

LOI Form

LOI

If you would like to complete this Letter of Intent in Word first and copy your answers over later, use the following link: [Download LOI](#)

The rubric that will be used to score your Letter of Intent can be found here: [Download LOI Rubric](#)

Please pay attention to character limits while working on your draft. These limits include spaces.

Organization Name*

Tampa Bay Watch

Project Name*

Create a brief name for this large capital project. This is how it will appear throughout the PCF grant portal.

Renovations of Tampa Bay Watch Offices and Education Center

EIN*

59-3191962

Incorporation Year*

What year did your organization incorporate? This will be the year listed on your determination letter from the Internal Revenue Service.

1993

Organizational Mission Statement*

What is your organization's mission statement? This should be no longer than one or two sentences.

Tampa Bay Watch is dedicated to fostering a healthy Tampa Bay watershed through community-driven restoration projects, education programs, and outreach initiatives.

Unique Entity ID (SAM)

Please provide your organization's Unique Entity ID number. This is a specific number used by the federal government to identify your organization. **This is different from a DUNS number, which the federal government no longer uses.**

If you do not have a Unique Entity ID number, you can create an account on [SAM.gov](https://sam.gov) and apply for one here (it is free and may take 3-4 days for approval): <https://sam.gov/content/home>

This field is optional as to not stop a qualifying organization from applying. HOWEVER, a Unique Entity ID number will be required if your organization is approved for a grant. Your organization should apply for a number now if it does not yet have one.

Character Limit: 12

3A8Q6

Annual Operating Budget Size*

Please provide the amount of your annual operating budget (expenditures only) for your entire organization.

\$3,400,000.00

Amount Requested*

The maximum grant amount is \$5 million. You may request up to 5% for grant administration, project management, and other indirect costs. Please be sure your indirect cost rate is represented in the figure you put below.

Note: You will be required to upload a more detailed budget if you are approved for the full application stage. You will need to also attach any bids, estimates, and agreements with contractors or other vendors in relation to the proposed project.

\$206,917.00

Does the total project cost exceed the amount your organization is requesting?*

Please note: Answering "Yes" will cause additional questions to load later in this application.

Examples

ABC Childcare is seeking funding for a new playground. ABC Childcare is asking PCF to fund \$150,000 for certain equipment, and will seek other funding and donations for the remaining \$20,000 of the playground. ABC Childcare would select "Yes" for this question.

Better Tomorrow, a mental health provider, is looking to expand their counseling center by two rooms to meet increased service demand arising from the pandemic. Better Tomorrow has secured \$25,000 in private contributions, and wants to request the remaining \$125,000 in this grant. Better Tomorrow would select "Yes" for this question.

DBE Food Pantry is seeking funding for a new HVAC unit for their pantry, and is requesting \$40,000 from PCF to cover the entire cost. DBE Food Pantry would select "No" for this question.

No

Parent Non-Profit/Subsidiaries*

If your organization has a parent non-profit that has multiple subsidiaries, will multiple subsidiaries be applying in this process?

Example

Better Tomorrow is the parent non-profit of three organizations. Two of those organizations want to apply in this process. Both would select "Yes" on this question.

No

Request Specifics

Organization Programming Background*

Please describe the programming your organization offers to the community and the length of time it has been doing so. That is, what does your organization **do** and **how long** has it been doing it?

Tampa Bay Watch was founded in 1993 and performs a variety of habitat restoration and protection activities utilizing thousands of volunteers annually to help the bay recover from environmental threats. Individuals of all ages participate in native grass plantings, oyster reef construction, coastal cleanups, and wildlife protection demonstrating environmental stewardship in its purest form. The efforts of Tampa Bay Watch to restore and protect the bay's habitat through stewardship provide effective long-term improvements to the bay and empower our community to counteract local environmental problems.

Tampa Bay Watch facilitates marine science educational programs by teaching students about our marine environments, the watershed, and current environmental issues. Since its inception, Estuary EDventures has educated over 45,000 students and teachers from over 150 schools. Our program strives to empower students to act as stewards of the Tampa Bay estuary by providing field experiences combined with classroom resources at our Auer Marine Education Center in Tierra Verde. Estuary EDventures focuses on estuary dynamics through activities such as the "Plankton Encounter", where students collect and use microscopes to study some of the smallest animals and plants that play an integral role in estuary and ocean health. Estuary EDventures teaches about the importance of the Tampa Bay estuary in daily life, impacts on the estuary, as well as what can be done to restore the health of our local estuary.

Tampa Bay Watch opened the Discovery Center on the St. Pete Pier in July 2020 with a goal to advance environmental stewardship by engaging, informing and inspiring visitors about the recovery of Tampa Bay. The Discovery Center hosts children and adults of all ages with educational programs designed to raise awareness and provide hands-on environmental field trips.

Community Need*

Please describe the community need that exists for your programming. If you are able to cite quantitative, local data, that will strengthen your proposal.

Tampa Bay Watch maintains educational facilities and classroom boats at our Auer Marine Education Center in Tierra Verde and Discovery Center presented by the Milkey Family Foundation on the St. Pete Pier. Both of these facilities are running at near full capacity.

Immersing students in the environment during a hands-on field trip has proven to be an effective way to teach science and math concepts. While attending a field trip, students are able to reinforce the lessons and

concepts they are learning in the classroom, it helps them produce a deeper connection with their learning by allowing them to participate in more tactile hands-on learning. Our level of success is measured by the number of schools and students we are able to run through our programming and give that experience. We aim for 50% of our reach to include economically and academically at-risk schools, providing valuable and memorable experiences to students that they may not otherwise have. Personal experience with nature builds the desire to protect nature, which is why it is important for all youth to have the opportunity to experience our amazing Tampa Bay through one of our science based labs or activities. We offer unique experiences to engage and introduce the community to the estuary, through our Estuary EDventures Classroom Vessel. Programs also introduce students to scientific technology, tools, and procedures that may not be provided to them in the classroom through water quality monitoring labs, collection nets through trawling and seining, and dissecting labs to learn about the adaptations and biodiversity of local inhabitants of our estuary. Expansion of Estuary EDventures will ensure that the younger generation of our community is equipped with the knowledge, skills and passion to act as stewards of the environment on which we all depend, which is a long-term goal of the program.

Negative Economic Impact*

The following question is the keystone of a strong application in this process. If your organization cannot demonstrate a negative economic impact from the pandemic, your application will not qualify for committee review. If you are uncertain about what constitutes negative economic impact or how to demonstrate it, please contact PCF staff for technical assistance.

Describe your organization's negative economic impact arising from the COVID-19 pandemic. Examples could include:

- A reduction in revenue from 2019 to 2020
- Inflationary pressures
- Increases in demand for services that have not been compensated for through new revenue
- The use of reserves for unbudgeted expenses since the onset of the pandemic, and such use of reserves has prevented the purchase of capital assets
- A need for capital assets to offset community need for which your organization does not have the resources to purchase due to the negative economic harm from the pandemic
- A need for additional capital assets to adapt operations to accommodate health and safety guidelines by the CDC
- Growth in restricted pandemic-related revenue that does not permit capital asset acquisition

Note: If you are applying for both a Small Purchase and Large Project, you may reuse the answer for this question PROVIDED THAT the negative economic impact is relevant to both requests.

A reduction in revenue from 2019 to 2020: Tampa Bay Watch opened its planned Discovery Center on the new St. Petersburg Pier in July 2020 as the pandemic raged. Although total revenue for 2020 shows an increase of \$417,000 over 2019, all of this gain and an additional \$400,000 were public funds, and grants restricted to completion of the Discovery Center capital project. Additionally, \$427,158 in restricted revenue committed to restoration and education programs could not be used that fiscal year due to Covid 19 restrictions. Between 2019 and 2020 an additional \$250,000 was lost in community center use, special events, and membership dues due to Covid 19.

The \$209,033 in revenue from admission, programs and related revenue fell far short by (\$356,173) forecast for the new Discovery Center because visitors refused to enter the new facility out of fear of contracting

Covid-19, despite all necessary precautions taken. This public concern carried on into 2021 and resulted in the loss of initial revenue that will never be recouped.

TBW applied for and received Payroll Protection Loans of \$434,872, which were fully forgiven in 2021. These dollars were used to pay staff in lieu of layoffs, following the intent when supported by the U.S. government.

Increased costs: Pandemic related delays in planned environmental projects also resulted in higher salary costs in 2021 in order to complete previously funded commitments.

Operating costs increased by \$372,668, or 21.9% versus 2020, driven by salaries and wages for the new Discovery Center, which was required to maintain operating hours under our lease, and; increased costs of supplies and materials due to pandemic based demand, including cleaning and preventive materials.

Increases in demand for services that have not been compensated for through new revenue.

Demands from public and private schools that were open, as well as home schools, led to the development of a remote education, traveling field trips and virtual programs during the pandemic. These were offered free of charge to Title 1 schools during the pandemic, with associated costs absorbed by Tampa Bay Watch.

Proposal Description*

The American Rescue Plan Act requires a request that is reasonable and proportional to the level of economic impact your organization experienced. This means the request you describe below should not be greater than the economic harm your organization has suffered.

Please describe your project proposal and address the following:

- What project will be undertaken with these funds?
- What is the estimated lifespan of the project/property improvement?
- How does it address the negative economic harm you described in the previous question?

To significantly increase the capacity and demand for Tampa Bay Watch programming, including education and environmental restoration initiatives, we are requesting financial support to address four areas in our existing buildings.

First, we are going to renovate our existing office space to accommodate a growing staff and space needs. This will add/subdivide eight new offices to our main building in Tierra Verde. This project has already been bid and is awaiting permits for work. This is a permanent improvement with an expected lifespan of 15 years.

Next, we wish to partially renovate our existing classroom in our marine science center. The improvements will result in additional office space, needed new flooring, paint and will allow for better efficiencies within the space and allow us to better accommodate students when onsite. The projected life for these improvements are 10 years.

Third, we have an existing cottage that will be converted for office space next year. Our issue is that windows and doors for this building are failing, and we are requesting funds to replace the doors and windows and ensure that they are storm quality. The projected life for these improvements are 15 years.

Last, we wish to convert a portion of the second floor of a current storage facility into dormitory space. We rely heavily on interns for our operations and with increased rental/living costs, we will move to provide onsite room and board for a semester for qualified interns. The space would accommodate 4 interns for the Fall, Spring and Summer semesters. The projected life for these improvements is 15 years.

While Covid-19 caused a partial global shut-down, both environmental and community needs increased. We have an increase in request from Title-1 schools that are operating with fewer discretionary dollars for field trips and programs. Due to the pandemic, and subsequent algae/red tide blooms, our need to preserve the bay and counter sea rise have only increased. As environmental demand increases, we are working to increase the number of restoration projects we facilitate annually, as well as engage more underserved communities in our initiatives. While restricted dollars granted to Tampa Bay Watch cover many costs for programs, including salaries and supplies, they do not pay for capital expenses. These dollars will not make us whole from Covid, but they will help us get closer to pre-pandemic efficiencies and volume.

Number Served*

How many people will directly benefit from this capital project annually?

959107

Unduplicated vs. Duplicated*

Is the number indicated above duplicated or unduplicated?

Duplicated: A client is counted each time they access services

Unduplicated: A client is counted once, regardless of the number of times they access services

Example: ABC Food Bank operates two mobile food pantries, one in Clearwater and one in St. Petersburg. Taylor, a Pinellas County resident, goes to both food pantries. If ABC Food Bank counts Taylor's visit TWICE, it is duplicated. If ABC Food Bank counts Taylor's visit ONCE, it is unduplicated.

Other (Explanation Required Below)

Other (Explanation Required)

If you selected "Other" in the previous question, please explain how your organization determined the number of clients that will benefit from the proposed capital project.

On an annual basis, Tampa Bay Watch serves 3,500 students through our Estuary EDventures program and 1,800 community volunteers participate in our hands-on habitat restoration projects. The Discovery Center on the St. Pete Pier had 49,689 visitors in 2021 who were educated on Tampa Bay Watch and the recovery of the bay. The addition of outreach and traveling education programs will significantly increase our reach to Pinellas County schools. Additionally our restoration programs impact water quality and shorelines through the bay and Gulf coast, therefore we included the total number of residents in Pinellas County as our number served.

Rent vs. Own*

Does your organization rent or own the property for which you are proposing modifications?

Note: Selecting "Rent" will cause more questions to load below.

Rent

Guiding Principles - Client Impact*

The American Rescue Plan Act, which provides the funding for this grant program, aims to ensure an equitable recovery from the COVID-19 pandemic. The term “equity” is defined as:

The consistent and systematic fair, just, and impartial treatment of all individuals, including individuals who belong to underserved communities that have been denied such treatment, such as Black, Latino, and Indigenous and Native American persons, Asian Americans and Pacific Islanders and other persons of color; members of religious minorities; lesbian, gay, bisexual, transgender, and queer (LGBTQ+) persons; persons with disabilities; persons who live in rural areas; and persons otherwise adversely affected by persistent poverty or inequality.

One of the guiding principles of this fund is that it will apply a lens of equity to ensure the needs of specified priority populations are met.

Will this project benefit the community members defined above that have experienced disproportionate negative impacts from the COVID-19 pandemic? If so, how?

Tampa Bay Watch has a special focus to provide educational programs at no cost to Title I and academically at-risk schools in the bay area. At this time, our program serves mainly Pinellas County public, private and homeschool groups, but we do see a good amount from Hillsborough and Manatee county school district. In Pinellas county alone 75 of the 140 public schools and center are designated Title I. Our goal is to be able to offer 50% of our programming for free to Title I and academically at-risk schools. Many school-aged children from financially disadvantaged households in the Tampa Bay area have never been on a boat or seen the beach. Every child should be able to experience the beauty and productivity of Tampa Bay, regardless of its family’s economic status.

For primarily economic reasons, children who attend these schools do not spend a significant amount of time exploring coastal ecosystems, despite their close proximity. Students in the Tampa Bay area are fascinated by science, especially marine biology — we often hear from teachers that it is a favorite subject for many. In addition to encouraging interest in STEM subjects, building awareness of our region’s unique ecosystems among young people fosters environmental stewardship that will have lasting impacts.

Community Connection

The American Rescue Plan Act (ARPA) prioritizes organizations that either have headquarters or carry out the majority of their operations inside Qualified Census Tracts (QCTs). QCTs are a standard method of identifying communities with a large proportion of low-income residents. The U.S. Department of Housing and Urban Development determines what areas qualify as QCT.

To assess if your organization serves or is headquartered in a QCT, use the following link:

https://www.huduser.gov/portal/sadda/sadda_qct.html

In the top right-hand corner, choose the state of Florida and Pinellas County. Then on the left-hand side of the screen, click the box next to “Color QCT Qualified Tracts.” The QCT zones are denoted in purple. You can also map your address by adding it into the address box at the top to see if your location is inside the zones.

Below, please provide the location of your operations and the location of your headquarters, if different.

Headquarters Location*

Please provide your organization's headquarters address as it appears on your Sunbiz account. To check your Sunbiz registration, you may search here: <https://dos.myflorida.com/sunbiz/search/>
3000 Pinellas Bayway South, Tierra Verde, FL 33715

QCT Determination - Headquarters*

Is this organization headquartered in a QCT?

No

Project Location*

Please provide the address or intersection where the property being modified is.

3000 Pinellas Bayway South, Tierra Verde, FL 33715

QCT Determination - Project*

Is this organization's project in a QCT?

No

QCT Impact*

PCF understands that just because a project may not be located in a Qualified Census Tract, those who reside in one may access your services and may come to the location where your organization's project will take place.

- If applicable, please describe if you have clients that reside in a QCT as indicated on the map linked above, and the proportion of your clients that come from these areas.
- If your organization does not serve clients from a QCT, you can write "Not Applicable" below.

Tampa Bay Watch has a special focus to provide educational programs at no cost to Title I and academically at-risk schools in the bay area. The expansion of the education center and outreach programs will allow us to serve more Title I schools in Pinellas County since the capacity will be increased. In Pinellas county alone 75 of the 140 public schools and center are designated Title I. Our goal is to be able to offer 50% of our programming for free to Title I and academically at-risk schools.

QCT Determination - Clients*

Does this organization's project benefit residents of QCTs?

No

This section aims to capture general demographic data about your organization and to see how you engage with and represent the community you serve. PCF has generalized the demographic data questions more than it has in other processes because of the public nature of this process. PCF understands that identity disclosure can be a sensitive matter and wants to respect your organization's board and staff. If your organization feels comfortable sharing more detailed demographic information, it may do so in the "Community Representation and Connection" section.

Community Representation and Connection*

Describe how your organization is representative of, or has authentic connections to, the community your proposal seeks to serve. You can list other community-based organizations that work on programming with you and/or list examples of your work within this community.

Tampa Bay Watch is committed to diversity, equity, and inclusion and has set goals in our 2022-2026 strategic plan to work towards diversification. To make real progress, we aim to diversify our audience to include underrepresented communities and develop off-site educational programming that better serves these communities. To determine our baseline, we have surveyed our employees and board members. Our goal is to diversify our workforce through a strategic hiring and recruitment strategy to better reflect the places where we work and the region's population overall and increase board diversity by re-assessing its policies and its criteria for board recruitment; and actively seek board candidates from the communities where TBW works.

From its conception in 2007, Estuary EDventures has been committed to providing 50% of our reach to include economically and academically at-risk schools at no cost. The program provides valuable and memorable experiences to students that they may not otherwise have. Pinellas County School district in addition to homeschool groups and private schools are our leading partners to promote our field trip opportunities and recruit schools to participate.

Estuary EDventures has robust citizen science program opportunities that are based on partnerships with several other environmental nonprofit organizations including the Ocean Conservancy, iSeahorse, and Earth Echo. We are a member of Florida Fish and Wildlife Conservation Commission public-private partnership initiative called the Florida Youth Conservation Centers Network (FYCCN) to inspire a lifelong delight for the outdoors and a passion for conserving Florida's exquisite natural resources. The Discovery Center recently began a partnership with Girl Scouts of West Central Florida to develop carefully crafted programs that fit the standards for the organization to offer numerous programs designed for girls of all ages. Another partnership has been formed with the Center of Autism and Related Disabilities (CARD) to develop and implement sensory events and experiences for our students and guests.

Leadership Demographics - CEO/Executive Director*

Does your CEO/Executive Director consider themselves a member of one or more of the following populations? Check all that apply.

- BIPOC defined as Black, Latino, and Indigenous and Native American persons, Asian Americans and Pacific Islanders and other persons of color
- LGBTQ+ (Lesbian, Gay, Bisexual, Transgender, Queer+)
- Neurodiverse/physically disabled

BIPOC

Leadership Demographics - Executive Level Leadership Team*

Does your executive leadership team consider themselves a member of one or more of the following populations? Check all that apply.

- BIPOC defined as Black, Latino, and Indigenous and Native American persons, Asian Americans and Pacific Islanders and other persons of color

- LGBTQ+ (Lesbian, Gay, Bisexual, Transgender, Queer+)
- Neurodiverse/physically disabled

Declined to State

Leadership Demographics - Board Membership*

Do your board members consider themselves a member of one or more of the following populations? Check all that apply.

- BIPOC defined as Black, Latino, and Indigenous and Native American persons, Asian Americans and Pacific Islanders and other persons of color
- LGBTQ+ (Lesbian, Gay, Bisexual, Transgender, Queer+)
- Neurodiverse/physically disabled

None of the above

Rented Property

Tenant Responsibility*

Please explain how your organization is responsible for modifying the building despite being rented. Be sure to describe the length of your organization's lease and to indicate whether or not you have obtained permission from the landlord for the proposed project.

Tampa Bay Watch has been built on land owned by Pinellas County, operating on a 30-year lease with a renewable option. Currently, we have four buildings onsite, which we have constructed, including property improvements. We cover all operating, utility, repair and maintenance costs for these buildings, which were built by Tampa Bay Watch. Construction of these buildings and improvements are in accord with permissions in our existing lease.

Financial Overview

Budget Summary*

Please provide a brief sketch of the categories of expenses and the costs needed for your project. If your organization is requesting compensation for indirect costs, be sure to note the percentage (up to 5%) and dollar amount below.

If you are invited to complete the full application, you will be asked to upload current verifiable bids, proposals, price lists [from your potential vendor(s)] from the past 60 days. If a contractor has already been selected for a construction project for which you are requesting funding, you will need to upload their bid. You are strongly encouraged to collect any remaining bids, proposals, and price lists shortly after submitting this LOI.

We have received bids from a vetted contractor for the 3 construction projects, and 2 bids for the window/door project. Winning bids for the three construction projects were received in January 2022, and

the Office Renovation project is already under contract, but a permit has not been issued and work has not begun. To allow for increased costs for the other 2 construction quotes, a 15% inflationary adjustment has been noted, with firm, updated quotes pending. The current projected costs per project are shown below:

Office Renovation: Construction costs by General Contractor (under contract): \$32,846
 Classroom Renovation: Bid Costs: \$24,628
 Allowance for Classroom Renovation inflationary price increase (15%): \$3,694
 Cottage office window & door replacement: \$49,705
 Storage conversion to dormitory: Bid Costs: \$36,869
 Allowance for Storage conversion inflationary price increase: (15%) \$5,530
 Contingency allowance for projects: \$15,327
 F,F&E allowance (25% of hard costs): \$38,318

TOTAL \$206,917

Project Preparedness*

If your letter of intent is approved, you will have 30 days to submit a full proposal. This will require multiple estimates/bids for your project that detail the costs you've sketched out above from potential contractors that would do the actual work.

Where are you in the planning process for the implementation of this project? Please describe your organization's readiness for this project including your ability to collect bids and select contractors and/or vendors. **If you have already selected a contractor for the project, you will need to describe how that contractor was chosen.**

Example

Better Tomorrow has spoken with contractors about their counseling center expansion project, but has only sought one proposal from a contractor. Better Tomorrow would describe so below, having sketched out the costs in the previous question. Better Tomorrow would indicate its plan to obtain more quotes/bids upon submitting this LOI.

Community Arts 'R Us has begun construction on its new arts center, as it had secured 75% of the funding for it before the pandemic. Therefore, a contractor has already been selected, and is looking to obtain the funding necessary to complete the project. Below, Community Arts 'R Us would explain it has a cost proposal ready to upload from their selected contractor, and is ready to carry out the rest of the project if funding is awarded.

Tampa Bay Watch had already received bids for the 3 renovation projects in January 2022 and selected the winning bidder. The Office renovation project is under contract and work would begin immediately upon approved grant funding. The classroom renovation and dormitory conversion bids need to be updated due to material/labor adjustments, but work for the dormitory project could begin upon approved grant funding. The classroom renovation would have to be scheduled to occur during a break in programming, but would be completed in 2023.

Window and door replacement bids were received in August, but have not been awarded. Replacement can begin upon approval of grant funds.

Other Funding Sources*

Please describe any other funding not already mentioned that your organization has applied for or obtained for this project. This includes but is not limited to Community Development Block Grants (CDBG), local government grants (including Tourist Development Council funding), foundation grants, and donors (you do not need to disclose donor identities, simply amount raised that is allocated to this project). This includes any matching grants or in-kind contributions you may have obtained.

If none, please write N/A.

Tampa Bay Watch was prepared to move forward with the Office Renovation project during 2022. Hard construction costs, contingency and FFE allowances totaled \$44,343. Tampa Bay Watch would apply these funds towards any overages or additional costs required to complete all projects identified in this ROI.

Changes in Operating Costs*

Please answer this question based on the descriptions below:

- If this project **increases** ongoing operational costs (programmatic, operating maintenance or other costs), how will you compensate for the difference?
- If this project **decreases** ongoing operating costs, how will it do so?
- If this project **does not affect** operating costs, please note so below.

The Office and Classroom projects are a reconfiguration of existing space and would not affect ongoing operating costs. The Window & Door replacement project for the cottage offices will decrease operating costs because of better insulation and efficiency and will experience a subsequent reduction in electricity charges. The dormitory conversion will result in an increase of utility, maintenance and insurance charges, but this is planned by Tampa Bay Watch and will be paid for by use of earned revenues.

Fund Management Capacity*

Please describe your organization's capacity to manage these potential ARPA funds in terms of fiscal management and financial infrastructure.

This includes, but is not limited to, the use of accounting software that can track a general ledger and multiple accounts and the ability to work on a reimbursement-basis.

The inability to handle a reimbursement-basis grant does not disqualify your organization from applying.

Tampa Bay Watch is entering its' 30th year and has an established accounting department. We use QuickBooks software to manage our accounting systems and have established internal controls. The majority of our grants are reimbursement-based and we retain adequate cash reserves to ensure operating efficiencies during project periods.

Additional Information

Additional Upload

If you have something else to share, you can upload it here in PDF format.

Please note: Due to limitation of this grants system, the upload field will not carry over to the full application if you are moved forward to the full application phase. You will need to upload this file again if you are moved forward in the process.

Tampa Bay Watch statement of activities.pdf

Anything else to share?

If you have any details to share regarding this grant request, you may do so below.

The work we do impacts all residents and addresses current and long-term needs for shoreline preservation and water quality, as well as education and environmental stewardship. While much of the world was held back by Covid-19, the needs for our services and support only increased. The work we do is not always visible, but the results impact all residents. Thank you for your kind consideration and continued support!

File Attachment Summary

Applicant File Uploads

- Tampa Bay Watch statement of activities.pdf

**TAMPA BAY WATCH, INC.
STATEMENT OF ACTIVITIES
FOR THE YEAR ENDED DECEMBER 31, 2020
(WITH COMPARATIVE TOTALS FOR 2019)**

	Without Donor	With Donor Restrictions	Total	
			2020	2019
PUBLIC SUPPORT, OTHER REVENUES AND GAINS				
Public support				
Grants and contributions	\$ 1,084,922	\$ 1,248,097	\$ 2,333,019	\$ 1,816,959
Membership dues	179,097	-	179,097	231,733
Special events, net of direct costs of \$19,722	62,700	-	62,700	180,728
In-kind contributions	49,975	-	49,975	1,800
Total public support	<u>1,376,694</u>	<u>1,248,097</u>	<u>2,624,791</u>	<u>2,231,220</u>
Other revenues and gains				
Discovery center admissions	140,039	-	140,039	-
Community center use	102,700	-	102,700	202,400
Investment return, net	79,264	-	79,264	118,996
Product sales	57,045	-	57,045	7,298
Gain on sale of assets	19,269	-	19,269	10,050
Other, net	53,911	-	53,911	89,863
Total other revenues and gains	<u>452,228</u>	<u>-</u>	<u>452,228</u>	<u>428,607</u>
Net assets released from restrictions	<u>2,153,622</u>	<u>(2,153,622)</u>	<u>-</u>	<u>-</u>
Total public support, other revenues and gains	<u>3,982,544</u>	<u>(905,525)</u>	<u>3,077,019</u>	<u>2,659,827</u>
EXPENSES				
Program services				
Marine restoration and education	1,663,093	-	1,663,093	1,323,659
Support services				
Management and general	210,431	-	210,431	195,423
Fundraising	200,648	-	200,648	182,422
Total expenses	<u>2,074,172</u>	<u>-</u>	<u>2,074,172</u>	<u>1,701,504</u>
Change in net assets	<u>1,908,372</u>	<u>(905,525)</u>	<u>1,002,847</u>	<u>958,323</u>
Net assets, beginning of year	<u>3,259,777</u>	<u>2,675,099</u>	<u>5,934,876</u>	<u>4,976,553</u>
Net assets, end of year	<u>\$ 5,168,149</u>	<u>\$ 1,769,574</u>	<u>\$ 6,937,723</u>	<u>\$ 5,934,876</u>

See independent auditor's report and accompanying notes to the financial statements.