

LOI Form

LOI

If you would like to complete this Letter of Intent in Word first and copy your answers over later, use the following link: [Download LOI](#)

The rubric that will be used to score your Letter of Intent can be found here: [Download LOI Rubric](#)

Please pay attention to character limits while working on your draft. These limits include spaces.

Organization Name*

Florida Dream Center

Project Name*

Create a brief name for this large capital project. This is how it will appear throughout the PCF grant portal.

Florida Dream Center Community Resources

EIN*

46-0663472

Incorporation Year*

What year did your organization incorporate? This will be the year listed on your determination letter from the Internal Revenue Service.

2012

Organizational Mission Statement*

What is your organization's mission statement? This should be no longer than one or two sentences.

Florida Dream Center is committed to inspiring self-sufficiency, by sharing faith through resources, and restoring hope in communities by providing human services that bridge the gap between vulnerable residents and social-economic equality.

Unique Entity ID (SAM)

Please provide your organization's Unique Entity ID number. This is a specific number used by the federal government to identify your organization. **This is different from a DUNS number, which the federal government no longer uses.**

If you do not have a Unique Entity ID number, you can create an account on [SAM.gov](#) and apply for one here (it is

free and may take 3-4 days for approval): <https://sam.gov/content/home>

This field is optional as to not stop a qualifying organization from applying. HOWEVER, a Unique Entity ID number will be required if your organization is approved for a grant. Your organization should apply for a number now if it does not yet have one.

Character Limit: 12

CJ4MS9DKYFB5

Annual Operating Budget Size*

Please provide the amount of your annual operating budget (expenditures only) for your entire organization.

\$913,509.00

Amount Requested*

The maximum grant amount is \$5 million. You may request up to 5% for grant administration, project management, and other indirect costs. Please be sure your indirect cost rate is represented in the figure you put below.

Note: You will be required to upload a more detailed budget if you are approved for the full application stage. You will need to also attach any bids, estimates, and agreements with contractors or other vendors in relation to the proposed project.

\$1,825,998.00

Does the total project cost exceed the amount your organization is requesting?*

Please note: Answering "Yes" will cause additional questions to load later in this application.

Examples

ABC Childcare is seeking funding for a new playground. ABC Childcare is asking PCF to fund \$150,000 for certain equipment, and will seek other funding and donations for the remaining \$20,000 of the playground. ABC Childcare would select "Yes" for this question.

Better Tomorrow, a mental health provider, is looking to expand their counseling center by two rooms to meet increased service demand arising from the pandemic. Better Tomorrow has secured \$25,000 in private contributions, and wants to request the remaining \$125,000 in this grant. Better Tomorrow would select "Yes" for this question.

DBE Food Pantry is seeking funding for a new HVAC unit for their pantry, and is requesting \$40,000 from PCF to cover the entire cost. DBE Food Pantry would select "No" for this question.

Yes

Parent Non-Profit/Subsidiaries*

If your organization has a parent non-profit that has multiple subsidiaries, will multiple subsidiaries be applying in this process?

Example

Better Tomorrow is the parent non-profit of three organizations. Two of those organizations want to apply in this process. Both would select "Yes" on this question.

No

Request Specifics

Organization Programming Background*

Please describe the programming your organization offers to the community and the length of time it has been doing so. That is, what does your organization **do** and **how long** has it been doing it?

Since the first Adopt-a-Block Saturday, on 11/01/2014, the Florida Dream Center (FLDC) has developed programs that serve at-risk and low-income communities. Our programs are designed to work collectively with internal and external partners and resources.

The Adopt-a-Block program promotes community revitalization in Lealman and East Tarpon Springs. Every Saturday morning we help residents age in place and remain in their homes through code violation relief and hefty fines. The program utilizes volunteers to deliver nutritional food boxes to our elderly and homebound residents. The Mobile Food Bank also provides immediate needs such as food, clothing, and hygiene by delivering bulk items to low-income/elderly mobile home parks/apartments, family neighborhood centers, and smaller churches within low-income areas throughout the rest of Pinellas County.

A strategic review of the resources and needs in the community in late 2015 provided evidence that the residents needed additional support. The Work Readiness Training program was introduced to the community in 2017 and the Resident Advocacy program was introduced in 2018. Complementing our emergent services, the Resident Advocacy and Work Readiness programs were developed to provide self-sufficiency resources, strategies, and planning. These programs collaborate to enhance an individual's stability regardless of their current circumstances. In May of 2022, the Work Readiness Training Program became accredited through the National Center for Construction Education and Research. Through this accreditation, FLDC can certify individuals in construction and warehouse trades; post-secondary education options not readily available to our clientele elsewhere.

Resident Advocates and Work Readiness Advocates work with clients on real-life problem-solving skills. They help manage social service benefits/applications or help clients secure training or employment.

Community Need*

Please describe the community need that exists for your programming. If you are able to cite quantitative, local data, that will strengthen your proposal.

Our programs serve all of Pinellas County, having expanded our typical borders in response to the global pandemic and housing crisis over the last few years.

According to Data USA 2020 report, Pinellas poverty rate is 11.6%. The demographic we serve is congruent with the most at-risk population who are characterized by having two or more barriers to employment obtainment/retention: homelessness, unreliable or no transportation, fragilely housed, enrolled in government programs (SSI, Medicaid, SNAP benefits), and/or an extensive criminal history.

FLDC programs have successfully and consistently aided at-risk communities, within Pinellas County, where individuals are classified as chronically homeless to low-income/elderly/disabled, multigenerational-housed families. These communities share common characteristics: 22.7% of families with children under 5 live below the poverty level. 27% of households spend more than 30% of their income on housing. 16.7% of adults reported that their household had been authorized to receive WIC or Food Stamp benefits according to our case management software OASIS Insight.

Specific to Lealman, where our office is located, the United States Census shows the local poverty rate at 19.95%. Lealman is still categorized as one of the five pockets of poverty first confirmed in 2013 through the Pinellas County Lealman Economic Impact Report. Later in 2018 the Foundation for a Healthy St Pete also concluded that Lealman was still considered a pocket of poverty with significant health equity issues in the areas of housing, employment, transportation, nutritional food access, etc.

Additionally, Pinellas County plans to build low-income apartments within the vicinity of FLDC. Most of the residents going into these homes will need case management services and nutritional food access. FLDC and the Lealman and Asian Neighborhood Family Center are the only organizations that offer full case management wrap-around services.

Negative Economic Impact*

The following question is the keystone of a strong application in this process. If your organization cannot demonstrate a negative economic impact from the pandemic, your application will not qualify for committee review. If you are uncertain about what constitutes negative economic impact or how to demonstrate it, please contact PCF staff for technical assistance.

Describe your organization's negative economic impact arising from the COVID-19 pandemic. Examples could include:

- A reduction in revenue from 2019 to 2020
- Inflationary pressures
- Increases in demand for services that have not been compensated for through new revenue
- The use of reserves for unbudgeted expenses since the onset of the pandemic, and such use of reserves has prevented the purchase of capital assets
- A need for capital assets to offset community need for which your organization does not have the resources to purchase due to the negative economic harm from the pandemic
- A need for additional capital assets to adapt operations to accommodate health and safety guidelines by the CDC
- Growth in restricted pandemic-related revenue that does not permit capital asset acquisition

Note: If you are applying for both a Small Purchase and Large Project, you may reuse the answer for this question PROVIDED THAT the negative economic impact is relevant to both requests.

Federal funding opportunities available to social service organizations ceased before the ramifications of the pandemic and related housing crisis could diminish. FLDC received \$603,979 through various local and CARES Act funding in 2020 and only \$382,731 through grants in 2021. This is a grant funding reduction of over 63% within a year.

Many of our previous donors not only canceled monthly donations but became clients. This reduced the amount of private donations received by over \$30,000.00. Larger corporations that were previously supporting our programs were reaching out for help to support their workers and families. For instance, Crown automotive group reached out in late 2020 requesting food, hygiene, and clothing support for spouses that were laid off. FLDC offered immediate needs and provided case management hours for social service benefits that were available to the newly struggling families.

Throughout the reduction of funding, there was a spike in client needs between March 2020 and July 2022. Over 1.4 million pounds of food was distributed in 2020 and over 1.5 million in 2021 with 1,063,834 already distributed to date in 2022. Our Resident Advocacy and Work Readiness Programs served 2,949 in 2020 with a jump to 5,368 in 2021 and already 5,293 to date in 2022. FLDC expects to supersede previous years' level of need that has increased over time.

Lastly, the inflation rate increased dramatically since the COVID pandemic began. According to tradingeconomics.com, the inflation rate has steadily been climbing, reaching 9.1% in June of 2022. Tampa Bay currently has the highest inflation rate in the entire country, per bloomberg.com. In February of 2022, real estate inflation caused FLDC leadership to move our Mobile Food Bank from its original rental property to our administrative office in Lealman. Before the move, FLDC was paying a lease of \$1,350. After new ownership, rent was increased to \$4925/month in 2022, \$5180/month in 2023, and \$5490/month in 2024 for a three-year lease. This is an initial increase of 365% and a long-term increase of 407% over the three years.

Moving the Mobile Food Bank, all its equipment, shelf-stable foods, and fresh foods and supplies within days cost over \$25,000.00. Service was never interrupted but costs were acquired through various electrical, HVAC, and plumbing modification completed to suit the needs of the Mobile Food Bank.

FLDC has established its offices and social services within the Lealman area for almost a decade (November 2014). Lealman's demographic struggles with reliable transportation, nutritional food, and socioeconomic and equitable opportunities. Moving the organization away from this underserved area would leave many without aid.

Proposal Description*

The American Rescue Plan Act requires a request that is reasonable and proportional to the level of economic impact your organization experienced. This means the request you describe below should not be greater than the economic harm your organization has suffered.

Please describe your project proposal and address the following:

- What project will be undertaken with these funds?
- What is the estimated lifespan of the project/property improvement?
- How does it address the negative economic harm you described in the previous question?

FLDC has been on a lease at 4017 56th Ave N., St. Petersburg since 2017. In 2019, Pinellas County renewed the lease and offered the property at \$1.00 per year to help us continue our work in the community. The county then decided to parcel out various areas within Lealman for affordable housing in 2020. Our CEO, Steve Cleveland, and our Board of Directors sent an offer to the county at that time to purchase the building. This offer was denied, but extended support from county staff was provided to help find a suitable building. FLDC staff, along with the help of County staff, viewed over 15 buildings in 2020 and 2021; prior to the recent real estate inflation. However, the properties were too small, too far out of our direct service areas to be effective, or out of our cost range. FLDC also reached out to other partners for assistance in building

acquisition, including Pinellas Community Foundation CEO, Duggan Cooley, and a local pantry that was on the verge of closing its doors. No successful outcomes were reached. Once the real estate inflation began (52.4% of properties overvalued since this time last year) our chances to find a suitable and affordable building disappeared. FLDC talks with the county continued and they considered offering us the building this year (2022) if the funding is secured.

In February of 2022, the units we were leasing for our Mobile Food Bank were purchased by a private developer. The developer chose to increase rent by 365% forcing our Mobile Food Bank to move into our administration offices. All programs currently share the same location.

FLDC is requesting funding for the purchase of the current building and outside renovations to meet the requirements of the low-income housing residents moving in around our facility. We have been given 12 months from the purchase of the building to complete all exterior/structural renovations and feel this is an adequate time frame.

By purchasing the building our organization can remain in the heart of surrounding low-income homes where the need is evident. In addition, our purchase and the approved renovations will reduce the high rent costs that we would otherwise have to pay if we leave this building. Current electrical bills will decrease as renovations are completed on the building, reducing overhead.

Number Served*

How many people will directly benefit from this capital project annually?

10340

Unduplicated vs. Duplicated*

Is the number indicated above duplicated or unduplicated?

Duplicated: A client is counted each time they access services

Unduplicated: A client is counted once, regardless of the number of times they access services

Example: ABC Food Bank operates two mobile food pantries, one in Clearwater and one in St. Petersburg. Taylor, a Pinellas County resident, goes to both food pantries. If ABC Food Bank counts Taylor's visit TWICE, it is **duplicated**. If ABC Food Bank counts Taylor's visit ONCE, it is **unduplicated**.

Unduplicated

Other (Explanation Required)

If you selected "Other" in the previous question, please explain how your organization determined the number of clients that will benefit from the proposed capital project.

Unduplicated - 10,340

Duplicated - 50,920

Other (Explanation Required Below) - This does not include those clients served within their own neighborhoods through neighborhood clean-up, debris removal, etc.

Rent vs. Own*

Does your organization rent or own the property for which you are proposing modifications?

Note: Selecting "Rent" will cause more questions to load below.

Rent

Guiding Principles - Client Impact*

The American Rescue Plan Act, which provides the funding for this grant program, aims to ensure an equitable recovery from the COVID-19 pandemic. The term “equity” is defined as:

The consistent and systematic fair, just, and impartial treatment of all individuals, including individuals who belong to underserved communities that have been denied such treatment, such as Black, Latino, and Indigenous and Native American persons, Asian Americans and Pacific Islanders and other persons of color; members of religious minorities; lesbian, gay, bisexual, transgender, and queer (LGBTQ+) persons; persons with disabilities; persons who live in rural areas; and persons otherwise adversely affected by persistent poverty or inequality.

One of the guiding principles of this fund is that it will apply a lens of equity to ensure the needs of specified priority populations are met.

Will this project benefit the community members defined above that have experienced disproportionate negative impacts from the COVID-19 pandemic? If so, how?

FLDC has committed to serving neighbors in need within unincorporated and low-income pockets of poverty. It has been determined that there are 5 pockets of poverty within Pinellas County; Greenwood, South St. Petersburg, Highpoint, East Tarpon Springs, and Lealman. FLDC currently serves in East Tarpon Springs and Lealman. In addition, our Mobile Food Bank mobilizes and distributes thousands of pounds each month to elderly/low-income mobile home parks, veteran villages, ex-offender-based communities, small churches, and neighborhood centers that also reside within low-income and at-risk communities. The focus demographic within this grant is represented within the communities our programs serve. These areas and communities are all considered vulnerable and underserved.

The purchase of the building, and the resulting ability to remain in Lealman, will benefit those demographics adversely affected by poverty and inequality. FLDC programs can continue to serve underserved populations, providing emergency and long-term aid toward equitable and sufficient living. Should funding not be provided, FLDC will be forced to relocate leaving many without essential services.

It should also be noted, to expand upon earlier inflation facts, that the regional housing effect Tampa Bay is experiencing is different in comparison to the rest of the nation. Individuals and families are flocking to Tampa Bay and Pinellas County from northeastern states daily. According to the Tampa Bay Economic Development Council, nearly 150 people move to Tampa Bay and Pinellas County on a daily basis. This influx only irritated the housing market further by creating an unrealistic demand for housing. Local social service organizations are serving Pinellas County residents as well as out-of-state residents that find themselves homeless and struggling to find housing away from their home states.

Community Connection

The American Rescue Plan Act (ARPA) prioritizes organizations that either have headquarters or carry out the majority of their operations inside Qualified Census Tracts (QCTs). QCTs are a standard method of identifying communities with a large proportion of low-income residents. The U.S. Department of Housing and Urban Development determines what areas qualify as QCT.

To assess if your organization serves or is headquartered in a QCT, use the following link:

https://www.huduser.gov/portal/sadda/sadda_qct.html

In the top right-hand corner, choose the state of Florida and Pinellas County. Then on the left-hand side of the screen, click the box next to “Color QCT Qualified Tracts.” The QCT zones are denoted in purple. You can also map your address by adding it into the address box at the top to see if your location is inside the zones.

Below, please provide the location of your operations and the location of your headquarters, if different.

Headquarters Location*

Please provide your organization's headquarters address as it appears on your Sunbiz account. To check your Sunbiz registration, you may search here: <https://dos.myflorida.com/sunbiz/search/>
4017 56th Ave N., St. Petersburg FL 33714

QCT Determination - Headquarters*

Is this organization headquartered in a QCT?

Yes

Project Location*

Please provide the address or intersection where the property being modified is.

4017 56th Ave N., St. Petersburg FL 33714

QCT Determination - Project*

Is this organization's project in a QCT?

Yes

QCT Impact*

PCF understands that just because a project may not be located in a Qualified Census Tract, those who reside in one may access your services and may come to the location where your organization's project will take place.

- If applicable, please describe if you have clients that reside in a QCT as indicated on the map linked above, and the proportion of your clients that come from these areas.
- If your organization does not serve clients from a QCT, you can write "Not Applicable" below.

All FLDC clients live within QCT areas. Most clients reside in Lealman and Tarpon Springs, while a smaller quantity resides in other QCT areas. The percentage breakdown includes 58% residing in Lealman, 25% residing in Tarpon Springs, and the remaining 17% residing in mobile home parks, churches, and low-income housing. Those areas are in Highpoint, Largo, Clearwater, and Dunedin; also reflected as QTC areas.

The FLDC building this packet is requesting to purchase falls within the QCT area.

QCT Determination - Clients*

Does this organization's project benefit residents of QCTs?

Yes

This section aims to capture general demographic data about your organization and to see how you engage with and represent the community you serve. PCF has generalized the demographic data questions more than it has in other processes because of the public nature of this process. PCF understands that identity disclosure can be a sensitive matter and wants to respect your organization's board and staff. If your organization feels comfortable sharing more detailed demographic information, it may do so in the "Community Representation and Connection" section.

Community Representation and Connection*

Describe how your organization is representative of, or has authentic connections to, the community your proposal seeks to serve. You can list other community-based organizations that work on programming with you and/or list examples of your work within this community.

FLDC has been serving the Lealman community since November 2014. Our Adopt-a-Block program goes out into the community every Saturday morning knocking on doors to better understand current needs and trends. This direct interaction with community residents validates the services we provide.

FLDC partners with multiple organizations to promote self-sufficiency. These organizations include Lealman and Asian Neighborhood Family Center, Pinellas Police Athletic League, Pinellas County Government, City of Tarpon, Shepherd's Center, Homeless Leadership Alliance, etc. FLDC has supported families in community events like Back to School, Turkey Giveaway and Christmas Festivals while supporting our unhomed communities through Point in Time Count and 4th of July BBQ and Resource Day.

FLDC has also helped develop an alliance with Lealman-based community partners and Pinellas County support to bring educational and cultural events to Lealman. As an unincorporated area, there has been no city government to head this responsibility. Lealman has never had a 4th of July parade or an arts & crafts fair. The Lealman Community Events Committee is currently composed of Pinellas County representation, Florida Dream Center leadership, Lealman Community District Services, Lealman Community Association, Lealman Fire Department, Memorial Park Cemetery, and the Lealman Exchange. The committee works diligently to expound upon partner events and the growth of new events.

The FLDC President & CEO has been on the Lealman CRA since its inception in 2016, serving as the President and VP. The COO is also the Executive Director of the Lealman Community District Services, a group committed to community engagement and partnership in Lealman. In addition, our staff participates in many committees such as Homeless Leadership Alliance, Family Services Initiative, Volunteer Organizations Active in Disaster, etc. Lastly, FLDC is proud to have a board presence within local communities, underserved groups, and leadership/educational institutions. For example, the FLDC board has a Lealman resident, military veteran, past provost of St. Pete College, and attorney on its current board to help bring perspectives and resources to the organization. In the past, our board has also been compromised of ex-offenders, past drug addicts, and law-enforcement representatives.

Increasing the depth of community cultivation within FLDC ranks only strengthens our understanding of the community we serve.

Leadership Demographics - CEO/Executive Director*

Does your CEO/Executive Director consider themselves a member of one or more of the following populations? Check all that apply.

- BIPOC defined as Black, Latino, and Indigenous and Native American persons, Asian Americans and Pacific Islanders and other persons of color
- LGBTQ+ (Lesbian, Gay, Bisexual, Transgender, Queer+)
- Neurodiverse/physically disabled

Neurodiverse/physically disabled

Leadership Demographics - Executive Level Leadership Team*

Does your executive leadership team consider themselves a member of one or more of the following populations? Check all that apply.

- BIPOC defined as Black, Latino, and Indigenous and Native American persons, Asian Americans and Pacific Islanders and other persons of color
- LGBTQ+ (Lesbian, Gay, Bisexual, Transgender, Queer+)
- Neurodiverse/physically disabled

BIPOC

Neurodiverse/physically disabled

Leadership Demographics - Board Membership*

Do your board members consider themselves a member of one or more of the following populations? Check all that apply.

- BIPOC defined as Black, Latino, and Indigenous and Native American persons, Asian Americans and Pacific Islanders and other persons of color
- LGBTQ+ (Lesbian, Gay, Bisexual, Transgender, Queer+)
- Neurodiverse/physically disabled

BIPOC

Neurodiverse/physically disabled

Rented Property

Tenant Responsibility*

Please explain how your organization is responsible for modifying the building despite being rented. Be sure to describe the length of your organization's lease and to indicate whether or not you have obtained permission from the landlord for the proposed project.

Since 2019, FLDC has rented the property at 4017 56th ave N., St. Petersburg from Pinellas County at \$1.00 per year. We have recently been given the opportunity to purchase this property if we can obtain suitable funding. Without suitable funding, this building will no longer be available for rent, this funding is the only opportunity available to obtain this property and remain in Lealman.

As explained above in the section "Proposal Description", FLDC has been searching for property for years. The recent real estate inflation has made this impossible. The funding requested through this grant will support the purchase of the property and exterior/structural renovations; allowing us to remain in the area where our services are most needed.

Cost Difference

Estimated Total Project Cost*

Please specify the total cost of this capital project.

Example: ABC Childcare is seeking funding for a new playground. ABC Childcare is asking PCF to fund \$20,000 for certain equipment, and will seek other funding and donations for the remaining \$150,000 of the playground, for a total project cost of \$170,000. ABC Childcare would put \$170,000 below.

\$1,937,498.00

Cost Difference*

How does your organization plan to cover the cost of this project beyond the amount requested in this LOI? Please also specify if your organization can carry out the potential ARPA-funded portion of this project without other funding being secured.

The cost difference is covered by the in-kind items provided in the budget summary below in the amount of \$111,500.00. FLDC will present letters of commitment during the final grant submission.

Financial Overview

Budget Summary*

Please provide a brief sketch of the categories of expenses and the costs needed for your project. If your organization is requesting compensation for indirect costs, be sure to note the percentage (up to 5%) and dollar amount below.

If you are invited to complete the full application, you will be asked to upload current verifiable bids, proposals, price lists [from your potential vendor(s)] from the past 60 days. If a contractor has already been selected for a construction project for which you are requesting funding, you will need to upload their bid. You are strongly encouraged to collect any remaining bids, proposals, and price lists shortly after submitting this LOI.

The following are estimated amounts that will be included in the final RFP with suitable quotes attached. Exterior renovations have been requested by the county. The exterior of the building should match future low-income housing apartments coming to the Lealman area; aesthetically pleasing to the neighborhood

\$1,270,000	Building purchase - Amount based on a private appraisal ordered by FLDC
\$ 254,000	Fair Market Value Variation - A 20% possible variation to appraisal ordered by Pinellas County
\$ 26,998	Indirect cost - 1.5% for contracting bookkeeper/managing of funds
\$ 20,000	Exterior stucco
\$ 100,000	Roof replacements - Flat roof and peaked roof
\$ 5,000	Termite treatment
\$ 10,000	Garage door replacements
\$ 15,000	Block work and demo
\$ 25,000	Tower removal - Old fire station tower must be removed per the county's request
\$ 15,000	Window replacements - Exterior must match future low-income housing apartments coming to the Lealman area; aesthetically pleasing to the neighborhood

\$ 15,000 Front security door replacement
 \$ 15,000 Exterior privacy fence
 \$ 5,000 Permit for work to be done
 \$ 50,000 Closing costs - Closing costs for the purchase of the building
 \$1,825,998 TOTAL AMOUNT REQUESTED

The following in-kind list includes items and work to be donated to date. This amount equals \$111,500 and is listed out below.

\$ 50,000 Rotary International - Labor for landscaping, demo, etc
 \$ 9,500 Walk Eck Painting - Exterior building painted
 \$ 12,000 Sarah Lyons Architect - Permit drawings for remodeling work
 \$ 15,000 Cleveland Construction Services - Certified General Contractor services, permits, licensing, oversight
 \$ 25,000 Florida Dream Center - Workforce labor through WRT training and voluntary AaB groups
 \$ 111,500 TOTAL IN-KIND AMOUNT

Project Preparedness*

If your letter of intent is approved, you will have 30 days to submit a full proposal. This will require multiple estimates/bids for your project that detail the costs you've sketched out above from potential contractors that would do the actual work.

Where are you in the planning process for the implementation of this project? Please describe your organization's readiness for this project including your ability to collect bids and select contractors and/or vendors. **If you have already selected a contractor for the project, you will need to describe how that contractor was chosen.**

Example

Better Tomorrow has spoken with contractors about their counseling center expansion project, but has only sought one proposal from a contractor. Better Tomorrow would describe so below, having sketched out the costs in the previous question. Better Tomorrow would indicate its plan to obtain more quotes/bids upon submitting this LOI.

Community Arts 'R Us has begun construction on its new arts center, as it had secured 75% of the funding for it before the pandemic. Therefore, a contractor has already been selected, and is looking to obtain the funding necessary to complete the project. Below, Community Arts 'R Us would explain it has a cost proposal ready to upload from their selected contractor, and is ready to carry out the rest of the project if funding is awarded.

FLDC's President and CEO, Steve Cleveland, is a general contractor and will be donating his time and services to this project. Steve understands the importance of following the schedule of values that ensure efficient project management and fiscal responsibility. He has been in the construction field for over 40 years and has been a Certified General Contractor for over 20 years.

FLDC is fully prepared to obtain all necessary bids as well as letters of commitment for in-kind budget items. We have already begun reaching out to various companies to meet and discuss the scope of work needed for the subcontractors. The experience, contacts, and in-kind capability the FLDC President & CEO brings to this project demonstrates cost reasonableness that is not easily attained by organizations. Many nonprofits do not have this specialty within their leadership staff.

Other Funding Sources*

Please describe any other funding not already mentioned that your organization has applied for or obtained for this project. This includes but is not limited to Community Development Block Grants (CDBG), local government grants (including Tourist Development Council funding), foundation grants, and donors (you do not need to disclose donor identities, simply amount raised that is allocated to this project). This includes any matching grants or in-kind contributions you may have obtained.

If none, please write N/A.

\$111,5000.00 has been confirmed as in-kind items to date and detailed in the 'Budget Summary' section. FLDC is still continuing to reach out to partners and potential donors for other in-kind possibilities. FLDC will have all written agreements documented for final proposal submission.

Changes in Operating Costs*

Please answer this question based on the descriptions below:

- If this project **increases** ongoing operational costs (programmatic, operating maintenance or other costs), how will you compensate for the difference?
- If this project **decreases** ongoing operating costs, how will it do so?
- If this project **does not affect** operating costs, please note so below.

The current building requires repairs that will occur with the renovations described in this funding. Once they are completed, there will be a decrease in monthly water and electrical costs. Rent costs will not increase since the need to lease or purchase another building will not be necessary. In addition, our current operating budget manages all operating expenses for this building. Since FLDC is already responsible for maintenance and utilities, there would be no increase in ongoing operating costs when the building is purchased.

This building is currently housing the administrative offices, social service staff, and Mobile Food Bank. By remaining in this building, operation costs will reduce.

Fund Management Capacity*

Please describe your organization's capacity to manage these potential ARPA funds in terms of fiscal management and financial infrastructure.

This includes, but is not limited to, the use of accounting software that can track a general ledger and multiple accounts and the ability to work on a reimbursement-basis.

The inability to handle a reimbursement-basis grant does not disqualify your organization from applying.

Funding will flow from us to those who will work on this program through a bill-based system that is recorded in Quickbooks financial system. Contractors will be issued a subcontract agreement that will be signed prior to working on the project. We will ensure that all subcontractors are licensed and insured, acceptable work is conducted, and acceptable products are provided before invoices are paid and submitted to ARPA for reimbursement. The process will be performed through a collaborative effort between the CEO/General Contractor, FLDC fiscal agent, vendors, in-kind donors, and FLDC staff.

FLDC has been granted large federal, county, and local multi-year grants with award amounts up to \$1 million. FLDC is compliant with all funding requirements and has extensive experience with the management,

oversight and reporting of this capacity. FLDC is fully capable of managing the project planning and implementation as well as the fiscal responsibilities and reporting of this grant.

Additional Information

Additional Upload

If you have something else to share, you can upload it here in PDF format.

Please note: Due to limitation of this grants system, the upload field will not carry over to the full application if you are moved forward to the full application phase. You will need to upload this file again if you are moved forward in the process.

2020_2021 Grant Revenue.pdf

Anything else to share?

If you have any details to share regarding this grant request, you may do so below.

File Attachment Summary

Applicant File Uploads

- 2020_2021 Grant Revenue.pdf



Marsocci, Appleby & Company

August 7, 2021

Re: 2020 Grant Awards

Below is a list of awarded grants for 2020:

Grantee	Amount	Notes
Barbara and Robert Hannan Foundation	\$2,000.00	
Senior Citizens Services	\$12,000.00	
United Way Suncoast COVID Grant	\$25,000.00	
Tampa Bay Resilience Fund/ Pinellas Community Foundation COVID	\$25,000.00	
Duke Energy Foundation	\$5,000.00	
Levett Foundation	\$20,000.00	
East Lake Rotary	\$750.00	
Colen Foundation	\$5,000.00	<i>*Requests to remain anonymous**</i>
Wells Fargo Foundation	\$2,500.00	
Senior Citizens Services COVID	\$3,000.00	
Rays Foundation COVID	\$5,000.00	
SAFE Grant COVID	\$3,600.00	
Community Foundation Tampa Bay – COVID Grant	\$40,000.00	
Pinellas Community Foundation COVID	\$4,800.00	
Pinellas County MSTU	\$16,465.00	
Schwab Charitable COVID	\$5,000.00	
United Way Suncoast	\$97,910.00	
WAWA – COVID Grant	\$3,000.00	
Network for Good – COVID Grant	\$1,309.99	
Pinellas County CARES Grant COVID	\$38,560.25	
AEGON Transamerica	\$500.00	
Principal Foundation	\$250.00	
Invest in Others	\$45,000.00	
Publix Charity	\$20,000.00	
Pinellas CARES Partnership Fund COVID	\$63,229.24	
City of Dunedin	\$2,000.00	



Pinellas County CDBG	\$50,102.00	
Homeownership for all	\$20,000.00	
Pinellas Community Foundation - Faith Based Grant	\$10,000.00	
Americorps VISTA Summer Associates	\$15,330.56	In-Kind - (Americorps paid a living allowance directly to the individual for them to work for us during the summer)
Americorps VISTA	\$61,672.80	In-kind - (Americorps paid a living allowance directly to the individual for them to work for us during 2020)
TOTAL	\$603,979.84	



Marsocci, Appleby & Company

July 7, 2022

Re: 2021 Grant Awards/Receivable (but may not all have been revenue for 2021)

Below is a list of awarded grants for 2021:

Grantee	Amount	Notes
Pinellas Community Foundation – Operating Grant	\$20,000.00	
Pinellas Community Foundation – Faith Based Grant	\$10,000.00	
Senior Citizens Services – Housing Grant	\$10,000.00	
GTE Foundation	\$10,000.00	
United Way Suncoast	\$107,701.00	
AARP Community Challenge	\$15,000.00	
Aegon Transamerica	\$1,500.00	
Colen Foundation	\$5,000.00	Requested to remain anonymous donors
Pinellas County MSTU #1	\$20,000.00	
Publix Charities	\$15,000.00	
Pinellas County MSTU #2	\$20,000.00	
Americorps VISTA	\$148,530.00	In-Kind - (Americorps paid a living allowance directly to the individual for them to work for us during the summer)
2021 TOTAL	\$382,731.00	