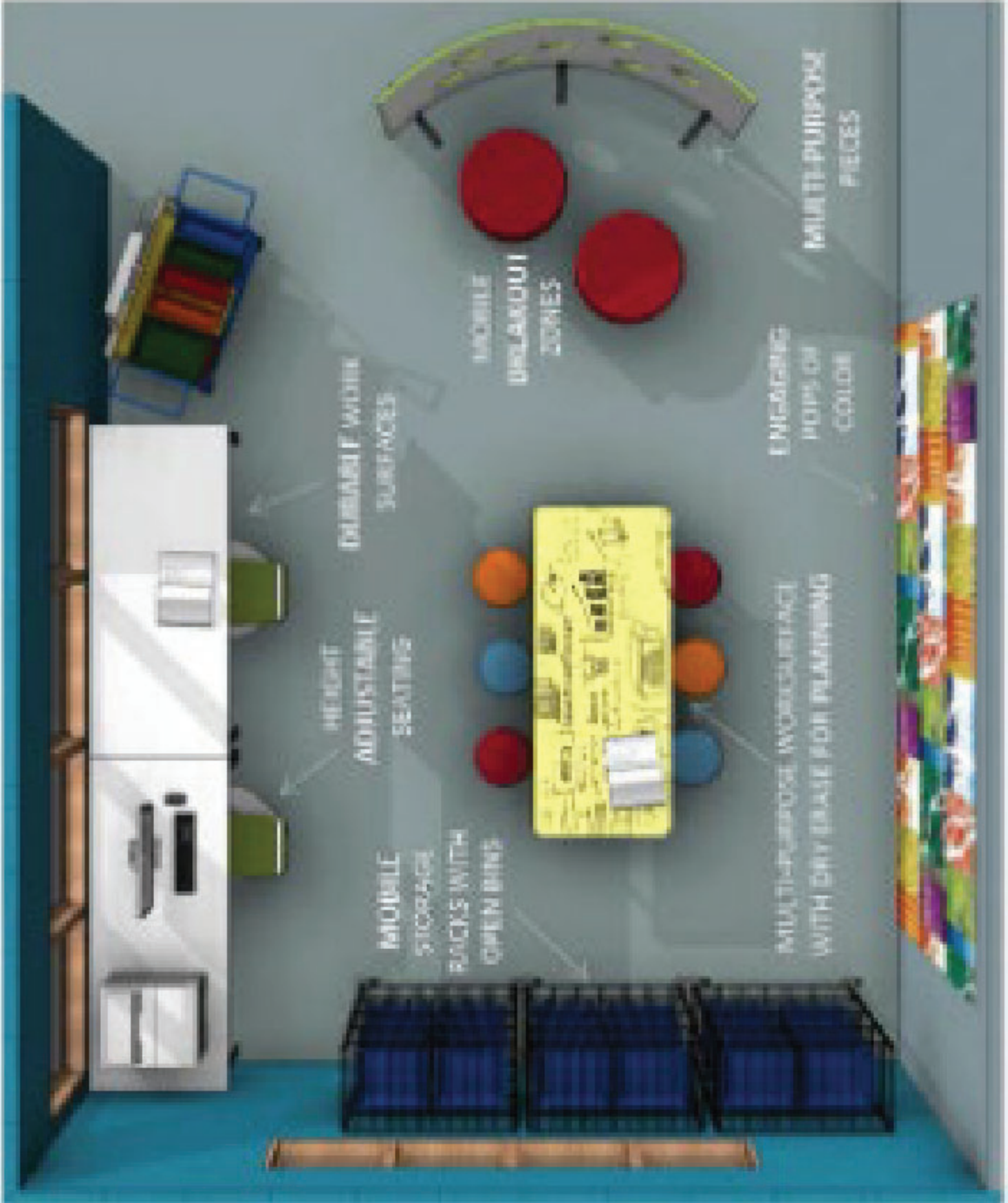
respect to General Liability, Auto Liability and Excess Liability, subject to the terms, conditions and exclusions of the policy.

Excess Liability policies are follow form.



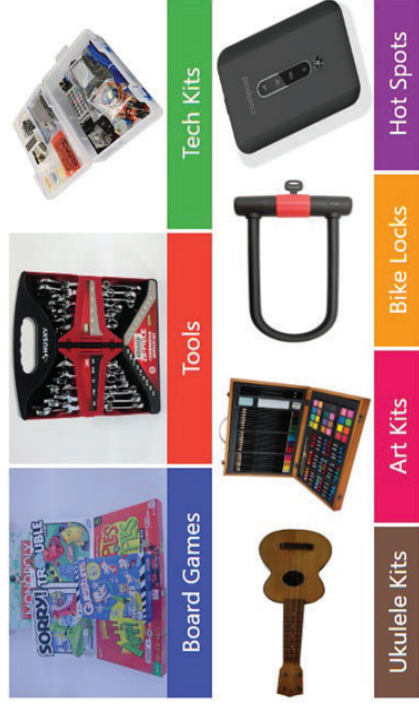
HAB of the Future

A Makerspace for All Interests



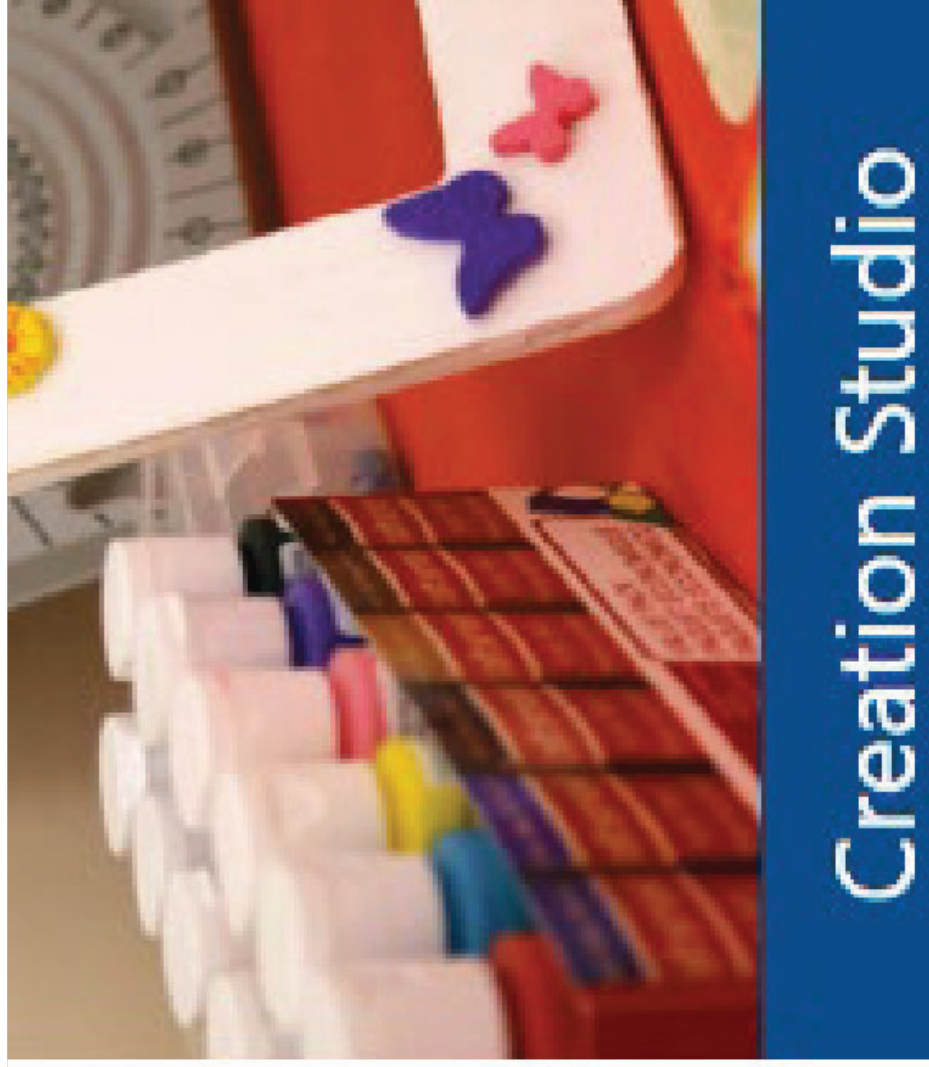


Check out more than just books at this corner of the HAB. For more of an independent learner, the Thingamabrary offers tools, games, and more that anyone can "check out" to further their interest or knowledge about a variety of subjects.



Creation Studio For Arts & Design

Create, design, and craft to your
heart's content in the Creation
Studio for Arts and Design



Creation Studio

Play and Experiment at the Discovery Studio of Creative Learning

The Discovery Studio has stations focusing on science, technology and engineering, art, and math. There are many gadgets, games, and crafts to tinker with and enjoy.

The Discovery Studio offers many different arts and craft supplies, gadgets, toys, games, and kits for experimenting and playing. Below are some highlights of what's available.



Digital Microscope

- Built-in 5MP digital camera captures and saves high-resolution images of your specimens.
- 4x to 160x magnification using LCD screen.



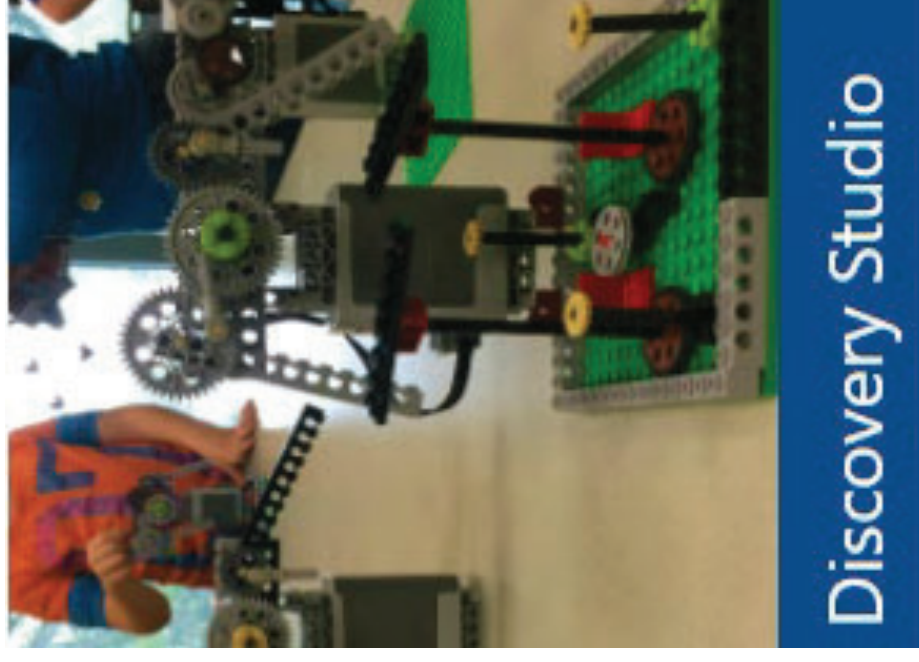
Snap Circuits

- Snap Circuits® makes learning electronics easy and fun!
- Build exciting projects such as AM radio, burglar alarm, doorbells and much more!



littleBits, Gizmos & Gadgets

- littleBits are small circuit boards with specific functions built to snap together with magnets without soldering, wiring, or programming.
- Gizmos & Gadgets Kit comes with 15 electronic building blocks, detailed instructions for 12 projects, and all the accessories and tools you need to experiment.
- Motors, wheels, lights, switches, servos, buzzers, even the tools to build a remote control.

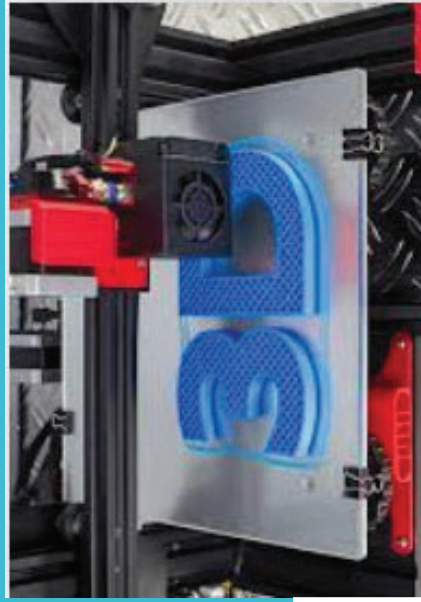


INNOVATION STUDIO

Develop and Explore new Skills

Print 3D objects, explore photography and much more.

Whether you're a pro or just getting started you'll find tools, guidance and learning opportunities at the Innovation Studio.



Drop-In Sessions

Drop in to use the library's equipment to explore, learn, and create. Try our resources such as 3D printers, micro-controllers, Photoshop and design software. Drop-in sessions offer the chance to ask questions and follow-up on workshops.



Photography

Learn about cameras and photography techniques from professionals. The Innovation Studio offers classes and workshops on a range of topics: from using your camera -- digital or analog -- to editing shots in Photoshop. Past and future programs include:

- "Ask a Pro: Bring Your Camera and Questions"
- "Organizing Your Photographic Life"
- "The Exposure Triangle"
- "Better Portrait Photography"
- "Improving Your Nature Photography"



Helping People Learn to Make Things.

- Build a community of makers to connect with
- Presentations and space that encourages talking about making things
- Primary mission is educational
- Supports small-scale commercial production
- unique learning environment that encourages tinkering, play and open-ended exploration for all
- where consumer can gather to create, invent, tinker, explore and discover using a variety of tools and materials
- a dedicated room or a multipurpose space in which a collection of raw materials and resources can be utilized as desired

Helping People Learn to Make Things.

- Not only a place where you can make stuff but many times its a place where you make “meaning” which many times is more important than the stuff you make
- A space with materials for consumers to let their curiosity and imagination come to life.
- An informal, playful, atmosphere for learning to unfold.
- A space where making, rather than consuming is the focus.
- A space where trans-disciplinary learning, inquiry, risk-taking, thinking, crafting, tinkering, and wondering can blossom
- A collision of art, technology, learning, and collaboration

Program Examples to help people Learn to Make Things.

- Coding
- 3d printing
- Laser cutting
- Soldering
- Electronics / Arduino
- Robot building / Robotics
- Learn Circuits and Electricity with [paper circuits](#)
- Sewing
- Wood working
- Take-a-part sessions
- Inventing

Considerations When Designing a Makerspace:

Location

How you plan to use your maker space will influence what kind of space you choose to host it.

You will want a location that is easily accessible for all consumers.

- **A science lab.** Most middle and high school science labs already have sinks, which can be useful for cleaning up after projects, as well as cabinets for storing materials.
- **A computer lab.** Instead of replacing old computers with newer desktop versions, some enterprising schools have replaced their outdated machines with laptops, tablets, 3D printers, electronics kits, and other fabrication tools.
- **A home economics or industrial arts shop.** These subjects have fallen out of favor in recent years, and a maker space would be a great way to revitalize these spaces.

1

Considerations When Designing a Makerspace:

Configuration

When you're designing a maker space, you'll want to make sure the space promotes creativity and collaboration.

You can encourage both of those traits through the design of the space itself. Here are some ideas to guide you.

- Ask users what they want. Giving our consumers a voice in the design of the space can inspire their ingenuity.
- Build flexibility into the design of the space. Use furniture that can be arranged easily in many different configurations to promote different kinds of consumer groupings and activities.
- Take inspiration from the "stations" approach to classroom design that is common in elementary schools. Consider creating separate areas for different kinds of activities, Equip each area as appropriate.
- Include open, informal spaces for consumers to gather together. Brainstorm, and bounce ideas off one other. Soft seating options can make the space comfortable and inviting for people to congregate.

3

Considerations When Designing a Makerspace:

Tools and materials

The tools and materials you choose for the space will depend on your goals for its use, as well as your budget. Here are some of the types of materials you might consider.

- Equipment and machinery such as computers, laptops, tablets, video monitors, 3D printers, laser cutters, and vinyl cutters
- Electronics kits and components for building simple circuits, machines, computer motherboards, and robotics.
- Commercial kits include littleBits, Makey Makey, Raspberry Pi, and Arduinos.
- Digital media production tools such as cameras, tripods, green screens, video editing software, keyboards, turntables, music composition software, and graphic design software.
- Materials to create with, such as paints, paper, cardboard, plastics, wood, fabrics, and metals.
- Tools for cutting, joining, and splicing, such as scissors, wire cutters, glue guns, soldering irons, hand tools, and power tools.

4

Considerations When Designing a Makerspace:

Storage and utility

Your maker space must be functional. It should be large enough for consumers to work without getting in each other's way.

It also should include plenty of shelf or cabinet space to store equipment safely. Here are some key questions to think about.

- Does the space have adequate power supplies and internet access?
- Do desks and tables include large surfaces for working?
- Are materials easy to find? Consider using clear or mesh containers for storing materials so they are easily visible, or at least clearly label their containers.
- Are cleaning supplies easily accessible for cleaning up the space when you're done using it?
- Have you set aside space to showcase completed projects? People love to see their works displayed, and past projects can serve as inspiration for a new wave of creations.

Considerations When Designing a Makerspace:

5

Safety

Keeping consumers safe as they work in the maker space is vital. Consumers must learn the proper use of, and respect for, tools and equipment.

Consumers also should understand the rules for the space, and these rules should be clearly posted. Here are some other safety considerations:

- Make sure you provide enough space for tools to be used safely, as well as safety equipment such as goggles and earplugs.
- Keep all pathways and exits clear.
- Make sure the space is well lit and ventilated. Make sure it's equipped with a first aid kit and a fire extinguisher.
- Make sure consumers clean up after every use to keep the space free from clutter.

Considerations When Designing a Makerspace:

6

Focusing on the experience will help you define the relationship between curricular uses and the informal, just-in-time exploration of ideas by students.

Will the space be used to teach circuitry? Will students be required use Cubelets?

Will the space be used to support teacher-defined uses? Or will the space promote an exploration of ideas that are fueled by a consumer's passion, curiosity and wonder? Or will it serve both uses, somewhere in-between?

What will be the expectations for formal learning vs. informal learning opportunities self-created by students?

How does the space serve as a catalyst for the creation of new meaning and new ways to serve?

How do our consumers create designs to help people in their community or other program?

Move beyond printing phone cases; encourage people to tackle design challenges that are based in improving the condition of human beings. They are certainly capable of this, and the space can provide the raw material and support for the intellectual flexibility required to think in interesting ways.