

Application Form

Organization Information

If you would like to complete this application in Word first and copy your answers over later, use the following link: [Download Application](#)

The evaluation rubric that will be used to score your request is now available here: [Download Rubric](#)

Please pay attention to character limits while working on your draft. These limits include spaces.

Organization Name*

Sing Out and READ, Inc.

Proposal Name*

Please choose a short name to identify this project within the grant portal:

Sing Out and READ Technology Upgrade

EIN*

80-0731246

Incorporation Year*

What year did your organization incorporate? This will be the year listed on your determination letter from the Internal Revenue Service.

2018

Organizational Mission Statement*

What is your organization's mission statement? This should be no longer than one or two sentences.

The mission of Sing Out and READ (SOAR) is to save struggling, at-risk readers, ages six to twelve, from illiteracy through the power of singing.

Unique Entity ID (SAM)

Please provide your organization's Unique Entity ID number. This is a specific number used by the federal government to identify your organization. **This is different from a DUNS number, which the federal government no longer uses.**

If you do not have a Unique Entity ID number, you can create an account on SAM.gov and apply for one here (it is

free and may take 3-4 days for approval): <https://sam.gov/content/home>

This field is optional as to not stop a qualifying organization from applying. **However**, a Unique Entity ID number will be required if your organization is approved for a grant. Your organization should apply for a number now if it does not yet have one.

Character Limit: 12

Annual Operating Budget Size*

Please provide the amount of your annual operating budget, (expenditures only) for your entire organization.

\$955,000.00

Amount Requested*

The maximum grant amount is \$199,999.

\$43,066.00

Parent Non-Profit/Subsidiaries*

If your organization has a parent non-profit that has multiple subsidiaries, will multiple subsidiaries be applying in this process?

Example

Better Tomorrow is the parent non-profit of three organizations. Two of those organizations want to apply in this process. Both would select "Yes" on this question.

No

Request Specifics

Organization Programmatic Background*

Please describe the programming your organization offers to the community and the length of time it has been doing so. What does your organization **do** and **how long** has it been doing it?

SOAR was founded in 2018 to address the need to raise the literacy levels of at-risk children 6-12 years of age in Tampa Bay. Our vision is to narrow the reading gap between low-income black students and other minorities and their white counterparts. In Pinellas County schools, the gap is more like a canyon (33%); in its longest-struggling schools, virtually all the students are poor minorities. (Source: Bridging the Gap Plan/Pinellas County Schools)

Our Family Literacy Project (FLiP), an innovative after school e-learning program, is a solution to the most common cause of difficulties acquiring early word reading skills – the weakness in the ability to process the phonological features of language. In four short years, FLiP has become a trusted resource for Pinellas schools (mostly Title 1) as well as for parents, who become active participants in the program. Since 2018 we served over 600 families, some 750 children - the majority from Pinellas County.

FliP is delivered free of cost on a tablet (locked so only the program can be accessed) directly to the student. It is 12-weeks in duration, individualized to each reader's needs, and disguises learning through gamification, a theory in education that learners learn best when they are also having fun. FliP uses Tune into Reading instructional software that contains a library of over 200 songs, grouped by difficulty level from K-8th grade. Recommended usage is 90 minutes/week or about two songs/day. Each song lesson is comprised of four distinct activities: 1) Active Listening; 2) Vocabulary Word "Look-up"; 3) Singing/Reading; and 4) Quiz.

When students successfully complete the program, we unlock the tablet to its factory settings for the students to keep. If students are more than two years behind in reading, they can do a second course, which is confirmed to raise them another reading grade level. Funds provided through grants and private contributions help students participate in the program free of charge.

Community Need*

Please describe the community need that exists for your programming. If you are able to cite quantitative, local data, that will strengthen your proposal.

The Family Literacy Project (FLiP) program addresses the critical community need to improve the reading proficiency of struggling, below-grade-level readers in Pinellas County elementary schools. The majority of our students are from low-income families and/or "ALICE" (Asset Limited, Income Constrained, Employed) families; nearly 85% are Black; 100% receive free/reduced lunch. They attend high-poverty, under-resourced schools that may not be able to provide the intensive, one-on-one reading intervention and support these students need for lifelong success.

The COVID-19 pandemic, which led to the closing of schools and the switch to distance learning, exacerbated and exposed educational inequities in our schools because of the inability of poor families to afford Internet/cable services and digital technology. As a result the achievement gap widened as disadvantaged students often were unable to participate in Zoom/virtual classroom teaching.

Florida Standard Assessments (FSA) latest results from 2022 show those reading at grade level or above by 3rd grade in Pinellas County dropped from 56% in 2019 to 52% in 2022. If left unchecked, the education gap widens and the cycle of generational illiteracy and poverty is repeated. 20% of Pinellas County adults function at the lowest level of literacy; 24% of St. Petersburg adults function at the lowest level of literacy; and Florida ranks in the bottom 25% of adults by average score for literacy and numeracy. (Source: https://floridaliteracy.org/pdf-docs/national_and_state_assessments.pdf; https://nces.ed.gov/surveys/piaac/doc/us-piaac-skillsmap_summary.pdf)

We work in tandem with Pinellas County elementary schools to help them achieve their after-school learning goals by: extending the learning day in a productive way; providing individualized, child-centered lessons that augment classroom teaching; and engaging parents to become active participants in their child's education.

Negative Economic Impact on Organization*

The following question is the keystone of a strong application in this process. If your organization cannot demonstrate a negative economic impact from the pandemic, your application will not qualify for committee review. If you are uncertain about what constitutes negative economic impact or how to demonstrate it, please contact PCF staff for technical assistance.

Describe your organization's negative economic impact arising from the COVID-19 pandemic. Examples could include:

- A reduction in revenue from 2019 to 2020
- Inflationary pressures
- Increases in demand for services that have not been compensated for through new revenue
- The use of reserves for unbudgeted expenses since the onset of the pandemic, and such use of reserves has prevented the purchase of capital assets
- A need for capital assets to offset community need for which your organization does not have the resources to purchase due to the negative economic harm from the pandemic
- A need for additional capital assets to adapt operations to accommodate health and safety guidelines by the CDC
- Growth in restricted pandemic-related revenue that does not permit capital asset acquisition

You have the option to upload supporting documentation regarding negative economic impact. However, please limit your upload to no more than five pages.

Note: If you are applying for both a Small Purchase and Large Project, you may reuse the answer for this question PROVIDED THAT the negative economic impact is relevant to both requests. The Large Project Letter of Intent does not permit uploads to support the answer to this question.

Negative Impact.docx

Proposal Description*

The American Rescue Plan Act requires a request that is reasonable and proportional to the level of economic impact your organization experienced. This means the request you describe below should not be greater than the economic harm your organization has suffered.

Please describe your purchase proposal and address the following:

- What will you be purchasing with these funds?
- What is the estimated lifespan of the purchase/improvement?
- How does it address the negative economic harm you described in the previous question?

The pandemic-driven increased demand for our after-school e-learning reading intervention program for Pinellas County elementary school children was a wake-up call. It exposed the weakness of our 16-year old computer system, put us in jeopardy of having our systems crash and students would not be able to access the program, and necessitated the unbudgeted expense of \$19,560 in July 2021 for 4 new servers just to get by.

With ARPA funding we will purchase the following new technology in the first-ever critical upgrade to our infrastructure equipment:

Dell PowerEdge Server (6C/12T, 3.4GHz, 32GB Ram, 3TB Storage) – DC; Ubiquiti 24 Port Switch – DC; WatchGuard Firebox Firewall with 3 Years Total Security Suite Subscription – DC; Dell PowerEdge Server (6C/12T, 3.4GHz, 32GB Ram, 3TB Storage) – Corp; WatchGuard Firebox Firewall with 3 Years Total Security Suite Subscription – Corp; Ubiquiti 48 Port POE Switch – Corp; Ubiquiti 16 Port POE Switch – Corp; Smart UPS

- 1000VA - 2U Rack-mountable – Corp; Smart UPS 750VA - 1U – Corp; Datto Siris 5 2TB Hardware; and Visual Edge IT Professional Services.

The estimated lifespan of firewalls and switches is about 8 years; servers 10 to 15 years. SOAR has an IT person who will be responsible for systems maintenance.

This investment addresses one of our most serious needs arising from the fallout of the pandemic. New technology is key to our agency's ability to serve more Pinellas County elementary schools, as post-pandemic many more school administrators and teachers look to us to help their at-risk students (the majority of whom are low-income and attend high-poverty, under-resourced Title 1 schools), achieve better literacy outcomes. From 2019 to 2021, we saw a 251% increase in the number of students served (40 in 2019 to 102 in 2020 to 358 in 2021); and in that two-year time span we grew from serving 3 referral sites to 14 (11 Pinellas County elementary schools and 3 community centers). While the up-front costs to make this upgrade are high, the long-term benefits will produce cost-savings to SOAR by reducing repair costs to maintain our old system as well as loss of productivity when systems are down.

Guiding Principles - Client Impact*

The American Rescue Plan Act, which provides the funding for this grant program, aims to ensure an equitable recovery from the COVID-19 pandemic. The term "equity" is defined as:

The consistent and systematic fair, just, and impartial treatment of all individuals, including individuals who belong to underserved communities that have been denied such treatment, such as Black, Latino, and Indigenous and Native American persons, Asian Americans and Pacific Islanders and other persons of color; members of religious minorities; lesbian, gay, bisexual, transgender, and queer (LGBTQ+) persons; persons with disabilities; persons who live in rural areas; and persons otherwise adversely affected by persistent poverty or inequality.

One of the guiding principles of this fund is that it will apply a lens of equity to ensure the needs of specified priority populations are met.

Will this purchase benefit the community members defined above that have experienced disproportionate negative impacts from the COVID-19 pandemic? If so, how?

The purchase of new technology to upgrade our agency's internal and external operating systems will benefit disadvantaged students whose reading and overall academic progress was disproportionately impacted by the COVID-19 related switch to virtual learning. These students are primarily Black (85%), or other minorities and are among the 19% in Pinellas County who live in poverty or the 38% who live in households below the ALICE threshold.

With the closing of Pinellas County schools, the inability of low-income families to afford Internet/cable services and digital technology became a factor in their children not being able to participate in Zoom classroom studies and activities. As a result, the children fell further behind, with Florida Standard Assessments results from 2022 showing those reading at grade level or above by 3rd grade in Pinellas County dropped from 56% in 2019 to 52% in 2022.

There is no doubt COVID-19 changed nearly every aspect of school. It moved classrooms to computer screens; and it exposed the underbelly of our educational system – and brought to light the glaring inequities of race and income.

Upgrading our technology infrastructure is a lifeline to helping these at-risk children become proficient readers and will set them on a path to succeed in school - and through education, break the cycle of poverty. The new system will guarantee our ability to meet the increased demand and future demands for our e-

learning reading program post-COVID-19, reaffirm our capabilities as we work with more schools, educators and parents, and improve our agency's overall operations. Proven results show our innovative singing approach helps at-risk readers improve their reading 1 full grade level in 3 months' time. As they progress successfully through lessons their self-esteem improves and feelings of accomplishment motivate them to do well in other academic areas, as teachers and parents have verified.

Number Served*

How many people will directly benefit from this capital purchase annually?

2000

Unduplicated vs. Duplicated*

Is the number indicated above duplicated or unduplicated?

Duplicated: A client is counted each time they access services

Unduplicated: A client is counted once, regardless of the number of times they access services

Example: ABC Food Bank operates two mobile food pantries, one in Clearwater and one in St. Petersburg. Taylor, a Pinellas County resident, goes to both food pantries. If ABC Food Bank counts Taylor's visit TWICE, it is **duplicated**. If ABC Food Bank counts Taylor's visit ONCE, it is **unduplicated**.

Unduplicated

Other (Explanation Required)

If you selected "Other" in the previous question, please explain how your organization determined the number of clients that will benefit from the proposed capital purchase.

The American Rescue Plan Act (ARPA) prioritizes organizations that either have headquarters or carry out the majority of their operations inside Qualified Census Tracts (QCTs). QCTs are a standard method of identifying communities with a large proportion of low-income residents. The U.S. Department of Housing and Urban Development determines what areas qualify as QCT.

To assess if your organization serves or is headquartered in a QCT, use the following link:

https://www.huduser.gov/portal/sadda/sadda_qct.html

In the top right-hand corner, choose the state of Florida and Pinellas County. Then on the left-hand side of the screen, click the box next to "Color QCT Qualified Tracts." The QCT zones are denoted in purple. You can also map your address by adding it into the address box at the top to see if your location is inside the zones.

Below, please provide the location of your operations and the location of your headquarters, if different.

Headquarters Location*

Please provide your organization's headquarters address as it appears on your Sunbiz account. To check your Sunbiz registration, you may search here: <https://dos.myflorida.com/sunbiz/search/>

1211 N. Westshore Blvd., Tampa, FL 33607

QCT Determination - Headquarters*

Is this organization headquartered in a QCT?

No

Purchase Location*

Where will the majority of the activities related to the purchase(s) take place?

Examples

- If you are proposing the purchase of a van that will deliver to multiple areas within Pinellas County, specifically mention what areas those are.
- If your purchase enables remote access to your services, such as telehealth, provide geographical data around where the majority of your clients reside (presuming they will access your services from their residence).

The majority of the activities related to the purchase of new computer technology will take place in Pinellas and Hillsborough counties.

QCT Determination - Purchase*

Does this organization's proposed purchase benefit residents of QCTs?

No

Community Connection

This section aims to capture general demographic data about your organization and to see how you engage with and represent the community you serve. PCF has generalized the demographic data questions more than it has in other processes because of the public nature of this process. PCF understands that identity disclosure can be a sensitive matter, and wants to respect your organization's board and staff. If your organization feels comfortable sharing more detailed demographic information, it may do so in the "Community Representation and Connection" section.

Community Representation and Connection*

Describe how your organization is representative of, or has authentic connections to, the community your proposal seeks to serve. You can list other community-based organizations that work on programming with you and/or list examples of your work within this community.

SOAR co-founder Carlo Franzblau has had longstanding professional and personal relationships with community leaders in St. Petersburg and Pinellas County, including the late Reverend Watson Haynes, former President and CEO of the Pinellas County Urban League.

When Rev. Haynes and the League's education committee began looking for a way to improve reading for the at-risk 3rd, 4th and 5th graders living in Jordan Park Housing Project, located in south St. Petersburg over where 76% of residents are Black, they contacted Carlo to learn about SOAR'S Family Literacy Project (FLIP), an innovative sing-to-read reading intervention. And, as the saying goes – the rest is history. The astounding reading improvement made by the Jordan Park students during the 12-week course opened the door to partnerships with Boys & Girls Clubs of Tampa Bay, First Tee, 3 community centers located in low-income neighborhoods, the City of St. Petersburg and After School All Stars.

"SOAR has greatly assisted at-risk students and families in the Jordan Park Housing Authority. Over the past three years, we have personally witnessed the improvement Jordan Park's youth reading skills. The program ...generated and inspired a sense of family engagement." Michael Lundy -- CEO, St. Petersburg Housing Authority

We partner with 11 elementary, primarily Title 1, Pinellas County schools – working with principals, teachers, reading specialists and interventionists, library, media and special education resources to identify struggling, at-risk readers based on standardized test scores and other factors. They are our main sources of referrals. A Pinellas County elementary school principal said, "Some of our lowest readers are now on grade level because of this program." Besides helping at-risk readers, FLiP offers low-income parents, often resigned to the fact there is very little hope for their child to do well in school, a good option for their child's reading success.

SOAR has representation in Concerned Organization for Quality Education for Black Students, Inc. (COQEBS), a coalition organized for the purpose of working to ensure the Pinellas County School District fulfills its commitment to provide quality education for Black students. And, in February 2022 on behalf of SOAR Carlo received the Urban League's Diversity & Empowerment Education Award.

Leadership Demographics - Board Membership*

Do your board members consider themselves a member of one or more of the following populations? Check all that apply.

- BIPOC defined as Black, Latino, and Indigenous and Native American persons, Asian Americans and Pacific Islanders and other persons of color
- LGBTQ+ (Lesbian, Gay, Bisexual, Transgender, Queer+)
- Neurodiverse/physically disabled

BIPOC

Leadership Demographics - Executive Level Leadership Team*

Does your executive leadership team consider themselves a member of one or more of the following populations? Check all that apply.

- BIPOC defined as Black, Latino, and Indigenous and Native American persons, Asian Americans and Pacific Islanders and other persons of color
- LGBTQ+ (Lesbian, Gay, Bisexual, Transgender, Queer+)
- Neurodiverse/physically disabled

If your organization is volunteer-run and does not have an executive leadership team, please select "Not applicable."

BIPOC

Leadership Demographics - CEO/Executive Director*

Does your CEO/Executive Director consider themselves a member of one or more of the following populations? Check all that apply.

- BIPOC defined as Black, Latino, and Indigenous and Native American persons, Asian Americans and Pacific Islanders and other persons of color
- LGBTQ+ defined as Lesbian, Gay, Bisexual, Transgender, Queer+
- Neurodiverse/physically disabled

If your organization is volunteer-run and does not have an executive leader, please select "Not applicable."

None of the above

Proposal Costs

Purchase Estimates/Bids*

You must combine all bids/estimates into one file.

Attach current verifiable bids, estimates, or price lists [from your potential vendor(s)]. Please ensure there is a date listed or when you obtained these estimates/bids, as they must be from within the past sixty (60) days.

- If your purchase is **BELOW** \$75,000, you must upload **TWO** verifiable bids or estimates for the proposed purchases.
- If your purchase is **EQUAL TO** or **MORE THAN** \$75,000, you must upload **THREE** verifiable bids or estimates for your proposed purchases.

This can be as simple as screenshots from Amazon or Best Buy (though PCF does not endorse or recommend any specific vendor) or may be from specialized vendors that sell your proposed purchase. If you have concerns regarding bids or estimates, please reach out to PCF staff.

SOAR Infrastructure.pdf

Sole Source*

In some cases, a proposed small purchase is only available from a single vendor, and as such, only one bid/estimate can be uploaded. If this is the case for your organization, please explain in the field below. Otherwise, write "N/A" below.

N/A

Related Parties*

Are any of the contractors/vendors that have provided bids/estimates a related party to your organization?

Examples of Related Parties

- A board member that owns the contracting company that provided a bid
- The relative of a director, officer, or executive team member owns a company that provided an estimate
- The CEO of the applying organization has a financial interest in the construction company providing a bid

If **yes**, identify the vendor and describe the relationship.

If **no**, write "No related parties below."

No related parties.

Budget Summary*

Please use **THIS TEMPLATE** to indicate costs and any cash match your organization may have for the proposed purchases. Note: this spreadsheet will automatically round numbers to make it easier to read for committee members.

Please note that indirect costs are not permitted for small purchases.

If you have additional notes to add to your budget summary, you may do so in the text box below.

Budget-Template-Small-Capital-Purchases - SOAR.xlsx

The technology upgrade we are requesting does not include the 4 servers purchased in July 2021.

Other Funding Sources*

Please describe any other funding not already mentioned that your organization has applied for or obtained for this purchase.

This includes but is not limited to Community Block Development Grants (CBDG), local government grants (including Tourist Development Council funding), foundation grants, and private donors (you do not need to disclose donor identities but simply indicate the amount raised for this purchase). This includes any matching grants or in-kind contributions you may have obtained.

Please be sure these other funding sources are represented in the "Applicant Match" column in the budget summary uploaded above.

This is the first time we have applied for funding for a major upgrade to our internal and external technology infrastructure. The COVID-19 pandemic uncovered our need for a systems upgrade to meet the increased demand in distance (computer-based) learning options to help disadvantaged children who fell further behind in reading and overall academics with the switch to virtual classroom instruction.

We have applied for a grant to support this project in the amount of \$5,000 (pending) and are in the process of seeking other opportunities. While a strong technology infrastructure is critical for all non-profits, funding opportunities are not easy to come by. "Nonprofits are more desperate than ever to upgrade their technology tools and skills. Unfortunately, few grant makers are listening. If you want to see a donor's eyes glaze over, try peppering funding pitches with words like "technology infrastructure".." (Source: The Chronicle of Philanthropy, 1.31.2022)

Changes in Operating Costs*

Please answer this question based on the descriptions below:

- If this project **increases** ongoing operational costs (programmatic, operating maintenance or other costs), how will you compensate for the difference?
- If this purchase **decreases** ongoing operating costs, how will it do so?
- If this purchase **does not affect** operating costs, please note so below.

This purchase will decrease operating costs by reducing the maintenance/repair fees we now pay to keep our antiquated, piecemeal system up and running.

Organization Documentation

Please reach out to PCF staff if you have trouble uploading the files below. We are able to assist with file conversion and file compression.

Organization Budget*

Please upload your most recent, board-approved organizational budget for this fiscal year. PDF and Excel documents are accepted.

2022 Operating Budget.pdf

Board of Directors List*

Please upload your Board of Directors list.

Excel, Word, and PDF file formats are accepted.

SOAR BOARD .pdf

IRS Form 990*

Please upload a PDF copy of your most recently submitted IRS Form 990.

If Form 990 from your most recent fiscal year is delayed or you have received an extension, please explain in the text space below. You may also explain if you don't have a Form 990 due to organization type. You should still upload the most recent publicly available 990.

If you file a Form 990-EZ and do not have anything to attach, please note so below.

Only PDF files are permitted.

Sing Out and Read, Inc. 2020 Form 990 PDC.PDF

Most Recent Financial Statements*

Upload a PDF version of your most recent financial statements. If you have audited financial statements, please upload the most recently conducted audit. If you do not have a recent audit, please explain why.

Sing Out and Read, Inc. 2020 Financial Statement (1).pdf

Insurance Requirements

Evidence of Insurance Coverage*

Grantees of the ARPA Nonprofit Capital Project Fund will be required to maintain appropriate insurance related to your operations and this purchase. PCF will determine whether this coverage is appropriate.

Please upload evidence of insurance.

If your organization does not have evidence of insurance coverage, please provide an explanation as to why.

We are currently in the process of putting insurance cover in place. This process should be completed shortly and we will comply with PCF

Insurance Requirement*

If you are awarded a contract from the ARPA Nonprofit Capital Project Fund, you will be required to list Pinellas Community Foundation as an additional insured through your general liability insurance or other appropriate coverages for the duration of the contract. If you would like to check with your insurance carrier on how to do this, here is the information about PCF you will need:

Pinellas Community Foundation
17755 US Highway 19 N
Suite 150
Clearwater, FL 33764
727-531-0058

Please check the box below to indicate that you understand and will be able to comply with this requirement if you are awarded a contract.

PCF will not ask for a certificate naming us as additional insured until the contracting stage.

Yes, I understand and will comply with this requirement if awarded a contract.

Post-Grant Requirements

Reporting Requirements Acknowledgment*

Grantees will be required to submit a pre-award agreement within two weeks of receiving an award notice. In addition, grantees will be required to submit a report within 30 days after the purchase is completed.

Financial information justifying all expenditures will also need to be provided. This includes but is not limited to:

- Invoices
- Canceled checks
- Credit card statements, along with a record of paying the credit card.

If you have any questions, please contact Rose Cervantes, ARPA Program Officer at rcervantes@pinellascf.org.

Yes, I agree to submit this grant agreement and impact report within the specified timeframes.

Additional Information

Budget Summary

NO LONGER USED, REPLACED IN APP WITH UPLOAD FIELD INCLUDED

Please use **THIS TEMPLATE** to indicate costs and any cash match your organization may have for the proposed purchases.

Please note that indirect costs are not permitted for small purchases.

If you have additional notes to add to your budget summary, you may do so in the text box below.

Additional Upload

If you have something to share, you can upload it here in PDF format.

Anything else to share?

Is there anything else that you would like Pinellas Community Foundation to know or other information your organization would like to share that isn't addressed elsewhere in this application?

Brief Project Descriptor

Please briefly describe this organization's request.

File Attachment Summary

Applicant File Uploads

- Negative Impact.docx
- SOAR Infrastructure.pdf
- Budget-Template-Small-Capital-Purchases - SOAR.xlsx
- 2022 Operating Budget.pdf
- SOAR BOARD .pdf
- Sing Out and Read, Inc. 2020 Form 990 PDC.PDF
- Sing Out and Read, Inc. 2020 Financial Statement (1).pdf

SOAR: Negative Economic Impact on Organization

While the final chapter of the impact of the COVID-19 pandemic is yet to be written, we can say with certainty how our agency was impacted.

1) Increased demand for services resulting in unbudgeted expenses for capital assets (past and future)

In July 2021, we expended \$19,000, arising from the COVID-19 pandemic, to purchase 4 new servers to meet the unexpected demand by schools in Pinellas County for our Family Literacy Project (FLiP), an e-learning reading intervention for youth 6 to 12 years old delivered free of cost on a tablet or computer directly to students. As schools closed and the switch was made to virtual classrooms, teachers were the first to sound the alarm that their students who were struggling readers before the pandemic, were falling further and further behind as weeks turned into months. Because our program is home-based, we began receiving more and more referrals from teachers/schools. Our servers were 16 years old with limited capacity; we were at imminent risk of having our systems go down and students would not be able to access the program. The \$19,000 to buy 4 new servers was a first step only in necessary system upgrades.

2) Additional need for new technology to upgrade infrastructure equipment

The pandemic-driven increased demand for our services brought to the forefront the age of our internal & external computer systems and the need to make substantial upgrades. These systems are all between 7 and 16 years old, legacy equipment from a previous owner. From 2019 to 2021, we saw a 251% increase in the number of students served (40 in 2019 to 102 in 2020 to 358 in 2021); we went from serving 3 referral sites to 14 (11 Pinellas County elementary schools, primarily Title 1 and 3 community centers). These upgrades are needed at two SOAR operating locations, one at our office and the other at our offsite data center. Total cost is about \$42,000 & includes firewalls, servers, ports, etc. + installation/labor. This cost is in addition to the 4 servers previously purchased.

3) Reduction in revenue due to pandemic-related fundraiser expense

In October, 2021 we held our Success Story Soiree fundraiser. Besides general event expenses, we incurred the expense of adding a virtual piece. We did this in the hopes of attracting donors who were not yet comfortable with in-person events due to COVID. The cost to add the virtual piece was nearly \$7,000 - money we did not recoup as the number of people who attended and contributed either in person or online was not nearly enough to cover our costs. This annual fundraiser is an important event for SOAR as our FLiP program is delivered free of cost to low-income and "ALICE" families (working poor) in Pinellas County. After the successful completion of our 12-week program, students get to keep their tablet or computer.

Although the pandemic's effects will be studied for many years to come, we know that for many at-risk Pinellas elementary students, the educational gaps that existed before the pandemic—in access, opportunities, achievement, and outcomes—are widening. These disparities are cause for great concern, especially when they interfere with a student's opportunity to learn, grow, and succeed. Our program has made significant strides in narrowing the reading gap, but we need new technology and upgrades to continue.



SECURE TECHNOLOGY SOLUTIONS

Main: 813-514-4427

Email: RMyslicki@VisualEdgeIT.com

Web: www.visualedgeit.com

We have prepared a quote for you

Infrastructure Upgrade

Quote # 019679
Version 1

Prepared for:

Sing Out and Read.

Prepared by:

ZTS - Zymphony

Hardware

Description	Price	Qty	Ext. Price
Dell PowerEdge Server (6C/12T, 3.4GHz, 32GB Ram, 3TB Storage) - DC	\$7,795.84	1	\$7,795.84
Ubiquiti 24 Port Switch - DC	\$571.24	2	\$1,142.48
WatchGuard Firebox Firewall with 3 Years Total Security Suite Subscription - DC	\$5,144.32	2	\$10,288.64
Dell PowerEdge Server (6C/12T, 3.4GHz, 32GB Ram, 3TB Storage) - Corp	\$5,382.37	1	\$5,382.37
WatchGuard Firebox Firewall with 3 Years Total Security Suite Subscription - Corp	\$3,026.93	1	\$3,026.93
Ubiquiti 48 Port POE Switch - Corp	\$842.39	1	\$842.39
Ubiquiti 16 Port POE Switch - Corp	\$428.37	1	\$428.37
Smart UPS - 1000VA - 2U Rack-mountable - Corp	\$764.98	1	\$764.98
Smart UPS 750VA - 1U - Corp	\$729.68	1	\$729.68
Subtotal:			\$30,401.68

Datto Backup and Disaster Recovery Hardware

Description	Price	Qty	Ext. Price
Datto Siris 5 2TB Hardware	\$1,925.00	1	\$1,925.00
Subtotal:			\$1,925.00

Datto Backup and Disaster Recovery Services

Description	Recurring	Qty	Ext. Recurring
Datto Siris 5 2TB Infinite Cloud Retention	\$519.00	1	\$519.00

Datto Backup and Disaster Recovery Services

Description	Recurring	Qty	Ext. Recurring
	Monthly Subtotal:		\$519.00

Visual Edge IT Professional Services

Description	Price	Qty	Ext. Price
Visual Edge IT Professional Services	\$155.00	68	\$10,540.00
<i>Description of Tasks</i>			
<u>Datacenter</u>			
Host Server Configuration			
Configure Host Server			
Server Settings			
VM Migrations			
Migrate VMs to new Host			
Test			
Network Configuration			
Document Firewall Configurations			
Deploy Primary Firewall			
Deploy HA Firewall			
Deploy Switches			
Post Migration Tasks			
Decommission Servers			
<u>Corporate</u>			
Host Server Configuration			
Configure Host Server			
Server Settings			
Virtualize Servers			
Virtualize DC01			
Virtualize DC02			
Test			
Network Configuration			
Document Firewall Configuration			
Deploy Firewall			
Deploy Switches			
Install UPSs			

Visual Edge IT Professional Services

Description	Price	Qty	Ext. Price
Post Migration Tasks Decommission Servers Configure Server Backups Project Signoff *This statement of work is contingent upon VEIT ordering all Hardware, Software, etc. required to complete this project. If any adjustments are made to the quantities or if items are removed entirely then the SOW may be adjusted accordingly to account for additional work and/or unforeseen challenges the Engineering team may encounter with the project.			
Subtotal:			\$10,540.00

Shipping/Processing

Description	Price	Qty	Ext. Price
Estimated Shipping	\$199.00	1	\$199.00
Subtotal:			\$199.00

Infrastructure Upgrade

Quote Information:

Quote #: 019679

Version: 1

Delivery Date: 09/02/2022

Expiration Date: 09/16/2022

Prepared for:

Sing Out and

Read.

1211 N Westshore Boulevard

TAMPA, FL 33607

Leonardo Cornejo

(813) 886-1955

lcornejo@elpcorp.com

Prepared by:

ZTS - Zymphony

Russ Myslicki

(813) 514-8889

RMysocki@VisualEdgeIT.com



Quote Summary

Description	Amount
Hardware	\$30,401.68
Datto Backup and Disaster Recovery Hardware	\$1,925.00
Visual Edge IT Professional Services	\$10,540.00
Subtotal:	\$42,866.68
Shipping:	\$199.00
Total:	\$43,065.68

Monthly Expenses Summary

Description	Amount
Datto Backup and Disaster Recovery Services	\$519.00
Monthly Total:	\$519.00

ZTS - Zymphony

Signature: _____

Name: Russ Myslicki

Title: Business Technology Advisor

Date: 09/02/2022

Sing Out and Read.

Signature: _____

Name: Leonardo Cornejo

Date: _____

We have prepared a quote for you



Server Migration & Network

Quote # Q003407 Version 1

Prepared for:

Sing Out and Read



P: 813-948-0202 E: amanda.lebbing@mhdit.com W: www.MHDcommunications.com

Tuesday, September 06, 2022

Sing Out and Read
Leonardo Cornejo
1211 N West Shore Blvd
Suite 402
Tampa, FL 33607
lcornejo@elpcorp.com

Dear Leonardo,

We appreciate the opportunity to provide you with a solution! Unparalleled quality and customer service is the foundation of our business and the focus of our teams.

MHD Communications takes pride in our solution-oriented business by offering a total technology solution for your business. Our offerings extend to IT Managed Services, Network Security, Audio Visual, Access Control, Surveillance, Security, Phone Systems, Low Voltage Cabling and Fiber Services. Should you ever need a solution in one of these areas, please do not hesitate to reach out. We at MHD Communications want to make your business just that much more successful and we are looking forward to assisting you in doing so very soon!

Thank you for taking the time to review my proposal. It has been my pleasure to provide you with a solution for your technology needs. If I can answer any additional questions or provide you with more details please give me a call.

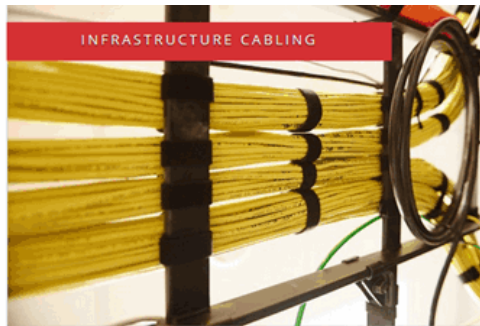
Best Regards,

A handwritten signature in black ink, appearing to be "AL", is written over a horizontal line.

Amanda Lebbing
Account Manager
MHD Communications

ABOUT MHD COMMUNICATIONS

Established in 2003, MHD Communications specializes in providing high-quality total technology solutions for small and medium sized businesses. Our commitment to excellence and providing impeccable customer service is what sets apart from our competitors and our exponential growth over the last few decades has secured us as one of Tampa Bay's premier technology providers, keeping pace with the rapid changes in the technology world. Our highly trained local staff provides around-the-clock top-notch service that you can depend upon for years to come. Fully licensed, bonded and insured, MHD Communications exists to provide the highly responsive technology support system to clients who require a superior level of quality and reliability.



HARDWARE

Product Details	Qty
<p>PowerEdge R350- 2.5" Chassis with up to 8 Hot Plug Hard Drives, Front PERC, Intel® Xeon® E-2388G 3.2GHz, 16M Cache, 8C/16T, Turbo (95W), 3200 MT/s, (4) 32GB UDIMM, 3200MT/s, ECC, (4) 480GB SSD SATA Mix Use 6Gbps 512 2.5in Hot-plug AG Drive, 3 DWPD.</p>	2
<p>Fortinet FortiGate 100F Network Security/Firewall Appliance - 22 Port - 10GBase-X, 1000Base-T, 1000Base-X - 10 Gigabit Ethernet - AES (256-bit), SHA -256 - 500 VPN - 21 x RJ-45 - 10 Total Expansion Slots - 1U - Rack-mountable</p>	2
<p>FortiGate-40F Hardware plus 3 Year 24x7 FortiCare and FortiGuard Unified Threat Protection (UTP) - 5 Port - 10/100/1000Base-T - Gigabit Ethernet - 5 x RJ-45 - 3 Year Forticare and Fortiguard Unified (UTM) Protection - Wall Mountable - TAA Compliant</p>	1
<p>Fortinet FortiAP FAP-231F 802.11ax 1.73 Gbit/s Wireless Access Point - 2.40 GHz, 5 GHz - MIMO Technology - 2 x Network (RJ-45) - Gigabit Ethernet - 17 W - Ceiling Mountable, Wall Mountable, Rail-mountable</p>	1
<p>Cisco 350 CBS350-48T-4X Ethernet Switch - 48 Ports - Manageable - 2 Layer Supported - Modular - 51.01 W Power Consumption - Optical Fiber, Twisted Pair - Lifetime Limited Warranty</p>	2
<p>Cisco 250 CBS250-48P-4G Ethernet Switch - 48 Ports - Manageable - 2 Layer Supported - Modular - 4 SFP Slots - 370 W PoE Budget - Optical Fiber, Twisted Pair - PoE Ports - Lifetime Limited Warranty</p>	1
<p>Direct attach cable - SFP+ to SFP+ - 3.3 ft - twinaxial - for 250 Series; Catalyst 2960, 2960G, 2960S, ESS9300; Nexus 93180, 9336, 9372; UCS 6140, C4200</p>	2
<p>Cisco Gigabit Ethernet 1000 Base-T Mini-GBIC SFP Transceiver - 1 x 1000Base-T</p>	2



P: 813-948-0202 E: amanda.lebbing@mhdit.com W: www.MHDcommunications.com

Subtotal: **\$52,273.80**

SERVICES

Description	Price	Qty	Ext. Price
On-Site & Remote Service: IT Engineering- Phase 1	\$200.00	37	\$7,400.00
On-Site Service: IT Support	\$150.00	4	\$600.00
On-Site & Remote Service: IT Engineering- Phase 2	\$185.00	12	\$2,220.00

Subtotal: **\$10,220.00**

PAYMENT OPTIONS

CASH CONTRACT

Deposit: Due within five business days of signed proposal. Parts will not be ordered and project will not be scheduled until deposit is received in full.

Parts: 80%

Labor: 50%

Remaining Balance: Due within five business days of completion.

Progress Billing: For projects that last more than 30 days, MHD Communications reserves the right to send a monthly progress bill for labor that has been completed.

MHD Communications accepts cash, check and all major credit cards. A link to pay with a credit card will be provided with the invoice for the deposit.

FINANCE CONTRACT

MHD Communications offers 36 month, 48 moth and 60 month options for financing.

If you are interested in financing your project, please request financing options from your sales engineer.

SCOPE OF WORK

Phase 1:

Preconfigure new hardware-

2 Physical servers, Hyper-V Virtual Machine Hosts

Configure Active Directory Server

New 2022 Active Directory, decommission old domain controllers

Configure WSUS Server

New 2022 WSUS Server, migrate from existing WSUS server, decommission old WSUS server

Configure Datacenter Management Server

New 2022 Management Server for Datacenter Applications

Decommission existing servers and hardware

Decommission Windows virtual machines and physical hardware

Phase 2: (Network)

Review current configuration of switches and firewalls

Provision our equipment with current configuration

Deploy equipment on premise and perform testing

ACCEPTANCE OF CONTRACT

The undersigned hereby agrees to purchase the above equipment in accordance with the terms and conditions stated on this agreement. Until accepted and signed by an officer of seller at its principal office, this agreement shall not become effective and shall not constitute a binding contract. Pricing included on this proposal is valid for fifteen days from initial presentation.

Server Migration & Network



Prepared by:
MHD Communications
 Amanda Lebbing
 813-948-0202 ext 8827
 Fax 813-699-5001
 amanda.lebbing@mhdit.com

Prepared for:
Sing Out and Read
 1211 N West Shore Blvd
 Suite 402
 Tampa, FL 33607
 Leonardo Cornejo
 (813) 505-3996
 lcornejo@elpcorp.com


Quote Information:
Quote #: Q003407
 Version: 1
 Delivery Date: 09/06/2022
 Expiration Date: 10/04/2022

Quote Summary

Description	Amount
HARDWARE	\$52,273.80
SERVICES	\$10,220.00
Subtotal:	\$62,493.80
Estimated Tax:	\$4,687.04
Total:	\$67,180.84

Taxes, shipping, handling and other fees may apply. We reserve the right to cancel orders arising from pricing or other errors.

MHD Communications

Signature: 
 Name: Amanda Lebbing
 Title: Account Manager
 Date: 09/06/2022

Sing Out and Read

Signature: _____
 Name: Leonardo Cornejo
 Date: _____

Operating Budget 2022

EXPENSES

	Allocated		
	percentages		
1 Staff Salaries + Benefits			
Exec Director	100%	\$	105
Accountant	30%	\$	27
IT Director	80%	\$	86
IT Assistant	80%	\$	33
Subtotal		\$	251
2 Overheads			
Rent + Utilities		\$	30 <i>in kind</i>
Photocopying		\$	5 <i>in kind</i>
Office Supplies		\$	6 <i>in kind</i>
		\$	41 <i>in kind</i>
3 Product Development			
Song Library		\$	25
Updated GUI		\$	50
Research		\$	25
		\$	100
4 Program (FLiP)			
<u>Staff costs (fixed)</u>			
Director of FLiP, Pinellas	100%	\$	72
Director Community Partnerships	50%	\$	36
Project Manager	50%	\$	24
Community Impact Manager		\$	25
Sub-total		\$	157
<u>Direct costs (variable)</u>			
Total Participants (Cellular + WiFi)			750
Completion rate			67%
			(a + b)
Tablets (net of WiFi recoveries)		\$	42
Insurance fees (cell), or loss (WiFi)		\$	10
Headsets (\$12.75 each)(net)		\$	4
Carrying cases (\$14.60 each)(net)		\$	7
Cell connectivity (WiFi MDM charge)		\$	47
Prize tablets for cell completers		\$	16
Gift cards		\$	23
FLiP coaches (see Consultants)		\$	102

Sub-total		\$	252
<u>Sub-total program costs</u>		\$	409
5 Marketing and Communications			
C3 (marketing agency)		\$	30
Events		\$	10
		\$	40
6 Fundraising			
Fundraiser (Success Stories Soiree - Oct '22)		\$	50
Pathways to Growth		\$	13
Databases (Kindful)		\$	2
Prof Affiliations		\$	1
		\$	66
Subtotal Before Section 8		\$	906
7 Misc.			
Travel		\$	-
Staff training/development		\$	3
Contingency (% of budget)	5%	\$	45
		\$	48
8 Total Operating Expenses		\$	955

**Sing Out and READ
Board of Directors**

1. **Carlo Franzblau**, Co-Founder and Board Chair
2. **Beth England**, former Human Resources professional and non-profit advocate
3. **Dr. Peter Betzer**, former Founding Dean and Professor of the University of South Florida's College of Marine Science and President of the St. Petersburg Downtown Partnership
4. **Nick Griffin**, Managing Director, Directed Capital
5. **Linda Marcelli**, Principal, Lucky's Real Tomatoes; former First VP and Managing Director of Merrill Lynch's Private Wealth Division of NYC
6. **Bradley Salzer**, President, Redstone Funding LLC
7. **Steve Seibert**, former Executive Director, Florida Humanities
8. **Stacey Carter**, CEO, Supportive Learning Opportunities Advocacy and Networking
9. **Larry Butler**, Senior Account Executive, Honeywell
10. **Trish Messina**, Chief Financial Officer and Corporate Secretary, Mad Mobile
11. **Diane Egner**, Publisher and former Managing Editor, 83 Degrees Media

Form **990**

Return of Organization Exempt From Income Tax
Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except private foundations)

OMB No. 1545-0047

2020

Department of the Treasury
Internal Revenue Service

▶ Do not enter social security numbers on this form as it may be made public.
▶ Go to www.irs.gov/Form990 for instructions and the latest information.

Open to Public Inspection

A For the 2020 calendar year, or tax year beginning and ending

B Check if applicable: <input type="checkbox"/> Address change <input type="checkbox"/> Name change <input type="checkbox"/> Initial return <input type="checkbox"/> Final return/terminated <input type="checkbox"/> Amended return <input type="checkbox"/> Application pending	C Name of organization SING OUT AND READ, INC.		D Employer identification number 80-0731246
	Doing business as		E Telephone number 813-781-3008
	Number and street (or P.O. box if mail is not delivered to street address)	Room/suite	
	1211 N. WESTSHORE BLVD.		G Gross receipts \$ 432,341.
	City or town, state or province, country, and ZIP or foreign postal code TAMPA, FL 33607		
F Name and address of principal officer: CHARLES A. FRANZBLAU SAME AS C ABOVE		H(a) Is this a group return for subordinates? <input type="checkbox"/> Yes <input checked="" type="checkbox"/> No H(b) Are all subordinates included? <input type="checkbox"/> Yes <input type="checkbox"/> No If "No," attach a list. See instructions H(c) Group exemption number ▶	

I Tax-exempt status: 501(c)(3) 501(c) () (insert no.) 4947(a)(1) or 527

J Website: ▶ WWW.SINGOUTANDREAD.ORG

K Form of organization: Corporation Trust Association Other ▶ **L Year of formation:** 2011 **M State of legal domicile:** FL

Part I Summary

Activities & Governance	1 Briefly describe the organization's mission or most significant activities: TO IMPROVE LITERACY LEVELS BY HELPING STUDENTS ADVANCE TO READ AT THEIR APPROPRIATE GRADE LEVEL		
	2 Check this box <input type="checkbox"/> if the organization discontinued its operations or disposed of more than 25% of its net assets.		
	3 Number of voting members of the governing body (Part VI, line 1a)	3	3
	4 Number of independent voting members of the governing body (Part VI, line 1b)	4	2
	5 Total number of individuals employed in calendar year 2020 (Part V, line 2a)	5	0
	6 Total number of volunteers (estimate if necessary)	6	10
	7a Total unrelated business revenue from Part VIII, column (C), line 12	7a	0.
b Net unrelated business taxable income from Form 990-T, Part I, line 11	7b	0.	
Revenue	8 Contributions and grants (Part VIII, line 1h)	Prior Year	Current Year
	9 Program service revenue (Part VIII, line 2g)	338,134.	432,255.
	10 Investment income (Part VIII, column (A), lines 3, 4, and 7d)	0.	0.
	11 Other revenue (Part VIII, column (A), lines 5, 6d, 8c, 9c, 10c, and 11e)	142.	86.
	12 Total revenue - add lines 8 through 11 (must equal Part VIII, column (A), line 12)	0.	0.
		338,276.	432,341.
Expenses	13 Grants and similar amounts paid (Part IX, column (A), lines 1-3)	1,000.	0.
	14 Benefits paid to or for members (Part IX, column (A), line 4)	0.	0.
	15 Salaries, other compensation, employee benefits (Part IX, column (A), lines 5-10)	119,327.	114,487.
	16a Professional fundraising fees (Part IX, column (A), line 11e)	0.	0.
	b Total fundraising expenses (Part IX, column (D), line 25) ▶ 39,182.		
	17 Other expenses (Part IX, column (A), lines 11a-11d, 11f-24e)	189,266.	270,003.
	18 Total expenses. Add lines 13-17 (must equal Part IX, column (A), line 25)	309,593.	384,490.
19 Revenue less expenses. Subtract line 18 from line 12	28,683.	47,851.	
Net Assets or Fund Balances	20 Total assets (Part X, line 16)	Beginning of Current Year	End of Year
	21 Total liabilities (Part X, line 26)	59,039.	84,716.
	22 Net assets or fund balances. Subtract line 21 from line 20	30,356.	8,182.
		28,683.	76,534.

Part II Signature Block

Under penalties of perjury, I declare that I have examined this return, including accompanying schedules and statements, and to the best of my knowledge and belief, it is true, correct, and complete. Declaration of preparer (other than officer) is based on all information of which preparer has any knowledge.

Sign Here	Signature of officer		Date
	CHARLES A. FRANZBLAU, EXECUTIVE DIRECTOR		
Paid Preparer Use Only	Print/Type preparer's name	Preparer's signature	Date
	SAM A. LAZZARA		
Paid Preparer Use Only	Firm's name ▶ RIVERO, GORDIMER & COMPANY, P.A.	Firm's EIN ▶ 59-3040705	Check if self-employed <input type="checkbox"/> PTIN P01342929
	Firm's address ▶ P. O. BOX 172359		
	TAMPA, FL 33672		Phone no. (813) 875-7774

May the IRS discuss this return with the preparer shown above? See instructions Yes No

Part III Statement of Program Service Accomplishments

Check if Schedule O contains a response or note to any line in this Part III

1 Briefly describe the organization's mission: TO IMPROVE LITERACY LEVELS BY HELPING STUDENTS ADVANCE TO THEIR APPROPRIATE GRADE LEVEL USING SINGING AS A CRITICAL PART OF THE LEARNING PROCESS.

2 Did the organization undertake any significant program services during the year which were not listed on the prior Form 990 or 990-EZ? Yes No

3 Did the organization cease conducting, or make significant changes in how it conducts, any program services? Yes No

4 Describe the organization's program service accomplishments for each of its three largest program services, as measured by expenses.

4a (Code:) (Expenses \$ 31,109. including grants of \$) (Revenue \$) IMPLEMENTED THE SING-TO-IMPROVE READING PROGRAM IN TWO BOYS AND GIRLS' CLUBS, ONE IN EASTERN HILLSBOROUGH COUNTY, AND ONE IN PASCO COUNTY. MORE THAN 100 CHILDREN, MOST OF WHOM WERE STRUGGLING READERS WERE ABLE TO SING THEIR WAY TO READING GAINS DURING THE AFTER-SCHOOL PROGRAMMING TIME AT THE RESPECTIVE CLUBS.

4b (Code:) (Expenses \$ 279,980. including grants of \$) (Revenue \$) THE FAMILY LITERACY PROJECT PROGRAM WAS IMPLEMENTED IN THE SUMMER OF 2019 WHICH PROVIDED ACCESS TO THE TABLET PROGRAM FOR AT-HOME READING FOR 100 FAMILIES IN 2020. WHILE THERE WERE UNIQUE CHALLENGES PRESENTED BY COVID-19, THE COMPLETION AND SUCCESS RATES OF THE PROGRAM STAYED AT THE HIGH RATES THAT WERE PRESENT PRIOR TO COVID-19. OUT OF ALL OF THE PARTICIPANTS, APPROXIMATELY 66% WERE ABLE TO IMPROVE THEIR READING LEVEL BY ONE FULL YEAR, IN JUST THREE MONTHS TIME.

4c (Code:) (Expenses \$ including grants of \$) (Revenue \$)

4d Other program services (Describe on Schedule O.) (Expenses \$ including grants of \$) (Revenue \$)

4e Total program service expenses 311,089.

Part IV Checklist of Required Schedules

	Yes	No
1 Is the organization described in section 501(c)(3) or 4947(a)(1) (other than a private foundation)? <i>If "Yes," complete Schedule A</i>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
2 Is the organization required to complete <i>Schedule B, Schedule of Contributors</i> ?	<input checked="" type="checkbox"/>	<input type="checkbox"/>
3 Did the organization engage in direct or indirect political campaign activities on behalf of or in opposition to candidates for public office? <i>If "Yes," complete Schedule C, Part I</i>	<input type="checkbox"/>	<input checked="" type="checkbox"/>
4 Section 501(c)(3) organizations. Did the organization engage in lobbying activities, or have a section 501(h) election in effect during the tax year? <i>If "Yes," complete Schedule C, Part II</i>	<input type="checkbox"/>	<input checked="" type="checkbox"/>
5 Is the organization a section 501(c)(4), 501(c)(5), or 501(c)(6) organization that receives membership dues, assessments, or similar amounts as defined in Revenue Procedure 98-19? <i>If "Yes," complete Schedule C, Part III</i>	<input type="checkbox"/>	<input checked="" type="checkbox"/>
6 Did the organization maintain any donor advised funds or any similar funds or accounts for which donors have the right to provide advice on the distribution or investment of amounts in such funds or accounts? <i>If "Yes," complete Schedule D, Part I</i>	<input type="checkbox"/>	<input checked="" type="checkbox"/>
7 Did the organization receive or hold a conservation easement, including easements to preserve open space, the environment, historic land areas, or historic structures? <i>If "Yes," complete Schedule D, Part II</i>	<input type="checkbox"/>	<input checked="" type="checkbox"/>
8 Did the organization maintain collections of works of art, historical treasures, or other similar assets? <i>If "Yes," complete Schedule D, Part III</i>	<input type="checkbox"/>	<input checked="" type="checkbox"/>
9 Did the organization report an amount in Part X, line 21, for escrow or custodial account liability, serve as a custodian for amounts not listed in Part X; or provide credit counseling, debt management, credit repair, or debt negotiation services? <i>If "Yes," complete Schedule D, Part IV</i>	<input type="checkbox"/>	<input checked="" type="checkbox"/>
10 Did the organization, directly or through a related organization, hold assets in donor-restricted endowments or in quasi endowments? <i>If "Yes," complete Schedule D, Part V</i>	<input type="checkbox"/>	<input checked="" type="checkbox"/>
11 If the organization's answer to any of the following questions is "Yes," then complete Schedule D, Parts VI, VII, VIII, IX, or X as applicable.		
a Did the organization report an amount for land, buildings, and equipment in Part X, line 10? <i>If "Yes," complete Schedule D, Part VI</i>	<input type="checkbox"/>	<input checked="" type="checkbox"/>
b Did the organization report an amount for investments - other securities in Part X, line 12, that is 5% or more of its total assets reported in Part X, line 16? <i>If "Yes," complete Schedule D, Part VII</i>	<input type="checkbox"/>	<input checked="" type="checkbox"/>
c Did the organization report an amount for investments - program related in Part X, line 13, that is 5% or more of its total assets reported in Part X, line 16? <i>If "Yes," complete Schedule D, Part VIII</i>	<input type="checkbox"/>	<input checked="" type="checkbox"/>
d Did the organization report an amount for other assets in Part X, line 15, that is 5% or more of its total assets reported in Part X, line 16? <i>If "Yes," complete Schedule D, Part IX</i>	<input type="checkbox"/>	<input checked="" type="checkbox"/>
e Did the organization report an amount for other liabilities in Part X, line 25? <i>If "Yes," complete Schedule D, Part X</i>	<input type="checkbox"/>	<input checked="" type="checkbox"/>
f Did the organization's separate or consolidated financial statements for the tax year include a footnote that addresses the organization's liability for uncertain tax positions under FIN 48 (ASC 740)? <i>If "Yes," complete Schedule D, Part X</i>	<input type="checkbox"/>	<input checked="" type="checkbox"/>
12a Did the organization obtain separate, independent audited financial statements for the tax year? <i>If "Yes," complete Schedule D, Parts XI and XII</i>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
b Was the organization included in consolidated, independent audited financial statements for the tax year? <i>If "Yes," and if the organization answered "No" to line 12a, then completing Schedule D, Parts XI and XII is optional</i>	<input type="checkbox"/>	<input checked="" type="checkbox"/>
13 Is the organization a school described in section 170(b)(1)(A)(ii)? <i>If "Yes," complete Schedule E</i>	<input type="checkbox"/>	<input checked="" type="checkbox"/>
14a Did the organization maintain an office, employees, or agents outside of the United States?	<input type="checkbox"/>	<input checked="" type="checkbox"/>
b Did the organization have aggregate revenues or expenses of more than \$10,000 from grantmaking, fundraising, business, investment, and program service activities outside the United States, or aggregate foreign investments valued at \$100,000 or more? <i>If "Yes," complete Schedule F, Parts I and IV</i>	<input type="checkbox"/>	<input checked="" type="checkbox"/>
15 Did the organization report on Part IX, column (A), line 3, more than \$5,000 of grants or other assistance to or for any foreign organization? <i>If "Yes," complete Schedule F, Parts II and IV</i>	<input type="checkbox"/>	<input checked="" type="checkbox"/>
16 Did the organization report on Part IX, column (A), line 3, more than \$5,000 of aggregate grants or other assistance to or for foreign individuals? <i>If "Yes," complete Schedule F, Parts III and IV</i>	<input type="checkbox"/>	<input checked="" type="checkbox"/>
17 Did the organization report a total of more than \$15,000 of expenses for professional fundraising services on Part IX, column (A), lines 6 and 11e? <i>If "Yes," complete Schedule G, Part I</i>	<input type="checkbox"/>	<input checked="" type="checkbox"/>
18 Did the organization report more than \$15,000 total of fundraising event gross income and contributions on Part VIII, lines 1c and 8a? <i>If "Yes," complete Schedule G, Part II</i>	<input type="checkbox"/>	<input checked="" type="checkbox"/>
19 Did the organization report more than \$15,000 of gross income from gaming activities on Part VIII, line 9a? <i>If "Yes," complete Schedule G, Part III</i>	<input type="checkbox"/>	<input checked="" type="checkbox"/>
20a Did the organization operate one or more hospital facilities? <i>If "Yes," complete Schedule H</i>	<input type="checkbox"/>	<input checked="" type="checkbox"/>
b If "Yes" to line 20a, did the organization attach a copy of its audited financial statements to this return?	<input type="checkbox"/>	<input type="checkbox"/>
21 Did the organization report more than \$5,000 of grants or other assistance to any domestic organization or domestic government on Part IX, column (A), line 1? <i>If "Yes," complete Schedule I, Parts I and II</i>	<input type="checkbox"/>	<input checked="" type="checkbox"/>

Part IV Checklist of Required Schedules (continued)

Table with 3 columns: Question number, Yes, No. Rows 22-38. Includes questions about grants, compensation, tax-exempt bonds, excess benefit transactions, and contributions.

Part V Statements Regarding Other IRS Filings and Tax Compliance

Check if Schedule O contains a response or note to any line in this Part V []

Table with 3 columns: Question number, Yes, No. Rows 1a, 1b, 1c. Includes questions about Form 1096, Forms W-2G, and backup withholding rules.

Part V Statements Regarding Other IRS Filings and Tax Compliance (continued)

Table with columns for question number, question text, and Yes/No response boxes. Includes questions 2a through 16 regarding employee counts, tax filings, and organizational compliance.

Part VI Governance, Management, and Disclosure For each "Yes" response to lines 2 through 7b below, and for a "No" response to line 8a, 8b, or 10b below, describe the circumstances, processes, or changes on Schedule O. See instructions.

Check if Schedule O contains a response or note to any line in this Part VI [X]

Section A. Governing Body and Management

Table with 3 columns: Question, Yes, No. Rows include: 1a Enter the number of voting members of the governing body at the end of the tax year; 1b Enter the number of voting members included on line 1a, above, who are independent; 2 Did any officer, director, trustee, or key employee have a family relationship or a business relationship with any other officer, director, trustee, or key employee?; 3 Did the organization delegate control over management duties customarily performed by or under the direct supervision of officers, directors, trustees, or key employees to a management company or other person?; 4 Did the organization make any significant changes to its governing documents since the prior Form 990 was filed?; 5 Did the organization become aware during the year of a significant diversion of the organization's assets?; 6 Did the organization have members or stockholders?; 7a Did the organization have members, stockholders, or other persons who had the power to elect or appoint one or more members of the governing body?; 7b Are any governance decisions of the organization reserved to (or subject to approval by) members, stockholders, or persons other than the governing body?; 8 Did the organization contemporaneously document the meetings held or written actions undertaken during the year by the following: a The governing body? b Each committee with authority to act on behalf of the governing body?; 9 Is there any officer, director, trustee, or key employee listed in Part VII, Section A, who cannot be reached at the organization's mailing address? If "Yes," provide the names and addresses on Schedule O.

Section B. Policies (This Section B requests information about policies not required by the Internal Revenue Code.)

Table with 3 columns: Question, Yes, No. Rows include: 10a Did the organization have local chapters, branches, or affiliates?; 10b If "Yes," did the organization have written policies and procedures governing the activities of such chapters, affiliates, and branches to ensure their operations are consistent with the organization's exempt purposes?; 11a Has the organization provided a complete copy of this Form 990 to all members of its governing body before filing the form?; 11b Describe in Schedule O the process, if any, used by the organization to review this Form 990.; 12a Did the organization have a written conflict of interest policy? If "No," go to line 13; 12b Were officers, directors, or trustees, and key employees required to disclose annually interests that could give rise to conflicts?; 12c Did the organization regularly and consistently monitor and enforce compliance with the policy? If "Yes," describe in Schedule O how this was done; 13 Did the organization have a written whistleblower policy?; 14 Did the organization have a written document retention and destruction policy?; 15 Did the process for determining compensation of the following persons include a review and approval by independent persons, comparability data, and contemporaneous substantiation of the deliberation and decision?; 15a The organization's CEO, Executive Director, or top management official; 15b Other officers or key employees of the organization; 16a Did the organization invest in, contribute assets to, or participate in a joint venture or similar arrangement with a taxable entity during the year?; 16b If "Yes," did the organization follow a written policy or procedure requiring the organization to evaluate its participation in joint venture arrangements under applicable federal tax law, and take steps to safeguard the organization's exempt status with respect to such arrangements?

Section C. Disclosure

- 17 List the states with which a copy of this Form 990 is required to be filed FL
18 Section 6104 requires an organization to make its Forms 1023 (1024 or 1024-A, if applicable), 990, and 990-T (Section 501(c)(3)s only) available for public inspection. Indicate how you made these available. Check all that apply.
19 Describe on Schedule O whether (and if so, how) the organization made its governing documents, conflict of interest policy, and financial statements available to the public during the tax year.
20 State the name, address, and telephone number of the person who possesses the organization's books and records

Part VIII Statement of Revenue

Check if Schedule O contains a response or note to any line in this Part VIII

			(A)	(B)	(C)	(D)	
			Total revenue	Related or exempt function revenue	Unrelated business revenue	Revenue excluded from tax under sections 512 - 514	
Contributions, Gifts, Grants and Other Similar Amounts	1 a Federated campaigns	1a					
	b Membership dues	1b					
	c Fundraising events	1c					
	d Related organizations	1d					
	e Government grants (contributions)	1e					
	f All other contributions, gifts, grants, and similar amounts not included above ...	1f	432,255.				
	g Noncash contributions included in lines 1a-1f	1g	\$				
	h Total. Add lines 1a-1f			432,255.			
Program Service Revenue	2 a _____	Business Code					
	b _____						
	c _____						
	d _____						
	e _____						
	f All other program service revenue						
	g Total. Add lines 2a-2f						
Other Revenue	3 Investment income (including dividends, interest, and other similar amounts)		86.			86.	
	4 Income from investment of tax-exempt bond proceeds						
	5 Royalties						
	6 a Gross rents	6a	(i) Real				
			(ii) Personal				
	b Less: rental expenses ...	6b					
	c Rental income or (loss)	6c					
	d Net rental income or (loss)						
	7 a Gross amount from sales of assets other than inventory	7a	(i) Securities				
			(ii) Other				
	b Less: cost or other basis and sales expenses	7b					
	c Gain or (loss)	7c					
d Net gain or (loss)							
8 a Gross income from fundraising events (not including \$ _____ of contributions reported on line 1c). See Part IV, line 18	8a						
b Less: direct expenses	8b						
c Net income or (loss) from fundraising events							
9 a Gross income from gaming activities. See Part IV, line 19	9a						
b Less: direct expenses	9b						
c Net income or (loss) from gaming activities							
10 a Gross sales of inventory, less returns and allowances	10a						
b Less: cost of goods sold	10b						
c Net income or (loss) from sales of inventory							
Miscellaneous Revenue	11 a _____	Business Code					
	b _____						
	c _____						
	d All other revenue						
	e Total. Add lines 11a-11d						
12 Total revenue. See instructions			432,341.	0.	0.	86.	

Part IX Statement of Functional Expenses

Section 501(c)(3) and 501(c)(4) organizations must complete all columns. All other organizations must complete column (A).

Check if Schedule O contains a response or note to any line in this Part IX X

Do not include amounts reported on lines 6b, 7b, 8b, 9b, and 10b of Part VIII.	(A) Total expenses	(B) Program service expenses	(C) Management and general expenses	(D) Fundraising expenses
1 Grants and other assistance to domestic organizations and domestic governments. See Part IV, line 21				
2 Grants and other assistance to domestic individuals. See Part IV, line 22				
3 Grants and other assistance to foreign organizations, foreign governments, and foreign individuals. See Part IV, lines 15 and 16				
4 Benefits paid to or for members				
5 Compensation of current officers, directors, trustees, and key employees				
6 Compensation not included above to disqualified persons (as defined under section 4958(f)(1)) and persons described in section 4958(c)(3)(B)				
7 Other salaries and wages	94,102.	85,549.	8,553.	
8 Pension plan accruals and contributions (include section 401(k) and 403(b) employer contributions)				
9 Other employee benefits	12,903.	11,070.	1,833.	
10 Payroll taxes	7,482.	6,419.	1,063.	
11 Fees for services (nonemployees):				
a Management				
b Legal	2,379.	595.	1,784.	
c Accounting	16,712.	4,178.	12,534.	
d Lobbying				
e Professional fundraising services. See Part IV, line 17				
f Investment management fees				
g Other. (If line 11g amount exceeds 10% of line 25, column (A) amount, list line 11g expenses on Sch O.)	212,571.	195,187.	5,400.	11,984.
12 Advertising and promotion	27,198.			27,198.
13 Office expenses	8,615.	7,753.	862.	
14 Information technology				
15 Royalties				
16 Occupancy				
17 Travel	226.	90.	136.	
18 Payments of travel or entertainment expenses for any federal, state, or local public officials				
19 Conferences, conventions, and meetings				
20 Interest				
21 Payments to affiliates				
22 Depreciation, depletion, and amortization				
23 Insurance	1,511.		1,511.	
24 Other expenses. Itemize expenses not covered above (List miscellaneous expenses on line 24e. If line 24e amount exceeds 10% of line 25, column (A) amount, list line 24e expenses on Schedule O.)				
a MEALS AND ENTERTAINMENT	530.	248.	282.	
b TAXES AND LICENSES	261.		261.	
c				
d				
e All other expenses				
25 Total functional expenses. Add lines 1 through 24e	384,490.	311,089.	34,219.	39,182.
26 Joint costs. Complete this line only if the organization reported in column (B) joint costs from a combined educational campaign and fundraising solicitation.				

Check here if following SOP 98-2 (ASC 958-720)

Part X Balance Sheet

Check if Schedule O contains a response or note to any line in this Part X

		(A) Beginning of year		(B) End of year
Assets	1 Cash - non-interest-bearing		1	
	2 Savings and temporary cash investments	57,090.	2	84,716.
	3 Pledges and grants receivable, net		3	
	4 Accounts receivable, net		4	
	5 Loans and other receivables from any current or former officer, director, trustee, key employee, creator or founder, substantial contributor, or 35% controlled entity or family member of any of these persons		5	
	6 Loans and other receivables from other disqualified persons (as defined under section 4958(f)(1)), and persons described in section 4958(c)(3)(B)		6	
	7 Notes and loans receivable, net		7	
	8 Inventories for sale or use		8	
	9 Prepaid expenses and deferred charges		9	
	10a Land, buildings, and equipment: cost or other basis. Complete Part VI of Schedule D	10a		
	b Less: accumulated depreciation	10b		10c
	11 Investments - publicly traded securities		11	
	12 Investments - other securities. See Part IV, line 11		12	
	13 Investments - program-related. See Part IV, line 11		13	
	14 Intangible assets		14	
	15 Other assets. See Part IV, line 11	1,949.	15	
16 Total assets. Add lines 1 through 15 (must equal line 33)	59,039.	16	84,716.	
Liabilities	17 Accounts payable and accrued expenses	25,981.	17	8,182.
	18 Grants payable		18	
	19 Deferred revenue	4,375.	19	
	20 Tax-exempt bond liabilities		20	
	21 Escrow or custodial account liability. Complete Part IV of Schedule D		21	
	22 Loans and other payables to any current or former officer, director, trustee, key employee, creator or founder, substantial contributor, or 35% controlled entity or family member of any of these persons		22	
	23 Secured mortgages and notes payable to unrelated third parties		23	
	24 Unsecured notes and loans payable to unrelated third parties		24	
	25 Other liabilities (including federal income tax, payables to related third parties, and other liabilities not included on lines 17-24). Complete Part X of Schedule D		25	
	26 Total liabilities. Add lines 17 through 25	30,356.	26	8,182.
Net Assets or Fund Balances	Organizations that follow FASB ASC 958, check here <input checked="" type="checkbox"/> and complete lines 27, 28, 32, and 33.			
	27 Net assets without donor restrictions	28,683.	27	76,534.
	28 Net assets with donor restrictions		28	
	Organizations that do not follow FASB ASC 958, check here <input type="checkbox"/> and complete lines 29 through 33.			
	29 Capital stock or trust principal, or current funds		29	
	30 Paid-in or capital surplus, or land, building, or equipment fund		30	
	31 Retained earnings, endowment, accumulated income, or other funds		31	
	32 Total net assets or fund balances	28,683.	32	76,534.
33 Total liabilities and net assets/fund balances	59,039.	33	84,716.	

Part XI Reconciliation of Net Assets

Check if Schedule O contains a response or note to any line in this Part XI

1	Total revenue (must equal Part VIII, column (A), line 12)	1	432,341.
2	Total expenses (must equal Part IX, column (A), line 25)	2	384,490.
3	Revenue less expenses. Subtract line 2 from line 1	3	47,851.
4	Net assets or fund balances at beginning of year (must equal Part X, line 32, column (A))	4	28,683.
5	Net unrealized gains (losses) on investments	5	
6	Donated services and use of facilities	6	
7	Investment expenses	7	
8	Prior period adjustments	8	
9	Other changes in net assets or fund balances (explain on Schedule O)	9	0.
10	Net assets or fund balances at end of year. Combine lines 3 through 9 (must equal Part X, line 32, column (B))	10	76,534.

Part XII Financial Statements and Reporting

Check if Schedule O contains a response or note to any line in this Part XII

	Yes	No
1 Accounting method used to prepare the Form 990: <input type="checkbox"/> Cash <input checked="" type="checkbox"/> Accrual <input type="checkbox"/> Other		
If the organization changed its method of accounting from a prior year or checked "Other," explain in Schedule O.		
2a Were the organization's financial statements compiled or reviewed by an independent accountant?		X
If "Yes," check a box below to indicate whether the financial statements for the year were compiled or reviewed on a separate basis, consolidated basis, or both:		
<input type="checkbox"/> Separate basis <input type="checkbox"/> Consolidated basis <input type="checkbox"/> Both consolidated and separate basis		
b Were the organization's financial statements audited by an independent accountant?	X	
If "Yes," check a box below to indicate whether the financial statements for the year were audited on a separate basis, consolidated basis, or both:		
<input checked="" type="checkbox"/> Separate basis <input type="checkbox"/> Consolidated basis <input type="checkbox"/> Both consolidated and separate basis		
c If "Yes" to line 2a or 2b, does the organization have a committee that assumes responsibility for oversight of the audit, review, or compilation of its financial statements and selection of an independent accountant?		X
If the organization changed either its oversight process or selection process during the tax year, explain on Schedule O.		
3a As a result of a federal award, was the organization required to undergo an audit or audits as set forth in the Single Audit Act and OMB Circular A-133?		X
b If "Yes," did the organization undergo the required audit or audits? If the organization did not undergo the required audit or audits, explain why on Schedule O and describe any steps taken to undergo such audits		

Form 990 (2020)

PUBLIC DISCLOSURE COPY

SCHEDULE A
(Form 990 or 990-EZ)

Department of the Treasury
Internal Revenue Service

Public Charity Status and Public Support

Complete if the organization is a section 501(c)(3) organization or a section 4947(a)(1) nonexempt charitable trust.
▶ Attach to Form 990 or Form 990-EZ.

▶ Go to www.irs.gov/Form990 for instructions and the latest information.

OMB No. 1545-0047

2020

Open to Public Inspection

Name of the organization **SING OUT AND READ, INC.** Employer identification number **80-0731246**

Part I Reason for Public Charity Status. (All organizations must complete this part.) See instructions.

The organization is not a private foundation because it is: (For lines 1 through 12, check only one box.)

- 1 A church, convention of churches, or association of churches described in **section 170(b)(1)(A)(i).**
- 2 A school described in **section 170(b)(1)(A)(ii).** (Attach Schedule E (Form 990 or 990-EZ).)
- 3 A hospital or a cooperative hospital service organization described in **section 170(b)(1)(A)(iii).**
- 4 A medical research organization operated in conjunction with a hospital described in **section 170(b)(1)(A)(iii).** Enter the hospital's name, city, and state: _____
- 5 An organization operated for the benefit of a college or university owned or operated by a governmental unit described in **section 170(b)(1)(A)(iv).** (Complete Part II.)
- 6 A federal, state, or local government or governmental unit described in **section 170(b)(1)(A)(v).**
- 7 An organization that normally receives a substantial part of its support from a governmental unit or from the general public described in **section 170(b)(1)(A)(vi).** (Complete Part II.)
- 8 A community trust described in **section 170(b)(1)(A)(vi).** (Complete Part II.)
- 9 An agricultural research organization described in **section 170(b)(1)(A)(ix)** operated in conjunction with a land-grant college or university or a non-land-grant college of agriculture (see instructions). Enter the name, city, and state of the college or university: _____
- 10 An organization that normally receives (1) more than 33 1/3% of its support from contributions, membership fees, and gross receipts from activities related to its exempt functions, subject to certain exceptions; and (2) no more than 33 1/3% of its support from gross investment income and unrelated business taxable income (less section 511 tax) from businesses acquired by the organization after June 30, 1975. See **section 509(a)(2).** (Complete Part III.)
- 11 An organization organized and operated exclusively to test for public safety. See **section 509(a)(4).**
- 12 An organization organized and operated exclusively for the benefit of, to perform the functions of, or to carry out the purposes of one or more publicly supported organizations described in **section 509(a)(1)** or **section 509(a)(2).** See **section 509(a)(3).** Check the box in lines 12a through 12d that describes the type of supporting organization and complete lines 12e, 12f, and 12g.
 - a **Type I.** A supporting organization operated, supervised, or controlled by its supported organization(s), typically by giving the supported organization(s) the power to regularly appoint or elect a majority of the directors or trustees of the supporting organization. **You must complete Part IV, Sections A and B.**
 - b **Type II.** A supporting organization supervised or controlled in connection with its supported organization(s), by having control or management of the supporting organization vested in the same persons that control or manage the supported organization(s). **You must complete Part IV, Sections A and C.**
 - c **Type III functionally integrated.** A supporting organization operated in connection with, and functionally integrated with, its supported organization(s) (see instructions). **You must complete Part IV, Sections A, D, and E.**
 - d **Type III non-functionally integrated.** A supporting organization operated in connection with its supported organization(s) that is not functionally integrated. The organization generally must satisfy a distribution requirement and an attentiveness requirement (see instructions). **You must complete Part IV, Sections A and D, and Part V.**
 - e Check this box if the organization received a written determination from the IRS that it is a Type I, Type II, Type III functionally integrated, or Type III non-functionally integrated supporting organization.
 - f Enter the number of supported organizations _____
 - g Provide the following information about the supported organization(s).

(i) Name of supported organization	(ii) EIN	(iii) Type of organization (described on lines 1-10 above (see instructions))	(iv) Is the organization listed in your governing document?		(v) Amount of monetary support (see instructions)	(vi) Amount of other support (see instructions)
			Yes	No		
Total						

Part II Support Schedule for Organizations Described in Sections 170(b)(1)(A)(iv) and 170(b)(1)(A)(vi)

(Complete only if you checked the box on line 5, 7, or 8 of Part I or if the organization failed to qualify under Part III. If the organization fails to qualify under the tests listed below, please complete Part III.)

Section A. Public Support

Calendar year (or fiscal year beginning in) ▶	(a) 2016	(b) 2017	(c) 2018	(d) 2019	(e) 2020	(f) Total
1 Gifts, grants, contributions, and membership fees received. (Do not include any "unusual grants.")				338,134.	432,255.	770,389.
2 Tax revenues levied for the organization's benefit and either paid to or expended on its behalf						
3 The value of services or facilities furnished by a governmental unit to the organization without charge						
4 Total. Add lines 1 through 3				338,134.	432,255.	770,389.
5 The portion of total contributions by each person (other than a governmental unit or publicly supported organization) included on line 1 that exceeds 2% of the amount shown on line 11, column (f)						621,359.
6 Public support. Subtract line 5 from line 4.						149,030.

Section B. Total Support

Calendar year (or fiscal year beginning in) ▶	(a) 2016	(b) 2017	(c) 2018	(d) 2019	(e) 2020	(f) Total
7 Amounts from line 4				338,134.	432,255.	770,389.
8 Gross income from interest, dividends, payments received on securities loans, rents, royalties, and income from similar sources				142.	86.	228.
9 Net income from unrelated business activities, whether or not the business is regularly carried on						
10 Other income. Do not include gain or loss from the sale of capital assets (Explain in Part VI.)						
11 Total support. Add lines 7 through 10						770,617.
12 Gross receipts from related activities, etc. (see instructions)					12	

13 First 5 years. If the Form 990 is for the organization's first, second, third, fourth, or fifth tax year as a section 501(c)(3) organization, check this box and stop here

Section C. Computation of Public Support Percentage

14 Public support percentage for 2020 (line 6, column (f), divided by line 11, column (f)).....	14	%
15 Public support percentage from 2019 Schedule A, Part II, line 14	15	%

16a 33 1/3% support test - 2020. If the organization did not check the box on line 13, and line 14 is 33 1/3% or more, check this box and stop here. The organization qualifies as a publicly supported organization

b 33 1/3% support test - 2019. If the organization did not check a box on line 13 or 16a, and line 15 is 33 1/3% or more, check this box and stop here. The organization qualifies as a publicly supported organization

17a 10% -facts-and-circumstances test - 2020. If the organization did not check a box on line 13, 16a, or 16b, and line 14 is 10% or more, and if the organization meets the facts-and-circumstances test, check this box and stop here. Explain in Part VI how the organization meets the facts-and-circumstances test. The organization qualifies as a publicly supported organization

b 10% -facts-and-circumstances test - 2019. If the organization did not check a box on line 13, 16a, 16b, or 17a, and line 15 is 10% or more, and if the organization meets the facts-and-circumstances test, check this box and stop here. Explain in Part VI how the organization meets the facts-and-circumstances test. The organization qualifies as a publicly supported organization

18 Private foundation. If the organization did not check a box on line 13, 16a, 16b, 17a, or 17b, check this box and see instructions

Part III Support Schedule for Organizations Described in Section 509(a)(2)

(Complete only if you checked the box on line 10 of Part I or if the organization failed to qualify under Part II. If the organization fails to qualify under the tests listed below, please complete Part II.)

Section A. Public Support

Calendar year (or fiscal year beginning in) ▶	(a) 2016	(b) 2017	(c) 2018	(d) 2019	(e) 2020	(f) Total
1 Gifts, grants, contributions, and membership fees received. (Do not include any "unusual grants.")						
2 Gross receipts from admissions, merchandise sold or services performed, or facilities furnished in any activity that is related to the organization's tax-exempt purpose						
3 Gross receipts from activities that are not an unrelated trade or business under section 513						
4 Tax revenues levied for the organization's benefit and either paid to or expended on its behalf						
5 The value of services or facilities furnished by a governmental unit to the organization without charge						
6 Total. Add lines 1 through 5						
7a Amounts included on lines 1, 2, and 3 received from disqualified persons						
b Amounts included on lines 2 and 3 received from other than disqualified persons that exceed the greater of \$5,000 or 1% of the amount on line 13 for the year						
c Add lines 7a and 7b						
8 Public support. (Subtract line 7c from line 6.)						

Section B. Total Support

Calendar year (or fiscal year beginning in) ▶	(a) 2016	(b) 2017	(c) 2018	(d) 2019	(e) 2020	(f) Total
9 Amounts from line 6						
10a Gross income from interest, dividends, payments received on securities loans, rents, royalties, and income from similar sources						
b Unrelated business taxable income (less section 511 taxes) from businesses acquired after June 30, 1975						
c Add lines 10a and 10b						
11 Net income from unrelated business activities not included in line 10b, whether or not the business is regularly carried on						
12 Other income. Do not include gain or loss from the sale of capital assets (Explain in Part VI.)						
13 Total support. (Add lines 9, 10c, 11, and 12.)						

14 First 5 years. If the Form 990 is for the organization's first, second, third, fourth, or fifth tax year as a section 501(c)(3) organization, check this box and **stop here**

Section C. Computation of Public Support Percentage

15 Public support percentage for 2020 (line 8, column (f), divided by line 13, column (f))	15	%
16 Public support percentage from 2019 Schedule A, Part III, line 15	16	%

Section D. Computation of Investment Income Percentage

17 Investment income percentage for 2020 (line 10c, column (f), divided by line 13, column (f))	17	%
18 Investment income percentage from 2019 Schedule A, Part III, line 17	18	%

19a 33 1/3% support tests - 2020. If the organization did not check the box on line 14, and line 15 is more than 33 1/3%, and line 17 is not more than 33 1/3%, check this box and **stop here**. The organization qualifies as a publicly supported organization

b 33 1/3% support tests - 2019. If the organization did not check a box on line 14 or line 19a, and line 16 is more than 33 1/3%, and line 18 is not more than 33 1/3%, check this box and **stop here**. The organization qualifies as a publicly supported organization

20 Private foundation. If the organization did not check a box on line 14, 19a, or 19b, check this box and see instructions

Part IV Supporting Organizations

(Complete only if you checked a box in line 12 on Part I. If you checked box 12a, Part I, complete Sections A and B. If you checked box 12b, Part I, complete Sections A and C. If you checked box 12c, Part I, complete Sections A, D, and E. If you checked box 12d, Part I, complete Sections A and D, and complete Part V.)

Section A. All Supporting Organizations

	Yes	No
1 Are all of the organization's supported organizations listed by name in the organization's governing documents? <i>If "No," describe in Part VI how the supported organizations are designated. If designated by class or purpose, describe the designation. If historic and continuing relationship, explain.</i>		
2 Did the organization have any supported organization that does not have an IRS determination of status under section 509(a)(1) or (2)? <i>If "Yes," explain in Part VI how the organization determined that the supported organization was described in section 509(a)(1) or (2).</i>		
3a Did the organization have a supported organization described in section 501(c)(4), (5), or (6)? <i>If "Yes," answer lines 3b and 3c below.</i>		
b Did the organization confirm that each supported organization qualified under section 501(c)(4), (5), or (6) and satisfied the public support tests under section 509(a)(2)? <i>If "Yes," describe in Part VI when and how the organization made the determination.</i>		
c Did the organization ensure that all support to such organizations was used exclusively for section 170(c)(2)(B) purposes? <i>If "Yes," explain in Part VI what controls the organization put in place to ensure such use.</i>		
4a Was any supported organization not organized in the United States ("foreign supported organization")? <i>If "Yes," and if you checked box 12a or 12b in Part I, answer lines 4b and 4c below.</i>		
b Did the organization have ultimate control and discretion in deciding whether to make grants to the foreign supported organization? <i>If "Yes," describe in Part VI how the organization had such control and discretion despite being controlled or supervised by or in connection with its supported organizations.</i>		
c Did the organization support any foreign supported organization that does not have an IRS determination under sections 501(c)(3) and 509(a)(1) or (2)? <i>If "Yes," explain in Part VI what controls the organization used to ensure that all support to the foreign supported organization was used exclusively for section 170(c)(2)(B) purposes.</i>		
5a Did the organization add, substitute, or remove any supported organizations during the tax year? <i>If "Yes," answer lines 5b and 5c below (if applicable). Also, provide detail in Part VI, including (i) the names and EIN numbers of the supported organizations added, substituted, or removed; (ii) the reasons for each such action; (iii) the authority under the organization's organizing document authorizing such action; and (iv) how the action was accomplished (such as by amendment to the organizing document).</i>		
b Type I or Type II only. Was any added or substituted supported organization part of a class already designated in the organization's organizing document?		
c Substitutions only. Was the substitution the result of an event beyond the organization's control?		
6 Did the organization provide support (whether in the form of grants or the provision of services or facilities) to anyone other than (i) its supported organizations, (ii) individuals that are part of the charitable class benefited by one or more of its supported organizations, or (iii) other supporting organizations that also support or benefit one or more of the filing organization's supported organizations? <i>If "Yes," provide detail in Part VI.</i>		
7 Did the organization provide a grant, loan, compensation, or other similar payment to a substantial contributor (as defined in section 4958(c)(3)(C)), a family member of a substantial contributor, or a 35% controlled entity with regard to a substantial contributor? <i>If "Yes," complete Part I of Schedule L (Form 990 or 990-EZ).</i>		
8 Did the organization make a loan to a disqualified person (as defined in section 4958) not described in line 7? <i>If "Yes," complete Part I of Schedule L (Form 990 or 990-EZ).</i>		
9a Was the organization controlled directly or indirectly at any time during the tax year by one or more disqualified persons, as defined in section 4946 (other than foundation managers and organizations described in section 509(a)(1) or (2))? <i>If "Yes," provide detail in Part VI.</i>		
b Did one or more disqualified persons (as defined in line 9a) hold a controlling interest in any entity in which the supporting organization had an interest? <i>If "Yes," provide detail in Part VI.</i>		
c Did a disqualified person (as defined in line 9a) have an ownership interest in, or derive any personal benefit from, assets in which the supporting organization also had an interest? <i>If "Yes," provide detail in Part VI.</i>		
10a Was the organization subject to the excess business holdings rules of section 4943 because of section 4943(f) (regarding certain Type II supporting organizations, and all Type III non-functionally integrated supporting organizations)? <i>If "Yes," answer line 10b below.</i>		
b Did the organization have any excess business holdings in the tax year? <i>(Use Schedule C, Form 4720, to determine whether the organization had excess business holdings.)</i>		

Part IV Supporting Organizations (continued)

	Yes	No
11 Has the organization accepted a gift or contribution from any of the following persons?		
a A person who directly or indirectly controls, either alone or together with persons described in lines 11b and 11c below, the governing body of a supported organization?		
11a		
b A family member of a person described in line 11a above?		
11b		
c A 35% controlled entity of a person described in line 11a or 11b above? If "Yes" to line 11a, 11b, or 11c, provide detail in Part VI.		
11c		

Section B. Type I Supporting Organizations

	Yes	No
1 Did the governing body, members of the governing body, officers acting in their official capacity, or membership of one or more supported organizations have the power to regularly appoint or elect at least a majority of the organization's officers, directors, or trustees at all times during the tax year? If "No," describe in Part VI how the supported organization(s) effectively operated, supervised, or controlled the organization's activities. If the organization had more than one supported organization, describe how the powers to appoint and/or remove officers, directors, or trustees were allocated among the supported organizations and what conditions or restrictions, if any, applied to such powers during the tax year.		
1		
2 Did the organization operate for the benefit of any supported organization other than the supported organization(s) that operated, supervised, or controlled the supporting organization? If "Yes," explain in Part VI how providing such benefit carried out the purposes of the supported organization(s) that operated, supervised, or controlled the supporting organization.		
2		

Section C. Type II Supporting Organizations

	Yes	No
1 Were a majority of the organization's directors or trustees during the tax year also a majority of the directors or trustees of each of the organization's supported organization(s)? If "No," describe in Part VI how control or management of the supporting organization was vested in the same persons that controlled or managed the supported organization(s).		
1		

Section D. All Type III Supporting Organizations

	Yes	No
1 Did the organization provide to each of its supported organizations, by the last day of the fifth month of the organization's tax year, (i) a written notice describing the type and amount of support provided during the prior tax year, (ii) a copy of the Form 990 that was most recently filed as of the date of notification, and (iii) copies of the organization's governing documents in effect on the date of notification, to the extent not previously provided?		
1		
2 Were any of the organization's officers, directors, or trustees either (i) appointed or elected by the supported organization(s) or (ii) serving on the governing body of a supported organization? If "No," explain in Part VI how the organization maintained a close and continuous working relationship with the supported organization(s).		
2		
3 By reason of the relationship described in line 2, above, did the organization's supported organizations have a significant voice in the organization's investment policies and in directing the use of the organization's income or assets at all times during the tax year? If "Yes," describe in Part VI the role the organization's supported organizations played in this regard.		
3		

Section E. Type III Functionally Integrated Supporting Organizations

1 Check the box next to the method that the organization used to satisfy the Integral Part Test during the year (see instructions).			
a <input type="checkbox"/> The organization satisfied the Activities Test. Complete line 2 below.			
b <input type="checkbox"/> The organization is the parent of each of its supported organizations. Complete line 3 below.			
c <input type="checkbox"/> The organization supported a governmental entity. Describe in Part VI how you supported a governmental entity (see instructions).			
2 Activities Test. Answer lines 2a and 2b below.		Yes	No
a Did substantially all of the organization's activities during the tax year directly further the exempt purposes of the supported organization(s) to which the organization was responsive? If "Yes," then in Part VI identify those supported organizations and explain how these activities directly furthered their exempt purposes, how the organization was responsive to those supported organizations, and how the organization determined that these activities constituted substantially all of its activities.			
2a			
b Did the activities described in line 2a, above, constitute activities that, but for the organization's involvement, one or more of the organization's supported organization(s) would have been engaged in? If "Yes," explain in Part VI the reasons for the organization's position that its supported organization(s) would have engaged in these activities but for the organization's involvement.			
2b			
3 Parent of Supported Organizations. Answer lines 3a and 3b below.			
a Did the organization have the power to regularly appoint or elect a majority of the officers, directors, or trustees of each of the supported organizations? If "Yes" or "No" provide details in Part VI.			
3a			
b Did the organization exercise a substantial degree of direction over the policies, programs, and activities of each of its supported organizations? If "Yes," describe in Part VI the role played by the organization in this regard.			
3b			

Part V Type III Non-Functionally Integrated 509(a)(3) Supporting Organizations

1 Check here if the organization satisfied the Integral Part Test as a qualifying trust on Nov. 20, 1970 (explain in Part VI). See instructions.
All other Type III non-functionally integrated supporting organizations must complete Sections A through E.

Section A - Adjusted Net Income		(A) Prior Year	(B) Current Year (optional)
1	Net short-term capital gain	1	
2	Recoveries of prior-year distributions	2	
3	Other gross income (see instructions)	3	
4	Add lines 1 through 3.	4	
5	Depreciation and depletion	5	
6	Portion of operating expenses paid or incurred for production or collection of gross income or for management, conservation, or maintenance of property held for production of income (see instructions)	6	
7	Other expenses (see instructions)	7	
8	Adjusted Net Income (subtract lines 5, 6, and 7 from line 4)	8	

Section B - Minimum Asset Amount		(A) Prior Year	(B) Current Year (optional)
1	Aggregate fair market value of all non-exempt-use assets (see instructions for short tax year or assets held for part of year):		
a	Average monthly value of securities	1a	
b	Average monthly cash balances	1b	
c	Fair market value of other non-exempt-use assets	1c	
d	Total (add lines 1a, 1b, and 1c)	1d	
e	Discount claimed for blockage or other factors (explain in detail in Part VI):		
2	Acquisition indebtedness applicable to non-exempt-use assets	2	
3	Subtract line 2 from line 1d.	3	
4	Cash deemed held for exempt use. Enter 0.015 of line 3 (for greater amount, see instructions).	4	
5	Net value of non-exempt-use assets (subtract line 4 from line 3)	5	
6	Multiply line 5 by 0.035.	6	
7	Recoveries of prior-year distributions	7	
8	Minimum Asset Amount (add line 7 to line 6)	8	

Section C - Distributable Amount			Current Year
1	Adjusted net income for prior year (from Section A, line 8, column A)	1	
2	Enter 0.85 of line 1.	2	
3	Minimum asset amount for prior year (from Section B, line 8, column A)	3	
4	Enter greater of line 2 or line 3.	4	
5	Income tax imposed in prior year	5	
6	Distributable Amount. Subtract line 5 from line 4, unless subject to emergency temporary reduction (see instructions).	6	
7	<input type="checkbox"/> Check here if the current year is the organization's first as a non-functionally integrated Type III supporting organization (see instructions).		

Schedule A (Form 990 or 990-EZ) 2020

Part V Type III Non-Functionally Integrated 509(a)(3) Supporting Organizations (continued)

Section D - Distributions		Current Year
1	Amounts paid to supported organizations to accomplish exempt purposes	1
2	Amounts paid to perform activity that directly furthers exempt purposes of supported organizations, in excess of income from activity	2
3	Administrative expenses paid to accomplish exempt purposes of supported organizations	3
4	Amounts paid to acquire exempt-use assets	4
5	Qualified set-aside amounts (prior IRS approval required - <i>provide details in Part VI</i>)	5
6	Other distributions (<i>describe in Part VI</i>). See instructions.	6
7	Total annual distributions. Add lines 1 through 6.	7
8	Distributions to attentive supported organizations to which the organization is responsive (<i>provide details in Part VI</i>). See instructions.	8
9	Distributable amount for 2020 from Section C, line 6	9
10	Line 8 amount divided by line 9 amount	10

Section E - Distribution Allocations (see instructions)	(i) Excess Distributions	(ii) Underdistributions Pre-2020	(iii) Distributable Amount for 2020
1 Distributable amount for 2020 from Section C, line 6			
2 Underdistributions, if any, for years prior to 2020 (reasonable cause required - <i>explain in Part VI</i>). See instructions.			
3 Excess distributions carryover, if any, to 2020			
a From 2015			
b From 2016			
c From 2017			
d From 2018			
e From 2019			
f Total of lines 3a through 3e			
g Applied to underdistributions of prior years			
h Applied to 2020 distributable amount			
i Carryover from 2015 not applied (see instructions)			
j Remainder. Subtract lines 3g, 3h, and 3i from line 3f.			
4 Distributions for 2020 from Section D, line 7: \$			
a Applied to underdistributions of prior years			
b Applied to 2020 distributable amount			
c Remainder. Subtract lines 4a and 4b from line 4.			
5 Remaining underdistributions for years prior to 2020, if any. Subtract lines 3g and 4a from line 2. For result greater than zero, <i>explain in Part VI</i> . See instructions.			
6 Remaining underdistributions for 2020. Subtract lines 3h and 4b from line 1. For result greater than zero, <i>explain in Part VI</i> . See instructions.			
7 Excess distributions carryover to 2021. Add lines 3j and 4c.			
8 Breakdown of line 7:			
a Excess from 2016			
b Excess from 2017			
c Excess from 2018			
d Excess from 2019			
e Excess from 2020			

Schedule A (Form 990 or 990-EZ) 2020

Part VI **Supplemental Information.** Provide the explanations required by Part II, line 10; Part II, line 17a or 17b; Part III, line 12; Part IV, Section A, lines 1, 2, 3b, 3c, 4b, 4c, 5a, 6, 9a, 9b, 9c, 11a, 11b, and 11c; Part IV, Section B, lines 1 and 2; Part IV, Section C, line 1; Part IV, Section D, lines 2 and 3; Part IV, Section E, lines 1c, 2a, 2b, 3a, and 3b; Part V, line 1; Part V, Section B, line 1e; Part V, Section D, lines 5, 6, and 8; and Part V, Section E, lines 2, 5, and 6. Also complete this part for any additional information. (See instructions.)

PUBLIC DISCLOSURE COPY

Schedule B

(Form 990, 990-EZ, or 990-PF)

Department of the Treasury
Internal Revenue Service

Schedule of Contributors

- ▶ Attach to Form 990, Form 990-EZ, or Form 990-PF.
- ▶ Go to www.irs.gov/Form990 for the latest information.

OMB No. 1545-0047

2020

Name of the organization

SING OUT AND READ, INC.

Employer identification number

80-0731246

Organization type (check one):

Filers of:

Section:

Form 990 or 990-EZ

501(c)(3) (enter number) organization

4947(a)(1) nonexempt charitable trust **not** treated as a private foundation

527 political organization

Form 990-PF

501(c)(3) exempt private foundation

4947(a)(1) nonexempt charitable trust treated as a private foundation

501(c)(3) taxable private foundation

Check if your organization is covered by the **General Rule** or a **Special Rule**.

Note: Only a section 501(c)(7), (8), or (10) organization can check boxes for both the General Rule and a Special Rule. See instructions.

General Rule

For an organization filing Form 990, 990-EZ, or 990-PF that received, during the year, contributions totaling \$5,000 or more (in money or property) from any one contributor. Complete Parts I and II. See instructions for determining a contributor's total contributions.

Special Rules

For an organization described in section 501(c)(3) filing Form 990 or 990-EZ that met the 33 1/3% support test of the regulations under sections 509(a)(1) and 170(b)(1)(A)(vi), that checked Schedule A (Form 990 or 990-EZ), Part II, line 13, 16a, or 16b, and that received from any one contributor, during the year, total contributions of the greater of (1) \$5,000; or (2) 2% of the amount on (i) Form 990, Part VIII, line 1h; or (ii) Form 990-EZ, line 1. Complete Parts I and II.

For an organization described in section 501(c)(7), (8), or (10) filing Form 990 or 990-EZ that received from any one contributor, during the year, total contributions of more than \$1,000 exclusively for religious, charitable, scientific, literary, or educational purposes, or for the prevention of cruelty to children or animals. Complete Parts I (entering "N/A" in column (b) instead of the contributor name and address), II, and III.

For an organization described in section 501(c)(7), (8), or (10) filing Form 990 or 990-EZ that received from any one contributor, during the year, contributions *exclusively* for religious, charitable, etc., purposes, but no such contributions totaled more than \$1,000. If this box is checked, enter here the total contributions that were received during the year for an *exclusively* religious, charitable, etc., purpose. Don't complete any of the parts unless the **General Rule** applies to this organization because it received *nonexclusively* religious, charitable, etc., contributions totaling \$5,000 or more during the year ▶ \$ _____

Caution: An organization that isn't covered by the General Rule and/or the Special Rules doesn't file Schedule B (Form 990, 990-EZ, or 990-PF), but it **must** answer "No" on Part IV, line 2, of its Form 990; or check the box on line H of its Form 990-EZ or on its Form 990-PF, Part I, line 2, to certify that it doesn't meet the filing requirements of Schedule B (Form 990, 990-EZ, or 990-PF).

Name of organization SING OUT AND READ, INC.	Employer identification number 80-0731246
--	---

Part I Contributors (see instructions). Use duplicate copies of Part I if additional space is needed.

(a) No.	(b) Name, address, and ZIP + 4	(c) Total contributions	(d) Type of contribution
1	 <hr/> <hr/> <hr/>	\$ <u>340,007.</u>	Person <input checked="" type="checkbox"/> Payroll <input type="checkbox"/> Noncash <input type="checkbox"/> (Complete Part II for noncash contributions.)
2	 <hr/> <hr/> <hr/>	\$ <u>30,267.</u>	Person <input checked="" type="checkbox"/> Payroll <input type="checkbox"/> Noncash <input type="checkbox"/> (Complete Part II for noncash contributions.)
3	 <hr/> <hr/> <hr/>	\$ <u>5,000.</u>	Person <input checked="" type="checkbox"/> Payroll <input type="checkbox"/> Noncash <input type="checkbox"/> (Complete Part II for noncash contributions.)
4	 <hr/> <hr/> <hr/>	\$ <u>7,500.</u>	Person <input checked="" type="checkbox"/> Payroll <input type="checkbox"/> Noncash <input type="checkbox"/> (Complete Part II for noncash contributions.)
5	 <hr/> <hr/> <hr/>	\$ <u>30,000.</u>	Person <input checked="" type="checkbox"/> Payroll <input type="checkbox"/> Noncash <input type="checkbox"/> (Complete Part II for noncash contributions.)
6	 <hr/> <hr/> <hr/>	\$ <u>10,000.</u>	Person <input checked="" type="checkbox"/> Payroll <input type="checkbox"/> Noncash <input type="checkbox"/> (Complete Part II for noncash contributions.)

PUBLIC DISCLOSURE COPY

Name of organization SING OUT AND READ, INC.	Employer identification number 80-0731246
--	---

Part II Noncash Property (see instructions). Use duplicate copies of Part II if additional space is needed.

(a) No. from Part I	(b) Description of noncash property given	(c) FMV (or estimate) (See instructions.)	(d) Date received
		\$ _____	_____
		\$ _____	_____
		\$ _____	_____
		\$ _____	_____
		\$ _____	_____
		\$ _____	_____
		\$ _____	_____

PUBLIC DISCLOSURE COPY

Name of organization SING OUT AND READ, INC.	Employer identification number 80-0731246
--	---

Part III Exclusively religious, charitable, etc., contributions to organizations described in section 501(c)(7), (8), or (10) that total more than \$1,000 for the year from any one contributor. Complete columns (a) through (e) and the following line entry. For organizations completing Part III, enter the total of exclusively religious, charitable, etc., contributions of \$1,000 or less for the year. (Enter this info. once.) ▶ \$ _____
Use duplicate copies of Part III if additional space is needed.

(a) No. from Part I	(b) Purpose of gift	(c) Use of gift	(d) Description of how gift is held
(e) Transfer of gift			
Transferee's name, address, and ZIP + 4		Relationship of transferor to transferee	
(a) No. from Part I	(b) Purpose of gift	(c) Use of gift	(d) Description of how gift is held
(e) Transfer of gift			
Transferee's name, address, and ZIP + 4		Relationship of transferor to transferee	
(a) No. from Part I	(b) Purpose of gift	(c) Use of gift	(d) Description of how gift is held
(e) Transfer of gift			
Transferee's name, address, and ZIP + 4		Relationship of transferor to transferee	
(a) No. from Part I	(b) Purpose of gift	(c) Use of gift	(d) Description of how gift is held
(e) Transfer of gift			
Transferee's name, address, and ZIP + 4		Relationship of transferor to transferee	

PUBLIC DISCLOSURE COPY

SCHEDULE D
(Form 990)

Department of the Treasury
Internal Revenue Service

Supplemental Financial Statements

▶ **Complete if the organization answered "Yes" on Form 990, Part IV, line 6, 7, 8, 9, 10, 11a, 11b, 11c, 11d, 11e, 11f, 12a, or 12b.**
▶ **Attach to Form 990.**

▶ **Go to www.irs.gov/Form990 for instructions and the latest information.**

OMB No. 1545-0047

2020

Open to Public Inspection

Name of the organization SING OUT AND READ, INC. **Employer identification number** 80-0731246

Part I Organizations Maintaining Donor Advised Funds or Other Similar Funds or Accounts. Complete if the organization answered "Yes" on Form 990, Part IV, line 6.

	(a) Donor advised funds	(b) Funds and other accounts
1 Total number at end of year		
2 Aggregate value of contributions to (during year)		
3 Aggregate value of grants from (during year)		
4 Aggregate value at end of year		
5 Did the organization inform all donors and donor advisors in writing that the assets held in donor advised funds are the organization's property, subject to the organization's exclusive legal control?		<input type="checkbox"/> Yes <input type="checkbox"/> No
6 Did the organization inform all grantees, donors, and donor advisors in writing that grant funds can be used only for charitable purposes and not for the benefit of the donor or donor advisor, or for any other purpose conferring impermissible private benefit?		<input type="checkbox"/> Yes <input type="checkbox"/> No

Part II Conservation Easements. Complete if the organization answered "Yes" on Form 990, Part IV, line 7.

1 Purpose(s) of conservation easements held by the organization (check all that apply).
 Preservation of land for public use (for example, recreation or education) Preservation of a historically important land area
 Protection of natural habitat Preservation of a certified historic structure
 Preservation of open space

2 Complete lines 2a through 2d if the organization held a qualified conservation contribution in the form of a conservation easement on the last day of the tax year.

	Held at the End of the Tax Year
a Total number of conservation easements	2a
b Total acreage restricted by conservation easements	2b
c Number of conservation easements on a certified historic structure included in (a)	2c
d Number of conservation easements included in (c) acquired after 7/25/06, and not on a historic structure listed in the National Register	2d

3 Number of conservation easements modified, transferred, released, extinguished, or terminated by the organization during the tax year ▶ _____

4 Number of states where property subject to conservation easement is located ▶ _____

5 Does the organization have a written policy regarding the periodic monitoring, inspection, handling of violations, and enforcement of the conservation easements it holds?

6 Staff and volunteer hours devoted to monitoring, inspecting, handling of violations, and enforcing conservation easements during the year ▶ _____

7 Amount of expenses incurred in monitoring, inspecting, handling of violations, and enforcing conservation easements during the year ▶ \$ _____

8 Does each conservation easement reported on line 2(d) above satisfy the requirements of section 170(h)(4)(B)(i) and section 170(h)(4)(B)(ii)?

9 In Part XIII, describe how the organization reports conservation easements in its revenue and expense statement and balance sheet, and include, if applicable, the text of the footnote to the organization's financial statements that describes the organization's accounting for conservation easements.

Part III Organizations Maintaining Collections of Art, Historical Treasures, or Other Similar Assets.

Complete if the organization answered "Yes" on Form 990, Part IV, line 8.

1a If the organization elected, as permitted under FASB ASC 958, not to report in its revenue statement and balance sheet works of art, historical treasures, or other similar assets held for public exhibition, education, or research in furtherance of public service, provide in Part XIII the text of the footnote to its financial statements that describes these items.

b If the organization elected, as permitted under FASB ASC 958, to report in its revenue statement and balance sheet works of art, historical treasures, or other similar assets held for public exhibition, education, or research in furtherance of public service, provide the following amounts relating to these items:

(i) Revenue included on Form 990, Part VIII, line 1

(ii) Assets included in Form 990, Part X

2 If the organization received or held works of art, historical treasures, or other similar assets for financial gain, provide the following amounts required to be reported under FASB ASC 958 relating to these items:

a Revenue included on Form 990, Part VIII, line 1

b Assets included in Form 990, Part X

LHA For Paperwork Reduction Act Notice, see the Instructions for Form 990.

Schedule D (Form 990) 2020

Part III Organizations Maintaining Collections of Art, Historical Treasures, or Other Similar Assets (continued)

- 3 Using the organization's acquisition, accession, and other records, check any of the following that make significant use of its collection items (check all that apply):
- a Public exhibition
 - b Scholarly research
 - c Preservation for future generations
 - d Loan or exchange program
 - e Other _____
- 4 Provide a description of the organization's collections and explain how they further the organization's exempt purpose in Part XIII.
- 5 During the year, did the organization solicit or receive donations of art, historical treasures, or other similar assets to be sold to raise funds rather than to be maintained as part of the organization's collection? Yes No

Part IV Escrow and Custodial Arrangements. Complete if the organization answered "Yes" on Form 990, Part IV, line 9, or reported an amount on Form 990, Part X, line 21.

- 1a Is the organization an agent, trustee, custodian or other intermediary for contributions or other assets not included on Form 990, Part X? Yes No
- b If "Yes," explain the arrangement in Part XIII and complete the following table:
- | | Amount |
|---------------------------------|--------|
| c Beginning balance | 1c |
| d Additions during the year | 1d |
| e Distributions during the year | 1e |
| f Ending balance | 1f |
- 2a Did the organization include an amount on Form 990, Part X, line 21, for escrow or custodial account liability? Yes No
- b If "Yes," explain the arrangement in Part XIII. Check here if the explanation has been provided on Part XIII

Part V Endowment Funds. Complete if the organization answered "Yes" on Form 990, Part IV, line 10.

	(a) Current year	(b) Prior year	(c) Two years back	(d) Three years back	(e) Four years back
1a Beginning of year balance					
b Contributions					
c Net investment earnings, gains, and losses					
d Grants or scholarships					
e Other expenditures for facilities and programs					
f Administrative expenses					
g End of year balance					

- 2 Provide the estimated percentage of the current year end balance (line 1g, column (a)) held as:
- a Board designated or quasi-endowment _____ %
 - b Permanent endowment _____ %
 - c Term endowment _____ %
- The percentages on lines 2a, 2b, and 2c should equal 100%.
- 3a Are there endowment funds not in the possession of the organization that are held and administered for the organization by:
- | | Yes | No |
|--|--------|----|
| (i) Unrelated organizations | 3a(i) | |
| (ii) Related organizations | 3a(ii) | |
| b If "Yes" on line 3a(ii), are the related organizations listed as required on Schedule R? | 3b | |
- 4 Describe in Part XIII the intended uses of the organization's endowment funds.

Part VI Land, Buildings, and Equipment.

Complete if the organization answered "Yes" on Form 990, Part IV, line 11a. See Form 990, Part X, line 10.

Description of property	(a) Cost or other basis (investment)	(b) Cost or other basis (other)	(c) Accumulated depreciation	(d) Book value
1a Land				
b Buildings				
c Leasehold improvements				
d Equipment				
e Other				
Total. Add lines 1a through 1e. (Column (d) must equal Form 990, Part X, column (B), line 10c.)				0.

Part VII Investments - Other Securities.

Complete if the organization answered "Yes" on Form 990, Part IV, line 11b. See Form 990, Part X, line 12.

(a) Description of security or category (including name of security)	(b) Book value	(c) Method of valuation: Cost or end-of-year market value
(1) Financial derivatives		
(2) Closely held equity interests		
(3) Other		
(A)		
(B)		
(C)		
(D)		
(E)		
(F)		
(G)		
(H)		
Total. (Col. (b) must equal Form 990, Part X, col. (B) line 12.) ▶		

Part VIII Investments - Program Related.

Complete if the organization answered "Yes" on Form 990, Part IV, line 11c. See Form 990, Part X, line 13.

(a) Description of investment	(b) Book value	(c) Method of valuation: Cost or end-of-year market value
(1)		
(2)		
(3)		
(4)		
(5)		
(6)		
(7)		
(8)		
(9)		
Total. (Col. (b) must equal Form 990, Part X, col. (B) line 13.) ▶		

Part IX Other Assets.

Complete if the organization answered "Yes" on Form 990, Part IV, line 11d. See Form 990, Part X, line 15.

(a) Description	(b) Book value
(1)	
(2)	
(3)	
(4)	
(5)	
(6)	
(7)	
(8)	
(9)	
Total. (Column (b) must equal Form 990, Part X, col. (B) line 15.) ▶	

Part X Other Liabilities.

Complete if the organization answered "Yes" on Form 990, Part IV, line 11e or 11f. See Form 990, Part X, line 25.

1. (a) Description of liability	(b) Book value
(1) Federal income taxes	
(2)	
(3)	
(4)	
(5)	
(6)	
(7)	
(8)	
(9)	
Total. (Column (b) must equal Form 990, Part X, col. (B) line 25.) ▶	

2. Liability for uncertain tax positions. In Part XIII, provide the text of the footnote to the organization's financial statements that reports the organization's liability for uncertain tax positions under FASB ASC 740. Check here if the text of the footnote has been provided in Part XIII...

Part XI Reconciliation of Revenue per Audited Financial Statements With Revenue per Return.

Complete if the organization answered "Yes" on Form 990, Part IV, line 12a.

Table with 5 main rows and sub-rows (a-e) for adjustments. Total revenue reported as 525,366, adjusted to 432,341.

Part XII Reconciliation of Expenses per Audited Financial Statements With Expenses per Return.

Complete if the organization answered "Yes" on Form 990, Part IV, line 12a.

Table with 5 main rows and sub-rows (a-e) for adjustments. Total expenses reported as 477,515, adjusted to 384,490.

Part XIII Supplemental Information.

Provide the descriptions required for Part II, lines 3, 5, and 9; Part III, lines 1a and 4; Part IV, lines 1b and 2b; Part V, line 4; Part X, line 2; Part XI, lines 2d and 4b; and Part XII, lines 2d and 4b. Also complete this part to provide any additional information.

Multiple horizontal lines provided for entering supplemental information.

Part IV Business Transactions Involving Interested Persons.

Complete if the organization answered "Yes" on Form 990, Part IV, line 28a, 28b, or 28c.

(a) Name of interested person	(b) Relationship between interested person and the organization	(c) Amount of transaction	(d) Description of transaction	(e) Sharing of organization's revenues?	
				Yes	No
ELP IP HOLDING, INC.	OVER 35% OWNED BY C	108,000.	FEE FOR TEC		X

Part V Supplemental Information.

Provide additional information for responses to questions on Schedule L (see instructions).

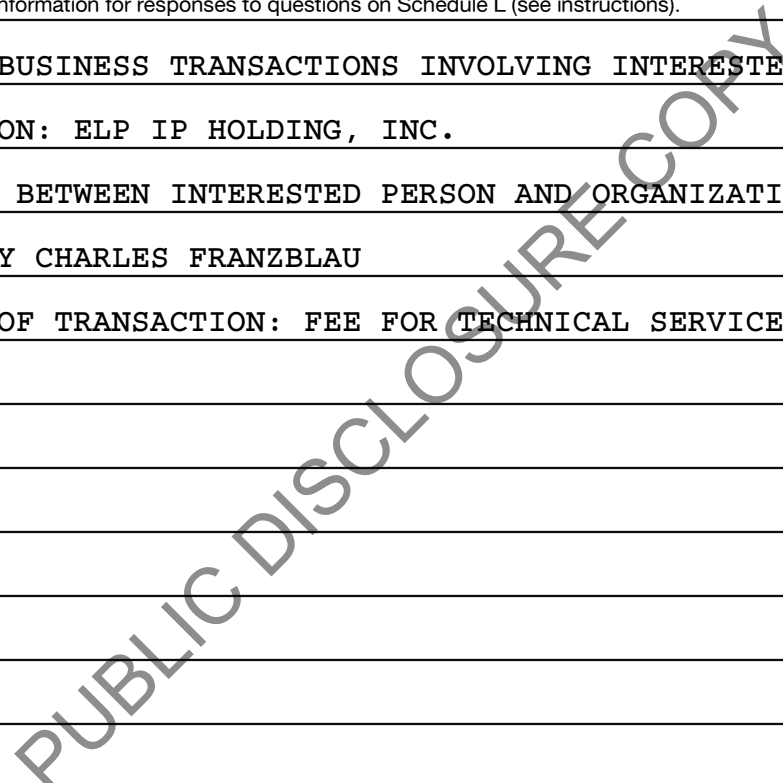
SCH L, PART IV, BUSINESS TRANSACTIONS INVOLVING INTERESTED PERSONS:

(A) NAME OF PERSON: ELP IP HOLDING, INC.

(B) RELATIONSHIP BETWEEN INTERESTED PERSON AND ORGANIZATION:

OVER 35% OWNED BY CHARLES FRANZBLAU

(D) DESCRIPTION OF TRANSACTION: FEE FOR TECHNICAL SERVICES



SCHEDULE O
(Form 990 or 990-EZ)

Department of the Treasury
Internal Revenue Service

Supplemental Information to Form 990 or 990-EZ

Complete to provide information for responses to specific questions on
Form 990 or 990-EZ or to provide any additional information.

▶ Attach to Form 990 or 990-EZ.

▶ Go to www.irs.gov/Form990 for the latest information.

OMB No. 1545-0047

2020

Open to Public
Inspection

Name of the organization

SING OUT AND READ, INC.

Employer identification number

80-0731246

FORM 990, PART I, LINE 1, DESCRIPTION OF ORGANIZATION MISSION:

USING SINGING AS A CRITICAL PART OF THE LEARNING PROCESS.

FORM 990, PART VI, SECTION B, LINE 11B:

THE FORM 990 WAS MADE AVAILABLE TO THE FULL BOARD OF DIRECTORS PRIOR TO
FILING.

FORM 990, PART VI, SECTION B, LINE 12C:

MONITORING & ENFORCING COMPLIANCE WITH CONFLICT OF INTEREST POLICY IN
CONNECTION WITH ANY ACTUAL OR POSSIBLE CONFLICT OF INTEREST, AN INTERESTED
PERSON MUST DISCLOSE THE EXISTENCE OF THE FINANCIAL INTEREST AND BE GIVEN
AN OPPORTUNITY TO DISCLOSE ALL MATERIAL FACTS TO THE DIRECTORS AND MEMBERS
OF COMMITTEES WITH GOVERNING BOARD DELEGATED POWERS CONSIDERING THE
PROPOSED TRANSACTION OR ARRANGEMENT.

AFTER DISCLOSURE OF THE FINANCIAL INTEREST AND ALL MATERIAL FACTS, AND
AFTER

ANY DISCUSSION WITH THE INTERESTED PERSON, HE/SHE SHALL LEAVE THE GOVERNING
BOARD OR COMMITTEE MEETING WHILE THE DETERMINATION OF A CONFLICT OF
INTEREST IS DISCUSSED AND VOTED UPON. THE REMAINING BOARD OR COMMITTEE
MEMBERS SHALL DECIDE IF A CONFLICT OF INTEREST EXISTS.

AN INTERESTED PERSON MAY MAKE A PRESENTATION AT THE GOVERNING BOARD OR
COMMITTEE MEETING, BUT AFTER THE PRESENTATION, HE/SHE SHALL LEAVE THE
MEETING DURING THE DISCUSSION OF, AND THE VOTE ON, THE TRANSACTION OR
ARRANGEMENT INVOLVING THE POSSIBLE CONFLICT OF INTEREST. THE CHAIRPERSON OF

LHA For Paperwork Reduction Act Notice, see the Instructions for Form 990 or 990-EZ.

Schedule O (Form 990 or 990-EZ) 2020

032211 11-20-20

Name of the organization SING OUT AND READ, INC.	Employer identification number 80-0731246
---	--

THE GOVERNING BOARD OR COMMITTEE SHALL, IF APPROPRIATE, APPOINT A DISINTERESTED PERSON OR COMMITTEE TO INVESTIGATE ALTERNATIVES TO THE PROPOSED TRANSACTION OR ARRANGEMENT.

FORM 990, PART VI, SECTION B, LINE 15B:
EMPLOYEE PREPARING THE JOB DESCRIPTION CONDUCTED MARKET RESEARCH TO DETERMINE AN ADEQUATE SALARY FOR THE POSITION IN OUR AREA.

FORM 990, PART VI, SECTION C, LINE 19:
THE ORGANIZATION MAKES ITS GOVERNING DOCUMENTS, CONFLICT OF INTEREST POLICY, AND FINANCIAL STATEMENTS AVAILABLE UPON REQUEST.

FORM 990, PART IX, LINE 11G, OTHER FEES:
TECHNOLOGY SERVICES:
PROGRAM SERVICE EXPENSES 102,600.
MANAGEMENT AND GENERAL EXPENSES 5,400.
FUNDRAISING EXPENSES 0.
TOTAL EXPENSES 108,000.

OUTSIDE CONTRACT SERVICES:
PROGRAM SERVICE EXPENSES 47,936.
MANAGEMENT AND GENERAL EXPENSES 0.
FUNDRAISING EXPENSES 11,984.
TOTAL EXPENSES 59,920.

TABLETS AND OTHER PROGRAM SERVICES:
PROGRAM SERVICE EXPENSES 44,651.
MANAGEMENT AND GENERAL EXPENSES 0.

Name of the organization SING OUT AND READ, INC.	Employer identification number 80-0731246
---	--

FUNDRAISING EXPENSES 0.

TOTAL EXPENSES 44,651.

TOTAL OTHER FEES ON FORM 990, PART IX, LINE 11G, COL A 212,571.

PUBLIC DISCLOSURE COPY

Application for Automatic Extension of Time To File an Exempt Organization Return

Department of the Treasury
Internal Revenue Service

▶ **File a separate application for each return.**
▶ **Go to www.irs.gov/Form8868 for the latest information.**

Electronic filing (e-file). You can electronically file Form 8868 to request a 6-month automatic extension of time to file any of the forms listed below with the exception of Form 8870, Information Return for Transfers Associated With Certain Personal Benefit Contracts, for which an extension request must be sent to the IRS in paper format (see instructions). For more details on the electronic filing of this form, visit www.irs.gov/e-file-providers/e-file-for-charities-and-non-profits.

Automatic 6-Month Extension of Time. Only submit original (no copies needed).

All corporations required to file an income tax return other than Form 990-T (including 1120-C filers), partnerships, REMICs, and trusts must use Form 7004 to request an extension of time to file income tax returns.

Type or print	Name of exempt organization or other filer, see instructions. SING OUT AND READ, INC.	Taxpayer identification number (TIN) 80-0731246
File by the due date for filing your return. See instructions.	Number, street, and room or suite no. If a P.O. box, see instructions. 1211 N. WESTSHORE BLVD., NO. 610	
	City, town or post office, state, and ZIP code. For a foreign address, see instructions. TAMPA, FL 33607	

Enter the Return Code for the return that this application is for (file a separate application for each return) 0 | 1

Application Is For	Return Code	Application Is For	Return Code
Form 990 or Form 990-EZ	01	Form 990-T (corporation)	07
Form 990-BL	02	Form 1041-A	08
Form 4720 (individual)	03	Form 4720 (other than individual)	09
Form 990-PF	04	Form 5227	10
Form 990-T (sec. 401(a) or 408(a) trust)	05	Form 6069	11
Form 990-T (trust other than above)	06	Form 8870	12

CHARLES A. FRANZBLAU

- The books are in the care of ▶ **1211 NORTH WESTSHORE BLVD. - TAMPA, FL 33607**
Telephone No. ▶ **813-781-3008** Fax No. ▶ _____
- If the organization does not have an office or place of business in the United States, check this box
- If this is for a Group Return, enter the organization's four digit Group Exemption Number (GEN) _____. If this is for the whole group, check this box . If it is for part of the group, check this box and attach a list with the names and TINs of all members the extension is for.

1 I request an automatic 6-month extension of time until **NOVEMBER 15, 2021**, to file the exempt organization return for the organization named above. The extension is for the organization's return for:
 ▶ calendar year **2020** or
 ▶ tax year beginning _____, and ending _____.

2 If the tax year entered in line 1 is for less than 12 months, check reason: Initial return Final return
 Change in accounting period

3a If this application is for Forms 990-BL, 990-PF, 990-T, 4720, or 6069, enter the tentative tax, less any nonrefundable credits. See instructions.	3a	\$	0.
b If this application is for Forms 990-PF, 990-T, 4720, or 6069, enter any refundable credits and estimated tax payments made. Include any prior year overpayment allowed as a credit.	3b	\$	0.
c Balance due. Subtract line 3b from line 3a. Include your payment with this form, if required, by using EFTPS (Electronic Federal Tax Payment System). See instructions.	3c	\$	0.

Caution: If you are going to make an electronic funds withdrawal (direct debit) with this Form 8868, see Form 8453-EO and Form 8879-EO for payment instructions.

FINANCIAL STATEMENTS AND INDEPENDENT AUDITORS' REPORT

Sing Out and READ, Inc.

December 31, 2020

TABLE OF CONTENTS

Independent Auditors' Report	3 - 4
Financial Statements	
Statement of Financial Position	5
Statement of Activities and Changes in Net Assets	6
Statement of Cash Flows	7
Statement of Functional Expenses	8
Notes to Financial Statements	9 - 12



INDEPENDENT AUDITORS' REPORT

Board of Directors
Sing Out and READ, Inc.

We have audited the accompanying financial statements of Sing Out and READ, Inc. (a nonprofit organization), which comprise the statement of financial position as of December 31, 2020 and the related statements of activities and changes in net assets, cash flows, and functional expenses for the year ended, and the related notes to the financial statements.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditors' Responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.



Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Sing Out and READ, Inc. as of December 31, 2020 and the changes in its net assets and its cash flows and its functional expenses for the year then ended in accordance with accounting principles generally accepted in the United States of America.

Tampa, Florida
July 16, 2021

Bucio, Gordinier & Company, P.A.

Sing Out and READ, Inc.

STATEMENT OF FINANCIAL POSITION

December 31, 2020

ASSETS

Current assets	
Cash and cash equivalents	\$ <u>84,716</u>
Total current assets	<u>84,716</u>
TOTAL ASSETS	<u><u>\$ 84,716</u></u>

LIABILITIES AND NET ASSETS

Current liabilities	
Accounts payable and accrued expenses	\$ <u>8,182</u>
Total current liabilities	<u>8,182</u>
Total liabilities	<u>8,182</u>
Net assets	
Without donor restrictions	<u>76,534</u>
Total net assets	<u>76,534</u>
TOTAL LIABILITIES AND NET ASSETS	<u><u>\$ 84,716</u></u>

The accompanying notes are an integral part of this statement.

Sing Out and READ, Inc.

STATEMENT OF ACTIVITIES AND CHANGES IN NET ASSETS

For the year ended December 31, 2020

	Without donor restrictions	With donor restrictions	Total
Support and revenue			
Grants and cash contributions	\$ 432,255	\$ -	\$ 432,255
In-kind contributions (note C)	93,025	-	93,025
Other income	86	-	86
	<u>525,366</u>	<u>-</u>	<u>525,366</u>
Total support and revenue			
Expenses			
Program services	386,090	-	386,090
Management and general	52,243	-	52,243
Fundraising and development	39,182	-	39,182
	<u>477,515</u>	<u>-</u>	<u>477,515</u>
Total expenses			
Change in net assets	47,851	-	47,851
Net assets at beginning of year	<u>28,683</u>	<u>-</u>	<u>28,683</u>
Net assets at end of year	<u>\$ 76,534</u>	<u>\$ -</u>	<u>\$ 76,534</u>

The accompanying notes are an integral part of this statement.

Sing Out and READ, Inc.

STATEMENT OF CASH FLOWS

For the year ended December 31, 2020

Cash flows from operating activities	
Change in net assets	<u>\$ 47,851</u>
Adjustments to reconcile change in net assets to net cash provided by operating activities	
Increase in accounts receivable	(16,413)
Increase in accounts payable and accrued expenses	114
Decrease in deferred revenue	<u>(4,375)</u>
Total adjustments	<u>(20,674)</u>
Net cash provided by operating activities	<u>27,177</u>
Net change in cash and cash equivalents	<u>27,177</u>
Cash and cash equivalents at beginning of year	<u>57,539</u>
Cash and cash equivalents at end of year	<u><u>\$ 84,716</u></u>
Supplemental disclosures of cash flow information	
Cash paid during the year	
Interest	<u><u>\$ -</u></u>
Income taxes	<u><u>\$ -</u></u>

The accompanying notes are an integral part of this statement.

Sing Out and READ, Inc.

STATEMENT OF FUNCTIONAL EXPENSES

For the year ended December 31, 2020

	Program Services	Management and General	Fundraising and Development	Total Expenses
Salaries and related expenses	\$ 178,039	\$ 29,473	\$ -	\$ 207,512
Outside contract services	47,936	-	11,984	59,920
Technology services	102,600	5,400	-	108,000
Tablets and other program services	44,651	-	-	44,651
Marketing and support	-	-	27,198	27,198
Insurance	-	1,511	-	1,511
Office supplies and equipment	7,027	781	-	7,808
Professional fees	4,773	14,318	-	19,091
Subscriptions	726	81	-	807
Taxes and licenses	-	261	-	261
Travel costs	90	136	-	226
Meals and entertainment	248	282	-	530
	<u>386,090</u>	<u>52,243</u>	<u>39,182</u>	<u>477,515</u>
Total expenses	<u>\$ 386,090</u>	<u>\$ 52,243</u>	<u>\$ 39,182</u>	<u>\$ 477,515</u>

The accompanying notes are an integral part of this statement.

Sing Out and READ, Inc.

NOTES TO FINANCIAL STATEMENTS

December 31, 2020

NOTE A - DESCRIPTION OF THE ORGANIZATION AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

A description of the organization and a summary of its significant accounting policies consistently applied in the preparation of the accompanying financial statements follow:

1. Description of the Organization

Sing Out and READ, Inc. (the "Organization") is a not-for-profit corporation originally established under the laws of the State of Florida on May 26, 2011 and began operations in December 2018. The Organization is an educational program administrator that focuses on improving literacy levels by helping students advance to read at their appropriate grade level using singing as a critical part of the learning process.

2. Basis of Accounting

The financial statements, presented on the accrual basis of accounting, have been prepared to focus on the Organization as a whole, and to present balances and transactions according to the existence or absence of donor-imposed restrictions. This has been accomplished by classification of assets, liabilities, and net assets into two self-balancing net asset groups as follow:

- Without Donor Restrictions - Net assets without donor restrictions are net assets not subject to donor-imposed restrictions or the donor-imposed restrictions have expired. These net assets are available for use at the discretion of the Board of Directors (the Board) and/or management for general operating purposes.
- With Donor Restrictions - Net assets with donor restrictions are net assets subject to donor-imposed stipulations that may be fulfilled by actions of the Organization to meet the stipulations, that may become undesignated by the passage of time, or that require net assets to be permanently maintained, thereby restricting the use of principal.

3. Use of Estimates

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements as well as the reported amounts of revenue and expenses during the reporting period. Actual results could differ from those estimates.

4. Income Taxes

The Organization is exempt from income taxes under section 501(c)(3) of the Internal Revenue Code. Unrelated business income, if any, is not exempt from income tax and is taxed at statutory rates.

Sing Out and READ, Inc.

NOTES TO FINANCIAL STATEMENTS - CONTINUED

December 31, 2020

NOTE A - DESCRIPTION OF THE ORGANIZATION AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES - Continued

Management is not aware of any activities that would jeopardize the Organization's tax exempt status. The Organization is not aware of any tax positions it has taken that are subject to a significant degree of uncertainty. All tax years remain subject to examination by federal and state taxing authorities.

5. Liquidity

Assets are presented in the accompanying Statement of Financial Position according to their nearness of conversion to cash and liabilities according to the nearness of their maturity and resulting use of cash.

6. Revenue Recognition

Contributions are recorded as revenue in the period received or the period in which an unconditional pledge is received. Any pledges receivable will be closely reviewed each month to determine whether the amount is still collectible and whether the balance of the pledges receivable is adequately reserved with the allowance for doubtful pledges.

7. Donated Services

Generally donated materials, assets and services will not be recorded in the accounting records except for certain services. The services recorded include professional services which the Organization would have paid for otherwise, or which would be provided by a person whose work normally includes providing that service. These services are recorded at the fair market value of the services provided.

8. Functional Allocation of Expenses

The Statement of Functional Expenses present expenses by function and natural classification. Expenses directly attributable to a specific functional area of the Organization are reported as expenses of those functional areas. Expenses that benefit multiple functional areas have been allocated across programs, general and administrative, and fundraising expenses based on the proportion of employee time involved or other some other reasonable measurement methodology. These expenses include salaries, payroll taxes and benefits, occupancy, finance costs, and other expenses.

Sing Out and READ, Inc.

NOTES TO FINANCIAL STATEMENTS - CONTINUED

December 31, 2020

NOTE B - LIQUIDITY AND AVAILABILITY OF RESOURCES

Financial assets available for general expenditure, that is, without donor or other restrictions limiting their use, within one year of the statement of financial position date, are comprised of the following at December 31, 2020:

Cash and cash equivalents	<u>\$ 84,716</u>
---------------------------	------------------

The Organization maintains a policy of structuring its financial assets to be available to meet a minimum of three months of general operating expenses.

NOTE C - IN-KIND SERVICES

The value of in-kind services included on the Statement of Activities and Changes in Net Assets as revenues and expenses for the year ended December 31, 2020, are as follows:

Salary expenses	<u>\$ 93,025</u>
-----------------	------------------

NOTE D - RELATED PARTY TRANSCATIONS

The Organization was formed to improve childhood literacy in the Greater Tampa Bay Area. The Organization has been funded by multiple individuals that have come together to support the mission. As such, these individuals are represented on the Board of Directors. During for the year ended December 31, 2020, the related parties contributed approximately \$343,000 in support of the Organization's programs and operations.

NOTE E - RISKS AND UNCERTAINTIES

On March 11, 2020, the World Health Organization declared the coronavirus (COVID-19) to be a global pandemic. Actions taken around the world to help mitigate the spread of the coronavirus include restrictions on travel, and quarantines in certain areas and forced closures of certain types of public places and businesses. The coronavirus and actions taken to mitigate it have and are expected to continue to have an adverse impact on the economies and financial markets of many countries, including the geographical area in which the Organization operates.

It is unknown how long these conditions will last and what the complete financial effect will be to the Organization. As a result, the Organization could be impacted and may experience a certain degree of business interruption. The extent to which the COVID-19 outbreak impacts the Organization's operations will depend on future developments, which are uncertain as of June 30, 2021, the date financial statements were available to be issued.

Sing Out and READ, Inc.

NOTES TO FINANCIAL STATEMENTS - CONTINUED

December 31, 2020

NOTE F - SUBSEQUENT EVENTS

The Organization has evaluated events and transactions occurring subsequent to December 31, 2020 as of July 16, 2021 which is the date the financial statements were available to be issued.

In March 2021, the Organization received \$22,835 in additional funds from the U.S. Small Business Administration (SBA) Paycheck Protection Program ("PPP") as a first draw for organizations who continued to pay their employees during the COVID-19 crisis. The Organization can apply for loan forgiveness for the amount used for payroll and other specific costs outlined in the loan agreement. The Organization plans to file for forgiveness in accordance with the terms of the agreement and anticipates the loan to be fully forgiven in 2021.