

Application Form

Organization Information

Compiled Committee Comments

Below is a compilation of committee member comments from your Letter of Intent. This feedback may be positive, neutral, or negative. It is provided in aim to be transparent and offer guidance on where you may be able to strengthen your full proposal.

- What is the timeline for the foundation funding you are pursuing?
- Including budget data to show with financial impact of COVID would strengthen this application.
- Specific project that is ready to go once funding is made and addresses both the economic harm from COVID and the actual harm of COVID through better ventilation. I think this is exactly the kind of project we should be considering.
- Have the current HVAC systems reached or is beyond its service life? Funding loss due to the pandemic is not clearly described.

An informational webinar about this proposal is available here.

The rubric that will be used to score this proposal can be downloaded here.

If you would like to complete this application first in Microsoft Word, you may download a Word version here.

Brief Project Descriptor

Please briefly describe this organization's request.

HVAC replacement at 3 sites

Organization Name

Hope Villages of America

Project Name*

Please choose a short name to identify this project within the grant portal:

HVAC Replacement - Affordable Housing and Food Bank

EIN*

59-1309186

Incorporation Year*

What year did your organization incorporate? This will be the year listed on your determination letter from the Internal Revenue Service.

1967

Organizational Mission Statement

What is your organization's mission statement?

This has been copied from your Letter of Intent and cannot be changed.

To provide hope restoration with dignity through innovative programs and services.

Unique Entity ID (SAM)*

Please provide your organization's Unique Entity ID number. This is a specific number used by the federal government to identify your organization. **This is different from a DUNS number, which the federal government no longer uses.**

If you do not have a Unique Entity ID number, you can create an account on SAM.gov and apply for one here (it is free and may take 3-4 days for approval): <https://sam.gov/content/home>

This field is optional as to not stop a qualifying organization from applying. HOWEVER, a Unique Entity ID number will be required if your organization is approved for a grant. Your organization should apply for a number now if it does not yet have one.

Character Limit: 12

TS79VPGHH6H6

Annual Operating Budget Size

Please provide the amount of your annual operating budget (expenditures only) for your entire organization.

This has been copied from your Letter of Intent.

\$11,488,567.00

Amount Requested*

The maximum grant amount is \$5 million.

This has been copied from your Letter of Intent and should not be changed. If your project cost has changed since submitting your Letter of Intent, please contact Rose Cervantes at rcervantes@pinellascf.org.

\$248,259.00

Does the total project cost exceed the amount your organization is requesting?

Please note: Answering "Yes" will cause additional questions to load later in this application.

Examples

ABC Childcare is seeking funding for a new playground. ABC Childcare is asking PCF to fund \$150,000 for certain equipment, and will seek other funding and donations for the remaining \$20,000 of the playground. ABC Childcare would select "Yes" for this question.

Better Tomorrow, a mental health provider, is looking to expand their counseling center by two rooms to meet increased service demand arising from the pandemic. Better Tomorrow has secured \$25,000 in private contributions, and wants to request the remaining \$125,000 in this grant. Better Tomorrow would select "Yes" for this question.

DBE Food Pantry is seeking funding a new HVAC unit for their pantry, and is requesting \$40,000 from PCF to cover the entire cost. DBE Food Pantry would select "No" for this question.

No

Request Specifics

Organization Programming Background*

Please describe the programming your organization offers to the community and the length of time it has been doing so. That is, what does your organization **do** and **how long** has it been doing it?

This has been copied from your LOI.

Hope Villages provides three categories of services in Pinellas County. Category 1 is the Abuse Services Division. This division operates programs that assist victims of domestic violence- this would include both shelter services and outreach into the community. More specifically, the program offers shelter services for up to 30 days, financial support including dollars to relocate, safety planning, counseling and support groups in the community. The Abuse Services Division includes victims experiencing physical abuse, mental abuse, economic abuse, and human trafficking. The population served includes both men and women as well as children. In addition, a unique program called Peacemakers is operated in the Abuse Services Division - this program provides education to the middle school population on handling conflict.

The second category is the Foods Services and Basic Needs Division - these services include a centrally located Food Bank that supplies food to over 80 food pantries in Pinellas County, a mobile food pantry that serves the food insecure in Pinellas County for individuals and families that lack transportation, and finally the provision of basic need items delivered through the Express Center in St. Petersburg.

Our third category is Affordable Housing Services. There are two prongs of services - Hope Villages owns and operates an affordable housing apartment complex, Goldsmith Gardens and The Oaks (formerly Grace House) with the plans to expand to more properties in Pinellas County. In addition, the division provides housing navigation, provision for utilities and rent assistance.

Community Need*

Please describe the community need that exists for your programming. If you are able to cite quantitative, local data, that will strengthen your proposal.

This has been copied from your LOI.

Community Need Food Bank- In 2020, 123,660 were food insecure in Pinellas County which represents 14% of the population (July 2020, Feeding America). This has been exacerbated since 2020 leading to higher unemployment rates, poverty and limited access to school nutrition programs. During the pandemic, Pinellas County soared in unemployment rates to 13.9 percent in May of 2020 (Pinellas County FL unemployment rates - YCharts), schools closed in March of 2020 and families had had no access to nutrition programs, and finally supply chain issues driving cost and availability of critical items up in prices. Mobile food pantries experienced growth to meet the community need as many households had no access to transportation, experienced income loss and were dealing with the increased demand for food due to children now requiring meals at home.

Community Need Affordable - Pinellas County is currently experiencing an Affordable Housing Crisis - data supports a substantial growth in population in Tampa Bay at the rate of 5.5% (Pinellas County, FL, population 2022, worldpopulationreview.com). Pinellas County is the most densely populated county in the State leaving very little room for growth. The pandemic increased the need for affordable housing in several ways (1) the moratorium on rental payments ended resulting in families facing eviction and seeking alternate housing, (2) federal/state dollars available provided for mortgage and rent assistance were difficult for many to understand, and (3) the availability of shelter beds was reduced - families had a heightened sense of urgency to secure permanent housing.

Community Need Abuse Services - Pinellas County outpaces more densely populated counties in Florida in the rate per capital of domestic violence including Miami-Dade and Broward. Pinellas County reports 6,111 incidents of domestic violence per 100,000 - many incidents go largely unreported (FIHealthCharts.gov).

Negative Economic Impact*

The following question is the keystone of a strong application in this process. If your organization cannot demonstrate a negative economic impact from the pandemic, your application will not qualify for committee review. If you are uncertain about what constitutes negative economic impact or how to demonstrate it, please contact PCF staff for technical assistance.

The more quantifiable your negative economic impact is, whether it be fiscal losses/pressures or increased service demand, the stronger your answer will be. The more specific your evidence, the better.

Describe your organization's negative economic impact arising from the COVID-19 pandemic. Examples could include:

- A reduction in revenue from 2019 to 2020
- Inflationary pressures
- Increases in demand for services that have not been compensated for through new revenue
- The use of reserves for unbudgeted expenses since the onset of the pandemic, and such use of reserves has prevented the purchase of capital assets
- A need for capital assets to offset community need for which your organization does not have the resources to purchase due to the negative economic harm from the pandemic

- A need for additional capital assets to adapt operations to accommodate health and safety guidelines by the CDC
- Growth in restricted pandemic-related revenue that does not permit capital asset acquisition

Note: If you are applying for both a Small Purchase and Large Project, you may reuse the answer for this question PROVIDED THAT the negative economic impact is relevant to both requests.

This has been copied from your LOI.

The request speaks to several distinct areas of need (1) a need for additional capital assets to adapt operations to accommodate health and safety guidelines by the CDC (2) a need for capital assets to offset community need for which the organization doesn't have the resources to purchase and inflationary pressures.

Area 1 -A need for additional capital assets to adapt operations to accommodate health and safety guidelines by the CDC.

ASHREA, whose mission is to serve humanity by advancing the arts and sciences of heating, ventilation and air condition(also know as HVAC), put forth two statements regarding the link to COVID-19 and the HVAC systems. The two statements are (1) the transmission of SARS CoV-2 through the air is sufficiently likely that air born exposure to the virus should be controlled. Changes to building operations, including the operation of heating, ventilating and air conditioning systems (HVAC), can reduce airborne exposures. The second statement (2) is that ventilation and filtration provided by and HVAC systems can reduce airborne concentration and thus of SARS- COV-2 and thus transmission through the air. HVAC system that are older/not adapting to the high need for full operation of the HVAC system that is highly functioning. Systems in all locations are operating HVAC systems that exceed their projected lifespan by in excess of ten years depending on the location.

Area 2 -A need for capital assets to offset community need for which the organization doesn't have the resources to purchase.

Hope Villages does not have the resources due to economic hardship through the pandemic. There are several contributing factors in the reduction of resources - due to a high demand for food HVA dollars were needed to meet the needs of the community. The rate of increase rose by 50% or greater post pandemic. In the Affordable Housing category, the division experience a high demand for services - both in the shelter and for rent and utility assistance forcing HVA to seek reserves to again support the growing needs of the community.

Area 3 - Inflationary Pressures

Florida data reflects a 15.8% rise in electric bills post pandemic. The total cost of electricity for the three campuses which are in need of new HVAC systems averages \$48,000 per month- the largest costs from the Food Bank and The Oaks. Data supports that the installation of the new HVAC systems can reduce the costs of electricity by \$14,000 annually allowing more dollars to offset the increased Food Bank utilization since the onset of the pandemic.

Finally, the agency experienced loss in traditional streams of fund raising due to cancellation of special events and donors impacted by costs related to the pandemic.

Negative Economic Impact - Uploads

You have the option to upload supporting documentation regarding negative economic impact. However, please limit your upload to no more than five pages. Word, Excel, JPG and PDF files are accepted.

Pandemic Relief Funding*

Please describe all government pandemic relief funding your organization has received since the onset of the pandemic. This includes but is not limited to the Pinellas CARES Nonprofit Partnership Fund, other ARPA funding, PPP (Paycheck Protection Program), and Community Block Development Grants specifically targeting COVID-19 relief.

Explain why or how this pandemic-relief funding has not alleviated the negative economic impact you have described above. Potential reasons include expiration dates on certain funding, inflationary pressures, restrictions prohibiting capital expenditures, or the funding simply not being enough to remedy the harm you've indicated above. **The more concrete your numbers, the better.**

If you have not received government relief funding for your organization since the onset of the pandemic, write "No pandemic relief funding received" below.

The following documents the funding received for pandemic relief by funding source, purpose, amount and year received -(1) City of Largo Safety Net Grant used to supplant loss of revenue due to cancellation of special event in the amount of \$25,000(2022), (2) Pinellas Community Foundation Small Capital Grant to replace kitchen appliances on three campuses - Grace House (The Oaks), Goldsmith Gardens campus and the Food Bank (2022), (3) City of St. Pete for the Mobile Food Pantry in the amount of \$88,302 (2021), (4) CARES Act funding supporting the mobile food pantry in the amount of \$108,649, (5) Pinellas Community Foundation for temporary staff at the Food Bank in the amount of \$8,553 and (6) Paycheck Protection Program at \$382,200. None of these programs would fund capital needs.

Proposal Description*

The American Rescue Plan Act requires a request that is reasonable and proportional to the level of economic impact your organization experienced. This means the request you describe below should not be greater than the economic harm your organization has suffered.

Please describe your project proposal and address the following:

- What project will be undertaken with these funds?
- What is the estimated lifespan of the project/property improvement?
- How does it address the negative economic harm you described in the previous question?

This has been copied from your LOI. While you are able to update this field, YOU SHOULD NOT CHANGE THE NATURE OF YOUR REQUEST. That is, this field should only be updated for clarity, not changing what you are requested funding for.

The organization will use the dollars to purchase high functioning HVAC systems that will deter the spread of the virus at Goldsmith Gardens, The Oaks (formerly Grace House) and the Food Bank. All sites HVAC system have exceeded their recommended lifespan - each have exceeded this lifespan by 10 years or more.

The life span of an HVAC system is 15-20 years.

The new HVAC will reduce the spread of the virus in the designated locations AND due to cost efficiencies created by the new HCAV the new system will offset the costs incurred due to the pandemic which include additional purchasing of food and use of dollars for rental and utility assistance. The rising costs of electricity post pandemic have increased by approximately 15% -data supports the new HVAC system will reduce the electricity costs by 30%, this will realize a reduction in the annual cost of electricity by \$14,400 per month or

\$172,800 annually. These dollars may be used to support more distribution of food to meet the demand post pandemic.

Number Served

How many people will directly benefit from this capital purchase annually?

This has been copied from your LOI. It cannot be changed.

90000

Unduplicated vs. Duplicated

Is the number indicated above duplicated or unduplicated?

Duplicated: A client is counted each time they access services

Unduplicated: A client is counted once, regardless of the number of times they access services

Example: ABC Food Bank operates two mobile food pantries, one in Clearwater and one in St. Petersburg. Taylor, a Pinellas County resident, goes to both food pantries. If ABC Food Bank counts Taylor's visit TWICE, it is **duplicated**. If ABC Food Bank counts Taylor's visit ONCE, it is **unduplicated**.

This has been copied from your LOI and cannot be changed.

Duplicated

Other (Explanation Required)

If you selected "Other" in the previous question, please explain how your organization determined the number of clients that will benefit from the proposed capital project.

This has been copied from your LOI and cannot be changed.

[Unanswered]

Rent vs. Own

Does your organization rent or own the property for which you are proposing modifications?

Own

Guiding Principles - Client Impact*

The American Rescue Plan Act, which provides the funding for this grant program, aims to ensure an equitable recovery from the COVID-19 pandemic. The term "equity" is defined as:

The consistent and systematic fair, just, and impartial treatment of all individuals, including individuals who belong to underserved communities that have been denied such treatment, such as Black, Latino, and Indigenous and Native American persons, Asian Americans and Pacific Islanders and other persons of color;

members of religious minorities; lesbian, gay, bisexual, transgender, and queer (LGBTQ+) persons; persons with disabilities; persons who live in rural areas; and persons otherwise adversely affected by persistent poverty or inequality.

One of the guiding principles of this fund is that it will apply a lens of equity to ensure the needs of specified priority populations are met.

Will this project benefit the community members defined above that have experienced disproportionate negative impacts from the COVID-19 pandemic? If so, how?

This has been copied from your LOI.

The clients served by the organization are 16% Black and 17% Hispanic exceeding the demographics of the county which is comprised of 9.98% black and 10.6% Hispanic. The highest percent of the population served by age is the elderly at 34% and the disabled represent approximately 10% of the population served. The programs serve a higher amount of persons of color proportionate to the population served. The Food Bank distributes food throughout 80 plus Food Pantries located in Qualified Track Zones. Moreover the mobile food pantry provides food to communities of color that are food insecure. The affordable housing campus, The Oaks, is located in Qualified Track Zones as well.

Organizational Sustainability*

How does this purchase contribute to the long-term sustainability of your organization and the work it does? That is, what impact will this project have on your organization and/or its clients over the long-term?

Examples include increased service capacity, reduced cost of delivering services over time, higher-quality or more equitable service delivery, and increased lifespan/quality of property.

Quantifiable numbers will strengthen your answer.

HVAC manufacturers are constantly updating their technology that goes into their equipment. Because the systems currently are 10-20 years old (depending on the site) there are 6 significant benefits, they are (1) greater efficiency of the HVAC equals lower energy costs and lower environmental impact - the HVAC system can reduce the cost of energy by 30%, (2) consistent heating and cooling - this keeps the temperature even for the volunteers working in the Food Bank, (3) improved air flow, (4) better air quality - better airflow means better air quality which relieves the symptoms of respiratory ailments such as COVID, (5) quieter operation lending itself to a better experience for the volunteer, and (6) smart controls that allow you to program the system to maximum energy efficiency while you are away therefore, when the food bank is closed cost savings will be realized. Because a portion of the dollars are going to the food bank, it is critical to understand that if a HVAC system is not working and there is too much humidity in the air it may result in premature expiration of the food. The purchase on the HVAC system will reduce the annual cost of the electric bill by 30% or \$172,800 annually. This cost saving may be used to support increased distribution of food to meet the rising rate of food demand post pandemic. Moreover, the dollars can be invested in supporting families to sustain their current housing or receive assistance in securing new housing. Over the last two years, HVA has expended approximately \$15,000 on HVAC repairs, over time repairs will only become more frequent and costly. Replacing the units will save the organization over \$100,000 over the life of the new equipment in repair costs.

Permits*

Please describe any permits necessary for the successful completion of this proposed project. Be sure to include any permits already obtained or in progress, and/or what the timeline is to acquire permits.

The Florida Building Code requires licensed HVAC contractors to obtain a building permit to install, remove or replace an air conditioning system. This permit ensures the that the system is installed correctly, circulated good indoor air quality and is efficient (along with other specs). The license will require 24 hours to receive.

Plan Set*

Do you have a plan set for this project?

A plan set refers to the "batch" of plans, drawings, prints, files, etc., that you receive from an architect that explains what needs to be built, how, and where. **Not all qualifying projects in this process require a plan set.**

If you answer Yes, you will be required to upload the Plan Set later in the application.

No

Plan Set Upload*

If you answered "Yes" above, please upload the Plan Set here. If you have trouble with file size limitations, please reach out to Rose Cervantes at rcervantes@pinellascf.org. If you have any narrative to accompany the plan set, you may write it below.

PDF files are permitted.

There are no building modifications required to install the HVAC systems.

Timeline*

Given a spending deadline of December 31, 2026, give a detailed **and realistic** timeline as to how this large capital project will be executed and completed. If there are phases to this project, indicate so in the narrative below. If you specified that permits were needed for this project above, ensure you include the acquisition time in the timeline.

Please include the following:

1. **How the timeline was developed**
2. **Timeline of planning and execution. Please include start and end dates by month and year. For example, April 2023 - June 2023.**

Example

Better Tomorrow is proposing the expansion of their counseling center. This requires a 2-month planning phase, one month to obtain all necessary permits, and four months to build. Better Tomorrow would list each phase, a brief description of what takes place in each phase, and an estimated start and completion date for each phase.

To ensure the best quality and cost efficient product, three different vendors will be utilized for each property. The grant submission will detail each property. The timelines were completed in collaboration with each of the vendors.

The Oaks - Capital Appliances and Services

Upon receipt of the grant, the project can begin within in 90 days- several components of the HVAC system will be ordered and require 60-90 days to arrive. The project will take approximately two weeks to complete. The permit can be obtained one day.

Goldsmith Gardens - Jenergy

Upon receipt of the grants, equipment can be ordered and the project can begin in 90 days. The project will be done in one week. Permits can be obtained in one day.

Food Bank - Pelican Aire

Upon receipt of the grant, the project can begin within in 90 days- several components of the HVAC system will be ordered and require 60-90 days to arrive. The project will take approximately two weeks to complete. The permit can be obtained one day.

Team Leadership*

Please describe the following:

1. The team and leaders that will be overseeing this proposed project.
2. Their relationship to your organization
3. Their role in this project
4. Whether or not they have overseen similar projects

1. The Team Lead is Melinda Perry, Interim President and CEO. Melvin Thomas, Senior VP of Operations, will provide direct support to Ms. Perry.

2. Melinda Perry is the Interim President & CEO, who has been with the organization for almost 6 years. Melvin Thomas is the Senior VP of Operations, who has been with the organization for 5 years.

3. Mr. Thomas will be the point of contact for the contractors who will work with them on scheduling, notification of tenants/staff, and onsite support. Ms. Perry will hold a preconstruction conference with the contractors, perform routine site visits, review all pay requests, and inspect the work.

4. During Ms. Perry's tenure at the St. Petersburg Housing Authority as the Chief Operating Officer, she oversaw the procurement and completion of many major construction projects. As a government organization monitored by the US Department of Housing and Urban Development, federal procurement guidelines were followed and audited by an external auditor. Throughout her tenure, the organization received 0 audit findings and was rated a High Performer by HUD. Specifically, Ms. Perry oversaw the HVAC replacements at four apartment communities, totaling 95 units and hundreds of thousands of dollars. Work included approval of procurement documents, approval of bids, communication with the architect, routine site visits, communication with the contractors, and approval of payments. During Mr. Thomas' tenure at FedEx (formerly Watkins Motor Lines) as a Line Haul Manager he assisted in overseeing the new construction of the break bulk terminal in Windsor Locks, CT. This included coordinating the installation of 24 commercial grade HVAC systems for 3 buildings on the 30 acre property. Work included communicating with project manager, trades, and inspectors to ensure work was scheduled for all trades, permits were in place, and inspections completed. Reviewed punch lists to ensure scope and quality of work was completed to specified standards and guidelines. During his 5 years of managing the location it received perfect audits all 5 years, and 4 years accident free.

Community Connection

The American Rescue Plan Act (ARPA) prioritizes organizations that either have headquarters or carry out the majority of their operations inside Qualified Census Tracts (QCTs). QCTs are a standard method of identifying communities with a large proportion of low-income residents. The U.S. Department of Housing and Urban Development determines what areas qualify as QCT.

To assess if your organization serves or is headquartered in a QCT, use the following link:

https://www.huduser.gov/portal/sadda/sadda_qct.html

In the top right-hand corner, choose the state of Florida and Pinellas County. Then on the left-hand side of the screen, click the box next to “Color QCT Qualified Tracts.” The QCT zones are denoted in purple. You can also map your address by adding it into the address box at the top to see if your location is inside the zones.

Below, please provide the location of your operations and the location of your headquarters, if different.

The screenshot displays the HUD SADDa QCT map interface. At the top, there is an address input field with a "Go" button, both circled in red. To the right, dropdown menus for "Florida" and "Pinellas" are also circled in red. Below the address bar, the "Map Options" section includes a legend for QCT and SADDa, and a "Map Options" panel with several checkboxes. A red arrow points to the "Color QCT Qualified Tracts (Zoom 7+)" checkbox, which is checked. The map shows purple shaded areas representing QCT zones in the Tampa Bay area. The "Map" and "Satellite" tabs are visible at the top of the map area. The "Select Year" section shows "2022" selected.

Headquarters Location

Please provide your organization's headquarters address as it appears on your Sunbiz account. To check your Sunbiz registration, you may search here: <https://dos.myflorida.com/sunbiz/search/>

This has been copied from your LOI and cannot be changed.

503 South Martin Luther King Avenue

QCT Determination - Headquarters

Is this organization headquartered in a QCT?

Yes

Project Location

Please provide the address or intersection where the property being modified is.

This has been copied from your LOI and cannot be changed.

(1)1152 South Myrtle Avenue, Clearwater 33756. (2) Goldsmith Gardens-1520 Saturn Ave, Clearwater 33755 and (3)Food Bank 700 Druid Ave, Clearwater 33756

QCT Determination - Project

Is this organization's project in a QCT?

Yes

QCT Impact*

PCF understands that just because a project may not be located in a Qualified Census Tract, those who reside in one may access your services and may come to the location where your organization's project will take place.

- If applicable, please describe if you have clients that reside in a QCT as indicated on the map linked above, and the proportion of your clients that come from these areas.
- If your organization does not serve clients from a QCT, you can write "Not Applicable" below.

This has been copied from your LOI.

Both the Food Bank and the The Oaks property are located in the QCT areas. Over 75 percent of the Food Pantries and Mobile Food Pantry sites are located in the Qualified Census Tracts with efforts in place through grant funding to expand through the addition of sites (located in QCT).

QCT Determination - Clients

Does this organization's project benefit residents of QCTs?

Yes

This section aims to capture general demographic data about your organization and to see how you engage with and represent the community you serve. PCF has generalized the demographic data questions more than it has in other processes because of the public nature of this process. PCF understands that identity disclosure can be a sensitive matter, and wants to respect your organization's board and staff. If your organization feels comfortable sharing more detailed demographic information, it may do so in the "Community Representation and Connection" section.

Community Representation and Connection*

Describe how your organization is representative of, or has authentic connections to, the community your proposal seeks to serve. You can list other community-based organizations that work on programming with you and/or list examples of your work within this community.

This has been copied from your LOI.

The organization has authentic representation in the community in multiple ways - The Executive Team is 50% black, the Senior Vice President is black and the Board is 36% black. The programs which require the HVAC system serve 19% of the black - the Executive Team, Senior Leadership and the Board are representative of the population served.

The organization has a large number of partners through the Food Bank including 80 smaller food pantries throughout the county, Boys and Girls Club (8 sites), local businesses (BIZCO, Baycare, Health Systems, as an example), the Affordable Housing Division partners with HUD, United Way and Duke Energy). Publix provided support to both housing and the Food Bank). The Abuse Services division partners with local businesses. law enforcement is all jurisdictions, the State Attorney, Public Defender and the Circuit Court.

Leadership Demographics - Executive Level Leadership Team

Does your executive leadership team consider themselves a member of one or more of the following populations? Check all that apply.

- BIPOC defined as Black, Latino, and Indigenous and Native American persons, Asian Americans and Pacific Islanders and other persons of color
- LGBTQ+ (Lesbian, Gay, Bisexual, Transgender, Queer+)
- Neurodiverse/physically disabled

BIPOC

Leadership Demographics - CEO/Executive Director

Does your CEO/Executive Director consider themselves a member of one or more of the following populations? Check all that apply.

- BIPOC defined as Black, Latino, and Indigenous and Native American persons, Asian Americans and Pacific Islanders and other persons of color
- LGBTQ+ (Lesbian, Gay, Bisexual, Transgender, Queer+)

- Neurodiverse/physically disabled

BIPOC

Leadership Demographics - Board Membership

Do your board members consider themselves a member of one or more of the following populations? Check all that apply.

BIPOC defined as Black, Latino, and Indigenous and Native American persons, Asian Americans and Pacific Islanders and other persons of color

LGBTQ+ (Lesbian, Gay, Bisexual, Transgender, Queer+)

Neurodiverse/physically disabled

BIPOC

Financial Overview

IF A CONTRACTOR HAS NOT BEEN SELECTED, BIDS MUST BE DATED AFTER 8/8/22. If you need assistance compressing files, please email Rose Cervantes at rcervantes@pinellascf.org.

The file attached below should contain current, verifiable bids, estimates, or price lists [from your potential vendor(s)]. ***Please ensure there is a date noted on the bid or some annotation as to when you obtained these estimates/bids.***

- If your project costs **LESS** than \$75,000, you must upload **TWO** verifiable bids or estimates for the proposed project.
- If your project is **EQUAL TO** or **MORE THAN** \$75,000, you must upload **THREE** verifiable bids or estimates for your proposed project.

If you have already selected a contractor for this process and do not have multiple bids to upload, please ensure you answer the narrative question below thoroughly.

Bid/Estimate #1*

PDF files are accepted.

Bids The Oaks.pdf

Bid/Estimate #2

PDF files are accepted.

Food Bank.pdf

Bid/Estimate #3

PDF files are accepted.

Goldsmith Gardens.pdf

Selected Contractor*

If you have not yet selected a contractor and have uploaded multiple bids above, please write N/A below or you will not be able to submit your application.

If your organization has already selected a contractor for this proposed capital project, please describe the process through which this contractor was chosen, and be sure to answer:

1. Was there a competitive bid process? That is, were multiple bids collected in order to evaluate multiple contractors? Describe this process (names of contractors, number of bids collected, prices, and why the contractor was chosen).
2. What personnel members at your organization selected the contractor?
3. Has a contract been executed with this contractor? **If yes, upload the contract here. If no, please describe the status of contract.**

If a contractor has already been selected AND a competitive bidding process was not used, the project will lose points.

The organization led a Three Bid Process - specifically Hope Villages of America collects three estimates/bids who compete with each other for the HVAC replacement. The three bids are attached. Ms. Melinda Perry selected the vendor based on both price and delivery of a quality product. The organization has not executed a contract, however has selected the vendor for the services through the initial Three Bid Process - following selection, contact was made to determine if there was a price variance since the estimate. The price variance will be incurred through Clearwater CDBG dollars and foundation dollars. The selected bidders were based on lowest price but also highest quality/efficiency. This represents the final bids chosen are- The Oaks/Capital Appliance - \$109,100, Goldsmith Gardens/Jenergy - \$89,709 and Food Bank/Pelican Aire - \$99,020 = \$287,749. The request was placed for \$248,259. The budget reflects this request however documents that Hope Villages will incur the additional costs through grant and foundation funding. Initially, HVA indicated that the dollar amount needed would not exceed the \$248,259 however due to rising costs of equipment and changes in regulatory code, the cost has increased. HVA will incur the additional expenses and the ask of \$248,259 remains the same.

Minority/Woman-Owned Business

Is your selected contractor, or the bid you are going to choose if funded, one of the following:

- Small-business enterprise (SBE)
- Disadvantaged business enterprise (DBE)
- Minority and/or woman-owned business (MWBE)

No

Related Parties*

Are any of the contractors/vendors that have provided bids/estimates a related party to your organization?

Examples of Related Parties

- A board member that owns the contracting company that provided a bid
- The relative of a director, officer, or executive team member owns a company that provided an estimate
- The CEO of the applying organization has a financial interest in the construction company providing a bid

If **yes**, identify the vendor and describe the relationship.

If **no**, write "No related parties below."

No related parties below.

Budget Detail*

Please upload a clear, easily readable budget that breaks out costs for this proposed project. Ensure that it is clear what portion would be paid for through this grant funding and what would be paid for from other sources. **Be sure that the budget includes 10-20% for contingencies and any costs related to performance and payment bonds for construction projects.**

If you are going to request the permitted indirect cost of up to 5%, please be sure this is represented in your budget.

An example budget is available here.

If you have additional notes to add to your budget summary, you may do so in the text box below.

PDF and Excel files are allowed.

Budget Large Project.xlsx

Costs increased since the time of the LOI, as many contractors only guarantee pricing for a maximum of 30 days, especially in this market. Additionally 20% was included for contingencies, as well as 4.7% of the grant award for administration. Administration includes the hours of staff time that will be required to meet with the vendors, walk the site, inspect the work, process the invoice, report on the grant, and more. The Large Project grant funds will be used to cover to cost of the HVAC and portion of the installation -the remainder of the expenses will be covered by match dollars. The budget template provided was put into Excel and edited to meet the needs of this grant. The tables were deleted that do not apply to the categories of funding.

Other Funding Sources*

Please describe any other funding that your organization has applied for or obtained for this project. This includes but is not limited to Community Development Block Grants (CDBG), local government grants (including Tourist Development Council funding), foundation grants, and donors (you do not need to disclose donor identities, simply amount raised that is allocated to this project). This includes any matching grants or in-kind contributions you may have obtained.

If none, please explain why no additional funding sources have been pursued.

If this answer has changed since submitting your LOI, you may update it below. Please be sure all funding sources below are represented in the budget you have uploaded above.

The organization is pursuing multiple foundation grant to provide unrestricted dollars to offset the cost of the HVAC - the Spurlino, Sierra and Walker Foundations. HVA will also pursue City of Clearwater CDBG Facilities funds to offset the cost for the Food Bank units.

Changes in Operating Costs*

Please answer this question based on the descriptions below:

- If this project **increases** ongoing operational costs (programmatic, operating maintenance or other costs), how will you compensate for the difference?
- If this project **decreases** ongoing operating costs, how will it do so?
- If this project **does not affect** operating costs, please note so below.

If this answer has changed since submitting your LOI, you may update it below.

The projects will not increase the operating costs as Hope Villages is currently incurring the cost. The operating costs will decrease due to efficiencies the new HVAC systems will provide. Data supports a 30% reduction in electric costs annually due to the replacement of the HVAC - this will result in a \$14,400 savings monthly and an annual savings of \$172,800. Further, over the last two years, HVA has expended about \$15,000 on HVAC repairs, and as time goes on, repairs will only become more frequent and costly. Replacing the units will save the organization over \$100,000 over the life of the new equipment in repair costs.

Fund Management Capacity*

Please describe your organization's capacity to manage these potential ARPA funds in terms of fiscal management and financial infrastructure.

This includes, but is not limited to, the use of accounting software that can track a general ledger and multiple accounts and the ability to work on a reimbursement-basis.

The inability to handle a reimbursement-based grant does not disqualify your organization from applying.

This has been copied from your LOI.

The organization is staffed with a Chief Financial Officer, Director of Finance and a Finance and Accounting Specialist. The organization contracts with PDR to conduct the annual audit - the past three years have put forth clean audits. The organization manages grants including a federal grant (VOCA) at \$600,000, and accounts for an in-kind budget of over 8M and over 1M dollars in fundraising activities. HVA adheres to their financial policies and demonstrates clear separation of powers when recording incoming funds. In addition, the organization has reserves covering three months of operating costs. The Board of Directors review the financials at each meeting and operates a Board Finance Committee which reviews specifics of the budget, expenditures and audit.

Corrective and Investigative Action/Grant Recall*

In the past three (3) years, has your organization had any of the following occur:

1. Been under legal investigation by a local, state, or federal institution?
2. Been placed on a corrective action plan by a funder?

3. Had grant funding recalled by a funder?

If yes, please describe the investigation, corrective action plan and/or grant recall, and the current status of such incidents. If no, write "N/A"

The Juvenile Welfare Board of Pinellas County placed Hope Villages of America's program referred to as Grace House on a Corrective Action Plan. The Corrective Action was complied with - the funder however left the CAP active in order to ensure the organization received an audit with no findings. After the CAP was substantially complied with JWB visited the program and raised multiple issues resulting in the termination of the contract. Following the termination of the contract -

Grace House was transitioned into The Oaks, an affordable housing campus, that no longer provides shelter services.

The organization has received consecutive audits with no findings.

JWB continued to fund The Haven that provides domestic violence shelter and outreach services, thus demonstrating JWB continues to fund with Hope Villages of America.

Since the termination of the program, JWB has awarded Hope Villages of America for a capital grant.

Organization Documentation

Organization Budget*

Please upload your most recent, board-approved organizational budget for this fiscal year. PDF and Excel documents are accepted.

FY23 Budget_Approved.pdf

Board of Directors List*

Please upload a current list of members of your organization's Board of Directors. Excel, Word, and PDF formats are acceptable.

Board List 2023.xlsx

IRS Form 990*

Please upload a PDF copy of your most recently submitted IRS Form 990.

If Form 990 from your most recent fiscal year is delayed or you have received an extension, please explain in the text space below. You may also explain if you don't have a Form 990 due to organization type. You should still upload the most recent publicly available 990.

If you file a Form 990-EZ and do not have anything to attach, please note so below.

2020 Hope Villages of America Inc. Form 990.pdf

Most Recent Financial Statements

Upload a PDF version of your most recent financial statements. If you have audited financial statements, please upload the most recently conducted audit. If you do not have a recent audit, please explain why.

HVA Audited Financails.pdf

Insurance

Evidence of Insurance Coverage*

Grantees of the ARPA Nonprofit Capital Project Fund will be required to maintain appropriate insurance related to your operations and this project. PCF will determine whether this coverage is appropriate.

Please upload evidence of insurance.

If your organization does not have evidence of insurance coverage, please provide an explanation as to why.

Certificate of Insurance 2023.pdf

Insurance Requirement*

If you are awarded a contract from the ARPA Nonprofit Capital Project Fund, you will be required to list Pinellas Community Foundation as an additional insured through your general liability insurance or other appropriate coverages for the duration of the contract. If you would like to check with your insurance carrier on how to do this, here is the information about PCF you will need:

Pinellas Community Foundation
17755 US Highway 19 N
Suite 150
Clearwater, FL 33764
727-531-0058

Please check the box below to indicate that you understand and will be able to comply with this requirement if you are awarded a contract.

PCF will not ask for a certificate naming us as additional insured until the contracting stage.

Yes, I understand and will comply with this requirement if awarded a contract.

Post-Grant Requirements

Reporting Requirements Acknowledgment*

Grantees will be required to submit a pre-award agreement within two weeks of receiving an award notice. In addition, grantees will be required to submit monthly expenditure reports until their project is completed and their contract is closed out.

Financial information justifying all expenditures will also need to be provided. This includes but is not limited to:

- Invoices
- Canceled checks
- Credit card statements, along with a record of paying the credit card.

If you have any questions, please contact Rose Cervantes, ARPA Program Officer at rcervantes@pinellascf.org.
Yes, I agree to submit this grant agreement and impact report within the specified timeframes.

Additional Information

Additional Upload

If you have something to share, you can upload it here in PDF format.

Anything else to share?

Is there anything else that you would like Pinellas Community Foundation to know or other information your organization would like to share that isn't addressed elsewhere in this application?

File Attachment Summary

Applicant File Uploads

- Bids The Oaks.pdf
- Food Bank.pdf
- Goldsmith Gardens.pdf
- Budget Large Project.xlsx
- FY23 Budget_Approved.pdf
- Board List 2023.xlsx
- 2020 Hope Villages of America Inc. Form 990.pdf
- HVA Audited Financials.pdf
- Certificate of Insurance 2023.pdf



Quote Detail – Grace House/The Oaks Hope Villages of America’s – Large Project Grant

To: Grant Reviewer, Large Project Grant

From: Judith Warren, Hope Villages of America

Date: January 17, 2023

The purpose of this memo is to provide an overview of the bids received for Grace House now referred to as The Oaks.

There are a total of 3 bids attached. Below details each bid.

Capital Appliances and Services - \$109,100 (includes 3 Ton, 3.5 Ton and 2.5 Ton Heat Pumps in est.)

Ierna - \$121,780 (includes 2.5 and 3 Ton Heat Pumps in est.)

Jenergy – See Table (includes 3 Ton, 3.5 Ton and 2.5 Ton Heat Pumps)

Item	Price 1	Price 2
14 AC units	\$59,251 for 12	\$91,406 for 12
*Cost Built on 12 Est Adjusted	*adjusted to 14- \$69,192	*adjusted \$106,640
3 Ton Heat Pump	\$6,659	\$8,468
3.5 Ton Heat Pump	\$6,659	\$8,765
2.5 Ton Heat Pump	\$6,366	\$8,182
Total	\$88,876	\$132,055

Chose bidder is Capital Appliances based on experience in installation, quality of product and cost range.

QUOTE

RCS Hope Villages of America.org

*Solely
BIP*

Date
Sep 7, 2022

Expiry
Oct 6, 2022

Quote Number
QU-0090

Reference
Grace House

Capital Appliance
628012052603

Capital Appliance Service &
AC, Inc.
P.O. Box 7054
SEMINOLE FL 33775
USA

Description	Quantity	Unit Price	Tax	Amount USD
Estimate to install New 2 ton 16 seer Bryant Gas system in Apts 101-106 & 201-208 Models 116BNA024000/ 800SA36045E14/ CNPVP2414ALA	14.00	6,400.00	Non-taxable	89,600.00
Estimate to install new 3 ton 16 seer Heat pump Bryant split system (attic install) 214DNA036P00 / FB4CNP036L00 (OFFICE UNIT)	1.00	6,500.00	Non-taxable	6,500.00
Estimate to install new 3.5 ton 16 seer heat pump split system (Vertical install) 214DNA042P00/FB4CNP042L00 (CLC unit)	1.00	6,700.00	Non-taxable	6,700.00
Estimate to install new 2.5 ton 16 seer heat pump split system (Vertical Install) 214DNA0300P00 / FB4CNP030L00 (RAINBOW ROOM)	1.00	6,300.00	Non-taxable	6,300.00
			Subtotal	109,100.00
			TOTAL USD	109,100.00



Proposal

Prepared: 09/08/2022
 Effective thru: 10/08/2022

Comfort Plan prepared for:

Hope Villages Grace House

1552 S. Myrtle Avenue
 Clearwater, FL, 33756

Owner: **Jennifer Reynolds**
 work: (727) 595-5366
 Jen@jenenergyreynolds.com

JENNIFER REYNOLDS
 FL: CAC1813572

Thank you for discussing your home comfort needs with me, and allowing Jenenergy Air Services to present options for your new home comfort system.

See the system choice(s) we're proposing for you below. Your price(s) include all installation materials and labor. When you would like to move forward with one of these options, please contact me to schedule your installation.







- Each option is on it's own page
- Standard Services is everything included with your Installation
- Warranty information is included under each option

After viewing your proposal, please contact us at Jenenergy Air Services with any questions you may have, or to place your order.

Proposal: 2 Ton American Standard Split Gas 80

Ameristar

AHRI System Efficiency Rating - 206800209 AHRI / 14.5 SEER / 12.2 EER

	Condenser		Model A4AC4023A1000* - 12 Units	14 SEER Air Conditioner
	Furnace		A-Series Model A801X040AM3SA*	Ameristar 80% Furnace
	Evaporator Coil		Standard Model 4MXCA003AC6HCA - 12 Units	Cased Evaporator Coil

Hope Villages Grace House



Thermostat



FocusPRO 5000
Model TH5220D1003/U -
12 Units

Standard Screen Non-
programmable

Services

- 1 year labor warranty
- Meet all federal, state & local laws
- Meet all code requirements
- 1 Year Maintenance Agreement "Cool Club" membership

Warranties

Air Conditioner

Base Limited Warranty Period: Compressor, Outdoor Coil, Parts - five (5) years, Registered Limited Warranty Period: Compressor, Outdoor Coil, Parts - ten (10) years.

Furnace

Base Limited Warranty Period: Parts - five (5) years, Heat Exchanger - twenty (20) years, Registered Limited Warranty Period: Parts - ten (10) years, Heat Exchanger - twenty (20) years.

Control

Five Year Limited Warranty

System Price	\$62,370
Discounts	
Multi unit discount	\$3,119
Your Price	\$59,251
Approx. Monthly	\$3,292

Your Final Cost is an estimate. Homeowner must file for rebates and credits, and additional conditions may apply. Individual rebates and credits may not apply in your particular case.

Silver Economy

AHRI System Efficiency Rating - 202452924 AHRI / 15.0 SEER / 12.5 EER



Condenser



Silver 14
Model 4A7A4024L1000*
- 12 Units

14 SEER Single Stage
AC



Furnace



S-Series
Model
S8X1B040M2PSA* - 12
Units

80% Single Stage, ECM
Motor Furnace - Upflow/
Horizontal Left/Right,
Downflow

Hope Villages Grace House



Evaporator
Coil



Model
4TXCB003DS3HC* - 12
Units

Aluminum Multi-Position
Coil



Thermostat



FocusPRO 5000
Model TH5220D1003/U -
12 Units

Standard Screen Non-
programmable

Services

- 1 year labor warranty
- Meet all federal, state & local laws
- Meet all code requirements
- 1 Year Maintenance Agreement "Cool Club" membership

Warranties

Air Conditioner

2022 - Base Limited Warranty Period: Compressor, Outdoor Coil, Parts – five (5) years, 2022 - Registered Limited Warranty Period: Compressor, Outdoor Coil, Parts – ten (10) years

Furnace

2022 - Base Ltd Warranty: Compressor, Coils, Parts 5 yrs; Heat Exchanger 20 yrs, 2022 - Registered Limited Warranty Period: Parts – ten (10) years, Heat Exchanger – twenty (20) years

Control

Five Year Limited Warranty

System Price	\$96,217
Discounts	
Multi unit discount	\$4,811
Your Price	\$91,406
Approx. Monthly	\$5,078

Your Final Cost is an estimate. Homeowner must file for rebates and credits, and additional conditions may apply. Individual rebates and credits may not apply in your particular case.

Proposal: 3 Ton American Standard Split Heat Pump

Silver Economy

AHRI System Efficiency Rating - 201763922 AHRI / 14.0 SEER / 11.5 EER / 8.2 HSPF

Hope Villages Grace House

	Heat Pump		Silver 14 Model 4A6H4036G1000A	14 SEER Single Stage Heat Pump
	Air Handler		Silver Model TEM4A0B36S31S*	PSC Air Handler
	Heat Strip		Model BAYHTR1505LUG*	Heat Strips for TEM Air Handlers; with LUGs.
	Thermostat		FocusPRO 5000 Model TH5220D1003/U	Standard Screen Non- programmable

Services

- 1 year labor warranty
- 1 Year Maintenance Agreement "Cool Club" membership
- Meet all federal, state & local laws
- Meet all code requirements

Warranties

- Heat Pump**
2022 - Base Limited Warranty Period: Compressor, Outdoor Coil, Parts – five (5) years, 2022 - Registered Limited Warranty Period: Compressor, Outdoor Coil, Parts – ten (10) years
- Air Handler**
2022 - Base Limited Warranty Period: Indoor Coil and Parts – five (5) years, 2022 - Registered Limited Warranty Period: Indoor Coil and Parts – ten (10) years
- Control**
Five Year Limited Warranty

System Price	\$8,914
Discounts	
Multiple System Discount	\$446
Your Price	\$8,468
Approx. Monthly	\$470

Your Final Cost is an estimate. Homeowner must file for rebates and credits, and additional conditions may apply. Individual rebates and credits may not apply in your particular case.

Ameristar

AHRI System Efficiency Rating - 201753524 AHRI / 14.0 SEER / 12.0 EER / 8.5 HSPF

	Heat Pump		Standard Model M4HP4036B1000A	Ameristar 14 SEER Heat Pump
	Air Handler		Standard Model M4AH4P36B1B00*	14 SEER PSC Air Handler
	Heat Strip		Model BAYHTR1V05LUGAA	Supplemental Electric Heaters
	Thermostat		FocusPRO 5000 Model TH5220D1003/U	Standard Screen Non-programmable

Services

- 1 year labor warranty
- 1 Year Maintenance Agreement "Cool Club" membership
- Meet all federal, state & local laws
- Meet all code requirements

Warranties

- Heat Pump**
5 Year Base Limited Warranty, 10 Year Registered Limited Warranty
- Air Handler**
10 Year Registered Limited Warranty, 5 Year Base Limited Warranty
- Control**
Five Year Limited Warranty

System Price	\$7,010
Discounts	
Multiple System Discount	\$351
Your Price	\$6,659
Approx. Monthly	\$370

Your Final Cost is an estimate. Homeowner must file for rebates and credits, and additional conditions may apply. Individual rebates and credits may not apply in your particular case.

Hope Villages Grace House

Proposal: 3.5 Ton American Standard Split Heat Pump

Silver Economy

AHRI System Efficiency Rating - 8908623 AHRI / 14.0 SEER / 11.5 EER / 8.5 HSPF

	Heat Pump		Silver 14 Model 4A6H4042G1000A	14 SEER Single Stage Heat Pump
	Air Handler		Silver Model TEM4A0C42S41S*	PSC Air Handler
	Heat Strip		Model BAYHTR1505LUG*	Heat Strips for TEM Air Handlers; with LUGs.
	Thermostat		FocusPRO 5000 Model TH5220D1003/U	Standard Screen Non-programmable

Services

- 1 year labor warranty
- 1 Year Maintenance Agreement "Cool Club" membership
- Meet all federal, state & local laws
- Meet all code requirements

Warranties

- Heat Pump**
2022 - Base Limited Warranty Period: Compressor, Outdoor Coil, Parts – five (5) years, 2022 - Registered Limited Warranty Period: Compressor, Outdoor Coil, Parts – ten (10) years
- Air Handler**
2022 - Base Limited Warranty Period: Indoor Coil and Parts – five (5) years, 2022 - Registered Limited Warranty Period: Indoor Coil and Parts – ten (10) years
- Control**
Five Year Limited Warranty

System Price	\$9,226
Discounts	
Multiple System Discount	\$461
Your Price	\$8,765
Approx. Monthly	\$487

Hope Villages Grace House

Your Final Cost is an estimate. Homeowner must file for rebates and credits, and additional conditions may apply. Individual rebates and credits may not apply in your particular case.

Ameristar

AHRI System Efficiency Rating - 201753525 AHRI / 14.0 SEER / 11.5 EER / 8.5 HSPF

	Heat Pump		Standard Model M4HP4042B1000A	Ameristar 14 SEER Heat Pump
	Air Handler		Standard Model M4AH4P44B1C00*	14 SEER PSC Air Handler
	Heat Strip		Model BAYHTR1V05LUGAA	Supplemental Electric Heaters
	Thermostat		FocusPRO 5000 Model TH5220D1003/U	Standard Screen Non-programmable

Services

- 1 year labor warranty
- 1 Year Maintenance Agreement "Cool Club" membership
- Meet all federal, state & local laws
- Meet all code requirements

Warranties

- Heat Pump**
5 Year Base Limited Warranty, 10 Year Registered Limited Warranty
- Air Handler**
10 Year Registered Limited Warranty, 5 Year Base Limited Warranty
- Control**
Five Year Limited Warranty

Hope Villages Grace House

System Price	\$7,212
Discounts	
Multiple System Discount	\$361
Your Price	\$6,851
Approx. Monthly	\$381

Your Final Cost is an estimate. Homeowner must file for rebates and credits, and additional conditions may apply. Individual rebates and credits may not apply in your particular case.

Proposal: 2.5 Ton American Standard Split Heat Pump

Silver Economy

AHRI System Efficiency Rating - 8908622 AHRI / 14.0 SEER / 11.5 EER / 8.5 HSPF

	Heat Pump		Silver 14 Model 4A6H4030G1000A	14 SEER Single Stage Heat Pump
	Air Handler		Silver Model TEM4A0B30S31S*	PSC Air Handler
	Heat Strip		Model BAYHTR1505LUG*	Heat Strips for TEM Air Handlers; with LUGs.
	Thermostat		FocusPRO 5000 Model TH5220D1003/U	Standard Screen Non-programmable

Services

- 1 year labor warranty
- 1 Year Maintenance Agreement "Cool Club" membership
- Meet all federal, state & local laws
- Meet all code requirements

Warranties

- Heat Pump**
- 2022 - Base Limited Warranty Period: Compressor, Outdoor Coil, Parts – five (5) years, 2022 - Registered Limited Warranty Period: Compressor, Outdoor Coil, Parts – ten (10) years

Hope Villages Grace House

Air Handler

2022 - Base Limited Warranty Period: Indoor Coil and Parts – five (5) years, 2022 - Registered Limited Warranty Period: Indoor Coil and Parts – ten (10) years

Control

Five Year Limited Warranty

System Price	\$8,613
Discounts	
Multiple System Discount	\$431
Your Price	\$8,182
Approx. Monthly	\$455

Your Final Cost is an estimate. Homeowner must file for rebates and credits, and additional conditions may apply. Individual rebates and credits may not apply in your particular case.

Ameristar

AHRI System Efficiency Rating - 201753523 AHRI / 14.0 SEER / 12.0 EER / 8.5 HSPF

	Heat Pump		Standard Model M4HP4030B1000A	Ameristar 14 SEER Heat Pump
	Air Handler		Standard Model M4AH4P32B1B00*	14 SEER PSC Air Handler
	Heat Strip		Model BAYHTR1V05LUGAA	Supplemental Electric Heaters
	Thermostat		FocusPRO 5000 Model TH5220D1003/U	Standard Screen Non-programmable

Services

1 year labor warranty

Warranties

Heat Pump
5 Year Base Limited Warranty, 10 Year Registered Limited

Hope Village Grace House

1 Year Maintenance Agreement "Cool Club" membership
 Meet all federal, state & local laws
 Meet all code requirements

Warranty

Air Handler

10 Year Registered Limited Warranty, 5 Year Base Limited Warranty

Control

Five Year Limited Warranty

System Price	\$6,701
Discounts	
Multiple System Discount	\$335
Your Price	\$6,366
Approx. Monthly	\$354

Your Final Cost is an estimate. Homeowner must file for rebates and credits, and additional conditions may apply. Individual rebates and credits may not apply in your particular case.

About Us

About Jenergy Air Services

Jenergy Air Services specializes in central cooling and heating systems, ductless or mini split systems and heat pumps manufactured by the best brands in the industry. We provide craftsman level installation, repairs and preventative maintenance service. Our indoor comfort specialists work to maximize your investment through precision diagnostics and routine equipment tune-ups. As a Jenergy Air cool club member, your comfort is just as important to us as it is to you!

License Number: CAC1813572

Indoor Air Quality

While duct cleaning is important to improving your indoor air quality, many Pinellas County homeowners require specialized purification and filtration equipment to restore the quality of the air inside your home and aid in removing harmful airborne contaminants that exist in many indoor air environments. At Jenergy Air Services, our expert team designs and installs whole-home air cleaners, air purifiers, UV light systems and air filtration systems that help you to breathe easy—year round.

Hope Villages Grace House

Proposal Prepared By:



Keith Simmons
Comfort Advisor
18843 US Hwy 41 N.
Lutz, FL 33549
Tel : 8139814648
keiths@iernaair.com
www.iernaair.com

Prepared For

Hope Villages
1552 S Myrtle Ave
Clearwater, FL 33756
Tel : 727-466-7849
Melinda.perry@hopevillagesofamerica.org



3 TON HEAT PUMP
 Total Payment Due Upon Completion
\$165/MO*

\$8,302
 *with approved credit

MODELS

Bryant
214DNA036P00

- Legacy Line
- Single-Stage
- Heat Pump
- 10 year parts limited to original purchaser upon timely registration
- Otherwise 5 years (Applies to residential installation only)

Bryant
FB4CNF036L00

- Legacy Line
- Single Speed
- Air Handler

Bryant
 CE0501N05T
 -Auxiliary Heater

Honeywell
TH6210U2001

- T6 Pro
- Programmable Thermostat
- 2h/1C 5-1-1

Net Investment after rebates
\$8,302

Financing Details:
 Min 2% minimum payment
 6.99% APR Payment based
 on 60 Mos

AHRI Matchup:
 AHRI # : 204836119
 Cooling Capacity : 33200
 Heating Capacity : 34400
 SEER : 14
 EER : 11.5
 HSPF : 8.2



2.5 TON HEAT PUMP
 Total Payment Due Upon Completion
\$138/MO*
\$6,921



14 GAS SYSTEMS
 Total Payment Due Upon Completion
\$106,557

14 Systems Quoted

MODELS

- Bryant** 214DNA030000
 -Legacy Line
 -Single-Stage
 - Heat Pump
 -10 year parts limited to original purchaser upon timely registration
 -Otherwise 5 years (Applies to residential installation only)

- Bryant** FB4CNF030L00
 -Legacy Line
 -Single Speed
 - Air Handler

- Bryant** CE0501N05T
 -Auxiliary Heater

- Honeywell** TH6210U2001
 -T6 Pro
 -Programmable Thermostat 2h/1C 5-1-1

Net Investment after rebates
\$6,921

AHRI Matchup:
 AHRI # : 204836196
 Cooling Capacity : 28600
 Heating Capacity : 28600
 SEER : 14
 EER : 11.5
 HSPF : 8.2

MODELS

- Bryant** 114CNA024000
 -Legacy Line
 -Single-Stage
 -Air Conditioner
 -10 year parts limited to original purchaser upon timely registration
 -Otherwise 5 years (Applies to residential installation only)

- Bryant** CNPHP2417ALA
 - Evaporator Coil
 -10 year parts limited to original purchaser upon timely registration
 -Otherwise 5 years (Applies to residential installation only)

- Bryant** 800SA36045E14
 -Legacy Series
 -80% AFUE
 -Single-Stage
 - Gas Furnace
 -10 Yrs Parts
 -Registered within 90 Days
 -Original Owner
 -20 Years or Heat Exchanger

- Honeywell** TH6210U2001
 -T6 Pro
 -Programmable Thermostat 2h/1C 5-1-1

Net Investment after rebates
\$106,557

AHRI Matchup:
 AHRI # : 203016549
 AHRI # : 203359611
 Unit 3 : 800SA36045E14
 Cooling Capacity : 22800
 Heating Capacity (MBTUH): 36
 SEER : 15
 EER : 12.5

INCLUDED SERVICES:

- 5 YEAR WARRANTY ON PARTS/COMPRESSOR
 - Manual J Heat Load Calculation
 - Sealing of the duct work with fibrous mastic
 - New Electrical Whip to Condenser
 - Flush and tie into existing copper refrigerant line set
 - Add/Remove refrigerant of proper operation
 - Tie into existing 24v electrical wiring
 - Permit and inspection
 - Tie into existing duct work
 - Clean and reuse existing supply and return plenums
 - New hurricane code condenser pad and anchor kit
 - New liquid line filter drier for refrigerant
 - Tie into existing 220v electrical wiring
 - Disposal of equipment
-

AVAILABLE UPGRADES & OPTIONS

To order your Upgrade(s) & Option(s), please click on the box



UPGRADE 1
\$1,250.00

Available for: 3 TON HEAT PUMP, 2.5 TON HEAT PUMP, 14 GAS SYSTEMS

does not need the pollutants to travel to the air handler for UV treatment or filtration. The REME is proactive and uses oxygen to aggressively seek out and destroy pollutants at the source - in the air and on surfaces, before they can reach your family, clients or employees. The RGFAir Knight's Phi Cell (Air Purifier) is installed inside of the ventilation system of your home or office building. The Phi Cell (short for Photohydroionization cell) uses light, water and oxygen to produce "Mother Nature's friendly cleaners" - hydro-peroxides. These cleaners circulate through your conditioned air space and kill airborne and surface viruses, bacteria, mold, odors and VOCs before they can spread.



1

Choose Your Payment Option

- Credit Card
- Financing
- Check
- Cash

2

Choose Your Equipment Option

- 3 Ton Heat Pump
- 2.5 Ton Heat Pump
- 14 Gas Systems

3

Terms and Conditions

[To View the HVACopcost.com website - CLICK THIS LINK!](#) HVAC OpCost.com is an independent website. The results of savings from one system to another may vary and Ierna's Heating and Air Conditioning cannot be held accountable for those same results. The results should be considered as a representation of expectations.

[To view our website - CLICK THIS LINK!](#)

[To view testimonials about our products and services - CLICK THIS LINK!](#)

[To view IERNA's Google Reviews - CLICK THIS LINK!](#)

[To view IERNA's To Your Success Reviews - CLICK THIS LINK!](#)

[To review our Proof of Insurance - CLICK THIS LINK!](#)

*** Consult your financial advisor for rebates.

TERMS & CONDITIONS OF AGREEMENT

1. Purchaser hereby accepts the equipment and services described above and agrees to pay Ierna's Heating and Cooling Inc the price shown above.
2. All equipment and material are guaranteed by Ierna's Heating and Cooling Inc to be as specified. All work will be completed in a workmanlike manner according to normally accepted practices.
3. Materials and work in addition to that described herein will be furnished only on Purchaser's authorization and will be paid by Purchaser as an extra charge.
4. Upon failure to pay any sums due hereunder, Purchaser agrees to pay Ierna's Heating and Cooling Inc interest at the rate of one and one half percent (1½%) per month (annual rate of 18%) on all outstanding balances.
5. Ierna's Heating and Cooling Inc shall not be liable for any default caused by events beyond its control, including but not limited to, fire, flood, strikes, accidents, or delays affecting this work or other operations in which it is involved, directly or indirectly.
6. Purchaser shall permit Ierna's Heating and Cooling Inc reasonable access to the property on which equipment is to be installed. Title to all provided equipment remains with Ierna's Heating and Cooling Inc until all amounts due thereon are paid in full, whether such equipment is affixed to the realty or not, and shall remain personal property and be deemed severable without injury to the freehold. On any payment default by Purchaser, or if in Ierna's Heating and Cooling Inc's judgment, reasonably exercised, its equity appears to be imperiled, then, Ierna's Heating and Cooling Inc may without further notice enter the premises and remove or resell the equipment, and Purchaser shall be liable for any deficiency or loss sustained by Ierna's Heating and Cooling Inc in connection therewith.
7. Once equipment is connected at Purchaser's property, Purchaser assumes all risk of loss or damage to such equipment and shall insure same fully to protect all interests of Ierna's Heating and Cooling Inc, cost of insurance to be paid by Purchaser. Ierna's Heating and Cooling Inc carries liability insurance and Worker's Compensation Insurance.
8. Ierna's Heating and Cooling Inc provides a one-year limited labor warranty. Equipment or system failure due to lack of proper maintenance service or abuse is expressly excluded. Normal maintenance check-ups and filter replacements are the responsibility of Purchaser. All other warranties, expressed or implied, are the responsibility of the manufacturer of the equipment, parts, or materials used in connection with the services.
9. There are no warranties, expressed or implied, for existing equipment, ductwork, or other materials not installed by Ierna's Heating and Cooling Inc.
10. All warranty work will be performed during Ierna's Heating and Cooling Inc's normal working hour 7am to 1100 pm 7 days a week, parts subject to supply house availability
11. Purchaser is responsible for all costs and reasonable attorney fees incurred by Ierna's Heating and Cooling Inc in connection with any action or proceeding (including arbitration and appeals) arising out of this agreement, including collection of any outstanding amounts due, whether or not suit is filed.
12. Except as provided herein Ierna's Heating and Cooling Inc makes no other representations or warranties, either express or implied, including, but not limited to, any implied warranties of merchantability or fitness for a particular purpose Ierna's Heating and Cooling Inc expressly disclaims all other warranties. Ierna's Heating and Cooling Inc's maximum liability hereunder shall consist of refunding all moneys paid to it by Purchaser hereunder subject to removal and return to Ierna's Heating and Cooling Inc of all equipment provided hereunder. Under no circumstances will Ierna's Heating and Cooling Inc be liable to Purchaser or any other person for any damages, including, without limitation, any indirect, incidental, special, or consequential damages, expenses, cost, profits, lost savings or earnings, lost or corrupted data, or other liability arising out of or related to this agreement, or the services or equipment provided hereunder.
13. This agreement shall be governed and construed solely according to the internal laws of the State of Florida, without reference to any conflicts of laws.
14. This agreement is the complete and exclusive statement of the agreement between Purchaser and Ierna's Heating and Cooling Inc and it supersedes all prior oral and written proposals and any prior or subsequent communications pertaining to the subject matter hereof. **NOTICE OF RIGHT TO CANCEL.** By signing this document you the customer are aware and agree to all disclaimers above. You as the customer have the right to cancel any and all service(s) within 3 days of signing this contract. All sales are final. If you choose to cancel the transaction please notify us in writing at the business address referenced above. Ierna's Heating, Cooling & Plumbing reserves the right to file property liens if payment(s) are not received.

Signature of Authorized Purchaser: _____

Date _____

Payment to be made as follows: Balance on completion Ierna's Heating and Cooling Inc proposes hereby to furnish and install the equipment and materials as described above on the terms and conditions provided herein. This proposal is good for thirty (30) days from the date hereof, but may be accepted at any later date at the sole discretion of Ierna's Heating and Cooling Inc.

Signature of Authorized

Representative of Ierna's Heating and Cooling Inc: _____

Date _____

2.0 Ton Bryant Straight Cool with Furnace • Date Created: 09-06-2022

4

Approve Your Proposal

Print your name

Draw your signature.

A large rectangular box for drawing a signature. A horizontal line is drawn across the bottom of the box. A small "Clear" button is located in the bottom right corner of the box.

I accept the terms of this agreement.



Quote Detail – Food Bank

Hope Villages of America's – Large Project Grant

To: Grant Reviewer, Large Project Grant

From: Judith Warren, Hope Villages of America

Date: January 17, 2023

The purpose of this memo is to provide an overview of the bids received for the Food Bank.

There are a total of 3 bids attached. Below details each bid.

Graham - \$81,165

Jenergy – 4 X \$8,664 = \$34,656 (5 Ton Carrier) + \$35,292 (2 10 Ton) = TOTAL \$69,984

Pelican Aire - \$99,020

Based on the quality of the product, history of vendor of installation and price, Pelican Aire is chosen for the vendor.

Lic CMC1250903
 7381 114th Ave
 Suite 401B
 Largo, FL 33773



PROPOSAL

Presented to:
RCS Food Pantry Melvin
 700 Druid Rd
 Clearwater, FL 33756

Job # 113540
Job Name Wants quotes
Proposal # P-113540-1
Technician Matt Schon
Issue Date Sep 08 2022

Customer Contact:
 H: 7274434031
 M: 7277715158
 E: Melvin.thomas@hopevillagesofamerica.org

Location Address:
 700 Druid Rd
 Clearwater, FL 33756

Your Price: \$81,165.00

Description	Qty	Savings	Price
Carrier 10 ton 3 phase [GPC14 A/C Goodman 60] 3 phase Carrier 10 ton package unit The 14 Series 5-ton a/c package unit comes with a 1 year part warranty from Carrier A 1-year Graham warranty. Up to 5 yr Graham warranty as long as the comfort club service plan is continually maintained through us. Heat strip kit included \$18,138 each x2 = \$36,276.00	1		\$0.00
Carrier 5 ton 3 phase split [Amana ASX14 with ARUF 60] 3 phase Carrier AC with airhandlers installed. The 14 series 5-ton a/c comes with a 1-year part warranty 1-year compressor warranty. A 1-year Graham warranty. Up to 10 yr Graham warranty as long as the comfort club service plan is continually maintained through us. Heat strip kits included \$13477.00 x 4 = \$53908.00	1		\$0.00
Discount pricing 10% [OTHER] \$90,184.00 10% off = 81,165.00	1	\$9,018.33	\$81,165.00
Thermostat [AOR TSTAT] Labor and material to install thermostat and configure thermostat to match the equipment installed.	1		\$0.00
All labor required [AOR LABOR] All labor required to remove the old equipment, install the new equipment, set up the new equipment, clean up the jobsite when done is included as needed	1		\$0.00
Misc Furnace [AOR MISC FURN] Electrical reconnect, permits as required, plenum modification as needed are all included. For gas furnaces, , flue pipe modification, gas line modification included as needed	1		\$0.00
Misc. AC/HP [AOR MISC A/C] Electrical reconnect, plenum modification, lineset flushing (r11 Flush), new hurricane pad w/straps and new drain line from coil are all included as needed. PVC drain lines will be flushed	1		\$0.00

Description	Qty	Savings	Price
Payment for install [PAY1] Payment for install is due at the time of Install. Visa, Mastercard, Discover, Cash or Check all accepted. Or call Matt to make arrangements	1		\$0.00
Thank you - Matt [TY ESA - Matt] Thank you for your continued business and your membership in our Comfort Club service plan. We appreciate you and hope to continue to serve your HVAC needs Matt Schon - VP of Operations Graham Heating and Air conditioning Cell# 402-459-0294 Office# 727-449-2559	1		\$0.00
Your Price			\$81,165.00

[Review and Sign](#)

Your Savings \$9,018.33

Customer Approval:

I accept this proposal and agree to the terms and conditions.



Proposal

Prepared: 09/08/2022
 Effective thru: 10/08/2022

Comfort Plan prepared for:

RCS

700 Druid Rd
 Clearwater, FL, 33756

John Walsh
 john@jenergyair.com
JENNIFER REYNOLDS
 FL: CAC1813572

Thank you for discussing your home comfort needs with me, and allowing Jenergy Air Services to present options for your new home comfort system.

See the system choice(s) we're proposing for you below. Your price(s) include all installation materials and labor. When you would like to move forward with one of these options, please contact me to schedule your installation.




- Each option is on it's own page
- Standard Services is everything included with your Installation
- Warranty information is included under each option

After viewing your proposal, please contact us at Jenergy Air Services with any questions you may have, or to place your order.

Proposal: 5 Ton American Standard Split Electric

Silver Economy

AHRI System Efficiency Rating - 7502938 AHRI / 14.0 SEER / 11.7 EER

	Condenser		Silver 14 Model 4A7A4060L1000*	14 SEER Single Stage AC
	Air Handler		Silver Model TEM4A0C60S51S*	PSC Air Handler
	Heat Strip		Model BAYHTR1510LUG*	Heat Strips for TEM Air Handlers; with LUGs.
	Thermostat		FocusPRO 5000	Standard Screen Non-programmable

RCS

Model TH5220D1003/U

Services

Meet all federal, state & local laws
 Meet all code requirements
 1 year labor warranty
 1 Year Maintenance Agreement "Cool Club" membership

Warranties

Air Conditioner

2022 - Base Limited Warranty Period: Compressor, Outdoor Coil, Parts – five (5) years, 2022 - Registered Limited Warranty Period: Compressor, Outdoor Coil, Parts – ten (10) years

Air Handler

2022 - Base Limited Warranty Period: Indoor Coil and Parts – five (5) years, 2022 - Registered Limited Warranty Period: Indoor Coil and Parts – ten (10) years

Control

Five Year Limited Warranty

System Price	\$9,120
Discounts	
Cool Club Customer	\$456
Your Price	\$8,664
Approx. Monthly	\$722

Your Final Cost is an estimate. Homeowner must file for rebates and credits, and additional conditions may apply. Individual rebates and credits may not apply in your particular case.

Proposal: 5 Ton American Standard Split Electric

Silver Economy

AHRI System Efficiency Rating - 7502938 AHRI / 14.0 SEER / 11.7 EER



Condenser



Silver 14
 Model 4A7A4060L1000*

14 SEER Single Stage AC



Air Handler



Silver
 Model TEM4A0C60S51S*

PSC Air Handler

RCS



Heat Strip



Model
BAYHTR1510LUG*

Heat Strips for TEM Air
Handlers; with LUGs.



Thermostat



FocusPRO 5000
Model TH5220D1003/U

Standard Screen Non-
programmable

Services

- Meet all federal, state & local laws
- Meet all code requirements
- 1 year labor warranty
- 1 Year Maintenance Agreement "Cool Club" membership

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Proposal: 5 Ton American Standard Split Electric

Silver Economy

AHRI System Efficiency Rating - 7502938 AHRI / 14.0 SEER / 11.7 EER



Condenser



Silver 14
Model 4A7A4060L1000*

14 SEER Single Stage
AC

RCS



Air Handler



Silver
Model
TEM4A0C60S51S*

PSC Air Handler



Heat Strip



Model
BAYHTR1510LUG*

Heat Strips for TEM Air
Handlers; with LUGs.



Thermostat



FocusPRO 5000
Model TH5220D1003/U

Standard Screen Non-
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Proposal: 5 Ton American Standard Split Electric

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RCS

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	Heat Strip		Model BAYHTR1510LUG*	Heat Strips for TEM Air Handlers; with LUGs.
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Services

Meet all federal, state & local laws
 Meet all code requirements
 1 year labor warranty
 1 Year Maintenance Agreement "Cool Club" membership

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Air Conditioner

2022 - Base Limited Warranty Period: Compressor, Outdoor Coil, Parts – five (5) years, 2022 - Registered Limited Warranty Period: Compressor, Outdoor Coil, Parts – ten (10) years

Air Handler

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Cool Club Customer	\$456
Your Price	\$8,664
Approx. Monthly	\$722

Your Final Cost is an estimate. Homeowner must file for rebates and credits, and additional conditions may apply. Individual rebates and credits may not apply in your particular case.

About Us

About Jenergy Air Services

Jenergy Air Services specializes in central cooling and heating systems, ductless or mini split systems and heat pumps manufactured by the best brands in the industry. We provide craftsman level installation, repairs and preventative maintenance service. Our indoor comfort specialists work to maximize your investment through precision diagnostics and routine equipment tune-ups. As a Jenergy Air cool club member, your comfort is just as important to us as it is to you!

License Number: CAC1813572

Indoor Air Quality

While duct cleaning is important to improving your indoor air quality, many Pinellas County homeowners require specialized purification and filtration equipment to restore the quality of the air inside your home and aid in removing harmful airborne contaminants that exist in many indoor air environments. At Jenergy Air Services, our expert team designs and installs whole-home air cleaners, air purifiers, UV light systems and air filtration systems that help you to breathe easy—year round.

Pinellas County indoor air quality systems come in a variety of types. Jenergy Air's indoor comfort specialists help you select the system that meets your specific Indoor Air Quality needs and budget requirements. We advise homeowners not to skimp on indoor air quality, since air can be filled with harmful chemical vapors, pet dander, allergens, bacteria, and other bio particulates. Jenergy Air's industry-leading air purification systems use ultraviolet (UVA) light technology and HEPA filtration to eradicate contaminants that lead to lung irritation and asthma, and are well worth the investment in your health all while keeping your AC systems clean and extending their life expectancy and energy efficiency.

Advantages to partnering with our team of indoor air quality experts include:

- **Whole-house comfort.** IAQ systems work in conjunction with your existing air conditioner or heater, providing healthy, whole-house benefits.
- **Odor mitigation.** Say goodbye to musty odors, chemical smells, and more. Indoor air cleaners eliminate many common smells in your home.
- **Reduced health risks.** Residents suffering from allergies, asthma, immune system conditions, and other health problems may experience significant health benefits from indoor air quality systems. Air purification is also a good idea for homes that have been infested by vermin or pests, or homes that have a major dust and debris buildup in their ductwork.
- **AC system efficiency.** Many of these air purification systems also keep your systems clean. Clean air conditioners need less emergency repairs, run more efficiently and last longer, which extends the life of your investment.

Schedule Your Indoor Air Cleaner Installation!

At Jenergy Air Services, we prioritize your family's health and safety—and offer affordable solutions for indoor air contamination. To request a free, no-obligation estimate for air cleaner or air purifier installation, call 727-595-5366 today. For your convenience, you can also email our team at Jen@jenergyreynolds.com (<mailto:Jen@jenergyreynolds.com>) and we'll be in touch promptly!

FINANCING AVAILABLE





Jenergy Air Services 727-595-5366

1255 Starkey Rd Suite A
Largo, FL 33771

www.jenergyair.com

Proposal #

OFFICE USE

INSTALL DATE:
CRANE TIME:
INSTALLER:

PROPERTY OWNER: RCS		PROPOSAL SUBMITTED TO: Mr. Thomas	DATE: 9/8/2022
OWNERS ADDRESS: 700 Druid Rd		TENANT:	
CITY / STATE / ZIP: Clearwater, FL 33756		CONDO NAME & ADDRESS:	
HOME PHONE#: 727-443-4031 501	CELL PHONE#: 727-771-5158	CITY:	JOB SITE PHONE#:
EMAIL: melvin.thomas@hopevillagesofameria.or		KEYS AT:	

We hereby submit specifications and estimates for the removal and disposal of the existing equipment along with the material and labor to completely install the following equipment to the specifications below:

- Condenser
 Pkg. Unit
 Straight Cool
 Mini Split
 Gas
 15 kw
 Horizontal
 Attic
 Ground
 Air Handler
 Furnace
 Heat Pump
 PTAC / P-Tek
 Electric
 w/Breaker
 Vertical
 Garage
 Rooftop

YOUR OPTIONS:	BUDGET	BETTER	BEST
MANUFACTURER	American Standard		
Condensing Unit <u>10</u> ton	TTA12043CABE001		
MANUFACTURER	American Standard		
Air Handler <u>10</u> ton	TWE12043AAAP004		
AHRI REF #	OU812		
ENERGY RATINGS	<u>14</u> SEER _____ HSPF	_____ SEER _____ HSPF	_____ SEER _____ HSPF
WARRANTY	<u>1</u> yr. / <u>1</u> yr. / <u>5</u> yr. LABOR / PARTS / COMP.	_____ yr. / _____ yr. / _____ yr. LABOR / PARTS / COMP.	_____ yr. / _____ yr. / _____ yr. LABOR / PARTS / COMP.
EQUIPMENT COST:	\$ 17,147.00	\$ 0.00	\$ 0.00
REBATES	\$ 0.00	\$ 0.00	\$ 0.00
CREDITS	0.00	0.00	0.00
NET EQUIPMENT COST:	\$17,147.00	\$0.00	\$0.00
ADDITIONAL COSTS:			
DUCTSMOKE DETECTOR	\$ 499.00		
SECOND SYSTEM	17,646.00		
		41.00	
TOTAL COST:	\$ 35,292.00	\$ 41.00	\$ 0.00

INSTALLATIONS TO INCLUDE

- PERMIT
 INSPECTIONS
 REFRIGERANT RECOVERY
 EMERGENCY FLOAT SWITCH
 ARMAFLEX
 PAD
 LIQUID LINE DRIER
 BREAKER, if needed
 T-STAT
 OLD EQUIPMENT REMOVED

PROJECT NOTES:

DUCTSMOKE DETECTOR

METHOD OF Cash
 VISA
 Discover
 PAYMENT: Check
 MasterCard
 American Express

PLEASE READ BEFORE SIGNING THE ACCEPTANCE OF PROPOSAL

Jenergy Air Services will provide the labor and materials necessary to remove and dispose of the existing air conditioning system per EPA regulations. Terms: 50% down with balance due up-on completion.

All material is guaranteed to be as specified. All work will be completed in a professional manner according to standard practices. Any alteration or deviation from the above specs involving extra costs will be executed only upon written orders and will become an extra charge over and above this proposal. Owner is to carry fire, tornado and other necessary insurance. Our workers are fully covered by Workman's Comp.

THIS PROPOSAL MAY BE WITHDRAWN BY JENERGY AIR SERVICES IF NOT ACCEPTED WITHING 30 DAYS.

Installation Consultant: John Walsh Cell Number: 727-687-3555

ACCEPTANCE OF PROPOSAL

The above prices, specifications and conditions of installation are satisfactory and are hereby accepted. I authorize Jenergy Air Services, Inc. to do this work as specified. Payment will be made as outlined above.

Signature: _____

Date of Acceptance: _____

Contract Terms:

Thank you for your continued business. We appreciate you and look forward to continuously serving your HVAC needs into the future.

***We do not warranty drain lines and strongly recommend cleaning drain lines out monthly. Graham is not liable for damage resulting from drain line leaks, clogs or otherwise improper function.

AUTHORIZATION- This agreement authorizes the contractor to perform the work described in the estimate and/or proposal provided to the customer.

WARRANTIES The contractor warrants to the homeowner that materials and equipment furnished under the contract are of good quality and free from known defects. In addition to all manufacturer warranties, the contractor warrants that all work performed will conform to trade best practices and customs and provides an additional One-year (1) workmanship warranty to correct any defect in the work performed. This warranty excludes damages or defects caused by abuse, neglect, alterations to work not performed by the contractor improper operation, and normal wear and tear. If the homeowner fails to notify contractor of defects within the one-year period or does not provide the contractor adequate opportunity to correct such defects, the homeowner waives the right to require corrections and waives any claims for breach of warranty.

RIGHT TO CANCEL Customer agrees and acknowledges that under state and federal law, Customer has a right to cancel this Agreement upon written notice to Company within three (3) business days of the Effective Date hereof without penalty.

LIMITATION ON CANCELLATION The homeowner may rescind this agreement within three (3) days after signing. Rescission may be made by giving verbal or written notice via email or text to the sales representative or manager primarily responsible for overseeing the performance for the work.

CANCELLATION POLICY In the event of an job cancellation subsequent to the expiration of the 3- day cancellation period or waiver thereof, Customer acknowledges that such cancelation shall result in forfeiture of any deposits made. Additionally, Customer agrees and acknowledges that Company reserves the right, in its sole and exclusive discretion to charge Customer a restocking fee equal to twenty Percent (20%) of the costs and fees associated with any parts, equipment, or materials.

Pelican Aire

Commercial Service, Inc

11620 54th Street N. Clearwater, FL 33760 727-573-5733 Fax 727-573-2573

9/7/2022

PROPOSAL

Hope Village of America
Attn: Melvin Thomas
Tel: (727) 443-4031 ext. 501
Email: Melvin.thomas@hopevillageofamerica.org

RE: Hope Village, Goldsmith & Grace Apartments

We are pleased to submit the following specifications, qualifications and estimate for the above referenced project. Typical scope for all work and unit change outs. Detailed description as follows:

- Hope Pantry: Two (2) Carrier 10 ton Vertical split system with heat, & thermostat.
- Hope Pantry: Four (4) Carrier 5 ton Vertical split system with heat & thermostats.
- Goldsmith Apartments: Thirteen (13) Carrier 2 ton split systems with heat & thermostats.
- Grace Apartments: Fourteen (14) Carrier 3 ton split systems with heat & thermostats.
- Demo, disconnect and remove existing air handlers and condensers.
- Set new air handlers on existing stand or support. Set condenser on existing pad.
- Re- connect all existing refrigeration and condensate piping and insulate.
- Re-connect all existing electrical, safety switches, and control wire as needed.
- Start up and test.
- One (1) Year warranty service.

**See page 2 for qualifications.

**See page 2 for exclusions.

We propose hereby to furnish equipment, material, and labor- complete in accordance with the attached specification for the following listed sum:

Total Price for two (2) 10 ton	\$ 32,120.00
Total Price for four (4) 5 ton	\$ 66,900.00
Total Price for thirteen (13) 2 ton	\$ 113,410.00
Total Price for fourteen (14) 3 ton	\$ 115,100.00

Page 2

Sincerely,

Robert Lazarus
Sales & Estimator
Pelican Aire Commercial Services, Inc.
robert@pelicanac.com
C: (727) 331-7383
W: (727) 573-5733

Qualifications:

- All piping, control wire, and ductwork are used as is.
- Any additional work required or requested work will be quoted as an extra as needed.
- All existing duct performance is to be left as is.
- Work to be perform during normal day time business hours.
- Pelican Aire Commercial Service, Inc. one (1) year labor and material warranty.

Exclusions:

- Building or HVAC Commissioning.
- Electric wiring and conduit piping by others
- Fire Alarm wiring and tie-in to panels.
- Concrete Pads, concrete cutting, or core drilling by others.
- Any item not listed in the qualification.

* If contract or PO is issued the exclusions would need to be recognized.

* Project award will be subject to schedule review and availability.

* Pricing is firm for 60 days from date of proposal.



Quote Detail – Goldsmith Gardens Hope Villages of America’s – Large Project Grant

To: Grant Reviewer, Large Project Grant

From: Judith Warren, Hope Villages of America

Date: January 17, 2023

The purpose of this memo is to provide an overview of the bids received for the Goldsmith Gardens.

There are a total of 3 bids attached. Below details each bid.

Jenergy – See table

Item	Price 1	Price 2
5 Ton American Standard Split Electric	\$7,949	\$9,904
2 Ton Est Based 11 – Need Est for 13 ADJUSTED PRICE	\$69,183 (11) \$81,760 (adjusted to 13)	\$80,218 (11) \$94,803 (adjusted to 13)
Total	\$89,709	\$104,707

Ierna – Est Built on 12 \$70,841 – Adjusted to 13 = \$76,744 + 5 Ton American Standard Split Electric \$9,553 = Total \$86,297

Pelican Aire - \$113,410 *Note the quote does not itemize out the 5 Ton American Standard Split. Price noncompetitive.

Based on the quality of the product, history of vendor of installation and price, Jenergy is chosen for the vendor.



Proposal

Prepared: 01/06/2023

Effective thru: 02/05/2023

Comfort Plan prepared for:

RCS

1520 N Saturn Ave

Clearwater, FL, 33755

John Walsh
john@jenergyair.com

JENNIFER REYNOLDS
FL: CAC1821568

Thank you for discussing your home comfort needs with me, and allowing Jenergy Air Services to present options for your new home comfort system.

See the system choice(s) we're proposing for you below. Your price(s) include all installation materials and labor. When you would like to move forward with one of these options, please contact me to schedule your installation.

- Each option is on it's own page
- Standard Services is everything included with your Installation
- Warranty information is included under each option

After viewing your proposal, please contact us at Jenergy Air Services with any questions you may have, or to place your order.

Proposal: 5 Ton American Standard Split Electric

Silver Economy

AHRI System Efficiency Rating - 209067856 AHRI / 14.3 SEER2 / 11.7 EER2



Condenser



Silver 14

Model 4A7A4060N1000*

14 SEER2 Single Stage AC



Air Handler



Silver

Model TEM4A0C60S51S*



Heat Strip



Model BAYHTR1510LUG*

Heat Strips for TEM Air Handlers;
with LUGs.



Thermostat



FocusPRO 5000

Model TH5220D1003/U

Standard Screen Non-programmable

Services

1 Year Maintenance Agreement "Cool Club"

memberships

1 year labor warranty

Meet all code requirements

Meet all federal, state & local laws

Warranties

Air Conditioner

2022 - Base Limited Warranty Period: Compressor, Coils, Parts – five (5) years,
2022 - Registered Limited Warranty Period: Compressor, Coils, Parts – ten (10)
years

Air Handler

2022 - Base Limited Warranty Period: Indoor Coil and Parts – five (5) years, 2022 -
Registered Limited Warranty Period: Indoor Coil and Parts – ten (10) years

Control

Five Year Limited Warranty

System Price **\$10,425**

Discounts

\$521

Cool Club Customer

Your Price

\$9,904

Approx. Monthly

\$9,904

Meet all federal, state & local laws

Air Handler
10-Year Registered Parts Warranty, 5-Year Base Limited Parts Warranty

Control
Five Year Limited Warranty

System Price	\$8,367
Discounts	
Cool Club Customer	\$418
Your Price	\$7,949
Approx. Monthly	\$7,949

Your Final Cost is an estimate. Homeowner must file for rebates and credits, and additional conditions may apply. Individual rebates and credits may not apply in your particular case.

Proposal: 2 Ton American Standard Split Electric

Silver Economy

AHRI System Efficiency Rating - 209911642 AHRI / 14.3 SEER2 / 11.7 EER2



Condenser



Silver 14
Model 4A7A4025N1000* - 11 Units

14 SEER2 Single Stage AC



Air Handler













Silver

Wall Mounted Air Handler

Your Final Cost is an estimate. Homeowner must file for rebates and credits, and additional conditions may apply. Individual rebates and credits may not apply in your particular case.

Ameristar AHRI System Efficiency Rating - 209067976 AHRI / 14.3 SEER2 / 11.7 EER2

	Condenser		Model A4AC4060D1000*	14 SEER Air Conditioner
	Air Handler		Model A4AH4E60B1C30*	14 SEER Air Handlers
	Heat Strip		Model BAYHTR1V10LUGAA	Supplemental Electric Heaters
	Txv Kit		Model MAYTXVACHP6060A	Expansion Valves
	Thermostat		FocusPRO 5000 Model TH5220D1003/U	Standard Screen Non-programmable

Services

- 1 Year Maintenance Agreement "Cool Club" membership
- 1 year labor warranty
- Meet all code requirements

Warranties

Air Conditioner
 Base Limited Warranty Period: Compressor, Outdoor Coil, Parts - five (5) years,
 Registered Limited Warranty Period: Compressor, Outdoor Coil, Parts - ten (10) years.

Ameristar

AHRI System Efficiency Rating - 14.3 SEER2 / 11.7 EER2



Condenser



Model AAA4023D1000* - 11 Units

14 SEER Air Conditioner



Air Handler



Standard
Model TMM5A0B24M21SA - 11 Units

Ameristar Upflow Air Handler



Heat Strip



Model BAYHTRM508BRKAA - 11 Units

Heat Strip Kit



Thermostat



FocusPRO 5000
Model TH5220D1003/U - 11 Units

Standard Screen Non-programmable

Note - efficiency factors displayed for SEER, EER and HSPF (heat pump only) are 'nominal' values. The performance of your system may vary depending on its configuration.

Services

- 1 Year Maintenance Agreement "Cool Club" membership - 11 Units
- 1 year labor warranty - 11 Units
- Meet all code requirements - 11 Units
- Meet all federal, state & local laws - 11 Units
- Crane for Equipment - 11 Units

\$1,650

Warranties

Air Conditioner

Base Limited Warranty Period: Compressor, Outdoor Coil, Parts - five (5) years, Registered Limited Warranty Period: Compressor, Outdoor Coil, Parts - ten (10) years.


Air Handler

10 Year Registered Parts Warranty (Registered within 60 days of installation), 1 Year Base Limited Parts Warranty

Control

Five Year Limited Warranty

Model TMM5B0A24M21SA - 11
Units




Heat Strip Model BAYHTRM508BRK* - 11 Heat Strip Kit
Units




Thermostat **FocusPRO 5000** Standard Screen Non-programmable
Model TH5220D1003/U - 11 Units

Services

1 Year Maintenance Agreement "Cool Club" membership - 11 Units
1 year labor warranty - 11 Units
Meet all code requirements - 11 Units
Meet all federal, state & local laws - 11 Units
Crane for Equipment - 11 Units

Warranties

Air Conditioner

2022 - Base Limited Warranty Period: Compressor, Coils, Parts – five (5) years,
2022 - Registered Limited Warranty Period: Compressor, Coils, Parts – ten (10) years

Air Handler

2022 - Base Limited Warranty Period: Indoor Coil and Parts – five (5) years, 2022 - Registered Limited Warranty Period: Indoor Coil and Parts – ten (10) years

\$1,650

Control

Five Year Limited Warranty

System Price	\$84,440
Discounts	
Cool Club Customer	\$4,222
Your Price	\$80,218
Approx. Monthly	\$80,218

Your Final Cost is an estimate. Homeowner must file for rebates and credits, and additional conditions may apply. Individual rebates and credits may not apply in your particular case.



System Price	\$72,824
Discounts	
Cool Club Customer	\$3,641
Your Price	\$69,183
Approx. Monthly	\$69,183

Your Final Cost is an estimate. Homeowner must file for rebates and credits, and additional conditions may apply. Individual rebates and credits may not apply in your particular case.

About Us

About Jenenergy Air Services

Jenenergy Air Services specializes in central cooling and heating systems, ductless or mini split systems and heat pumps manufactured by the best brands in the industry. We provide craftsman level installation, repairs and preventative maintenance service. Our indoor comfort specialists work to maximize your investment through precision diagnostics and routine equipment tune-ups. As a Jenenergy Air cool club member, your comfort is just as important to us as it is to you!

License Number: CAC1813572

Indoor Air Quality

While duct cleaning is important to improving your indoor air quality, many Pinellas County homeowners require specialized purification and filtration equipment

to restore the quality of the air inside your home and aid in removing harmful airborne contaminants that exist in many indoor air environments. At Jenergy Air Services, our expert team designs and installs whole-home air cleaners, air purifiers, UV light systems and air filtration systems that help you to breathe easy—year round.

Pinellas County indoor air quality systems come in a variety of types. Jenergy Air's indoor comfort specialists help you select the system that meets your specific Indoor Air Quality needs and budget requirements. We advise homeowners not to skimp on indoor air quality, since air can be filled with harmful chemical vapors, pet dander, allergens, bacteria, and other bio particulates. Jenergy Air's industry-leading air purification systems use ultraviolet (UVA) light technology and HEPA filtration to eradicate contaminants that lead to lung irritation and asthma, and are well worth the investment in your health all while keeping your AC systems clean and extending their life expectancy and energy efficiency.

Advantages to partnering with our team of indoor air quality experts include:

- **Whole-house comfort.** IAQ systems work in conjunction with your existing air conditioner or heater, providing healthy, whole-house benefits.
- **Odor mitigation.** Say goodbye to musty odors, chemical smells, and more. Indoor air cleaners eliminate many common smells in your home.
- **Reduced health risks.** Residents suffering from allergies, asthma, immune system conditions, and other health problems may experience significant health benefits from indoor air quality systems. Air purification is also a good idea for homes that have been infested by vermin or pests, or homes that have a major dust and debris buildup in their ductwork.
- **AC system efficiency.** Many of these air purification systems also keep your systems clean. Clean air conditioners need less emergency repairs, run more efficiently and last longer, which extends the life of your investment.

Schedule Your Indoor Air Cleaner Installation!

At Jenergy Air Services, we prioritize your family's health and safety—and offer affordable solutions for indoor air contamination. To request a free, no-obligation estimate for air cleaner or air purifier installation, call 727-595-5366 today. For your convenience, you can also email our team at Jen@jenergyreynolds.com (mailto:Jen@jenergyreynolds.com) and we'll be in touch promptly!

FINANCING AVAILABLE

Pelican Aire

Commercial Service, Inc

11620 54th Street N. Clearwater, FL 33760 727-573-5733 Fax 727-573-2573

9/7/2022

PROPOSAL

Hope Village of America
Attn: Melvin Thomas
Tel: (727) 443-4031 ext. 501
Email: Melvin.thomas@hopevillageofamerica.org

RE: Hope Village, Goldsmith & Grace Apartments

We are pleased to submit the following specifications, qualifications and estimate for the above referenced project. Typical scope for all work and unit change outs. Detailed description as follows:

- Hope Pantry: Two (2) Carrier 10 ton Vertical split system with heat, & thermostat.
- Hope Pantry: Four (4) Carrier 5 ton Vertical split system with heat & thermostats.
- Goldsmith Apartments: Thirteen (13) Carrier 2 ton split systems with heat & thermostats.
- Grace Apartments: Fourteen (14) Carrier 3 ton split systems with heat & thermostats.
- Demo, disconnect and remove existing air handlers and condensers.
- Set new air handlers on existing stand or support. Set condenser on existing pad.
- Re- connect all existing refrigeration and condensate piping and insulate.
- Re-connect all existing electrical, safety switches, and control wire as needed.
- Start up and test.
- One (1) Year warranty service.

**See page 2 for qualifications.

**See page 2 for exclusions.

We propose hereby to furnish equipment, material, and labor- complete in accordance with the attached specification for the following listed sum:

Total Price for two (2) 10 ton	\$ 32,120.00
Total Price for four (4) 5 ton	\$ 66,900.00
Total Price for thirteen (13) 2 ton	\$ 113,410.00
Total Price for fourteen (14) 3 ton	\$ 115,100.00

Page 2

Sincerely,

Robert Lazarus
Sales & Estimator
Pelican Aire Commercial Services, Inc.
robert@pelicanac.com
C: (727) 331-7383
W: (727) 573-5733

Qualifications:

- All piping, control wire, and ductwork are used as is.
- Any additional work required or requested work will be quoted as an extra as needed.
- All existing duct performance is to be left as is.
- Work to be perform during normal day time business hours.
- Pelican Aire Commercial Service, Inc. one (1) year labor and material warranty.

Exclusions:

- Building or HVAC Commissioning.
- Electric wiring and conduit piping by others
- Fire Alarm wiring and tie-in to panels.
- Concrete Pads, concrete cutting, or core drilling by others.
- Any item not listed in the qualification.

* If contract or PO is issued the exclusions would need to be recognized.

* Project award will be subject to schedule review and availability.

* Pricing is firm for 60 days from date of proposal.

Proposal Prepared By:



Keith Simmons
Comfort Advisor
18843 US Hwy 41 N.
Lutz, FL 33549
Tel : 8139814648
keiths@iernaair.com
www.iernaair.com

Prepared For
Goldsmith Hope Villages
1520 N Saturn Ave
Clearwater, FL 33755
Tel : 727-466-7845
Melinda.perry@hopevillagesofamerica.org



GOOD
Total Payment Due
Upon Completion
\$9,553



BASE
Total Payment Due
Upon Completion
\$70,841

MODELS

Bryant 114CNA060000
-Legacy Line
-Single-Stage
-Air Conditioner
-10 year parts limited to original purchaser upon timely registration
-Otherwise 5 years (Applies to residential installation only)

Bryant FB4CNP061L00
-Legacy Line
-Single Speed
- Air Handler

Bryant CE0801N08T
-Auxiliary Heater

Honeywell TH6210U2001
-T6 Pro
-Programmable Thermostat
2h/1C 5-1-1

Net Investment after rebates
\$9,553

AHRI Matchup:
AHRI # : 205398312
Cooling Capacity : 57500
Heating Capacity : 0
SEER : 14.5
EER : 12

12 Systems Quoted

MODELS

Bryant 114CNA024000
-Legacy Line
-Single-Stage
-Air Conditioner
-10 year parts limited to original purchaser upon timely registration
-Otherwise 5 years (Applies to residential installation only)

Bryant FMA4P2400AL
-Air Handler
-Apartment Style

Bryant CE0501N05T
-Auxiliary Heater

Honeywell TH6210U2001
-T6 Pro
-Programmable Thermostat
2h/1C 5-1-1

Net Investment after rebates
\$70,841

AHRI Matchup:
AHRI # : 201852649
Cooling Capacity : 22800
Heating Capacity : 0
SEER : 14
EER : 11.5

INCLUDED SERVICES:

- 5 YEAR WARRANTY ON PARTS/COMPRESSOR
- Manual J Heat Load Calculation
- Sealing of the duct work with fibrous mastic
- New Electrical Whip to Condenser
- Flush and tie into existing copper refrigerant line set
- Add/Remove refrigerant of proper operation
- Tie into existing 24v electrical wiring
- 5KW Heater
- All Electrical to be done by licensed Electrician
- Permit and inspection
- Tie into existing duct work
- Clean and reuse existing supply and return plenums
- New hurricane code condenser pad and anchor kit
- New liquid line filter drier for refrigerant
- Tie into existing 220v electrical wiring
- Disposal of equipment
- 7.5KW Heater

1

Choose Your Payment Option

Credit Card

Financing

Check

Cash

2

Choose Your Equipment Option

Good

Base

3

Terms and Conditions

[To View the HVACopcost.com website - CLICK THIS LINK!](#) HVAC Opcost.com is an independent website. The results of savings from one system to another may vary and Iema's Heating and Air Conditioning cannot be held accountable for those same results. The results should be considered as a representation of expectations.

[To view our website - CLICK THIS LINK!](#)

[To view testimonials about our products and services - CLICK THIS LINK!](#)

[To view IERNA's Google Reviews - CLICK THIS LINK!](#)

[To view IERNA's To Your Success Reviews - CLICK THIS LINK!](#)

[To review our Proof of Insurance - CLICK THIS LINK!](#)

*** Consult your financial advisor for rebates.

TERMS & CONDITIONS OF AGREEMENT

1. Purchaser hereby accepts the equipment and services described above and agrees to pay Ierna's Heating and Cooling Inc the price shown above.
 2. All equipment and material are guaranteed by Ierna's Heating and Cooling Inc to be as specified. All work will be completed in a workmanlike manner according to normally accepted practices.
 3. Materials and work in addition to that described herein will be furnished only on Purchaser's authorization and will be paid by Purchaser as an extra charge.
 4. Upon failure to pay any sums due hereunder, Purchaser agrees to pay Ierna's Heating and Cooling Inc interest at the rate of one and one half percent (1½%) per month (annual rate of 18%) on all outstanding balances.
 5. Ierna's Heating and Cooling Inc shall not be liable for any default caused by events beyond its control, including but not limited to, fire, flood, strikes, accidents, or delays affecting this work or other operations in which it is involved, directly or indirectly.
 6. Purchaser shall permit Ierna's Heating and Cooling Inc reasonable access to the property on which equipment is to be installed. Title to all provided equipment remains with Ierna's Heating and Cooling Inc until all amounts due thereon are paid in full, whether such equipment is affixed to the realty or not, and shall remain personal property and be deemed sever-able without injury to the freehold. On any payment default by Purchaser, or if in Ierna's Heating and Cooling Inc's judgment, reasonably exercised, its equity appears to be imperiled, then, Ierna's Heating and Cooling Inc may without further notice enter the premises and remove or resell the equipment, and Purchaser shall be liable for any deficiency or loss sustained by Ierna's Heating and Cooling Inc in connection therewith.
 7. Once equipment is connected at Purchaser's property, Purchaser assumes all risk of loss or damage to such equipment and shall insure same fully to protect all interests of Ierna's Heating and Cooling Inc, cost of insurance to be paid by Purchaser. Ierna's Heating and Cooling Inc carries liability insurance and Worker's Compensation Insurance.
 8. Ierna's Heating and Cooling Inc provides a one-year limited labor warranty. Equipment or system failure due to lack of proper maintenance service or abuse is expressly excluded. Normal maintenance check-ups and filter replacements are the responsibility of Purchaser. All other warranties, expressed or implied, are the responsibility of the manufacturer of the equipment, parts, or materials used in connection with the services.
 9. There are no warranties, expressed or implied, for existing equipment, ductwork, or other materials not installed by Ierna's Heating and Cooling Inc.
 10. All warranty work will be performed during Ierna's Heating and Cooling Inc's normal working hour 7am to 1100 pm 7 days a week, parts subject to supply house availblity
 11. Purchaser is responsible for all costs and reasonable attorney fees incurred by Ierna's Heating and Cooling Inc in connection with any action or proceeding (including arbitration and appeals) arising out of this agreement, including collection of any outstanding amounts due, whether or not suit is filed.
 12. Except as provided herein Ierna's Heating and Cooling Inc makes no other representations or warranties, either express or implied, including, but not limited to, any implied warranties of merchantability or fitness for a particular purpose Ierna's Heating and Cooling Inc expressly disclaims all other warranties. Ierna's Heating and Cooling Inc's maximum liability hereunder shall consist of refunding all moneys paid to it by Purchaser hereunder subject to removal and return to Ierna's Heating and Cooling Inc of all equipment provided hereunder. Under no circumstances will Ierna's Heating and Cooling Inc be liable to Purchaser or any other person for any damages, including, without limitation, any indirect, incidental, special, or consequential damages, expenses, cost, profits, lost savings or earnings, lost or corrupted data, or other liability arising out of or related to this agreement, or the services or equipment provided hereunder.
 13. This agreement shall be governed and construed solely according to the internal laws of the State of Florida, without reference to any conflicts of laws.
 14. This agreement is the complete and exclusive statement of the agreement between Purchaser and Ierna's Heating and Cooling Inc and it supersedes all prior oral and written proposals and any prior or subsequent communications pertaining to the subject matter hereof.
- NOTICE OF RIGHT TO CANCEL. By signing this document you the customer are aware and agree to all disclaimers above. You as the customer have the right to cancel any and all service(s) within 3 days of signing this contract. All sales are final. If you choose to cancel the transaction please notify us in writing at the business address referenced above. Ierna's Heating, Cooling & Plumbing reserves the right to file property liens if payment(s) are not received.

Signature of Authorized Purchaser: _____

Date _____

Payment to be made as follows: Balance on completion Ierna's Heating and Cooling Inc proposes hereby to furnish and install the equipment and materials as described above on the terms and conditions provided herein. This proposal is good for thirty (30) days from the date hereof, but may be accepted at any later date at the sole discretion of Ierna's Heating and Cooling Inc.



**The All-In-One
Financial Tool**
Make a Payment
[Apply for Instant Financing](#)

Attachment B-3-Capital Based Budget Summary					
Project Name - HVAC Replacement Hope Villages of America					
Contractor SFS Payee Name - Jenergy, Pelican Aire and Capital Appliances					
Date 2/1/2023 to 6/1/2023					
Category of Expense	Grant Funds	Match	Match %	Other Funds	Total
Scoping and Pre-Dev	\$0				
Design	\$0				
Acquisition	\$0				
Construction	\$236,496	\$120,902	33.00%		\$357,398
Administration	\$11,763				\$11,763
Working Capital/Reser					
Other					
Total	\$248,259	\$120,902			\$369,161

Construction Type -Description	Item #	Quantity	Unit Price	Total
HVAC Food Bank				\$99,020
HVAC The Oaks				\$109,100
HVAC Goldsmith				\$89,709
Contingency -20%				\$59,569
TOTAL				\$357,398

Administration Type/Description	Item #	Quantity	Unit Price	Total
Procurement, Project Man, Invoice (\$11,763
TOTAL				\$11,763

HOPE VILLAGES OF AMERICA
Proposed Operating Budget - FY23

FY 23

----- COMMENTS -----

Budget

REVENUE:

Contributions:	
Contributions - Cash	\$1,188,727
Contributions - Pledges	53,000
Estate Gifts	25,000
Total Contributions	<u>\$1,266,727</u>
Grants & Contracts:	
Federal Grants	\$400,000
State & Local Grants	1,594,888
Total Grants & Contracts	<u>\$1,994,888</u>
Foundation & Corporate Grants	\$366,000
Interest Revenue - Operations	\$50
Investment Earning - Gains (Losses)	\$60,000
Program Fees - Rent	\$414,700
TOTAL REVENUE	<u><u>\$4,102,365</u></u>

EXPENSES:

Personnel	\$2,685,397
General	90,079
Occupancy	673,392
Office	225,297
Program Services	145,100
Staff	36,100
TOTAL EXPENSES	<u><u>\$3,855,365</u></u>
CONTRIBUTIONS IN-KIND	8,000,000
DISTRIBUTIONS IN-KIND	(8,000,000)
NET BEFORE DEPRECIATION	<u><u>\$247,000</u></u>
DEPRECIATION	(247,000)
NET AFTER DEPRECIATION	<u><u>\$0</u></u>

Name	Position	Class
Matthew Weber	Board Chair	FY22
Seema Ramroop	Immediate Past Board Chair	FY23
Ed Cole	Vice Chair	FY22
Vacant	Treasurer	
Lonnie Brewer	Secretary	FY22
Melinda Perry	Interim Pres/CEO	FY 23
At Large Members		
Cecil Howard	Board Member	FY24
Debra Jones	Board Member	FY23
Cherri McGrew	Board Member	FY23
Zebbie D. Atkinson	Board Member	FY23
Emily Pano	Board Member	FY23
Adam McGill Ross	Board Member	FY23
Nathaly Patterson	Board Member	FY24
Rod Cunningham	Board Member	FY24
Laura Stewart	Board Member	FY24

Address	City	Employment
2855 Gulf to Bay Blvd #12301	Palm Harbor - 34683	Enterprise
3414 Primrose Way	Palm Harbor - 34683	Prudential Financial
2266 Bascom Way	Clearwater -33764	Green Dot Bank
14637 Chatsworth Manor Circle	Tampa - 33326	Brewer Executive Consulting
		Hope Villages of America
P.O. Box 7178	Brandon-33408	Diversity, Equity and Inclusion Consu
14559 Bay Hills Drive	Largo - 33774	Regions Bank
1165 Dixon Court	Dunedin - 34698	Retired
222 Duque Avenue	Lutz - 33549	President - NAACP Upper Pinellas
1749 West Manor Avenue	Clearwater - 33765	Klar and Klar Architects, Inc
P.O. Box 17500	Clearwater - 33762	Executive Director SAO -6th Judicial
1301 1st Ave. North	St. Pete - 33716	St. Pete Police Department
30400 Fairway Drive	Wesley Chapel -33543	Pinellas County Urban League
16202 Bay Vista Drive	Clearwater - 33760	Xerox Corp

E mail	Phone	Start Date
matthew.weber@ehl.com	813.917.1152	
seematt2000@yahoo.com	813.957.8107	
edcole71@gmail.com	813.340.3276	
LonnBrew@gmail.com	018.801.1481	
melinda.perry@hopevillagesofamerica.com	727.466.7849	
cehoward06@gmail.com	727.873.4378	
debral.jones@regions.com	727.467.1001	
cherrimcgrew@mac.com	240.515.6068	
zeb.atkinson@gmail.com	202.487.8431	
emily@klar.klar.com	813.486.1371	
adam.mcgill.ross@gmail.com	727.464.6229	
nathaly.patterson@stpete.org	727.422.1592	
rucnningham@pcul.org	813.380.8145	
laura.stewart@xerox.com	727.644.2862	

Form **990**

Return of Organization Exempt From Income Tax
Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except private foundations)

OMB No. 1545-0047

2020

Department of the Treasury
Internal Revenue Service

▶ Do not enter social security numbers on this form as it may be made public.
▶ Go to www.irs.gov/Form990 for instructions and the latest information.

Open to Public Inspection

A For the 2020 calendar year, or tax year beginning **OCT 1, 2020** and ending **SEP 30, 2021**

B Check if applicable: <input type="checkbox"/> Address change <input type="checkbox"/> Name change <input type="checkbox"/> Initial return <input type="checkbox"/> Final return/terminated <input type="checkbox"/> Amended return <input type="checkbox"/> Application pending	C Name of organization Hope Villages of America, Inc. Doing business as Number and street (or P.O. box if mail is not delivered to street address) Room/suite 503 South Martin Luther King Jr. Ave City or town, state or province, country, and ZIP or foreign postal code Clearwater, FL 33756 F Name and address of principal officer: Kirk Ray Smith 503 South MLK Jr. Ave, Clearwater, FL 33756	D Employer identification number ** - ***9186 E Telephone number 727-584-3528 G Gross receipts \$ 13,854,994. H(a) Is this a group return for subordinates? <input type="checkbox"/> Yes <input checked="" type="checkbox"/> No H(b) Are all subordinates included? <input type="checkbox"/> Yes <input type="checkbox"/> No If "No," attach a list. See instructions H(c) Group exemption number ▶
I Tax-exempt status: <input checked="" type="checkbox"/> 501(c)(3) <input type="checkbox"/> 501(c) () (insert no.) <input type="checkbox"/> 4947(a)(1) or <input type="checkbox"/> 527		
J Website: ▶ hopevillagesofamerica.org		
K Form of organization: <input checked="" type="checkbox"/> Corporation <input type="checkbox"/> Trust <input type="checkbox"/> Association <input type="checkbox"/> Other ▶		
L Year of formation: 1972		M State of legal domicile: FL

Part I Summary

Activities & Governance	1 Briefly describe the organization's mission or most significant activities: To feed the hungry, help families facing homelessness return to self-sufficiency, and empower																									
	2 Check this box <input type="checkbox"/> if the organization discontinued its operations or disposed of more than 25% of its net assets.																									
	3 Number of voting members of the governing body (Part VI, line 1a)	3 17																								
	4 Number of independent voting members of the governing body (Part VI, line 1b)	4 17																								
	5 Total number of individuals employed in calendar year 2020 (Part V, line 2a)	5 47																								
	6 Total number of volunteers (estimate if necessary)	6 2500																								
	7a Total unrelated business revenue from Part VIII, column (C), line 12	7a 0.																								
	7b Net unrelated business taxable income from Form 990-T, Part I, line 11	7b 0.																								
Revenue		<table border="1" style="width:100%; border-collapse: collapse;"> <thead> <tr> <th></th> <th style="text-align: center;">Prior Year</th> <th style="text-align: center;">Current Year</th> </tr> </thead> <tbody> <tr> <td>8 Contributions and grants (Part VIII, line 1h)</td> <td style="text-align: right;">11,781,533.</td> <td style="text-align: right;">13,290,626.</td> </tr> <tr> <td>9 Program service revenue (Part VIII, line 2g)</td> <td style="text-align: right;">107,693.</td> <td style="text-align: right;">134,810.</td> </tr> <tr> <td>10 Investment income (Part VIII, column (A), lines 3, 4, and 7d)</td> <td style="text-align: right;">-33,323.</td> <td style="text-align: right;">46,574.</td> </tr> <tr> <td>11 Other revenue (Part VIII, column (A), lines 5, 6d, 8c, 9c, 10c, and 11e)</td> <td style="text-align: right;">159,479.</td> <td style="text-align: right;">189,673.</td> </tr> <tr> <td>12 Total revenue - add lines 8 through 11 (must equal Part VIII, column (A), line 12)</td> <td style="text-align: right;">12,015,382.</td> <td style="text-align: right;">13,661,683.</td> </tr> </tbody> </table>		Prior Year	Current Year	8 Contributions and grants (Part VIII, line 1h)	11,781,533.	13,290,626.	9 Program service revenue (Part VIII, line 2g)	107,693.	134,810.	10 Investment income (Part VIII, column (A), lines 3, 4, and 7d)	-33,323.	46,574.	11 Other revenue (Part VIII, column (A), lines 5, 6d, 8c, 9c, 10c, and 11e)	159,479.	189,673.	12 Total revenue - add lines 8 through 11 (must equal Part VIII, column (A), line 12)	12,015,382.	13,661,683.						
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11 Other revenue (Part VIII, column (A), lines 5, 6d, 8c, 9c, 10c, and 11e)	159,479.	189,673.																								
12 Total revenue - add lines 8 through 11 (must equal Part VIII, column (A), line 12)	12,015,382.	13,661,683.																								
Expenses		<table border="1" style="width:100%; border-collapse: collapse;"> <tbody> <tr> <td>13 Grants and similar amounts paid (Part IX, column (A), lines 1-3)</td> <td style="text-align: right;">95,910.</td> <td style="text-align: right;">164,567.</td> </tr> <tr> <td>14 Benefits paid to or for members (Part IX, column (A), line 4)</td> <td style="text-align: right;">0.</td> <td style="text-align: right;">0.</td> </tr> <tr> <td>15 Salaries, other compensation, employee benefits (Part IX, column (A), lines 5-10)</td> <td style="text-align: right;">2,436,628.</td> <td style="text-align: right;">2,242,819.</td> </tr> <tr> <td>16a Professional fundraising fees (Part IX, column (A), line 11e)</td> <td style="text-align: right;">0.</td> <td style="text-align: right;">0.</td> </tr> <tr> <td>b Total fundraising expenses (Part IX, column (D), line 25) ▶ 132,445.</td> <td></td> <td></td> </tr> <tr> <td>17 Other expenses (Part IX, column (A), lines 11a-11d, 11f-24e)</td> <td style="text-align: right;">9,631,069.</td> <td style="text-align: right;">11,050,968.</td> </tr> <tr> <td>18 Total expenses. Add lines 13-17 (must equal Part IX, column (A), line 25)</td> <td style="text-align: right;">12,163,607.</td> <td style="text-align: right;">13,458,354.</td> </tr> <tr> <td>19 Revenue less expenses. Subtract line 18 from line 12</td> <td style="text-align: right;">-148,225.</td> <td style="text-align: right;">203,329.</td> </tr> </tbody> </table>	13 Grants and similar amounts paid (Part IX, column (A), lines 1-3)	95,910.	164,567.	14 Benefits paid to or for members (Part IX, column (A), line 4)	0.	0.	15 Salaries, other compensation, employee benefits (Part IX, column (A), lines 5-10)	2,436,628.	2,242,819.	16a Professional fundraising fees (Part IX, column (A), line 11e)	0.	0.	b Total fundraising expenses (Part IX, column (D), line 25) ▶ 132,445.			17 Other expenses (Part IX, column (A), lines 11a-11d, 11f-24e)	9,631,069.	11,050,968.	18 Total expenses. Add lines 13-17 (must equal Part IX, column (A), line 25)	12,163,607.	13,458,354.	19 Revenue less expenses. Subtract line 18 from line 12	-148,225.	203,329.
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Net Assets or Fund Balances		<table border="1" style="width:100%; border-collapse: collapse;"> <thead> <tr> <th></th> <th style="text-align: center;">Beginning of Current Year</th> <th style="text-align: center;">End of Year</th> </tr> </thead> <tbody> <tr> <td>20 Total assets (Part X, line 16)</td> <td style="text-align: right;">6,450,142.</td> <td style="text-align: right;">6,400,993.</td> </tr> <tr> <td>21 Total liabilities (Part X, line 26)</td> <td style="text-align: right;">708,305.</td> <td style="text-align: right;">332,680.</td> </tr> <tr> <td>22 Net assets or fund balances. Subtract line 21 from line 20</td> <td style="text-align: right;">5,741,837.</td> <td style="text-align: right;">6,068,313.</td> </tr> </tbody> </table>		Beginning of Current Year	End of Year	20 Total assets (Part X, line 16)	6,450,142.	6,400,993.	21 Total liabilities (Part X, line 26)	708,305.	332,680.	22 Net assets or fund balances. Subtract line 21 from line 20	5,741,837.	6,068,313.												
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Part II Signature Block

Under penalties of perjury, I declare that I have examined this return, including accompanying schedules and statements, and to the best of my knowledge and belief, it is true, correct, and complete. Declaration of preparer (other than officer) is based on all information of which preparer has any knowledge.

Sign Here	Signature of officer Kirk Ray Smith, President/CEO Type or print name and title	Date
Paid Preparer Use Only	Print/Type preparer's name Mary Brown	Preparer's signature Date Check if self-employed <input type="checkbox"/> PTIN P01892845
	Firm's name ▶ PDR CPAS + Advisors Firm's address ▶ 4023 Tampa Road, Suite 2000 Oldsmar, FL 34677	Firm's EIN ▶ ** - ***7531 Phone no. 727-785-4447

May the IRS discuss this return with the preparer shown above? See instructions Yes No

Part III Statement of Program Service Accomplishments

Check if Schedule O contains a response or note to any line in this Part III []

1 Briefly describe the organization's mission: We provide hope restoration with dignity to those in need through innovative programs and services.

2 Did the organization undertake any significant program services during the year which were not listed on the prior Form 990 or 990-EZ? [] Yes [X] No

3 Did the organization cease conducting, or make significant changes in how it conducts, any program services? [] Yes [X] No

4 Describe the organization's program service accomplishments for each of its three largest program services, as measured by expenses. Section 501(c)(3) and 501(c)(4) organizations are required to report the amount of grants and allocations to others, the total expenses, and revenue, if any, for each program service reported.

4a (Code:) (Expenses \$ 10,250,150. including grants of \$ 5,041.) (Revenue \$ 6,630.) Hope Villages of America's (HVA) Food Distribution Center has provided more than 7.2 Million meals to residents in need, which is more than 6 Million pounds of food. About half of the recipients of this food are children and seniors. HVA distributes this food directly from our Food Bank and also through about 90 food pantry subsites throughout the County.

4b (Code:) (Expenses \$ 1,392,975. including grants of \$ 105,770.) (Revenue \$) The Haven at Hope Villages of America provides abuse services through various methods, including through a certified domestic violence center. More than 5,000 prevention and intervention services are provided each year, including classes on healthy relationships, support groups, legal advocacy, relocation assistance, and more. Additionally, more than 300 women and children fleeing domestic violence stay in our emergency safe house each year.

4c (Code:) (Expenses \$ 723,479. including grants of \$ 53,756.) (Revenue \$ 135,308.) Hope Villages of America's Housing Stability Services division includes a shelter for homeless families, an affordable housing program, and rent and utility assistance. Typically, about 300 family members stay at Grace House while they work to return to self-sufficiency. Approximately 90% of families that complete the program move to stable housing, and less than 3% experience another episode of homelessness in the first year. Our affordable housing program serves 11 families, all of whom came from one of our residential programs.

4d Other program services (Describe on Schedule O.) (Expenses \$ including grants of \$) (Revenue \$ 25,537.)

4e Total program service expenses 12,366,604.

Part IV Checklist of Required Schedules

	Yes	No
1 Is the organization described in section 501(c)(3) or 4947(a)(1) (other than a private foundation)? <i>If "Yes," complete Schedule A</i>	1 X	
2 Is the organization required to complete <i>Schedule B, Schedule of Contributors</i> ?	2 X	
3 Did the organization engage in direct or indirect political campaign activities on behalf of or in opposition to candidates for public office? <i>If "Yes," complete Schedule C, Part I</i>	3	X
4 Section 501(c)(3) organizations. Did the organization engage in lobbying activities, or have a section 501(h) election in effect during the tax year? <i>If "Yes," complete Schedule C, Part II</i>	4	X
5 Is the organization a section 501(c)(4), 501(c)(5), or 501(c)(6) organization that receives membership dues, assessments, or similar amounts as defined in Revenue Procedure 98-19? <i>If "Yes," complete Schedule C, Part III</i>	5	X
6 Did the organization maintain any donor advised funds or any similar funds or accounts for which donors have the right to provide advice on the distribution or investment of amounts in such funds or accounts? <i>If "Yes," complete Schedule D, Part I</i>	6	X
7 Did the organization receive or hold a conservation easement, including easements to preserve open space, the environment, historic land areas, or historic structures? <i>If "Yes," complete Schedule D, Part II</i>	7	X
8 Did the organization maintain collections of works of art, historical treasures, or other similar assets? <i>If "Yes," complete Schedule D, Part III</i>	8	X
9 Did the organization report an amount in Part X, line 21, for escrow or custodial account liability, serve as a custodian for amounts not listed in Part X; or provide credit counseling, debt management, credit repair, or debt negotiation services? <i>If "Yes," complete Schedule D, Part IV</i>	9	X
10 Did the organization, directly or through a related organization, hold assets in donor-restricted endowments or in quasi endowments? <i>If "Yes," complete Schedule D, Part V</i>	10 X	
11 If the organization's answer to any of the following questions is "Yes," then complete Schedule D, Parts VI, VII, VIII, IX, or X as applicable.		
a Did the organization report an amount for land, buildings, and equipment in Part X, line 10? <i>If "Yes," complete Schedule D, Part VI</i>	11a X	
b Did the organization report an amount for investments - other securities in Part X, line 12, that is 5% or more of its total assets reported in Part X, line 16? <i>If "Yes," complete Schedule D, Part VII</i>	11b	X
c Did the organization report an amount for investments - program related in Part X, line 13, that is 5% or more of its total assets reported in Part X, line 16? <i>If "Yes," complete Schedule D, Part VIII</i>	11c	X
d Did the organization report an amount for other assets in Part X, line 15, that is 5% or more of its total assets reported in Part X, line 16? <i>If "Yes," complete Schedule D, Part IX</i>	11d X	
e Did the organization report an amount for other liabilities in Part X, line 25? <i>If "Yes," complete Schedule D, Part X</i>	11e	X
f Did the organization's separate or consolidated financial statements for the tax year include a footnote that addresses the organization's liability for uncertain tax positions under FIN 48 (ASC 740)? <i>If "Yes," complete Schedule D, Part X</i>	11f X	
12a Did the organization obtain separate, independent audited financial statements for the tax year? <i>If "Yes," complete Schedule D, Parts XI and XII</i>	12a X	
b Was the organization included in consolidated, independent audited financial statements for the tax year? <i>If "Yes," and if the organization answered "No" to line 12a, then completing Schedule D, Parts XI and XII is optional</i>	12b	X
13 Is the organization a school described in section 170(b)(1)(A)(ii)? <i>If "Yes," complete Schedule E</i>	13	X
14a Did the organization maintain an office, employees, or agents outside of the United States?	14a	X
b Did the organization have aggregate revenues or expenses of more than \$10,000 from grantmaking, fundraising, business, investment, and program service activities outside the United States, or aggregate foreign investments valued at \$100,000 or more? <i>If "Yes," complete Schedule F, Parts I and IV</i>	14b	X
15 Did the organization report on Part IX, column (A), line 3, more than \$5,000 of grants or other assistance to or for any foreign organization? <i>If "Yes," complete Schedule F, Parts II and IV</i>	15	X
16 Did the organization report on Part IX, column (A), line 3, more than \$5,000 of aggregate grants or other assistance to or for foreign individuals? <i>If "Yes," complete Schedule F, Parts III and IV</i>	16	X
17 Did the organization report a total of more than \$15,000 of expenses for professional fundraising services on Part IX, column (A), lines 6 and 11e? <i>If "Yes," complete Schedule G, Part I</i>	17	X
18 Did the organization report more than \$15,000 total of fundraising event gross income and contributions on Part VIII, lines 1c and 8a? <i>If "Yes," complete Schedule G, Part II</i>	18 X	
19 Did the organization report more than \$15,000 of gross income from gaming activities on Part VIII, line 9a? <i>If "Yes," complete Schedule G, Part III</i>	19	X
20a Did the organization operate one or more hospital facilities? <i>If "Yes," complete Schedule H</i>	20a	X
b If "Yes" to line 20a, did the organization attach a copy of its audited financial statements to this return?	20b	
21 Did the organization report more than \$5,000 of grants or other assistance to any domestic organization or domestic government on Part IX, column (A), line 1? <i>If "Yes," complete Schedule I, Parts I and II</i>	21	X

Part IV Checklist of Required Schedules (continued)

	Yes	No
22 Did the organization report more than \$5,000 of grants or other assistance to or for domestic individuals on Part IX, column (A), line 2? <i>If "Yes," complete Schedule I, Parts I and III</i>	X	
23 Did the organization answer "Yes" to Part VII, Section A, line 3, 4, or 5 about compensation of the organization's current and former officers, directors, trustees, key employees, and highest compensated employees? <i>If "Yes," complete Schedule J</i>	X	
24a Did the organization have a tax-exempt bond issue with an outstanding principal amount of more than \$100,000 as of the last day of the year, that was issued after December 31, 2002? <i>If "Yes," answer lines 24b through 24d and complete Schedule K. If "No," go to line 25a</i>		X
b Did the organization invest any proceeds of tax-exempt bonds beyond a temporary period exception?		
c Did the organization maintain an escrow account other than a refunding escrow at any time during the year to defease any tax-exempt bonds?		
d Did the organization act as an "on behalf of" issuer for bonds outstanding at any time during the year?		
25a Section 501(c)(3), 501(c)(4), and 501(c)(29) organizations. Did the organization engage in an excess benefit transaction with a disqualified person during the year? <i>If "Yes," complete Schedule L, Part I</i>		X
b Is the organization aware that it engaged in an excess benefit transaction with a disqualified person in a prior year, and that the transaction has not been reported on any of the organization's prior Forms 990 or 990-EZ? <i>If "Yes," complete Schedule L, Part I</i>		X
26 Did the organization report any amount on Part X, line 5 or 22, for receivables from or payables to any current or former officer, director, trustee, key employee, creator or founder, substantial contributor, or 35% controlled entity or family member of any of these persons? <i>If "Yes," complete Schedule L, Part II</i>		X
27 Did the organization provide a grant or other assistance to any current or former officer, director, trustee, key employee, creator or founder, substantial contributor or employee thereof, a grant selection committee member, or to a 35% controlled entity (including an employee thereof) or family member of any of these persons? <i>If "Yes," complete Schedule L, Part III</i>		X
28 Was the organization a party to a business transaction with one of the following parties (see Schedule L, Part IV instructions, for applicable filing thresholds, conditions, and exceptions):		
a A current or former officer, director, trustee, key employee, creator or founder, or substantial contributor? <i>If "Yes," complete Schedule L, Part IV</i>		X
b A family member of any individual described in line 28a? <i>If "Yes," complete Schedule L, Part IV</i>		X
c A 35% controlled entity of one or more individuals and/or organizations described in lines 28a or 28b? <i>If "Yes," complete Schedule L, Part IV</i>		X
29 Did the organization receive more than \$25,000 in non-cash contributions? <i>If "Yes," complete Schedule M</i>	X	
30 Did the organization receive contributions of art, historical treasures, or other similar assets, or qualified conservation contributions? <i>If "Yes," complete Schedule M</i>		X
31 Did the organization liquidate, terminate, or dissolve and cease operations? <i>If "Yes," complete Schedule N, Part I</i>		X
32 Did the organization sell, exchange, dispose of, or transfer more than 25% of its net assets? <i>If "Yes," complete Schedule N, Part II</i>		X
33 Did the organization own 100% of an entity disregarded as separate from the organization under Regulations sections 301.7701-2 and 301.7701-3? <i>If "Yes," complete Schedule R, Part I</i>		X
34 Was the organization related to any tax-exempt or taxable entity? <i>If "Yes," complete Schedule R, Part II, III, or IV, and Part V, line 1</i>		X
35a Did the organization have a controlled entity within the meaning of section 512(b)(13)?		X
b If "Yes" to line 35a, did the organization receive any payment from or engage in any transaction with a controlled entity within the meaning of section 512(b)(13)? <i>If "Yes," complete Schedule R, Part V, line 2</i>		
36 Section 501(c)(3) organizations. Did the organization make any transfers to an exempt non-charitable related organization? <i>If "Yes," complete Schedule R, Part V, line 2</i>		X
37 Did the organization conduct more than 5% of its activities through an entity that is not a related organization and that is treated as a partnership for federal income tax purposes? <i>If "Yes," complete Schedule R, Part VI</i>		X
38 Did the organization complete Schedule O and provide explanations in Schedule O for Part VI, lines 11b and 19?	X	

Note: All Form 990 filers are required to complete Schedule O

Part V Statements Regarding Other IRS Filings and Tax Compliance

Check if Schedule O contains a response or note to any line in this Part V

	Yes	No
1a Enter the number reported in Box 3 of Form 1096. Enter -0- if not applicable		
b Enter the number of Forms W-2G included in line 1a. Enter -0- if not applicable		
c Did the organization comply with backup withholding rules for reportable payments to vendors and reportable gaming (gambling) winnings to prize winners?	X	

Part V Statements Regarding Other IRS Filings and Tax Compliance (continued)

Table with columns for question number, question text, and Yes/No columns. Includes questions 2a through 16 regarding employee reporting, tax returns, unrelated business income, foreign accounts, prohibited transactions, and charitable contributions.

Part VI Governance, Management, and Disclosure For each "Yes" response to lines 2 through 7b below, and for a "No" response to line 8a, 8b, or 10b below, describe the circumstances, processes, or changes on Schedule O. See instructions.

Check if Schedule O contains a response or note to any line in this Part VI [X]

Section A. Governing Body and Management

Table with 3 columns: Question, Yes, No. Rows include: 1a (17), 1b (17), 2 (X), 3 (X), 4 (X), 5 (X), 6 (X), 7a (X), 7b (X), 8a (X), 8b (X), 9 (X).

Section B. Policies (This Section B requests information about policies not required by the Internal Revenue Code.)

Table with 3 columns: Question, Yes, No. Rows include: 10a (X), 10b, 11a (X), 11b, 12a (X), 12b (X), 12c (X), 13 (X), 14 (X), 15a (X), 15b (X), 16a (X), 16b.

Section C. Disclosure

- 17 List the states with which a copy of this Form 990 is required to be filed None
18 Section 6104 requires an organization to make its Forms 1023 (1024 or 1024-A, if applicable), 990, and 990-T (Section 501(c)(3)s only) available for public inspection. Indicate how you made these available. Check all that apply. [X] Own website [X] Another's website [X] Upon request [] Other (explain on Schedule O)
19 Describe on Schedule O whether (and if so, how) the organization made its governing documents, conflict of interest policy, and financial statements available to the public during the tax year.
20 State the name, address, and telephone number of the person who possesses the organization's books and records Jessica Carrasco - (727) 460-1887 503 S. Martin Luther King Jr. Ave, Clearwater, FL 33756

Part VII Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors

Check if Schedule O contains a response or note to any line in this Part VII

Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

1a Complete this table for all persons required to be listed. Report compensation for the calendar year ending with or within the organization's tax year.

- List all of the organization's **current** officers, directors, trustees (whether individuals or organizations), regardless of amount of compensation. Enter -0- in columns (D), (E), and (F) if no compensation was paid.
- List all of the organization's **current** key employees, if any. See instructions for definition of "key employee."
- List the organization's five **current** highest compensated employees (other than an officer, director, trustee, or key employee) who received reportable compensation (Box 5 of Form W-2 and/or Box 7 of Form 1099-MISC) of more than \$100,000 from the organization and any related organizations.
- List all of the organization's **former** officers, key employees, and highest compensated employees who received more than \$100,000 of reportable compensation from the organization and any related organizations.
- List all of the organization's **former directors or trustees** that received, in the capacity as a former director or trustee of the organization, more than \$10,000 of reportable compensation from the organization and any related organizations. See instructions for the order in which to list the persons above.

Check this box if neither the organization nor any related organization compensated any current officer, director, or trustee.

(A) Name and title	(B) Average hours per week (list any hours for related organizations below line)	(C) Position (do not check more than one box, unless person is both an officer and a director/trustee)						(D) Reportable compensation from the organization (W-2/1099-MISC)	(E) Reportable compensation from related organizations (W-2/1099-MISC)	(F) Estimated amount of other compensation from the organization and related organizations
		Individual trustee or director	Institutional trustee	Officer	Key employee	Highest compensated employee	Former			
(1) Kirk Ray Smith President and CEO	50.00			X			151,413.	0.	0.	
(2) Melinda Perry COO	50.00			X			81,572.	0.	0.	
(3) David Siracusa Chair	1.00	X		X			0.	0.	0.	
(4) Seema Ramroop Vice Chair	1.00	X		X			0.	0.	0.	
(5) Matthew Weber Secretary	1.00	X		X			0.	0.	0.	
(6) Ed Cole Treasurer	1.00	X		X			0.	0.	0.	
(7) Lonnie Brewer Director	0.50	X					0.	0.	0.	
(8) Rod Davis Director	0.50	X					0.	0.	0.	
(9) Zebbie D. Atkinson IV Director	0.50	X					0.	0.	0.	
(10) Cecil Howard Director	0.50	X					0.	0.	0.	
(11) Lisa Johnson Director	0.50	X					0.	0.	0.	
(12) Debra Jones Director	0.50	X					0.	0.	0.	
(13) Connolly McArthur Director	0.50	X					0.	0.	0.	
(14) Cherri McGrew Director	0.50	X					0.	0.	0.	
(15) Roderick Cunningham Director	0.50	X					0.	0.	0.	
(16) Emily Pano Director	0.50	X					0.	0.	0.	
(17) Major Nathaly Patterson Director	0.50	X					0.	0.	0.	

Part VIII Statement of Revenue

Check if Schedule O contains a response or note to any line in this Part VIII

			(A)	(B)	(C)	(D)	
			Total revenue	Related or exempt function revenue	Unrelated business revenue	Revenue excluded from tax under sections 512 - 514	
Contributions, Gifts, Grants and Other Similar Amounts	1 a Federated campaigns	1a					
	b Membership dues	1b					
	c Fundraising events	1c					
	d Related organizations	1d					
	e Government grants (contributions)	1e	2,770,708.				
	f All other contributions, gifts, grants, and similar amounts not included above	1f	10,519,918.				
	g Noncash contributions included in lines 1a-1f	1g	\$ 9,399,195.				
	h Total. Add lines 1a-1f			13,290,626.			
Program Service Revenue	2 a Program fees	Business Code					
		624200	134,810.	134,810.			
	b						
	c						
	d						
	e						
	f All other program service revenue						
g Total. Add lines 2a-2f			134,810.				
Other Revenue	3 Investment income (including dividends, interest, and other similar amounts)		694.			694.	
	4 Income from investment of tax-exempt bond proceeds						
	5 Royalties						
	6 a Gross rents	6a	(i) Real				
			(ii) Personal				
	b Less: rental expenses	6b					
	c Rental income or (loss)	6c					
	d Net rental income or (loss)						
	7 a Gross amount from sales of assets other than inventory	7a	(i) Securities	207,769.			
			(ii) Other				
	b Less: cost or other basis and sales expenses	7b	142,293.	19,596.			
	c Gain or (loss)	7c	65,476.	-19,596.			
d Net gain or (loss)			45,880.		45,880.		
8 a Gross income from fundraising events (not including \$ _____ of contributions reported on line 1c). See Part IV, line 18	8a		195,558.				
b Less: direct expenses	8b	31,422.					
c Net income or (loss) from fundraising events			164,136.		164,136.		
9 a Gross income from gaming activities. See Part IV, line 19	9a						
b Less: direct expenses	9b						
c Net income or (loss) from gaming activities							
10 a Gross sales of inventory, less returns and allowances	10a						
b Less: cost of goods sold	10b						
c Net income or (loss) from sales of inventory							
Miscellaneous Revenue	11 a Miscellaneous	Business Code					
		624200	25,537.	25,537.			
	b						
	c						
	d All other revenue						
e Total. Add lines 11a-11d			25,537.				
12 Total revenue. See instructions			13,661,683.	160,347.	0.	210,710.	

Part IX Statement of Functional Expenses

Section 501(c)(3) and 501(c)(4) organizations must complete all columns. All other organizations must complete column (A).

Check if Schedule O contains a response or note to any line in this Part IX

Do not include amounts reported on lines 6b, 7b, 8b, 9b, and 10b of Part VIII.	(A) Total expenses	(B) Program service expenses	(C) Management and general expenses	(D) Fundraising expenses
1 Grants and other assistance to domestic organizations and domestic governments. See Part IV, line 21				
2 Grants and other assistance to domestic individuals. See Part IV, line 22	164,567.	164,567.		
3 Grants and other assistance to foreign organizations, foreign governments, and foreign individuals. See Part IV, lines 15 and 16				
4 Benefits paid to or for members				
5 Compensation of current officers, directors, trustees, and key employees				
6 Compensation not included above to disqualified persons (as defined under section 4958(f)(1)) and persons described in section 4958(c)(3)(B)				
7 Other salaries and wages	1,940,099.	1,304,439.	569,629.	66,031.
8 Pension plan accruals and contributions (include section 401(k) and 403(b) employer contributions)	10,888.	5,530.	5,358.	
9 Other employee benefits	149,139.	130,867.	18,272.	
10 Payroll taxes	142,693.	95,322.	43,004.	4,367.
11 Fees for services (nonemployees):				
a Management				
b Legal				
c Accounting				
d Lobbying				
e Professional fundraising services. See Part IV, line 17				
f Investment management fees	14,495.		14,495.	
g Other. (If line 11g amount exceeds 10% of line 25, column (A) amount, list line 11g expenses on Sch O.)	63,463.	24,689.	38,774.	
12 Advertising and promotion	9,507.	1,059.	7,365.	1,083.
13 Office expenses	135,784.	117,659.	14,591.	3,534.
14 Information technology				
15 Royalties				
16 Occupancy	495,679.	452,496.	43,183.	
17 Travel	7,854.	3,772.	4,082.	
18 Payments of travel or entertainment expenses for any federal, state, or local public officials				
19 Conferences, conventions, and meetings	8,812.	316.	8,496.	
20 Interest	3,294.		3,294.	
21 Payments to affiliates				
22 Depreciation, depletion, and amortization	296,744.	284,983.	11,761.	
23 Insurance	161,675.	151,376.	10,299.	
24 Other expenses. Itemize expenses not covered above (List miscellaneous expenses on line 24e. If line 24e amount exceeds 10% of line 25, column (A) amount, list line 24e expenses on Schedule O.)				
a Food	9,458,796.	9,458,796.		
b Contract services	203,643.	31,933.	140,432.	31,278.
c Miscellaneous	77,583.	31,517.	20,994.	25,072.
d Equipment Rental	61,440.	55,134.	5,226.	1,080.
e All other expenses	52,199.	52,149.	50.	
25 Total functional expenses. Add lines 1 through 24e	13,458,354.	12,366,604.	959,305.	132,445.
26 Joint costs. Complete this line only if the organization reported in column (B) joint costs from a combined educational campaign and fundraising solicitation.				

Check here if following SOP 98-2 (ASC 958-720)

Part X Balance Sheet

Check if Schedule O contains a response or note to any line in this Part X

		(A) Beginning of year		(B) End of year
Assets	1 Cash - non-interest-bearing	168,648.	1	11,058.
	2 Savings and temporary cash investments	20,462.	2	11,016.
	3 Pledges and grants receivable, net	661,405.	3	669,954.
	4 Accounts receivable, net		4	
	5 Loans and other receivables from any current or former officer, director, trustee, key employee, creator or founder, substantial contributor, or 35% controlled entity or family member of any of these persons		5	
	6 Loans and other receivables from other disqualified persons (as defined under section 4958(f)(1)), and persons described in section 4958(c)(3)(B)		6	
	7 Notes and loans receivable, net		7	
	8 Inventories for sale or use		8	
	9 Prepaid expenses and deferred charges	92,913.	9	147,499.
	10a Land, buildings, and equipment: cost or other basis. Complete Part VI of Schedule D	10a 8,828,278.		
	b Less: accumulated depreciation	10b 4,647,918.	4,314,577.	10c 4,180,360.
	11 Investments - publicly traded securities	132,337.	11	149,138.
	12 Investments - other securities. See Part IV, line 11		12	
	13 Investments - program-related. See Part IV, line 11		13	
	14 Intangible assets		14	
	15 Other assets. See Part IV, line 11	1,059,800.	15	1,231,968.
16 Total assets. Add lines 1 through 15 (must equal line 33)	6,450,142.	16	6,400,993.	
Liabilities	17 Accounts payable and accrued expenses	205,797.	17	222,240.
	18 Grants payable		18	
	19 Deferred revenue		19	
	20 Tax-exempt bond liabilities		20	
	21 Escrow or custodial account liability. Complete Part IV of Schedule D		21	
	22 Loans and other payables to any current or former officer, director, trustee, key employee, creator or founder, substantial contributor, or 35% controlled entity or family member of any of these persons		22	
	23 Secured mortgages and notes payable to unrelated third parties	502,508.	23	110,440.
	24 Unsecured notes and loans payable to unrelated third parties		24	
	25 Other liabilities (including federal income tax, payables to related third parties, and other liabilities not included on lines 17-24). Complete Part X of Schedule D		25	
	26 Total liabilities. Add lines 17 through 25	708,305.	26	332,680.
Net Assets or Fund Balances	Organizations that follow FASB ASC 958, check here <input checked="" type="checkbox"/> and complete lines 27, 28, 32, and 33.			
	27 Net assets without donor restrictions	4,658,447.	27	4,846,444.
	28 Net assets with donor restrictions	1,083,390.	28	1,221,869.
	Organizations that do not follow FASB ASC 958, check here <input type="checkbox"/> and complete lines 29 through 33.			
	29 Capital stock or trust principal, or current funds		29	
	30 Paid-in or capital surplus, or land, building, or equipment fund		30	
	31 Retained earnings, endowment, accumulated income, or other funds		31	
	32 Total net assets or fund balances	5,741,837.	32	6,068,313.
33 Total liabilities and net assets/fund balances	6,450,142.	33	6,400,993.	

Part XI Reconciliation of Net Assets

Check if Schedule O contains a response or note to any line in this Part XI

1	Total revenue (must equal Part VIII, column (A), line 12)	1	13,661,683.
2	Total expenses (must equal Part IX, column (A), line 25)	2	13,458,354.
3	Revenue less expenses. Subtract line 2 from line 1	3	203,329.
4	Net assets or fund balances at beginning of year (must equal Part X, line 32, column (A))	4	5,741,837.
5	Net unrealized gains (losses) on investments	5	123,147.
6	Donated services and use of facilities	6	
7	Investment expenses	7	
8	Prior period adjustments	8	
9	Other changes in net assets or fund balances (explain on Schedule O)	9	0.
10	Net assets or fund balances at end of year. Combine lines 3 through 9 (must equal Part X, line 32, column (B))	10	6,068,313.

Part XII Financial Statements and Reporting

Check if Schedule O contains a response or note to any line in this Part XII

	Yes	No
1 Accounting method used to prepare the Form 990: <input type="checkbox"/> Cash <input checked="" type="checkbox"/> Accrual <input type="checkbox"/> Other _____ If the organization changed its method of accounting from a prior year or checked "Other," explain in Schedule O.		
2a Were the organization's financial statements compiled or reviewed by an independent accountant? _____ If "Yes," check a box below to indicate whether the financial statements for the year were compiled or reviewed on a separate basis, consolidated basis, or both: <input type="checkbox"/> Separate basis <input type="checkbox"/> Consolidated basis <input type="checkbox"/> Both consolidated and separate basis		X
b Were the organization's financial statements audited by an independent accountant? _____ If "Yes," check a box below to indicate whether the financial statements for the year were audited on a separate basis, consolidated basis, or both: <input checked="" type="checkbox"/> Separate basis <input type="checkbox"/> Consolidated basis <input type="checkbox"/> Both consolidated and separate basis	X	
c If "Yes" to line 2a or 2b, does the organization have a committee that assumes responsibility for oversight of the audit, review, or compilation of its financial statements and selection of an independent accountant? _____ If the organization changed either its oversight process or selection process during the tax year, explain on Schedule O.	X	
3a As a result of a federal award, was the organization required to undergo an audit or audits as set forth in the Single Audit Act and OMB Circular A-133? _____	X	
b If "Yes," did the organization undergo the required audit or audits? If the organization did not undergo the required audit or audits, explain why on Schedule O and describe any steps taken to undergo such audits _____	X	

Part II Support Schedule for Organizations Described in Sections 170(b)(1)(A)(iv) and 170(b)(1)(A)(vi)

(Complete only if you checked the box on line 5, 7, or 8 of Part I or if the organization failed to qualify under Part III. If the organization fails to qualify under the tests listed below, please complete Part III.)

Section A. Public Support

Calendar year (or fiscal year beginning in) ▶	(a) 2016	(b) 2017	(c) 2018	(d) 2019	(e) 2020	(f) Total
1 Gifts, grants, contributions, and membership fees received. (Do not include any "unusual grants.")	9,848,926.	9,236,333.	11,349,496.	11,889,226.	13,220,173.	55,544,154.
2 Tax revenues levied for the organization's benefit and either paid to or expended on its behalf						
3 The value of services or facilities furnished by a governmental unit to the organization without charge ...						
4 Total. Add lines 1 through 3	9,848,926.	9,236,333.	11,349,496.	11,889,226.	13,220,173.	55,544,154.
5 The portion of total contributions by each person (other than a governmental unit or publicly supported organization) included on line 1 that exceeds 2% of the amount shown on line 11, column (f)						
6 Public support. Subtract line 5 from line 4.						55,544,154.

Section B. Total Support

Calendar year (or fiscal year beginning in) ▶	(a) 2016	(b) 2017	(c) 2018	(d) 2019	(e) 2020	(f) Total
7 Amounts from line 4	9,848,926.	9,236,333.	11,349,496.	11,889,226.	13,220,173.	55,544,154.
8 Gross income from interest, dividends, payments received on securities loans, rents, royalties, and income from similar sources ...	8,844.	6,125.	9,877.	1,448.	694.	26,988.
9 Net income from unrelated business activities, whether or not the business is regularly carried on ...	6,000.	3,000.				9,000.
10 Other income. Do not include gain or loss from the sale of capital assets (Explain in Part VI.)						
11 Total support. Add lines 7 through 10						55,580,142.

12 Gross receipts from related activities, etc. (see instructions) **12**

13 First 5 years. If the Form 990 is for the organization's first, second, third, fourth, or fifth tax year as a section 501(c)(3) organization, check this box and **stop here**

Section C. Computation of Public Support Percentage

14 Public support percentage for 2020 (line 6, column (f), divided by line 11, column (f)).....	14	99.94 %
15 Public support percentage from 2019 Schedule A, Part II, line 14	15	99.91 %

16a 33 1/3% support test - 2020. If the organization did not check the box on line 13, and line 14 is 33 1/3% or more, check this box and **stop here.** The organization qualifies as a publicly supported organization

b 33 1/3% support test - 2019. If the organization did not check a box on line 13 or 16a, and line 15 is 33 1/3% or more, check this box and **stop here.** The organization qualifies as a publicly supported organization

17a 10% -facts-and-circumstances test - 2020. If the organization did not check a box on line 13, 16a, or 16b, and line 14 is 10% or more, and if the organization meets the facts-and-circumstances test, check this box and **stop here.** Explain in Part VI how the organization meets the facts-and-circumstances test. The organization qualifies as a publicly supported organization

b 10% -facts-and-circumstances test - 2019. If the organization did not check a box on line 13, 16a, 16b, or 17a, and line 15 is 10% or more, and if the organization meets the facts-and-circumstances test, check this box and **stop here.** Explain in Part VI how the organization meets the facts-and-circumstances test. The organization qualifies as a publicly supported organization

18 Private foundation. If the organization did not check a box on line 13, 16a, 16b, 17a, or 17b, check this box and see instructions

Part III Support Schedule for Organizations Described in Section 509(a)(2)

(Complete only if you checked the box on line 10 of Part I or if the organization failed to qualify under Part II. If the organization fails to qualify under the tests listed below, please complete Part II.)

Section A. Public Support

Calendar year (or fiscal year beginning in) ►	(a) 2016	(b) 2017	(c) 2018	(d) 2019	(e) 2020	(f) Total
1 Gifts, grants, contributions, and membership fees received. (Do not include any "unusual grants.")						
2 Gross receipts from admissions, merchandise sold or services performed, or facilities furnished in any activity that is related to the organization's tax-exempt purpose						
3 Gross receipts from activities that are not an unrelated trade or business under section 513						
4 Tax revenues levied for the organization's benefit and either paid to or expended on its behalf						
5 The value of services or facilities furnished by a governmental unit to the organization without charge						
6 Total. Add lines 1 through 5						
7a Amounts included on lines 1, 2, and 3 received from disqualified persons						
b Amounts included on lines 2 and 3 received from other than disqualified persons that exceed the greater of \$5,000 or 1% of the amount on line 13 for the year						
c Add lines 7a and 7b						
8 Public support. (Subtract line 7c from line 6.)						

Section B. Total Support

Calendar year (or fiscal year beginning in) ►	(a) 2016	(b) 2017	(c) 2018	(d) 2019	(e) 2020	(f) Total
9 Amounts from line 6						
10a Gross income from interest, dividends, payments received on securities loans, rents, royalties, and income from similar sources						
b Unrelated business taxable income (less section 511 taxes) from businesses acquired after June 30, 1975						
c Add lines 10a and 10b						
11 Net income from unrelated business activities not included in line 10b, whether or not the business is regularly carried on						
12 Other income. Do not include gain or loss from the sale of capital assets (Explain in Part VI.)						
13 Total support. (Add lines 9, 10c, 11, and 12.)						

14 First 5 years. If the Form 990 is for the organization's first, second, third, fourth, or fifth tax year as a section 501(c)(3) organization, check this box and **stop here**

Section C. Computation of Public Support Percentage

15 Public support percentage for 2020 (line 8, column (f), divided by line 13, column (f))	15	%
16 Public support percentage from 2019 Schedule A, Part III, line 15	16	%

Section D. Computation of Investment Income Percentage

17 Investment income percentage for 2020 (line 10c, column (f), divided by line 13, column (f))	17	%
18 Investment income percentage from 2019 Schedule A, Part III, line 17	18	%

19a 33 1/3% support tests - 2020. If the organization did not check the box on line 14, and line 15 is more than 33 1/3%, and line 17 is not more than 33 1/3%, check this box and **stop here**. The organization qualifies as a publicly supported organization

b 33 1/3% support tests - 2019. If the organization did not check a box on line 14 or line 19a, and line 16 is more than 33 1/3%, and line 18 is not more than 33 1/3%, check this box and **stop here**. The organization qualifies as a publicly supported organization

20 Private foundation. If the organization did not check a box on line 14, 19a, or 19b, check this box and see instructions

Part IV Supporting Organizations

(Complete only if you checked a box in line 12 on Part I. If you checked box 12a, Part I, complete Sections A and B. If you checked box 12b, Part I, complete Sections A and C. If you checked box 12c, Part I, complete Sections A, D, and E. If you checked box 12d, Part I, complete Sections A and D, and complete Part V.)

Section A. All Supporting Organizations

	Yes	No
1 Are all of the organization's supported organizations listed by name in the organization's governing documents? <i>If "No," describe in Part VI how the supported organizations are designated. If designated by class or purpose, describe the designation. If historic and continuing relationship, explain.</i>		
2 Did the organization have any supported organization that does not have an IRS determination of status under section 509(a)(1) or (2)? <i>If "Yes," explain in Part VI how the organization determined that the supported organization was described in section 509(a)(1) or (2).</i>		
3a Did the organization have a supported organization described in section 501(c)(4), (5), or (6)? <i>If "Yes," answer lines 3b and 3c below.</i>		
b Did the organization confirm that each supported organization qualified under section 501(c)(4), (5), or (6) and satisfied the public support tests under section 509(a)(2)? <i>If "Yes," describe in Part VI when and how the organization made the determination.</i>		
c Did the organization ensure that all support to such organizations was used exclusively for section 170(c)(2)(B) purposes? <i>If "Yes," explain in Part VI what controls the organization put in place to ensure such use.</i>		
4a Was any supported organization not organized in the United States ("foreign supported organization")? <i>If "Yes," and if you checked box 12a or 12b in Part I, answer lines 4b and 4c below.</i>		
b Did the organization have ultimate control and discretion in deciding whether to make grants to the foreign supported organization? <i>If "Yes," describe in Part VI how the organization had such control and discretion despite being controlled or supervised by or in connection with its supported organizations.</i>		
c Did the organization support any foreign supported organization that does not have an IRS determination under sections 501(c)(3) and 509(a)(1) or (2)? <i>If "Yes," explain in Part VI what controls the organization used to ensure that all support to the foreign supported organization was used exclusively for section 170(c)(2)(B) purposes.</i>		
5a Did the organization add, substitute, or remove any supported organizations during the tax year? <i>If "Yes," answer lines 5b and 5c below (if applicable). Also, provide detail in Part VI, including (i) the names and EIN numbers of the supported organizations added, substituted, or removed; (ii) the reasons for each such action; (iii) the authority under the organization's organizing document authorizing such action; and (iv) how the action was accomplished (such as by amendment to the organizing document).</i>		
b Type I or Type II only. Was any added or substituted supported organization part of a class already designated in the organization's organizing document?		
c Substitutions only. Was the substitution the result of an event beyond the organization's control?		
6 Did the organization provide support (whether in the form of grants or the provision of services or facilities) to anyone other than (i) its supported organizations, (ii) individuals that are part of the charitable class benefited by one or more of its supported organizations, or (iii) other supporting organizations that also support or benefit one or more of the filing organization's supported organizations? <i>If "Yes," provide detail in Part VI.</i>		
7 Did the organization provide a grant, loan, compensation, or other similar payment to a substantial contributor (as defined in section 4958(c)(3)(C)), a family member of a substantial contributor, or a 35% controlled entity with regard to a substantial contributor? <i>If "Yes," complete Part I of Schedule L (Form 990 or 990-EZ).</i>		
8 Did the organization make a loan to a disqualified person (as defined in section 4958) not described in line 7? <i>If "Yes," complete Part I of Schedule L (Form 990 or 990-EZ).</i>		
9a Was the organization controlled directly or indirectly at any time during the tax year by one or more disqualified persons, as defined in section 4946 (other than foundation managers and organizations described in section 509(a)(1) or (2))? <i>If "Yes," provide detail in Part VI.</i>		
b Did one or more disqualified persons (as defined in line 9a) hold a controlling interest in any entity in which the supporting organization had an interest? <i>If "Yes," provide detail in Part VI.</i>		
c Did a disqualified person (as defined in line 9a) have an ownership interest in, or derive any personal benefit from, assets in which the supporting organization also had an interest? <i>If "Yes," provide detail in Part VI.</i>		
10a Was the organization subject to the excess business holdings rules of section 4943 because of section 4943(f) (regarding certain Type II supporting organizations, and all Type III non-functionally integrated supporting organizations)? <i>If "Yes," answer line 10b below.</i>		
b Did the organization have any excess business holdings in the tax year? <i>(Use Schedule C, Form 4720, to determine whether the organization had excess business holdings.)</i>		

Part IV Supporting Organizations (continued)

	Yes	No
11 Has the organization accepted a gift or contribution from any of the following persons?		
a A person who directly or indirectly controls, either alone or together with persons described in lines 11b and 11c below, the governing body of a supported organization?		
b A family member of a person described in line 11a above?		
c A 35% controlled entity of a person described in line 11a or 11b above? If "Yes" to line 11a, 11b, or 11c, provide detail in Part VI .		
11a		
11b		
11c		

Section B. Type I Supporting Organizations

	Yes	No
1 Did the governing body, members of the governing body, officers acting in their official capacity, or membership of one or more supported organizations have the power to regularly appoint or elect at least a majority of the organization's officers, directors, or trustees at all times during the tax year? If "No," describe in Part VI how the supported organization(s) effectively operated, supervised, or controlled the organization's activities. If the organization had more than one supported organization, describe how the powers to appoint and/or remove officers, directors, or trustees were allocated among the supported organizations and what conditions or restrictions, if any, applied to such powers during the tax year.		
2 Did the organization operate for the benefit of any supported organization other than the supported organization(s) that operated, supervised, or controlled the supporting organization? If "Yes," explain in Part VI how providing such benefit carried out the purposes of the supported organization(s) that operated, supervised, or controlled the supporting organization.		
1		
2		

Section C. Type II Supporting Organizations

	Yes	No
1 Were a majority of the organization's directors or trustees during the tax year also a majority of the directors or trustees of each of the organization's supported organization(s)? If "No," describe in Part VI how control or management of the supporting organization was vested in the same persons that controlled or managed the supported organization(s).		
1		

Section D. All Type III Supporting Organizations

	Yes	No
1 Did the organization provide to each of its supported organizations, by the last day of the fifth month of the organization's tax year, (i) a written notice describing the type and amount of support provided during the prior tax year, (ii) a copy of the Form 990 that was most recently filed as of the date of notification, and (iii) copies of the organization's governing documents in effect on the date of notification, to the extent not previously provided?		
2 Were any of the organization's officers, directors, or trustees either (i) appointed or elected by the supported organization(s) or (ii) serving on the governing body of a supported organization? If "No," explain in Part VI how the organization maintained a close and continuous working relationship with the supported organization(s).		
3 By reason of the relationship described in line 2, above, did the organization's supported organizations have a significant voice in the organization's investment policies and in directing the use of the organization's income or assets at all times during the tax year? If "Yes," describe in Part VI the role the organization's supported organizations played in this regard.		
1		
2		
3		

Section E. Type III Functionally Integrated Supporting Organizations

1 Check the box next to the method that the organization used to satisfy the Integral Part Test during the year (see instructions).			
a <input type="checkbox"/> The organization satisfied the Activities Test. Complete line 2 below.			
b <input type="checkbox"/> The organization is the parent of each of its supported organizations. Complete line 3 below.			
c <input type="checkbox"/> The organization supported a governmental entity. Describe in Part VI how you supported a governmental entity (see instructions).			
2 Activities Test. Answer lines 2a and 2b below.			
a Did substantially all of the organization's activities during the tax year directly further the exempt purposes of the supported organization(s) to which the organization was responsive? If "Yes," then in Part VI identify those supported organizations and explain how these activities directly furthered their exempt purposes, how the organization was responsive to those supported organizations, and how the organization determined that these activities constituted substantially all of its activities.		Yes	No
b Did the activities described in line 2a, above, constitute activities that, but for the organization's involvement, one or more of the organization's supported organization(s) would have been engaged in? If "Yes," explain in Part VI the reasons for the organization's position that its supported organization(s) would have engaged in these activities but for the organization's involvement.			
3 Parent of Supported Organizations. Answer lines 3a and 3b below.			
a Did the organization have the power to regularly appoint or elect a majority of the officers, directors, or trustees of each of the supported organizations? If "Yes" or "No" provide details in Part VI .			
b Did the organization exercise a substantial degree of direction over the policies, programs, and activities of each of its supported organizations? If "Yes," describe in Part VI the role played by the organization in this regard.			
2a			
2b			
3a			
3b			

Part V Type III Non-Functionally Integrated 509(a)(3) Supporting Organizations

1 Check here if the organization satisfied the Integral Part Test as a qualifying trust on Nov. 20, 1970 (explain in Part VI). See instructions.
All other Type III non-functionally integrated supporting organizations must complete Sections A through E.

Section A - Adjusted Net Income		(A) Prior Year	(B) Current Year (optional)
1	Net short-term capital gain	1	
2	Recoveries of prior-year distributions	2	
3	Other gross income (see instructions)	3	
4	Add lines 1 through 3.	4	
5	Depreciation and depletion	5	
6	Portion of operating expenses paid or incurred for production or collection of gross income or for management, conservation, or maintenance of property held for production of income (see instructions)	6	
7	Other expenses (see instructions)	7	
8	Adjusted Net Income (subtract lines 5, 6, and 7 from line 4)	8	

Section B - Minimum Asset Amount		(A) Prior Year	(B) Current Year (optional)
1	Aggregate fair market value of all non-exempt-use assets (see instructions for short tax year or assets held for part of year):		
a	Average monthly value of securities	1a	
b	Average monthly cash balances	1b	
c	Fair market value of other non-exempt-use assets	1c	
d	Total (add lines 1a, 1b, and 1c)	1d	
e	Discount claimed for blockage or other factors (explain in detail in Part VI):		
2	Acquisition indebtedness applicable to non-exempt-use assets	2	
3	Subtract line 2 from line 1d.	3	
4	Cash deemed held for exempt use. Enter 0.015 of line 3 (for greater amount, see instructions).	4	
5	Net value of non-exempt-use assets (subtract line 4 from line 3)	5	
6	Multiply line 5 by 0.035.	6	
7	Recoveries of prior-year distributions	7	
8	Minimum Asset Amount (add line 7 to line 6)	8	

Section C - Distributable Amount			Current Year
1	Adjusted net income for prior year (from Section A, line 8, column A)	1	
2	Enter 0.85 of line 1.	2	
3	Minimum asset amount for prior year (from Section B, line 8, column A)	3	
4	Enter greater of line 2 or line 3.	4	
5	Income tax imposed in prior year	5	
6	Distributable Amount. Subtract line 5 from line 4, unless subject to emergency temporary reduction (see instructions).	6	
7	<input type="checkbox"/> Check here if the current year is the organization's first as a non-functionally integrated Type III supporting organization (see instructions).		

Part V Type III Non-Functionally Integrated 509(a)(3) Supporting Organizations (continued)

Section D - Distributions		Current Year
1	Amounts paid to supported organizations to accomplish exempt purposes	1
2	Amounts paid to perform activity that directly furthers exempt purposes of supported organizations, in excess of income from activity	2
3	Administrative expenses paid to accomplish exempt purposes of supported organizations	3
4	Amounts paid to acquire exempt-use assets	4
5	Qualified set-aside amounts (prior IRS approval required - <i>provide details in Part VI</i>)	5
6	Other distributions (<i>describe in Part VI</i>). See instructions.	6
7	Total annual distributions. Add lines 1 through 6.	7
8	Distributions to attentive supported organizations to which the organization is responsive (<i>provide details in Part VI</i>). See instructions.	8
9	Distributable amount for 2020 from Section C, line 6	9
10	Line 8 amount divided by line 9 amount	10

Section E - Distribution Allocations (see instructions)	(i) Excess Distributions	(ii) Underdistributions Pre-2020	(iii) Distributable Amount for 2020
1 Distributable amount for 2020 from Section C, line 6			
2 Underdistributions, if any, for years prior to 2020 (reasonable cause required - <i>explain in Part VI</i>). See instructions.			
3 Excess distributions carryover, if any, to 2020			
a From 2015			
b From 2016			
c From 2017			
d From 2018			
e From 2019			
f Total of lines 3a through 3e			
g Applied to underdistributions of prior years			
h Applied to 2020 distributable amount			
i Carryover from 2015 not applied (see instructions)			
j Remainder. Subtract lines 3g, 3h, and 3i from line 3f.			
4 Distributions for 2020 from Section D, line 7: \$			
a Applied to underdistributions of prior years			
b Applied to 2020 distributable amount			
c Remainder. Subtract lines 4a and 4b from line 4.			
5 Remaining underdistributions for years prior to 2020, if any. Subtract lines 3g and 4a from line 2. For result greater than zero, <i>explain in Part VI</i> . See instructions.			
6 Remaining underdistributions for 2020. Subtract lines 3h and 4b from line 1. For result greater than zero, <i>explain in Part VI</i> . See instructions.			
7 Excess distributions carryover to 2021. Add lines 3j and 4c.			
8 Breakdown of line 7:			
a Excess from 2016			
b Excess from 2017			
c Excess from 2018			
d Excess from 2019			
e Excess from 2020			

Schedule B

(Form 990, 990-EZ, or 990-PF)

Department of the Treasury
Internal Revenue Service

Schedule of Contributors

▶ Attach to Form 990, Form 990-EZ, or Form 990-PF.
▶ Go to www.irs.gov/Form990 for the latest information.

OMB No. 1545-0047

2020

Name of the organization

Hope Villages of America, Inc.

Employer identification number

** - ***9186

Organization type (check one):

Filers of:

Section:

Form 990 or 990-EZ

501(c)(3) (enter number) organization

4947(a)(1) nonexempt charitable trust **not** treated as a private foundation

527 political organization

Form 990-PF

501(c)(3) exempt private foundation

4947(a)(1) nonexempt charitable trust treated as a private foundation

501(c)(3) taxable private foundation

Check if your organization is covered by the **General Rule** or a **Special Rule**.

Note: Only a section 501(c)(7), (8), or (10) organization can check boxes for both the General Rule and a Special Rule. See instructions.

General Rule

For an organization filing Form 990, 990-EZ, or 990-PF that received, during the year, contributions totaling \$5,000 or more (in money or property) from any one contributor. Complete Parts I and II. See instructions for determining a contributor's total contributions.

Special Rules

For an organization described in section 501(c)(3) filing Form 990 or 990-EZ that met the 33 1/3% support test of the regulations under sections 509(a)(1) and 170(b)(1)(A)(vi), that checked Schedule A (Form 990 or 990-EZ), Part II, line 13, 16a, or 16b, and that received from any one contributor, during the year, total contributions of the greater of (1) \$5,000; or (2) 2% of the amount on (i) Form 990, Part VIII, line 1h; or (ii) Form 990-EZ, line 1. Complete Parts I and II.

For an organization described in section 501(c)(7), (8), or (10) filing Form 990 or 990-EZ that received from any one contributor, during the year, total contributions of more than \$1,000 exclusively for religious, charitable, scientific, literary, or educational purposes, or for the prevention of cruelty to children or animals. Complete Parts I (entering "N/A" in column (b) instead of the contributor name and address), II, and III.

For an organization described in section 501(c)(7), (8), or (10) filing Form 990 or 990-EZ that received from any one contributor, during the year, contributions *exclusively* for religious, charitable, etc., purposes, but no such contributions totaled more than \$1,000. If this box is checked, enter here the total contributions that were received during the year for an *exclusively* religious, charitable, etc., purpose. Don't complete any of the parts unless the **General Rule** applies to this organization because it received *nonexclusively* religious, charitable, etc., contributions totaling \$5,000 or more during the year ▶ \$ _____

Caution: An organization that isn't covered by the General Rule and/or the Special Rules doesn't file Schedule B (Form 990, 990-EZ, or 990-PF), but it **must** answer "No" on Part IV, line 2, of its Form 990; or check the box on line H of its Form 990-EZ or on its Form 990-PF, Part I, line 2, to certify that it doesn't meet the filing requirements of Schedule B (Form 990, 990-EZ, or 990-PF).

Name of organization Hope Villages of America, Inc.	Employer identification number ** - ***9186
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Part I Contributors (see instructions). Use duplicate copies of Part I if additional space is needed.

(a) No.	(b) Name, address, and ZIP + 4	(c) Total contributions	(d) Type of contribution
1	Juvenile Welfare Board of Pinellas County 14155 58th St. N. Ste 100 Clearwater, FL 33760	\$ 556,922.	Person <input checked="" type="checkbox"/> Payroll <input type="checkbox"/> Noncash <input type="checkbox"/> (Complete Part II for noncash contributions.)
2	Florida Coalition Against Domestic Violence 425 Office Plaza Dr. Tallahassee, FL 32301	\$ 537,432.	Person <input checked="" type="checkbox"/> Payroll <input type="checkbox"/> Noncash <input type="checkbox"/> (Complete Part II for noncash contributions.)
3	Feeding Tampa Bay 4702 Transport Dr. Bldg 6 Tampa, FL 33605	\$ 715,159.	Person <input checked="" type="checkbox"/> Payroll <input type="checkbox"/> Noncash <input type="checkbox"/> (Complete Part II for noncash contributions.)
4	Feeding Tampa Bay 4702 Transport Dr. Bldg 6 Tampa, FL 33605	\$ 4,165,625.	Person <input type="checkbox"/> Payroll <input type="checkbox"/> Noncash <input checked="" type="checkbox"/> (Complete Part II for noncash contributions.)
		\$ _____	Person <input type="checkbox"/> Payroll <input type="checkbox"/> Noncash <input type="checkbox"/> (Complete Part II for noncash contributions.)
		\$ _____	Person <input type="checkbox"/> Payroll <input type="checkbox"/> Noncash <input type="checkbox"/> (Complete Part II for noncash contributions.)

Name of organization Hope Villages of America, Inc.	Employer identification number ** - ***9186
---	---

Part II Noncash Property (see instructions). Use duplicate copies of Part II if additional space is needed.

(a) No. from Part I	(b) Description of noncash property given	(c) FMV (or estimate) (See instructions.)	(d) Date received
<u>4</u>	Donated Food _____ _____ _____	\$ <u>4,165,625.</u>	_____
_____	_____ _____ _____	\$ _____	_____
_____	_____ _____ _____	\$ _____	_____
_____	_____ _____ _____	\$ _____	_____
_____	_____ _____ _____	\$ _____	_____
_____	_____ _____ _____	\$ _____	_____
_____	_____ _____ _____	\$ _____	_____

Name of organization Hope Villages of America, Inc.	Employer identification number ** - *** 9186
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Part III Exclusively religious, charitable, etc., contributions to organizations described in section 501(c)(7), (8), or (10) that total more than \$1,000 for the year from any one contributor. Complete columns (a) through (e) and the following line entry. For organizations completing Part III, enter the total of exclusively religious, charitable, etc., contributions of \$1,000 or less for the year. (Enter this info. once.) ▶ \$ _____
Use duplicate copies of Part III if additional space is needed.

(a) No. from Part I	(b) Purpose of gift	(c) Use of gift	(d) Description of how gift is held
(e) Transfer of gift			
Transferee's name, address, and ZIP + 4		Relationship of transferor to transferee	
(a) No. from Part I	(b) Purpose of gift	(c) Use of gift	(d) Description of how gift is held
(e) Transfer of gift			
Transferee's name, address, and ZIP + 4		Relationship of transferor to transferee	
(a) No. from Part I	(b) Purpose of gift	(c) Use of gift	(d) Description of how gift is held
(e) Transfer of gift			
Transferee's name, address, and ZIP + 4		Relationship of transferor to transferee	
(a) No. from Part I	(b) Purpose of gift	(c) Use of gift	(d) Description of how gift is held
(e) Transfer of gift			
Transferee's name, address, and ZIP + 4		Relationship of transferor to transferee	

SCHEDULE D (Form 990)

Department of the Treasury Internal Revenue Service

Supplemental Financial Statements

Complete if the organization answered "Yes" on Form 990, Part IV, line 6, 7, 8, 9, 10, 11a, 11b, 11c, 11d, 11e, 11f, 12a, or 12b. Attach to Form 990.

Go to www.irs.gov/Form990 for instructions and the latest information.

OMB No. 1545-0047

2020

Open to Public Inspection

Name of the organization

Hope Villages of America, Inc.

Employer identification number

-*9186

Part I Organizations Maintaining Donor Advised Funds or Other Similar Funds or Accounts. Complete if the organization answered "Yes" on Form 990, Part IV, line 6.

Table with 3 columns: Question, (a) Donor advised funds, (b) Funds and other accounts. Rows include total number at end of year, aggregate value of contributions, grants, and end of year, and two yes/no questions about donor property and grant fund usage.

Part II Conservation Easements. Complete if the organization answered "Yes" on Form 990, Part IV, line 7.

Form with multiple questions (1-9) regarding conservation easements, including checkboxes for various purposes, a table for held easements at the end of the tax year, and yes/no questions about monitoring and reporting.

Part III Organizations Maintaining Collections of Art, Historical Treasures, or Other Similar Assets.

Complete if the organization answered "Yes" on Form 990, Part IV, line 8.

Form with questions 1a, 1b, and 2 regarding reporting of art and historical treasures, including dollar amounts for revenue and assets.

Part III Organizations Maintaining Collections of Art, Historical Treasures, or Other Similar Assets (continued)

- 3 Using the organization's acquisition, accession, and other records, check any of the following that make significant use of its collection items (check all that apply):
- a Public exhibition
 - b Scholarly research
 - c Preservation for future generations
 - d Loan or exchange program
 - e Other _____
- 4 Provide a description of the organization's collections and explain how they further the organization's exempt purpose in Part XIII.
- 5 During the year, did the organization solicit or receive donations of art, historical treasures, or other similar assets to be sold to raise funds rather than to be maintained as part of the organization's collection? Yes No

Part IV Escrow and Custodial Arrangements. Complete if the organization answered "Yes" on Form 990, Part IV, line 9, or reported an amount on Form 990, Part X, line 21.

- 1a Is the organization an agent, trustee, custodian or other intermediary for contributions or other assets not included on Form 990, Part X? Yes No
- b If "Yes," explain the arrangement in Part XIII and complete the following table:
- | | Amount |
|---------------------------------|--------|
| c Beginning balance | 1c |
| d Additions during the year | 1d |
| e Distributions during the year | 1e |
| f Ending balance | 1f |
- 2a Did the organization include an amount on Form 990, Part X, line 21, for escrow or custodial account liability? Yes No
- b If "Yes," explain the arrangement in Part XIII. Check here if the explanation has been provided on Part XIII

Part V Endowment Funds. Complete if the organization answered "Yes" on Form 990, Part IV, line 10.

	(a) Current year	(b) Prior year	(c) Two years back	(d) Three years back	(e) Four years back
1a Beginning of year balance	415,542.	391,329.	395,274.	389,556.	374,037.
b Contributions					
c Net investment earnings, gains, and losses	50,746.	24,213.	-3,944.	5,718.	15,519.
d Grants or scholarships					
e Other expenditures for facilities and programs					
f Administrative expenses					
g End of year balance	466,288.	415,542.	391,329.	395,274.	389,556.

- 2 Provide the estimated percentage of the current year end balance (line 1g, column (a)) held as:
- a Board designated or quasi-endowment _____ %
 - b Permanent endowment 100.0000 %
 - c Term endowment _____ %
- The percentages on lines 2a, 2b, and 2c should equal 100%.
- 3a Are there endowment funds not in the possession of the organization that are held and administered for the organization by:
- | | Yes | No |
|--|-----|----|
| (i) Unrelated organizations | X | |
| (ii) Related organizations | | X |
| b If "Yes" on line 3a(ii), are the related organizations listed as required on Schedule R? | | |
- 4 Describe in Part XIII the intended uses of the organization's endowment funds.

Part VI Land, Buildings, and Equipment.

Complete if the organization answered "Yes" on Form 990, Part IV, line 11a. See Form 990, Part X, line 10.

Description of property	(a) Cost or other basis (investment)	(b) Cost or other basis (other)	(c) Accumulated depreciation	(d) Book value
1a Land		489,242.		489,242.
b Buildings		7,561,281.	4,149,480.	3,411,801.
c Leasehold improvements				
d Equipment		682,692.	404,803.	277,889.
e Other		95,063.	93,635.	1,428.
Total. Add lines 1a through 1e. (Column (d) must equal Form 990, Part X, column (B), line 10c.)				4,180,360.

Part VII Investments - Other Securities.

Complete if the organization answered "Yes" on Form 990, Part IV, line 11b. See Form 990, Part X, line 12.

(a) Description of security or category (including name of security)	(b) Book value	(c) Method of valuation: Cost or end-of-year market value
(1) Financial derivatives		
(2) Closely held equity interests		
(3) Other		
(A)		
(B)		
(C)		
(D)		
(E)		
(F)		
(G)		
(H)		
Total. (Col. (b) must equal Form 990, Part X, col. (B) line 12.) ▶		

Part VIII Investments - Program Related.

Complete if the organization answered "Yes" on Form 990, Part IV, line 11c. See Form 990, Part X, line 13.

(a) Description of investment	(b) Book value	(c) Method of valuation: Cost or end-of-year market value
(1)		
(2)		
(3)		
(4)		
(5)		
(6)		
(7)		
(8)		
(9)		
Total. (Col. (b) must equal Form 990, Part X, col. (B) line 13.) ▶		

Part IX Other Assets.

Complete if the organization answered "Yes" on Form 990, Part IV, line 11d. See Form 990, Part X, line 15.

(a) Description	(b) Book value
(1) Beneficial interest in assets held by a third-party	302,204.
(2) Externally controlled endowment	466,288.
(3) Agency Reserve	213,548.
(4) Other Investments	243,110.
(5) Other Assets	6,818.
(6)	
(7)	
(8)	
(9)	
Total. (Column (b) must equal Form 990, Part X, col. (B) line 15.) ▶	1,231,968.

Part X Other Liabilities.

Complete if the organization answered "Yes" on Form 990, Part IV, line 11e or 11f. See Form 990, Part X, line 25.

1. (a) Description of liability	(b) Book value
(1) Federal income taxes	
(2)	
(3)	
(4)	
(5)	
(6)	
(7)	
(8)	
(9)	
Total. (Column (b) must equal Form 990, Part X, col. (B) line 25.) ▶	

2. Liability for uncertain tax positions. In Part XIII, provide the text of the footnote to the organization's financial statements that reports the organization's liability for uncertain tax positions under FASB ASC 740. Check here if the text of the footnote has been provided in Part XIII...

Part XI Reconciliation of Revenue per Audited Financial Statements With Revenue per Return.

Complete if the organization answered "Yes" on Form 990, Part IV, line 12a.

1	Total revenue, gains, and other support per audited financial statements	1	13,816,252.
2	Amounts included on line 1 but not on Form 990, Part VIII, line 12:		
a	Net unrealized gains (losses) on investments	2a	123,147.
b	Donated services and use of facilities	2b	
c	Recoveries of prior year grants	2c	
d	Other (Describe in Part XIII.)	2d	31,422.
e	Add lines 2a through 2d	2e	154,569.
3	Subtract line 2e from line 1	3	13,661,683.
4	Amounts included on Form 990, Part VIII, line 12, but not on line 1:		
a	Investment expenses not included on Form 990, Part VIII, line 7b	4a	
b	Other (Describe in Part XIII.)	4b	
c	Add lines 4a and 4b	4c	0.
5	Total revenue. Add lines 3 and 4c . (This must equal Form 990, Part I, line 12.)	5	13,661,683.

Part XII Reconciliation of Expenses per Audited Financial Statements With Expenses per Return.

Complete if the organization answered "Yes" on Form 990, Part IV, line 12a.

1	Total expenses and losses per audited financial statements	1	13,489,776.
2	Amounts included on line 1 but not on Form 990, Part IX, line 25:		
a	Donated services and use of facilities	2a	
b	Prior year adjustments	2b	
c	Other losses	2c	
d	Other (Describe in Part XIII.)	2d	31,422.
e	Add lines 2a through 2d	2e	31,422.
3	Subtract line 2e from line 1	3	13,458,354.
4	Amounts included on Form 990, Part IX, line 25, but not on line 1:		
a	Investment expenses not included on Form 990, Part VIII, line 7b	4a	
b	Other (Describe in Part XIII.)	4b	
c	Add lines 4a and 4b	4c	0.
5	Total expenses. Add lines 3 and 4c . (This must equal Form 990, Part I, line 18.)	5	13,458,354.

Part XIII Supplemental Information.

Provide the descriptions required for Part II, lines 3, 5, and 9; Part III, lines 1a and 4; Part IV, lines 1b and 2b; Part V, line 4; Part X, line 2; Part XI, lines 2d and 4b; and Part XII, lines 2d and 4b. Also complete this part to provide any additional information.

Part X, Line 2:

HVA accounts for the effect of any uncertain tax positions based on a "more likely than not" threshold to the recognition of the tax positions being sustained based on the technical merits of the position under scrutiny by the applicable taxing authority. If a tax position or positions are deemed to result in uncertainties of those positions, the unrecognized tax benefit is estimated based on a "cumulative probability assessment" that aggregates the estimated tax liability for all uncertain tax positions. HVA has identified its tax status as a tax-exempt entity as its only significant tax position; however, HVA has determined that such tax position does not result in an uncertainty requiring recognition. RCS is not currently under examination by any taxing jurisdiction. HVA's

Part XIII Supplemental Information (continued)

federal returns are generally open for examination for three years following the date filed.

Part XI, Line 2d - Other Adjustments:

Fundraising expense netted against revenues 31,422.

Part XII, Line 2d - Other Adjustments:

Fundraising expense netted against revenues 31,422.

Part II Fundraising Events. Complete if the organization answered "Yes" on Form 990, Part IV, line 18, or reported more than \$15,000 of fundraising event contributions and gross income on Form 990-EZ, lines 1 and 6b. List events with gross receipts greater than \$5,000.

		(a) Event #1	(b) Event #2	(c) Other events	(d) Total events	
		Blue Jean Ball	FACES	1	(add col. (a) through col. (c))	
		(event type)	(event type)	(total number)		
Revenue	1	Gross receipts	74,528.	30,630.	90,400.	195,558.
	2	Less: Contributions				
	3	Gross income (line 1 minus line 2)	74,528.	30,630.	90,400.	195,558.
Direct Expenses	4	Cash prizes				
	5	Noncash prizes				
	6	Rent/facility costs			2,160.	2,160.
	7	Food and beverages			7,656.	7,656.
	8	Entertainment	260.		6,150.	6,410.
	9	Other direct expenses	2,295.		12,901.	15,196.
	10	Direct expense summary. Add lines 4 through 9 in column (d)				31,422.
11	Net income summary. Subtract line 10 from line 3, column (d)				164,136.	

Part III Gaming. Complete if the organization answered "Yes" on Form 990, Part IV, line 19, or reported more than \$15,000 on Form 990-EZ, line 6a.

		(a) Bingo	(b) Pull tabs/instant bingo/progressive bingo	(c) Other gaming	(d) Total gaming (add col. (a) through col. (c))
Revenue	1	Gross revenue			
Direct Expenses	2	Cash prizes			
	3	Noncash prizes			
	4	Rent/facility costs			
	5	Other direct expenses			
	6	Volunteer labor	<input type="checkbox"/> Yes _____ % <input type="checkbox"/> No	<input type="checkbox"/> Yes _____ % <input type="checkbox"/> No	<input type="checkbox"/> Yes _____ % <input type="checkbox"/> No
	7	Direct expense summary. Add lines 2 through 5 in column (d)			
	8	Net gaming income summary. Subtract line 7 from line 1, column (d)			

9 Enter the state(s) in which the organization conducts gaming activities: _____
 a Is the organization licensed to conduct gaming activities in each of these states? Yes No
 b If "No," explain: _____

10a Were any of the organization's gaming licenses revoked, suspended, or terminated during the tax year? Yes No
 b If "Yes," explain: _____

Part III Grants and Other Assistance to Domestic Individuals. Complete if the organization answered "Yes" on Form 990, Part IV, line 22. Part III can be duplicated if additional space is needed.

(a) Type of grant or assistance	(b) Number of recipients	(c) Amount of cash grant	(d) Amount of non-cash assistance	(e) Method of valuation (book, FMV, appraisal, other)	(f) Description of noncash assistance
Rent and Mortgages	0	8,946.	0.	Rent/Mortgage payment paid on behalf of individuals	
Electric and Utilities	0	44,029.	0.	Utilities payments paid on behalf of individuals	
Transportation assistance	0	13,654.	0.	Bus passes, Taxi, car seats, bike helmets	
Other	0	97,938.	0.	Cost of other assistance provided	

Part IV Supplemental Information. Provide the information required in Part I, line 2; Part III, column (b); and any other additional information.

Part I, Line 2:
HVA maintains records that describe the source of assistance and the type of activities and programs that the assistance is allocated towards. Grants are broken out by Federal, State, and Local and then by the type of program served.

**SCHEDULE J
(Form 990)**

Department of the Treasury
Internal Revenue Service

Compensation Information

For certain Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees
 ▶ Complete if the organization answered "Yes" on Form 990, Part IV, line 23.
 ▶ Attach to Form 990.
 ▶ Go to www.irs.gov/Form990 for instructions and the latest information.

OMB No. 1545-0047

2020

Open to Public Inspection

Name of the organization

Hope Villages of America, Inc.

Employer identification number

-*9186

Part I Questions Regarding Compensation

1a Check the appropriate box(es) if the organization provided any of the following to or for a person listed on Form 990, Part VII, Section A, line 1a. Complete Part III to provide any relevant information regarding these items.

- | | |
|--|--|
| <input type="checkbox"/> First-class or charter travel | <input type="checkbox"/> Housing allowance or residence for personal use |
| <input type="checkbox"/> Travel for companions | <input type="checkbox"/> Payments for business use of personal residence |
| <input type="checkbox"/> Tax indemnification and gross-up payments | <input type="checkbox"/> Health or social club dues or initiation fees |
| <input type="checkbox"/> Discretionary spending account | <input type="checkbox"/> Personal services (such as maid, chauffeur, chef) |

b If any of the boxes on line 1a are checked, did the organization follow a written policy regarding payment or reimbursement or provision of all of the expenses described above? If "No," complete Part III to explain

2 Did the organization require substantiation prior to reimbursing or allowing expenses incurred by all directors, trustees, and officers, including the CEO/Executive Director, regarding the items checked on line 1a?

3 Indicate which, if any, of the following the organization used to establish the compensation of the organization's CEO/Executive Director. Check all that apply. Do not check any boxes for methods used by a related organization to establish compensation of the CEO/Executive Director, but explain in Part III.

- | | |
|--|---|
| <input type="checkbox"/> Compensation committee | <input type="checkbox"/> Written employment contract |
| <input type="checkbox"/> Independent compensation consultant | <input type="checkbox"/> Compensation survey or study |
| <input type="checkbox"/> Form 990 of other organizations | <input checked="" type="checkbox"/> Approval by the board or compensation committee |

4 During the year, did any person listed on Form 990, Part VII, Section A, line 1a, with respect to the filing organization or a related organization:

- a** Receive a severance payment or change-of-control payment?
- b** Participate in or receive payment from a supplemental nonqualified retirement plan?
- c** Participate in or receive payment from an equity-based compensation arrangement?
- If "Yes" to any of lines 4a-c, list the persons and provide the applicable amounts for each item in Part III.

Only section 501(c)(3), 501(c)(4), and 501(c)(29) organizations must complete lines 5-9.

5 For persons listed on Form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensation contingent on the revenues of:

- a** The organization?
- b** Any related organization?
- If "Yes" on line 5a or 5b, describe in Part III.

6 For persons listed on Form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensation contingent on the net earnings of:

- a** The organization?
- b** Any related organization?
- If "Yes" on line 6a or 6b, describe in Part III.

7 For persons listed on Form 990, Part VII, Section A, line 1a, did the organization provide any nonfixed payments not described on lines 5 and 6? If "Yes," describe in Part III

8 Were any amounts reported on Form 990, Part VII, paid or accrued pursuant to a contract that was subject to the initial contract exception described in Regulations section 53.4958-4(a)(3)? If "Yes," describe in Part III

9 If "Yes" on line 8, did the organization also follow the rebuttable presumption procedure described in Regulations section 53.4958-6(c)?

	Yes	No
1b		
2		
4a		X
4b		X
4c		X
5a		X
5b		X
6a		X
6b		X
7		X
8		X
9		

LHA For Paperwork Reduction Act Notice, see the Instructions for Form 990.

Schedule J (Form 990) 2020

Part III Supplemental Information

Provide the information, explanation, or descriptions required for Part I, lines 1a, 1b, 3, 4a, 4b, 4c, 5a, 5b, 6a, 6b, 7, and 8, and for Part II. Also complete this part for any additional information.

Part I, Line 3:

HVA has an established salary structure with positions grouped in salary grades and with each grade having minimum, midpoint, and maximum amounts. The annual operating budget of HVA is approved by the Board of Directors. This includes the personnel budgets for the agency. Cost of living adjustments are typically made agency-wide, given sufficient anticipated funding, with the percentages as recommended by the executive/finance committee and then presented to the Board for approval.

**SCHEDULE M
(Form 990)**

Noncash Contributions

OMB No. 1545-0047

2020

Open to Public Inspection

Department of the Treasury
Internal Revenue Service

- ▶ Complete if the organizations answered "Yes" on Form 990, Part IV, lines 29 or 30.
- ▶ Attach to Form 990.
- ▶ Go to www.irs.gov/Form990 for instructions and the latest information.

Name of the organization **Hope Villages of America, Inc.** Employer identification number ****-***9186**

Part I Types of Property

	(a) Check if applicable	(b) Number of contributions or items contributed	(c) Noncash contribution amounts reported on Form 990, Part VIII, line 1g	(d) Method of determining noncash contribution amounts
1 Art - Works of art				
2 Art - Historical treasures				
3 Art - Fractional interests				
4 Books and publications				
5 Clothing and household goods				
6 Cars and other vehicles				
7 Boats and planes				
8 Intellectual property				
9 Securities - Publicly traded				
10 Securities - Closely held stock				
11 Securities - Partnership, LLC, or trust interests				
12 Securities - Miscellaneous				
13 Qualified conservation contribution - Historic structures				
14 Qualified conservation contribution - Other				
15 Real estate - Residential				
16 Real estate - Commercial				
17 Real estate - Other				
18 Collectibles				
19 Food inventory	X		9,399,195.	Estimated \$2.53/LB
20 Drugs and medical supplies				
21 Taxidermy				
22 Historical artifacts				
23 Scientific specimens				
24 Archeological artifacts				
25 Other ()				
26 Other ()				
27 Other ()				
28 Other ()				

29 Number of Forms 8283 received by the organization during the tax year for contributions for which the organization completed Form 8283, Part V, Donee Acknowledgement **29**

	Yes	No
30a During the year, did the organization receive by contribution any property reported in Part I, lines 1 through 28, that it must hold for at least three years from the date of the initial contribution, and which isn't required to be used for exempt purposes for the entire holding period?		X
b If "Yes," describe the arrangement in Part II.		
31 Does the organization have a gift acceptance policy that requires the review of any nonstandard contributions?		X
32a Does the organization hire or use third parties or related organizations to solicit, process, or sell noncash contributions?		X
b If "Yes," describe in Part II.		
33 If the organization didn't report an amount in column (c) for a type of property for which column (a) is checked, describe in Part II.		

LHA For Paperwork Reduction Act Notice, see the Instructions for Form 990.

Schedule M (Form 990) 2020

SCHEDULE O
(Form 990 or 990-EZ)

Department of the Treasury
Internal Revenue Service

Supplemental Information to Form 990 or 990-EZ

Complete to provide information for responses to specific questions on
Form 990 or 990-EZ or to provide any additional information.

▶ Attach to Form 990 or 990-EZ.

▶ Go to www.irs.gov/Form990 for the latest information.

OMB No. 1545-0047

2020

Open to Public
Inspection

Name of the organization

Hope Villages of America, Inc.

Employer identification number

** - ***9186

Form 990, Part I, Line 1, Description of Organization Mission:

survivors of domestic violence.

Form 990, Part VI, Section B, line 11b:

A copy of the filed 990 will be provided to the Board of Directors, the
Executive committee and the Finance committee after completion.

Form 990, Part VI, Section B, Line 12c:

Each board meeting has a written agenda which includes an item to inquire
whether any board members have conflicts of interest to declare with
respect to voting on particular agenda items. Agendas are e-mailed to board
members in advance to the meetings.

Form 990, Part VI, Section B, Line 15a:

HVA has an established salary structure with positions grouped in salary
grades and with each grade having minimum, midpoint, and maximum amounts.
The annual operating budget of HVA is approved by the Board of Directors.
This includes the personnel budgets for the agency. Cost of living
adjustments are typically made agency-wide, given sufficient anticipated
funding, with the percentages as recommended by the executive/finance
committee. The board chair is the supervisor of the CEO for discussion and
approval by the board.

Form 990, Part VI, Section C, Line 19:

HVA makes its financial statements, governing documents and conflict of
interest policy available in person if requested in advance.

Hope Villages of America, Inc.

Financial Statements

September 30, 2021 & 2020



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INDEPENDENT AUDITOR'S REPORT

To the Board of Directors
Hope Villages of America, Inc.
Clearwater, Florida

Report on the Financial Statements

We have audited the accompanying financial statements of Hope Villages of America, Inc. (a nonprofit organization), which comprise the statements of financial position as of September 30, 2021 and 2020, and the related statements of activities and cash flows for the years then ended, the statement of functional expenses for the year ended September 30, 2021, and the related notes to the financial statements.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Hope Villages of America, Inc. as of September 30, 2021 and 2020, and the changes in its net assets and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

CONTINUED

INDEPENDENT AUDITOR'S REPORT - CONTINUED

Report on Summarized Comparative Information

We have previously audited the Organization's 2020 financial statements, and we expressed an unmodified audit opinion on those audited financial statements in our report dated March 26, 2021. In our opinion, the summarized comparative information presented herein as of and for the year ended September 30, 2020, is consistent, in all material respects, with the audited financial statements from which it has been derived.

Other Matters

Other Information

Our audits were conducted for the purpose of forming an opinion on the financial statements as a whole. The accompanying schedule of expenditures of federal awards, as required by Title 2 U.S. *Code of Federal Regulations* Part 200, *Uniform Administrative Requirements, Cost Principles, and Audit Requirements for Federal Awards*, is presented for purposes of additional analysis and is not a required part of the financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the financial statements. The information has been subjected to the auditing procedures applied in the audit of the financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the financial statements or to the financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the information is fairly stated, in all material respects, in relation to the financial statements as a whole.

Other Reporting Required by *Government Auditing Standards*

In accordance with *Government Auditing Standards*, we have also issued our report dated March 21, 2022, on our consideration of Hope Villages of America, Inc.'s internal control over financial reporting and on our tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements and other matters. The purpose of that report is solely to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on the effectiveness of Hope Villages of America, Inc.'s internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering Hope Villages of America, Inc.'s internal control over financial reporting and compliance.

PDR CPAs + Advisors

Oldsmar, Florida
March 21, 2022

**HOPE VILLAGES OF AMERICA, INC.
STATEMENTS OF FINANCIAL POSITION
SEPTEMBER 30, 2021 AND 2020**

	2021	2020
<u>ASSETS</u>		
Current Assets		
Cash and cash equivalents	\$ 22,074	\$ 189,110
Grants receivable	648,454	644,230
Unconditional promises to give - current	6,500	17,175
Prepaid expenses	147,499	92,913
Total current assets	824,527	943,428
Property and equipment, net	4,180,360	4,314,577
Other Assets		
Externally controlled endowment	466,288	415,542
Beneficial interest in assets held by a third-party	302,204	239,287
Investments	605,796	530,490
Unconditional promises to give, net	15,000	-
Other assets	6,818	6,818
Total Assets	\$ 6,400,993	\$ 6,450,142
<u>LIABILITIES AND NET ASSETS</u>		
Current Liabilities		
Accounts payable	\$ 117,434	\$ 92,267
Accrued personnel costs	103,283	113,424
Other accrued expenses	1,523	106
Current portion of notes payable	10,439	9,847
Total current liabilities	232,679	215,644
PPP Loan	-	382,200
Notes Payable, Net	100,001	110,461
Total Liabilities	332,680	708,305
Net Assets		
Without donor restrictions	4,846,444	4,658,447
With donor restrictions	1,221,869	1,083,390
Total net assets	6,068,313	5,741,837
Total Liabilities and Net Assets	\$ 6,400,993	\$ 6,450,142

See accompanying notes to financial statements

HOPE VILLAGES OF AMERICA, INC.
STATEMENT OF ACTIVITIES
YEAR ENDED SEPTEMBER 30, 2021
(WITH COMPARATIVE TOTALS FOR 2020)

	Without Donor Restrictions	With Donor Restrictions	Total	
			2021	2020
Public Support and Revenue				
Contributions	\$ 1,254,291	\$ 83,950	\$ 1,338,241	\$ 1,524,300
Federal grants	1,495,206	-	1,495,206	906,947
State and local grants	893,302	-	893,302	1,269,229
In-kind contributions				
Donated food - Feeding Tampa Bay	4,165,625	-	4,165,625	2,958,963
Donated food - other	5,228,455	-	5,228,455	5,242,023
Program fees	134,810	-	134,810	107,693
Change in beneficial interest				
in assets held by a third-party	-	62,916	62,916	11,211
Change in value of				
externally controlled endowments	-	50,746	50,746	24,213
Investment income, net	22,583	16,801	39,384	33,263
Other	25,367	-	25,367	38,078
Net assets released from restrictions	75,934	(75,934)	-	-
Total public support and revenue	13,295,573	138,479	13,434,052	12,115,920
Expenses				
Program services:				
Food Bank	10,245,038	-	10,245,038	8,929,810
Housing	722,727	-	722,727	801,910
Haven	1,392,975	-	1,392,975	1,269,013
Total program services	12,360,740	-	12,360,740	11,000,733
Supporting services:				
General and administrative	973,657	-	973,657	1,041,286
Fundraising	132,445	-	132,445	140,313
Total supporting services	1,106,102	-	1,106,102	1,181,599
Total Expenses	13,466,842	-	13,466,842	12,182,332
Change in Net Assets Before Other Changes	(171,269)	138,479	(32,790)	(66,412)
Other Changes - (Expense) Revenue				
Interest expense	(3,294)	-	(3,294)	(6,024)
Other	(44)	-	(44)	-
Gain on forgiveness of note payable - PPP	382,200	-	382,200	-
(Loss) Gain on sale of property and equipment	(19,596)	-	(19,596)	1,500
Total other changes	359,266	-	359,266	(4,524)
Change in Net Assets	187,997	138,479	326,476	(70,936)
Net Assets at Beginning of Year	4,658,447	1,083,390	5,741,837	5,812,773
Net Assets at End of Year	\$ 4,846,444	\$ 1,221,869	\$ 6,068,313	\$ 5,741,837

See accompanying notes to financial statements

HOPE VILLAGES OF AMERICA, INC.
STATEMENT OF ACTIVITIES
YEAR ENDED SEPTEMBER 30, 2020

	<u>Without Donor Restrictions</u>	<u>With Donor Restrictions</u>	<u>Total</u>
Public Support and Revenue			
Contributions	\$ 1,371,801	\$ 152,499	\$ 1,524,300
Federal grants	906,947	-	906,947
State and local grants	1,269,229	-	1,269,229
In-kind contributions			
Donated food - Feeding Tampa Bay	2,958,963	-	2,958,963
Donated food - other	5,242,023	-	5,242,023
Program fees	107,693	-	107,693
Appreciation in beneficial interest in assets held by a third-party	-	11,211	11,211
Change in externally controlled endowments	-	24,213	24,213
Investment income, net	21,789	11,474	33,263
Other	38,078	-	38,078
Net assets released from restrictions	74,781	(74,781)	-
Total public support and revenue	<u>11,991,304</u>	<u>124,616</u>	<u>12,115,920</u>
Expenses			
Program services:			
Food Bank	8,929,810	-	8,929,810
Housing	801,910	-	801,910
Haven	1,269,013	-	1,269,013
Total program services	<u>11,000,733</u>	<u>-</u>	<u>11,000,733</u>
Supporting services:			
General and administrative	1,041,286	-	1,041,286
Fundraising	140,313	-	140,313
Total supporting services	<u>1,181,599</u>	<u>-</u>	<u>1,181,599</u>
Total Expenses	<u>12,182,332</u>	<u>-</u>	<u>12,182,332</u>
Change in Net Assets Before Other Changes	(191,028)	124,616	(66,412)
Other Changes			
Interest expense	(6,024)	-	(6,024)
Gain on sale of property and equipment	1,500	-	1,500
Total other changes	<u>(4,524)</u>	<u>-</u>	<u>(4,524)</u>
Change in Net Assets	(195,552)	124,616	(70,936)
Net Assets at Beginning of Year	<u>4,853,999</u>	<u>958,774</u>	<u>5,812,773</u>
Net Assets at End of Year	<u>\$ 4,658,447</u>	<u>\$ 1,083,390</u>	<u>\$ 5,741,837</u>

See accompanying notes to financial statements

HOPE VILLAGES OF AMERICA, INC.
STATEMENTS OF CASH FLOWS
YEARS ENDED SEPTEMBER 30, 2021 AND 2020

	2021	2020
Cash Flows from Operating Activities:		
Change in net assets	\$ 326,476	\$ (70,936)
Adjustments to reconcile change in net assets to net cash provided by (used in) operating activities:		
Depreciation	296,744	304,855
Bad debt expense	44	-
Gain (Loss) on disposal of fixed assets	19,596	(1,500)
Realized and unrealized gain on investments, net of fees	(43,179)	(31,815)
Appreciation in beneficial interest in assets held by a third-party, net of fees	(62,916)	(12,211)
Appreciation in externally controlled endowment	(50,746)	(24,213)
Gain on forgiveness of note payable - PPP	(382,200)	-
Decrease (Increase) in:		
Grants receivable	(4,224)	(203,719)
Unconditional promises to give, net	(4,325)	65,184
Other receivable	-	5,921
Prepaid expenses	(54,586)	(76,561)
Other assets	(45)	500
Increase (Decrease) in:		
Accounts payable	25,167	52,433
Accrued personnel costs	(10,141)	(28,419)
Other accrued expenses	1,417	(2,150)
Net cash provided by (used in) operating activities	57,082	(22,631)
Cash Flows from Investing Activities:		
Purchases of property and equipment	(182,123)	(32,748)
Proceeds from the sale of property and equipment	-	1,500
Proceeds from beneficial interest in assets held by a third-party	-	6,248
Purchases of investments	(239,896)	(652,721)
Proceeds from sale of investments	207,769	433,842
Net cash used in investing activities	(214,250)	(243,879)
Cash Flows from Financing Activities:		
Payments on note payable	(9,868)	(10,392)
Proceeds from PPP loan	-	382,200
Net cash (used in) provided by financing activities	(9,868)	371,808
Net (Decrease) Increase in Cash and Cash Equivalents	(167,036)	105,298
Cash and Cash Equivalents at Beginning of Year	189,110	83,812
Cash and Cash Equivalents at End of Year	\$ 22,074	\$ 189,110
SUPPLEMENTAL DISCLOSURES OF CASH FLOW INFORMATION:		
Cash paid during the year for interest	\$ 3,294	\$ 6,024
Purchases of property and equipment via issuance of note payable	\$ -	\$ 87,238

See accompanying notes to financial statements

**HOPE VILLAGES OF AMERICA, INC.
STATEMENT OF FUNCTIONAL EXPENSES
YEAR ENDED SEPTEMBER 30, 2021
(WITH COMPARATIVE TOTALS FOR 2020)**

	Program Services					Supporting Services				Total Expenses	
	Food Bank	Haven	Housing		Total Program Services	Administrative and General	Fundraising	Total Supporting Services	2021	2020	
			Grace House	Goldsmith Gardens							Total Housing
Regular earnings	\$ 350,237	\$ 707,133	\$ 247,069	\$ -	\$ 247,069	\$ 1,304,439	\$ 569,629	\$ 66,031	\$ 635,660	\$ 1,940,099	\$ 2,000,582
Labor costs	26,054	51,843	17,426	-	17,426	95,323	43,004	4,367	47,371	142,694	147,189
Employee insurance benefits	31,119	63,626	36,122	-	36,122	130,867	18,272	-	18,272	149,139	200,176
PEO human resources support systems	-	-	165	-	165	165	-	-	-	165	4,741
Retirement	785	1,547	3,198	-	3,198	5,530	5,358	-	5,358	10,888	17,488
Temporary services	19,816	-	-	-	-	19,816	-	-	-	19,816	66,452
Total salaries and related expenses	428,011	824,149	303,980	-	303,980	1,556,140	636,263	70,398	706,661	2,262,801	2,436,628
Advertising	592	347	120	-	120	1,059	7,365	1,083	8,448	9,507	1,496
Bank and investment fees	-	-	-	-	-	-	18,635	-	18,635	18,635	16,721
Casualty insurance	33,793	40,044	42,569	34,970	77,539	151,376	10,299	-	10,299	161,675	127,740
Contract services	5,844	20,411	5,678	-	5,678	31,933	140,432	31,278	171,710	203,643	136,939
Depreciation	101,394	86,474	60,640	36,475	97,115	284,983	11,761	-	11,761	296,744	304,855
In-kind food	9,394,080	-	-	-	-	9,394,080	-	-	-	9,394,080	8,200,986
Food - other	44,853	14,748	-	-	-	59,601	-	-	-	59,601	27,932
Legal and professional	-	4,873	-	-	-	4,873	38,774	-	38,774	43,647	51,960
Miscellaneous	8,454	15,476	5,443	2,146	7,589	31,519	33,801	25,072	58,873	90,392	74,191
Public awareness	51,984	-	-	-	-	51,984	-	-	-	51,984	44,666
Meetings and conferences	231	85	-	-	-	316	8,496	-	8,496	8,812	11,790
Non-capital equipment	8,886	4,412	1,831	-	1,831	15,129	1,696	-	1,696	16,825	41,356
Rent and lease expense	44,052	6,688	3,344	1,050	4,394	55,134	5,226	1,080	6,306	61,440	25,554
Postage and printing	1,570	8,833	103	159	262	10,665	2,629	3,397	6,026	16,691	12,954
Repairs and maintenance	60,125	84,262	45,278	5,935	51,213	195,600	18,824	-	18,824	214,424	234,098
Security	2,320	12,415	7,012	529	7,541	22,276	1,291	-	1,291	23,567	19,511
Program participant expenses	5,041	105,770	53,536	-	53,536	164,347	220	-	220	164,567	95,910
Supplies	4,896	83,132	3,122	183	3,305	91,333	10,795	137	10,932	102,265	45,851
Travel	1,449	2,323	-	-	-	3,772	4,082	-	4,082	7,854	3,234
Utilities	47,463	78,533	79,990	28,634	108,624	234,620	23,068	-	23,068	257,688	267,960
	\$ 10,245,038	\$ 1,392,975	\$ 612,646	\$ 110,081	\$ 722,727	\$ 12,360,740	\$ 973,657	\$ 132,445	\$ 1,106,102	\$ 13,466,842	\$ 12,182,332

See accompanying notes to financial statements

HOPE VILLAGES OF AMERICA, INC.
NOTES TO FINANCIAL STATEMENTS
SEPTEMBER 30, 2021 AND 2020

NOTE A - NATURE OF ORGANIZATION

Hope Villages of America, Inc. (HVA) (the Organization) is a Florida nonprofit corporation. HVA, formally known as Religious Community Services, Inc. (RCS) was founded in 1967 by 14 congregations for the purpose of assisting cooperating local congregations in developing and/or supporting interfaith community service programs to meet human needs. Today the mission of HVA is to feed the hungry, help homeless families return to self-sufficiency, and empower survivors of domestic violence.

HVA's major programs consist of the following:

- HVA Food Bank provides food to individuals and families.
- HVA Grace House offers shelter and comprehensive case management to families who are homeless. Additional services include rent, mortgage, and utility assistance as funds are available.
- The Haven of HVA is a state-certified comprehensive domestic violence center providing emergency and permanent housing. The program also offers an extensive outreach program of community education, violence prevention initiatives, advocacy, and an array of supportive services for survivors of domestic violence and their children.
- Goldsmith Gardens provides an affordable housing option to participants as a 'next step' in their journey to self-sufficiency. While residing at the property, participants will receive case management to help them meet their personal, educational, and career goals.

HVA programs are sustained by a variety of funding sources. Funding is contributed by individual donors, private foundations, and corporate sources. Other significant sources of funding include support of the U.S. Federal Government and the State of Florida. Local municipalities, the Juvenile Welfare Board Children's Services Council, United Way Suncoast, and local congregations also provide funding to support HVA's mission.

NOTE B - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Basis of Presentation

The accompanying financial statements of HVA have been prepared on the accrual basis of accounting in accordance with accounting principles generally accepted in the United States of America (US GAAP).

Net assets and revenues, expenses, gains and losses are classified based on the existence or absence of donor restrictions. Accordingly, net assets of the Organization and changes therein are classified and reported as follows:

- *Net assets without donor restrictions* - Net assets that are not subject to donor-imposed restrictions and may be expended for any purpose in performing the primary objectives of the Organization. These net assets may be used at the discretion of the Organization's management and the board of directors.
- *Net assets with donor restrictions* - Net Assets subject to stipulations imposed by donors, and grantors. Some donor restrictions are temporary in nature; those restrictions will be met by actions of the Organization or by the passage of time. Other donor restrictions are perpetual in nature, whereby the donor has stipulated the funds be maintained in perpetuity.

HOPE VILLAGES OF AMERICA, INC.
NOTES TO FINANCIAL STATEMENTS
SEPTEMBER 30, 2021 AND 2020

NOTE B - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES - CONTINUED

Measure of Operations

The statements of activities reports all changes in net assets, including changes in net assets from operating and nonoperating activities. Operating activities consist of those items attributable to the Organization's ongoing services. Nonoperating activities, if any, are limited to other activities considered to be of a more unusual or nonrecurring nature.

Use of Estimates

The preparation of financial statements in conformity with US GAAP requires management to make estimates and assumptions that affect certain reported amounts of assets and liabilities and disclosures of contingent assets and liabilities at the date of the financial statements. Estimates also affect the reported amounts of revenue and expenses during the reporting period. Accordingly, actual results could differ from those estimates. Significant estimates include the collectability of receivables, determination of the useful lives of the property and equipment, the fair value of investments, endowments, and beneficial interests, and the allocation of functional expenses.

Cash and Cash Equivalents

Cash and cash equivalents consist of cash on deposit with financial institutions, short-term certificates of deposit, and money market mutual fund accounts. HVA considers all short-term debt instruments with a maturity of three months or less at the time of purchase to be cash equivalents.

Financial instruments which potentially subject HVA to concentrations of credit risk consist principally of cash held in financial institutions in excess of federally-insured limits. From time to time throughout the years ended September 30, 2021 and 2020, HVA's cash balance may have exceeded the federally insured limit. However, HVA has not experienced and does not expect to incur any losses in such accounts.

Grants Receivable

Grants receivable represent grant revenues that have been billed but not collected as of the date of the accompanying financial statements. HVA provides for probable uncollectible amounts through a charge to earnings and a credit to the allowance for doubtful accounts when, in management's estimation, it is probable that the receivable is not collectible. Management believes that all grants receivable are fully collectible and therefore no allowance for doubtful accounts has been recorded at September 30, 2021 and 2020.

Property and Equipment

Property and equipment with an acquisition cost or donated value of \$1,000 or more and a useful life of more than one year are capitalized. Purchases of property and equipment are recorded at cost. Donations of property and equipment are recorded at their estimated fair market value. Property acquired with governmental funds is considered to be owned by HVA while used in the program for which it was purchased or in the future authorized programs; however, its disposition as well as the ownership of any proceeds therefrom is subject to applicable regulations.

HOPE VILLAGES OF AMERICA, INC.
NOTES TO FINANCIAL STATEMENTS
SEPTEMBER 30, 2021 AND 2020

NOTE B - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES - CONTINUED

Property and Equipment - Continued

Depreciation is computed using the straight-line method over the following estimated useful lives of the related assets:

	<u>Years</u>
Buildings and improvements	5 - 35
Vehicles	5 - 15
Furnishings	5
Equipment	3 - 10

Investments

Investment purchases are recorded at cost, or if donated, at fair value on the date of donation. Thereafter, investments are reported at their estimated fair values in the statement of financial position. Cash designated for long-term purposes is included in investments. Investment income or loss is reported in the statements of activities and consists of interest and dividend income and realized and unrealized gains and losses. Investment fees are included as a component of investment income, net, within the statements of activities.

Fair Value Measurements

HVA defines fair value in accordance with US GAAP, which specifies a hierarchy of valuation techniques. The hierarchy gives the highest priority to unadjusted quoted prices in active markets for identical assets (Level 1) and lowest priority to measurements involving significant unobservable inputs (Level 3). The Organization measures certain assets at fair value on a recurring basis. The three levels of the fair value hierarchy are as follows:

Level 1 : Unadjusted quoted market prices for identical assets or liabilities in active markets which are accessible by the Organization.

Level 2: Observable prices in active markets for similar assets or liabilities. Prices for identical or similar assets or liabilities in markets that are not active. Market inputs that are not directly observable but are derived from or corroborated by observable market data.

Level 3: Unobservable inputs based on the Organization's own judgement as to assumptions a market participant would use, including inputs derived from extrapolation and interpolation that are not corroborated by observable market data.

During the years ended September 30, 2021 and 2020, there were no changes to the Organization's valuation techniques.

HOPE VILLAGES OF AMERICA, INC.
NOTES TO FINANCIAL STATEMENTS
SEPTEMBER 30, 2021 AND 2020

NOTE B - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES - CONTINUED

Revenue Recognition

Grants and Contributions

HVA reports grants and contributions that are restricted by the donor as increases in net assets with donor restrictions. When a donor restriction expires, that is when a stipulated time restriction ends or purpose restriction is accomplished, net assets with donor restrictions are reclassified to net assets without donor restrictions and reported in the statements of activities as net assets released from restrictions. All other donor restricted contributions are reported as increases in net assets with donor restrictions depending on the nature of the restrictions. Donor restrictions that are satisfied within the year of contribution are shown as unrestricted increases in net assets without donor restrictions.

Certain grants, including cost reimbursement contracts, are considered conditional contributions since the grant agreements require HVA to perform services, incur expenses or meet contract objectives to earn the grant funding. Revenue under these contracts is deferred until earned. Revenue is earned and recognized in the financial statements when eligible expenses are incurred, services performed, or grant objectives met.

Promises to Give

Conditional promises to give are not recognized in the financial statements until the conditions are substantially met or explicitly waived by the donor. Unconditional promises to give that are expected to be collected within one year are recorded at net realizable value. Unconditional promises to give that are expected to be collected in more than one year are recorded at fair value, which is measured as the present value of their future cash flows. The discounts on those amounts are computed using risk-adjusted interest rates applicable to the years in which the promises are received. Amortization of the discounts is included in contribution revenue. In the absence of donor stipulations to the contrary, promises with payments due in future periods are restricted to use after the due date. Unconditional promises to give are evaluated on a regular basis and management establishes the allowance as necessary. As of September 30, 2021 and 2020, management established an allowance for uncollectible promises to give in the amount of \$-0- and \$200, respectively. There was no bad debt expense for the years ended September 30, 2021 and 2020.

Donated Services and Materials

The value of food donated to the HVA Food Bank and food distributed under the USDA Food Programs are recorded as contributions at their estimated values at the date of receipt. Volunteers provide valuable services throughout HVA including assisting with general office work, sorting and distributing food, remodeling apartments, assisting with group sessions, and childcare. HVA does not record the value of these volunteer hours in the financial statements because the tasks performed do not require professional skills. Nevertheless, volunteers play an indispensable role in the operation of all programs.

Advertising Costs

Advertising costs are expensed as incurred.

HOPE VILLAGES OF AMERICA, INC.
NOTES TO FINANCIAL STATEMENTS
SEPTEMBER 30, 2021 AND 2020

NOTE B - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES – CONTINUED

Income Tax Status

HVA is a not-for-profit organization that is exempt from income taxes under Section 501(c)(3) of the Internal Revenue Code. Accordingly, no provision for income taxes has been recorded. However, income from certain activities not directly related to HVA's tax-exempt purpose is subject to taxation as unrelated business income.

HVA accounts for the effect of any uncertain tax positions based on a "more likely than not" threshold to the recognition of the tax positions being sustained based on the technical merits of the position under scrutiny by the applicable taxing authority. If a tax position or positions are deemed to result in uncertainties of those positions, the unrecognized tax benefit is estimated based on a "cumulative probability assessment" that aggregates the estimated tax liability for all uncertain tax positions. HVA has identified its tax status as a tax-exempt entity as its only significant tax position; however, HVA has determined that such tax position does not result in an uncertainty requiring recognition. HVA is not currently under examination by any taxing jurisdiction. HVA's federal returns are generally open for examination for three years following the date filed.

Statement of Functional Expenses

The costs of providing the various programs and other activities have been summarized on a functional basis in the accompanying statement of functional expenses. Salaries and other expenses that are associated with a specific program are charged directly to that program. Expenses that benefit more than one program are allocated to the various programs based on the relative benefit provided. Administrative and other support expenses are allocated to the various programs based on a formula established by management to reflect the relative benefit.

Impairment of Long-Lived Assets

Long-lived assets are reviewed for impairment whenever events or changes in circumstances indicate that the net carrying amount may not be recoverable. Recoverability of the long-lived asset is measured by comparison of the carrying amount of the asset to future undiscounted net cash flows expected to be generated by the asset. If such asset is considered to be impaired, the impairment to be recognized is measured by the amount by which the carrying amount of the asset exceeds the estimated fair value of the asset. There were no indications of impairment during the years ended September 30, 2021 and 2020.

Comparative Financial Information

The financial statements include certain prior-year summarized comparative total amounts. Such information does not include sufficient detail to constitute a presentation in conformity with US GAAP. Accordingly, such information should be read in conjunction with HVA's financial statements for the year ended September 30, 2020, from which the summarized information was derived.

HOPE VILLAGES OF AMERICA, INC.
NOTES TO FINANCIAL STATEMENTS
SEPTEMBER 30, 2021 AND 2020

NOTE C - AVAILABILITY AND LIQUIDITY

The following represents the Organization's financial assets available to meet general expenditures within one year at September 30:

	2021	2020
Financial Assets:		
Cash and cash equivalents	\$ 22,074	\$ 189,110
Grants receivable	648,454	644,230
Unconditional promises to give - current	6,500	17,175
Investments	605,796	530,490
Total financial assets	1,282,824	1,381,005
Less amounts not available to be used within one year:		
Net assets with donor restrictions		
Internal endowment funds (Neumann)	149,138	132,337
Various use restrictions	281,740	278,049
	430,878	410,386
Financial assets available to meet general expenditures over the next twelve months	\$ 851,946	\$ 970,619

The Organization's goal is generally to maintain financial assets to meet 90 days of operating expenses. As described in **NOTE J**, the Organization has a \$500,000 line-of-credit available for use in meeting financial obligations.

NOTE D - UNCONDITIONAL PROMISES TO GIVE

Unconditional promise to give consist of the following at September 30:

	2021	2020
Gross unconditional promises to give	\$ 21,500	\$ 17,375
Less: Allowance for uncollectible amounts	-	(200)
Unconditional promises to give, net	\$ 21,500	\$ 17,175
Amounts due in:		
Less than one year	\$ 6,500	\$ 17,375
One to three years	15,000	-
	\$ 21,500	\$ 17,375

**HOPE VILLAGES OF AMERICA, INC.
NOTES TO FINANCIAL STATEMENTS
SEPTEMBER 30, 2021 AND 2020**

NOTE E - PROPERTY AND EQUIPMENT

Property and equipment consists of the following at September 30:

	<u>2021</u>	<u>2020</u>
Land	\$ 489,242	\$ 489,242
Buildings and improvements	7,561,281	7,542,021
Vehicles	376,212	287,962
Furnishings	95,063	95,063
Equipment	306,480	303,968
	<u>8,828,278</u>	<u>8,718,256</u>
Less accumulated depreciation	<u>(4,647,918)</u>	<u>(4,403,679)</u>
	<u>\$ 4,180,360</u>	<u>\$ 4,314,577</u>

Depreciation expense was \$296,744 and \$304,855 for the years ended September 30, 2021 and 2020, respectively.

NOTE F - INVESTMENTS

HVA's investments, which include the internally controlled endowment assets, consist of the following at September 30:

	<u>2021</u>		<u>2020</u>	
	<u>Cost</u>	<u>Market</u>	<u>Cost</u>	<u>Market</u>
Cash and cash equivalents	\$ 194,757	\$ 194,758	\$ 156,555	\$ 156,555
Mutual funds	244,412	258,865	221,482	239,956
Equities	114,488	152,173	156,555	133,979
Total	<u>\$ 553,657</u>	<u>\$ 605,796</u>	<u>\$ 534,592</u>	<u>\$ 530,490</u>

**HOPE VILLAGES OF AMERICA, INC.
NOTES TO FINANCIAL STATEMENTS
SEPTEMBER 30, 2021 AND 2020**

NOTE F – INVESTMENTS – CONTINUED

The following schedule summarizes investment return on the above investments for the years ended September 30:

	2021	2020
Dividends and interest, net of fees	\$ (3,795)	\$ 1,448
Realized gain on investments	29,034	26,637
Unrealized gain on investments	14,145	5,178
 Total investment return	 \$ 39,384	 \$ 33,263

NOTE G - ENDOWMENTS

Externally Controlled Endowment

HVA is an income beneficiary in a perpetual trust held by a third party. HVA’s beneficial interest in this perpetual trust is measured based on the fair market value of the trust assets. The change in the fair market value of the trust assets is reported as gains and losses with donor restrictions on the statement of activities. Income distributions from the trust are reported in contributions without donor restrictions. In 2021 and 2020, there were no income distributions from the trust.

Internally Controlled Endowment

The internally controlled endowment (Neumann) consists of \$100,000 to be held in perpetuity. Interest and dividend earnings are to be used solely for the benefit of the HVA Grace House program at management’s discretion. As required by GAAP, net assets associated with endowment funds are classified and reported based on the existence of donor-imposed restrictions.

HVA classifies as donor restricted net assets (a) the original value of gifts donated to the endowment that does not exceed \$100,000 dollars, (b) the original value of subsequent gifts to the permanent endowment, and (c) accumulations to the permanent endowment made in accordance with the direction of the applicable donor gift instrument at the time the accumulation is added to the fund. For endowment funds, the donors have stipulated that additional accumulation of funds above and beyond the permanent endowment are unrestricted to the HVA Grace House and are therefore classified as donor restricted for use purposes.

HOPE VILLAGES OF AMERICA, INC.
NOTES TO FINANCIAL STATEMENTS
SEPTEMBER 30, 2021 AND 2020

NOTE G - ENDOWMENTS - CONTINUED

Internally Controlled Endowment - Continued

The internally controlled endowment's investment policy is based on providing funding for the HVA Grace House program operations. Domestic equities (including all convertible securities) may represent up to 65% of the account's market value, while international equities may comprise but not exceed 30% of the value. Domestic fixed income securities (including preferred stocks) are not to exceed 70% of the accounts market value. Cash equivalents (including all senior debt securities with under two-year maturity) may be held to maximum of 100% of the account's market value.

Equity holdings must represent companies meeting a minimum capitalization requirement of \$100,000,000 dollars with high market liquidity. Private placements, letter stocks, option securities, short sales, and margin transactions are prohibited. No single equity may comprise 5% or more of the total account value and equities cannot be more than 20% invested in a single industry.

Fixed income holdings with a greater than 30-year maturity are prohibited. No single fixed income holding may comprise 5% or more of the total account value. Bond ratings must be BBB or better and Advisors are prohibited from investing in private placements, and from speculating in fixed income or interest rate futures.

The Board of Directors of HVA has interpreted the Florida Uniform Prudent Management of Institutional Funds Act (FUPMIFA) as requiring the preservation of the fair value of the original gift as of the gift date of the donor-restricted endowment funds absent explicit donor stipulations to the contrary. As a result of this interpretation, HVA classifies as donor restricted net assets (a) the original value of gifts donated to the permanent endowment, (b) the original value of subsequent gifts to the permanent endowment, and (c) accumulations to the permanent endowment made in accordance with the direction of the applicable donor gift instrument at the time the accumulation is added to the fund. The remaining portion of the donor-restricted endowment fund that is not classified in permanent donor restricted net assets is classified as donor restricted net assets for use purposes until those amounts are appropriated for expenditure by the organization in a manner consistent with the standard of prudence prescribed by FUPMIFA.

Any amount not appropriated for expenditure will be reclassified, subject to the original endowment restrictions imposed by the donor. In accordance with FUPMIFA, the organization considers the following factors in making a determination to appropriate or accumulate donor-restricted endowment funds:

1. the duration and preservation of the fund;
2. the purposes of the organization and the donor-restricted endowment fund;
3. general economic conditions;
4. the possible effect of inflation and deflation;
5. the expected total return from income and the appreciation of investments;
6. other resources of the organization
7. the investment policies of the organization

**HOPE VILLAGES OF AMERICA, INC.
NOTES TO FINANCIAL STATEMENTS
SEPTEMBER 30, 2021 AND 2020**

NOTE G - ENDOWMENTS - CONTINUED

Endowments - General

The externally controlled endowment and beneficial interest held by third-party are invested according to third-party decisions; HVA has no control over the investment policies.

Endowment net asset composition by type of fund consist of the following:

<u>September 30, 2021</u>	<u>Donor Restricted For Use</u>	<u>Donor Restricted in Perpetuity</u>	<u>Total</u>
Donor restricted endowment funds			
Internally controlled, Neumann	\$ 49,138	\$ 100,000	\$ 149,138
Externally controlled, Carlson Trust	-	466,288	466,288
Beneficial interest in assets held by a third-party	<u>196,047</u>	<u>106,157</u>	<u>302,204</u>
	<u>\$ 245,185</u>	<u>\$ 672,445</u>	<u>\$ 917,630</u>
<u>September 30, 2020</u>	<u>Donor Restricted For Use</u>	<u>Donor Restricted in Perpetuity</u>	<u>Total</u>
Donor restricted endowment funds			
Internally controlled, Neumann	\$ 32,337	\$ 100,000	\$ 132,337
Externally controlled, Carlson Trust	-	415,542	415,542
Beneficial interest in assets held by a third-party	<u>135,130</u>	<u>104,157</u>	<u>239,287</u>
	<u>\$ 167,467</u>	<u>\$ 619,699</u>	<u>\$ 787,166</u>

**HOPE VILLAGES OF AMERICA, INC.
NOTES TO FINANCIAL STATEMENTS
SEPTEMBER 30, 2021 AND 2020**

NOTE G - ENDOWMENTS - CONTINUED

Changes in endowment net assets for the years ended September 30 include:

September 30, 2021	Donor Restricted For Use	Donor Restricted in Perpetuity	Total
Endowments, beginning of year	\$ 167,467	\$ 619,699	\$ 787,166
Donations	3,000	-	3,000
Disbursements	-	-	-
Investment return:			
Investment income (net of fees)	3,632	-	3,632
Net appreciation (realized and unrealized)	73,086	50,746	123,832
Endowments, end of year	\$ 247,185	\$ 670,445	\$ 917,630
September 30, 2020	Donor Restricted For Use	Donor Restricted in Perpetuity	Total
Endowments, beginning of year	\$ 150,029	\$ 595,486	\$ 745,515
Donations	1,000	-	1,000
Disbursements	(6,248)	-	(6,248)
Investment return:			
Investment income (net of fees)	2,050	-	2,050
Net appreciation (realized and unrealized)	-	-	-
	20,636	24,213	44,849
Endowments, end of year	\$ 167,467	\$ 619,699	\$ 787,166

NOTE H - BENEFICIAL INTEREST IN ASSETS HELD BY A THIRD PARTY

On September 24, 2007, HVA entered into an agreement with Community Foundation of Tampa Bay (Community Foundation) establishing The Religious Community Services Gift of Food Endowment Fund (the Fund). The Fund was established with the purpose of providing HVA an annual distribution from the income of the Fund and to preserve the Fund's principal. The assets of the Fund will be in the possession of Community Foundation and will be invested at the discretion of Community Foundation. Contributions will be received through gifts or bequests from individuals, corporations, and other charitable organizations. The terms of the fund agreement permit HVA, in certain circumstances and subject to certain limitations, to request a return of some or all of the assets contributed to the Fund by HVA. A request of return of funds will be considered by Community Foundation only for unforeseeable emergencies (e.g., fires, storms, major structural defects to building, etc.) and capital expenditure requirements as a result of unforeseeable emergencies and only following the one-year anniversary of the Fund's existence. In addition, a request of return of funds is permitted only if the Fund has a balance of at least \$100,000.

**HOPE VILLAGES OF AMERICA, INC.
NOTES TO FINANCIAL STATEMENTS
SEPTEMBER 30, 2021 AND 2020**

NOTE H - BENEFICIAL INTEREST IN ASSETS HELD BY A THIRD PARTY - CONTINUED

The Fund is held and invested by the Community Foundation for the Organization's benefit and is reported at fair value in the accompanying statements of financial position, with distributions and changes in fair value recognized in the statements of activities. During the years ended September 30, 2021 and 2020, \$2,000 and \$1,000 contributions were received, respectively.

NOTE I - FAIR VALUE MEASUREMENT

The investments of HVA are reported at fair value in the accompanying statements of financial position. Following is a description of the valuation methodologies used for investments measured at fair value.

Cash and cash equivalents - The carrying amounts reported in the statements of financial position approximate the fair value due to the short maturities of those investments.

Mutual funds and equities - Valued at the quoted market price reported on the applicable exchange on which the fund is traded.

Fixed income - Comprised of US Treasuries and corporate and municipal bonds valued by the custodians of the securities using pricing models based on credit quality, time to maturity, stated interest rates, and market-rate assumptions.

Externally controlled endowment and beneficial interest in assets held by a third-party - The investments are managed by the third parties and are valued based upon the third-party information without adjustment. HVA does not develop nor are they provided with the quantitative inputs used to develop the fair market values.

The following is a summary of the levels within the fair value hierarchy for HVA's assets measured at fair value on a recurring basis as of September 30, 2021:

Description:	Assets Measured at Fair Value	Fair Value Measurements Using		
		Quoted Prices In Active Markets for Identical Assets Level 1	Significant Other Observable Inputs Level 2	Significant Unobservable Inputs Level 3
Investments:				
Cash and cash equivalents	\$ 194,758	\$ 194,758	\$ -	\$ -
Mutual funds	258,865	258,865	-	-
Equities	152,173	152,173	-	-
Externally controlled endowment	466,288	-	-	466,288
Beneficial interest in assets held by a third-party	302,204	-	-	302,204
Total assets at fair value	\$ 1,374,288	\$ 605,796	\$ -	\$ 768,492

**HOPE VILLAGES OF AMERICA, INC.
NOTES TO FINANCIAL STATEMENTS
SEPTEMBER 30, 2021 AND 2020**

NOTE I - FAIR VALUE MEASUREMENT - CONTINUED

The following is a summary of the levels within the fair value hierarchy for HVA's assets measured at fair value on a recurring basis as of September 30, 2020:

Description:	Assets Measured at Fair Value	Fair Value Measurements Using		
		Quoted Prices In Active Markets for Identical Assets Level 1	Significant Other Observable Inputs Level 2	Significant Unobservable Inputs Level 3
Investments:				
Cash and cash equivalents	\$ 156,555	\$ 156,555	\$ -	\$ -
Mutual funds	239,956	239,956	-	-
Equities	133,979	133,979	-	-
Externally controlled endowment	415,542	-	-	415,542
Beneficial interest in assets held by a third-party	239,287	-	-	239,287
Total assets at fair value	\$ 1,185,319	\$ 530,490	\$ -	\$ 654,829

The following is a reconciliation of HVA's Level 3 investments:

	2021	2020
Balance at beginning of the year	\$ 654,829	\$ 624,653
Investment income	4,749	3,842
Net appreciation (realized/unrealized)	109,001	33,417
Contributions	2,000	1,000
Distributions	-	(6,248)
Investment fees	(2,087)	(1,834)
	\$ 768,492	\$ 654,829

Changes in Fair Value Levels

The availability of observable market data is monitored to assess the appropriate classification of financial instruments within the fair value hierarchy. Changes in economic conditions or model-based valuation techniques may require the transfer of financial instruments from one fair value level to another. In such instances, the transfer is reported at the beginning of the reporting period. There were no transfers in 2021 and 2020.

**HOPE VILLAGES OF AMERICA, INC.
NOTES TO FINANCIAL STATEMENTS
SEPTEMBER 30, 2021 AND 2020**

NOTE J - LINE-OF-CREDIT

HVA has a \$500,000 line-of-credit with a bank secured by substantially all assets of HVA. Borrowings under the line-of-credit bear interest at prime rate plus 2.35% (5.60% at September 30, 2021). The line-of-credit matures July 2022. There was no outstanding balance on the line-of-credit at September 30, 2021 and 2020.

NOTE K - LONG-TERM DEBT

Payroll Protection Program Loan

In April 2020, HVA received a loan under the Paycheck Protection Program (PPP) in the amount of \$382,200. The PPP, established as part of the Coronavirus Aid, Relief and Economic Security Act (CARES Act), provides loans to qualifying entities. The loan and accrued interest are forgivable if the loan proceeds are used for qualifying expenses as described in the CARES Act. The loan accrues interest at 1% and was originally payable in eighteen monthly installments of principal and interest commencing seven months after the loan date if the loan, in whole or in part, was not forgiven under the provisions of the PPP. The loan is a program of the U.S. Small Business Administration (SBA) and is administered by Regions Bank (lender).

During 2021, HVA used all proceeds from the loan for qualifying expenses and applied for forgiveness of the PPP loan. In February 2021, the Organization received approval of its application for loan forgiveness and the loan was fully forgiven. HVA recognized a \$382,200 gain on forgiveness of note payable which is included in the accompanying statements of activities for the year ended September 30, 2021.

Notes Payable

Notes payable consists of the following at September 30:

	2021	2020
Note payable, monthly payments of \$965, including interest at 5.85%; maturing in January 2024, secured by a vehicle	\$ 23,202	\$ 33,070
Mortgage note payable to Pinellas County Community Development of \$87,238, principal and interest deferred through January 2023, then monthly payments of \$393, including interest at 3%, maturing March 2050	<u>87,238</u> 110,440	<u>87,238</u> 120,308
Less current portion	<u>(10,439)</u>	<u>(9,847)</u>
Notes payable, net	<u>\$ 100,001</u>	<u>\$ 110,461</u>

**HOPE VILLAGES OF AMERICA, INC.
NOTES TO FINANCIAL STATEMENTS
SEPTEMBER 30, 2021 AND 2020**

NOTE K - LONG-TERM DEBT – CONTINUED

Future minimum payments payable under the notes are as follows:

Years Ending September 30,	
2022	\$ 10,439
2023	12,702
2024	3,876
2025	2,246
2026	2,315
Thereafter	<u>78,862</u>
	<u>\$ 110,440</u>

NOTE L - OPERATING LEASES

HVA, as lessee, has various noncancelable leases for equipment, all of which are classified as operating leases. Rent expense under these noncancelable leases totaled \$61,440 and \$25,554 for the years ended September 30, 2021 and 2020, respectively. Future minimum lease payments were as follows:

Years Ending September 30,	
2022	\$ 18,467
2023	18,467
2024	<u>16,928</u>
	<u>\$ 53,862</u>

**HOPE VILLAGES OF AMERICA, INC.
NOTES TO FINANCIAL STATEMENTS
SEPTEMBER 30, 2021 AND 2020**

NOTE M - NET ASSETS WITH DONOR RESTRICTIONS

Net assets with donor restrictions as of September 30, 2021 and 2020 consist of the following:

	2021	2020
Subject to use restrictions:		
Unconditional promises to give	\$ 21,500	\$ 17,175
Beneficial interest in assets held by a third-party	196,047	135,130
Grace House - Neumann earnings	49,138	32,337
Various use restrictions	281,740	278,049
	548,425	462,691
Net assets held in perpetuity:		
Endowment funds (Neumann)	100,000	100,000
Beneficial interest in assets held by a third-party	106,157	104,157
Externally controlled endowment (Carlson)	466,287	415,542
Cash	1,000	1,000
	673,444	620,699
	\$ 1,221,869	\$ 1,083,390

Included in various use restrictions are funds for use at the HVA Food Bank and HVA Grace House programs.

NOTE N - EMPLOYEE BENEFIT PLANS

HVA has in place a 401(k) plan (Plan) for eligible employees. The Plan permits the management of HVA to determine the matching rate for each plan year. During the fiscal years ended 2021 and 2020, HVA matched employee contributions at the rate of \$0.50 per dollar of employee contributions up to 4% of each enrolled employee's salary. Retirement matching contributions amounted to \$10,888 and \$17,488 for fiscal years ended September 30, 2021 and 2020, respectively.

NOTE O - CONCENTRATIONS, COMMITMENTS AND CONTINGENCIES

Concentration

At September 30, 2021, four funders accounted for approximately 98% of total grants receivable and two funders accounted for approximately 66% of total grants receivable at September 30, 2020.

HOPE VILLAGES OF AMERICA, INC.
NOTES TO FINANCIAL STATEMENTS
SEPTEMBER 30, 2021 AND 2020

NOTE O - CONCENTRATIONS, COMMITMENTS AND CONTINGENCIES - CONTINUED

Commitments

HVA is subject to state and federal audit examination to determine compliance with grant conditions. In the event that expenditures would be disallowed, repayment could be required. It is the opinion of management that no grant expenditures will be disallowed. HVA is also subject to several federal matching requirements, which have been met through local grants and private donations. HVA has entered into various land use restriction agreements in connection with grant funding received for acquisition and renovation of the Haven of HVA. Under these agreements, the Haven of HVA property must be maintained and used in accordance with the agreements for periods ranging from various dates, the latest expiring September 30, 2033. HVA has entered into various land use restriction agreements in connection with grant funding received for the acquisition and renovation of the HVA Food Bank. Under these agreements, the HVA Food Bank property must be maintained and used in accordance with the agreements for periods ranging from various dates, the latest expiring March 8, 2026.

Contingency - Legal

HVA is a defendant in a lawsuit brought by prior employees, filed in early 2019. Management is of the opinion that the claim is without merit. It is the opinion of management that the resolution of outstanding claims will not have a material adverse effect on the financial position or results of operations of HVA.

Contingency - COVID-19

On January 30, 2020, the World Health Organization (WHO) announced a global health emergency because of a new strain of coronavirus originating in Wuhan, China (the COVID-19 outbreak) and the risks to the international community as the virus spreads globally beyond its point of origin. In March 2020, the WHO classified the COVID-19 outbreak as a pandemic, based on the rapid increase in exposure globally.

The full impact of the COVID-19 outbreak continues to evolve as of the date of this report. As such, it is uncertain as to the full magnitude that the pandemic will have on the Organization's financial condition, liquidity, and future results of operations. Management is actively monitoring the situation on its financial condition, liquidity, operations, suppliers, industry, and workforce. Given the daily evolution of the COVID-19 outbreak and the global responses to curb its spread, the Organization is not able to estimate the effects of the COVID-19 outbreak on its results of operations, financial condition, or liquidity for the year ended September 30, 2022.

NOTE P - SUBSEQUENT EVENTS

HVA has evaluated all subsequent events through March 21, 2022 the date the financial statements were available to be issued. HVA is not aware of any subsequent events which would require recognition or disclosure in the financial statements.

OTHER INFORMATION

HOPE VILLAGES OF AMERICA, INC.
SCHEDULE OF EXPENDITURES OF FEDERAL AWARDS
YEAR ENDING SEPTEMBER 30, 2021

<u>Federal Agency</u> <u>Pass-Through Entity</u> Federal Program or Cluster Title	<u>CFDA</u> <u>Number</u>	<u>Contract/</u> <u>Pass-Through Entity</u> <u>Identifying Number</u>	<u>Expenditures</u>	<u>Sub-Recipients</u>
FEDERAL AWARDS:				
United States Department of Agriculture				
<i>Passed through Feeding Tampa Bay</i>				
Food Distribution Cluster:				
Emergency Food Assistance Program (Administrative)	10.568	N/A	\$ 715,159	\$ -
Emergency Food Assistance Program (Food Commodities)	10.569	N/A	4,165,625	-
			4,880,784	-
Department of Housing and Urban Development				
<i>Passed through City of Largo</i>				
Community Development Block				
Grants/Entitlement Grants	14.218	N/A	19,900	-
<i>Passed through City of Clearwater</i>				
Community Development Block				
Grants/Entitlement Grants	14.218	N/A	42,159	-
<i>Passed through Pinellas County</i>				
Community Development Block				
Grants/Entitlement Grants	14.218	N/A	10,990	-
			73,049	-
Department of Justice				
<i>Passed through Florida Department of Legal Affairs,</i>				
<i>Office of the Attorney General</i>				
Crime Victim Assistance	16.575	VOCA-2020-Religious- Community Servi- 00532	179,715	-
Department of Health and Human Services				
<i>Passed through Florida Coalition Against</i>				
<i>Domestic Violence</i>				
Family Violence Prevention and Services/ Domestic Violence Shelter and Supportive Services				
	93.671	20-2235-DVS	116,767	-
	93.671	20-2235-DVS	50,015	-
<i>Passed through Florida Coalition Against</i>				
<i>Domestic Violence</i>				
COVID-19- Family Violence Prevention and Services/ Domestic Violence Shelter and Supportive Services				
			166,782	-
<i>Passed through Florida Coalition Against</i>				
<i>Domestic Violence</i>				
Temporary Assistance for Needy Families				
	93.558	20-2235-DVS	167,961	-
			167,961	-
Department of Health and Human Services				
<i>Passed through Pinellas Community Foundation:</i>				
COVID-19 Coronavirus Relief Fund				
	21.019	N/A	106,474	-
Total expenditures of federal awards			\$ 5,574,765	\$ -

See notes to the schedule of expenditures of federal awards

HOPE VILLAGES OF AMERICA, INC.
NOTES TO SCHEDULE OF EXPENDITURES OF FEDERAL AWARDS
YEAR ENDING SEPTEMBER 30, 2021

BASIS OF PRESENTATION

The accompanying Schedule of Expenditures of Federal Awards (the Schedule) includes the federal grant activity of Hope Villages of America, Inc. (HVA) under programs of the federal government for the year ended September 30, 2021. The information in this schedule is presented in accordance with accounting principles generally accepted in the United States of America as applicable to non-profit organizations and Title 2 U.S. *Code of Federal Regulations* Part 200, *Uniform Administrative Requirements, Cost Principles, and Audit Requirements for Federal Awards*. Because the Schedule presents only a selected portion of the operations of Hope Villages of America, Inc., it is not intended to and does not present the financial position, changes in net assets or cash flows of Hope Villages of America, Inc.

SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Expenditures reported on the Schedule are reported on the accrual basis of accounting. Such expenditures are recognized following the cost principles contained in the Uniform Guidance wherein certain types of expenditures are not allowable or are limited as to reimbursement. HVA did not elect to use the 10% de minimis indirect cost rate allowed under the Uniform Guidance.

CONTINGENCIES

Expenditures incurred by HVA are subject to audit and possible disallowance by the grantor agency. Management believes that if audited, any adjustments for disallowed expenses would be immaterial in amount.

See independent auditor's report



**INDEPENDENT AUDITOR'S REPORT ON INTERNAL CONTROL
OVER FINANCIAL REPORTING AND ON COMPLIANCE AND
OTHER MATTERS BASED ON AN AUDIT OF FINANCIAL STATEMENTS
PERFORMED IN ACCORDANCE WITH *GOVERNMENT AUDITING STANDARDS***

To the Board of Directors
Hope Villages of America, Inc.

We have audited, in accordance with the auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards* issued by the Comptroller General of the United States, the financial statements of Hope Villages of America, Inc. (HVA), which comprise the statement of financial position as of September 30, 2021, and the related statements of activities and cash flows for the years then ended, and the related notes to the financial statements, and have issued our report thereon dated March 21, 2022.

Internal Control Over Financial Reporting

In planning and performing our audit of the financial statements, we considered HVA's internal control over financial reporting (internal control) as a basis for designing audit procedures that are appropriate in the circumstances for the purpose of expressing our opinions on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of HVA's internal control. Accordingly, we do not express an opinion on the effectiveness of HVA's internal control.

A deficiency in internal control exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, misstatements on a timely basis. *A material weakness* is a deficiency, or a combination of deficiencies, in internal control, such that there is a reasonable possibility that a material misstatement of the entity's financial statements will not be prevented, or detected and corrected on a timely basis. *A significant deficiency* is a deficiency, or a combination of deficiencies, in internal control that is less severe than a material weakness, yet important enough to merit attention by those charged with governance.

Our consideration of internal control was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control that might be material weaknesses or significant deficiencies. Given these limitations, during our audit we did not identify any deficiencies in internal control that we consider to be material weaknesses. However, material weaknesses may exist that have not been identified.

CONTINUED

**INDEPENDENT AUDITOR'S REPORT ON INTERNAL CONTROL
OVER FINANCIAL REPORTING AND ON COMPLIANCE AND
OTHER MATTERS BASED ON AN AUDIT OF FINANCIAL STATEMENTS
PERFORMED IN ACCORDANCE WITH *GOVERNMENT AUDITING STANDARDS* –
CONTINUED**

Compliance and Other Matters

As part of obtaining reasonable assurance about whether HVA's financial statements are free from material misstatement, we performed tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements, noncompliance with which could have a direct and material effect on the financial statements. However, providing an opinion on compliance with those provisions was not an objective of our audit, and accordingly, we do not express such an opinion. The results of our tests disclosed no instances of noncompliance or other matters that are required to be reported under *Government Auditing Standards*.

Purpose of this Report

The purpose of this report is solely to describe the scope of our testing of internal control and compliance and the results of that testing, and not to provide an opinion on the effectiveness of the entity's internal control or on compliance. This report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the entity's internal control and compliance. Accordingly, this communication is not suitable for any other purpose.

PDR CPAs + Advisors

Oldsmar, Florida
March 21, 2022



**INDEPENDENT AUDITOR'S REPORT ON COMPLIANCE FOR EACH
MAJOR FEDERAL PROGRAM AND ON INTERNAL CONTROL
OVER COMPLIANCE REQUIRED BY *THE UNIFORM GUIDANCE***

To the Board of Directors
Hope Villages of America, Inc.

Report on Compliance for Major Federal Program

We have audited Hope Villages of America, Inc.'s (HVA) compliance with the types of compliance requirements described in the *OMB Compliance Supplement* that could have a direct and material effect on each of HVA's major federal programs for the year ended September 30, 2021. HVA's major federal programs are identified in the summary of auditor's results section of the accompanying schedule of findings and questioned costs.

Management's Responsibility

Management is responsible for compliance with federal statutes, regulations, and the terms and conditions of its federal awards applicable to its federal programs.

Auditor's Responsibility

Our responsibility is to express an opinion on compliance for each of HVA's major federal programs based on our audit of the types of compliance requirements referred to above. We conducted our audit of compliance in accordance with auditing standards generally accepted in the United States of America; the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States; and the audit requirements of Title 2 U.S. *Code of Federal Regulations* Part 200, *Uniform Administrative Requirements, Cost Principles, and Audit Requirements for Federal Awards* (Uniform Guidance). Those standards and the Uniform Guidance require that we plan and perform the audit to obtain reasonable assurance about whether noncompliance with the types of compliance requirements referred to above that could have a direct and material effect on a major federal program occurred. An audit includes examining, on a test basis, evidence about HVA's compliance with those requirements and performing such other procedures as we considered necessary in the circumstances.

We believe that our audit provides a reasonable basis for our opinion on compliance for each major federal program. However, our audit does not provide a legal determination of HVA's compliance.

Opinion on Each Major Federal Program

In our opinion, HVA complied, in all material respects, with the types of compliance requirements referred to above that could have a direct and material effect on each of its major federal programs for the year ended September 30, 2021.

CONTINUED

**INDEPENDENT AUDITOR'S REPORT ON COMPLIANCE FOR EACH
MAJOR FEDERAL PROGRAM AND ON INTERNAL CONTROL
OVER COMPLIANCE REQUIRED BY THE UNIFORM GUIDANCE - CONTINUED**

Report on Internal Control over Compliance

Management of HVA is responsible for establishing and maintaining effective internal control over compliance with the types of compliance requirements referred to above. In planning and performing our audit of compliance, we considered HVA's internal control over compliance with the types of requirements that could have a direct and material effect on each major federal program to determine the auditing procedures that are appropriate in the circumstances for the purpose of expressing an opinion on compliance for each major federal program and to test and report on internal control over compliance in accordance with the Uniform Guidance, but not for the purpose of expressing an opinion on the effectiveness of internal control over compliance. Accordingly, we do not express an opinion on the effectiveness of HVA's internal control over compliance.

A deficiency in internal control over compliance exists when the design or operation of a control over compliance does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, noncompliance with a type of compliance requirement of a federal program on a timely basis. *A material weakness in internal control over compliance* is a deficiency, or a combination of deficiencies, in internal control over compliance, such that there is a reasonable possibility that material noncompliance with a type of compliance requirement of a federal program will not be prevented, or detected and corrected, on a timely basis. *A significant deficiency in internal control over compliance* is a deficiency, or a combination of deficiencies, in internal control over compliance with a type of compliance requirement of a federal program that is less severe than a material weakness in internal control over compliance, yet important enough to merit attention by those charged with governance.

Our consideration of internal control over compliance was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control over compliance that might be material weaknesses or significant deficiencies. We did not identify any deficiencies in internal control over compliance that we consider to be material weaknesses. However, material weaknesses may exist that have not been identified.

The purpose of this report on internal control over compliance is solely to describe the scope of our testing of internal control over compliance and the results of that testing based on the requirements of the Uniform Guidance. Accordingly, this report is not suitable for any other purpose.

PDR CPAs + Advisors

Oldsmar, Florida
March 21, 2022

**HOPE VILLAGES OF AMERICA, INC.
SCHEDULE OF FINDINGS AND QUESTIONED COSTS
SUMMARY SCHEDULE OF PRIOR YEAR AUDIT FINDINGS
SEPTEMBER 30, 2021**

Part I - Summary of Auditor's Results

Financial Statements Section

Type of auditor's report issued: Unmodified

Internal control over financial reporting:

Material weakness(es) identified? yes X no

Significant deficiency(ies) identified not considered to be material weakness(es)? yes X none reported

Noncompliance material to financial statements noted? yes X no

Federal Awards Section

Internal control over major federal programs:

Material weakness(es) identified? yes X no

Significant deficiency(ies) identified not considered to be material weakness(es)? yes X none reported

Type of auditor's report on compliance for major federal programs: Unmodified

Any audit findings disclosed that are required to be reported in accordance with 2 CFR part 200.516(a) of the Uniform Guidance? yes X no

Identification of major federal programs:

Federal Programs:

CFDA Numbers	Name of Federal Program
10.568	Emergency Food Assistance Program (Administrative)
10.569	Emergency Food Assistance Program (Food Commodities)

Dollar threshold used to distinguish between type A and type B Federal programs \$ 750,000

Auditee qualified as low-risk auditee for federal purposes? yes X no

**HOPE VILLAGES OF AMERICA, INC.
SCHEDULE OF FINDINGS AND QUESTIONED COSTS
SUMMARY SCHEDULE OF PRIOR YEAR AUDIT FINDINGS
SEPTEMBER 30, 2021**

Part II - Schedule of Financial Statement Findings

This section identifies the significant deficiencies, material weakness, and instances of noncompliance related to the financial statements that are required to be reported in accordance with *Government Auditing Standards*.

There were no reportable findings.

Part III - Federal Award Findings and Questioned Costs

This section identifies the significant deficiencies, material weakness, and instances of noncompliance, including questioned costs, related to the audit of major federal programs, as required to be reported by the Uniform Guidance.

There were no reportable findings.

Summary Schedule of Prior Audit Findings

A Summary Schedule of Prior Audit Findings is not necessary since there were no prior year audit findings related to a major federal program.

