

Application Form

Organization Information

If you would like to complete this application in Word first and copy your answers over later, use the following link: [Download Application](#)

The evaluation rubric that will be used to score your request is now available here: [Download Rubric](#)

Please pay attention to character limits while working on your draft. These limits include spaces.

Organization Name*

Excellerated Teaching Academy

Proposal Name*

Please choose a short name to identify this project within the grant portal:

School Equipment

EIN*

82-4186161

Incorporation Year*

What year did your organization incorporate? This will be the year listed on your determination letter from the Internal Revenue Service.

2018

Organizational Mission Statement*

What is your organization's mission statement? This should be no longer than one or two sentences.

The mission of Excellerated Teaching Academy is to give each of our students the opportunity to live the most independent and fulfilling life possible. We allow each of our students to access an academic environment that suits their unique needs while using natural opportunities to teach crucial social and communication skills.

Unique Entity ID (SAM)

Please provide your organization's Unique Entity ID number. This is a specific number used by the federal government to identify your organization. **This is different from a DUNS number, which the federal government no longer uses.**

If you do not have a Unique Entity ID number, you can create an account on SAM.gov and apply for one here (it is free and may take 3-4 days for approval): <https://sam.gov/content/home>

This field is optional as to not stop a qualifying organization from applying. **However**, a Unique Entity ID number will be required if your organization is approved for a grant. Your organization should apply for a number now if it does not yet have one.

Character Limit: 12

Annual Operating Budget Size*

Please provide the amount of your annual operating budget, (expenditures only) for your entire organization.

\$501,250.00

Amount Requested*

The maximum grant amount is \$199,999.

\$25,000.00

Parent Non-Profit/Subsidiaries*

If your organization has a parent non-profit that has multiple subsidiaries, will multiple subsidiaries be applying in this process?

Example

Better Tomorrow is the parent non-profit of three organizations. Two of those organizations want to apply in this process. Both would select "Yes" on this question.

No

Request Specifics

Organization Programmatic Background*

Please describe the programming your organization offers to the community and the length of time it has been doing so. What does your organization **do** and **how long** has it been doing it?

Excellerated Teaching Academy (ETA) provides educational and classroom behavior management services to school-aged children diagnosed with behavioral and mental health diagnoses. Our school has 21 students enrolled with a wait list of over 30 students. In addition, ETA provides a summer camp opportunity for our enrolled students over summer break. During the summer we go on weekly field trips, weekly swimming lessons, and daily activities related to weekly themes. Predominantly, our students are diagnosed with Autism Spectrum Disorder, along with other comorbid disorders. While Autism has a multitude of outward signs and symptoms; sensory integration difficulties have the most outward presentation. Often, these sensory integration difficulties lead to the maladaptive behaviors targeted for reduction in children diagnosed with Autism. Our school's purpose is to teach students academic skills, but also to teach them how

to manage their own behaviors in a classroom environment and regulate their sensory input to be successful learners. ETA has been providing these services since 2018. We provide these services to children who live in Pinellas and Hillsborough counties.

Community Need*

Please describe the community need that exists for your programming. If you are able to cite quantitative, local data, that will strengthen your proposal.

Pinellas County school system serves approximately 14,000 students with disabilities. While the variety of the diagnosed disabilities is vast, each student has one thing in common; they all need an individualized educational plan and environment. During the 2020-2021 school year 17,446 students were funded by the state scholarship, McKay Scholarship. This scholarship is now referred to as Florida Empowerment Scholarship - Unique Abilities. Due to the reduction in barriers to access it is estimated that the number of students that apply for this scholarship will increase, beyond what the scholarship program can support. Within Pinellas County there is an increasing demand for specialized education services for children diagnosed with a variety of medical conditions that our school is able to support. While the exact number of students who will receive funding through FES-UA is unknown, it is expected that the number of funding recipients will increase significantly. (<https://www.stepupforstudents.org/for-parents/special-needs/how-the-scholarship-works/>)

As the number of students who receive funding increases, the number of students looking for individualized instruction will also increase. Yearly, we receive approximately 50 calls from parents looking for an appropriate educational environment for their children. We are simply unable to provide the educational environment for all of them.

Negative Economic Impact on Organization*

The following question is the keystone of a strong application in this process. If your organization cannot demonstrate a negative economic impact from the pandemic, your application will not qualify for committee review. If you are uncertain about what constitutes negative economic impact or how to demonstrate it, please contact PCF staff for technical assistance.

Describe your organization's negative economic impact arising from the COVID-19 pandemic. Examples could include:

- A reduction in revenue from 2019 to 2020
- Inflationary pressures
- Increases in demand for services that have not been compensated for through new revenue
- The use of reserves for unbudgeted expenses since the onset of the pandemic, and such use of reserves has prevented the purchase of capital assets
- A need for capital assets to offset community need for which your organization does not have the resources to purchase due to the negative economic harm from the pandemic
- A need for additional capital assets to adapt operations to accommodate health and safety guidelines by the CDC
- Growth in restricted pandemic-related revenue that does not permit capital asset acquisition

You have the option to upload supporting documentation regarding negative economic impact. However, please

limit your upload to no more than five pages.

Note: If you are applying for both a Small Purchase and Large Project, you may reuse the answer for this question PROVIDED THAT the negative economic impact is relevant to both requests. The Large Project Letter of Intent does not permit uploads to support the answer to this question.

Our greatest negative impact arising from the COVID-19 pandemic took place between the 2020 fiscal year and the 2021 fiscal year. In general, revenue from 2020 to 2021 fell from \$274,518 to \$235,130. Meanwhile, expenses increased from \$146,913 to \$256,053, respectively. The effects of the pandemic are being experienced well into 2022 as well, one aspect of our operations that had been greatly impacted by inflationary pressures is cost of transportation. We use a few different transportation companies to transport us to various activities 15 times during the summer and approximately 8 times during the school year. In 2019, 2020, and 2021 the cost per trip was \$275 for trips in Pinellas county. In 2022 these trips increased in base cost and some companies imposed a fuel surcharge; increasing the cost of each trip to \$300 to \$431 per trip.

As an individualized educational program our services were hands-on, close knit, and highly interactive. We had to overcome these barriers as they related to COVID-19. We needed to purchase additional technology to assist in distance learning and remote support for teachers and parents alike. In 2019 and 2020 we purchased five laptops and 15 iPads to support individualized learning with dedicated devices, and we still need more. Due to the inflationary increase in costs, we have had to limit our purchases and spread them out over time.

The CDC's implementation of its health and safety guidelines imposed a new challenge. How do we continue to provide our services to our students, increase enrollment, and continue to meet guidelines of safety necessary to protect our staff, our students, and their families. For the 2022 - 2023 school year we needed to lease more space at our current facility. We also needed to expense more cleaning supplies, PPE, and physical barriers throughout the school.

Lastly, the piece without a directly measurable economic impact; the lack of growth related to the COVID-19 pandemic. Our ability to increase our enrollment year-over-year was greatly restricted between 2020/2021 and 2021/2022 school years.

Proposal Description*

The American Rescue Plan Act requires a request that is reasonable and proportional to the level of economic impact your organization experienced. This means the request you describe below should not be greater than the economic harm your organization has suffered.

Please describe your purchase proposal and address the following:

- What will you be purchasing with these funds?
- What is the estimated lifespan of the purchase/improvement?
- How does it address the negative economic harm you described in the previous question?

Our school would use the funds to purchase items necessary for increasing the educational value of our school while addressing the needs of our individual students. Some examples of items that would be purchased are PE equipment, Sensory Room items, and technology equipment.

The ability to purchase additional PE equipment would provide our students with a multitude of benefits. Due to our population's sensory needs we have to be very selective in the types of equipment we use for PE activities. Most of the time during (9 - 10 months out of the year) we provide PE services inside due to heat exposure, humidity levels, and precipitation. Specialized PE equipment has an increased cost associated with it, as opposed to generic equipment. Majority of the PE equipment will have a life span of five to seven years; with adequate equipment we can extend the life of each piece of the equipment by not being required to use it daily.

Sensory items for a sensory room are expensive. Due to the highly regulated nature of sensory toys and equipment these items often hold a larger ticket price than something similar in nature, but designed for typically developing children. One sensory need that is often overlooked in children, especially students, is the desire to climb. With these funds we would be able to purchase items that are made for our students' specific needs while keeping them safe. Climbing devices are fun, tactile, and engaging but come with their own risk. Many of the items created for climbing need specialized foams, surfaces, and protective equipment surrounding them. Smaller sensory items will have an estimated lifespan of less than a year, but the larger items will have a lifespan of five to ten years.

Technology equipment is expensive, in and of itself. However, with students with special needs our devices have increased exposure to damaging activities, costing organizations more in the long run. With this grant we will be purchasing new interactive smart boards, computers, and tablets. The estimated lifespan of these devices will be up to five years.

In summation, the grant covering these expenses will allow us to allocate other sources of revenue towards other expenses. One example of this would be allowing us to hire another instructional personnel to provide individualized and specialized services to our students to meet their individual academic goals.

Guiding Principles - Client Impact*

The American Rescue Plan Act, which provides the funding for this grant program, aims to ensure an equitable recovery from the COVID-19 pandemic. The term "equity" is defined as:

The consistent and systematic fair, just, and impartial treatment of all individuals, including individuals who belong to underserved communities that have been denied such treatment, such as Black, Latino, and Indigenous and Native American persons, Asian Americans and Pacific Islanders and other persons of color; members of religious minorities; lesbian, gay, bisexual, transgender, and queer (LGBTQ+) persons; persons with disabilities; persons who live in rural areas; and persons otherwise adversely affected by persistent poverty or inequality.

One of the guiding principles of this fund is that it will apply a lens of equity to ensure the needs of specified priority populations are met.

Will this purchase benefit the community members defined above that have experienced disproportionate negative impacts from the COVID-19 pandemic? If so, how?

YES! Each student in our school meets the criteria as defined above. Autism Spectrum Disorder is a diagnosable disorder classified by a disability. In addition, eleven out of 21 students are Black, Latino, or Asian Americans and Pacific Islanders and 12 out of 21 students are medicaid recipients. Each of our medicaid recipients have been identified as negatively impacted by persistent poverty or increased financial expenses related to their diagnoses.

Disproportionately, children with autism are more affected by the pandemic due to differences in communication, social skills, and executive functioning that are the basis of the diagnosis. As well, children diagnosed with Autism are more likely to have comorbid medical diagnoses that increase their inherent risk

for complications due to COVID-19. One study, Oomen, D., Nijhof, A.D. & Wiersema, J.R. The psychological impact of the COVID-19 pandemic on adults with autism: a survey study across three countries. *Molecular Autism* 12, 21 (2021). <https://doi.org/10.1186/s13229-021-00424-y>, found that children and adults diagnosed with autism were more likely to suffer from increased anxiety and depression symptoms.

Urban.org stated that children of color will disproportionately experience learning loss as a result of COVID-19. This combined with damaging policies will have a lasting impact for generations to come. It states that narrowing the equity gap is key to ensuring the future recovery of people of color. At Excellerated Teaching Academy this grant will support students through equitable practices that focus on the needs of the individual, as a person.

Number Served*

How many people will directly benefit from this capital purchase annually?

25

Unduplicated vs. Duplicated*

Is the number indicated above duplicated or unduplicated?

Duplicated: A client is counted each time they access services

Unduplicated: A client is counted once, regardless of the number of times they access services

Example: ABC Food Bank operates two mobile food pantries, one in Clearwater and one in St. Petersburg. Taylor, a Pinellas County resident, goes to both food pantries. If ABC Food Bank counts Taylor's visit TWICE, it is **duplicated**. If ABC Food Bank counts Taylor's visit ONCE, it is **unduplicated**.

Unduplicated

Other (Explanation Required)

If you selected "Other" in the previous question, please explain how your organization determined the number of clients that will benefit from the proposed capital purchase.

The American Rescue Plan Act (ARPA) prioritizes organizations that either have headquarters or carry out the majority of their operations inside Qualified Census Tracts (QCTs). QCTs are a standard method of identifying communities with a large proportion of low-income residents. The U.S. Department of Housing and Urban Development determines what areas qualify as QCT.

To assess if your organization serves or is headquartered in a QCT, use the following link:

https://www.huduser.gov/portal/sadda/sadda_qct.html

In the top right-hand corner, choose the state of Florida and Pinellas County. Then on the left-hand side of the screen, click the box next to "Color QCT Qualified Tracts." The QCT zones are denoted in purple. You can also map your address by adding it into the address box at the top to see if your location is inside the zones.

Below, please provide the location of your operations and the location of your headquarters, if different.

Headquarters Location*

Please provide your organization's headquarters address as it appears on your Sunbiz account. To check your Sunbiz registration, you may search here: <https://dos.myflorida.com/sunbiz/search/>
5175 45th St N, St. Petersburg, FL 33714

QCT Determination - Headquarters*

Is this organization headquartered in a QCT?

Yes

Purchase Location*

Where will the majority of the activities related to the purchase(s) take place?

Examples

- If you are proposing the purchase of a van that will deliver to multiple areas within Pinellas County, specifically mention what areas those are.
- If your purchase enables remote access to your services, such as telehealth, provide geographical data around where the majority of your clients reside (presuming they will access your services from their residence).

All the purchases from this grant will take place in our headquarters.

QCT Determination - Purchase*

Does this organization's proposed purchase benefit residents of QCTs?

Yes

Community Connection

This section aims to capture general demographic data about your organization and to see how you engage with and represent the community you serve. PCF has generalized the demographic data questions more than it has in other processes because of the public nature of this process. PCF understands that identity disclosure can be a sensitive matter, and wants to respect your organization's board and staff. If your organization feels comfortable sharing more detailed demographic information, it may do so in the "Community Representation and Connection" section.

Community Representation and Connection*

Describe how your organization is representative of, or has authentic connections to, the community your proposal seeks to serve. You can list other community-based organizations that work on programming with you and/or list examples of your work within this community.

In working with various members of the Autism community and support professionals, Speech, Occupational, Behavior Therapists, Teachers and other caregivers, we identified specific barriers limiting our students. One area of attempted inclusion was physical education services in the public school system. The mainstream educational system does not meet the needs of our students. Children with disabilities have great success with adaptive equipment and scaled programming to meet smaller, more obtainable goals, leading to greater success long-term. Our students have difficulty interacting with traditional PE equipment and a traditional PE curriculum.

At ETA we embrace the characteristics of each student enrolled and encourage individual expression of their need for sensory regulation. Generally, the community struggles with allowing our students to express themselves in a way that meets their needs. We encourage them to meet their individual sensory needs through specialized sensory equipment. When students have access to stimulatory activities and equipment,

they are able to more readily learn self-regulation leading to more appropriate engagement in the community as a whole.

Communication deficits and difficulties are a defining characteristic of Autism. Eleven out of our 21 students have or need (but do not have access to) an augmentative and alternative communication (AAC) device. While not all of our students could benefit from an AAC, they all have some form of communication deficit or difficulty. Greater access to technology devices that support social communication allow our students lower barriers to entry into the community. These devices also allow members of our community to engage with our students in a meaningful and productive way.

Leadership Demographics - Board Membership*

Do your board members consider themselves a member of one or more of the following populations? Check all that apply.

- BIPOC defined as Black, Latino, and Indigenous and Native American persons, Asian Americans and Pacific Islanders and other persons of color
- LGBTQ+ (Lesbian, Gay, Bisexual, Transgender, Queer+)
- Neurodiverse/physically disabled

Neurodiverse/physically disabled

Leadership Demographics - Executive Level Leadership Team*

Does your executive leadership team consider themselves a member of one or more of the following populations? Check all that apply.

- BIPOC defined as Black, Latino, and Indigenous and Native American persons, Asian Americans and Pacific Islanders and other persons of color
- LGBTQ+ (Lesbian, Gay, Bisexual, Transgender, Queer+)
- Neurodiverse/physically disabled

If your organization is volunteer-run and does not have an executive leadership team, please select "Not applicable."

Neurodiverse/physically disabled

Leadership Demographics - CEO/Executive Director*

Does your CEO/Executive Director consider themselves a member of one or more of the following populations? Check all that apply.

- BIPOC defined as Black, Latino, and Indigenous and Native American persons, Asian Americans and Pacific Islanders and other persons of color
- LGBTQ+ defined as Lesbian, Gay, Bisexual, Transgender, Queer+
- Neurodiverse/physically disabled

If your organization is volunteer-run and does not have an executive leader, please select "Not applicable."
None of the above

Proposal Costs

Purchase Estimates/Bids*

You must combine all bids/estimates into one file.

Attach current verifiable bids, estimates, or price lists [from your potential vendor(s)]. Please ensure there is a date listed or when you obtained these estimates/bids, as they must be from within the past sixty (60) days.

- If your purchase is **BELOW** \$75,000, you must upload **TWO** verifiable bids or estimates for the proposed purchases.
- If your purchase is **EQUAL TO** or **MORE THAN** \$75,000, you must upload **THREE** verifiable bids or estimates for your proposed purchases.

This can be as simple as screenshots from Amazon or Best Buy (though PCF does not endorse or recommend any specific vendor) or may be from specialized vendors that sell your proposed purchase. If you have concerns regarding bids or estimates, please reach out to PCF staff.

ETA - Combined Bids-compressed.pdf

Sole Source*

In some cases, a proposed small purchase is only available from a single vendor, and as such, only one bid/estimate can be uploaded. If this is the case for your organization, please explain in the field below. Otherwise, write "N/A" below.

Due to the small purchase nature of the items that will be used by the grant, only one vendor was used to determine a price. Pricing was established on 09/07/2022.40

Related Parties*

Are any of the contractors/vendors that have provided bids/estimates a related party to your organization?

Examples of Related Parties

- A board member that owns the contracting company that provided a bid
- The relative of a director, officer, or executive team member owns a company that provided an estimate
- The CEO of the applying organization has a financial interest in the construction company providing a bid

If yes, identify the vendor and describe the relationship.

If no, write "No related parties below."

no related parties

Budget Summary*

Please use **THIS TEMPLATE** to indicate costs and any cash match your organization may have for the proposed purchases. Note: this spreadsheet will automatically round numbers to make it easier to read for committee members.

Please note that indirect costs are not permitted for small purchases.

If you have additional notes to add to your budget summary, you may do so in the text box below.

ARPA-Budget-Template-Small-Purchases.xlsx - Sheet1.pdf
none to note.

Other Funding Sources*

Please describe any other funding not already mentioned that your organization has applied for or obtained for this purchase.

This includes but is not limited to Community Block Development Grants (CBDG), local government grants (including Tourist Development Council funding), foundation grants, and private donors (you do not need to disclose donor identities but simply indicate the amount raised for this purchase). This includes any matching grants or in-kind contributions you may have obtained.

Please be sure these other funding sources are represented in the "Applicant Match" column in the budget summary uploaded above.

There are no other funding sources.

Changes in Operating Costs*

Please answer this question based on the descriptions below:

- If this project **increases** ongoing operational costs (programmatic, operating maintenance or other costs), how will you compensate for the difference?
- If this purchase **decreases** ongoing operating costs, how will it do so?
- If this purchase **does not affect** operating costs, please note so below.

This purchase decreases our operating costs by offsetting our expenses towards these items. These items are essential to the ongoing educational programming for our students and eventually we will need to purchase these or similar items for our school.

Organization Documentation

Please reach out to PCF staff if you have trouble uploading the files below. We are able to assist with file conversion and file compression.

Organization Budget*

Please upload your most recent, board-approved organizational budget for this fiscal year. PDF and Excel documents are accepted.

ETA Budget 2022_2023 - Sheet3.pdf

Board of Directors List*

Please upload your Board of Directors list.

Excel, Word, and PDF file formats are accepted.

ETA Budget 2022_2023 - Sheet4.pdf

IRS Form 990*

Please upload a PDF copy of your most recently submitted IRS Form 990.

If Form 990 from your most recent fiscal year is delayed or you have received an extension, please explain in the text space below. You may also explain if you don't have a Form 990 due to organization type. You should still upload the most recent publicly available 990.

If you file a Form 990-EZ and do not have anything to attach, please note so below.

Only PDF files are permitted.

Compressed 2020 990 - ETA.pdf

Our 2021 990 is on extension and should be completed soon. I have attached a PDF version of our 2020 990.

Most Recent Financial Statements*

Upload a PDF version of your most recent financial statements. If you have audited financial statements, please upload the most recently conducted audit. If you do not have a recent audit, please explain why.

ProfitandLoss.pdf

We have not had a recent audit because we have not been required to.

Insurance Requirements

Evidence of Insurance Coverage*

Grantees of the ARPA Nonprofit Capital Project Fund will be required to maintain appropriate insurance related to your operations and this purchase. PCF will determine whether this coverage is appropriate.

Please upload evidence of insurance.

If your organization does not have evidence of insurance coverage, please provide an explanation as to why.

Policy.PDF

Insurance Requirement*

If you are awarded a contract from the ARPA Nonprofit Capital Project Fund, you will be required to list Pinellas Community Foundation as an additional insured through your general liability insurance or other appropriate coverages for the duration of the contract. If you would like to check with your insurance carrier on how to do this, here is the information about PCF you will need:

Pinellas Community Foundation
17755 US Highway 19 N
Suite 150
Clearwater, FL 33764
727-531-0058

Please check the box below to indicate that you understand and will be able to comply with this requirement if you are awarded a contract.

PCF will not ask for a certificate naming us as additional insured until the contracting stage.

Yes, I understand and will comply with this requirement if awarded a contract.

Post-Grant Requirements

Reporting Requirements Acknowledgment*

Grantees will be required to submit a pre-award agreement within two weeks of receiving an award notice. In addition, grantees will be required to submit a report within 30 days after the purchase is completed.

Financial information justifying all expenditures will also need to be provided. This includes but is not limited to:

- Invoices
- Canceled checks
- Credit card statements, along with a record of paying the credit card.

If you have any questions, please contact Rose Cervantes, ARPA Program Officer at rcervantes@pinellascf.org.

Yes, I agree to submit this grant agreement and impact report within the specified timeframes.

Additional Information

Budget Summary

NO LONGER USED, REPLACED IN APP WITH UPLOAD FIELD INCLUDED

Please use THIS TEMPLATE to indicate costs and any cash match your organization may have for the proposed purchases.

Please note that indirect costs are not permitted for small purchases.

If you have additional notes to add to your budget summary, you may do so in the text box below.

Additional Upload

If you have something to share, you can upload it here in PDF format.

Anything else to share?

Is there anything else that you would like Pinellas Community Foundation to know or other information your organization would like to share that isn't addressed elsewhere in this application?

Brief Project Descriptor

Please briefly describe this organization's request.

File Attachment Summary

Applicant File Uploads

- ETA - Combined Bids-compressed.pdf
- ARPA-Budget-Template-Small-Purchases.xlsx - Sheet1.pdf
- ETA Budget 2022_2023 - Sheet3.pdf
- ETA Budget 2022_2023 - Sheet4.pdf
- Compressed 2020 990 - ETA.pdf
- ProfitandLoss.pdf
- Policy.PDF

<ul style="list-style-type: none"> ● Basketballs ● Hula Hoops ● Balance beam (make) 	<p>for Training and Drills Two of Each Red, Orange, Yellow, Green, Blue, Purple</p> <p>Boley Rubber Basketball Set with Pump - 3 Pk 22 inch Size 3 Indoor & Outdoor Basketballs for Kids 3+</p> <p>Sportime 24 Inch and 28 Inch Dur-O-Hoops, Set of 12</p> <p>Yes4All 3 Shapes Hedgehog Balance Pods and Balance Disc, Rocky and Geometric Stability, Core Strength, Coordination, Massage for Adults, Obstacle Course for Kids and Dogs</p> <p>Springee 10FT Gymnastics Balance Beam - Faux Suede Foldable Non-Slip Extra-Firm Foam Floor Beams - Premium Home Training Equipment for Professionals and Beginners Athletes</p> <p>Walsai Exercise Mats Puzzle Foam Mats Gym Flooring Mat Cover 20 SQ.FT Interlocking Foam Mats with EVA Foam Floor Tiles for Home Gym Equipment Workouts</p> <p>https://us.amazon.com/Childrens-Factory-Classroom-Furniture-CF710-095PT/dp/B003BX9M9S?ref=ast_sto_dp</p> <p>rainbow climber</p> <p>https://www.amazon.com/Soft-Scape-Playtime-Structure-To-oddlers-Crawling/dp/B08K2GB88Q/ref=sr_1_24_mod_primary_new?crd=1F0MIH5WQPI</p>	<p>26.95</p> <p>82.34</p> <p>22.99</p> <p>79.90</p> <p>36.99 * 10</p> <p>1217.52</p> <p>1531.95</p> <p>139.99</p>
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	<p>T7&keywords=foam%20wedges%20for%20kids&qid=1660161243&sbo=RZvfv%2F%2FHxDF%2BO5021pAnSA%3D%3D&srefix=foam%20wedges%20for%20kids%2Caps%2C132&sr=8-24&th=1</p> <p>crash pad</p> <p>yoga ball</p> <p>balls for ball pit</p> <p>spin chair</p> <p>crawl tunnel</p> <p>sensory tunnel</p> <p>weighted blanket</p> <p>light up sensory tube</p> <p>sensory circles for floor</p> <p>tactile bean bags</p> <p>LED fiber lamp</p> <p>https://a.co/d/8IRKhCn</p> <p>https://a.co/d/eWizLlf</p> <p>https://a.co/d/ccFO60K</p> <p>https://a.co/d/7UNNo9O</p>	<p>184.99</p> <p>21.95 * 6</p> <p>22.99</p> <p>89.95 * 2</p> <p>19.92</p> <p>111.70</p> <p>38.99</p> <p>89.99</p> <p>57.37</p> <p>21.49</p> <p>19.99</p> <p>37.95</p> <p>39.98</p> <p>15.99</p> <p>33.24</p>
Educational Technology	Promethean	4058.81 * 2

	Ipad	329.99 * 6
	MacBook Air	999.99 * 4



ProLogic ITS
 106 Northpoint Parkway
 Acworth, Georgia 30102
 United States
 (P) 866-923-0513

Quotation (Open)

Date	Jun 02, 2021 02:12 PM EDT
Modified Date	Jun 02, 2021 02:35 PM EDT
Doc #	18799 - rev 1 of 1
Description	Promethean Panels and Accessories
SalesRep	Shipp, Payton (P) (866) 923-0513
Customer Contact	Hasbrouck, Rob (P) 727-748-4060 rob@etaschool.com

Customer

Excellerated Teaching Academy (ET1985)
 Hasbrouck, Rob
 , GA United States

Bill To

Excellerated Teaching Academy
 Payable, Accounts
 , GA
 United States

Ship To

Excellerated Teaching Academy
 PO, REF
 , GA United States

Customer PO:	Terms: Undefined	Ship Via: UPS Ground
Special Instructions:		Carrier Account #:

#	Description	Part #	Qty	Unit Price	Total
1	ActivPanel Titanium 75" 4 x Pen, Vesa Mount, WIFI Module & cable pack included. ActivInspire Professional Edition available FOC	AP7E-B75-NA-1	1	\$2,764.70	\$2,764.70
2	ActivPanel Titanium 86" 4 x Pen, Vesa Mount, WIFI Module & cable pack included. ActivInspire Professional Edition available FOC	AP7E-B86-NA-1	1	\$3,764.70	\$3,764.70
3	Manual height adjustable mobile stand for use with ActivPanel	AP-ASM-90	1	\$941.17	\$941.17
4	Manual height adjustable wall mount stand for use with ActivPanel	AP-ASW-90	1	\$588.23	\$588.23
5	ActivPanel Medium (for Titanium IFPs up to 80") - Extension, On Site Support, 5 years	APM5YROSS-B	1	\$58.82	\$58.82

Subtotal: \$8,117.62
 Tax (.0000%): \$0.00
 Shipping: \$0.00
 Misc: \$0.00
Total: \$8,117.62

Payment Terms: Net 30 Days.

After 30 days, unpaid balances are subject to a 1.5% handling fee per month (18% annual).

Warranty covers manufacturer defects only, excluding battery defects, unless explicitly stated herein.

Dual-signed Scope of Work will be required prior to placing initial order.

Prices and tax rates are valid in the U.S only and are subject to change. Taxes represented in quotes are estimates and may vary from taxes reflected on invoice (based on physical ship-to address).

Sales/Use tax is a destination charge (i.e., based on physical ship-to address on purchase order). Please indicate your taxability status on your PO. If you are tax exempt, please include proper documentation. If you are not tax exempt, please calculate and include all applicable tax on your PO.

Hardware cancelations may be subject to up to a 50% restocking fee.

See Terms and Conditions at www.prologicits.com/terms-conditions/

Quotes are valid for 30 days only and are subject to change without notice due to the imposition of new trade tariffs.



Toys & Games > Learning & Education > Electronic Learning Toys > Learning Systems



Roll over image to zoom in

LEARNING ADVANTAGE Crocodile Activity Wall Panels - Ages 18m+ - Montessori Sensory Wall Toy - 8 Activities - Busy Board - Toddler Room Decor

Brand: LEARNING ADVANTAGE
★★★★★ 603 ratings | 16 answered questions
Amazon's Choice for "sensory wall"

List Price: \$199.99
Price: \$171.64 ✓prime & FREE Returns
You Save: \$28.35 (14%)
Buy more, save more:
3 units \$168.12 Save 15%
10 units \$164.60 Save 17% LOWEST PRICE

May be available at a lower price from other sellers, potentially without free Prime shipping.

Brand	LEARNING ADVANTAGE
Color	Green
Item Weight	10.2 Kilograms
Item Dimensions LxWxH	20.25 x 15.75 x 14.25 inches

About this item

- TURN WALLS INTO PLAYGROUNDS -- This multi-sensory busy board contains 11 different activities. The 5 panels feature percussive instruments, mazes, rotational pieces, interlocking cogs and more
- FOR AGES 18m plus - Fully tested to the highest consumer standards, this Montessori sensory wall toy can be mounted at just the right height for little learners.
- DURABLE AND EASY TO ASSEMBLE -- The 5 panels include fixing holes and attachment screws for easy, sturdy mounting. And the activities are durable and designed to last for years without breaking.
- EXPLORE MONTESSORI TOYS -- This Montessori busy board allows children to follow their curiosity. Watch them build motor skills, coordination, descriptive language, shape, space and reasoning skills.

\$171.64
✓prime & FREE Returns
FREE delivery Monday, September 19. Order within 9 hrs 58 mins
Deliver to Excele... - St Pete... 33714

In Stock.

Quantity: 1

Buying in bulk?

Add to Cart

Secure transaction
Sold by Amazon and Fulfilled by Amazon.

Return policy: Eligible for Return, Refund or Replacement within 30 days of receipt

Shows what's inside. Item often ships in manufacturer container to reduce packaging. To hide what's inside, choose Ship in Amazon packaging at checkout.

Add a gift receipt for easy returns

Toys & Games > Sports & Outdoor Play > Sandboxes & Beach Toys > Sandboxes



Click image to open expanded view



Jurassic RiverBed Play Sand - 47 Pound Sandbox Sand

Brand: Jurassic Sands
★★★★★ 2 ratings | 3 answered questions

Price: \$89.95

Product details

Brand	Jurassic Sands
Item Weight	50 Pounds
Assembly Required	No

- Gorgeous all-natural sand with unique colors and textures.
- No nuisance dust or chemical dyes.
- Won't upset children's asthma or allergies.
- Terrific for indoor sand tables and classrooms.
- Perfect for outdoor sandboxes, because it won't stick to children's hands.

Product Specifications

Manufacturer recommended age:	12 months and up
-------------------------------	------------------

Report incorrect product information.



Try select livestreaming adventures for 50% off Amazon Explore [Browse now](#)

\$89.95

FREE delivery **September 22 - 27.**
[Details](#)

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33714

In Stock.

Qty: 1

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Secure transaction

Ships from and sold by Jurassic PlaySands.

Return policy: Eligible for Return, Refund or Replacement within 30 days of receipt

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[Add to Registry & Gifting](#)

Have one to sell?
[Sell on Amazon](#)

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Patio, Lawn & Garden > Patio Furniture & Accessories > Hammocks, Stands & Accessories > Hammock Chairs



OUTREE Kids Pod Swing Seat Cotton Child Hammock Chair for Indoor and Outdoor use (Blue)

Visit the OUTREE Store
★★★★★ 5,635 ratings | 166 answered questions
Amazon's Choice for "sensory swing for kids indoor"

List Price: \$49.99
Price: \$39.99 ✓prime & FREE Returns
You Save: \$10.00 (20%)
Buy more, 3 units save more: \$38.79 Save 22%
20 units \$35.99 LOWEST PRICE Save 28%

Coupon: Save an extra \$6 when you apply this coupon Terms

May be available at a lower price from other sellers, potentially without free Prime shipping.

- Color: Blue
- \$39.99
 - \$39.99
 - \$38.98
 - \$39.99
 - \$38.98
 - \$39.99
 - \$39.99
 - \$39.99

Product details

Buy new: \$39.99
✓prime & FREE Returns

FREE delivery **Monday, September 19.** Order within 9 hrs 58 mins

Deliver to Excellence - St Pete... 33714

In Stock.

Quantity: 1

Buying in bulk?

Add to Cart

Secure transaction

Sold by ROPODA and Fulfilled by Amazon.

Return policy: Eligible for Return, Refund or Replacement within 30 days of receipt

Add a gift receipt for easy returns

Save with Used - Like New
\$32.13 ✓prime

FREE delivery: Tuesday, Sep 20

Free Shipping over \$250*

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Home > All products > Skil-Care Cover, Optional for 5' x 5' Crash Pad



Skil-Care Cover, Optional for 5' x 5' Crash Pad

Skil-Care

☆☆☆☆☆ No reviews | Leave Review

Have a product question? Ask us

SKU: MD417353
MFG Part #: 914758

- Easy on and off.
- Keep your Crash Pad clean with this durable cover.
- Make cleaning easy!

Ask an Expert
Buy with confidence.
Contact our experts today.
866.750.9951 | Live Chat | Email

Out of Stock

Usually ships in 1 - 3 Days

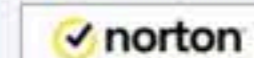
Price: **\$55.60** EA / Each

Quantity: 1

Sold out

Add to Quote

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MDMaxx

Hi there! Can we help you with something?

No thanks! Just browsing

Yes please!



Did you know you can earn points for signing up, making purchases and more?

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Shopping Guarantee

9/16/2022



Toys & Games > Learning & Education > Musical Instruments > Drums & Percussion



Roll over image to zoom in

Stoie's International Wooden Music Set, Percussion Kids Musical Instruments, Montessori Unique Play Toddler Musical Instruments for Kids Ages 3, 5, 9, 12- Baby Musical Toys, Baby Musical Instruments

Visit the Stoie's Store
 ★★★★★ 4,669 ratings | 13 answered questions
 Amazon's Choice for "musical instruments for kids ages 5-9"

Price: \$34.99 ✓prime & FREE Returns

Buy more, save more:	5 units \$33.24 Save 5%	10 units \$30.62 Save 12%	LOWEST PRICE
----------------------	-------------------------------	---------------------------------	--------------

Coupon: Save an extra 5% when you apply this coupon Terms

May be available at a lower price from other sellers, potentially without free Prime shipping.

- Inspire Budding Musicians: Featuring 1 tambourine, 1 castanet, 1 hand drum, 2 hand bells, 1 maracas, 1 flute, 1 wooden block with stick, 1 wood sounder with stick and 1 chime bar with stick, our baby musical toys are a way to introduce kids to music!
- Explore Different Cultures: With 10 international wooden percussion instruments, our kids musical instruments set for toddler 3 and kids ages 3-5,5-9 takes on a trip around the world! By experiencing cultures, they become open-minded thinkers.
- Family Bonding Time: Our baby drum set fill your home with the sound of family fun! By playing with our musical instruments for kids ages 5-9, your kids develop collaborative skills. Our set of musical instruments for kids keeps family together.
- All-in-One Convenience: As a bonus, our baby musical instruments includes a cotton drawstring bag! Our toddler musical instruments with a bag are easy to transport. Take Stoie's kid musical instrument to a trip and explore the world with music.
- Safe, Natural approach to Construction: Made with kid-friendly wood, these kids mini band musical instruments are loved by parents! Our toy musical instruments are super-durable with a smooth finish, and without the excessive use of colored paints.

\$34.99
 ✓prime & FREE Returns
 FREE delivery Monday, September 19. Order within 9 hrs 58 mins

Deliver to Excele... - St Pete... 33714

In Stock.

Quantity: 1

Buying in bulk?

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Sold by Stoie's and Fulfilled by Amazon.

Return policy: Eligible for Return, Refund or Replacement within 30 days of receipt

Shows what's inside. Item often ships in manufacturer container to reduce packaging. To hide what's inside, choose Ship in Amazon packaging at checkout.

Add a gift receipt for easy returns

Toys & Games > Learning & Education > Musical Instruments



Roll over image to zoom in



PICK A TOY Bamboo Rainstick Rain Shaker Sensory Toy Musical Instrument for Kids and Adults, Lightweight and Easy to Use Music Game, Rainbow Colored Rain Maker – with Gift Box

Visit the PICK A TOY Store
 ★★★★★ 774 ratings | 7 answered questions

Price: \$13.90 ✓prime & FREE Returns

Coupon: Save an extra 10% when you apply this coupon Terms

Save 5% on 3 select item(s) Shop items

- Soothing Sound: This premium quality rain stick is an amazing musical instrument that every kid and adult will love! The rainstick will make a beautiful calming sound and it is just perfect for music games in the classroom and for relaxing after a long day.
- Premium Quality: The rain shaker is made with high quality bamboo that is very strong and durable for best results. The bamboo wood is also very smooth for maximum safety for your child's hands, and it will give you the best sound every time.
- Beautiful Design: The bamboo rain maker instrument is very colorful with all the colors of the rainbow for a beautiful result. The vivid colors of the rain stick are very eye-catching and perfect party favor sensory toy for parties and festivals.
- Easy To Use: The Pick A Toy bamboo rain stick is very easy to use so that everyone will be able to make beautiful music. The rain shaker has just the right size for your kid to hold comfortably and it is very lightweight so that everyone can lift it with ease.
- Amzing Gift Idea: This unique rain stick musical instrument comes in a stunning gift box so you can give it as a present to all music lovers. Get the rainstick for your son, daughter, best friend, or grandchild for birthdays, Christmas and for every occasion, and rest assured that they will absolutely love it!

Product Specifications

Manufacturer recommended age:	3 months and up
-------------------------------	-----------------

\$13.90 ✓prime & FREE Returns

FREE delivery Monday, September 19. Order within 9 hrs 58 mins

Deliver to Excele... - St Pete... 33714

In Stock.

Buy more, get it as low as \$13.50

Quantity: 1

Buying in bulk?

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Return policy: Eligible for Return, Refund or Replacement within 30 days of receipt

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Add to List

Add to Registry & Gifting

Sports & Outdoors > Sports > Team Sports > Other Team Sports > Track & Field > Meet Equipment > Markers



Spot Markers 9 Inch 12 Pack Rubber Floor Dots Non Slip for Training and Drills Two of Each Red, Orange, Yellow, Green, Blue, Purple

Brand: GIEMIT
★★★★★ 50 ratings
Amazon's Choice for "spot markers for sports"

Price: \$24.99 (\$2.08 / Item) prime & FREE Returns
Buy more, save more:
50 units \$24.24 Save 3%
100 units \$23.74 Save 5% LOWEST PRICE

Coupon: Save an extra 5% when you apply this coupon Terms

Color:
Red, Orange, Yellow, Green, Blue, Purple

- PVC
- 进口
- 🏆 **[HIGH QUALITY]** Made of premium material, the sport marker provides exceptional durability and the rip-resistant design ensures that it can withstand a lot of games and drills on the playground or in the class.
- 🏆 **[BRIGHT, VIBRANT COLORS]** With 12 round markers in a variety of bright colors, this spot marker set is designed for optimal visibility They're easy to see during games and drills when training or practicing sports.
- 🏆 **[GOOD DESIGN]** With skid resistant design, it is safe to use when

\$24.99 (\$2.08 / Item)
prime & FREE Returns
FREE delivery Monday, September 19. Order within 9 hrs 58 mins
Deliver to Excele... - St Pete... 33714

In Stock.

Quantity: 1

Buying in bulk?

Add to Cart

Secure transaction

Sold by Henking Max and Fulfilled by Amazon.

Return policy: Eligible for Return, Refund or Replacement within 30 days of receipt

Add a gift receipt for easy returns

Add to List

Have one to sell?
Sell on Amazon

Toys & Games > Sports & Outdoor Play > Toy Sports > Toy Basketball



Roll over image to zoom in

Boley Rubber Basketball Set with Pump - 3 Pk 22 inch Size 3 Indoor & Outdoor Basketballs for Kids 3+

Visit the Boley Store
★★★★★ 146 ratings
Amazon's Choice for "basketballs for kids"

Price: \$26.95 ✓prime & FREE Returns ▾

Product details

Brand	Boley
Material	Rubber
Age Range (Description)	Kid
Sport Type	Basketball
Item Diameter	7 Inches

- **WHAT'S INSIDE:** Get your head in the game with our colorful sports ball set! Features 3 small basketballs and one air pump for easy inflation and maximum portability.
- **GAME READY:** Our super-bouncy basketballs are made of durable rubber with a textured surface for easy grip. Sized just right for young boys and girls at 7x7 inches (22 inch circumference), a Size 3 on standard size charts.
- **VERSATILE USE:** Our rubber basketball playset is perfect for all kinds of play spaces! Try them out at after-school care, youth sports, the playground hoop, or the driveway court with your family.
- **SAFE AND CHILD FRIENDLY:** At Boley, child safety is our highest priority. That's why our entire production process is rigorously monitored by the most reputable organizations of child safety standards, including ASTM, Sedex, ICTI Care, and more.

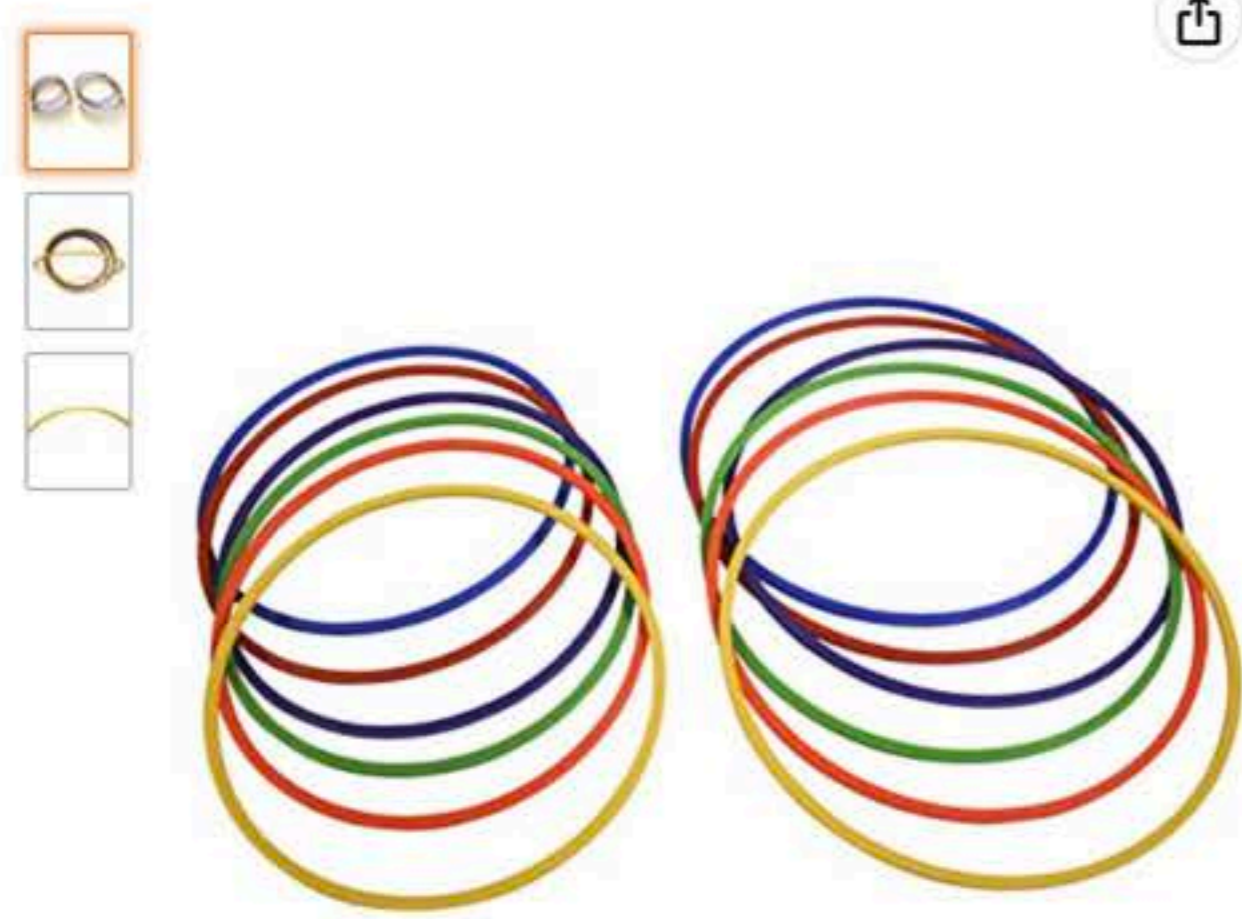
[Report incorrect product information.](#)

\$26.95
✓prime & FREE Returns ▾
FREE delivery **Monday, September 19.** Order within **9 hrs 58 mins**
Deliver to Excele... - St Pete... 33714
In Stock.
Qty: 1 ▾
Buying in bulk?
Add to Cart
Secure transaction
Sold by Boley and Fulfilled by Amazon.
Seller Credentials:
Classified Small Business
Return policy: [Eligible for Return, Refund or Replacement within 30 days of receipt](#) ▾
Shows what's inside. Item often ships in manufacturer container to reduce packaging. To hide what's inside, choose **Ship in Amazon packaging** at checkout.
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Amazon Explore [Browse now](#)



Toys & Games > Sports & Outdoor Play > Fitness Equipment



Click image to open expanded view

Sportime 24 Inch and 28 Inch Dur-O-Hoops, Set of 12

Visit the Sportime Store

★★★★★ 6 ratings

Price: \$82.34 (\$6.86 / Count) ✓prime & FREE Returns

May be available at a lower price from other sellers, potentially without free Prime shipping.

Material	Injection Molded-Polypropylene
Brand	Sportime
Color	6-color

About this item

- Encourages active play and movement
- Perfect addition to Physical Education or therapy programs
- Use as traditional hoops, as movement training targets, or to roll back and forth for interactive play
- Country of origin: United States

Specifications for this item

Brand Name	Sportime
Color	6-color
Ean	0885634037017
Global Trade Identification Number	00885634037017
Material	Injection Molded-Polypropylene
Model Number	025832
Number of Items	12
Part Number	025832

\$82.34 (\$6.86 / Count)

✓prime & FREE Returns

FREE delivery **Thursday, September 22.** Order within **9 hrs 57 mins**

Deliver to Excele... - St Pete... 33714

In Stock.

Qty: 1

Buying in bulk?

Add to Cart

Secure transaction

Ships from and sold by Amazon.com.

Return policy: Eligible for Return, Refund or Replacement within 30 days of receipt

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Add to List

New (4) from \$76.14 & FREE Shipping

Toys & Games > Sports & Outdoor Play > Fitness Equipment



Yes4All 3 Shapes Hedgehog Balance Pods and Balance Disc, Rocky and Geometric Stability, Core Strength, Coordination, Massage for Adults, Obstacle Course for Kids and Dogs

Visit the Yes4All Store
 ★★★★★ 2,185 ratings | 30 answered questions

Price: \$22.99 & FREE Returns

Color: 1. Hedgehog Balance Pod



Product details

Brand	Yes4All
Color	1. Hedgehog Balance Pod
Item Weight	4.4 Pounds
Material	Polyvinyl Chloride
Item Dimensions LxWxH	6.25 x 6.25 x 3.15 inches
Maximum Weight Recommendation	440 Pounds

- MASSIVE BENEFITS: Improve dynamic balance, body awareness &

\$22.99 & FREE Returns
 FREE delivery for Prime members
 Deliver to Excellence - St Pete... 33714

Temporarily out of stock. We are working hard to be back in stock. Place your order and we'll email you when we have an estimated delivery date. You won't be charged until the item ships.

Qty: 1
 Buying in bulk?

Add to Cart

Secure transaction
 Ships from and sold by Amazon.com.

Return policy: Eligible for Return, Refund or Replacement within 30 days of receipt
 Shows what's inside. Item often ships in manufacturer container to reduce packaging. To hide what's inside, choose Ship in Amazon packaging at checkout.

Add a gift receipt for easy

Lost your phone? Try "Alexa, call my phone"

Sports & Outdoors > Sports > Other Sports > Gymnastics > Gym & Competition Equipment > Balance Beams & Bases



Springee 10FT Gymnastics Balance Beam - Faux Suede Foldable Non-Slip Extra-Firm Foam Floor Beams - Premium Home Training Equipment for Professionals and Beginners Athletes

Visit the Springee Store
 ★★★★★ 675 ratings | 40 answered questions

List Price: \$90.96
 Business Price **\$69.00** ✓prime & FREE Returns
 You Save: **\$21.96 (24%)**

Buy more, 2 units save more: \$65.55 Save 27%	3 units \$64.17 LOWEST PRICE Save 29%
--	---

Size: **10 FT**

Color: **Tan**

10' suede \$69.00	10' suede \$74.99	10' suede \$66.50	10' suede \$74.99
-----------------------------	-----------------------------	-----------------------------	-----------------------------

- 100% PROFESSIONAL GYMNASTIC BALANCE BEAM. Built with an extra firm foam core it can carry gymnasts up to 160 lb and won't flex. Its trapezoidal structure, 4-inch top and 6-inch base, as well as an anti-slip

\$69.00
 ✓prime & FREE Returns
 FREE delivery **Wednesday, September 21.** Order within **9 hrs 57 mins**

Deliver to Excellence - St Pete... 33714

In Stock.

Quantity: **1**

Buying in bulk?

Add to Cart

Secure transaction

Sold by Fresh and Lucky and Fulfilled by Amazon.

Seller Credentials:
 Classified Small Business

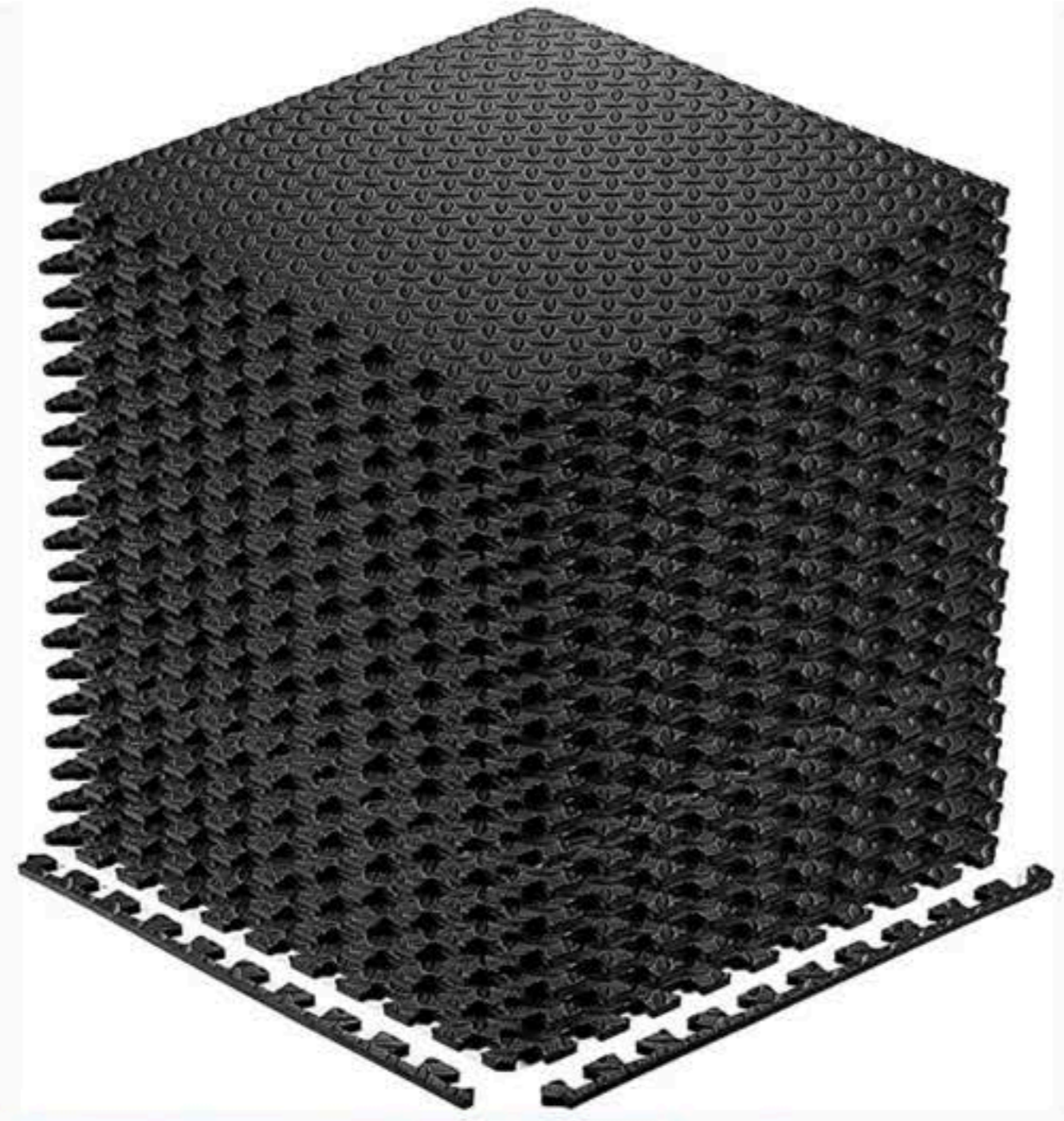
Return policy: Eligible for Return, Refund or Replacement within 30 days of receipt

Shows what's inside. Item often ships in manufacturer container to reduce packaging. If this is a gift, consider shipping to a different address.

Add a gift receipt for easy

Lost your phone? Try "Alexa, call my phone"

Sports & Outdoors > Exercise & Fitness > Accessories > Exercise Mats



Walsai Exercise Mats Puzzle Foam Mats Gym Flooring Mat Cover 20 SQ.FT Interlocking Foam Mats with EVA Foam Floor Tiles for Home Gym Equipment Workouts

Brand: Walsai
 ★★★★★ 1,521 ratings | 7 answered questions

List Price: ~~\$60.00~~ Details
 Price: **\$36.99** ✓prime & FREE Returns
 You Save: **\$23.01 (38%)**

Coupon: Save an extra \$4 when you apply this coupon Terms
 May be available at a lower price from other sellers, potentially without free Prime shipping.

Color:
Black

Product details

Color	Black
Brand	Walsai
Material	Ethylene Vinyl Acetate
Product Care Instructions	Hand Wash Only
Product Dimensions	12"L x 12"W x 0.4"Th

- ✓ **COVER 20 SQ. FT:** The foam floor mats include 20 tiles and 20 borders. Each tile measures 12"L x 12"W x 7/16"thick – Measure

Buy new: **\$36.99**
 ✓prime & FREE Returns
 FREE delivery **Monday, September 19.** Order within 9 hrs 57 mins

Deliver to Excellence - St Pete... 33714

In Stock.

Qty: 1

Buying in bulk?

Add to Cart

Secure transaction

Sold by Kiki-Rosily and Fulfilled by Amazon.

Return policy: Eligible for Return, Refund or Replacement within 30 days of receipt

Add a gift receipt for easy returns

Save with Used - Very Good
 \$33.28
 ✓prime

FREE delivery: Monday, Sep



Roll over image to zoom in



Children's Factory Chisholm Trail Classroom Furniture (CF710-095PT)

Visit the Children's Factory Store
★★★★★ 3 ratings

Price: \$1,217.52

Assembly options: **Get expert assembly** Details

- Without expert assembly
- Expert assembly +\$163.00 per unit

What's included

- Combines vivid colors and delightful patterns to beckon all little ones to play
- This climber encourages various routes and trails to climb, crawl and romp
- Ten movable soft shapes nest together with hook and loop inviting little ones to venture boldly

Report incorrect product information.

\$1,217.52

FREE delivery **October 24 - November 15.** Details

Deliver to Excellence - St Pete... 33714

Usually ships within 3 to 5 weeks.

Qty: 1

Buying in bulk?

Add to Cart

Secure transaction

Ships from and sold by Batoni Super Deals (Proudly Ships from USA).

Return policy: Eligible for Return, Refund or Replacement within 30 days of receipt

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Have one to sell?
Sell on Amazon

Buy it with

Furniture Outdoor Bedding & Bath Rugs Décor & Pillows Organization Lighting Kitchen Baby & Kids Home Improvement Appliances Pet Holiday **Sale**



10 Piece Climber Set

By Children's Factory

★★★★☆ (23)

\$1,393.34 ~~\$1,914.98~~ 27% Off

This Item Is Out of Stock
Back in Stock Nov 29, 2022. ⓘ

Shopping for a business? [Unlock insider pricing](#)
\$117/mo. for 12 mos - Total \$1,393.34! [with a Wayfair credit card](#) ⓘ

Back in Stock Nov 29, 2022.

Enter Your Email Address [Notify Me](#)

Send me exclusive sales

[See Full Details](#)

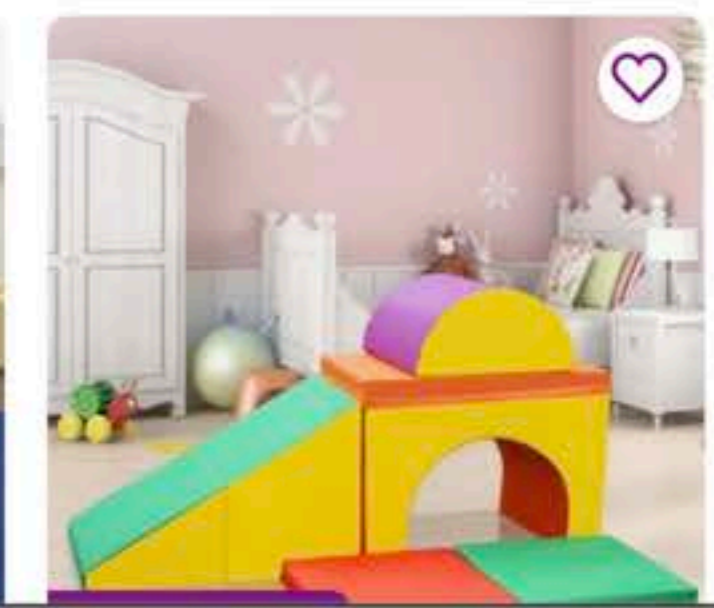
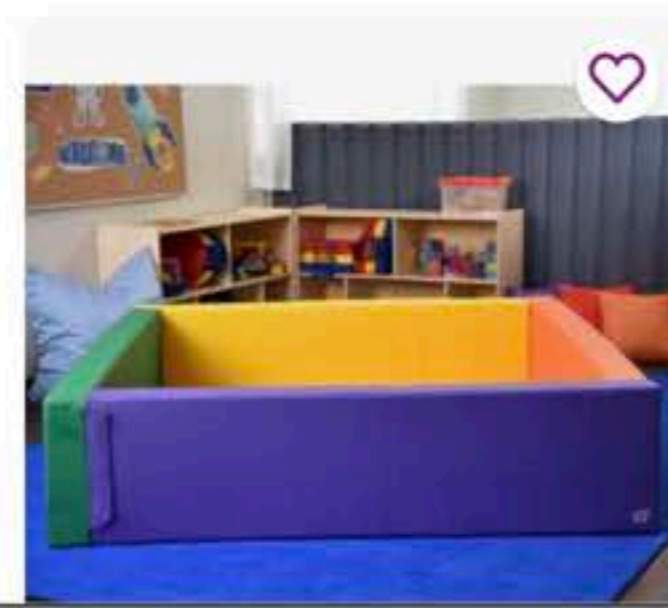
Category

- Active Play Equipment
- Soft Play**
- Sand & Water Tables
- Play Tunnels
- Play Parachutes

Soft Play

327 Results

Sort by Recommended ▾



Top subscription boxes to help you code, collect & play

Toys & Games > Baby & Toddler Toys > Indoor Climbers & Play Structures



Roll over image to zoom in

Factory Direct Partners - 11618-LMRS SoftScape Toddler Playtime Climber, Indoor Active Play Structure for Toddlers and Kids, Safe Soft Foam for Crawling and Sliding (3-Piece Set) - Lime/Raspberry

Visit the Factory Direct Partners Store
★★★★★ 570 ratings | 4 answered questions

Price: \$139.99 (\$46.66 / Count) & FREE Returns

Color: Lime/Raspberry

- \$139.99 (\$46.66 / Count)
- \$139.99 (\$46.66 / Count)
- \$146.74 (\$48.91 / Count)
- \$139.99 (\$46.66 / Count)
- \$139.99 (\$46.66 / Count)

Assembly options: Get expert assembly Details

- Without expert assembly
- Expert assembly +\$163.00 per unit

What's included

- Playtime climber— infants and toddlers can safely learn to climb, crawl and slide on this beginner foam climber with soft steps and slide; for the crawler, walker and explorer
- Ideal for in-home and institutional learning— high-quality, versatile climber incorporates safe indoor active play into any learning environment, from home to classroom, and anywhere in between
- Gross motor development— encourages little ones to develop important growth skills, hand-eye coordination and social skills as they play

\$139.99 (\$46.66 / Count)
& FREE Returns

FREE Prime delivery **October 3 - 18**

Deliver to Excellence - St Pete... 33714

Usually ships within 1 to 2 weeks.

Qty: 1

Buying in bulk?

Add to Cart

Secure transaction

Ships from and sold by Amazon.com.

Return policy: Eligible for Return, Refund or Replacement within 30 days of receipt

Shows what's inside. Item often ships in manufacturer container to reduce packaging. If this is a gift, consider shipping to a different address.

Add to List

Lost your phone? Try "Alexa, call my phone"

Sports & Outdoors > Outdoor Recreation > Climbing > Bouldering & Wall Equipment > Crash Pads



Skil-Care Sensory Crash Pad for Kids and Adults (5 feet x 5 feet)

Brand: Skil-Care
 ★★★★★ 124 ratings | 42 answered questions

Was: \$187.38
 Business Price **\$167.10**
 You Save: **\$20.28 (10%)**

Buy more, save more:
 2 units **\$165.43** Save 11%
 5 units **\$163.76** Save 12% **LOWEST PRICE**

Size: 5' x 5'

5' x 5'	3' x 4'	3x4 Crashpad...	5' x 5' Crashpad...
\$167.10	\$119.31	\$42.25	Currently unavailable.

- The foam filled crash pad was design for sensory crave children
- The soft landing provides safe sensory stimulation
- The durable Nylon Cover can be Cleaned with Sprays and Wipes
- Additional Replacement covers are available
- Ships with Foam Compressed

Compare with similar items
 Offers also available from certified small and diverse sellers. Details

\$167.10

FREE delivery **September 29 - October 5.** Details

Deliver to Excellence - St Pete... 33714

Usually ships within 6 to 10 days.

Quantity:

Buying in bulk?

Add to Cart

Secure transaction

Ships from and sold by **UnbeatableSale, Inc.**

Seller Credentials:
 Minority-Owned Business, Registered Small Business, 889 certification

Return policy: Eligible for Return, Refund or Replacement within 30 days of receipt

Add to List

Sports & Outdoors > Exercise & Fitness > Accessories > Exercise Balls & Accessories > Exercise Balls



ProBody Pilates Ball Exercise Ball Yoga Ball, Multiple Sizes Stability Ball Chair, Large Gym Grade Birthing Ball for Pregnancy, Fitness, Balance, Workout at Home, Office and Physical Therapy w/ Pump

Visit the ProBody Pilates Store
★★★★★ 8,758 ratings | 73 answered questions

List Price: \$23.95 Details
Price: **\$15.95** ✓prime & FREE Returns ▾
You Save: **\$8.00 (33%)**

Coupon: Save an extra \$4 when you apply this coupon Terms ▾
May be available at a lower price from other sellers, potentially without free Prime shipping.



Size: **45 cm** ^

Buy new: **\$15.95**
✓prime & FREE Returns ▾

FREE delivery **Monday, September 19.** Order within 9 hrs 57 mins

📍 Deliver to Excellence - St Pete... 33714

In Stock.

Qty: 1 ▾
Buying in bulk?

Add to Cart

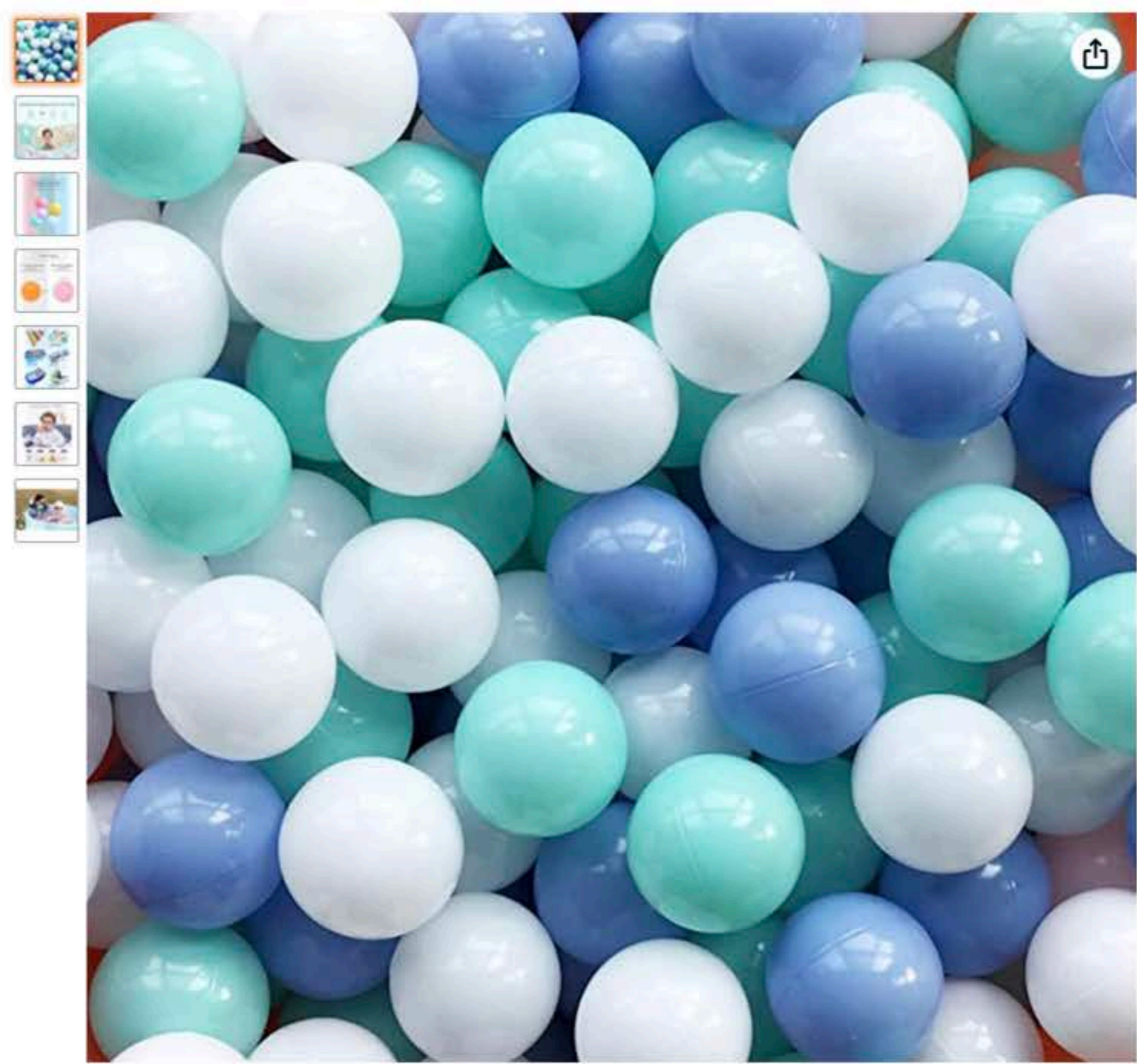
🔒 Secure transaction

Sold by ProBody Pilates and Fulfilled by Amazon.
Seller Credentials: Classified Small Business

Return policy: Eligible for Return, Refund or Replacement within 30 days of receipt ▾
 Add a gift receipt for easy returns

Save with Used - Good
\$6.38
✓prime

Toys & Games > Sports & Outdoor Play > Ball Pits & Accessories > Ball Pit Balls



MoonxHome Ball Pit Balls Crush Proof Plastic Balls for Children's Toy Balls Macaron Ocean Balls 2.15 inch Pack of 100

Visit the MoonxHome Store
★★★★★ 1,534 ratings | 4 answered questions
Amazon's Choice for "ball+pit+balls"

Price: \$22.99 (\$0.23 / Count) ✓prime & FREE Returns

Size: 100pcs

- Color: M-green&blue
- | | | | | |
|---|---|---|---|---|
| 
\$22.99 (\$0.23 / Count) | 
\$23.99 (\$0.24 / Count) | 
\$24.99 (\$0.25 / Count) | 
\$23.99 (\$0.24 / Count) | 
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\$23.99 (\$0.24 / Count) | 
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\$22.99 (\$0.23 / Count) | 
\$22.99 (\$0.23 / Count) |

\$22.99 (\$0.23 / Count)
✓prime & FREE Returns
FREE delivery Monday, September 19. Order within 9 hrs 57 mins
Deliver to Excellence - St Pete... 33714
In Stock.
Qty: 1
Buying in bulk?
Add to Cart
Secure transaction
Sold by MoonxHome and Fulfilled by Amazon.
Return policy: Eligible for Return, Refund or Replacement within 30 days of receipt
 Add a gift receipt for easy returns
Add to List

Have one to sell?
Sell on Amazon

Product details

Shop toys by age

Birth - 24 Months 2 - 4 Years 5 - 7 Years 8 - 13 Years 14 Years & Up

Toys & Games › Sports & Outdoor Play › Kites & Wind Spinners › Wind Spinners



SPINNER-X Seated Spinner Sensory Toy, Sit and Spin Toy Bigger Size and Durable Material for Kids- Ages 3 and up (Green)

Brand: SPINNER-X
 ★★★★★ 30 ratings

Price: \$89.95 ✓prime & FREE Returns

May be available at a lower price from other sellers, potentially without free Prime shipping.

Product details

Size	Large
Material	Plastic, Metal
Color	Green
Brand	SPINNER-X
Item Dimensions LxWxH	21.7 x 21.7 x 12 inches
Age Range (Description)	Kid

- SPINNER-X Sit and Spin toy: Bring your children a classic spinning toy that's been a childhood favorite for generations
- Great Sensory Toy: Help promoting healthy activity indoors and out, relax and develop your child's motor skills
- Easy Assembly: 5 minutes assemble by an adult. Instructions, screws included
- High quality: Made of very strong plastic and metal material. Unlike other sit and spin toys, this one is made of a metal shaft and base plate and can be used for long time.
- You will not be regretful of your purchase when you get it and assemble it. Make a great holiday present or birthday gift for Ages over 3 years

\$89.95

✓prime & FREE Returns

FREE delivery **Wednesday, September 21.** Order within 9 hrs 57 mins

Deliver to Excellence - St Pete... 33714

In Stock.

Qty: 1

Buying in bulk?

Add to Cart

Secure transaction

Sold by HYPARTS and Fulfilled by Amazon.

Return policy: Eligible for Return, Refund or Replacement within 30 days of receipt

Add a gift receipt for easy returns

Add to List

New & Used (2) from \$71.06 ✓prime

Have one to sell?

Toys & Games > Sports & Outdoor Play > Play Tents & Tunnels



Roll over image to zoom in



6 Foot Play Tunnel – Indoor Crawl Tube for Kids | Adventure Pop Up Toy Tent – Sunny Days Entertainment

Visit the Sunny Days Entertainment Store 5 stars 2,400 ratings | 8 answered questions

Amazon's Choice for "crawl tunnel for kids"

List Price: \$25.99 Price: \$22.87 prime & FREE Returns You Save: \$3.12 (12%) Buy more, 6 units save more: \$22.36 LOWEST PRICE Save 13%

May be available at a lower price from other sellers, potentially without free Prime shipping.

Product details

Brand	Sunny Days Entertainment
Material	Polyester
Style	Tunnel
Item Dimensions LxWxH	22.5 x 3 x 16.9 inches
Item Weight	2.35 Pounds
Age Range (Description)	Kid

- IMAGINARY PLAY: The play tunnel is the perfect place to take a break and explore your imagination! It bends into many fun shapes to promote creative play, and children can crawl inside to help strengthen important motor skills.
- 6 FEET LONG: This durable 6-foot-long tunnel will give preschoolers their own space for new adventures. They will have fun playing by themselves or with friends.
- ACTIVE PLAY: Active kids love to run around and play. With this tunnel, kids 3 and up will have a place to play hide and seek, freeze tag, racing and more fun games!

Buy new: \$22.87 prime & FREE Returns

FREE delivery Monday, September 19. Order within 9 hrs 57 mins

Deliver to Excellence - St Pete... 33714

In Stock.

Quantity: 1

Buying in bulk?

Add to Cart

Secure transaction

Sold by Amazon and Fulfilled by Amazon.

Return policy: Eligible for Return, Refund or Replacement within 30 days of receipt

Shows what's inside. Item often ships in manufacturer container to reduce packaging. To hide what's inside, choose Ship in Amazon packaging at checkout.

Toys & Games > Sports & Outdoor Play > Play Tents & Tunnels



Roll over image to zoom in



Pacific Play Tents 95200 Kids Super Sensory 9-Foot D Style Institutional Crawl Play Tunnel, 9' x 30" x 30", Multicolored

Visit the Pacific Play Tents Store
★★★★☆ 98 ratings | 10 answered questions

Price: \$111.70 ✓prime & FREE Returns

May be available at a lower price from other sellers, potentially without free Prime shipping.

Style: 9 Feet

9 Feet	6 Feet
\$111.70	\$81.99

Product details

Brand	Pacific Play Tents
Material	Polyester
Size	9 ft. x 30 inch
Style	9 Feet
Item Dimensions LxWxH	108 x 19 x 30 inches
Item Weight	7.45 Pounds

- Tunnel size: 9 ft. x 30 inch - Tunnel collapses flat for easy storage and portability
- 190T 70 Denier Polyester Taffeta fabric and No See-UM mesh with durable construction for long lasting play and fun
- Self standing hoop style setup for playtime fun
- Easily wipes clean with a damp cloth and mild soap - indoor or outdoor use

Buy new: \$111.70
✓prime & FREE Returns

FREE delivery Monday, September 19. Order within 9 hrs 57 mins

Deliver to Excellence - St Pete... 33714

In Stock.

Qty: 1

Buying in bulk?

Add to Cart

Secure transaction

Ships from and sold by Amazon.com.

Return policy: Eligible for Return, Refund or Replacement within 30 days of receipt

Shows what's inside. Item often ships in manufacturer container to reduce packaging. To hide what's inside, choose Ship in Amazon packaging at checkout.

Add a gift receipt for easy returns

Lost your phone? Try "Alexa, call my phone"

Home & Kitchen > Bedding > Blankets & Throws > Weighted Blankets



Weighted Blanket (Dark Grey,48"x72"-15lbs) Cooling Breathable Heavy Blanket Microfiber Material with Glass Beads Big Blanket for Adult All-Season Summer Fall Winter Soft Thick Comfort Blanket

Visit the L'AGRATY Store
★★★★☆ 2,623 ratings

Amazon's Choice for "weighted blanket"

Price: \$38.99 ✓prime & FREE Returns

Coupon: Save an extra 10% when you apply this coupon Terms



Color: Dark Grey

Size: 48"x72" - 15 lbs

48"x72" - 15 lbs \$38.99	36"x48" 5 lbs \$36.99	40"x60" - 7 lbs \$37.99	40"x60" 10 lbs \$33.99	60"x80" 15 lbs \$45.99	60"x80" - 17 lbs \$48.99
60"x80" - 20 lbs \$49.99	60"x80" 20 lbs \$45.98	60"x80" - 22 lbs \$59.99	60"x80" 25 lbs \$75.99	80"x87" - 20 lbs \$85.99	80"x87" - 25 lbs \$89.99
88"x104" - 20 lbs \$99.99	88"x104" - 25 lbs \$105.99	88"x104" - 30 lbs \$119.99			

\$38.99
✓prime & FREE Returns

FREE delivery **Monday, September 19.** Order within 9 hrs 57 mins

Deliver to Excellence - St Pete... 33714

In Stock.

Qty: 1

Buying in bulk?

Add to Cart

Secure transaction

Sold by XY FASHION and Fulfilled by Amazon.

Return policy: Eligible for Return, Refund or Replacement within 30 days of receipt

Add a gift receipt for easy returns

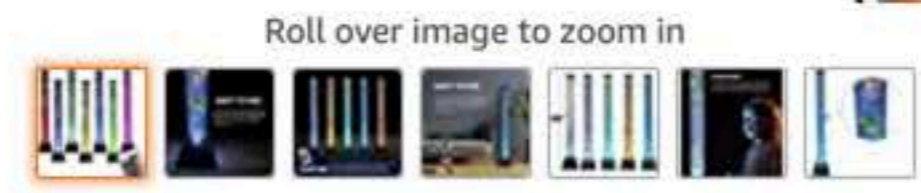
Add to List

New (2) from \$38.99 ✓prime

Other Sellers on Amazon

Shop toys by age Birth - 24 Months 2 - 4 Years 5 - 7 Years 8 - 13 Years 14 Years & Up

Toys & Games › Learning & Education › Science Kits & Toys



EasyGo Product Bubble Fish Aquarium Lamp-Autism Sensory-Kids Room Tube Light, 4 Foot (48in), 20 Color Changing LED

Brand: EasyGo Product
★★★★☆ 122 ratings | 12 answered questions
Amazon's Choice for "sensory+tube"

Price: \$89.99 & FREE Returns

Color: 20 Color Changing Led



Product details

Brand	EasyGo Product
Color	20 Color Changing Led
Light Source Type	LED
Material	Plastic
Controller Type	Remote Control
Included Components	Lamp

- MESMERIZING – Enjoy months and years of fun with the bubble fish lamp. Just plug in once and the bubble fish lamp starts immediately and keeps on going and going. Great for young children to watch as falling asleep. Also, makes for a great night light for kids afraid of the dark. Great for night stand or dresser top or floor mounted.

\$89.99 & FREE Returns
FREE Prime delivery Monday, September 26
Deliver to Excellence - St Pete... 33714

In Stock.

Qty: 1

Buying in bulk?

Add to Cart

Secure transaction

Ships from and sold by Amazon.com.

Return policy: Eligible for Return, Refund or Replacement within 30 days of receipt

Support: Free Amazon product support included

Add to List

New (2) from \$89.99 Prime FREE Delivery

Other Sellers on Amazon

Shop toys by age Birth - 24 Months 2 - 4 Years 5 - 7 Years 8 - 13 Years 14 Years & Up

Office Products > Office & School Supplies > Education & Crafts > Special Education Supplies



Roll over image to zoom in

TickiT Silishapes Sensory Circles - in Home Learning Toy for Calming Sensory Play - Set of 10 - Assists Autistic Toddlers & Children

Visit the TickiT Store
 ★★★★★ 303 ratings | 6 answered questions

List Price: \$67.50 Details
 With Deal: **\$57.37** ✓prime & FREE Returns
 You Save: **\$10.13 (15%)**

Buy more, 3 units save more: **\$55.77** Save 17%
 8 units **\$54.08** LOWEST PRICE Save 19%

Product details

Color	Multicolored
Material	Silicone
Brand	TickiT
Model Name	TickiT SiliShapes Sensory Circles
Item Dimensions LxWxH	10.53 x 10.14 x 2.14 inches
Included Components	10 x textured disks (5 pairs large and small)

- A CALMING SENSORY TOY FOR FOCUS -- Help your child learn to concentrate by stimulating their senses with these 10 sensory discs of 5 different textures in 2 sizes.
- GREAT FOR LANGUAGE DEVELOPMENT AND COMMUNICATION -- Kids love to describe the circles and point out their differences. These sensory discs are an effective tool to add to any multi-sensory environment.
- FUN AT HOME OR IN THE CLASSROOM -- Use these textured circles for toddlers and kids as a fun way to break up lessons and refocus children. Using their feet, they can match the large circle with its smaller counterpart in their hands.

\$57.37
 ✓prime & FREE Returns
 FREE delivery **Monday, September 19.** Order within **9 hrs 57 mins**

Deliver to Excellence - St Peter... 33714
In Stock.

Quantity:

Buying in bulk?
 Add to Cart

Secure transaction
 Ships from and sold by Amazon.com.

Return policy: Eligible for Return, Refund or Replacement within 30 days of receipt
 Add a gift receipt for easy returns

Add to List
 Add to Registry & Gifting

Toys & Games > Baby & Toddler Toys > Indoor Climbers & Play Structures



Roll over image to zoom in

Educational Insights Teachable Touchables Textured Beanbags Squares, Toddler Sensory Toys, Preschool Kindergarten Classroom Must Haves, Set of 20 Beanbags, Ages 3+

Visit the Educational Insights Store
★★★★☆ 1,122 ratings | 12 answered questions
Amazon's Choice for "texture toys for babies 6-12 months"

List Price: \$32.99
Educator Price \$20.43 prime & FREE Returns
You Save: \$12.56 (38%)
Buy more, 25 units save more: \$18.28 LOWEST PRICE
Save 44%

May be available at a lower price from other sellers, potentially without free Prime shipping.

Style: **Texture Squares**

Texture Squares	Texture Squares +...
\$20.43	\$42.09

Brand Educational Insights
Material Fabric
Color Multi-color
Educational Objective

\$20.43
prime & FREE Returns
FREE delivery Monday, September 19. Order within 9 hrs 56 mins
Deliver to Excellence - St Pete... 33714

In Stock.

Quantity: 1

Buying in bulk?
Add to Cart

Secure transaction

Sold by Amazon and Fulfilled by Amazon.

Return policy: Eligible for Return, Refund or Replacement within 30 days of receipt
 Add a gift receipt for easy returns

Add to List

Add to Registry & Gifting

Lost your phone? Try "Alexa, call my phone"

Tools & Home Improvement > Lighting & Ceiling Fans > Novelty Lighting > Fiber Optic Lights



Click image to open expanded view

2Pcs LED Colourful Changing Fibre Fiber Optic Fountain Night Light Calming Lamp Christmas

Visit the EA Store
★★★★☆ 501 ratings | 18 answered questions
Amazon's Choice for "led fiber lamp"

Price: \$19.99 (\$10.00 / Count) prime & FREE Returns

Product details

Style	Antique
Brand	EA
Color	Multicolor
Product Dimensions	3.15"D x 3.15"W x 13.39"H
Special Feature	Shatter resistant, Shock and vibration resistant, Dimmable, Needs aaa battery
Light Source Type	LED

- Makes a beautiful display piece in any room.
- The perfect gift for any occasion.
- Requires 3 x AAA batteries (not supplied)
- Height: Approx 33cm

Compare with similar items
Report incorrect product information.

Similar item to consider

Amazon's Choice

\$19.99 (\$10.00 / Count)
prime & FREE Returns
FREE delivery Monday, September 19. Order within 9 hrs 56 mins
Deliver to Excellence - St Pete... 33714

In Stock.

Qty: 1

Buying in bulk?

Add to Cart

Secure transaction

Sold by E&A_Shop and Fulfilled by Amazon.

Return policy: Eligible for Return, Refund or Replacement within 30 days of receipt

Shows what's inside. Item often ships in manufacturer container to reduce packaging. To hide what's inside, choose Ship in Amazon packaging at checkout.

Add a gift receipt for easy returns

Add to List

Toys & Games > Baby & Toddler Toys > Early Development & Activity Toys > Sorting & Stacking Toys



Roll over image to zoom in



12 Pcs Wooden Sensory Bin Tools, 1 Wooden Box + 11 Sensory Tools for Toddlers & Preschool Children, Montessori Sensory Wooden Toys Fine Motor Learning Pretend Play for Kids

Brand: Yowlieu 55 ratings

Price: \$37.95 prime & FREE Returns

Coupon: Save an extra 10% when you apply this coupon Terms

Product details

Brand	Yowlieu
Manufacturer Minimum Age	12.00
Material	Wood
Educational Objective	Social Skills, Motor Skills, Problem Solving Skills
Number of Pieces	12
Theme	Occasion

- A Wooden Box for Sensory Tools: Include a wooden sensory bin for your children to store 11 sensory wooden toys, Kids can pour grains, beans, oats, rice, rocks, sand and other particles in this wooden box, and use the sensory bin tools to pouring, transferring, picking and stacking, Practice use the kitchen tools, Bring the joy of real life to children
- Complete Montessori Sensory Bin Tools Kit: 11 Sensory Tool Toys + 1 Wooden Box for supply all-in-one convenience, Wooden sensory tools including scoops, tongs, pot, cups, bowls, plate; Small tools perfect for children's hands, they will love the feel of real wooden toys, Ideal Montessori toys for toddlers ----NOTE: The material (colorful stone and rice) showed in the pictures are not included
- Childproof Montessori Wooden Toys: Our wooden sensory bin tools toys made of premium natural wood, the edges of all items are hand-sanded and smooth, Fine workmanship and no burrs, Finely made wooden montessori tools safe for toddlers to play, An interactive toy to played with family and

\$37.95 prime & FREE Returns

FREE delivery Monday, September 19. Order within 9 hrs 56 mins

Deliver to Excellence - St Pete... 33714

In Stock.

Qty: 1

Buying in bulk?

Add to Cart

Secure transaction

Sold by Yowlieu Official and Fulfilled by Amazon.

Return policy: Eligible for Return, Refund or Replacement within 30 days of receipt

Add a gift receipt for easy returns

Add to List

Add to Registry & Gifting

Have one to sell? Sell on Amazon

amazon pharmacy The pharmacy that really delivers Learn more

Home & Kitchen > Furniture > Game & Recreation Room Furniture > Gaming Chairs > Video Game Chairs



THE CREW FURNITURE Classic Video Rocker

Visit the THE CREW FURNITURE Store
 ★★★★★ 6,866 ratings | 86 answered questions
 Amazon's Choice for "game chair"

List Price: ~~\$60.00~~ Details
 Price: **\$39.98** ✓prime & FREE Returns
 You Save: **\$20.02 (33%)**

Color: **Black/Red**



Assembly options: **Get expert assembly** Details

Without expert assembly	Expert assembly +\$90.00 per unit
-------------------------	--------------------------------------

What's included

Product details

Color	Black/Red
Special Feature	Rocks
Seat Material Type	Foam

\$39.98
 ✓prime & FREE Returns
 FREE delivery **Thursday, September 22**
 Deliver to Excellence - St Pete... 33714
In Stock.
 Qty: 1
 Buying in bulk?
Add to Cart
 Secure transaction
 Ships from and sold by Amazon.com.
 Return policy: Eligible for Return, Refund or Replacement within 30 days of receipt
 Shows what's inside. Item often ships in manufacturer container to reduce packaging. To hide what's inside, choose **Ship in Amazon packaging** at checkout.
 Add a gift receipt for easy returns
 Add to List

Toys & Games › Baby & Toddler Toys › Balls



Roll over image to zoom in

Pull, Stretch and Squeeze Stress Balls by YoYa Toys - 3 Pack - Elastic Construction Sensory Balls - Ideal for Stress and Anxiety Relief, Special Needs, Autism, Disorders and More

Visit the YoYa Toys Store
 ★★★★★ 2,477 ratings | 20 answered questions

List Price: \$21.99 Details
 Price: \$15.99 ✓prime & FREE Returns
 You Save: \$6.00 (27%)

May be available at a lower price from other sellers, potentially without free Prime shipping.

Material	Rubber
Age Range (Description)	Kid
Brand	YoYa Toys
Item Dimensions LxWxH	11.6 x 6 x 1.8 inches
Item Weight	0.11 Pounds

About this item

- **PREMIUM PULL & STRETCH BALL SET:** If you are looking for great and effective ways to reduce stress and at the same time have some fun, then we got you covered. We proudly present you the best squeeze ball set that will become your favorite companion from this day on and will allow you to play around no matter where you are, no matter what you are doing.
- **DURABLE CONSTRUCTION SENSORY SQUEEZE BALL TOYS:** Forget all those cheaply made stress balls and invest on our well-constructed squeeze bouncing balls from now on. They are made from resilient materials and can withstand some heavy duty use either from you or your children. Squeeze them, bounce them, pull them all you want and create fun shapes with these malleable balls.
- **EXCELLENT CRAFTSMANSHIP BOUNCING EXERCISE BALLS:** Do not compromise with anything less than perfection when it comes to your sensory stimulation toys and equipment. Trust our colorful squeeze balls and enjoy supreme levels of comfort and relaxation every time you hold one of our elastic balls in your hands. Their ergonomic 6" size, makes them easy to grip and carry around while walking or talking on the phone!
- **MULTIPURPOSE STRESS RELIEF BALL SET:** Upon designing this elastic stress relief ball set, we tried to make it

\$15.99 ✓prime & FREE Returns

FREE delivery **Monday, September 19.** Order within **9 hrs 54 mins**

Deliver to Excellence - St Pete... 33714

In Stock.

Qty: 1

Buying in bulk?

Add to Cart

Secure transaction

Sold by YoYa Group and Fulfilled by Amazon.

Return policy: Eligible for Return, Refund or Replacement within 30 days of receipt

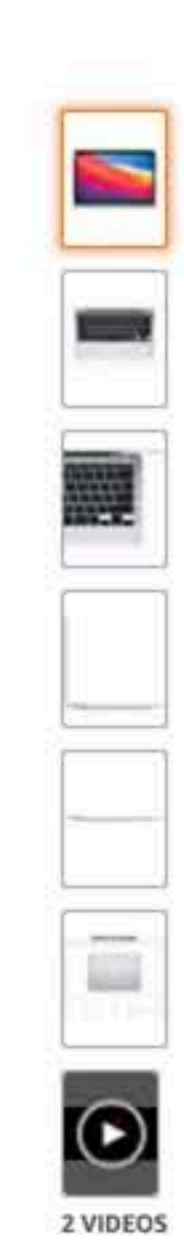
Add a gift receipt for easy returns

Add to List

Add to Registry & Gifting

New & Used (3) from \$14.99 ✓prime

Mac notebooks MacBook Air 13.6" (M2) MacBook Air 13.3" (M1) MacBook Pro 13.3" (M2) MacBook Pro 14.2" (M1 Pro) MacBook Pro 16.2" (M1 Pro) Mac accessories



iPad



iPad Pro (12.9-inch)



iPad Pro (11-inch)



iPad Air (11-inch)



iPad (10.2-inch)



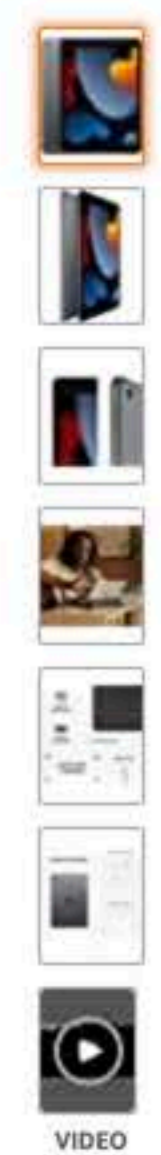
iPad mini (8.3-inch)



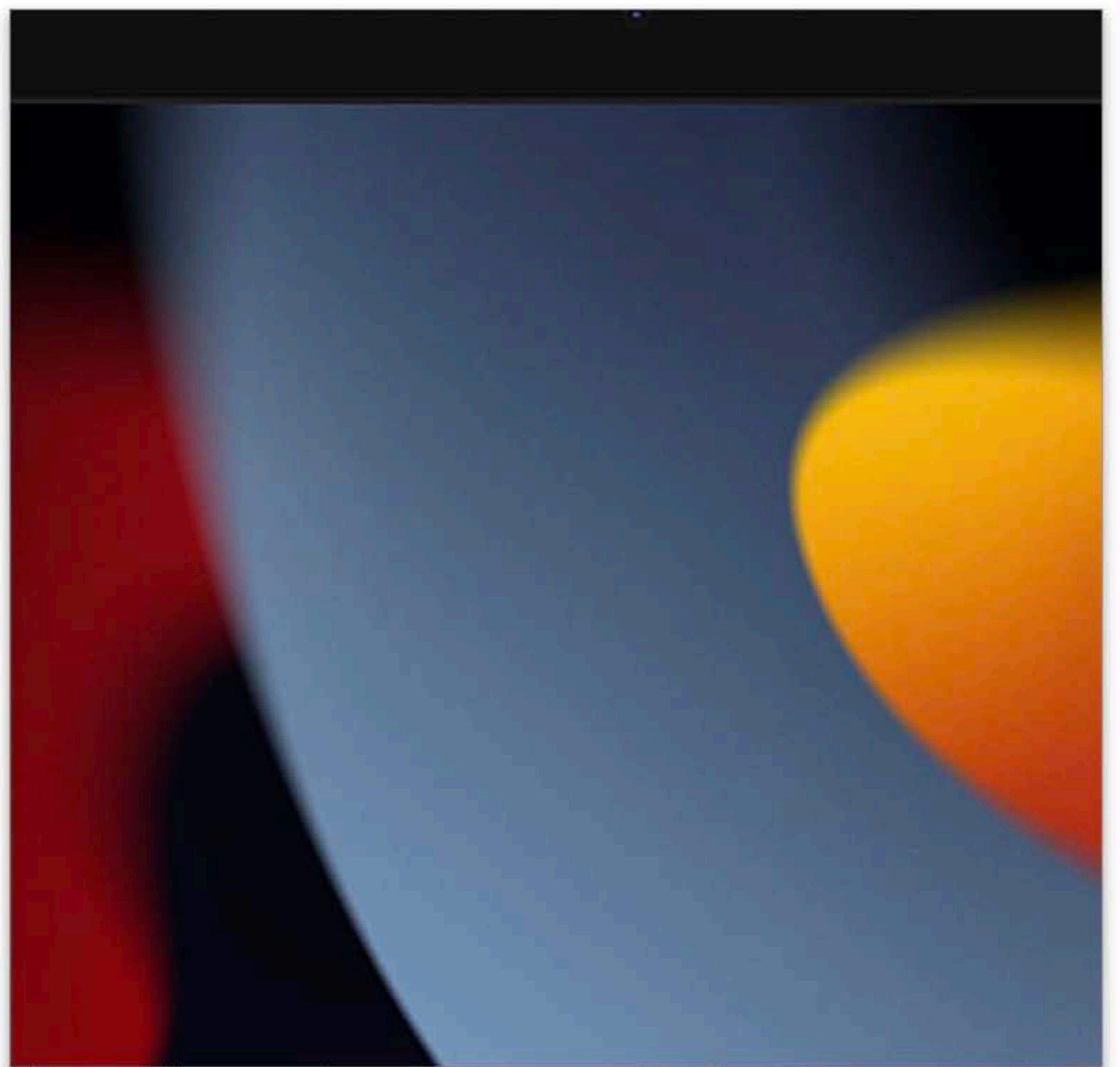
Apple Pencil



iPad Accessory Compatibility



Click image to open expanded view



Without With

ARPA Nonprofit Capital Project Fund – Small Purchases Budget

Organization Name: Excellerated Teaching Academy

Proposal Name: School Equipment

A	B	C	D	E	F	G	H
Line Item	Item (Description)	Price Per Item	Quantity of Item	Purchase Total	ARPA Grant Funds Requested	Applicant Match	Funding Total
1	Alligator Activity Board	\$ 171.64	1	\$ 172	\$ 172	\$ -	\$ 172
2	Sand for Sand Box	\$ 89.95	1	\$ 90	\$ 90	\$ -	\$ 90
3	Sensory Sock	\$ 23.96	5	\$ 120	\$ 120	\$ -	\$ 120
	Sensory Hammock	\$ 39.99	1	\$ 40	\$ 40	\$ -	\$ 40
	Crash Pad Covers - Medical Grade	\$ 55.60	4	\$ 222	\$ 222	\$ -	\$ 222
	Wooden Music Set	\$ 27.99	1	\$ 28	\$ 28	\$ -	\$ 28
	Bamboo Rain Stick	\$ 13.90	1	\$ 14	\$ 14	\$ -	\$ 14
	Spot Markers	\$ 24.99	1	\$ 25	\$ 25	\$ -	\$ 25
	Basketballs	\$ 26.95	1	\$ 27	\$ 27	\$ -	\$ 27
	Hool-a-hoops	\$ 82.34	1	\$ 82	\$ 82	\$ -	\$ 82
	Obstacle Pods	\$ 22.99	1	\$ 23	\$ 23	\$ -	\$ 23
	Balance Beam	\$ 79.90	1	\$ 80	\$ 80	\$ -	\$ 80
	Floor Mats	\$ 36.99	10	\$ 370	\$ 370	\$ -	\$ 370
	Climber Set 1	\$ 1,217.52	1	\$ 1,218	\$ 1,218	\$ -	\$ 1,218
	Climber Set 2	\$ 1,531.95	1	\$ 1,532	\$ 1,532	\$ -	\$ 1,532
	Obstacle Bridge	\$ 139.99	1	\$ 140	\$ 140	\$ -	\$ 140
	Crash Pad	\$ 184.99	1	\$ 185	\$ 185	\$ -	\$ 185
	Yoga Ball	\$ 21.95	6	\$ 132	\$ 132	\$ -	\$ 132
	Balls for Ball pit	\$ 22.99	1	\$ 23	\$ 23	\$ -	\$ 23
	Spin Chair	\$ 89.95	2	\$ 180	\$ 180	\$ -	\$ 180
	Crawl Tunnel	\$ 19.92	1	\$ 20	\$ 20	\$ -	\$ 20
	Sensory Tunnel	\$ 111.70	1	\$ 112	\$ 112	\$ -	\$ 112
	Weighted Blanket	\$ 38.99	1	\$ 39	\$ 39	\$ -	\$ 39
	Light up Sensory Tube	\$ 89.99	1	\$ 90	\$ 90	\$ -	\$ 90
	Sensory Circles	\$ 57.37	1	\$ 57	\$ 57	\$ -	\$ 57
	Tactile Bean Bags	\$ 21.49	1	\$ 21	\$ 21	\$ -	\$ 21
	LED Fiber Lamp	\$ 19.99	1	\$ 20	\$ 20	\$ -	\$ 20
	Sensory Bin Tools	\$ 37.95	1	\$ 38	\$ 38	\$ -	\$ 38
	Rocker Chair	\$ 39.98	1	\$ 40	\$ 40	\$ -	\$ 40
	Squeeze Stress Balls	\$ 15.99	1	\$ 16	\$ 16	\$ -	\$ 16
	Fidget Tubes	\$ 33.24	1	\$ 33	\$ 33	\$ -	\$ 33
	Promethean	\$ 4,058.81	2	\$ 8,118	\$ 8,118	\$ -	\$ 8,118
	iPad	\$ 329.99	6	\$ 1,980	\$ 1,980	\$ -	\$ 1,980
	MacBook Air	\$ 999.99	4	\$ 4,000	\$ 4,000	\$ -	\$ 4,000
				\$ -	\$ -	\$ -	\$ -
				\$ -	\$ -	\$ -	\$ -
		TOTAL	65	\$ 19,286	\$ 19,286	\$ -	\$ 19,286

THE "PURCHASE TOTAL" AND "FUNDING TOTAL" COLUMN SHOULD BE EQUAL

Columns E, H, and the "TOTAL" row are locked and cannot be edited

Key

Item (Description)	<i>Brief name/description of the purchase requested</i>	
Price per item	<i>The individual price of one unit of the proposed purchase</i>	
Quantity of Item	<i>The number of units of the proposed purchase you are requested</i>	
Purchase Total	<i>Total purchase cost of the proposed line item (quantity multiplied by price)</i>	
ARPA Grant Funds Requested	<i>The amount of ARPA funding requested for this line item</i>	
Applicant Match	<i>The amount (if any) that you, the applicant, are contributing towards the purchase of the line item</i>	
Funding Total	<i>Total funding for proposed line item (ARPA grant request plus applicant match)</i>	

Annual Budget

<u>Annual Budget</u>			
Revenue		Amount	
Tuition	\$357,442.00		
Summer Camp Registration	\$24,000.00		
Grants	\$100,000.00		
Donations	\$15,000.00		
Balance from Last Year	\$45,000.00		
Medicaid Fee-For-Service	\$66,000.00		
	Total Revenue	\$607,442.00	
Expenses		Amount	
Staff Payroll and Benefits	\$282,000.00		
Summer Camp	\$22,000.00		
Staff Training and Development	\$4,000.00		
Lease and Utilities	\$164,450.00		
Insurance	\$4,800.00		
Supplies	\$24,000.00		
	Total Expenses	\$501,250.00	
	Net Surplus/Deficit	\$106,192.00	

Board of Directors

Elizabeth Hasbrouck		
Robert Hasbrouck		
Kathleen Peters		

Form **8879-EO**

IRS e-file Signature Authorization for an Exempt Organization

OMB No. 1545-0047

For calendar year 2020, or fiscal year beginning _____, 2020, and ending _____, 20 _____

▶ Do not send to the IRS. Keep for your records.

▶ Go to www.irs.gov/Form8879EO for the latest information.

2020

Department of the Treasury
Internal Revenue Service

Name of exempt organization or person subject to tax

Excellerated Teaching Academy Inc.

Taxpayer identification number

82-4186161

Name and title of officer or person subject to tax
**Robert Hasbrouck
Vice President**

Part I Type of Return and Return Information (Whole Dollars Only)

Check the box for the return for which you are using this Form 8879-EO and enter the applicable amount, if any, from the return. If you check the box on line 1a, 2a, 3a, 4a, 5a, 6a, or 7a below, and the amount on that line for the return being filed with this form was blank, then leave line 1b, 2b, 3b, 4b, 5b, 6b, or 7b, whichever is applicable, blank (do not enter -0-). But, if you entered -0- on the return, then enter -0- on the applicable line below. Do not complete more than one line in Part I.

1a Form 990 check here ▶ <input checked="" type="checkbox"/>	b Total revenue, if any (Form 990, Part VIII, column (A), line 12)	1b	274,518
2a Form 990-EZ check here ▶ <input type="checkbox"/>	b Total revenue, if any (Form 990-EZ, line 9)	2b	
3a Form 1120-POL check here ▶ <input type="checkbox"/>	b Total tax (Form 1120-POL, line 22)	3b	
4a Form 990-PF check here ▶ <input type="checkbox"/>	b Tax based on investment income (Form 990-PF, Part VI, line 5)	4b	
5a Form 8868 check here ▶ <input type="checkbox"/>	b Balance due (Form 8868, line 3c)	5b	
6a Form 990-T check here ▶ <input type="checkbox"/>	b Total tax (Form 990-T, Part III, line 4)	6b	
7a Form 4720 check here ▶ <input type="checkbox"/>	b Total tax (Form 4720, Part III, line 1)	7b	

Part II Declaration and Signature Authorization of Officer or Person Subject to Tax

Under penalties of perjury, I declare that I am an officer of the above organization or I am a person subject to tax with respect to (name of organization) _____, (EIN) _____ and that I have examined a copy of the 2020 electronic return and accompanying schedules and statements, and, to the best of my knowledge and belief, they are true, correct, and complete. I further declare that the amount in Part I above is the amount shown on the copy of the electronic return. I consent to allow my intermediate service provider, transmitter, or electronic return originator (ERO) to send the return to the IRS and to receive from the IRS (a) an acknowledgement of receipt or reason for rejection of the transmission, (b) the reason for any delay in processing the return or refund, and (c) the date of any refund. If applicable, I authorize the U.S. Treasury and its designated Financial Agent to initiate an electronic funds withdrawal (direct debit) entry to the financial institution account indicated in the tax preparation software for payment of the federal taxes owed on this return, and the financial institution to debit the entry to this account. To revoke a payment, I must contact the U.S. Treasury Financial Agent at 1-888-353-4537 no later than 2 business days prior to the payment (settlement) date. I also authorize the financial institutions involved in the processing of the electronic payment of taxes to receive confidential information necessary to answer inquiries and resolve issues related to the payment. I have selected a personal identification number (PIN) as my signature for the electronic return and, if applicable, the consent to electronic funds withdrawal.

PIN: check one box only

I authorize **Loden, Fraze & Associates, P.A.** to enter my PIN **38383** as my signature
ERO firm name Enter five numbers, but do not enter all zeros

on the tax year 2020 electronically filed return. If I have indicated within this return that a copy of the return is being filed with a state agency(ies) regulating charities as part of the IRS Fed/State program, I also authorize the aforementioned ERO to enter my PIN on the return's disclosure consent screen.

As an officer or person subject to tax with respect to the organization, I will enter my PIN as my signature on the tax year 2020 electronically filed return. If I have indicated within this return that a copy of the return is being filed with a state agency(ies) regulating charities as part of the IRS Fed/State program, I will enter my PIN on the return's disclosure consent screen.

Signature of officer or person subject to tax ▶

Date ▶ **09/11/21**

Part III Certification and Authentication

ERO's EFIN/PIN. Enter your six-digit electronic filing identification number (EFIN) followed by your five-digit self-selected PIN.

59406126461

Do not enter all zeros

I certify that the above numeric entry is my PIN, which is my signature on the 2020 electronically filed return indicated above. I confirm that I am submitting this return in accordance with the requirements of Pub. 4163, Modernized e-File (MeF) Information for Authorized IRS e-file Providers for Business Returns.

ERO's signature ▶ **Scott T. Loden** Date ▶ **09/11/21**

ERO Must Retain This Form — See Instructions

Do Not Submit This Form to the IRS Unless Requested To Do So

For Paperwork Reduction Act Notice, see back of form.

Form **8879-EO** (2020)

Form **990**

Return of Organization Exempt From Income Tax

OMB No. 1545-0047

Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except private foundations)

2020

Open to Public Inspection

Department of the Treasury
Internal Revenue Service

Do not enter social security numbers on this form as it may be made public.
Go to www.irs.gov/Form990 for instructions and the latest information.

A For the 2020 calendar year, or tax year beginning _____ **and ending** _____

B Check if applicable:
 Address change
 Name change
 Initial return
 Final return/terminated
 Amended return
 Application pending

C Name of organization
Excellerated Teaching Academy Inc.

D Employer identification number
82-4186161

Doing business as _____
 Number and street (or P.O. box if mail is not delivered to street address) Room/suite
5175 45th St N Bldg C
 City or town, state or province, country, and ZIP or foreign postal code
St Petersburg FL 33714

E Telephone number
727-385-4524

F Name and address of principal officer:
Elizabeth Hasbrouck
495 44th Ave NE
St. Petersburg FL 33703

G Gross receipts \$ **274,518**

H(a) Is this a group return for subordinates? Yes No
H(b) Are all subordinates included? Yes No
 If "No," attach a list. See instructions

I Tax-exempt status: 501(c)(3) 501(c) () (insert no.) 4947(a)(1) or 527

J Website: **www.etaschool.com**

K Form of organization: Corporation Trust Association Other

L Year of formation: **2019** **M** State of legal domicile: **FL**

H(c) Group exemption number

Part I Summary

1 Briefly describe the organization's mission or most significant activities:
See Schedule O

2 Check this box if the organization discontinued its operations or disposed of more than 25% of its net assets.

3 Number of voting members of the governing body (Part VI, line 1a) **3** **2**

4 Number of independent voting members of the governing body (Part VI, line 1b) **4** **0**

5 Total number of individuals employed in calendar year 2020 (Part V, line 2a) **5** **2**

6 Total number of volunteers (estimate if necessary) **6** **8**

7a Total unrelated business revenue from Part VIII, column (C), line 12 **7a** **0**

b Net unrelated business taxable income from Form 990-T, Part I, line 11 **7b** **0**

	Prior Year	Current Year
8 Contributions and grants (Part VIII, line 1h)		0
9 Program service revenue (Part VIII, line 2g)		274,518
10 Investment income (Part VIII, column (A), lines 3, 4, and 7d)		0
11 Other revenue (Part VIII, column (A), lines 5, 6d, 8c, 9c, 10c, and 11e)		0
12 Total revenue - add lines 8 through 11 (must equal Part VIII, column (A), line 12)		274,518
13 Grants and similar amounts paid (Part IX, column (A), lines 1-3)		0
14 Benefits paid to or for members (Part IX, column (A), line 4)		0
15 Salaries, other compensation, employee benefits (Part IX, column (A), lines 5-10)		66,886
16a Professional fundraising fees (Part IX, column (A), line 11e)		0
b Total fundraising expenses (Part IX, column (D), line 25) 0		
17 Other expenses (Part IX, column (A), lines 11a-11d, 11f-24e)		60,718
18 Total expenses. Add lines 13-17 (must equal Part IX, column (A), line 25)		127,604
19 Revenue less expenses. Subtract line 18 from line 12		146,914
	Beginning of Current Year	End of Year
20 Total assets (Part X, line 16)	6,246	146,914
21 Total liabilities (Part X, line 26)	6,246	0
22 Net assets or fund balances. Subtract line 21 from line 20	0	146,914

Part II Signature Block

Under penalties of perjury, I declare that I have examined this return, including accompanying schedules and statements, and to the best of my knowledge and belief, it is true, correct, and complete. Declaration of preparer (other than officer) is based on all information of which preparer has any knowledge.

Sign Here

Signature of officer _____ Date _____
Robert Hasbrouck **Vice President**
 Type or print name and title

Paid Preparer Use Only

Print/Type preparer's name Preparer's signature Date Check if PTIN
Scott T. Loden **Scott T. Loden** **09/11/21** self-employed **P00542453**

Firm's name **Loden, Fraze & Associates, P.A.** Firm's EIN **20-0237778**
5885 Central Ave Ste A
 Firm's address **St Petersburg, FL 33710-8504** Phone no. **727-490-7336**

May the IRS discuss this return with the preparer shown above? See instructions Yes No

For Paperwork Reduction Act Notice, see the separate instructions.

Part III Statement of Program Service Accomplishments

Check if Schedule O contains a response or note to any line in this Part III

1 Briefly describe the organization's mission:

See Schedule O

2 Did the organization undertake any significant program services during the year which were not listed on the prior Form 990 or 990-EZ?

Yes No

If "Yes," describe these new services on Schedule O.

3 Did the organization cease conducting, or make significant changes in how it conducts, any program services?

Yes No

If "Yes," describe these changes on Schedule O.

4 Describe the organization's program service accomplishments for each of its three largest program services, as measured by expenses. Section 501(c)(3) and 501(c)(4) organizations are required to report the amount of grants and allocations to others, the total expenses, and revenue, if any, for each program service reported.

4a (Code:) (Expenses \$ **124,542** including grants of \$) (Revenue \$)

Our focus for the educational environment of ETA are academics, social skills, classroom behavior, and communication skills.

4b (Code:) (Expenses \$ including grants of \$) (Revenue \$)

N/A

4c (Code:) (Expenses \$ including grants of \$) (Revenue \$)

N/A

4d Other program services (Describe on Schedule O.)

(Expenses \$ **3,062** including grants of \$) (Revenue \$)

4e Total program service expenses **127,604**

Part IV Checklist of Required Schedules

	Yes	No
1 Is the organization described in section 501(c)(3) or 4947(a)(1) (other than a private foundation)? <i>If "Yes," complete Schedule A</i>	X	
2 Is the organization required to complete <i>Schedule B, Schedule of Contributors</i> (see instructions)?		X
3 Did the organization engage in direct or indirect political campaign activities on behalf of or in opposition to candidates for public office? <i>If "Yes," complete Schedule C, Part I</i>		X
4 Section 501(c)(3) organizations. Did the organization engage in lobbying activities, or have a section 501(h) election in effect during the tax year? <i>If "Yes," complete Schedule C, Part II</i>		X
5 Is the organization a section 501(c)(4), 501(c)(5), or 501(c)(6) organization that receives membership dues, assessments, or similar amounts as defined in Revenue Procedure 98-19? <i>If "Yes," complete Schedule C, Part III</i>		X
6 Did the organization maintain any donor advised funds or any similar funds or accounts for which donors have the right to provide advice on the distribution or investment of amounts in such funds or accounts? <i>If "Yes," complete Schedule D, Part I</i>		X
7 Did the organization receive or hold a conservation easement, including easements to preserve open space, the environment, historic land areas, or historic structures? <i>If "Yes," complete Schedule D, Part II</i>		X
8 Did the organization maintain collections of works of art, historical treasures, or other similar assets? <i>If "Yes," complete Schedule D, Part III</i>		X
9 Did the organization report an amount in Part X, line 21, for escrow or custodial account liability, serve as a custodian for amounts not listed in Part X; or provide credit counseling, debt management, credit repair, or debt negotiation services? <i>If "Yes," complete Schedule D, Part IV</i>		X
10 Did the organization, directly or through a related organization, hold assets in donor-restricted endowments or in quasi endowments? <i>If "Yes," complete Schedule D, Part V</i>		X
11 If the organization's answer to any of the following questions is "Yes," then complete Schedule D, Parts VI, VII, VIII, IX, or X as applicable.		
a Did the organization report an amount for land, buildings, and equipment in Part X, line 10? <i>If "Yes," complete Schedule D, Part VI</i>		X
b Did the organization report an amount for investments—other securities in Part X, line 12, that is 5% or more of its total assets reported in Part X, line 16? <i>If "Yes," complete Schedule D, Part VII</i>		X
c Did the organization report an amount for investments—program related in Part X, line 13, that is 5% or more of its total assets reported in Part X, line 16? <i>If "Yes," complete Schedule D, Part VIII</i>		X
d Did the organization report an amount for other assets in Part X, line 15, that is 5% or more of its total assets reported in Part X, line 16? <i>If "Yes," complete Schedule D, Part IX</i>		X
e Did the organization report an amount for other liabilities in Part X, line 25? <i>If "Yes," complete Schedule D, Part X</i>		X
f Did the organization's separate or consolidated financial statements for the tax year include a footnote that addresses the organization's liability for uncertain tax positions under FIN 48 (ASC 740)? <i>If "Yes," complete Schedule D, Part X</i>		X
12a Did the organization obtain separate, independent audited financial statements for the tax year? <i>If "Yes," complete Schedule D, Parts XI and XII</i>		X
b Was the organization included in consolidated, independent audited financial statements for the tax year? <i>If "Yes," and if the organization answered "No" to line 12a, then completing Schedule D, Parts XI and XII is optional</i>		X
13 Is the organization a school described in section 170(b)(1)(A)(ii)? <i>If "Yes," complete Schedule E</i>		X
14a Did the organization maintain an office, employees, or agents outside of the United States?		X
b Did the organization have aggregate revenues or expenses of more than \$10,000 from grantmaking, fundraising, business, investment, and program service activities outside the United States, or aggregate foreign investments valued at \$100,000 or more? <i>If "Yes," complete Schedule F, Parts I and IV</i>		X
15 Did the organization report on Part IX, column (A), line 3, more than \$5,000 of grants or other assistance to or for any foreign organization? <i>If "Yes," complete Schedule F, Parts II and IV</i>		X
16 Did the organization report on Part IX, column (A), line 3, more than \$5,000 of aggregate grants or other assistance to or for foreign individuals? <i>If "Yes," complete Schedule F, Parts III and IV</i>		X
17 Did the organization report a total of more than \$15,000 of expenses for professional fundraising services on Part IX, column (A), lines 6 and 11e? <i>If "Yes," complete Schedule G, Part I</i> See instructions		X
18 Did the organization report more than \$15,000 total of fundraising event gross income and contributions on Part VIII, lines 1c and 8a? <i>If "Yes," complete Schedule G, Part II</i>		X
19 Did the organization report more than \$15,000 of gross income from gaming activities on Part VIII, line 9a? <i>If "Yes," complete Schedule G, Part III</i>		X
20a Did the organization operate one or more hospital facilities? <i>If "Yes," complete Schedule H</i>		X
b If "Yes" to line 20a, did the organization attach a copy of its audited financial statements to this return?		
21 Did the organization report more than \$5,000 of grants or other assistance to any domestic organization or domestic government on Part IX, column (A), line 1? <i>If "Yes," complete Schedule I, Parts I and II</i>		X

Part IV Checklist of Required Schedules (continued)

		Yes	No
22	Did the organization report more than \$5,000 of grants or other assistance to or for domestic individuals on Part IX, column (A), line 2? <i>If "Yes," complete Schedule I, Parts I and III</i>		X
23	Did the organization answer "Yes" to Part VII, Section A, line 3, 4, or 5 about compensation of the organization's current and former officers, directors, trustees, key employees, and highest compensated employees? <i>If "Yes," complete Schedule J</i>		X
24a	Did the organization have a tax-exempt bond issue with an outstanding principal amount of more than \$100,000 as of the last day of the year, that was issued after December 31, 2002? <i>If "Yes," answer lines 24b through 24d and complete Schedule K. If "No," go to line 25a</i>		X
b	Did the organization invest any proceeds of tax-exempt bonds beyond a temporary period exception?		
c	Did the organization maintain an escrow account other than a refunding escrow at any time during the year to defease any tax-exempt bonds?		
d	Did the organization act as an "on behalf of" issuer for bonds outstanding at any time during the year?		
25a	Section 501(c)(3), 501(c)(4), and 501(c)(29) organizations. Did the organization engage in an excess benefit transaction with a disqualified person during the year? <i>If "Yes," complete Schedule L, Part I</i>		X
b	Is the organization aware that it engaged in an excess benefit transaction with a disqualified person in a prior year, and that the transaction has not been reported on any of the organization's prior Forms 990 or 990-EZ? <i>If "Yes," complete Schedule L, Part I</i>		X
26	Did the organization report any amount on Part X, line 5 or 22, for receivables from or payables to any current or former officer, director, trustee, key employee, creator or founder, substantial contributor, or 35% controlled entity or family member of any of these persons? <i>If "Yes," complete Schedule L, Part II</i>		X
27	Did the organization provide a grant or other assistance to any current or former officer, director, trustee, key employee, creator or founder, substantial contributor or employee thereof, a grant selection committee member, or to a 35% controlled entity (including an employee thereof) or family member of any of these persons? <i>If "Yes," complete Schedule L, Part III</i>		X
28	Was the organization a party to a business transaction with one of the following parties (see Schedule L, Part IV instructions, for applicable filing thresholds, conditions, and exceptions):		
a	A current or former officer, director, trustee, key employee, creator or founder, or substantial contributor? <i>If "Yes," complete Schedule L, Part IV</i>		X
b	A family member of any individual described in line 28a? <i>If "Yes," complete Schedule L, Part IV</i>		X
c	A 35% controlled entity of one or more individuals and/or organizations described in lines 28a or 28b? <i>If "Yes," complete Schedule L, Part IV</i>		X
29	Did the organization receive more than \$25,000 in non-cash contributions? <i>If "Yes," complete Schedule M</i>		X
30	Did the organization receive contributions of art, historical treasures, or other similar assets, or qualified conservation contributions? <i>If "Yes," complete Schedule M</i>		X
31	Did the organization liquidate, terminate, or dissolve and cease operations? <i>If "Yes," complete Schedule N, Part I</i>		X
32	Did the organization sell, exchange, dispose of, or transfer more than 25% of its net assets? <i>If "Yes," complete Schedule N, Part II</i>		X
33	Did the organization own 100% of an entity disregarded as separate from the organization under Regulations sections 301.7701-2 and 301.7701-3? <i>If "Yes," complete Schedule R, Part I</i>		X
34	Was the organization related to any tax-exempt or taxable entity? <i>If "Yes," complete Schedule R, Part II, III, or IV, and Part V, line 1</i>		X
35a	Did the organization have a controlled entity within the meaning of section 512(b)(13)?		X
b	If "Yes" to line 35a, did the organization receive any payment from or engage in any transaction with a controlled entity within the meaning of section 512(b)(13)? <i>If "Yes," complete Schedule R, Part V, line 2</i>		
36	Section 501(c)(3) organizations. Did the organization make any transfers to an exempt non-charitable related organization? <i>If "Yes," complete Schedule R, Part V, line 2</i>		X
37	Did the organization conduct more than 5% of its activities through an entity that is not a related organization and that is treated as a partnership for federal income tax purposes? <i>If "Yes," complete Schedule R, Part VI</i>		X
38	Did the organization complete Schedule O and provide explanations in Schedule O for Part VI, lines 11b and 19? Note: All Form 990 filers are required to complete Schedule O.		X

Part V Statements Regarding Other IRS Filings and Tax Compliance

Check if Schedule O contains a response or note to any line in this Part V

		Yes	No
1a	Enter the number reported in Box 3 of Form 1096. Enter -0- if not applicable		
b	Enter the number of Forms W-2G included in line 1a. Enter -0- if not applicable		
c	Did the organization comply with backup withholding rules for reportable payments to vendors and reportable gaming (gambling) winnings to prize winners?		

Part V Statements Regarding Other IRS Filings and Tax Compliance (continued)

		Yes	No
2a	Enter the number of employees reported on Form W-3, Transmittal of Wage and Tax Statements, filed for the calendar year ending with or within the year covered by this return		
	2a 2		
b	If at least one is reported on line 2a, did the organization file all required federal employment tax returns? <i>Note: If the sum of lines 1a and 2a is greater than 250, you may be required to e-file (see instructions)</i>	X	
3a	Did the organization have unrelated business gross income of \$1,000 or more during the year?		X
b	If "Yes," has it filed a Form 990-T for this year? <i>If "No" to line 3b, provide an explanation on Schedule O</i>		
4a	At any time during the calendar year, did the organization have an interest in, or a signature or other authority over, a financial account in a foreign country (such as a bank account, securities account, or other financial account)?		X
b	If "Yes," enter the name of the foreign country ▶ See instructions for filing requirements for FinCEN Form 114, Report of Foreign Bank and Financial Accounts (FBAR).		
5a	Was the organization a party to a prohibited tax shelter transaction at any time during the tax year?		X
b	Did any taxable party notify the organization that it was or is a party to a prohibited tax shelter transaction?		X
c	If "Yes" to line 5a or 5b, did the organization file Form 8886-T?		
6a	Does the organization have annual gross receipts that are normally greater than \$100,000, and did the organization solicit any contributions that were not tax deductible as charitable contributions?		X
b	If "Yes," did the organization include with every solicitation an express statement that such contributions or gifts were not tax deductible?		
7	Organizations that may receive deductible contributions under section 170(c).		
a	Did the organization receive a payment in excess of \$75 made partly as a contribution and partly for goods and services provided to the payor?		
b	If "Yes," did the organization notify the donor of the value of the goods or services provided?		
c	Did the organization sell, exchange, or otherwise dispose of tangible personal property for which it was required to file Form 8282?		
d	If "Yes," indicate the number of Forms 8282 filed during the year		
	7d		
e	Did the organization receive any funds, directly or indirectly, to pay premiums on a personal benefit contract?		
f	Did the organization, during the year, pay premiums, directly or indirectly, on a personal benefit contract?		
g	If the organization received a contribution of qualified intellectual property, did the organization file Form 8899 as required?		
h	If the organization received a contribution of cars, boats, airplanes, or other vehicles, did the organization file a Form 1098-C?		
8	Sponsoring organizations maintaining donor advised funds. Did a donor advised fund maintained by the sponsoring organization have excess business holdings at any time during the year?		
9	Sponsoring organizations maintaining donor advised funds.		
a	Did the sponsoring organization make any taxable distributions under section 4966?		
b	Did the sponsoring organization make a distribution to a donor, donor advisor, or related person?		
10	Section 501(c)(7) organizations. Enter:		
a	Initiation fees and capital contributions included on Part VIII, line 12	10a	
b	Gross receipts, included on Form 990, Part VIII, line 12, for public use of club facilities	10b	
11	Section 501(c)(12) organizations. Enter:		
a	Gross income from members or shareholders	11a	
b	Gross income from other sources (Do not net amounts due or paid to other sources against amounts due or received from them.)	11b	
12a	Section 4947(a)(1) non-exempt charitable trusts. Is the organization filing Form 990 in lieu of Form 1041?	12a	
b	If "Yes," enter the amount of tax-exempt interest received or accrued during the year	12b	
13	Section 501(c)(29) qualified nonprofit health insurance issuers.		
a	Is the organization licensed to issue qualified health plans in more than one state? <i>Note: See the instructions for additional information the organization must report on Schedule O.</i>	13a	
b	Enter the amount of reserves the organization is required to maintain by the states in which the organization is licensed to issue qualified health plans	13b	
c	Enter the amount of reserves on hand	13c	
14a	Did the organization receive any payments for indoor tanning services during the tax year?	14a	X
b	If "Yes," has it filed a Form 720 to report these payments? <i>If "No," provide an explanation on Schedule O</i>	14b	
15	Is the organization subject to the section 4960 tax on payment(s) of more than \$1,000,000 in remuneration or excess parachute payment(s) during the year? If "Yes," see instructions and file Form 4720, Schedule N.	15	X
16	Is the organization an educational institution subject to the section 4968 excise tax on net investment income? If "Yes," complete Form 4720, Schedule O.	16	X

Part VI Governance, Management, and Disclosure For each "Yes" response to lines 2 through 7b below, and for a "No" response to line 8a, 8b, or 10b below, describe the circumstances, processes, or changes on Schedule O. See instructions. Check if Schedule O contains a response or note to any line in this Part VI

Section A. Governing Body and Management

		1a	2	Yes	No
1a	Enter the number of voting members of the governing body at the end of the tax year. If there are material differences in voting rights among members of the governing body, or if the governing body delegated broad authority to an executive committee or similar committee, explain on Schedule O.				
b	Enter the number of voting members included on line 1a, above, who are independent	1b	0		
2	Did any officer, director, trustee, or key employee have a family relationship or a business relationship with any other officer, director, trustee, or key employee?			2	X
3	Did the organization delegate control over management duties customarily performed by or under the direct supervision of officers, directors, trustees, or key employees to a management company or other person?			3	X
4	Did the organization make any significant changes to its governing documents since the prior Form 990 was filed?			4	X
5	Did the organization become aware during the year of a significant diversion of the organization's assets?			5	X
6	Did the organization have members or stockholders?			6	X
7a	Did the organization have members, stockholders, or other persons who had the power to elect or appoint one or more members of the governing body?			7a	X
b	Are any governance decisions of the organization reserved to (or subject to approval by) members, stockholders, or persons other than the governing body?			7b	X
8	Did the organization contemporaneously document the meetings held or written actions undertaken during the year by the following:				
a	The governing body?			8a	X
b	Each committee with authority to act on behalf of the governing body?			8b	X
9	Is there any officer, director, trustee, or key employee listed in Part VII, Section A, who cannot be reached at the organization's mailing address? If "Yes," provide the names and addresses on Schedule O			9	X

Section B. Policies (This Section B requests information about policies not required by the Internal Revenue Code.)

		Yes	No
10a	Did the organization have local chapters, branches, or affiliates?		X
b	If "Yes," did the organization have written policies and procedures governing the activities of such chapters, affiliates, and branches to ensure their operations are consistent with the organization's exempt purposes?		
10b			
11a	Has the organization provided a complete copy of this Form 990 to all members of its governing body before filing the form?		X
b	Describe in Schedule O the process, if any, used by the organization to review this Form 990.		
12a	Did the organization have a written conflict of interest policy? If "No," go to line 13		X
b	Were officers, directors, or trustees, and key employees required to disclose annually interests that could give rise to conflicts?		
12b			
c	Did the organization regularly and consistently monitor and enforce compliance with the policy? If "Yes," describe in Schedule O how this was done		
12c			
13	Did the organization have a written whistleblower policy?		X
14	Did the organization have a written document retention and destruction policy?		X
15	Did the process for determining compensation of the following persons include a review and approval by independent persons, comparability data, and contemporaneous substantiation of the deliberation and decision?		
a	The organization's CEO, Executive Director, or top management official		X
15a			
b	Other officers or key employees of the organization		X
15b			
	If "Yes" to line 15a or 15b, describe the process in Schedule O (see instructions).		
16a	Did the organization invest in, contribute assets to, or participate in a joint venture or similar arrangement with a taxable entity during the year?		X
16a			
b	If "Yes," did the organization follow a written policy or procedure requiring the organization to evaluate its participation in joint venture arrangements under applicable federal tax law, and take steps to safeguard the organization's exempt status with respect to such arrangements?		
16b			

Section C. Disclosure

- 17 List the states with which a copy of this Form 990 is required to be filed **None**
- 18 Section 6104 requires an organization to make its Forms 1023 (1024 or 1024-A, if applicable), 990, and 990-T (Section 501(c)(3)s only) available for public inspection. Indicate how you made these available. Check all that apply.
 Own website Another's website Upon request Other (explain on Schedule O)
- 19 Describe on Schedule O whether (and if so, how) the organization made its governing documents, conflict of interest policy, and financial statements available to the public during the tax year.
- 20 State the name, address, and telephone number of the person who possesses the organization's books and records **▶**

Robert Hasbrouck
Saint Petersburg

495 44th Ave NE

FL 33703

727-385-4524

Part VII Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors

Check if Schedule O contains a response or note to any line in this Part VII

Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

1a Complete this table for all persons required to be listed. Report compensation for the calendar year ending with or within the organization's tax year.

- List all of the organization's **current** officers, directors, trustees (whether individuals or organizations), regardless of amount of compensation. Enter -0- in columns (D), (E), and (F) if no compensation was paid.
- List all of the organization's **current** key employees, if any. See instructions for definition of "key employee."
- List the organization's five **current** highest compensated employees (other than an officer, director, trustee, or key employee) who received reportable compensation (Box 5 of Form W-2 and/or Box 7 of Form 1099-MISC) of more than \$100,000 from the organization and any related organizations.
- List all of the organization's **former** officers, key employees, and highest compensated employees who received more than \$100,000 of reportable compensation from the organization and any related organizations.
- List all of the organization's **former directors or trustees** that received, in the capacity as a former director or trustee of the organization, more than \$10,000 of reportable compensation from the organization and any related organizations. See instructions for the order in which to list the persons above.

Check this box if neither the organization nor any related organization compensated any current officer, director, or trustee.

(A) Name and title	(B) Average hours per week (list any hours for related organizations below dotted line)	(C) Position (do not check more than one box, unless person is both an officer and a director/trustee)						(D) Reportable compensation from the organization (W-2/1099-MISC)	(E) Reportable compensation from related organizations (W-2/1099-MISC)	(F) Estimated amount of other compensation from the organization and related organizations
		Individual trustee or director	Institutional trustee	Officer	Key employee	Highest compensated employee	Former			
(1) Elizabeth Hasbrouck	0.00									
President	0.00	X					0	0	0	
(2) Robert Hasbrouck	0.00									
Vice President	0.00	X		X			0	0	0	
(3)										
(4)										
(5)										
(6)										
(7)										
(8)										
(9)										
(10)										
(11)										

Part VII Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees (continued)

(A) Name and title	(B) Average hours per week (list any hours for related organizations below dotted line)	(C) Position (do not check more than one box, unless person is both an officer and a director/trustee)						(D) Reportable compensation from the organization (W-2/1099-MISC)	(E) Reportable compensation from related organizations (W-2/1099-MISC)	(F) Estimated amount of other compensation from the organization and related organizations
		Individual trustee or director	Institutional trustee	Officer	Key employee	Highest compensated employee	Former			
1b Subtotal										
c Total from continuation sheets to Part VII, Section A										
d Total (add lines 1b and 1c)										

2 Total number of individuals (including but not limited to those listed above) who received more than \$100,000 of reportable compensation from the organization **0**

	Yes	No
3 Did the organization list any former officer, director, trustee, key employee, or highest compensated employee on line 1a? <i>If "Yes," complete Schedule J for such individual</i>		X
4 For any individual listed on line 1a, is the sum of reportable compensation and other compensation from the organization and related organizations greater than \$150,000? <i>If "Yes," complete Schedule J for such individual</i>		X
5 Did any person listed on line 1a receive or accrue compensation from any unrelated organization or individual for services rendered to the organization? <i>If "Yes," complete Schedule J for such person</i>		X

Section B. Independent Contractors

1 Complete this table for your five highest compensated independent contractors that received more than \$100,000 of compensation from the organization. Report compensation for the calendar year ending with or within the organization's tax year.

(A) Name and business address	(B) Description of services	(C) Compensation

2 Total number of independent contractors (including but not limited to those listed above) who received more than \$100,000 of compensation from the organization **0**

Part VIII Statement of Revenue

Check if Schedule O contains a response or note to any line in this Part VIII

			(A) Total revenue	(B) Related or exempt function revenue	(C) Unrelated business revenue	(D) Revenue excluded from tax under sections 512-514	
Contributions, Gifts, Grants and Other Similar Amounts	1a	Federated campaigns					
	1b	Membership dues					
	1c	Fundraising events					
	1d	Related organizations					
	1e	Government grants (contributions)					
	1f	All other contributions, gifts, grants, and similar amounts not included above					
	1g	Noncash contributions included in lines 1a-1f	\$				
	h	Total. Add lines 1a-1f					
Program Service Revenue	Business Code						
	2a	Programs Service	274,518	274,518			
	b						
	c						
	d						
	e						
	f	All other program service revenue					
g	Total. Add lines 2a-2f		274,518				
Other Revenue	3	Investment income (including dividends, interest, and other similar amounts)					
	4	Income from investment of tax-exempt bond proceeds					
	5	Royalties					
	6a	Gross rents	(i) Real				
			(ii) Personal				
			6a				
	6b	Less: rental expenses					
	6c	Rental inc. or (loss)					
	d	Net rental income or (loss)					
	7a	Gross amount from sales of assets other than inventory	(i) Securities				
			(ii) Other				
			7a				
			7b	Less: cost or other basis and sales exps.			
	7c	Gain or (loss)					
	d	Net gain or (loss)					
8a	Gross income from fundraising events (not including \$ of contributions reported on line 1c). See Part IV, line 18	8a					
		8b	Less: direct expenses				
c	Net income or (loss) from fundraising events						
9a	Gross income from gaming activities. See Part IV, line 19	9a					
		9b	Less: direct expenses				
c	Net income or (loss) from gaming activities						
10a	Gross sales of inventory, less returns and allowances	10a					
		10b	Less: cost of goods sold				
		c	Net income or (loss) from sales of inventory				
Miscellaneous Revenue	Business Code						
	11a						
	b						
	c						
	d	All other revenue					
e	Total. Add lines 11a-11d						
12	Total revenue. See instructions		274,518	274,518	0	0	

Part IX Statement of Functional Expenses

Section 501(c)(3) and 501(c)(4) organizations must complete all columns. All other organizations must complete column (A).

Check if Schedule O contains a response or note to any line in this Part IX

Do not include amounts reported on lines 6b, 7b, 8b, 9b, and 10b of Part VIII.

	(A) Total expenses	(B) Program service expenses	(C) Management and general expenses	(D) Fundraising expenses
1 Grants and other assistance to domestic organizations and domestic governments. See Part IV, line 21				
2 Grants and other assistance to domestic individuals. See Part IV, line 22				
3 Grants and other assistance to foreign organizations, foreign governments, and foreign individuals. See Part IV, lines 15 and 16				
4 Benefits paid to or for members				
5 Compensation of current officers, directors, trustees, and key employees				
6 Compensation not included above to disqualified persons (as defined under section 4958(f)(1)) and persons described in section 4958(c)(3)(B)				
7 Other salaries and wages	63,089	63,089		
8 Pension plan accruals and contributions (include section 401(k) and 403(b) employer contributions)				
9 Other employee benefits				
10 Payroll taxes	3,797	3,797		
11 Fees for services (nonemployees):				
a Management				
b Legal				
c Accounting	1,148	1,148		
d Lobbying				
e Professional fundraising services. See Part IV, line 17				
f Investment management fees				
g Other. (If line 11g amount exceeds 10% of line 25, column (A) amount, list line 11g expenses on Schedule O.)				
12 Advertising and promotion	1,414	1,414		
13 Office expenses	20,528	20,528		
14 Information technology	500	500		
15 Royalties				
16 Occupancy				
17 Travel				
18 Payments of travel or entertainment expenses for any federal, state, or local public officials				
19 Conferences, conventions, and meetings				
20 Interest				
21 Payments to affiliates				
22 Depreciation, depletion, and amortization				
23 Insurance	2,576	2,576		
24 Other expenses. Itemize expenses not covered above (List miscellaneous expenses on line 24e. If line 24e amount exceeds 10% of line 25, column (A) amount, list line 24e expenses on Schedule O.)				
a Classroom Therapy Coverag	26,149	26,149		
b Rent and Lease Expenses	4,039	4,039		
c School	2,489	2,489		
d Background Checks	1,491	1,491		
e All other expenses	384	384		
25 Total functional expenses. Add lines 1 through 24e	127,604	127,604	0	0
26 Joint costs. Complete this line only if the organization reported in column (B) joint costs from a combined educational campaign and fundraising solicitation. Check here <input type="checkbox"/> if following SOP 98-2 (ASC 958-720)				

Part X Balance Sheet

Check if Schedule O contains a response or note to any line in this Part X

		(A) Beginning of year		(B) End of year	
Assets	1	Cash—non-interest-bearing	6,246	1	146,914
	2	Savings and temporary cash investments		2	
	3	Pledges and grants receivable, net		3	
	4	Accounts receivable, net		4	
	5	Loans and other receivables from any current or former officer, director, trustee, key employee, creator or founder, substantial contributor, or 35% controlled entity or family member of any of these persons		5	
	6	Loans and other receivables from other disqualified persons (as defined under section 4958(f)(1)), and persons described in section 4958(c)(3)(B)		6	
	7	Notes and loans receivable, net		7	
	8	Inventories for sale or use		8	
	9	Prepaid expenses and deferred charges		9	
	10a	Land, buildings, and equipment: cost or other basis. Complete Part VI of Schedule D	10a		
	b	Less: accumulated depreciation	10b	10c	
	11	Investments—publicly traded securities		11	
	12	Investments—other securities. See Part IV, line 11		12	
	13	Investments—program-related. See Part IV, line 11		13	
	14	Intangible assets		14	
	15	Other assets. See Part IV, line 11		15	
16	Total assets. Add lines 1 through 15 (must equal line 33)	6,246	16	146,914	
Liabilities	17	Accounts payable and accrued expenses		17	
	18	Grants payable		18	
	19	Deferred revenue		19	
	20	Tax-exempt bond liabilities		20	
	21	Escrow or custodial account liability. Complete Part IV of Schedule D		21	
	22	Loans and other payables to any current or former officer, director, trustee, key employee, creator or founder, substantial contributor, or 35% controlled entity or family member of any of these persons		22	
	23	Secured mortgages and notes payable to unrelated third parties		23	
	24	Unsecured notes and loans payable to unrelated third parties		24	
	25	Other liabilities (including federal income tax, payables to related third parties, and other liabilities not included on lines 17-24). Complete Part X of Schedule D	6,246	25	
	26	Total liabilities. Add lines 17 through 25	6,246	26	0
Net Assets or Fund Balances	Organizations that follow FASB ASC 958, check here <input checked="" type="checkbox"/> and complete lines 27, 28, 32, and 33.				
	27	Net assets without donor restrictions		27	146,914
	28	Net assets with donor restrictions		28	
	Organizations that do not follow FASB ASC 958, check here <input type="checkbox"/> and complete lines 29 through 33.				
	29	Capital stock or trust principal, or current funds		29	
	30	Paid-in or capital surplus, or land, building, or equipment fund		30	
	31	Retained earnings, endowment, accumulated income, or other funds		31	
	32	Total net assets or fund balances	0	32	146,914
33	Total liabilities and net assets/fund balances	6,246	33	146,914	

Part XI Reconciliation of Net Assets

Check if Schedule O contains a response or note to any line in this Part XI

1	Total revenue (must equal Part VIII, column (A), line 12)	1	274,518
2	Total expenses (must equal Part IX, column (A), line 25)	2	127,604
3	Revenue less expenses. Subtract line 2 from line 1	3	146,914
4	Net assets or fund balances at beginning of year (must equal Part X, line 32, column (A))	4	
5	Net unrealized gains (losses) on investments	5	
6	Donated services and use of facilities	6	
7	Investment expenses	7	
8	Prior period adjustments	8	
9	Other changes in net assets or fund balances (explain on Schedule O)	9	
10	Net assets or fund balances at end of year. Combine lines 3 through 9 (must equal Part X, line 32, column (B))	10	146,914

Part XII Financial Statements and Reporting

Check if Schedule O contains a response or note to any line in this Part XII

1 Accounting method used to prepare the Form 990: Cash Accrual Other _____

If the organization changed its method of accounting from a prior year or checked "Other," explain in Schedule O.

2a Were the organization's financial statements compiled or reviewed by an independent accountant?

If "Yes," check a box below to indicate whether the financial statements for the year were compiled or reviewed on a separate basis, consolidated basis, or both:

Separate basis Consolidated basis Both consolidated and separate basis

b Were the organization's financial statements audited by an independent accountant?

If "Yes," check a box below to indicate whether the financial statements for the year were audited on a separate basis, consolidated basis, or both:

Separate basis Consolidated basis Both consolidated and separate basis

c If "Yes" to line 2a or 2b, does the organization have a committee that assumes responsibility for oversight of the audit, review, or compilation of its financial statements and selection of an independent accountant?

If the organization changed either its oversight process or selection process during the tax year, explain on Schedule O.

3a As a result of a federal award, was the organization required to undergo an audit or audits as set forth in the Single Audit Act and OMB Circular A-133?

b If "Yes," did the organization undergo the required audit or audits? If the organization did not undergo the required audit or audits, explain why on Schedule O and describe any steps taken to undergo such audits

	Yes	No
1		
2a		X
2b		X
2c		
3a		
3b		

SCHEDULE A
(Form 990 or 990-EZ)

Department of the Treasury
Internal Revenue Service

Public Charity Status and Public Support

Complete if the organization is a section 501(c)(3) organization or a section 4947(a)(1) nonexempt charitable trust.

▶ Attach to Form 990 or Form 990-EZ.

▶ Go to www.irs.gov/Form990 for instructions and the latest information.

OMB No. 1545-0047

2020

Open to Public
Inspection

Name of the organization

Excellerated Teaching Academy Inc.

Employer identification number

82-4186161

Part I Reason for Public Charity Status. (All organizations must complete this part.) See instructions.

The organization is not a private foundation because it is: (For lines 1 through 12, check only one box.)

- 1 A church, convention of churches, or association of churches described in **section 170(b)(1)(A)(i).**
- 2 A school described in **section 170(b)(1)(A)(ii).** (Attach Schedule E (Form 990 or 990-EZ).)
- 3 A hospital or a cooperative hospital service organization described in **section 170(b)(1)(A)(iii).**
- 4 A medical research organization operated in conjunction with a hospital described in **section 170(b)(1)(A)(iii).** Enter the hospital's name, city, and state: _____
- 5 An organization operated for the benefit of a college or university owned or operated by a governmental unit described in **section 170(b)(1)(A)(iv).** (Complete Part II.)
- 6 A federal, state, or local government or governmental unit described in **section 170(b)(1)(A)(v).**
- 7 An organization that normally receives a substantial part of its support from a governmental unit or from the general public described in **section 170(b)(1)(A)(vi).** (Complete Part II.)
- 8 A community trust described in **section 170(b)(1)(A)(vi).** (Complete Part II.)
- 9 An agricultural research organization described in **section 170(b)(1)(A)(ix)** operated in conjunction with a land-grant college or university or a non-land-grant college of agriculture (see instructions). Enter the name, city, and state of the college or university: _____
- 10 An organization that normally receives: (1) more than 33 1/3% of its support from contributions, membership fees, and gross receipts from activities related to its exempt functions, subject to certain exceptions; and (2) no more than 33 1/3% of its support from gross investment income and unrelated business taxable income (less section 511 tax) from businesses acquired by the organization after June 30, 1975. See **section 509(a)(2).** (Complete Part III.)
- 11 An organization organized and operated exclusively to test for public safety. See **section 509(a)(4).**
- 12 An organization organized and operated exclusively for the benefit of, to perform the functions of, or to carry out the purposes of one or more publicly supported organizations described in **section 509(a)(1)** or **section 509(a)(2).** See **section 509(a)(3).** Check the box in lines 12a through 12d that describes the type of supporting organization and complete lines 12e, 12f, and 12g.
 - a **Type I.** A supporting organization operated, supervised, or controlled by its supported organization(s), typically by giving the supported organization(s) the power to regularly appoint or elect a majority of the directors or trustees of the supporting organization. **You must complete Part IV, Sections A and B.**
 - b **Type II.** A supporting organization supervised or controlled in connection with its supported organization(s), by having control or management of the supporting organization vested in the same persons that control or manage the supported organization(s). **You must complete Part IV, Sections A and C.**
 - c **Type III functionally integrated.** A supporting organization operated in connection with, and functionally integrated with, its supported organization(s) (see instructions). **You must complete Part IV, Sections A, D, and E.**
 - d **Type III non-functionally integrated.** A supporting organization operated in connection with its supported organization(s) that is not functionally integrated. The organization generally must satisfy a distribution requirement and an attentiveness requirement (see instructions). **You must complete Part IV, Sections A and D, and Part V.**
 - e Check this box if the organization received a written determination from the IRS that it is a Type I, Type II, Type III functionally integrated, or Type III non-functionally integrated supporting organization.
 - f Enter the number of supported organizations
 - g Provide the following information about the supported organization(s).

(i) Name of supported organization	(ii) EIN	(iii) Type of organization (described on lines 1-10 above (see instructions))	(iv) Is the organization listed in your governing document?		(v) Amount of monetary support (see instructions)	(vi) Amount of other support (see instructions)
			Yes	No		
(A)						
(B)						
(C)						
(D)						
(E)						
Total						

For Paperwork Reduction Act Notice, see the Instructions for Form 990 or 990-EZ.

Schedule A (Form 990 or 990-EZ) 2020

Part II Support Schedule for Organizations Described in Sections 170(b)(1)(A)(iv) and 170(b)(1)(A)(vi)

(Complete only if you checked the box on line 5, 7, or 8 of Part I or if the organization failed to qualify under Part III. If the organization fails to qualify under the tests listed below, please complete Part III.)

Section A. Public Support

Calendar year (or fiscal year beginning in) ▶	(a) 2016	(b) 2017	(c) 2018	(d) 2019	(e) 2020	(f) Total
1 Gifts, grants, contributions, and membership fees received. (Do not include any "unusual grants.")						
2 Tax revenues levied for the organization's benefit and either paid to or expended on its behalf						
3 The value of services or facilities furnished by a governmental unit to the organization without charge						
4 Total. Add lines 1 through 3						
5 The portion of total contributions by each person (other than a governmental unit or publicly supported organization) included on line 1 that exceeds 2% of the amount shown on line 11, column (f)						
6 Public support. Subtract line 5 from line 4						

Section B. Total Support

Calendar year (or fiscal year beginning in) ▶	(a) 2016	(b) 2017	(c) 2018	(d) 2019	(e) 2020	(f) Total
7 Amounts from line 4						
8 Gross income from interest, dividends, payments received on securities loans, rents, royalties, and income from similar sources						
9 Net income from unrelated business activities, whether or not the business is regularly carried on						
10 Other income. Do not include gain or loss from the sale of capital assets (Explain in Part VI.)						
11 Total support. Add lines 7 through 10						
12 Gross receipts from related activities, etc. (see instructions)					12	

13 **First 5 years.** If the Form 990 is for the organization's first, second, third, fourth, or fifth tax year as a section 501(c)(3) organization, check this box and **stop here**

Section C. Computation of Public Support Percentage

14 Public support percentage for 2020 (line 6, column (f) divided by line 11, column (f))	14	%
15 Public support percentage from 2019 Schedule A, Part II, line 14	15	%

16a **33 1/3% support test—2020.** If the organization did not check the box on line 13, and line 14 is 33 1/3% or more, check this box and **stop here.** The organization qualifies as a publicly supported organization

b **33 1/3% support test—2019.** If the organization did not check a box on line 13 or 16a, and line 15 is 33 1/3% or more, check this box and **stop here.** The organization qualifies as a publicly supported organization

17a **10%-facts-and-circumstances test—2020.** If the organization did not check a box on line 13, 16a, or 16b, and line 14 is 10% or more, and if the organization meets the "facts-and-circumstances" test, check this box and **stop here.** Explain in Part VI how the organization meets the "facts-and-circumstances" test. The organization qualifies as a publicly supported organization

b **10%-facts-and-circumstances test—2019.** If the organization did not check a box on line 13, 16a, 16b, or 17a, and line 15 is 10% or more, and if the organization meets the "facts-and-circumstances" test, check this box and **stop here.** Explain in Part VI how the organization meets the "facts-and-circumstances" test. The organization qualifies as a publicly supported organization

18 **Private foundation.** If the organization did not check a box on line 13, 16a, 16b, 17a, or 17b, check this box and see instructions

Part III Support Schedule for Organizations Described in Section 509(a)(2)

(Complete only if you checked the box on line 10 of Part I or if the organization failed to qualify under Part II. If the organization fails to qualify under the tests listed below, please complete Part II.)

Section A. Public Support

Calendar year (or fiscal year beginning in)	(a) 2016	(b) 2017	(c) 2018	(d) 2019	(e) 2020	(f) Total
1 Gifts, grants, contributions, and membership fees received. (Do not include any "unusual grants.")						
2 Gross receipts from admissions, merchandise sold or services performed, or facilities furnished in any activity that is related to the organization's tax-exempt purpose						
3 Gross receipts from activities that are not an unrelated trade or business under section 513						
4 Tax revenues levied for the organization's benefit and either paid to or expended on its behalf						
5 The value of services or facilities furnished by a governmental unit to the organization without charge						
6 Total. Add lines 1 through 5						
7a Amounts included on lines 1, 2, and 3 received from disqualified persons						
b Amounts included on lines 2 and 3 received from other than disqualified persons that exceed the greater of \$5,000 or 1% of the amount on line 13 for the year						
c Add lines 7a and 7b						
8 Public support. (Subtract line 7c from line 6.)						

Section B. Total Support

Calendar year (or fiscal year beginning in)	(a) 2016	(b) 2017	(c) 2018	(d) 2019	(e) 2020	(f) Total
9 Amounts from line 6						
10a Gross income from interest, dividends, payments received on securities loans, rents, royalties, and income from similar sources						
b Unrelated business taxable income (less section 511 taxes) from businesses acquired after June 30, 1975						
c Add lines 10a and 10b						
11 Net income from unrelated business activities not included in line 10b, whether or not the business is regularly carried on						
12 Other income. Do not include gain or loss from the sale of capital assets (Explain in Part VI.)						
13 Total support. (Add lines 9, 10c, 11, and 12.)						

14 First 5 years. If the Form 990 is for the organization's first, second, third, fourth, or fifth tax year as a section 501(c)(3) organization, check this box and stop here

Section C. Computation of Public Support Percentage

15 Public support percentage for 2020 (line 8, column (f), divided by line 13, column (f))	15	%
16 Public support percentage from 2019 Schedule A, Part III, line 15	16	%

Section D. Computation of Investment Income Percentage

17 Investment income percentage for 2020 (line 10c, column (f), divided by line 13, column (f))	17	%
18 Investment income percentage from 2019 Schedule A, Part III, line 17	18	%

19a 33 1/3% support tests—2020. If the organization did not check the box on line 14, and line 15 is more than 33 1/3%, and line 17 is not more than 33 1/3%, check this box and stop here. The organization qualifies as a publicly supported organization

b 33 1/3% support tests—2019. If the organization did not check a box on line 14 or line 19a, and line 16 is more than 33 1/3%, and line 18 is not more than 33 1/3%, check this box and stop here. The organization qualifies as a publicly supported organization

20 Private foundation. If the organization did not check a box on line 14, 19a, or 19b, check this box and see instructions

Part IV Supporting Organizations

(Complete only if you checked a box in line 12 on Part I. If you checked box 12a, Part I, complete Sections A and B. If you checked box 12b, Part I, complete Sections A and C. If you checked box 12c, Part I, complete Sections A, D, and E. If you checked box 12d, Part I, complete Sections A and D, and complete Part V.)

Section A. All Supporting Organizations

	Yes	No
1 Are all of the organization's supported organizations listed by name in the organization's governing documents? <i>If "No," describe in Part VI how the supported organizations are designated. If designated by class or purpose, describe the designation. If historic and continuing relationship, explain.</i>		
2 Did the organization have any supported organization that does not have an IRS determination of status under section 509(a)(1) or (2)? <i>If "Yes," explain in Part VI how the organization determined that the supported organization was described in section 509(a)(1) or (2).</i>		
3a Did the organization have a supported organization described in section 501(c)(4), (5), or (6)? <i>If "Yes," answer lines 3b and 3c below.</i>		
b Did the organization confirm that each supported organization qualified under section 501(c)(4), (5), or (6) and satisfied the public support tests under section 509(a)(2)? <i>If "Yes," describe in Part VI when and how the organization made the determination.</i>		
c Did the organization ensure that all support to such organizations was used exclusively for section 170(c)(2)(B) purposes? <i>If "Yes," explain in Part VI what controls the organization put in place to ensure such use.</i>		
4a Was any supported organization not organized in the United States ("foreign supported organization")? <i>If "Yes," and if you checked 12a or 12b in Part I, answer (b) and (c) below.</i>		
b Did the organization have ultimate control and discretion in deciding whether to make grants to the foreign supported organization? <i>If "Yes," describe in Part VI how the organization had such control and discretion despite being controlled or supervised by or in connection with its supported organizations.</i>		
c Did the organization support any foreign supported organization that does not have an IRS determination under sections 501(c)(3) and 509(a)(1) or (2)? <i>If "Yes," explain in Part VI what controls the organization used to ensure that all support to the foreign supported organization was used exclusively for section 170(c)(2)(B) purposes.</i>		
5a Did the organization add, substitute, or remove any supported organizations during the tax year? <i>If "Yes," answer lines 5b and 5c below (if applicable). Also, provide detail in Part VI, including (i) the names and EIN numbers of the supported organizations added, substituted, or removed; (ii) the reasons for each such action; (iii) the authority under the organization's organizing document authorizing such action; and (iv) how the action was accomplished (such as by amendment to the organizing document).</i>		
b Type I or Type II only. Was any added or substituted supported organization part of a class already designated in the organization's organizing document?		
c Substitutions only. Was the substitution the result of an event beyond the organization's control?		
6 Did the organization provide support (whether in the form of grants or the provision of services or facilities) to anyone other than (i) its supported organizations, (ii) individuals that are part of the charitable class benefited by one or more of its supported organizations, or (iii) other supporting organizations that also support or benefit one or more of the filing organization's supported organizations? <i>If "Yes," provide detail in Part VI.</i>		
7 Did the organization provide a grant, loan, compensation, or other similar payment to a substantial contributor (as defined in section 4958(c)(3)(C)), a family member of a substantial contributor, or a 35% controlled entity with regard to a substantial contributor? <i>If "Yes," complete Part I of Schedule L (Form 990 or 990-EZ).</i>		
8 Did the organization make a loan to a disqualified person (as defined in section 4958) not described in line 7? <i>If "Yes," complete Part I of Schedule L (Form 990 or 990-EZ).</i>		
9a Was the organization controlled directly or indirectly at any time during the tax year by one or more disqualified persons, as defined in section 4946 (other than foundation managers and organizations described in section 509(a)(1) or (2))? <i>If "Yes," provide detail in Part VI.</i>		
b Did one or more disqualified persons (as defined in line 9a) hold a controlling interest in any entity in which the supporting organization had an interest? <i>If "Yes," provide detail in Part VI.</i>		
c Did a disqualified person (as defined in line 9a) have an ownership interest in, or derive any personal benefit from, assets in which the supporting organization also had an interest? <i>If "Yes," provide detail in Part VI.</i>		
10a Was the organization subject to the excess business holdings rules of section 4943 because of section 4943(f) (regarding certain Type II supporting organizations, and all Type III non-functionally integrated supporting organizations)? <i>If "Yes," answer line 10b below.</i>		
b Did the organization have any excess business holdings in the tax year? <i>(Use Schedule C, Form 4720, to determine whether the organization had excess business holdings.)</i>		

Part IV Supporting Organizations (continued)

		Yes	No
11	Has the organization accepted a gift or contribution from any of the following persons?		
a	A person who directly or indirectly controls, either alone or together with persons described in lines 11b and 11c below, the governing body of a supported organization?		
b	A family member of a person described in line 11a above?		
c	A 35% controlled entity of a person described in line 11a or 11b above? <i>If "Yes" to line 11a, 11b, or 11c, provide detail in Part VI.</i>		

Section B. Type I Supporting Organizations

		Yes	No
1	Did the governing body, members of the governing body, officers acting in their official capacity, or membership of one or more supported organizations have the power to regularly appoint or elect at least a majority of the organization's officers, directors, or trustees at all times during the tax year? <i>If "No," describe in Part VI how the supported organization(s) effectively operated, supervised, or controlled the organization's activities. If the organization had more than one supported organization, describe how the powers to appoint and/or remove officers, directors, or trustees were allocated among the supported organizations and what conditions or restrictions, if any, applied to such powers during the tax year.</i>		
2	Did the organization operate for the benefit of any supported organization other than the supported organization(s) that operated, supervised, or controlled the supporting organization? <i>If "Yes," explain in Part VI how providing such benefit carried out the purposes of the supported organization(s) that operated, supervised, or controlled the supporting organization.</i>		

Section C. Type II Supporting Organizations

		Yes	No
1	Were a majority of the organization's directors or trustees during the tax year also a majority of the directors or trustees of each of the organization's supported organization(s)? <i>If "No," describe in Part VI how control or management of the supporting organization was vested in the same persons that controlled or managed the supported organization(s).</i>		

Section D. All Type III Supporting Organizations

		Yes	No
1	Did the organization provide to each of its supported organizations, by the last day of the fifth month of the organization's tax year, (i) a written notice describing the type and amount of support provided during the prior tax year, (ii) a copy of the Form 990 that was most recently filed as of the date of notification, and (iii) copies of the organization's governing documents in effect on the date of notification, to the extent not previously provided?		
2	Were any of the organization's officers, directors, or trustees either (i) appointed or elected by the supported organization(s) or (ii) serving on the governing body of a supported organization? <i>If "No," explain in Part VI how the organization maintained a close and continuous working relationship with the supported organization(s).</i>		
3	By reason of the relationship described in line 2, above, did the organization's supported organizations have a significant voice in the organization's investment policies and in directing the use of the organization's income or assets at all times during the tax year? <i>If "Yes," describe in Part VI the role the organization's supported organizations played in this regard.</i>		

Section E. Type III Functionally-Integrated Supporting Organizations

1	Check the box next to the method that the organization used to satisfy the Integral Part Test during the year (see instructions).		
a	<input type="checkbox"/> The organization satisfied the Activities Test. Complete line 2 below.		
b	<input type="checkbox"/> The organization is the parent of each of its supported organizations. Complete line 3 below.		
c	<input type="checkbox"/> The organization supported a governmental entity. Describe in Part VI how you supported a governmental entity (see instructions).		
2	Activities Test. Answer lines 2a and 2b below.		
a	Did substantially all of the organization's activities during the tax year directly further the exempt purposes of the supported organization(s) to which the organization was responsive? <i>If "Yes," then in Part VI identify those supported organizations and explain how these activities directly furthered their exempt purposes, how the organization was responsive to those supported organizations, and how the organization determined that these activities constituted substantially all of its activities.</i>	Yes	No
b	Did the activities described in line 2a, above, constitute activities that, but for the organization's involvement, one or more of the organization's supported organization(s) would have been engaged in? <i>If "Yes," explain in Part VI the reasons for the organization's position that its supported organization(s) would have engaged in these activities but for the organization's involvement.</i>		
3	Parent of Supported Organizations. Answer lines 3a and 3b below.		
a	Did the organization have the power to regularly appoint or elect a majority of the officers, directors, or trustees of each of the supported organizations? <i>If "Yes" or "No," provide details in Part VI.</i>		
b	Did the organization exercise a substantial degree of direction over the policies, programs, and activities of each of its supported organizations? <i>If "Yes," describe in Part VI the role played by the organization in this regard.</i>		

Part V Type III Non-Functionally Integrated 509(a)(3) Supporting Organizations

1 Check here if the organization satisfied the Integral Part Test as a qualifying trust on Nov. 20, 1970 (explain in Part VI). See instructions. All other Type III non-functionally integrated supporting organizations must complete Sections A through E.

Section A – Adjusted Net Income		(A) Prior Year	(B) Current Year (optional)
1	Net short-term capital gain	1	
2	Recoveries of prior-year distributions	2	
3	Other gross income (see instructions)	3	
4	Add lines 1 through 3.	4	
5	Depreciation and depletion	5	
6	Portion of operating expenses paid or incurred for production or collection of gross income or for management, conservation, or maintenance of property held for production of income (see instructions)	6	
7	Other expenses (see instructions)	7	
8	Adjusted Net Income (subtract lines 5, 6, and 7 from line 4)	8	

Section B – Minimum Asset Amount		(A) Prior Year	(B) Current Year (optional)
1	Aggregate fair market value of all non-exempt-use assets (see instructions for short tax year or assets held for part of year):		
a	Average monthly value of securities	1a	
b	Average monthly cash balances	1b	
c	Fair market value of other non-exempt-use assets	1c	
d	Total (add lines 1a, 1b, and 1c)	1d	
e	Discount claimed for blockage or other factors (explain in detail in Part VI):		
2	Acquisition indebtedness applicable to non-exempt-use assets	2	
3	Subtract line 2 from line 1d.	3	
4	Cash deemed held for exempt use. Enter 0.015 of line 3 (for greater amount, see instructions).	4	
5	Net value of non-exempt-use assets (subtract line 4 from line 3)	5	
6	Multiply line 5 by 0.035.	6	
7	Recoveries of prior-year distributions	7	
8	Minimum Asset Amount (add line 7 to line 6)	8	

Section C – Distributable Amount			Current Year
1	Adjusted net income for prior year (from Section A, line 8, column A)	1	
2	Enter 0.85 of line 1.	2	
3	Minimum asset amount for prior year (from Section B, line 8, column A)	3	
4	Enter greater of line 2 or line 3.	4	
5	Income tax imposed in prior year	5	
6	Distributable Amount. Subtract line 5 from line 4, unless subject to emergency temporary reduction (see instructions).	6	
7	<input type="checkbox"/> Check here if the current year is the organization's first as a non-functionally integrated Type III supporting organization (see instructions).		

Part V Type III Non-Functionally Integrated 509(a)(3) Supporting Organizations (continued)

Section D – Distributions	Current Year
1 Amounts paid to supported organizations to accomplish exempt purposes	
2 Amounts paid to perform activity that directly furthers exempt purposes of supported organizations, in excess of income from activity	
3 Administrative expenses paid to accomplish exempt purposes of supported organizations	
4 Amounts paid to acquire exempt-use assets	
5 Qualified set-aside amounts (prior IRS approval required—provide details in Part VI)	
6 Other distributions (describe in Part VI). See instructions.	
7 Total annual distributions. Add lines 1 through 6.	
8 Distributions to attentive supported organizations to which the organization is responsive (provide details in Part VI). See instructions.	
9 Distributable amount for 2020 from Section C, line 6	
10 Line 8 amount divided by line 9 amount	

Section E – Distribution Allocations (see instructions)	(i) Excess Distributions	(ii) Underdistributions Pre-2020	(iii) Distributable Amount for 2020
1 Distributable amount for 2020 from Section C, line 6			
2 Underdistributions, if any, for years prior to 2020 (reasonable cause required—explain in Part VI). See instructions.			
3 Excess distributions carryover, if any, to 2020			
a From 2015			
b From 2016			
c From 2017			
d From 2018			
e From 2019			
f Total of lines 3a through 3e			
g Applied to underdistributions of prior years			
h Applied to 2020 distributable amount			
i Carryover from 2015 not applied (see instructions)			
j Remainder. Subtract lines 3g, 3h, and 3i from line 3f.			
4 Distributions for 2020 from Section D, line 7: \$			
a Applied to underdistributions of prior years			
b Applied to 2020 distributable amount			
c Remainder. Subtract lines 4a and 4b from line 4.			
5 Remaining underdistributions for years prior to 2020, if any. Subtract lines 3g and 4a from line 2. For result greater than zero, explain in Part VI. See instructions.			
6 Remaining underdistributions for 2020 Subtract lines 3h and 4b from line 1. For result greater than zero, explain in Part VI. See instructions.			
7 Excess distributions carryover to 2021. Add lines 3j and 4c.			
8 Breakdown of line 7:			
a Excess from 2016			
b Excess from 2017			
c Excess from 2018			
d Excess from 2019			
e Excess from 2020			

Part VI

Supplemental Information. Provide the explanations required by Part II, line 10; Part II, line 17a or 17b; Part III, line 12; Part IV, Section A, lines 1, 2, 3b, 3c, 4b, 4c, 5a, 6, 9a, 9b, 9c, 11a, 11b, and 11c; Part IV, Section B, lines 1 and 2; Part IV, Section C, line 1; Part IV, Section D, lines 2 and 3; Part IV, Section E, lines 1c, 2a, 2b, 3a, and 3b; Part V, line 1; Part V, Section B, line 1e; Part V, Section D, lines 5, 6, and 8; and Part V, Section E, lines 2, 5, and 6. Also complete this part for any additional information. (See instructions.)

Area with horizontal dotted lines for supplemental information.

SCHEDULE O
(Form 990 or 990-EZ)

Department of the Treasury
Internal Revenue Service

Supplemental Information to Form 990 or 990-EZ

Complete to provide information for responses to specific questions on
Form 990 or 990-EZ or to provide any additional information.

▶ Attach to Form 990 or 990-EZ.

▶ Go to www.irs.gov/Form990 for the latest information.

OMB No. 1545-0047

2020

Open to Public
Inspection

Name of the organization

Excellerated Teaching Academy Inc.

Employer identification number

82-4186161

Form 990 - Organization's Mission or Most Significant Activities

The purpose of Excellerated Teaching Academy (ETA) is to provide an education to student with disabilities and/or behavioral challenges.

We strive to provide a place for those students who do not fit into traditional educational setting to be able to effectively learn and be able to assimilate back into a traditional educations setting.

Form 990 - Organization's Mission

The purpose of Excellerated Teaching Academy (ETA) is to provide an education to students with disabilities and /or behavioral challenges. We strive to provide a place for those students who do not fit into traditional educational settings to be able to effectively learn and be able to assimilate back into a traditional education setting. Our focus for the educational environment of ETA are academics, social skills, classroom behavior, and communication skills.

Form 990, Part III, Line 4d - All Other Accomplishments

Other academics, social skills, classroom behavior, and communication skills.

Form 990, Part VI, Line 11b - Organization's Process to Review Form 990

No review was or will be conducted.

Form 990, Part VI, Line 19 - Governing Documents Disclosure Explanation

No documents available to the public

Form **990****Two Year Comparison Report****2019 & 2020**

For calendar year 2020, or tax year beginning , ending

Name

Taxpayer Identification Number

Excellerated Teaching Academy Inc.**82-4186161**

		2019	2020	Differences
Revenue	1. Contributions, gifts, grants	1.		
	2. Membership dues and assessments	2.		
	3. Government contributions and grants	3.		
	4. Program service revenue	4.	274,518	274,518
	5. Investment income	5.		
	6. Proceeds from tax exempt bonds	6.		
	7. Net gain or (loss) from sale of assets other than inventory	7.		
	8. Net income or (loss) from fundraising events	8.		
	9. Net income or (loss) from gaming	9.		
	10. Net gain or (loss) on sales of inventory	10.		
	11. Other revenue	11.		
	12. Total revenue. Add lines 1 through 11	12.	274,518	274,518
Expenses	13. Grants and similar amounts paid	13.		
	14. Benefits paid to or for members	14.		
	15. Compensation of officers, directors, trustees, etc.	15.		
	16. Salaries, other compensation, and employee benefits	16.	66,886	66,886
	17. Professional fundraising fees	17.		
	18. Other professional fees	18.	1,148	1,148
	19. Occupancy, rent, utilities, and maintenance	19.		
	20. Depreciation and Depletion	20.		
	21. Other expenses	21.	59,570	59,570
	22. Total expenses. Add lines 13 through 21	22.	127,604	127,604
	23. Excess or (Deficit). Subtract line 22 from line 12	23.	146,914	146,914
Other Information	24. Total exempt revenue	24.	274,518	274,518
	25. Total unrelated revenue	25.		
	26. Total excludable revenue	26.	274,518	274,518
	27. Total assets	27.	146,914	146,914
	28. Total liabilities	28.		
	29. Retained earnings	29.	146,914	146,914
	30. Number of voting members of governing body	30.	2	
	31. Number of independent voting members of governing body	31.	0	
	32. Number of employees	32.	2	
	33. Number of volunteers	33.	8	8

Excellerated Teaching Academy

Profit and Loss

January - December 2021

	TOTAL
Income	
Sales	25,008.50
Summer Programs	4,556.65
Tuition	205,565.75
Total Sales	235,130.90
Total Income	\$235,130.90
GROSS PROFIT	\$235,130.90
Expenses	
Advertising & Marketing	3,353.79
Background Checks	84.00
Bank Charges & Fees	597.00
Classroom Therapy Coverage	12,442.50
Computer and Internet	608.39
CPA	1,500.00
ENAS Funding	7,902.29
Insurance	2,810.85
Interest Paid	304.22
Legal & Professional Services	61.25
Meals & Entertainment	2,294.87
Office Furniture	1,913.60
Office Supplies & Software	9,238.25
Payroll Expenses	0.00
Taxes	14,916.45
Wages	183,626.82
Total Payroll Expenses	198,543.27
Payroll Fees	484.00
Pest Control	50.00
QuickBooks Payments Fees	233.75
Reimbursable Expenses	205.74
School	4,437.86
Summer Camp 2019	422.62
Field Trip	2.00
Total Summer Camp 2019	424.62
Summer Camp 2021	8,523.30
Taxes & Licenses	51.22
Total Expenses	\$256,064.77
NET OPERATING INCOME	\$ -20,933.87
NET INCOME	\$ -20,933.87



Florida Policyholder notice

POLICY NUMBER:	HBD 10048127 1	NAMED INSURED:	Excellerated Teaching Academy
EFFECTIVE DATE:	06/10/2022	EXPIRATION DATE:	06/10/2023

SURPLUS LINES INSURERS' POLICY RATES AND FORMS ARE NOT APPROVED BY ANY FLORIDA REGULATORY AGENCY.

COMMON POLICY DECLARATIONS

Hudson Excess Insurance Company 100 William Street, 5 th floor New York, NY 10038	Hull & Company - St Pete 970 Lake Carillon Drive St. Petersburg, FL 33716
NAMED INSURED:	Excellerated Teaching Academy
DBA:	
MAILING ADDRESS:	5174 45th Street N. Bldg C., Saint Petersburg, FL, 33714
POLICY PERIOD:	FROM: <u>06/10/2022</u> TO: <u>06/10/2023</u> AT 12:01 A.M. STANDARD TIME AT YOUR MAILING ADDRESS SHOWN ABOVE

FORM OF BUSINESS	Organization including a corporation (but not including a partnership, joint venture, or limited lia
BUSINESS DESCRIPTION	DAY CARE

IN RETURN FOR THE PAYMENT OF THE PREMIUM, AND SUBJECT TO ALL THE TERMS OF THIS POLICY, WE AGREE WITH YOU TO PROVIDE THE INSURANCE AS STATED IN THIS POLICY.

THIS POLICY CONSISTS OF THE FOLLOWING COVERAGE PARTS FOR WHICH A PREMIUM IS INDICATED. THIS PREMIUM MAY BE SUBJECT TO ADJUSTMENT.

	PREMIUM
COMMERCIAL GENERAL LIABILITY COVERAGE PART	\$ 2,829
COMMERCIAL PROPERTY COVERAGE PART	\$
LIQUOR LIABILITY COVERAGE PART	\$ 0
TERRORISM COVERAGE	\$ 0
TOTAL PREMIUM	\$ 2,829
 Other Charges	
Surplus Lines Tax	\$ 153.34
Stamping Fee	\$ 1.86
Inspection Fee	\$ 125.00
Policy Fee	\$ 150.00
Total:	\$ 3,259.20

Forms and endorsement(s) made part of this policy at time of issue: [See Schedule of Forms and Endorsements](#)

Countersigned: June 10, 2022

By:

(Date)

(Authorized Representative)